



**FINAL PROPOSAL REVISION**

October 30, 2009

Mrs. Brenda Sajous  
Contracting Officer  
General Services Administration  
Federal Supply Service  
Center for IT Schedule Program (QTAGA)  
Crystal Plaza 4, Suite 600  
2200 Crystal Drive  
Arlington, VA 80406

Dear Mrs. Sajous:

**Rylex Consulting, LLC**, is pleased to provide the Final Proposal Revision with respect to the General Services Administration's solicitation number FCIS-JB-980001B. **Rylex Consulting, LLC**, has fully read all of the provisions of the solicitation. **Rylex Consulting, LLC**, takes no exceptions to solicitation, and agrees to abide by the terms/conditions of the solicitation number FCIS-JB-980001B Refresh #23.

**Rylex Consulting, LLC**, hereby agrees that the Basis of Negotiation/Award for Special Item Number 132-51 is predicated on all National & Corporate Accounts and commercial price list dated 07/01/2009, entitled "Rylex Consulting, LLC,"

The discounts and concessions offered to the General Services Administration (GSA) are outlined below:

**132-51 Information Technology Professional Services**

**Basic Discount:** 3% (See attached chart).

**Prompt Payment Discount:** Net 30 days.

**Government Commercial Credit Card Discount is:** None.

**Quantity Discounts:** None.

**FOB Point:** Destination located within the 48 contiguous states and District of Columbia. (Contractor's-site and Government's-site). (Prices does not include Alaska, Hawaii, and Puerto Rico)



-2-

**Delivery Time:** As agreed upon between **Rylex Consulting, LLC**, and the ordering agency.

**Maximum Order:** \$500,000.00 per order.

**Minimum Order:** \$100.00

Orders exceeding the maximum order mentioned above can be accepted by the **Rylex Consulting, LLC**, in accordance with Clause Requirements Exceeding the Maximum Order (I-FSS-125)(Sep 1999) of the contract.

The discounts and concessions offered by **Rylex Consulting, LLC**, Most Favored Customer is all National & Corporate Accounts as follows:

### **132–51 Information Technology Professional Services**

**Basic Discount:** 0% from Rylex Consulting, LLC, commercial price list dated 07/01/2009.

**Prompt Payment Discount: Net 30 days.**

**Guarantee: None.**

**Commercial Credit Card Discount is: None.**

**Quantity Discounts: None.**

**FOB Point: Destination**

**Delivery Time:** As agreed upon Rylex Consulting, LLC, and all commercial end users.

**Maximum Order:** None.

**Rylex Consulting, LLC**, hereby certifies that no discounts have been granted to national & Corporate Accounts for the labor category rates proposed under this offer.

**Rylex Consulting, LLC**, hereby agrees to abide by the above discount relationship, if the basis of negotiation/award customer pricing is reduced, then so will a corresponding reduction be submitted to GSA.

**Rylex Consulting, LLC**, agreed that Clause 552.216-70 Economic Price Adjustment – FSS Multiple Award Schedule Contracts (Sep 1999) (Alternate I – Sep 1999) is applicable.



-4-

**Rylex Consulting, LLC**, acknowledges that it understands and accepts the clauses entitled “Contractor’s Report of Sales Industrial Funding Fee”. **Rylex Consulting, LLC**, understands that 0.75% of sales under the contract constitute the Industrial Funding Fee, which must be set aside for remittance to GSA on a quarterly basis.

**Rylex Consulting, LLC**, elects to increase the negotiated prices of the items offered under Special Item Number 132-51 by 0.75% under Clause 552.238-74, Industrial Funding Fee and Sales Reporting (Jul 2003).

**Rylex Consulting, LLC**, certifies that the GSA labor category rates are the lowest rates granted to any commercial and government customer.

**Rylex Consulting, LLC**, acknowledges that the GSA labor category rates will reflect the lowest commercial hourly rates established less the discount of 3%.

**Guarantee:** Personnel provided under this contract by **Rylex Consulting, LLC**, shall have the experience, education and expertise as delineated in the Authorized Federal Supply Service Information Technology Schedule Pricelist.

**Rylex Consulting, LLC**, guarantees the satisfactory completion of all IT Professional Services performed under this contract, and shall exercise sufficient diligence to ensure technical correctness and accuracy of the services performed. The contractor shall perform, at its sole expense, and services; which are determined by the government to be deficient in order to ensure the satisfactory completion of such services.



-3-

**The person responsible for the GSA Form 72A Reporting, IFF, and Marketing are:**

Ms. Tamara Tan

President

**Rylex Consulting, LLC**

356 East 1650 South

Kaysville, UT 84037

Telephone #: (801) 499-2379 Fax #: (801) 447-9046

E-Mail Address: tamaratran@rylex.com

**Rylex Consulting, LLC**, also ensures that the IT Professional Services offered meet all the requirements as stated in the solicitation.

**Rylex Consulting, LLC**, hereby certifies that all rates offered are the lowest rates granted to any commercial and/or government customer, and will be displayed in the **Rylex Consulting, LLC, Approved IT Schedule Pricelist**.

**Rylex Consulting, LLC**, certifies that all the offered labor categories are IT Professional Services, and are not Engineering or Research & Development.

**Rylex Consulting, LLC**, certifies that all Time and Material (T&M) contract rates indicated in their offer exclude any and all materials costs and are considered Firm Fixed Price (FFP) rates.

**Rylex Consulting, LLC**, by signing this Final Proposal Revision letter, certifies that none of their skill categories proposed, and or those that will become a part of this GSA contract, are subject to the "Service Contract Act of 1965 (41 U.S.C. 351-357)" as amended. **Rylex Consulting, LLC**, understands that it will be fully liable and responsible for wages and fringe benefits payments should the



-5-

Department of Labor make a determination that the Service Contract Act of 1965, as amended, did in fact apply, and **Rylex Consulting, LLC**, did not provide the required amount of wages and fringe benefits due to its employee(s).

**Rylex Consulting, LLC**, certifies that it has at least one bona-fide, full time employee, covered under the company's full employee benefits program, in each of the offered categories.

**Rylex Consulting, LLC**, acknowledges that all the data submitted in response to Solicitation FCIS-JB-980001B (Refresh #23) is current, accurate and complete.

Sincerely,

---

Tamara L. Tran, President Rylex Consulting, LLC

Attachment (1)



★ Relationships ★ Solutions ★ Results ★

Attachment (1)

LABOR CATEGORY	COMMERCIAL CATALOG RATE	Current Rates offered to the USAF	GSA DISCOUNT RATE 3%	GSA RATE WITHOUT IFF	GSA RATE WITH IFF .0075
Client Support Administrator I	<b>38.38</b>	<b>38.00</b>	<b>37.23</b>	<b>37.23</b>	<b>37.51</b>
Client Support Administrator II	<b>43.94</b>	<b>43.50</b>	<b>42.62</b>	<b>42.62</b>	<b>42.94</b>
Client Support Administrator III	<b>65.65</b>	<b>65.00</b>	<b>63.68</b>	<b>63.68</b>	<b>64.16</b>
Technician I	<b>40.48</b>	<b>40.08</b>	<b>39.27</b>	<b>39.27</b>	<b>39.56</b>
Senior Technician	<b>62.62</b>	<b>62.00</b>	<b>60.74</b>	<b>60.74</b>	<b>61.20</b>
Senior System Administrator	<b>86.61</b>	<b>85.75</b>	<b>84.01</b>	<b>84.01</b>	<b>84.64</b>
Network Engineer	<b>63.49</b>	<b>62.86</b>	<b>61.59</b>	<b>61.59</b>	<b>62.05</b>
Senior Network Engineer	<b>73.04</b>	<b>72.32</b>	<b>70.85</b>	<b>70.85</b>	<b>71.38</b>