

**AUTHORIZED FEDERAL SUPPLY SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

**SPECIAL ITEM NO. 132-50 TRAINING COURSES FOR INFORMATION TECHNOLOGY EQUIPMENT AND
SOFTWARE (FPDS Code U012)**

Including:

Microsoft Certified Technical Training for IT Professionals
Lotus Authorized Technical Training for IT Professionals
Internet and Intranet Web Development Technical Training for IT Professionals
End User Training for Non-IT Professionals
Crystal Reports Technical Training for IT Professionals
Oracle Technical Training for IT Professionals

**SPECIAL ITEM NO. 135-51 INFORMATION TECHNOLOGY PROFESSIONAL SERVICES
IT SYSTEMS DEVELOPMENT (FPDS Code D302)**

Including:

Installation and configuration of workstations and servers
Installation and configuration of services on your server
Design and implementation of small to medium sized LAN's
Upgrading and expanding of existing networks

As well as:

Mail (email)	Database
File and Print Services	Directory Service
Lotus Notes / Domino Server	Maintenance of your network

**Frameworks Computer Consulting and Training
Two Neshaminy Interplex, Suite 105
Trevose PA 19053
215-245-2405**

www.fcctrain.com

Contract Number: _____ GS-35F-0107U _____

Period Covered by Contract : _____ Jan 1, 2007 – Nov 26, 2012 _____

**General Services Supply Administration
Federal Supply Service**

Pricelist current through Modification # A188 _____, **dated** July 30, 2011 _____.

Products and ordering information in this Authorized FSS Information Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

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INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS

SPECIAL NOTICE TO AGENCIES
Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage! on-line shopping service (www.gsaadvantage.gov). The catalogs/pricelists, GSA Advantage! and the Federal Supply Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:

Frameworks Computer Consulting, Inc.
Scott Loev
Two Neshaminy Interplex – Suite 105
Trevoise, PA 19053
(215) 245-5403

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

(215) 245-5403 Technical and/or Ordering Assistance
(215) 245-6341 Technical and/or Ordering Assistance

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:

Block 9: G. Order/Modification Under Federal Schedule
Block 16: Data Universal Numbering System (DUNS) Number: 7016816191
Block 30: Type of Contractor B. Other Small Business - Computer Training
Block 31: Woman-Owned Small Business - No
Block 36: Contractor's Taxpayer Identification Number (TIN): 22-3654710

4a. CAGE Code: 4QG48

4b. Contractor has registered with the Central Contractor Registration Database.

5. FOB DESTINATION

6. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER DELIVERY TIME (Days ARO)
132-50 Upon mutual agreement

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS:

Prices shown are NET Prices; Basic Discounts have been deducted.

- a. PROMPT PAYMENT: 1%/10 - Net 30 days from receipt of invoice or date of acceptance, whichever is later.
- b. QUANTITY. None unless otherwise specified in the pricelist.
- c. DOLLAR VOLUME. None unless otherwise specified in the pricelist.
- d. GOVERNMENT EDUCATIONAL INSTITUTIONS. Government Educational Institutions are offered the same discounts as all other Government customers unless otherwise specified in the pricelist.
- e. OTHER. None unless otherwise specified in the pricelist.

8. TRADE AGREEMENTS ACT OF 1979, AS AMENDED:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:

Not Applicable

10. SMALL REQUIREMENTS:

The minimum dollar value of orders to be issued is \$500.

11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)

- a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:
Special Item Number 132-51 - Information Technology (IT) Professional Services.
- b. The Maximum Order value for the following Special Item Numbers (SINs) is \$25,000:
Special Item Number 132-50 - Training Courses

12. USE OF FEDERAL SUPPLY SERVICE INFORMATION TECHNOLOGY SCHEDULE CONTRACTS.

In accordance with FAR 8.404:

NOTE: Special ordering procedures have been established for Special Item Numbers (SINs) 132-51 IT Professional Services and 132-52 EC Services; refer to the terms and conditions for those SINs.

Orders placed pursuant to a Multiple Award Schedule (MAS), using the procedures in FAR 8.404, are considered to be issued pursuant to full and open competition. Therefore, when placing orders under Federal Supply Schedules, ordering activities need not seek further competition, synopsise the requirement, make a separate determination of fair and reasonable pricing, or consider small business set-asides in accordance with subpart 19.5. GSA has already determined the prices of items under schedule contracts to be fair and reasonable. By placing an order against a schedule using the procedures outlined below, the ordering activity has concluded that the order represents the best value and results in the lowest overall cost alternative (considering price, special features, administrative costs, etc.) to meet the ordering activity s needs.

- a. **ORDERS PLACED AT OR BELOW THE MICRO-PURCHASE THRESHOLD.** Ordering activities can place orders at or below the micro-purchase threshold with any Federal Supply Schedule Contractor.
- b. **ORDERS EXCEEDING THE MICRO-PURCHASE THRESHOLD BUT NOT EXCEEDING THE MAXIMUM ORDER THRESHOLD.** Orders should be placed with the Schedule Contractor that can provide the supply or service that represents the best value. Before placing an order, ordering activities should consider reasonably available information about the supply or service offered under MAS contracts by using the GSA Advantage! on-line shopping service, or by reviewing the catalogs/pricelists of at least three Schedule Contractors and selecting the delivery and other options available under the schedule that meets the agency s needs. In selecting the supply or service representing the best value, the ordering office may consider--
 - (1) Special features of the supply or service that are required in effective program performance and that are not provided by a comparable supply or service;
 - (2) Trade-in considerations;
 - (3) Probable life of the item selected as compared with that of a comparable item;
 - (4) Warranty considerations;
 - (5) Maintenance availability;
 - (6) Past performance; and
 - (7) Environmental and energy efficiency considerations.

- c. **ORDERS EXCEEDING THE MAXIMUM ORDER THRESHOLD.** Each schedule contract has an established maximum order threshold. This threshold represents the point where it is advantageous for the ordering activity to seek a price reduction. In addition to following the procedures in paragraph b, above, and before placing an order that exceeds the maximum order threshold, ordering activities shall--

Review additional Schedule Contractors

- (1) catalogs/pricelists or use the GSA Advantage! on-line shopping service;
- (2) Based upon the initial evaluation, generally seek price reductions from the Schedule Contractor(s) appearing to provide the best value (considering price and other factors); and
- (3) After price reductions have been sought, place the order with the Schedule Contractor that provides the best value and results in the lowest overall cost alternative. If further price reductions are not offered, an order may still be placed, if the ordering activity determines that it is appropriate.

NOTE: For orders exceeding the maximum order threshold, the Contractor may:

- (1) Offer a new lower price for this requirement (the Price Reductions clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations);
- (2) Offer the lowest price available under the contract; or
- (3) Decline the order (orders must be returned in accordance with FAR 52.216-19).

- d. **BLANKET PURCHASE AGREEMENTS (BPAS).** The establishment of Federal Supply Schedule BPAs is permitted when following the ordering procedures in FAR 8.404. All schedule contracts contain BPA provisions. Ordering activities may use BPAs to establish accounts with Contractors to fill recurring requirements. BPAs should address the frequency of ordering and invoicing, discounts, and delivery locations and times.
- e. **PRICE REDUCTIONS.** In addition to the circumstances outlined in paragraph c, above, there may be instances when ordering activities will find it advantageous to request a price reduction. For example, when the ordering activity finds a schedule supply or service elsewhere at a lower price or when a BPA is being established to fill recurring requirements, requesting a price reduction could be advantageous. The potential volume of orders under these agreements, regardless of the size of the individual order, may offer the ordering activity the opportunity to secure greater discounts. Schedule Contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order.
- f. **SMALL BUSINESS.** For orders exceeding the micro-purchase threshold, ordering activities should give preference to the items of small business concerns when two or more items at the same delivered price will satisfy the requirement.
- g. **DOCUMENTATION.** Orders should be documented, at a minimum, by identifying the Contractor the item was purchased from, the item purchased, and the amount paid. If an ordering activity requirement, in excess of the micro-purchase threshold, is defined so as to require a particular brand name, product, or feature of a product peculiar to one manufacturer, thereby precluding consideration of a product manufactured by another company, the ordering activity shall include an explanation in the file as to why the particular brand name, product, or feature is essential to satisfy the ordering activity's needs.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS:

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal

Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001) FSS A/L FC 01-5

(a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.

(b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.

(c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.

(d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

(e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.

(f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.

(g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.

(h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.

(i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.

(j) Availability of Funds: Many Government agencies operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES:

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

17. PURCHASE OF OPEN MARKET ITEMS NOTE:

Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated at open market purchases. Ordering Activities procuring open market items must follow FAR 8.401(d).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

(1) Time of delivery/installation quotations for individual orders;

(2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.

(3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAS)

Federal Acquisition Regulation (FAR) 13.303-1(a) defines Blanket Purchase Agreements (BPAs) as a simplified method of filling anticipated repetitive needs for supplies or services by establishing charge accounts with qualified sources of supply. The use of Blanket Purchase Agreements under the Federal Supply Schedule Program is authorized in accordance with FAR 13.303-2(c)(3), which reads, in part, as follows: BPAs may be established with Federal Supply Schedule Contractors, if not inconsistent with the terms of the applicable schedule contract.

Federal Supply Schedule contracts contain BPA provisions to enable schedule users to maximize their administrative and purchasing savings. This feature permits schedule users to set up accounts with Schedule Contractors to fill recurring requirements. These accounts establish a period for the BPA and generally address issues such as the frequency of ordering and invoicing, authorized callers, discounts, delivery locations and times. Agencies may qualify for the best quantity/volume discounts available under the contract, based on the potential volume of business that may be generated through such an agreement, regardless of the size of the individual orders. In addition, agencies may be able to secure a discount higher than that available in the contract based on the aggregate volume of business possible under a BPA. Finally, Contractors may be open to a progressive type of discounting where the discount would increase once the sales accumulated under the BPA reach certain prescribed levels. Use of a BPA may be particularly useful with the new Maximum Order feature. See the Suggested Format, contained in this Schedule Pricelist, for customers to consider when using this purchasing tool.

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

www.fcctrain.com

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order

(a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

(b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)28.310

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective

(1) For such period as the laws of the State in which this contract is to be performed prescribe; or

(2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

TERMS AND CONDITIONS APPLICABLE TO
PURCHASE OF TRAINING COURSES FOR GENERAL
PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT AND SOFTWARE (SPECIAL ITEM NUMBER 132-50)

1. SCOPE

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

3. TIME OF DELIVERY

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

4. CANCELLATION AND RESCHEDULING

- a. Cancellation Policy. No cancellation penalty is incurred for cancellation made more than five (5) business days prior to the class date. If cancellation occurs two (2) to five (5) business days or less before the class date, a penalty of 50% of the class fee will be charged. For students who cancel one (1) or less business day s prior or fail to show for a class with no notification, the full fee for the class will be invoiced.
- b. Technical Classes. The Government will notify Frameworks (FCCTrain) at least 11 days before the scheduled training date, if a student will be unable to attend a Technical class. Frameworks will then permit the Government to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the Government will modify its original training order to specify the time and date of the rescheduled training class.
- c. In the event the ordering activity fails to cancel or reschedule a Technical training course within the time frame specified in paragraph b, above, the ordering activity will be liable for the full contracted dollar amount of the training course. If the cancellation occurs within 5 days of the event, 50% of the contacted dollar amount of the training course will be charged. If the cancellation occurs within 6-10 days of the event, no cancellation charges are applied.
- d. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- e. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

5. FOLLOW-UP SUPPORT

The Contractor agrees to provide each student with unlimited telephone support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

6. PRICE FOR TRAINING

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

7. INVOICES AND PAYMENT

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

8. FORMAT AND CONTENT OF TRAINING

- a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b. For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.
- c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.
- d. The Contractor shall provide the following information for each training course offered:
 - (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
 - (2) The length of the course;
 - (3) Mandatory and desirable prerequisites for student enrollment;
 - (4) The minimum and maximum number of students per class;
 - (5) The locations where the course is offered;
 - (6) Class schedules; and
 - (7) Price (per student, per class (if applicable)).

Important Information for Private Classes

Customization: All Frameworks courseware are written in modular format, which allows Federal Government customers to choose the topics they wish Frameworks to cover during the private class(es). This free benefit must be discussed before both parties agree on a class date and is dependent upon a minimum enrollment of five (5) students in a class..

Using Coupons for Private Classes: Coupons may be redeemed at face value for private classes. Face value is defined as the purchase price per coupon. For example, if a customer pays \$145 per Corporate Coupon and schedules a private Microsoft Word class quoted at \$1,500, the customer has the option of paying with eleven (11) Corporate Coupons (rounded up to the nearest whole number).

Rosters: For each private class scheduled, Federal Government agrees to provide Frameworks with the number of students, and names, if available, no later than 10 working days prior to each scheduled class. This allows Frameworks to allocate the proper resources for the class and simplify the invoice procedure.

Travel Expenses: In accordance with the Federal Travel Regulations for any federal government organization located more than 50 miles away from the Frameworks office in Trevoise, PA.

e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses, must be indicated below. Rates paid as a result of travel must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts.

9. NO CHARGE TRAINING

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

The Contractor shall allow the student to “re-sit” a class (that the student has previously taken) for a one year period following the class, should the student have the need to “refresh” his or her knowledge. The repeated class must have at least one paying student in it in order for the class to run.

TERMS AND CONDITIONS APPLICABLE
TO INFORMATION TECHNOLOGY (IT)
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the Scope of this Information Technology Schedule.
- b. Frameworks Computer Consulting, Inc. shall provide services at Frameworks Computer Consulting facilities and/or at Ordering Activity location, as agreed to by Frameworks Computer Consulting and the ordering activity.

2. PERFORMANCE INCENTIVES

- a. Performance incentives maybe agreed upon between the Contractor and the ordering activity on individual fixed-price orders or Blanket Purchase Agreements, under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual order or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering offices shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDERING PROCEDURES FOR SERVICES (REQUIRING A STATEMENT OF WORK)

FAR 8.402 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINs) within a Schedule. GSA has established special ordering procedures for IT professional services (SIN 132-51) that are priced on schedule at hourly rates. These special ordering procedures, which are outlined herein, take precedence over the procedures in FAR 8.404 (b)(2) through (b)(3).

When ordering services over \$100,000, Department of Defense (DOD) ordering offices and non-DOD agencies placing orders on behalf of the DOD must follow the policies and procedures in the Defense Federal Acquisition Regulation Supplement (DFARS 208.404-70 – Additional ordering procedures for services. When DFARS 208.404-70 is applicable and there is a conflict between the ordering procedures contained in this clause and the additional ordering procedures for services in DFARS 208.404-70, the DFARS procedures take precedence.

GSA has determined that the rates for IT professional services contained in this pricelist are fair and reasonable. However, the ordering activity using this contract is responsible for considering the level of effort and mix of labor proposed to perform a specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.

(a) When ordering IT professional services ordering activities shall –

(1) Prepare a Request (Request for Quote or other communication tool):

(i) A statement of work (a performance-based statement of work is preferred) that outlines, at a minimum, the work to be performed, location of work, period of performance, deliverable schedule, applicable standards, acceptance criteria, and any special requirements (i.e., security clearances, travel, special knowledge, etc.) should be prepared.

(ii) The request should include the statement of work and request the contractor to submit either a firm-fixed price or a ceiling price to provide the services outlined in the statement of work. A firm-fixed price order shall be requested, unless the ordering activity makes a determination that it is not possible at the time of placing the order to estimate accurately the extent or duration of the work or to anticipate cost with any reasonable degree of confidence. When such a determination is made, a labor hour or time-and-materials proposal may be requested. The firm-fixed price shall be based on the hourly rates in the schedule contract and shall consider the mix of labor categories and level of effort required to perform the services described in the statement of work. The firm-fixed price of the order should also include any travel costs or other incidental costs related to performance of the services ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal Travel or Joint Travel Regulations. A ceiling price must be established for labor hour and time and material orders.

(iii) The request may ask the contractors, if necessary or appropriate, submit a project plan for performing the task and information on the contractor's experience and/or past performance performing similar tasks.

(iv) The request shall notify the contractors what basis will be used for selecting the contractor to receive the order. The notice shall include the basis for determining whether the contractors are technically qualified and provide an explanation regarding the intended use of any experience and/or past performance information in determining technical acceptability of responses. If consideration will be limited to schedule contractors who are small business concerns as permitted by paragraph (2)(i) below, the request for quotations shall notify the contractors that will be the case.

(2) Transmit the Request to Contractors:

(i) Based upon an initial evaluation of catalogs and pricelists, the ordering activity should identify the contractors that appear to offer the best value (considering the scope of services offered, hourly rates and other factors such as contractors' locations, as appropriate) and transmit the request as follows: When buying IT professional services under SIN 132-51 ONLY, the ordering office, at its discretion, may limit consideration to those schedule contractors that are small business concerns. This limitation is not applicable when buying supplies and/or services under other SINs as well as SIN 132-51. The limitation may only be used when at least three (3) small businesses that appear to offer services that will meet the agency's needs are available, if the order is estimated to exceed the micro-purchase threshold.

(ii) The request for quotation should be to three (3) contractors if the proposed order is estimated to exceed the micro-purchase threshold, but not to exceed the maximum order threshold. For proposed orders exceeding the maximum order threshold, the request for quotation should be provided to additional contractors that offer services that will meet the ordering activity's needs. Ordering activities should strive to minimize the contractors' costs associated with responding to requests for proposals for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement. Oral presentations should be

considered, when possible.

(iii) In addition, the request shall be provided to any contractor who specifically requests a copy of the request for the proposed order.

(iv) Ordering activities should strive to minimize the contractors' costs associated with responding to requests for quotes for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement. Oral presentations should be considered, when possible.

(3) Evaluate Responses and Select the Contractor to Receive the Order:

After responses have been evaluated against the factors identified in the request, the order should be placed with the schedule contractor that represents the best value. (See FAR 8.404)

(b) The establishment of Federal Supply Schedule Blanket Purchase Agreements (BPAs) for recurring services is permitted when the procedures outlined herein are followed. All BPAs for services must define the services that may be ordered under the BPA, along with delivery or performance time frames, billing procedures, etc. The potential volume of orders under BPAs, regardless of the size of individual orders, may offer the ordering office the opportunity to secure volume discounts. When establishing BPAs ordering activities shall –

(1) Inform contractors in the request (based on the agency's requirement) if a single BPA or multiple BPAs will be established, and indicate the basis that will be used for selecting the contractors to be awarded the BPAs.

(i) SINGLE BPA: Generally, a single BPA should be established when the ordering office can define the tasks to be ordered under the BPA and establish a firm-fixed price or ceiling price for individual tasks or services to be ordered. When this occurs, authorized users may place the order directly under the established BPA when the need for service arises. The schedule contractor that represents the best value and results in the lowest overall cost alternative to meet the agency's needs should be awarded the BPA. (See FAR 8.404)

(ii) MULTIPLE BPAs: When the ordering office determines multiple BPAs are needed to meet its requirements, the ordering office should determine which contractors can meet any technical qualifications before establishing the BPAs. When establishing multiple BPAs the procedure above must be followed. The procedures at (a)(2) do not apply to orders issued under multiple BPAs. Authorized users must transmit the request for quote for an order to all BPA holders and then place the order with the schedule contractor that represents the best value.

(2) Review BPAs periodically. Such reviews shall be conducted at least annually. The purpose of the review is to determine whether the BPA still represents the best value.

(c) The ordering activity should give preference to small business concerns when two or more contractors can provide the services at the same firm-fixed price or ceiling price.

(d) When the ordering activity's requirement involves both products as well as executive, administrative and/or professional services, the ordering office should total the prices for the products and the firm-fixed price for the services and select the contractor that represents the best value.

(e) The ordering activity, at a minimum, should document orders by identifying the contractor the services were purchased from, the services purchased, and the

amount paid. If other than a firm-fixed price order is placed, such documentation should include the basis for the determination to use a labor-hour or time-and-materials order.

For agency requirements in excess of the micro-purchase threshold, the order file should document the evaluation of Schedule contractors' quotes that formed the basis for the selection of the contractor that received the order and the rationale for any trade-offs made in making the selection.

4. ORDER

a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks, which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

5. PERFORMANCE OF SERVICES

a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering office.

b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering office.

c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.

d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

6. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either --

(1) Cancel the stop-work order; or

(2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if --

(1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and

(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

7. INSPECTION OF SERVICES

The Inspection of Services–Fixed Price (AUG 1996) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (JAN 1986) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

8. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character.

9. RESPONSIBILITIES OF THE GOVERNMENT

Subject to security regulations, the ordering office shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

10. INDEPENDENT CONTRACTOR

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the Government.

11. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed Government contract, without some restriction on activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the Government, ordering offices may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

12. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

13. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002, Alternate I (APR 1984) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002, Alternate II (DEC 2002) applies to labor-hour orders placed under this contract.

14. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the ordering activity upon request.

15. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

16. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

17. DESCRIPTION OF IT SERVICES AND PRICING; COMMERCIAL WARRANTY AND PROPRIETARY RIGHTS

See Attachment I-III, "Description and Pricing, Information Technology Professional Services (SIN 132-51)".

Warranty. Consulting services shall be performed in accordance with the terms of this contract and/or delivery order and any schedule. Frameworks Computer Consulting, Inc. agrees to use its best efforts to perform Consulting services, and the Frameworks warrants that it shall provide qualified consultants to perform services. The foregoing warranty is exclusive and in lieu of all other warranties, express or implied including, but not limited to, any implied warranty of merchantability or fitness for a particular purpose. In no event shall Frameworks be liable for indirect, special, punitive, economic or consequential damages of any kind, even if advised of the possibility of such damages.

All materials provided as a part of training and consulting services belong solely and exclusively to Frameworks Computer Consulting, Inc. and its suppliers and licensors. The Government understands and agrees that any software, documentation or training materials provided by Contractor contain confidential and proprietary information of Contractor and its suppliers and licensors, and may be patented, trademarked and/or copyrighted works, or otherwise constitute valuable trade secrets.

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

1. PREAMBLE

Frameworks provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-prot g programs, joint ventures, teaming arrangements, and subcontracting.

2. COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact the Contractor.

Frameworks Computer Consulting, Inc.

Scott Loev

**Two Neshaminy Interplex – Suite 105
Trevose, PA 19053**

Phone: (215) 245-5403

Fax: (215) 245-4938

BPA NUMBER _____

**(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, Frameworks Computer Consulting, Inc. agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

(a) Name of Contractor;

(b) Contract Number;

(c) BPA Number;

(d) Model Number or National Stock Number (NSN);

(e) Purchase Order Number;

(f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

BASIC GUIDELINES FOR USING CONTRACTOR TEAM ARRANGEMENTS

Federal Supply Schedule Contractors may use Contractor Team Arrangements (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors. Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer s requirement.
- Customers make a best value selection.

CATEGORY 1 - MICROSOFT CORE CLASSES

List Price is \$425.00 per day of training per student.

Your Cost with 25% discount is **\$318.75** per day of training per student with no minimum number of students. Training is provided at Frameworks in Trevoose, PA.

Your Cost with 30% discount is **\$297.50** per day of training per student with a minimum of five (5) students. Training is provided at Frameworks in Trevoose, PA.

Technologies Included:

Windows Server 2008
Windows Server 2003
Windows 7
windows XP
Windows 2000
Windows NT 4.0
Exchange 2010
Exchange 2007
SQL Server
SharePoint 2007
SharePoint 2010

CATEGORY 1 - PRICE BREAK DOWN

SIN	Type	Class Category [Note 1]	Location	Item #	Title / Description [Notes 2-8]	GSA Catalog Price
CATEGORY 1						
MICROSOFT INSTRUCTOR-LED TECHNICAL TRAINING (CORE)						
132-50	Technical Training	<i>Instructor Led</i>	Integrated Public Class	PC101	Regularly scheduled public open enrollment class prepaid prior to class. (Rate is per student, per day for any Category 1 class.)	\$318.75
132-50	Technical Training	<i>Instructor Led</i>	Integrated Public Class	PC102	Regularly scheduled public open enrollment class prepaid prior to class. (Rate is per student, per day for any Category 1 class.) (All 5 students do not have to be in the same class, but must be booked at the same time.)	\$297.50
132-50	Technical Training	<i>Instructor Led</i>	Integrated Public Class	PC102A	Additional per day student charge for over 5 students. (Instructor and manual.)	\$275.00
132-50	Technical Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	OS101	Instructor and manuals at Company location for minimum of 5 students. (Rate is per student, per day.)	\$252.00
132-50	Technical Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	OS101A	Additional per day student charge for over 5 students. (Instructor and manual.)	\$200.00
132-50	Technical Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	SETUP	Technical class set-up for On-Site training class at client facility. (One time charge per class.)	\$500.00

CATEGORY 1 - CLASS LIST

MICROSOFT (CATEGORY 1 CLASSES)

(This is an example of available classes. Please contact us for additional courses)

- MS 6419 Configuring, Managing and Maintaining Windows Server 2008 Servers (5 days)
- MS 6420 Fundamentals of Windows Server 2008 Network and Applications Infrastructure (5 days)
- MS 6424 Fundamentals of Windows Server 2008 Active Directory (3 days)
- MS 6418 Deploying Windows Server 2008 (3 days)
- MS 6422 Implementing and Managing Windows Server 2008 Hyper-V (3 days)
- MS 6423 Implementing and Managing Windows Server 2008 Clustering (3 days)
- MS 6427 Configuring and Troubleshooting Internet Information Services (IIS) in Windows Server 2008 (3 days)
- MS 6429 Configuring and Managing .Windows Media Services for Windows Server 2008 (2 days)
- MS 6434 Automating Windows Server 2008 Administration with Windows PowerShell (3 days)
- MS 10325 Automating Administration with Windows PowerShell 2.0 (5 days)
- MS 10215 Implementing and Managing Microsoft Server Virtualization (5 days)
- MS 10159 Updating Your Windows Server 2008 Technical Specialist Skills to R2 (3 days)
- MS 2778 Writing Queries Using Microsoft SQL Server Transact - SQL (3 days)
- MS 6231 Maintaining a Microsoft SQL Server 2008 Database (5 days)
- MS 6232 Implementing a Microsoft SQL Server 2008 Database (5 days)
- MS 2778 Writing Queries Using Microsoft SQL Server Transact - SQL (3 days)
- MS 6232 Implementing a Microsoft SQL Server 2008 Database (5 days)
- MS 6158 Updating Your SQL Server 2005 Skills to SQL Server 2008 (3 days)
- MS 6317 Upgrading Your SQL Server 2000 Database Administration (DBA) Skills to SQL Server 2008 DBA Skills (3 days)
- MS 50068 Microsoft SQL Server 2008 for the Experienced Oracle Database Administrator (4 days)
- MS 10266 Programming in C# with Microsoft Visual Studio 2010 (5 days)
- MS 10267 Introduction to Web Development with Microsoft Visual Studio 2010 (5 days)
- MS 6367 Introduction to Object-Oriented Programming Using Microsoft Visual Studio 2008 (3 days)
- MS 6368 Programming with the Microsoft .NET Framework Using Microsoft Visual Studio 2008 (5 days)
- MS 2310 Developing Web Applications Using Microsoft Visual Studio 2008 (5 days)
- MS 10133-10134 What's New in Microsoft Exchange Server 2010 for IT Pros (1 day)
- MS 10135 Configuring, Managing & Troubleshooting MS Exchange Server 2010 (5 days)
- MS 10233 Designing & Deploying Messaging Solutions with Microsoft Exchange Server 2010 (5 days)

NOTE: All Windows CORE classes can still be delivered with a minimum of 4 students at Category 1 Pricing.

CATEGORY 2 - MICROSOFT ADVANCED CLASSES

List Price is \$425.00 per day of training per student.

Your Cost with 10% discount is **\$382.50** per day of training per student with no minimum number of students. Training is provided at Frameworks in Trevese, PA.

Your Cost with 15% discount is **\$361.25** per day of training per student with a minimum of five (5) students. Training is provided at Frameworks in Trevese, PA.

Technologies Included:

Windows Server 2008
Windows Server 2003
Windows 7
windows XP
Windows 2000
Windows NT 4.0
Exchange 2010
Exchange 2007
SQL Server
SharePoint 2007
SharePoint 2010
.NET

CATEGORY 2 - PRICE BREAK DOWN

SIN	Type	Class Category [Note 1]	Location	Item #	Title / Description [Notes 2-8]	GSA Catalog Price
CATEGORY 2						
MICROSOFT INSTRUCTOR-LED TECHNICAL TRAINING (ADVANCED)						
132-50	High End Technical Training	<i>Instructor Led</i>	Integrated Public Class	PC201	Regularly scheduled public open enrollment class prepaid prior to class. (Rate is per student, per day for any Category 2 class.)	\$382.50
132-50	High End Technical Training	<i>Instructor Led</i>	Integrated Public Class	PC202	Regularly scheduled public open enrollment class prepaid prior to class. (Rate is per student, per day for any Category 2 class.) (All 5 students do not have to be in the same class, but must be booked at the same time.)	\$361.25
132-50	High End Technical Training	<i>Instructor Led</i>	Integrated Public Class	PC202A	Additional per day student charge for over 5 students. (Instructor and manual.)	\$275.00
132-50	High End Technical Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	OS201	Instructor and manuals at Company location for minimum of 5 students. (Rate is per student, per day.)	\$294.00
132-50	High End Technical Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	OS201A	Additional per day student charge for over 5 students. (Instructor and manual.)	\$250.00
132-50	High End Technical Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	SETUP	Technical class set-up for On-Site training class at client facility. (One time charge per class.)	\$500.00

CATEGORY 2 - CLASS LIST

MICROSOFT (CATEGORY 2 CLASSES)

(This is an example of available classes. Please contact us for additional courses)

- MS 6421 Configuring and Troubleshooting a Windows Server 2008 Network Infrastructure (5 days)
- MS 6430 Planning for Windows Server 2008 Servers (3 days)
- MS 6431 Managing and Maintaining Windows Server 2008 Network Infrastructure Servers (2 days)
- MS 6435 Designing a Windows Server 2008 Network Infrastructure (5 days)
- MS 6425 Configuring and Troubleshooting Windows Server 2008 Active Directory Domain Services (5 days)
- MS 6426 Configuring and Troubleshooting Identity and Access Solutions with WS 2008 Active Directory (3 days)
- MS 6430 Planning for Windows Server 2008 Servers (3 days)
- MS 6432 Managing and Maintaining Windows Server 2008 Active Directory Servers (2 days)
- MS 6436 Designing Active Directory Infrastructure and Services in Windows Server 2008 (5 days)
- MS 6427 Configuring and Troubleshooting Internet Information Services (IIS) in Windows Server 2008 (3 days)
- MS 6428 Configuring and Troubleshooting Windows Server 2008 Terminal Services (2 days)
- MS 6430 Planning for Windows Server 2008 Servers (3 days)
- MS 6437 Designing a Windows Server 2008 Applications Infrastructure (3 days)
- MS 6438 Implementing and Administering Windows SharePoint Services 3.0 in Windows Server 2008 (2 days)
- MS 50064 Advanced SharePoint Development (5 days)
- MS 50146 Programming Microsoft Office SharePoint Server (5 days)
- MS 10173-10176 What's New in SharePoint 2010 for IT Pros (First Look & Hands On Lab) (1 day)
- MS 10174 Configuring and Managing Microsoft SharePoint 2010 (5 days)
- MS 10231 Designing and Deploying Microsoft SharePoint 2010 (5 days)
- MS 10172-101767 What's New in SharePoint 2010 for Developers (First Look & Hands On Lab) (1 day)
- MS 10175 Microsoft SharePoint 2010, Application Development (5 days)
- MS 10232 Designing and Developing Microsoft SharePoint Server 2010 Applications (5 days)
- MS 6234 Implementing & Maintaining Microsoft SQL Server 2008 Analysis Services (3 days)
- MS 6235 Implementing & Maintaining Microsoft SQL Server 2008 Integration Services (3 days)
- MS 6236 Implementing & Maintaining Microsoft SQL Server 2008 Reporting Services (3 days)
- MS 10337 Updating Your Microsoft SQL Server 2008 BI Skills to SQL Server 2008 R2 (3 days)
- MS 50399 Designing a Business Intelligence Solution by Using Microsoft SQL Server 2008 (5 days)
- MS 50400 Designing, Optimizing, and Maintaining a Database Administrative Solution for Microsoft SQL Server 2008 (5 days)
- MS 50401 Designing and Optimizing Database Solutions with Microsoft SQL Server 2008 (5 days)
- MS 10264 Developing Web Applications Using Microsoft Visual Studio 2010 (5 days)
- MS 6463 Microsoft Visual Studio 2008: ASP.NET 3.5 (2 days)
- MS 10263 Developing Windows Communication Foundation Solutions with Microsoft Visual Studio 2010 (3 days)
- MS 6461 Visual Studio 2008: Windows Communication Foundation (3 days)
- MS 10262 Developing Windows Applications with Microsoft Visual Studio 2010 (5 days)
- MS 6460 Visual Studio 2008: Windows Presentation Foundation (3 days)

MICROSOFT (CATEGORY 2 CLASSES) - continued

(This is an example of available classes. Please contact us for additional courses)

MS 6462 Visual Studio 2008: Windows Workflow Foundation (2 days)

MS 10325 Automating Administration with Windows PowerShell 2.0 (5 days)

MS 6434 Automating Windows Server 2008 Administration with Windows PowerShell (3 days)

MS 10265 Developing Data Access Solutions with Microsoft Visual Studio 2010 (5 days)

MS 6367 Introduction to Object-Oriented Programming Using Microsoft Visual Studio 2008 (3 days)

MS 6368 Programming with the Microsoft .NET Framework Using Microsoft Visual Studio 2008 (5 days)

MS 6464 Visual Studio 2008: ADO.NET 3.5 (2 days)

CATEGORY 3 - IBM/DOMINO CORE CLASSES

List Price is \$600.00 per day of training per student.

Your Cost with discount is **\$449.10** per day of training per student with no minimum number of students. Training is provided at Frameworks in Trevose, PA.

Your Cost with discount is **\$424.15** per day of training per student with a minimum of five (5) students. Training is provided at Frameworks in Trevose, PA.

Technologies Included:

IBM Lotus Notes / Domino System Administration

IBM Lotus Notes / Domino Application Development

CATEGORY 3 - PRICE BREAK DOWN

SIN	Type	Class Category [Note 1]	Location	Item #	Title / Description [Notes 2-8]	GSA Catalog Price
CATEGORY 3						
IBM / DOMINO INSTRUCTOR-LED TECHNICAL TRAINING (CORE)						
132-50	Technical Training	<i>Instructor Led</i>	Integrated Public Class	PC301	Regularly scheduled public open enrollment class prepaid prior to class. (Rate is per student, per day for any Category 3 class.)	\$449.10
132-50	Technical Training	<i>Instructor Led</i>	Integrated Public Class	PC302	Regularly scheduled public open enrollment class prepaid prior to class. (Rate is per student, per day for any Category 3 class.) (All 5 students do not have to be in the same class, but must be booked at the same time.)	\$424.15
132-50	Technical Training	<i>Instructor Led</i>	Integrated Public Class	PC302A	Additional per day student charge for over 5 students. (Instructor and manual.)	\$325.00
132-50	Technical Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	OS301	Instructor and manuals at Company location for minimum of 5 students. (Rate is per student, per day.)	\$385.00
132-50	Technical Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	OS301A	Additional per day student charge for over 5 students. (Instructor and manual.)	\$275.00
132-50	Technical Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	SETUP	Technical class set-up for On-Site training class at client facility. (One time charge per class.)	\$500.00

CATEGORY 3 - CLASS LIST

IBM / DOMINO (CATEGORY 3 CLASSES)

(This is an example of available classes. Please contact us for additional courses)

IBM LOTUS ADMINISTRATION AND DEVELOPMENT

- HS-210: Help Desk Support for Notes R5 (3 days)
- ND-010: The Power of IBM Lotus Notes and Domino 6 (1 day)
- ND-110: Exploring New Features of IBM Lotus Notes 6 for Release 4 or 5 Users (1 day)
- ND-150: Moving to IBM Lotus Notes 6 (1 day)
- ND-210: Maximizing Your Productivity with IBM Lotus Notes 6 for Power Users (1 day)
- ND-220: Maximizing Your Productivity with IBM Lotus Notes 6 for Administrative Assistants (1 day)
- ND-310: Help Desk Support for IBM Lotus Notes 6 (3 days)
- ND-410: Preparing IBM Lotus Domino Release 4 Developers to Use IBM Lotus Domino Designer 6 (1 day)
- ND-420: Exploring the New Features of IBM Lotus Domino Designer 6 (3 days)
- ND-500: Using JavaScript in Domino Applications (2 days)
- ND-510: Developing IBM Lotus Domino 6 Applications: Foundation Skills (4 days)
- ND-520: IBM Lotus Domino 6 Applications Development: Intermediate Skills (3 days)
- ND-540: Using LotusScript in Domino Applications (3 days)
- ND-610: Developing Dynamic Web Applications with IBM Lotus Domino 6 (3 days)
- ND-640: Building JavaServer Pages that access IBM Lotus Domino 6 (1 day)
- ND-650: Integrating IBM Lotus Domino with the J2EE Platform (5 days)
- ND-710: Preparing IBM Lotus Domino Release 4 Administrators for IBM Lotus Domino 6 (1 day)
- ND-720: Exploring New Features in IBM Lotus Domino 6 Administration (2 days)
- ND-750: Administering IBM Lotus Domino 6: Operating Fundamentals (1 day)
- ND-760: Administering IBM Lotus Domino 6: Building the Infrastructure (2 days)
- ND-770: ND770 Administering the IBM Lotus Domino 6: Managing Servers and Users (2 days)
- D8730: Exploruing New Features in IBM Lotus Domino 8.5.Administration (1 days)
- D8L36 IBM Lotus Domino 8.5 Help Desk Troubleshooting (2 days)
- D8L75: IBM Lotus Domino 8.5 System Administration Fundamentals (1 days)
- D8L76: Buliding the IBM Lotus Domino 8.5 Infrastructure (2 days)
- D8L77: Managing IBM Lotus Domino 8.5 Servers and Users (3 days taught in 2 days)
- D8L89: IBM Lotus Domino 8.5 System Administration Bootcamp (5 days)
- AD500: Using JavaScript in Domino Applications (2 days)
- D8520: Building Web Applications IBM Lotus Domino 8 (3 days)
- D8L51: Fundamentals of IBM Lotus Domino 8.5.1 Application Development (5 days)
- D8L53: Developing IBM Lotus Domino 8.5.2 Applications: Intermediate XPage Design (3 days)
- D8L54: Developing IBM Lotus Domino 8.5.2 Applications: Advanced XPage Design(2 days)
- D8L55: Introduction to IBM Lotus Domino 8.5 Xpages (2 days)
- D8W51: IBM Lotus Notes and Domino 8.5: Building Collaborative Applications Workshop (3 days)
- N7D540: Using LotusScript in IBM Lotus Domino 8 Applications (3 days taught in 2 days)
- D8L56: Modernizing IBM Lotus Domino 8.5.2 Applications (2 days)

CATEGORY 4 - IBM/DOMINO ADVANCED CLASSES

List Price is \$700.00 per day of training per student.

Your Cost with discount is **\$539.10** per day of training per student with no minimum number of students. Training is provided at Frameworks in Trevose, PA.

Your Cost with discount is **\$509.15** per day of training per student with a minimum of five (5) students. Training is provided at Frameworks in Trevose, PA.

Technologies Included:

WebSphere:

- WebSphere Administration
- WebSphere Development
- WebSphere Commerce Suite Programming
- WebSphere - Java Programming
- WebSphere Servlets and JSPs
- WebSphere Web App Development
- Portal Application Development
- Portal Installation and Deployment
- Portal Administration

Domino:

- Discovery Server
- Domino.Doc
- IBM Lotus LearningSpace
- Learning Mgmt System
- Virtual Classroom
- IBM Lotus Workflow
- QuickPlace
- (Lotus Team Workplace)
- Lotus Sametime

CATEGORY 4 - PRICE BREAK DOWN

SIN	Type	Class Category [Note 1]	Location	Item #	Title / Description [Notes 2-8]	GSA Catalog Price
CATEGORY 4						
IBM / DOMINO INSTRUCTOR-LED TECHNICAL TRAINING (ADVANCED)						
132-50	High End Technical Training	<i>Instructor Led</i>	Integrated Public Class	PC401	Regularly scheduled public open enrollment class prepaid prior to class. (Rate is per student, per day for any Category 4 class.)	\$539.10
132-50	High End Technical Training	<i>Instructor Led</i>	Integrated Public Class	PC402	Regularly scheduled public open enrollment class prepaid prior to class. (Rate is per student, per day for any Category 4 class.) (All 5 students do not have to be in the same class, but must be booked at the same time.)	\$509.15
132-50	High End Technical Training	<i>Instructor Led</i>	Integrated Public Class	PC402A	Additional per day student charge for over 5 students. (Instructor and manual.)	\$350.00
132-50	High End Technical Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	OS401	Instructor and manuals at Company location for minimum of 5 students. (Rate is per student, per day.)	\$485.00
132-50	High End Technical Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	OS401A	Additional per day student charge for over 5 students. (Instructor and manual.)	\$300.00
132-50	High End Technical Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	SETUP	Technical class set-up for On-Site training class at client facility. (One time charge per class.)	\$500.00

CATEGORY 4 - CLASS LIST

IBM / DOMINO (CATEGORY 4 CLASSES)

(This is an example of available classes. Please contact us for additional courses)

LOTUS SAMETIME

- ST-140: Instant Messaging and e-Meetings with IBM Lotus SameTime 3 (.5 days)
- ST-550: Developing Web Applications for IBM Lotus SameTime 3 (2 days)
- ST-730: Administering an IBM Lotus SameTime 3 Infrastructure (2 days)
- STL85 Deploying and Administering Lotus SameTime 8.5 (2 days)
- STW85 Lotus SameTime 8.5: Building Solutions for the Communications and Collaboration Platform (2 days)

QUICKPLACE (LOTUS TEAM WORKPLACE) (QuickR)

- QP-250: Using QuickPlace 3 for Team Collaboration (1 day)
- QP-400: Building Instant Collaborative Applications with Lotus QuickPlace 3 (2 days)
- QP-700: Administering IBM Lotus QuickPlace 3 (2 days)
- QRW30 IBM Lotus Quickr 8.5 Solutions Workshop (3 days)

LOTUS WORKFLOW AND FORMS

- LW-400: Developing Applications Using Lotus Workflow (2 days)
- WP460 Creating Forms Using IBM Lotus Forms 3 (3 days)

IBM LOTUS LEARNINGSPLACE

- LS-110: Using Lotus LearningSpace 5.0 (.5 days)
- LS-220: Building Courses in Lotus LearningSpace 5.0 (2 days)
- LM-300: Administering the IBM Lotus Learning Management System (2 days)
- LS-360: Administering Lotus LearningSpace 5.0 (1 day)
- VC-050: Using IBM Lotus LearningSpace Virtual Classroom (1 day)
- VC-205: Delivering IBM Lotus LearningSpace Virtual Classroom (1 day)
- VC-300: Administering an IBM Lotus LearningSpace Virtual Classroom Environment (2 days)

DOMINO.DOC

- DD-220: Introduction to Domino.Doc 3.0 (.5 days)
- DD-420: Domino.Doc 3.0 Customization and the API (3 days)
- DD-710: Domino.Doc 3.0 System Administration (2 days)

IBM WEBSHERE

- SW-225: Servlet and JSP Development with WASD 5 (5 days)
- SW-237: Web Application Development (3 days)
- SW-243: Java Programming (5 days)
- SW-246: WebSphere Application Server V5 Administration (4 days)
- SW-257: Using EJBs to Develop Enterprise Applications with WASD 5 (5 days)
- SW-530: Portal 5 Installation and Deployment (3 days)
- SW-531: Portal 5 Administration and Development (3 days)
- SW-532: Portal 5 Administration (3 days)
- SW-537: Portal 5 Install, Deploy, and Administer (5 days)
- SW-560: IBM WebSphere Portal Version 5.1 Installation and Deployment (3 days)
- SW-561: IBM WebSphere Portal Version 5.1 Administration (4 days)
- SW-569: IBM WebSphere Portal Version 5.1 Application Development (3 days)

CATEGORY 5 - INTERNET AND INTRANET WEB DEVELOPMENT

List Price is \$350.00 per day of training per student.

Your Cost with 10% discount is **\$315.00** per day of training per student with no minimum number of students. Training is provided at Frameworks in Trevese, PA.

Your Cost with 15% discount is **\$297.50** per day of training per student with a minimum of five (5) students. Training is provided at Frameworks in Trevese, PA.

BASIC:

Understanding Web Development

HTML: Basic

HTML: Advanced

FLASH:

Flash: Basic

Flash: Advanced

DREAMWEAVER:

Macromedia Dreamweaver 3

Macromedia Dreamweaver 4

Macromedia Dreamweaver MX

PAGEMAKER

PHOTOSHOP

OTHER TECHNOLOGIES:

Building Dynamic Web Pages with DHTML

VBScript Fundamentals

Building Web Apps with XML

Distributed Programming with Java

Java Management Overview

Java Development Skills

Learning JavaScript for Non-Programmers

Active Server Pages

Understanding Web Server Admin/Security

CATEGORY 5 - PRICE BREAK DOWN

SIN	Type	Class Category [Note 1]	Location	Item #	Title / Description [Notes 2-8]	GSA Catalog Price
CATEGORY 5						
INTERNET AND INTRANET WEB DEVELOPMENT INSTRUCTOR-LED TECHNICAL TRAINING						
132-50	Technical Training	<i>Instructor Led</i>	Integrated Public Class	PC501	Regularly scheduled public open enrollment class prepaid prior to class. (Rate is per student, per day for any Category 5 class.)	\$315.00
132-50	Technical Training	<i>Instructor Led</i>	Integrated Public Class	PC502	Regularly scheduled public open enrollment class prepaid prior to class. (Rate is per student, per day for any Category 5 class.) (All 5 students do not have to be in the same class, but must be booked at the same time.)	\$297.50
132-50	Technical Training	<i>Instructor Led</i>	Integrated Public Class	PC502A	Additional per day student charge for over 5 students. (Instructor and manual.)	\$250.00
132-50	Technical Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	OS501	Instructor and manuals at Company location for minimum of 5 students. (Rate is per student, per day.)	\$225.00
132-50	Technical Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	OS501A	Additional per day student charge for over 5 students. (Instructor and manual.)	\$225.00
132-50	Technical Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	SETUP	Technical class set-up for On-Site training class at client facility. (One time charge per class.)	\$500.00

CATEGORY 6 - END USER CLASSES

IBM LOTUS NOTES:

List Price is \$199.00 per day of training per student.

Your Cost with 10% discount is **\$179.10** per day of training per student with no minimum number of students. Training is provided at Frameworks in Trevese, PA.

Your Cost with 15% discount is **\$169.15** per day of training per student with a minimum of five (5) students. Training is provided at Frameworks in Trevese, PA.

MICROSOFT OFFICE:

(Most classes are 1 day classes in this category.)

List Price is \$199.00 per day of training per student.

Your Cost with 10% discount is **\$179.10** per day of training per student with no minimum number of students. Training is provided at Frameworks in Trevese, PA.

Your Cost with 15% discount is **\$169.15** per day of training per student with a minimum of five (5) students. Training is provided at Frameworks in Trevese, PA.

CATEGORY 6 - PRICE BREAK DOWN

SIN	Type	Class Category [Note 1]	Location	Item #	Title / Description [Notes 2-8]	GSA Catalog Price
CATEGORY 6						
END USER INSTRUCTOR-LED TRAINING (LOTUS NOTES / MICROSOFT OFFICE / CRYSTAL REPORTS)						
132-50	App Training	<i>Instructor Led</i>	Integrated Public Class	PC601	Regularly scheduled public open enrollment class prepaid prior to class. (Rate is per student, per day for any Category 6 class.)	\$179.10
132-50	App Training	<i>Instructor Led</i>	Integrated Public Class	PC602	Regularly scheduled public open enrollment class prepaid prior to class. (Rate is per student, per day for any Category 6 class.) (All 5 students do not have to be in the same class, but must be booked at the same time.)	\$169.15
132-50	App Training	<i>Instructor Led</i>	Integrated Public Class	PC602A	Additional per day student charge for over 5 students. (Instructor and manual.)	\$125.00
132-50	App Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	OS601	Instructor and manuals at Company location for minimum of 5 students. (Rate is per student, per day.)	\$169.15
132-50	App Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	OS601A	Additional per day student charge for over 5 students. (Instructor and manual.)	\$100.00
132-50	Technical Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	SETUP	Technical class set-up for On-Site training class at client facility. (One time charge per class.)	\$500.00

CATEGORY 6 - CLASS LIST

(This is an example of available classes. Please contact us for additional courses)

AVAILABLE MICROSOFT CLASS LIST:

ACCESS

Intro
Intermediate
Advanced

EXCEL

Intro
Intermediate
Advanced
Professional

FRONT PAGE

Intro
Intermediate

MICROSOFT PROJECT

Intro
Advanced

OUTLOOK

Intro
Advanced
Professional

POWER POINT

Intro
Advanced

WORD

Intro
Intermediate
Advanced
Professional

AVAILABLE CRYSTAL REPORTS CLASS LIST:

CRYSTAL REPORTS for END USERS

Intro
Intermediate

CATEGORY 7 - CRYSTAL REPORTS

List Price is \$425.00 per day of training per student.

Your Cost with 10% discount is **\$382.50** per day of training per student with no minimum number of students. Training is provided at Frameworks in Trevoese, PA.

Your Cost with 15% discount is **\$361.25** per day of training per student with a minimum of five (5) students. Training is provided at Frameworks in Trevoese, PA.

CATEGORY 7 - PRICE BREAK DOWN

SIN	Type	Class Category [Note 1]	Location	Item #	Title / Description [Notes 2-8]	GSA Catalog Price
CATEGORY 7						
CRYSTAL REPORTS INSTRUCTOR-LED TECHNICAL TRAINING						
132-50	Technical Training	<i>Instructor Led</i>	Integrated Public Class	PC701	Regularly scheduled public open enrollment class prepaid prior to class. (Rate is per student, per day for any Category 7 class.)	\$382.50
132-50	Technical Training	<i>Instructor Led</i>	Integrated Public Class	PC702	Regularly scheduled public open enrollment class prepaid prior to class. (Rate is per student, per day for any Category 7 class.) (All 5 students do not have to be in the same class, but must be booked at the same time.)	\$361.25
132-50	Technical Training	<i>Instructor Led</i>	Integrated Public Class	PC702A	Additional per day student charge for over 5 students. (Instructor and manual.)	\$325.00
132-50	Technical Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	OS701	Instructor and manuals at Company location for minimum of 5 students. (Rate is per student, per day.)	\$350.00
132-50	Technical Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	OS701A	Additional per day student charge for over 5 students. (Instructor and manual.)	\$100.00
132-50	Technical Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	SETUP	Technical class set-up for On-Site training class at client facility. (One time charge per class.)	\$500.00

(Custom training provided from 1 to 5 days at the above price.
Level and amount of material to be agreed upon prior to the class.)

CATEGORY 8 - ORACLE

List Price is \$425.00 per day of training per student.

Your Cost with 10% discount is **\$382.50** per day of training per student with no minimum number of students. Training is provided at Frameworks in Trevese, PA.

Your Cost with 15% discount is **\$361.25** per day of training per student with a minimum of five (5) students. Training is provided at Frameworks in Trevese, PA.

CATEGORY 8 - PRICE BREAK DOWN

SIN	Type	Class Category [Note 1]	Location	Item #	Title / Description [Notes 2-8]	GSA Catalog Price
CATEGORY 9						
ORACLE INSTRUCTOR-LED TECHNICAL TRAINING						
132-50	High End Technical Training	<i>Instructor Led</i>	Integrated Public Class	PC901	Regularly scheduled public open enrollment class prepaid prior to class. (Rate is per student, per day for any Category 9 class.)	\$382.50
132-50	High End Technical Training	<i>Instructor Led</i>	Integrated Public Class	PC902	Regularly scheduled public open enrollment class prepaid prior to class. (Rate is per student, per day for any Category 9 class.) (All 5 students do not have to be in the same class, but must be booked at the same time.)	\$361.25
132-50	High End Technical Training	<i>Instructor Led</i>	Integrated Public Class	PC902A	Additional per day student charge for over 5 students. (Instructor and manual.)	\$275.00
132-50	High End Technical Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	OS901	Instructor and manuals at Company location for minimum of 5 students. (Rate is per student, per day.)	\$294.00
132-50	High End Technical Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	OS901A	Additional per day student charge for over 5 students. (Instructor and manual.)	\$250.00
132-50	High End Technical Training	<i>Instructor Led</i>	Onsite Class 5 student minimum	SETUP	Technical class set-up for On-Site training class at client facility. (One time charge per class.)	\$500.00

CATEGORY 8 - CLASS LIST

AVAILABLE ORACLE CLASS LIST:

Architecture and Administration
SQL PL/SQL and SQL*Plus

NOTES TO PRICE LIST

- 1. Integrated Instructor Led Training (ILT) Pricing includes the class, the student workbook, and the ability to re-sit any class for a period of one year following the class.**
- 2. Prices reflect standard vendor course offering. Tailoring requirements will incur additional expense which will be at "Open Market" rates. Only the costs incurred with the customization of the tailored courseware will be at "Open Market" rates. The instruction and classroom will be at rates included in price list.**
- 3. Minimum number of students to hold a Private Onsite Applications class is 8.**
- 4. Minimum number of students to hold a Private Onsite Technical class is 5.**
- 5. Maximum number of students per class at either a Frameworks training center or a client's facility is 16.**
- 6. Frameworks Computer Consulting, Inc. hereby agrees and understands that any travel required by an ordering agency, will be reimbursed by the ordering agency. Contact travel will be in accordance with the Federal Travel Regulation or Joint Travel Regulations, as applicable, Established Federal Government per diem rates will apply to Frameworks Computer Consulting, Inc. travel.**
- 7. Additional fees associated with hardware/equipment shipping charges shall be provided and negotiated under the incidental, non-contract provisions of this contract. This will be at "Open Market" rates.**