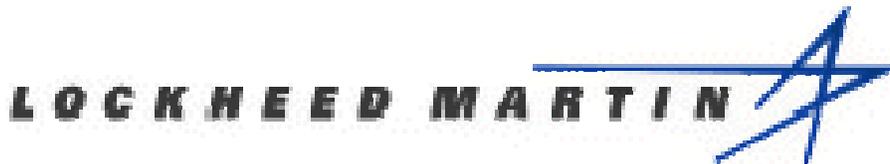


**AUTHORIZED
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

SIN 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES



**Lockheed Martin Space Systems Company
1111 Lockheed Martin Way
Sunnyvale, CA 94089
(408) 756-6363**

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WWW.LMCO.com

Contract Number: GS-35F-0106L

Period Covered by Contract: 11/28/15 thru 11/27/20

*General Services Administration
Federal Acquisition Service*

Pricelist current through Contract Award, Dated: November 28, 2015



Products and ordering information in this Authorized Information Technology Schedule Pricelist are also available on the GSA Advantage! System (<http://www.gsaadvantage.gov>).

Lockheed Martin Space Systems Company

Our VISION and COMMITMENT

We are on a relentless and irreversible course to be the Global Leader in serving commercial and government customers in our core markets

Strategic Systems

Defensive Systems

Telecommunications and Navigation

Remote Sensing and Space Science

PRINCIPLES

We will be the most competitive and profitable space and missile enterprise using these overarching PRINCIPLES:

Customer Focus

Be a company that is the best at listening to and fulfilling its commitments to customers.

Mission Success

Meet our customers' expectations of quality, cost, schedule and technical performance.

Ethical Behavior

Practice ethical behavior that reflects integrity, character and commitment.

Trust and Teamwork

Be a company that fosters trust and teamwork, and develops, motivates, respects, rewards and listens to its diverse people.

Technical Leadership

Be a company known for excellence in system engineering, design, test and manufacturing for every product we build or procure.

Sound Business Practices

Maintain a business that makes sound, long-term financial decisions and delivers respectable returns to its stakeholders.

Streamlined Processes

Be a company that controls cost, eliminates inefficiency and creates value for our customers and stakeholders through lean process initiatives.

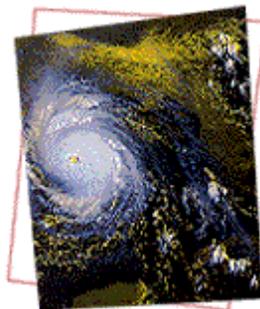


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INFORMATION FOR ORDERING ACTIVITIES

SPECIAL NOTICE TO AGENCIES:

Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.gsaadvantage.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page (www.gsa.gov/fas) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

The geographic scope of the contract is within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities. Lockheed Martin Space Systems Company will also accept orders for work outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories on a case-by-case basis to be negotiated with the ordering activity.

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:

Ordering Address:

Lockheed Martin Space Systems Company
Attn: Contracts Manager
1111 Lockheed Martin Way
Sunnyvale, CA 94089
Phone: (408) 756-6363
Facsimile: (408) 742-6858
E-mail: steve.brady@lmco.com

Payment Addresses:

Checks:

Lockheed Martin Space Systems Company
P.O. Box 100221
Pasadena, CA 91189-0221

Wire Transfers:

Acct. #38469306
ABA #021000089
Citibank N.A., New York 10043

Fedex Checks:

J. P. Morgan
Attn: LM Space Systems Company/100221
2710 Media Center Drive
Bldg. #6, Suite #120
Los Angeles, CA 90065

Government credit cards will be acceptable payment for all orders. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number can be used by ordering activities to obtain ordering assistance:

Steve Brady
Contracts Manager
(408) 756-6363
steve.brady@lmco.com

3. LIABILITY FOR INJURY OR DAMAGE:

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

**4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE
COMPLETION OF STANDARD FORM 279:**

Block 9: G. Order/Modification Under Federal Schedule Contract
Block 16: Data Universal Numbering System (DUNS) Number: 87-297-8978
Block 30: Type of Contractor – C. Large Business
Block 31: Woman-Owned Small Business – No
Block 37: Contractor's Taxpayer Identification Number (TIN): 52-1893632
Block 40: Veteran Owned Small Business (VOSB) – No

4a. CAGE Code: 06887

4b. Contractor has registered with the Central Contractor Registration Database.

5. FOB DESTINATION:

Not applicable

6. DELIVERY SCHEDULE:

a. **TIME OF DELIVERY:** The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-51	As Negotiated with Customer

b. **URGENT REQUIREMENTS:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS:

Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: None
- b. Quantity: None
- c. Dollar Volume: None
- d. Government Educational Institutions: Government Educational Institutions are offered the same discounts as all other Government customers.
- e. Other: None

8. TRADE AGREEMENTS ACT OF 1979, AS AMENDED:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:

Not applicable

10. SMALL REQUIREMENTS:

The minimum dollar value of orders to be issued is \$5,000.

11. MAXIMUM ORDER:

(All dollar amounts are exclusive of any discount for prompt payment.)

- a. Special Item Number 132-51 - Information Technology (IT) Professional Services

The maximum dollar value per order for all IT Professional services will be \$500,000.

12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS.

In accordance with FAR 8.403, special ordering procedures have been established for Special Item Number (SIN) 132-51, IT Professional Services. Refer to the terms and conditions for that SIN on page 12.

Orders placed pursuant to a Multiple Award Schedule (MAS), using the procedures in FAR 8.405, are considered to be issued pursuant to full and open competition. Therefore, when placing orders under Federal Supply Schedules, ordering activities need not seek further competition, synopsise the requirement, make a separate determination of fair and reasonable pricing, or consider small business set-asides in accordance with subpart 19.5. GSA has already determined the prices of items under schedule contracts to be fair and reasonable. By placing an order against a schedule using the procedures outlined below, the ordering activity has concluded that the order represents the best value and results in the lowest overall cost alternative (considering price, special features, administrative costs, etc.) to meet the customer's needs.

- a. **Orders placed at or below the micro-purchase threshold.** Ordering activities can place orders at or below the micro-purchase threshold with any Federal Supply Schedule Contractor.

- b. **Orders exceeding the micro-purchase threshold but not exceeding the maximum order threshold.** Orders should be placed with the Schedule Contractor that can provide the supply or service that represents the best value. Before placing an order, ordering activities should consider reasonably available information about the supply or service offered under MAS contracts by using the "GSA Advantage!" on-line shopping service, or by reviewing the catalogs/pricelists of at least three Schedule Contractors and selecting the delivery and other options available under the schedule that meets the activity's needs. In selecting the supply or service representing the best value, the ordering activity may consider--

- (1) Special features of the supply or service that are required in effective program performance and that are not provided by a comparable supply or service;
- (2) Trade-in considerations – N/A;
- (3) Probable life of the item selected as compared with that of a comparable item;

- (4) Warranty considerations;
- (5) Maintenance availability;
- (6) Past performance;
- (7) Environmental and energy efficiency considerations: and
- (8) Delivery terms.

c. **Orders exceeding the maximum order threshold.** Each schedule contract has an established maximum order threshold. This threshold represents the point where it is advantageous for the ordering activity to seek a price reduction. In addition to following the procedures in paragraph b. above, and before placing an order that exceeds the maximum order threshold, ordering activities shall--

Review additional Schedule Contractors'

- (1) catalogs/pricelists or use the "GSA Advantage!" on-line shopping service;
- (2) Based upon the initial evaluation, generally seek price reductions from the Schedule Contractor(s) appearing to provide the best value (considering price and other factors); and
- (3) After price reductions have been sought, place the order with the Schedule Contractor that provides the best value and results in the lowest overall cost alternative. If further price reductions are not offered, an order may still be placed, if the ordering activity determines that it is appropriate.

NOTE: For orders exceeding the maximum order threshold, the Contractor may:

- (1) Offer a new lower price for this requirement (the Price Reductions clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations);
- (2) Offer the lowest price available under the contract; or
- (3) Decline the order (orders must be returned in accordance with FAR 52.216-19).

d. **Blanket purchase agreements (BPAs).** The establishment of Federal Supply Schedule BPAs is permitted when following the ordering procedures in FAR 8.405. All schedule contracts contain BPA provisions. Ordering activities may use BPAs to establish accounts with Contractors to fill recurring requirements. BPAs should address the frequency of ordering and invoicing, discounts, and delivery locations and times.

e. **Price reductions.** In addition to the circumstances outlined in paragraph c. above, there may be instances when ordering activities will find it advantageous to request a price reduction. For example, when the ordering activity finds a schedule supply or service elsewhere at a lower price or when a BPA is being established to fill recurring requirements, requesting a price reduction could be advantageous. The potential volume of orders under these agreements, regardless of the size of the individual order, may offer the ordering activity the opportunity to

secure greater discounts. Schedule Contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order.

f. **Small business.** For orders exceeding the micro-purchase threshold, ordering activities should give preference to the items of small business concerns when two or more items at the same delivered price will satisfy the requirement.

g. **Documentation.** Orders should be documented, at a minimum, by identifying the Contractor the item was purchased from, the item purchased, and the amount paid. If an ordering activity requirement in excess of the micro-purchase threshold is defined so as to require a particular brand name, product, or feature of a product peculiar to one manufacturer, thereby precluding consideration of a product manufactured by another company, the ordering activity shall include an explanation in the file as to why the particular brand name, product, or feature is essential to satisfy the activity's needs.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering offices, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service,

Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202) 619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301) 975-2833.

14. CONTRACTOR TASKS/SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003):

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.

NOTE: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.

- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.

- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES:

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4)

16. GSA ADVANTAGE!

GSA *Advantage!* is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA *Advantage!* will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.gsaadvantage.gov>.

17. PURCHASE OF OPEN MARKET ITEMS:

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));

- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES, AND REPRESENTATIONS:

- a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:
 - (1) Time of delivery/installation quotations for individual orders;
 - (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
 - (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.
- b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES:

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Lockheed Martin has offices located in more than 47 international locations worldwide capable of fulfilling all Information Technology (IT) services requirements identified in this contract. Lockheed Martin Space Systems Company has the experience and expertise to support OCONUS customers. OCONUS orders will be accepted and priced on a case-by-case basis for requirements outside the geographic scope of this contract as stated in Section 1 on page 1. There will be a geographic surcharge added to the base rate table shown in Section 16.c, page 27. The geographic surcharge is based on prevailing practices for companies such as Lockheed Martin providing services in OCONUS locations and will be estimated at time of proposal submission.

Upon approval of the Contractor's proposal, the ordering activity will provide the Contractor with logistics support. Such ordering activity support will be provided on a non-reimbursement basis, and will only be provided to the Contractor's technical personnel whose services are required for the fulfillment of the contract statement of work.

20. BLANKET PURCHASE AGREEMENTS (BPA):

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS:

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION:

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or 132-9.

23. SECTION 508 COMPLIANCE:

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

<http://policy.global.lmco.com/p3/lockmart/corpfunctional/web/web-303.html>

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES:

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- a. A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- b. The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE-WORK ON A GOVERNMENT INSTALLATION (JAN 1997) (FAR 52.228-5):

- a. The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- b. Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—
 - (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
 - (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- c. The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY:

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent

organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS:

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)

1. SCOPE:

a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.

b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-60 PERFORMANCE INCENTIVES (APRIL 2000):

a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.

b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.

c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDERING PROCEDURES FOR SERVICES (REQUIRING A STATEMENT OF WORK):

FAR 8.403 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINs) within a Schedule. GSA has established special ordering procedures for services that require a Statement of Work. These special ordering procedures take precedence over the procedures in FAR 8.405.

GSA has determined that the prices for services contained in the contractor's price list applicable to this Schedule are fair and reasonable. However, the ordering office using this contract is responsible for considering the level of effort and mix of labor proposed to perform a specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.

a. When ordering services, ordering offices shall—

(1) Prepare a Request (Request for Quote or other communication tool):

(i) A statement of work (a performance-based statement of work is preferred) that outlines, at a minimum, the work to be performed, location of work, period of performance, deliverable schedule, applicable standards, acceptance criteria, and any special requirements (i.e., security clearances, travel, special knowledge, etc.) should be prepared.

(ii) The request should include the statement of work and request the contractors to submit either a firm-fixed price or a ceiling price to provide the services outlined in the statement of work. A firm-fixed price order shall be requested, unless the ordering office makes a determination that it is not possible at the time of placing the order to estimate accurately the extent or duration of the work or to anticipate cost with any reasonable degree of confidence. When such a determination is made, a labor hour or time-and-materials proposal may be requested. The firm-fixed price shall be based on the rates in the schedule contract and shall consider the mix of labor categories and level of effort required to perform the services described in the statement of work. The firm-fixed price of the order should also include any travel costs or other incidental costs related to performance of the services ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal Travel or Joint Travel Regulations. A ceiling price must be established for labor-hour and time-and-materials orders.

(iii) The request may ask the contractors, if necessary or appropriate, to submit a project plan for performing the task, and information on the contractor's experience and/or past performance performing similar tasks.

(iv) The request shall notify the contractors what basis will be used for selecting the contractor to receive the order. The notice shall include the basis for determining whether the contractors are technically qualified and provide an explanation regarding the intended use of any experience and/or past performance information in determining technical qualification of responses. If consideration will be limited to schedule contractors who are small business concerns as permitted by paragraph (2)(i) below, the request shall notify the contractors that will be the case.

(2) Transmit the Request to Contractors:

(i) Based upon an initial evaluation of catalogs and price lists, the ordering office should identify the contractors that appear to offer the best value (considering the scope of services offered, pricing and other factors such as contractors' locations, as appropriate). When buying IT professional services under SIN 132—51 ONLY, the ordering office, at its discretion, may limit consideration to those schedule contractors that are small business concerns. This limitation is not applicable when buying supplies and/or services under other SINs as well as SIN 132-51. The limitation may only be used when at least three (3) small businesses that appear to offer services that will meet the agency's needs are available, if the order is estimated to exceed the micro-purchase threshold.

(ii) The request should be provided to three (3) contractors if the proposed order is estimated to exceed the micro-purchase threshold, but not exceed the maximum order threshold. For proposed orders exceeding the maximum order threshold, the request should be provided to additional contractors that offer services that will meet the agency's needs. Ordering offices should strive to minimize the contractors' costs associated with responding to requests for quotes for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement. Oral presentations should be considered, when possible.

(3) Evaluate Responses and Select the Contractor to Receive the Order:

After responses have been evaluated against the factors identified in the request, the order should be placed with the schedule contractor that represents the best value. (See FAR 8.405)

b. The establishment of Federal Supply Schedule Blanket Purchase Agreements (BPAs) for recurring services is permitted when the procedures outlined herein are followed. All BPAs for services must define the services that may be ordered under the BPA, along with delivery or performance time frames, billing procedures, etc. The potential volume of orders under BPAs, regardless of the size of individual orders, may offer the ordering office the opportunity to secure volume discounts. When establishing BPAs, ordering offices shall—

(1) Inform contractors in the request (based on the agency's requirement) if a single BPA or multiple BPAs will be established, and indicate the basis that will be used for selecting the contractors to be awarded the BPAs.

(i) SINGLE BPA: Generally, a single BPA should be established when the ordering office can define the tasks to be ordered under the BPA and establish a firm-fixed price or ceiling price for individual tasks or services to be ordered. When this occurs, authorized users may place the order directly under the established BPA when the need for service arises. The schedule contractor that represents the best value should be awarded the BPA. (See FAR 8.405)

(ii) MULTIPLE BPAs: When the ordering office determines multiple BPAs are needed to meet its requirements, the ordering office should determine which contractors can meet any technical qualifications before establishing the BPAs. When multiple BPAs are established, the authorized users must follow the procedures in a.(2)(ii) above and then place the order with the Schedule contractor that represents the best value.

(2) Review BPAs Periodically: Such reviews shall be conducted at least annually. The purpose of the review is to determine whether the BPA still represents the best value. (See FAR 8.405)

c. The ordering office should give preference to small business concerns when two or more contractors can provide the services at the same firm-fixed price or ceiling price.

d. When the ordering office's requirement involves both products as well as executive, administrative and/or professional services, the ordering office should total the prices for the products and the firm-fixed price for the services and select the contractor that represents the best value. (See FAR 8.405)

The ordering office, at a minimum, should document orders by identifying the contractor from which the services were purchased, the services purchased, and the amount paid. If other than a firm-fixed price order is placed, such documentation should include the basis for the determination to use a labor-hour or time-and-materials order. For agency requirements in excess

of the micro-purchase threshold, the order file should document the evaluation of Schedule contractors' quotes that formed the basis for the selection of the contractor that received the order and the rationale for any trade-offs made in making the selection.

Ordering procedures for other services available on schedule at fixed prices for specifically defined services or tasks should use the procedures in FAR 8.405.

4. ORDER:

a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

5. GENERAL:

a. The specific activities to be performed by Lockheed Martin under this IT Services Schedule must be detailed in a statement of work submitted by the ordering activity with the order for the services. Lockheed Martin will provide support in defining the customer's requirements so that the amount of services required can be accurately estimated. The ordering activity is encouraged to contact Lockheed Martin before issuing the order to coordinate the type and amount of services that may be needed to accomplish the activity's goals.

b. All services will be performed during the activity's normal business hours. Normal business hours are defined as an 8-hour day, 40-hour work week from Monday through Friday, excluding Government holidays. Hours expended exceeding 40 shall be billed at straight time regardless of whether services are performed outside normal business hours. Hours for non-exempt employees will be billed at time and a half for all hours worked over 40 hours in accordance with the FAR.

c. Services to be performed shall begin no sooner than two (2) weeks after receipt of orders unless mutually agreed on in advance. Exceptions that allow an earlier start date will be negotiated as needed.

d. For any delays caused by the ordering activity in the performance of the services ordered, Lockheed Martin will bill the ordering activity at the appropriate rate for the time it takes to remedy such cause so that services can be provided.

e. All service rates are exclusive of overtime, shift differential, and travel charges.

f. Overtime and shift differential may be available outside the scope of this contract.

g. Type of Contract: Orders for service may be Time and Material (T&M), BPA or Fixed Price. This is a matter for ordering activity and contractor agreement.

h. Written notices of extensions of an order must be received by Lockheed Martin thirty (30) calendar days before the expiration date of the order unless otherwise mutually agreed upon.

i. All materials required for performance of this contract that are not customer furnished shall be furnished by the contractor. The contractor shall use Government supply sources when available. When requisitioning procedures reveal that required material is not available from Government supply sources, the contractor shall identify it in its response to the order.

j. This schedule is primarily for IT support services; however, incidental hardware or software may be justified on individual orders in cases where it can be demonstrated that the hardware/software is incidental to the performance of services to be provided in the order.

k. Economic Price Adjustment (EPA)

The rates in this schedule (see Section 17.c, page 27) are for five years effective November 28, 2015. This EPA will be based on our escalation factors used in our labor rates of our most current forward pricing proposal to the Government. For multi-year BPAs we will use our escalation factors used in our labor rates of our most current forward pricing tables for planning purposes and we will use the process described above.

1. Administrative Support

Applicable administrative support will be added to each task order proposed.

2. Travel

(1) Any travel required in the performance of IT services under this contract will be reimbursed by the ordering activity. Contractor travel will be in accordance with the most current Lockheed Martin Business Travel procedure. This procedure requires that every effort be made to accomplish travel within the guidelines of the Federal Travel Regulation or Joint Travel Regulations, as applicable. This includes applying Federal Government per diem rates to Contractor travel.

(2) Travel, if required, must be described in the statement of work. Travel time to a work location other than the primary location will be billed at the appropriate labor rates as defined in the statement of work.

(3) In the event of relocation, for sufficiently long-term assignments, e.g., more than one year, Lockheed Martin will undertake to relocate personnel to the work location to minimize travel cost. When relocation is offered by Lockheed Martin and approved by the ordering activity, relocation costs will be paid in accordance with the most current Lockheed Martin procedure regarding Transfer of Employees and in accordance with FAR 31.205-35.

6. PERFORMANCE OF SERVICES:

a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.

b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.

c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.

d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the

date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

7. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989):

a. The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

(1) Cancel the stop-work order; or

(2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

b. If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

(1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and

(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

c. If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

d. If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

8. INSPECTION OF SERVICES:

The Inspection of Services-Fixed Price clause at FAR 52.246-4 (Aug 1996) applies to firm-fixed price orders placed under this contract. The Inspection Time-and-Materials and Labor-Hour clause at FAR 52.246-6 (May 2001) applies to time-and-materials and labor-hour orders placed under this contract.

9. RESPONSIBILITIES OF THE CONTRACTOR:

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (May 2014), Rights in Data – General, may apply.

10. RESPONSIBILITIES OF THE ORDERING ACTIVITY:

a. Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

b. The ordering activity shall provide the Contractor, at no cost, all technical materials, data, and information available to the ordering activity that are necessary for performance of the services.

c. If the ordering activity desires that services be performed by persons with security clearances, that requirement must be specified in the order when it is issued. Contractor will use reasonable efforts to provide persons with the requested clearance. If cleared personnel are not available, Contractor will propose personnel for clearance and complete the appropriate forms for clearances. Inability to furnish clearances shall not be a matter of default, but shall entitle the ordering activity to cancel the remainder of the order without obligation by the ordering activity or Contractor, with the exception that the ordering activity shall pay Contractor for work satisfactorily performed before receipt by Contractor of the notice of cancellation.

11. INDEPENDENT CONTRACTOR:

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

12. ORGANIZATIONAL CONFLICTS OF INTEREST:

a. Definitions.
“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR

9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

13. INVOICES:

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

14. PAYMENTS:

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. The Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (Aug 2012) applies to time-and-materials orders and labor-hour orders placed under this contract.

15. RESUMES:

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

16. INCIDENTAL SUPPORT COSTS:

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

17. APPROVAL OF SUBCONTRACTS:

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

18. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

a. IT Professional Services Offered

Lockheed Martin Space Systems Company is a systems engineering, development and integration contractor, providing a range of information technology analytic, development, and integration services. We develop automated management information and decision support tools. We are a Software Engineering Institute (SEI) Level 3 Organization as rated against the Software Engineering Capability Maturity Model (CMM), an innovative statistically based approach that emphasizes requirement analysis, change control and mathematical modeling to test and debug code. Our expertise also includes:

Software Engineering: - Software Engineer (Level 3 CMM), Complete Life Cycle Software Engineering Process (Architecture, Specification, Design, Test, Maintenance), Open System Architecture, Re-Engineering, Software Certification, Reverse Engineering, Rapid Prototyping, Mil-Std-2167A, SEI-3, ISO 9001 compliant, Algorithm Design/Development, Database Design/Development, Configuration Management, Reuse, Object Oriented Software and COTS integration.

System Engineering/Design/Integration: - Systems Engineer, System Implementation, Research/Technology Transfer, Requirements Analysis, System Architecture/Design, System Analysis and Trade Studies, Operational Test and Evaluation, Reliability/Maintainability Analysis, Life-Cycle Costing, Business Processes Improvement/Re-engineering, Simulation Modeling, Independent Validation and Verification, Configuration Control, and Configuration Management.

Complex Information Management Systems: - Database Systems, Data Warehousing, Data Mining, Relational Database Systems, Object Oriented Database Systems, Data storage migration, Information systems design and development, Information Visualization, and Information system migration web base applications.

Management and Information Services: - Training, Facility Operations, Facility Maintenance, Facility Management (including occupational and health functions), Automated Data Processing (ADP) Support including Troubleshooting and Repair, Software Quality Assurance, and Logistics.

Enterprise Systems and Systems Management: - Local Area Network, Wide Area Network, System administration, Systems management, Network management systems/solutions, Network security, Information Security (INFOSEC), Information assurance, Communications Security (COMSEC), Distributed Systems, message handling and processing systems, and Server migration and consolidation.

b. IT Professional Services Skill Category Descriptions

Lockheed Martin Space Systems Company IT Services skill categories being offered are grouped into three categories, Engineering, Information Technology, and Administrative Services.

Categories 1 through 6 below represent engineering IT Professional Services offered by Lockheed Martin's Space Systems business in the following engineering disciplines: 1) Software, 2) Hardware, 3) Operational Research, 4) Multimedia Design, 5) Product Design, 6) Documentation, 7) Circuit Design, 8) Systems, 9) Research, 10) Systems Test, 11) Firmware, 12) Scientist, 13) Instructor, 14) Design, 15) Project Manager, 16) Technical Subcontracts Manager, and 17) Program Manager.

Categories 7 through 10 represent the following non-engineering IT disciplines: 1) Data Schedule/Control Coordinator, 2) Info Systems Analyst, 3) PC/Client Server Representative, 4) User Support Analyst, 5) Scientific Programmer/Analyst, 6) Business Applications Programmer, 7) Software Systems Analyst, 8) Computer Systems Analyst, 9) Business Application Programmer/Analyst, 10) Applications Analyst, 11) Telecommunications Analyst, 12) Local Area Network/Wide Area Network (LAN/WAN) Analyst, 13) Systems Integration Analyst, 14) Operating Systems Programmer, 15) Computers Sys Security Analyst, 16) Computer Network Analyst, 17) Database Analyst, 18) Computer Systems Design Engineer, 19) PC Tech Support Analyst, 20) Tech Support Analyst, and 21) Software Configuration Mgmt Analyst.

Categories 11 through 15 represents the following administrative and business operations disciplines: 1) Policies/Procedures Analyst, 2) Engineering Planner, 3) Strategic Planner, 4) Administrative Representative, 5) Configuration Analyst, 6) Budgeting Analyst, 7) Accounting/Cost Analyst, 8) Cost/Schedule Control Analyst, 9) Financial Analyst, 10) Contracts Administrator, 11) Subcontract Administrator/Procurement/Material Analyst, and 12) Cost Estimator. Administrative Services are only available in a support role to the principal technology positions (Categories 1 – 10).

1. Engineer, Consultant

Minimum Experience: At least twenty (20) years.

Functional Responsibility: Senior Information Technology (IT) Consultant who is a recognized authority in his/her field and who exhibits an exceptional degree of ingenuity, creativity and resourcefulness; applies and/or develops highly advanced technologies, scientific principles, theories and concepts; acts independently to resolve major problems; manages, leads and advises staff members in order to meet established objectives; plans R&D programs and recommends technological application programs to accomplish long range objectives; self-supervised; decisions have a prolonged positive effect on organization's reputation and business posture; consultant to senior management and prime spokesperson to customer on company capabilities and future efforts; managerial/leadership experience or necessary skills.

Minimum Education: Bachelor's degree (or equivalent) in mathematics, computer science, engineering, business, or related field. Master's degree may be substituted for a Bachelor's degree and eighteen- (18) year's experience or a Ph.D. and fifteen- (15) year's experience.

2. Engineer, Staff

Minimum Experience: At least fourteen (14) years.

Functional Responsibility: IT Consultant that applies advanced concepts, theories and principles and contributes toward the development of new principles and concepts; develops advanced technological ideas and guides their development into a final product; works unusually complex problems with consultative direction rather than formal supervision and provides technical direction to others; decisions result in an organization achieving goals critical to major organizational objectives and improving the image of the organization's technological capability; advises senior management and customers on advanced technical research studies and applications; managerial/leadership experience or necessary skills.

Minimum Education: Bachelor's degree (or equivalent) in mathematics, computer science, engineering, business, or related field. Master's degree may be substituted for a Bachelor's degree and twelve- (12) year's experience or a Ph.D. and nine- (9) year's experience.

3. Engineer, Specialist

Minimum Experience: At least nine (9) years.

Functional Responsibility: IT engineering specialist that applies extensive technical expertise as a generalist or specialist; guides the successful completion of major programs; solves complex problems which require the regular use of ingenuity and creativity; work is performed without appreciable direction and is reviewed for desired results from a relatively long term perspective; decisions result in an organization achieving critical organizational objectives; may function in project leadership roles and represents the organization as prime customer contact on significant technical matters on contracts.

Minimum Education: Bachelor's degree (or equivalent) in mathematics, computer science, engineering, business, or related field. Master's degree may be substituted for a Bachelor's degree and seven- (7) year's experience or a Ph.D. and four- (4) year's experience.

4. Engineer, Senior

Minimum Experience: At least five (5) years.

Functional Responsibility: IT senior engineer that has demonstrated knowledge in wide application of technical principles, theories and concepts in their field and provides solutions to a wide range of difficult problems with imaginative and thorough solutions; works with minimum

general supervision and results are reviewed upon completion for adequacy in meeting objectives; decisions resulting in achieving program objectives (both schedule and cost); frequent internal and external customer contacts and provides solutions to difficult technical problems related to specific projects.

Minimum Education: Bachelor's degree (or equivalent) in mathematics, computer science, engineering, business, or related field. Master's degree may be substituted for a Bachelor's degree and three (3) years experience or a Ph.D. and zero (0) years experience.

5. Engineer

Minimum Experience: At least two (2) years.

Functional Responsibility: IT engineer that has demonstrated knowledge in wide application of technical principles, theories and concepts in his/her field and provides solutions to a wide range of difficult problems with imaginative and thorough solutions; works with general supervision and results are reviewed upon completion for adequacy in meeting objectives; decisions resulting in achieving program objectives (both schedule and cost); frequent internal and external customer contacts and provides solutions to difficult technical problems related to specific projects.

Minimum Education: Bachelor's degree (or equivalent) in mathematics, computer science, engineering, business, or related field. Bachelor's degree may be substituted with a Master's degree and zero (0) year's experience.

6. Engineer, Associate

Minimum Experience: Zero (0) years.

Functional Responsibility: Entry level IT Engineer that has demonstrated limited to full use and/or application of technical principles, theories, concepts and techniques; develops solutions to a variety of routine problems of limited scope; contributes to the completion of milestones associated with specific projects; supervision can be close or general while following established procedures; contact is primarily intra-organizational with infrequent inter-organizational and outside customer contacts.

Minimum Education: Bachelor's degree (or equivalent) in mathematics, computer science, engineering, business, or related field.

7. Information Technologist, Staff

Minimum Experience: At least fifteen (15) years.

Functional Responsibility: IT Analysis/Designer/Programmer Consultant that consultants to middle management; applies and directly contributes to the development of new concepts and

techniques; develops technical solutions to complex problems requiring the use of ingenuity and innovation; work is performed without appreciable direction and exercises considerable latitude in determining objectives and approaches to assignments; may function in project leadership roles and represents the organization as a consultant and spokesperson for the organization on major matters pertaining to its policies, plans and objectives.

Minimum Education: Bachelor's degree (or equivalent) in mathematics, computer science, engineering, business, or related field. Master's degree may be substituted for a Bachelor's degree and twelve- (12) year's experience or a Ph.D. and nine- (9) year's experience.

8. Information Technologist, Specialist

Minimum Experience: At least ten (10) years.

Functional Responsibility: IT Analyst/Designer/Programmer Specialist that has a demonstrated understanding and has applied principles, concepts and practices; develops technical solutions to a variety of complex problems; work is performed without appreciable direction and participates in determining objectives of assignments; plans, schedules and arranges own activities and work is reviewed upon completion; represents the organization/company as a prime contact on contracts or projects and interacts with senior internal and external personnel.

Minimum Education: Bachelor's degree (or equivalent) in mathematics, computer science, engineering, business, or related field. Master's degree may be substituted for a Bachelor's degree and seven- (7) year's experience or a Ph.D. and four- (4) year's experience.

9. Information Technologist, Senior

Minimum Experience: At least six (6) years.

Functional Responsibility: Senior IT Analyst/Designer/Programmer that has a demonstrated understanding and has applied principles, concepts and practices; develops solutions to a variety of complex problems; work is performed with minimal general supervision and participates in determining objectives of assignments; plans, schedules and arranges own activities and work is reviewed upon completion; represents the organization/company as a prime contact on contracts or projects and interacts with senior internal and external personnel.

Minimum Education: Bachelor's degree (or equivalent) in mathematics, computer science, engineering, business, or related field. Master's degree may be substituted for a Bachelor's degree and three (3) years experience or a Ph.D. and zero (0) years experience.

10. Information Technologist

Minimum Experience: At least three (3) years.

Functional Responsibility: IT Analyst/Designer/Programmer that has a demonstrated understanding and has applied principles, concepts and practices; develops solutions to a variety of technical problems; work is performed with general supervision and participates in determining objectives of assignments; plans, schedules and arranges own activities and work is reviewed upon completion; represents the organization/company as a prime contact on contracts or projects and interacts with senior internal and external personnel.

Minimum Education: Bachelor's degree (or equivalent) in mathematics, computer science, engineering, business, or related field. Master's degree may be substituted for a Bachelor's degree and zero (0) years' experience.

11. Administrator, Staff

Minimum Experience: At least fifteen (15) years.

Functional Responsibility: Services of the Admin Staff position are only available through this schedule in a support role to the principal information technology positions (Categories 1 – 12). The Admin Staff performs in business operations functional areas such as finance, contracts, subcontracts, and purchasing or administrative positions such as executive secretary, document control manager, and head technical librarian. The Admin Staff position develops advanced concepts, techniques, and standards. The position also develops new applications based on professional principles and theories. It is a senior position whose skills are used to support complex business related activities. Requires no supervision.

Minimum Education: Bachelor's degree (or equivalent) in mathematics, business, or related field. Master's degree (MBA) may be substituted for a Bachelor's degree and thirteen- (13) year's experience.

12. Administrator, Specialist

Minimum Experience: At least ten (10) years.

Functional Responsibility: Services of the Admin Specialist are only available through this schedule in a support role to the principal information technology positions (Categories 1 – 12). The Admin Specialist performs in business operations functional areas such as finance, contracts, subcontracts, and purchasing or administrative positions such as executive secretary, documentation control manager, and senior technical librarian. The Admin, Specialist position contributes to the development of concepts, techniques, and standards. It is a senior position whose skills are used to support business related activities and supervises other admin personnel. Requires no supervision.

Minimum Education: Bachelor's degree (or equivalent) in mathematics, business, or related field. Master's degree (MBA) may be substituted for a Bachelor's degree and eight- (8) year's experience.

13. Administrator, Senior

Minimum Experience: At least six (6) years.

Functional Responsibility: Services of the Senior Admin are only available through this schedule in a support role to the principal information technology positions (Categories 1 – 10). The Senior Admin performs in business operations functional areas such as finance, contracts, subcontracts, and purchasing or administrative positions such as middle manager secretary, senior documentation control, and senior technical librarian. The Senior Admin position is a mid-level position whose skills are used to support business related activities and supervises other admin personnel. The position develops solutions to a variety of complex problems. Requires no supervision.

Minimum Education: Bachelor's degree (or equivalent) in mathematics, business, or related field. Master's degree (MBA) may be substituted for a Bachelor's degree and four- (4) year's experience.

14. Administrator

Minimum Experience: At least three (3) years.

Functional Responsibility: Services of the Admin are only available through this schedule in a support role to the principal information technology positions (Categories 1 – 10). The Admin performs in business operations functional areas such as finance, contracts, subcontracts, and purchasing or administrative positions such as secretary, documentation control, technical librarian, typist, and clerk. Admin typically prepare budgets, support project scheduling, prepare statistical reports, procure equipment, and support the program manager with administrative functions. The position develops solutions to a variety of problems of moderate scope and complexity. Works with minimum general supervision and results are monitored.

Minimum Education: Bachelor's degree (or equivalent) in mathematics, business, or related field. Master's degree (MBA) may be substituted for a Bachelor's degree and one (1) year's experience.

15. Administrator, Associate

Minimum Experience: Zero (0) years.

Functional Responsibility: Services of the Associate Admin are only available through this schedule in a support role to the principal technology positions (Categories 1 – 10). The Associate Admin performs in business operations functional areas such as finance, contracts, subcontracts, and purchasing or administrative positions such as secretary, documentation control, technical librarian, typist, and clerk. This skill is used in support the related company infrastructure activities as they relate to a delivery order. Associates typically prepare budgets, support project scheduling, prepare statistical reports, procure equipment, and support the

program manager with administrative functions. The position solves routine problems of limited scope and complexity. Works under close to general supervision and results are monitored.

Minimum Education: Bachelor’s degree (or equivalent) in mathematics, business, or related field. Bachelor’s degree may be substituted with an Associate’s Degree and four-(4) years experience or a High School degree and eight-(8) years experience.

c. IT Services Rate Schedule.

The rate schedule below is for all work performed within the 48 contiguous states, District of Columbia, U.S. Virgin Islands, Alaska, Hawaii, and the Commonwealth of Puerto Rico.

For all international orders (i.e., Eastern and Western Europe, Russia, Asia, Latin America, and Africa) Lockheed Martin will negotiate on a case-by-case basis a rate schedule for each of the fifteen IT Skill Categories listed in Section 16.b above using the base rate with a geographic surcharge added. The geographic surcharge is based upon prevailing practices for companies such as Lockheed Martin providing services in international locations.

Labor Category		Education	Years Experience	CY 2016 Rates (28 Nov 15 - 27 Nov 16)	CY 2017 Rates (28 Nov 16 - 27 Nov 17)	CY 2018 Rates (28 Nov 17 - 27 Nov 18)	CY 2019 Rates (28 Nov 18 - 27 Nov 19)	CY 2020 Rates (28 Nov 19 - 27 Nov 20)
Engineering	Engineer, Consultant	Bachelors	20	\$ 384.69	\$ 394.31	\$ 404.16	\$ 414.27	\$ 426.70
	Engineer, Staff	Bachelors	14	\$ 314.10	\$ 321.96	\$ 330.00	\$ 338.25	\$ 348.39
	Engineer, Specialist	Bachelors	9	\$ 276.76	\$ 283.68	\$ 290.77	\$ 298.04	\$ 306.98
	Engineer, Senior	Bachelors	5	\$ 195.73	\$ 200.62	\$ 205.64	\$ 210.78	\$ 217.10
	Engineer	Bachelors	2	\$ 163.89	\$ 167.98	\$ 172.19	\$ 176.50	\$ 181.78
	Engineer, Associate	Bachelors	0	\$ 144.95	\$ 148.58	\$ 152.29	\$ 156.10	\$ 160.78
Info Technology	Info Technologist, Staff	Bachelors	15	\$ 239.13	\$ 245.11	\$ 251.23	\$ 257.51	\$ 265.24
	Info Technologist, Specialist	Bachelors	10	\$ 193.06	\$ 197.89	\$ 202.83	\$ 207.90	\$ 214.14
	Info Technologist, Senior	Bachelors	6	\$ 178.86	\$ 183.33	\$ 187.02	\$ 192.61	\$ 198.39
	Info Technologist, Associate	Bachelors	3	\$ 177.08	\$ 181.51	\$ 186.05	\$ 190.70	\$ 196.42
Admin Services	Administrator, Staff	Bachelors	15	\$ 253.96	\$ 260.30	\$ 266.81	\$ 273.48	\$ 281.69
	Administrator, Specialist	Bachelors	10	\$ 207.23	\$ 212.41	\$ 217.72	\$ 223.16	\$ 229.86
	Administrator, Senior	Bachelors	6	\$ 241.48	\$ 247.52	\$ 253.70	\$ 260.05	\$ 267.85
	Administrator	Bachelors	3	\$ 172.03	\$ 176.33	\$ 180.74	\$ 185.26	\$ 190.82
	Administrator, Associate	Bachelors	0	\$ 119.24	\$ 122.23	\$ 125.28	\$ 128.41	\$ 132.27

**USA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS**

PREAMBLE

Lockheed Martin provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities please contact:

Robert E. Thompson II
Small Business Liaison Officer
Lockheed Martin Space Systems Company
1111 Lockheed Martin Way
Sunnyvale, CA 94089
Phone: (408) 743-6665
Facsimile: (408) 743-6640
E-Mail: bob.thompson@lmco.com

**BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE**

Lockheed Martin Space Systems Company

In the spirit of the Federal Acquisition Streamlining Act (Agency) and Lockheed Martin enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the Government that works better and costs less.

Signatures

Ordering Activity	Date	Contractor	Date

BPA NUMBER _____

(CUSTOMER NAME)

BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULE/DATES
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

(a) Name of Contractor;

(b) Contract Number;

(c) BPA Number;

(d) Model Number or National Stock Number (NSN);

(e) Purchase Order Number;

(f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.