FEDERAL SUPPLY SERVICE

AUTHORIZED PRICELIST FOR INFORMATION TECHNOLOGY SERVICES

GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE AND SERVICES

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GSA Multiple Award Schedule Contract Number GS-35F-0074V

SIN /54151S

Product Service Code DA01
Information Technology Professional Services
Period of Performance: November 19, 2008 – November 18, 2023
Prices Shown Herein are Net (discount deducted)
Special Item No. 54151S Information Technology Professional Services

FPDS Code D301       IT Facility Operation and Maintenance
FPDS Code D302       IT Systems Development Services
FPDS Code D306       IT Systems Analysis Services
FPDS Code D307       Automated Information Systems Design and Integration Services
FPDS Code D308       Programming Services
FPDS Code D310       IT Backup and Security Services
FPDS Code D311       IT Data Conversion Services
FPDS Code D316       IT Network Management Services
FPDS Code D399       Other Information Technology Services, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performed by the publisher or manufacturer or one of their authorized agents.

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage System. Agencies can browse GSA Advantage by accessing the Federal Supply Service’s Home Page via the Internet at http://www.fss.gsa.gov/
Table of Contents – CUSTOMER INFORMATION

Information for Ordering Activities ................................................. 4
GSA MAS Price List ................................................................. 21 Labor
Category Descriptions ............................................................... 22 - 26
INFORMATION FOR ORDERING ACTIVITIES  
APPLICABLE TO ALL SPECIAL ITEM NUMBERS

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage™ online shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage™ and the Federal Acquisition Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

*Domestic delivery* is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

*Overseas delivery* is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- [ ] The Geographic Scope of Contract will be domestic and overseas delivery.
- [ ] The Geographic Scope of Contract will be overseas delivery only.
- [x] The Geographic Scope of Contract will be domestic delivery only.

For Special Item Number 132-53 Wireless Services ONLY, if awarded, list the limited geographic coverage area:

2. CONTRACTOR’S ORDERING ADDRESS AND PAYMENT INFORMATION:

Global Tunnels Limited Company  
1069 West Broad Street, Suite 210  
Falls Church, VA 22046

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

Thomas Scott (202) 656-0860
3. LIABILITY FOR INJURY OR DAMAGE
The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:
   Block 9: G. Order/Modification Under Federal Schedule
   Block 16: Data Universal Numbering System (DUNS) Number: 136156234
   Block 30: Type of Contractor - A. Small Disadvantaged Business
   Block 31: Woman-Owned Small Business – No
   Block 36: Contractor's Taxpayer Identification Number (TIN): 32-0061483
   4a. CAGE Code: 325Y6
   4b. Contractor has registered with the Central Contractor Registration Database.

5. FOB DESTINATION

6. DELIVERY SCHEDULE
   a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:
      SPECIAL ITEM NUMBER DELIVERY TIME (Days ARO)
      54151S As negotiated between ordering agency and contractor
   b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS: Prices shown are NET Prices; Basic Discounts have been deducted.
   a. Prompt Payment: 1% 15 days, net 30
   b. Quantity: None
   c. Dollar Volume: 3% discount for contracts of $2.5 million or more per year
   d. Government Educational Institutions: None
   e. Other: None
8. **TRADE AGREEMENTS ACT OF 1979, as amended:**
All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. **STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:**

10. **Small Requirements:** The minimum dollar value of orders to be issued is $100.00.

11. **MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)**
a. The Maximum Order value for the following Special Item Numbers (SINs) is $500,000:
   Special Item Number 54151S - Information Technology (IT) Professional Services

12. **ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS**
Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.
   a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
   b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. **FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS:** ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 **FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):** Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 **FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):** Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the
availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L’Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. **CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)**

(a) **Security Clearances:** The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.

(b) **Travel:** The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub. L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.

NOTE: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.

(c) **Certifications, Licenses and Accreditations:** As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.

(d) **Insurance:** As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

(e) **Personnel:** The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.

(f) **Organizational Conflicts of Interest:** Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor’s participation in such order may be restricted in accordance with FAR Part 9.5.

(g) **Documentation/Standards:** The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency’s order.

(h) **Data/Deliverable Requirements:** Any required data/deliverables at the ordering level will be as specified or negotiated in the agency’s order.

(i) **Government-Furnished Property:** As specified by the agency’s order, the Government may provide property, equipment, materials or resources as necessary.

(j) **Availability of Funds:** Many Government agencies’ operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government’s obligation on orders placed under this contract is contingent upon the availability of appropriated
funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

15. **CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES:** Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity’s convenience, and (m) Termination for Cause (See C.1.)

16. **GSA ADVANTAGE!**

GSA Advantage! is on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

   (1) Manufacturer;
   (2) Manufacturer's Part Number; and
   (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is http://www.fss.gsa.gov/.

17. **PURCHASE OF OPEN MARKET ITEMS**

   NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

   For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, only if:

   (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
   (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
   (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
   (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. **CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS**

   a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

   (1) Time of delivery/installation quotations for individual orders;
   (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/service/software package submitted in response to requirements which result in orders under this schedule contract.
(3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of $2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds $2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:
The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.
Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order:

(a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
(b) The following statement:
   This order is placed under written authorization from ________ dated ________. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—
   (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
   (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item’s interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at http://www.core.gov.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)
TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 54151S)

1. SCOPE
   a. The prices, terms and conditions stated under Special Item Number 54151S Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
   b. The Contractor shall provide services at the Contractor’s facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES
   a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
   b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
   c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity’s mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER
   a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
   b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES
   a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
   b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
   c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
   d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established
Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. **STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)**

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

(1) Cancel the stop-work order; or

(2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

(1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and

(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. **INSPECTION OF SERVICES**

The Inspection of Services–Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. **RESPONSIBILITIES OF THE CONTRACTOR**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

8. **RESPONSIBILITIES OF THE ORDERING ACTIVITY**

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.
9. **INDEPENDENT CONTRACTOR**

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. **ORGANIZATIONAL CONFLICTS OF INTEREST**

a. **Definitions.**

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. **To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.**

11. **INVOICES**

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. **PAYMENTS**

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003)) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.  
(b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—  
   (1) The offeror;  
   (2) Subcontractors; and/or  
   (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. **RESUMES**
Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT SERVICES AND PRICING

a. The Contractor shall provide a description of each type of IT Service offered under Special Item Number 54151S. IT Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT Services shall be in accordance with the Contractor’s customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices.

The following is an example of the manner in which the description of a commercial job title should be presented:

EXAMPLE: Commercial Job Title: System Engineer

Minimum/General Experience: Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices.

Functional Responsibility: Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies.

Minimum Education: Bachelor’s Degree in Computer Science
USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE
Global Tunnels provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT
To actively seek and partner with small businesses.
To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.
To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.
To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small businesses to supply products and services to our company.
To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.
To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.
To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact.

James Fu

President
Phone: (202) 999 5791
E-mail: jfu@globaltunnels.com
FAX: (202) 355-7585
BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _______________.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

__________________________________________  __________________________
Ordering Activity                          Date                          Contractor                          Date
Pursuant to GSA Federal Supply Schedule Contract Number(s) __________, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

<table>
<thead>
<tr>
<th>MODEL NUMBER/PART NUMBER</th>
<th>*SPECIAL BPA DISCOUNT/PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

(2) Delivery:

<table>
<thead>
<tr>
<th>DESTINATION</th>
<th>DELIVERY SCHEDULES / DATES</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be ____________________.

(4) This BPA does not obligate any funds.

(5) This BPA expires on ________________ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

<table>
<thead>
<tr>
<th>OFFICE</th>
<th>POINT OF CONTACT</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

(a) Name of Contractor;
(b) Contract Number;
(c) BPA Number;
(d) Model Number or National Stock Number (NSN);
(e) Purchase Order Number;
(f) Date of Purchase;
(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor’s invoice, the provisions of this BPA will take precedence.

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers’ needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.
# GSA MAS Price List Labor Rates

<table>
<thead>
<tr>
<th></th>
<th></th>
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<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Application Engineer I</td>
<td>$87.86</td>
<td>$90.50</td>
<td>$93.21</td>
<td>$96.01</td>
<td>$98.89</td>
<td>$101.85</td>
</tr>
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<td>2</td>
<td>Application Engineer II</td>
<td>$118.68</td>
<td>$122.24</td>
<td>$125.91</td>
<td>$129.69</td>
<td>$133.58</td>
<td>$137.59</td>
</tr>
<tr>
<td>3</td>
<td>Application Engineer III</td>
<td>$151.90</td>
<td>$156.46</td>
<td>$161.15</td>
<td>$165.99</td>
<td>$170.96</td>
<td>$176.09</td>
</tr>
<tr>
<td>4</td>
<td>Database Specialist I</td>
<td>$93.15</td>
<td>$95.94</td>
<td>$98.82</td>
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<td>$104.84</td>
<td>$107.99</td>
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<td>5</td>
<td>Database Specialist II</td>
<td>$118.17</td>
<td>$121.72</td>
<td>$125.37</td>
<td>$129.13</td>
<td>$133.01</td>
<td>$137.00</td>
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<tr>
<td>6</td>
<td>IT Specialist I</td>
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<td>$44.21</td>
<td>$45.54</td>
<td>$46.91</td>
<td>$48.31</td>
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<td>7</td>
<td>IT Specialist II</td>
<td>$56.73</td>
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<td>$60.19</td>
<td>$61.99</td>
<td>$63.85</td>
<td>$65.77</td>
</tr>
<tr>
<td>8</td>
<td>IT Specialist III</td>
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<td>$78.20</td>
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</tr>
<tr>
<td>9</td>
<td>Principal Information Engineer</td>
<td>$206.83</td>
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<td>$219.43</td>
<td>$226.01</td>
<td>$232.79</td>
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</tr>
<tr>
<td>10</td>
<td>Project Manager</td>
<td>$158.25</td>
<td>$163.00</td>
<td>$167.89</td>
<td>$172.92</td>
<td>$178.11</td>
<td>$183.46</td>
</tr>
<tr>
<td>11</td>
<td>Information Systems Security Specialist I</td>
<td>$132.65</td>
<td>$136.63</td>
<td>$140.73</td>
<td>$144.95</td>
<td>$149.30</td>
<td>$153.78</td>
</tr>
<tr>
<td>12</td>
<td>Information Systems Security Specialist II</td>
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<td>$173.86</td>
<td>$179.08</td>
<td>$184.45</td>
<td>$189.98</td>
<td>$195.68</td>
</tr>
<tr>
<td>13</td>
<td>Subject Matter Expert IV</td>
<td>$331.56</td>
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<td>$351.75</td>
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<td>$373.17</td>
<td>$384.36</td>
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<tr>
<td>14</td>
<td>System Analyst/Designer I</td>
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<td>$86.90</td>
<td>$89.51</td>
<td>$92.19</td>
<td>$94.96</td>
</tr>
<tr>
<td>15</td>
<td>System Analyst/Designer II</td>
<td>$115.08</td>
<td>$118.53</td>
<td>$122.09</td>
<td>$125.75</td>
<td>$129.52</td>
<td>$133.41</td>
</tr>
<tr>
<td>16</td>
<td>System Analyst/Designer III</td>
<td>$129.97</td>
<td>$133.87</td>
<td>$137.88</td>
<td>$142.02</td>
<td>$146.28</td>
<td>$150.67</td>
</tr>
<tr>
<td>17</td>
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<td>$102.92</td>
<td>$106.00</td>
<td>$109.18</td>
<td>$112.46</td>
<td>$115.83</td>
</tr>
<tr>
<td>18</td>
<td>System Engineer II</td>
<td>$128.20</td>
<td>$132.05</td>
<td>$136.01</td>
<td>$140.09</td>
<td>$144.29</td>
<td>$148.62</td>
</tr>
<tr>
<td>19</td>
<td>System Engineer III</td>
<td>$141.88</td>
<td>$146.14</td>
<td>$150.52</td>
<td>$155.04</td>
<td>$159.69</td>
<td>$164.48</td>
</tr>
</tbody>
</table>

**NOTE 1:** The use of subject matter experts must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

**NOTE 2:** A non-standard additional discount of 3% applies to contracts having a value of $2.5 million or greater per year.
# Labor Category Descriptions

## Application Engineer

| Primary Functional Responsibilities and Duties | This category includes website and application software systems design and software development using Java, Active Server Pages, XML/XSL and .net or other languages, activity and data modeling and enterprise information systems architecture expertise. |
| Researches, collects, and reports information on the capability and capacity of commercial software and equipment to meet system requirements. Performs such tasks as business process analysis, activity and data modeling using UML. Designs, codes, tests and debugs software modules and components to meet specified user requirements and project schedules. Tests and debugs application software and systems. |
| Leads projects for the design and development of new application systems and redesign of existing systems. Assigns tasks to web or software development team members and monitors progress in accordance with schedules and budgets, including the review of completed work for correctness, adherence to the approved design concept and standards. Coordinates all technical functions required for the software development project to ensure problem resolution and end user satisfaction. Ensures the project architecture is consistent with the enterprise architecture. Prepares and presents milestone status reports, deliverables and system concept presentations to colleagues, subordinates, and end users. |
| Performs a variety of engineering tasks which are broad in nature and are concerned with the design and implementation of integrated systems, including establishment of systems frameworks, long-range information architectures, personnel, hardware, software and support facilities and/or equipment. Leads independent verification and validation of engineering processes and products and more complex projects requiring significant risk mitigation. Supports enterprise information architecture through participation in architecture review boards and long-range information architecture planning and implementation. |
| For levels I and II the Application Engineer has at least a Bachelor’s degree in Computer Science or related field or equivalent combination of education and experience with specific experience, one year for level I and two years for Level II, and works as a team member. Level III has at least a Bachelor’s degree in Computer Science or related field and four years specific experience and works independently, as a senior team member or team leader. |

## Database Specialist

| Primary Functional Responsibilities and Duties | This category provides for data management, database design and administration. Assists in designing and building relational databases. |

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21

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Designs, builds, implements and evaluates relational databases using Oracle or other database software to effectively support current and future needs for relational multi-tier multi-dimensional databases. Identifies data sources, constructs data decomposition diagrams, provides data flow diagrams and documents the process. Writes scripts or programs for database access, modifications, and constructions including stored procedures. Develops strategies for data acquisitions, archive recovery, and implementation of a database.

Implements data models, database designs, data access and table maintenance code. Monitors database and application performance, resolving issues related to database performance, capacity, replication, and distributed data. Develops and administers policies and procedures for ensuring the security and integrity of the enterprise database. Identifies data sources, constructs data decomposition diagrams, provides data flow diagrams and documents the process for database access, modifications, and construction, including stored procedures.

Develops and implements data management strategies. Manages all aspects of data warehouses such as data sourcing, migration, quality, design, and implementation. Scopes, plans, and prioritizes the full range of data administration and data management projects. Provides expertise in a variety of database concepts, practices, and procedures such as the creation and

<table>
<thead>
<tr>
<th>Information Systems Security Specialist</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Primary Functional Responsibilities and Duties</strong></td>
</tr>
<tr>
<td>This category provides Information Technology Security expertise for the enterprise. Administers enterprise access controls, creating, modifying and removing user profiles and other access controls.</td>
</tr>
<tr>
<td>Monitors and maintains IT security software to protect enterprise websites, networks and systems to preserve the accessibility, availability, integrity and confidentiality of enterprise IT assets. Ensures that all system platforms and information systems are functional and secure. Reviews security logs to detect, report, and resolve possible security violations, following enterprise policies and procedures. Reviews violation reports to identify network security risks and develop plans and procedures for controls to mitigate the risks. Prepares management reports on all aspects of IT security.</td>
</tr>
<tr>
<td>Develops and implements information security standards and procedures. Works with upper management to determine acceptable level of risk for enterprise computing platforms. Performs IT security assessments and risk analyses. Reviews system requirements specifications and designs to ensure appropriate IT security controls are included. Researches and evaluates new or improved security measures to implement for Web systems’ security. Develops and delivers presentations for IT security briefings and awareness training for non-technical managers and end users. Assists in performing IT audit support tasks and providing information concerning enterprise IT security as requested.</td>
</tr>
<tr>
<td>Provides comprehensive information systems security expertise for the enterprise. As an IT security expert, advises senior management on all aspects of the enterprise IT security program, performing or directing complex enterprise level risk assessments, planning an effective IT security program, developing and implementing the policies and procedures necessary to provide controls against all risks identified.</td>
</tr>
<tr>
<td>Role</td>
</tr>
<tr>
<td>-----------------------------</td>
</tr>
<tr>
<td>IT Specialist</td>
</tr>
<tr>
<td><strong>Primary Functional Responsibilities and Duties</strong></td>
</tr>
<tr>
<td><strong>Primary Functional Responsibilities and Duties</strong></td>
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<td><strong>Primary Functional Responsibilities and Duties</strong></td>
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<tr>
<td><strong>Primary Functional Responsibilities and Duties</strong></td>
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<tr>
<td>Project Manager</td>
</tr>
<tr>
<td><strong>Primary Functional Responsibilities and Duties</strong></td>
</tr>
<tr>
<td><strong>Primary Functional Responsibilities and Duties</strong></td>
</tr>
<tr>
<td>Subject Matter Expert IV</td>
</tr>
</tbody>
</table>
Develops an information architecture that integrates enterprise systems and a transition plan for migration to the architecture. Performs architecture design (including software, hardware and communications) for comprehensive requirements support using structured analysis, design methodologies and tools, such as IDEF 1x, entity relationship diagrams and other techniques. Ensures the architecture provides for current and future cross-functional requirements. Identifies and evaluates work flow, organization and planning issues, developing appropriate solutions. Ensures the basic operating environment is consistent with enterprise standards.

Works closely with the upper management of internal organizational elements, acquiring an understanding of the enterprise level vision of each, and builds consensus to define business strategies and propose systems to achieve the comprehensive vision. Analyzes disparate applications, technologies, software architectures and requirements, proposing solutions that facilitate data exchange among multiple organizations.

Advises on the management of large complex information engineering and system integration projects, including risk management at the project, organization and enterprise levels for proposed solutions.

Provides expert knowledge of commercial off-the-shelf software and other third party software for comprehensive enterprise systems support or to resolve exceptionally obscure and complex problems in the integration, implementation, operation and maintenance of the specific commercial software.

May provide other than IT functional expertise necessary to advise IT consultants on interpretation of requirements and successful system performance. Based on the ordering agency’s need, the Subject Matter Expert typically facilitates the accurate and complete exchange of information about the business or systems requirements and solutions. For example, if a system were to support a sophisticated or complex technical, scientific, medical or legal process where there are alternative methodologies for producing the desired output, an individual with subject matter expertise would be able to discuss the nuances with the ordering agency ensure the full and proper understanding of the customer’s business requirement and appropriate translation into the system requirements and design.

The Subject Matter Expert has a Bachelor’s degree in Computer Science, related field or special area and a Master’s degree or equivalent combination of education and experience with 25 years general and specific experience and works as a consultant.
### Primary Functional Responsibilities and Duties

This category provides for business process analysis, IT systems design and quality assurance.

Reviews, analyzes, and evaluates complex business processes, identifies user needs and determines systems requirements, significant risks and critical interfaces. Formulates systems that support overall business strategies. Edits technical documentation, such as functional descriptions, system specifications and user manuals. Prepares project status and progress presentations.

Identifies opportunities for improving business process efficiency and effectiveness through the proper use of technology and prepares a SWOT analysis to describe the impact on staff, users and customers. Prepares business case models, system specifications, strategic plans and other IT project documentation.

Plans, directs and oversees complex systems analysis projects, assigns work to team members and ensures accomplishment of team goals. Leads a project team, making work assignments and reviewing the work of team members. Models business processes and data, manually or using automated tools, to support planning and analytical activities. Employs reverse engineering and re-engineering techniques in developing migration strategies and plans.

The System Analyst/Designer level I and II has at least a Bachelor’s degree in Computer Science or related field or equivalent combination of education and experience with two years general experience for level I and two years general experience and two years specific experience for Level II, and works as a team member. The Systems Analyst/Designer III has a Bachelor’s degree in Computer Science or related field with 6 years specific experience and works independently, as a senior team member or team leader.

### Systems Engineer

This category provides network engineering, administration, systems integration and configuration management for IT architecture and infrastructure support.

Performs new software installations, system upgrades, patch evaluation and installation and software related problem resolution. Performs system backup, recovery and data file maintenance.

Maintains optimum system performance. Monitors system configuration for data integrity. Implements procedures and schedules for system backup, database archiving, off-site storage and retrieval and manages appropriate software and hardware solutions for workstation/server data integrity. Conducts hardware and application software audits of workstations and servers to ensure compliance with configuration management standards, policies, and guidelines.

Directs all aspects of systems engineering, including system architecture structure, content and management; technology acquisition and integration; establishment of a systems engineering organization; including knowledge, skills and experience required; staffing, procedures; and resolution of intractable problems at the enterprise level.

At levels I and II, the Systems Engineer has a Bachelor’s degree in Computer Science, related field or equivalent combination of education and experience with 2 years general experience for level I and four years general and three years specific experience for level II and works as a team member. The Systems Engineer level III has a Bachelor’s degree in Computer Science or related field with four to nine years specific experience and works independently, as a senior team member or team leader.
NOTE: The labor category definitions in our Pricelist describe the functional responsibilities and education and experience requirements for each labor category. These requirements are a guide to the types of experience and educational background of typical personnel in each labor category. Education and experience may be substituted for each other. Each year of relevant experience may be substituted for 1 year of education, and vice versa. In addition, certifications, professional licenses, and vocational technical training may be substituted for experience or education with the written approval of the ordering activity.

<table>
<thead>
<tr>
<th>Degree</th>
<th>Experience Equivalence*</th>
<th>Other Equivalence</th>
</tr>
</thead>
<tbody>
<tr>
<td>Associate’s</td>
<td>1 year relevant experience</td>
<td>Vocational or technical training in work-related field</td>
</tr>
<tr>
<td>Bachelor’s</td>
<td>Associate’s degree + 2 years relevant experience, or 4 years relevant experience</td>
<td>Professional certification</td>
</tr>
<tr>
<td>Master’s</td>
<td>Bachelor’s + 2 years relevant experience, or Associate’s + 4 years relevant experience</td>
<td>Professional license</td>
</tr>
<tr>
<td>Doctorate</td>
<td>Master’s + 2 years relevant experience, or Bachelor’s + 4 years relevant experience</td>
<td></td>
</tr>
</tbody>
</table>

* Successful completion of each year of higher education that has not yet resulted in a degree may be counted 1-for-1 for a year of experience.

Further, both parties recognize that, on occasion, there may be a need to waive the requirements in order to use the best individual for the task. Therefore, waivers to the education/experience requirements may be granted by either the task order contracting officer or contracting officer technical representative. If such a waiver is included in our proposal, award of said proposal shall be deemed a grant of the waiver.