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**AUTHORIZED  
MULTIPLE AWARD SCHEDULE PRICELIST  
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY  
EQUIPMENT, SOFTWARE AND SERVICES**

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**SPECIAL ITEM NUMBERS 611420 and 611430**

**Computer Training Courses and Professional/Management Development Training**

**SUBJECT TO COOPERATIVE PURCHASING**

**FSC/PSC Class U012 INFORMATION TRAINING, U099 Education/Training Other**



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Baton Rouge, LA 70816  
T: 225-293-0656  
F: 225-293-0657

900 E St Mary, Suite 209  
Lafayette, LA 70503  
T: 337-233-2016  
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<http://www.lantecctc.com>

**Contract Number: GS-35F-0162Y**

Period Covered by Contract: 1/25/12 through 01/24/2027

Current Through eMod Number PS-0048, April 19, 2022 and MassMod A842

General Services Administration Federal Acquisition Service

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Acquisition Service's Home Page via <http://www.gsaadvantage.gov>

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# Table of Contents

| CONTENTS   | PAGE |
|--|------|
| Table of Contents.....   | 2    |
| Information for ordering activities .....  | 2    |
| Geographic scope of contract .....   | 2    |
| Ordering address and payment information.....                                    | 3    |
| Liability for injury or damage.....  | 3    |
| Statistical data for govt. Ordering office completion of standard Form 279.....  | 3    |
| Delivery schedule .....  | 3    |
| Discounts.....   | 4    |
| Terms and Conditions Applicable to Training Courses (611420/611430).....         | 4    |
| Product Pricing.....   | 6-16 |
| USA commitment to promote small business participation procurement programs..... | 17   |

## INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS

### **SPECIAL NOTICE TO AGENCIES: Small Business Participation**

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!  on-line shopping service ([www.gsaadvantage.gov](http://www.gsaadvantage.gov)). The catalogs/pricelists, GSA Advantage!  and the Federal Acquisition Service Home Page ([www.fss.gsa.gov](http://www.fss.gsa.gov)) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

#### **1. GEOGRAPHIC SCOPE OF CONTRACT:**

*Domestic delivery* is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

*Overseas delivery* is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

2. **CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:**

**LANTEC of Louisiana, L.L.C.**  
PO Box 40314  
Baton Rouge, LA  
70835

Contractor must accept the credit card for payments equal to or less than the micro-purchase for oral or written orders under this contract. The Contractor and the ordering agency may agree to use the credit card for dollar amounts over the micro-purchase threshold (See GSAR 552.232-79 Payment by Credit Card). In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

**T: 225-293-0656**

**F: 225-293-0657**

3. **LIABILITY FOR INJURY OR DAMAGE**

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. **STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:**

Block 9: G. Order/Modification Under Federal Schedule

Block 16: Data Universal Numbering System (DUNS) Number: 160553058

Block 30: Type of Contractor – B

- A. Small Disadvantaged Business
- B. Other Small Business**
- C. Large Business
- G. Other Nonprofit Organization
- L. Foreign Contractor

Block 31: Woman-Owned Small Business - NO

Block 36: Contractor's Taxpayer Identification Number (TIN): 37-1503315

4a. CAGE Code: 4LW70

4b. Contractor has registered with the SAM.gov.

5. **DELIVERY SCHEDULE**

a. **TIME OF DELIVERY:** The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER

DELIVERY TIME (Days ARO)

611420 or 611430

\_\_\_\_\_ Days **TBD @ Task Order Level**

b. **URGENT REQUIREMENTS:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If

the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

6. **DISCOUNTS:** Prices shown are NET Prices; Basic Discounts have been deducted.
- a. Prompt Payment: Net 30 Days from receipt of invoice or date of acceptance, whichever is later.
  - b. Quantity none
  - c. Dollar Volume none
  - d. Government Educational Institutions same (cooperative purchasing)
  - e. Other none

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**TERMS AND CONDITIONS APPLICABLE TO PURCHASE  
OF TRAINING COURSES FOR GENERAL PURPOSE  
COMMERCIAL INFORMATION TECHNOLOGY  
EQUIPMENT AND SOFTWARE (SPECIAL ITEM NUMBER  
611420)**

**1. SCOPE**

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

**2. TIME OF DELIVERY**

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

**3. CANCELLATION AND RESCHEDULING**

- a. For public training conducted at contractor facility, the ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class. If training is private or custom conducted at contractor facility, ordering activity MUST notify the Contractor at least fourteen (14) calendar days in advance of the scheduled training date of any intent to cancel the engagement.
- b. In the event the ordering activity fails to cancel or reschedule a training course scheduled at a contractor facility within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d. For training scheduled at an ordering activity location or classes added at contractor facility to accommodate ordering activity schedule, the ordering activity will notify the contractor at least ten (10) business days prior to start date if the training will not take place on scheduled date. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the

rescheduled training class.

e. In the event the ordering activity fails to cancel or reschedule a training course scheduled at ordering activity location or scheduled for convenience of ordering activity within the time frame specified in paragraph d, above, the ordering activity will be liable for the contracted dollar amount of the training course.

f. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

#### **4. PRICE FOR TRAINING**

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

**Please See Page 6**

#### **5. INVOICES AND PAYMENT**

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

#### **6. FORMAT AND CONTENT OF TRAINING**

a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.

b. **\*\*If applicable\*\*** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.

c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.

d. The Contractor shall provide the following information for each training course offered:

- (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
- (2) The length of the course;
- (3) Mandatory and desirable prerequisites for student enrollment;
- (4) The minimum and maximum number of students per class;
- (5) The locations where the course is offered;
- (6) Class schedules; and
- (7) Price (per student, per class (if applicable)).

e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.

# LANTEC PRODUCT PRICING

Go to <http://www.lantecctc.com/CourseOfferings/application-courses> for **application course** outlines, <http://www.lantecctc.com/CourseOfferings/technical-courses> for **technical course** outlines, and <http://www.lantecctc.com/CourseOfferings/professional-development> for **business skill** outlines.

| SIN    | Course Title                               | Category    | Hours per Day | Days | Min. People Per Public Class | Max. People Per Class | GSA Price without IFF | GSA Price with IFF |
|--------|--|-------------|---------------|------|------------------------------|-----------------------|-----------------------|--------------------|
| 611420 | Access Level 1                             | Application | 8             | 1    | 1                            | 20                    | \$232.75              | \$234.50           |
| 611420 | Access Level 2                             | Application | 8             | 1    | 1                            | 20                    | \$232.75              | \$234.50           |
| 611420 | Access Level 3                             | Application | 8             | 1    | 1                            | 20                    | \$232.75              | \$234.50           |
| 611420 | Adobe Acrobat Pro DC                       | Application | 8             | 2    | 1                            | 20                    | \$665.00              | \$669.99           |
| 611420 | Adobe Captivate CS6                        | Application | 8             | 2    | 1                            | 20                    | \$665.00              | \$669.99           |
| 611420 | Adobe Flash CC                             | Application | 8             | 2    | 1                            | 20                    | \$665.00              | \$669.99           |
| 611420 | Adobe Illustrator CC                       | Application | 8             | 2    | 1                            | 20                    | \$665.00              | \$669.99           |
| 611420 | Adobe InDesign CC                          | Application | 8             | 2    | 1                            | 20                    | \$665.00              | \$669.99           |
| 611420 | Adobe Photoshop CC                         | Application | 8             | 2    | 1                            | 20                    | \$665.00              | \$669.99           |
| 611420 | Crystal Reports Designer 1                 | Application | 8             | 2    | 1                            | 20                    | \$665.00              | \$669.99           |
| 611420 | Crystal Reports Designer 2                 | Application | 8             | 2    | 1                            | 20                    | \$665.00              | \$669.99           |
| 611420 | Excel Advanced Data Analysis Tools         | Application | 8             | 1    | 1                            | 20                    | \$232.75              | \$234.50           |
| 611420 | Excel Level 1                              | Application | 8             | 1    | 1                            | 20                    | \$232.75              | \$234.50           |
| 611420 | Excel Level 2                              | Application | 8             | 1    | 1                            | 20                    | \$232.75              | \$234.50           |
| 611420 | Excel Level 3                              | Application | 8             | 1    | 1                            | 20                    | \$232.75              | \$234.50           |
| 611420 | Excel VBA                                  | Application | 8             | 1    | 1                            | 20                    | \$213.75              | \$215.35           |
| 611420 | MS 50448: Maximizing Pivot Tables in Excel | Application | 8             | 1    | 1                            | 20                    | \$232.75              | \$234.50           |
| 611420 | HTML 5 Introduction & Advanced             | Application | 8             | 2    | 1                            | 20                    | \$665.00              | \$669.99           |
| 611420 | InfoPath                                   | Application | 8             | 1    | 1                            | 20                    | \$332.50              | \$334.99           |
| 611420 | Keyboarding A to Z                         | Application | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.28           |
| 611420 | MS Office 365 with Skype                   | Application | 8             | 1    | 1                            | 20                    | \$232.75              | \$234.50           |
| 611420 | Office 2016: Transition from 2007/2010     | Application | 8             | 1    | 1                            | 20                    | \$213.75              | \$215.35           |
| 611420 | Office 365 for End Users                   | Application | 8             | 1    | 1                            | 20                    | \$332.50              | \$334.99           |
| 611420 | OneNote                                    | Application | 8             | 1    | 1                            | 20                    | \$232.75              | \$234.50           |
| 611420 | Outlook                                    | Application | 8             | 2    | 1                            | 20                    | \$465.50              | \$468.99           |
| 611420 | PowerPoint Level 1                         | Application | 8             | 1    | 1                            | 20                    | \$232.75              | \$234.50           |

| SIN    | Course Title                                   | Category        | Hours per Day | Days | Min. People Per Public Class | Max. People Per Class | GSA Price without IFF | GSA Price with IFF |
|--------|--|-----------------|---------------|------|------------------------------|-----------------------|-----------------------|--------------------|
| 611420 | PowerPoint Level 2                             | Application     | 8             | 1    | 1                            | 20                    | \$232.75              | \$234.50           |
| 611420 | Project  | Application     | 8             | 2    | 1                            | 20                    | \$665.00              | \$669.99           |
| 611420 | Publisher                                      | Application     | 8             | 1    | 1                            | 20                    | \$332.50              | \$334.99           |
| 611420 | QuickBooks                                     | Application     | 8             | 2    | 1                            | 20                    | \$665.00              | \$669.99           |
| 611420 | SharePoint Designer Levels 1 & 2               | Application     | 8             | 2    | 1                            | 20                    | \$1,135.25            | \$1,143.76         |
| 611420 | SharePoint Foundation Level 1                  | Application     | 8             | 2    | 1                            | 20                    | \$1,135.25            | \$1,143.76         |
| 611420 | SharePoint Foundation Level 2                  | Application     | 8             | 2    | 1                            | 20                    | \$1,135.25            | \$1,143.76         |
| 611420 | SharePoint Site User                           | Application     | 8             | 1    | 1                            | 20                    | \$470.25              | \$473.78           |
| 611420 | Skype for Business                             | Application     | 8             | 1    | 1                            | 20                    | \$232.75              | \$234.50           |
| 611430 | Train the Trainer                              | Application     | 8             | 3    | 1                            | 20                    | \$945.25              | \$952.34           |
| 611420 | Using Microsoft Windows 10                     | Application     | 8             | 1    | 1                            | 20                    | \$232.75              | \$234.50           |
| 611420 | Visio  | Application     | 8             | 2    | 1                            | 20                    | \$665.00              | \$669.99           |
| 611420 | Web Design HTML & CSS3                         | Application     | 8             | 2    | 1                            | 20                    | \$570.50              | \$574.78           |
| 611420 | Word Level 1                                   | Application     | 8             | 1    | 1                            | 20                    | \$232.75              | \$234.50           |
| 611420 | Word Level 2                                   | Application     | 8             | 1    | 1                            | 20                    | \$232.75              | \$234.50           |
| 611420 | Word Level 3                                   | Application     | 8             | 1    | 1                            | 20                    | \$232.75              | \$234.50           |
| 611430 | Active Listening                               | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Active Shooter Mitigation                      | Business Skills | 4             | 1    | 1                            | 20                    | \$118.75              | \$119.65           |
| 611430 | Anger Management                               | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Budgeting for Decision Makers                  | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Building Cohesive Teams                        | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Business Ethics                                | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Business Etiquette                             | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Coaching and Mentoring                         | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Conflict Resolution                            | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Crisis Management                              | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Critical Elements of Superior Customer Service | Business Skills | 8             | 2    | 1                            | 20                    | \$475.00              | \$478.59           |



| SIN    | Course Title                                | Category        | Hours per Day | Days | Min. People Per Public Class | Max. People Per Class | GSA Price without IFF | GSA Price with IFF |
|--------|---|-----------------|---------------|------|------------------------------|-----------------------|-----------------------|--------------------|
| 611430 | Dealing with Organizational Change          | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Defensive Driving                           | Business Skills | 6             | 1    | 1                            | 20                    | \$152.00              | \$153.15           |
| 611430 | Disability Awareness                        | Business Skills | 1             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Diversity Awareness                         | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Effective Business Writing                  | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Effective Presentations                     | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Elderly Sensitivity                         | Business Skills | 4             | 1    | 1                            | 20                    | \$118.75              | \$119.65           |
| 611430 | Emotional Intelligence                      | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Employee Performance Management             | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Financial Management, Advanced              | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Financial Management, Basic                 | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Heartsaver Bloodborne Pathogens             | Business Skills | 2             | 1    | 1                            | 20                    | \$59.38               | \$59.83            |
| 611430 | Heartsaver CPR AED                          | Business Skills | 4             | 1    | 1                            | 20                    | \$118.75              | \$119.65           |
| 611430 | Heartsaver First Aid CPR AED                | Business Skills | 6             | 1    | 1                            | 20                    | \$178.13              | \$179.48           |
| 611430 | HIPAA Overview                              | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Hiring for Success: Interviewing Skills     | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Interpersonal Communication Techniques      | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Leadership Skills for Supervisors           | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Mastering Principles of Motivation          | Business Skills | 4             | 1    | 1                            | 20                    | \$118.75              | \$119.65           |
| 611430 | Motivating Your Workforce                   | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Planning and Developing Productive Meetings | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Project Management Advanced                 | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Project Management Fundamentals             | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |



| SIN    | Course Title   | Category        | Hours per Day | Days | Min. People Per Public Class | Max. People Per Class | GSA Price without IFF | GSA Price with IFF |
|--------|--|-----------------|---------------|------|------------------------------|-----------------------|-----------------------|--------------------|
| 611430 | Project Management Intermediate                              | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Sales Professional Essentials                                | Business Skills | 8             | 2    | 1                            | 20                    | \$475.00              | \$478.59           |
| 611430 | Sexual Harassment: Awareness and Prevention                  | Business Skills | 4             | 1    | 1                            | 20                    | \$118.75              | \$119.65           |
| 611430 | Sexual Harassment Prevention                                 | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611420 | Social Media for Business                                    | Business Skills | 8             | 2    | 1                            | 20                    | \$475.00              | \$478.56           |
| 611430 | Strategic Decision Making and Problem Solving                | Business Skills | 8             | 2    | 1                            | 20                    | \$475.00              | \$478.59           |
| 611430 | Stress Management  | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611430 | Time Management  | Business Skills | 8             | 1    | 1                            | 20                    | \$237.50              | \$239.29           |
| 611420 | AutoCAD Advanced   | Technical       | 8             | 3    | 1                            | 15                    | \$1,610.25            | \$1,622.33         |
| 611420 | AutoCAD Fundamentals   | Technical       | 8             | 5    | 1                            | 15                    | \$2,180.25            | \$2,196.60         |
| 611420 | AZ-104 Azure Administrator                                   | Technical       | 8             | 5    | 1                            | 20                    | \$2,465.25            | \$2,483.88         |
| 611420 | AZ-204 Developing Solutions for Microsoft Azure              | Technical       | 8             | 5    | 1                            | 20                    | \$2,845.25            | \$2,866.75         |
| 611420 | AZ-220 Microsoft Azure IoT Developer                         | Technical       | 8             | 4    | 1                            | 20                    | \$2,465.25            | \$2,483.88         |
| 611420 | AZ-400 Designing and Implementing Microsoft DevOps Solutions | Technical       | 8             | 5    | 1                            | 20                    | \$2,845.25            | \$2,866.75         |
| 611420 | AZ-500 Microsoft Azure Security Technologies                 | Technical       | 8             | 4    | 1                            | 20                    | \$2,465.25            | \$2,483.88         |
| 611420 | AZ-900 Azure Fundamentals                                    | Technical       | 8             | 2    | 1                            | 20                    | \$1,325.25            | \$1,335.26         |
| 611420 | CAP: Certified Authorization Professional (ISC2)             | Technical       | 8             | 4    | 1                            | 15                    | \$2,560.25            | \$2,579.45         |
| 611420 | CEH - Certified Ethical Hacker (EC Council)                  | Technical       | 8             | 5    | 1                            | 15                    | \$2,560.25            | \$2,579.45         |
| 611420 | CISM - Certified Information Security Manager                | Technical       | 8             | 5    | 1                            | 15                    | \$2,845.25            | \$2,866.59         |
| 611420 | CISSP - Certified Information Systems Security Professional  | Technical       | 8             | 5    | 1                            | 15                    | \$2,560.25            | \$2,579.45         |

| SIN    | Course Title   | Category  | Hours per Day | Days | Min. People Per Public Class | Max. People Per Class | GSA Price without IFF | GSA Price with IFF |
|--------|--|-----------|---------------|------|------------------------------|-----------------------|-----------------------|--------------------|
| 611420 | CompTIA A+   | Technical | 8             | 5    | 1                            | 15                    | \$2,085.25            | \$2,101.01         |
| 611420 | CompTIA Network +  | Technical | 8             | 5    | 1                            | 15                    | \$2,085.25            | \$2,101.01         |
| 611420 | CompTIA Project+   | Technical | 8             | 5    | 1                            | 15                    | \$2,560.25            | \$2,579.45         |
| 611420 | CompTIA Security +   | Technical | 8             | 5    | 1                            | 15                    | \$2,085.25            | \$2,101.01         |
| 611420 | CompTIA CASP   | Technical | 8             | 5    | 1                            | 15                    | \$2,560.25            | \$2,579.45         |
| 611420 | CompTIA Cybersecurity Analyst CSA+                                   | Technical | 8             | 5    | 1                            | 15                    | \$2,370.25            | \$2,388.03         |
| 611420 | CWNA - Certified Wireless Network Associate                          | Technical | 8             | 5    | 1                            | 15                    | \$3,130.25            | \$3,153.73         |
| 611420 | DP-300 Administering Relational Databases on Microsoft Azure         | Technical | 8             | 4    | 1                            | 20                    | \$2,465.25            | \$2,483.88         |
| 611420 | eMASS Direct User R2.0 Hands-on Labs                                 | Technical | 8             | 5    | 1                            | 15                    | \$2845.25             | \$2866.59          |
| 611420 | eMASS Direct User R2.0 Lecture Only                                  | Technical | 8             | 3    | 1                            | 15                    | \$2,085.25            | \$2,069.61         |
| 611420 | Federal Risk Mgmt Framework (RMF) Implementation 4.0: DoD/IC Edition | Technical | 8             | 4    | 1                            | 15                    | \$2,560.25            | \$2,579.45         |
| 611420 | GL250: Enterprise LINUX System Administration                        | Technical | 8             | 5    | 1                            | 15                    | \$2,370.25            | \$2,388.03         |
| 611420 | GL254: Red Hat Enterprise Linux Systems Administration III           | Technical | 8             | 5    | 1                            | 15                    | \$2,370.25            | \$2,388.03         |
| 611420 | GL275: Enterprise Linux Network Services                             | Technical | 8             | 5    | 1                            | 15                    | \$2,370.25            | \$2,388.03         |
| 611420 | ICND1 -Interconnecting Cisco Network Devices- Part 1                 | Technical | 8             | 5    | 1                            | 15                    | \$2,085.25            | \$2,101.01         |
| 611420 | ICND2 -Interconnecting Cisco Network Devices- Part 2                 | Technical | 8             | 5    | 1                            | 15                    | \$2,085.25            | \$2,101.01         |
| 611420 | ITIL v4 Foundations  | Technical | 8             | 3    | 1                            | 15                    | \$1,610.25            | \$1,622.33         |
| 611420 | ITIL Intermediate: Service Transition                                | Technical | 8             | 3    | 1                            | 15                    | \$2,655.25            | \$2,675.16         |
| 611420 | ITIL Intermediate: Service Operation                                 | Technical | 8             | 3    | 1                            | 15                    | \$2,655.25            | \$2,675.16         |
| 611420 | Java Programming Fundamentals  | Technical | 8             | 5    | 1                            | 15                    | \$2,370.25            | \$2,388.03         |
| 611420 | Java Script  | Technical | 8             | 3    | 1                            | 15                    | \$1,895.25            | \$1,909.46         |
| 611420 | Lean Six Sigma Green Belt  | Technical | 8             | 5    | 1                            | 15                    | \$2,848.10            | \$2,869.46         |

| SIN    | Course Title  | Category  | Hours per Day | Days | Min. People Per Public Class | Max. People Per Class | GSA Price without IFF | GSA Price with IFF |
|--------|---|-----------|---------------|------|------------------------------|-----------------------|-----------------------|--------------------|
| 611420 | Lean Six Sigma: Yellow Belt                               | Technical | 8             | 3    | 1                            | 15                    | \$2,085.25            | \$2,100.89         |
| 611420 | Lean Six Sigma: White Belt                                | Technical | 8             | 1    | 1                            | 15                    | \$427.50              | \$430.71           |
| 611420 | Malicious Software: Effective Discovery & Countermeasures | Technical | 8             | 1    | 1                            | 15                    | \$660.25              | \$665.20           |

|        |   |           |   |   |   |    |            |            |
|--------|---|-----------|---|---|---|----|------------|------------|
| 611420 | MS 20487: Developing Microsoft Azure and Web Services                               | Technical | 8 | 5 | 1 | 15 | \$2170.65  | \$2186.93  |
| 611420 | MS 20703-1A: Administering System Center Configuration Manager                      | Technical | 8 | 5 | 1 | 15 | \$2,560.25 | \$2,579.45 |
| 611420 | MS 20740: Installation, Storage, and Compute With Windows Server 2016               | Technical | 8 | 5 | 1 | 15 | \$2,370.25 | \$2,388.03 |
| 611420 | MS 20741: Networking with Windows Server 2016                                       | Technical | 8 | 5 | 1 | 15 | \$2,370.25 | \$2,388.03 |
| 611420 | MS 50292: Administer and Maintain Windows 7   | Technical | 8 | 5 | 1 | 15 | \$2,180.25 | \$2,196.60 |
| 611420 | MS 50322: Configuring and Administering Windows 7                                   | Technical | 8 | 5 | 1 | 15 | \$2,085.25 | \$2,101.01 |
| 611420 | MS 50331: Windows 7 Enterprise Support Technician                                   | Technical | 8 | 5 | 1 | 15 | \$2,085.25 | \$2,101.01 |
| 611420 | MS 50465: Performance Point 2010 Designing & Implementing Scorecards & Dashboards   | Technical | 8 | 5 | 1 | 15 | \$2,180.25 | \$2,196.60 |
| 611420 | MS 55005: Microsoft Report Builder 3.0 with SQL 2008R2, SQL 2012 Express & SQL 2012 | Technical | 8 | 2 | 1 | 15 | \$1,325.25 | \$1,335.19 |
| 611420 | MS 55029: Introduction to SharePoint 2013 for Collaboration and Document            | Technical | 8 | 1 | 1 | 15 | \$470.25   | \$445.50   |
| 611420 | MS 55033: SharePoint 2013 Site Collection and Site Administration                   | Technical | 8 | 5 | 1 | 15 | \$2,560.25 | \$2,579.45 |
| 611420 | MS 55035: SharePoint 2013 for Site Owners   | Technical | 8 | 3 | 1 | 15 | \$1,610.25 | \$1,622.33 |

| SIN    | Course Title  | Category  | Hours per Day | Days | Min. People Per Public Class | Max. People Per Class | GSA Price without IFF | GSA Price with IFF |
|--------|---|-----------|---------------|------|------------------------------|-----------------------|-----------------------|--------------------|
| 611420 | MS 55124: Quick Microsoft SQL Server 2012-2014 Reporting Services | Technical | 8             | 2    | 1                            | 15                    | \$1,325.25            | \$1,335.19         |
| 611420 | PMP -Project Management Professional                              | Technical | 8             | 5    | 1                            | 15                    | \$2,560.25            | \$2,579.45         |
| 611420 | Revit Architecture Fundamentals                                   | Technical | 8             | 4    | 1                            | 15                    | \$1,895.25            | \$1,909.46         |
| 611420 | Revit MEP Fundamentals  | Technical | 8             | 3    | 1                            | 15                    | \$1,420.25            | \$1,430.98         |
| 611420 | RH033/GL120: Linux Fundamentals                                   | Technical | 8             | 5    | 1                            | 15                    | \$2,370.25            | \$2,388.03         |
| 611420 | Security Awareness  | Technical | 8             | 1    | 1                            | 15                    | \$470.25              | \$473.78           |
| 611420 | SharePoint Foundation 2016 Power User                             | Technical | 8             | 2    | 1                            | 15                    | \$1,135.25            | \$1,143.76         |
| 611420 | VMware Advanced Configuration & Management                        | Technical | 8             | 5    | 1                            | 15                    | \$3,510.25            | \$3,536.58         |
| 611420 | vSphere Configuration & Management                                | Technical | 8             | 5    | 1                            | 15                    | \$3,510.25            | \$3,536.58         |

## USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

### PREAMBLE

LANTEC of Louisiana, L.L.C. provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

### COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To ensure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact

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