AUTHORIZED FEDERAL SUPPLY SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES

SIN 54151S / 54151S STLOC - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS Code D301 - IT Facility Operation and Maintenance
FPDS Code D302 - IT Systems Development Services
FPDS Code D306 - IT Systems Analysis Services
FPDS Code D307 - Automated Information Systems Design and Integration Services
FPDS Code D308 - Programming Services
FPDS Code D310 - IT Backup and Security Services
FPDS Code D311 - IT Data Conversion Services
FPDS Code D313 - Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services
FPDS Code D316 - IT Network Management Services
FPDS Code D317 - Creation/Retrieval of IT Related Automated News Services, Data Services, or Other Information Services (All other information services belong under Schedule 76)
FPDS Code D399 - Other Information Technology Services, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performed by the publisher or manufacturer or one of their authorized agents.

AboutWeb, LLC.
101 Chestnut Street
Suite 240
Gaithersburg, MD 20877
Phone: (301) 468-9246
Fax: (301) 468-9670
www.aboutweb.com

Business Size/Status: Small Business

Contract Number: GS-35F-0072T

Period Covered by Contract: 10/25/2016 - 10/24/2021

GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE

Pricelist current through Modification # PO-0008, dated 10/25/2016.

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service’s Home Page via the Internet at http://www.fss.gsa.gov/
# TABLE OF CONTENTS

INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS ......................................................... 1

1. GEOGRAPHIC SCOPE OF CONTRACT .............................................................................................................................. 1

2. CONTRACTOR’S ORDERING ADDRESS AND PAYMENT INFORMATION ........................................................................ 1

3. LIABILITY FOR INJURY OR DAMAGE .............................................................................................................................. 1

4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279 .................. 2

5. FOB DESTINATION .......................................................................................................................................................... 2

6. DELIVERY SCHEDULE ..................................................................................................................................................... 2

7. DISCOUNTS ....................................................................................................................................................................... 2

8. TRADE AGREEMENTS ACT OF 1979 ............................................................................................................................... 2

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING ........................................................................ 3

10. SMALL REQUIREMENTS ................................................................................................................................................... 3

11. MAXIMUM ORDER ............................................................................................................................................................ 3

12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS .......................................................... 3

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS ................ 3

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS) ........................................ 3

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDs) .................................................................................. 3

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003) ............................................................... 4

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES ..................................................................................... 4

16. GSA ADVANTAGE! ........................................................................................................................................................... 4

17. PURCHASE OF OPEN MARKET ITEMS .......................................................................................................................... 5

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS ................................................................. 5

19. OVERSEAS ACTIVITIES .................................................................................................................................................... 5

20. BLANKET PURCHASE AGREEMENTS (BPAs) .................................................................................................................... 5

21. CONTRACTOR TEAM ARRANGEMENTS .......................................................................................................................... 5

22. INSTALLATION, DEINSTALLATION, REINSTALLATION .................................................................................................. 5

23. SECTION 508 COMPLIANCE .............................................................................................................................................. 6

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES ............................................................... 6

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5) ........................................... 6

26. SOFTWARE INTEROPERABILITY .................................................................................................................................... 6

27. ADVANCE PAYMENTS ..................................................................................................................................................... 6

TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 54151S / 54151STLOC) .......................................................... 7

GSA LABOR CATEGORY DESCRIPTIONS ............................................................................................................................. 10

GSA LABOR RATES – SIN(s) 54151S / 54151STLOC ............................................................................................................ 13
SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Supply Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

2. CONTRACTOR’S ORDERING ADDRESS AND PAYMENT INFORMATION

CONTRACTOR’S ORDERING ADDRESS:

AboutWeb, LLC.
James Archy
101 Chestnut St., Suite 240
Gaithersburg, MD 20877

CONTRACTOR’S PAYMENT ADDRESS:

AboutWeb, LLC.
Michael Miller
101 Chestnut St, Suite 240
Gaithersburg, MD 20877

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

James Archy, (301) 468-9246 ext. 103

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.
4. **STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279**

Block 9:  G. Order/Modification Under Federal Schedule
Block 16: Data Universal Numbering System (DUNS) Number - **075672290**
Block 30: Type of Contractor – **B. Small Business**
Block 31: Woman-Owned Small Business – **No**
Block 36: Contractor's Taxpayer Identification Number (TIN) – **54-1909963**

4a. CAGE Code: **1TYL2**
4b. Contractor has registered with the Central Contractor Registration Database.

5. **FOB DESTINATION**

6. **DELIVERY SCHEDULE**

a. **TIME OF DELIVERY:** The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

<table>
<thead>
<tr>
<th>SPECIAL ITEM NUMBER</th>
<th>DELIVERY TIME (Days ARO)</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S / 54151STLOC</td>
<td>To be negotiated with ordering agency</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SPECIAL ITEM NUMBER</th>
<th>EXPEDITED DELIVERY TIME (Days ARO)</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S / 54151STLOC</td>
<td>To be negotiated with ordering agency</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SPECIAL ITEM NUMBER</th>
<th>OVERNIGHT &amp; 2-DAY DELIVERY TIME (Days ARO)</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S / 54151STLOC</td>
<td>To be negotiated with ordering agency</td>
</tr>
</tbody>
</table>

b. **URGENT REQUIREMENTS:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. **DISCOUNTS**

Prices shown are NET Prices; Basic Discounts have been deducted.

a. Prompt Payment: **0% - 30 days** from receipt of invoice or date of acceptance, whichever is later.

b. Quantity: **None**.

c. Dollar Volume: **1% > $500,000.00**

d. Government Educational Institutions: **Offered the same discounts as all other Government customers**

e. Other: **None**.

8. **TRADE AGREEMENTS ACT OF 1979, as amended**

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.
9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING
   Not Applicable

10. SMALL REQUIREMENTS
    The minimum dollar value of orders to be issued is $100.00.

11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)
    The Maximum Order value for the following Special Item Numbers (SINs) is $500,000:
    
    Special Item Number 54151S - Information Technology (IT) Professional Services

12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS
    Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or
    establishing a BPA for supplies or services. These procedures apply to all schedules.
    a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
    b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS
    Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as
    appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply
    with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDs), which are cited by
    ordering activities, shall be responded to promptly by the Contractor

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS)
    Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should
    not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information
    Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and
    Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained
    from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include
    voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales
    Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone
    number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDs)
    Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDs) should
    not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication
    Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to
    National Security Act. Ordering information and information concerning the availability of FED-STDs should be obtained from the
    number (202) 619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning
    their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and
    Technology, Gaithersburg, MD 20899, telephone number (301) 975-2833
14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003)

(a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.

(b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.

(c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.

(d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

(e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.

(f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor’s participation in such order may be restricted in accordance with FAR Part 9.5.

(g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency’s order.

(h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency’s order.

(i) Government-Furnished Property: As specified by the agency’s order, the Government may provide property, equipment, materials or resources as necessary.

(j) Availability of Funds: Many Government agencies’ operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government’s obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

(k) Overtime: For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity’s convenience, and (m) Termination for Cause (See C.1.)

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

1. Manufacturer;
2. Manufacturer's Part Number; and
3. Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is http://www.fss.gsa.gov/.
17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, only if:

(1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));

(2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;

(3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and

(4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

(1) Time of delivery/installation quotations for individual orders;

(2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/software package submitted in response to requirements which result in orders under this schedule contract.

(3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Not Applicable

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of $2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with
the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds $2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following: **AboutWeb, LLC will address Section 508 requirements on a case-by case basis for individual Delivery Order's and/or BPA’s. Please contact Contract Administrator for further information.**

The EIT standard can be found at: [www.Section508.gov](http://www.Section508.gov/).

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order—

(a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

(b) The following statement:

This order is placed under written authorization from ________ dated ________. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

(1) For such period as the laws of the State in which this contract is to be performed prescribe; or

(2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item’s interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at [http://www.core.gov](http://www.core.gov).

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)
AboutWeb, LLC’s commercial practices include the education/experience substitutions identified below. In order to be consistent with commercial practices, AboutWeb, LLC. requests to incorporate their commercial education/experience substitution to all GSA labor categories.

**Experience Substitutions:**

<table>
<thead>
<tr>
<th>Experience Substitution</th>
<th>Equals</th>
<th>Degree</th>
</tr>
</thead>
<tbody>
<tr>
<td>H.S. Diploma + 4 years additional experience</td>
<td>Equals</td>
<td>Bachelors Degree</td>
</tr>
<tr>
<td>Bachelors Degree + 2 years additional experience</td>
<td>Equals</td>
<td>Masters Degree</td>
</tr>
<tr>
<td>Masters Degree + 3 years additional experience</td>
<td>Equals</td>
<td>Ph.D.</td>
</tr>
</tbody>
</table>

**Education Substitutions:**

<table>
<thead>
<tr>
<th>Education Substitution</th>
</tr>
</thead>
<tbody>
<tr>
<td>A Ph.D. may be substituted for three years of required experience with a Masters Degree</td>
</tr>
<tr>
<td>A Masters Degree may be substituted for two years of required experience with a Bachelors Degree.</td>
</tr>
<tr>
<td>A Bachelors Degree may be substituted for four years of required experience with a H.S. Diploma.</td>
</tr>
<tr>
<td>A Bachelors Degree may be substituted for Microsoft Certified Systems Engineer (MCSE) or similarly complex certifications and two years of required experience with a H.S. Diploma.</td>
</tr>
</tbody>
</table>

1. **Job Title: Senior Subject Matter Expert (Sr. SME)**

   **Minimum/General Experience:** 10 years of experience.

   **Functional Responsibility:** Sr. SMEs have unique knowledge and demonstrated understanding of highly specific information technology to support given areas. Assists project members with analysis and evaluation of the specific technology or system. Uses industry knowledge to support problem solving and solution development. Prepares reports and makes presentations as needed.

   **Minimum Education:** Masters degree.

2. **Job Title: Senior Project Manager**

   **Minimum/General Experience:** 7 years of experience.

   **Functional Responsibility:** Sr. Project Managers are skilled practitioners with a broadly developed technical and project management skill set. Sr. Project Managers are primarily responsible for the detailed delivery of the project. The Sr. Project Manager manages the project's quality, economics, staff and deliverables. This position assures quality services to the client. PMP-certification required.

   **Minimum Education:** Bachelors degree.

3. **Job Title: Engagement Manager**

   **Minimum/General Experience:** 7 years of experience.

   **Functional Responsibility:** The Engagement Manager has a strong understanding of the information technology industry in general and multiple specialty areas and knowledge of the information technology to support given areas. Engagement managers have responsibility for multiple projects running concurrently. The Engagement Manager is a key leader with prime responsibility for client interaction and relationship management.

   **Minimum Education:** Bachelors degree.
4. **Job Title: Senior Technical Advisor / Senior Software Architect**

   **Minimum/General Experience:** 7 years of experience.

   **Functional Responsibility:** The Senior Technical Advisor has advanced expertise in a focused information technology area and/or advanced systems development skills. These individuals are recognized in their particular field of knowledge for a specialty area. The Senior Technical Advisor positions provide very advanced skills required to complete project deliverables.

   **Minimum Education:** Bachelors degree.

5. **Job Title: Database Architect**

   **Minimum/General Experience:** 10 years of experience.

   **Functional Responsibility:** Architects enterprise-level data and integration solutions. Uses experience with enterprise-level architecture, data modeling, and data warehouse design to design, implement, and maintain complex databases. Communicates with project team members, stakeholders, and end-users to evaluate solution priorities.

   **Minimum Education:** Bachelors degree.

6. **Job Title: Project Manager**

   **Minimum/General Experience:** 5 years of experience.

   **Functional Responsibility:** Project Managers are skilled practitioners with a broadly developed technical and project management skill set. Project Managers are primarily responsible for the detailed delivery of the project. These people blend the capability to run project(s), provide professional information technology advice, interface with smaller size client groups, and manage small teams of colleagues (3-5 people) and interact with the client. The Project Manager manages the project's quality, economics, staff and deliverables. This position assures quality services to the client.

   **Minimum Education:** Bachelors degree.

7. **Job Title: Technical Advisor / Software Architect**

   **Minimum/General Experience:** 5 years of experience.

   **Functional Responsibility:** The Technical Advisor is a skilled practitioner with several years relevant experience and highly developed focused, specialty or advanced information technology skills. The Technical Advisor is primarily responsible for the delivery of specific expertise with deep technically focused knowledge. Technical Advisor positions provide the advanced skills required to complete project deliverables.

   **Minimum Education:** Bachelors degree.

8. **Job Title: Business Analyst**

   **Minimum/General Experience:** 6 years of experience.

   **Functional Responsibility:** Business Analysts are skilled practitioners with a strong understanding of the information technology industry. Reviews, analyzes, and evaluates business systems and user needs; formulates systems to parallel overall business strategies. Writes detailed description of user needs, program functions, and steps required to develop or modify computer programs. Has a strong understanding of and experience working with relational database concepts and client-server concepts.

   **Minimum Education:** Bachelors degree.
<table>
<thead>
<tr>
<th>9. Job Title: Software Developer</th>
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<tbody>
<tr>
<td>Minimum/General Experience: 3 years of experience.</td>
</tr>
<tr>
<td>Functional Responsibility: The Software Developer has relevant information management/information technology experience, and is developing a deep technical skill set in a focused area, advanced technical area, or advanced system development skills. These staff members can work independently and are expected to perform a variety of complex project tasks independently and in teams as assigned by the Project Manager.</td>
</tr>
<tr>
<td>Minimum Education: Bachelors degree.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>10. Job Title: Development Analyst</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minimum/General Experience: 2 years of experience.</td>
</tr>
<tr>
<td>Functional Responsibility: The Development Analyst position has two years relevant experience and has basic experience and theoretical knowledge in software development skills and instructional design. These staff members can perform portions of client assignments independently and in teams as assigned by and under the supervision of the Project Manager.</td>
</tr>
<tr>
<td>Minimum Education: Bachelors degree.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>11. Job Title: Programmer</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minimum/General Experience: 2 years of experience.</td>
</tr>
<tr>
<td>Functional Responsibility: The Programmer position has one year relevant experience and has basic experience and theoretical knowledge of software development skills and tools. These staff members can perform portions of client assignments independently and in teams as assigned by and under the supervision of the Project Manager.</td>
</tr>
<tr>
<td>Minimum Education: High School Diploma.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>12. Job Title: Technical Writer</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minimum/General Experience: 4 years of experience.</td>
</tr>
<tr>
<td>Functional Responsibility: Technical Writers prepare technical material including software and system documentation, maintenance and operations manuals, and other technical publications to be used by technical and non-technical personnel. Coordinates efforts of technical artists, illustrators, editors and writers in preparing documents for distribution. Collaborates with technical professionals and conducts technical research. Writes manuals and documentation at the user level, technical support level, or both. Ensures correct use of technical terminology.</td>
</tr>
<tr>
<td>Minimum Education: Bachelors degree.</td>
</tr>
</tbody>
</table>
The following rates include the 0.75% Industrial Funding Fee.

<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td>Sr. SME</td>
<td>$240.17</td>
<td>$244.97</td>
<td>$249.87</td>
<td>$254.87</td>
<td>$259.97</td>
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<tr>
<td>Sr. Project Manager</td>
<td>$200.15</td>
<td>$204.15</td>
<td>$208.24</td>
<td>$212.40</td>
<td>$216.65</td>
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<tr>
<td>Engagement Manager</td>
<td>$173.64</td>
<td>$177.11</td>
<td>$180.66</td>
<td>$184.27</td>
<td>$187.96</td>
</tr>
<tr>
<td>Senior Technical Advisor / Senior Software Architect</td>
<td>$173.64</td>
<td>$177.11</td>
<td>$180.66</td>
<td>$184.27</td>
<td>$187.96</td>
</tr>
<tr>
<td>Database architect</td>
<td>$145.09</td>
<td>$147.99</td>
<td>$150.95</td>
<td>$153.97</td>
<td>$157.05</td>
</tr>
<tr>
<td>Project Manager</td>
<td>$140.32</td>
<td>$143.13</td>
<td>$145.99</td>
<td>$148.91</td>
<td>$151.89</td>
</tr>
<tr>
<td>Technical Advisor / Software Architect</td>
<td>$140.32</td>
<td>$143.13</td>
<td>$145.99</td>
<td>$148.91</td>
<td>$151.89</td>
</tr>
<tr>
<td>Business Analyst</td>
<td>$135.75</td>
<td>$138.47</td>
<td>$141.24</td>
<td>$144.06</td>
<td>$146.94</td>
</tr>
<tr>
<td>Software Developer</td>
<td>$122.29</td>
<td>$124.73</td>
<td>$127.23</td>
<td>$129.77</td>
<td>$132.37</td>
</tr>
<tr>
<td>Development Analyst</td>
<td>$106.85</td>
<td>$108.99</td>
<td>$111.17</td>
<td>$113.39</td>
<td>$115.66</td>
</tr>
<tr>
<td>Programmer</td>
<td>$96.55</td>
<td>$98.48</td>
<td>$100.45</td>
<td>$102.46</td>
<td>$104.51</td>
</tr>
<tr>
<td>Technical Writer</td>
<td>$96.34</td>
<td>$98.27</td>
<td>$100.23</td>
<td>$102.24</td>
<td>$104.28</td>
</tr>
</tbody>
</table>

2.0% Escalation