

dFuzion



Authorized Federal Supply Service
Information Technology Schedule Pricelist
General Purpose Commercial Information
Technology Equipment, Software and Services

GSA Contract Number: GS-35F-0069T
Schedule Number: 70
SIN: 132-51



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**AUTHORIZED FEDERAL SUPPLY SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT,
SOFTWARE AND SERVICES**

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1.0 COMPANY INFORMATION

Company Name	dFuzion, Inc.
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Company Profile

dFuzion, Inc. is a DMBE-certified small business enterprise headquartered in the Northern Virginia technology corridor and is comprised of computer scientists, systems engineers, and information technology program managers. Founded in 2000, dFuzion has created technical solutions for a diverse customer base, including Fortune 500 corporations and US government agencies. dFuzion engineers have worked with technologies such as web-based application development, embedded systems, 3D simulation training tools, and database driven architectures. dFuzion specializes in Software Engineering, Systems Engineering and Advanced Technology Research and Development. dFuzion's service offerings and capabilities include:

Software Engineering

- Custom Software Application Development
- Web Design and eCommerce Solutions
- Database Development and Support
- Visualization, Simulation, Virtual Reality
- Data Warehousing, Mining and Reporting
- Independent Verification and Validation
- Software Assurance
- Full Life-Cycle Software Support

Systems Engineering

- Technical Program Management
- Enterprise Business Software Implementation
- Systems Integration and Migration
- Technology Infrastructure Modernization
- Test and Acceptance
- Workflow Management
- Process Automation Tools and Implementation
- Configuration Management
- Network Systems Design and Support
- Telephony Systems Design and Support
- Help Desk and Network Administration Services
- Call Center Design and Implementation
- Workforce Management Tools and Implementation Intelligent Video Distribution Solutions

Advanced Technology R&D

- Technical Proof-of-Concepts
- Feasibility and Special Studies
- New Technology Implementation and Insertion
- Prototype Development

Business Transformation

- Business Process Re-Engineering
- Strategic and Tactical Planning
- Cost/Benefit Analysis
- GAP Analysis
- Process Modeling and Development
- Acquisition Support (Proposal Development)
- Technology Investment and Risk Assessment
- Business Case/Plan Development
- Technical and Financial Due Diligence
- Business Continuity Planning
- Training and Support Services

Performance Engineering

- Reliability Program Management
- Product Selection and Qualification
- Reliability/Maintainability/Safety/Logistics Analysis
- Test and Integration Assessment
- Human Factors Engineering

2.0 CONTRACT INFORMATION

Contract Number	GS-35F-0069T
Schedule Number	70: GSA Information Technology Schedule
Special Item Number	132-51: Information Technology Professional Services FPDS Code D301: IT Facility Operation and Maintenance FPDS Code D302: IT Systems Development Services FPDS Code D306: IT Systems Analysis Services FPDS Code D307: Automated Information Systems Design and Integration Services FPDS Code D308: Programming Services FPDS Code D310: IT Backup and Security Services FPDS Code D311: IT Data Conversion Services FPDS Code D313: Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services FPDS Code D316: IT Network Management Services FPDS Code D399: Other Information Technology Services, Not Elsewhere Classified



3.0 TERMS AND CONDITIONS

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT/EC Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- a. The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order



- during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either -
- i. Cancel the stop-work order; or
 - ii. Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- b. If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if -
- i. The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
 - ii. The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- c. If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- d. If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services-Fixed Price (AUG 1996) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection-Time-and-Materials and Labor-Hour (JAN 1986) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

9. INDEPENDENT CONTRACTOR

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

- a. Definitions.

"Contractor" means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

"Contractor and its affiliates" and "Contractor or its affiliates" refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An "Organizational conflict of interest" exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the



Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

- b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to labor-hour orders placed under this contract.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.



4.0 LABOR CATEGORIES

Labor Category	Description
Business Systems Analyst	<p>Reviews, analyzes, and evaluates business systems and user needs. Formulates systems to parallel overall business strategies. Writes detailed description of user needs, program functions, and steps required to develop or modify computer programs. Demonstrates expertise in a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May provide consultation on complex projects and is considered to be the top level contributor/specialist. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.</p> <p>Minimum Experience: 10 Years Minimum Education: BA/BS</p>
Database Developer	<p>Designs and codes database software components, units, and modules that meet product specification and development schedules. Tests and debugs assigned components and units. Participates in large systems and subsystem planning. Adheres to product build and release schedules and strategies. Acts as a technical resource for lower-level developers. Supervises staff.</p> <p>Minimum Experience: 6-8 Years Minimum Education: BA/BS</p>
Graphics Artist	<p>Creates and prepares presentation graphics and supports the development of contract deliverables and reports by developing and updating graphic presentations to improve the quality and enhance the usability of these documents. Responsible for integrating the graphics generated with automated tools and the deliverable documents. Supervises staff.</p> <p>Minimum Experience: 6-8 Years Minimum Education: BA/BS</p>
Program Manager	<p>Provides overall management of multiple project/program managers and insures that the technical solutions and schedules of multiple programs are implemented in a timely manner.</p> <p>Minimum Experience: 10 Years Minimum Education: BA/BS</p>
QA Specialist	<p>Establishes and maintains a process for evaluating software and associated documentation. Determines the resources required for quality control. Maintains the level of quality throughout the software life cycle. Conducts formal and informal reviews at predetermined points throughout the development life cycle. Provides daily supervision and direction to support staff.</p> <p>Minimum Experience: 10 Years Minimum Education: BA/BS</p>



Software Engineer	<p>Designs and codes software components, units, and modules that meet product specification and development schedules. Tests and debugs assigned components and units. Participates in large systems and subsystem planning. Adheres to product build and release schedules and strategies. Acts as a technical resource for lower-level developers.</p> <p>Minimum Experience: 10 Years Minimum Education: BA/BS</p>
Systems Administrator	<p>Supervises and manages the daily activities of configuration and operation of business systems which may be mainframe, mini, or client/server based. Optimizes system operation and resource utilization, and performs system capacity analysis and planning. Provides assistance to users in accessing and using business systems. Supervises staff.</p> <p>Minimum Experience: 10 Years Minimum Education: BA/BS</p>
Systems Analyst I	<p>Analyze user needs to determine functional and cross-functional requirements. Performs functional allocation to identify required tasks and their interrelationships. Identifies resources for each task.</p> <p>Minimum Experience: 4-6 Years Minimum Education: BA/BS</p>
Systems Analyst II	<p>Analyze user needs to determine functional and cross-functional requirements. Performs functional allocation to identify required tasks and their interrelationships. Identifies resources for each task.</p> <p>Minimum Experience: 6-8 Years Minimum Education: BA/BS</p>
Systems Engineer	<p>Manages and conducts identification and development of user needs and objectives; system requirements development, analysis, and validation; cost, risk, and feasibility analyses and special studies; and technology research, assessment, and transition management, architecture, software and hardware systems design, engineering, and program analysis. Directs and supervises staff.</p> <p>Minimum Experience: 15 Years Minimum Education: BA/BS</p>
Technical Writer	<p>Collects and organizes information required for preparation of user's manuals, training materials, installation guides, proposals, and reports. Creates and/or edits functional descriptions, system specifications, user's manuals, special reports, or any other customer deliverables and documents. Supervises staff.</p> <p>Minimum Experience: 10 Years Minimum Education: BA/BS</p>



5.0 PRICE LIST

All rates are inclusive of the 0.75% Industrial Funding Fee (IFF).

Labor Category	10/2006 - 10/2007 Rate/Hour	10/2007- 10/2008 Rate/Hour	10/2008- 10/2009 Rate/Hour	10/2009- 10/2010 Rate/Hour	10/2010- 10/2011 Rate/Hour
Business Systems Analyst	\$90.98	\$93.71	\$96.52	\$99.42	\$102.40
Database Developer	\$92.56	\$95.34	\$98.20	\$101.15	\$104.18
Graphics Artist	\$60.92	\$62.74	\$64.63	\$66.57	\$68.56
Program Manager	\$113.92	\$117.34	\$120.86	\$124.49	\$128.22
QA Specialist	\$86.23	\$88.82	\$91.49	\$94.23	\$97.06
Software Engineer	\$88.61	\$91.27	\$94.00	\$96.82	\$99.73
Systems Administrator	\$76.74	\$79.04	\$81.41	\$83.86	\$86.37
Systems Analyst I	\$59.33	\$61.11	\$62.95	\$64.84	\$66.78
Systems Analyst II	\$67.25	\$69.26	\$71.34	\$73.48	\$75.69
Systems Engineer	\$87.02	\$89.64	\$92.32	\$95.09	\$97.95
Technical Writer	\$70.41	\$72.52	\$74.70	\$76.94	\$79.25