



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is <http://www.gsadvantage.gov>

SCHEDULE TITLE: Federal Supply Schedule 70 – General Purpose Commercial Information Technology Equipment, Software, and Services

CONTRACT NUMBER: GS-35F-0074W

CONTRACT PERIOD: Nov. 5, 2009 – Nov. 4, 2019
Price updated thru Modification PO-0023, effective Nov. 5, 2014

For more information on ordering from Federal Supply go to this website: www.gsa.gov/schedules

CONTRACTOR: GlobaFone
1950 Lafayette Rd
Portsmouth, NH 03801
Phone number: 603-433-7232
Fax number: 603-436-8152
E-Mail: info@globafone.com

CONTRACTOR'S ADMINISTRATION SOURCE:
Lou Altman, CEO
1950 Lafayette Rd
Portsmouth, NH 03801
Phone number: 603-433-7232
Fax number: 603-436-8152
E-Mail: l.altman@globafone.com

BUSINESS SIZE: Small business

CUSTOMER INFORMATION:

Ia. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN	DESCRIPTION
132-8	PURCHASE OF NEW EQUIPMENT
132-55	Mobile Satellite Services (MSS)

Ib. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:
(Government net price based on a unit of one)

SIN 132-8

GF_IR_ACCHHRG_INPLUG_9505A_55	IRIDIUM AC Charger	\$30.93
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SIN 132-55

Select	Plan	Monthly fee	Monthly minutes	Overage	2-Stage	Incoming
	Basic	\$44.00	0 minutes	\$1.27	\$2.09	Free

2. MAXIMUM ORDER*: No maximum per SIN

NOTE TO ORDERING ACTIVITIES: *If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. MINIMUM ORDER: No minimum per SIN

4. GEOGRAPHIC COVERAGE:

Domestic, 50 states, Washington, DC, Puerto Rico, US Territories and to a CONUS port or consolidation point for orders received from overseas activities. Will ship OCONUS but freight will be expensive and purchaser will pay duties or import fees

5. POINT(S) OF PRODUCTION:

Please see Ib above for points of production

6. DISCOUNT FROM LIST PRICES:

GSA discount is 15% for all SIN items

7. QUANTITY DISCOUNT(S): None

8. PROMPT PAYMENT TERMS: None, payment terms are net 30

9.a Government Purchase Cards must be accepted at or below the micro-purchase threshold.

9.b Government Purchase Cards are accepted above the micro-purchase threshold. Contact contractor for limit.

- 10. FOREIGN ITEMS:** as applicable, see 1b
- 11a. TIME OF DELIVERY:**
Depends on destination and service. Most ground shipments take 1-5 business days
- 11b. EXPEDITED DELIVERY:** All items are available for expedited delivery
- 11c. OVERNIGHT AND 2-DAY DELIVERY:** Overnight and 2-day delivery are available.
Contact the Contractor for rates.
- 11d. URGENT REQUIREMENTS:** Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
- 12. FOB POINT:** Destination
- 13a. ORDERING ADDRESS:** Same as contractor
- 13b. ORDERING PROCEDURES:** Ordering activities shall use the ordering procedures described in Federal Acquisition Regulation 8.405-3 when placing an order or establishing a BPA for supplies or services. The ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule Homepage (fss.gsa.gov/schedules).
- 14. PAYMENT ADDRESS:** Same as contractor
- 15. WARRANTY PROVISION:** Manufacturer's warranty – included in table under 1b
- 16. EXPORT PACKING CHARGES: N/A**
- 17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:**
- 18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): N/A**
- 19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): N/A**
- 20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): N/A**
- 20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):**
N/A
- 21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): N/A**

22. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A
23. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A
- 24a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. **Section 508 Compliance for Electronic and Information Technology (EIT):** N/A
25. **DUNS NUMBER:** 093954993
26. **NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** Contractor has an Active Registration in the SAM database.

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY NEW
EQUIPMENT(SPECIAL ITEM NUMBER 132-8)**

1. **MATERIAL AND WORKMANSHIP**

All equipment furnished hereunder must satisfactorily perform the function for which it is intended.

2. **ORDER**

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders and BPAs, telephone orders are permissible.

3. **TRANSPORTATION OF EQUIPMENT**

FOB DESTINATION. Prices cover equipment delivery to destination, for any location within the geographic scope of this contract.

4. **INSTALLATION AND TECHNICAL SERVICES**

****NOTE: ALL equipment is self-installable.****

a. **INSTALLATION.** When the equipment provided under this contract is not normally self-installable, the Contractor's technical personnel shall be available to the ordering activity, at the ordering activity's location, to install the equipment and to train ordering activity personnel in the use and maintenance of the equipment. The charges, if any, for such services are listed below, or in the price schedule:

b. **INSTALLATION, DEINSTALLATION, REINSTALLATION.** The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or SIN 132-9.

c. **OPERATING AND MAINTENANCE MANUALS.** The Contractor shall furnish the ordering activity with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.

5. **INSPECTION/ACCEPTANCE**

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any equipment that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming equipment at no increase in contract price. The ordering activity must exercise its post-acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

6. **WARRANTY**

a. Unless specified otherwise in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract. Contractor at all times passes along the full manufacturer's warranties.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. **Limitation of Liability.** Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

d. If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows:

1950 Lafayette Rd Portsmouth, NH 03801, or the manufacturer's facility

7. PURCHASE PRICE FOR ORDERED EQUIPMENT

The purchase price that the ordering activity will be charged will be the ordering activity purchase price in effect at the time of order placement, or the ordering activity purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

8. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.

9. TRADE-IN OF INFORMATION TECHNOLOGY EQUIPMENT

When an ordering activity determines that Information Technology equipment will be replaced, the ordering activity shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding disposition of information technology excess personal property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the policies and procedures on exchange/sale contained in the FPMR (41 CFR part 101-46).

**TERMS AND CONDITIONS APPLICABLE TO
COMMERCIAL SATELLITE COMMUNICATIONS (COMSATCOM) TRANSPONDED
CAPACITY (SPECIAL ITEM NUMBER 132-54) AND
COMMERCIAL SATELLITE COMMUNICATIONS (COMSATCOM) SUBSCRIPTION
SERVICES (SPECIAL ITEM NUMBER 132-55)**

1. COMSATCOM CAPACITY AND COVERAGE. **The Ordering Activity shall specify the capacity and coverage required as part of the initial requirement.**
2. INFORMATION ASSURANCE
 - a. The Ordering Activity is responsible for ensuring to the maximum extent practicable that each requirement issued is in compliance with either the Committee on National Security Systems Policy (CNSSP) 12, "National Information Assurance Policy for Space Systems used to Support National Security Missions," or the Department of Defense Directive (DoDI) 8581.1, "Information Assurance (IA) Policy for Space Systems Used by the Department of Defense."
 - b. The Ordering Activity shall assign an impact level (per Federal Information Processing Standards Publication 200 (FIPS 200), "*Minimum Security Requirements for Federal Information and Information Systems*") prior to issuing

the initial statement of work. Evaluations shall consider the extent to which each proposed service accommodates the necessary security controls based upon the assigned impact level, command encryption/authentication, and other requirements in CNSSP 12 or DODI 8581.1. The Contractor awarded SIN 132-54 and/or 132-55 is capable of meeting at least the minimum security requirements assigned against a low-impact information system (per FIPS 200).

c. The Ordering Activity reserves the right to independently evaluate, audit, and verify the IA compliance for any proposed or awarded COMSATCOM services. All IA security assessments and authorization activities are the responsibility of the ordering activity.

3. **DELIVERY SCHEDULE.** The Ordering Activity shall specify the delivery schedule as part of the initial requirement. The Delivery Schedule options are found in *Information for Ordering Activities Applicable to All Special Item Numbers*, paragraph 6. *Delivery Schedule*.
4. **PORTABILITY.** When an Ordering Activity requires portability, this requirement shall be included as part of the initial requirement. When portability is exercised, evidence of equivalent net present value (NPV)⁸ shall be provided by the contractor. Ordering Activities may propose additional terms and conditions within the requirement (example: specific predefined, guaranteed terms and conditions for portability and related services). However, if the supplemental terms and conditions contradict the contract, the contract takes precedence. Portability provides the Ordering Activity the ability to relocate or “port,” COMSATCOM Services resources as user requirements change. Descriptions of portability may include moving from one transponder/satellite to another, one managed service area to another, transponded capacity redeployment between beams or transponders on a single satellite, redeployment from one frequency band to another, physical relocation of a satellite to a new orbital

¹ For example, one-year of service for a transponder valued at \$1M/year is traded for six-months of service on a transponder valued at \$2M/year.

position, re-routing of teleport services from one teleport to another predefined teleport, re-routing of traffic from one terrestrial infrastructure to another predefined infrastructure, and movement of Network Operations Center (NOC) services from one NOC to another NOC.

5. **FLEXIBILITY/OPTIMIZATION.** When an Ordering Activity requires re-grooming resources for spectral, operational, or price efficiencies, this requirement shall be included as part of the initial requirement. When flexibility/optimization is exercised, evidence of equivalent net present value (NPV)⁹ shall be provided by the contractor. Ordering Activities may propose additional terms and conditions within the requirement (example: specific pre-defined, guaranteed terms and conditions for re-grooming). However, if the supplemental terms and conditions contradict the contract, the contract takes precedence. Flexibility/optimization/re-grooming allows

the Contractor to redistribute resources currently used to provide COMSATCOM Services (example: space segment, network, teleport, terminal resources) or customers sharing the COMSATCOM Services resources (example: customer one with typical peak usage at 9:00 a.m. and customer two with typical peak usage at 3:30 p.m.), enabling the Ordering Activity to gain spectral, operational, and/or price efficiencies.

6. **NET READY (INTEROPERABILITY).** When an Ordering Activity requires interoperability, this requirement shall be included as part of the initial requirement. Interfaces may be identified as interoperable on the basis of participation in a sponsored program acceptable to the Ordering Activity. Any such access or interoperability with teleports/gateways and provisioning of enterprise service access will be defined in the individual requirement.
7. **NETWORK MONITORING (NET OPS).** The Ordering Activity shall specify the Network Monitoring (Net Ops) collection and delivery requirements (example: format, frequency) as part of the initial statement of work. The Contractor awarded SIN 132-54 and/or 132-55 is capable of collecting and delivering the near real-time monitoring, fault/incident/outage reporting, and information access required to ensure effective and efficient operations, performance, and availability consistent with commercial best practices. Ordering Activities may propose additional terms and conditions within the requirement (example: specific pre-defined terms and conditions for Net Ops collection and delivery.) However, if the supplemental terms and conditions contradict the contract, the contract takes precedence.
8. **EMI/RFI IDENTIFICATION, CHARACTERIZATION, AND GEO-LOCATION.** When an Ordering Activity requires Electro Magnetic Interference (EMI) / Radio Frequency Interference (RFI) identification, characterization, and geo-location, it shall be included as part of the initial requirement. The Ordering Activity shall establish and use with the Contractor a mutually agreed upon media and voice communications capability capable of protecting "Sensitive, but Unclassified" data.
9. **SECURITY.** The Ordering Activity is responsible for assigning the personnel and facility clearance levels for each requirement. If required, the Ordering Activity is responsible for issuing the appropriate security forms (e.g., a DD-254) for any special clearance requirements and indoctrinations, such as Sensitive Compartmented Information (SCI). Ordering Activities shall ensure the Contractor "masks" or "protects" Ordering Activity customers against unauthorized release of identifying information to any entity that could compromise the customer's operations security. Identifying information includes but is not limited to personal user and/or unit information including tail numbers, unit names, unit numbers, individual names, individual contact numbers, street addresses, etc.

² For example, one-year of service on a less efficient arrangement of contractor resources is traded for nine-months of services on a more efficient arrangement of contractor resources that provides an operational efficiency to the Ordering Activity's customers.

10. THIRD PARTY BILLING FOR COMSATCOM SUBSCRIPTION SERVICES.

The Ordering Activity shall make every effort to educate the terminal owners or operators on usage of the approved network infrastructure to avoid third party charges.

11. ADDITIONAL TERMS AND CONDITIONS.

- a. The Ordering Activity is responsible for determining the number of approaches each Contractor may offer in response to a statement of work.
- b. If guidance is required, Ordering Activities may contact the GSA Satellite Communications Services Program Management Office (SATCOM PMO), satcom@gsa.gov.
- c. For each Subscription Service requirement, the Ordering Activity shall negotiate with the Contractor any required Committed Information Rates (CIR). CIR is the average dedicated bandwidth data transfer rate (example: megabits per second) for an individual COMSATCOM Subscription Services network that the Contractor commits to delivering over a period of time. The Contractor may exceed the CIR if the network has capacity at any time.

12. CONTRACT CLAUSES.

- a. Ordering activities will be able to view the complete list of IT Schedule 70 contract clauses, including the specific contract terms and conditions for any specific contract holder, at:

<http://www.gsaelibrary.gsa.gov/ElibMain/contractsOnline.do?scheduleNumber=70>

13. DESCRIPTION OF COMSATCOM SERVICES AND PRICING: See below

Price List for SIN 132-8 and 132-55

PRICING FOR SIN 132-8		
Part Number	Product Description	GSA Price w/IFF
GF_IR9555US	IRIDIUM 9555 US Made SAT PHONE KIT	\$1,214.04
GF_IR9575USA	IRIDIUM EXTREME 9575 US MADE	\$1,506.21
GF_IR9505A	IRIDIUM 9505A US Made SAT Phone Kit	\$1,762.14
GF_BM9555ID	IRIDIUM BEAM 9555 INTELLIDOCK	\$817.46
GF_BM9555ID_B	IRIDIUM BEAM 9555 INTELLIDOCK BUNDLE	\$138.42
GF_IR_9505A_DCKST	IRIDIUM 9505A Docking Station	\$2,144.61
GF_IR_9505A_DCKST_H	IRIDIUM 9505A Doc Station/Handset	\$2,498.24
GF_ASE_CCNT2	IRIDIUM ComCenter	\$2,461.19

GF_ASE_CCNT3	IRIDIUM ComCenter VocieData	\$2,850.66
GF_ASE_CCNT3_HMA	IRIDIUM ComCenter VoiceData Handset/Ant	\$3,209.06
GF_ASE_CCNT3_H	IRIDIUM ComCenter VoiceData Handset	\$3,029.85
GF_ASE_DK9555	IRIDIUM 9555 Doc Station w/USB	\$1,225.91
GF_ASE_DK9555_H	IRIDIUM 9555 Doc Station w/USB/Handset	\$1,352.55
GF_ASE_EX9575_DST	IRIDIUM 9575 Extr Doc Station Pks – Ext Speaker	\$1,116.00
GF_ASE_EX9575_DST_P	IRIDIUM 9575 Extr Dck Station Pks – Palm Speaker	\$1,420.64
GF_ASE_9575_DST_H	IRIDIUM 9575 Extr Dck Station Pks – Privacy	\$1,319.09
GF_ASE_MAGMTANT_3MCBL_Docst_CC	IRIDIUM Mag Mount Ant w/cable	\$126.93
GF_AST_PEL1200_FOAM	IRIDIUM Pelican Case 1200	\$89.67
GF_AST_PEL1300_FOAM	IRIDIUM Pelican Case 1300	\$99.74
GF_AST_PEL1400_FOAM	IRIDIUM Pelican Case 1400	\$103.00
GF_IR_ACCHHRG_INPLUG_9505A_55	IRIDIUM AC Charger	\$30.93
G_ASE_SWVL_RAMMT_9555DOCST	IRIDIUM 9555 Ram Mount	\$126.93
GF_ASE_ACPWRCBL_9555_DOCST	IRIDIUM 9555 Docking Station AC Cable	\$75.15
GF_ASE_ACPWRCBL_9505_05A_CC	IRIDIUM AC Power Cable (Comcenter1)	\$75.71
GF_ASE_ACPWRCBL_CC_OTDR	IRIDIUM ComCenter II AC Cable	\$99.52
GF_ASE_DCPWRCBL_9555_DOCST	IRIDIUM 9555 Doc Station DC Cable	\$37.57
GF_ASE_HANDST_WWVL_RAMMT_CC	IRIDIUM ComCenter II Intelligent Handset	\$354.40
GF_ASE_HRDWREKIT_9505A_05DOCST	IRIDIUM 9505/9505A Intelligent Handset	\$354.40
GF_ASE_HRDWREKT_9555DOCST	IRIDIUM Intelligent/Handset	\$354.40
PRICING FOR SIN 132-55	POST-PAID SERVICE	
IRID BASIC	BASIC IRIDIUM SERVICE	\$44.33/MONTH
IRID STANDARD	BASIC IRIDIUM SERVICE, INCL. 20 MINUTES OUTBOUND CALLS	\$60.45/MONTH
IRID BASIC 10	BASIC IRIDIUM SERVICE, INCLUDES 10 MINUTES OUTBOUND CALLS	\$44.33/MONTH
IRID LOCAL 10	BASIC IRIDIUM SERVICE, INCLUDES 10 MINUTES OUTBOUND CALLS, LOCAL #	\$50.38/MONTH
OVERAGE	CALLS MADE ABOVE INCLUDED MINUTES	\$1.28/MINUTE
TWO-STAGE	TWO-STAGE DIALING	\$2.11/\$2.05/MINUTE
IRIDIUM-TO-IRIDIUM	IRIDIUM PHONE TO IRIDUM PHONE	\$.91/MINUTE
OTHER	CALLS TO OTHER SATELLITE NETWORKS	\$12.08/MINUTE
SMS	OUTGOING SMS	\$.61

IRIDPREPAID75	75 MINUTES PREPAID TIME, VALID 30 DAYS	\$151.13
IRIDPREPAID 150	75 MINUTES PREPAID TIME, VALID 60 DAYS	\$291.17
IRIDPREPAID 200	75 MINUTES PREPAID TIME, VALID 180 DAYS	\$502.74
IRIDPREPAID 500	75 MINUTES PREPAID TIME, VALID 1 YEAR	\$774.77
IRIDPREPAID 3000	75 MINUTES PREPAID TIME, VALID 2 YEARS	\$3,098.06
IRIDPREPAID 5000	75 MINUTES PREPAID TIME, VALID 2 YEARS	\$5,440.50
30DAY	30 DAY EXPIRATON EXTENSION	\$50.38
50MIN	50 ADDITIONAL MINUTES – DOES NOT CHANGE EXPIRATION	\$654.49
LOCAL#	ADD A LOCAL PHONE NUMBER TO ANY SIM CARD	\$6.04