



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is <http://www.gsadvantage.gov>

SCHEDULE TITLE: Federal Supply Multiple Award Schedule (MAS) – General Purpose Commercial Information Technology Equipment, Software, and Services

CONTRACT NUMBER: GS-35F-0074W

CONTRACT PERIOD: Nov. 5, 2019 – Nov. 4, 2024
Price updated thru Modification #A812 02/21/2020

For more information on ordering from Federal Supply go to this website: www.gsa.gov/schedules

CONTRACTOR: GlobaFone, Inc.
155 Lafayette Rd., Unit I
North Hampton, NH 03862
Phone number: 603-433-7232
Toll Free: 800-826-6152
Fax number: 603-436-8152
E-Mail: info@globafone.com
www.globafone.com

CONTRACTOR'S ADMINISTRATION SOURCE:

Gina Gilmore, CFO
155 Lafayette Rd., Unit I
North Hampton, NH 03862
Phone number: 603-433-7232
Toll Free: 800-826-6152
Fax number: 603-436-8152
E-Mail: g.gilmore@globafone.com

BUSINESS SIZE: Small business

CUSTOMER INFORMATION:

Ia. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN	DESCRIPTION
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33411 Purchasing of new electronic equipment
517410 Commercial Satellite Communications Solutions

Ib. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:
(Government net price based on a unit of one)

SIN 33411

GF_AST_PEL1200_FOAM	Pelican Case 1200 Foam filled	\$89.67
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SIN 514740

GF_IRDM_SMS	Outgoing text (Iridium)	\$.61
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Ic. HOURLY RATES: N/A

2. MAXIMUM ORDER: \$500,000.00

3. MINIMUM ORDER: No minimum per SIN

4. GEOGRAPHIC COVERAGE:

Domestic, 50 states, Washington, DC, Puerto Rico, US Territories and to a CONUS port or consolidation point for orders received from overseas activities. Will ship OCONUS but freight will be charged, and purchaser will pay duties or import fees

5. POINT(S) OF PRODUCTION:

US
AU
SG

6. DISCOUNT FROM LIST PRICES:

GSA discount range is 4.78%-60%

7. QUANTITY DISCOUNT(S): None

8. PROMPT PAYMENT TERMS: None, payment terms are net 30

9.a Government Purchase Cards must be accepted at or below the micro-purchase threshold.

9.b Government Purchase Cards are accepted above the micro-purchase threshold. Contact contractor for limit.

10. FOREIGN ITEMS: as applicable, see **5** (Points of Production)

I Ia. TIME OF DELIVERY:

Depends on destination and service. Most ground shipments take 1-5 business days

I Ib. EXPEDITED DELIVERY: Items available for expedited delivery are noted in this price list.

- I 1c. **OVERNIGHT AND 2-DAY DELIVERY:** Overnight and 2-day delivery are available at additional cost - Contact the Contractor for rates.
- I 1d. **URGENT REQUIREMENTS:** Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery. Contractor operates a 24/7 client care line.
- 12. **FOB POINT:** Destination
- 13a. **ORDERING ADDRESS:** Same as contractor
- 13b. **ORDERING PROCEDURES:** The ordering procedures for Supplies and Services, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 14. **PAYMENT ADDRESS:** Same as contractor
- 15. **WARRANTY PROVISION:** See item 6 under T&C's for SIN 33411
- 16. **EXPORT PACKING CHARGES:** N/A
- 17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** See 9a
- 18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** N/A
- 19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A
- 20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A
- 20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** N/A
- 21. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A
- 22. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A
- 23. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A
- 24a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. **Section 508 Compliance for Electronic and Information Technology (EIT):** N/A
- 25. **DUNS NUMBER:** 093954993

26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: Contractor has an Active Registration in the SAM database.

**TERMS AND CONDITIONS APPLICABLE TO
PURCHASE OF PURCHASING OF NEW ELECTRONIC EQUIPMENT
(SPECIAL ITEM NUMBER 33411) AND
COMMERCIAL SATELLITE COMMUNICATIONS SOLUTIONS
(SPECIAL ITEM NUMBER 517410)**

1. MATERIAL AND WORKMANSHIP

All equipment furnished hereunder must satisfactorily perform the function for which it is intended.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders and BPAs, telephone orders are permissible.

3. TRANSPORTATION OF EQUIPMENT

FOB DESTINATION. Prices cover equipment delivery to destination, for any location within the geographic scope of this contract.

4. INSTALLATION AND TECHNICAL SERVICES

**** NOTE: ALL equipment is self-installable. ****

a. **INSTALLATION.** When the equipment provided under this contract is not normally self-installable, the Contractor's technical personnel shall be available to the ordering activity, at the ordering activity's location, to install the equipment and to train ordering activity personnel in the use and maintenance of the equipment. The charges, if any, for such services are listed below, or in the price schedule:

Installation services are billed at \$150/hour plus travel expenses. All of the hardware sold is either ready to use, or can be installed very easily by technicians with a basic working knowledge of antennas and cable runs. There is a site survey charge, prior to installation.

b. **INSTALLATION, DEINSTALLATION, REINSTALLATION.** The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, de-installation, and reinstallation services under SIN 33411 or SIN 517410.

c. **OPERATING AND MAINTENANCE MANUALS.** The Contractor shall furnish the ordering activity with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.

5. **INSPECTION/ACCEPTANCE**

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any equipment that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming equipment at no increase in contract price. The ordering activity must exercise its post-acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

6. **WARRANTY**

a. Unless specified otherwise in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract. Contractor at all times passes along the full manufacturer's warranties.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. **Limitation of Liability.** Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

d. If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows:

155 Lafayette Rd North Hampton, NH 03862, or the manufacturer's facility

7. **PURCHASE PRICE FOR ORDERED EQUIPMENT**

The purchase price that the ordering activity will be charged will be the ordering activity purchase price in effect at the time of order placement, or the ordering activity purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

8. **RESPONSIBILITIES OF THE CONTRACTOR**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.

9. **TRADE-IN OF INFORMATION TECHNOLOGY EQUIPMENT**

When an ordering activity determines that Information Technology equipment will be replaced, the ordering activity shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding disposition of information technology excess personal property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the policies and procedures on exchange/sale contained in the FPMR (41 CFR part 101-46).

**TERMS AND CONDITIONS APPLICABLE TO
PURCHASE OF PURCHASING OF NEW ELECTRONIC EQUIPMENT
(SPECIAL ITEM NUMBER 33411) AND
COMMERCIAL SATELLITE COMMUNICATIONS SOLUTIONS
(SPECIAL ITEM NUMBER 517410)**

1. **COMSATCOM CAPACITY AND COVERAGE. The Ordering Activity shall specify the capacity and coverage required as part of the initial requirement.**

2. **INFORMATION ASSURANCE**

- a. The Ordering Activity is responsible for ensuring to the maximum extent practicable that each requirement issued is in compliance with either the Committee on National Security Systems Policy (CNSSP) 12, “National Information Assurance Policy for Space Systems used to Support National Security Missions,” or the Department of Defense Directive (DoDI) 8581.1, “Information Assurance (IA) Policy for Space Systems Used by the Department of Defense.”
- b. The Ordering Activity shall assign an impact level (per Federal Information Processing Standards Publication 200 (FIPS 200), “*Minimum Security Requirements for Federal Information and Information Systems*”) prior to issuing the initial statement of work. Evaluations shall consider the extent to which each proposed service accommodates the necessary security controls based upon the assigned impact level, command encryption/authentication, and other requirements in CNSSP 12 or DODI 8581.1. The Contractor awarded SIN 517410 is capable of meeting at least the minimum-

security requirements assigned against a low-impact information system (per FIPS 200).

- c. The Ordering Activity reserves the right to independently evaluate, audit, and verify the IA compliance for any proposed or awarded COMSATCOM services. All IA security assessments and authorization activities are the responsibility of the ordering activity.
3. **DELIVERY SCHEDULE.** The Ordering Activity shall specify the delivery schedule as part of the initial requirement. The Delivery Schedule options are found in *Information for Ordering Activities Applicable to All Special Item Numbers*, paragraph 6. *Delivery Schedule*.
4. **PORTABILITY.** When an Ordering Activity requires portability, this requirement shall be included as part of the initial requirement. When portability is exercised, evidence of equivalent net present value (NPV)⁸ shall be provided by the contractor. Ordering Activities may propose additional terms and conditions within the requirement (example: specific predefined, guaranteed terms and conditions for portability and related services). However, if the supplemental terms and conditions contradict the contract, the contract takes precedence. Portability provides the Ordering Activity the ability to relocate or “port,” COMSATCOM Services resources as user requirements change. Descriptions of portability may include moving from one transponder/satellite to another, one managed service area to another, transponded capacity redeployment between beams or transponders on a single satellite, redeployment from one frequency band to another, physical relocation of a satellite to a new orbital position, re-routing of teleport services from one teleport to another predefined teleport, re-routing of traffic from one terrestrial infrastructure to another predefined infrastructure, and movement of Network Operations Center (NOC) services from one NOC to another NOC.

IMPORTANT NOTE: *Mobile Satellite Systems (MSS) networks are technologically incompatible and therefore unable to port numbers. For example: you cannot port from Globalstar to Iridium. Each has their own number sequence and Iridium and Inmarsat have their numbers based in the constellation. In addition, Iridium does not port numbers from one provider except in extremely rare cases. If a government client changes service providers, there will be new SIM cards issued. These provisions are beyond the control of any GSA contractor.*

¹ For example, one-year of service for a transponder valued at \$1M/year is traded for six-months of service on a transponder valued at \$2M/year.

5. **FLEXIBILITY/OPTIMIZATION.** When an Ordering Activity requires re-grooming resources for spectral, operational, or price efficiencies, this requirement shall be included as part of the initial requirement. When flexibility/optimization is exercised, evidence of equivalent net present value (NPV)⁹ shall be provided by the contractor. Ordering Activities may propose additional terms and conditions within the requirement (example: specific pre-defined, guaranteed terms and conditions for re-grooming). However, if the supplemental terms and conditions contradict the contract, the contract takes precedence. Flexibility/optimization/re-grooming allows the Contractor to redistribute resources

currently used to provide COMSATCOM Services (example: space segment, network, teleport, terminal resources) or customers sharing the COMSATCOM Services resources (example: customer one with typical peak usage at 9:00 a.m. and customer two with typical peak usage at 3:30 p.m.), enabling the Ordering Activity to gain spectral, operational, and/or price efficiencies.

6. **NET READY (INTEROPERABILITY).** When an Ordering Activity requires interoperability, this requirement shall be included as part of the initial requirement. Interfaces may be identified as interoperable on the basis of participation in a sponsored program acceptable to the Ordering Activity. Any such access or interoperability with teleports/gateways and provisioning of enterprise service access will be defined in the individual requirement.
7. **NETWORK MONITORING (NET OPS).** The Ordering Activity shall specify the Network Monitoring (Net Ops) collection and delivery requirements (example: format, frequency) as part of the initial statement of work. The Contractor awarded SIN 517410 is capable of collecting and delivering the near real-time monitoring, fault/incident/outage reporting, and information access required to ensure effective and efficient operations, performance, and availability consistent with commercial best practices. Ordering Activities may propose additional terms and conditions within the requirement (example: specific pre-defined terms and conditions for Net Ops collection and delivery.) However, if the supplemental terms and conditions contradict the contract, the contract takes precedence.
8. **EMI/RFI IDENTIFICATION, CHARACTERIZATION, AND GEO-LOCATION.** When an Ordering Activity requires Electro Magnetic Interference (EMI) / Radio Frequency Interference (RFI) identification, characterization, and geo-location, it shall be included as part of the initial requirement. The Ordering Activity shall establish and use with the Contractor a mutually agreed upon media and voice communications capability capable of protecting “Sensitive, but Unclassified” data.
9. **SECURITY.** The Ordering Activity is responsible for assigning the personnel and facility clearance levels for each requirement. If required, the Ordering Activity is responsible for issuing the appropriate security forms (e.g., a DD-254) for any special clearance requirements and indoctrinations, such as Sensitive Compartmented Information (SCI). Ordering Activities shall ensure the Contractor “masks” or “protects” Ordering Activity customers against unauthorized release of identifying information to any entity that could compromise the customer’s operations security. Identifying information includes but is not limited to personal user and/or unit information including tail numbers, unit names, unit numbers, individual names, individual contact numbers, street addresses, etc.

² For example, one-year of service on a less efficient arrangement of contractor resources is traded for nine-months of services on a more efficient arrangement of contractor resources that provides an operational efficiency to the Ordering Activity’s customers.

10. THIRD PARTY BILLING FOR COMSATCOM SUBSCRIPTION SERVICES.

The Ordering Activity shall make every effort to educate the terminal owners or operators on usage of the approved network infrastructure to avoid third party charges.

11. ADDITIONAL TERMS AND CONDITIONS.

- a. The Ordering Activity is responsible for determining the number of approaches each Contractor may offer in response to a statement of work.
- b. If guidance is required, Ordering Activities may contact the GSA Satellite Communications Services Program Management Office (SATCOM PMO), satcom@gsa.gov.
- c. For each Subscription Service requirement, the Ordering Activity shall negotiate with the Contractor any required Committed Information Rates (CIR). CIR is the average dedicated bandwidth data transfer rate (example: megabits per second) for an individual COMSATCOM Subscription Services network that the Contractor commits to delivering over a period of time. The Contractor may exceed the CIR if the network has capacity at any time.

12. CONTRACT CLAUSES.

- a. Ordering activities will be able to view the complete list of Multiple Award Schedule (MAS) contract clauses, including the specific contract terms and conditions for any specific contract holder, at:

<http://www.gsaelibrary.gsa.gov/ElibMain/contractsOnline.do?scheduleNumber=70>

13. DESCRIPTION OF COMSATCOM SERVICES AND PRICING: See below

Price List for SIN 33411 and 517410

DEALER PART NUMBER	DESCRIPTION	GSA OFFER PRICE with .75% IFF
ITEMS FOR SIN 33411	Iridium phones and accessories	
GF_IR9555US	9555 SATELLITE PHONE KIT with 16 manufacturers accessories included and packaged in a nylon carrying case	\$1,186.79
GF_IR9575USA	9575 SATELLITE PHONE KIT with 16 manufacturers accessories included and packaged in a nylon carrying case	\$1,472.41
GF_BM9555ID	BEAM 9555 INTELLIDOCK	\$598.64
GF_BM9555IDB	Add-on handset for Beam Intellidock	\$135.31
GF_ASE-MC08	ComCenter II-300 Voice and Data Modem - Includes AC/DC Transformer, AC and DC Cords and User Manual on CD	\$2,354.31
GF_ASE_CCNT3_HMA	ComCenter II-300 - Voice and Data Modem w/Handset and Mobile Antenna Kit - Includes Handset, Iridium Mag Mount Antenna and 3m Cable, AC/DC Transformer, AC and DC Cords and User Manual on CD	\$ 3,137.03

GF_ASE-MC08-H	ComCenter II-300 - Voice and Data Modem w/Handset - Includes Handset with Ram Swivel Mount, AC/DC Transformer, AC and DC Cords and User Manual on CD	\$ 2,961.84
GF_ASE-DK050	9555 Docking Station w/USB - Handset Interface, AC/DC Transformer, AC and DC Cords and User Manual on CD	\$ 769.92
GF_ASE-DK050-H	9555 Docking Station w/USB and Handset -Includes Handset with Swivel Ram Mount, Handset Interface, AC/DC Transformer, AC and DC Cords and User Manual on CD	\$ 1,112.49
GF_AST_PELI200_FOAM	Pelican Case 1200 Foam Filled - Yellow or Black	\$87.66
GF_AST_PELI300_FOAM	Pelican Case 1300 Foam Filled - Yellow or Black	\$97.50
GF_AST_PELI400_FOAM	Pelican Case 1400 Foam Filled - Yellow or Black	\$100.69
GF_ASE_MNT01	Generic handset for docking stations	\$349.04
GF_ASE-9575P-VEH02	Premium Vehicle Mount Voice/Push to Talk Docking Station - Includes Palm Spkr/Mic, 5m vehicle mount dual antenna, external speaker, internal battery and 3" Ram Swivel Mount	\$1,564.80
GF_ASE-9575P-VEH	Standard/Push to Talk Vehicle Mount Docking Station - Includes Palm Speaker /MIC, 3m Mag Dual Antenna, Internal Battery and 3" Ram Swivel Mount	\$960.08
GF_ASE-9575P-BAGDOCK	Standard/Push to Talk Portable Docking Station (Includes Palm Spkr/MIC, 3m Mag Dual Antenna, Internal Battery and Travel Bag	\$910.20
GF_ASE-9575P-BOXDOCK	Ready to Go Standard/Push to Talk Portable Docking Station (Includes Palm Spkr/Mic, 3m Mag Dual Antenna, Internal Batory, Charge Status and Hard Case)	\$1,217.76
GF_ASE-9575P-HQ-P	Standard/Push-to-Talk Docking Station with POTS (PTT POTS includes Desk Ram Swivel Mount, Palm Spkr, Mic, AC/DC Transformer and Ac Cord, User Manual)	\$910.20
GF_ASE-9575P-HQ-H	Standard/Push-to-Talk Docking Station with POTS (PTT POTS includes Desk Ram Swivel Mount, Privacy Handset, AC/DC Transformer and AC Cord, User Manual)	\$1,159.57
GF_ASE-9575P-HQ	Standard/Push-to-Talk Docking Station with POTS (PTT POTS includes Desk Ram Swivel Mount, AC/DC transformer and AC Cord, User Manual	\$827.08
GF_ASE-MC05	ComCenter II Outdoor-MC05 with Built-in Antenna, Includes MC05 and 50' Cable	\$2,783.80
GF_ASE-DK075	9555 Docking Station with POTS-DK075	\$1,246.02
GF_ASE-DK075-H	9555 Docking Station-DK075 with POTS and Handset	\$1,578.51
ITEMS FOR SIN 517410	Iridium monthly service and minutes	
IRDM BASIC	GSA monthly satellite phone service that must be turned on for all satellite phones to operate.	\$50.38
GF_MONTHLYSERV20	GSA Standard monthly service plan plus 20 call minutes to be use during the month	\$65.49

GF_IRIDBASIC10	Monthly Iridium service includes 10 outbound calling minutes and 10 outbound text messages	\$50.38
GF_IRDM_OVER	Calls made over any inclusive minutes	\$1.28
IRIDPREPAID75	75 Iridium minutes, valid 30 days	\$148.16
IRIDPREPAID150	150 Iridium minutes, valid 60 days	\$280.91
IRIDPREPAID200	200 Iridium minutes, valid 180 days	\$528.97
IRIDPREPAID500	500 Iridium minutes, valid 365 days	\$806.05
IRIDPREPAID3000	3000 Iridium minutes, valid 720 days	\$3,098.24
IRIDPREPAID5000	5000 Iridium minutes, valid 720 days	\$4,433.25
30DAY	30 day extension of the end of pre-paid service	\$60.45