AUTHORIZED FEDERAL SUPPLY SERVICE INFORMATION TECHNOLOGY SCHEDULE PRICELIST GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE AND SERVICES

SPECIAL ITEM NO. 132-53 Terms and Conditions Applicable to Purchase of General Purpose Commercial Information Technology Equipment

SPECIAL ITEM NO. 132-8 Terms and Conditions Applicable to Purchase of General Purpose Commercial Information Technology Equipment

SPECIAL ITEM NO. 132-12 Terms and Conditions Applicable to Purchase of General Purpose Commercial Information Technology Equipment

UStronics.com, Inc.

21351 Gentry Drive. Suite 115. Sterling, VA 20166
Tel: 703-444-4077 Fax: 703-444-0929
Web Site www.ustronics.com e-mail sales@ustronic.com

Contract Number: GS-35F-0128S

Period Covered by Contract: Dec 19th 2005 through Dec 19th 2010

General Services Administration
Federal Acquisition Service

Pricelist current through Modification #__01_____, dated _September 14, 2007 _____.

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Acquisition Service's Home Page via the Internet at http://www.fss.gsa.gov/

INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS

SPECIAL NOTICE TO AGENCIES: Small Business Participation
SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

[X] The Geographic Scope of Contract will be domestic and overseas delivery.
[ ] The Geographic Scope of Contract will be overseas delivery only.
[ ] The Geographic Scope of Contract will be domestic delivery only.

For Special Item Number 132-53 Wireless Services ONLY, if awarded, list the limited geographic coverage area:
_____

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:

UStronics.Com, Inc.

21351 Gentry Drive. Suite 115

Sterling, VA. 20166

Ph: 703-444-4077

Fax: 703-444-0929

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

1-703-444-4077 Monday to Friday 9:00 am – 5:00pm EST.

When Authorized Dealers are allowed by the Contractor to bill ordering activities and accept payment, the order and/or payment must be in the name of the Contractor, in care of the Authorized Dealer.

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:

Block 9: G. Order/Modification Under Federal Schedule
Block 16: Data Universal Numbering System (DUNS) Number: _00810503____
Block 30: Type of Contractor - __B.__ Other Small Business

Block 31: Woman-Owned Small Business - __No__
Block 36: Contractor's Taxpayer Identification Number (TIN): __11-3537556_____

4a. CAGE Code: _3FPZ8_____
4b. Contractor has registered with the Central Contractor Registration Database.

5. FOB DESTINATION

For both Hardware and Software, the F.O.B. point is destination for all locations within 48 contiguous states and District of Columbia (Expedited delivery is F.O.B. Origin)

For overseas locations, Alaska, Hawaii, the U.S. territories and commonwealths, and Puerto Rico, the F.O.B. point is destination to the port of exportation within the continental U.S. or F.O.B. Origin if GCS is required to effect shipment direct to locations outside the continental United States (OCONUS).
Delivery for all APO/FPO locations shall be made F.O.B. destination to the APO/FPO shipping point or a designated CONUS U.S. Government forwarder.
Note: When ordering for overseas delivery, be sure to include the following information for delivery process:
1) Name of individual to contact for order questions/ clarifications.
2) Customer commercial phone number, with country and city code.
3) Customer facsimile number
4) Voltage requirements (110V or 220V)

6. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
____132-8_____	15- 45 Days
____132-53____	1 - 4 Days
___132-12_____	15-45 Days

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS: Prices shown are NET Prices; Basic Discounts have been deducted.
a. Prompt Payment: 0% - Net 30 days from receipt of invoice or date of acceptance, whichever is later.
b. Quantity: None

c. Dollar Volume: Volume dollar discounts are allowed for any customer or agency that places a single order or BPA in excess of $225,000 and/or $450,000 for any given year.

d. Government Educational Institutions are typically offered the same discounts as all other Government customers.

e. Other

8. TRADE AGREEMENTS ACT OF 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:

Export Packing is available based on open market pricing and outside the scope of this contract.

10. Small Requirements: The minimum dollar value of orders to be issued is **$100.00.**

11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)

a. The Maximum Order value for the following Special Item Numbers (SINs) is **$500,000:**

Special Item Number 132-8 - Purchase of Equipment
Special Item Number 132-12 – Maintenance of Equipment, Repair Service, and Repair Parts/Spare Parts
Special Item Number 132-53 – Wireless Services

12. ORDERING PROCEEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.

b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS: ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS): Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their

applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)

(a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.

(b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.

NOTE: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.

(c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.

(d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

(e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.

(f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.

(g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.

(h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.

(i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.

(j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES: Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

(1) Manufacturer;
(2) Manufacturer's Part Number; and
(3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is http://www.fss.gsa.gov/.

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, non-contract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

(1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));

(2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;

(3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and

(4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

(1) Time of delivery/installation quotations for individual orders;

(2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.

(3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of $2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds $2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, de installation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

For more information on contract, please visit **www.ustronics.com**

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

(a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

(b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

(1) For such period as the laws of the State in which this contract is to be performed prescribe; or

(2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at http://www.core.gov.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT (SPECIAL ITEM NUMBER 132-8)

1. MATERIAL AND WORKMANSHIP

All equipment furnished hereunder must satisfactorily perform the function for which it is intended.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders and BPAs, telephone orders are permissible.

3. TRANSPORTATION OF EQUIPMENT

FOB DESTINATION. Prices cover equipment delivery to destination, for any location within the geographic scope of this contract.

4. INSTALLATION AND TECHNICAL SERVICES

a. INSTALLATION. When the equipment provided under this contract is not normally self-installable, the Contractor's technical personnel shall be available to the ordering activity, at the ordering activity's location, to install the equipment and to train ordering activity personnel in the use and maintenance of the equipment. The charges, if any, for such services are listed below, or in the price schedule:

UStronics.com supports the installation and re-installation of the products per their Standard Commercial Warranty.

b. **INSTALLATION, DEINSTALLATION, REINSTALLATION.** The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of $2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds $2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, de-installation, and reinstallation services under SIN 132-8.

c. OPERATING AND MAINTENANCE MANUALS. The Contractor shall furnish the ordering activity with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.

5. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any equipment that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming equipment at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

6. WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract.

UStronics.com, Inc. Standard Commercial Warranty applies.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

d. If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows:

UStronics.com, Inc.

21351 Gentry Drive. Suite 115, Sterling, VA Tel: 703-444-4077 Fax: 703-444-0929

7. PURCHASE PRICE FOR ORDERED EQUIPMENT

The purchase price that the ordering activity will be charged will be the ordering activity purchase price in effect at the time of order placement, or the ordering activity purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

8. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.

9. TRADE-IN OF INFORMATION TECHNOLOGY EQUIPMENT

When an ordering activity determines that Information Technology equipment will be replaced, the ordering activity shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding disposition of information technology excess personal property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the policies and procedures on exchange/sale contained in the FPMR (41 CFR part 101-46).

Satellite & Wireless security Products Pricelist

MFR Part #	Product Description	GSA Price
	Thuraya	
Th-SO-2510	Thuraya Satellite Phone	$ 840.00
Th-SG-2520	Thuraya Triband GSM, GPS, Satellite Phone	$ 1,232.00
Th-SO-2510 Battery	Thuraya Battery for SO-2510	$ 78.40
Th-Battery	Thuraya Battery for Hughes 7100, 7101 and Ascom 21	$ 44.80
Th-Software-Pack	Thuraya Software Package for Hughes 7100, 7101 and Ascom 21	$ 140.00
Th-Maxi-12	Thuraya Maxi 12 Solar Charger	$ 151.20
Th-SO-2510 Travel Charger	Thuraya Travel Charger for Thuraya SO-2510	$ 54.88
Th-SG-2520 Travel Charger	Thuraya Tavel Charger for Thuraya SG-2520	$ 53.76
Th-Vertical Case	Thurya Vertical Leather Case for Hughes 7100, 7101 and Ascom 21	$ 12.88
Th-Pelican Case	Pelican Case 1200 for Satellite Phones	$ 44.80
Th-SO-2510 Car Charger	Thuraya Car Charger for SO-2510	$ 50.40
Th-SG-2520 Car Charger	Thuraya Car Charger for SG-2520	$ 50.40
Th-SO-2510 Handset Case	Thuraya Handset Case (with belt clip) for SO-2510	$ 29.12
Th-SO-2510 Handset Case	Thuraya Handset Case (Swivel) for SO-2510	$ 29.12
Th-SO-2510 USB Data Cable	Thuraya USB Data Cable for SO-2510	$ 79.52
Th-DSL	Thuraya DSL Modem High Speed Satellite IP Modem	$ 1,993.60
Th-PCO	Thuraya PCO	$ 2,016.00
SAT-VDA	Thuraya Hands-Free Car Kit	$ 455.84
SAT-DOCKER	Thuraya compatible Vehiclular Docking Adapter	$ 285.60
SAT-Satellite Antenna Kit	Thuraya Satellite Antenna Kit	$ 299.04
Th-VDA	Thuraya Vehicle Docking Adapter	$ 392.00
HAK-AS-M	Hakuba AS-M Aluminum Case	$ 59.36
Th-FDU-3500	Thuraya Fixed Docking Unit FDU3500 for SO2520, 2510	$ 784.00
Th-Satoffice2510	Thuraya Sat Office Fixed Docking Unit for SO-2510	$ 431.20
Th-Sat-Docker	Thuraya Vehicle Docking adapter for SO2510	$ 414.34
Th-Sat-Docker	Thuraya Vehicle Docking adapter for SO2520	$ 436.74
	Hughes BGAN	
HNS-BGAN	HNS 9201 Inmarsat BGAN Terminal	$ 2,296.00
BGAN-Handset	NERA WORLDSET HANDSET & CABLE (BGAN)	$ 330.40
HNS-BGAN-DC	Hughes Bgan DC Power Adapter	$ 90.72
HNS-BGAN-AC	Hughes Bgan AC Adapter	$ 85.12
HNS-BGAN-BAT	Hughes Extra Battery	$ 156.80
HNS-BGAN-BAT-EX	Hughes extended life battery	$ 184.80
HNS-BGAN-MOUNT	Hughes Bgan Fixed Mounting Kit	$ 180.32
HNS-BGAN-EURO	International Travel Adapter Plug Kit	$ 32.48

HNS-BGAN-AC30	Hughes Bgan 30m (98.4 Ft.) AC Power Ext. Cable	$	35.84
HNS-BGAN-10M	10 Hughes Bgan ISDN/Ethernet Cable (10 Meter/32.8 Ft.)	$	50.40
HNS-BGAN-30M	30 Hughes Bgan ISDN/Ethernet Cable (30 Meter/98.4 Ft.)	$	99.68
SOLAR-60W	60 Watt Solar Panel	$	2,156.00
HNS-BGAN-USB-3	USB Cable for BGAN (3 Meter/9.8 Ft.)	$	25.76
PEL-1600-BGAN	Pelican 1600 Watertight Hardcase w/custom foam	$	257.60
	Inmarsat Land		
NER-WP-POR	NERA WORLDPHONE PORTABLE (LAND)	$	2,912.00
NER-WP-PR-P	NERA WORLDPHONE PROVIDENT	$	3,696.00
NER-WP-VOY-P	NERA WORLDPHONE VOYAGER PORTABLE (Vehicle) Version	$	5,152.00
NER-WP-BAT	NERA WORLDPHONE BATTERY	$	280.00
NER-WP-AC-DC	NERA WORLDPHONE AC-DC CHARGER	$	137.76
NER-WP-STUIII	NERA WORLDPHONE STU III SOFTWARE	$	610.40
NER-WP-DC-DC	NERA WORLDPHONE DC CIGARETTE LIGHTER ADAPTER (12V DC)	$	17.92
NER-WP-POR-ANT	NERA WORLDPHONE PORTABLE ANTENNA	$	1,926.40
NER-WP-POR-ANTRF	NERA WORLDPHONE PROVIDENT PORTABLE ANTENNA	$	2,206.40
NER-WP-VG-ANT	NERA WORODPHONE VOYAGER ANTENNA	$	4,054.40
NER-WC-BAT	NERA WORLD COMMUNICATOR BATTERY	$	347.20
NER-WC-HANDSET	NERA WORLD COMMUNICATOR ISDN HANDSET (WIRED)	$	761.60
NER-WC-PROFIST	NERA WORLD COMMUNICATOR ISDN PHONE (WIRELESS)	$	218.40
NER-WC-DECT-PHN(NER-DECT4000	NERA WORLD COMMUNICATOR DECT HANDSET (WIRELESS)	$	498.40
NER-WC-DECT-AC	DECT HANDSET 110V AC CHARGER	$	69.44
NER-WC-AC-DC	NERA WORLD COMMUNICATOR AC CHG	$	109.76
NER-WC-STUIII	NERA WORLD COMMUNICATOR STU III	$	604.80
NER-WC-MPDS-UG	NERA WORLD COMMUNICATOR MPDS SOFTWARE	$	744.80
NER-WC-BAT-CHG	NERA WORLD COMMUNICATOR DESKTOP BATTERY CHARGER	$	728.00
NER-WC-DC-DC	NERA WORLD COMMUNICATOR DC-DC CONVERTER	$	156.80
NER-WC-TA	NERA WORLD COMMUNICATOR TERMINAL ADAPTER	$	481.60
NER-WC-SODADUO	NERA WORLD COMMUNICATOR 7E ISDN SPLITTER	$	3,472.00
TT-MM-PORTABLE	THRANE & THRANE 3060B CAPSAT MINI-M PORTABLE	$	3,584.00
TT-MM-BIG DISH	THRANE & THRANE MINI-M BIG DISH ANTENNA	$	4,093.60
TT-MM-DISC	THRANE & THRANE CAPSAT MINI-M W/DISC ANTENNA (Vehicle)	$	5,488.00
TT-MM-BAT	THRANE & TRANE MINI-M BATTER	$	169.12
TT-MM-AC-CHG	THRANE & THRANE MINI-M AC/DC FAST CHARGER	$	240.80

TT-STUIII	THRANE & THRANE MINI-M STU III SOFTWARE	$ 593.60
PEL-1500	PELICAN 1500 CASE- PICK AND PLUCK FOAM	$ 84.00
TT-M4-PORTABLE	THRANE &THRANE M4 CAPSAT MESSENGER - PORTABLE	$ 9,688.00
TT-M4-BIG-DISH	THRANE & THRANE M4 CAPSAT MESSENGER - BIG DISH (FIXED SITE)	$ 9,676.80
TT-M4-SMALL-DISH	THRANE & THRANE SMALL DISH CAPSAT MESSENGER - M4/GAN TERMINAL (FIXED)	$ 9,576.00
TT-M4-HC-BAT	THRANE &THRANE CAPSAT MESSANGER BATTERY	$ 248.64
TT-M4-AC-CHG	THRANE & THRANE CAPSAT MESSENGER AC CHG	$ 248.64
TT-M4-STU-III	THRANE & THRANE CAPSAT MESSENGER STU III SOFTWARE	$ 985.60
TT-M4-MobMes	THRANE & THRANE CAPSAT MOBILE MESSANGER (VEHICLE)	$ 13,988.80
TT-MM-ROD	THRANE & THRANE CAPSAT MINI-M W/ROD ANTENNA (VEHICLE)	$ 4,088.00
NER-SATURN-BT2	NERA SATURN BT-2 PORTABLE TERMINAL	$ 15,904.00
TT-M4-DC-DC	THRANE & THRANE CAPSAT MESSENGER DC-DC CONVERTER (24-12 VDC)	$ 159.04
TT-M4-SM-ANT	THRANE & THRANE CAPSAT MESSENGER SMALL DISH ANTENNA	$ 4,995.20
TT-M4-TRI-ANT	THRANE & THRANE CAPSAT MESSENGER TRI-FOLD ANTENNA	$ 3,987.20
TT-MM-AC-SLOW	THRANE & THRANE MINI-M AC/DC SLOW CHARGER	$ 68.32
TT-MM-BD-ANT	THRANE & THRANE BIG DISH ANTENNA WITH HPA/LNA	$ 3,063.20
TT-MM-DC-DC	THRANE & THRANE MINI-M DC CIGARATE LIGHTER ADAPTER	$ 115.36
TT-MM-DISC-ANT	THRANE & THRANE COMPACT ANTENNA FOR MINI-M VEHICLE	$ 4,256.00
TT-MM-HND-B	THRANE & THRANE HANDSET FOR MINI-M PORTABLE	$ 448.00
TT-MM-PIGTAIL	THRANE & THRANE PIGTAIL CONNECTOR FOR MINI-M PORTABLE	$ 34.72
CBL-10M-INM	10 MTR ANT CBL INMAERSAT	$ 69.44
CBL-15M-INM	15 MTR ANT CBL INMARSAT	$ 174.72
CBL-20M-INM	20 MTR ANT CBL INMARSAT	$ 200.48
CBL-30M-INM	30 MTR ANT CBL INMARSAT	$ 248.64
CBL-NER-3M	3 MTR CABLE FOR NERA WORLDPHONE/COMMUNICATOR	$ 94.08
CBL-NER-10M	10 MTR CABLE FOR NERA WORLDPHONE/COMMUNICATOR	$ 109.76
CBL-10M-POR/PRO	10 MTR CABLE FOR PORTABLE/PROVIDENT	$ 147.84
CBL-15M-POR/PRO	15 MTR CABLE FOR PORTABLE/PROVIDENT	$ 280.00
	INMARSAT MARINE	
EMS-FLEET-55	EMS FLEET 55 Marine Terminal	$ 16,632.00
KVH-FLEET-77	KVH (TT) FLEET 77 Marine Terminal	$ 23,632.00
KVH-FLEET-55	KVH (TT) FLEET 55 Marine Terminal	$ 19,488.00
KVH-FLEET-33	KVH FLEET 33 MARINE COMPACT TERMINAL	$ 11,480.00
KVH-MM-MAR-252	KVH Mini M Marine System	$ 5,588.00
KVH-MINI-C	KVH (TT)MINI-C Marine Terminal	$ 2,889.60
NER-F-77-D	NERA FLEET 77 DECK MOUNT	$ 22,288.00
NER-FLEET-77	NERA FLEET 77 MARINE TERMINAL	$ 24,987.20
NER-FLEET-55	NERA FLEET 55 MARINE TERMINAL	$ 19,488.00

NER-FLEET-33	NERA FLEET 33 MARINE TERMINAL	$	8,792.00
NER-INM-C	NERA STANDARD C MARINE TERMINAL	$	5,600.00
NER-MINI-C	NERA MINI-C (SSAS COMPLIANT)	$	2,889.60
NER-WP-MAR-P	NERA WORLDPHONE MARINE - PORTABLE VERSION	$	5,488.00
NER-INM-B-MAR	NERA INMARSAT B MARINE TERMINAL - CLASS II	$	23,408.00
TT-INM-C-3022D	THRANE & THRANE CAPSAT Inmarsat-C System (Fisheries Model)	$	4,345.60
TT-MM-MARINE	THRANE & THRANE CAPSAT Mini-M Marine Terminal	$	5,174.40
	Global Star		
GST-1600	Qualcomm Global Star GST-1600 Tri-Mode Phone	$	750.40
GST-2900	Qualcomm GSP-2900 Fixed Satellite Phone	$	2,553.60
GST-FAU-200	FAU 200 Fixed Site Terminal	$	621.60
GST-2900-ST	GlobalStar Fixed w/Remote Stick Antenna	$	2,531.20
GST-2900-LP	GlobalStar w/Low Profile Antenna	$	2,945.60
GST-2900-MST	GST 2900 Fixed w/Mini Stick Antenna	$	2,688.00
GST-BAGPHONE	GlobalStar Bag Phone	$	1,198.40
GST-1650	High Capasity Battery	$	119.84
GST-CLA-1600	Cigarette Lighter Adapter for GST-1600	$	49.28
GST-DAT-1600	Data Kit for GST-1600	$	69.44
EDGE1-USB	USB serial Adapter	$	119.84
GST-1220	North American Wall Charger	$	49.28
GST-1210	Universal Travel Charger	$	109.76
GST-1410	Hands Free Car Kit For GST-1600	$	795.20
GSTTOGO	GlobalStar GMP-1600 to go kit	$	823.20
GST-1000	Leather Case for GST-1600	$	29.12
GST-0008	Privacy Handset for GST-1410	$	59.36
GST-2900-CBL-10M	10M Dual Antenna Cable Kit for GST-2900 ST, LP, or MST	$	200.48
GST-2900-CBL-20M	20M Dual Antenna Cable Kit for GST-2900 ST, LP, or MST	$	268.80
GST-2900-CBL-30M	30M Dual Antenna Cable Kit for GST-2900 ST, LP, or MST	$	524.16
GST-1410-CBL-10M	10M Antenna Cable Kit for GST-1410 Car Kit	$	199.36
GST-1410-CBL-15M	15M Antenna Cable Kit for GST-1410 Car Kit	$	296.80
GST-1410-CBL-20M	20M Antenna Cable Kit for GST-1410 Car Kit	$	436.80
	IRIDIUM		
IRID-9505A	IRIDIUM 9505A PORTABLE SATELLITE PHONE	$	1,450.40
IRID-9505A-TO GO	IRIDIUM 9505A TO GO KIT	$	1,495.20
IRID-2098-A	IRIDIUM 9505A TRAVEL CHARGER AC	$	119.84
IRID-0602A	9505A DATA KIT	$	174.72
IRID-0039-A	IRIDIUM 9505A DC CIGARETTE LIGHTER ADAPTER	$	69.44
IRID-0060-A	IRIDIUM 9505A LITHIUM BATTERY	$	109.76
IRID-AERO-ANT	AERO ANTENNA FOR ALL IRIDIUM SYSTEMS	$	876.96
IRID-AERO-SFTYC	HEADSET ADAPTER FOR AERO INSTALATIONS	$	238.56
PEL-13-CU	PELICAN CASE W/CUSTOM FOAM	$	73.92
IRID-EUROCOM	ECI MARITIME IRIDIUM PHONE	$	3,802.40

IRID-RS232-9505A	IRIDIUM RS232 DATA ADAPTER for 9505A	$	104.16
IRID-RS232-9505	IRIDIUM RS232 DATA ADAPTER for 9505	$	99.68
IRID-EDGE-USB	USB SERIAL ADAPTER	$	119.84
IRID-0089	IRIDIUM ANTENNA ADAPTER FOR 9500/9505/9505A	$	53.76
IRID-7391	IRIDIUM AUXILARY ANTENNA	$	119.84
IRID-BM-RST915	IRIDIUM ANTCOM MAG MOUNT ANTENNA	$	248.64
IRID-7863	IRIDIUM LEATHER CASE FOR 9505A	$	64.96
IRID-5350-MFM	IRIDIUM FIXED MAST MARINE ANTENNA	$	297.92
IRID-ANT-MNTANG	ANGLE MOUNT FOR EUROCOM ANTENNA	$	50.40
IRID-ANT-MNTPIP	PIPE MOUNT FOR EUROCOM ANTENNA	$	64.96
CBL-10M-IRID	10 M CABLE KIT	$	244.16
CBL-15M-IRID	15 M CABLE KIT	$	263.20
CBL-30M-IRID	30 M CABLE KIT	$	369.60
CBL-IRID-AERO	15 FOOT IRIDIUM AERO ANTENNA CABLE	$	208.32
CBL-10M-EURO	10 M EUROCOM CABLE	$	129.92
CBL-15M-EURO	15 M EUROCOM CABLE	$	148.96
CBL-30M-EURO	30 M EUROCOM CABLE	$	249.76
IRID-XDU-S	XSAT IRIDIUM 9505A/9505 DOCKING STATION (STANDARD DESIGN)	$	498.40
IRID-XDU-T	XSAT IRIDIUM 9505A/9505 DOCKING STATION (TELEPHONY DESIGN)	$	722.40
IRID-BM-RST978	IRIDIUM BEAM HANDS-FREE CAR KIT	$	1,142.40
IRID-BM-RST910	ANTCOM IRIDIUM FIXED MAST ANTENNA	$	274.40
IRID-SKY-FIXED	IRIDIUM SKYCONNECT FIXED - 110/220 AC	$	2,990.40
	BEAM		
IRID-BM-RST050	BEAM BACK-UP BATTERY UNIT (RST-050)	$	593.60
IRID-BM-RST030	BEAM INTERNAL GPS SSAS INTERFACE FOR RST 100/200/310	$	528.64
IRID-BM-RST030s	BEAM INTERNAL GPS SSAS INTERFACE FOR RST 600/610/620 & 9505A	$	688.80
IRID-BM-RST035	BEAM SSAS INTERFACE EXTERNAL GPS FOR RST 100/200/310	$	425.60
IRID-BM-RST035s	BEAM SSAS INTERFACE EXTERNAL GPS FOR FOR RST 600/610/620 & 9505A	$	599.20
IRID-BM-RST100	BEAM RST 100 IRIDIUM TERMINAL	$	2,699.20
IRID-BM-RST100A	BEAM RST 100-A IRIDIUM TERMINAL	$	2,744.00
IRID-BM-RST200	BEAM RST200 VOICE/DATA MODEM	$	2,240.00
IRID-BM-RST200A	BEAM RST 200-A VOICE/DATA MODEM	$	2,156.00
IRID-BM-RST900	BEAM ACTIVE L1 GPS MAST MOUNT HELIX ANTENNA FOR RST030/030s	$	283.36
IRID-BM-RST901	BEAM ACTIVE L1 GPS PATCH ANTENNA FOR RST030/030s	$	273.28
IRID-BM-RST902	BEAM COMBINED ACTIVE GPS PATCH / IRIDIUM HELIX ANTENNA FOR RST030/030s	$	464.80

IRID-BM-RST903	BEAM COMBINED ACTIVE GPS PATCH / IRIDIUM HELIX ANTENNA FOR RST030/030s	$	470.40
IRID-BM-RST905	BEAM SMART GPS ANTENNA X/BUILT IN GPS ENGINE FOR RST035/035s	$	333.76
IRID-BM-RST910	BEAM MAST MOUNT HELIX ANTENNA W/MOUNTING BRACKET	$	302.40
IRID-BM-RST915	BEAM MAGNETIC MOUNT ANTENNA W/5M CABLE	$	285.60
IRID-BM-RST952	BEAM EXTERNAL RINGER FOR RST-100	$	122.08
IRID-BM-RST953	BEAM EXTERNAL RINGER FOR RST-200	$	62.72
IRID-BM-RST955	BEAM EXTERNAL SIM READER	$	199.36
IRID-BM-RST995	BEAM SSAS ALERT BUTTON FOR SSAS PACKS	$	68.32
IRID-BM-RST996	BEAM 100 M WIRING CABLE	$	68.32
IRID-BM-MAR-200	BEAM RST200 COMPLETE SPECIAL	$	2,643.20
IRID-BM-RST310	BEAM INTELLIDOCK - 9505A	$	1,836.80
IRID-BM-RST600	BEAM DATA MODULE	$	1,786.40
IRID-BM-RST610	BEAM VOICE/DATA MODULE	$	2,044.00
IRID-BM-RST620	BEAM FIXED IN-VEHICLE TELEPHONE	$	2,912.00
IRID-BM-RST978	BEAM HANDS-FREE VEHICLE KIT FOR 9505A	$	1,142.40
IRID-BM-RST970	BEAM INTELLIGENT HANDSET (9505A TELEPHONY)	$	436.80
IRID-BM-RST954	BEAM INTELLIGENT HANDSET (9505 TELEPHONY)	$	439.04
IRID-BM-RST975	CORDED POTS PHONE	$	72.80
IRID-BM-RST976	CORDED SMS-POTS PHONE	$	166.88
IRID-BM-RST931	3M IRIDIUM LMR240 ANTENNA CABLE FOR GPS ANTENNA	$	109.76
IRID-BM-RST932	6M IRIDIUM LMR240 ANTENNA CABLE FOR GPS ANTENNA	$	160.16
IRID-BM-RST933	12M IRIDIUM LMR240/LMR400 ANTENNA CABLE FOR GPS ANTENNA	$	217.28
IRID-BM-RST942	40M LMR240 CABLE	$	364.00
CBL-10M-IRID	10M IRIDIUM 400 ANTENNA CABLE	$	282.24
CBL-15M-IRID	15M IRIDIUM Imr600 ANTENNA CABLE	$	312.48
CBL-20M-IRID	20M IRIDIUM Imr600 ANTENNA CABLE	$	375.20
CBL-30M-IRID	30M IRIDIUM Imr600 ANTENNA CABLE	$	412.16
CBL-40M-IRID	40M IRIDIUM Imr600 ANTENNA CABLE	$	761.60
IRID-BM-SMA-M	GPS ANTENNA CABLE ADAPTER FOR RST030 & RST030S	$	29.12
IRID-BM-RST991	6 METER DC POWER CABLE FOR RST100/200/RST050	$	59.36
	INMARSAT		
IsatPhone	Inmarsat R190 IsatPhone first generation handheld phone	$	520.80
RBGAN-	RBGAN TERMINAL	$	498.40

TERMINAL			
RBGAN-BAT	RBGAN BATTERY	$	147.84
RBGAN-AC-ADP	RBGAN AC ADAPTER	$	82.88
RBGAN-DC-ADP	RBGAN DC ADAPTER	$	97.44
RBGAN-ANT-SM	RBGAN EXTERNAL ANTENNA (Small)	$	781.76
PEL-1520	PELICAN 1520 CASE	$	87.36
SOLAR-20W	FOLDABLE 20 WATT SOLAR PANEL	$	498.40
BGAN-HANDSET	NERA WORLDSET HANDSET & CABLE (BGAN)	$	364.00
NER-WPRO-AC	NERA WORLDPRO BGAN AC Adaptor	$	73.92
NER-WPRO-DC	NERA WORLDPRO BGAN DC Adaptor	$	134.40
NER-WPRO-BRKT	NERA Bgan Remote Mount Wall Bracket	$	240.80
NER-WPRO-ANT	NERA WORLDPRO ANTENNA UNIT FOR WORLDPOR 1000 $1010	$	1,579.20
NER-WPRO-BAT	NERA WORLDPRO HIGH CAPACITY BATTERY	$	104.16
NER-WPRO-SMCS	NERA SMALL SOFTCASE	$	38.08
NER-WPRO-CASE	NERA LARGE SOFTCASE	$	78.40
CBL-USB-3FT	SPARE USB CABLE 3 FT.	$	29.12
CBL-WPRO-3M	3M SPLIT ANTENNA CABLE	$	254.24
CBL-WPRO-10M	10M SPLIT ANTENNA CABLE	$	268.80
HNS-BGAN-EURO	INTL TRAVEL ADAPTER PLUG KIT	$	44.80
	THRANE & THRANE		
TT-EXP-300	TT EXPLORER 300 BGAN TERMINAL	$	2,542.40
TT-EXP-500	TT EXPLORER 500 BGAN TERMIANL	$	2,794.40
TT-EXP-700	TT EXPLORER 700 BGAN TERMINAL - CLASS 1	$	4,491.20
TT-EXP-AC-DC	AC/DC POWER SUPPLY FOR EXPLORER 500	$	99.68
TT-EXP-BAT	BATTERY FOR EXPLORER 500	$	138.88
TT-EXP-BATT	BATTERY FOR EXPLORER 700	$	255.36
TT-EXP-DC-DC	DC ADAPTER FOR EXPLORER 500	$	68.32
TT-EXP-BTHAND	BLUETOOTH HANDSET FOR EXPLORER 500	$	548.80
TT-EXP-CASE	SOFT CARRY CASE FOR EXPLORER 500	$	117.60
TT-EXP-700-CASE	SOFT CARRY CASE FOR EXPLORER 700	$	184.80
TT-EXP-700-MOUN	TT POLE MOUNT FOR EXP 500/700	$	308.00
TT-EXP-CBL	60M ANTENNA CBL FOR THE EXP 300/500/700	$	884.80
	GlobalTeck		
Snapblue	Snapcell-300 (module only)	$	952.00
Snapcell PC300F	Snapcell-300 Combo (module, mobile phone and ruggedized case)	$	1,176.00
Snapcell-PC300f Bundle	Snapblue Wireless Encryptor (available July-2007)	$	1,792.00
Snapfone-PT100-Voice	Snapfone-100 Analog Telephone module	$	1,008.00
Snapfone-PT100vx Fax	Snapfone-100vx Analog Fax module	$	1,008.00

Snapfone-Inmarsat Kit	Snapsoft-zx PDA License only	$ 1,680.00
Snapsoft-ZX Security Suite	Snapsoft-zx License combo with PDA	$ 2,464.00
Snapsoft ZX Bundle	Snapsoft-SE License for Smartphone Edition of Windows Mobile	$ 1,120.00
Snapsoft ZX SMS Only	Snapsoft-zx SMS security only software	$ 268.80
Snapsoft ZX SMS Bundle	SnapTrunk Secure Gateway 24/30-port with Enterprise License	$ 42,448.00
Snaptrunck-30-Port	SnapTrunk Secure Gateway 48/60-port with Enterprise License	$ 61,600.00
Snaptrunck-Confernece-4	SnapTrunk Secure Gateway 72/90-port with Enterprise License	$ 72,800.00
Snaptrunck-Confernece-24	SnapGate High Capacity Bulk encryptor for SnapMesh- 150 ports	$ 145,600.00
Snaptrunck-Public Key Management	SnapMaster Server with Database & Policy Manager for SnapMesh (redundant)	$ 72,800.00
Snapcell-Training	Snapbase Rapidcell (IP-GSM/CDMA portable basestation with full HLR)	$ 420,000.00
Sptk-Gty "Hot Stby"	Backup Redundant Snaptrunk Gateway "Hot Standby"	$ 43,120.00
Key Mgmt License	Public Key Management software license	$ 17,920.00
Snpconfer upgd 4	Secure SnapConference Upgrade- 4 simultaneous conversations	$ 6,608.00
snpconfer bridge 4	Secure SnapConference Bridge- 24 simultaneous conversations	$ 26,880.00
iridium travel kit	Iridium SATphone travel kit with ruggedized case	$ 2,238.88
iridium crypto modul	Iridium Crypto module with BDI cable	$ 2,794.40
Unlocked Quad band	Unlocked Ruggedized Windows Mobile Quad-Band PDA/phone	$ 728.00
Unlocked pda	Unlocked Windows Mobile Quad-Band PDA/phone	$ 728.00
unlocked triband	Unlocked Triband Mobile phone	$ 224.00
	Maintenance Extension and Professional Services	
Mant-300	Snapcell-300 Mntnc of parts after warranty expired	$ 173.60
Mant-100	Snapfone-100 (phone or fax version)	$ 212.80
Installation	Installation Configuration , training for 5 days fro Snaptrunk in CONUS	$ 11,200.00
Ins Snptrnk	Installation Configuration , training for 5 days fro Snaptrunk in O CON US	$ 16,800.00

TERMS AND CONDITIONS APPLICABLE TO
WIRELESS SERVICES
(SPECIAL ITEM NUMBER 132-53)

1. ACCEPTANCE TESTING

UStronics.com, Inc. Provides Satellite postpaid and prepaid services as which there is no acceptance test plans and procedures for ordering activity approval. UStronics.com, Inc. does maintain real time calls placed to/ from all satellite devices to ensure proper working order member acceptance.

The contractor shall perform acceptance testing of the systems for ordering activity approval in accordance with the approved test procedures.

2. EQUIPMENT

The Contractor shall make available cellular voice and data devices. The cellular devices offered shall be compatible with the cellular access standards employed within the geographical scope of contract.

The Contractor shall provide programming of any cellular telephone device, including Contractor-provided and ordering activity-furnished devices, that conforms to the cellular service furnished by the Contractor.

3. WARRANTY

The Contractor shall provide a warranty covering each Contractor-provided device. The minimum duration of the warranty shall be the duration of the manufacturer's commercial warranty for the item listed below:

The warranty shall commence upon the later of the following:

a. Activation of the user's service
b. Installation/delivery of the equipment

The Contractor, by repair or replacement of the defective item, shall complete all warranty services within five working days of notification of the defect. Warranty service shall be deemed complete when the user has possession of the repaired or replaced item. If the Contractor renders warranty service by replacement, the user shall return the defective item(s) to the Contractor as soon as possible but not later than ten (10) working days after notification.

4. MANAGEMENT AND OPERATIONS PRICING

The Offeror shall provide management and operations pricing on a uniform basis. All management and operations requirements for which pricing elements are not specified shall be provided as part of the basis service.

5. TRAINING

The Contractor shall provide normal commercial installation, operation, maintenance, and engineering interface training on the system.

6. MONTHLY REPORTS

In accordance with commercial practices, the Contractor may furnish the ordering activity/User with a monthly summary ordering activity report.

7. WIRELESS SERVICE PLAN

(a) Describe the wireless service plan and eligibility requirements. Include, but not limited to, service area, monthly service charge, minutes included, etc.

(b) Describe charges, if any, for additional minutes, domestic wireless long distance, roaming, nights and weekends, etc.

(c) Describe corporate volume discounts and eligibility requirements.

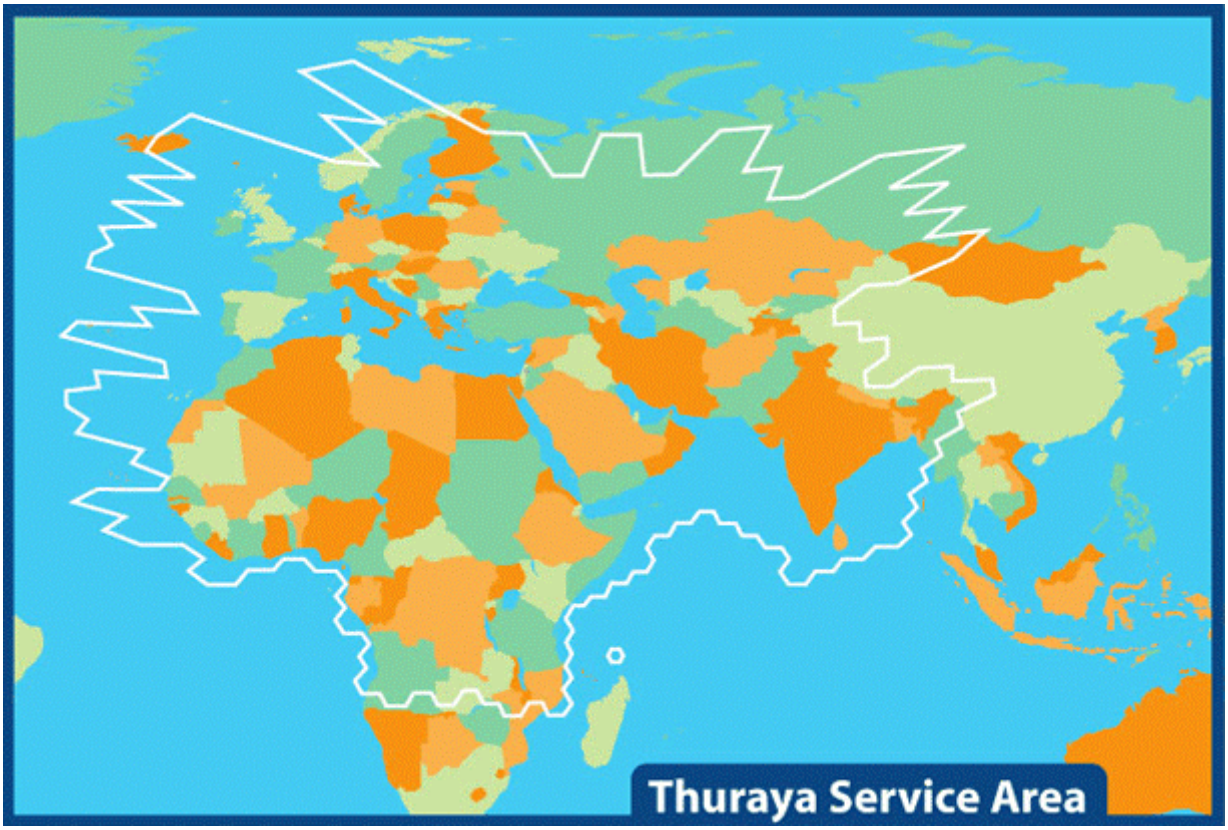
Satellite Prepaid and Post paid Service

MFR Part #	Product Description	GSA Price
Th-Prepaid SuperS	Thuraya Prepaid Super SIM Card	$ 110.88
Th-Prepaid Traveler	Thuraya Prepaid Traveler SIM	$ 39.20
Th-Prepaid ECO	Thuray Prepaid ECO SIM Card	$ 16.80
Th-20units	THURAYA 20 Unit Card	$ 22.40
Th-80units	THURAYA 80 Unit Card	$ 88.48
Th-160units	THURAYA 160 Unit Card	$ 179.20
Th-Postpaid Plan	Call Per Minute	$ 1.46
Th-PP- Activation	Thuraya Postpaid One time activation fee	$ 50.00
Th-Incoming calls	Thuraya Incoming calls rates	$ -
Th-Montly fee	Thuraya Monthly service fee	$ 50.00
Th-voicemail	Thuraya Postpaid Voicemail.	$ 9.08
Th Data transfer	Thuraya Data transfer per MB	$ 5.04
Th-Data fax	Thuraya postpaid Data and fax subscription	$ 7.00
Th-Basic Plan	Thuraya 8 MB/ 50 Units,One Month from 1st connection	$ 63.84
Th-Unlimited Plan	Thuraya DSLPrepaid Unlimited MB usage	$ 2,520.00
	IRIDIUM PREPAID Plan and Vouchers	
Global-75min	Iridium Global Plan with 75min talk time	$ 144.48
Global-200min	Iridium Global Plan with 200min talk time	$ 487.20
Global-500min	Iridium Global Plan with 500min talk time	$ 688.80
Global1000min	Iridium Global Plan with 1000min talk time	$ 1,360.80
Global3000min	Iridium Global Plan with 3000min talk time	$ 2,822.40
Global5000min	Iridium Global Plan with 5000min talk time	$ 4,200.00
NA-800min	Iridium North America Plan with 800Min	$ 756.00
NA-2500min	Iridium North America Plan with 2500Min	$ 1,836.80
NA-6000min	Iridium North America Plan with 6000Min	$ 3,046.40
NA-30000min	Iridium North America Plan with30000Min	$ 4,704.00
Africa Plan	Iridium Africa Prepaid plan with 300 min	$ 235.00
IRID-PP-75	IRIDIUM 75 MINUTE PREPAID RECHARGE	$ 144.00
IRID-PP-500	IRIDIUM 500 MINUTE PREPAID RECHARGE	$ 672.00
IRID-PP-1000	IRIDIUM 1000 MINUTE PREPAID RECHARGE	$ 1,349.60
IRID-PP-3000	IRIDIUM 3000 MINUTE PREPAID RECHARGE	$ 2,811.20
IRID-PP-5000	IRIDIUM 5000 MINUTE PREPAID RECHARGE	$ 4,188.80
IRID-NA-200	IRIDIUM 200MIN PREPAID FOR NORTH AMERICA	$ 190.40
	Iridium Global Postpaid	
Basic Plan	$29.95 Montly fee, 0 min, Rate per min	$ 1.29
Standard	$64.95 Monthly fee, 30min Rate per min	$ 1.18
Traveler Plan	$139.95 Monthly Plan, 120min included, Rate/min	$ 1.09
Value Plan	$239.95 Monthly Plan, 240min included, Rate/min	$ 0.99
EmrgncyPln	$32.95 Plan, 2min Included, Rate/ min	$ 1.39

	GlobalStar Plans		
Un-Llty-Pln-2007	2007-Unlimited Home min in US, Canada or Caribbean	$	49.95
Un-Llty-Pln-2008	2008-Unlimited Home min in US, Canada or Caribbean	$	39.95
Un-Llty-Pln-2009	2009-Unlimited Home min in US, Canada or Caribbean	$	29.95
Un-Llty-Pln-2010	2009-Unlimited Home min in US, Canada or Caribbean	$	19.95
EmcyFreedom	Includes 0 min for $29.99, add min rate/min	$	1.50
Freedom-50	Includes 50min, $50.00 monthly , additional min rate/min	$	1.00
Freedom-150	Includes 150min, $65.00 monthly , additional min rate/min	$	1.00
Freedome-500	Includes 500min, $120.00 monthly , additional min rate/min	$	1.00
Freedom-1400	Includes 1400min, $275.00 monthly , additional min rate/min	$	1.00
Freedom-4000	Includes 4000min, $550.00 monthly , additional min rate/min	$	1.00
E-Star Liberty	YearlyPlan Includes 0 mins for $359.88 additional min	$	1.50
Liberyty 600	YearlyPlan Includes 600 mins for $600 additional min	$	1.00
Liberty 1800	YearlyPlan Includes 1800 mins for $780 additional min	$	1.00
Liberyty 6000	YearlyPlan Includes 6000mins for $1440 additional min	$	1.00
Liberty 16800	YearlyPlan Includes 16800 mins for $3300 additional min	$	1.00
Liberty 48000	YearlyPlan Includes 48000 mins for $6600 additional min	$	1.00
Traveler-Plan	Yearly global Plan additional rate/min $0.99 to $1.99	$	756.00
	INMARSAT		
RBGAN-SIM	RBGAN SIM CARD	$	44.80
BGAN Test Dr	BGAN Test Drive Plan with 150min or 20MB	$	252.00
PRP-500 Bgan	4,850 Units(77MB of Bkgd, IP or 538 voice minutes)	$	504.00
PRP-1,000 Bgan	9,700 Units (154MB of Bkgd. IP or 1,077 voice minutes)	$	1,008.00
PRP-3,000 Bgan	32,240 Units (480MB of Bkgd. IP or 3,361 voice minutes)	$	3,022.00
PRP-5,000 Bgan	52,479 Units (833MB of Bkgd. IP or 5,833 voice minutes)	$	5,037.00
Pop-Anytime-Pln	Anytime Plan for 1 Year with120MB, Additional MB $6.5	$	786.00
Standard Plan	Monthly plan Includes 0 MB, Additional MB $6.5	$	40.25
Basic Plus Plan	Monthly plan Includes 10 MB, Additional MB $6.5	$	131.00
Basic Allowance Plan	Monthly plan Includes 20 MB, Additional MB $6.5	$	131.00
Mid-Level Allowance Plan	Monthly plan Includes 100 MB, Additional MB $5.2	$	463.00
High-Level Allowance Plan	Monthly plan Includes 750 MB, Additional MB $4.00	$	2,821.00
Super-Level Allowance	Monthly plan Includes 300 MB, Additional MB $3.25	$	5,844.00

Thuraya Plans and coverage Map:

UStronics.com, Inc encourages you to research the best solution suitable for your communication needs. Please review Coverage Map to see if this service might be of interest to your application.



Prepaid Airtime

To use prepaid airtime, customers simply purchase a Thuraya Super Sim Card for $110.95, (GSA Price) and then purchase recharges as they need them. (Includes: $10.00 in airtime)

Additional airtime is added to Super Sims by purchasing digital scratch card recharges, offered in small, medium or large denominations:

Prepaid Recharge Size	Price	Included Units	Extends SIM Card life
Small	$22.40	20 Units	1 Months
Medium	$88.48	80 Units	6 Months
Large	$179.20	160 Units	12 Months

Postpaid Airtime

Postpaid airtime is offered on a one-year contract at a cost of $50/month. Airtime is at a rate of $1.46/minute to landline destinations and other Thuraya phones via satellite mode. There is a $50.00 one-time activation fee.

Postpaid Plan	One-Time Activation Fee	Monthly Fee	Airtime Rate
Satellite Monthly	$50.00	$50.00	$1.46/Minute

Postpaid Calls to other systems:
$3.99/minute for GSM calls. $10.00/minute for calls to other satellite systems.

Important Notes
• You have six months from the date of activation to place your first call or the super sim card will deactivate (requiring sim replacement)
• $250.00 early termination fee for postpaid airtime.
• Super sim card is valid for one year from date of first call, but airtime voucher must be added within 90 days of expiration, or SIM card will be deactivated (see below for changes in Super SIM renewal process starting in July, 2007)
• Maximum extension of prepaid SIM is 18 months.
• Each Unit is approximately equal to one minute of voice talk time.
• All postpaid accounts subject to credit approval.
• Prepaid airtime is non-refundable.
• 2 stage dialing is not available for the Thuraya system. This means callers will be charged international rates when calling your Thuraya phone.

NEW Thuraya Super SIM Renewal Process
As renewal approaches, expiration reminder messages are sent every other day for 15 days prior to the account expiration date.

If the subscriber has enough credits in their account, there are two ways in which the account can be renewed:
1. Subscriber can renew immediately by dialing "150" and selecting option "6" within the 15 day period prior to expiration.
2. The subscriber can just let the account automatically renew after it expires. An SMS will be sent confirming the renewal.

If the subscriber does not have sufficient credit in his/her account, a grace period will be granted, during which the account will be automatically renewed if the subscriber tops up with the required amount. If the account is not topped-up/recharged, the account will be automatically closed.

Yearly tariffs for account renewal
• $99 for customers using less than $120 of satellite airtime annually
• $60 for customers using more than $120 of satellite airtime annually
• **Free** renewal for heavy users (more then $2500 annually)

Thuraya Service Agreement Now that you have chosen the Satellite Phone and airtime plan for your needs, simply fill out the service agreement below and we will be ready to ship your satellite phone out to you!

ThurayaECO Plan is a new prepaid plan that provides a low-cost start and extremely discounted rates for calls from 83 countries in Africa, Asia and Europe (see below) — as low as 20 cents per minute!

ThurayaECO Prepaid	
Thuraya & Voicemail:	$0.20/min.
Fixed & cellular phones	$0.39/min.
Thuraya Data & Fax	$0.56/min.
Iridium & Inmarsat	$6.00/min.
Always-on Internet (GmPRS)	$5.00/MB
Text message	$0.25/each
Incoming calls & messages	FREE

All calls are charged at 60 second increments

BENEFITS FROM USTRONICS:

- Direct deposit of ANY amount of airtime
- Free Web password
- Free online balance check
- Call details upon request
- Global telephone number: +88216XXXXXXXX

ThurayaECO Prepaid Plan Countries

With ThurayaECO, Thuraya prepaid subscribers can enjoy attractive satellite call charges in 83 countries:

Albania	France	Luxembourg	Sierra Leone
Andorra	**Gambia**	**Macedonia**	Slovakia
Armenia	Georgia	Malawi	Slovenia
Austria	Germany	Mali	Somalia
Azerbaijan	Ghana	Malta	Spain
Bangladesh	Gibraltar	Mauritania	Sweden
Belarus	Greece	Moldova	Switzerland
Belgium	Guinea	Monaco	Syria
Bhutan	Guinea-Equatorial	Montenegro	**Tajikistan**
Bosnia Herzegovina	Guinea-Bissau	Morocco	Tunisia
Bulgaria	**Hungary**	Mozambique	Turkey
Burundi	**Iceland**	**Nepal**	Turkmenistan
Cameroon	Ireland	Netherlands	**Uganda**
Croatia	Italy	Norway	Ukraine
Cyprus	**Jordan**	**Oman**	United Kingdom
Czech Republic	**Kazakhstan**	**Poland**	Uzbekistan
Denmark	Kyrgyzstan	Portugal	**Zambia**
Egypt	**Latvia**	**Romania**	Zimbabwe
Eritrea	Liberia	Rwanda	
Estonia	Liechtenstein	**Senegal**	
Finland	Lithuania	Serbia	

NOTE! The ThurayaECO plan WILL NOT WORK outside these 83 countries! You should purchase another Thuraya plan if you plan to travel to other countries.

ACCOUNT VALIDITY:

- ThurayaECO account validity is extended by a scratch card refill.
- Each scratch card has a corresponding credit amount which customer can consume within the credit validity period. 10-unit — 15 days, 20-unit — 30 days, 39-unit — 2 months, 50-unit — 3 months, 80-unit — 5 months, 160-unit — 12 months.
- Credit validity is cumulative. The maximum credit validity is 18 months.
- Upon credit expiry, account balance is reset to zero and the account enters the grace period.
- During the two (2) month grace period, the customer can simply refill his/her account with a scratch card to retore access to all Thuraya services. Incoming calls are possible during the grace period.

- If account is not refilled within the grace period, it will enter the reactivation period. No calls are possible during reactivation period, except calls to 150 (prepaid account main menu). The customer can reactivate his/her account within four months, subject to a $5.00 fee.
- If account is not reactivated, it will be terminated and the number will be lost.

BLOCKED DESTINATIONS

ThurayaECO customers will not be able to call fixed and cellular phones based in the following countries and Globalstar satellite phones.

Ascension	Niue
Cook Island	Papua New Guinea
Cuba	Samoa Western
Diego Garcia	Sao Tome
Dominica	Solomon Island
Falkland Islands	St. Helena
Globalstar	St. Vincent
Greenland	Suriname
Grenada	Tuvalu
Kiribati	Vanuatu
Montserrat	Wallis and Futuna
Nauru Island	

Thuraya TRAVELER Plan

- $25 of Preloaded airtime, refillable
- Global telephone number: +88216XXXXXXXX
- One month validity after first call, Not Extendable

Thuraya TRAVELER Plan	
Talk Time Value	$25
Incoming calls	Free
Calls to Thuraya & Voicemail	$0.95/Min
Calls to other destinations	$1.50/min.
Thuraya Data/Fax Calls	$1.51/min
Outgoing Text Message	$0.50/each

IRIDIUM SERVICE PLANS

Listed below are the Iridium rate plans and information related to Iridium service.

Iridium Network Quality Guarantee

Iridium satellite coverage is worldwide**.** On February 15, 2007 Iridium Satellite announced a new network quality guarantee program for customers with a promise of 100 percent satisfaction with Iridium service. The "Iridium Network Quality Guarantee" promises credits of up to 100 minutes of airtime, as well as three months free subscription fees, if the Iridium network fails to complete properly initiated voice calls from customers' new Iridium handsets.

Option 1 - Post Paid Airtime Plans

One time Activation Fee of $ 35.00 per SIM Card per Plan (except for Emergency plans, which have no activation fee). All included monthly minutes do not roll over and must be used during that month:

Monthly Plan	Basic	Standard	Traveler	Value
Activation	$40.00	$35.00	$35.00	$35.00
Monthly Service Fee	$29.95	$64.95	$139.95	$239.95
Included Minutes	0	30	120	240
Additional Minutes	$1.29	$1.19	$1.09	$0.99
Voice Mail	Included	Included	Included	Included
Handset Rebate	0	$100	$200	$400

Emergency Post Paid Airtime Plans

Emergency -Monthly	$ 32.95 / Month	Includes	2 Minutes/mo.	$ 1.39 addl. Minutes
Emergency -Annual	$ 375 / year	Includes	2 Minutes/mo.	$ 1.39 addl. Minutes

Bundled Post Paid Airtime Plans

Monthly post paid plans can be put together into yearly bundles. This allows the user to allocate their minutes for when they need them most during the year. Plus, the Activation Fee is waived when you bundle your minutes and phones on bundled plans can even pool their minutes with other units on the same bundled plan(see “Bundled pooling program” on next page. All bundled minutes must be used within a one year period. Bundled and pooled minutes can be renewed at any time, extending the plan for another year from that date. User is billed once a year for the plan of their choice.

Bundle Plan	Annual Fee	Yearly Included Minutes	Additional Minutes
Standard Bundle	$775.00/yr.	360 Minutes	$1.19/Min.

Traveler Bundle	$1650.00/yr.	1,440 Minutes	$1.09/Min.
Value Bundle	$2850.00/yr.	2,880 Minutes	$0.99/Min.
Fleet Bundle	$4,650.00/yr.	5,000 Minutes	$0.89/Min.
Super Fleet Bundle	$8,800.00/yr.	10,000 Minutes	$0.85/Min.

Bundled Plan Pooling
Multiple Iridium units can be grouped into airtime pools together to utilize collective airtime: For example if five terminals buy the Standard Bundle, the users in that pool would pay $775 each for the year which would create a pool of 1800 minutes of airtime. All five units would share the 1800 minutes during the one year validity period. There is no limit to how many units share the bundled plan minutes.

Option 2 - Pre Paid Airtime Plans
No activation fees, no credit check and recharge any time you like:

Standard Prepaid Plans

Prepaid Minutes	Valid For	Price	Per Minute Rate
75 Minutes	One Month	$165.00	$2.20/Minute
200 Minutes	Six Months	$499.00	$2.49/Minute
500 Minutes	One Year	$817.00	$1.64/Minute
3000 Minutes	Two Years	$3,750.00	$1.25/Minute

The "North American" Prepaid Plan

North American Prepaid Minutes	Bonus Minutes If Activated by 6/1/07	Valid For	Price	Per Minute Rate If Activated by 6/1/07	Per Minute Rate If Activated AFTER 6/1/07
800 Minutes	200 Minutes	Six Months	$685.00	$0.69/Minute	$0.86/Minute

2500 Minutes	625 Minutes	Six Months	$1,750.00	$0.56/Minute	$0.70/Minute
6000 Minutes	1500 Minutes	Six Months	$3,000.00	$0.40/Minute	$0.50/Minute
30,000 Minutes	7500 Minutes	Six Months	$4,750.00	$0.13/Minute	$0.16/Minute

"North American" Prepaid Plan Notes:

- Rates for Voice Only - All Data Calls are $0.48 per minute
- Calls terminating outside North America (long distance) are $0.99 per minute
- Calls originating outside North America * (roaming) are $1.26 per minute
- Calls originating & terminating outside North America * are $1.26 per minute
- North America is defined as the Unites States, Canada and Caribbean (Mexico, and Gulf of Mexico outside 12 mile limit are excluded)
- Six Month Expiration on all vouchers
- No recharges or extensions
- Program scheduled to expire the end of September
- These rates only apply to one sim – there is no pooling.

" Africa" Prepaid Plans - Special deals on calls in Africa

Prepaid Plan	Valid For	Price	Limited To
Africa Plan 300 Minutes	One Year	$229.00	Africa Only

* Prepaid airtime is non-refundable.

"Northern Lights" Prepaid Plan

Special deals on calls from Alaska and Canada to North America

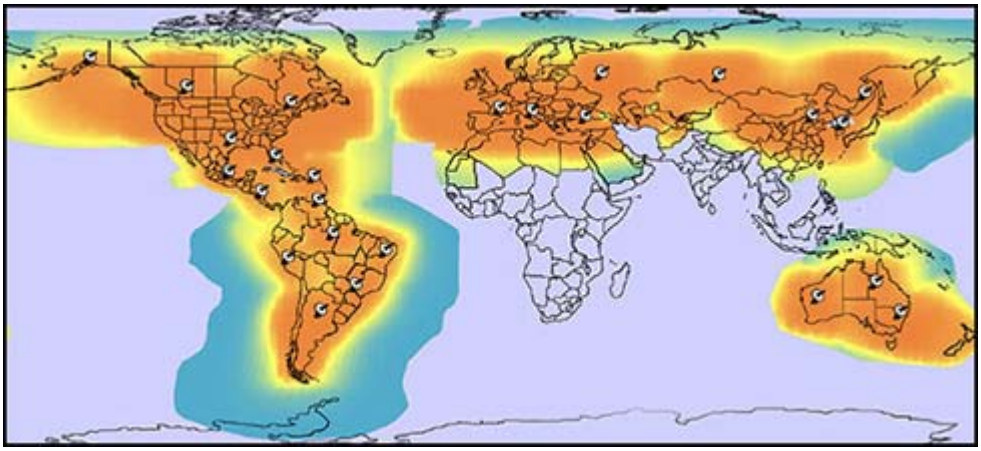
Prepaid Plan	Valid For	Price	Limited To
Northern Lights 200 Minutes	6 months	$198.00	Calls From Alaska & Canada To North America

"Northern Lights" Terms and Conditions

- The "Northern Lights" SIM card will not work outside of Alaska and Canada and cannot be mixed with other prepaid airtime plans.
- Activation Fee: One-time $50.00 activation charge.
- Expiration: Vouchers are valid For 6 Months from date of activation or recharge.
- North America: For this plan, North America is considered the Continental U.S., Alaska and Canada. (Designed for land use - only extends out about 12 miles from coastlines)
- Re-Activation: Once SIM card has expired, it can be recharged without additional fees if reactived within 90 days.
- Unused Airtime: Any unused minutes are lost on the day of expiration.
- Prepaid airtime is non-refundable.

Globalstar Airtime Rate Plans

Listed below are the Globalstar rate plans and information related to Globalstar service.



Globalstar Gateway

Primary Globalstar Service Area

Extended Globalstar Service Area
(Customers may have single satellite coverage and experience a weaker signal)

Fringe Globalstar Service Area
(Customers may experience weak or sporadic signals)

Coverage may vary, Map denotes coverage for voice and Direct Dial-Up data calls only.

Exciting New "All You Can Talk" Plan From Globalstar:
If you plan on using your phone in the Continental USA, Caribbean, Canada or Alaska and are looking for the best pricing and a great value for your dollar, then the "All You Can Talk" plan is for you. The plan starts at an unbelievable $49.99 per month and gets lower every year! With this plan you get UNLIMITED CALLING from the home calling area for the entire time you are on the plan. And, this new plan offers you the ability to buy your phone in low monthly installments.

"All You Can Talk" Plan

Contract Year	Monthly Fee	Included Home Calling Area Minutes	Roaming Zone 2	Roaming Zone 3	Roaming Zone 4
2007	$49.99	**Unlimited!**	$1.39/Min.	$1.99/Min.	$2.99/Min.
2008	$39.99	**Unlimited!**	$1.39/Min.	$1.99/Min.	$2.99/Min.
2009+	$19.99	**Unlimited!**	$1.39/Min.	$1.99/Min.	$2.99/Min.

+ From the start of 2009 until 12 months after the launch of the additional satellite constellation and service, airtime will remain at the same low rate of $19.99/month.

Phone Purchase Options For "All You Can Talk" Customers:
With the launch of the new “All You Can Talk” Plan, Globalstar also offers qualified customers the option of purchasing a Globalstar phone in monthly installments.

* **Important Notes:** Long distance and roaming rates still apply to the “All You Can Talk” Service plan. One-time deposit of $500.00 required for this plan, which will be credited back to your account after 1 full year of satisfactory payments. One-time initial activation fee of $ 50.00 per phone per plan. (Waived if you have an existing Globalstar airtime account with UStronics.com). Three year contract. There is an early cancellation fee of $250.00 per unfinished year. All payments will be automatically paid by automatic monthly deductions from your credit card.

Monthly Plans:

Monthly Plan	Monthly Cost	Included Minutes	Additional Minutes
Freedom-50	$ 50.00/Month	50 Min./Month ($1.00/min.)	$0.99 addl. Minutes
Freedom-150	$ 65.00/Month	150 Min./Month ($0.43/min.)	$0.99 addl. Minutes
Freedom-500	$ 120.00/Month	500 Min./Month ($0.24/min.)	$0.99 addl. Minutes
Freedom-1400	$ 275.00/Month	1400 Min./Month ($0.20/min.)	$0.99 addl. Minutes
Freedom-4000	$ 550.00/Month	4000 Min./Month ($0.14/min.)	$0.99 addl. Minutes

Note: Monthly airtime minutes do not rollover to the following month on monthly plans.
Individual Service Agreement:

Annual Plans:

Prepay for the year and your included minutes can be used for the entire year. Annual plans can be pooled.

Annual Plan	Annual Cost	Included Minutes	Additional Minutes
Liberty 600	$600.00/year	600 Min./year ($1.00/min.)	$0. 99 addl. Minutes
Liberty 1800	$780.00/year	1,800 Min./year ($0.43/min.)	$0. 99 addl. Minutes
Liberty 6000	$1,440.00/year	6,000 Min./year ($0.24/min.)	$0. 99 addl. Minutes
Liberty 16800	$3,300.00/year	16,800 Min./year ($0.20/min.)	$0. 99 addl. Minutes
Liberty 48000	$6,600.00/year	48,0 00 Min./year ($0.14/min.)	$0. 99 addl. Minutes
Emergency Plan	$359.88/year	0 Min./year ($1.49/min.)	$1.49 addl. Minutes

Annual Plan and Monthly Plans Additional Details:

Umbrella Plan/Minute Bundling

Two or more phones may pool their collective yearly allocated minutes. Each phone in the pool must be on the same annual plan. Bundling is not permitted between different plans. (Not available for Emergency or World Traveler plans).
there is a one-time initial activation fee of $ 50.00 per phone per plan.
Plans automatically renew at the end of 12 months. You must contact UStronics.com, Inc. by month 11 to terminate your contract.

Additional Options
Voicemail for Monthly Standard Plan: $7.95/Month
Voicemail for Annual Standard Plan or Emergency Plan: $95.00/year
(Voicemail service automatically included in all plans except standard and Emergency)

Switching Plans
During the contract period, customer may change their pricing plan to a higher bundle free of charge. Moving to a lower pricing plan with fewer included minutes will incur a fee of $50.00 and will renew the twelve month contract period (Switching from any plan to the emergency plan is considered moving to a lower plan and is subject to a $50.00 fee)

Plan Changes
Any plan changes will take effect on the 1st of the next month. Please make all change requests in writing (confirmed emails are acceptable at: sales@ustronics.com

Home Calling Area
Home calling is considered any calls that originate in the USA, Caribbean, Canada and Alaska that terminate in the USA, Caribbean, Canada and Alaska. "Included Minutes" in Monthly Service plans & the "Additional minutes" rates apply only in this Home Calling Area.

Long Distance
Calls from within the home calling area to non-USA locations are billed at a long distance rate of $1.49/minute. (Data calls are billed in 15 second increments and voice calls in full minute increments).

Roaming Zones
Any calls you make while outside of the Home calling area are considered "Roaming" calls. (Roaming is not applicable towards bundled minute plans). The roaming rates are as follows:

ROAMING ZONE 1 – Home Calling area. Any additional Minutes over your calling plan are .99/minute, except premium plan - which is .49/minute.*
ROAMING ZONE 2 - **$1.39**
Calls to the US from: • Central America • Europe • Iraq • Mexico • Russia • Brazil • Turkey • Australia
(Calls To CANADA from these locations - $1.50)

ROAMING ZONE 3 - **$1.99**
Calls to the US from: • Egypt • Argentina • Chile • Paraguay • Colombia • Uraguay • Venezuela • Guyana • Suriname • French Guiana • Peru • Ecuador • Bolivia • French Antilles

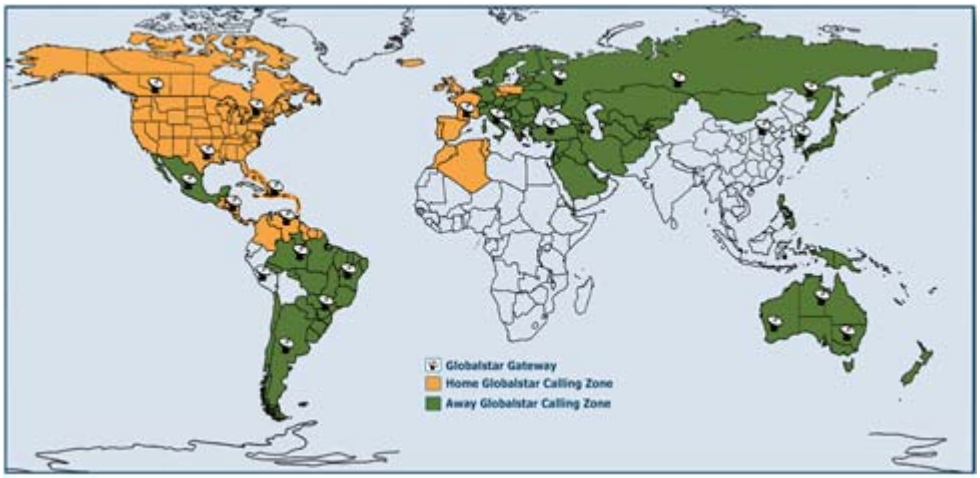
ROAMING ZONE 4 - **$2.99**
All Calls from outside of USA and Canada to non-USA & Canada destinations.

Emergency Plan
For emergency/ low usage customers. Enables Globalstar phone to be available for immediate use without having to pay for unused airtime. $359.88/yr. Airtime at a rate of $1.49/minute in Home calling area. Roaming rates apply in other areas (See "Roaming Rates").

Voicemail for Emergency Plan available for an additional $95.00/yr.

Notes on Emergency Plan: Emergency plan automatically renews. $250.00 Early termination fee applicable if cancelled prior to expiration date of plan. Airtime billed in 1 minute increments. Deactivation If you wish to deactivate your Globalstar phone, you MUST contact UStronics.com, Inc. before the end of your contract or the phone will be automatically renewed and fees will continue to be charged to your account. (See Terms and conditions-next page).

THE WORLD TRAVELER PLAN Simplified Calling Plan designed for those on the go
the World Split Into Just Two Zones!



World Traveler Annual Airtime Plan = $750.00/yr.
Includes a $750.00 credit towards airtime based on 2 zones - Orange & Green). Plan includes Voicemail and standard data compression. (Note: This plan NOT applicable for Umbrella Plan/Bundling)

Calls From Orange To Orange	Calls Between Orange & Green	All Other Calls
$0.99/Min.	$1.39/Min.	$1.99/Min.

Each $750 Credit gives customer the following approximate airtime usage:
Calls between Orange & Orange = Approximately 757 minutes, Calls between Orange & Green = Approximately 503 minutes, All calls to the rest of the world (green to green) = Approximately 376 minutes.

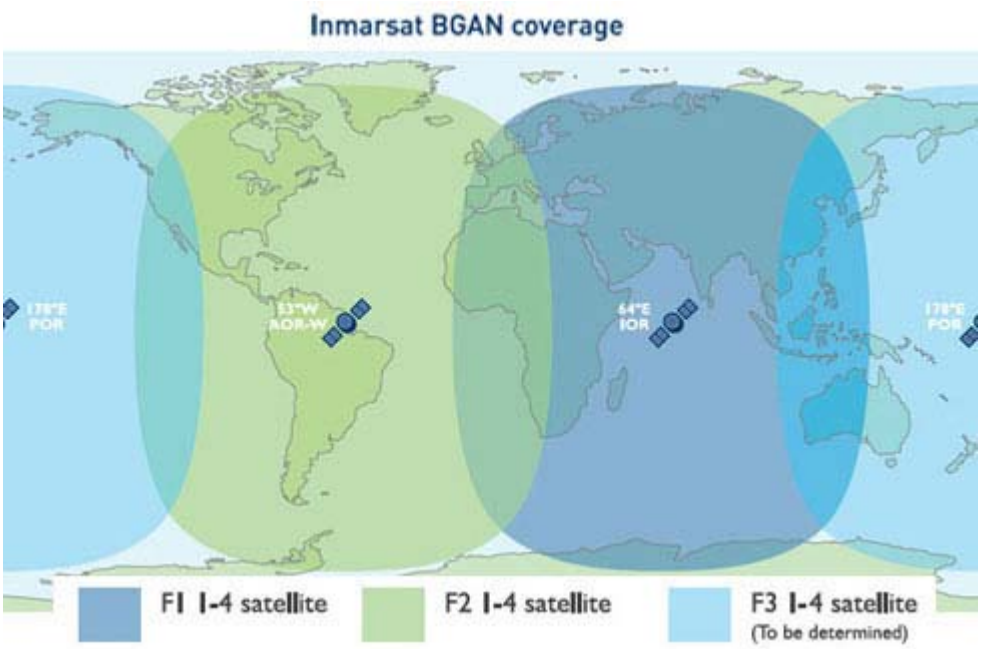
All calls that exceed the $750.00 credit will be billed at a post-paid overage rate of $1.99/minute until plan is renewed. (UStronics, Inc allows a 60 day grace period to renew at these rates). This prepaid airtime plan automatically renews every 12 months, but airtime minutes not used from previous 12 months do not carry over. (All prepaid airtime is non-refundable).

Countries & Territories in Orange Zone of World Traveler Plan
USA & Caribbean: United States, Anguilla, Antigua & Barbuda, Aruba, Bahamas, Barbados, Bermuda, British Virgin Islands, Cayman Islands, Dominica, Dominican Republic, Grenada, Guadaloupe, Guantanamo Bay, Haiti, Jamaica, Matinique, Montserrat, Netherlands Antilles, Puerto Rico, Saint Kitts and Nevis, Saint Lucia, Saint Vincent and the Grenadines, Trinidad and Tobaga, Turks and Caicos Islands, Virgin Islands. Canada & North Atlantic: Canada, Saint Pierre, Miquelon, Greenland, Iceland Europe: England, France, Ireland, Portugal, Spain, Morocco, Algeria, Andorra, Azores, Belgium, Czech Republic, Faroe Islands, Gibraltar, Guernsey, Jersey, Luxembourg, Isle of Man, Monaco, Morocco, Netherlands, Poland, Tunisia Central/South America: Colombia, French Guiana, Guyana, Suriname, Venezuela

Countries & Territories in Green Zone of World Traveler Plan
Afghanistan, Albania, Argentina, Armenia, Australia, Austria, Azerbaijan, Bahrain, Belarus, Belize, Bosnia, Brazil, Bulgaria, Chile, Costa Rica, Croatia, Cyprus, Denmark, Djibouti, El Salvador, Eritrea, Estonia, Ethiopia, Falkland Islands, Finland, Georgia, Germany, Greece, Guatemala, Herzegonia, Honduras, Hungary, Iran, Israel (coastal waters), Italy, Japan, Jordan, Khazakhstan, Kuwait, Kyrgyzstan, Latvia, Liechtenstein, Lithuania, Macedonia, Malta, Moldova, Mongolia, New Zealand, Nicaragua, Norway, Oman, Palestine (Gaza strip and West Bank), Panama, Qatar, Paraguay, Philippines, Romania, Russia, San Marino, Serbia-Montenegro, Saudi Arabia, Slovakia, Slovenia, Somalia, South Korea, Svalbard, Sweden, Switzerland, Syria, Tajikistan, Turkmenistan, Ukraine, United Arab Emirates, Uruguay, Uzbekistan, Vatican City, Yemen.

Inmarsat Service Plans

BGAN Test Drive Plan prepaid airtime plan that is quick, easy and requires no credit check.



Prepaid Airtime	Price	Minutes or Background IP
BGAN Test Drive Plan*	$250 For 90 Days	150 or 20MB

*BGAN Test Drive Plan At the end of three months the customer needs to select one of our regular bgan airtime plans, such as the anytime plan. The test drive plan can not be renewed or extended. The customer is not required to activate with another plan but his Test Plan sim will deactivate at the end of three months or when he uses up his airtime allowance if he or she does not select another plan. (based on 1260 units with voice = 9 units per minute and Background IP = 63 units per MB

BGAN Prepaid Airtime Plans Prepaid airtime is quick and easy, requires no credit check and can be recharged at any time.

Prepaid Airtime Plan	Price	Included Units	Approx. Burn Rate	Valid For
500 Bgan Prepaid	$500.00	4,850 Units (77MB of Bkgd. IP or 538 voice minutes)	$6.50/MB	6 Months
1,000 Bgan Prepaid	$1,000	9,700 Units (154MB of Bkgd. IP or 1,077 voice minutes)	$6.50/MB	12 Months
3,000 Bgan Prepaid	$3,000	32,240 Units (480MB of Bkgd. IP or 3,361 voice minutes)	$6.25MB	12 Months
5,000 Bgan Prepaid	$5,000	52,479 Units (833MB of Bkgd. IP or 5,833 voice minutes)	$6.00/MB	12 Months

Prepaid Notes: Background IP/Voice Minutes shown are approximate. Any other services used will burn at different rates. Please contact UStronics, Inc. for burn rate usage. Please note that prepaid airtime is non-refundable. Note:

Additional voucher must be added to your SIM card within 30 days of expiration to prevent permanent deactivation of SIM (new SIM will be required in this case

Bgan Postpaid Airtime Plans

If you do not select a prepaid plan you will need to choose ONE of the following Post-paid service plans for each terminal/sim you purchase. Requires completion of Inmarsat BGAN service agreement.

Post paid Airtime Plan	Service Fee	BGAN Voice Minutes Included	Background IP Data Included	Background IP Data Additional
Anytime Plan	$780.00/Yr.	0	120 MB/Yr.	$6.50/MB
Standard Plan	$39.95/Mo.	0	0 MB	$6.50/MB
Basic Plus Plan	$65.00/Mo.	0	10 MB/Mo.	$6.50/MB
Basic Allowance Plan	$130.00/Mo.	0	20 MB/Mo.	$6.50/MB
Mid-Level Allowance Plan	$459.00/Mo.	30	100 MB/Mo.	$5.20/MB
High-Level Allowance Plan	$2,800/Mo.	200	750 MB/Mo.	$4.00/MB
Super-Level Allowance Plan	$5,800/Mo.	300	2 GB/Mo.	$3.25/MB

Inmarsat Bgan Airtime Plan Notes:
Service Plan Renewal: Your Bgan terminal airtime service plan will renew automatically. Please contact UStronics, Inc to cancel your service before month eleven if you do not wish to renew. Additional Rates:The following is a list of additional fees that will be charged to your account when you either exceed the amounts allotted in your service plan, or if you use services not covered by your service plan. ·

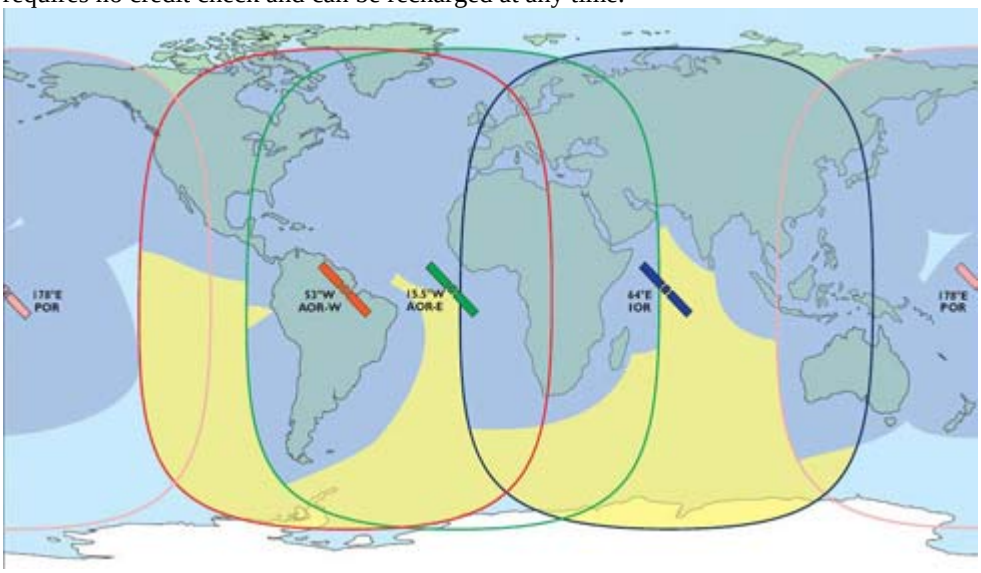
Background IP Data: $6.50 per MB
Voice to Standard Telephone/Fixed (at 4 Kbps): $0.85/Minute ·
Voice to another Bgan: (at 4 Kbps): $0.80/Minute ·
ISDN (at 64 Kbps): $6.25 /Minute ·
Short Messaging Service: $0.45 /Per160
Character Msg ·
Streaming Calls: (at 256Kbps) $18.02/minute

Important Notes on Bgan Postpaid Airtime: All service plans are on a one year contract, billed monthly for service fees, except the Anytime Plan (which is billed yearly). Subsequent terms will be for one year, except for the Basic Plus Plan (which is month to month after the first year). All postpaid accounts subject to credit approval and completing a service agreement is not a guarantee of postpaid service. Any service plan changes will take effect on the 1st day of the following calendar month.

- Background IP Data calls are rounded up to 50 Kbytes for the first 50 Kbytes, then billed in 10 Kbyte increments
- Voice and IP Streaming are rounded up to 30 seconds for the first 30 seconds, then billed in 15 second increments
- The yearly Anytime plan 120MB allowance and Basic Plus plan 10MB allowance only counts towards background IP (streaming data and voice will be billed at standard rates).

- The Basic Plus Plan allows your unused monthly allotted Background IP Data units to roll over monthly (up to 120MB per year) Data Abbreviations: MB= Megabytes; GB= Gigabytes; 1 GB = 1,024 Megabytes; 1 MB = 1024 Kilobytes; 1 Kilobyte =8 Kilobits

Airtime Rate Chart For Inmarsat Non-BGAN Terminals(Outgoing Calls) Prepaid airtime is quick and easy, requires no credit check and can be recharged at any time.



Airtime Rates For Inmarsat Non-BGAN Terminals Lower prices may be available based on high volume, number of terminals, etc

Terminal Type	Voice/Fax Zone Plan Local*	Voice/Fax Zone Plan Distance*	Voice/Fax Flat Rate	Data Straight Time	MPDS (By The Bit
Fleet 33	$1.75 / Min.	$2.65/Min.	$2.15/Min.	$3.35/Min. (9.6kbps)	$3.75/Min.
Fleet 55	$1.75 / Min.	$2.65/Min.	$2.15/Min.	$7.00/Min. (64kbps)	$3.75/Min.
Fleet 77	$1.75 / Min.	$2.65/Min.	$2.15/Min.	$7.00/Min. (64kbps)	$3.75/Min.
M4	$1.75 / Min.	$2.65/Min.	$2.15/Min.	$7.00/Min. (64kbps)	$3.75/Min.
Mini-M	$1.75 / Min.	$2.65/Min.	$2.15/Min.	N/A	N/A
Mini-M Marine	$1.75 / Min.	$2.65/Min.	$2.15/Min.	N/A	N/A

- Local = US, Canada & Western Europe * Distance= The rest of the World
- Standard C Terminal -OUTGOING CALLING PLANS
- Rates based on calls made to fixed landlines.
- Activation Fee $ 50.00
- Accounting Authority Fee: $ 150.00/yr. (if you choose UStronics, Inc as your accounting authority) Flat Rate Plan: $ 0.23 per 256 bits, with a $15.00 monthly service fee.

RBGAN Terminal:

RBGAN Post Paid Airtime: One time Activation Fee of $ 45.00 per SIM Card per Plan with a monthly service Fee of $37.00. Airtime will be billed in 1/10 of a MegaByte increments (approximately 100 Kilobytes) All Service Agreements are for a period of ONE YEAR, or until Rbgan service is discontinued.

Zone 2: $6.60/MB (Most of the Rbgan Footprint) Zone 1: $11.50/MB (Afghanistan, Iraq & Chad)

RBGAN Prepaid Airtime: Prepaid airtime is available in 100 MB blocks and is valid for 90 days, but can be extended on a month to month basis for an additional $50.00/month.Prepaid airtime is non-refundable.

RBGAN 100 MB Voucher = $745.00

Please Note: Prepaid Airtime is Non-Refundable. On the prepaid plan your terminal will not be useable once prepaid minutes have expired or have been depleted. Prepaid Minutes are not automatically recharged - you must contact UStronics, Inc to add another recharge.

Inmarsat Non-Bgan Terminal Notes: Outgoing Rates based on calls made to fixed landlines. Prices are representative and may change without notice. These rates do not apply to the Inmarsat Bgan Units (See above), which have their own calling plans.

Additional Fees that may apply:
Activation Fee $ 50.00
Accounting Authority Fee: $150.00/year, if you select UStronics, Inc as your accounting authority.

Explanation of MPDS
MPDS stands for Mobile Data Package Service, in which packets of data are sent in bursts to the satellite receiver and then sent to the end user. Great for query/response type of activity where waiting is involved. Can be faster than ISDN, if no other traffic. If satellite is busy, data transfer will slow down considerably. Unlike ISDN where you get charged for being online, with MPDS you only get charged for the data you transfer (pay by the bit) while the connection can stay on continuously.

Important - Calling other satellite terminals: Calls to other satellite terminals are billed at your terminal's rate PLUS the prevailing rate of the terminal you are calling (this includes calls to the same type of terminal that you are using). These calls are called "double hop calls" because the signal has to go up to the satellite and back down again for each terminal, thus, the additional expense that is incurred.

Note: You will need to download the Inmarsat service agreement to submit your selection. All postpaid accounts subject to credit approval (and completing a service agreement is not a guarantee of postpaid service).

Airtime Rates Calling For Inmarsat Non-Bgan Terminals - (Incoming Calls) Applies to anyone calling or sending data to your Inmarsat terminal.

There are two affordable ways that a caller can dial your Inmarsat satellite terminal:

1. UStronics, Inc. DIRECT: This method allows the landline calling user to dial an "800” or toll-free number, entering a 10 digit PIN number and then the Inmarsat terminal phone number they are trying to reach. The call is then billed to your Inmarsat terminal at a fixed rate of $2.50/minute for voice and low speed terminals and up to $7.50/minute for high speed terminals.
2. UStronics, Inc DID Connect Plus:This method to dial a terminal is called DID Connect Plus. It is designed for high traffic use of one of your terminal's phone numbers. You must select which number will be assigned the Direct Inward Dialing number. Landline callers will dial a US phone number that is routed directly to the Inmarsat number you have selected. This plan has a $30 monthly fee for the Inmarsat connect number, with a rate of $1.95/minute for voice and low speed/GAN calls; $2.50/minute for Inmarsat B or M terminals; $6.00/minute for High Speed/GAN calls and $6.75/minute for High speed Inmarsat B terminals. (this plan can only be applied to ONE of your terminal's phone numbers)

USA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS

PREAMBLE

UStronics.com, Inc. provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact **(Siamak Hashimi at 703-444-4077 siamak@ustronics.com, Fax: 703-444-0929).**

BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

_____		_____	
Ordering Activity	Date	Contractor	Date

BPA NUMBER_____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s)_____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

(a) Name of Contractor;

(b) Contract Number;

(c) BPA Number;

(d) Model Number or National Stock Number (NSN);

(e) Purchase Order Number;

(f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

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BASIC GUIDELINES FOR USING
"CONTRACTOR TEAM ARRANGEMENTS"

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer's requirement.
- Customers make a best value selection.