



**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**Information Technology Schedule Pricelist  
General Purpose Commercial Information Technology Equipment, Software and Services**

**Contract Number:** GS-35F-0069S  
**Special Item No.:** SIN 132-33 Perpetual Software Licenses  
FSC Class 7030 – Information Technology Software  
Microcomputers  
Application Software  
SIN 132-34 Maintenance of Software  
SIN 132-50 Training Courses for Information Technology Equipment and Software  
FPDS Code U012  
**Contract Period:** 11/14/15 – 11/13/20  
**Modification No.:** PO-0021, Effective November 14, 2015  
**Business Size:** Small Business

OriginLab produces professional graphing and data analysis software for scientists and engineers. Our products are designed to be easy-to-use, yet have the power and versatility to provide for the most demanding user. With their integrated C programming capabilities, Origin and OriginPro provide a robust platform for building custom graphing and analysis tools. OriginLab also provides basic toll free technical support at no additional charge. Our software maintenance service provides group users key benefits such as free upgrades, and access to customized webinars. We offer training programs that range from basic training to get you up and running with our products, to advanced training that teaches you how to customize our products to meet your special needs. OriginLab provides consulting services to customize and enhance Origin to meet your specific analysis and graphing needs. Our Applications engineers will work with you to design and implement your custom Origin solution.



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Northampton, MA 01060  
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Email: [gsasales@originlab.com](mailto:gsasales@originlab.com)  
[www.originlab.com](http://www.originlab.com)

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: [GSAAdvantage.gov](http://GSAAdvantage.gov).



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**INFORMATION FOR ORDERING ACTIVITIES  
APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

**SPECIAL NOTICE TO AGENCIES: Small Business Participation**

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!<sup>™</sup> on-line shopping service ([www.fss.gsa.gov](http://www.fss.gsa.gov)). The catalogs/pricelists, GSA Advantage!<sup>™</sup> and the Federal Supply Service Home Page ([www.fss.gsa.gov](http://www.fss.gsa.gov)) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

**Customer Information**

- 1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).**

See OriginLab Corporation Products and Pricing on page 18.

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.**

See OriginLab Corporation Products and Pricing on pages 18.

- 1c. Not applicable.**

- 2. Maximum order.**

SIN 132-33: \$500,000

SIN 132-34: \$500,000

SIN 132-50: \$25,000

- 3. Minimum order.**

SIN 132-33: \$100

SIN 132-34: \$100

SIN 132-50: \$100

- 4. Geographic coverage (delivery area).**

*Domestic delivery* is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

*Overseas delivery* is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

The Geographic Scope of Contract will be domestic and overseas delivery.

The Geographic Scope of Contract will be overseas delivery only.

The Geographic Scope of Contract will be domestic delivery only.

- 5. Point(s) of production.**

Northampton, Massachusetts

- 6. Discount from list prices or statement of net price.**

Prices shown are NET prices, basic discounts have been deducted.

Government Educational Institutions: Governmental Educational Institutions are offered the same discount.

Other: Government users will receive an exclusive 5% discount on training or consulting services without having a maintenance agreement in effect. A discount of 10% is available to users with a maintenance agreement in effect.

**7. Quantity discounts.**

| Volume Discount for Node-Lock & Network | % Discount off Total Cost | Eligible Customer |
|---|---------------------------|-------------------|
| <b>2</b>                                | 5%                        | ALL               |
| <b>3 - 4</b>                            | 10%                       | ALL               |
| <b>5 - 9</b>                            | 15%                       | ALL               |
| <b>10 - 14</b>                          | 20%                       | ALL               |
| <b>15 - 19</b>                          | 25%                       | ALL               |
| <b>20+</b>                              | 30%                       | ALL               |

**8. Prompt payment terms.** 1% - 10 days from receipt of invoice or date of acceptance, whichever is later.

**9a. Government purchase cards are accepted at or below the micro-purchase threshold.**

**9b. Government purchase cards are accepted above the micro-purchase threshold.**

**10. Foreign items.** None.

**11a. Time of delivery.**

The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

| SPECIAL ITEM NUMBER | DELIVERY TIME (Days ARO)                        |
|---------------------|---|
| 132-33              | 10 Days ARO                                     |
| 132-34              | 10 Days ARO                                     |
| 132-50              | To Be Negotiated between Agency and Contractor. |

**11b. Expedited Delivery.**

Items available for expedited delivery are noted in this price list.

**11c. Overnight and 2-day delivery.**

Contact OriginLab Corporation for rates for overnight and 2-day delivery.

**11d. Urgent Requirements.**

When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

**12. F.O.B. Destination.**

**13a. Ordering address.**

OriginLab Corporation  
GSA Sales  
One Roundhouse Plaza  
Suite 303  
Northampton, MA 01060

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance: (800) 969-7720 x137 or x125. International Calls (413) 586-2013 x137 or x125

**13b. Ordering procedures:**

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

**14. Payment address.**

OriginLab Corporation  
GSA Sales  
One Roundhouse Plaza  
Suite 303  
Northampton, MA 01060

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will be acceptable for

payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

**15. Warranty provision.**

OriginLab Corporation Standard Warranty ~

*LIMITED WARRANTY:* OriginLab warrants that the SOFTWARE will perform substantially in accordance with the accompanying printed materials for a period of sixty (60) days from the date of purchase. Any implied warranties on the SOFTWARE are limited to sixty (60) days. Some states/jurisdictions do not allow limitations on duration of an implied warranty, so the above limitation may not apply to you.

*CUSTOMER REMEDIES:* OriginLab's entire liability and your exclusive remedy shall be, at OriginLab's option, (a) return of the price paid or (b) repair or replacement of the SOFTWARE that does not meet OriginLab's limited warranty and that is returned to OriginLab with a copy of your receipt. This limited warranty is void if failure of the SOFTWARE or hardware has resulted from accident, abuse, or improper application. Any replacement of SOFTWARE will be warranted for the remainder of the original warranty period or thirty (30) days, whichever is longer. Outside of the United States, neither these remedies nor any product support services offered by OriginLab are available without proof of purchase from an authorized non-US source.

*NO OTHER WARRANTIES:* To the maximum extent permitted by applicable law, OriginLab disclaims all other warranties, either expressed or implied, including but not limited to implied warranties of merchantability and fitness for a particular purpose, with respect to the SOFTWARE and the accompanying written materials. You may have others, which vary from state/jurisdiction to state/jurisdiction.

*U.S. GOVERNMENT RESTRICTED RIGHTS:* Use, duplication, or disclosure by the Government is subject to retractions as set forth in subparagraph (c)(1)(ii) of the Rights in Technical Data and Computer SOFTWARE clause at DFARS 252.227 - 7013 or subparagraphs ©(1) and (2) of the Commercial Computer SOFTWARE - restricted right at 48 CFR 52.227-19, as applicable.

**16. Export packing charges:** not applicable

**17. Terms and conditions of Government purchase card acceptance.**

Any thresholds above the micro-purchase level.

**18. Terms and conditions of rental, maintenance, and repair.**

See Terms and Conditions Applicable to Maintenance of General Purpose Commercial Information Technology Software on page 7.

- 19. Terms and conditions of installation:** not applicable. All equipment is self-installable.
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices.**  
See Terms and Conditions Applicable to Maintenance of General Purpose Commercial Information Technology Software on page 7.
- 20a. Terms and conditions for any other services:** not applicable.
- 21. List of service and distribution points.**  
**OriginLab Corporation**  
One Roundhouse Plaza, Suite 303  
Northampton, MA 01060
- 22. List of participating dealers:** not applicable.
- 23. Preventive maintenance:** not applicable.
- 24a. Special attributes such as environmental attributes:** not applicable.
- 24b. Section 508.**  
Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following: [www.originlab.com](http://www.originlab.com).  
The EIT standard can be found at: [www.Section508.gov/](http://www.Section508.gov/).
- 25. Data Universal Number System (DUNS) number:** 807131412
- 26. Notification regarding registration in Central Contractor Registration (CCR) database.**  
OriginLab Corporation has registered with the Central Contractor Registration Database.

**TERMS AND CONDITIONS APPLICABLE TO TERM SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-32), PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33) AND MAINTENANCE AS A SERVICE (SPECIAL ITEM NUMBER 132-34) OF GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE**

**1. INSPECTION/ACCEPTANCE**

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

**2. ENTERPRISE USER LICENSE AGREEMENTS REQUIREMENTS (EULA)**

The Contractor shall provide all Enterprise User License Agreements in an editable Microsoft Office (Word) format.

**3. GUARANTEE/WARRANTY**

- a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.

**OriginLab Corporation Standard Warranty**

***LIMITED WARRANTY***

OriginLab warrants that the SOFTWARE will perform substantially in accordance with the accompanying printed materials for a period of sixty (60) days from the date of purchase. Any implied warranties on the SOFTWARE are limited to sixty (60) days. Some states/jurisdictions do not allow limitations on duration of an implied warranty, so the above limitation may not apply to you.

***CUSTOMER REMEDIES***

OriginLab's entire liability and your exclusive remedy shall be, at OriginLab's option, (a) return of the price paid or (b) repair or replacement of the SOFTWARE that does not meet OriginLab's limited warranty and that is returned to OriginLab with a copy of your receipt. This limited warranty is void if failure of the SOFTWARE or hardware has resulted from accident, abuse, or improper application. Any replacement of SOFTWARE will be warranted for the remainder of the original warranty period or thirty (30) days, whichever is longer. Outside of the United States, neither these remedies nor any

product support services offered by OriginLab are available without proof of purchase from an authorized non-US source.

### ***NO OTHER WARRANTIES***

To the maximum extent permitted by applicable law, OriginLab disclaims all other warranties, either expressed or implied, including but not limited to implied warranties of merchantability and fitness for a particular purpose, with respect to the SOFTWARE and the accompanying written materials. You may have others, which vary from state/jurisdiction to state/jurisdiction.

### ***U.S. GOVERNMENT RESTRICTED RIGHTS***

Use, duplication, or disclosure by the Government is subject to retractions as set forth in subparagraph (c)(1)(ii) of the Rights in Technical Data and Computer SOFTWARE clause at DFARS 252.227 - 7013 or subparagraphs (c)(1) and (2) of the Commercial Computer SOFTWARE - restricted right at 48 CFR 52.227-19, as applicable.

- b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.
- c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

### ***NO LIABILITY FOR CONSEQUENTIAL DAMAGES***

To the maximum extent permitted by applicable law, in no event shall OriginLab or its suppliers be liable for any special, incidental, indirect, or consequential damages whatsoever (including, without limitation, damages for loss of business profits, business interruption, loss of business information, or any other pecuniary loss) arising out of the use of or inability to use the SOFTWARE product, even if OriginLab has been advised of the possibility of such damages.

## **4. TECHNICAL SERVICES**

The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number (800) 969-7720 or (413) 586-2013 for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from 08:30 AM. to 6:00 PM Eastern Time.

## **5. SOFTWARE MAINTENANCE**

- a. Software maintenance as it is defined:

### **2. Software Maintenance as a Service (SIN 132-34)**

Software maintenance as a service creates, designs, implements, and/or integrates customized changes to software that solve one or more problems and is not included with the price of the software. Software maintenance as a service includes person-to-person communications regardless of the medium used to communicate: telephone support, on-line technical support,

customized support, and/or technical expertise which are charged commercially. Software maintenance as a service is billed arrears in accordance with 31 U.S.C. 3324.

Software maintenance as a service is billed in arrears in accordance with 31 U.S.C. 3324.

**Software maintenance service shall include the following:**

- **Free upgrades to new versions as they become available during the time period of the maintenance contract**
  - **Automatic notification on product patches and updates**
  - **Discounted pricing on our Consulting and Training services**
  - **One free customized online Webinar, up to a duration of 2 hours, to assist your group in optimizing the use of our products**
  - **Access to beta versions of new products and upgrades**
  - **Access to our beta testing group where you can provide input on enhancements and new features for inclusion in upcoming versions**
- b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

**6. PERIODS OF MAINTENANCE (SIN 132-34)**

- a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.
- b. Maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.
- c. Annual Funding. When annually appropriated funds are cited on an order for maintenance, the period of the maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the maintenance orders citing the new appropriation shall be required, if the term licenses and/or maintenance is to be continued during any remainder of the contract period.
- d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.
- e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if maintenance is to be terminated at that time. Orders for the continuation of maintenance will be required if the maintenance is to be continued during the subsequent period.

**7. UTILIZATION LIMITATIONS - (SIN 132-33 AND SIN 132-34)**

- a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.

- b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:
- (1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.
  - (2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.
  - (3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.
  - (4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.
  - (5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

**8. SOFTWARE CONVERSIONS - (SIN 132-33)**

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system , or from one

computer system to another. Under a perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version.

***NOTE: Origin software is warranted to work on the Microsoft Windows operating system that is in current release at the time of the Origin software release of that Origin version. OriginLab does not warranty its software to work under any operating systems release that is made after the initial release of Origin. If an incompatibility is found, OriginLab Corporation will at its own discretion provide either a service release or a new version that will be compatible with the new operating system. Service releases are generally provided free of charge to registered Origin users of the most current Origin version. If a new version is required, an upgrade price that is determined by the extent of the changes to the existing software code and new features will be charged. The upgrade price from the most current Origin version will be substantially lower than the cost of a new copy of the software.***

## **9. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY**

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

### **General Origin Requirements**

These system requirements apply to the most recent release of Origin and OriginPro (both 32-bit and 64-bit versions).

- Microsoft Windows® XP, Windows® Vista, Windows® 7, Windows® 8
- 1.5 GHz or higher Pentium-compatible processor
- 1 GB of RAM
- 2.0 GB of free hard disk space
- DVD drive (if installing from DVD)
- To use HTML Help, Internet Explorer 4.01 or later required

**Origin gives you a complete data analysis and graphing software with unsurpassed power and flexibility. Origin streamlines your work with tightly integrated workbooks, publication-quality graphics and standardized analysis tools—all in a single, easy-to-use program.**

- Consolidate and manage imported data, images, database query results, analysis reports, and graphs using multi-sheet workbooks with rich-text formatting.
- Compute advanced statistics and perform image processing, curve fitting, signal processing, and peak analysis.
- Automatically recalculate analysis results as parameters are changed or data updated.
- Quickly review the profile of any data set simply by glancing at sparklines.
- Create publication-quality graphs, annotated with text and drawings.
- Copy-paste to other applications or export in a variety of formats—EPS, PDF, TIFF, and more.

### **Import/Export Options**

**Import data from a wide variety of formats**

**Open, run Excel in Origin**

**Query databases using ODBC**

**Categorical data support**

## **Graph Types**

**2D Graphs**

**3D Graphs**

**Contour Plot from XYZ data using triangulation**

**Stacked Lines by Y Offsets**

**Contour plot from XYZ using Triangulation**

**Polar contour plot**

**Ternary Contour**

**Offset Y (Stacked Lines by Y Offset)**

**Scatter Matrix**

**Inset graph and offset axes templates**

**Image graphs with profile lines; image histograms**

**Smith® chart**

**3D pie chart**

**Column scatter graphs**

**XYXY vector (tail-to-head data)**

## **Data Analysis**

**Linear Regression**

**Polynomial Regression**

**Nonlinear Curve Fitting**

**Signal Analysis**

**Baseline and Peak**

**Smoothing**

**Descriptive Statistics**

**One Way ANOVA**

**Two Way ANOVA**

**T-Test: One/Two-Population**

## **Programming**

**Write custom analysis and plotting routines with Origin C**

**Color-coded editor and debugger**

**Essential elements of NAG Numerical Library included**

### **OriginPro**

- **OriginPro offers all of the features of Origin plus extended analysis tools for statistics, 3D fitting, image processing and signal processing.**
- **New Find Z tool for nonlinear surface/matrix fitting Pro**
- **Surface Fitting and 3D Interpolation Pro**
- **Enhanced image analysis (Image Math, Mode Conversion, Color to RGB) Pro**
- **Expanded statistics (Parametric/Nonparametric Hypothesis Tests, Survival Analysis) Pro**
- **Repeated measures One-Way and Two-Way ANOVA Pro**
- **Advanced signal processing (2D FFT, Wavelet, STFT) Pro**

### **9. RIGHT-TO-COPY PRICING**

The Contractor shall insert the discounted pricing for right-to-copy licenses.

OriginLab Corporation does not provide right-to-copy licenses. A discount is provided for the purchase of multiple licenses to a single organization as stated in our published pricelist.

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF  
TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL  
INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE  
(SPECIAL ITEM NUMBER 132-50)**

**1. SCOPE**

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

**2. ORDER**

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

**3. TIME OF DELIVERY**

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

**4. CANCELLATION AND RESCHEDULING**

- a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.

***Once a signed training agreement is in place, if reservations for flights or other activities are made for an instructor and the class is cancelled by the Contractor, the Contractor will be responsible for any non-refundable tickets or other fees. If the training is rescheduled by the Contractor, the Contractor will be responsible for any fees related to rescheduling.***

- b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.

- d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

**5. FOLLOW-UP SUPPORT**

The Contractor agrees to provide each student with unlimited telephone support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

**6. PRICE FOR TRAINING**

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

**7. INVOICES AND PAYMENT**

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). **PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.**

**8. FORMAT AND CONTENT OF TRAINING**

- a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b. **\*\*If applicable\*\*** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.
- c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.
- d. The Contractor shall provide the following information for each training course offered:
  - (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
  - (2) The length of the course;
  - (3) Mandatory and desirable prerequisites for student enrollment;
  - (4) The minimum and maximum number of students per class;
  - (5) The locations where the course is offered;
  - (6) Class schedules; and
  - (7) Price (per student, per class (if applicable)).
- e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by

Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.

- f. For Online Training Courses, a copy of all training material must be available for electronic download by the students.

**9. “NO CHARGE” TRAINING**

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

OriginLab Corporation does not provide “No Charge” training. It does offer government GSA schedule purchasers a 10% discount.

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USA COMMITMENT TO PROMOTE  
SMALL BUSINESS PARTICIPATION  
PROCUREMENT PROGRAMS

PREAMBLE

OriginLab Corp. provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact **Eric Newton, (800) 969-7720 x136, [newton@originlab.com](mailto:newton@originlab.com), (413) 587-9915 (Fax)**

## OriginLab Corporation Products and Pricing

### SIN 132-33 OriginLab Corporation: Price List: Government GSA Schedule 70 Customers

Price includes the first year of maintenance

| Origin – New Product  | Price Each   | OriginPro New Product  | Price Each                                   | Notes  |
|---|--|--|--|--|
| <b>Node – Locked <sup>2</sup></b><br>EF-0XXNOS-PGOV - Individual<br>EF-0XXN6S-PGOV - Group  |  | <b>Node – Locked <sup>2</sup></b><br>EF-0XXNOP-PGOV - Individual<br>EF-0XXN6P-PGOV – Group |  | 1. For greater mobility, a dongle can be obtained for each Individual license at the time of purchase.. A \$250 fee will be charged to obtain a replacement for a lost or damaged dongle.<br>2. This license type is sometimes referred to as fixed seat, named user, or node-locked.<br>3. Concurrent Licenses include one FlexLm License at no charge. Additional FlexLm Licenses are \$300.00 each.   |
| 1 Unit  | \$925.00   | 1 Unit   | \$1525.00                                    |  |
| <b>Dongle <sup>1</sup></b><br>ED-0XXNOS-PGOV  |  | <b>Dongle <sup>1</sup></b><br>ED-0XXNOP-PGOV W/ Dongle                                     |  |  |
| 1 Unit  | \$1295.00  | 1 Unit   | \$2135.00                                    | Prices listed are per unit in <b>US dollars and valid in the US only</b> . Prices, products and availability are per GSA Schedule 70. Prices are effective as of November, 2014.   |
| <b>Network<sup>3</sup></b> EF-0XXN9S-PGOV   |  | <b>Network <sup>3</sup></b> EF-0XXN9P-PGOV   |  |  |
| 1 Unit  | \$1475.00  | 1 Unit   | \$2425.00                                    |  |
| <b>Origin – Upgrades UPGRADEX-PGOV</b>  | <b>This SKU is applicable for all upgrades: Individual Group and Network</b> |  |  | <b>Origin and OriginPro System Requirements</b><br><br><b>Complete Specifications can be found on Page 11.</b><br><br><ul style="list-style-type: none"> <li>• <b>Microsoft Windows® XP (32 and 64 Bit)</b><br/><b>Microsoft Windows® Vista (32 and 64 Bit)</b><br/><b>Microsoft Windows® 7 (32 and 64 Bit)</b><br/><b>Microsoft Windows® 8 (32 and 64 Bit)</b></li> <li>• <b>Intel®-based Mac® using virtualization software</b></li> <li>• <b>1.5 GHz or higher Pentium-compatible processor</b></li> <li>• <b>1 GB of RAM</b></li> <li>• <b>2.0 GB of free hard disk spaceDVD drive</b></li> <li>• <b>To use HTML Help, Internet Explorer 4.01 or later required</b></li> </ul> |
| UPGRADE1-PGOV   | 30% of Current List Price Less Qty Discount                                  | Upgrade from one version prior to current release.   | 30% of Current List Price Less Qty Discount  |  |
| UPGRADE2-PGOV   | 45% of Current List Price Less Qty Discount                                  | Upgrade from two versions prior to current release.  | 45% of Current List Price Less Qty Discount. |  |
| UPGRADE3-PGOV   | 60% of Current List Price Less Qty Discount                                  | Upgrade from three versions prior to current release.                                      | 60% of Current List Price Less Qty Discount  |  |
| UPGRADE4-PGOV   | 75% of Current List Price Less Qty Discount                                  | Upgrade from four versions prior to current release.                                       | 75% of Current List Price Less Qty Discount  |  |
| <p><b>Please call OriginLab Government Sales at (800) 969-7720 X137 with your serial number and current version number to verify your current upgrade path.</b></p> |  |  |  |  |

**SIN 132-33 OriginLab Corporation: Price List: Government GSA Schedule 70 Academic Customers<sup>1</sup>**  
**Price includes the first year of maintenance**

| Origin – New Product   | Price Each   | OriginPro New Product   | Price Each                                  | Notes  |
|--|--|---|---|--|
| <b>Node – Locked</b><br><b>EF-0XXNOS-PEDU - Individual</b><br><b>EF-0XXN6S-PEDU - Group</b>  |  | <b>Node – Locked</b><br><b>EF-0XXNOP- PEDU – Individual</b><br><b>EF-0XXN6P- PEDU - Group</b> |   | <ol style="list-style-type: none"> <li>Educational pricing is available to students and teachers of accredited degree granting Federal Government institutions. In order to receive an educational discount, you will need to place the order using a purchase order displaying the University's name, or request that the product be shipped to a University address. Occasionally you may be requested to supply your college ID to verify your eligibility for the educational discounts. Conducting research alone does not qualify for an educational discount. OriginLab expressly forbids the use of an academic license for research outside of the pursuit of a degree or for commercial use.</li> <li>For greater mobility, a dongle can be obtained for each Individual license at the time of purchase. Although the dongle is free, a \$100 fee will be charged to obtain a replacement for a lost or damaged dongle.</li> <li>This license type is sometimes referred to as fixed seat, named user, or node-locked.</li> </ol> <p>Prices listed are per unit in <b>US dollars and valid in the US only</b>. Prices, products and availability are per GSA Schedule 70. Prices are effective as of November 2014.</p> |
| <b>Quantity</b>  |  | <b>Quantity</b>   |   |  |
| 1 Unit   | \$550.00   | 1 Unit  | \$ 850.00                                   |  |
|  |  |   |   |  |
| <b>ED-0XXNOS- PEDU W/ Dongle <sup>2</sup></b>  |  | <b>ED-0XXNOP- PEDU W/ Dongle <sup>2</sup></b>   |   |  |
| 1 Unit   | \$770.00   | 1 Unit  | \$ 1190.00                                  |  |
|  |  |   |   |  |
| <b>Network EF-0XXN9S-PEDU</b>  |  | <b>Network EF-0XXN9P-PEDU</b>   |   |  |
| 1 Unit   | \$950.00   | 1 Unit  | \$ 1150.00                                  |  |
|  |  |   |   |  |
| <b>Laboratory</b>  |  | <b>Laboratory</b>   |   |  |
| 10   | \$3000.00  | 10  | \$5000.00                                   |  |
| Two year expiring License for any accredited academic institution. Customer cannot add licenses onto this type of license. A customer must purchase in blocks of ten if they would like to increase the number of licenses. Also, no upgrade path since the license expires. |  |   |   |  |
|  |  |   |   |  |
| <b>Origin – Upgrades EF-8200U</b>  | <b>This SKU is applicable for all upgrades: Individual Group and Network</b> |   |   |  |
| UPGRADE1-PEDU  | 25% of Current List Price Less Qty Discount                                  | Upgrade from one version prior to current release.  | 25% of Current List Price Less Qty Discount | The SKU number for Educational Purchases is the same as for non-educational with –EDU added to the end of the SKU.   |
| UPGRADE2- PEDU   | 40% of Current List Price Less Qty Discount                                  | Upgrade from two versions prior to current release.   | 40% of Current List Price Less Qty Discount |  |
| UPGRADE3- PEDU   | 55% of Current List Price Less Qty Discount                                  | Upgrade from three versions prior to current release.   | 55% of Current List Price Less Qty Discount |  |
| UPGRADE4- PEDU   | 70% of Current List Price Less Qty Discount                                  | Upgrade from four versions prior to current release.  | 70% of Current List Price Less Qty Discount |  |
|  |  |   |   |  |

## SIN 132-33 OriginLab Corporation: Software Product Licensing Options (Valid for GSA Schedule 70 Government Sales Only)

All license types incorporate the use of license management software. With license management for Origin and OriginPro, your organization can be assured that only legal copies of OriginLab products are being used. Furthermore, for the Network license, the license management software can benefit system administrators by providing usage reports.

| License Types   |  | Options/Restrictions   |
|---|--|--|
| <p><b>Individual</b><sup>1,2,3,4</sup><br/>An Individual license provides the Origin software and allows the licensee to obtain a license file that enable Origin to run on one (1) computers. Only the licensee is granted the right to use Origin on the computer. As such, this license type is sometimes referred to as named single-user, node-locked, or fixed seat. Individual licenses can be purchased in a bundle, thereby providing each user with his/her own serial number and the ability to install on work, home, and notebook computers. The first time the software is launched it will direct you to <a href="http://www.OriginLab.com">www.OriginLab.com</a> to obtain a license file. Once the license file has been obtained and properly installed, the specified product will become locked to the user's computer.</p> <p><b>Dongle</b><br/>For greater mobility, a dongle can be obtained for each Individual license at the time of purchase.</p> <p><b>Group</b><sup>1,2</sup><br/>A group license provides the Origin software and allows the licensee to obtain a specified number of license files for a single serial number. Each user typically obtains one license file to enable Origin to run on their computer. This license type is best used by organizations who wish to deploy Origin only for a group of designated users.</p> | <p><b>Network</b><sup>1,2</sup><br/>A network license provides Origin and FLEXnet license management server software so that you can run Origin on a network. The FLEXnet server software monitors the concurrent use of Origin, allowing any number of machines to run Origin up to the licensed limit. Since this license type requires a network, the Origin installation program lets you choose at time of installation whether to install Origin itself fully on each computer, or use a server-client arrangement. If you choose a full installation on each computer, then users may also <b>borrow</b> a license from the network for a given time period, then detach from the network. The ability to borrow a license from the network allows users to enable Origin on their notebook computer, and then detach it from the network for later use. System administrators can use the license management software to report the number of concurrent licenses available and the number that are currently in use. If anyone has borrowed a license, they will be listed with a special notation.</p> <p><b>Laboratory</b><sup>1</sup><br/>The lab license is well suited for academic research labs which have either networked or non-networked computers. This license offers a flexible and affordable way to deploy Origin on ten (10) computers, all using the same serial number. The software must be installed on machines owned by the college or university.</p> <p><b>Custom/Site</b><sup>1, 2</sup><br/>Our Technical Sales department can create a customized license for any customer who has specialized requirements. The license can be a combination of one or more license types. We encourage you to contact the Sales department to discuss your options.</p> | <ol style="list-style-type: none"> <li>1. Volume discounts apply</li> <li>2. Academic discounts apply</li> <li>3. Nonprofit discounts apply</li> <li>4. A \$250 free will be charged to obtain a replacement for a lost or damaged dongle.</li> </ol> <p style="text-align: right;"><a href="http://www.OriginLab.com">www.OriginLab.com</a></p> |

**Sin 132-34 OriginLab Corporation: Software Maintenance (GSA Schedule 70 Sales Only)**

|                                   |   |
|-----------------------------------|---|
| Yearly Maintenance Plan           | Price   |
| Plan is for 3 years paid annually | 17% of purchase price per year for a maximum of three years |

**Software Maintenance Service**

This service is offered to our licensed customers. License users can purchase Software Maintenance from OriginLab for periods of up to three years. Maintenance can be purchased at the time of purchasing our products, or it can be purchased separately within 90 days of the date of purchase of the software.

- Free upgrades to new versions as they become available during the time period of the maintenance contract
- Automatic notification on product patches and updates
- Discounted pricing on our Consulting and Training services
- One free customized online Webinar, up to a duration of 2 hours, to assist your group in optimizing the use of our products
- Access to beta versions of new products and upgrades
- Access to our beta testing group where you can provide input on enhancements and new features for inclusion in upcoming versions
- Assistance troubleshooting custom applications, such as LabTalk scripts.
- An additional "Home Use" expiring installation is available on request

**Software Maintenance Cost**

The cost of this service is 17% of purchase price per year for a maximum of three years

If payment is made for 2 or 3 years in advance then a 10% discount will be given. Payments for years 4 and 5 will receive a discount of 5%.

**Discount Rates for Maintenance plan holders.**

A discount of 10% is given on all Origin Training and Consulting under this GSA Schedule. This is reflected in the price list provided.

## **OriginLab Corporation: Software Product Ordering Information (Valid for GSA Schedule 70 Government Sales Only)**

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### **PLACING AN ORDER for All Sin #'s**

There are four ways you can order our products.

1. Visit us online:  
[www.originlab.com/link.aspx?page=BUYGOV](http://www.originlab.com/link.aspx?page=BUYGOV)
2. Mail your order:  
OriginLab Corporation  
GSA Sales  
1 Roundhouse Plaza  
Suite 303  
Northampton, MA 01060-4410 USA
3. Phone in your order:  
Toll free; (800) 969-7720 X137 or X125  
(US and Canada *only*)  
(413) 320-4958 International
4. Fax your order to (413) 586-0176

**Note:** OriginLab Corporation will occasionally offer special promotional pricing. This special pricing will be available to all orders placed through this GSA schedule to ensure you receive the best possible price for the product ordered.

### **SHIPPING AND HANDLING**

⇒ Prices are FOB Destination. No Additional Shipping or Handling Charges Apply.

### **RETURNS (Money-back Guarantee)**

At OriginLab Corporation, your satisfaction is our goal. If you must return the product for any reason, contact us within 60 days of the date of purchase and we will offer you a full refund of the purchase price for your returned product.

### **Conversion from Origin to OriginPro**

Cost to change from Origin to OriginPro is the cost difference between the two products.

Note: License Conversion Cost will be determined at time of purchase. If under maintenance, the maintenance cost will be recalculated under the new license.

### **Concurrent License**

Concurrent Licenses include one FlexLm License at no charge. Additional FlexLm Licenses are \$300.00 each.

## Sin 132-50

## Course 100 - Basic Origin Seminar

**Course Description:** This one day course introduces you to Origin's file import and graphing features. Our hands-on approach effectively teaches you how to input data into an Origin worksheet and create publication-quality graphs. Unlike most seminars, we tailor the content to meet your needs. An experienced Origin Instructor will discuss the features of your seminar and the focus you would like the seminar to take before the event itself. The seminar can be given on-site at your company, or at our Northampton Ma. location.

**Who Should Attend?:** This class benefits those who are just beginning to use Origin for importing and graphing data. For a review of Origin's data analysis and statistics features, see the Intermediate Origin Seminar.

**Requirements:** Experience with Microsoft® Windows operating systems (e.g. XP, or 2000 or Vista), and a clear understanding of your own plotting and data analysis needs.

This course does not require previous Origin experience, though a general knowledge of the Origin worksheet and menu structure is helpful.

### Topics Covered \*

- Navigating within Origin .
- Multi-sheet Workbooks / Managing Data and Metadata.
- Importing Data from different sources.
- Working with Excel and Origin.
- Basic Data Manipulation.
- Creating and Customizing Graphs.
- Custom Graph Templates and Themes.
- Publishing Graphs.
- Basic Data Analysis.

**\* The instructor will tailor the topics to meet your specific introductory Origin needs.**

| Number of Participants | Location                      | Cost <sup>1,2,3</sup>                     |
|------------------------|-------------------------------|---|
| 1 - 10                 | Customer Site – North America | \$900 (one day) plus expenses             |
| 11 - 15                | Customer Site – North America | \$1080 (one day) plus expenses            |
| 1 - 5                  | Online – North America        | \$112.50 / hour (4 hour minimum required) |

**Instruction held at your location requires a computer for each student and a projection device for the instructor's computer. This is a hands on class.**

**Sin 132-50****Course 200 - Intermediate Origin Seminar**

**Course Description:** This one day course taught by an experienced Origin instructor covers more advanced topics including customizing your graph, Origin's built-in analysis options, and the nonlinear curve fitter. As with all our custom seminars, we tailor the content of your seminar to meet your particular needs. Your instructor will discuss the focus of the seminar before the event itself, and will help you apply Origin's features to your specific graphing and analysis problems. The seminar can be given on-site at your company, or at our Northampton Ma. location.

**Who Should Attend?:** This class benefits the intermediate Origin user as well as those who have completed the Basic Origin Seminar.

Origin users learn how to construct and program their own GUI and how to develop fast-running calculations. Experienced developers learn how to utilize Origin's development tools.

**Requirements:** Experience using Origin's worksheet and graph windows to create basic graphs or the Basic Origin Seminar, and a clear understanding of your own plotting and data analysis needs.

**Topics Covered \***

- Customizing Data Import.
- Post Processing of Imported Data.
- Creating and Customizing Multi-layer Graphs.
- Data Exploration and Pre-selection.
- Advanced Nonlinear Fitting, including Creating Custom Fitting Functions.
- Analysis Themes.
- Customizing Reports and Creating Custom Tables in Graphs.
- Recalculating/Updating Results.
- Analysis Templates and Custom Reports.
- Peaks and Baseline

**\* The instructor will tailor the topics to meet your specific Origin needs.**

| <b>Number of Participants</b> | <b>Location</b>                                       | <b>Cost<sup>1,2,3</sup></b>               |
|-------------------------------|---|---|
| 1 - 10                        | OriginLab Corporation – Northampton and Wellesley, MA | \$1350.00 (one day)                       |
| 1 – 5                         | Online – North America                                | \$112.50 / hour (4 hour minimum required) |

**Instruction held at your location requires a computer for each student and a projection device for the instructors computer. This is a hands on class.**

**Course Description:** This one or two day course covers advanced Origin topics, Origin C, the LabTalk scripting language, and methods of building a scientific application using your own Graphical User Interface (GUI). During the seminar, you will learn Origin development methodology and useful tips to create custom Origin applications. Your LabTalk instructor will discuss how to apply these applications to your particular needs. The seminar can be given on-site at your company, or at our Northampton Ma. Location.

**Who Should Attend?:** This seminar benefits the intermediate Origin user who is just beginning to use Origin as a scientific-application development tool. Origin users learn how to construct and program their own GUI and how to develop fast-running calculations. Experienced developers learn how to utilize Origin's development tools.

**Requirements:** Experience using Origin's built-in functions, familiarity with general programming, and some familiarity with object-oriented concepts.

### Topics Covered

- Introduction to the Command Window.
- Basics of LabTalk Scripting.
- Addressing Data from Script.
- Accessing Analysis Tools from Script.
- Accessing Analysis Results from Script.
- Automating Graphing and Analysis Tasks from Script.
- Introduction of Origin C and Code Builder.
- Internal Origin Objects.
- Accessing NAG Functions.
- COM Client.
- Introduction to X-Functions.
- Creating a Custom X-Function.
- Creating Custom Toolbars and Custom Menus.

**\* The instructor will tailor the topics to meet your specific Origin needs.**

| Number of Participants | Location   | Cost <sup>1,2,3</sup>          |
|------------------------|--|--------------------------------|
| 1 - 10                 | Customer Site – North America                        | \$1800 (one day) plus expenses |
| 1 - 10                 | OriginLab Corporation, Northampton and Wellesley, MA | \$1800 (one day)               |

Instruction held at your location requires a computer for each student and a projection device for the instructor's computer. This is a hands on class.

## Ordering Information For Seminars

<sup>1</sup> The listed cost for the training does not include the instructor's expenses. The client will be billed after the seminar for the services *plus* the instructor's expenses. Expenses include incurred travel, room, and board costs. Food is expensed at a per Diem rate of \$51.00 per day.

<sup>2</sup> Travel time to and from the customers site will be billed at a rate of \$125.00 per four hours or \$250.00 per day

<sup>3</sup> This price includes an exclusive 10% GSA discount.

Most seminars are available as a webinar. There is a four hour per day minimum with rates the same as for a seminar at our OriginLab facility.

### Contact Us

OriginLab can work with you in any capacity you need to customize Origin to suit your needs. Our Applications engineer can perform the work at your site or at OriginLab.

Contact us to obtain a quote for a specific task, or to learn more about our consulting services. Email: [gsasales@originlab.com](mailto:gsasales@originlab.com) or Call Toll Free: (800) 969-7720 x137 or x125  
Fax: (413) 586-0176

### PLACING AN ORDER

There are four ways you can order our products

1. Mail your order:

OriginLab Corporation  
GSA Sales  
Suite 303  
One Roundhouse Plaza  
Northampton, MA  
01060-4410 USA

2. Email your order:

[newton@originlab.com](mailto:newton@originlab.com)

3. Phone in your order:

Tel: (413) 586-2013 x137 or x125  
Toll free; (800) 969-7720 (US and Canada only)

4. Fax your order:

Fax: (413) 586-0176  
Attention: GSA Sales  
Eric Newton



BPA NUMBER \_\_\_\_\_

(CUSTOMER NAME)  
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) \_\_\_\_\_, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

| MODEL NUMBER/PART NUMBER | *SPECIAL BPA DISCOUNT/PRICE |
|--------------------------|-----------------------------|
| _____                    | _____                       |
| _____                    | _____                       |
| _____                    | _____                       |

(2) Delivery:

| DESTINATION | DELIVERY SCHEDULES / DATES |
|-------------|----------------------------|
| _____       | _____                      |
| _____       | _____                      |
| _____       | _____                      |

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be \_\_\_\_\_.

(4) This BPA does not obligate any funds.

(5) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

| OFFICE | POINT OF CONTACT |
|--------|------------------|
| _____  | _____            |
| _____  | _____            |
| _____  | _____            |

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

\*\*\*\*\*

**BASIC GUIDELINES FOR USING  
"CONTRACTOR TEAM ARRANGEMENTS"**

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer's requirement.
- Customers make a best value selection.