GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAAdvantage.gov.

Multiple Award Schedule

FSC Group: Information Technology – IT Services

Contract number: GS-35F-0067X

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract period: November 9, 2025 through November 9, 2030

ForeThought, Inc.
28 Sugar Ridge Lane
Malvern, PA 19355-2151
610-725-9949
www.4thought4.com

Contract administration source: Denny Howard
Denny.howard@forethought.pro
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Business size: Small Business, Woman Owned Business and Veteran Owned Small Business

Price list current as of Modification #A826 December 12, 2020

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>Recovery</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>54151SRC</td>
<td>Information Technology Professional Services</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMRC</td>
<td>Order-Level Materials (OLM’s)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Pricing and Labor Category Descriptions below.

2. Maximum order:

<table>
<thead>
<tr>
<th>SINs</th>
<th>Maximum Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>$500,000</td>
</tr>
<tr>
<td>OLM</td>
<td>$250,000</td>
</tr>
</tbody>
</table>

3. Minimum order: $100

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production (city, county, and State or foreign country). Malvern, PA

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. None or list awarded Quantity/Volume Discounts awarded

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. 0% Net 30 days from receipt of invoice or date of acceptance, whichever is later.

9. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. (Contractor insert number of days.) Contact Contractor

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor
10c. **Overnight and 2-day delivery.** Contact Contractor or To Be Determined at the Task Order level

10d. **Urgent Requirements.** Contact Contractor or To Be Determined at the Task Order level

11. **F.O.B. point(s).** Destination

12a. **Ordering address(es).** Same as company address

12b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. **Payment address(es).** Same as company address

14. **Warranty provision.** Standard Commercial Warranty Terms & Conditions

15. **Export packing charges, if applicable.** Not Applicable

16. **Terms and conditions of rental, maintenance, and repair (if applicable).** Not Applicable

17. **Terms and conditions of installation (if applicable).** Not Applicable

18a. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).** Not Applicable

18b. **Terms and conditions for any other services (if applicable).** Not Applicable

19. **List of service and distribution points (if applicable).** Not Applicable

20. **List of participating dealers (if applicable).** Not Applicable

21. **Preventive maintenance (if applicable).** Not Applicable

22a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).** Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: [www.Section508.gov](http://www.Section508.gov). Not Applicable

23. **Data Universal Number System (DUNS) number.** 623590721

24. **Notification regarding registration in System for Award Management (SAM) database.** Registered
ForeThought, Inc. GSA Proposed Pricing

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>GSA Price w/ IFF</th>
</tr>
</thead>
<tbody>
<tr>
<td>Project Manager</td>
<td>$189.03</td>
</tr>
<tr>
<td>Software Architect</td>
<td>$189.03</td>
</tr>
<tr>
<td>Senior Software Engineer</td>
<td>$173.91</td>
</tr>
<tr>
<td>Software Engineer</td>
<td>$149.35</td>
</tr>
<tr>
<td>Associate Software Engineer</td>
<td>$137.40</td>
</tr>
<tr>
<td>Documentation Specialist</td>
<td>$98.29</td>
</tr>
</tbody>
</table>

**PROJECT MANAGER**

*Minimum Experience:*
10 years experience in IT or Business/Project Management field and a solid IT Background, with broad knowledge of market technologies and strong experience in managing customer and vendor relationships. Requires exceptional interpersonal, presentation and communication skills.

*Functional Responsibilities:*
- Accountable for the quality and timely delivery of all contractual deliverables to the customer.
- Responsible for the quality and effective management of personnel, funds and facility allocations.
- Serves as primary interface with the customer and provides leadership and guidance to technical team.
- Responsible for timely and effective problem resolution and is held accountable to customer for successful project completion within cost and schedule.

*Minimum Education:*
M.S., M.A. or MBA. Typically has more than 10 years experience in managing large, complex multi-disciplinary projects.

**SOFTWARE ARCHITECT**

*Minimum Experience:*
10 years of software development/engineering experience. Extensive knowledge of Integrated Data/Digital Environments (IDE) and posses detail understanding of Service Oriented Architectures and Web Services
**Functional Responsibilities:**
- Direct technical interface with the customer and all other stakeholders in order to determine needs.
- Generates highest level of system requirements, based on customer needs and other constraints.
- Performs cost-benefit analyses to determine whether requirements are best met by manual, software, or hardware functions; making maximum use of commercial off-the-shelf or already developed components.
- Serves as direct interface to software engineers, or subordinate architects, so that any problems arising during design or implementation can be resolved in accordance with the fundamental architectural concepts, consistent with customer needs and constraints.
- Generates sketches, models, and early user guide, and prototypes to keep the user and the engineers constantly up to date and in agreement on the system to be provided as it is evolving.
- Ensure all architectural products are Configuration Managed and maintained in the most current state and never allowed to become obsolete.

**Minimum Education:**
Requires a Bachelors degree Computer Science, Information Systems, Engineering and/or technical certifications.

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**SENIOR SOFTWARE ENGINEER**

**Minimum Experience:**
7 years of software development/engineering experience and proficiency in 3 or more programming languages and/or platforms

**Functional Responsibilities:**
- Formulates/defines system scope and objectives.
- Devises or modifies procedures to solve complex problems considering computer equipment capacity and limitations.
- Decompose high level system requirements/specifications from which programs will be written, designed, coded.
- Competent to work at the highest technical level of all phases of application systems analysis and programming activities.
- Regularly provides guidance and training to less experienced programmers/engineers.

**Minimum Education:**
Requires a Bachelor's in Computer Science, Information Systems, Engineering or related technical discipline.
# SOFTWARE ENGINEER

**Minimum Experience:**
5 years of software development/engineering experience and proficiency in 2 or more programming languages and/or platforms

**Functional Responsibilities:**
- Executes system scope and objectives.
- Develops supporting code in accordance with system requirements/specifications.
- Debug all software code in accordance deficiency reports, and document root cause of defect.
- May be responsible for completion of a phase of a project.
- Provides guidance and training to less experienced programmers/engineers

**Minimum Education:**
Requires a Bachelor degree in Computer Science, Information Systems, Engineering or related technical discipline.

# ASSOCIATE SOFTWARE ENGINEER

**Minimum Experience:**
3 years of software development/engineering experience and proficiency in 1 or more programming languages and/or platforms

**Functional Responsibilities:**
- Responsible for generation of acceptance test requirements and scripts
- Works collaboratively with software engineers, architects, customers and determines that all requirements have been met.

**Minimum Education:**
Requires an Associate's degree in Computer Technology/Science, Information Systems, Engineering Technology or related discipline.

# DOCUMENTATION SPECIALIST

**Minimum Experience:**
3 years experience in document management with thorough understanding of IT industry terms.

**Functional Responsibilities:**
Gather, analyze and compose technical information and conducts research and ensures the use of proper technical terminology. Translates technical information into clear, readable documents to be used by technical and non-technical personnel.

**Minimum Education:**
Requires a High School Diploma/GED
**Experience Substitution Matrix**

Additional education over the minimum required in any labor category may be substituted for required experience as follows:

<table>
<thead>
<tr>
<th>Required Education</th>
<th>Actual Education</th>
<th>Credit for Additional Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>HS Diploma</td>
<td>Associate’s Degree</td>
<td>2 years</td>
</tr>
<tr>
<td>HS Diploma</td>
<td>Bachelor’s Degree</td>
<td>4 years</td>
</tr>
<tr>
<td>Bachelor’s Degree</td>
<td>Advanced Degree</td>
<td>2 years</td>
</tr>
<tr>
<td>Bachelor’s Degree</td>
<td>Ph.D.</td>
<td>6 years</td>
</tr>
<tr>
<td>Advanced Degree</td>
<td>Ph.D.</td>
<td>4 years</td>
</tr>
</tbody>
</table>

Additional experience over the minimum required in any labor category may be substituted for required education as follows:

<table>
<thead>
<tr>
<th>Actual Education</th>
<th>Required Education</th>
<th>Additional Experience Above Minimum Required</th>
</tr>
</thead>
<tbody>
<tr>
<td>HS Diploma</td>
<td>Bachelor’s Degree</td>
<td>10 years</td>
</tr>
<tr>
<td>HS Diploma</td>
<td>Advanced Degree</td>
<td>15 years</td>
</tr>
<tr>
<td>Associate’s Degree</td>
<td>Bachelor’s Degree</td>
<td>5 years</td>
</tr>
<tr>
<td>Associate’s Degree</td>
<td>Advanced Degree</td>
<td>10 years</td>
</tr>
<tr>
<td>Bachelor’s Degree</td>
<td>Advanced Degree</td>
<td>3 years</td>
</tr>
<tr>
<td>Bachelor’s Degree</td>
<td>Ph.D.</td>
<td>7 years</td>
</tr>
<tr>
<td>Advanced Degree</td>
<td>Ph.D.</td>
<td>5 years</td>
</tr>
</tbody>
</table>
PREAMBLE

ForeThought, Inc. provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact:

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