



*Information Technology, Telecommunications and Visual Communications Solutions for a changing world*

**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SERVICE PRICE LIST**



U.S. General Services Administration

Government Systems, Inc.  
Multiple Award Schedule 70  
Information Technology

Contract Number: GS-35F-0153W

Contract Duration: December 14, 2009 – December 14, 2014

Pricelist current through Modification #1, dated 03/31/2014.  
Products and ordering information in this Authorized FSS Information Technology  
Schedule Pricelist are also available on the GSA Advantage! System  
(<http://www.gsaadvantage.gov>)

SBA Certified 8(a) Firm

Contract Administrator:

Michael Perch

[mperch@gsi-systems.com](mailto:mperch@gsi-systems.com)

(703) 860-0263 Office

(703) 859-7649 Fax

1800 Diagonal Road, Suite 600

Alexandria, Virginia 22314

[www.gsi-systems.com](http://www.gsi-systems.com)



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## CUSTOMER INFORMATION

Maximum Order: SIN 51 - \$10,000,000.00

Minimum Order: N/A  
Payment: 1%/10, Net 30 Days  
Delivery: 90 days ARO  
FOB: Origin  
Warranty: Standard Commercial Warranty  
Quantity Discounts: N/A

*Government Purchase Cards are accepted at or below the micro-purchase threshold (\$2,500.00)  
Government Purchase Cards are acceptable for payments above the micro-purchase threshold.*



## **COMPANY BACKGROUND**

Founded in 2001 by Simone Perch, Government Systems, Inc. is a technology solution consulting company located in Alexandria, Virginia. We offer our clients products and professional services that fulfill requirements in the design, and implementation operations and maintenance of Information Technology, Telecommunications and Visual Communication Systems. The hallmark of our success is our solid workflow infrastructure, highly trained professional consultants and engineers and unmatched personnel attention that we extend to all of our clients.

Since our inception, we have formed a superb professional staff of engineers, project managers, programmers and consultants. We work with many federal government civilian agencies and all of the armed forces branches on a broad spectrum of disciplines in Information Technology, telecommunications and Visual Communications. Our staff is unmatched in technical skills, functional mastery, and cross-functional integration and steeped in the major academic disciplines, analytical and engineering techniques, and practical experience. We have enjoyed uninterrupted continual growth, which we attribute to client satisfaction.

GSI is a Small Business Administration 8(a) certified company that gives our clients the ability to award sole-source contracts, thus eliminating the long and arduous contracting cycle. This combined with our GSA labor rates and turnkey products and services allows for federal government program managers and contracting officers to meet the Federal Acquisition Regulations (FAR) for price justification.



## **SERVICES OFFERED**

- Project Management
- Requirements Analysis
- Engineering Design
- System Programming
- Systems Integration and Installation
- AutoCAD Services
- Technical Systems Training
- Onsite Operations and Maintenance Support
- Facilities Management
- Schedule and Budget Evaluations
- Independent Verification and Validation
- Resource Management
- Enterprise Resource Planning
- Solutions Architecture Business Intelligence
- Security and Disaster Recovery
- Customer Service Help Desk Support
- Technical Writing/Documentation Solutions



## **Areas of Specialty**

- Voice and Data Systems
- Visual Communication Systems
- Videoconferencing Systems

## **Partial Client List**

- Andrews Air Force Base
- Army Research Laboratory
- Bureau of Public Debt
- Defense Acquisitions University
- Department of Homeland Defense
- Drug Enforcement Administration
- Eglin Air Force Base
- Financial Crimes Enforcement Network
- Hulbert Air Force Base
- Joint Warfare Analysis Center
- National Oceanic and Atmospheric Agency
- Naval Surface Warfare Center Dahlgren Division
- Office of the Secretary of Defense
- Scott Air Force Base
- SRA International



**PROJECT MANAGEMENT, SYSTEMS INTEGRATION AND FACILITIES  
MANAGEMENT LABOR RATES**

<u>Labor Category</u>	<u>Labor Rate</u>
Senior Program Manager	\$170.00
Program Manager	\$150.00
Senior Project Manager	\$135.00
Project Manager	\$117.00
Senior Systems Engineer	\$135.00
Systems Engineer	\$118.00
Senior Systems Programmer	\$135.00
Systems Programmer	\$123.00
Senior Systems Integrator	\$111.00
Systems Integrator	\$ 101.00
Senior Systems Installer	\$ 99.00
Systems Installer	\$ 88.00
Training Manager	\$125.00
Training Specialist	\$ 99.00
Facilities Manager	\$97.00
Assistant Facilities Manager	\$71.00
Senior Program Support Manager	\$65.00
Program Support Manager	\$40.00



## JOB DESCRIPTIONS – Project Management, Systems Integration and Facilities Management

### **Commercial Job Title: Senior Program Manager**

**Minimum/General Experience:** Must have a minimum of at least fifteen (15) years experience in the overall management from conception to implementation of complex information technology, videoconferencing, telecommunication or audiovisual systems.

**Functional Responsibility:** This individual shall be responsible for contract performance and will interface with the client's technical representative. This individual will be responsible for the project schedule, budget management, payment terms and conditions, the allocation of proper technical, management and administrative resources to each client location and the overall responsibility of profitability on each job.

**Minimum Education and Experience:** High School Diploma and Fifteen (15) Years Equivalent Experience in Information Systems Technology.

### **Commercial Job Title: Program Manager**

**Minimum/General Experience:** Must have a minimum of at least ten (10) years experience in the overall management from conception to implementation of complex information technology, videoconferencing, telecommunication or audiovisual systems.

**Functional Responsibility:** This individual shall be responsible for contract performance and will interface with the client technical representative. This individual will be responsible for the project schedule, budget management, payment terms and conditions, the allocation of proper technical, management and administrative resources to each client location and the overall responsibility of profitability on each job.

**Minimum Education and Experience:** High School Diploma and Ten (10) Years Equivalent Experience in Information Systems Technology.

**Commercial Job Title: Senior Project Manager**

**Minimum/General Experience:** Must have a minimum of at least seven (7) years experience in the overall management from conception to implementation of complex information technology, videoconferencing, telecommunication or audiovisual systems.

**Functional Responsibility:** This individual shall be responsible for the management of technical resources, coordination with client personnel, schedule adherence, budget management, generation of customer status reports, and final system acceptance.

**Minimum Education and Experience:** High School Diploma and Seven (7) Years Equivalent Experience in Information Systems Technology.

**Commercial Job Title: Project Manager**

**Minimum/General Experience:** Must have a minimum of at least five (5) years experience in the overall management from conception to implementation of complex information technology, videoconferencing, telecommunication or audiovisual systems.

**Functional Responsibility:** This individual shall be responsible for the management of technical resources, coordination with client personnel, schedule adherence, budget management, generation of customer status reports, and final system acceptance.

**Minimum Education and Experience:** High School Diploma and Five (5) Years Equivalent Experience in Information Systems Technology.

**Commercial Job Title: Senior Systems Engineer**

**Minimum/General Experience:** Must have a minimum of ten (10) years experience in the design and implementation of complex information technology, videoconferencing, telecommunication or audiovisual systems.

**Functional Responsibility:** This individual will be directly responsible for all technical and engineering issues relating to system design, user interface, and system functionality to meet documented requirements.

**Minimum Education and Experience:** High School Diploma and Ten (10) Years Equivalent Experience in Information Technology.

**Commercial Job Title: Systems Engineer**

**Minimum/General Experience:** Must have a minimum of five (5) years experience in the design and implementation of information technology, videoconferencing, telecommunication or audiovisual systems.

**Functional Responsibility:** This individual will be directly responsible for all technical and engineering issues relating to system design, user interface, and system functionality to meet documented requirements.

**Minimum Education and Experience:** High School Diploma and Five (5) Years Equivalent Experience in Information Technology.

**Commercial Job Title: Senior Systems Programmer**

**Minimum/General Experience:** Must have a minimum of at least five (5) years experience in the programming of information technology, videoconferencing, Telecommunication or audiovisual systems.

**Functional Responsibility:** This individual will be directly responsible for all programming requirements issues relating to system design, user interface, and system functionality to meet documented requirements.

**Minimum Education and Experience:** High School Diploma and Five (5) Years Equivalent Experience in Information Technology.

**Commercial Job Title: Systems Programmer**

**Minimum/General Experience:** Must have a minimum of three (3) years experience in the programming of information technology, videoconferencing, Telecommunication or audiovisual systems.

**Functional Responsibility:** This individual will be directly responsible for programming requirements relating to system design, user interface, and system functionality to meet documented requirements.

**Minimum Education and Experience:** High School Diploma and Three (3) Years Equivalent Experience in Information Technology.

**Commercial Job Title: Senior Systems Integrator**

**Minimum/General Experience:** This individual shall have a minimum of five (5) years in the in shop wiring, integration, diagnostic and system testing

**Functional Responsibility:** This individual will be directly responsible for all in shop wiring, integration, diagnostic and system testing of information technology, videoconferencing, telecommunication or audiovisual systems to meet documented requirements.

**Minimum Education and Experience:** High School Diploma and Five (5) Years Equivalent Experience in Presentation Technology.

**Commercial Job Title: Systems Integrator**

**Minimum/General Experience:** This individual shall have a minimum of three (3) years in the in shop wiring, integration, diagnostic and system testing.

**Functional Responsibility:** This individual will be directly responsible for all in shop wiring, integration, diagnostic and system testing of information technology, videoconferencing, telecommunication or audiovisual systems to meet documented requirements.

**Minimum Education and Experience:** High School Diploma and Three (3) Years Equivalent Experience in Information Systems Technology.

**Commercial Job Title: Training Manager:**

**Minimum/General Experience:** This individual shall have a minimum of ten (10) years in the training users in operating complex audiovisual and video production systems.

**Functional Responsibility:** This individual will work under the direction of the Video Communications Engineer and will provide management direction to subordinate training personnel.

**Commercial Job Title: Training Specialist**

**Minimum/General Experience:** This individual shall have a minimum of five (5) years experience in training users in operating complex audiovisual and video production systems.

**Functional Responsibility:** This individual will work under the direction of the Training Manager in accomplishing project requirements.

**Minimum Education and Experience:** High School Diploma and three (3) Years Equivalent Experience in the Information Systems Technology and/or Audio Visual and Video Systems.

**Commercial Job List: Facilities Manager**

**Minimum/General Experience:** This individual shall have at least five (5) years experience in the managing of information systems, videoconferencing, telecommunication systems and audio visual. The individual must have specific experience in operation of complex systems to allow for optimal system performance and minimal downtime.

**Functional Responsibility:** The individual will be responsible for the expert operation of complex systems to allow for optimal performance and minimal downtime.

**Minimum Education and Experience:** High School Diploma and Five (5) years experience in Information Technology.

**Commercial Job List: Assistant Facilities Manager**

**Minimum/General Experience:** This individual shall have at least three (3) years experience in the managing of information systems, videoconferencing, telecommunication systems and audio visual. The individual must have specific experience in operation of complex systems to allow for optimal system performance and minimal downtime.

**Functional Responsibility:** The individual will be responsible for the expert operation of complex systems to allow for optimal performance and minimal downtime.

**Minimum Education and Experience:** High School Diploma and Five (5) years experience in Information Technology.

**Commercial Job List: Senior Program Support Manager**

**Minimum/General Experience:** Requires that individual(s) possess seven (7) years experience in the administrative and logistical support of information systems, videoconferencing systems, telecommunication systems and audiovisual systems design, implementation and maintenance.

**Functional Responsibility:** Specific responsibilities will include equipment procurement and incoming equipment receiving, job status reporting, project budget analysis, system documentation support, and other similar functions.

**Minimum Education and Experience:** High School Diploma and Two year college Education and Experience or equivalent experience in Information Systems Technology.

**Commercial Job List: Program Support Manager**

**Minimum/General Experience:** Requires that individual(s) possess three (3) years experience in the administrative and logistical support of information systems, videoconferencing systems, telecommunication systems and audiovisual systems design, implementation and maintenance.

**Functional Responsibility:** Specific responsibilities will include equipment procurement and incoming equipment receiving, job status reporting, project budget analysis, system documentation support, and other similar functions.

**Minimum Education and Experience:** High School Diploma and Two year college Education and Experience or equivalent experience in Information Systems Technology.