

**AUTHORIZED FEDERAL SUPPLY SERVICE  
INFORMATION TECHNOLOGY SCHEDULE PRICELIST  
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY  
EQUIPMENT, SOFTWARE AND SERVICES**

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**SIN 132-32 – TERM SOFTWARE LICENSES**

Includes operating system software, application software, EDI translation and mapping software, enabled E-Mail message based products, Internet software, database management programs, and other software.

**SIN 132-33 - PERPETUAL SOFTWARE LICENSES**

Includes operating system software, application software, EDI translation and mapping software, enabled E-mail message based products, Internet software, database management programs, and other software.

**SIN 132-34 - MAINTENANCE OF SOFTWARE**

1. Software Maintenance as a Product. Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self diagnostics. Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service.
2. Software Maintenance as a Service. Software maintenance as a service creates, designs, implements, and/or integrates customized changes to software that solve one or more problems and is not included with the price of the software. Software maintenance as a service includes person-to-person communications regardless of the medium used to communicate: telephone support, on-line technical support, customized support, and/or technical expertise which are charged commercially. Software maintenance as a service is billed arrears in accordance with 31 U.S.C. 3324.

**SIN 132-50 - TRAINING**

Includes all modalities of training

**SIN 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES**

FPDS Code D302	IT Systems Development Services
FPDS Code D306	IT Systems Analysis Services
FPDS Code D307	Automated Information Systems Design and Integration Services
FPDS Code D308	Programming Services, Millennium Conversion Services (Y2K)
FPDS Code D311	IT Data Conversion Services
FPDS Code D316	IT Network Management Services

Includes resources and facilities management, database planning and design, systems analysis and design, network services, programming, millennium conversion services, conversion and implementation support, network services project management, data/records management, subscriptions/publications (electronic media), and other services.

**Note 1:** All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

**Note 2:** Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

**Note 3:** This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.



**International Software Systems Inc.  
7337 Hanover Parkway Suite A  
Greenbelt MD 20770  
Phone: 301-982-9700  
Fax: 301-982-0500  
www.issi-software.com**

**Contract Number: GS-35F-0163K  
Period Covered by Contract: 12/15/2014 – 12/17/2019**

**General Services Administration  
Federal Supply Service**

Pricelist current through Modification # 51, dated September 09, 2016.

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <https://www.gsaadvantage.gov/>

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**INFORMATION FOR ORDERING ACTIVITIES  
APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

**Small Business Participation**

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!<sup>TM</sup> on-line shopping service ([www.fss.gsa.gov](http://www.fss.gsa.gov)). The catalogs/pricelists, GSA Advantage!<sup>TM</sup> and the Federal Supply Service Home Page ([www.fss.gsa.gov](http://www.fss.gsa.gov)) contains information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

**1. Geographic Scope of Contract:**

*Domestic delivery* is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

*Overseas delivery* is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

**2. Contractor's Ordering Address and Payment Information:**

**International Software Systems, Inc.**

7337 Hanover Parkway Suite A  
Greenbelt MD 20770  
Phone: 301-982-9700  
Fax: 301-982-0500

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

**Phone: 301-982-9700, 301-886-8900**

**When Authorized Dealers are allowed by the Contractor to bill ordering activities and accept payment, the order and/or payment must be in the name of the Contractor, in care of the Authorized Dealer.**

**3. Liability for Injury or Damage:**

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

**4. Statistical Data for Government Ordering Office Completion of Standard Form 279:**

Block 9: G. Order/Modification Under Federal Schedule  
 Block 16: Data Universal Numbering System (DUNS) Number: 15-507-5369  
 Block 30: Type of Contractor - Small Disadvantaged Business  
 Block 31: Woman-Owned Small Business - NO  
 Block 36: Contractor's Taxpayer Identification Number (TIN): 52-1915109

- 4a. CAGE Code: 1MGL7
- 4b. Contractor has registered with the Central Contractor Registration Database.

**5. FOB Destination:**

48 contiguous states, and the District of Columbia excluding Alaska, Hawaii and Puerto Rico.

**6. Delivery Schedule:**

- a. Time of Delivery: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
<u>132-32</u>	15 Days
<u>132-33</u>	15 Days
<u>132-34</u>	15 Days
<u>132-50</u>	As negotiated between the Agency and the Contractor
<u>132-51</u>	As negotiated between the Agency and the Contractor

- b. Urgent Requirements: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

**7. Discounts:**

Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: 0 % - Net 30 days from receipt of invoice or date of acceptance, whichever is later.
- b. Government Educational Institutions receive the same discount as the Federal Government agencies

**8. Trade Agreements Act of 1979, as amended:**

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

**9. Statement Concerning Availability of Export Packing:**

None

**10. Small Requirements:**

The minimum dollar value of orders to be issued is \$ 100.

**11. Maximum Order:**

(All dollar amounts are exclusive of any discount for prompt payment.)

- a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:

- Special Item Number 132-32 – Term Software Licenses
- Special Item Number 132-33 - Perpetual Software Licenses
- Special Item Number 132-34 – Maintenance of Software
- Special Item Number 132-51 - Information Technology (IT) Professional Services
- Special Item Number 132-52 - Electronic Commerce (EC) Services

- b. The Maximum Order value for the following Special Item Numbers (SINs) is \$25,000:

- Special Item Number 132-50 - Training Courses

**12. Use of Federal Supply Service Information Technology Schedule Contracts:**

In accordance with FAR 8.404:

Orders placed pursuant to a Multiple Award Schedule (MAS), using the procedures in FAR 8.404, are considered to be issued pursuant to full and open competition. Therefore, when placing orders under Federal Supply Schedules, ordering activities need not seek further competition, synopsise the requirement, make a separate determination of fair and reasonable pricing, or consider small business set-asides in accordance with subpart 19.5. GSA has already determined the prices of items under schedule contracts to be fair and reasonable. By placing an order against a schedule using the procedures outlined below, the ordering activity has concluded that the order represents the best value and results in the lowest overall cost alternative (considering price, special features, administrative costs, etc.) to meet the ordering activity’s needs.

- a. Orders placed at or below the micro-purchase threshold. Ordering activities can place orders at or below the micro-purchase threshold with any Federal Supply Schedule Contractor.
- b. Orders exceeding the micro-purchase threshold but not exceeding the maximum order threshold. Orders should be placed with the Schedule Contractor that can provide the supply or service that represents the best value. Before placing an order, ordering activities should consider reasonably available information about the supply or service offered under MAS contracts by using the “GSA Advantage!” on-line shopping service, or by reviewing the catalogs/pricelists of at least three Schedule Contractors and selecting the delivery and other options available under the schedule that meets the ordering activity’s needs. In selecting the supply or service representing the best value, the ordering activity may consider--
  - (1) Special features of the supply or service that are required in effective program performance and that are not provided by a comparable supply or service;
  - (2) Trade-in considerations;
  - (3) Probable life of the item selected as compared with that of a comparable item;
  - (4) Warranty considerations;
  - (5) Maintenance availability;
  - (6) Past performance; and
  - (7) Environmental and energy efficiency considerations.
- c. Orders exceeding the maximum order threshold. Each schedule contract has an established maximum order threshold. This threshold represents the point where it is advantageous for the ordering activity to seek a price reduction. In addition to following the procedures in paragraph b, above, and before placing an order that exceeds the maximum order threshold, ordering activities shall--

Review additional Schedule Contractors’

- (1) catalogs/pricelists or use the “GSA Advantage!” on-line shopping service;
- (2) Based upon the initial evaluation, generally seek price reductions from the Schedule Contractor(s) appearing to provide the best value (considering price and other factors); and
- (3) After price reductions have been sought, place the order with the Schedule Contractor that provides the best value and results in the lowest overall cost alternative. If further price reductions are not offered, an order may still be placed, if the ordering activity determines that it is appropriate.
  - i. Offer a new lower price for this requirement (the Price Reductions clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations);
  - ii. Offer the lowest price available under the contract; or
  - iii. Decline the order (orders must be returned in accordance with FAR 52.216-19).
- d. Blanket purchase agreements (BPAs). The establishment of Federal Supply Schedule BPAs is permitted when following the ordering procedures in FAR 8.404. All schedule contracts contain BPA provisions. Ordering activities may use BPAs to establish accounts with Contractors to fill recurring requirements. BPAs should address the frequency of ordering and invoicing, discounts, and delivery locations and times.
- e. Price reductions. In addition to the circumstances outlined in paragraph c, above, there may be instances when ordering activities will find it advantageous to request a price reduction. For example, when the ordering activity finds a schedule supply or service elsewhere at a lower price or when a BPA is being established to fill recurring requirements, requesting a price reduction could be advantageous. The potential volume of orders under these agreements, regardless of the size of the individual order, may offer the ordering activity the opportunity to secure greater discounts. Schedule Contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order.
- f. Small business. For orders exceeding the micro-purchase threshold, ordering activities should give preference to the items of small business concerns when two or more items at the same delivered price will satisfy the requirement.
- g. Documentation. Orders should be documented, at a minimum, by identifying the Contractor the item was purchased from, the item purchased, and the amount paid. If an ordering activity requirement, in excess of the micro-purchase threshold, is defined so as to require a particular brand name, product, or feature of a product peculiar to one manufacturer, thereby precluding consideration of a product manufactured by another company, the ordering activity shall include an explanation in the file as to why the particular brand name, product, or feature is essential to satisfy the ordering activity’s needs.

### **13. Federal Information Technology/Telecommunication Standards Requirements:**

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

- 13.1 Federal Information Processing Standards Publications (FIPS PUBS): Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.
- 13.2 Federal Telecommunication Standards (FED-STDS): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless

a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

#### **14. Contractor Tasks / Special Requirements (C-FSS-370) (NOV 2001):**

- a. Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- b. Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- c. Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- d. Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- e. Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- f. Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- g. Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- h. Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- i. Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- j. Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

#### **15. Contract Administration for Ordering Activities:**

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

**16. GSA Advantage! :**

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: Internet Explorer, Firefox, Chrome, Netscape). The Internet address is <https://www.gsaadvantage.gov/>

**17. Purchase of Open Market Items:**

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract.

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

**18. Contractor Commitments, Warranties and Representations:**

- a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:
  - (1) Time of delivery/installation quotations for individual orders;
  - (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
  - (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.
- b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

**19. Overseas Activities:**

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

None

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

**20. Blanket Purchase Agreements (BPAs):**

Federal Acquisition Regulation (FAR) 13.303-1(a) defines Blanket Purchase Agreements (BPAs) as "...a simplified method of filling anticipated repetitive needs for supplies or services by establishing 'charge accounts' with qualified sources of supply." The use of Blanket Purchase Agreements under the Federal Supply Schedule Program is authorized in accordance with FAR 13.303-2(c)(3), which reads, in part, as follows:

"BPAs may be established with Federal Supply Schedule Contractors, if not inconsistent with the terms of the applicable schedule contract."

Federal Supply Schedule contracts contain BPA provisions to enable schedule users to maximize their administrative and purchasing savings. This feature permits schedule users to set up "accounts" with Schedule Contractors to fill recurring requirements. These accounts establish a period for the BPA and generally address issues such as the frequency of ordering and invoicing, authorized callers, discounts, delivery locations and times. Agencies may qualify for the best quantity/volume discounts available under the contract, based on the potential volume of business that may be generated through such an agreement, regardless of the size of the individual orders. In addition, agencies may be able to secure a discount higher than that available in the contract based on the aggregate volume of business possible under a BPA. Finally, Contractors may be open to a progressive type of discounting where the discount would increase once the sales accumulated under the BPA reach certain prescribed levels. Use of a BPA may be particularly useful with the new Maximum Order feature. See the Suggested Format, contained in this Schedule Pricelist, for customers to consider when using this purchasing tool.

**21. Contractor Team Arrangements:**

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

**22. Installation, Deinstallation, Reinstallation:**

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act apply.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, de-installation, and reinstallation services under SIN 132-8.

**23. Section 508 Compliance:**

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

[www.issi-software.com](http://www.issi-software.com)

The EIT standard can be found at: [www.Section508.gov/](http://www.Section508.gov/).

**24. Prime Contractor Ordering from Federal Supply Schedules:**

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order:

- a. A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- b. The following statement:
- c. This order is placed under written authorization from 12/15/2014 – 12/17/2019. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

**25. Insurance—Work on a Government Installation (JAN 1997) (FAR 52.228-5):**

- a. The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- b. Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—
  - (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
  - (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- c. The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

**26. Software Interoperability:**

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as inter-operable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

**27. Advance Payments:**

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract.(31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO  
PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33) AND  
MAINTENANCE (SPECIAL ITEM NUMBER 132-34) OF GENERAL PURPOSE  
COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE**

**1. Inspection/Acceptance:**

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

**2. End User License Agreements (EULA) / Terms of Service (TOS) Agreement Requirements:**

The Contractor shall provide all Enterprise User License Agreements in an editable format.

**3. Guarantee/Warranty**

- a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.
- b. 90 days' warranty and other warranties are negotiated when a specific sale takes place.
- c. Manufacturer warrants that all unmodified Software will substantially conform to Manufacturer's published specifications (as set forth in the user documentation) prevailing at shipment for a period of one-hundred twenty (120) days from shipment of the initial release provided. Manufacturer does not warrant the Software will be error free or that all errors will be remedied. Manufacturer s and/or its licensors' entire liability and Customer's exclusive remedy under this warranty shall be for Manufacturer to make reasonable efforts to remedy any such material non-conformance reported in writing within the warranty period. In the event of failure of such remedy after reasonable efforts, Manufacturer may provide a refund of the license fees paid for the Software and terminate this Agreement. NEITHER IBM NOR ANY OF ITS LICENSORS MAKES ANY OTHER REPRESENTATION OR WARRANTY REGARDING THE SOFTWARE, INCLUDING EXPRESS OR IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.
- d. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.
- e. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

**4. Technical Services:**

The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number 877-808-4774 for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from 8 A.M to 5 P.M (Eastern)

**5. Software Maintenance:**

- a. Software maintenance service shall include the following:  
Periodic Updates, hot fixes, newsletters of upcoming changes
- b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

**6. Periods of Perpetual Software Licenses (132-33) and Maintenance (132-34):**

- a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.
- b. Maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.
- c. Annual Funding. When annually appropriated funds are cited on an order for maintenance, the period of the maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of maintenance orders citing the new appropriation shall be required, if the maintenance is to be continued during any remainder of the contract period.
- d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12-month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.
- e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the maintenance is to be terminated at that time. Orders for the continuation of maintenance will be required if the maintenance is to be continued during the subsequent period.

**7. Utilization Limitations (132-33, AND 132-34):**

- a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.
- b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:
  - (1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.
  - (2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.
  - (3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.
  - (4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer

is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

- (5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

**8. Software Conversions (132-33):**

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version.

**9. Descriptions and Equipment Compatibility:**

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

**10. Right-To-Copy Pricing:**

The Contractor shall insert the discounted pricing for right-to-copy licenses.

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF  
TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL  
INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE  
(SPECIAL ITEM NUMBER 132-50)**

**1. Scope:**

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

**2. Order:**

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

**3. Time of Delivery:**

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

**4. Cancellation and Rescheduling:**

- a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
- b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

**5. Follow-Up Support:**

The Contractor agrees to provide each student with unlimited telephone support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

**6. Price for Training:**

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

**7. Invoices and Payment:**

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

**8. Format and Content of Training:**

- a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b. **\*\*If applicable\*\*** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.
- c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.
- d. The Contractor shall provide the following information for each training course offered:
  - (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
  - (2) The length of the course;
  - (3) Mandatory and desirable prerequisites for student enrollment;
  - (4) The minimum and maximum number of students per class;
  - (5) The locations where the course is offered;
  - (6) Class schedules; and
  - (7) Price (per student, per class (if applicable)).
- e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses, must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts.

**9. "No Charge" Training:**

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

None

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)  
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51) AND  
ELECTRONIC COMMERCE (EC) SERVICES (SPECIAL ITEM NUMBER 132-52)**

**1. Scope:**

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services and Special Item Number 132-52 Electronic Commerce Services apply exclusively to IT/EC Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

**2. Performance Incentives:**

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

**3. Ordering Procedures for Services (Requiring a Statement of Work) (G-FCI-920) (MAR 2003):**

FAR 8.402 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINs) within a Schedule. GSA has established special ordering procedures for services that require a Statement of Work. These special ordering procedures take precedence over the procedures in FAR 8.404 (b)(2) through (b)(3).

When ordering services over \$100,000, Department of Defense (DOD) ordering offices and non-DOD agencies placing orders on behalf of the DOD must follow the policies and procedures in the Defense Federal Acquisition Regulation Supplement (DFARS) 208.404-70 – Additional ordering procedures for services. When DFARS 208.404-70 is applicable and there is a conflict between the ordering procedures contained in this clause and the additional ordering procedures for services in DFARS 208.404-70, the DFARS procedures take precedence. GSA has determined that the prices for services contained in the contractor's price list applicable to this Schedule are fair and reasonable. However, the ordering activity using this contract is responsible for considering the level of effort and mix of labor proposed to perform a specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.

(a) When ordering services, ordering activities shall—

(1) Prepare a Request (Request for Quote or other communication tool):

- (i) A statement of work (a performance-based statement of work is preferred) that outlines, at a minimum, the work to be performed, location of work, period of performance, deliverable schedule, applicable standards, acceptance criteria, and any special requirements (i.e., security clearances, travel, special knowledge, etc.) should be prepared.
- (ii) The request should include the statement of work and request the contractors to submit either a firm-fixed price or a ceiling price to provide the services outlined in the statement of work. A firm-fixed price order shall be requested, unless the ordering activity makes a determination that it is not possible at the time of placing the order to estimate accurately the extent or duration of the work or to anticipate cost with any reasonable degree of confidence. When such a determination is made, a labor hour or time-and-materials proposal may be requested. The firm-fixed price shall

be based on the rates in the schedule contract and shall consider the mix of labor categories and level of effort required to perform the services described in the statement of work. The firm-fixed price of the order should also include any travel costs or other incidental costs related to performance of the services ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal Travel or Joint Travel Regulations. A ceiling price must be established for labor-hour and time-and-materials orders.

- (iii) The request may ask the contractors, if necessary or appropriate, to submit a project plan for performing the task, and information on the contractor's experience and/or past performance performing similar tasks.
  - (iv) The request shall notify the contractors what basis will be used for selecting the contractor to receive the order. The notice shall include the basis for determining whether the contractors are technically qualified and provide an explanation regarding the intended use of any experience and/or past performance information in determining technical qualification of responses. If consideration will be limited to schedule contractors who are small business concerns as permitted by paragraph (2) below, the request shall notify the contractors that will be the case.
- (2) Transmit the Request to Contractors:

Based upon an initial evaluation of catalogs and price lists, the ordering activity should identify the contractors that appear to offer the best value (considering the scope of services offered, pricing and other factors such as contractors' locations, as appropriate) and transmit the request as follows:

NOTE: When buying IT professional services under SIN 132—51 ONLY, the ordering office, at its discretion, may limit consideration to those schedule contractors that are small business concerns. This limitation is not applicable when buying supplies and/or services under other SINs as well as SIN 132-51. The limitation may only be used when at least three (3) small businesses that appear to offer services that will meet the agency's needs are available, if the order is estimated to exceed the micro-purchase threshold.

- (i) The request should be provided to at least three (3) contractors if the proposed order is estimated to exceed the micro-purchase threshold, but not exceed the maximum order threshold.
  - (ii) For proposed orders exceeding the maximum order threshold, the request should be provided to additional contractors that offer services that will meet the ordering activity's needs.
  - (iii) In addition, the request shall be provided to any contractor who specifically requests a copy of the request for the proposed order.
  - (iv) Ordering activities should strive to minimize the contractors' costs associated with responding to requests for quotes for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement. Oral presentations should be considered, when possible.
- (3) Evaluate Responses and Select the Contractor to Receive the Order:

After responses have been evaluated against the factors identified in the request, the order should be placed with the schedule contractor that represents the best value. (See FAR 8.404)

- (b) The establishment of Federal Supply Schedule Blanket Purchase Agreements (BPAs) for recurring services is permitted when the procedures outlined herein are followed. All BPAs for services must define the services that may be ordered under the BPA, along with delivery or performance time frames, billing procedures, etc. The potential volume of orders under BPAs, regardless of the size of individual orders, may offer the ordering activity the opportunity to secure volume discounts. When establishing BPAs, ordering activities shall—
  - (1) Inform contractors in the request (based on the ordering activity's requirement) if a single BPA or multiple BPAs will be established, and indicate the basis that will be used for selecting the contractors to be awarded the BPAs.
    - (i) SINGLE BPA: Generally, a single BPA should be established when the ordering activity can define the tasks to be ordered under the BPA and establish a firm-fixed price or ceiling price for

individual tasks or services to be ordered. When this occurs, authorized users may place the order directly under the established BPA when the need for service arises. The schedule contractor that represents the best value should be awarded the BPA. (See FAR 8.404)

- (ii) **MULTIPLE BPAs:** When the ordering activity determines multiple BPAs are needed to meet its requirements, the ordering activity should determine which contractors can meet any technical qualifications before establishing the BPAs. When establishing the BPAs, the procedures in (a)(2) above must be followed. The procedures at (a)(2) do not apply to orders issued under multiple BPAs. Authorized users must transmit the request for quote for an order to all BPA holders and then place the order with the Schedule contractor that represents the best value.
- (2) **Review BPAs Periodically:** Such reviews shall be conducted at least annually. The purpose of the review is to determine whether the BPA still represents the best value. (See FAR 8.404)
- (c) The ordering activity should give preference to small business concerns when two or more contractors can provide the services at the same firm-fixed price or ceiling price.
- (d) When the ordering activity's requirement involves both products as well as executive, administrative and/or professional, services, the ordering activity should total the prices for the products and the firm-fixed price for the services and select the contractor that represents the best value. (See FAR 8.404)
- (e) The ordering activity, at a minimum, should document orders by identifying the contractor from which the services were purchased, the services purchased, and the amount paid. If other than a firm-fixed price order is placed, such documentation should include the basis for the determination to use a labor-hour or time-and-materials order. For ordering activity requirements in excess of the micro-purchase threshold, the order file should document the evaluation of Schedule contractors' quotes that formed the basis for the selection of the contractor that received the order and the rationale for any trade-offs made in making the selection.

#### **4. Order:**

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

#### **5. Performance of Services:**

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT/EC Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

#### **6. Stop-Work Order (FAR 52.242-15) (AUG 1989):**

- a. The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically

identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
  - (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- b. If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
  - (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- c. If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- d. If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

#### **7. Inspection of Services:**

The Inspection of Services–Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

#### **8. Responsibilities of the Contractor:**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

#### **9. Responsibilities of the Ordering Activity:**

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT/EC Services.

#### **10. Independent Contractor:**

All IT/EC Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

#### **11. Organizational Conflicts of Interest:**

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture

involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An "Organizational conflict of interest" exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

- b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

**12. Invoices:**

The Contractor, upon completion of the work ordered, shall submit invoices for IT/EC services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

**13. Payments:**

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003)) applies to labor-hour orders placed under this contract.

**14. Resumes:**

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

**15. Incidental Support Costs:**

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

**16. Approval of Subcontracts:**

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

## COTS Products and Services Price List

The products and services described below are organized by vendor.

### ***ISSI IT Products and Services***

- **SF182/EHRI:**

ISSI SF182/EHRI web application is a standalone product that automates the approval process for the U.S. Office of Personnel Management Standard Form 182, Authorization, Agreement and Certification of Training. Government employees use the ISSI SF182/EHRI application to enter their requests for external vendor provided education and training courses. The application provides a multilevel approval process that conforms to that required by OPM. It features an email notification system that prompts supervisors, managers, and others in the approval chain to review, approve or reject the training request. It has a reporting capability for generating printed approved SF182's that may be used to trigger payment to vendors following course completion. The ISSI SF182/EHRI application integrates with enterprise systems for employees, organizations, jobs, courses, vendors, training locations, approval hierarchy and relationships between these entities. It can integrate with an existing learning management system (LMS) and post training completions back to the LMS. Training Administrators with the appropriate security role can generate the monthly EHRI Training Records report for transfer to the OPM EHRI data warehouse.

### **SPECIAL ITEM NUMBER 132-32 Term Software License**

Term Software licenses are renewable annually and include maintenance and support. The type of license is:

- **Named Users** - individual users' records in the database that have an assigned active user license.

Software Product and Services Description	ISSI GSA CLIN	Mfr. List Price	Unit	GSA (MAS) Price with IFF
<b>ISSI SF182/EHRI Annual Licenses</b>				
SF182/EHRI 1-299 Named Users	TEHRI0000	\$1.92	Named User	\$1.58
SF182/EHRI 300-599 Named Users	TEHRI0003	\$1.90	Named User	\$1.56
SF182/EHRI 600-899 Named Users	TEHRI0006	\$1.83	Named User	\$1.50
SF182/EHRI 900-1199 Named Users	TEHRI0009	\$1.76	Named User	\$1.45
SF182/EHRI 1200-1499 Named Users	TEHRI0012	\$1.70	Named User	\$1.40
SF182/EHRI 1500-1999 Named Users	TEHRI0015	\$1.64	Named User	\$1.35
SF182/EHRI 2000-2499 Named Users	TEHRI0020	\$1.46	Named User	\$1.19
SF182/EHRI 2500-2999 Named Users	TEHRI0025	\$1.32	Named User	\$1.08
SF182/EHRI 3000-3499 Named Users	TEHRI0030	\$1.25	Named User	\$1.02
SF182/EHRI 3500-3999 Named Users	TEHRI0035	\$1.20	Named User	\$0.98
SF182/EHRI 4000-4499 Named Users	TEHRI0040	\$1.14	Named User	\$0.93
SF182/EHRI 4500-4999 Named Users	TEHRI0045	\$1.08	Named User	\$0.88
SF182/EHRI 5000-5499 Named Users	TEHRI0050	\$1.07	Named User	\$0.88
SF182/EHRI 5500-5999 Named Users	TEHRI0055	\$1.05	Named User	\$0.86
SF182/EHRI 6000-6499 Named Users	TEHRI0060	\$1.03	Named User	\$0.84

Software Product and Services Description	ISSI GSA CLIN	Mfr. List Price	Unit	GSA (MAS) Price with IFF
SF182/EHRI 6500-6999 Named Users	TEHRI0065	\$1.01	Named User	\$0.83
SF182/EHRI 7000-7499 Named Users	TEHRI0070	\$1.00	Named User	\$0.82
SF182/EHRI 7500-7999 Named Users	TEHRI0075	\$0.99	Named User	\$0.81
SF182/EHRI 8000-8499 Named Users	TEHRI0080	\$0.99	Named User	\$0.81
SF182/EHRI 8500-8999 Named Users	TEHRI0085	\$0.98	Named User	\$0.80
SF182/EHRI 9000-9499 Named Users	TEHRI0090	\$0.97	Named User	\$0.80
SF182/EHRI 9500-9999 Named Users	TEHRI0095	\$0.95	Named User	\$0.78
SF182/EHRI 10000-12499 Named Users	TEHRI0100	\$0.91	Named User	\$0.75
SF182/EHRI 12500-14999 Named Users	TEHRI0125	\$0.87	Named User	\$0.71
SF182/EHRI 15000-17499 Named Users	TEHRI0150	\$0.83	Named User	\$0.68
SF182/EHRI 17500-19999 Named Users	TEHRI0175	\$0.78	Named User	\$0.64
SF182/EHRI 20000-22499 Named Users	TEHRI0200	\$0.74	Named User	\$0.61
SF182/EHRI 22500-24999 Named Users	TEHRI0225	\$0.70	Named User	\$0.58
SF182/EHRI 25000-29999 Named Users	TEHRI0250	\$0.67	Named User	\$0.55
SF182/EHRI 30000-34999 Named Users	TEHRI0300	\$0.63	Named User	\$0.52
SF182/EHRI 35000-39999 Named Users	TEHRI0350	\$0.60	Named User	\$0.50
SF182/EHRI 40000-44999 Named Users	TEHRI0400	\$0.57	Named User	\$0.47
SF182/EHRI 45000-49999 Named Users	TEHRI0450	\$0.55	Named User	\$0.46
SF182/EHRI 50000-59999 Named Users	TEHRI0500	\$0.53	Named User	\$0.44
SF182/EHRI 60000-69999 Named Users	TEHRI0600	\$0.51	Named User	\$0.42
SF182/EHRI 70000-79999 Named Users	TEHRI0700	\$0.48	Named User	\$0.40
SF182/EHRI 80000-89999 Named Users	TEHRI0800	\$0.46	Named User	\$0.38
SF182/EHRI 90000-99999 Named Users	TEHRI0900	\$0.45	Named User	\$0.37
SF182/EHRI 100000-124999 Named Users	TEHRI1000	\$0.43	Named User	\$0.36
SF182/EHRI 125000-149999 Named Users	TEHRI1250	\$0.41	Named User	\$0.34
SF182/EHRI 150000-199999 Named Users	TEHRI1500	\$0.40	Named User	\$0.33
SF182/EHRI 200000-249999 Named Users	TEHRI2000	\$0.39	Named User	\$0.33
SF182/EHRI 250000-999999 Named Users	TEHRI2500	\$0.38	Named User	\$0.32

### **SPECIAL ITEM NUMBER 132-33 Permanent Software License**

Permanent software licenses are licensed to a specific government organization and are not transferable. The type of license is:

- **Named Users** - individual users' records in the database that have an assigned active user license.

<b>Software Product and Services Description</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
SF182/EHRI 1-299	LEHRI0000	\$7.68	Named User	\$6.27
SF182/EHRI 300-599	LEHRI0003	\$7.60	Named User	\$6.21
SF182/EHRI 600-899	LEHRI0006	\$7.31	Named User	\$5.97
SF182/EHRI 900-1199	LEHRI0009	\$7.05	Named User	\$5.76
SF182/EHRI 1200-1499	LEHRI0012	\$6.79	Named User	\$5.55
SF182/EHRI 1500-1999	LEHRI0015	\$6.56	Named User	\$5.36
SF182/EHRI 2000-2499	LEHRI0020	\$5.86	Named User	\$4.79
SF182/EHRI 2500-2999	LEHRI0025	\$5.30	Named User	\$4.33
SF182/EHRI 3000-3499	LEHRI0030	\$5.02	Named User	\$4.11
SF182/EHRI 3500-3999	LEHRI0035	\$4.77	Named User	\$3.89
SF182/EHRI 4000-4499	LEHRI0040	\$4.54	Named User	\$3.71
SF182/EHRI 4500-4999	LEHRI0045	\$4.33	Named User	\$3.54
SF182/EHRI 5000-5499	LEHRI0050	\$4.26	Named User	\$3.48
SF182/EHRI 5500-5999	LEHRI0055	\$4.20	Named User	\$3.43
SF182/EHRI 6000-6499	LEHRI0060	\$4.13	Named User	\$3.38
SF182/EHRI 6500-6999	LEHRI0065	\$4.07	Named User	\$3.33
SF182/EHRI 7000-7499	LEHRI0070	\$4.02	Named User	\$3.29
SF182/EHRI 7500-7999	LEHRI0075	\$3.98	Named User	\$3.25
SF182/EHRI 8000-8499	LEHRI0080	\$3.94	Named User	\$3.22
SF182/EHRI 8500-8999	LEHRI0085	\$3.90	Named User	\$3.19
SF182/EHRI 9000-9499	LEHRI0090	\$3.86	Named User	\$3.16
SF182/EHRI 9500-9999	LEHRI0095	\$3.82	Named User	\$3.12
SF182/EHRI 10000-12499	LEHRI0100	\$3.64	Named User	\$2.98
SF182/EHRI 12500-14999	LEHRI0125	\$3.47	Named User	\$2.84
SF182/EHRI 15000-17499	LEHRI0150	\$3.30	Named User	\$2.70
SF182/EHRI 17500-19999	LEHRI0175	\$3.14	Named User	\$2.56
SF182/EHRI 20000-22499	LEHRI0200	\$2.95	Named User	\$2.41
SF182/EHRI 22500-24999	LEHRI0225	\$2.79	Named User	\$2.28
SF182/EHRI 25000-29999	LEHRI0250	\$2.66	Named User	\$2.17
SF182/EHRI 30000-34999	LEHRI0300	\$2.52	Named User	\$2.06
SF182/EHRI 35000-39999	LEHRI0350	\$2.40	Named User	\$1.96
SF182/EHRI 40000-44999	LEHRI0400	\$2.30	Named User	\$1.88
SF182/EHRI 45000-49999	LEHRI0450	\$2.20	Named User	\$1.80
SF182/EHRI 50000-59999	LEHRI0500	\$2.10	Named User	\$1.72
SF182/EHRI 60000-69999	LEHRI0600	\$2.01	Named User	\$1.65
SF182/EHRI 70000-79999	LEHRI0700	\$1.93	Named User	\$1.58
SF182/EHRI 80000-89999	LEHRI0800	\$1.86	Named User	\$1.53
SF182/EHRI 90000-99999	LEHRI0900	\$1.79	Named User	\$1.47

<b>Software Product and Services Description</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
SF182/EHRI 100000-124999	LEHRI1000	\$1.72	Named User	\$1.41
SF182/EHRI 125000-149999	LEHRI1250	\$1.67	Named User	\$1.37
SF182/EHRI 150000-199999	LEHRI1500	\$1.61	Named User	\$1.31
SF182/EHRI 200000-249999	LEHRI2000	\$1.55	Named User	\$1.27
SF182/EHRI 250000-999999	LEHRI2500	\$1.51	Named User	\$1.23

### **SPECIAL ITEM NUMBER 132-34 Maintenance Services**

<b>Software Product and Services Description</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
SF182/EHRI 1-299	MEHRI0000	\$1.54	Named User	\$1.26
SF182/EHRI 300-599	MEHRI0003	\$1.52	Named User	\$1.24
SF182/EHRI 600-899	MEHRI0006	\$1.47	Named User	\$1.20
SF182/EHRI 900-1199	MEHRI0009	\$1.41	Named User	\$1.15
SF182/EHRI 1200-1499	MEHRI0012	\$1.37	Named User	\$1.12
SF182/EHRI 1500-1999	MEHRI0015	\$1.32	Named User	\$1.08
SF182/EHRI 2000-2499	MEHRI0020	\$1.17	Named User	\$0.96
SF182/EHRI 2500-2999	MEHRI0025	\$1.07	Named User	\$0.88
SF182/EHRI 3000-3499	MEHRI0030	\$1.01	Named User	\$0.83
SF182/EHRI 3500-3999	MEHRI0035	\$0.95	Named User	\$0.78
SF182/EHRI 4000-4499	MEHRI0040	\$0.91	Named User	\$0.75
SF182/EHRI 4500-4999	MEHRI0045	\$0.87	Named User	\$0.71
SF182/EHRI 5000-5499	MEHRI0050	\$0.86	Named User	\$0.71
SF182/EHRI 5500-5999	MEHRI0055	\$0.84	Named User	\$0.69
SF182/EHRI 6000-6499	MEHRI0060	\$0.83	Named User	\$0.68
SF182/EHRI 6500-6999	MEHRI0065	\$0.82	Named User	\$0.67
SF182/EHRI 7000-7499	MEHRI0070	\$0.80	Named User	\$0.66
SF182/EHRI 7500-7999	MEHRI0075	\$0.80	Named User	\$0.66
SF182/EHRI 8000-8499	MEHRI0080	\$0.79	Named User	\$0.65
SF182/EHRI 8500-8999	MEHRI0085	\$0.78	Named User	\$0.64
SF182/EHRI 9000-9499	MEHRI0090	\$0.78	Named User	\$0.64
SF182/EHRI 9500-9999	MEHRI0095	\$0.77	Named User	\$0.63
SF182/EHRI 10000-12499	MEHRI0100	\$0.74	Named User	\$0.61
SF182/EHRI 12500-14999	MEHRI0125	\$0.70	Named User	\$0.58
SF182/EHRI 15000-17499	MEHRI0150	\$0.67	Named User	\$0.55
SF182/EHRI 17500-19999	MEHRI0175	\$0.63	Named User	\$0.52

Software Product and Services Description	ISSI GSA CLIN	Mfr. List Price	Unit	GSA (MAS) Price with IFF
SF182/EHRI 20000-22499	MEHRI0200	\$0.60	Named User	\$0.50
SF182/EHRI 22500-24999	MEHRI0225	\$0.56	Named User	\$0.46
SF182/EHRI 25000-29999	MEHRI0250	\$0.54	Named User	\$0.45
SF182/EHRI 30000-34999	MEHRI0300	\$0.51	Named User	\$0.42
SF182/EHRI 35000-39999	MEHRI0350	\$0.48	Named User	\$0.40
SF182/EHRI 40000-44999	MEHRI0400	\$0.46	Named User	\$0.38
SF182/EHRI 45000-49999	MEHRI0450	\$0.45	Named User	\$0.37
SF182/EHRI 50000-59999	MEHRI0500	\$0.43	Named User	\$0.36
SF182/EHRI 60000-69999	MEHRI0600	\$0.40	Named User	\$0.33
SF182/EHRI 70000-79999	MEHRI0700	\$0.39	Named User	\$0.33
SF182/EHRI 80000-89999	MEHRI0800	\$0.38	Named User	\$0.32
SF182/EHRI 90000-99999	MEHRI0900	\$0.37	Named User	\$0.31
SF182/EHRI 100000-124999	MEHRI1000	\$0.34	Named User	\$0.29
SF182/EHRI 125000-149999	MEHRI1250	\$0.33	Named User	\$0.28
SF182/EHRI 150000-199999	MEHRI1500	\$0.32	Named User	\$0.27
SF182/EHRI 200000-249999	MEHRI2000	\$0.31	Named User	\$0.26
SF182/EHRI 250000-999999	MEHRI2500	\$0.31	Named User	\$0.26

**SPECIAL ITEM NUMBER 132-51 – IT Professional Services**

- FPDS Code D302 IT Systems Development Services
- FPDS Code D306 IT Systems Analysis Services
- FPDS Code D307 Automated Information Systems Design and Integration Services
- FPDS Code D311 IT Data Conversion Services
- FPDS Code D316 IT Network Management Services

Note: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

ISSI has been providing a broad range of high technology support to many U.S. Government customers such as Department of Defense (DoD), Department of Housing and Urban Development (HUD) and Department of Commerce (DoC). Other customers include: private and non-profit organizations.

**Labor Category Descriptions**

**COMMERCIAL JOB TITLE: GSA001 - Administrative Support**

Minimum/General Experience: 2 years experience in administrative position. Types and proofreads correspondence, reports, and documentation. Maintains filing system for department. Answers telephones, responds to routine questions/requests, greets visitors, schedules meetings, mail distribution, and makes travel arrangements

Functional Responsibility: Performs high level secretarial work under the general supervision of manager.

Minimum Education: High School Diploma

***COMMERCIAL JOB TITLE: GSA002 - Computer Systems Security Specialist***

Minimum/General Experience: A minimum of 4 years of progressively more difficult systems experience with 2 years' experience within the last 3 years in software testing, installation, configuration and system problem resolution of computer operating systems. (b) Working knowledge of state of the art computer systems hardware applicable to the site supported, and software techniques and concepts including: servers, repeaters, bridges, routers, gateways, DECNet, TCP/IP and Ethernet. (c) Demonstrated ability in the analysis, design, development, testing and implementation of operating system and application solutions. (d) Demonstrated ability to determine network and application performance, evaluate and diagnose network performance issues and recommend and implement solutions for network performance improvement, in the operating system environment applicable to the site supported. (e) Working knowledge of operating system administration including: security, system and disk management, hardware maintenance and activity and performance monitoring. (f) Working knowledge of the basic principles of business systems information system and engineering disciplines. (g) Demonstrated ability to interface and coordinate efforts of technical and non-technical personnel involved in architecting operating system solutions for the operating system applicable to the site supported, to satisfy business information systems needs. (h)

Functional Responsibility: Responsible for all system administration and management including daily system operation, for the computer operating system applicable to the site supported. Must be adept at problem identification and resolution. Must be capable of documenting operating system problems and developing solutions. Experience in operating system and third party software testing, customization and installation. Minimum job qualifications are:

Minimum Education: A 4-year college degree in a business, computer science, information systems or related field or equivalent experience and certifications.

***COMMERCIAL JOB TITLE: GSA003 – Consultant***

Minimum/General Experience: A minimum of 6 years of progressively more difficult experience in developing, researching, testing, implementing and/or integrating new information technology to support existing business systems.

Functional Responsibility: Responsible for identifying new and emerging technology to support strategic planning initiatives required to meet business needs. Conducts assessments, evaluations, selections, site surveys, requirements analysis and definition, technology prototyping, and cost analyses related to information technology.

Minimum Education: A four-year college degree or equivalent experience in information systems, business, computer science, or related field.

***COMMERCIAL JOB TITLE: GSA004 - Cost Estimator***

Minimum/General Experience: two years of project cost estimating experience is desirable.

Functional Responsibility: Estimates cost of software development activities based on contract scope, functional requirements, constraints, and design. Understanding of the Software Development Life-Cycle and program scheduling and estimating techniques required.

Minimum Education: A Bachelor's degree or equivalent training and experience in accounting, business or other related disciplines.

***COMMERCIAL JOB TITLE: GSA005 - Data Entry Clerk***

Minimum/General Experience: 2 years of experience related to keyboard based data entry both alpha and numeric data. Accuracy and speed are key factors in the overall performance of the duties. Functional Responsibility: Software industry exposure is a plus.

Functional Responsibility: Ordering and reporting, maintenance of security records, word processing, data transcription, filing and other miscellaneous duties.

Minimum Education: High school Diploma.

***COMMERCIAL JOB TITLE: GSA006 - Data Management Specialist***

Minimum/General Experience: Ten years of progressively more complex experience in areas of systems analysis/programming and data communications. Three years of experience with database management systems. Data Management Specialist directs systems analyses and feasibility studies. Assist customer in the planning and coordinating acquisition and implementation of systems. Analyzes proposed and existing system used in processing applications in terms of data communications and database management/structure, requirements and costs. Prepares studies and gives presentations on current data communications concepts. Prepares functional specifications for acquiring commercially available equipment. Consults with user management to ensure that problems are properly identified and solutions meet the requirements.

Functional Responsibility: Software and database analysis and design with an emphasis on data structures and reporting.

Minimum Education: A Bachelor of Science or equivalent training and experience in a recognized engineering, scientific, technical or business management discipline from an accredited college or university is required.

***COMMERCIAL JOB TITLE: GSA007 - Documentation Specialist***

Minimum/General Experience: Position requires analyses and writing skills of various degrees related to information resources. Possesses and applies comprehensive knowledge to provide technical review and expertise when required. Must possess and apply comprehensive knowledge of information system management. Able to plan and carry out complex written projects to completion. Possesses a minimum of five years of technical writing experience.

Functional Responsibility: Develops, writes, and edits material for reports, manuals, briefs, proposals, instruction books, catalogs, and related technical and administrative publications concerned with work methods and procedures, and installation, operations and enhancement of equipment. Interviews production and other personnel and reads journals, reports and other material to become familiar with product technologies and production methods. Reviews manufacturer's and trade catalogs, drawings and other data relative to operation and enhancement of equipment. Organizes material and completes writing assignments with regard to order, clarity, conciseness, style, and terminology.

Minimum Education: A Bachelor of Science or equivalent training in a recognized Arts or business management or English Language discipline from an accredited college or university is required.

***COMMERCIAL JOB TITLE: GSA008 - Engineering Manager***

Minimum/General Experience: 3 -5 years of experience and extensive knowledge of engineering concepts, procedures and practices. Develops and refines new engineering techniques to enhance quality and productivity.

Functional Responsibility: Establishes performance and technical standards. Generates and approves project and testing specifications. Schedules and allocates work, provides advice and guidance, and resolves problems to meet performance and financial objectives. May lead or coordinate complex task/project teams.

Minimum Education: Bachelor's degree or equivalent training in a technical discipline and 10+ years directly related work experience.

***COMMERCIAL JOB TITLE: GSA009 - Functional Applications Specialist***

Minimum/General Experience: 2 – 4 years of experience and Supports the integration of certain enterprise applications (such as PeopleSoft or Oracle). Responsible for identifying and documenting all specific functional requirements associated with implementing the application. Develops a comprehensive functional description of current and future system and process requirements through structured interviews, focus groups, documentation review and other data gathering techniques. Interfaces with technical personnel to identify specific system requirements and risks

Functional Responsibility: Works directly with agency/organization functional staff members to identify specific application views and data requirements to ensure that the final system incorporates required functionality.

Minimum Education: Bachelor's Degree or equivalent training in related functional area; 5+ years of directly related functional experience; 2+ years of specific application (such as PeopleSoft or Oracle) functional requirements development.

***COMMERCIAL JOB TITLE: GSA010 - Help Desk Manager***

Minimum/General Experience: Three to five years as a help desk specialist with progressive responsibility.

Functional Responsibility: Develops guidelines for response times, monitors the activity, balances the workload to ensure the service levels are above the pre-defined thresholds; analyzes the customer call and follow-up logs and provides feedback to the help desk staff; conducts periodic surveys to collect data on customer satisfaction. Be able to motivate and sustain the motivation levels for staff, provides them adequate relief to minimize burnout.

Minimum Education: Associates Degree or equivalent experience, help desk protocols and procedures training, product related training, and management training.

***COMMERCIAL JOB TITLE: GSA011 - Help Desk Specialist***

Minimum/General Experience: 5 to 8 years as a help desk specialist / manager with progressive responsibility.

Functional Responsibility: Follow guidelines for response times, review and respond to unanswered calls from the logs and documented problems that could not be solved; review and revise the problem solving methods based on the feedback from the customer satisfaction surveys and train the help desk staff with the special situations. Familiarity with help desk trouble shooting functions for complex problems and previous experience with software customer interaction is a requirement.

Minimum Education: High School Diploma, help desk protocols and procedures training, and product related technical training.

***COMMERCIAL JOB TITLE: GSA012 - Internet / Intranet Engineer***

Minimum/General Experience: 8 to 10 years' experience that provides the required knowledge and skills.

Functional Responsibility: Analyze system requirements and develop design alternatives to satisfy those requirements. Provide technical leadership developing solutions for engineering studies and Internet Applications

Minimum Education: Bachelor's degree in computer science (or equivalent training and/or certifications)

***COMMERCIAL JOB TITLE: GSA013 - Jr. Hardware / Network Installation Technician***

Minimum/General Experience: Two years of experience in network installation and troubleshooting network issues, understanding of the needs of an organization in network infrastructure

Functional Responsibility: Be familiar with a variety of operating systems including for networks. Be able to install a variety of LANs and trouble shoot the conflicts arising out of the incompatible software programs.

Minimum Education: Associate degree in Network communications and product training and/or certification required.

***COMMERCIAL JOB TITLE: GSA014 - Junior Help Desk Specialist***

Minimum/General Experience: Two years of experience as help desk specialist

Functional Responsibility: Follow guidelines for response times, log unanswered calls, document problems that could not be solved, review and revise the problem solving methods based on the feedback from the customer satisfaction surveys. Familiarity with help desk functions and previous experience with software customer interaction is a requirement.

Minimum Education: High School Diploma, help desk protocols and procedures training, and product related training.

***COMMERCIAL JOB TITLE: GSA015 - Junior Programmer***

Minimum/General Experience: One year of related experience, such as UNIX experience

**Functional Responsibility:** This is an entry level professional position, and requires the knowledge normally acquired through an undergraduate program in the related area of specialty (Engineering, Computer Science, Mathematics, Physics) and little or no related work experience or the equivalent combination of training and /or professional work experience that provides the required knowledge and skills. Knows fundamental concepts, practices and procedures.

**Minimum Education:** Bachelor's degree in any discipline and programming training; certificate in programming technology or equivalent; or, High School Diploma with related education and training.

***COMMERCIAL JOB TITLE: GSA016 - Junior Software Engineer***

**Minimum/General Experience:** Recent College graduates and requires no experience.

**Functional Responsibility:** Junior Software Engineer analyzes information requirements. Evaluates analytically and systematically problems of work flows, organization, and planning and assists Senior Computer Systems Analyst and Computer Systems Analyst develop appropriate corrective action. Help develop plans for automated information systems from project inception to conclusion. Defines the problem, and develops system requirements and program specifications, from which programmers prepare detailed flow charts, programs, and tests. Under the supervision of a Senior Computer Analyst or a Computer Systems Analyst coordinates closely with programmers to ensure proper implementation of program and system specifications. Develops, in conjunction with functional users, system alternative solutions.

**Minimum Education:** Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline.

***COMMERCIAL JOB TITLE: GSA017 - Local Area Network Specialist***

**Minimum/General Experience:** Five years of progressively more difficult systems experience with three years' experience within the last four years in planning, architecting, developing, testing and implementing LAN business system configurations.

**Functional Responsibility:** Responsible for analyzing evaluating, and architecting cost effective LAN application solutions that make the most of resources and technology available in meeting business requirements. Must be adept at problem definition and resolution. Must be capable of documenting the business requirement and recommended solution. Experience in analysis, design, development, testing and implementation of LAN application solutions is required. Minimum job qualifications are:

Working knowledge of state of the art LAN systems hardware, software, techniques, and concepts such as OSI model, repeaters, bridges, routers, gateways, DECNet, TCP/IP, SDLC, SNMP protocols, IEEE Ethernet and Token-Ring, ANSI FDDI and EIA/TIA cabling standards.

Demonstrated ability in the analysis, design, development, testing and implementation of LAN application solutions.

Demonstrated ability to determine network and application performance, evaluate and diagnose network performance issues and recommend and implement solutions for network performance improvement.

Working knowledge of LAN administration including: security, system and disk management, hardware maintenance and activity and performance monitoring.

Working knowledge of the basic principles of business information systems and engineering disciplines.

Demonstrated ability to interface and coordinate efforts of technical and non-technical personnel involved in architecting LAN system solutions to satisfy business information systems needs.

**Minimum Education:** A four-year college degree in business, computer science, information systems or related field; certificate from a technical school; or, equivalent job experience.

***COMMERCIAL JOB TITLE: GSA018 - Network Specialist***

**Minimum/General Experience:** Two-year college with 5 years' experience in networking, maintenance of firewall routers, and other hardware.

Functional Responsibility: Proposes and implements network policy to include Bastion Hosts, firewalls, LAN, Internet Applications (Gopher, Mosaic), modems, modem pools, communications servers, and WAN connectivity. Maintains firewall routers to include filtering, understanding of UNIX services and ports. Maintains applicable CERT and CIAC alerts and bulletins. Implements recommended security changes to include changing UNIX programs and applications, modifying firewalls and Bastion hosts.

Minimum Education: High School Diploma with computer certifications like A+, CCNA, computer science, information systems or related field, or equivalent 5 year job experience.

***COMMERCIAL JOB TITLE: GSA019 - Program Administration Specialist***

Minimum/General Experience: Four years' experience, of which at least two years must be specialized. Specialized experience in general contract administration. Works with limited supervision and direction. Required to use judgment and initiative in problem solving.

Functional Responsibility: Assists in the preparation of management plans and reports. Coordinates schedules to facilitate completion of proposals, contract deliverables, task order review, briefing/presentations, and IPR preparation. Performs analysis, development, and review of program administrative operating procedures.

Minimum Education: Four-year business management degree or High School Diploma with related training and experience equivalent to four-year degree.

***COMMERCIAL JOB TITLE: GSA020 - Program Manager***

Minimum/General Experience: This position requires twelve years' experience. Specialized experience includes: project development from inception to deployment, expertise in the management and control of funds and resources using complex reporting mechanisms, demonstrated capability in managing multi-task contracts and/or subcontracts of various types and complexity. General experience includes increasing responsibilities in information systems design and/or management. Program Manager serves as the contractor's single contract manager, and shall be the contractor's authorized interface with the Government Contracting Officer (CO), the contract level Contracting Officer's Representative (COR), government management personnel and customer agency representatives.

Functional Responsibility: Responsible for formulating and enforcing work standards, assigning contractor schedules, reviewing work discrepancies, supervising contractor personnel and communicating policies, purposes, and goals of the organization to subordinates. Shall be responsible for the overall contract performance and shall not serve in any other capacity under this contract.

Minimum Education: A Bachelor's degree in Computer Science, Information Systems Engineering, Business, Physical Science, or other technically related discipline. Project management training and six years of project management experience may be substituted for degree.

***COMMERCIAL JOB TITLE: GSA021 - Programmer***

Minimum/General Experience: Possesses a minimum of two years of experience with relevant operating systems and applications. Positions require experience with UNIX and MS-DOS applications.

Functional Responsibility: This position may also support the Database Administration functions. This position may be required to design and implement modifications or enhancements to forms, menus, and reports.

Minimum Education: an undergraduate program (or equivalent) in the related area of specialty (Engineering, Computer Science, Mathematics, Physics)

***COMMERCIAL JOB TITLE: GSA022 - Project Manager***

Minimum/General Experience: This position requires a minimum of eight years' experience, of which at least five years includes project management through entire SDLC. Expertise in management and control of funds and resources using PMP standard practices. Manages multi-task contracts and/or subcontracts. General experience includes increasing responsibilities in information systems design and/or management.

Functional Responsibility: Project Manager serves as the project manager for small to medium projects. May management multiple tasks for a large, complex government program under direction of the Program Manager. Assists Program manager with the Government CO, COR, government management personnel and customer agency

reporting requirements. Under Program Manager guidance, responsible for the overall management of the specific task order(s) and insuring that the technical solutions are implemented within budget in a timely manner.

Minimum Education: A Bachelor's degree or equivalent in Computer Science, Information Systems, Engineering, Business, Physical Science, or other technically related discipline.

***COMMERCIAL JOB TITLE: GSA023 - Quality Assurance Manager***

Minimum/General Experience: Eight years' experience, of which at least five years are specialized. Specialized experience includes: Configuration Management, verification and validation, system/software testing and integration, software metrics and their application to system/software quality assessment. General experience includes increasing responsibilities in quality assurance, quality control, and team leader responsibilities.

Functional Responsibility: QA Manager establishes, maintains, and monitors processes for evaluating software and associated documentation. Defines quality metrics for the program or project. Determines resources required for quality control. Maintains the level of quality throughout the software life cycle. Conducts formal and informal reviews throughout the SDLC. Provides daily supervision and direction to support staff.

Minimum Education: A Bachelor's degree in Computer Science or equivalent, Information Systems, Engineering, Business, Physical Science, or other technically related discipline.

***COMMERCIAL JOB TITLE: GSA024 - Quality Assurance Analyst***

Minimum/General Experience: This position requires a minimum of six years' experience, of which at least three years must be specialized. Specialized experience includes: analysis and design of business applications on complex systems, and data base management; use of modern programming languages; use of industry recognized quality assurance methods for software testing for quality improvement. Assesses and monitors software quality throughout the SDLC using industry recognized tools and techniques; and, has worked independently or under general direction on complex tasks through all phases of SDLC.

Functional Responsibility: Monitors quality assurance metrics and processes throughout the SDLC. Reviews work products for correctness, adherence to the design concept, and adherence to client standards. Reviews of program documentation to assure compliance with government standards/requirements. Monitors progress in accordance with schedules. Coordinates problem resolutions with the Project Manager and/or Quality Assurance Manager to ensure user satisfaction. Recommends systems release and acceptance based on quality metrics.

Minimum Education: A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, Physical Science, or other technically related discipline.

***COMMERCIAL JOB TITLE: GSA025 - Senior Computer Systems Security Analyst***

Minimum/General Experience: A minimum of 6 years of progressively more difficult systems experience with 4 years' experience within the last 3 years in systems security assessment and remediation.

Functional Responsibility: Responsible for defining, documenting, monitoring, and enforcing network and systems security standards. Must be adept at problem identification and resolution. Must be capable of documenting network, operating system, database, and application security issues and developing solutions. Experience in operating system and third party software testing, customization and installation. Working knowledge of operating system administration including: security, system and disk management, hardware maintenance and activity and performance monitoring.

Minimum Education: BS/BA (or equivalent experience) with focus on computer systems security.

***COMMERCIAL JOB TITLE: GSA026- Senior Consultant***

Minimum/General Experience: This position requires a minimum of eight years' experience, of which at least six years must be specialized.

Functional Responsibility: Specialized experience includes: systems requirements or developing functional requirements for complex integrated information systems business processes and/or programs. Must demonstrate the ability to work independently. Senior Consultant analyzes user needs to determine functional and cross-functional

requirements. Performs functional allocation to identify required tasks and their interrelationships. Identifies resources required for each task. Provides daily supervision and direction to support staff.

Minimum Education: A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline.

***COMMERCIAL JOB TITLE: GSA027- Senior Database Management Specialist***

Minimum/General Experience: A minimum of five years' experience in database design including normalization and denormalization of data structures. Demonstrated understanding of database optimization techniques. Experience with multiple DBMS and expert in SQL programming.

Functional Responsibility: Designs relational and hierarchical databases. Develops data dictionaries. Creates indexing, both primary and secondary keys. Provides performance tuning and database administration. Manages disk space. Provides custom programming for stored procedures, triggers, complicated queries and SQL statements to create views, tables etc.,

Minimum Education: Bachelor's or advanced degree from an accredited institution and at least five years' experience in managing the development of large database systems that incorporate database design, development, fine tuning and monitoring.

***COMMERCIAL JOB TITLE: GSA028- Senior Programmer***

Minimum/General Experience: Five years' experience developing large automated systems and systems integrations using modern programming languages and methodologies. Five additional years' experience in a related field may be substituted for the educational requirement.

Functional Responsibility: Develops documentation and coding standards. Develops standards-compliant software utilizing industry-leading operating systems, languages, protocols and relational databases. Designs and develops user interface, business logic, validations, and data access methods for integration into medium to large software systems.

Minimum Education: Bachelor's or advanced degree from an accredited institution or equivalent training and experience.

***COMMERCIAL JOB TITLE: GSA029 - Senior Software Engineer***

Minimum/General Experience: Eight years' experience in software development with at least six years must be specialized.

Functional Responsibility: Specialized experience includes: analysis and design of business applications on complex systems. Knowledge of current software design methodologies and demonstrated ability to formulate specifications for computer programmers to use in coding, testing, and debugging of computer programs. General experience includes increasing responsibilities in assignments of a technical nature. Proven ability to work independently on complex application problems. Senior Software Engineer provides technical and administrative direction for personnel performing software development tasks, including the review of work products for correctness, adherence to the design concept and to user standards, and for progress in accordance with schedules. Coordinates with the Project and/or Program Manager to ensure problem solution and user satisfaction. Makes recommendations, if needed, for approval of major systems installations. Prepares milestone status reports and deliveries/presentations on the system concept to colleagues, subordinates, and end user representatives. Provides daily supervision and direction to support staff.

Minimum Education: A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline, or equivalent training and experience.

***COMMERCIAL JOB TITLE: GSA030 - Systems Analyst/Programmer***

Minimum/General Experience: This position requires a minimum of eight years' experience in systems analysis, of which at least five years must be specialized.

Functional Responsibility: Specialized experience includes: supervision of system engineers, familiar with a network topologies and configurations, and experience with the logical and physical functional, operational, and

technical architecture of large and complex information systems. At least one certification in network operating systems is required. Establishes system information requirements using analysis of the information engineer(s) in the development of enterprise-wide or large scale information systems. Designs architecture to include the software, hardware, and communications to support the total systems requirements.

Minimum Education: A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline or equivalent training and experience.

***COMMERCIAL JOB TITLE: GSA031 - Senior Technical Writer/Editor***

Minimum/General Experience: A minimum of 6+ years of relevant experience as technical writer

Functional Responsibility: Prepare, disseminate and provide for the orderly safeguard of technical documents. Proficiency in writing technical documents. Also Provide support in the area of technical editing by reviewing the grammar, writing styles and syntax of quality materials and technical reports. Provide support by assisting in rewrites of quality materials and technical reports.

Minimum Education: A Bachelor's degree in Language Arts, Information Systems, or other related discipline.

***COMMERCIAL JOB TITLE: GSA032 - Senior Training Specialist***

Minimum/General Experience: ten years' experience (or an equivalent combination of training and professional work experience that provides the required knowledge and skills.) Although education and experience are key factors in determining an individual's qualifications, emphasis must be placed on actual competencies to perform all aspects of the job at each level.

Functional Responsibility: Able to train the trainers offering training sessions. Able to conduct complex courses from start to completion. Excellent communications and problem solving skills. Performs system analysis for highly complex classes. Recommends most effective method to utilize equipment, where appropriate. Under general program direction, independently performs training within the field of expertise. May supervise the work of lower level trainers. Errors in work or judgment could significantly impact the client relationship and/or the usefulness and effectiveness of the system.

Minimum Education: Bachelor's degree or equivalent training and experience.

***COMMERCIAL JOB TITLE: GSA033 - Software Engineer***

Minimum/General Experience: This position requires a minimum of five years' experience as a software engineer, of which at least three years must be specialized. Analyzes and develops computer software possessing a wide range of capabilities, including numerous engineering, business, and records management functions.

Functional Responsibility: Develops plans for automated information systems from project inception to conclusion. Analyzes user interfaces, maintains hardware and software performance tuning, analyzes workload and computer usage, maintains interfaces with outside systems, analyzes down times, analyzes proposed system modifications, upgrades and new COTS. Analyzes the problem and the information to be processed. Defines the problem, and develops system requirements and program specifications, from which programmers prepare detailed flow charts, programs, and tests. Coordinates closely with programmers to ensure proper implementation of program and system specifications. Develops, in conjunction with functional users, system alternative solutions. Software Engineer's specialized experience includes: analysis and design of business applications on complex systems for large scale computers, including three years' experience in data base management concepts, use of programming languages such as Ada, COBOL, 4GL, and/or DBMS. Knowledge of current storage and retrieval methods, one year of systems analysis experience designing technical applications on computer systems and demonstrated ability to formulate specifications for computer programmers to use in coding, testing, and debugging of computer programs. General experience includes increasing responsibilities in information systems design and management. Must demonstrate the ability to work independently or under only general direction on requirements that are moderately complex to analyze, plan, program, and implement.

Minimum Education: A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline, or equivalent training and experience

**COMMERCIAL JOB TITLE: GSA034 - Software Installation Specialist**

Minimum/General Experience: Five years of experience in installation and configuration of operating systems, database software, and large scale applications software products.

Functional Responsibility: Installs operating systems, DBMS, ERP, and other software products on PCs, Servers, and LANs. Performs troubleshooting and resolves conflicts arising out from software and environmental incompatibility.

Minimum Education: B.S, degree in arts, communications, or computer science is required, or equivalent technical training and experience.

**COMMERCIAL JOB TITLE: GSA035 - System Administrator**

Minimum/General Experience: A minimum of 4 years of progressively more difficult systems experience with 2 years' experience within the last 3 years in software testing, installation, configuration and system problem resolution of computer operating systems.

Functional Responsibility: Responsible for all system administration and management including daily system operation, for the computer operating system applicable to the site supported. Must be adept at problem identification and resolution. Must be capable of documenting operating system problems and developing solutions. Experience in operating system and third party software testing, customization and installation. Minimum job qualifications are:

Working knowledge of state of the art computer systems hardware applicable to the site supported, and software techniques and concepts including: servers, repeaters, bridges, routers, gateways, DECNet, TCP/IP and Ethernet.

Demonstrated ability in the analysis, design, development, testing and implementation of operating system and application solutions.

Demonstrated ability to determine network and application performance, evaluate and diagnose network performance issues and recommend and implement solutions for network performance improvement, in the operating system environment applicable to the site supported.

Working knowledge of operating system administration including: security, system and disk management, hardware maintenance and activity and performance monitoring.

Working knowledge of the basic principles of business systems information system and engineering disciplines.

Demonstrated ability to interface and coordinate efforts of technical and non-technical personnel involved in architecting operating system solutions for the operating system applicable to the site supported, to satisfy business information systems needs.

Minimum Education: A four-year college degree in a business, computer science, information systems or related field or equivalent technical training and experience.

**COMMERCIAL JOB TITLE: GSA036 - Systems Engineer**

Minimum/General Experience: Four years' experience, of which at least two years must be specialized in systems engineering. At least one certification in network operating systems is required.

Functional Responsibility: Systems Engineer establishes system information requirements using analysis of the information engineer(s) in the design and development of enterprise-wide or large scale information systems. Designs architecture to include the software, hardware, and communications to support the total requirements as well as provide for present and future cross functional requirements and interfaces. Evaluates analytical and systematical problems of work corrective action.

Minimum Education: A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline.

**COMMERCIAL JOB TITLE: GSA037 - Technical Writer/Editor**

Minimum/General Experience: 3+ years of relevant experience as technical writer in a software development company.

Functional Responsibility: Prepare, disseminate and provide for the orderly safeguard of technical documents. Proficiency in writing technical documents. Also Provide support in the area of technical editing by reviewing the grammar, writing styles and syntax of quality materials and technical reports. Provide support by assisting in rewrites of quality materials and technical reports.

Minimum Education: A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline.

***COMMERCIAL JOB TITLE: GSA038 - Training Specialist***

Minimum/General Experience: Five years' experience (or an equivalent combination of training and professional work experience that provides the required knowledge and skills.) Although education and experience are key factors in determining an individual's qualifications, emphasis must be placed on actual competencies to perform all aspects of the job at each level.

Functional Responsibility: Conducts technical training courses from start to completion. Evaluates student progress and coaches students. Has excellent communications and problem solving skills. Performs training analyses and designs training. Recommends most effective training modalities for the subject matter. Under general direction, independently performs training within the field of expertise. May supervise the work of lower level trainers. Errors in work or judgment could significantly impact the client relationship and/or the usefulness and effectiveness of the system.

Minimum Education: A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline.

***COMMERCIAL JOB TITLE: GSA039 - Web Designer***

Minimum/General Experience: Two years of web design and maintenance is required for this position using Web Design tools like Flash, Html.

Functional Responsibility: Any e-commerce experience coupled with EDI is a plus.

Minimum Education: A B.S. in Computer Science is preferred but in other disciplines will also be accepted in special cases.

***COMMERCIAL JOB TITLE: ISSI-STS-PM SumTotal Project Manager***

Minimum/General Experience: Two years' experience managing SumTotal implementation projects. Three years' experience configuring SumTotal Learning Management System, Learning Content Management System, and Performance Management implementations.

Functional Responsibility: The SumTotal Project Manager will be responsible for managing the implementation of SumTotal products for strategic customer accounts. The Project Manager will be responsible for project planning, budgeting, scheduling and reporting. Responsibilities include:

- Conduct planning and discovery during pre-sales sessions
- Develop and present statements of work
- Develop, publish and maintain project schedules
- Lead project team meetings for regular communication and to address special issues
- Develop project metrics
- Communicate with Director of Services on status and issues
- Monitor and ensure costs remain within budget

Minimum Education: BS/BA in business or instructional systems, or equivalent training and experience.

***COMMERCIAL JOB TITLE: ISSI-STS-BS SumTotal Business Services***

Minimum/General Experience: Six years' experience configuring and managing SumTotal implementation projects.

Functional Responsibility: Provides expert SumTotal product consulting services. Provides Business Consulting Services including: business process and Performance Management workflow consulting. Identifies and documents new business requirements that lead to custom and configured solutions.

Minimum Education: BS/BA in business or instructional systems, or equivalent training and experience.

***COMMERCIAL JOB TITLE: ISSI-STS-IS SumTotal Implementation Services***

Minimum/General Experience: Three years' experience configuring SumTotal implementation projects.

Functional Responsibility: The Implementation Services consultant: Conducts configuration workshops and facilitates the implementation of configuration decisions.

Minimum Education: BS/BA in business or instructional systems, or equivalent training and experience.

**ISSI Labor Categories Rate Chart**

<b>ID</b>	<b>Job Title</b>	<b>12/17/14 to 12/16/15</b>	<b>12/17/15 to 12/16/16</b>	<b>12/17/16 to 12/16/17</b>	<b>12/17/17 to 12/16/18</b>	<b>12/17/18 to 12/16/19</b>
GSA001	Administrative Support	\$58.47	\$60.81	\$63.24	\$65.77	\$68.40
GSA002	Computer Systems Security Specialist	\$110.90	\$115.33	\$119.94	\$124.74	\$129.73
GSA003	Consultant	\$141.93	\$147.61	\$153.51	\$159.65	\$166.04
GSA004	Cost Estimator	\$110.53	\$114.95	\$119.55	\$124.33	\$129.31
GSA005	Data Entry Clerk	\$58.27	\$60.60	\$63.03	\$65.55	\$68.17
GSA006	Database Management Specialist	\$132.64	\$137.95	\$143.47	\$149.20	\$155.17
GSA007	Documentation Specialist	\$78.51	\$81.65	\$84.92	\$88.31	\$91.85
GSA008	Engineering Manager	\$164.04	\$170.60	\$177.42	\$184.52	\$191.90
GSA009	Functional Applications Specialist	\$132.52	\$137.82	\$143.33	\$149.06	\$155.03
GSA010	Help Desk Manager	\$109.92	\$114.31	\$118.89	\$123.64	\$128.59
GSA011	Help Desk Specialist	\$100.14	\$104.15	\$108.31	\$112.65	\$117.15
GSA012	Internet/Intranet Engineer	\$100.21	\$104.22	\$108.39	\$112.73	\$117.24
GSA013	Jr. Hardware/Network Installation Technician	\$69.62	\$72.40	\$75.30	\$78.31	\$81.44
GSA014	Junior Help Desk Specialist	\$68.14	\$70.87	\$73.70	\$76.65	\$79.72
GSA015	Junior Programmer	\$89.67	\$93.26	\$96.99	\$100.87	\$104.90
GSA016	Junior Software Engineer	\$92.14	\$95.83	\$99.66	\$103.65	\$107.80
GSA017	Local Area Network Specialist	\$81.36	\$84.61	\$88.00	\$91.52	\$95.18
GSA018	Network Specialist	\$89.34	\$92.91	\$96.63	\$100.49	\$104.51
GSA019	Program Administration Specialist	\$90.03	\$93.63	\$97.38	\$101.27	\$105.33
GSA020	Program Manager	\$217.28	\$225.97	\$235.01	\$244.41	\$254.18
GSA021	Programmer	\$126.01	\$131.05	\$136.29	\$141.74	\$147.41
GSA022	Project Manager	\$195.59	\$203.42	\$211.55	\$220.02	\$228.82
GSA023	Quality Assurance Manager	\$173.74	\$180.69	\$187.92	\$195.44	\$203.25
GSA024	Quality Assurance Analyst	\$151.11	\$157.16	\$163.44	\$169.98	\$176.78
GSA025	Senior Computer Systems Security Analyst	\$132.81	\$138.12	\$143.65	\$149.39	\$155.37
GSA026	Senior Consultant	\$173.12	\$180.04	\$187.24	\$194.73	\$202.52
GSA027	Senior Database Management Specialist	\$153.04	\$159.16	\$165.52	\$172.14	\$179.03
GSA028	Senior Programmer	\$142.13	\$147.81	\$153.72	\$159.87	\$166.27
GSA029	Senior Software Engineer	\$128.91	\$134.06	\$139.43	\$145.00	\$150.80
GSA030	Systems Analyst/Programmer	\$153.09	\$159.21	\$165.58	\$172.20	\$179.09
GSA031	Senior Technical Writer/Editor	\$109.92	\$114.31	\$118.89	\$123.64	\$128.59
GSA032	Senior Training Specialist	\$133.56	\$138.90	\$144.46	\$150.23	\$156.24
GSA033	Software Engineer	\$100.83	\$104.86	\$109.06	\$113.42	\$117.95
GSA034	Software Installation Specialist	\$90.94	\$94.58	\$98.36	\$102.29	\$106.38

<b>ID</b>	<b>Job Title</b>	<b>12/17/14 to 12/16/15</b>	<b>12/17/15 to 12/16/16</b>	<b>12/17/16 to 12/16/17</b>	<b>12/17/17 to 12/16/18</b>	<b>12/17/18 to 12/16/19</b>
GSA035	System Administrator	\$98.96	\$102.91	\$107.03	\$111.31	\$115.76
GSA036	Systems Engineer	\$143.48	\$149.22	\$155.19	\$161.39	\$167.85
GSA037	Technical Writer/Editor	\$89.67	\$93.26	\$96.99	\$100.87	\$104.90
GSA038	Training Specialist	\$112.75	\$117.26	\$121.95	\$126.82	\$131.90
GSA039	Web Designer	\$120.90	\$125.74	\$130.77	\$136.00	\$141.44
ISSI-STS-PM	SumTotal Project Manager	\$263.67	\$274.22	\$285.19	\$296.59	\$308.46
ISSI-STS-BS	SumTotal Business Services	\$392.56	\$408.26	\$424.59	\$441.57	\$459.24
ISSI-STS-IS	SumTotal Implementation Services	\$263.67	\$274.22	\$285.19	\$296.59	\$308.46

**Note: Any non-professional services proposed must be incidental to and in direct support of the proposed professional services.**

***IBM IT Products and Services*****SPECIAL ITEM NUMBER 132-33 – Permanent Software Licenses**

<b>Product Description</b>	<b>Mfr. Part Number (CLIN)</b>	<b>Dealer Part Number (CLIN)</b>	<b>Mfr. List Price</b>	<b>Proposed GSA (MAS) Price with IFF</b>
Evolution Dynamic Delivery Single CPU License	OS-SW-DD-01	#ISSI-SW-DD-01	\$150,000	\$88,156
Evolution Dynamic Delivery, 2 CPUs Dual CPU configuration with 2 instances of the Evolution Learning Content Management Application software. The CPUs can be in a single server (no more than two CPUs in the server) or in two servers (each a single CPU server).	OS-SW-DD-02	#ISSI-SW-DD-02	\$300,000	\$151,125
Evolution Dynamic Delivery, subsequent CPUs	OS-SW-DD-03	#ISSI-SW-DD-03	\$150,000	\$75,563
Evolution Connected Author License. Authoring license to develop and maintain content and to publish courses to SCORM or as printed material. Price is per named author	OS-SW-CA-01	#ISSI-SW-CA-01	\$8,000	\$4,030.00
IBM Participate Single CPU: Self-Help, Expertise Management and Community Management application software.	OS-SW-PE-01	#ISSI-SW-PE-01	\$120,000	\$78,585.00
IBM Participate 2 CPUs Self-Help, Expertise Management and Community Management application software.	OS-SW-PE-02	#ISSI-SW-PE-02	\$240,000	\$135,005.00
IBM Participate additional CPUs: Self-Help, Expertise Management and Community Management application software. Requires prior purchase of 2-CPU license.	OS-SW-PE-04	#ISSI-SW-PE-04	\$120,000	\$67,502.50
IBM Evolution LMS, Per learner pricing, up to 1,999 Learners. Learner management and tracking with scheduling, career pathing and competency management.	OS-SW-LM-04	#ISSI-SW-LM-04	\$20	\$13.10
IBM Evolution LMS, Per learner pricing, 2,000 to 4,999 Learners. Learner management and tracking with scheduling, career pathing and competency management.	OS-SW-LM-05	#ISSI-SW-LM-05	\$20	\$11.08
IBM Evolution LMS, Per learner pricing, 5,000 to 10,000 Learners. Learner management and tracking with scheduling, career pathing and competency management.	OS-SW-LM-06	#ISSI-SW-LM-06	\$20	\$10.08
IBM Evolution LMS, Per learner pricing, over 10,000 Learners. Learner management and tracking with scheduling, career pathing and competency management.	OS-SW-LM-07	#ISSI-SW-LM-07	\$20	\$8.06
IBM Federal Knowledge Edge. On demand solution that includes LMS, LCMS and Collaborative learning functionality. Price is per named user and includes hosting, support and maintenance.	OS-SW-KE-01	#ISSI-SW-KE-01	\$84	\$84.00

<b>Product Description</b>	<b>Mfr. Part Number (CLIN)</b>	<b>Dealer Part Number (CLIN)</b>	<b>Mfr. List Price</b>	<b>Proposed GSA (MAS) Price with IFF</b>
<b>Note: Each Participate or Evolution CPU supports a single instance of the software. The CPUs can be installed in a single server or multiple servers. The total number of CPUs, running Evolution, in all servers cannot exceed the number of CPUs purchased.</b>				

**SPECIAL ITEM NUMBER 132-34 – Maintenance & Support**

<b>Product Description - Software Maintenance - 18% of Products List Price</b>	<b>Mfr. Part Number (CLIN)</b>	<b>Dealer Part Number (CLIN)</b>	<b>Mfr. List Price</b>	<b>Proposed GSA (MAS) Price with IFF</b>
Maintenance for IBM Evolution Dynamic Delivery- Single CPU	OS-MN-DD-01	#ISSI-MN-DD-01	\$27,000	\$25,842.38
Maintenance for IBM Evolution Dynamic Delivery- Per CPU	OS-MN-DD-03	#ISSI-MN-DD-01	\$27,000	\$25,842.38
Maintenance for IBM Evolution Authoring License. Per named author	OS-MN-CA-01	#ISSI-MN-CA-01	\$1,440	\$1,378.26
Maintenance for IBM Participate. Per CPU	OS-MN-PE-01	#ISSI-MN-PE-01	\$21,600	\$20,673.90
Maintenance for IBM Evolution Learning Manager - Per Learner	OS-MN-LM-04	#ISSI-MN-LMS-04	\$3.60	\$3.45

**SPECIAL ITEM NUMBER 132-50 – Training**

<b>Product Description - Training Courses</b>	<b>Mfr. Part Number (CLIN)</b>	<b>Dealer Part Number (CLIN)</b>	<b>Mfr. List Price</b>	<b>Proposed GSA (MAS) Price with IFF</b>
IBM Evolution Course Developer Workshop - 3-day workshop for Instructional Designers, Course Developers, SME authors. Instructor Lead Training at IBM Facility. Price per learner.	OS-PS-TR-01	#ISSI-PS-TR-01	\$1,500	945.04
IBM Evolution Administration Workshop - One-day training course for individuals responsible for managing the content development and delivery environments of the Evolution Platform. Instructor Lead Training at IBM Facility. Price per learner	OS-PS-TR-02	#ISSI-PS-TR-02	\$500	315.35
IBM Participate Administration Workshop- 2 day on site workshop for administrators responsible for management of community sites. This workshop introduces managing, launching and promoting programs, expert events, discussion forums, knowledge bases.	OS-PS-CS-09	#ISSI-PS-CS-09	\$5,000	4,281.88

<b>Product Description - Training Courses</b>	<b>Mfr. Part Number (CLIN)</b>	<b>Dealer Part Number (CLIN)</b>	<b>Mfr. List Price</b>	<b>Proposed GSA (MAS) Price with IFF</b>
IBM Participate Technical Workshop- 3 day on site workshop for technical personnel responsible for site modifications, e-mail integration, workflow design and implementation.	OS-PS-CS-10	#ISSI-PS-CS-10	\$7,500	6,448.00

## **SPECIAL ITEM NUMBER 132-51 – IT Professional Services**

### **Labor Category Descriptions**

#### ***COMMERCIAL JOB TITLE: OTS001 IBM Evolution Consultant***

Minimum/General Experience: At least two years' experience designing technology based training including web based training and/or computer based training; background in instructional design, multi-media design and development and training. Consulting, project management, knowledge of web based technologies such as HTML, Scripting and strong customer relationship skills also required.

Functional Responsibility: Functional Responsibility: Consultants will assist customers with the implementation of intended use of product, provide mentoring, gather requirements, determine technical needs, review project requirements and refine implementation. Responsibilities include the following:

- Conduct planning and discovery to provide new customers with consulting on the intended uses of the product within their enterprise
- Workflow design and implementation
- Metadata strategy design and implementation
- User Interface customization to fit customer requirements

Minimum Education: Bachelor's Degree Instructional Design

#### ***COMMERCIAL JOB TITLE: OTS002 IBM Evolution Project Manager***

Minimum/General Experience: Three years' experience managing projects on major accounts and five years consulting experience. Experience with instructional design and web-based product. Strong customer relationship skills are a must.

Functional Responsibility: The Project Manager will be responsible for managing the implementation of IBM's products for strategic customer accounts. The Project Manager will be responsible for project planning, budgeting, scheduling and reporting. Responsibilities include:

- Conduct planning and discovery during pre-sales sessions
- Develop and present statements of work
- Develop, publish and maintain project schedules
- Lead project team meetings for regular communication and to address special issues
- Develop project metrics
- Communicate with Director of Services on status and issues
- Monitor and ensure costs remain within budget

Minimum Education: Bachelor's Degree (Business or Instructional Design preferred)

#### ***COMMERCIAL JOB TITLE: OTS003 IBM Participate Developer***

Minimum/General Experience: Three years' experience managing projects on major accounts and five years consulting experience. Experience with instructional design and web-based product. Strong customer relationship skills are a must.

Functional Responsibility: The Project Manager will be responsible for managing the implementation of IBM's products for strategic customer accounts. The Project Manager will be responsible for project planning, budgeting, scheduling and reporting. Responsibilities include:

- Conduct planning and discovery during pre-sales sessions
- Develop and present statements of work
- Develop, publish and maintain project schedules
- Lead project team meetings for regular communication and to address special issues
- Develop project metrics
- Communicate with Director of Services on status and issues
- Monitor and ensure costs remain within budget

Minimum Education: Bachelor Degree (Business or Instructional Design preferred)

### IBM Professional Services Hourly Rate Chart

ID	Job Title	12/17/14	12/17/15	12/17/16	12/17/17	12/17/18
		to 12/16/15	to 12/16/16	to 12/16/17	to 12/16/18	to 12/16/19
OTS-001	IBM Consultant	\$292.00	\$ 312.44	\$ 334.31	\$357.71	\$382.75
OTS-002	IBM Project Manager	\$292.00	\$ 312.44	\$ 334.31	\$357.71	\$382.75
OTS-003	IBM Participate developer	\$150.00	\$180.00	\$216.00	\$259.20	\$ 310.80

### *SumTotal Systems Inc. IT Products and Services*

Prices for SumTotal products and services increase by 7% per year after the 2010 base year for multi-year task orders.

### SPECIAL ITEM NUMBER 132-32 Term Software License

Hosted Subscription (HS), Term Software licenses, and SaaS licenses are renewable annually and include maintenance and support. The minimum dollar amount for new orders for Talent Management™ products is \$18,750. Any combination of TM products may be included. The types of licenses are:

- **Named Users** - individual users' records in the database that have an assigned active user license.
- **Training Records** - users' records in the database that are for record-keeping purposes, but are not assigned an active user license.
- **Registrations** – these represent individual users accessing the LMS to take specific training. Each training registration is chargeable.

### Hosted Subscription Software Products

Hosted Subscription Software is a form of Term License. The Hosted Subscription is hosted by ISSI or SumTotal and includes the annual term license cost and maintenance and support. Host requires dedicated servers which are priced separately. The license must be renewed annually.

#### *Analytics Hosted Subscriptions*

Software Product and Services Description	SumTotal CLIN	ISSI GSA CLIN	Mfr. List Price	Unit	GSA (MAS) Price with IFF
<b>Analytics Tier 1 Hosted Subscription Licenses</b>					
Analytics Tier 1 – HS for 2500 to 2999 Named Users	H9241N0025	H9241N0025	\$9.47	Named Users	\$7.75
Analytics Tier 1 – HS for 3000 to 3499	H9241N0030	H9241N0030	\$8.98	Named	\$7.36

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Named Users				Users	
Analytics Tier 1 – HS for 3500 to 3999 Named Users	H9241N0035	H9241N0035	\$8.53	Named Users	\$6.98
Analytics Tier 1 – HS for 4000 to 4499 Named Users	H9241N0040	H9241N0040	\$8.12	Named Users	\$6.65
Analytics Tier 1 – HS for 4500 to 4999 Named Users	H9241N0045	H9241N0045	\$7.76	Named Users	\$6.36
Analytics Tier 1 – HS for 5000 to 5499 Named Users	H9241N0050	H9241N0050	\$7.63	Named Users	\$6.25
Analytics Tier 1 – HS for 5500 to 5999 Named Users	H9241N0055	H9241N0055	\$7.50	Named Users	\$6.14
Analytics Tier 1 – HS for 6000 to 6499 Named Users	H9241N0060	H9241N0060	\$7.38	Named Users	\$6.05
Analytics Tier 1 – HS for 6500 to 6999 Named Users	H9241N0065	H9241N0065	\$7.27	Named Users	\$5.95
Analytics Tier 1 – HS for 7000 to 7499 Named Users	H9241N0070	H9241N0070	\$7.19	Named Users	\$5.88
Analytics Tier 1 – HS for 7500 to 7999 Named Users	H9241N0075	H9241N0075	\$7.11	Named Users	\$5.82
Analytics Tier 1 – HS for 8000 to 8499 Named Users	H9241N0080	H9241N0080	\$7.04	Named Users	\$5.76
Analytics Tier 1 – HS for 8500 to 8999 Named Users	H9241N0085	H9241N0085	\$6.97	Named Users	\$5.70
Analytics Tier 1 – HS for 9000 to 9499 Named Users	H9241N0090	H9241N0090	\$6.90	Named Users	\$5.65
Analytics Tier 1 – HS for 9500 to 9999 Named Users	H9241N0095	H9241N0095	\$6.83	Named Users	\$5.59
Analytics Tier 1 – HS for 10000 to 12499 Named Users	H9241N0100	H9241N0100	\$6.51	Named Users	\$5.33
Analytics Tier 1 – HS for 12500 to 14999 Named Users	H9241N0125	H9241N0125	\$6.21	Named Users	\$5.09
Analytics Tier 1 – HS for 15000 to 17499 Named Users	H9241N0150	H9241N0150	\$5.89	Named Users	\$4.83
Analytics Tier 1 – HS for 17500 to 19999 Named Users	H9241N0175	H9241N0175	\$5.61	Named Users	\$4.59
Analytics Tier 1 – HS for 20000 to 22499 Named Users	H9241N0200	H9241N0200	\$5.28	Named Users	\$4.32
Analytics Tier 1 – HS for 22500 to 24999 Named Users	H9241N0225	H9241N0225	\$4.99	Named Users	\$4.08
Analytics Tier 1 – HS for 25000 to 29999 Named Users	H9241N0250	H9241N0250	\$4.74	Named Users	\$3.88
Analytics Tier 1 – HS for 30000 to 34999 Named Users	H9241N0300	H9241N0300	\$4.50	Named Users	\$3.69
Analytics Tier 1 – HS for 35000 to 39999 Named Users	H9241N0350	H9241N0350	\$4.29	Named Users	\$3.52
Analytics Tier 1 – HS for 40000 to 44999 Named Users	H9241N0400	H9241N0400	\$4.10	Named Users	\$3.36
Analytics Tier 1 – HS for 45000 to 49999 Named Users	H9241N0450	H9241N0450	\$3.92	Named Users	\$3.21
Analytics Tier 1 – HS for 50000 to 59999 Named Users	H9241N0500	H9241N0500	\$3.75	Named Users	\$3.07
Analytics Tier 1 – HS for 60000 to 69999 Named Users	H9241N0600	H9241N0600	\$3.60	Named Users	\$2.95
Analytics Tier 1 – HS for 70000 to 79999 Named Users	H9241N0700	H9241N0700	\$3.45	Named Users	\$2.82
Analytics Tier 1 – HS for 80000 to 89999	H9241N0800	H9241N0800	\$3.32	Named	\$2.72

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Named Users				Users	
Analytics Tier 1 – HS for 90000 to 99999 Named Users	H9241N0900	H9241N0900	\$3.19	Named Users	\$2.61
Analytics Tier 1 – HS for 100000 to 124999 Named Users	H9241N1000	H9241N1000	\$3.08	Named Users	\$2.52
Analytics Tier 1 – HS for 125000 to 149999 Named Users	H9241N1250	H9241N1250	\$2.97	Named Users	\$2.43
Analytics Tier 1 – HS for 150000 to 199999 Named Users	H9241N1500	H9241N1500	\$2.87	Named Users	\$2.35
Analytics Tier 1 – HS for 200000 to 249999 Named Users	H9241N2000	H9241N2000	\$2.78	Named Users	\$2.28
Analytics Tier 1 – HS for 250000 to + Named Users	H9241N2500	H9241N2500	\$2.69	Named Users	\$2.21
<b>Analytics Tier 2 Hosted Subscription Licenses</b>					
Analytics Tier 2 – HS for 1500 to 1999 Named Users	H9243N0015	H9243N0015	\$17.79	Named Users	\$14.56
Analytics Tier 2 – HS for 2000 to 2499 Named Users	H9243N0020	H9243N0020	\$15.89	Named Users	\$13.01
Analytics Tier 2 – HS for 2500 to 2999 Named Users	H9243N0025	H9243N0025	\$14.35	Named Users	\$11.75
Analytics Tier 2 – HS for 3000 to 3499 Named Users	H9243N0030	H9243N0030	\$13.60	Named Users	\$11.13
Analytics Tier 2 – HS for 3500 to 3999 Named Users	H9243N0035	H9243N0035	\$12.93	Named Users	\$10.59
Analytics Tier 2 – HS for 4000 to 4499 Named Users	H9243N0040	H9243N0040	\$12.31	Named Users	\$10.08
Analytics Tier 2 – HS for 4500 to 4999 Named Users	H9243N0045	H9243N0045	\$11.76	Named Users	\$9.63
Analytics Tier 2 – HS for 5000 to 5499 Named Users	H9243N0050	H9243N0050	\$11.56	Named Users	\$9.46
Analytics Tier 2 – HS for 5500 to 5999 Named Users	H9243N0055	H9243N0055	\$11.37	Named Users	\$9.31
Analytics Tier 2 – HS for 6000 to 6499 Named Users	H9243N0060	H9243N0060	\$11.19	Named Users	\$9.16
Analytics Tier 2 – HS for 6500 to 6999 Named Users	H9243N0065	H9243N0065	\$11.01	Named Users	\$9.02
Analytics Tier 2 – HS for 7000 to 7499 Named Users	H9243N0070	H9243N0070	\$10.90	Named Users	\$8.93
Analytics Tier 2 – HS for 7500 to 7999 Named Users	H9243N0075	H9243N0075	\$10.78	Named Users	\$8.83
Analytics Tier 2 – HS for 8000 to 8499 Named Users	H9243N0080	H9243N0080	\$10.67	Named Users	\$8.74
Analytics Tier 2 – HS for 8500 to 8999 Named Users	H9243N0085	H9243N0085	\$10.57	Named Users	\$8.65
Analytics Tier 2 – HS for 9000 to 9499 Named Users	H9243N0090	H9243N0090	\$10.46	Named Users	\$8.56
Analytics Tier 2 – HS for 9500 to 9999 Named Users	H9243N0095	H9243N0095	\$10.35	Named Users	\$8.47
Analytics Tier 2 – HS for 10000 to 12499 Named Users	H9243N0100	H9243N0100	\$9.86	Named Users	\$8.07
Analytics Tier 2 – HS for 12500 to 14999 Named Users	H9243N0125	H9243N0125	\$9.42	Named Users	\$7.71
Analytics Tier 2 – HS for 15000 to 17499 Named Users	H9243N0150	H9243N0150	\$8.93	Named Users	\$7.31

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Analytics Tier 2 – HS for 17500 to 19999 Named Users	H9243N0175	H9243N0175	\$8.50	Named Users	\$6.96
Analytics Tier 2 – HS for 20000 to 22499 Named Users	H9243N0200	H9243N0200	\$8.01	Named Users	\$6.56
Analytics Tier 2 – HS for 22500 to 24999 Named Users	H9243N0225	H9243N0225	\$7.57	Named Users	\$6.20
Analytics Tier 2 – HS for 25000 to 29999 Named Users	H9243N0250	H9243N0250	\$7.18	Named Users	\$5.87
Analytics Tier 2 – HS for 30000 to 34999 Named Users	H9243N0300	H9243N0300	\$6.82	Named Users	\$5.58
Analytics Tier 2 – HS for 35000 to 39999 Named Users	H9243N0350	H9243N0350	\$6.50	Named Users	\$5.32
Analytics Tier 2 – HS for 40000 to 44999 Named Users	H9243N0400	H9243N0400	\$6.21	Named Users	\$5.09
Analytics Tier 2 – HS for 45000 to 49999 Named Users	H9243N0450	H9243N0450	\$5.95	Named Users	\$4.87
Analytics Tier 2 – HS for 50000 to 59999 Named Users	H9243N0500	H9243N0500	\$5.69	Named Users	\$4.65
Analytics Tier 2 – HS for 60000 to 69999 Named Users	H9243N0600	H9243N0600	\$5.45	Named Users	\$4.89
Analytics Tier 2 – HS for 70000 to 79999 Named Users	H9243N0700	H9243N0700	\$5.23	Named Users	\$4.87
Analytics Tier 2 – HS for 80000 to 89999 Named Users	H9243N0800	H9243N0800	\$5.03	Named Users	\$4.84
Analytics Tier 2 – HS for 90000 to 99999 Named Users	H9243N0900	H9243N0900	\$4.84	Named Users	\$4.83
Analytics Tier 2 – HS for 100000 to 124999 Named Users	H9243N1000	H9243N1000	\$4.67	Named Users	\$4.82
Analytics Tier 2 – HS for 125000 to 149999 Named Users	H9243N1250	H9243N1250	\$4.51	Named Users	\$4.79
Analytics Tier 2 – HS for 150000 to 199999 Named Users	H9243N1500	H9243N1500	\$4.36	Named Users	\$4.77
Analytics Tier 2 – HS for 200000 to 249999 Named Users	H9243N2000	H9243N2000	\$4.21	Named Users	\$4.75
Analytics Tier 2 – HS for 250000 to + Named Users	H9243N2500	H9243N2500	\$4.08	Named Users	\$4.74
<b>Analytics Tier 3 Hosted Subscription Licenses</b>					
Analytics Tier 3 - HS for 900 to 1199 Named Users	H8817N0009	H8817N0009	\$30.54	Named Users	\$25.00
Analytics Tier 3 - HS for 1200 to 1499 Named Users	H8817N0012	H8817N0012	\$29.46	Named Users	\$24.12
Analytics Tier 3 - HS for 1500 to 1999 Named Users	H8817N0015	H8817N0015	\$28.46	Named Users	\$23.29
Analytics Tier 3 - HS for 2000 to 2499 Named Users	H8817N0020	H8817N0020	\$25.42	Named Users	\$20.81
Analytics Tier 3 - HS for 2500 to 2999 Named Users	H8817N0025	H8817N0025	\$22.96	Named Users	\$18.80
Analytics Tier 3 - HS for 3000 to 3499 Named Users	H8817N0030	H8817N0030	\$21.76	Named Users	\$17.81
Analytics Tier 3 - HS for 3500 to 3999 Named Users	H8817N0035	H8817N0035	\$20.68	Named Users	\$16.93
Analytics Tier 3 - HS for 4000 to 4499 Named Users	H8817N0040	H8817N0040	\$19.70	Named Users	\$16.13
Analytics Tier 3 - HS for 4500 to 4999	H8817N0045	H8817N0045	\$18.81	Named	\$15.40

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Named Users				Users	
Analytics Tier 3 - HS for 5000 to 5499 Named Users	H8817N0050	H8817N0050	\$18.50	Named Users	\$15.14
Analytics Tier 3 - HS for 5500 to 5999 Named Users	H8817N0055	H8817N0055	\$18.19	Named Users	\$14.89
Analytics Tier 3 - HS for 6000 to 6499 Named Users	H8817N0060	H8817N0060	\$17.90	Named Users	\$14.65
Analytics Tier 3 - HS for 6500 to 6999 Named Users	H8817N0065	H8817N0065	\$17.62	Named Users	\$14.43
Analytics Tier 3 - HS for 7000 to 7499 Named Users	H8817N0070	H8817N0070	\$17.43	Named Users	\$14.27
Analytics Tier 3 - HS for 7500 to 7999 Named Users	H8817N0075	H8817N0075	\$17.25	Named Users	\$14.13
Analytics Tier 3 - HS for 8000 to 8499 Named Users	H8817N0080	H8817N0080	\$17.07	Named Users	\$13.97
Analytics Tier 3 - HS for 8500 to 8999 Named Users	H8817N0085	H8817N0085	\$16.90	Named Users	\$13.83
Analytics Tier 3 - HS for 9000 to 9499 Named Users	H8817N0090	H8817N0090	\$16.74	Named Users	\$13.70
Analytics Tier 3 - HS for 9500 to 9999 Named Users	H8817N0095	H8817N0095	\$16.56	Named Users	\$13.56
Analytics Tier 3 - HS for 10000 to 12499 Named Users	H8817N0100	H8817N0100	\$15.78	Named Users	\$12.92
Analytics Tier 3 - HS for 12500 to 14999 Named Users	H8817N0125	H8817N0125	\$15.06	Named Users	\$12.33
Analytics Tier 3 - HS for 15000 to 17499 Named Users	H8817N0150	H8817N0150	\$14.29	Named Users	\$11.70
Analytics Tier 3 - HS for 17500 to 19999 Named Users	H8817N0175	H8817N0175	\$13.59	Named Users	\$11.12
Analytics Tier 3 - HS for 20000 to 22499 Named Users	H8817N0200	H8817N0200	\$12.81	Named Users	\$10.49
Analytics Tier 3 - HS for 22500 to 24999 Named Users	H8817N0225	H8817N0225	\$12.10	Named Users	\$9.90
Analytics Tier 3 - HS for 25000 to 29999 Named Users	H8817N0250	H8817N0250	\$11.48	Named Users	\$9.40
Analytics Tier 3 - HS for 30000 to 34999 Named Users	H8817N0300	H8817N0300	\$10.91	Named Users	\$8.93
Analytics Tier 3 - HS for 35000 to 39999 Named Users	H8817N0350	H8817N0350	\$10.40	Named Users	\$8.51
Analytics Tier 3 - HS for 40000 to 44999 Named Users	H8817N0400	H8817N0400	\$9.94	Named Users	\$8.14
Analytics Tier 3 - HS for 45000 to 49999 Named Users	H8817N0450	H8817N0450	\$9.51	Named Users	\$7.79
Analytics Tier 3 - HS for 50000 to 59999 Named Users	H8817N0500	H8817N0500	\$9.10	Named Users	\$7.45
Analytics Tier 3 - HS for 60000 to 69999 Named Users	H8817N0600	H8817N0600	\$8.72	Named Users	\$7.14
Analytics Tier 3 - HS for 70000 to 79999 Named Users	H8817N0700	H8817N0700	\$8.36	Named Users	\$6.84
Analytics Tier 3 - HS for 80000 to 89999 Named Users	H8817N0800	H8817N0800	\$8.04	Named Users	\$6.58
Analytics Tier 3 - HS for 90000 to 99999 Named Users	H8817N0900	H8817N0900	\$7.74	Named Users	\$6.34
Analytics Tier 3 - HS for 100000 to 124999 Named Users	H8817N1000	H8817N1000	\$7.46	Named Users	\$6.11
Analytics Tier 3 - HS for 125000 to 149999	H8817N1250	H8817N1250	\$7.21	Named	\$5.90

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Named Users				Users	
Analytics Tier 3 - HS for 150000 to 199999 Named Users	H8817N1500	H8817N1500	\$6.97	Named Users	\$5.70
Analytics Tier 3 - HS for 200000 to 249999 Named Users	H8817N2000	H8817N2000	\$6.74	Named Users	\$5.52
Analytics Tier 3 - HS for 250000 to + Named Users	H8817N2500	H8817N2500	\$6.53	Named Users	\$5.35

**Human Resources Management**

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
<b>Recruiting and Hiring Hosted Subscription Licenses</b>					
Recruiting and Hiring for 600 to 899 Named Users	H8055N0006	H8055N0006	\$38.80	Named Users	\$31.77
Recruiting and Hiring for 900 to 1199 Named Users	H8055N0009	H8055N0009	\$37.05	Named Users	\$30.33
Recruiting and Hiring for 1200 to 1499 Named Users	H8055N0012	H8055N0012	\$35.45	Named Users	\$29.02
Recruiting and Hiring for 1500 to 1999 Named Users	H8055N0015	H8055N0015	\$32.64	Named Users	\$26.72
Recruiting and Hiring for 2000 to 2499 Named Users	H8055N0020	H8055N0020	\$30.24	Named Users	\$24.76
Recruiting and Hiring for 2500 to 2999 Named Users	H8055N0025	H8055N0025	\$25.35	Named Users	\$20.76
Recruiting and Hiring for 3000 to 3499 Named Users	H8055N0030	H8055N0030	\$23.72	Named Users	\$19.42
Recruiting and Hiring for 3500 to 3999 Named Users	H8055N0035	H8055N0035	\$21.03	Named Users	\$17.22
Recruiting and Hiring for 4000 to 4499 Named Users	H8055N0040	H8055N0040	\$18.88	Named Users	\$15.46
Recruiting and Hiring for 4500 to 4999 Named Users	H8055N0045	H8055N0045	\$17.13	Named Users	\$14.03
Recruiting and Hiring for 5000 to 5499 Named Users	H8055N0050	H8055N0050	\$15.68	Named Users	\$12.84
Recruiting and Hiring for 5500 to 5999 Named Users	H8055N0055	H8055N0055	\$14.46	Named Users	\$11.84
Recruiting and Hiring for 6000 to 6499 Named Users	H8055N0060	H8055N0060	\$13.41	Named Users	\$10.98
Recruiting and Hiring for 6500 to 6999 Named Users	H8055N0065	H8055N0065	\$12.50	Named Users	\$10.24
Recruiting and Hiring for 7000 to 7499 Named Users	H8055N0070	H8055N0070	\$11.71	Named Users	\$9.58
Recruiting and Hiring for 7500 to 7999 Named Users	H8055N0075	H8055N0075	\$11.02	Named Users	\$9.02
Recruiting and Hiring for 8000 to 8499 Named Users	H8055N0080	H8055N0080	\$10.40	Named Users	\$8.51
Recruiting and Hiring for 8500 to 8999 Named Users	H8055N0085	H8055N0085	\$9.84	Named Users	\$8.06
Recruiting and Hiring for 9000 to 9499 Named Users	H8055N0090	H8055N0090	\$9.35	Named Users	\$7.66

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Recruiting and Hiring for 9500 to 9999 Named Users	H8055N0095	H8055N0095	\$8.90	Named Users	\$7.28
Recruiting and Hiring for 10000 to 12499 Named Users	H8055N0100	H8055N0100	\$8.49	Named Users	\$6.95
Recruiting and Hiring for 12500 to 14999 Named Users	H8055N0125	H8055N0125	\$7.62	Named Users	\$6.24
Recruiting and Hiring for 15000 to 17499 Named Users	H8055N0150	H8055N0150	\$6.91	Named Users	\$5.65
Recruiting and Hiring for 17500 to 19999 Named Users	H8055N0175	H8055N0175	\$6.31	Named Users	\$5.17
Recruiting and Hiring for 20000 to 22499 Named Users	H8055N0200	H8055N0200	\$5.82	Named Users	\$4.77
Recruiting and Hiring for 22500 to 24999 Named Users	H8055N0225	H8055N0225	\$5.39	Named Users	\$4.41
Recruiting and Hiring for 25000 to 29999 Named Users	H8055N0250	H8055N0250	\$5.03	Named Users	\$4.12
Recruiting and Hiring for 30000 to 34999 Named Users	H8055N0300	H8055N0300	\$4.71	Named Users	\$3.86
Recruiting and Hiring for 35000 to 39999 Named Users	H8055N0350	H8055N0350	\$4.43	Named Users	\$3.63
Recruiting and Hiring for 40000 to 44999 Named Users	H8055N0400	H8055N0400	\$4.18	Named Users	\$3.43
Recruiting and Hiring for 45000 to 49999 Named Users	H8055N0450	H8055N0450	\$3.95	Named Users	\$3.23
Recruiting and Hiring for 50000 to 59999 Named Users	H8055N0500	H8055N0500	\$3.75	Named Users	\$3.07
Recruiting and Hiring for 60000 to 69999 Named Users	H8055N0600	H8055N0600	\$3.68	Named Users	\$3.01
Recruiting and Hiring for 70000 to 79999 Named Users	H8055N0700	H8055N0700	\$3.61	Named Users	\$2.95
Recruiting and Hiring for 80000 to 89999 Named Users	H8055N0800	H8055N0800	\$3.54	Named Users	\$2.90
Recruiting and Hiring for 90000 to 99999 Named Users	H8055N0900	H8055N0900	\$3.47	Named Users	\$2.84
Recruiting and Hiring for 100000 to 124999 Named Users	H8055N1000	H8055N1000	\$3.41	Named Users	\$2.79
Recruiting and Hiring for 125000 to 149999 Named Users	H8055N1250	H8055N1250	\$3.35	Named Users	\$2.74
Recruiting and Hiring for 150000 to 199999 Named Users	H8055N1500	H8055N1500	\$3.29	Named Users	\$2.69
Recruiting and Hiring for 200000 to 249999 Named Users	H8055N2000	H8055N2000	\$3.23	Named Users	\$2.64
Recruiting and Hiring for 250000 to 500000 Named Users	H8055N2500	H8055N2500	\$3.18	Named Users	\$2.60
<b>Compensation Management Hosted Subscription Licenses</b>					
Compensation Management for 600 to 899 Named Users	H8048N0006	H8048N0006	\$38.80	Named Users	\$31.77
Compensation Management for 900 to 1199 Named Users	H8048N0009	H8048N0009	\$37.05	Named Users	\$30.33
Compensation Management for 1200 to 1499 Named Users	H8048N0012	H8048N0012	\$35.45	Named Users	\$29.02
Compensation Management for 1500 to 1999 Named Users	H8048N0015	H8048N0015	\$32.64	Named Users	\$26.72
Compensation Management for 2000 to 2499 Named Users	H8048N0020	H8048N0020	\$30.24	Named Users	\$24.76

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Compensation Management for 2500 to 2999 Named Users	H8048N0025	H8048N0025	\$25.35	Named Users	\$20.76
Compensation Management for 3000 to 3499 Named Users	H8048N0030	H8048N0030	\$23.72	Named Users	\$19.42
Compensation Management for 3500 to 3999 Named Users	H8048N0035	H8048N0035	\$21.03	Named Users	\$17.22
Compensation Management for 4000 to 4499 Named Users	H8048N0040	H8048N0040	\$18.88	Named Users	\$15.46
Compensation Management for 4500 to 4999 Named Users	H8048N0045	H8048N0045	\$17.13	Named Users	\$14.03
Compensation Management for 5000 to 5499 Named Users	H8048N0050	H8048N0050	\$15.68	Named Users	\$12.84
Compensation Management for 5500 to 5999 Named Users	H8048N0055	H8048N0055	\$14.46	Named Users	\$11.84
Compensation Management for 6000 to 6499 Named Users	H8048N0060	H8048N0060	\$13.41	Named Users	\$10.98
Compensation Management for 6500 to 6999 Named Users	H8048N0065	H8048N0065	\$12.50	Named Users	\$10.24
Compensation Management for 7000 to 7499 Named Users	H8048N0070	H8048N0070	\$11.71	Named Users	\$9.58
Compensation Management for 7500 to 7999 Named Users	H8048N0075	H8048N0075	\$11.02	Named Users	\$9.02
Compensation Management for 8000 to 8499 Named Users	H8048N0080	H8048N0080	\$10.40	Named Users	\$8.51
Compensation Management for 8500 to 8999 Named Users	H8048N0085	H8048N0085	\$9.84	Named Users	\$8.06
Compensation Management for 9000 to 9499 Named Users	H8048N0090	H8048N0090	\$9.35	Named Users	\$7.66
Compensation Management for 9500 to 9999 Named Users	H8048N0095	H8048N0095	\$8.90	Named Users	\$7.28
Compensation Management for 10000 to 12499 Named Users	H8048N0100	H8048N0100	\$8.49	Named Users	\$6.95
Compensation Management for 12500 to 14999 Named Users	H8048N0125	H8048N0125	\$7.62	Named Users	\$6.24
Compensation Management for 15000 to 17499 Named Users	H8048N0150	H8048N0150	\$6.91	Named Users	\$5.65
Compensation Management for 17500 to 19999 Named Users	H8048N0175	H8048N0175	\$6.31	Named Users	\$5.17
Compensation Management for 20000 to 22499 Named Users	H8048N0200	H8048N0200	\$5.82	Named Users	\$4.77
Compensation Management for 22500 to 24999 Named Users	H8048N0225	H8048N0225	\$5.39	Named Users	\$4.41
Compensation Management for 25000 to 29999 Named Users	H8048N0250	H8048N0250	\$5.03	Named Users	\$4.12
Compensation Management for 30000 to 34999 Named Users	H8048N0300	H8048N0300	\$4.71	Named Users	\$3.86
Compensation Management for 35000 to 39999 Named Users	H8048N0350	H8048N0350	\$4.43	Named Users	\$3.63
Compensation Management for 40000 to 44999 Named Users	H8048N0400	H8048N0400	\$4.18	Named Users	\$3.43
Compensation Management for 45000 to 49999 Named Users	H8048N0450	H8048N0450	\$3.95	Named Users	\$3.23
Compensation Management for 50000 to 59999 Named Users	H8048N0500	H8048N0500	\$3.75	Named Users	\$3.07
Compensation Management for 60000 to 69999 Named Users	H8048N0600	H8048N0600	\$3.68	Named Users	\$3.01

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Compensation Management for 70000 to 79999 Named Users	H8048N0700	H8048N0700	\$3.61	Named Users	\$2.95
Compensation Management for 80000 to 89999 Named Users	H8048N0800	H8048N0800	\$3.54	Named Users	\$2.90
Compensation Management for 90000 to 99999 Named Users	H8048N0900	H8048N0900	\$3.47	Named Users	\$2.84
Compensation Management for 100000 to 124999 Named Users	H8048N1000	H8048N1000	\$3.41	Named Users	\$2.79
Compensation Management for 125000 to 149999 Named Users	H8048N1250	H8048N1250	\$3.35	Named Users	\$2.74
Compensation Management for 150000 to 199999 Named Users	H8048N1500	H8048N1500	\$3.29	Named Users	\$2.69
Compensation Management for 200000 to 249999 Named Users	H8048N2000	H8048N2000	\$3.23	Named Users	\$2.64
Compensation Management for 250000 to 500000 Named Users	H8048N2500	H8048N2500	\$3.18	Named Users	\$2.60
<b>Human Resources Management Hosted Subscription Licenses</b>					
HR Management for 197 to 299 Named Users	H8059N0002	H8059N0002	\$41.12	Named Users	\$33.66
HR Management for 300 to 599 Named Users	H8059N0003	H8059N0003	\$40.72	Named Users	\$33.34
HR Management for 600 to 899 Named Users	H8059N0006	H8059N0006	\$38.80	Named Users	\$31.77
HR Management for 900 to 1199 Named Users	H8059N0009	H8059N0009	\$37.05	Named Users	\$30.33
HR Management for 1200 to 1499 Named Users	H8059N0012	H8059N0012	\$35.45	Named Users	\$29.02
HR Management for 1500 to 1999 Named Users	H8059N0015	H8059N0015	\$32.64	Named Users	\$26.72
HR Management for 2000 to 2499 Named Users	H8059N0020	H8059N0020	\$30.24	Named Users	\$24.76
HR Management for 2500 to 2999 Named Users	H8059N0025	H8059N0025	\$25.35	Named Users	\$20.76
HR Management for 3000 to 3499 Named Users	H8059N0030	H8059N0030	\$23.72	Named Users	\$19.42
HR Management for 3500 to 3999 Named Users	H8059N0035	H8059N0035	\$21.03	Named Users	\$17.22
HR Management for 4000 to 4499 Named Users	H8059N0040	H8059N0040	\$18.88	Named Users	\$15.46
HR Management for 4500 to 4999 Named Users	H8059N0045	H8059N0045	\$17.13	Named Users	\$14.03
HR Management for 5000 to 5499 Named Users	H8059N0050	H8059N0050	\$15.68	Named Users	\$12.84
HR Management for 5500 to 5999 Named Users	H8059N0055	H8059N0055	\$14.46	Named Users	\$11.84
HR Management for 6000 to 6499 Named Users	H8059N0060	H8059N0060	\$13.41	Named Users	\$10.98
HR Management for 6500 to 6999 Named Users	H8059N0065	H8059N0065	\$12.50	Named Users	\$10.24
HR Management for 7000 to 7499 Named Users	H8059N0070	H8059N0070	\$11.71	Named Users	\$9.58
HR Management for 7500 to 7999 Named Users	H8059N0075	H8059N0075	\$11.02	Named Users	\$9.02
HR Management for 8000 to 8499 Named Users	H8059N0080	H8059N0080	\$10.40	Named Users	\$8.51

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
HR Management for 8500 to 8999 Named Users	H8059N0085	H8059N0085	\$9.84	Named Users	\$8.06
HR Management for 9000 to 9499 Named Users	H8059N0090	H8059N0090	\$9.35	Named Users	\$7.66
HR Management for 9500 to 9999 Named Users	H8059N0095	H8059N0095	\$8.90	Named Users	\$7.28
HR Management for 10000 to 12499 Named Users	H8059N0100	H8059N0100	\$8.49	Named Users	\$6.95
HR Management for 12500 to 14999 Named Users	H8059N0125	H8059N0125	\$7.62	Named Users	\$6.24
HR Management for 15000 to 17499 Named Users	H8059N0150	H8059N0150	\$6.91	Named Users	\$5.65
HR Management for 17500 to 19999 Named Users	H8059N0175	H8059N0175	\$6.31	Named Users	\$5.17
HR Management for 20000 to 22499 Named Users	H8059N0200	H8059N0200	\$5.82	Named Users	\$4.77
HR Management for 22500 to 24999 Named Users	H8059N0225	H8059N0225	\$5.39	Named Users	\$4.41
HR Management for 25000 to 29999 Named Users	H8059N0250	H8059N0250	\$5.03	Named Users	\$4.12
HR Management for 30000 to 34999 Named Users	H8059N0300	H8059N0300	\$4.71	Named Users	\$3.86
HR Management for 35000 to 39999 Named Users	H8059N0350	H8059N0350	\$4.43	Named Users	\$3.63
HR Management for 40000 to 44999 Named Users	H8059N0400	H8059N0400	\$4.18	Named Users	\$3.43
HR Management for 45000 to 49999 Named Users	H8059N0450	H8059N0450	\$3.95	Named Users	\$3.23
HR Management for 50000 to 59999 Named Users	H8059N0500	H8059N0500	\$3.75	Named Users	\$3.07
HR Management for 60000 to 69999 Named Users	H8059N0600	H8059N0600	\$3.68	Named Users	\$3.01
HR Management for 70000 to 79999 Named Users	H8059N0700	H8059N0700	\$3.61	Named Users	\$2.95
HR Management for 80000 to 89999 Named Users	H8059N0800	H8059N0800	\$3.54	Named Users	\$2.90
HR Management for 90000 to 99999 Named Users	H8059N0900	H8059N0900	\$3.47	Named Users	\$2.84
HR Management for 100000 to 124999 Named Users	H8059N1000	H8059N1000	\$3.41	Named Users	\$2.79
HR Management for 125000 to 149999 Named Users	H8059N1250	H8059N1250	\$3.35	Named Users	\$2.74
HR Management for 150000 to 199999 Named Users	H8059N1500	H8059N1500	\$3.29	Named Users	\$2.69
HR Management for 200000 to 249999 Named Users	H8059N2000	H8059N2000	\$3.23	Named Users	\$2.64
HR Management for 250000 to 500000 Named Users	H8059N2500	H8059N2500	\$3.18	Named Users	\$2.60

**Learning Management**

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
<b>Access (Offline) Hosted Subscription</b>					
Access – HS for 1000 to 7499 Named Users	H6453N0010	H6453N0010	\$5.07	Named Users	\$4.15
Access – HS for 7500 to 9999 Named Users	H6453N0075	H6453N0075	\$4.62	Named Users	\$3.78
Access – HS for 10000 to 24999 Named Users	H6453N0100	H6453N0100	\$3.74	Named Users	\$3.06
Access – HS for 25000 to + Named Users	H6453N0250	H6453N0250	\$2.49	Named Users	\$2.04
<b>LCMS Hosted Subscription License</b>					
LCMS Author – HS for 0 to 10 Named Users	H6455N0000	H6455N0000	\$3,100.00	Named Users	\$2,537.78
LCMS Author – HS for 11 to 25 Named Users	H6455N0000	H6455N0000	\$2,100.00	Named Users	\$1,719.14
LCMS Author – HS for 26 to 50 Named Users	H6455N0000	H6455N0000	\$1,550.00	Named Users	\$1,268.90
LCMS Reviewer – HS for 0 to 10 Named Users	H6454N0000	H6454N0000	\$1,200.00	Named Users	\$982.37
LCMS Reviewer – HS for 11 to 25 Named Users	H6454N0000	H6454N0000	\$785.00	Named Users	\$642.63
LCMS Reviewer – HS for 26 to 50 Named Users	H6454N0000	H6454N0000	\$635.00	Named Users	\$519.84
<b>Enterprise LMS Hosted Subscription License</b>					
LMS – HS for 1 to 299 Training Records	H6469T0000	H6469T0000	\$16.65	Training Records	\$13.63
LMS – HS for 300 to 599 Training Records	H6469T0003	H6469T0003	\$16.48	Training Records	\$13.49
LMS – HS for 600 to 899 Training Records	H6469T0006	H6469T0006	\$15.85	Training Records	\$12.98
LMS – HS for 900 to 1199 Training Records	H6469T0009	H6469T0009	\$15.27	Training Records	\$12.50
LMS – HS for 1200 to 1499 Registrations	H6469R0012	H6469R0012	\$4.61	Registrations	\$3.78
LMS – HS for 1200 to 1499 Training Records	H6469T0012	H6469T0012	\$14.73	Training Records	\$12.06
LMS – HS for 1500 to 1999 Registrations	H6469R0015	H6469R0015	\$4.45	Registrations	\$3.65
LMS – HS for 1500 to 1999 Training Records	H6469T0015	H6469T0015	\$14.23	Training Records	\$11.65
LMS – HS for 2000 to 2499 Registrations	H6469R0020	H6469R0020	\$3.97	Registrations	\$3.25
LMS – HS for 2000 to 2499 Training Records	H6469T0020	H6469T0020	\$12.71	Training Records	\$10.41
LMS – HS for 2500 to 2999 Registrations	H6469R0025	H6469R0025	\$3.59	Registrations	\$2.94
LMS – HS for 2500 to 2999 Training Records	H6469T0025	H6469T0025	\$11.48	Training Records	\$9.40
LMS – HS for 3000 to 3499 Registrations	H6469R0030	H6469R0030	\$3.40	Registrations	\$2.78
LMS – HS for 3000 to 3499 Training Records	H6469T0030	H6469T0030	\$10.88	Training Records	\$8.91
LMS – HS for 3500 to 3999 Named Users	H6469N0035	H6469N0035	\$25.85	Named Users	\$21.16
LMS – HS for 3500 to 3999 Registrations	H6469R0035	H6469R0035	\$3.23	Registrations	\$2.64
LMS – HS for 3500 to 3999 Training Records	H6469T0035	H6469T0035	\$10.34	Training Records	\$8.46

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
LMS – HS for 4000 to 4499 Named Users	H6469N0040	H6469N0040	\$24.62	Named Users	\$20.15
LMS – HS for 4000 to 4499 Registrations	H6469R0040	H6469R0040	\$3.08	Registrations	\$2.52
LMS – HS for 4000 to 4499 Training Records	H6469T0040	H6469T0040	\$9.85	Training Records	\$8.06
LMS – HS for 4500 to 4999 Named Users	H6469N0045	H6469N0045	\$23.51	Named Users	\$19.24
LMS – HS for 4500 to 4999 Registrations	H6469R0045	H6469R0045	\$2.94	Registrations	\$2.41
LMS – HS for 4500 to 4999 Training Records	H6469T0045	H6469T0045	\$9.41	Training Records	\$7.71
LMS – HS for 5000 to 5499 Named Users	H6469N0050	H6469N0050	\$23.12	Named Users	\$18.93
LMS – HS for 5000 to 5499 Registrations	H6469R0050	H6469R0050	\$2.89	Registrations	\$2.37
LMS – HS for 5000 to 5499 Training Records	H6469T0050	H6469T0050	\$9.25	Training Records	\$7.58
LMS – HS for 5500 to 5999 Named Users	H6469N0055	H6469N0055	\$22.74	Named Users	\$18.62
LMS – HS for 5500 to 5999 Registrations	H6469R0055	H6469R0055	\$2.84	Registrations	\$2.33
LMS – HS for 5500 to 5999 Training Records	H6469T0055	H6469T0055	\$9.09	Training Records	\$7.45
LMS – HS for 6000 to 6499 Named Users	H6469N0060	H6469N0060	\$22.37	Named Users	\$18.32
LMS – HS for 6000 to 6499 Registrations	H6469R0060	H6469R0060	\$2.80	Registrations	\$2.30
LMS – HS for 6000 to 6499 Training Records	H6469T0060	H6469T0060	\$8.95	Training Records	\$7.32
LMS – HS for 6500 to 6999 Named Users	H6469N0065	H6469N0065	\$22.02	Named Users	\$18.03
LMS – HS for 6500 to 6999 Registrations	H6469R0065	H6469R0065	\$2.75	Registrations	\$2.25
LMS – HS for 6500 to 6999 Training Records	H6469T0065	H6469T0065	\$8.81	Training Records	\$7.21
LMS – HS for 7000 to 7499 Named Users	H6469N0070	H6469N0070	\$21.79	Named Users	\$17.83
LMS – HS for 7000 to 7499 Registrations	H6469R0070	H6469R0070	\$2.73	Registrations	\$2.24
LMS – HS for 7000 to 7499 Training Records	H6469T0070	H6469T0070	\$8.72	Training Records	\$7.14
LMS – HS for 7500 to 7999 Named Users	H6469N0075	H6469N0075	\$21.56	Named Users	\$17.65
LMS – HS for 7500 to 7999 Registrations	H6469R0075	H6469R0075	\$2.69	Registrations	\$2.21
LMS – HS for 7500 to 7999 Training Records	H6469T0075	H6469T0075	\$8.63	Training Records	\$7.06
LMS – HS for 8000 to 8499 Named Users	H6469N0080	H6469N0080	\$21.34	Named Users	\$17.47
LMS – HS for 8000 to 8499 Registrations	H6469R0080	H6469R0080	\$2.67	Registrations	\$2.19
LMS – HS for 8000 to 8499 Training Records	H6469T0080	H6469T0080	\$8.53	Training Records	\$6.98
LMS – HS for 8500 to 8999 Named Users	H6469N0085	H6469N0085	\$21.13	Named Users	\$17.30
LMS – HS for 8500 to 8999 Registrations	H6469R0085	H6469R0085	\$2.64	Registrations	\$2.17
LMS – HS for 8500 to 8999 Training Records	H6469T0085	H6469T0085	\$8.45	Training Records	\$6.92
LMS – HS for 9000 to 9499 Named Users	H6469N0090	H6469N0090	\$20.92	Named Users	\$17.13
LMS – HS for 9000 to 9499 Registrations	H6469R0090	H6469R0090	\$2.61	Registrations	\$2.14
LMS – HS for 9000 to 9499 Training Records	H6469T0090	H6469T0090	\$8.36	Training Records	\$6.84
LMS – HS for 9500 to 9999 Named Users	H6469N0095	H6469N0095	\$20.70	Named Users	\$16.95
LMS – HS for 9500 to 9999 Registrations	H6469R0095	H6469R0095	\$2.59	Registrations	\$2.12
LMS – HS for 9500 to 9999 Training Records	H6469T0095	H6469T0095	\$8.28	Training Records	\$6.78
LMS – HS for 10000 to 12499 Named Users	H6469N0100	H6469N0100	\$19.72	Named Users	\$16.14
LMS – HS for 10000 to 12499 Registrations	H6469R0100	H6469R0100	\$2.47	Registrations	\$2.03
LMS – HS for 10000 to 12499 Training Records	H6469T0100	H6469T0100	\$7.89	Training Records	\$6.46
LMS – HS for 12500 to 14999 Named Users	H6469N0125	H6469N0125	\$18.83	Named Users	\$15.42

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
LMS – HS for 12500 to 14999 Registrations	H6469R0125	H6469R0125	\$2.36	Registrations	\$1.93
LMS – HS for 12500 to 14999 Training Records	H6469T0125	H6469T0125	\$7.53	Training Records	\$6.17
LMS – HS for 15000 to 17499 Named Users	H6469N0150	H6469N0150	\$17.86	Named Users	\$14.62
LMS – HS for 15000 to 17499 Registrations	H6469R0150	H6469R0150	\$2.23	Registrations	\$1.82
LMS – HS for 15000 to 17499 Training Records	H6469T0150	H6469T0150	\$7.14	Training Records	\$5.84
LMS – HS for 17500 to 19999 Named Users	H6469N0175	H6469N0175	\$16.99	Named Users	\$13.90
LMS – HS for 17500 to 19999 Registrations	H6469R0175	H6469R0175	\$2.13	Registrations	\$1.74
LMS – HS for 17500 to 19999 Training Records	H6469T0175	H6469T0175	\$6.79	Training Records	\$5.56
LMS – HS for 20000 to 22499 Named Users	H6469N0200	H6469N0200	\$16.01	Named Users	\$13.11
LMS – HS for 20000 to 22499 Registrations	H6469R0200	H6469R0200	\$2.00	Registrations	\$1.64
LMS – HS for 20000 to 22499 Training Records	H6469T0200	H6469T0200	\$6.40	Training Records	\$5.24
LMS – HS for 22500 to 24999 Named Users	H6469N0225	H6469N0225	\$15.13	Named Users	\$12.38
LMS – HS for 22500 to 24999 Registrations	H6469R0225	H6469R0225	\$1.89	Registrations	\$1.55
LMS – HS for 22500 to 24999 Training Records	H6469T0225	H6469T0225	\$6.05	Training Records	\$4.96
LMS – HS for 25000 to 29999 Named Users	H6469N0250	H6469N0250	\$14.35	Named Users	\$11.75
LMS – HS for 25000 to 29999 Registrations	H6469R0250	H6469R0250	\$1.80	Registrations	\$1.47
LMS – HS for 25000 to 29999 Training Records	H6469T0250	H6469T0250	\$5.74	Training Records	\$4.70
LMS – HS for 30000 to 34999 Named Users	H6469N0300	H6469N0300	\$13.64	Named Users	\$11.16
LMS – HS for 30000 to 34999 Registrations	H6469R0300	H6469R0300	\$1.70	Registrations	\$1.39
LMS – HS for 30000 to 34999 Training Records	H6469T0300	H6469T0300	\$5.46	Training Records	\$4.47
LMS – HS for 35000 to 39999 Named Users	H6469N0350	H6469N0350	\$13.00	Named Users	\$10.64
LMS – HS for 35000 to 39999 Registrations	H6469R0350	H6469R0350	\$1.62	Registrations	\$1.33
LMS – HS for 35000 to 39999 Training Records	H6469T0350	H6469T0350	\$5.20	Training Records	\$4.26
LMS – HS for 40000 to 44999 Named Users	H6469N0400	H6469N0400	\$12.42	Named Users	\$10.17
LMS – HS for 40000 to 44999 Registrations	H6469R0400	H6469R0400	\$1.55	Registrations	\$1.27
LMS – HS for 40000 to 44999 Training Records	H6469T0400	H6469T0400	\$4.97	Training Records	\$4.07
LMS – HS for 45000 to 49999 Named Users	H6469N0450	H6469N0450	\$11.89	Named Users	\$9.73
LMS – HS for 45000 to 49999 Registrations	H6469R0450	H6469R0450	\$1.49	Registrations	\$1.22

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
LMS – HS for 45000 to 49999 Training Records	H6469T0450	H6469T0450	\$4.76	Training Records	\$3.90
LMS – HS for 50000 to 59999 Named Users	H6469N0500	H6469N0500	\$11.37	Named Users	\$9.31
LMS – HS for 50000 to 59999 Registrations	H6469R0500	H6469R0500	\$1.42	Registrations	\$1.16
LMS – HS for 50000 to 59999 Training Records	H6469T0500	H6469T0500	\$4.55	Training Records	\$3.73
LMS – HS for 60000 to 69999 Named Users	H6469N0600	H6469N0600	\$10.90	Named Users	\$8.93
LMS – HS for 60000 to 69999 Registrations	H6469R0600	H6469R0600	\$1.36	Registrations	\$1.12
LMS – HS for 60000 to 69999 Training Records	H6469T0600	H6469T0600	\$4.36	Training Records	\$3.57
LMS – HS for 70000 to 79999 Named Users	H6469N0700	H6469N0700	\$10.45	Named Users	\$8.55
LMS – HS for 70000 to 79999 Registrations	H6469R0700	H6469R0700	\$1.31	Registrations	\$1.07
LMS – HS for 70000 to 79999 Training Records	H6469T0700	H6469T0700	\$4.18	Training Records	\$3.43
LMS – HS for 80000 to 89999 Named Users	H6469N0800	H6469N0800	\$10.05	Named Users	\$8.23
LMS – HS for 80000 to 89999 Registrations	H6469R0800	H6469R0800	\$1.25	Registrations	\$1.03
LMS – HS for 80000 to 89999 Training Records	H6469T0800	H6469T0800	\$4.02	Training Records	\$3.29
LMS – HS for 90000 to 99999 Named Users	H6469N0900	H6469N0900	\$9.68	Named Users	\$7.93
LMS – HS for 90000 to 99999 Registrations	H6469R0900	H6469R0900	\$1.21	Registrations	\$0.99
LMS – HS for 90000 to 99999 Training Records	H6469T0900	H6469T0900	\$3.87	Training Records	\$3.16
LMS – HS for 100000 to 124999 Named Users	H6469N1000	H6469N1000	\$9.33	Named Users	\$7.64
LMS – HS for 100000 to 124999 Registrations	H6469R1000	H6469R1000	\$1.17	Registrations	\$0.96
LMS – HS for 100000 to 124999 Training Records	H6469T1000	H6469T1000	\$3.74	Training Records	\$3.06
LMS – HS for 125000 to 149999 Named Users	H6469N1250	H6469N1250	\$9.01	Named Users	\$7.38
LMS – HS for 125000 to 149999 Registrations	H6469R1250	H6469R1250	\$1.13	Registrations	\$0.93
LMS – HS for 125000 to 149999 Training Records	H6469T1250	H6469T1250	\$3.60	Training Records	\$2.95
LMS – HS for 150000 to 199999 Named Users	H6469N1500	H6469N1500	\$8.71	Named Users	\$7.13
LMS – HS for 150000 to 199999 Registrations	H6469R1500	H6469R1500	\$1.09	Registrations	\$0.90
LMS – HS for 150000 to 199999 Training Records	H6469T1500	H6469T1500	\$3.48	Training Records	\$2.85
LMS – HS for 200000 to 249999 Named Users	H6469N2000	H6469N2000	\$8.42	Named Users	\$6.89
LMS – HS for 200000 to 249999 Registrations	H6469R2000	H6469R2000	\$1.06	Registrations	\$0.87
LMS – HS for 200000 to 249999 Training Records	H6469T2000	H6469T2000	\$3.37	Training Records	\$2.76

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
LMS – HS for 250000 to + Named Users	H6469N2500	H6469N2500	\$8.16	Named Users	\$6.68
LMS – HS for 250000 to + Registrations	H6469R2500	H6469R2500	\$1.02	Registrations	\$0.84
LMS – HS for 250000 to + Training Records	H6469T2500	H6469T2500	\$3.27	Training Records	\$2.68
<b>LMS with Skillsoft Bundle Hosted Subscription License</b>					
LMS – HS with Skillsoft Bundle for 1 to 299 Named Users	H9350N0000	H9350N0000	\$53.62	Named Users	\$43.90
LMS – HS with Skillsoft Bundle for 300 to 599 Named Users	H9350N0003	H9350N0003	\$53.20	Named Users	\$43.56
LMS – HS with Skillsoft Bundle for 600 to 899 Named Users	H9350N0006	H9350N0006	\$51.63	Named Users	\$42.27
LMS – HS with Skillsoft Bundle for 900 to 1199 Named Users	H9350N0009	H9350N0009	\$50.18	Named Users	\$41.08
LMS – HS with Skillsoft Bundle for 1200 to 1499 Named Users	H9350N0012	H9350N0012	\$48.83	Named Users	\$39.97
LMS – HS with Skillsoft Bundle for 1500 to 1999 Named Users	H9350N0015	H9350N0015	\$47.57	Named Users	\$38.94
LMS – HS with Skillsoft Bundle for 2000 to 2499 Named Users	H9350N0020	H9350N0020	\$43.77	Named Users	\$35.83
LMS – HS with Skillsoft Bundle for 2500 to 2999 Named Users	H9350N0025	H9350N0025	\$40.70	Named Users	\$33.32
LMS – HS with Skillsoft Bundle for 3000 to 3499 Named Users	H9350N0030	H9350N0030	\$39.20	Named Users	\$32.09
LMS – HS with Skillsoft Bundle for 3500 to 3999 Named Users	H9350N0035	H9350N0035	\$37.85	Named Users	\$30.98
LMS – HS with Skillsoft Bundle for 4000 to 4499 Named Users	H9350N0040	H9350N0040	\$36.62	Named Users	\$29.97
LMS – HS with Skillsoft Bundle for 4500 to 4999 Named Users	H9350N0045	H9350N0045	\$35.51	Named Users	\$29.07
LMS – HS with Skillsoft Bundle for 5000 to 5499 Named Users	H9350N0050	H9350N0050	\$35.12	Named Users	\$28.76
LMS – HS with Skillsoft Bundle for 5500 to 5999 Named Users	H9350N0055	H9350N0055	\$34.74	Named Users	\$28.44
LMS – HS with Skillsoft Bundle for 6000 to 6499 Named Users	H9350N0060	H9350N0060	\$34.37	Named Users	\$28.14
LMS – HS with Skillsoft Bundle for 6500 to 6999 Named Users	H9350N0065	H9350N0065	\$34.02	Named Users	\$27.85
LMS – HS with Skillsoft Bundle for 7000 to 7499 Named Users	H9350N0070	H9350N0070	\$33.79	Named Users	\$27.66
LMS – HS with Skillsoft Bundle for 7500 to 7999 Named Users	H9350N0075	H9350N0075	\$33.56	Named Users	\$27.48
LMS – HS with Skillsoft Bundle for 8000 to 8499 Named Users	H9350N0080	H9350N0080	\$33.34	Named Users	\$27.29
LMS – HS with Skillsoft Bundle for 8500 to 8999 Named Users	H9350N0085	H9350N0085	\$33.13	Named Users	\$27.12
LMS – HS with Skillsoft Bundle for 9000 to 9499 Named Users	H9350N0090	H9350N0090	\$32.92	Named Users	\$26.95
LMS – HS with Skillsoft Bundle for 9500 to 9999 Named Users	H9350N0095	H9350N0095	\$32.70	Named Users	\$26.77
LMS – HS with Skillsoft Bundle for 10000 to 12499 Named Users	H9350N0100	H9350N0100	\$31.72	Named Users	\$25.96
LMS – HS with Skillsoft Bundle for 12500 to 14999 Named Users	H9350N0125	H9350N0125	\$30.83	Named Users	\$25.24
LMS – HS with Skillsoft Bundle for 15000	H9350N0150	H9350N0150	\$29.86	Named Users	\$24.44

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
to 17499 Named Users					
LMS – HS with Skillsoft Bundle for 17500 to 19999 Named Users	H9350N0175	H9350N0175	\$28.99	Named Users	\$23.73
LMS – HS with Skillsoft Bundle for 20000 to 22499 Named Users	H9350N0200	H9350N0200	\$28.01	Named Users	\$22.93
LMS – HS with Skillsoft Bundle for 22500 to 24999 Named Users	H9350N0225	H9350N0225	\$27.13	Named Users	\$22.21
LMS – HS with Skillsoft Bundle for 25000 to 29999 Named Users	H9350N0250	H9350N0250	\$26.35	Named Users	\$21.57
LMS – HS with Skillsoft Bundle for 30000 to 34999 Named Users	H9350N0300	H9350N0300	\$25.64	Named Users	\$20.99
LMS – HS with Skillsoft Bundle for 35000 to 39999 Named Users	H9350N0350	H9350N0350	\$25.00	Named Users	\$20.46
LMS – HS with Skillsoft Bundle for 40000 to 44999 Named Users	H9350N0400	H9350N0400	\$24.42	Named Users	\$19.99
LMS – HS with Skillsoft Bundle for 45000 to 49999 Named Users	H9350N0450	H9350N0450	\$23.89	Named Users	\$19.56
LMS – HS with Skillsoft Bundle for 50000 to 59999 Named Users	H9350N0500	H9350N0500	\$23.37	Named Users	\$19.13
LMS – HS with Skillsoft Bundle for 60000 to 69999 Named Users	H9350N0600	H9350N0600	\$22.90	Named Users	\$18.75
LMS – HS with Skillsoft Bundle for 70000 to 79999 Named Users	H9350N0700	H9350N0700	\$22.45	Named Users	\$18.38
LMS – HS with Skillsoft Bundle for 80000 to 89999 Named Users	H9350N0800	H9350N0800	\$22.05	Named Users	\$18.06
LMS – HS with Skillsoft Bundle for 90000 to 99999 Named Users	H9350N0900	H9350N0900	\$21.68	Named Users	\$17.75
LMS – HS with Skillsoft Bundle for 100000 to 124999 Named Users	H9350N1000	H9350N1000	\$21.33	Named Users	\$17.46
LMS – HS with Skillsoft Bundle for 125000 to 149999 Named Users	H9350N1250	H9350N1250	\$21.01	Named Users	\$17.20
LMS – HS with Skillsoft Bundle for 150000 to 199999 Named Users	H9350N1500	H9350N1500	\$20.71	Named Users	\$16.96
LMS – HS with Skillsoft Bundle for 200000 to 249999 Named Users	H9350N2000	H9350N2000	\$20.42	Named Users	\$16.72
LMS – HS with Skillsoft Bundle for 250000 to + Named Users	H9350N2500	H9350N2500	\$20.16	Named Users	#VALUE!
<b>Enterprise LMS Languages Hosted Subscription License</b>					
LM Base Language Help – HS for 1 to NA Named Users	H8479N	H8479N	\$5,000.00	Named Users	\$4,093.20
LM Custom Language Help – HS for 1 to NA Named Users	H8496N	H8496N	Custom	Named Users	Custom!
LM Custom Language UI – HS for 1 to NA Named Users	H8467N	H8467N	Custom	Named Users	Custom
LM Tier 1 Language Help – HS for 1 to NA Named Users	H8483N	H8483N	\$5,000.00	Named Users	\$4,093.20
LM Tier 1 Language UI – HS for 1 to NA Named Users	H8463N	H8463N	\$5,000.00	Named Users	\$4,093.20
LM Tier 2 Language Help – HS for 1 to NA Named Users	H8487N	H8487N	\$5,000.00	Named Users	\$4,093.20
LM Tier 2 Language UI – HS for 1 to NA Named Users	H8465N	H8465N	\$7,500.00	Named Users	\$6,139.80

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
<b>Mobile Enterprise LMS Hosted Subscription License</b>					
Mobile – Enterprise LMS for 300 to 599 Named Users	H8332N0003	H8332N0003	\$12.11	Named Users	\$9.91
Mobile – Enterprise LMS for 600 to 899 Named Users	H8332N0006	H8332N0006	\$11.99	Named Users	\$9.81
Mobile – Enterprise LMS for 900 to 1199 Named Users	H8332N0009	H8332N0009	\$11.43	Named Users	\$9.36
Mobile – Enterprise LMS for 1200 to 1499 Named Users	H8332N0012	H8332N0012	\$10.92	Named Users	\$8.94
Mobile – Enterprise LMS for 1500 to 1999 Named Users	H8332N0015	H8332N0015	\$10.45	Named Users	\$8.55
Mobile – Enterprise LMS for 2000 to 2499 Named Users	H8332N0020	H8332N0020	\$10.03	Named Users	\$8.21
Mobile – Enterprise LMS for 2500 to 2999 Named Users	H8332N0025	H8332N0025	\$9.63	Named Users	\$7.88
Mobile – Enterprise LMS for 3000 to 3499 Named Users	H8332N0030	H8332N0030	\$9.27	Named Users	\$7.59
Mobile – Enterprise LMS for 3500 to 3999 Named Users	H8332N0035	H8332N0035	\$8.93	Named Users	\$7.31
Mobile – Enterprise LMS for 4000 to 4499 Named Users	H8332N0040	H8332N0040	\$8.62	Named Users	\$7.05
Mobile – Enterprise LMS for 4500 to 4999 Named Users	H8332N0045	H8332N0045	\$8.32	Named Users	\$6.81
Mobile – Enterprise LMS for 5000 to 5499 Named Users	H8332N0050	H8332N0050	\$7.65	Named Users	\$6.27
Mobile – Enterprise LMS for 5500 to 5999 Named Users	H8332N0055	H8332N0055	\$7.40	Named Users	\$6.06
Mobile – Enterprise LMS for 6000 to 6499 Named Users	H8332N0060	H8332N0060	\$7.17	Named Users	\$5.87
Mobile – Enterprise LMS for 6500 to 6999 Named Users	H8332N0065	H8332N0065	\$6.96	Named Users	\$5.70
Mobile – Enterprise LMS for 7000 to 7499 Named Users	H8332N0070	H8332N0070	\$6.76	Named Users	\$5.53
Mobile – Enterprise LMS for 7500 to 7999 Named Users	H8332N0075	H8332N0075	\$6.57	Named Users	\$5.38
Mobile – Enterprise LMS for 8000 to 8499 Named Users	H8332N0080	H8332N0080	\$6.39	Named Users	\$5.23
Mobile – Enterprise LMS for 8500 to 8999 Named Users	H8332N0085	H8332N0085	\$6.22	Named Users	\$5.09
Mobile – Enterprise LMS for 9000 to 9499 Named Users	H8332N0090	H8332N0090	\$6.05	Named Users	\$4.96
Mobile – Enterprise LMS for 9500 to 9999 Named Users	H8332N0095	H8332N0095	\$5.90	Named Users	\$4.83
Mobile – Enterprise LMS for 10000 to 12499 Named Users	H8332N0100	H8332N0100	\$5.45	Named Users	\$4.46
Mobile – Enterprise LMS for 12500 to 14999 Named Users	H8332N0125	H8332N0125	\$5.32	Named Users	\$4.35
Mobile – Enterprise LMS for 15000 to 17499 Named Users	H8332N0150	H8332N0150	\$5.19	Named Users	\$4.25
Mobile – Enterprise LMS for 17500 to 19999 Named Users	H8332N0175	H8332N0175	\$5.08	Named Users	\$4.16
Mobile – Enterprise LMS for 20000 to 22499 Named Users	H8332N0200	H8332N0200	\$4.96	Named Users	\$4.06
Mobile – Enterprise LMS for 22500 to	H8332N0225	H8332N0225	\$4.85	Named Users	\$3.97

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
24999 Named Users					
Mobile – Enterprise LMS for 25000 to 29999 Named Users	H8332N0250	H8332N0250	\$4.75	Named Users	\$3.89
Mobile – Enterprise LMS for 30000 to 34999 Named Users	H8332N0300	H8332N0300	\$4.39	Named Users	\$3.60
Mobile – Enterprise LMS for 35000 to 39999 Named Users	H8332N0350	H8332N0350	\$4.30	Named Users	\$3.52
Mobile – Enterprise LMS for 40000 to 44999 Named Users	H8332N0400	H8332N0400	\$4.21	Named Users	\$3.45
Mobile – Enterprise LMS for 45000 to 49999 Named Users	H8332N0450	H8332N0450	\$4.13	Named Users	\$3.39
Mobile – Enterprise LMS for 50000 to 59999 Named Users	H8332N0500	H8332N0500	\$4.05	Named Users	\$3.31
Mobile – Enterprise LMS for 60000 to 69999 Named Users	H8332N0600	H8332N0600	\$3.97	Named Users	\$3.25
Mobile – Enterprise LMS for 70000 to 79999 Named Users	H8332N0700	H8332N0700	\$3.67	Named Users	\$3.00
Mobile – Enterprise LMS for 80000 to 89999 Named Users	H8332N0800	H8332N0800	\$3.60	Named Users	\$2.95
Mobile – Enterprise LMS for 90000 to 99999 Named Users	H8332N0900	H8332N0900	\$3.53	Named Users	\$2.89
Mobile – Enterprise LMS for 100000 to 124999 Named Users	H8332N1000	H8332N1000	\$3.26	Named Users	\$2.67
Mobile – Enterprise LMS for 125000 to 149999 Named Users	H8332N1250	H8332N1250	\$3.20	Named Users	\$2.62
Mobile – Enterprise LMS for 150000 to 199999 Named Users	H8332N1500	H8332N1500	\$3.14	Named Users	\$2.57
Mobile – Enterprise LMS for 200000 to 249999 Named Users	H8332N2000	H8332N2000	\$3.09	Named Users	\$2.53
Mobile – Enterprise LMS for 250000 to + Named Users	H8332N2500	H8332N2500	\$3.04	Named Users	#VALUE!
<b>Social Learning Hosted Subscription License</b>					
Social Learning – HS for 1 to 299 Named Users	H8821N0000	H8821N0000	\$11.04	Named Users	\$9.04
Social Learning – HS for 300 to 599 Named Users	H8821N0003	H8821N0003	\$10.93	Named Users	\$8.95
Social Learning – HS for 600 to 899 Named Users	H8821N0006	H8821N0006	\$10.51	Named Users	\$8.60
Social Learning – HS for 900 to 1199 Named Users	H8821N0009	H8821N0009	\$10.13	Named Users	\$8.29
Social Learning – HS for 1200 to 1499 Named Users	H8821N0012	H8821N0012	\$9.77	Named Users	\$8.00
Social Learning – HS for 1500 to 1999 Named Users	H8821N0015	H8821N0015	\$9.43	Named Users	\$7.72
Social Learning – HS for 2000 to 2499 Named Users	H8821N0020	H8821N0020	\$8.43	Named Users	\$6.90
Social Learning – HS for 2500 to 2999 Named Users	H8821N0025	H8821N0025	\$7.61	Named Users	\$6.23
Social Learning – HS for 3000 to 3499 Named Users	H8821N0030	H8821N0030	\$7.22	Named Users	\$5.91
Social Learning – HS for 3500 to 3999 Named Users	H8821N0035	H8821N0035	\$6.86	Named Users	\$5.61
Social Learning – HS for 4000 to 4499 Named Users	H8821N0040	H8821N0040	\$6.53	Named Users	\$5.35

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Social Learning – HS for 4500 to 4999 Named Users	H8821N0045	H8821N0045	\$6.24	Named Users	\$5.11
Social Learning – HS for 5000 to 5499 Named Users	H8821N0050	H8821N0050	\$6.13	Named Users	\$5.02
Social Learning – HS for 5500 to 5999 Named Users	H8821N0055	H8821N0055	\$6.03	Named Users	\$4.94
Social Learning – HS for 6000 to 6499 Named Users	H8821N0060	H8821N0060	\$5.93	Named Users	\$4.86
Social Learning – HS for 6500 to 6999 Named Users	H8821N0065	H8821N0065	\$5.84	Named Users	\$4.79
Social Learning – HS for 7000 to 7499 Named Users	H8821N0070	H8821N0070	\$5.78	Named Users	\$4.74
Social Learning – HS for 7500 to 7999 Named Users	H8821N0075	H8821N0075	\$5.72	Named Users	\$4.69
Social Learning – HS for 8000 to 8499 Named Users	H8821N0080	H8821N0080	\$5.66	Named Users	\$4.63
Social Learning – HS for 8500 to 8999 Named Users	H8821N0085	H8821N0085	\$5.61	Named Users	\$4.59
Social Learning – HS for 9000 to 9499 Named Users	H8821N0090	H8821N0090	\$5.55	Named Users	\$4.54
Social Learning – HS for 9500 to 9999 Named Users	H8821N0095	H8821N0095	\$5.49	Named Users	\$4.49
Social Learning – HS for 10000 to 12499 Named Users	H8821N0100	H8821N0100	\$5.23	Named Users	\$4.28
Social Learning – HS for 12500 to 14999 Named Users	H8821N0125	H8821N0125	\$5.00	Named Users	\$4.09
Social Learning – HS for 15000 to 17499 Named Users	H8821N0150	H8821N0150	\$4.74	Named Users	\$3.88
Social Learning – HS for 17500 to 19999 Named Users	H8821N0175	H8821N0175	\$4.51	Named Users	\$3.69
Social Learning – HS for 20000 to 22499 Named Users	H8821N0200	H8821N0200	\$4.25	Named Users	\$3.48
Social Learning – HS for 22500 to 24999 Named Users	H8821N0225	H8821N0225	\$4.02	Named Users	\$3.29
Social Learning – HS for 25000 to 29999 Named Users	H8821N0250	H8821N0250	\$3.81	Named Users	\$3.12
Social Learning – HS for 30000 to 34999 Named Users	H8821N0300	H8821N0300	\$3.62	Named Users	\$2.96
Social Learning – HS for 35000 to 39999 Named Users	H8821N0350	H8821N0350	\$3.45	Named Users	\$2.82
Social Learning – HS for 40000 to 44999 Named Users	H8821N0400	H8821N0400	\$3.30	Named Users	\$2.70
Social Learning – HS for 45000 to 49999 Named Users	H8821N0450	H8821N0450	\$3.16	Named Users	\$2.59
Social Learning – HS for 50000 to 59999 Named Users	H8821N0500	H8821N0500	\$3.02	Named Users	\$2.47
Social Learning – HS for 60000 to 69999 Named Users	H8821N0600	H8821N0600	\$2.89	Named Users	\$2.37
Social Learning – HS for 70000 to 79999 Named Users	H8821N0700	H8821N0700	\$2.77	Named Users	\$2.27
Social Learning – HS for 80000 to 89999 Named Users	H8821N0800	H8821N0800	\$2.67	Named Users	\$2.19
Social Learning – HS for 90000 to 99999 Named Users	H8821N0900	H8821N0900	\$2.57	Named Users	\$2.11
Social Learning – HS for 100000 to 124999 Named Users	H8821N1000	H8821N1000	\$2.48	Named Users	\$2.04

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Social Learning – HS for 125000 to 149999 Named Users	H8821N1250	H8821N1250	\$2.39	Named Users	\$1.95
Social Learning – HS for 150000 to 199999 Named Users	H8821N1500	H8821N1500	\$2.31	Named Users	\$1.89
Social Learning – HS for 200000 to 249999 Named Users	H8821N2000	H8821N2000	\$2.24	Named Users	\$1.83
Social Learning – HS for 250000 to + Named Users	H8821N2500	H8821N2500	\$2.16	Named Users	#VALUE!
<b>Talent Desktop Hosted Subscription License</b>					
Talent Desktop – HS for 1 to 299 Named Users	H8812N0000	H8812N0000	\$7.73	Named Users	\$6.33
Talent Desktop – HS for 300 to 599 Named Users	H8812N0003	H8812N0003	\$7.65	Named Users	\$6.27
Talent Desktop – HS for 600 to 899 Named Users	H8812N0006	H8812N0006	\$7.36	Named Users	\$6.03
Talent Desktop – HS for 900 to 1199 Named Users	H8812N0009	H8812N0009	\$7.09	Named Users	\$5.80
Talent Desktop – HS for 1200 to 1499 Named Users	H8812N0012	H8812N0012	\$6.84	Named Users	\$5.60
Talent Desktop – HS for 1500 to 1999 Named Users	H8812N0015	H8812N0015	\$6.61	Named Users	\$5.41
Talent Desktop – HS for 2000 to 2499 Named Users	H8812N0020	H8812N0020	\$5.90	Named Users	\$4.83
Talent Desktop – HS for 2500 to 2999 Named Users	H8812N0025	H8812N0025	\$4.80	Named Users	\$3.93
Talent Desktop – HS for 3000 to 3499 Named Users	H8812N0030	H8812N0030	\$4.55	Named Users	\$3.73
Talent Desktop – HS for 3500 to 3999 Named Users	H8812N0035	H8812N0035	\$4.32	Named Users	\$3.54
Talent Desktop – HS for 4000 to 4499 Named Users	H8812N0040	H8812N0040	\$4.11	Named Users	\$3.37
Talent Desktop – HS for 4500 to 4999 Named Users	H8812N0045	H8812N0045	\$3.93	Named Users	\$3.21
Talent Desktop – HS for 5000 to 5499 Named Users	H8812N0050	H8812N0050	\$3.87	Named Users	\$3.16
Talent Desktop – HS for 5500 to 5999 Named Users	H8812N0055	H8812N0055	\$3.80	Named Users	\$3.11
Talent Desktop – HS for 6000 to 6499 Named Users	H8812N0060	H8812N0060	\$3.74	Named Users	\$3.06
Talent Desktop – HS for 6500 to 6999 Named Users	H8812N0065	H8812N0065	\$3.68	Named Users	\$3.01
Talent Desktop – HS for 7000 to 7499 Named Users	H8812N0070	H8812N0070	\$3.64	Named Users	\$2.98
Talent Desktop – HS for 7500 to 7999 Named Users	H8812N0075	H8812N0075	\$3.61	Named Users	\$2.95
Talent Desktop – HS for 8000 to 8499 Named Users	H8812N0080	H8812N0080	\$3.57	Named Users	\$2.92
Talent Desktop – HS for 8500 to 8999 Named Users	H8812N0085	H8812N0085	\$3.53	Named Users	\$2.89
Talent Desktop – HS for 9000 to 9499 Named Users	H8812N0090	H8812N0090	\$3.49	Named Users	\$2.86
Talent Desktop – HS for 9500 to 9999 Named Users	H8812N0095	H8812N0095	\$3.46	Named Users	\$2.83
Talent Desktop – HS for 10000 to 12499	H8812N0100	H8812N0100	\$3.29	Named Users	\$2.69

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Named Users					
Talent Desktop – HS for 12500 to 14999 Named Users	H8812N0125	H8812N0125	\$3.15	Named Users	\$2.58
Talent Desktop – HS for 15000 to 17499 Named Users	H8812N0150	H8812N0150	\$2.99	Named Users	\$2.45
Talent Desktop – HS for 17500 to 19999 Named Users	H8812N0175	H8812N0175	\$2.84	Named Users	\$2.33
Talent Desktop – HS for 20000 to 22499 Named Users	H8812N0200	H8812N0200	\$2.68	Named Users	\$2.20
Talent Desktop – HS for 22500 to 24999 Named Users	H8812N0225	H8812N0225	\$2.53	Named Users	\$2.08
Talent Desktop – HS for 25000 to 29999 Named Users	H8812N0250	H8812N0250	\$2.40	Named Users	\$1.96
Talent Desktop – HS for 30000 to 34999 Named Users	H8812N0300	H8812N0300	\$2.28	Named Users	\$1.86
Talent Desktop – HS for 35000 to 39999 Named Users	H8812N0350	H8812N0350	\$2.18	Named Users	\$1.78
Talent Desktop – HS for 40000 to 44999 Named Users	H8812N0400	H8812N0400	\$2.08	Named Users	\$1.70
Talent Desktop – HS for 45000 to 49999 Named Users	H8812N0450	H8812N0450	\$1.99	Named Users	\$1.63
Talent Desktop – HS for 50000 to 59999 Named Users	H8812N0500	H8812N0500	\$1.90	Named Users	\$1.55
Talent Desktop – HS for 60000 to 69999 Named Users	H8812N0600	H8812N0600	\$1.82	Named Users	\$1.49
Talent Desktop – HS for 70000 to 79999 Named Users	H8812N0700	H8812N0700	\$1.75	Named Users	\$1.43
Talent Desktop – HS for 80000 to 89999 Named Users	H8812N0800	H8812N0800	\$1.68	Named Users	\$1.38
Talent Desktop – HS for 90000 to 99999 Named Users	H8812N0900	H8812N0900	\$1.62	Named Users	\$1.33
Talent Desktop – HS for 100000 to 124999 Named Users	H8812N1000	H8812N1000	\$1.56	Named Users	\$1.28
Talent Desktop – HS for 125000 to 149999 Named Users	H8812N1250	H8812N1250	\$1.51	Named Users	\$1.24
Talent Desktop – HS for 150000 to 199999 Named Users	H8812N1500	H8812N1500	\$1.45	Named Users	\$1.19
Talent Desktop – HS for 200000 to 249999 Named Users	H8812N2000	H8812N2000	\$1.41	Named Users	\$1.16
Talent Desktop – HS for 250000 to + Named Users	H8812N2500	H8812N2500	\$1.37	Named Users	\$1.39
<b>Total Regulation Hosted Subscription License</b>					
Total Regulation – HS for 1200 to 1499 Named Users	H8970N0012	H8970N0012	\$47.73	Named Users	\$39.07
Total Regulation – HS for 1500 to 1999 Named Users	H8970N0015	H8970N0015	\$45.70	Named Users	\$37.41
Total Regulation – HS for 2000 to 2499 Named Users	H8970N0020	H8970N0020	\$43.82	Named Users	\$35.87
Total Regulation – HS for 2500 to 2999 Named Users	H8970N0025	H8970N0025	\$42.10	Named Users	\$34.47
Total Regulation – HS for 3000 to 3499 Named Users	H8970N0030	H8970N0030	\$40.50	Named Users	\$33.16
Total Regulation – HS for 3500 to 3999 Named Users	H8970N0035	H8970N0035	\$39.02	Named Users	\$31.94

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Total Regulation – HS for 4000 to 4499 Named Users	H8970N0040	H8970N0040	\$37.65	Named Users	\$30.82
Total Regulation – HS for 4500 to 4999 Named Users	H8970N0045	H8970N0045	\$36.37	Named Users	\$29.77
Total Regulation – HS for 5000 to 5499 Named Users	H8970N0050	H8970N0050	\$35.17	Named Users	\$28.80
Total Regulation – HS for 5500 to 5999 Named Users	H8970N0055	H8970N0055	\$34.05	Named Users	\$27.88
Total Regulation – HS for 6000 to 6499 Named Users	H8970N0060	H8970N0060	\$33.00	Named Users	\$27.01
Total Regulation – HS for 6500 to 6999 Named Users	H8970N0065	H8970N0065	\$32.01	Named Users	\$26.21
Total Regulation – HS for 7000 to 7499 Named Users	H8970N0070	H8970N0070	\$31.09	Named Users	\$25.45
Total Regulation – HS for 7500 to 7999 Named Users	H8970N0075	H8970N0075	\$30.21	Named Users	\$24.74
Total Regulation – HS for 8000 to 8499 Named Users	H8970N0080	H8970N0080	\$29.38	Named Users	\$24.05
Total Regulation – HS for 8500 to 8999 Named Users	H8970N0085	H8970N0085	\$28.59	Named Users	\$23.41
Total Regulation – HS for 9000 to 9499 Named Users	H8970N0090	H8970N0090	\$27.85	Named Users	\$22.80
Total Regulation – HS for 9500 to 9999 Named Users	H8970N0095	H8970N0095	\$27.14	Named Users	\$22.22
Total Regulation – HS for 10000 to 12499 Named Users	H8970N0100	H8970N0100	\$26.47	Named Users	\$21.67
Total Regulation – HS for 12500 to 14999 Named Users	H8970N0125	H8970N0125	\$25.83	Named Users	\$21.15
Total Regulation – HS for 15000 to 17499 Named Users	H8970N0150	H8970N0150	\$25.22	Named Users	\$20.64
Total Regulation – HS for 17500 to 19999 Named Users	H8970N0175	H8970N0175	\$24.64	Named Users	\$20.17
Total Regulation – HS for 20000 to 22499 Named Users	H8970N0200	H8970N0200	\$24.08	Named Users	\$19.72
Total Regulation – HS for 22500 to 24999 Named Users	H8970N0225	H8970N0225	\$23.55	Named Users	\$19.27
Total Regulation – HS for 25000 to 29999 Named Users	H8970N0250	H8970N0250	\$23.05	Named Users	\$18.87
Total Regulation – HS for 30000 to 34999 Named Users	H8970N0300	H8970N0300	\$22.56	Named Users	\$18.47
Total Regulation – HS for 35000 to 39999 Named Users	H8970N0350	H8970N0350	\$22.09	Named Users	\$18.09
Total Regulation – HS for 40000 to 44999 Named Users	H8970N0400	H8970N0400	\$21.65	Named Users	\$17.72
Total Regulation – HS for 45000 to 49999 Named Users	H8970N0450	H8970N0450	\$21.22	Named Users	\$17.37
<b>Mobile Enterprise LMS Hosted Subscription License</b>					
Mobile – Enterprise LMS for 300 to 599 Named Users	H8210N0003	H8210N0003	\$8.97	Named Users	\$7.35
Mobile – Enterprise LMS for 600 to 899 Named Users	H8210N0006	H8210N0006	\$8.88	Named Users	\$7.27
Mobile – Enterprise LMS for 900 to 1199 Named Users	H8210N0009	H8210N0009	\$8.47	Named Users	\$6.93
Mobile – Enterprise LMS for 1200 to 1499	H8210N0012	H8210N0012	\$8.09	Named Users	\$6.62

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Named Users					
Mobile – Enterprise LMS for 1500 to 1999 Named Users	H8210N0015	H8210N0015	\$7.75	Named Users	\$6.35
Mobile – Enterprise LMS for 2000 to 2499 Named Users	H8210N0020	H8210N0020	\$7.43	Named Users	\$6.09
Mobile – Enterprise LMS for 2500 to 2999 Named Users	H8210N0025	H8210N0025	\$7.14	Named Users	\$5.84
Mobile – Enterprise LMS for 3000 to 3499 Named Users	H8210N0030	H8210N0030	\$6.87	Named Users	\$5.62
Mobile – Enterprise LMS for 3500 to 3999 Named Users	H8210N0035	H8210N0035	\$6.62	Named Users	\$5.42
Mobile – Enterprise LMS for 4000 to 4499 Named Users	H8210N0040	H8210N0040	\$6.38	Named Users	\$5.22
Mobile – Enterprise LMS for 4500 to 4999 Named Users	H8210N0045	H8210N0045	\$6.17	Named Users	\$5.05
Mobile – Enterprise LMS for 5000 to 5499 Named Users	H8210N0050	H8210N0050	\$5.66	Named Users	\$4.63
Mobile – Enterprise LMS for 5500 to 5999 Named Users	H8210N0055	H8210N0055	\$5.48	Named Users	\$4.48
Mobile – Enterprise LMS for 6000 to 6499 Named Users	H8210N0060	H8210N0060	\$5.32	Named Users	\$4.35
Mobile – Enterprise LMS for 6500 to 6999 Named Users	H8210N0065	H8210N0065	\$5.16	Named Users	\$4.22
Mobile – Enterprise LMS for 7000 to 7499 Named Users	H8210N0070	H8210N0070	\$5.01	Named Users	\$4.10
Mobile – Enterprise LMS for 7500 to 7999 Named Users	H8210N0075	H8210N0075	\$4.86	Named Users	\$3.98
Mobile – Enterprise LMS for 8000 to 8499 Named Users	H8210N0080	H8210N0080	\$4.73	Named Users	\$3.87
Mobile – Enterprise LMS for 8500 to 8999 Named Users	H8210N0085	H8210N0085	\$4.61	Named Users	\$3.78
Mobile – Enterprise LMS for 9000 to 9499 Named Users	H8210N0090	H8210N0090	\$4.48	Named Users	\$3.67
Mobile – Enterprise LMS for 9500 to 9999 Named Users	H8210N0095	H8210N0095	\$4.37	Named Users	\$3.58
Mobile – Enterprise LMS for 10000 to 12499 Named Users	H8210N0100	H8210N0100	\$4.04	Named Users	\$3.30
Mobile – Enterprise LMS for 15000 to 17499 Named Users	H8210N0150	H8210N0150	\$3.85	Named Users	\$3.15
Mobile – Enterprise LMS for 17500 to 19999 Named Users	H8210N0175	H8210N0175	\$3.76	Named Users	\$3.08
Mobile – Enterprise LMS for 20000 to 22499 Named Users	H8210N0200	H8210N0200	\$3.67	Named Users	\$3.00
Mobile – Enterprise LMS for 22500 to 24999 Named Users	H8210N0225	H8210N0225	\$3.59	Named Users	\$2.94
Mobile – Enterprise LMS for 25000 to 29999 Named Users	H8210N0250	H8210N0250	\$3.52	Named Users	\$2.88
Mobile – Enterprise LMS for 30000 to 34999 Named Users	H8210N0300	H8210N0300	\$3.25	Named Users	\$2.66
Mobile – Enterprise LMS for 35000 to 39999 Named Users	H8210N0350	H8210N0350	\$3.18	Named Users	\$2.60
Mobile – Enterprise LMS for 40000 to 44999 Named Users	H8210N0400	H8210N0400	\$3.12	Named Users	\$2.56
Mobile – Enterprise LMS for 45000 to 49999 Named Users	H8210N0450	H8210N0450	\$3.06	Named Users	\$2.51
Mobile – Enterprise LMS for 50000 to	H8210N0500	H8210N0500	\$3.00	Named Users	\$2.46

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
59999 Named Users					
Mobile – Enterprise LMS for 60000 to 69999 Named Users	H8210N0600	H8210N0600	\$2.94	Named Users	\$2.41
Mobile – Enterprise LMS for 70000 to 79999 Named Users	H8210N0700	H8210N0700	\$2.72	Named Users	\$2.23
Mobile – Enterprise LMS for 80000 to 89999 Named Users	H8210N0800	H8210N0800	\$2.67	Named Users	\$2.19
Mobile – Enterprise LMS for 90000 to 99999 Named Users	H8210N0900	H8210N0900	\$2.62	Named Users	\$2.15
Mobile – Enterprise LMS for 100000 to 124999 Named Users	H8210N1000	H8210N1000	\$2.41	Named Users	\$1.97
Mobile – Enterprise LMS for 125000 to 14999 Named Users	H8210N1250	H8210N1250	\$2.37	Named Users	\$1.94
Mobile – Enterprise LMS for 150000 to 199999 Named Users	H8210N1500	H8210N1500	\$2.33	Named Users	\$1.90
Mobile – Enterprise LMS for 200000 to 249999 Named Users	H8210N2000	H8210N2000	\$2.29	Named Users	\$1.87
Mobile – Enterprise LMS for 250000 to + Named Users	H8210N2500	H8210N2500	\$2.25	Named Users	#VALUE!
Mobile – Enterprise LMS for to 149999 Named Users	H8210N0000	H8210N0000	\$2.37	Named Users	\$1.94

***Talent Management Hosted Subscriptions***

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
<b>360 Multi-Rater Feedback Hosted Subscription</b>					
360 Multi-Rater Feedback for 247 to 299 Named Users	H8054N0002	H8054N0002	\$32.90	Named Users	\$26.93
360 Multi-Rater Feedback for 300 to 599 Named Users	H8054N0003	H8054N0003	\$32.57	Named Users	\$26.66
360 Multi-Rater Feedback for 600 to 899 Named Users	H8054N0006	H8054N0006	\$31.04	Named Users	\$25.41
360 Multi-Rater Feedback for 900 to 1199 Named Users	H8054N0009	H8054N0009	\$29.64	Named Users	\$24.26
360 Multi-Rater Feedback for 1200 to 1499 Named Users	H8054N0012	H8054N0012	\$28.36	Named Users	\$23.21
360 Multi-Rater Feedback for 1500 to 1999 Named Users	H8054N0015	H8054N0015	\$26.11	Named Users	\$21.37
360 Multi-Rater Feedback for 2000 to 2499 Named Users	H8054N0020	H8054N0020	\$24.19	Named Users	\$19.80
360 Multi-Rater Feedback for 2500 to 2999 Named Users	H8054N0025	H8054N0025	\$20.28	Named Users	\$16.60
360 Multi-Rater Feedback for 3000 to 3499 Named Users	H8054N0030	H8054N0030	\$18.98	Named Users	\$15.54
360 Multi-Rater Feedback for 3500 to 3999 Named Users	H8054N0035	H8054N0035	\$16.82	Named Users	\$13.77
360 Multi-Rater Feedback for 4000 to 4499 Named Users	H8054N0040	H8054N0040	\$15.10	Named Users	\$12.36
360 Multi-Rater Feedback for 4500 to 4999 Named Users	H8054N0045	H8054N0045	\$13.71	Named Users	\$11.22

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
360 Multi-Rater Feedback for 5000 to 5499 Named Users	H8054N0050	H8054N0050	\$12.54	Named Users	\$10.27
360 Multi-Rater Feedback for 5500 to 5999 Named Users	H8054N0055	H8054N0055	\$11.57	Named Users	\$9.47
360 Multi-Rater Feedback for 6000 to 6499 Named Users	H8054N0060	H8054N0060	\$10.73	Named Users	\$8.79
360 Multi-Rater Feedback for 6500 to 6999 Named Users	H8054N0065	H8054N0065	\$10.00	Named Users	\$8.19
360 Multi-Rater Feedback for 7000 to 7499 Named Users	H8054N0070	H8054N0070	\$9.37	Named Users	\$7.67
360 Multi-Rater Feedback for 7500 to 7999 Named Users	H8054N0075	H8054N0075	\$8.81	Named Users	\$7.21
360 Multi-Rater Feedback for 8000 to 8499 Named Users	H8054N0080	H8054N0080	\$8.32	Named Users	\$6.81
360 Multi-Rater Feedback for 8500 to 8999 Named Users	H8054N0085	H8054N0085	\$7.87	Named Users	\$6.44
360 Multi-Rater Feedback for 9000 to 9499 Named Users	H8054N0090	H8054N0090	\$7.47	Named Users	\$6.12
360 Multi-Rater Feedback for 9500 to 9999 Named Users	H8054N0095	H8054N0095	\$7.12	Named Users	\$5.83
360 Multi-Rater Feedback for 10000 to 12499 Named Users	H8054N0100	H8054N0100	\$6.79	Named Users	\$5.56
360 Multi-Rater Feedback for 12500 to 14999 Named Users	H8054N0125	H8054N0125	\$6.09	Named Users	\$4.99
360 Multi-Rater Feedback for 15000 to 17499 Named Users	H8054N0150	H8054N0150	\$5.52	Named Users	\$4.52
360 Multi-Rater Feedback for 17500 to 19999 Named Users	H8054N0175	H8054N0175	\$5.05	Named Users	\$4.13
360 Multi-Rater Feedback for 20000 to 22499 Named Users	H8054N0200	H8054N0200	\$4.65	Named Users	\$3.81
360 Multi-Rater Feedback for 22500 to 24999 Named Users	H8054N0225	H8054N0225	\$4.31	Named Users	\$3.53
360 Multi-Rater Feedback for 25000 to 29999 Named Users	H8054N0250	H8054N0250	\$4.02	Named Users	\$3.29
360 Multi-Rater Feedback for 30000 to 34999 Named Users	H8054N0300	H8054N0300	\$3.76	Named Users	\$3.08
360 Multi-Rater Feedback for 35000 to 39999 Named Users	H8054N0350	H8054N0350	\$3.54	Named Users	\$2.90
360 Multi-Rater Feedback for 40000 to 44999 Named Users	H8054N0400	H8054N0400	\$3.34	Named Users	\$2.73
360 Multi-Rater Feedback for 45000 to 49999 Named Users	H8054N0450	H8054N0450	\$3.16	Named Users	\$2.59
360 Multi-Rater Feedback for 50000 to 59999 Named Users	H8054N0500	H8054N0500	\$3.00	Named Users	\$2.46
360 Multi-Rater Feedback for 60000 to 69999 Named Users	H8054N0600	H8054N0600	\$2.94	Named Users	\$2.41
360 Multi-Rater Feedback for 70000 to 79999 Named Users	H8054N0700	H8054N0700	\$2.89	Named Users	\$2.37
360 Multi-Rater Feedback for 80000 to 89999 Named Users	H8054N0800	H8054N0800	\$2.83	Named Users	\$2.32
360 Multi-Rater Feedback for 90000 to 99999 Named Users	H8054N0900	H8054N0900	\$2.78	Named Users	\$2.28
360 Multi-Rater Feedback for 100000 to 124999 Named Users	H8054N1000	H8054N1000	\$2.73	Named Users	\$2.24
360 Multi-Rater Feedback for 125000 to 149999 Named Users	H8054N1250	H8054N1250	\$2.68	Named Users	\$2.20

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
360 Multi-Rater Feedback for 150000 to 199999 Named Users	H8054N1500	H8054N1500	\$2.63	Named Users	\$2.16
360 Multi-Rater Feedback for 200000 to 249999 Named Users	H8054N2000	H8054N2000	\$2.59	Named Users	\$2.12
360 Multi-Rater Feedback for 250000 to 500000 Named Users	H8054N2500	H8054N2500	\$2.54	Named Users	\$2.08
<b>Performance Management Hosted Subscription</b>					
Performance Management for 600 to 899 Named Users	H8045N0006	H8045N0006	\$38.80	Named Users	\$31.77
Performance Management for 900 to 1199 Named Users	H8045N0009	H8045N0009	\$37.05	Named Users	\$30.33
Performance Management for 1200 to 1499 Named Users	H8045N0012	H8045N0012	\$35.45	Named Users	\$29.02
Performance Management for 1500 to 1999 Named Users	H8045N0015	H8045N0015	\$32.64	Named Users	\$26.72
Performance Management for 2000 to 2499 Named Users	H8045N0020	H8045N0020	\$30.24	Named Users	\$24.76
Performance Management for 2500 to 2999 Named Users	H8045N0025	H8045N0025	\$25.35	Named Users	\$20.76
Performance Management for 3000 to 3499 Named Users	H8045N0030	H8045N0030	\$23.72	Named Users	\$19.42
Performance Management for 3500 to 3999 Named Users	H8045N0035	H8045N0035	\$21.03	Named Users	\$17.22
Performance Management for 4000 to 4499 Named Users	H8045N0040	H8045N0040	\$18.88	Named Users	\$15.46
Performance Management for 4500 to 4999 Named Users	H8045N0045	H8045N0045	\$17.13	Named Users	\$14.03
Performance Management for 5000 to 5499 Named Users	H8045N0050	H8045N0050	\$15.68	Named Users	\$12.84
Performance Management for 5500 to 5999 Named Users	H8045N0055	H8045N0055	\$14.46	Named Users	\$11.84
Performance Management for 6000 to 6499 Named Users	H8045N0060	H8045N0060	\$13.41	Named Users	\$10.98
Performance Management for 6500 to 6999 Named Users	H8045N0065	H8045N0065	\$12.50	Named Users	\$10.24
Performance Management for 7000 to 7499 Named Users	H8045N0070	H8045N0070	\$11.71	Named Users	\$9.58
Performance Management for 7500 to 7999 Named Users	H8045N0075	H8045N0075	\$11.02	Named Users	\$9.02
Performance Management for 8000 to 8499 Named Users	H8045N0080	H8045N0080	\$10.40	Named Users	\$8.51
Performance Management for 8500 to 8999 Named Users	H8045N0085	H8045N0085	\$9.84	Named Users	\$8.06
Performance Management for 9000 to 9499 Named Users	H8045N0090	H8045N0090	\$9.35	Named Users	\$7.66
Performance Management for 9500 to 9999 Named Users	H8045N0095	H8045N0095	\$8.90	Named Users	\$7.28
Performance Management for 10000 to 12499 Named Users	H8045N0100	H8045N0100	\$8.49	Named Users	\$6.95
Performance Management for 12500 to 14999 Named Users	H8045N0125	H8045N0125	\$7.62	Named Users	\$6.24
Performance Management for 15000 to 17499 Named Users	H8045N0150	H8045N0150	\$6.91	Named Users	\$5.65
Performance Management for 17500 to	H8045N0175	H8045N0175	\$6.31	Named	\$5.17

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
19999 Named Users				Users	
Performance Management for 20000 to 22499 Named Users	H8045N0200	H8045N0200	\$5.82	Named Users	\$4.77
Performance Management for 22500 to 24999 Named Users	H8045N0225	H8045N0225	\$5.39	Named Users	\$4.41
Performance Management for 25000 to 29999 Named Users	H8045N0250	H8045N0250	\$5.03	Named Users	\$4.12
Performance Management for 30000 to 34999 Named Users	H8045N0300	H8045N0300	\$4.71	Named Users	\$3.86
Performance Management for 35000 to 39999 Named Users	H8045N0350	H8045N0350	\$4.43	Named Users	\$3.63
Performance Management for 40000 to 44999 Named Users	H8045N0400	H8045N0400	\$4.18	Named Users	\$3.43
Performance Management for 45000 to 49999 Named Users	H8045N0450	H8045N0450	\$3.95	Named Users	\$3.23
Performance Management for 50000 to 59999 Named Users	H8045N0500	H8045N0500	\$3.75	Named Users	\$3.07
Performance Management for 60000 to 69999 Named Users	H8045N0600	H8045N0600	\$3.68	Named Users	\$3.01
Performance Management for 70000 to 79999 Named Users	H8045N0700	H8045N0700	\$3.61	Named Users	\$2.95
Performance Management for 80000 to 89999 Named Users	H8045N0800	H8045N0800	\$3.54	Named Users	\$2.90
Performance Management for 90000 to 99999 Named Users	H8045N0900	H8045N0900	\$3.47	Named Users	\$2.84
Performance Management for 100000 to 124999 Named Users	H8045N1000	H8045N1000	\$3.41	Named Users	\$2.79
Performance Management for 125000 to 149999 Named Users	H8045N1250	H8045N1250	\$3.35	Named Users	\$2.74
Performance Management for 150000 to 199999 Named Users	H8045N1500	H8045N1500	\$3.29	Named Users	\$2.69
Performance Management for 200000 to 249999 Named Users	H8045N2000	H8045N2000	\$3.23	Named Users	\$2.64
Performance Management for 250000 to 500000 Named Users	H8045N2500	H8045N2500	\$3.18	Named Users	#VALUE!
<b>Succession Planning Hosted Subscription</b>					
Succession Planning for 600 to 899 Named Users	H8051N0006	H8051N0006	\$38.80	Named Users	\$31.77
Succession Planning for 900 to 1199 Named Users	H8051N0009	H8051N0009	\$37.05	Named Users	\$30.33
Succession Planning for 1200 to 1499 Named Users	H8051N0012	H8051N0012	\$35.45	Named Users	\$29.02
Succession Planning for 1500 to 1999 Named Users	H8051N0015	H8051N0015	\$32.64	Named Users	\$26.72
Succession Planning for 2000 to 2499 Named Users	H8051N0020	H8051N0020	\$30.24	Named Users	\$24.76
Succession Planning for 2500 to 2999 Named Users	H8051N0025	H8051N0025	\$25.35	Named Users	\$20.76
Succession Planning for 3000 to 3499 Named Users	H8051N0030	H8051N0030	\$23.72	Named Users	\$19.42
Succession Planning for 3500 to 3999 Named Users	H8051N0035	H8051N0035	\$21.03	Named Users	\$17.22
Succession Planning for 4000 to 4499 Named Users	H8051N0040	H8051N0040	\$18.88	Named Users	\$15.46

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Succession Planning for 4500 to 4999 Named Users	H8051N0045	H8051N0045	\$17.13	Named Users	\$14.03
Succession Planning for 5000 to 5499 Named Users	H8051N0050	H8051N0050	\$15.68	Named Users	\$12.84
Succession Planning for 5500 to 5999 Named Users	H8051N0055	H8051N0055	\$14.46	Named Users	\$11.84
Succession Planning for 6000 to 6499 Named Users	H8051N0060	H8051N0060	\$13.41	Named Users	\$10.98
Succession Planning for 6500 to 6999 Named Users	H8051N0065	H8051N0065	\$12.50	Named Users	\$10.24
Succession Planning for 7000 to 7499 Named Users	H8051N0070	H8051N0070	\$11.71	Named Users	\$9.58
Succession Planning for 7500 to 7999 Named Users	H8051N0075	H8051N0075	\$11.02	Named Users	\$9.02
Succession Planning for 8000 to 8499 Named Users	H8051N0080	H8051N0080	\$10.40	Named Users	\$8.51
Succession Planning for 8500 to 8999 Named Users	H8051N0085	H8051N0085	\$9.84	Named Users	\$8.06
Succession Planning for 9000 to 9499 Named Users	H8051N0090	H8051N0090	\$9.35	Named Users	\$7.66
Succession Planning for 9500 to 9999 Named Users	H8051N0095	H8051N0095	\$8.90	Named Users	\$7.28
Succession Planning for 10000 to 12499 Named Users	H8051N0100	H8051N0100	\$8.49	Named Users	\$6.95
Succession Planning for 12500 to 14999 Named Users	H8051N0125	H8051N0125	\$7.62	Named Users	\$6.24
Succession Planning for 15000 to 17499 Named Users	H8051N0150	H8051N0150	\$6.91	Named Users	\$5.65
Succession Planning for 17500 to 19999 Named Users	H8051N0175	H8051N0175	\$6.31	Named Users	\$5.17
Succession Planning for 20000 to 22499 Named Users	H8051N0200	H8051N0200	\$5.82	Named Users	\$4.77
Succession Planning for 22500 to 24999 Named Users	H8051N0225	H8051N0225	\$5.39	Named Users	\$4.41
Succession Planning for 25000 to 29999 Named Users	H8051N0250	H8051N0250	\$5.03	Named Users	\$4.12
Succession Planning for 30000 to 34999 Named Users	H8051N0300	H8051N0300	\$4.71	Named Users	\$3.86
Succession Planning for 35000 to 39999 Named Users	H8051N0350	H8051N0350	\$4.43	Named Users	\$3.63
Succession Planning for 40000 to 44999 Named Users	H8051N0400	H8051N0400	\$4.18	Named Users	\$3.43
Succession Planning for 45000 to 49999 Named Users	H8051N0450	H8051N0450	\$3.95	Named Users	\$3.23
Succession Planning for 50000 to 59999 Named Users	H8051N0500	H8051N0500	\$3.75	Named Users	\$3.07
Succession Planning for 60000 to 69999 Named Users	H8051N0600	H8051N0600	\$3.68	Named Users	\$3.01
Succession Planning for 70000 to 79999 Named Users	H8051N0700	H8051N0700	\$3.61	Named Users	\$2.95
Succession Planning for 80000 to 89999 Named Users	H8051N0800	H8051N0800	\$3.54	Named Users	\$2.90
Succession Planning for 90000 to 99999 Named Users	H8051N0900	H8051N0900	\$3.47	Named Users	\$2.84
Succession Planning for 100000 to 124999 Named Users	H8051N1000	H8051N1000	\$3.41	Named Users	\$2.79

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Succession Planning for 125000 to 149999 Named Users	H8051N1250	H8051N1250	\$3.35	Named Users	\$2.74
Succession Planning for 150000 to 199999 Named Users	H8051N1500	H8051N1500	\$3.29	Named Users	\$2.69
Succession Planning for 200000 to 249999 Named Users	H8051N2000	H8051N2000	\$3.23	Named Users	\$2.64
Succession Planning for 250000 to 500000 Named Users	H8051N2500	H8051N2500	\$3.18	Named Users	\$2.60
<b><i>Talent Management Languages Hosted Subscription</i></b>					
TM Base Language Help – HS	H8489N	H8489N	\$20,000.00	Each	\$16,372.80
TM Tier 1 Language Help – HS	H8490N	H8490N	\$30,000.00	Named Users	\$24,559.19
TM Tier 1 Language UI – HS	H8450N	H8450N	\$5,000.00	Named Users	\$4,093.20
TM Tier 2 Language Help – HS	H8491N	H8491N	\$30,000.00	Named Users	\$24,559.19
TM Tier 2 Language UI – HS	H8451N	H8451N	\$7,500.00	Named Users	\$6,139.80

***Workforce Management Hosted Subscription***

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
WFM Time & Attendance – HS for 17501 to 20000 Named Users	H8641N0175	H8641N0175	\$32.04	Named Users	\$26.23
WFM Time & Attendance – HS for 20001 to 25000 Named Users	H8641N0200	H8641N0200	\$30.24	Named Users	\$24.76
WFM Time & Attendance – HS for 25001 to 30000 Named Users	H8641N0250	H8641N0250	\$28.56	Named Users	\$23.39
WFM Time & Attendance – HS for 30001 to 35000 Named Users	H8641N0300	H8641N0300	\$26.76	Named Users	\$21.90
WFM Time & Attendance – HS for 35001 to 40000 Named Users	H8641N0350	H8641N0350	\$24.96	Named Users	\$20.43
WFM Time & Attendance – HS for 40001 to + Named Users	H8641N0400	H8641N0400	\$23.16	Named Users	\$18.96

**Term License Software Products**

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
<b><i>Term Learning Management System (LMS) Licenses</i></b>					
Term LMS 1 to 299 Named Users	T6590N0000	T6590N0000	\$40.76	Named Users	\$33.36
Term LMS 300 to 599 Named Users	T6590N0003	T6590N0003	\$40.36	Named Users	\$33.04

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Term LMS 600 to 899 Named Users	T6590N0006	T6590N0006	\$38.82	Named Users	\$31.78
Term LMS 900 to 1199 Named Users	T6590N0009	T6590N0009	\$37.40	Named Users	\$30.62
Term LMS 1200 to 1499 Named Users	T6590N0012	T6590N0012	\$36.07	Named Users	\$29.53
Term LMS 1500 to 1999 Named Users	T6590N0015	T6590N0015	\$34.84	Named Users	\$28.52
Term LMS 2000 to 2499 Named Users	T6590N0020	T6590N0020	\$31.12	Named Users	\$25.48
Term LMS 2500 to 2999 Named Users	T6590N0025	T6590N0025	\$28.11	Named Users	\$23.01
Term LMS 3000 to 3499 Named Users	T6590N0030	T6590N0030	\$26.64	Named Users	\$21.81
Term LMS 3500 to 3999 Named Users	T6590N0035	T6590N0035	\$25.32	Named Users	\$20.74
Term LMS 4000 to 4499 Named Users	T6590N0040	T6590N0040	\$24.12	Named Users	\$19.75
Term LMS 4500 to 4999 Named Users	T6590N0045	T6590N0045	\$23.03	Named Users	\$18.85
Term LMS 5000 to 5499 Named Users	T6590N0050	T6590N0050	\$22.65	Named Users	\$18.54
Term LMS 5500 to 5999 Named Users	T6590N0055	T6590N0055	\$22.27	Named Users	\$18.24
Term LMS 6000 to 6499 Named Users	T6590N0060	T6590N0060	\$21.92	Named Users	\$17.94
Term LMS 6500 to 6999 Named Users	T6590N0065	T6590N0065	\$21.57	Named Users	\$17.66
Term LMS 7000 to 7499 Named Users	T6590N0070	T6590N0070	\$21.34	Named Users	\$17.47
Term LMS 7500 to 7999 Named Users	T6590N0075	T6590N0075	\$21.12	Named Users	\$17.29
Term LMS 8000 to 8499 Named Users	T6590N0080	T6590N0080	\$20.90	Named Users	\$17.12
Term LMS 8500 to 8999 Named Users	T6590N0085	T6590N0085	\$20.69	Named Users	\$16.94
Term LMS 9000 to 9499 Named Users	T6590N0090	T6590N0090	\$20.48	Named Users	\$16.77
Term LMS 9500 to 9999 Named Users	T6590N0095	T6590N0095	\$20.28	Named Users	\$16.60
Term LMS 10000 to 12499 Named Users	T6590N0100	T6590N0100	\$19.32	Named Users	\$15.82
Term LMS 12500 to 14999 Named Users	T6590N0125	T6590N0125	\$18.44	Named Users	\$15.10
Term LMS 15000 to 17499 Named Users	T6590N0150	T6590N0150	\$17.49	Named Users	\$14.32
Term LMS 17500 to 19999 Named Users	T6590N0175	T6590N0175	\$16.64	Named Users	\$13.63
Term LMS 20000 to 22499 Named Users	T6590N0200	T6590N0200	\$15.68	Named Users	\$12.84
Term LMS 22500 to 24999 Named Users	T6590N0225	T6590N0225	\$14.82	Named Users	\$12.13
Term LMS 25000 to 29999 Named Users	T6590N0250	T6590N0250	\$14.06	Named Users	\$11.52
Term LMS 30000 to 34999 Named Users	T6590N0300	T6590N0300	\$13.36	Named Users	\$10.93

Software Product and Services Description	SumTotal CLIN	ISSI GSA CLIN	Mfr. List Price	Unit	GSA (MAS) Price with IFF
Term LMS 35000 to 39999 Named Users	T6590N0350	T6590N0350	\$12.74	Named Users	\$10.43
Term LMS 40000 to 44999 Named Users	T6590N0400	T6590N0400	\$12.17	Named Users	\$9.96
Term LMS 45000 to 49999 Named Users	T6590N0450	T6590N0450	\$11.65	Named Users	\$9.53
Term LMS 50000 to 59999 Named Users	T6590N0500	T6590N0500	\$11.14	Named Users	\$9.12
Term LMS 60000 to 69999 Named Users	T6590N0600	T6590N0600	\$10.67	Named Users	\$8.75
Term LMS 70000 to 79999 Named Users	T6590N0700	T6590N0700	\$10.24	Named Users	\$8.39
Term LMS 80000 to 89999 Named Users	T6590N0800	T6590N0800	\$9.85	Named Users	\$8.06
Term LMS 90000 to 99999 Named Users	T6590N0900	T6590N0900	\$9.48	Named Users	\$7.76
Term LMS 100000 to 124999 Named Users	T6590N1000	T6590N1000	\$9.14	Named Users	\$7.49
Term LMS 125000 to 149999 Named Users	T6590N1250	T6590N1250	\$8.82	Named Users	\$7.21
Term LMS 150000 to 199999 Named Users	T6590N1500	T6590N1500	\$8.53	Named Users	\$6.98
Term LMS 200000 to 249999 Named Users	T6590N2000	T6590N2000	\$8.25	Named Users	\$6.75
Term LMS 250000 to 999999 Named Users	T6590N2500	T6590N2500	\$7.99	Named Users	\$6.54

### SPECIAL ITEM NUMBER 132-33 Permanent Software License

Permanent software licenses are licensed to a specific government organization and are not transferable. The types of licenses are:

- **Named Users** - individual users' records in the database that have an assigned active user license.
- **Training Records** - users' records in the database that are for record-keeping purposes, but are not assigned an active user license.
- **Registrations** – these represent individual users accessing the LMS to take specific training. Each training registration is chargeable.

### Analytics

Software Product and Services Description	SumTotal CLIN	ISSI GSA CLIN	Unit	Mfr. List Price	GSA (MAS) Price with IFF
Analytics Tier 1 - Adhoc LMS Reporting: 2500 to 2999 Named User	L9238N0025	L9238N0025	Named User	\$15.86	\$12.99
Analytics Tier 1 - Adhoc LMS Reporting: 3000 to 3499 Named User	L9238N0030	L9238N0030	Named User	\$15.03	\$12.30
Analytics Tier 1 - Adhoc LMS Reporting: 3500 to 3999 Named User	L9238N0035	L9238N0035	Named User	\$14.29	\$11.70
Analytics Tier 1 - Adhoc LMS Reporting: 4000 to 4499 Named User	L9238N0040	L9238N0040	Named User	\$13.61	\$11.14
Analytics Tier 1 - Adhoc LMS Reporting:	L9238N0045	L9238N0045	Named	\$13.00	\$10.64

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
4500 to 4999 Named User			User		
Analytics Tier 1 - Adhoc LMS Reporting: 5000 to 5499 Named User	L9238N0050	L9238N0050	Named User	\$12.78	\$10.47
Analytics Tier 1 - Adhoc LMS Reporting: 5500 to 5999 Named User	L9238N0055	L9238N0055	Named User	\$12.57	\$10.29
Analytics Tier 1 - Adhoc LMS Reporting: 6000 to 6499 Named User	L9238N0060	L9238N0060	Named User	\$12.37	\$10.13
Analytics Tier 1 - Adhoc LMS Reporting: 6500 to 6999 Named User	L9238N0065	L9238N0065	Named User	\$12.17	\$9.96
Analytics Tier 1 - Adhoc LMS Reporting: 7000 to 7499 Named User	L9238N0070	L9238N0070	Named User	\$12.04	\$9.86
Analytics Tier 1 - Adhoc LMS Reporting: 7500 to 7999 Named User	L9238N0075	L9238N0075	Named User	\$11.92	\$9.76
Analytics Tier 1 - Adhoc LMS Reporting: 8000 to 8499 Named User	L9238N0080	L9238N0080	Named User	\$11.80	\$9.66
Analytics Tier 1 - Adhoc LMS Reporting: 8500 to 8999 Named User	L9238N0085	L9238N0085	Named User	\$11.68	\$9.56
Analytics Tier 1 - Adhoc LMS Reporting: 9000 to 9499 Named User	L9238N0090	L9238N0090	Named User	\$11.56	\$9.46
Analytics Tier 1 - Adhoc LMS Reporting: 9500 to 9999 Named User	L9238N0095	L9238N0095	Named User	\$11.44	\$9.37
Analytics Tier 1 - Adhoc LMS Reporting: 10000 to 12499 Named User	L9238N0100	L9238N0100	Named User	\$10.90	\$8.93
Analytics Tier 1 - Adhoc LMS Reporting: 12500 to 14999 Named User	L9238N0125	L9238N0125	Named User	\$10.41	\$8.52
Analytics Tier 1 - Adhoc LMS Reporting: 15000 to 17499 Named User	L9238N0150	L9238N0150	Named User	\$9.87	\$8.09
Analytics Tier 1 - Adhoc LMS Reporting: 17500 to 19999 Named User	L9238N0175	L9238N0175	Named User	\$9.39	\$7.69
Analytics Tier 1 - Adhoc LMS Reporting: 20000 to 22499 Named User	L9238N0200	L9238N0200	Named User	\$8.85	\$7.24
Analytics Tier 1 - Adhoc LMS Reporting: 22500 to 24999 Named User	L9238N0225	L9238N0225	Named User	\$8.36	\$6.84
Analytics Tier 1 - Adhoc LMS Reporting: 25000 to 29999 Named User	L9238N0250	L9238N0250	Named User	\$7.93	\$6.49
Analytics Tier 1 - Adhoc LMS Reporting: 30000 to 34999 Named User	L9238N0300	L9238N0300	Named User	\$7.54	\$6.18
Analytics Tier 1 - Adhoc LMS Reporting: 35000 to 39999 Named User	L9238N0350	L9238N0350	Named User	\$7.19	\$5.88
Analytics Tier 1 - Adhoc LMS Reporting: 40000 to 44999 Named User	L9238N0400	L9238N0400	Named User	\$6.87	\$5.63
Analytics Tier 1 - Adhoc LMS Reporting: 45000 to 49999 Named User	L9238N0450	L9238N0450	Named User	\$6.57	\$5.38
Analytics Tier 1 - Adhoc LMS Reporting:	L9238N0500	L9238N0500	Named	\$6.29	\$5.15

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
50000 to 59999 Named User			User		
Analytics Tier 1 - Adhoc LMS Reporting: 60000 to 69999 Named User	L9238N0600	L9238N0600	Named User	\$6.02	\$4.93
Analytics Tier 1 - Adhoc LMS Reporting: 70000 to 79999 Named User	L9238N0700	L9238N0700	Named User	\$5.78	\$4.74
Analytics Tier 1 - Adhoc LMS Reporting: 80000 to 89999 Named User	L9238N0800	L9238N0800	Named User	\$5.56	\$4.54
Analytics Tier 1 - Adhoc LMS Reporting: 90000 to 99999 Named User	L9238N0900	L9238N0900	Named User	\$5.35	\$4.38
Analytics Tier 1 - Adhoc LMS Reporting: 100000 to 124999 Named User	L9238N1000	L9238N1000	Named User	\$5.16	\$4.22
Analytics Tier 1 - Adhoc LMS Reporting: 125000 to 149999 Named User	L9238N1250	L9238N1250	Named User	\$4.98	\$4.08
Analytics Tier 1 - Adhoc LMS Reporting: 150000 to 199999 Named User	L9238N1500	L9238N1500	Named User	\$4.81	\$3.94
Analytics Tier 1 - Adhoc LMS Reporting: 200000 to 249999 Named User	L9238N2000	L9238N2000	Named User	\$4.66	\$3.82
Analytics Tier 1 - Adhoc LMS Reporting: 250000 to 999999 Named User	L9238N2500	L9238N2500	Named User	\$4.51	\$3.69
Analytics Tier 3 - Suite Analytics: 1000 to 1199 Named User	L8816N0010	L8816N0010	Named User	\$63.30	\$51.83
Analytics Tier 3 - Suite Analytics: 1200 to 1499 Named User	L8816N0012	L8816N0012	Named User	\$61.07	\$50.01
Analytics Tier 3 - Suite Analytics: 1500 to 1999 Named User	L8816N0015	L8816N0015	Named User	\$58.97	\$48.27
Analytics Tier 3 - Suite Analytics: 2000 to 2499 Named User	L8816N0020	L8816N0020	Named User	\$52.67	\$43.12
Analytics Tier 3 - Suite Analytics: 2500 to 2999 Named User	L8816N0025	L8816N0025	Named User	\$47.59	\$38.95
Analytics Tier 3 - Suite Analytics: 3000 to 3499 Named User	L8816N0030	L8816N0030	Named User	\$45.10	\$36.93
Analytics Tier 3 - Suite Analytics: 3500 to 3999 Named User	L8816N0035	L8816N0035	Named User	\$42.86	\$35.09
Analytics Tier 3 - Suite Analytics: 4000 to 4499 Named User	L8816N0040	L8816N0040	Named User	\$40.83	\$33.43
Analytics Tier 3 - Suite Analytics: 4500 to 4999 Named User	L8816N0045	L8816N0045	Named User	\$38.99	\$31.92
Analytics Tier 3 - Suite Analytics: 5000 to 5499 Named User	L8816N0050	L8816N0050	Named User	\$38.33	\$31.38
Analytics Tier 3 - Suite Analytics: 5500 to 5999 Named User	L8816N0055	L8816N0055	Named User	\$37.70	\$30.87
Analytics Tier 3 - Suite Analytics: 6000 to 6499 Named User	L8816N0060	L8816N0060	Named User	\$37.10	\$30.38
Analytics Tier 3 - Suite Analytics: 6500	L8816N0065	L8816N0065	Named	\$36.51	\$29.88

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
to 6999 Named User			User		
Analytics Tier 3 - Suite Analytics: 7000 to 7499 Named User	L8816N0070	L8816N0070	Named User	\$36.13	\$29.57
Analytics Tier 3 - Suite Analytics: 7500 to 7999 Named User	L8816N0075	L8816N0075	Named User	\$35.75	\$29.27
Analytics Tier 3 - Suite Analytics: 8000 to 8499 Named User	L8816N0080	L8816N0080	Named User	\$35.39	\$28.97
Analytics Tier 3 - Suite Analytics: 8500 to 8999 Named User	L8816N0085	L8816N0085	Named User	\$35.03	\$28.68
Analytics Tier 3 - Suite Analytics: 9000 to 9499 Named User	L8816N0090	L8816N0090	Named User	\$34.67	\$28.39
Analytics Tier 3 - Suite Analytics: 9500 to 9999 Named User	L8816N0095	L8816N0095	Named User	\$34.33	\$28.10
Analytics Tier 3 - Suite Analytics: 10000 to 12499 Named User	L8816N0100	L8816N0100	Named User	\$32.70	\$26.78
Analytics Tier 3 - Suite Analytics: 12500 to 14999 Named User	L8816N0125	L8816N0125	Named User	\$31.22	\$25.55
Analytics Tier 3 - Suite Analytics: 15000 to 17499 Named User	L8816N0150	L8816N0150	Named User	\$29.61	\$24.24
Analytics Tier 3 - Suite Analytics: 17500 to 19999 Named User	L8816N0175	L8816N0175	Named User	\$28.16	\$23.05
Analytics Tier 3 - Suite Analytics: 20000 to 22499 Named User	L8816N0200	L8816N0200	Named User	\$26.54	\$21.72
Analytics Tier 3 - Suite Analytics: 22500 to 24999 Named User	L8816N0225	L8816N0225	Named User	\$25.09	\$20.54
Analytics Tier 3 - Suite Analytics: 25000 to 29999 Named User	L8816N0250	L8816N0250	Named User	\$23.79	\$19.48
Analytics Tier 3 - Suite Analytics: 30000 to 34999 Named User	L8816N0300	L8816N0300	Named User	\$22.62	\$18.52
Analytics Tier 3 - Suite Analytics: 35000 to 39999 Named User	L8816N0350	L8816N0350	Named User	\$21.56	\$17.64
Analytics Tier 3 - Suite Analytics: 40000 to 44999 Named User	L8816N0400	L8816N0400	Named User	\$20.60	\$16.87
Analytics Tier 3 - Suite Analytics: 45000 to 49999 Named User	L8816N0450	L8816N0450	Named User	\$19.72	\$16.15
Analytics Tier 3 - Suite Analytics: 50000 to 59999 Named User	L8816N0500	L8816N0500	Named User	\$18.86	\$15.45
Analytics Tier 3 - Suite Analytics: 60000 to 69999 Named User	L8816N0600	L8816N0600	Named User	\$18.06	\$14.79
Analytics Tier 3 - Suite Analytics: 70000 to 79999 Named User	L8816N0700	L8816N0700	Named User	\$17.34	\$14.20
Analytics Tier 3 - Suite Analytics: 80000 to 89999 Named User	L8816N0800	L8816N0800	Named User	\$16.67	\$13.65
Analytics Tier 3 - Suite Analytics: 90000	L8816N0900	L8816N0900	Named	\$16.05	\$13.14

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
to 99999 Named User			User		
Analytics Tier 3 - Suite Analytics: 100000 to 124999 Named User	L8816N1000	L8816N1000	Named User	\$15.47	\$12.68
Analytics Tier 3 - Suite Analytics: 125000 to 149999 Named User	L8816N1250	L8816N1250	Named User	\$14.93	\$12.22
Analytics Tier 3 - Suite Analytics: 150000 to 199999 Named User	L8816N1500	L8816N1500	Named User	\$14.44	\$11.83
Analytics Tier 3 - Suite Analytics: 200000 to 249999 Named User	L8816N2000	L8816N2000	Named User	\$13.97	\$11.44
Analytics Tier 3 - Suite Analytics: 250000 to 999999 Named User	L8816N2500	L8816N2500	Named User	\$13.53	\$11.07
Cognos: Advanced Business Author – HS: 1	L9196N	L9196N	Named User	\$983.75	\$991.18
Cognos: Professional Author – HS: 1	L9198N	L9198N	Named User	\$1,628.75	\$1,641.06

### Learning Management

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
<i>Enterprise LMS Custom Languages</i>					
LM Tier 1 Language UI - Premise: 1 to 9999999 Named User	L8468N0000	L8468N0000	Named User	\$5,000.00	\$4,093.20
LM Tier 2 Language UI - Premise: 1 to 9999999 Named User	L8470N0000	L8470N0000	Named User	\$7,500.00	\$6,139.80
<i>Enterprise Learning Content Management System</i>					
LCMS - Author: 1 to 10 Named User	L8204N0010	L8204N0010	Named User	\$5,400.00	\$4,420.65
LCMS - Author: 11 to 25 Named User	L8204N0025	L8204N0025	Named User	\$3,600.00	\$2,947.10
LCMS - Author: 26 to 9999999 Named User	L8204N0000	L8204N0000	Named User	\$2,700.00	\$2,210.33
LCMS - Reviewer: 1 to 10 Named User	L8205N0010	L8205N0010	Named User	\$3,510.00	\$2,873.43
LCMS - Reviewer: 11 to 25 Named User	L8205N0025	L8205N0025	Named User	\$2,340.00	\$1,915.62
LCMS - Reviewer: 26 to 9999999 Named User	L8205N0000	L8205N0000	Named User	\$1,755.00	\$1,436.72

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
<i>Enterprise LMS Access (Offline)</i>					
Access (offline): 1 to 299 Named User	L6499N0000	L6499N0000	Named User	\$17.28	\$14.15
Access (offline): 300 to 599 Named User	L6499N0003	L6499N0003	Named User	\$17.11	\$14.01
Access (offline): 600 to 899 Named User	L6499N0006	L6499N0006	Named User	\$16.46	\$13.48
Access (offline): 900 to 1199 Named User	L6499N0009	L6499N0009	Named User	\$15.85	\$12.98
Access (offline): 1200 to 1499 Named User	L6499N0012	L6499N0012	Named User	\$14.77	\$12.09
Access (offline): 1500 to 1999 Named User	L6499N0015	L6499N0015	Named User	\$13.82	\$11.31
Access (offline): 2000 to 2499 Named User	L6499N0020	L6499N0020	Named User	\$12.43	\$10.18
Access (offline): 2500 to 2999 Named User	L6499N0025	L6499N0025	Named User	\$11.29	\$9.25
Access (offline): 3000 to 3499 Named User	L6499N0030	L6499N0030	Named User	\$10.73	\$8.78
Access (offline): 3500 to 3999 Named User	L6499N0035	L6499N0035	Named User	\$10.22	\$8.36
Access (offline): 4000 to 4499 Named User	L6499N0040	L6499N0040	Named User	\$9.76	\$7.99
Access (offline): 4500 to 4999 Named User	L6499N0045	L6499N0045	Named User	\$9.34	\$7.65
Access (offline): 5000 to 5499 Named User	L6499N0050	L6499N0050	Named User	\$9.19	\$7.52
Access (offline): 5500 to 5999 Named User	L6499N0055	L6499N0055	Named User	\$9.05	\$7.41
Access (offline): 6000 to 6499 Named User	L6499N0060	L6499N0060	Named User	\$8.91	\$7.29
Access (offline): 6500 to 6999 Named User	L6499N0065	L6499N0065	Named User	\$8.77	\$7.18
Access (offline): 7000 to 7499 Named User	L6499N0070	L6499N0070	Named User	\$8.68	\$7.10
Access (offline): 7500 to 7999 Named User	L6499N0075	L6499N0075	Named User	\$8.60	\$7.04
Access (offline): 8000 to 8499 Named User	L6499N0080	L6499N0080	Named User	\$8.51	\$6.96
Access (offline): 8500 to 8999 Named User	L6499N0085	L6499N0085	Named User	\$8.43	\$6.90
Access (offline): 9000 to 9499 Named	L6499N0090	L6499N0090	Named	\$8.35	\$6.84

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
User			User		
Access (offline): 9500 to 9999 Named User	L6499N0095	L6499N0095	Named User	\$8.27	\$6.78
Access (offline): 10000 to 12499 Named User	L6499N0100	L6499N0100	Named User	\$7.89	\$6.46
Access (offline): 12500 to 14999 Named User	L6499N0125	L6499N0125	Named User	\$7.55	\$6.19
Access (offline): 15000 to 17499 Named User	L6499N0150	L6499N0150	Named User	\$7.17	\$5.87
Access (offline): 17500 to 19999 Named User	L6499N0175	L6499N0175	Named User	\$6.83	\$5.59
Access (offline): 20000 to 22499 Named User	L6499N0200	L6499N0200	Named User	\$6.45	\$5.28
Access (offline): 22500 to 24999 Named User	L6499N0225	L6499N0225	Named User	\$6.11	\$5.00
Access (offline): 25000 to 29999 Named User	L6499N0250	L6499N0250	Named User	\$5.80	\$4.75
Access (offline): 30000 to 34999 Named User	L6499N0300	L6499N0300	Named User	\$5.52	\$4.52
Access (offline): 35000 to 39999 Named User	L6499N0350	L6499N0350	Named User	\$5.27	\$4.32
Access (offline): 40000 to 44999 Named User	L6499N0400	L6499N0400	Named User	\$5.04	\$4.13
Access (offline): 45000 to 49999 Named User	L6499N0450	L6499N0450	Named User	\$4.83	\$3.96
Access (offline): 50000 to 59999 Named User	L6499N0500	L6499N0500	Named User	\$4.62	\$3.78
Access (offline): 60000 to 69999 Named User	L6499N0600	L6499N0600	Named User	\$4.43	\$3.63
Access (offline): 70000 to 79999 Named User	L6499N0700	L6499N0700	Named User	\$4.26	\$3.49
Access (offline): 80000 to 89999 Named User	L6499N0800	L6499N0800	Named User	\$4.09	\$3.36
Access (offline): 90000 to 99999 Named User	L6499N0900	L6499N0900	Named User	\$3.95	\$3.23
Access (offline): 100000 to 124999 Named User	L6499N1000	L6499N1000	Named User	\$3.81	\$3.12
Access (offline): 125000 to 149999 Named User	L6499N1250	L6499N1250	Named User	\$3.68	\$3.01
Access (offline): 150000 to 199999 Named User	L6499N1500	L6499N1500	Named User	\$3.56	\$2.91
Access (offline): 200000 to 249999 Named User	L6499N2000	L6499N2000	Named User	\$3.44	\$2.82
Access (offline): 250000 to 500000	L6499N2500	L6499N2500	Named	\$3.34	\$2.73

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Named User			User		
<i>Enterprise LMS</i>					
Learning Management: 1 to 299 Named User	L6488N0000	L6488N0000	Named User	\$92.00	\$75.31
Learning Management: 300 to 599 Named User	L6488N0003	L6488N0003	Named User	\$91.09	\$74.57
Learning Management: 600 to 899 Named User	L6488N0006	L6488N0006	Named User	\$87.62	\$71.73
Learning Management: 900 to 1199 Named User	L6488N0009	L6488N0009	Named User	\$84.40	\$69.10
Learning Management: 1200 to 1499 Named User	L6488N0012	L6488N0012	Named User	\$81.42	\$66.65
Learning Management: 1500 to 1999 Named User	L6488N0015	L6488N0015	Named User	\$78.63	\$64.37
Learning Management: 2000 to 2499 Named User	L6488N0020	L6488N0020	Named User	\$70.23	\$57.49
Learning Management: 2500 to 2999 Named User	L6488N0025	L6488N0025	Named User	\$63.45	\$51.94
Learning Management: 3000 to 3499 Named User	L6488N0030	L6488N0030	Named User	\$60.13	\$49.22
Learning Management: 3500 to 3999 Named User	L6488N0035	L6488N0035	Named User	\$57.14	\$46.78
Learning Management: 4000 to 4499 Named User	L6488N0040	L6488N0040	Named User	\$54.44	\$44.57
Learning Management: 4500 to 4999 Named User	L6488N0045	L6488N0045	Named User	\$51.98	\$42.56
Learning Management: 5000 to 5499 Named User	L6488N0050	L6488N0050	Named User	\$51.11	\$41.84
Learning Management: 5500 to 5999 Named User	L6488N0055	L6488N0055	Named User	\$50.27	\$41.16
Learning Management: 6000 to 6499 Named User	L6488N0060	L6488N0060	Named User	\$49.46	\$40.49
Learning Management: 6500 to 6999 Named User	L6488N0065	L6488N0065	Named User	\$48.68	\$39.85
Learning Management: 7000 to 7499 Named User	L6488N0070	L6488N0070	Named User	\$48.17	\$39.44
Learning Management: 7500 to 7999 Named User	L6488N0075	L6488N0075	Named User	\$47.67	\$39.03
Learning Management: 8000 to 8499 Named User	L6488N0080	L6488N0080	Named User	\$47.18	\$38.63
Learning Management: 8500 to 8999 Named User	L6488N0085	L6488N0085	Named User	\$46.70	\$38.24

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Learning Management: 9000 to 9499 Named User	L6488N0090	L6488N0090	Named User	\$46.23	\$37.84
Learning Management: 9500 to 9999 Named User	L6488N0095	L6488N0095	Named User	\$45.77	\$37.47
Learning Management: 10000 to 12499 Named User	L6488N0100	L6488N0100	Named User	\$43.60	\$35.70
Learning Management: 12500 to 14999 Named User	L6488N0125	L6488N0125	Named User	\$41.63	\$34.09
Learning Management: 15000 to 17499 Named User	L6488N0150	L6488N0150	Named User	\$39.48	\$32.32
Learning Management: 17500 to 19999 Named User	L6488N0175	L6488N0175	Named User	\$37.55	\$30.74
Learning Management: 20000 to 22499 Named User	L6488N0200	L6488N0200	Named User	\$35.38	\$28.97
Learning Management: 22500 to 24999 Named User	L6488N0225	L6488N0225	Named User	\$33.45	\$27.39
Learning Management: 25000 to 29999 Named User	L6488N0250	L6488N0250	Named User	\$31.72	\$25.97
Learning Management: 30000 to 34999 Named User	L6488N0300	L6488N0300	Named User	\$30.16	\$24.69
Learning Management: 35000 to 39999 Named User	L6488N0350	L6488N0350	Named User	\$28.75	\$23.54
Learning Management: 40000 to 44999 Named User	L6488N0400	L6488N0400	Named User	\$27.46	\$22.48
Learning Management: 45000 to 49999 Named User	L6488N0450	L6488N0450	Named User	\$26.29	\$21.52
Learning Management: 50000 to 59999 Named User	L6488N0500	L6488N0500	Named User	\$25.14	\$20.58
Learning Management: 60000 to 69999 Named User	L6488N0600	L6488N0600	Named User	\$24.08	\$19.71
Learning Management: 70000 to 79999 Named User	L6488N0700	L6488N0700	Named User	\$23.12	\$18.93
Learning Management: 80000 to 89999 Named User	L6488N0800	L6488N0800	Named User	\$22.22	\$18.19
Learning Management: 90000 to 99999 Named User	L6488N0900	L6488N0900	Named User	\$21.40	\$17.52
Learning Management: 100000 to 124999 Named User	L6488N1000	L6488N1000	Named User	\$20.63	\$16.89
Learning Management: 125000 to 149999 Named User	L6488N1250	L6488N1250	Named User	\$19.91	\$16.30
Learning Management: 150000 to 199999 Named User	L6488N1500	L6488N1500	Named User	\$19.25	\$15.76
Learning Management: 200000 to 249999 Named User	L6488N2000	L6488N2000	Named User	\$18.62	\$15.24

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Learning Management: 250000 to 999999 Named User	L6488N2500	L6488N2500	Named User	\$18.04	\$14.77
<i><b>Enterprise LMS Training Records</b></i>					
LMS - Training Records: 1 to 299 Training Record	L6488T0000	L6488T0000	Training Record	\$44.16	\$36.15
LMS - Training Records: 300 to 599 Training Record	L6488T0003	L6488T0003	Training Record	\$43.72	\$35.80
LMS - Training Records: 600 to 899 Training Record	L6488T0006	L6488T0006	Training Record	\$42.06	\$34.44
LMS - Training Records: 900 to 1199 Training Record	L6488T0009	L6488T0009	Training Record	\$40.51	\$33.16
LMS - Training Records: 1200 to 1499 Training Record	L6488T0012	L6488T0012	Training Record	\$39.08	\$31.99
LMS - Training Records: 1500 to 1999 Training Record	L6488T0015	L6488T0015	Training Record	\$37.74	\$30.89
LMS - Training Records: 2000 to 2499 Training Record	L6488T0020	L6488T0020	Training Record	\$33.71	\$27.60
LMS - Training Records: 2500 to 2999 Training Record	L6488T0025	L6488T0025	Training Record	\$30.46	\$24.94
LMS - Training Records: 3000 to 3499 Training Record	L6488T0030	L6488T0030	Training Record	\$28.86	\$23.63
LMS - Training Records: 3500 to 3999 Training Record	L6488T0035	L6488T0035	Training Record	\$27.43	\$22.46
LMS - Training Records: 4000 to 4499 Training Record	L6488T0040	L6488T0040	Training Record	\$26.13	\$21.39
LMS - Training Records: 4500 to 4999 Training Record	L6488T0045	L6488T0045	Training Record	\$24.95	\$20.43
LMS - Training Records: 5000 to 5499 Training Record	L6488T0050	L6488T0050	Training Record	\$24.53	\$20.08
LMS - Training Records: 5500 to 5999 Training Record	L6488T0055	L6488T0055	Training Record	\$24.13	\$19.75
LMS - Training Records: 6000 to 6499 Training Record	L6488T0060	L6488T0060	Training Record	\$23.74	\$19.44
LMS - Training Records: 6500 to 6999 Training Record	L6488T0065	L6488T0065	Training Record	\$23.37	\$19.13
LMS - Training Records: 7000 to 7499 Training Record	L6488T0070	L6488T0070	Training Record	\$23.12	\$18.93

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
LMS - Training Records: 7500 to 7999 Training Record	L6488T0075	L6488T0075	Training Record	\$22.88	\$18.73
LMS - Training Records: 8000 to 8499 Training Record	L6488T0080	L6488T0080	Training Record	\$22.65	\$18.54
LMS - Training Records: 8500 to 8999 Training Record	L6488T0085	L6488T0085	Training Record	\$22.42	\$18.35
LMS - Training Records: 9000 to 9499 Training Record	L6488T0090	L6488T0090	Training Record	\$22.19	\$18.17
LMS - Training Records: 9500 to 9999 Training Record	L6488T0095	L6488T0095	Training Record	\$21.97	\$17.98
LMS - Training Records: 10000 to 12499 Training Record	L6488T0100	L6488T0100	Training Record	\$20.93	\$17.13
LMS - Training Records: 12500 to 14999 Training Record	L6488T0125	L6488T0125	Training Record	\$19.98	\$16.36
LMS - Training Records: 15000 to 17499 Training Record	L6488T0150	L6488T0150	Training Record	\$18.95	\$15.52
LMS - Training Records: 17500 to 19999 Training Record	L6488T0175	L6488T0175	Training Record	\$18.02	\$14.75
LMS - Training Records: 20000 to 22499 Training Record	L6488T0200	L6488T0200	Training Record	\$16.98	\$13.90
LMS - Training Records: 22500 to 24999 Training Record	L6488T0225	L6488T0225	Training Record	\$16.06	\$13.15
LMS - Training Records: 25000 to 29999 Training Record	L6488T0250	L6488T0250	Training Record	\$15.23	\$12.47
LMS - Training Records: 30000 to 34999 Training Record	L6488T0300	L6488T0300	Training Record	\$14.48	\$11.85
LMS - Training Records: 35000 to 39999 Training Record	L6488T0350	L6488T0350	Training Record	\$13.80	\$11.29
LMS - Training Records: 40000 to 44999 Training Record	L6488T0400	L6488T0400	Training Record	\$13.18	\$10.79
LMS - Training Records: 45000 to 49999 Training Record	L6488T0450	L6488T0450	Training Record	\$12.62	\$10.33
LMS - Training Records: 50000 to 59999 Training Record	L6488T0500	L6488T0500	Training Record	\$12.07	\$9.88
LMS - Training Records: 60000 to 69999 Training Record	L6488T0600	L6488T0600	Training Record	\$11.56	\$9.46
LMS - Training Records: 70000 to 79999 Training Record	L6488T0700	L6488T0700	Training Record	\$11.10	\$9.10

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
LMS - Training Records: 80000 to 89999 Training Record	L6488T0800	L6488T0800	Training Record	\$10.67	\$8.75
LMS - Training Records: 90000 to 99999 Training Record	L6488T0900	L6488T0900	Training Record	\$10.27	\$8.41
LMS - Training Records: 100000 to 124999 Training Record	L6488T1000	L6488T1000	Training Record	\$9.90	\$8.11
LMS - Training Records: 125000 to 149999 Training Record	L6488T1250	L6488T1250	Training Record	\$9.56	\$7.82
LMS - Training Records: 150000 to 199999 Training Record	L6488T1500	L6488T1500	Training Record	\$9.24	\$7.57
LMS - Training Records: 200000 to 249999 Training Record	L6488T2000	L6488T2000	Training Record	\$8.94	\$7.31
LMS - Training Records: 250000 to 999999 Training Record	L6488T2500	L6488T2500	Training Record	\$8.66	\$7.09
<b><i>Enterprise LMS Mobile Learning</i></b>					
Mobile Learning - Per User Per Year: 300 to 599 Named User	L8210N0003	L8210N0003	Named User	\$8.97	\$7.35
Mobile Learning - Per User Per Year: 600 to 899 Named User	L8210N0006	L8210N0006	Named User	\$8.88	\$7.27
Mobile Learning - Per User Per Year: 900 to 1199 Named User	L8210N0009	L8210N0009	Named User	\$8.47	\$6.93
Mobile Learning - Per User Per Year: 1200 to 1499 Named User	L8210N0012	L8210N0012	Named User	\$8.09	\$6.62
Mobile Learning - Per User Per Year: 1500 to 1999 Named User	L8210N0015	L8210N0015	Named User	\$7.75	\$6.35
Mobile Learning - Per User Per Year: 2000 to 2499 Named User	L8210N0020	L8210N0020	Named User	\$7.43	\$6.09
Mobile Learning - Per User Per Year: 2500 to 2999 Named User	L8210N0025	L8210N0025	Named User	\$7.14	\$5.84
Mobile Learning - Per User Per Year: 3000 to 3499 Named User	L8210N0030	L8210N0030	Named User	\$6.87	\$5.62
Mobile Learning - Per User Per Year: 3500 to 3999 Named User	L8210N0035	L8210N0035	Named User	\$6.62	\$5.42
Mobile Learning - Per User Per Year: 4000 to 4499 Named User	L8210N0040	L8210N0040	Named User	\$6.38	\$5.22
Mobile Learning - Per User Per Year: 4500 to 4999 Named User	L8210N0045	L8210N0045	Named User	\$6.17	\$5.05
Mobile Learning - Per User Per Year: 5000 to 5499 Named User	L8210N0050	L8210N0050	Named User	\$5.66	\$4.63
Mobile Learning - Per User Per Year:	L8210N0055	L8210N0055	Named	\$5.48	\$4.48

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
5500 to 5999 Named User			User		
Mobile Learning - Per User Per Year: 6000 to 6499 Named User	L8210N0060	L8210N0060	Named User	\$5.32	\$4.35
Mobile Learning - Per User Per Year: 6500 to 6999 Named User	L8210N0065	L8210N0065	Named User	\$5.16	\$4.22
Mobile Learning - Per User Per Year: 7000 to 7499 Named User	L8210N0070	L8210N0070	Named User	\$5.01	\$4.10
Mobile Learning - Per User Per Year: 7500 to 7999 Named User	L8210N0075	L8210N0075	Named User	\$4.86	\$3.98
Mobile Learning - Per User Per Year: 8000 to 8499 Named User	L8210N0080	L8210N0080	Named User	\$4.73	\$3.87
Mobile Learning - Per User Per Year: 8500 to 8999 Named User	L8210N0085	L8210N0085	Named User	\$4.61	\$3.78
Mobile Learning - Per User Per Year: 9000 to 9499 Named User	L8210N0090	L8210N0090	Named User	\$4.48	\$3.67
Mobile Learning - Per User Per Year: 9500 to 9999 Named User	L8210N0095	L8210N0095	Named User	\$4.37	\$3.58
Mobile Learning - Per User Per Year: 10000 to 12499 Named User	L8210N0100	L8210N0100	Named User	\$4.04	\$3.30
Mobile Learning - Per User Per Year: 12500 to 14999 Named User	L8210N0125	L8210N0125	Named User	\$3.94	\$3.22
Mobile Learning - Per User Per Year: 15000 to 17499 Named User	L8210N0150	L8210N0150	Named User	\$3.85	\$3.15
Mobile Learning - Per User Per Year: 17500 to 19999 Named User	L8210N0175	L8210N0175	Named User	\$3.76	\$3.08
Mobile Learning - Per User Per Year: 20000 to 22499 Named User	L8210N0200	L8210N0200	Named User	\$3.67	\$3.00
Mobile Learning - Per User Per Year: 22500 to 24999 Named User	L8210N0225	L8210N0225	Named User	\$3.59	\$2.94
Mobile Learning - Per User Per Year: 25000 to 29999 Named User	L8210N0250	L8210N0250	Named User	\$3.52	\$2.88
Mobile Learning - Per User Per Year: 30000 to 34999 Named User	L8210N0300	L8210N0300	Named User	\$3.25	\$2.66
Mobile Learning - Per User Per Year: 35000 to 39999 Named User	L8210N0350	L8210N0350	Named User	\$3.18	\$2.60
Mobile Learning - Per User Per Year: 40000 to 44999 Named User	L8210N0400	L8210N0400	Named User	\$3.12	\$2.56
Mobile Learning - Per User Per Year: 45000 to 49999 Named User	L8210N0450	L8210N0450	Named User	\$3.06	\$2.51
Mobile Learning - Per User Per Year: 50000 to 59999 Named User	L8210N0500	L8210N0500	Named User	\$3.00	\$2.46
Mobile Learning - Per User Per Year: 60000 to 69999 Named User	L8210N0600	L8210N0600	Named User	\$2.94	\$2.41
Mobile Learning - Per User Per Year:	L8210N0700	L8210N0700	Named	\$2.72	\$2.23

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
70000 to 79999 Named User			User		
Mobile Learning - Per User Per Year: 80000 to 89999 Named User	L8210N0800	L8210N0800	Named User	\$2.67	\$2.19
Mobile Learning - Per User Per Year: 90000 to 99999 Named User	L8210N0900	L8210N0900	Named User	\$2.62	\$2.15
Mobile Learning - Per User Per Year: 100000 to 124999 Named User	L8333N1000	L8333N1000	Named User	\$5.83	\$4.78
Mobile Learning - Per User Per Year: 125000 to 149999 Named User	L8333N1250	L8333N1250	Named User	\$5.73	\$4.70
Mobile Learning - Per User Per Year: 150000 to 199999 Named User	L8333N1500	L8333N1500	Named User	\$5.63	\$4.60
Mobile Learning - Per User Per Year: 200000 to 249999 Named User	L8333N2000	L8333N2000	Named User	\$5.54	\$4.53
Mobile Learning - Per User Per Year: 250000 to 500000 Named User	L8333N2500	L8333N2500	Named User	\$5.45	\$4.46
Mobile Learning (Perpetual): 100000 to 124999 Named User	L8333N1000P	L8333N1000P	Named User	\$5.83	\$4.78
Mobile Learning (Perpetual): 125000 to 149999 Named User	L8333N1250P	L8333N1250 P	Named User	\$5.73	\$4.70
Mobile Learning (Perpetual): 150000 to 199999 Named User	L8333N1500P	L8333N1500P	Named User	\$5.63	\$4.60
Mobile Learning (Perpetual): 200000 to 249999 Named User	L8333N2000P	L8333N2000P	Named User	\$5.54	\$4.53
Mobile Learning (Perpetual): 250000 to 500000 Named User	L8333N2500P	L8333N2500P	Named User	\$5.45	\$4.46
<b><i>Enterprise LMS Social Learning</i></b>					
Social Learning: 1 to 299 Named User	L8820N0000	L8820N0000	Named User	\$16.10	\$13.19
Social Learning: 300 to 599 Named User	L8820N0003	L8820N0003	Named User	\$15.94	\$13.05
Social Learning: 600 to 899 Named User	L8820N0006	L8820N0006	Named User	\$15.34	\$12.55
Social Learning: 900 to 1199 Named User	L8820N0009	L8820N0009	Named User	\$14.77	\$12.09
Social Learning: 1200 to 1499 Named User	L8820N0012	L8820N0012	Named User	\$14.25	\$11.67
Social Learning: 1500 to 1999 Named User	L8820N0015	L8820N0015	Named User	\$13.76	\$11.26
Social Learning: 2000 to 2499 Named User	L8820N0020	L8820N0020	Named User	\$12.29	\$10.07
Social Learning: 2500 to 2999 Named User	L8820N0025	L8820N0025	Named User	\$11.11	\$9.10

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Social Learning: 3000 to 3499 Named User	L8820N0030	L8820N0030	Named User	\$10.53	\$8.61
Social Learning: 3500 to 3999 Named User	L8820N0035	L8820N0035	Named User	\$10.00	\$8.19
Social Learning: 4000 to 4499 Named User	L8820N0040	L8820N0040	Named User	\$9.53	\$7.80
Social Learning: 4500 to 4999 Named User	L8820N0045	L8820N0045	Named User	\$9.10	\$7.46
Social Learning: 5000 to 5499 Named User	L8820N0050	L8820N0050	Named User	\$8.95	\$7.34
Social Learning: 5500 to 5999 Named User	L8820N0055	L8820N0055	Named User	\$8.80	\$7.20
Social Learning: 6000 to 6499 Named User	L8820N0060	L8820N0060	Named User	\$8.66	\$7.09
Social Learning: 6500 to 6999 Named User	L8820N0065	L8820N0065	Named User	\$8.52	\$6.98
Social Learning: 7000 to 7499 Named User	L8820N0070	L8820N0070	Named User	\$8.43	\$6.90
Social Learning: 7500 to 7999 Named User	L8820N0075	L8820N0075	Named User	\$8.34	\$6.83
Social Learning: 8000 to 8499 Named User	L8820N0080	L8820N0080	Named User	\$8.26	\$6.76
Social Learning: 8500 to 8999 Named User	L8820N0085	L8820N0085	Named User	\$8.18	\$6.70
Social Learning: 9000 to 9499 Named User	L8820N0090	L8820N0090	Named User	\$8.09	\$6.63
Social Learning: 9500 to 9999 Named User	L8820N0095	L8820N0095	Named User	\$8.01	\$6.56
Social Learning: 10000 to 12499 Named User	L8820N0100	L8820N0100	Named User	\$7.63	\$6.25
Social Learning: 12500 to 14999 Named User	L8820N0125	L8820N0125	Named User	\$7.29	\$5.97
Social Learning: 15000 to 17499 Named User	L8820N0150	L8820N0150	Named User	\$6.91	\$5.65
Social Learning: 17500 to 19999 Named User	L8820N0175	L8820N0175	Named User	\$6.57	\$5.38
Social Learning: 20000 to 22499 Named User	L8820N0200	L8820N0200	Named User	\$6.19	\$5.07
Social Learning: 22500 to 24999 Named User	L8820N0225	L8820N0225	Named User	\$5.86	\$4.80
Social Learning: 25000 to 29999 Named User	L8820N0250	L8820N0250	Named User	\$5.55	\$4.54
Social Learning: 30000 to 34999 Named User	L8820N0300	L8820N0300	Named User	\$5.28	\$4.32

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Social Learning: 35000 to 39999 Named User	L8820N0350	L8820N0350	Named User	\$5.03	\$4.12
Social Learning: 40000 to 44999 Named User	L8820N0400	L8820N0400	Named User	\$4.81	\$3.94
Social Learning: 45000 to 49999 Named User	L8820N0450	L8820N0450	Named User	\$4.60	\$3.77
Social Learning: 50000 to 59999 Named User	L8820N0500	L8820N0500	Named User	\$4.40	\$3.61
Social Learning: 60000 to 69999 Named User	L8820N0600	L8820N0600	Named User	\$4.22	\$3.46
Social Learning: 70000 to 79999 Named User	L8820N0700	L8820N0700	Named User	\$4.05	\$3.31
Social Learning: 80000 to 89999 Named User	L8820N0800	L8820N0800	Named User	\$3.89	\$3.18
Social Learning: 90000 to 99999 Named User	L8820N0900	L8820N0900	Named User	\$3.75	\$3.07
Social Learning: 100000 to 124999 Named User	L8820N1000	L8820N1000	Named User	\$3.61	\$2.96
Social Learning: 125000 to 149999 Named User	L8820N1250	L8820N1250	Named User	\$3.49	\$2.86
Social Learning: 150000 to 199999 Named User	L8820N1500	L8820N1500	Named User	\$3.37	\$2.76
Social Learning: 200000 to 249999 Named User	L8820N2000	L8820N2000	Named User	\$3.26	\$2.67
Social Learning: 250000 to 999999999 Named User	L8820N2500	L8820N2500	Named User	\$3.16	\$2.58
Social Learning – SaaS: 1 to 299 Named User	L8822N0000	L8822N0000	Named User	\$8.18	\$6.70
Social Learning – SaaS: 600 to 899 Named User	L8822N0006	L8822N0006	Named User	\$7.79	\$6.38
Social Learning – SaaS: 1200 to 1499 Named User	L8822N0012	L8822N0012	Named User	\$7.24	\$5.93
Social Learning – SaaS: 2000 to 2499 Named User	L8822N0020	L8822N0020	Named User	\$6.24	\$5.12
Social Learning – SaaS: 3000 to 3499 Named User	L8822N0030	L8822N0030	Named User	\$5.35	\$4.38
<b><i>Enterprise LMS Talent Desktop</i></b>					
Talent Desktop/Profile: 1 to 299 Named User	L8813N0000	L8813N0000	Named User	\$23.00	\$18.83
Talent Desktop/Profile: 300 to 599 Named User	L8813N0003	L8813N0003	Named User	\$22.77	\$18.64

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Talent Desktop/Profile: 600 to 899 Named User	L8813N0006	L8813N0006	Named User	\$21.91	\$17.93
Talent Desktop/Profile: 900 to 1199 Named User	L8813N0009	L8813N0009	Named User	\$21.10	\$17.28
Talent Desktop/Profile: 1200 to 1499 Named User	L8813N0012	L8813N0012	Named User	\$20.36	\$16.66
Talent Desktop/Profile: 1500 to 1999 Named User	L8813N0015	L8813N0015	Named User	\$19.66	\$16.10
Talent Desktop/Profile: 2000 to 2499 Named User	L8813N0020	L8813N0020	Named User	\$17.56	\$14.37
Talent Desktop/Profile: 2500 to 2999 Named User	L8813N0025	L8813N0025	Named User	\$15.86	\$12.99
Talent Desktop/Profile: 3000 to 3499 Named User	L8813N0030	L8813N0030	Named User	\$15.03	\$12.30
Talent Desktop/Profile: 3500 to 3999 Named User	L8813N0035	L8813N0035	Named User	\$14.29	\$11.70
Talent Desktop/Profile: 4000 to 4499 Named User	L8813N0040	L8813N0040	Named User	\$13.61	\$11.14
Talent Desktop/Profile: 4500 to 4999 Named User	L8813N0045	L8813N0045	Named User	\$13.00	\$10.64
Talent Desktop/Profile: 5000 to 5499 Named User	L8813N0050	L8813N0050	Named User	\$12.78	\$10.47
Talent Desktop/Profile: 5500 to 5999 Named User	L8813N0055	L8813N0055	Named User	\$12.57	\$10.29
Talent Desktop/Profile: 6000 to 6499 Named User	L8813N0060	L8813N0060	Named User	\$12.37	\$10.13
Talent Desktop/Profile: 6500 to 6999 Named User	L8813N0065	L8813N0065	Named User	\$12.17	\$9.96
Talent Desktop/Profile: 7000 to 7499 Named User	L8813N0070	L8813N0070	Named User	\$12.04	\$9.86
Talent Desktop/Profile: 7500 to 7999 Named User	L8813N0075	L8813N0075	Named User	\$11.92	\$9.76
Talent Desktop/Profile: 8000 to 8499 Named User	L8813N0080	L8813N0080	Named User	\$11.80	\$9.66
Talent Desktop/Profile: 8500 to 8999 Named User	L8813N0085	L8813N0085	Named User	\$11.68	\$9.56
Talent Desktop/Profile: 9000 to 9499 Named User	L8813N0090	L8813N0090	Named User	\$11.56	\$9.46
Talent Desktop/Profile: 9500 to 9999 Named User	L8813N0095	L8813N0095	Named User	\$11.44	\$9.37
Talent Desktop/Profile: 10000 to 12499 Named User	L8813N0100	L8813N0100	Named User	\$10.90	\$8.93
Talent Desktop/Profile: 12500 to 14999 Named User	L8813N0125	L8813N0125	Named User	\$10.41	\$8.52

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Talent Desktop/Profile: 15000 to 17499 Named User	L8813N0150	L8813N0150	Named User	\$9.87	\$8.09
Talent Desktop/Profile: 17500 to 19999 Named User	L8813N0175	L8813N0175	Named User	\$9.39	\$7.69
Talent Desktop/Profile: 20000 to 22499 Named User	L8813N0200	L8813N0200	Named User	\$8.85	\$7.24
Talent Desktop/Profile: 22500 to 24999 Named User	L8813N0225	L8813N0225	Named User	\$8.36	\$6.84
Talent Desktop/Profile: 25000 to 29999 Named User	L8813N0250	L8813N0250	Named User	\$7.93	\$6.49
Talent Desktop/Profile: 30000 to 34999 Named User	L8813N0300	L8813N0300	Named User	\$7.54	\$6.18
Talent Desktop/Profile: 35000 to 39999 Named User	L8813N0350	L8813N0350	Named User	\$7.19	\$5.88
Talent Desktop/Profile: 40000 to 44999 Named User	L8813N0400	L8813N0400	Named User	\$6.87	\$5.63
Talent Desktop/Profile: 45000 to 49999 Named User	L8813N0450	L8813N0450	Named User	\$6.57	\$5.38
Talent Desktop/Profile: 50000 to 59999 Named User	L8813N0500	L8813N0500	Named User	\$6.29	\$5.15
Talent Desktop/Profile: 60000 to 69999 Named User	L8813N0600	L8813N0600	Named User	\$6.02	\$4.93
Talent Desktop/Profile: 70000 to 79999 Named User	L8813N0700	L8813N0700	Named User	\$5.78	\$4.74
Talent Desktop/Profile: 80000 to 89999 Named User	L8813N0800	L8813N0800	Named User	\$5.56	\$4.54
Talent Desktop/Profile: 90000 to 99999 Named User	L8813N0900	L8813N0900	Named User	\$5.35	\$4.38
Talent Desktop/Profile: 100000 to 124999 Named User	L8813N1000	L8813N1000	Named User	\$5.16	\$4.22
Talent Desktop/Profile: 125000 to 149999 Named User	L8813N1250	L8813N1250	Named User	\$4.98	\$4.08
Talent Desktop/Profile: 150000 to 199999 Named User	L8813N1500	L8813N1500	Named User	\$4.81	\$3.94
Talent Desktop/Profile: 200000 to 249999 Named User	L8813N2000	L8813N2000	Named User	\$4.66	\$3.82
Talent Desktop/Profile: 250000 to 999999 Named User	L8813N2500	L8813N2500	Named User	\$4.51	\$3.69
<b><i>Enterprise LMS Versioning</i></b>					
Versioning: 1 to 299 Named User	L6485N0000	L6485N0000	Named User	\$13.80	\$11.29
Versioning: 300 to 599 Named User	L6485N0003	L6485N0003	Named	\$13.66	\$11.18

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
			User		
Versioning: 600 to 899 Named User	L6485N0006	L6485N0006	Named User	\$13.14	\$10.76
Versioning: 900 to 1199 Named User	L6485N0009	L6485N0009	Named User	\$12.66	\$10.37
Versioning: 1200 to 1499 Named User	L6485N0012	L6485N0012	Named User	\$12.21	\$10.01
Versioning: 1500 to 1999 Named User	L6485N0015	L6485N0015	Named User	\$11.79	\$9.65
Versioning: 2000 to 2499 Named User	L6485N0020	L6485N0020	Named User	\$10.53	\$8.61
Versioning: 2500 to 2999 Named User	L6485N0025	L6485N0025	Named User	\$9.52	\$7.80
Versioning: 3000 to 3499 Named User	L6485N0030	L6485N0030	Named User	\$9.02	\$7.39
Versioning: 3500 to 3999 Named User	L6485N0035	L6485N0035	Named User	\$8.57	\$7.01
Versioning: 4000 to 4499 Named User	L6485N0040	L6485N0040	Named User	\$8.17	\$6.69
Versioning: 4500 to 4999 Named User	L6485N0045	L6485N0045	Named User	\$7.80	\$6.39
Versioning: 5000 to 5499 Named User	L6485N0050	L6485N0050	Named User	\$7.67	\$6.29
Versioning: 5500 to 5999 Named User	L6485N0055	L6485N0055	Named User	\$7.54	\$6.18
Versioning: 6000 to 6499 Named User	L6485N0060	L6485N0060	Named User	\$7.42	\$6.08
Versioning: 6500 to 6999 Named User	L6485N0065	L6485N0065	Named User	\$7.30	\$5.98
Versioning: 7000 to 7499 Named User	L6485N0070	L6485N0070	Named User	\$7.23	\$5.92
Versioning: 7500 to 7999 Named User	L6485N0075	L6485N0075	Named User	\$7.15	\$5.85
Versioning: 8000 to 8499 Named User	L6485N0080	L6485N0080	Named User	\$7.08	\$5.79
Versioning: 8500 to 8999 Named User	L6485N0085	L6485N0085	Named User	\$7.01	\$5.74
Versioning: 9000 to 9499 Named User	L6485N0090	L6485N0090	Named User	\$6.93	\$5.67
Versioning: 9500 to 9999 Named User	L6485N0095	L6485N0095	Named User	\$6.87	\$5.63
Versioning: 10000 to 12499 Named User	L6485N0100	L6485N0100	Named User	\$6.54	\$5.35
Versioning: 12500 to 14999 Named	L6485N0125	L6485N0125	Named	\$6.24	\$5.12

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
User			User		
Versioning: 15000 to 17499 Named User	L6485N0150	L6485N0150	Named User	\$5.92	\$4.85
Versioning: 17500 to 19999 Named User	L6485N0175	L6485N0175	Named User	\$5.63	\$4.61
Versioning: 20000 to 22499 Named User	L6485N0200	L6485N0200	Named User	\$5.31	\$4.34
Versioning: 22500 to 24999 Named User	L6485N0225	L6485N0225	Named User	\$5.02	\$4.11
Versioning: 25000 to 29999 Named User	L6485N0250	L6485N0250	Named User	\$4.76	\$3.89
Versioning: 30000 to 34999 Named User	L6485N0300	L6485N0300	Named User	\$4.52	\$3.71
Versioning: 35000 to 39999 Named User	L6485N0350	L6485N0350	Named User	\$4.31	\$3.53
Versioning: 40000 to 44999 Named User	L6485N0400	L6485N0400	Named User	\$4.12	\$3.38
Versioning: 45000 to 49999 Named User	L6485N0450	L6485N0450	Named User	\$3.94	\$3.22
Versioning: 50000 to 59999 Named User	L6485N0500	L6485N0500	Named User	\$3.77	\$3.08
Versioning: 60000 to 69999 Named User	L6485N0600	L6485N0600	Named User	\$3.61	\$2.96
Versioning: 70000 to 79999 Named User	L6485N0700	L6485N0700	Named User	\$3.47	\$2.85
Versioning: 80000 to 89999 Named User	L6485N0800	L6485N0800	Named User	\$3.33	\$2.72
Versioning: 90000 to 99999 Named User	L6485N0900	L6485N0900	Named User	\$3.21	\$2.63
Versioning: 100000 to 124999 Named User	L6485N1000	L6485N1000	Named User	\$3.09	\$2.53
Versioning: 125000 to 149999 Named User	L6485N1250	L6485N1250	Named User	\$2.99	\$2.45
Versioning: 150000 to 199999 Named User	L6485N1500	L6485N1500	Named User	\$2.89	\$2.37
Versioning: 200000 to 249999 Named User	L6485N2000	L6485N2000	Named User	\$2.79	\$2.28
Versioning: 250000 to 500000 Named User	L6485N2500	L6485N2500	Named User	\$2.71	\$2.22

**Talent Management**

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
<i>Recruiting and Hiring</i>					
Recruiting and Hiring: 300 to 599 Named User	L8082N0003	L8082N0003	Named User	\$99.01	\$81.06
Recruiting and Hiring: 600 to 899 Named User	L8082N0006	L8082N0006	Named User	\$94.34	\$77.23
Recruiting and Hiring: 900 to 1199 Named User	L8082N0009	L8082N0009	Named User	\$90.09	\$73.75
Recruiting and Hiring: 1200 to 1499 Named User	L8082N0012	L8082N0012	Named User	\$86.21	\$70.58
Recruiting and Hiring: 1500 to 1999 Named User	L8082N0015	L8082N0015	Named User	\$79.37	\$64.98
Recruiting and Hiring: 2000 to 2499 Named User	L8082N0020	L8082N0020	Named User	\$73.53	\$60.19
Recruiting and Hiring: 2500 to 2999 Named User	L8082N0025	L8082N0025	Named User	\$68.49	\$56.07
Recruiting and Hiring: 3000 to 3499 Named User	L8082N0030	L8082N0030	Named User	\$64.10	\$52.47
Recruiting and Hiring: 3500 to 3999 Named User	L8082N0035	L8082N0035	Named User	\$56.82	\$46.52
Recruiting and Hiring: 4000 to 4499 Named User	L8082N0040	L8082N0040	Named User	\$51.02	\$41.76
Recruiting and Hiring: 4500 to 4999 Named User	L8082N0045	L8082N0045	Named User	\$46.30	\$37.90
Recruiting and Hiring: 5000 to 5499 Named User	L8082N0050	L8082N0050	Named User	\$42.37	\$34.69
Recruiting and Hiring: 5500 to 5999 Named User	L8082N0055	L8082N0055	Named User	\$39.06	\$31.98
Recruiting and Hiring: 6000 to 6499 Named User	L8082N0060	L8082N0060	Named User	\$36.23	\$29.66
Recruiting and Hiring: 6500 to 6999 Named User	L8082N0065	L8082N0065	Named User	\$33.78	\$27.66
Recruiting and Hiring: 7000 to 7499 Named User	L8082N0070	L8082N0070	Named User	\$31.65	\$25.91
Recruiting and Hiring: 7500 to 7999 Named User	L8082N0075	L8082N0075	Named User	\$29.76	\$24.36
Recruiting and Hiring: 8000 to 8499 Named User	L8082N0080	L8082N0080	Named User	\$28.09	\$22.99
Recruiting and Hiring: 8500 to 8999 Named User	L8082N0085	L8082N0085	Named User	\$26.60	\$21.77
Recruiting and Hiring: 9000 to 9499 Named	L8082N0090	L8082N0090	Named	\$25.25	\$20.68

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
User			User		
Recruiting and Hiring: 9500 to 9999 Named User	L8082N0095	L8082N0095	Named User	\$24.04	\$19.68
Recruiting and Hiring: 10000 to 12499 Named User	L8082N0100	L8082N0100	Named User	\$22.94	\$18.78
Recruiting and Hiring: 12500 to 14999 Named User	L8082N0125	L8082N0125	Named User	\$20.58	\$16.85
Recruiting and Hiring: 15000 to 17499 Named User	L8082N0150	L8082N0150	Named User	\$18.66	\$15.27
Recruiting and Hiring: 17500 to 19999 Named User	L8082N0175	L8082N0175	Named User	\$17.06	\$13.96
Recruiting and Hiring: 20000 to 22499 Named User	L8082N0200	L8082N0200	Named User	\$15.72	\$12.87
Recruiting and Hiring: 22500 to 24999 Named User	L8082N0225	L8082N0225	Named User	\$14.58	\$11.94
Recruiting and Hiring: 25000 to 29999 Named User	L8082N0250	L8082N0250	Named User	\$13.59	\$11.12
Recruiting and Hiring: 30000 to 34999 Named User	L8082N0300	L8082N0300	Named User	\$12.72	\$10.42
Recruiting and Hiring: 35000 to 39999 Named User	L8082N0350	L8082N0350	Named User	\$11.96	\$9.79
Recruiting and Hiring: 40000 to 44999 Named User	L8082N0400	L8082N0400	Named User	\$11.29	\$9.24
Recruiting and Hiring: 45000 to 49999 Named User	L8082N0450	L8082N0450	Named User	\$10.68	\$8.75
Recruiting and Hiring: 50000 to 59999 Named User	L8082N0500	L8082N0500	Named User	\$10.14	\$8.30
Recruiting and Hiring: 60000 to 69999 Named User	L8082N0600	L8082N0600	Named User	\$9.94	\$8.14
Recruiting and Hiring: 70000 to 79999 Named User	L8082N0700	L8082N0700	Named User	\$9.75	\$7.98
Recruiting and Hiring: 80000 to 89999 Named User	L8082N0800	L8082N0800	Named User	\$9.56	\$7.83
Recruiting and Hiring: 90000 to 99999 Named User	L8082N0900	L8082N0900	Named User	\$9.38	\$7.68
Recruiting and Hiring: 100000 to 124999 Named User	L8082N1000	L8082N1000	Named User	\$9.21	\$7.54
Recruiting and Hiring: 125000 to 149999 Named User	L8082N1250	L8082N1250	Named User	\$9.04	\$7.41
Recruiting and Hiring: 150000 to 199999 Named User	L8082N1500	L8082N1500	Named User	\$8.88	\$7.27
Recruiting and Hiring: 200000 to 249999 Named User	L8082N2000	L8082N2000	Named User	\$8.73	\$7.14

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Recruiting and Hiring: 250000 to 500000 Named User	L8082N2500	L8082N2500	Named User	\$8.58	\$7.02
<i>Compensation Management</i>					
Compensation Management: 300 to 599 Named User	L8075N0003	L8075N0003	Named User	\$99.01	\$81.06
Compensation Management: 600 to 899 Named User	L8075N0006	L8075N0006	Named User	\$94.34	\$77.23
Compensation Management: 900 to 1199 Named User	L8075N0009	L8075N0009	Named User	\$90.09	\$73.75
Compensation Management: 1200 to 1499 Named User	L8075N0012	L8075N0012	Named User	\$86.21	\$70.58
Compensation Management: 1500 to 1999 Named User	L8075N0015	L8075N0015	Named User	\$79.37	\$64.98
Compensation Management: 2000 to 2499 Named User	L8075N0020	L8075N0020	Named User	\$73.53	\$60.19
Compensation Management: 2500 to 2999 Named User	L8075N0025	L8075N0025	Named User	\$68.49	\$56.07
Compensation Management: 3000 to 3499 Named User	L8075N0030	L8075N0030	Named User	\$64.10	\$52.48
Compensation Management: 3500 to 3999 Named User	L8075N0035	L8075N0035	Named User	\$56.82	\$46.51
Compensation Management: 4000 to 4499 Named User	L8075N0040	L8075N0040	Named User	\$51.02	\$41.76
Compensation Management: 4500 to 4999 Named User	L8075N0045	L8075N0045	Named User	\$46.30	\$37.91
Compensation Management: 5000 to 5499 Named User	L8075N0050	L8075N0050	Named User	\$42.37	\$34.69
Compensation Management: 5500 to 5999 Named User	L8075N0055	L8075N0055	Named User	\$39.06	\$31.98
Compensation Management: 6000 to 6499 Named User	L8075N0060	L8075N0060	Named User	\$36.23	\$29.66
Compensation Management: 6500 to 6999 Named User	L8075N0065	L8075N0065	Named User	\$33.78	\$27.66
Compensation Management: 7000 to 7499 Named User	L8075N0070	L8075N0070	Named User	\$31.65	\$25.90
Compensation Management: 7500 to 7999 Named User	L8075N0075	L8075N0075	Named User	\$29.76	\$24.36
Compensation Management: 8000 to 8499 Named User	L8075N0080	L8075N0080	Named User	\$28.09	\$23.00
Compensation Management: 8500 to 8999 Named User	L8075N0085	L8075N0085	Named User	\$26.60	\$21.77

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Compensation Management: 9000 to 9499 Named User	L8075N0090	L8075N0090	Named User	\$25.25	\$20.66
Compensation Management: 9500 to 9999 Named User	L8075N0095	L8075N0095	Named User	\$24.04	\$19.69
Compensation Management: 10000 to 12499 Named User	L8075N0100	L8075N0100	Named User	\$22.94	\$18.78
Compensation Management: 12500 to 14999 Named User	L8075N0125	L8075N0125	Named User	\$20.58	\$16.86
Compensation Management: 15000 to 17499 Named User	L8075N0150	L8075N0150	Named User	\$18.66	\$15.27
Compensation Management: 17500 to 19999 Named User	L8075N0175	L8075N0175	Named User	\$17.06	\$13.96
Compensation Management: 20000 to 22499 Named User	L8075N0200	L8075N0200	Named User	\$15.72	\$12.88
Compensation Management: 22500 to 24999 Named User	L8075N0225	L8075N0225	Named User	\$14.58	\$11.94
Compensation Management: 25000 to 29999 Named User	L8075N0250	L8075N0250	Named User	\$13.59	\$11.12
Compensation Management: 30000 to 34999 Named User	L8075N0300	L8075N0300	Named User	\$12.72	\$10.42
Compensation Management: 35000 to 39999 Named User	L8075N0350	L8075N0350	Named User	\$11.96	\$9.78
Compensation Management: 40000 to 44999 Named User	L8075N0400	L8075N0400	Named User	\$11.29	\$9.25
Compensation Management: 45000 to 49999 Named User	L8075N0450	L8075N0450	Named User	\$10.68	\$8.75
Compensation Management: 50000 to 59999 Named User	L8075N0500	L8075N0500	Named User	\$10.14	\$8.30
Compensation Management: 60000 to 69999 Named User	L8075N0600	L8075N0600	Named User	\$9.94	\$8.14
Compensation Management: 70000 to 79999 Named User	L8075N0700	L8075N0700	Named User	\$9.75	\$7.99
Compensation Management: 80000 to 89999 Named User	L8075N0800	L8075N0800	Named User	\$9.56	\$7.82
Compensation Management: 90000 to 99999 Named User	L8075N0900	L8075N0900	Named User	\$9.38	\$7.69
Compensation Management: 100000 to 124999 Named User	L8075N1000	L8075N1000	Named User	\$9.21	\$7.55
Compensation Management: 125000 to 149999 Named User	L8075N1250	L8075N1250	Named User	\$9.04	\$7.41
Compensation Management: 150000 to 199999 Named User	L8075N1500	L8075N1500	Named User	\$8.88	\$7.26
Compensation Management: 200000 to	L8075N2000	L8075N2000	Named	\$8.73	\$7.14

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
249999 Named User			User		
Compensation Management: 250000 to 500000 Named User	L8075N2500	L8075N2500	Named User	\$8.58	\$7.03
<b><i>Human Resources (HR) Management</i></b>					
HR Management: 100 to 299 Named User	L8086N0001	L8086N0001	Named User	\$100.00	\$81.86
HR Management: 300 to 599 Named User	L8086N0003	L8086N0003	Named User	\$99.01	\$81.06
HR Management: 600 to 899 Named User	L8086N0006	L8086N0006	Named User	\$94.34	\$77.23
HR Management: 900 to 1199 Named User	L8086N0009	L8086N0009	Named User	\$90.09	\$73.75
HR Management: 1200 to 1499 Named User	L8086N0012	L8086N0012	Named User	\$86.21	\$70.58
HR Management: 1500 to 1999 Named User	L8086N0015	L8086N0015	Named User	\$79.37	\$64.98
HR Management: 2000 to 2499 Named User	L8086N0020	L8086N0020	Named User	\$73.53	\$60.19
HR Management: 2500 to 2999 Named User	L8086N0025	L8086N0025	Named User	\$68.49	\$56.07
HR Management: 3000 to 3499 Named User	L8086N0030	L8086N0030	Named User	\$64.10	\$52.48
HR Management: 3500 to 3999 Named User	L8086N0035	L8086N0035	Named User	\$56.82	\$46.51
HR Management: 4000 to 4499 Named User	L8086N0040	L8086N0040	Named User	\$51.02	\$41.76
HR Management: 4500 to 4999 Named User	L8086N0045	L8086N0045	Named User	\$46.30	\$37.91
HR Management: 5000 to 5499 Named User	L8086N0050	L8086N0050	Named User	\$42.37	\$34.69
HR Management: 5500 to 5999 Named User	L8086N0055	L8086N0055	Named User	\$39.06	\$31.98
HR Management: 6000 to 6499 Named User	L8086N0060	L8086N0060	Named User	\$36.23	\$29.66
HR Management: 6500 to 6999 Named User	L8086N0065	L8086N0065	Named User	\$33.78	\$27.66
HR Management: 7000 to 7499 Named User	L8086N0070	L8086N0070	Named User	\$31.65	\$25.90
HR Management: 7500 to 7999 Named User	L8086N0075	L8086N0075	Named User	\$29.76	\$24.36
HR Management: 8000 to 8499 Named	L8086N0080	L8086N0080	Named	\$28.09	\$23.00

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
User			User		
HR Management: 8500 to 8999 Named User	L8086N0085	L8086N0085	Named User	\$26.60	\$21.77
HR Management: 9000 to 9499 Named User	L8086N0090	L8086N0090	Named User	\$25.25	\$20.66
HR Management: 9500 to 9999 Named User	L8086N0095	L8086N0095	Named User	\$24.04	\$19.69
HR Management: 10000 to 12499 Named User	L8086N0100	L8086N0100	Named User	\$22.94	\$18.78
HR Management: 12500 to 14999 Named User	L8086N0125	L8086N0125	Named User	\$20.58	\$16.86
HR Management: 15000 to 17499 Named User	L8086N0150	L8086N0150	Named User	\$18.66	\$15.27
HR Management: 17500 to 19999 Named User	L8086N0175	L8086N0175	Named User	\$17.06	\$13.96
HR Management: 20000 to 22499 Named User	L8086N0200	L8086N0200	Named User	\$15.72	\$12.88
HR Management: 22500 to 24999 Named User	L8086N0225	L8086N0225	Named User	\$14.58	\$11.94
HR Management: 25000 to 29999 Named User	L8086N0250	L8086N0250	Named User	\$13.59	\$11.12
HR Management: 30000 to 34999 Named User	L8086N0300	L8086N0300	Named User	\$12.72	\$10.42
HR Management: 35000 to 39999 Named User	L8086N0350	L8086N0350	Named User	\$11.96	\$9.78
HR Management: 40000 to 44999 Named User	L8086N0400	L8086N0400	Named User	\$11.29	\$9.25
HR Management: 45000 to 49999 Named User	L8086N0450	L8086N0450	Named User	\$10.68	\$8.75
HR Management: 50000 to 59999 Named User	L8086N0500	L8086N0500	Named User	\$10.14	\$8.30
HR Management: 60000 to 69999 Named User	L8086N0600	L8086N0600	Named User	\$9.94	\$8.14
HR Management: 70000 to 79999 Named User	L8086N0700	L8086N0700	Named User	\$9.75	\$7.99
HR Management: 80000 to 89999 Named User	L8086N0800	L8086N0800	Named User	\$9.56	\$7.82
HR Management: 90000 to 99999 Named User	L8086N0900	L8086N0900	Named User	\$9.38	\$7.69
HR Management: 100000 to 124999 Named User	L8086N1000	L8086N1000	Named User	\$9.21	\$7.55
HR Management: 125000 to 149999 Named User	L8086N1250	L8086N1250	Named User	\$9.04	\$7.41

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
HR Management: 150000 to 199999 Named User	L8086N1500	L8086N1500	Named User	\$8.88	\$7.26
HR Management: 200000 to 249999 Named User	L8086N2000	L8086N2000	Named User	\$8.73	\$7.14
HR Management: 250000 to 500000 Named User	L8086N2500	L8086N2500	Named User	\$8.58	\$7.03
<b><i>360 Multi-Rater Feedback</i></b>					
360 Multi-Rater Feedback: 125 to 299 Named User	L8081N0001	L8081N0001	Named User	\$80.00	\$65.49
360 Multi-Rater Feedback: 300 to 599 Named User	L8081N0003	L8081N0003	Named User	\$79.21	\$64.85
360 Multi-Rater Feedback: 600 to 899 Named User	L8081N0006	L8081N0006	Named User	\$75.47	\$61.79
360 Multi-Rater Feedback: 900 to 1199 Named User	L8081N0009	L8081N0009	Named User	\$72.07	\$59.00
360 Multi-Rater Feedback: 1200 to 1499 Named User	L8081N0012	L8081N0012	Named User	\$68.97	\$56.46
360 Multi-Rater Feedback: 1500 to 1999 Named User	L8081N0015	L8081N0015	Named User	\$63.49	\$51.98
360 Multi-Rater Feedback: 2000 to 2499 Named User	L8081N0020	L8081N0020	Named User	\$58.82	\$48.15
360 Multi-Rater Feedback: 2500 to 2999 Named User	L8081N0025	L8081N0025	Named User	\$54.79	\$44.85
360 Multi-Rater Feedback: 3000 to 3499 Named User	L8081N0030	L8081N0030	Named User	\$51.28	\$41.97
360 Multi-Rater Feedback: 3500 to 3999 Named User	L8081N0035	L8081N0035	Named User	\$45.45	\$37.21
360 Multi-Rater Feedback: 4000 to 4499 Named User	L8081N0040	L8081N0040	Named User	\$40.82	\$33.41
360 Multi-Rater Feedback: 4500 to 4999 Named User	L8081N0045	L8081N0045	Named User	\$37.04	\$30.33
360 Multi-Rater Feedback: 5000 to 5499 Named User	L8081N0050	L8081N0050	Named User	\$33.90	\$27.76
360 Multi-Rater Feedback: 5500 to 5999 Named User	L8081N0055	L8081N0055	Named User	\$31.25	\$25.58
360 Multi-Rater Feedback: 6000 to 6499 Named User	L8081N0060	L8081N0060	Named User	\$28.99	\$23.73
360 Multi-Rater Feedback: 6500 to 6999 Named User	L8081N0065	L8081N0065	Named User	\$27.03	\$22.13
360 Multi-Rater Feedback: 7000 to 7499 Named User	L8081N0070	L8081N0070	Named User	\$25.32	\$20.74

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
360 Multi-Rater Feedback: 7500 to 7999 Named User	L8081N0075	L8081N0075	Named User	\$23.81	\$19.50
360 Multi-Rater Feedback: 8000 to 8499 Named User	L8081N0080	L8081N0080	Named User	\$22.47	\$18.40
360 Multi-Rater Feedback: 8500 to 8999 Named User	L8081N0085	L8081N0085	Named User	\$21.28	\$17.42
360 Multi-Rater Feedback: 9000 to 9499 Named User	L8081N0090	L8081N0090	Named User	\$20.20	\$16.53
360 Multi-Rater Feedback: 9500 to 9999 Named User	L8081N0095	L8081N0095	Named User	\$19.23	\$15.75
360 Multi-Rater Feedback: 10000 to 12499 Named User	L8081N0100	L8081N0100	Named User	\$18.35	\$15.02
360 Multi-Rater Feedback: 12500 to 14999 Named User	L8081N0125	L8081N0125	Named User	\$16.46	\$13.48
360 Multi-Rater Feedback: 15000 to 17499 Named User	L8081N0150	L8081N0150	Named User	\$14.93	\$12.22
360 Multi-Rater Feedback: 17500 to 19999 Named User	L8081N0175	L8081N0175	Named User	\$13.65	\$11.17
360 Multi-Rater Feedback: 20000 to 22499 Named User	L8081N0200	L8081N0200	Named User	\$12.58	\$10.31
360 Multi-Rater Feedback: 22500 to 24999 Named User	L8081N0225	L8081N0225	Named User	\$11.66	\$9.55
360 Multi-Rater Feedback: 25000 to 29999 Named User	L8081N0250	L8081N0250	Named User	\$10.87	\$8.91
360 Multi-Rater Feedback: 30000 to 34999 Named User	L8081N0300	L8081N0300	Named User	\$10.18	\$8.34
360 Multi-Rater Feedback: 35000 to 39999 Named User	L8081N0350	L8081N0350	Named User	\$9.57	\$7.84
360 Multi-Rater Feedback: 40000 to 44999 Named User	L8081N0400	L8081N0400	Named User	\$9.03	\$7.40
360 Multi-Rater Feedback: 45000 to 49999 Named User	L8081N0450	L8081N0450	Named User	\$8.55	\$7.00
360 Multi-Rater Feedback: 50000 to 59999 Named User	L8081N0500	L8081N0500	Named User	\$8.11	\$6.64
360 Multi-Rater Feedback: 60000 to 69999 Named User	L8081N0600	L8081N0600	Named User	\$7.95	\$6.51
360 Multi-Rater Feedback: 70000 to 79999 Named User	L8081N0700	L8081N0700	Named User	\$7.80	\$6.39
360 Multi-Rater Feedback: 80000 to 89999 Named User	L8081N0800	L8081N0800	Named User	\$7.65	\$6.26
360 Multi-Rater Feedback: 90000 to 99999 Named User	L8081N0900	L8081N0900	Named User	\$7.50	\$6.15
360 Multi-Rater Feedback: 100000 to	L8081N1000	L8081N1000	Named	\$7.37	\$6.04

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
124999 Named User			User		
360 Multi-Rater Feedback: 125000 to 149999 Named User	L8081N1250	L8081N1250	Named User	\$7.23	\$5.92
360 Multi-Rater Feedback: 150000 to 199999 Named User	L8081N1500	L8081N1500	Named User	\$7.10	\$5.82
360 Multi-Rater Feedback: 200000 to 249999 Named User	L8081N2000	L8081N2000	Named User	\$6.98	\$5.72
360 Multi-Rater Feedback: 250000 to 500000 Named User	L8081N2500	L8081N2500	Named User	\$6.86	\$5.62
<b><i>Performance Management</i></b>					
Performance Management: 300 to 599 Named User	L8072N0003	L8072N0003	Named User	\$99.01	\$81.06
Performance Management: 600 to 899 Named User	L8072N0006	L8072N0006	Named User	\$94.34	\$77.23
Performance Management: 900 to 1199 Named User	L8072N0009	L8072N0009	Named User	\$90.09	\$73.75
Performance Management: 1200 to 1499 Named User	L8072N0012	L8072N0012	Named User	\$86.21	\$70.58
Performance Management: 1500 to 1999 Named User	L8072N0015	L8072N0015	Named User	\$79.37	\$64.98
Performance Management: 2000 to 2499 Named User	L8072N0020	L8072N0020	Named User	\$73.53	\$60.19
Performance Management: 2500 to 2999 Named User	L8072N0025	L8072N0025	Named User	\$68.49	\$56.07
Performance Management: 3000 to 3499 Named User	L8072N0030	L8072N0030	Named User	\$64.10	\$52.48
Performance Management: 3500 to 3999 Named User	L8072N0035	L8072N0035	Named User	\$56.82	\$46.51
Performance Management: 4000 to 4499 Named User	L8072N0040	L8072N0040	Named User	\$51.02	\$41.76
Performance Management: 4500 to 4999 Named User	L8072N0045	L8072N0045	Named User	\$46.30	\$37.91
Performance Management: 5000 to 5499 Named User	L8072N0050	L8072N0050	Named User	\$42.37	\$34.69
Performance Management: 5500 to 5999 Named User	L8072N0055	L8072N0055	Named User	\$39.06	\$31.98
Performance Management: 6000 to 6499 Named User	L8072N0060	L8072N0060	Named User	\$36.23	\$29.66
Performance Management: 6500 to 6999 Named User	L8072N0065	L8072N0065	Named User	\$33.78	\$27.66
Performance Management: 7000 to 7499	L8072N0070	L8072N0070	Named	\$31.65	\$25.90

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Named User			User		
Performance Management: 7500 to 7999 Named User	L8072N0075	L8072N0075	Named User	\$29.76	\$24.36
Performance Management: 8000 to 8499 Named User	L8072N0080	L8072N0080	Named User	\$28.09	\$23.00
Performance Management: 8500 to 8999 Named User	L8072N0085	L8072N0085	Named User	\$26.60	\$21.77
Performance Management: 9000 to 9499 Named User	L8072N0090	L8072N0090	Named User	\$25.25	\$20.66
Performance Management: 9500 to 9999 Named User	L8072N0095	L8072N0095	Named User	\$24.04	\$19.69
Performance Management: 10000 to 12499 Named User	L8072N0100	L8072N0100	Named User	\$22.94	\$18.78
Performance Management: 12500 to 14999 Named User	L8072N0125	L8072N0125	Named User	\$20.58	\$16.86
Performance Management: 15000 to 17499 Named User	L8072N0150	L8072N0150	Named User	\$18.66	\$15.27
Performance Management: 17500 to 19999 Named User	L8072N0175	L8072N0175	Named User	\$17.06	\$13.96
Performance Management: 20000 to 22499 Named User	L8072N0200	L8072N0200	Named User	\$15.72	\$12.88
Performance Management: 22500 to 24999 Named User	L8072N0225	L8072N0225	Named User	\$14.58	\$11.94
Performance Management: 25000 to 29999 Named User	L8072N0250	L8072N0250	Named User	\$13.59	\$11.12
Performance Management: 30000 to 34999 Named User	L8072N0300	L8072N0300	Named User	\$12.72	\$10.42
Performance Management: 35000 to 39999 Named User	L8072N0350	L8072N0350	Named User	\$11.96	\$9.78
Performance Management: 40000 to 44999 Named User	L8072N0400	L8072N0400	Named User	\$11.29	\$9.25
Performance Management: 45000 to 49999 Named User	L8072N0450	L8072N0450	Named User	\$10.68	\$8.75
Performance Management: 50000 to 59999 Named User	L8072N0500	L8072N0500	Named User	\$10.14	\$8.30
Performance Management: 60000 to 69999 Named User	L8072N0600	L8072N0600	Named User	\$9.94	\$8.14
Performance Management: 70000 to 79999 Named User	L8072N0700	L8072N0700	Named User	\$9.75	\$7.99
Performance Management: 80000 to 89999 Named User	L8072N0800	L8072N0800	Named User	\$9.56	\$7.82
Performance Management: 90000 to 99999 Named User	L8072N0900	L8072N0900	Named User	\$9.38	\$7.69

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Performance Management: 100000 to 124999 Named User	L8072N1000	L8072N1000	Named User	\$9.21	\$7.55
Performance Management: 125000 to 149999 Named User	L8072N1250	L8072N1250	Named User	\$9.04	\$7.41
Performance Management: 150000 to 199999 Named User	L8072N1500	L8072N1500	Named User	\$8.88	\$7.26
Performance Management: 200000 to 249999 Named User	L8072N2000	L8072N2000	Named User	\$8.73	\$7.14
Performance Management: 250000 to 500000 Named User	L8072N2500	L8072N2500	Named User	\$8.58	\$7.03
<b><i>Succession Planning</i></b>					
Succession Planning: 300 to 599 Named User	L8078N0003	L8078N0003	Named User	\$99.01	\$81.06
Succession Planning: 600 to 899 Named User	L8078N0006	L8078N0006	Named User	\$94.34	\$77.23
Succession Planning: 900 to 1199 Named User	L8078N0009	L8078N0009	Named User	\$90.09	\$73.75
Succession Planning: 1200 to 1499 Named User	L8078N0012	L8078N0012	Named User	\$86.21	\$70.58
Succession Planning: 1500 to 1999 Named User	L8078N0015	L8078N0015	Named User	\$79.37	\$64.98
Succession Planning: 2000 to 2499 Named User	L8078N0020	L8078N0020	Named User	\$73.53	\$60.19
Succession Planning: 2500 to 2999 Named User	L8078N0025	L8078N0025	Named User	\$68.49	\$56.07
Succession Planning: 3000 to 3499 Named User	L8078N0030	L8078N0030	Named User	\$64.10	\$52.48
Succession Planning: 3500 to 3999 Named User	L8078N0035	L8078N0035	Named User	\$56.82	\$46.51
Succession Planning: 4000 to 4499 Named User	L8078N0040	L8078N0040	Named User	\$51.02	\$41.76
Succession Planning: 4500 to 4999 Named User	L8078N0045	L8078N0045	Named User	\$46.30	\$37.91
Succession Planning: 5000 to 5499 Named User	L8078N0050	L8078N0050	Named User	\$42.37	\$34.69
Succession Planning: 5500 to 5999 Named User	L8078N0055	L8078N0055	Named User	\$39.06	\$31.98
Succession Planning: 6000 to 6499 Named User	L8078N0060	L8078N0060	Named User	\$36.23	\$29.66
Succession Planning: 6500 to 6999 Named User	L8078N0065	L8078N0065	Named User	\$33.78	\$27.66

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Succession Planning: 7000 to 7499 Named User	L8078N0070	L8078N0070	Named User	\$31.65	\$25.90
Succession Planning: 7500 to 7999 Named User	L8078N0075	L8078N0075	Named User	\$29.76	\$24.36
Succession Planning: 8000 to 8499 Named User	L8078N0080	L8078N0080	Named User	\$28.09	\$23.00
Succession Planning: 8500 to 8999 Named User	L8078N0085	L8078N0085	Named User	\$26.60	\$21.77
Succession Planning: 9000 to 9499 Named User	L8078N0090	L8078N0090	Named User	\$25.25	\$20.66
Succession Planning: 9500 to 9999 Named User	L8078N0095	L8078N0095	Named User	\$24.04	\$19.69
Succession Planning: 10000 to 12499 Named User	L8078N0100	L8078N0100	Named User	\$22.94	\$18.78
Succession Planning: 12500 to 14999 Named User	L8078N0125	L8078N0125	Named User	\$20.58	\$16.86
Succession Planning: 15000 to 17499 Named User	L8078N0150	L8078N0150	Named User	\$18.66	\$15.27
Succession Planning: 17500 to 19999 Named User	L8078N0175	L8078N0175	Named User	\$17.06	\$13.96
Succession Planning: 20000 to 22499 Named User	L8078N0200	L8078N0200	Named User	\$15.72	\$12.88
Succession Planning: 22500 to 24999 Named User	L8078N0225	L8078N0225	Named User	\$14.58	\$11.94
Succession Planning: 25000 to 29999 Named User	L8078N0250	L8078N0250	Named User	\$13.59	\$11.12
Succession Planning: 30000 to 34999 Named User	L8078N0300	L8078N0300	Named User	\$12.72	\$10.42
Succession Planning: 35000 to 39999 Named User	L8078N0350	L8078N0350	Named User	\$11.96	\$9.78
Succession Planning: 40000 to 44999 Named User	L8078N0400	L8078N0400	Named User	\$11.29	\$9.25
Succession Planning: 45000 to 49999 Named User	L8078N0450	L8078N0450	Named User	\$10.68	\$8.75
Succession Planning: 50000 to 59999 Named User	L8078N0500	L8078N0500	Named User	\$10.14	\$8.30
Succession Planning: 60000 to 69999 Named User	L8078N0600	L8078N0600	Named User	\$9.94	\$8.14
Succession Planning: 70000 to 79999 Named User	L8078N0700	L8078N0700	Named User	\$9.75	\$7.99
Succession Planning: 80000 to 89999 Named User	L8078N0800	L8078N0800	Named User	\$9.56	\$7.82
Succession Planning: 90000 to 99999	L8078N0900	L8078N0900	Named	\$9.38	\$7.69

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Named User			User		
Succession Planning: 100000 to 124999 Named User	L8078N1000	L8078N1000	Named User	\$9.21	\$7.55
Succession Planning: 125000 to 149999 Named User	L8078N1250	L8078N1250	Named User	\$9.04	\$7.41
Succession Planning: 150000 to 199999 Named User	L8078N1500	L8078N1500	Named User	\$8.88	\$7.26
Succession Planning: 200000 to 249999 Named User	L8078N2000	L8078N2000	Named User	\$8.73	\$7.14
Succession Planning: 250000 to 500000 Named User	L8078N2500	L8078N2500	Named User	\$8.58	\$7.03

**ToolBook Authoring**

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Toolbook Download: 1 to 10 Named User	L9362N0000	L9362N0000	Named User	\$2,795.00	\$2,288.10
ToolBook Upgrade Download: 1 to 10 Named User	L8449N0000	L8449N0000	Named User	\$1,595.00	\$1,305.73

**Workforce Management (WFM)**

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
<i>WFM Mobile</i>					
Mobile - WFM: 50 to 400 Named User	L8651N0001	L8651N0001	Named User	\$18.60	\$15.22
Mobile - WFM: 401 to 600 Named User	L8651N0004	L8651N0004	Named User	\$18.00	\$14.74
Mobile - WFM: 601 to 800 Named User	L8651N0006	L8651N0006	Named User	\$17.40	\$14.25
Mobile - WFM: 801 to 1000 Named User	L8651N0008	L8651N0008	Named User	\$16.80	\$13.75
Mobile - WFM: 1001 to 1200 Named User	L8651N0010	L8651N0010	Named User	\$16.20	\$13.26

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Mobile - WFM: 1201 to 1400 Named User	L8651N0012	L8651N0012	Named User	\$15.60	\$12.78
Mobile - WFM: 1401 to 1600 Named User	L8651N0014	L8651N0014	Named User	\$15.00	\$12.28
Mobile - WFM: 1601 to 1800 Named User	L8651N0016	L8651N0016	Named User	\$14.40	\$11.79
Mobile - WFM: 1801 to 2000 Named User	L8651N0018	L8651N0018	Named User	\$13.80	\$11.29
Mobile - WFM: 2001 to 2200 Named User	L8651N0020	L8651N0020	Named User	\$13.20	\$10.81
Mobile - WFM: 2201 to 2400 Named User	L8651N0022	L8651N0022	Named User	\$12.60	\$10.32
Mobile - WFM: 2401 to 2600 Named User	L8651N0024	L8651N0024	Named User	\$12.00	\$9.82
Mobile - WFM: 2601 to 2800 Named User	L8651N0026	L8651N0026	Named User	\$11.40	\$9.33
Mobile - WFM: 2801 to 3000 Named User	L8651N0028	L8651N0028	Named User	\$10.80	\$8.85
Mobile - WFM: 3001 to 4000 Named User	L8651N0030	L8651N0030	Named User	\$10.20	\$8.35
Mobile - WFM: 4001 to 5000 Named User	L8651N0040	L8651N0040	Named User	\$9.60	\$7.86
Mobile - WFM: 5001 to 6000 Named User	L8651N0050	L8651N0050	Named User	\$9.00	\$7.37
Mobile - WFM: 6001 to 7000 Named User	L8651N0060	L8651N0060	Named User	\$8.40	\$6.88
Mobile - WFM: 7001 to 8000 Named User	L8651N0070	L8651N0070	Named User	\$7.80	\$6.39
Mobile - WFM: 8001 to 9000 Named User	L8651N0080	L8651N0080	Named User	\$7.20	\$5.89
Mobile - WFM: 9001 to 10000 Named User	L8651N0090	L8651N0090	Named User	\$6.60	\$5.40
Mobile - WFM: 10001 to 9999999 Named User	L8651N0100	L8651N0100	Named User	\$6.00	\$4.92
<b><i>WFM Absence Management</i></b>					
WFM Absence Management – HS: 250 to 500 Named User	L8642N0003	L8642N0003	Named User	\$25.84	\$21.16
WFM Absence Management – HS: 751 to 1000 Named User	L8642N0008	L8642N0008	Named User	\$24.06	\$19.70
WFM Absence Management – HS: 2501 to 5000 Named User	L8642N0025	L8642N0025	Named User	\$22.28	\$18.24

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
WFM Absence Management – HS: 7501 to 10000 Named User	L8642N0075	L8642N0075	Named User	\$19.60	\$16.05
WFM Absence Management – HS: 12501 to 15000 Named User	L8642N0125	L8642N0125	Named User	\$17.82	\$14.59
WFM Absence Management – HS: 17501 to 20000 Named User	L8642N0175	L8642N0175	Named User	\$16.04	\$13.13
WFM Absence Management – HS: 25001 to 30000 Named User	L8642N0250	L8642N0250	Named User	\$14.26	\$11.68
WFM Absence Management – HS: 35001 to 40000 Named User	L8642N0350	L8642N0350	Named User	\$12.48	\$10.22
WFM Absence Management - License: 250 to 500 Named User	L9200N0003	L9200N0003	Named User	\$70.00	\$57.31
WFM Absence Management - License: 501 to 750 Named User	L9200N0005	L9200N0005	Named User	\$65.00	\$53.21
WFM Absence Management - License: 751 to 1000 Named User	L9200N0008	L9200N0008	Named User	\$35.10	\$28.75
WFM Absence Management - License: 1001 to 2500 Named User	L9200N0010	L9200N0010	Named User	\$33.80	\$27.67
WFM Absence Management - License: 2501 to 5000 Named User	L9200N0025	L9200N0025	Named User	\$32.50	\$26.61
WFM Absence Management - License: 5001 to 7500 Named User	L9200N0050	L9200N0050	Named User	\$31.20	\$25.54
WFM Absence Management - License: 7501 to 10000 Named User	L9200N0075	L9200N0075	Named User	\$28.60	\$23.42
WFM Absence Management - License: 10001 to 12500 Named User	L9200N0100	L9200N0100	Named User	\$27.30	\$22.36
WFM Absence Management - License: 12501 to 15000 Named User	L9200N0125	L9200N0125	Named User	\$26.00	\$21.29
WFM Absence Management - License: 15001 to 17500 Named User	L9200N0150	L9200N0150	Named User	\$24.70	\$20.23
WFM Absence Management - License: 17501 to 20000 Named User	L9200N0175	L9200N0175	Named User	\$23.40	\$19.15
WFM Absence Management - License: 20001 to 25000 Named User	L9200N0200	L9200N0200	Named User	\$22.10	\$18.10
WFM Absence Management - License: 25001 to 30000 Named User	L9200N0250	L9200N0250	Named User	\$20.80	\$17.03
WFM Absence Management - License: 30001 to 35000 Named User	L9200N0300	L9200N0300	Named User	\$19.50	\$15.97
WFM Absence Management - License: 35001 to 40000 Named User	L9200N0350	L9200N0350	Named User	\$18.20	\$14.90
WFM Absence Management - License: 40001 to 45000 Named User	L9200N0400	L9200N0400	Named User	\$16.90	\$13.84

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
<i><b>WFM Advanced Scheduling</b></i>					
WFM Advanced Scheduling – HS: 250 to 500 Named User	L8643N0003	L8643N0003	Named User	\$51.68	\$42.31
WFM Advanced Scheduling – HS: 751 to 1000 Named User	L8643N0008	L8643N0008	Named User	\$48.12	\$39.40
WFM Advanced Scheduling – HS: 2501 to 5000 Named User	L8643N0025	L8643N0025	Named User	\$44.55	\$36.47
WFM Advanced Scheduling – HS: 7501 to 10000 Named User	L8643N0075	L8643N0075	Named User	\$39.21	\$32.10
WFM Advanced Scheduling – HS: 12501 to 15000 Named User	L8643N0125	L8643N0125	Named User	\$35.64	\$29.18
WFM Advanced Scheduling – HS: 17501 to 20000 Named User	L8643N0175	L8643N0175	Named User	\$32.08	\$26.26
WFM Advanced Scheduling – HS: 25001 to 30000 Named User	L8643N0250	L8643N0250	Named User	\$28.51	\$23.34
WFM Advanced Scheduling – HS: 35001 to 40000 Named User	L8643N0350	L8643N0350	Named User	\$24.95	\$20.43
WFM Advanced Scheduling - License: 250 to 500 Named User	L9199N0003	L9199N0003	Named User	\$120.00	\$98.24
WFM Advanced Scheduling - License: 501 to 750 Named User	L9199N0005	L9199N0005	Named User	\$100.00	\$81.86
WFM Advanced Scheduling - License: 751 to 1000 Named User	L9199N0008	L9199N0008	Named User	\$70.20	\$57.47
WFM Advanced Scheduling - License: 1001 to 2500 Named User	L9199N0010	L9199N0010	Named User	\$67.60	\$55.35
WFM Advanced Scheduling - License: 2501 to 5000 Named User	L9199N0025	L9199N0025	Named User	\$65.00	\$53.21
WFM Advanced Scheduling - License: 5001 to 7500 Named User	L9199N0050	L9199N0050	Named User	\$62.40	\$51.08
WFM Advanced Scheduling - License: 7501 to 10000 Named User	L9199N0075	L9199N0075	Named User	\$57.20	\$46.83
WFM Advanced Scheduling - License: 10001 to 12500 Named User	L9199N0100	L9199N0100	Named User	\$54.60	\$44.70
WFM Advanced Scheduling - License: 12501 to 15000 Named User	L9199N0125	L9199N0125	Named User	\$52.00	\$42.57
WFM Advanced Scheduling - License: 15001 to 17500 Named User	L9199N0150	L9199N0150	Named User	\$49.40	\$40.44
WFM Advanced Scheduling - License: 17501 to 20000 Named User	L9199N0175	L9199N0175	Named User	\$46.80	\$38.32
WFM Advanced Scheduling - License: 20001 to 25000 Named User	L9199N0200	L9199N0200	Named User	\$44.20	\$36.18

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
WFM Advanced Scheduling - License: 25001 to 30000 Named User	L9199N0250	L9199N0250	Named User	\$41.60	\$34.06
WFM Advanced Scheduling - License: 30001 to 35000 Named User	L9199N0300	L9199N0300	Named User	\$39.00	\$31.93
WFM Advanced Scheduling - License: 35001 to 40000 Named User	L9199N0350	L9199N0350	Named User	\$36.40	\$29.80
WFM Advanced Scheduling - License: 40001 to 45000 Named User	L9199N0400	L9199N0400	Named User	\$33.80	\$27.67
<b><i>WFM Analytics</i></b>					
WFM Analytics - License: 7500 to 7500 Named User	L9191N0075	L9191N0075	Named User	\$2.67	\$2.20
WFM Analytics - License: 15000 to 15000 Named User	L9191N0150	L9191N0150	Named User	\$1.67	\$1.37
WFM Analytics - License: 25000 to 25000 Named User	L9191N0250	L9191N0250	Named User	\$1.20	\$0.99
WFM Analytics - License: 45000 to 45000 Named User	L9191N0450	L9191N0450	Named User	\$0.78	\$0.64
<b><i>WFM Time &amp; Attendance</i></b>					
WFM Time & Attendance – HS: 250 to 500 Named User	L8641N0003	L8641N0003	Named User	\$51.68	\$42.31
WFM Time & Attendance – HS: 751 to 1000 Named User	L8641N0008	L8641N0008	Named User	\$48.12	\$39.40
WFM Time & Attendance – HS: 2501 to 5000 Named User	L8641N0025	L8641N0025	Named User	\$44.52	\$36.45
WFM Time & Attendance – HS: 7501 to 10000 Named User	L8641N0075	L8641N0075	Named User	\$39.24	\$32.13
WFM Time & Attendance – HS: 12501 to 15000 Named User	L8641N0125	L8641N0125	Named User	\$35.64	\$29.18
WFM Time & Attendance - License: 250 to 500 Named User	L8644N0003	L8644N0003	Named User	\$120.00	\$98.24
WFM Time & Attendance - License: 501 to 750 Named User	L8644N0005	L8644N0005	Named User	\$100.00	\$81.86
WFM Time & Attendance - License: 751 to 1000 Named User	L8644N0008	L8644N0008	Named User	\$70.20	\$57.47
WFM Time & Attendance - License: 1001 to 2500 Named User	L8644N0010	L8644N0010	Named User	\$67.60	\$55.35
WFM Time & Attendance - License: 2501 to 5000 Named User	L8644N0025	L8644N0025	Named User	\$65.00	\$53.21
WFM Time & Attendance - License:	L8644N0050	L8644N0050	Named	\$62.40	\$51.08

Software Product and Services Description	SumTotal CLIN	ISSI GSA CLIN	Unit	Mfr. List Price	GSA (MAS) Price with IFF
5001 to 7500 Named User			User		
WFM Time & Attendance - License: 7501 to 10000 Named User	L8644N0075	L8644N0075	Named User	\$57.20	\$46.83
WFM Time & Attendance - License: 10001 to 12500 Named User	L8644N0100	L8644N0100	Named User	\$54.60	\$44.70
WFM Time & Attendance - License: 12501 to 15000 Named User	L8644N0125	L8644N0125	Named User	\$52.00	\$42.57
WFM Time & Attendance - License: 15001 to 17500 Named User	L8644N0150	L8644N0150	Named User	\$49.40	\$40.44
WFM Time & Attendance - License: 17501 to 20000 Named User	L8644N0175	L8644N0175	Named User	\$46.80	\$38.32
WFM Time & Attendance - License: 20001 to 25000 Named User	L8644N0200	L8644N0200	Named User	\$44.20	\$36.18
WFM Time & Attendance - License: 25001 to 30000 Named User	L8644N0250	L8644N0250	Named User	\$41.60	\$34.06
WFM Time & Attendance - License: 30001 to 35000 Named User	L8644N0300	L8644N0300	Named User	\$39.00	\$31.93
WFM Time & Attendance - License: 35001 to 40000 Named User	L8644N0350	L8644N0350	Named User	\$36.40	\$29.80
WFM Time & Attendance - License: 40001 to 45000 Named User	L8644N0400	L8644N0400	Named User	\$33.80	\$27.67

### **SPECIAL ITEM NUMBER 132-34 – Maintenance Services**

Maintenance and Support Services include annual services

Maintenance and support services are generally based on a percentage of the contract price of the licensed software, with annual adjustment for inflation. Each manufacturer will have its own guideline for calculating maintenance costs. Most manufacturers require that maintenance and support services be purchased with the first license year and be renewed annually thereafter. The actual cost of annual software maintenance and support may vary from that provided in the charts below.

### **Analytics Maintenance & Support**

Software Product and Services Description	SumTotal CLIN	ISSI GSA CLIN	Unit	Mfr. List Price	GSA (MAS) Price with IFF
Analytics Tier 1 - Adhoc LMS Reporting: 2500 to 2999 Named User	M9238N0025	M9238N0025	Named User	\$3.17	\$2.60
Analytics Tier 1 - Adhoc LMS Reporting: 3000 to 3499 Named User	M9238N0030	M9238N0030	Named User	\$3.01	\$2.47
Analytics Tier 1 - Adhoc LMS Reporting: 3500 to 3999 Named User	M9238N0035	M9238N0035	Named User	\$2.86	\$2.35
Analytics Tier 1 - Adhoc LMS Reporting: 4000 to 4499 Named User	M9238N0040	M9238N0040	Named User	\$2.72	\$2.23

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Analytics Tier 1 - Adhoc LMS Reporting: 4500 to 4999 Named User	M9238N0045	M9238N0045	Named User	\$2.60	\$2.13
Analytics Tier 1 - Adhoc LMS Reporting: 5000 to 5499 Named User	M9238N0050	M9238N0050	Named User	\$2.56	\$2.10
Analytics Tier 1 - Adhoc LMS Reporting: 5500 to 5999 Named User	M9238N0055	M9238N0055	Named User	\$2.51	\$2.06
Analytics Tier 1 - Adhoc LMS Reporting: 6000 to 6499 Named User	M9238N0060	M9238N0060	Named User	\$2.47	\$2.03
Analytics Tier 1 - Adhoc LMS Reporting: 6500 to 6999 Named User	M9238N0065	M9238N0065	Named User	\$2.43	\$1.99
Analytics Tier 1 - Adhoc LMS Reporting: 7000 to 7499 Named User	M9238N0070	M9238N0070	Named User	\$2.41	\$1.97
Analytics Tier 1 - Adhoc LMS Reporting: 7500 to 7999 Named User	M9238N0075	M9238N0075	Named User	\$2.38	\$1.95
Analytics Tier 1 - Adhoc LMS Reporting: 8000 to 8499 Named User	M9238N0080	M9238N0080	Named User	\$2.36	\$1.92
Analytics Tier 1 - Adhoc LMS Reporting: 8500 to 8999 Named User	M9238N0085	M9238N0085	Named User	\$2.34	\$1.91
Analytics Tier 1 - Adhoc LMS Reporting: 9000 to 9499 Named User	M9238N0090	M9238N0090	Named User	\$2.31	\$1.89
Analytics Tier 1 - Adhoc LMS Reporting: 9500 to 9999 Named User	M9238N0095	M9238N0095	Named User	\$2.29	\$1.87
Analytics Tier 1 - Adhoc LMS Reporting: 10000 to 12499 Named User	M9238N0100	M9238N0100	Named User	\$2.18	\$1.79
Analytics Tier 1 - Adhoc LMS Reporting: 12500 to 14999 Named User	M9238N0125	M9238N0125	Named User	\$2.08	\$1.70
Analytics Tier 1 - Adhoc LMS Reporting: 15000 to 17499 Named User	M9238N0150	M9238N0150	Named User	\$1.97	\$1.61
Analytics Tier 1 - Adhoc LMS Reporting: 17500 to 19999 Named User	M9238N0175	M9238N0175	Named User	\$1.88	\$1.54
Analytics Tier 1 - Adhoc LMS Reporting: 20000 to 22499 Named User	M9238N0200	M9238N0200	Named User	\$1.77	\$1.45
Analytics Tier 1 - Adhoc LMS Reporting: 22500 to 24999 Named User	M9238N0225	M9238N0225	Named User	\$1.67	\$1.37
Analytics Tier 1 - Adhoc LMS Reporting: 25000 to 29999 Named User	M9238N0250	M9238N0250	Named User	\$1.59	\$1.30
Analytics Tier 1 - Adhoc LMS Reporting: 30000 to 34999 Named User	M9238N0300	M9238N0300	Named User	\$1.51	\$1.24
Analytics Tier 1 - Adhoc LMS Reporting: 35000 to 39999 Named User	M9238N0350	M9238N0350	Named User	\$1.44	\$1.19
Analytics Tier 1 - Adhoc LMS Reporting: 40000 to 44999 Named User	M9238N0400	M9238N0400	Named User	\$1.37	\$1.12
Analytics Tier 1 - Adhoc LMS Reporting: 45000 to 49999 Named User	M9238N0450	M9238N0450	Named User	\$1.31	\$1.07

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Analytics Tier 1 - Adhoc LMS Reporting: 50000 to 59999 Named User	M9238N0500	M9238N0500	Named User	\$1.26	\$1.04
Analytics Tier 1 - Adhoc LMS Reporting: 60000 to 69999 Named User	M9238N0600	M9238N0600	Named User	\$1.20	\$0.99
Analytics Tier 1 - Adhoc LMS Reporting: 70000 to 79999 Named User	M9238N0700	M9238N0700	Named User	\$1.16	\$0.95
Analytics Tier 1 - Adhoc LMS Reporting: 80000 to 89999 Named User	M9238N0800	M9238N0800	Named User	\$1.11	\$0.91
Analytics Tier 1 - Adhoc LMS Reporting: 90000 to 99999 Named User	M9238N0900	M9238N0900	Named User	\$1.07	\$0.89
Analytics Tier 1 - Adhoc LMS Reporting: 100000 to 124999 Named User	M9238N1000	M9238N1000	Named User	\$1.03	\$0.85
Analytics Tier 1 - Adhoc LMS Reporting: 125000 to 149999 Named User	M9238N1250	M9238N1250	Named User	\$1.00	\$0.82
Analytics Tier 1 - Adhoc LMS Reporting: 150000 to 199999 Named User	M9238N1500	M9238N1500	Named User	\$0.96	\$0.79
Analytics Tier 1 - Adhoc LMS Reporting: 200000 to 249999 Named User	M9238N2000	M9238N2000	Named User	\$0.93	\$0.76
Analytics Tier 1 - Adhoc LMS Reporting: 250000 to 999999 Named User	M9238N2500	M9238N2500	Named User	\$0.90	\$0.75
Analytics Tier 3 - Suite Analytics: 1000 to 1199 Named User	M8816N0010	M8816N0010	Named User	\$12.66	\$10.37
Analytics Tier 3 - Suite Analytics: 1200 to 1499 Named User	M8816N0012	M8816N0012	Named User	\$12.21	\$10.01
Analytics Tier 3 - Suite Analytics: 1500 to 1999 Named User	M8816N0015	M8816N0015	Named User	\$11.79	\$9.65
Analytics Tier 3 - Suite Analytics: 2000 to 2499 Named User	M8816N0020	M8816N0020	Named User	\$10.53	\$8.61
Analytics Tier 3 - Suite Analytics: 2500 to 2999 Named User	M8816N0025	M8816N0025	Named User	\$9.52	\$7.80
Analytics Tier 3 - Suite Analytics: 3000 to 3499 Named User	M8816N0030	M8816N0030	Named User	\$9.02	\$7.39
Analytics Tier 3 - Suite Analytics: 3500 to 3999 Named User	M8816N0035	M8816N0035	Named User	\$8.57	\$7.01
Analytics Tier 3 - Suite Analytics: 4000 to 4499 Named User	M8816N0040	M8816N0040	Named User	\$8.17	\$6.69
Analytics Tier 3 - Suite Analytics: 4500 to 4999 Named User	M8816N0045	M8816N0045	Named User	\$7.80	\$6.39
Analytics Tier 3 - Suite Analytics: 5000 to 5499 Named User	M8816N0050	M8816N0050	Named User	\$7.67	\$6.29
Analytics Tier 3 - Suite Analytics: 5500 to 5999 Named User	M8816N0055	M8816N0055	Named User	\$7.54	\$6.18
Analytics Tier 3 - Suite Analytics: 6000 to 6499 Named User	M8816N0060	M8816N0060	Named User	\$7.42	\$6.08

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Analytics Tier 3 - Suite Analytics: 6500 to 6999 Named User	M8816N0065	M8816N0065	Named User	\$7.30	\$5.98
Analytics Tier 3 - Suite Analytics: 7000 to 7499 Named User	M8816N0070	M8816N0070	Named User	\$7.23	\$5.92
Analytics Tier 3 - Suite Analytics: 7500 to 7999 Named User	M8816N0075	M8816N0075	Named User	\$7.15	\$5.85
Analytics Tier 3 - Suite Analytics: 8000 to 8499 Named User	M8816N0080	M8816N0080	Named User	\$7.08	\$5.79
Analytics Tier 3 - Suite Analytics: 8500 to 8999 Named User	M8816N0085	M8816N0085	Named User	\$7.01	\$5.74
Analytics Tier 3 - Suite Analytics: 9000 to 9499 Named User	M8816N0090	M8816N0090	Named User	\$6.93	\$5.67
Analytics Tier 3 - Suite Analytics: 9500 to 9999 Named User	M8816N0095	M8816N0095	Named User	\$6.87	\$5.63
Analytics Tier 3 - Suite Analytics: 10000 to 12499 Named User	M8816N0100	M8816N0100	Named User	\$6.54	\$5.35
Analytics Tier 3 - Suite Analytics: 12500 to 14999 Named User	M8816N0125	M8816N0125	Named User	\$6.24	\$5.12
Analytics Tier 3 - Suite Analytics: 15000 to 17499 Named User	M8816N0150	M8816N0150	Named User	\$5.92	\$4.85
Analytics Tier 3 - Suite Analytics: 17500 to 19999 Named User	M8816N0175	M8816N0175	Named User	\$5.63	\$4.61
Analytics Tier 3 - Suite Analytics: 20000 to 22499 Named User	M8816N0200	M8816N0200	Named User	\$5.31	\$4.34
Analytics Tier 3 - Suite Analytics: 22500 to 24999 Named User	M8816N0225	M8816N0225	Named User	\$5.02	\$4.11
Analytics Tier 3 - Suite Analytics: 25000 to 29999 Named User	M8816N0250	M8816N0250	Named User	\$4.76	\$3.89
Analytics Tier 3 - Suite Analytics: 30000 to 34999 Named User	M8816N0300	M8816N0300	Named User	\$4.52	\$3.71
Analytics Tier 3 - Suite Analytics: 35000 to 39999 Named User	M8816N0350	M8816N0350	Named User	\$4.31	\$3.53
Analytics Tier 3 - Suite Analytics: 40000 to 44999 Named User	M8816N0400	M8816N0400	Named User	\$4.12	\$3.38
Analytics Tier 3 - Suite Analytics: 45000 to 49999 Named User	M8816N0450	M8816N0450	Named User	\$3.94	\$3.22
Analytics Tier 3 - Suite Analytics: 50000 to 59999 Named User	M8816N0500	M8816N0500	Named User	\$3.77	\$3.08
Analytics Tier 3 - Suite Analytics: 60000 to 69999 Named User	M8816N0600	M8816N0600	Named User	\$3.61	\$2.96
Analytics Tier 3 - Suite Analytics: 70000 to 79999 Named User	M8816N0700	M8816N0700	Named User	\$3.47	\$2.85
Analytics Tier 3 - Suite Analytics: 80000 to 89999 Named User	M8816N0800	M8816N0800	Named User	\$3.33	\$2.72

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Analytics Tier 3 - Suite Analytics: 90000 to 99999 Named User	M8816N0900	M8816N0900	Named User	\$3.21	\$2.63
Analytics Tier 3 - Suite Analytics: 100000 to 124999 Named User	M8816N1000	M8816N1000	Named User	\$3.09	\$2.53
Analytics Tier 3 - Suite Analytics: 125000 to 149999 Named User	M8816N1250	M8816N1250	Named User	\$2.99	\$2.45
Analytics Tier 3 - Suite Analytics: 150000 to 199999 Named User	M8816N1500	M8816N1500	Named User	\$2.89	\$2.37
Analytics Tier 3 - Suite Analytics: 200000 to 249999 Named User	M8816N2000	M8816N2000	Named User	\$2.79	\$2.28
Analytics Tier 3 - Suite Analytics: 250000 to 999999 Named User	M8816N2500	M8816N2500	Named User	\$2.71	\$2.22
Cognos: Advanced Business Author – SaaS: 1	M9195N	M9195N	Named User	\$983.75	\$991.18
Cognos: Professional Author – SaaS: 1	M9197N	M9197N	Named User	\$1,628.75	\$1,641.06

**Learning Management**

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
<i>Custom Languages Support</i>					
LM Tier 1 Language UI - Premise: 1 to 9999999 Named User	M8468N0000	M8468N0000	Named User	\$1,000.00	\$818.64
LM Tier 2 Language UI - Premise: 1 to 9999999 Named User	M8470N0000	M8470N0000	Named User	\$1,500.00	\$1,227.96
<i>LCMS Maintenance &amp; Support</i>					
LCMS - Author: 1 to 10 Named User	M8204N0010	M8204N0010	Named User	\$1,080.00	\$884.13
LCMS - Author: 11 to 25 Named User	M8204N0025	M8204N0025	Named User	\$720.00	\$589.42
LCMS - Author: 26 to 9999999 Named User	M8204N0000	M8204N0000	Named User	\$540.00	\$442.07
LCMS - Reviewer: 1 to 10 Named User	M8205N0010	M8205N0010	Named User	\$702.00	\$574.69
LCMS - Reviewer: 11 to 25 Named User	M8205N0025	M8205N0025	Named User	\$468.00	\$383.12
LCMS - Reviewer: 26 to 9999999 Named User	M8205N0000	M8205N0000	Named User	\$351.00	\$287.35

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
<i>Access (Offline) Maintenance &amp; Support</i>					
Access (offline): 1 to 299 Named User	M6499N0000	M6499N0000	Named User	\$3.46	\$2.83
Access (offline): 300 to 599 Named User	M6499N0003	M6499N0003	Named User	\$3.42	\$2.80
Access (offline): 600 to 899 Named User	M6499N0006	M6499N0006	Named User	\$3.29	\$2.70
Access (offline): 900 to 1199 Named User	M6499N0009	M6499N0009	Named User	\$3.17	\$2.60
Access (offline): 1200 to 1499 Named User	M6499N0012	M6499N0012	Named User	\$2.95	\$2.42
Access (offline): 1500 to 1999 Named User	M6499N0015	M6499N0015	Named User	\$2.76	\$2.26
Access (offline): 2000 to 2499 Named User	M6499N0020	M6499N0020	Named User	\$2.49	\$2.05
Access (offline): 2500 to 2999 Named User	M6499N0025	M6499N0025	Named User	\$2.26	\$1.85
Access (offline): 3000 to 3499 Named User	M6499N0030	M6499N0030	Named User	\$2.15	\$1.76
Access (offline): 3500 to 3999 Named User	M6499N0035	M6499N0035	Named User	\$2.04	\$1.67
Access (offline): 4000 to 4499 Named User	M6499N0040	M6499N0040	Named User	\$1.95	\$1.60
Access (offline): 4500 to 4999 Named User	M6499N0045	M6499N0045	Named User	\$1.87	\$1.54
Access (offline): 5000 to 5499 Named User	M6499N0050	M6499N0050	Named User	\$1.84	\$1.51
Access (offline): 5500 to 5999 Named User	M6499N0055	M6499N0055	Named User	\$1.81	\$1.49
Access (offline): 6000 to 6499 Named User	M6499N0060	M6499N0060	Named User	\$1.78	\$1.46
Access (offline): 6500 to 6999 Named User	M6499N0065	M6499N0065	Named User	\$1.75	\$1.44
Access (offline): 7000 to 7499 Named User	M6499N0070	M6499N0070	Named User	\$1.74	\$1.42
Access (offline): 7500 to 7999 Named User	M6499N0075	M6499N0075	Named User	\$1.72	\$1.41
Access (offline): 8000 to 8499 Named User	M6499N0080	M6499N0080	Named User	\$1.70	\$1.40
Access (offline): 8500 to 8999 Named User	M6499N0085	M6499N0085	Named User	\$1.69	\$1.39
Access (offline): 9000 to 9499 Named	M6499N0090	M6499N0090	Named	\$1.67	\$1.37

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
User			User		
Access (offline): 9500 to 9999 Named User	M6499N0095	M6499N0095	Named User	\$1.65	\$1.35
Access (offline): 10000 to 12499 Named User	M6499N0100	M6499N0100	Named User	\$1.58	\$1.30
Access (offline): 12500 to 14999 Named User	M6499N0125	M6499N0125	Named User	\$1.51	\$1.24
Access (offline): 15000 to 17499 Named User	M6499N0150	M6499N0150	Named User	\$1.43	\$1.17
Access (offline): 17500 to 19999 Named User	M6499N0175	M6499N0175	Named User	\$1.37	\$1.12
Access (offline): 20000 to 22499 Named User	M6499N0200	M6499N0200	Named User	\$1.29	\$1.06
Access (offline): 22500 to 24999 Named User	M6499N0225	M6499N0225	Named User	\$1.22	\$1.00
Access (offline): 25000 to 29999 Named User	M6499N0250	M6499N0250	Named User	\$1.16	\$0.95
Access (offline): 30000 to 34999 Named User	M6499N0300	M6499N0300	Named User	\$1.10	\$0.91
Access (offline): 35000 to 39999 Named User	M6499N0350	M6499N0350	Named User	\$1.05	\$0.86
Access (offline): 40000 to 44999 Named User	M6499N0400	M6499N0400	Named User	\$1.01	\$0.84
Access (offline): 45000 to 49999 Named User	M6499N0450	M6499N0450	Named User	\$0.97	\$0.80
Access (offline): 50000 to 59999 Named User	M6499N0500	M6499N0500	Named User	\$0.92	\$0.76
Access (offline): 60000 to 69999 Named User	M6499N0600	M6499N0600	Named User	\$0.89	\$0.74
Access (offline): 70000 to 79999 Named User	M6499N0700	M6499N0700	Named User	\$0.85	\$0.70
Access (offline): 80000 to 89999 Named User	M6499N0800	M6499N0800	Named User	\$0.82	\$0.66
Access (offline): 90000 to 99999 Named User	M6499N0900	M6499N0900	Named User	\$0.79	\$0.64
Access (offline): 100000 to 124999 Named User	M6499N1000	M6499N1000	Named User	\$0.76	\$0.61
Access (offline): 125000 to 149999 Named User	M6499N1250	M6499N1250	Named User	\$0.74	\$0.60
Access (offline): 150000 to 199999 Named User	M6499N1500	M6499N1500	Named User	\$0.71	\$0.58
Access (offline): 200000 to 249999 Named User	M6499N2000	M6499N2000	Named User	\$0.69	\$0.56
Access (offline): 250000 to 500000	M6499N2500	M6499N2500	Named	\$0.67	\$0.55

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Named User			User		
<i><b>Enterprise LMS Maintenance &amp; Support</b></i>					
Learning Management: 1 to 299 Named User	M6488N0000	M6488N0000	Named User	\$18.40	\$15.06
Learning Management: 300 to 599 Named User	M6488N0003	M6488N0003	Named User	\$18.22	\$14.91
Learning Management: 600 to 899 Named User	M6488N0006	M6488N0006	Named User	\$17.52	\$14.35
Learning Management: 900 to 1199 Named User	M6488N0009	M6488N0009	Named User	\$16.88	\$13.81
Learning Management: 1200 to 1499 Named User	M6488N0012	M6488N0012	Named User	\$16.28	\$13.33
Learning Management: 1500 to 1999 Named User	M6488N0015	M6488N0015	Named User	\$15.73	\$12.88
Learning Management: 2000 to 2499 Named User	M6488N0020	M6488N0020	Named User	\$14.05	\$11.50
Learning Management: 2500 to 2999 Named User	M6488N0025	M6488N0025	Named User	\$12.69	\$10.39
Learning Management: 3000 to 3499 Named User	M6488N0030	M6488N0030	Named User	\$12.03	\$9.85
Learning Management: 3500 to 3999 Named User	M6488N0035	M6488N0035	Named User	\$11.43	\$9.36
Learning Management: 4000 to 4499 Named User	M6488N0040	M6488N0040	Named User	\$10.89	\$8.92
Learning Management: 4500 to 4999 Named User	M6488N0045	M6488N0045	Named User	\$10.40	\$8.51
Learning Management: 5000 to 5499 Named User	M6488N0050	M6488N0050	Named User	\$10.22	\$8.36
Learning Management: 5500 to 5999 Named User	M6488N0055	M6488N0055	Named User	\$10.05	\$8.22
Learning Management: 6000 to 6499 Named User	M6488N0060	M6488N0060	Named User	\$9.89	\$8.10
Learning Management: 6500 to 6999 Named User	M6488N0065	M6488N0065	Named User	\$9.74	\$7.97
Learning Management: 7000 to 7499 Named User	M6488N0070	M6488N0070	Named User	\$9.63	\$7.89
Learning Management: 7500 to 7999 Named User	M6488N0075	M6488N0075	Named User	\$9.53	\$7.80
Learning Management: 8000 to 8499 Named User	M6488N0080	M6488N0080	Named User	\$9.44	\$7.74
Learning Management: 8500 to 8999 Named User	M6488N0085	M6488N0085	Named User	\$9.34	\$7.65

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Learning Management: 9000 to 9499 Named User	M6488N0090	M6488N0090	Named User	\$9.25	\$7.57
Learning Management: 9500 to 9999 Named User	M6488N0095	M6488N0095	Named User	\$9.15	\$7.50
Learning Management: 10000 to 12499 Named User	M6488N0100	M6488N0100	Named User	\$8.72	\$7.14
Learning Management: 12500 to 14999 Named User	M6488N0125	M6488N0125	Named User	\$8.33	\$6.81
Learning Management: 15000 to 17499 Named User	M6488N0150	M6488N0150	Named User	\$7.90	\$6.48
Learning Management: 17500 to 19999 Named User	M6488N0175	M6488N0175	Named User	\$7.51	\$6.15
Learning Management: 20000 to 22499 Named User	M6488N0200	M6488N0200	Named User	\$7.08	\$5.79
Learning Management: 22500 to 24999 Named User	M6488N0225	M6488N0225	Named User	\$6.69	\$5.48
Learning Management: 25000 to 29999 Named User	M6488N0250	M6488N0250	Named User	\$6.34	\$5.19
Learning Management: 30000 to 34999 Named User	M6488N0300	M6488N0300	Named User	\$6.03	\$4.94
Learning Management: 35000 to 39999 Named User	M6488N0350	M6488N0350	Named User	\$5.75	\$4.72
Learning Management: 40000 to 44999 Named User	M6488N0400	M6488N0400	Named User	\$5.49	\$4.49
Learning Management: 45000 to 49999 Named User	M6488N0450	M6488N0450	Named User	\$5.26	\$4.31
Learning Management: 50000 to 59999 Named User	M6488N0500	M6488N0500	Named User	\$5.03	\$4.12
Learning Management: 60000 to 69999 Named User	M6488N0600	M6488N0600	Named User	\$4.82	\$3.94
Learning Management: 70000 to 79999 Named User	M6488N0700	M6488N0700	Named User	\$4.62	\$3.78
Learning Management: 80000 to 89999 Named User	M6488N0800	M6488N0800	Named User	\$4.44	\$3.64
Learning Management: 90000 to 99999 Named User	M6488N0900	M6488N0900	Named User	\$4.28	\$3.51
Learning Management: 100000 to 124999 Named User	M6488N1000	M6488N1000	Named User	\$4.13	\$3.38
Learning Management: 125000 to 149999 Named User	M6488N1250	M6488N1250	Named User	\$3.98	\$3.26
Learning Management: 150000 to 199999 Named User	M6488N1500	M6488N1500	Named User	\$3.85	\$3.15
Learning Management: 200000 to 249999 Named User	M6488N2000	M6488N2000	Named User	\$3.72	\$3.05

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Learning Management: 250000 to 9999999 Named User	M6488N2500	M6488N2500	Named User	\$3.61	\$2.96
<b><i>Enterprise LMS Training Records Maintenance &amp; Support</i></b>					
LMS - Training Records: 1 to 299 Training Record	M6488T0000	M6488T0000	Training Record	\$8.83	\$7.23
LMS - Training Records: 300 to 599 Training Record	M6488T0003	M6488T0003	Training Record	\$8.74	\$7.15
LMS - Training Records: 600 to 899 Training Record	M6488T0006	M6488T0006	Training Record	\$8.41	\$6.89
LMS - Training Records: 900 to 1199 Training Record	M6488T0009	M6488T0009	Training Record	\$8.10	\$6.64
LMS - Training Records: 1200 to 1499 Training Record	M6488T0012	M6488T0012	Training Record	\$7.82	\$6.40
LMS - Training Records: 1500 to 1999 Training Record	M6488T0015	M6488T0015	Training Record	\$7.55	\$6.19
LMS - Training Records: 2000 to 2499 Training Record	M6488T0020	M6488T0020	Training Record	\$6.74	\$5.52
LMS - Training Records: 2500 to 2999 Training Record	M6488T0025	M6488T0025	Training Record	\$6.09	\$4.99
LMS - Training Records: 3000 to 3499 Training Record	M6488T0030	M6488T0030	Training Record	\$5.77	\$4.73
LMS - Training Records: 3500 to 3999 Training Record	M6488T0035	M6488T0035	Training Record	\$5.49	\$4.49
LMS - Training Records: 4000 to 4499 Training Record	M6488T0040	M6488T0040	Training Record	\$5.23	\$4.28
LMS - Training Records: 4500 to 4999 Training Record	M6488T0045	M6488T0045	Training Record	\$4.99	\$4.08
LMS - Training Records: 5000 to 5499 Training Record	M6488T0050	M6488T0050	Training Record	\$4.91	\$4.02
LMS - Training Records: 5500 to 5999 Training Record	M6488T0055	M6488T0055	Training Record	\$4.83	\$3.96
LMS - Training Records: 6000 to 6499 Training Record	M6488T0060	M6488T0060	Training Record	\$4.75	\$3.89
LMS - Training Records: 6500 to 6999 Training Record	M6488T0065	M6488T0065	Training Record	\$4.67	\$3.83
LMS - Training Records: 7000 to 7499 Training Record	M6488T0070	M6488T0070	Training Record	\$4.62	\$3.78

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
LMS - Training Records: 7500 to 7999 Training Record	M6488T0075	M6488T0075	Training Record	\$4.58	\$3.76
LMS - Training Records: 8000 to 8499 Training Record	M6488T0080	M6488T0080	Training Record	\$4.53	\$3.71
LMS - Training Records: 8500 to 8999 Training Record	M6488T0085	M6488T0085	Training Record	\$4.48	\$3.67
LMS - Training Records: 9000 to 9499 Training Record	M6488T0090	M6488T0090	Training Record	\$4.44	\$3.64
LMS - Training Records: 9500 to 9999 Training Record	M6488T0095	M6488T0095	Training Record	\$4.39	\$3.59
LMS - Training Records: 10000 to 12499 Training Record	M6488T0100	M6488T0100	Training Record	\$4.19	\$3.43
LMS - Training Records: 12500 to 14999 Training Record	M6488T0125	M6488T0125	Training Record	\$4.00	\$3.27
LMS - Training Records: 15000 to 17499 Training Record	M6488T0150	M6488T0150	Training Record	\$3.79	\$3.10
LMS - Training Records: 17500 to 19999 Training Record	M6488T0175	M6488T0175	Training Record	\$3.60	\$2.95
LMS - Training Records: 20000 to 22499 Training Record	M6488T0200	M6488T0200	Training Record	\$3.40	\$2.78
LMS - Training Records: 22500 to 24999 Training Record	M6488T0225	M6488T0225	Training Record	\$3.21	\$2.63
LMS - Training Records: 25000 to 29999 Training Record	M6488T0250	M6488T0250	Training Record	\$3.05	\$2.50
LMS - Training Records: 30000 to 34999 Training Record	M6488T0300	M6488T0300	Training Record	\$2.90	\$2.38
LMS - Training Records: 35000 to 39999 Training Record	M6488T0350	M6488T0350	Training Record	\$2.76	\$2.26
LMS - Training Records: 40000 to 44999 Training Record	M6488T0400	M6488T0400	Training Record	\$2.64	\$2.17
LMS - Training Records: 45000 to 49999 Training Record	M6488T0450	M6488T0450	Training Record	\$2.52	\$2.07
LMS - Training Records: 50000 to 59999 Training Record	M6488T0500	M6488T0500	Training Record	\$2.41	\$1.97
LMS - Training Records: 60000 to 69999 Training Record	M6488T0600	M6488T0600	Training Record	\$2.31	\$1.89
LMS - Training Records: 70000 to 79999 Training Record	M6488T0700	M6488T0700	Training Record	\$2.22	\$1.81

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
LMS - Training Records: 80000 to 89999 Training Record	M6488T0800	M6488T0800	Training Record	\$2.13	\$1.74
LMS - Training Records: 90000 to 99999 Training Record	M6488T0900	M6488T0900	Training Record	\$2.05	\$1.67
LMS - Training Records: 100000 to 124999 Training Record	M6488T1000	M6488T1000	Training Record	\$1.98	\$1.62
LMS - Training Records: 125000 to 149999 Training Record	M6488T1250	M6488T1250	Training Record	\$1.91	\$1.56
LMS - Training Records: 150000 to 199999 Training Record	M6488T1500	M6488T1500	Training Record	\$1.85	\$1.51
LMS - Training Records: 200000 to 249999 Training Record	M6488T2000	M6488T2000	Training Record	\$1.79	\$1.46
LMS - Training Records: 250000 to 999999 Training Record	M6488T2500	M6488T2500	Training Record	\$1.73	\$1.41
<b><i>Enterprise LMS Mobile Learning Maintenance &amp; Support</i></b>					
Mobile Learning - Per User Per Year: 1 to 299 Named User	M8333N0000	M8333N0000	Named User	\$3.62	\$2.96
Mobile Learning - Per User Per Year: 300 to 599 Named User	M8333N0003	M8333N0003	Named User	\$3.59	\$2.93
Mobile Learning - Per User Per Year: 600 to 899 Named User	M8333N0006	M8333N0006	Named User	\$3.55	\$2.91
Mobile Learning - Per User Per Year: 900 to 1199 Named User	M8333N0009	M8333N0009	Named User	\$3.39	\$2.77
Mobile Learning - Per User Per Year: 1200 to 1499 Named User	M8333N0012	M8333N0012	Named User	\$3.24	\$2.66
Mobile Learning - Per User Per Year: 1500 to 1999 Named User	M8333N0015	M8333N0015	Named User	\$3.10	\$2.55
Mobile Learning - Per User Per Year: 2000 to 2499 Named User	M8333N0020	M8333N0020	Named User	\$2.97	\$2.43
Mobile Learning - Per User Per Year: 2500 to 2999 Named User	M8333N0025	M8333N0025	Named User	\$2.85	\$2.33
Mobile Learning - Per User Per Year: 3000 to 3499 Named User	M8333N0030	M8333N0030	Named User	\$2.75	\$2.26
Mobile Learning - Per User Per Year: 3500 to 3999 Named User	M8333N0035	M8333N0035	Named User	\$2.65	\$2.17
Mobile Learning - Per User Per Year: 4000 to 4499 Named User	M8333N0040	M8333N0040	Named User	\$2.55	\$2.10
Mobile Learning - Per User Per Year: 4500 to 4999 Named User	M8333N0045	M8333N0045	Named User	\$2.47	\$2.03
Mobile Learning - Per User Per Year:	M8333N0050	M8333N0050	Named	\$2.26	\$1.85

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
5000 to 5499 Named User			User		
Mobile Learning - Per User Per Year: 5500 to 5999 Named User	M8333N0055	M8333N0055	Named User	\$2.19	\$1.79
Mobile Learning - Per User Per Year: 6000 to 6499 Named User	M8333N0060	M8333N0060	Named User	\$2.13	\$1.74
Mobile Learning - Per User Per Year: 6500 to 6999 Named User	M8333N0065	M8333N0065	Named User	\$2.06	\$1.69
Mobile Learning - Per User Per Year: 7000 to 7499 Named User	M8333N0070	M8333N0070	Named User	\$2.00	\$1.64
Mobile Learning - Per User Per Year: 7500 to 7999 Named User	M8333N0075	M8333N0075	Named User	\$1.94	\$1.59
Mobile Learning - Per User Per Year: 8000 to 8499 Named User	M8333N0080	M8333N0080	Named User	\$1.89	\$1.55
Mobile Learning - Per User Per Year: 8500 to 8999 Named User	M8333N0085	M8333N0085	Named User	\$1.84	\$1.51
Mobile Learning - Per User Per Year: 9000 to 9499 Named User	M8333N0090	M8333N0090	Named User	\$1.79	\$1.46
Mobile Learning - Per User Per Year: 9500 to 9999 Named User	M8333N0095	M8333N0095	Named User	\$1.75	\$1.44
Mobile Learning - Per User Per Year: 10000 to 12499 Named User	M8333N0100	M8333N0100	Named User	\$1.61	\$1.32
Mobile Learning - Per User Per Year: 12500 to 14999 Named User	M8333N0125	M8333N0125	Named User	\$1.58	\$1.30
Mobile Learning - Per User Per Year: 15000 to 17499 Named User	M8333N0150	M8333N0150	Named User	\$1.54	\$1.26
Mobile Learning - Per User Per Year: 17500 to 19999 Named User	M8333N0175	M8333N0175	Named User	\$1.50	\$1.24
Mobile Learning - Per User Per Year: 20000 to 22499 Named User	M8333N0200	M8333N0200	Named User	\$1.47	\$1.21
Mobile Learning - Per User Per Year: 22500 to 24999 Named User	M8333N0225	M8333N0225	Named User	\$1.44	\$1.19
Mobile Learning - Per User Per Year: 25000 to 29999 Named User	M8333N0250	M8333N0250	Named User	\$1.41	\$1.16
Mobile Learning - Per User Per Year: 30000 to 34999 Named User	M8333N0300	M8333N0300	Named User	\$1.30	\$1.07
Mobile Learning - Per User Per Year: 35000 to 39999 Named User	M8333N0350	M8333N0350	Named User	\$1.27	\$1.05
Mobile Learning - Per User Per Year: 40000 to 44999 Named User	M8333N0400	M8333N0400	Named User	\$1.25	\$1.02
Mobile Learning - Per User Per Year: 45000 to 49999 Named User	M8333N0450	M8333N0450	Named User	\$1.22	\$1.00
Mobile Learning - Per User Per Year: 50000 to 59999 Named User	M8333N0500	M8333N0500	Named User	\$1.20	\$0.99
Mobile Learning - Per User Per Year:	M8333N0600	M8333N0600	Named	\$1.18	\$0.97

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
60000 to 69999 Named User			User		
Mobile Learning - Per User Per Year: 70000 to 79999 Named User	M8333N0700	M8333N0700	Named User	\$1.09	\$0.90
Mobile Learning - Per User Per Year: 80000 to 89999 Named User	M8333N0800	M8333N0800	Named User	\$1.07	\$0.89
Mobile Learning - Per User Per Year: 90000 to 99999 Named User	M8333N0900	M8333N0900	Named User	\$1.05	\$0.86
Mobile Learning - Per User Per Year: 100000 to 124999 Named User	M8333N1000	M8333N1000	Named User	\$0.96	\$0.79
Mobile Learning - Per User Per Year: 125000 to 149999 Named User	M8333N1250	M8333N1250	Named User	\$0.95	\$0.79
Mobile Learning - Per User Per Year: 150000 to 199999 Named User	M8333N1500	M8333N1500	Named User	\$0.93	\$0.76
Mobile Learning - Per User Per Year: 200000 to 249999 Named User	M8333N2000	M8333N2000	Named User	\$0.92	\$0.76
Mobile Learning - Per User Per Year: 250000 to 500000 Named User	M8333N2500	M8333N2500	Named User	\$0.90	\$0.75
Mobile Learning (Perpetual): 100000 to 124999 Named User	M8333N1000P	M8333N1000P	Named User	\$2.33	\$1.90
Mobile Learning (Perpetual): 125000 to 149999 Named User	M8333N1250P	M8333N1250P	Named User	\$2.29	\$1.87
Mobile Learning (Perpetual): 150000 to 199999 Named User	M8333N1500P	M8333N1500P	Named User	\$2.25	\$1.84
Mobile Learning (Perpetual): 200000 to 249999 Named User	M8333N2000P	M8333N2000P	Named User	\$2.21	\$1.81
Mobile Learning (Perpetual): 250000 to 500000 Named User	M8333N2500P	M8333N2500P	Named User	\$2.18	\$1.79
<b><i>Enterprise LMS Social Learning Maintenance &amp; Support</i></b>					
Social Learning: 1 to 299 Named User	M8820N0000	M8820N0000	Named User	\$6.44	\$5.28
Social Learning: 300 to 599 Named User	M8820N0003	M8820N0003	Named User	\$6.38	\$5.23
Social Learning: 600 to 899 Named User	M8820N0006	M8820N0006	Named User	\$6.13	\$5.02
Social Learning: 900 to 1199 Named User	M8820N0009	M8820N0009	Named User	\$5.91	\$4.84
Social Learning: 1200 to 1499 Named User	M8820N0012	M8820N0012	Named User	\$5.70	\$4.68
Social Learning: 1500 to 1999 Named User	M8820N0015	M8820N0015	Named User	\$5.50	\$4.51
Social Learning: 2000 to 2499 Named User	M8820N0020	M8820N0020	Named User	\$4.92	\$4.03

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Social Learning: 2500 to 2999 Named User	M8820N0025	M8820N0025	Named User	\$4.44	\$3.64
Social Learning: 3000 to 3499 Named User	M8820N0030	M8820N0030	Named User	\$4.21	\$3.46
Social Learning: 3500 to 3999 Named User	M8820N0035	M8820N0035	Named User	\$4.00	\$3.27
Social Learning: 4000 to 4499 Named User	M8820N0040	M8820N0040	Named User	\$3.81	\$3.12
Social Learning: 4500 to 4999 Named User	M8820N0045	M8820N0045	Named User	\$3.64	\$2.98
Social Learning: 5000 to 5499 Named User	M8820N0050	M8820N0050	Named User	\$3.58	\$2.93
Social Learning: 5500 to 5999 Named User	M8820N0055	M8820N0055	Named User	\$3.52	\$2.88
Social Learning: 6000 to 6499 Named User	M8820N0060	M8820N0060	Named User	\$3.46	\$2.83
Social Learning: 6500 to 6999 Named User	M8820N0065	M8820N0065	Named User	\$3.41	\$2.80
Social Learning: 7000 to 7499 Named User	M8820N0070	M8820N0070	Named User	\$3.37	\$2.76
Social Learning: 7500 to 7999 Named User	M8820N0075	M8820N0075	Named User	\$3.34	\$2.73
Social Learning: 8000 to 8499 Named User	M8820N0080	M8820N0080	Named User	\$3.30	\$2.71
Social Learning: 8500 to 8999 Named User	M8820N0085	M8820N0085	Named User	\$3.27	\$2.68
Social Learning: 9000 to 9499 Named User	M8820N0090	M8820N0090	Named User	\$3.24	\$2.66
Social Learning: 9500 to 9999 Named User	M8820N0095	M8820N0095	Named User	\$3.20	\$2.62
Social Learning: 10000 to 12499 Named User	M8820N0100	M8820N0100	Named User	\$3.05	\$2.50
Social Learning: 12500 to 14999 Named User	M8820N0125	M8820N0125	Named User	\$2.91	\$2.38
Social Learning: 15000 to 17499 Named User	M8820N0150	M8820N0150	Named User	\$2.76	\$2.26
Social Learning: 17500 to 19999 Named User	M8820N0175	M8820N0175	Named User	\$2.63	\$2.16
Social Learning: 20000 to 22499 Named User	M8820N0200	M8820N0200	Named User	\$2.48	\$2.03
Social Learning: 22500 to 24999 Named User	M8820N0225	M8820N0225	Named User	\$2.34	\$1.91
Social Learning: 25000 to 29999 Named User	M8820N0250	M8820N0250	Named User	\$2.22	\$1.81

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Social Learning: 30000 to 34999 Named User	M8820N0300	M8820N0300	Named User	\$2.11	\$1.72
Social Learning: 35000 to 39999 Named User	M8820N0350	M8820N0350	Named User	\$2.01	\$1.65
Social Learning: 40000 to 44999 Named User	M8820N0400	M8820N0400	Named User	\$1.92	\$1.57
Social Learning: 45000 to 49999 Named User	M8820N0450	M8820N0450	Named User	\$1.84	\$1.51
Social Learning: 50000 to 59999 Named User	M8820N0500	M8820N0500	Named User	\$1.76	\$1.44
Social Learning: 60000 to 69999 Named User	M8820N0600	M8820N0600	Named User	\$1.69	\$1.39
Social Learning: 70000 to 79999 Named User	M8820N0700	M8820N0700	Named User	\$1.62	\$1.32
Social Learning: 80000 to 89999 Named User	M8820N0800	M8820N0800	Named User	\$1.56	\$1.27
Social Learning: 90000 to 99999 Named User	M8820N0900	M8820N0900	Named User	\$1.50	\$1.24
Social Learning: 100000 to 124999 Named User	M8820N1000	M8820N1000	Named User	\$1.44	\$1.19
Social Learning: 125000 to 149999 Named User	M8820N1250	M8820N1250	Named User	\$1.39	\$1.14
Social Learning: 150000 to 199999 Named User	M8820N1500	M8820N1500	Named User	\$1.35	\$1.11
Social Learning: 200000 to 249999 Named User	M8820N2000	M8820N2000	Named User	\$1.30	\$1.07
Social Learning: 250000 to 9999999 Named User	M8820N2500	M8820N2500	Named User	\$1.26	\$1.04
Social Learning – SaaS: 300 to 599 Named User	M8822N0003	M8822N0003	Named User	\$8.10	\$6.64
Social Learning – SaaS: 900 to 1199 Named User	M8822N0009	M8822N0009	Named User	\$7.50	\$6.15
Social Learning – SaaS: 1500 to 1999 Named User	M8822N0015	M8822N0015	Named User	\$6.99	\$5.72
Social Learning – SaaS: 2500 to 2999 Named User	M8822N0025	M8822N0025	Named User	\$5.64	\$4.62
Social Learning – SaaS: 3500 to 3999 Named User	M8822N0035	M8822N0035	Named User	\$5.08	\$4.16
<b><i>Enterprise LMS Talent Desktop Maintenance &amp; Support</i></b>					
Talent Desktop/Profile: 1 to 299 Named User	M8813N0000	M8813N0000	Named User	\$4.60	\$3.77

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Talent Desktop/Profile: 300 to 599 Named User	M8813N0003	M8813N0003	Named User	\$4.55	\$3.73
Talent Desktop/Profile: 600 to 899 Named User	M8813N0006	M8813N0006	Named User	\$4.38	\$3.59
Talent Desktop/Profile: 900 to 1199 Named User	M8813N0009	M8813N0009	Named User	\$4.22	\$3.46
Talent Desktop/Profile: 1200 to 1499 Named User	M8813N0012	M8813N0012	Named User	\$4.07	\$3.34
Talent Desktop/Profile: 1500 to 1999 Named User	M8813N0015	M8813N0015	Named User	\$3.93	\$3.21
Talent Desktop/Profile: 2000 to 2499 Named User	M8813N0020	M8813N0020	Named User	\$3.51	\$2.87
Talent Desktop/Profile: 2500 to 2999 Named User	M8813N0025	M8813N0025	Named User	\$3.17	\$2.60
Talent Desktop/Profile: 3000 to 3499 Named User	M8813N0030	M8813N0030	Named User	\$3.01	\$2.47
Talent Desktop/Profile: 3500 to 3999 Named User	M8813N0035	M8813N0035	Named User	\$2.86	\$2.35
Talent Desktop/Profile: 4000 to 4499 Named User	M8813N0040	M8813N0040	Named User	\$2.72	\$2.23
Talent Desktop/Profile: 4500 to 4999 Named User	M8813N0045	M8813N0045	Named User	\$2.60	\$2.13
Talent Desktop/Profile: 5000 to 5499 Named User	M8813N0050	M8813N0050	Named User	\$2.56	\$2.10
Talent Desktop/Profile: 5500 to 5999 Named User	M8813N0055	M8813N0055	Named User	\$2.51	\$2.06
Talent Desktop/Profile: 6000 to 6499 Named User	M8813N0060	M8813N0060	Named User	\$2.47	\$2.03
Talent Desktop/Profile: 6500 to 6999 Named User	M8813N0065	M8813N0065	Named User	\$2.43	\$1.99
Talent Desktop/Profile: 7000 to 7499 Named User	M8813N0070	M8813N0070	Named User	\$2.41	\$1.97
Talent Desktop/Profile: 7500 to 7999 Named User	M8813N0075	M8813N0075	Named User	\$2.38	\$1.95
Talent Desktop/Profile: 8000 to 8499 Named User	M8813N0080	M8813N0080	Named User	\$2.36	\$1.92
Talent Desktop/Profile: 8500 to 8999 Named User	M8813N0085	M8813N0085	Named User	\$2.34	\$1.91

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Talent Desktop/Profile: 9000 to 9499 Named User	M8813N0090	M8813N0090	Named User	\$2.31	\$1.89
Talent Desktop/Profile: 9500 to 9999 Named User	M8813N0095	M8813N0095	Named User	\$2.29	\$1.87
Talent Desktop/Profile: 10000 to 12499 Named User	M8813N0100	M8813N0100	Named User	\$2.18	\$1.79
Talent Desktop/Profile: 12500 to 14999 Named User	M8813N0125	M8813N0125	Named User	\$2.08	\$1.70
Talent Desktop/Profile: 15000 to 17499 Named User	M8813N0150	M8813N0150	Named User	\$1.97	\$1.61
Talent Desktop/Profile: 17500 to 19999 Named User	M8813N0175	M8813N0175	Named User	\$1.88	\$1.54
Talent Desktop/Profile: 20000 to 22499 Named User	M8813N0200	M8813N0200	Named User	\$1.77	\$1.45
Talent Desktop/Profile: 22500 to 24999 Named User	M8813N0225	M8813N0225	Named User	\$1.67	\$1.37
Talent Desktop/Profile: 25000 to 29999 Named User	M8813N0250	M8813N0250	Named User	\$1.59	\$1.30
Talent Desktop/Profile: 30000 to 34999 Named User	M8813N0300	M8813N0300	Named User	\$1.51	\$1.24
Talent Desktop/Profile: 35000 to 39999 Named User	M8813N0350	M8813N0350	Named User	\$1.44	\$1.19
Talent Desktop/Profile: 40000 to 44999 Named User	M8813N0400	M8813N0400	Named User	\$1.37	\$1.12
Talent Desktop/Profile: 45000 to 49999 Named User	M8813N0450	M8813N0450	Named User	\$1.31	\$1.07
Talent Desktop/Profile: 50000 to 59999 Named User	M8813N0500	M8813N0500	Named User	\$1.26	\$1.04
Talent Desktop/Profile: 60000 to 69999 Named User	M8813N0600	M8813N0600	Named User	\$1.20	\$0.99
Talent Desktop/Profile: 70000 to 79999 Named User	M8813N0700	M8813N0700	Named User	\$1.16	\$0.95
Talent Desktop/Profile: 80000 to 89999 Named User	M8813N0800	M8813N0800	Named User	\$1.11	\$0.91
Talent Desktop/Profile: 90000 to 99999 Named User	M8813N0900	M8813N0900	Named User	\$1.07	\$0.89
Talent Desktop/Profile: 100000 to 124999 Named User	M8813N1000	M8813N1000	Named User	\$1.03	\$0.85
Talent Desktop/Profile: 125000 to 149999 Named User	M8813N1250	M8813N1250	Named User	\$1.00	\$0.82
Talent Desktop/Profile: 150000 to 199999 Named User	M8813N1500	M8813N1500	Named User	\$0.96	\$0.79
Talent Desktop/Profile: 200000 to	M8813N2000	M8813N2000	Named	\$0.93	\$0.76

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
249999 Named User			User		
Talent Desktop/Profile: 250000 to 9999999 Named User	M8813N2500	M8813N2500	Named User	\$0.90	\$0.75
<b><i>Enterprise LMS Versioning Maintenance &amp; Support</i></b>					
Versioning: 1 to 299 Named User	M6485N0000	M6485N0000	Named User	\$2.76	\$2.26
Versioning: 300 to 599 Named User	M6485N0003	M6485N0003	Named User	\$2.73	\$2.23
Versioning: 600 to 899 Named User	M6485N0006	M6485N0006	Named User	\$2.63	\$2.16
Versioning: 900 to 1199 Named User	M6485N0009	M6485N0009	Named User	\$2.53	\$2.07
Versioning: 1200 to 1499 Named User	M6485N0012	M6485N0012	Named User	\$2.44	\$2.01
Versioning: 1500 to 1999 Named User	M6485N0015	M6485N0015	Named User	\$2.36	\$1.92
Versioning: 2000 to 2499 Named User	M6485N0020	M6485N0020	Named User	\$2.11	\$1.72
Versioning: 2500 to 2999 Named User	M6485N0025	M6485N0025	Named User	\$1.90	\$1.56
Versioning: 3000 to 3499 Named User	M6485N0030	M6485N0030	Named User	\$1.80	\$1.47
Versioning: 3500 to 3999 Named User	M6485N0035	M6485N0035	Named User	\$1.71	\$1.40
Versioning: 4000 to 4499 Named User	M6485N0040	M6485N0040	Named User	\$1.63	\$1.34
Versioning: 4500 to 4999 Named User	M6485N0045	M6485N0045	Named User	\$1.56	\$1.27
Versioning: 5000 to 5499 Named User	M6485N0050	M6485N0050	Named User	\$1.53	\$1.25
Versioning: 5500 to 5999 Named User	M6485N0055	M6485N0055	Named User	\$1.51	\$1.24
Versioning: 6000 to 6499 Named User	M6485N0060	M6485N0060	Named User	\$1.48	\$1.21
Versioning: 6500 to 6999 Named User	M6485N0065	M6485N0065	Named User	\$1.46	\$1.20
Versioning: 7000 to 7499 Named User	M6485N0070	M6485N0070	Named User	\$1.45	\$1.19
Versioning: 7500 to 7999 Named User	M6485N0075	M6485N0075	Named User	\$1.43	\$1.17
Versioning: 8000 to 8499 Named User	M6485N0080	M6485N0080	Named User	\$1.42	\$1.16

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Versioning: 8500 to 8999 Named User	M6485N0085	M6485N0085	Named User	\$1.40	\$1.15
Versioning: 9000 to 9499 Named User	M6485N0090	M6485N0090	Named User	\$1.39	\$1.14
Versioning: 9500 to 9999 Named User	M6485N0095	M6485N0095	Named User	\$1.37	\$1.12
Versioning: 10000 to 12499 Named User	M6485N0100	M6485N0100	Named User	\$1.31	\$1.07
Versioning: 12500 to 14999 Named User	M6485N0125	M6485N0125	Named User	\$1.25	\$1.02
Versioning: 15000 to 17499 Named User	M6485N0150	M6485N0150	Named User	\$1.18	\$0.97
Versioning: 17500 to 19999 Named User	M6485N0175	M6485N0175	Named User	\$1.13	\$0.92
Versioning: 20000 to 22499 Named User	M6485N0200	M6485N0200	Named User	\$1.06	\$0.87
Versioning: 22500 to 24999 Named User	M6485N0225	M6485N0225	Named User	\$1.00	\$0.82
Versioning: 25000 to 29999 Named User	M6485N0250	M6485N0250	Named User	\$0.95	\$0.79
Versioning: 30000 to 34999 Named User	M6485N0300	M6485N0300	Named User	\$0.90	\$0.75
Versioning: 35000 to 39999 Named User	M6485N0350	M6485N0350	Named User	\$0.86	\$0.71
Versioning: 40000 to 44999 Named User	M6485N0400	M6485N0400	Named User	\$0.82	\$0.66
Versioning: 45000 to 49999 Named User	M6485N0450	M6485N0450	Named User	\$0.79	\$0.64
Versioning: 50000 to 59999 Named User	M6485N0500	M6485N0500	Named User	\$0.75	\$0.61
Versioning: 60000 to 69999 Named User	M6485N0600	M6485N0600	Named User	\$0.72	\$0.59
Versioning: 70000 to 79999 Named User	M6485N0700	M6485N0700	Named User	\$0.69	\$0.56
Versioning: 80000 to 89999 Named User	M6485N0800	M6485N0800	Named User	\$0.67	\$0.55
Versioning: 90000 to 99999 Named User	M6485N0900	M6485N0900	Named User	\$0.64	\$0.53
Versioning: 100000 to 124999 Named User	M6485N1000	M6485N1000	Named User	\$0.62	\$0.50
Versioning: 125000 to 149999 Named User	M6485N1250	M6485N1250	Named User	\$0.60	\$0.49
Versioning: 150000 to 199999 Named User	M6485N1500	M6485N1500	Named User	\$0.58	\$0.48

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Versioning: 200000 to 249999 Named User	M6485N2000	M6485N2000	Named User	\$0.56	\$0.45
Versioning: 250000 to 500000 Named User	M6485N2500	M6485N2500	Named User	\$0.54	\$0.44

### **Talent Management Maintenance & Support**

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
<b><i>Recruiting and Hiring Maintenance &amp; Support</i></b>					
Recruiting and Hiring: 300 to 599 Named User	M8082N0003	M8082N0003	Named User	\$99.01	\$81.06
Recruiting and Hiring: 600 to 899 Named User	M8082N0006	M8082N0006	Named User	\$94.34	\$77.23
Recruiting and Hiring: 900 to 1199 Named User	M8082N0009	M8082N0009	Named User	\$90.09	\$73.75
Recruiting and Hiring: 1200 to 1499 Named User	M8082N0012	M8082N0012	Named User	\$86.21	\$70.58
Recruiting and Hiring: 1500 to 1999 Named User	M8082N0015	M8082N0015	Named User	\$79.37	\$64.98
Recruiting and Hiring: 2000 to 2499 Named User	M8082N0020	M8082N0020	Named User	\$73.53	\$60.19
Recruiting and Hiring: 2500 to 2999 Named User	M8082N0025	M8082N0025	Named User	\$68.49	\$56.07
Recruiting and Hiring: 3000 to 3499 Named User	M8082N0030	M8082N0030	Named User	\$64.10	\$52.47
Recruiting and Hiring: 3500 to 3999 Named User	M8082N0035	M8082N0035	Named User	\$56.82	\$46.52
Recruiting and Hiring: 4000 to 4499 Named User	M8082N0040	M8082N0040	Named User	\$51.02	\$41.76
Recruiting and Hiring: 4500 to 4999 Named User	M8082N0045	M8082N0045	Named User	\$46.30	\$37.90
Recruiting and Hiring: 5000 to 5499 Named User	M8082N0050	M8082N0050	Named User	\$42.37	\$34.69
Recruiting and Hiring: 5500 to 5999 Named User	M8082N0055	M8082N0055	Named User	\$39.06	\$31.98
Recruiting and Hiring: 6000 to 6499 Named User	M8082N0060	M8082N0060	Named User	\$36.23	\$29.66
Recruiting and Hiring: 6500 to 6999 Named User	M8082N0065	M8082N0065	Named User	\$33.78	\$27.66

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Recruiting and Hiring: 7000 to 7499 Named User	M8082N0070	M8082N0070	Named User	\$31.65	\$25.91
Recruiting and Hiring: 7500 to 7999 Named User	M8082N0075	M8082N0075	Named User	\$29.76	\$24.36
Recruiting and Hiring: 8000 to 8499 Named User	M8082N0080	M8082N0080	Named User	\$28.09	\$22.99
Recruiting and Hiring: 8500 to 8999 Named User	M8082N0085	M8082N0085	Named User	\$26.60	\$21.77
Recruiting and Hiring: 9000 to 9499 Named User	M8082N0090	M8082N0090	Named User	\$25.25	\$20.68
Recruiting and Hiring: 9500 to 9999 Named User	M8082N0095	M8082N0095	Named User	\$24.04	\$19.68
Recruiting and Hiring: 10000 to 12499 Named User	M8082N0100	M8082N0100	Named User	\$22.94	\$18.78
Recruiting and Hiring: 12500 to 14999 Named User	M8082N0125	M8082N0125	Named User	\$20.58	\$16.85
Recruiting and Hiring: 15000 to 17499 Named User	M8082N0150	M8082N0150	Named User	\$18.66	\$15.27
Recruiting and Hiring: 17500 to 19999 Named User	M8082N0175	M8082N0175	Named User	\$17.06	\$13.96
Recruiting and Hiring: 20000 to 22499 Named User	M8082N0200	M8082N0200	Named User	\$15.72	\$12.87
Recruiting and Hiring: 22500 to 24999 Named User	M8082N0225	M8082N0225	Named User	\$14.58	\$11.94
Recruiting and Hiring: 25000 to 29999 Named User	M8082N0250	M8082N0250	Named User	\$13.59	\$11.12
Recruiting and Hiring: 30000 to 34999 Named User	M8082N0300	M8082N0300	Named User	\$12.72	\$10.42
Recruiting and Hiring: 35000 to 39999 Named User	M8082N0350	M8082N0350	Named User	\$11.96	\$9.79
Recruiting and Hiring: 40000 to 44999 Named User	M8082N0400	M8082N0400	Named User	\$11.29	\$9.24
Recruiting and Hiring: 45000 to 49999 Named User	M8082N0450	M8082N0450	Named User	\$10.68	\$8.75
Recruiting and Hiring: 50000 to 59999 Named User	M8082N0500	M8082N0500	Named User	\$10.14	\$8.30
Recruiting and Hiring: 60000 to 69999 Named User	M8082N0600	M8082N0600	Named User	\$9.94	\$8.14
Recruiting and Hiring: 70000 to 79999 Named User	M8082N0700	M8082N0700	Named User	\$9.75	\$7.98
Recruiting and Hiring: 80000 to 89999 Named User	M8082N0800	M8082N0800	Named User	\$9.56	\$7.83
Recruiting and Hiring: 90000 to 99999	M8082N0900	M8082N0900	Named	\$9.38	\$7.68

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Named User			User		
Recruiting and Hiring: 100000 to 124999 Named User	M8082N1000	M8082N1000	Named User	\$9.21	\$7.54
Recruiting and Hiring: 125000 to 149999 Named User	M8082N1250	M8082N1250	Named User	\$9.04	\$7.41
Recruiting and Hiring: 150000 to 199999 Named User	M8082N1500	M8082N1500	Named User	\$8.88	\$7.27
Recruiting and Hiring: 200000 to 249999 Named User	M8082N2000	M8082N2000	Named User	\$8.73	\$7.14
Recruiting and Hiring: 250000 to 500000 Named User	M8082N2500	M8082N2500	Named User	\$8.58	\$7.02
<b><i>Compensation Management Maintenance &amp; Support</i></b>					
Compensation Management: 300 to 599 Named User	M8075N0003	M8075N0003	Named User	\$19.80	\$16.21
Compensation Management: 600 to 899 Named User	M8075N0006	M8075N0006	Named User	\$18.87	\$15.46
Compensation Management: 900 to 1199 Named User	M8075N0009	M8075N0009	Named User	\$18.02	\$14.75
Compensation Management: 1200 to 1499 Named User	M8075N0012	M8075N0012	Named User	\$17.24	\$14.12
Compensation Management: 1500 to 1999 Named User	M8075N0015	M8075N0015	Named User	\$15.87	\$13.00
Compensation Management: 2000 to 2499 Named User	M8075N0020	M8075N0020	Named User	\$14.71	\$12.04
Compensation Management: 2500 to 2999 Named User	M8075N0025	M8075N0025	Named User	\$13.70	\$11.22
Compensation Management: 3000 to 3499 Named User	M8075N0030	M8075N0030	Named User	\$12.82	\$10.49
Compensation Management: 3500 to 3999 Named User	M8075N0035	M8075N0035	Named User	\$11.36	\$9.30
Compensation Management: 4000 to 4499 Named User	M8075N0040	M8075N0040	Named User	\$10.20	\$8.35
Compensation Management: 4500 to 4999 Named User	M8075N0045	M8075N0045	Named User	\$9.26	\$7.59
Compensation Management: 5000 to 5499 Named User	M8075N0050	M8075N0050	Named User	\$8.47	\$6.94
Compensation Management: 5500 to 5999 Named User	M8075N0055	M8075N0055	Named User	\$7.81	\$6.40
Compensation Management: 6000 to 6499 Named User	M8075N0060	M8075N0060	Named User	\$7.25	\$5.93
Compensation Management: 6500 to	M8075N0065	M8075N0065	Named	\$6.76	\$5.53

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
6999 Named User			User		
Compensation Management: 7000 to 7499 Named User	M8075N0070	M8075N0070	Named User	\$6.33	\$5.18
Compensation Management: 7500 to 7999 Named User	M8075N0075	M8075N0075	Named User	\$5.95	\$4.88
Compensation Management: 8000 to 8499 Named User	M8075N0080	M8075N0080	Named User	\$5.62	\$4.59
Compensation Management: 8500 to 8999 Named User	M8075N0085	M8075N0085	Named User	\$5.32	\$4.36
Compensation Management: 9000 to 9499 Named User	M8075N0090	M8075N0090	Named User	\$5.05	\$4.13
Compensation Management: 9500 to 9999 Named User	M8075N0095	M8075N0095	Named User	\$4.81	\$3.94
Compensation Management: 10000 to 12499 Named User	M8075N0100	M8075N0100	Named User	\$4.59	\$3.76
Compensation Management: 12500 to 14999 Named User	M8075N0125	M8075N0125	Named User	\$4.12	\$3.38
Compensation Management: 15000 to 17499 Named User	M8075N0150	M8075N0150	Named User	\$3.73	\$3.05
Compensation Management: 17500 to 19999 Named User	M8075N0175	M8075N0175	Named User	\$3.41	\$2.80
Compensation Management: 20000 to 22499 Named User	M8075N0200	M8075N0200	Named User	\$3.14	\$2.57
Compensation Management: 22500 to 24999 Named User	M8075N0225	M8075N0225	Named User	\$2.92	\$2.40
Compensation Management: 25000 to 29999 Named User	M8075N0250	M8075N0250	Named User	\$2.72	\$2.23
Compensation Management: 30000 to 34999 Named User	M8075N0300	M8075N0300	Named User	\$2.54	\$2.08
Compensation Management: 35000 to 39999 Named User	M8075N0350	M8075N0350	Named User	\$2.39	\$1.95
Compensation Management: 40000 to 44999 Named User	M8075N0400	M8075N0400	Named User	\$2.26	\$1.85
Compensation Management: 45000 to 49999 Named User	M8075N0450	M8075N0450	Named User	\$2.14	\$1.75
Compensation Management: 50000 to 59999 Named User	M8075N0500	M8075N0500	Named User	\$2.03	\$1.66
Compensation Management: 60000 to 69999 Named User	M8075N0600	M8075N0600	Named User	\$1.99	\$1.62
Compensation Management: 70000 to 79999 Named User	M8075N0700	M8075N0700	Named User	\$1.95	\$1.60
Compensation Management: 80000 to 89999 Named User	M8075N0800	M8075N0800	Named User	\$1.91	\$1.56

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Compensation Management: 90000 to 99999 Named User	M8075N0900	M8075N0900	Named User	\$1.88	\$1.54
Compensation Management: 100000 to 124999 Named User	M8075N1000	M8075N1000	Named User	\$1.84	\$1.51
Compensation Management: 125000 to 149999 Named User	M8075N1250	M8075N1250	Named User	\$1.81	\$1.49
Compensation Management: 150000 to 199999 Named User	M8075N1500	M8075N1500	Named User	\$1.78	\$1.46
Compensation Management: 200000 to 249999 Named User	M8075N2000	M8075N2000	Named User	\$1.75	\$1.44
Compensation Management: 250000 to 500000 Named User	M8075N2500	M8075N2500	Named User	\$1.72	\$1.41
<b><i>HR Management Maintenance &amp; Support</i></b>					
HR Management: 100 to 299 Named User	M8086N0001	M8086N0001	Named User	\$20.00	\$16.37
HR Management: 300 to 599 Named User	M8086N0003	M8086N0003	Named User	\$19.80	\$16.21
HR Management: 600 to 899 Named User	M8086N0006	M8086N0006	Named User	\$18.87	\$15.46
HR Management: 900 to 1199 Named User	M8086N0009	M8086N0009	Named User	\$18.02	\$14.75
HR Management: 1200 to 1499 Named User	M8086N0012	M8086N0012	Named User	\$17.24	\$14.12
HR Management: 1500 to 1999 Named User	M8086N0015	M8086N0015	Named User	\$15.87	\$13.00
HR Management: 2000 to 2499 Named User	M8086N0020	M8086N0020	Named User	\$14.71	\$12.04
HR Management: 2500 to 2999 Named User	M8086N0025	M8086N0025	Named User	\$13.70	\$11.22
HR Management: 3000 to 3499 Named User	M8086N0030	M8086N0030	Named User	\$12.82	\$10.49
HR Management: 3500 to 3999 Named User	M8086N0035	M8086N0035	Named User	\$11.36	\$9.30
HR Management: 4000 to 4499 Named User	M8086N0040	M8086N0040	Named User	\$10.20	\$8.35
HR Management: 4500 to 4999 Named User	M8086N0045	M8086N0045	Named User	\$9.26	\$7.59
HR Management: 5000 to 5499 Named User	M8086N0050	M8086N0050	Named User	\$8.47	\$6.94
HR Management: 5500 to 5999 Named User	M8086N0055	M8086N0055	Named User	\$7.81	\$6.40

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
HR Management: 6000 to 6499 Named User	M8086N0060	M8086N0060	Named User	\$7.25	\$5.93
HR Management: 6500 to 6999 Named User	M8086N0065	M8086N0065	Named User	\$6.76	\$5.53
HR Management: 7000 to 7499 Named User	M8086N0070	M8086N0070	Named User	\$6.33	\$5.18
HR Management: 7500 to 7999 Named User	M8086N0075	M8086N0075	Named User	\$5.95	\$4.88
HR Management: 8000 to 8499 Named User	M8086N0080	M8086N0080	Named User	\$5.62	\$4.59
HR Management: 8500 to 8999 Named User	M8086N0085	M8086N0085	Named User	\$5.32	\$4.36
HR Management: 9000 to 9499 Named User	M8086N0090	M8086N0090	Named User	\$5.05	\$4.13
HR Management: 9500 to 9999 Named User	M8086N0095	M8086N0095	Named User	\$4.81	\$3.94
HR Management: 10000 to 12499 Named User	M8086N0100	M8086N0100	Named User	\$4.59	\$3.76
HR Management: 12500 to 14999 Named User	M8086N0125	M8086N0125	Named User	\$4.12	\$3.38
HR Management: 15000 to 17499 Named User	M8086N0150	M8086N0150	Named User	\$3.73	\$3.05
HR Management: 17500 to 19999 Named User	M8086N0175	M8086N0175	Named User	\$3.41	\$2.80
HR Management: 20000 to 22499 Named User	M8086N0200	M8086N0200	Named User	\$3.14	\$2.57
HR Management: 22500 to 24999 Named User	M8086N0225	M8086N0225	Named User	\$2.92	\$2.40
HR Management: 25000 to 29999 Named User	M8086N0250	M8086N0250	Named User	\$2.72	\$2.23
HR Management: 30000 to 34999 Named User	M8086N0300	M8086N0300	Named User	\$2.54	\$2.08
HR Management: 35000 to 39999 Named User	M8086N0350	M8086N0350	Named User	\$2.39	\$1.95
HR Management: 40000 to 44999 Named User	M8086N0400	M8086N0400	Named User	\$2.26	\$1.85
HR Management: 45000 to 49999 Named User	M8086N0450	M8086N0450	Named User	\$2.14	\$1.75
HR Management: 50000 to 59999 Named User	M8086N0500	M8086N0500	Named User	\$2.03	\$1.66
HR Management: 60000 to 69999 Named User	M8086N0600	M8086N0600	Named User	\$1.99	\$1.62
HR Management: 70000 to 79999 Named	M8086N0700	M8086N0700	Named	\$1.95	\$1.60

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
User			User		
HR Management: 80000 to 89999 Named User	M8086N0800	M8086N0800	Named User	\$1.91	\$1.56
HR Management: 90000 to 99999 Named User	M8086N0900	M8086N0900	Named User	\$1.88	\$1.54
HR Management: 100000 to 124999 Named User	M8086N1000	M8086N1000	Named User	\$1.84	\$1.51
HR Management: 125000 to 149999 Named User	M8086N1250	M8086N1250	Named User	\$1.81	\$1.49
HR Management: 150000 to 199999 Named User	M8086N1500	M8086N1500	Named User	\$1.78	\$1.46
HR Management: 200000 to 249999 Named User	M8086N2000	M8086N2000	Named User	\$1.75	\$1.44
HR Management: 250000 to 500000 Named User	M8086N2500	M8086N2500	Named User	\$1.72	\$1.41
360 Multi-Rater Feedback Maintenance & Support					
360 Multi-Rater Feedback: 125 to 299 Named User	M8081N0001	M8081N0001	Named User	\$16.00	\$13.10
360 Multi-Rater Feedback: 300 to 599 Named User	M8081N0003	M8081N0003	Named User	\$15.84	\$12.98
360 Multi-Rater Feedback: 600 to 899 Named User	M8081N0006	M8081N0006	Named User	\$15.09	\$12.35
360 Multi-Rater Feedback: 900 to 1199 Named User	M8081N0009	M8081N0009	Named User	\$14.41	\$11.80
360 Multi-Rater Feedback: 1200 to 1499 Named User	M8081N0012	M8081N0012	Named User	\$13.79	\$11.28
360 Multi-Rater Feedback: 1500 to 1999 Named User	M8081N0015	M8081N0015	Named User	\$12.70	\$10.41
360 Multi-Rater Feedback: 2000 to 2499 Named User	M8081N0020	M8081N0020	Named User	\$11.76	\$9.62
360 Multi-Rater Feedback: 2500 to 2999 Named User	M8081N0025	M8081N0025	Named User	\$10.96	\$8.97
360 Multi-Rater Feedback: 3000 to 3499 Named User	M8081N0030	M8081N0030	Named User	\$10.26	\$8.40
360 Multi-Rater Feedback: 3500 to 3999 Named User	M8081N0035	M8081N0035	Named User	\$9.09	\$7.45
360 Multi-Rater Feedback: 4000 to 4499 Named User	M8081N0040	M8081N0040	Named User	\$8.16	\$6.68
360 Multi-Rater Feedback: 4500 to 4999 Named User	M8081N0045	M8081N0045	Named User	\$7.41	\$6.08
360 Multi-Rater Feedback: 5000 to 5499 Named User	M8081N0050	M8081N0050	Named User	\$6.78	\$5.55

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
360 Multi-Rater Feedback: 5500 to 5999 Named User	M8081N0055	M8081N0055	Named User	\$6.25	\$5.12
360 Multi-Rater Feedback: 6000 to 6499 Named User	M8081N0060	M8081N0060	Named User	\$5.80	\$4.75
360 Multi-Rater Feedback: 6500 to 6999 Named User	M8081N0065	M8081N0065	Named User	\$5.41	\$4.43
360 Multi-Rater Feedback: 7000 to 7499 Named User	M8081N0070	M8081N0070	Named User	\$5.06	\$4.14
360 Multi-Rater Feedback: 7500 to 7999 Named User	M8081N0075	M8081N0075	Named User	\$4.76	\$3.89
360 Multi-Rater Feedback: 8000 to 8499 Named User	M8081N0080	M8081N0080	Named User	\$4.49	\$3.68
360 Multi-Rater Feedback: 8500 to 8999 Named User	M8081N0085	M8081N0085	Named User	\$4.26	\$3.49
360 Multi-Rater Feedback: 9000 to 9499 Named User	M8081N0090	M8081N0090	Named User	\$4.04	\$3.31
360 Multi-Rater Feedback: 9500 to 9999 Named User	M8081N0095	M8081N0095	Named User	\$3.85	\$3.15
360 Multi-Rater Feedback: 10000 to 12499 Named User	M8081N0100	M8081N0100	Named User	\$3.67	\$3.01
360 Multi-Rater Feedback: 12500 to 14999 Named User	M8081N0125	M8081N0125	Named User	\$3.29	\$2.70
360 Multi-Rater Feedback: 15000 to 17499 Named User	M8081N0150	M8081N0150	Named User	\$2.99	\$2.45
360 Multi-Rater Feedback: 17500 to 19999 Named User	M8081N0175	M8081N0175	Named User	\$2.73	\$2.23
360 Multi-Rater Feedback: 20000 to 22499 Named User	M8081N0200	M8081N0200	Named User	\$2.52	\$2.07
360 Multi-Rater Feedback: 22500 to 24999 Named User	M8081N0225	M8081N0225	Named User	\$2.33	\$1.90
360 Multi-Rater Feedback: 25000 to 29999 Named User	M8081N0250	M8081N0250	Named User	\$2.17	\$1.77
360 Multi-Rater Feedback: 30000 to 34999 Named User	M8081N0300	M8081N0300	Named User	\$2.04	\$1.67
360 Multi-Rater Feedback: 35000 to 39999 Named User	M8081N0350	M8081N0350	Named User	\$1.91	\$1.56
360 Multi-Rater Feedback: 40000 to 44999 Named User	M8081N0400	M8081N0400	Named User	\$1.81	\$1.49
360 Multi-Rater Feedback: 45000 to 49999 Named User	M8081N0450	M8081N0450	Named User	\$1.71	\$1.40
360 Multi-Rater Feedback: 50000 to 59999 Named User	M8081N0500	M8081N0500	Named User	\$1.62	\$1.32
360 Multi-Rater Feedback: 60000 to	M8081N0600	M8081N0600	Named	\$1.59	\$1.30

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
69999 Named User			User		
360 Multi-Rater Feedback: 70000 to 79999 Named User	M8081N0700	M8081N0700	Named User	\$1.56	\$1.27
360 Multi-Rater Feedback: 80000 to 89999 Named User	M8081N0800	M8081N0800	Named User	\$1.53	\$1.25
360 Multi-Rater Feedback: 90000 to 99999 Named User	M8081N0900	M8081N0900	Named User	\$1.50	\$1.24
360 Multi-Rater Feedback: 100000 to 124999 Named User	M8081N1000	M8081N1000	Named User	\$1.47	\$1.21
360 Multi-Rater Feedback: 125000 to 149999 Named User	M8081N1250	M8081N1250	Named User	\$1.45	\$1.19
360 Multi-Rater Feedback: 150000 to 199999 Named User	M8081N1500	M8081N1500	Named User	\$1.42	\$1.16
360 Multi-Rater Feedback: 200000 to 249999 Named User	M8081N2000	M8081N2000	Named User	\$1.40	\$1.15
360 Multi-Rater Feedback: 250000 to 500000 Named User	M8081N2500	M8081N2500	Named User	\$1.37	\$1.12
<b><i>Performance Management Maintenance &amp; Support</i></b>					
Performance Management: 300 to 599 Named User	M8072N0003	M8072N0003	Named User	\$19.80	\$16.21
Performance Management: 600 to 899 Named User	M8072N0006	M8072N0006	Named User	\$18.87	\$15.46
Performance Management: 900 to 1199 Named User	M8072N0009	M8072N0009	Named User	\$18.02	\$14.75
Performance Management: 1200 to 1499 Named User	M8072N0012	M8072N0012	Named User	\$17.24	\$14.12
Performance Management: 1500 to 1999 Named User	M8072N0015	M8072N0015	Named User	\$15.87	\$13.00
Performance Management: 2000 to 2499 Named User	M8072N0020	M8072N0020	Named User	\$14.71	\$12.04
Performance Management: 2500 to 2999 Named User	M8072N0025	M8072N0025	Named User	\$13.70	\$11.22
Performance Management: 3000 to 3499 Named User	M8072N0030	M8072N0030	Named User	\$12.82	\$10.49
Performance Management: 3500 to 3999 Named User	M8072N0035	M8072N0035	Named User	\$11.36	\$9.30
Performance Management: 4000 to 4499 Named User	M8072N0040	M8072N0040	Named User	\$10.20	\$8.35
Performance Management: 4500 to 4999 Named User	M8072N0045	M8072N0045	Named User	\$9.26	\$7.59
Performance Management: 5000 to 5499	M8072N0050	M8072N0050	Named	\$8.47	\$6.94

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Named User			User		
Performance Management: 5500 to 5999 Named User	M8072N0055	M8072N0055	Named User	\$7.81	\$6.40
Performance Management: 6000 to 6499 Named User	M8072N0060	M8072N0060	Named User	\$7.25	\$5.93
Performance Management: 6500 to 6999 Named User	M8072N0065	M8072N0065	Named User	\$6.76	\$5.53
Performance Management: 7000 to 7499 Named User	M8072N0070	M8072N0070	Named User	\$6.33	\$5.18
Performance Management: 7500 to 7999 Named User	M8072N0075	M8072N0075	Named User	\$5.95	\$4.88
Performance Management: 8000 to 8499 Named User	M8072N0080	M8072N0080	Named User	\$5.62	\$4.59
Performance Management: 8500 to 8999 Named User	M8072N0085	M8072N0085	Named User	\$5.32	\$4.36
Performance Management: 9000 to 9499 Named User	M8072N0090	M8072N0090	Named User	\$5.05	\$4.13
Performance Management: 9500 to 9999 Named User	M8072N0095	M8072N0095	Named User	\$4.81	\$3.94
Performance Management: 10000 to 12499 Named User	M8072N0100	M8072N0100	Named User	\$4.59	\$3.76
Performance Management: 12500 to 14999 Named User	M8072N0125	M8072N0125	Named User	\$4.12	\$3.38
Performance Management: 15000 to 17499 Named User	M8072N0150	M8072N0150	Named User	\$3.73	\$3.05
Performance Management: 17500 to 19999 Named User	M8072N0175	M8072N0175	Named User	\$3.41	\$2.80
Performance Management: 20000 to 22499 Named User	M8072N0200	M8072N0200	Named User	\$3.14	\$2.57
Performance Management: 22500 to 24999 Named User	M8072N0225	M8072N0225	Named User	\$2.92	\$2.40
Performance Management: 25000 to 29999 Named User	M8072N0250	M8072N0250	Named User	\$2.72	\$2.23
Performance Management: 30000 to 34999 Named User	M8072N0300	M8072N0300	Named User	\$2.54	\$2.08
Performance Management: 35000 to 39999 Named User	M8072N0350	M8072N0350	Named User	\$2.39	\$1.95
Performance Management: 40000 to 44999 Named User	M8072N0400	M8072N0400	Named User	\$2.26	\$1.85
Performance Management: 45000 to 49999 Named User	M8072N0450	M8072N0450	Named User	\$2.14	\$1.75
Performance Management: 50000 to 59999 Named User	M8072N0500	M8072N0500	Named User	\$2.03	\$1.66

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Performance Management: 60000 to 69999 Named User	M8072N0600	M8072N0600	Named User	\$1.99	\$1.62
Performance Management: 70000 to 79999 Named User	M8072N0700	M8072N0700	Named User	\$1.95	\$1.60
Performance Management: 80000 to 89999 Named User	M8072N0800	M8072N0800	Named User	\$1.91	\$1.56
Performance Management: 90000 to 99999 Named User	M8072N0900	M8072N0900	Named User	\$1.88	\$1.54
Performance Management: 100000 to 124999 Named User	M8072N1000	M8072N1000	Named User	\$1.84	\$1.51
Performance Management: 125000 to 149999 Named User	M8072N1250	M8072N1250	Named User	\$1.81	\$1.49
Performance Management: 150000 to 199999 Named User	M8072N1500	M8072N1500	Named User	\$1.78	\$1.46
Performance Management: 200000 to 249999 Named User	M8072N2000	M8072N2000	Named User	\$1.75	\$1.44
Performance Management: 250000 to 500000 Named User	M8072N2500	M8072N2500	Named User	\$1.72	\$1.41
<b><i>Succession Planning Maintenance &amp; Support</i></b>					
Succession Planning: 300 to 599 Named User	M8078N0003	M8078N0003	Named User	\$19.80	\$16.21
Succession Planning: 600 to 899 Named User	M8078N0006	M8078N0006	Named User	\$18.87	\$15.46
Succession Planning: 900 to 1199 Named User	M8078N0009	M8078N0009	Named User	\$18.02	\$14.75
Succession Planning: 1200 to 1499 Named User	M8078N0012	M8078N0012	Named User	\$17.24	\$14.12
Succession Planning: 1500 to 1999 Named User	M8078N0015	M8078N0015	Named User	\$15.87	\$13.00
Succession Planning: 2000 to 2499 Named User	M8078N0020	M8078N0020	Named User	\$14.71	\$12.04
Succession Planning: 2500 to 2999 Named User	M8078N0025	M8078N0025	Named User	\$13.70	\$11.22
Succession Planning: 3000 to 3499 Named User	M8078N0030	M8078N0030	Named User	\$12.82	\$10.49
Succession Planning: 3500 to 3999 Named User	M8078N0035	M8078N0035	Named User	\$11.36	\$9.30
Succession Planning: 4000 to 4499 Named User	M8078N0040	M8078N0040	Named User	\$10.20	\$8.35
Succession Planning: 4500 to 4999 Named User	M8078N0045	M8078N0045	Named User	\$9.26	\$7.59

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Succession Planning: 5000 to 5499 Named User	M8078N0050	M8078N0050	Named User	\$8.47	\$6.94
Succession Planning: 5500 to 5999 Named User	M8078N0055	M8078N0055	Named User	\$7.81	\$6.40
Succession Planning: 6000 to 6499 Named User	M8078N0060	M8078N0060	Named User	\$7.25	\$5.93
Succession Planning: 6500 to 6999 Named User	M8078N0065	M8078N0065	Named User	\$6.76	\$5.53
Succession Planning: 7000 to 7499 Named User	M8078N0070	M8078N0070	Named User	\$6.33	\$5.18
Succession Planning: 7500 to 7999 Named User	M8078N0075	M8078N0075	Named User	\$5.95	\$4.88
Succession Planning: 8000 to 8499 Named User	M8078N0080	M8078N0080	Named User	\$5.62	\$4.59
Succession Planning: 8500 to 8999 Named User	M8078N0085	M8078N0085	Named User	\$5.32	\$4.36
Succession Planning: 9000 to 9499 Named User	M8078N0090	M8078N0090	Named User	\$5.05	\$4.13
Succession Planning: 9500 to 9999 Named User	M8078N0095	M8078N0095	Named User	\$4.81	\$3.94
Succession Planning: 10000 to 12499 Named User	M8078N0100	M8078N0100	Named User	\$4.59	\$3.76
Succession Planning: 12500 to 14999 Named User	M8078N0125	M8078N0125	Named User	\$4.12	\$3.38
Succession Planning: 15000 to 17499 Named User	M8078N0150	M8078N0150	Named User	\$3.73	\$3.05
Succession Planning: 17500 to 19999 Named User	M8078N0175	M8078N0175	Named User	\$3.41	\$2.80
Succession Planning: 20000 to 22499 Named User	M8078N0200	M8078N0200	Named User	\$3.14	\$2.57
Succession Planning: 22500 to 24999 Named User	M8078N0225	M8078N0225	Named User	\$2.92	\$2.40
Succession Planning: 25000 to 29999 Named User	M8078N0250	M8078N0250	Named User	\$2.72	\$2.23
Succession Planning: 30000 to 34999 Named User	M8078N0300	M8078N0300	Named User	\$2.54	\$2.08
Succession Planning: 35000 to 39999 Named User	M8078N0350	M8078N0350	Named User	\$2.39	\$1.95
Succession Planning: 40000 to 44999 Named User	M8078N0400	M8078N0400	Named User	\$2.26	\$1.85
Succession Planning: 45000 to 49999 Named User	M8078N0450	M8078N0450	Named User	\$2.14	\$1.75
Succession Planning: 50000 to 59999	M8078N0500	M8078N0500	Named	\$2.03	\$1.66

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Named User			User		
Succession Planning: 60000 to 69999 Named User	M8078N0600	M8078N0600	Named User	\$1.99	\$1.62
Succession Planning: 70000 to 79999 Named User	M8078N0700	M8078N0700	Named User	\$1.95	\$1.60
Succession Planning: 80000 to 89999 Named User	M8078N0800	M8078N0800	Named User	\$1.91	\$1.56
Succession Planning: 90000 to 99999 Named User	M8078N0900	M8078N0900	Named User	\$1.88	\$1.54
Succession Planning: 100000 to 124999 Named User	M8078N1000	M8078N1000	Named User	\$1.84	\$1.51
Succession Planning: 125000 to 149999 Named User	M8078N1250	M8078N1250	Named User	\$1.81	\$1.49
Succession Planning: 150000 to 199999 Named User	M8078N1500	M8078N1500	Named User	\$1.78	\$1.46
Succession Planning: 200000 to 249999 Named User	M8078N2000	M8078N2000	Named User	\$1.75	\$1.44
Succession Planning: 250000 to 500000 Named User	M8078N2500	M8078N2500	Named User	\$1.72	\$1.41

**ToolBook Authoring**

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
ToolBook Annual Maintenance & Support: 1 to 9999999 Named User	M8449N0000	M8449N0000	Named User	\$995.00	\$814.55
ToolBook Upgrade Annual Maintenance & Suppot: 1 to 9999999 Named User	M8449N0000U	M8449N0000U	Named User	\$995.00	\$814.55

**Workforce Management**

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
<i>WFM Mobile Maintenance &amp; Support</i>					
Mobile - WFM: 50 to 400 Named User	M8651N0001	M8651N0001	Named User	\$7.44	\$6.10

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Mobile - WFM: 400 to 600 Named User	M8651N0004	M8651N0004	Named User	\$7.20	\$5.89
Mobile - WFM: 600 to 800 Named User	M8651N0006	M8651N0006	Named User	\$6.96	\$5.69
Mobile - WFM: 800 to 1000 Named User	M8651N0008	M8651N0008	Named User	\$6.72	\$5.50
Mobile - WFM: 1000 to 1200 Named User	M8651N0010	M8651N0010	Named User	\$6.48	\$5.30
Mobile - WFM: 1200 to 1400 Named User	M8651N0012	M8651N0012	Named User	\$6.24	\$5.12
Mobile - WFM: 1400 to 1600 Named User	M8651N0014	M8651N0014	Named User	\$6.00	\$4.92
Mobile - WFM: 1600 to 1800 Named User	M8651N0016	M8651N0016	Named User	\$5.76	\$4.72
Mobile - WFM: 1800 to 2000 Named User	M8651N0018	M8651N0018	Named User	\$5.52	\$4.52
Mobile - WFM: 2000 to 2200 Named User	M8651N0020	M8651N0020	Named User	\$5.28	\$4.32
Mobile - WFM: 2200 to 2400 Named User	M8651N0022	M8651N0022	Named User	\$5.04	\$4.13
Mobile - WFM: 2400 to 2600 Named User	M8651N0024	M8651N0024	Named User	\$4.80	\$3.93
Mobile - WFM: 2600 to 2800 Named User	M8651N0026	M8651N0026	Named User	\$4.56	\$3.73
Mobile - WFM: 2800 to 3000 Named User	M8651N0028	M8651N0028	Named User	\$4.32	\$3.54
Mobile - WFM: 3000 to 4000 Named User	M8651N0030	M8651N0030	Named User	\$4.08	\$3.34
Mobile - WFM: 4000 to 5000 Named User	M8651N0040	M8651N0040	Named User	\$3.84	\$3.15
Mobile - WFM: 5000 to 6000 Named User	M8651N0050	M8651N0050	Named User	\$3.60	\$2.95
Mobile - WFM: 6000 to 7000 Named User	M8651N0060	M8651N0060	Named User	\$3.36	\$2.75
Mobile - WFM: 7000 to 8000 Named User	M8651N0070	M8651N0070	Named User	\$3.12	\$2.56
Mobile - WFM: 8000 to 9000 Named User	M8651N0080	M8651N0080	Named User	\$2.88	\$2.36
Mobile - WFM: 9000 to 10000 Named User	M8651N0090	M8651N0090	Named User	\$2.64	\$2.17
Mobile - WFM: 10000 to 9999999 Named User	M8651N0100	M8651N0100	Named User	\$2.40	\$1.96

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
<b><i>WFM Absence Management Maintenance &amp; Support</i></b>					
WFM Absence Management – HS: 501 to 750 Named User	M8642N0005	M8642N0005	Named User	\$24.95	\$20.42
WFM Absence Management – HS: 1001 to 2500 Named User	M8642N0010	M8642N0010	Named User	\$23.17	\$18.97
WFM Absence Management – HS: 5001 to 7500 Named User	M8642N0050	M8642N0050	Named User	\$21.39	\$17.51
WFM Absence Management – HS: 10001 to 12500 Named User	M8642N0100	M8642N0100	Named User	\$18.71	\$15.31
WFM Absence Management – HS: 15001 to 17500 Named User	M8642N0150	M8642N0150	Named User	\$16.93	\$13.86
WFM Absence Management – HS: 20001 to 25000 Named User	M8642N0200	M8642N0200	Named User	\$15.15	\$12.40
WFM Absence Management – HS: 30001 to 35000 Named User	M8642N0300	M8642N0300	Named User	\$13.37	\$10.94
WFM Absence Management – HS: 40001 to + Named User	M8642N0400	M8642N0400	Named User	\$11.58	\$9.48
WFM Absence Management - License: 250 to 500 Named User	M9200N0003	M9200N0003	Named User	\$14.00	\$11.47
WFM Absence Management - License: 501 to 750 Named User	M9200N0005	M9200N0005	Named User	\$13.00	\$10.64
WFM Absence Management - License: 751 to 1000 Named User	M9200N0008	M9200N0008	Named User	\$7.02	\$5.74
WFM Absence Management - License: 1001 to 2500 Named User	M9200N0010	M9200N0010	Named User	\$6.76	\$5.53
WFM Absence Management - License: 2501 to 5000 Named User	M9200N0025	M9200N0025	Named User	\$6.50	\$5.33
WFM Absence Management - License: 5001 to 7500 Named User	M9200N0050	M9200N0050	Named User	\$6.24	\$5.12
WFM Absence Management - License: 7501 to 10000 Named User	M9200N0075	M9200N0075	Named User	\$5.72	\$4.69
WFM Absence Management - License: 10001 to 12500 Named User	M9200N0100	M9200N0100	Named User	\$5.46	\$4.47
WFM Absence Management - License: 12501 to 15000 Named User	M9200N0125	M9200N0125	Named User	\$5.20	\$4.26
WFM Absence Management - License: 15001 to 17500 Named User	M9200N0150	M9200N0150	Named User	\$4.94	\$4.04
WFM Absence Management - License: 17501 to 20000 Named User	M9200N0175	M9200N0175	Named User	\$4.68	\$3.83
WFM Absence Management - License: 20001 to 25000 Named User	M9200N0200	M9200N0200	Named User	\$4.42	\$3.62

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
WFM Absence Management - License: 25001 to 30000 Named User	M9200N0250	M9200N0250	Named User	\$4.16	\$3.41
WFM Absence Management - License: 30001 to 35000 Named User	M9200N0300	M9200N0300	Named User	\$3.90	\$3.20
WFM Absence Management - License: 35001 to 40000 Named User	M9200N0350	M9200N0350	Named User	\$3.64	\$2.98
WFM Absence Management - License: 40001 to 45000 Named User	M9200N0400	M9200N0400	Named User	\$3.38	\$2.77
<b><i>WFM Advanced Scheduling Maintenance &amp; Support</i></b>					
WFM Advanced Scheduling – HS: 501 to 750 Named User	M8643N0005	M8643N0005	Named User	\$49.90	\$40.86
WFM Advanced Scheduling – HS: 1001 to 2500 Named User	M8643N0010	M8643N0010	Named User	\$46.34	\$37.93
WFM Advanced Scheduling – HS: 5001 to 7500 Named User	M8643N0050	M8643N0050	Named User	\$42.77	\$35.01
WFM Advanced Scheduling – HS: 10001 to 12500 Named User	M8643N0100	M8643N0100	Named User	\$37.43	\$30.64
WFM Advanced Scheduling – HS: 15001 to 17500 Named User	M8643N0150	M8643N0150	Named User	\$33.86	\$27.72
WFM Advanced Scheduling – HS: 20001 to 25000 Named User	M8643N0200	M8643N0200	Named User	\$30.30	\$24.82
WFM Advanced Scheduling – HS: 30001 to 35000 Named User	M8643N0300	M8643N0300	Named User	\$26.73	\$21.87
WFM Advanced Scheduling – HS: 40001 to + Named User	M8643N0400	M8643N0400	Named User	\$23.17	\$18.97
WFM Advanced Scheduling - License: 250 to 500 Named User	M9199N0003	M9199N0003	Named User	\$24.00	\$19.65
WFM Advanced Scheduling - License: 501 to 750 Named User	M9199N0005	M9199N0005	Named User	\$20.00	\$16.37
WFM Advanced Scheduling - License: 751 to 1000 Named User	M9199N0008	M9199N0008	Named User	\$14.04	\$11.50
WFM Advanced Scheduling - License: 1001 to 2500 Named User	M9199N0010	M9199N0010	Named User	\$13.52	\$11.07
WFM Advanced Scheduling - License: 2501 to 5000 Named User	M9199N0025	M9199N0025	Named User	\$13.00	\$10.64
WFM Advanced Scheduling - License: 5001 to 7500 Named User	M9199N0050	M9199N0050	Named User	\$12.48	\$10.22
WFM Advanced Scheduling - License: 7501 to 10000 Named User	M9199N0075	M9199N0075	Named User	\$11.44	\$9.37
WFM Advanced Scheduling - License: 10001 to 12500 Named User	M9199N0100	M9199N0100	Named User	\$10.92	\$8.95

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
WFM Advanced Scheduling - License: 12501 to 15000 Named User	M9199N0125	M9199N0125	Named User	\$10.40	\$8.51
WFM Advanced Scheduling - License: 15001 to 17500 Named User	M9199N0150	M9199N0150	Named User	\$9.88	\$8.09
WFM Advanced Scheduling - License: 17501 to 20000 Named User	M9199N0175	M9199N0175	Named User	\$9.36	\$7.66
WFM Advanced Scheduling - License: 20001 to 25000 Named User	M9199N0200	M9199N0200	Named User	\$8.84	\$7.24
WFM Advanced Scheduling - License: 25001 to 30000 Named User	M9199N0250	M9199N0250	Named User	\$8.32	\$6.81
WFM Advanced Scheduling - License: 30001 to 35000 Named User	M9199N0300	M9199N0300	Named User	\$7.80	\$6.39
WFM Advanced Scheduling - License: 35001 to 40000 Named User	M9199N0350	M9199N0350	Named User	\$7.28	\$5.95
WFM Advanced Scheduling - License: 40001 to 45000 Named User	M9199N0400	M9199N0400	Named User	\$6.76	\$5.53
<b><i>WFM Analytics Maintenance &amp; Support</i></b>					
WFM Analytics - License: 7500 to 7500 Named User	M9191N0075	M9191N0075	Named User	\$0.53	\$0.43
WFM Analytics - License: 15000 to 15000 Named User	M9191N0150	M9191N0150	Named User	\$0.33	\$0.26
WFM Analytics - License: 25000 to 25000 Named User	M9191N0250	M9191N0250	Named User	\$0.24	\$0.20
WFM Analytics - License: 45000 to 45000 Named User	M9191N0450	M9191N0450	Named User	\$0.16	\$0.13
<b><i>WFM Time &amp; Attendance Maintenance &amp; Support</i></b>					
WFM Time & Attendance – HS: 501 to 750 Named User	M8641N0005	M8641N0005	Named User	\$49.90	\$40.86
WFM Time & Attendance – HS: 1001 to 2500 Named User	M8641N0010	M8641N0010	Named User	\$46.34	\$37.93
WFM Time & Attendance – HS: 5001 to 7500 Named User	M8641N0050	M8641N0050	Named User	\$42.72	\$34.97
WFM Time & Attendance – HS: 10001 to 12500 Named User	M8641N0100	M8641N0100	Named User	\$37.44	\$30.66
WFM Time & Attendance – HS: 15001 to 17500 Named User	M8641N0150	M8641N0150	Named User	\$33.84	\$27.71
WFM Time & Attendance - License: 200 to 500 Named User	M8644N0002	M8644N0002	Named User	\$24.00	\$19.65
WFM Time & Attendance - License: 501	M8644N0005	M8644N0005	Named	\$20.00	\$16.37

<b>Software Product Maintenance &amp; Support</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
to 750 Named User			User		
WFM Time & Attendance - License: 751 to 1000 Named User	M8644N0008	M8644N0008	Named User	\$14.04	\$11.50
WFM Time & Attendance - License: 1001 to 2500 Named User	M8644N0010	M8644N0010	Named User	\$13.52	\$11.07
WFM Time & Attendance - License: 2501 to 5000 Named User	M8644N0025	M8644N0025	Named User	\$13.00	\$10.64
WFM Time & Attendance - License: 5001 to 7500 Named User	M8644N0050	M8644N0050	Named User	\$12.48	\$10.22
WFM Time & Attendance - License: 7501 to 10000 Named User	M8644N0075	M8644N0075	Named User	\$11.44	\$9.37
WFM Time & Attendance - License: 10001 to 12500 Named User	M8644N0100	M8644N0100	Named User	\$10.92	\$8.95
WFM Time & Attendance - License: 12501 to 15000 Named User	M8644N0125	M8644N0125	Named User	\$10.40	\$8.51
WFM Time & Attendance - License: 15001 to 17500 Named User	M8644N0150	M8644N0150	Named User	\$9.88	\$8.09
WFM Time & Attendance - License: 17501 to 20000 Named User	M8644N0175	M8644N0175	Named User	\$9.36	\$7.66
WFM Time & Attendance - License: 20001 to 25000 Named User	M8644N0200	M8644N0200	Named User	\$8.84	\$7.24
WFM Time & Attendance - License: 25001 to 30000 Named User	M8644N0250	M8644N0250	Named User	\$8.32	\$6.81
WFM Time & Attendance - License: 30001 to 35000 Named User	M8644N0300	M8644N0300	Named User	\$7.80	\$6.39
WFM Time & Attendance - License: 35001 to 40000 Named User	M8644N0350	M8644N0350	Named User	\$7.28	\$5.95
WFM Time & Attendance - License: 40001 to 45000 Named User	M8644N0400	M8644N0400	Named User	\$6.76	\$5.53

**Hosting**

<b>Software Hosting Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Enterprise LMS Monthly Per Server Service Fee (Required w/Monthly	H0001AA	H0001AA	Host	\$3,500.00	\$2,865.24
Enterprise LMS (1000 to 4999 Licensed Users)	H0001AB	H0001AB	User	\$0.40	\$0.33
Enterprise LMS (5000 to 9999 Licensed Users)	H0001AC	H0001AC	User	\$0.35	\$0.29
Enterprise LMS (10,000 to 19,999 Licensed Users)	H0001AD	H0001AD	User	\$0.30	\$0.25

Enterprise LMS (20,000 to 49,999 Licensed Users)	H0001AE	H0001AE	User	\$0.25	\$0.20
Enterprise LMS (50,000 to 99,999 Licensed Users)	H0001AF	H0001AF	User	\$0.20	\$0.16
Enterprise LMS (100,000 or more Licensed Users)	H0001AG	H0001AG	User	\$0.18	\$0.15
Enterprise LCMS(5 to 9 Licensed Users)	H0002AB	H0002AB	User	\$125.00	\$102.33
Enterprise LCMS (10 to 14 Licensed Users)	H0002AC	H0002AC	User	\$105.00	\$85.95
Enterprise LCMS (15 to 19 Licensed Users)	H0002AD	H0002AD	User	\$90.00	\$73.68
Enterprise LCMS (20 or more Licensed Users)	H0002AE	H0002AE	User	\$80.00	\$65.49
Dedicated Web Server with SAN Storage	H0008AE-1	H0008AE-1	Server	\$25,200.00	\$20,629.72
Dedicated Web Server Setup Fee: 1	H0008AE-3	H0008AE-3	Server	\$3,000.00	\$2,455.92
Dedicated Database Server with SAN Storage	H0008AG-1	H0008AG-1	Server	\$37,200.00	\$30,453.40
Dedicated Database Server Setup Fee: 1	H0008AG-3	H0008AG-3	Server	\$4,000.00	\$3,274.56
Virtual Dedicated Web Server with SAN Storage	VH0008AE-1	VH0008AE-1	Server	\$13,400.00	\$10,969.77
Virtual Dedicated Web Server Setup Fee: 1	VH0008AE-3	VH0008AE-3	Server	\$2,000.00	\$1,637.28
Virtual Dedicated Database Server with SAN Storage	VH0008AG-1	VH0008AG-1	Server	\$24,000.00	\$19,647.36
Virtual Dedicated Database Server Setup Fee: 1	VH0008AG-3	VH0008AG-3	Server	\$3,000.00	\$2,455.92

**SPECIAL ITEM NUMBER 132-50 – Training**

**SumTotal Training Services**

<b>Training Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Onsite Government Facility (up to 10 Participants) - 1 Day Course	ISSI-STO-OST-1	ISSI-STO-OST-1	Class	\$8,000.00	\$6,549.12
Onsite Government Facility (up to 10 Participants) - 2 Day Course	ISSI-STO-OST-2	ISSI-STO-OST-2	Class	\$16,000.00	\$13,098.24
Onsite Government Facility (up to 10 Participants) - 3 Day Course	ISSI-STO-OST-3	ISSI-STO-OST-3	Class	\$24,000.00	\$19,647.36
Using & Managing Enterprise LMS - Public Class per Seat Cost	STS-MNG-1	STS-MNG-1	Participant	\$3,000.00	\$2,455.92
Using & Managing Enterprise LMS - Private Class (Up to 10 Students)	STS-MNG-2	STS-MNG-2	Class	\$24,000.00	\$19,647.36

**SPECIAL ITEM NUMBER 132-52 – Subscription Services****SaaS License Software Subscriptions**

SumTotal provides their analytics, talent, human resources, learning, and workforce management software to the Government on a subscription basis. SaaS offerings are never customized. SumTotal provides limited configuration and branding options in the SaaS offerings.

*Analytics SaaS*

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Analytics Tier 1 – SaaS: 4000 to 4499 Named User	S9244N0040	S9244N0040	Named User	\$6.02	\$5.02
Analytics Tier 1 – SaaS: 4500 to 4999 Named User	S9244N0045	S9244N0045	Named User	\$5.75	\$4.72
Analytics Tier 1 – SaaS: 5000 to 5499 Named User	S9244N0050	S9244N0050	Named User	\$5.65	\$4.63
Analytics Tier 1 – SaaS: 5500 to 5999 Named User	S9244N0055	S9244N0055	Named User	\$5.56	\$4.56
Analytics Tier 1 – SaaS: 6000 to 6499 Named User	S9244N0060	S9244N0060	Named User	\$5.47	\$4.48
Analytics Tier 1 – SaaS: 6500 to 6999 Named User	S9244N0065	S9244N0065	Named User	\$5.38	\$4.41
Analytics Tier 1 – SaaS: 7000 to 7499 Named User	S9244N0070	S9244N0070	Named User	\$5.33	\$4.37
Analytics Tier 1 – SaaS: 7500 to 7999 Named User	S9244N0075	S9244N0075	Named User	\$5.27	\$4.32
Analytics Tier 1 – SaaS: 8000 to 8499 Named User	S9244N0080	S9244N0080	Named User	\$5.22	\$4.28
Analytics Tier 1 – SaaS: 8500 to 8999 Named User	S9244N0085	S9244N0085	Named User	\$5.16	\$4.23
Analytics Tier 1 – SaaS: 9000 to 9499 Named User	S9244N0090	S9244N0090	Named User	\$5.11	\$4.19
Analytics Tier 1 – SaaS: 9500 to 9999 Named User	S9244N0095	S9244N0095	Named User	\$5.06	\$4.14
Analytics Tier 1 – SaaS: 10000 to 12499 Named User	S9244N0100	S9244N0100	Named User	\$4.82	\$3.96
Analytics Tier 1 – SaaS: 12500 to 14999 Named User	S9244N0125	S9244N0125	Named User	\$4.60	\$3.77
Analytics Tier 1 – SaaS: 15000 to 17499 Named User	S9244N0150	S9244N0150	Named User	\$4.37	\$3.59
Analytics Tier 1 – SaaS: 17500 to 19999 Named User	S9244N0175	S9244N0175	Named User	\$4.15	\$3.41
Analytics Tier 1 – SaaS: 20000 to 22499 Named User	S9244N0200	S9244N0200	Named User	\$3.91	\$3.21
Analytics Tier 1 – SaaS: 22500 to 24999 Named User	S9244N0225	S9244N0225	Named User	\$3.70	\$3.03

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Analytics Tier 1 – SaaS: 25000 to 29999 Named User	S9244N0250	S9244N0250	Named User	\$3.51	\$2.88
Analytics Tier 1 – SaaS: 30000 to 34999 Named User	S9244N0300	S9244N0300	Named User	\$3.33	\$2.73
Analytics Tier 1 – SaaS: 35000 to 39999 Named User	S9244N0350	S9244N0350	Named User	\$3.18	\$2.61
Analytics Tier 1 – SaaS: 40000 to 44999 Named User	S9244N0400	S9244N0400	Named User	\$3.04	\$2.50
Analytics Tier 1 – SaaS: 45000 to 49999 Named User	S9244N0450	S9244N0450	Named User	\$2.91	\$2.40
Analytics Tier 1 – SaaS: 50000 to 59999 Named User	S9244N0500	S9244N0500	Named User	\$2.78	\$2.28
Analytics Tier 1 – SaaS: 60000 to 69999 Named User	S9244N0600	S9244N0600	Named User	\$2.66	\$2.18
Analytics Tier 1 – SaaS: 70000 to 79999 Named User	S9244N0700	S9244N0700	Named User	\$2.56	\$2.11
Analytics Tier 1 – SaaS: 80000 to 89999 Named User	S9244N0800	S9244N0800	Named User	\$2.46	\$2.11
Analytics Tier 1 – SaaS: 90000 to 99999 Named User	S9244N0900	S9244N0900	Named User	\$2.37	\$2.11
Analytics Tier 1 – SaaS: 100000 to 124999 Named User	S9244N1000	S9244N1000	Named User	\$2.28	\$2.10
Analytics Tier 1 – SaaS: 125000 to 149999 Named User	S9244N1250	S9244N1250	Named User	\$2.20	\$2.07
Analytics Tier 1 – SaaS: 150000 to 199999 Named User	S9244N1500	S9244N1500	Named User	\$2.13	\$2.05
Analytics Tier 1 – SaaS: 200000 to 249999 Named User	S9244N2000	S9244N2000	Named User	\$2.06	\$2.03
Analytics Tier 1 – SaaS: 250000 to + Named User	S9244N2500	S9244N2500	Named User	\$2.02	\$2.00
Analytics Tier 2 – SaaS: 2000 to 2499 Named User	S9246N0020	S9246N0020	Named User	\$11.99	\$11.90
Analytics Tier 2 – SaaS: 2500 to 2999 Named User	S9246N0025	S9246N0025	Named User	\$10.49	\$10.63
Analytics Tier 2 – SaaS: 3000 to 3499 Named User	S9246N0030	S9246N0030	Named User	\$9.50	\$10.08
Analytics Tier 2 – SaaS: 3500 to 3999 Named User	S9246N0035	S9246N0035	Named User	\$8.90	\$9.58
Analytics Tier 2 – SaaS: 4000 to 4499 Named User	S9246N0040	S9246N0040	Named User	\$8.19	\$9.12
Analytics Tier 2 – SaaS: 4500 to 4999 Named User	S9246N0045	S9246N0045	Named User	\$8.71	\$7.84
Analytics Tier 2 – SaaS: 5000 to 5499 Named User	S9246N0050	S9246N0050	Named User	\$8.56	\$7.30

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Analytics Tier 2 – SaaS: 5500 to 5999 Named User	S9246N0055	S9246N0055	Named User	\$8.42	\$6.83
Analytics Tier 2 – SaaS: 6000 to 6499 Named User	S9246N0060	S9246N0060	Named User	\$8.28	\$6.78
Analytics Tier 2 – SaaS: 6500 to 6999 Named User	S9246N0065	S9246N0065	Named User	\$8.15	\$6.67
Analytics Tier 2 – SaaS: 7000 to 7499 Named User	S9246N0070	S9246N0070	Named User	\$8.07	\$6.61
Analytics Tier 2 – SaaS: 7500 to 7999 Named User	S9246N0075	S9246N0075	Named User	\$7.99	\$6.54
Analytics Tier 2 – SaaS: 8000 to 8499 Named User	S9246N0080	S9246N0080	Named User	\$7.91	\$6.48
Analytics Tier 2 – SaaS: 8500 to 8999 Named User	S9246N0085	S9246N0085	Named User	\$7.82	\$6.40
Analytics Tier 2 – SaaS: 9000 to 9499 Named User	S9246N0090	S9246N0090	Named User	\$7.74	\$6.34
Analytics Tier 2 – SaaS: 9500 to 9999 Named User	S9246N0095	S9246N0095	Named User	\$7.67	\$6.28
Analytics Tier 2 – SaaS: 10000 to 12499 Named User	S9246N0100	S9246N0100	Named User	\$7.31	\$5.98
Analytics Tier 2 – SaaS: 12500 to 14999 Named User	S9246N0125	S9246N0125	Named User	\$6.98	\$5.71
Analytics Tier 2 – SaaS: 15000 to 17499 Named User	S9246N0150	S9246N0150	Named User	\$6.62	\$5.48
Analytics Tier 2 – SaaS: 17500 to 19999 Named User	S9246N0175	S9246N0175	Named User	\$6.29	\$5.34
Analytics Tier 2 – SaaS: 20000 to 22499 Named User	S9246N0200	S9246N0200	Named User	\$5.93	\$5.28
Analytics Tier 2 – SaaS: 22500 to 24999 Named User	S9246N0225	S9246N0225	Named User	\$5.60	\$5.20
Analytics Tier 2 – SaaS: 25000 to 29999 Named User	S9246N0250	S9246N0250	Named User	\$5.31	\$5.17
Analytics Tier 2 – SaaS: 30000 to 34999 Named User	S9246N0300	S9246N0300	Named User	\$5.09	\$5.05
Analytics Tier 2 – SaaS: 35000 to 39999 Named User	S9246N0350	S9246N0350	Named User	\$5.03	\$4.99
Analytics Tier 2 – SaaS: 40000 to 44999 Named User	S9246N0400	S9246N0400	Named User	\$4.99	\$4.95
Analytics Tier 2 – SaaS: 45000 to 49999 Named User	S9246N0450	S9246N0450	Named User	\$4.95	\$4.91
Analytics Tier 2 – SaaS: 50000 to 59999 Named User	S9246N0500	S9246N0500	Named User	\$4.93	\$4.39
Analytics Tier 2 – SaaS: 60000 to 69999	S9246N0600	S9246N0600	Named	\$4.89	\$4.85

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Named User			User		
Analytics Tier 2 – SaaS: 70000 to 79999 Named User	S9246N0700	S9246N0700	Named User	\$4.87	\$4.83
Analytics Tier 2 – SaaS: 80000 to 89999 Named User	S9246N0800	S9246N0800	Named User	\$4.84	\$4.80
Analytics Tier 2 – SaaS: 90000 to 99999 Named User	S9246N0900	S9246N0900	Named User	\$4.83	\$4.79
Analytics Tier 2 – SaaS: 100000 to 124999 Named User	S9246N1000	S9246N1000	Named User	\$4.82	\$4.78
Analytics Tier 2 – SaaS: 125000 to 149999 Named User	S9246N1250	S9246N1250	Named User	\$4.79	\$4.75
Analytics Tier 2 – SaaS: 150000 to 199999 Named User	S9246N1500	S9246N1500	Named User	\$4.77	\$4.73
Analytics Tier 2 – SaaS: 200000 to 249999 Named User	S9246N2000	S9246N2000	Named User	\$4.75	\$4.71
Analytics Tier 2 – SaaS: 250000 to + Named User	S9246N2500	S9246N2500	Named User	\$4.74	\$4.70
Analytics Tier 3 – SaaS: 1200 to 1499 Named User	S8818N0012	S8818N0012	Named User	\$21.82	\$17.86
Analytics Tier 3 – SaaS: 1500 to 1999 Named User	S8818N0015	S8818N0015	Named User	\$21.08	\$17.26
Analytics Tier 3 – SaaS: 2000 to 2499 Named User	S8818N0020	S8818N0020	Named User	\$18.82	\$15.41
Analytics Tier 3 – SaaS: 2500 to 2999 Named User	S8818N0025	S8818N0025	Named User	\$17.01	\$13.92
Analytics Tier 3 – SaaS: 3000 to 3499 Named User	S8818N0030	S8818N0030	Named User	\$16.12	\$13.20
Analytics Tier 3 – SaaS: 3500 to 3999 Named User	S8818N0035	S8818N0035	Named User	\$15.32	\$12.54
Analytics Tier 3 – SaaS: 4000 to 4499 Named User	S8818N0040	S8818N0040	Named User	\$14.59	\$11.94
Analytics Tier 3 – SaaS: 4500 to 4999 Named User	S8818N0045	S8818N0045	Named User	\$13.94	\$11.42
Analytics Tier 3 – SaaS: 5000 to 5499 Named User	S8818N0050	S8818N0050	Named User	\$13.70	\$11.21
Analytics Tier 3 – SaaS: 5500 to 5999 Named User	S8818N0055	S8818N0055	Named User	\$13.47	\$11.02
Analytics Tier 3 – SaaS: 6000 to 6499 Named User	S8818N0060	S8818N0060	Named User	\$13.26	\$10.85
Analytics Tier 3 – SaaS: 6500 to 6999 Named User	S8818N0065	S8818N0065	Named User	\$13.05	\$10.68
Analytics Tier 3 – SaaS: 7000 to 7499 Named User	S8818N0070	S8818N0070	Named User	\$12.91	\$10.57

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Analytics Tier 3 – SaaS: 7500 to 7999 Named User	S8818N0075	S8818N0075	Named User	\$12.78	\$10.46
Analytics Tier 3 – SaaS: 8000 to 8499 Named User	S8818N0080	S8818N0080	Named User	\$12.65	\$10.36
Analytics Tier 3 – SaaS: 8500 to 8999 Named User	S8818N0085	S8818N0085	Named User	\$12.52	\$10.25
Analytics Tier 3 – SaaS: 9000 to 9499 Named User	S8818N0090	S8818N0090	Named User	\$12.39	\$10.15
Analytics Tier 3 – SaaS: 9500 to 9999 Named User	S8818N0095	S8818N0095	Named User	\$12.27	\$10.05
Analytics Tier 3 – SaaS: 10000 to 12499 Named User	S8818N0100	S8818N0100	Named User	\$11.69	\$9.57
Analytics Tier 3 – SaaS: 12500 to 14999 Named User	S8818N0125	S8818N0125	Named User	\$11.16	\$9.14
Analytics Tier 3 – SaaS: 15000 to 17499 Named User	S8818N0150	S8818N0150	Named User	\$10.58	\$8.66
Analytics Tier 3 – SaaS: 17500 to 19999 Named User	S8818N0175	S8818N0175	Named User	\$10.06	\$8.23
Analytics Tier 3 – SaaS: 20000 to 22499 Named User	S8818N0200	S8818N0200	Named User	\$9.48	\$7.76
Analytics Tier 3 – SaaS: 22500 to 24999 Named User	S8818N0225	S8818N0225	Named User	\$8.97	\$7.35
Analytics Tier 3 – SaaS: 25000 to 29999 Named User	S8818N0250	S8818N0250	Named User	\$8.50	\$6.96
Analytics Tier 3 – SaaS: 30000 to 34999 Named User	S8818N0300	S8818N0300	Named User	\$8.08	\$6.62
Analytics Tier 3 – SaaS: 35000 to 39999 Named User	S8818N0350	S8818N0350	Named User	\$7.71	\$6.31
Analytics Tier 3 – SaaS: 40000 to 44999 Named User	S8818N0400	S8818N0400	Named User	\$7.36	\$6.03
Analytics Tier 3 – SaaS: 45000 to 49999 Named User	S8818N0450	S8818N0450	Named User	\$7.05	\$5.77
Analytics Tier 3 – SaaS: 50000 to 59999 Named User	S8818N0500	S8818N0500	Named User	\$6.74	\$5.52
Analytics Tier 3 – SaaS: 60000 to 69999 Named User	S8818N0600	S8818N0600	Named User	\$6.46	\$5.29
Analytics Tier 3 – SaaS: 70000 to 79999 Named User	S8818N0700	S8818N0700	Named User	\$6.20	\$5.08
Analytics Tier 3 – SaaS: 80000 to 89999 Named User	S8818N0800	S8818N0800	Named User	\$5.95	\$4.87
Analytics Tier 3 – SaaS: 90000 to 99999 Named User	S8818N0900	S8818N0900	Named User	\$5.74	\$4.70
Analytics Tier 3 – SaaS: 100000 to	S8818N1000	S8818N1000	Named	\$5.53	\$4.52

Software Product and Services Description	SumTotal CLIN	ISSI GSA CLIN	Unit	Mfr. List Price	GSA (MAS) Price with IFF
124999 Named User			User		
Analytics Tier 3 – SaaS: 125000 to 149999 Named User	S8818N1250	S8818N1250	Named User	\$5.34	\$4.37
Analytics Tier 3 – SaaS: 150000 to 199999 Named User	S8818N1500	S8818N1500	Named User	\$5.16	\$4.22
Analytics Tier 3 – SaaS: 200000 to 249999 Named User	S8818N2000	S8818N2000	Named User	\$4.99	\$4.08
Analytics Tier 3 – SaaS: 250000 to + Named User	S8818N2500	S8818N2500	Named User	\$4.84	\$4.74

***Job Postings - SaaS***

This item must be sold at exactly the number of postings specified in the title.

Software Product and Services Description	SumTotal CLIN	ISSI GSA CLIN	Unit	Mfr. List Price	GSA (MAS) Price with IFF
Job Posting: 20	S8057N0020	S8057N0020	Each	\$6,297.23	\$6,250.00
Job Posting: 30	S8057N0030	S8057N0030	Each	\$9,445.84	\$9,375.00
Job Posting: 60	S8057N0060	S8057N0060	Each	\$14,168.77	\$14,062.80
Job Posting: 100	S8057N0100	S8057N0100	Each	\$18,891.69	\$18,750.00
Job Posting: 250	S8057N0003	S8057N0003	Each	\$31,486.15	\$31,250.00
Job Posting: 500	S8057N0005	S8057N0005	Each	\$47,229.22	\$46,875.00
Job Posting: 750	S8057N0008	S8057N0008	Each	\$57,307.94	\$56,880.00
Job Posting: 1000	S8057N0010	S8057N0010	Each	\$62,972.29	\$62,500.00
Job Posting: 2500	S8057N0025	S8057N0025	Each	\$98,236.78	\$97,500.00
Job Posting: 4000	S8057N0040	8057N0040	Each	\$151,133.50	\$150,000.00

***Learning Management - SaaS***

Software Product and Services Description	SumTotal CLIN	ISSI GSA CLIN	Unit	Mfr. List Price	GSA (MAS) Price with IFF
<b>Total Regulation Saas</b>					
Total Regulation – SaaS: 1200 to 1499 Named User	S8971N0012	S8971N0012	Named User	\$35.36	\$28.95
Total Regulation – SaaS: 1500 to 1999 Named User	S8971N0015	S8971N0015	Named User	\$33.85	\$27.71
Total Regulation – SaaS: 2000 to 2499 Named User	S8971N0020	S8971N0020	Named User	\$32.46	\$26.57
Total Regulation – SaaS: 2500 to 2999 Named User	S8971N0025	S8971N0025	Named User	\$31.18	\$25.52

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Total Regulation – SaaS: 3000 to 3499 Named User	S8971N0030	S8971N0030	Named User	\$30.00	\$24.56
Total Regulation – SaaS: 3500 to 3999 Named User	S8971N0035	S8971N0035	Named User	\$28.91	\$23.67
Total Regulation – SaaS: 4000 to 4499 Named User	S8971N0040	S8971N0040	Named User	\$27.89	\$22.83
Total Regulation – SaaS: 4500 to 4999 Named User	S8971N0045	S8971N0045	Named User	\$26.94	\$22.06
Total Regulation – SaaS: 5000 to 5499 Named User	S8971N0050	S8971N0050	Named User	\$26.05	\$21.33
Total Regulation – SaaS: 5500 to 5999 Named User	S8971N0055	S8971N0055	Named User	\$25.22	\$20.64
Total Regulation – SaaS: 6000 to 6499 Named User	S8971N0060	S8971N0060	Named User	\$24.45	\$20.02
Total Regulation – SaaS: 6500 to 6999 Named User	S8971N0065	S8971N0065	Named User	\$23.71	\$19.41
Total Regulation – SaaS: 7000 to 7499 Named User	S8971N0070	S8971N0070	Named User	\$23.03	\$18.85
Total Regulation – SaaS: 7500 to 7999 Named User	S8971N0075	S8971N0075	Named User	\$22.37	\$18.32
Total Regulation – SaaS: 8000 to 8499 Named User	S8971N0080	S8971N0080	Named User	\$21.76	\$17.81
Total Regulation – SaaS: 8500 to 8999 Named User	S8971N0085	S8971N0085	Named User	\$21.18	\$17.34
Total Regulation – SaaS: 9000 to 9499 Named User	S8971N0090	S8971N0090	Named User	\$20.63	\$16.89
Total Regulation – SaaS: 9500 to 9999 Named User	S8971N0095	S8971N0095	Named User	\$20.11	\$16.46
Total Regulation – SaaS: 10000 to 12499 Named User	S8971N0100	S8971N0100	Named User	\$19.61	\$16.05
Total Regulation – SaaS: 12500 to 14999 Named User	S8971N0125	S8971N0125	Named User	\$19.13	\$15.66
Total Regulation – SaaS: 15000 to 17499 Named User	S8971N0150	S8971N0150	Named User	\$18.68	\$15.29
Total Regulation – SaaS: 17500 to 19999 Named User	S8971N0175	S8971N0175	Named User	\$18.25	\$14.94
Total Regulation – SaaS: 20000 to 22499 Named User	S8971N0200	S8971N0200	Named User	\$17.84	\$14.61
Total Regulation – SaaS: 22500 to 24999 Named User	S8971N0225	S8971N0225	Named User	\$17.45	\$14.29
Total Regulation – SaaS: 25000 to 29999 Named User	S8971N0250	S8971N0250	Named User	\$17.07	\$13.97
Total Regulation – SaaS: 30000 to 34999 Named User	S8971N0300	S8971N0300	Named User	\$16.71	\$13.68

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Total Regulation – SaaS: 35000 to 39999 Named User	S8971N0350	S8971N0350	Named User	\$16.37	\$13.40
Total Regulation – SaaS: 40000 to 44999 Named User	S8971N0400	S8971N0400	Named User	\$16.03	\$13.12
Total Regulation – SaaS: 45000 to 49999 Named User	S8971N0450	S8971N0450	Named User	\$15.72	\$12.87
<b>Learning Maestro LMS SaaS</b>					
Learning Maestro – LMS: 1 to 299 Training Record	S8180T0000	S8180T0000	Training Record	\$11.58	\$9.48
Learning Maestro – LMS: 1 to 300 Named User	S8180N0000	S8180N0000	Named User	\$27.59	\$22.59
Learning Maestro – LMS: 300 to 599 Training Record	S8180T0003	S8180T0003	Training Record	\$11.47	\$9.39
Learning Maestro – LMS: 301 to 600 Named User	S8180N0003	S8180N0003	Named User	\$27.32	\$22.37
Learning Maestro – LMS: 600 to 899 Training Record	S8180T0006	S8180T0006	Training Record	\$11.03	\$9.03
Learning Maestro – LMS: 601 to 900 Named User	S8180N0006	S8180N0006	Named User	\$26.28	\$21.51
Learning Maestro – LMS: 900 to 1199 Training Record	S8180T0009	S8180T0009	Training Record	\$10.63	\$8.71
Learning Maestro – LMS: 901 to 1200 Named User	S8180N0009	S8180N0009	Named User	\$25.31	\$20.72
Learning Maestro – LMS: 1200 to 1499 Training Record	S8180T0012	S8180T0012	Training Record	\$10.25	\$8.39
Learning Maestro – LMS: 1201 to 1500 Named User	S8180N0012	S8180N0012	Named User	\$24.41	\$19.98
Learning Maestro – LMS: 1500 to 1999 Training Record	S8180T0015	S8180T0015	Training Record	\$9.90	\$8.10
Learning Maestro – LMS: 1501 to 1750 Named User	S8180N0015	S8180N0015	Named User	\$23.58	\$19.30
Learning Maestro – LMS: 1751 to 2000 Named User	S8180N0018	S8180N0018	Named User	\$23.57	\$19.29
Learning Maestro – LMS: 2000 to 2499 Training Record	S8180T0020	S8180T0020	Training Record	\$8.84	\$7.23
Learning Maestro – LMS: 2001 to 2250 Named User	S8180N0020	S8180N0020	Named User	\$22.39	\$18.33
Learning Maestro – LMS: 2251 to 2500 Named User	S8180N0023	S8180N0023	Named User	\$20.60	\$16.87

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Learning Maestro – LMS: 2500 to 2999 Training Record	S8180T0025	S8180T0025	Training Record	\$7.99	\$6.54
Learning Maestro – LMS: 2501 to 2999 Named User	S8180N0025	S8180N0025	Named User	\$19.97	\$16.35
Learning Maestro – LMS: 3000 to 3499 Named User	S8180N0030	S8180N0030	Named User	\$18.93	\$15.50
Learning Maestro – LMS: 3000 to 3499 Training Record	S8180T0030	S8180T0030	Training Record	\$7.57	\$6.20
Learning Maestro – LMS: 3500 to 3999 Named User	S8180N0035	S8180N0035	Named User	\$17.99	\$14.73
Learning Maestro – LMS: 3500 to 3999 Training Record	S8180T0035	S8180T0035	Training Record	\$7.19	\$5.88
Learning Maestro – LMS: 4000 to 4499 Named User	S8180N0040	S8180N0040	Named User	\$17.14	\$14.04
Learning Maestro – LMS: 4000 to 4499 Training Record	S8180T0040	S8180T0040	Training Record	\$6.86	\$5.61
Learning Maestro – LMS: 4500 to 4999 Named User	S8180N0045	S8180N0045	Named User	\$16.36	\$13.39
Learning Maestro – LMS: 4500 to 4999 Training Record	S8180T0045	S8180T0045	Training Record	\$6.55	\$5.36
Learning Maestro – LMS: 5000 to 5499 Named User	S8180N0050	S8180N0050	Named User	\$16.09	\$13.17
Learning Maestro – LMS: 5000 to 5499 Training Record	S8180T0050	S8180T0050	Training Record	\$6.44	\$5.27
Learning Maestro – LMS: 5500 to 5999 Named User	S8180N0055	S8180N0055	Named User	\$15.82	\$12.95
Learning Maestro – LMS: 5500 to 5999 Training Record	S8180T0055	S8180T0055	Training Record	\$6.33	\$5.18
Learning Maestro – LMS: 6000 to 6499 Named User	S8180N0060	S8180N0060	Named User	\$15.57	\$12.75
Learning Maestro – LMS: 6000 to 6499 Training Record	S8180T0060	S8180T0060	Training Record	\$6.22	\$5.09
Learning Maestro – LMS: 6500 to 6999 Named User	S8180N0065	S8180N0065	Named User	\$15.32	\$12.54
Learning Maestro – LMS: 6500 to 6999 Training Record	S8180T0065	S8180T0065	Training Record	\$6.13	\$5.02
Learning Maestro – LMS: 7000 to 7499 Named User	S8180N0070	S8180N0070	Named User	\$15.16	\$12.41
Learning Maestro – LMS: 7000 to 7499 Training Record	S8180T0070	S8180T0070	Training Record	\$6.06	\$4.96
Learning Maestro – LMS: 7500 to 7999 Named User	S8180N0075	S8180N0075	Named User	\$15.00	\$12.28

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Learning Maestro – LMS: 7500 to 7999 Training Record	S8180T0075	S8180T0075	Training Record	\$6.00	\$4.92
Learning Maestro – LMS: 8000 to 8499 Named User	S8180N0080	S8180N0080	Named User	\$14.85	\$12.16
Learning Maestro – LMS: 8000 to 8499 Training Record	S8180T0080	S8180T0080	Training Record	\$5.94	\$4.87
Learning Maestro – LMS: 8500 to 8999 Named User	S8180N0085	S8180N0085	Named User	\$14.70	\$12.03
Learning Maestro – LMS: 8500 to 8999 Training Record	S8180T0085	S8180T0085	Training Record	\$5.88	\$4.82
Learning Maestro – LMS: 9000 to 9499 Named User	S8180N0090	S8180N0090	Named User	\$14.55	\$11.91
Learning Maestro – LMS: 9000 to 9499 Training Record	S8180T0090	S8180T0090	Training Record	\$5.82	\$4.77
Learning Maestro – LMS: 9500 to 9999 Named User	S8180N0095	S8180N0095	Named User	\$14.41	\$11.80
Learning Maestro – LMS: 9500 to 9999 Training Record	S8180T0095	S8180T0095	Training Record	\$5.77	\$4.73
Learning Maestro – LMS: 10000 to 12499 Named User	S8180N0100	S8180N0100	Named User	\$13.73	\$11.24
Learning Maestro – LMS: 10000 to 12499 Training Record	S8180T0100	S8180T0100	Training Record	\$5.49	\$4.49
Learning Maestro – LMS: 12500 to 14999 Named User	S8180N0125	S8180N0125	Named User	\$13.10	\$10.72
Learning Maestro – LMS: 12500 to 14999 Training Record	S8180T0125	S8180T0125	Training Record	\$5.24	\$4.29
Learning Maestro – LMS: 15000 to 17499 Named User	S8180N0150	S8180N0150	Named User	\$12.43	\$10.18
Learning Maestro – LMS: 15000 to 17499 Training Record	S8180T0150	S8180T0150	Training Record	\$4.97	\$4.07
Learning Maestro – LMS: 17500 to 19999 Named User	S8180N0175	S8180N0175	Named User	\$11.82	\$9.67
Learning Maestro – LMS: 17500 to 19999 Training Record	S8180T0175	S8180T0175	Training Record	\$4.73	\$3.87
Learning Maestro – LMS: 20000 to 22499 Named User	S8180N0200	S8180N0200	Named User	\$11.14	\$9.12
Learning Maestro – LMS: 20000 to 22499 Training Record	S8180T0200	S8180T0200	Training Record	\$4.46	\$3.65
Learning Maestro – LMS: 22500 to 24999 Named User	S8180N0225	S8180N0225	Named User	\$10.53	\$8.62

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Learning Maestro – LMS: 22500 to 24999 Training Record	S8180T0225	S8180T0225	Training Record	\$4.21	\$3.45
Learning Maestro – LMS: 25000 to 29999 Named User	S8180N0250	S8180N0250	Named User	\$9.99	\$8.18
Learning Maestro – LMS: 25000 to 29999 Training Record	S8180T0250	S8180T0250	Training Record	\$3.99	\$3.26
Learning Maestro – LMS: 30000 to 34999 Named User	S8180N0300	S8180N0300	Named User	\$9.49	\$7.77
Learning Maestro – LMS: 30000 to 34999 Training Record	S8180T0300	S8180T0300	Training Record	\$3.80	\$3.11
Learning Maestro – LMS: 35000 to 39999 Named User	S8180N0350	S8180N0350	Named User	\$9.05	\$7.41
Learning Maestro – LMS: 35000 to 39999 Training Record	S8180T0350	S8180T0350	Training Record	\$3.62	\$2.96
Learning Maestro – LMS: 40000 to 44999 Named User	S8180N0400	S8180N0400	Named User	\$8.64	\$7.07
Learning Maestro – LMS: 40000 to 44999 Training Record	S8180T0400	S8180T0400	Training Record	\$3.46	\$2.83
Learning Maestro – LMS: 45000 to 49999 Named User	S8180N0450	S8180N0450	Named User	\$8.28	\$6.78
Learning Maestro – LMS: 45000 to 49999 Training Record	S8180T0450	S8180T0450	Training Record	\$3.31	\$2.71
Learning Maestro – LMS: 50000 to 59999 Named User	S8180N0500	S8180N0500	Named User	\$7.91	\$6.48
Learning Maestro – LMS: 50000 to 59999 Training Record	S8180T0500	S8180T0500	Training Record	\$3.16	\$2.59
Learning Maestro – LMS: 60000 to 69999 Named User	S8180N0600	S8180N0600	Named User	\$7.58	\$6.21
Learning Maestro – LMS: 60000 to 69999 Training Record	S8180T0600	S8180T0600	Training Record	\$3.03	\$2.48
Learning Maestro – LMS: 70000 to 79999 Named User	S8180N0700	S8180N0700	Named User	\$7.28	\$5.96
Learning Maestro – LMS: 70000 to 79999 Training Record	S8180T0700	S8180T0700	Training Record	\$2.91	\$2.38
Learning Maestro – LMS: 80000 to 89999 Named User	S8180N0800	S8180N0800	Named User	\$6.99	\$5.72
Learning Maestro – LMS: 80000 to 89999 Training Record	S8180T0800	S8180T0800	Training Record	\$2.80	\$2.30
Learning Maestro – LMS: 90000 to 99999 Named User	S8180N0900	S8180N0900	Named User	\$6.73	\$5.51

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Learning Maestro – LMS: 90000 to 99999 Training Record	S8180T0900	S8180T0900	Training Record	\$2.69	\$2.21
Learning Maestro – LMS: 100000 to 124999 Named User	S8180N1000	S8180N1000	Named User	\$6.49	\$5.31
Learning Maestro – LMS: 100000 to 124999 Training Record	S8180T1000	S8180T1000	Training Record	\$2.60	\$2.13
Learning Maestro – LMS: 125000 to 149999 Named User	S8180N1250	S8180N1250	Named User	\$6.27	\$5.13
Learning Maestro – LMS: 125000 to 149999 Training Record	S8180T1250	S8180T1250	Training Record	\$2.50	\$2.05
Learning Maestro – LMS: 150000 to 199999 Named User	S8180N1500	S8180N1500	Named User	\$6.06	\$4.96
Learning Maestro – LMS: 150000 to 199999 Training Record	S8180T1500	S8180T1500	Training Record	\$2.42	\$1.98
Learning Maestro – LMS: 200000 to 249999 Named User	S8180N2000	S8180N2000	Named User	\$5.86	\$4.80
Learning Maestro – LMS: 200000 to 249999 Training Record	S8180T2000	S8180T2000	Training Record	\$2.34	\$1.91
Learning Maestro – LMS: 250000 to + Training Record	S8180T2500	S8180T2500	Training Record	\$2.27	\$1.86
Learning Maestro – LMS: 250000 to 500000 Named User	S8180N2500	S8180N2500	Named User	\$5.68	\$4.65
<b>LM Base Language SaaS</b>					
LM Base Language Help – SaaS: 1	S8478N	S8478N	Named User	\$5,000.00	\$4,093.20
LM Tier 1 Language Help – SaaS: 1	S8484N	S8484N	Named User	\$5,000.00	\$4,093.20
LM Tier 1 Language UI – SaaS: 1	S8454N	S8454N	Named User	\$5,000.00	\$4,093.20
LM Tier 2 Language Help – SaaS: 1	S8485N	S8485N	Named User	\$5,000.00	\$4,093.20
LM Tier 2 Language UI – SaaS: 1	S8455N	S8455N	Named User	\$7,500.00	\$6,139.80
<b>Learning Maestro with Skillsoft Bundle SaaS</b>					
LMS – Learning Maestro with Skillsoft Bundle: 1 to 299 Named User	S8476N0000	S8476N0000	Named User	\$39.59	\$32.41
LMS – Learning Maestro with	S8476N0003	S8476N0003	Named	\$39.32	\$32.19

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Skillssoft Bundle: 300 to 599 Named User			User		
LMS – Learning Maestro with Skillssoft Bundle: 600 to 899 Named User	S8476N0006	S8476N0006	Named User	\$38.28	\$31.34
LMS – Learning Maestro with Skillssoft Bundle: 900 to 1199 Named User	S8476N0009	S8476N0009	Named User	\$37.31	\$30.54
LMS – Learning Maestro with Skillssoft Bundle: 1200 to 1499 Named User	S8476N0012	S8476N0012	Named User	\$36.41	\$29.80
LMS – Learning Maestro with Skillssoft Bundle: 1500 to 1749 Named User	S8476N0015	S8476N0015	Named User	\$35.58	\$29.13
LMS – Learning Maestro with Skillssoft Bundle: 1750 to 1999 Named User	S8476N0018	S8476N0018	Named User	\$35.57	\$29.12
LMS – Learning Maestro with Skillssoft Bundle: 2000 to 2249 Named User	S8476N0020	S8476N0020	Named User	\$34.39	\$28.15
LMS – Learning Maestro with Skillssoft Bundle: 2250 to 2500 Named User	S8476N0023	S8476N0023	Named User	\$32.60	\$26.69
<b>Learning Maestro with Syntrio SMB Bundle SaaS</b>					
LMS – Learning Maestro with Syntrio SMB Bundle: 1 to 299 Named User	S8805N0000	S8805N0000	Named User	\$39.59	\$32.41
LMS – Learning Maestro with Syntrio SMB Bundle: 300 to 599 Named User	S8805N0003	S8805N0003	Named User	\$39.32	\$32.19
LMS – Learning Maestro with Syntrio SMB Bundle: 600 to 899 Named User	S8805N0006	S8805N0006	Named User	\$38.28	\$31.34
LMS – Learning Maestro with Syntrio SMB Bundle: 900 to 1299 Named User	S8805N0009	S8805N0009	Named User	\$37.31	\$30.54
LMS – Learning Maestro with Syntrio SMB Bundle: 1200 to 1499 Named User	S8805N0012	S8805N0012	Named User	\$36.41	\$29.80
LMS – Learning Maestro with Syntrio SMB Bundle: 1500 to 1749 Named User	S8805N0015	S8805N0015	Named User	\$35.58	\$29.13

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
LMS – Learning Maestro with Syntrio SMB Bundle: 1750 to 1999 Named User	S8805N0018	S8805N0018	Named User	\$35.57	\$29.12
LMS – Learning Maestro with Syntrio SMB Bundle: 2000 to 2249 Named User	S8805N0020	S8805N0020	Named User	\$34.39	\$28.15
LMS – Learning Maestro with Syntrio SMB Bundle: 2250 to 2499 Named User	S8805N0023	S8805N0023	Named User	\$32.60	\$26.69
LMS – Learning Maestro with Syntrio SMB Bundle: 2500 to 2999 Named User	S8805N0025	S8805N0025	Named User	\$31.97	\$26.18
LMS – Learning Maestro with Syntrio SMB Bundle: 3000 to 3499 Named User	S8805N0030	S8805N0030	Named User	\$30.93	\$25.32
LMS – Learning Maestro with Syntrio SMB Bundle: 3500 to 3999 Named User	S8805N0035	S8805N0035	Named User	\$29.99	\$24.55
LMS – Learning Maestro with Syntrio SMB Bundle: 4000 to 4499 Named User	S8805N0040	S8805N0040	Named User	\$29.14	\$23.86
LMS – Learning Maestro with Syntrio SMB Bundle: 4500 to 4999 Named User	S8805N0045	S8805N0045	Named User	\$28.36	\$23.21
LMS – Learning Maestro with Syntrio SMB Bundle: 5000 to 5499 Named User	S8805N0050	S8805N0050	Named User	\$28.09	\$22.99
LMS – Learning Maestro with Syntrio SMB Bundle: 5500 to 5999 Named User	S8805N0055	S8805N0055	Named User	\$27.82	\$22.77
LMS – Learning Maestro with Syntrio SMB Bundle: 6000 to 6499 Named User	S8805N0060	S8805N0060	Named User	\$27.57	\$22.57
LMS – Learning Maestro with Syntrio SMB Bundle: 6500 to 6999 Named User	S8805N0065	S8805N0065	Named User	\$27.32	\$22.37
LMS – Learning Maestro with Syntrio SMB Bundle: 7000 to 7499 Named User	S8805N0070	S8805N0070	Named User	\$27.16	\$22.24
LMS – Learning Maestro with Syntrio SMB Bundle: 7500 to 7999 Named User	S8805N0075	S8805N0075	Named User	\$27.00	\$22.11
LMS – Learning Maestro with Syntrio SMB Bundle: 8000 to 8499 Named	S8805N0080	S8805N0080	Named User	\$26.85	\$21.98

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
User					
LMS – Learning Maestro with Syntrio SMB Bundle: 8500 to 8999 Named User	S8805N0085	S8805N0085	Named User	\$26.70	\$21.85
LMS – Learning Maestro with Syntrio SMB Bundle: 9000 to 9499 Named User	S8805N0090	S8805N0090	Named User	\$26.55	\$21.73
LMS – Learning Maestro with Syntrio SMB Bundle: 9500 to 9999 Named User	S8805N0095	S8805N0095	Named User	\$26.41	\$21.62
LMS – Learning Maestro with Syntrio SMB Bundle: 10000 to 12499 Named User	S8805N0100	S8805N0100	Named User	\$25.73	\$21.07
LMS – Learning Maestro with Syntrio SMB Bundle: 12500 to 14999 Named User	S8805N0125	S8805N0125	Named User	\$25.10	\$20.54
LMS – Learning Maestro with Syntrio SMB Bundle: 15000 to 17499 Named User	S8805N0150	S8805N0150	Named User	\$24.43	\$20.00
LMS – Learning Maestro with Syntrio SMB Bundle: 17500 to 19999 Named User	S8805N0175	S8805N0175	Named User	\$23.82	\$19.50
LMS – Learning Maestro with Syntrio SMB Bundle: 20000 to 22499 Named User	S8805N0200	S8805N0200	Named User	\$23.14	\$18.94
LMS – Learning Maestro with Syntrio SMB Bundle: 22500 to 24999 Named User	S8805N0225	S8805N0225	Named User	\$22.53	\$18.45
LMS – Learning Maestro with Syntrio SMB Bundle: 25000 to 29999 Named User	S8805N0250	S8805N0250	Named User	\$21.99	\$18.01
LMS – Learning Maestro with Syntrio SMB Bundle: 30000 to 34999 Named User	S8805N0300	S8805N0300	Named User	\$21.49	\$17.59
LMS – Learning Maestro with Syntrio SMB Bundle: 35000 to 39999 Named User	S8805N0350	S8805N0350	Named User	\$21.05	\$17.23
LMS – Learning Maestro with Syntrio SMB Bundle: 40000 to 44999 Named User	S8805N0400	S8805N0400	Named User	\$20.64	\$16.90
LMS – Learning Maestro with Syntrio SMB Bundle: 45000 to 49999 Named User	S8805N0450	S8805N0450	Named User	\$20.28	\$16.60

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
LMS – Learning Maestro with Syntrio SMB Bundle: 50000 to 59999 Named User	S8805N0500	S8805N0500	Named User	\$19.91	\$16.30
LMS – Learning Maestro with Syntrio SMB Bundle: 60000 to 69999 Named User	S8805N0600	S8805N0600	Named User	\$19.58	\$16.03
LMS – Learning Maestro with Syntrio SMB Bundle: 70000 to 79999 Named User	S8805N0700	S8805N0700	Named User	\$19.28	\$15.79
LMS – Learning Maestro with Syntrio SMB Bundle: 80000 to 89999 Named User	S8805N0800	S8805N0800	Named User	\$18.99	\$15.55
LMS – Learning Maestro with Syntrio SMB Bundle: 90000 to 99999 Named User	S8805N0900	S8805N0900	Named User	\$18.73	\$15.34
LMS – Learning Maestro with Syntrio SMB Bundle: 100000 to 124999 Named User	S8805N1000	S8805N1000	Named User	\$18.49	\$15.13
LMS – Learning Maestro with Syntrio SMB Bundle: 125000 to 149999 Named User	S8805N1250	S8805N1250	Named User	\$18.27	\$14.95
LMS – Learning Maestro with Syntrio SMB Bundle: 150000 to 199999 Named User	S8805N1500	S8805N1500	Named User	\$18.06	\$14.78
LMS – Learning Maestro with Syntrio SMB Bundle: 200000 to 249999 Named User	S8805N2000	S8805N2000	Named User	\$17.86	\$14.62
LMS – Learning Maestro with Syntrio SMB Bundle: 250000 to 500000 Named User	S8805N2500	S8805N2500	Named User	\$17.68	\$14.48
<b>Maestro Extended Enterprise Term Licenses</b>					
Maestro Extended Enterprise: 100 to 499 Unique Login	S8181U0001	S8181U0001	Unique Login	\$47.52	\$38.90
Maestro Extended Enterprise: 500 to 1499 Unique Login	S8181U0005	S8181U0005	Unique Login	\$47.04	\$38.51
Maestro Extended Enterprise: 1500 to 2499 Unique Login	S8181U0015	S8181U0015	Unique Login	\$40.63	\$33.26
Maestro Extended Enterprise: 2500 to 9999 Unique Login	S8181U0025	S8181U0025	Unique Login	\$32.79	\$26.84
Maestro Extended Enterprise: 10000 to 49999 Unique Login	S8181U0100	S8181U0100	Unique Login	\$22.49	\$18.41

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Maestro Extended Enterprise: 50000 to 99999 Unique Login	S8181U0500	S8181U0500	Unique Login	\$13.54	\$11.08
Maestro Extended Enterprise: 100000 to 199999 Unique Login	S8181U1000	S8181U1000	Unique Login	\$10.69	\$8.76
Maestro Extended Enterprise: 200000 to + Unique Login	S8181U2000	S8181U2000	Unique Login	\$9.58	\$7.85
<b>Maestro Languages SaaS</b>					
Maestro Tier 1 Language UI: 1	S8473N	S8473N	Named User	\$5,000.00	\$4,093.20
Maestro Tier 2 Language UI: 1	S8474N	S8474N	Named User	\$20,000.00	\$16,372.80
<b>Mobility – Learning Maestro SaaS</b>					
Mobility – Learning Maestro: 300 to 599 Named User	S8183N0003	S8183N0003	Named User	\$8.97	\$7.35
Mobility – Learning Maestro: 600 to 899 Named User	S8183N0006	S8183N0006	Named User	\$8.88	\$7.27
Mobility – Learning Maestro: 900 to 1199 Named User	S8183N0009	S8183N0009	Named User	\$8.47	\$6.93
Mobility – Learning Maestro: 1200 to 1499 Named User	S8183N0012	S8183N0012	Named User	\$8.09	\$6.62
Mobility – Learning Maestro: 1500 to 1999 Named User	S8183N0015	S8183N0015	Named User	\$7.75	\$6.35
Mobility – Learning Maestro: 2000 to 2499 Named User	S8183N0020	S8183N0020	Named User	\$7.43	\$6.09
Mobility – Learning Maestro: 2500 to 2999 Named User	S8183N0025	S8183N0025	Named User	\$7.14	\$5.84
Mobility – Learning Maestro: 3000 to 3499 Named User	S8183N0030	S8183N0030	Named User	\$6.87	\$5.62
Mobility – Learning Maestro: 3500 to 3999 Named User	S8183N0035	S8183N0035	Named User	\$6.62	\$5.42
Mobility – Learning Maestro: 4000 to 4499 Named User	S8183N0040	S8183N0040	Named User	\$6.38	\$5.22
Mobility – Learning Maestro: 4500 to 4999 Named User	S8183N0045	S8183N0045	Named User	\$6.17	\$5.05
Mobility – Learning Maestro: 5000 to 5499 Named User	S8183N0050	S8183N0050	Named User	\$5.66	\$4.63
Mobility – Learning Maestro: 5500 to 5999 Named User	S8183N0055	S8183N0055	Named User	\$5.48	\$4.48
Mobility – Learning Maestro: 6000 to 6499 Named User	S8183N0060	S8183N0060	Named User	\$5.32	\$4.35

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Mobility – Learning Maestro: 6500 to 6999 Named User	S8183N0065	S8183N0065	Named User	\$5.16	\$4.22
Mobility – Learning Maestro: 7000 to 7499 Named User	S8183N0070	S8183N0070	Named User	\$5.01	\$4.10
Mobility – Learning Maestro: 7500 to 7999 Named User	S8183N0075	S8183N0075	Named User	\$4.86	\$3.98
Mobility – Learning Maestro: 8000 to 8499 Named User	S8183N0080	S8183N0080	Named User	\$4.73	\$3.87
Mobility – Learning Maestro: 8500 to 8999 Named User	S8183N0085	S8183N0085	Named User	\$4.61	\$3.78
Mobility – Learning Maestro: 9000 to 9499 Named User	S8183N0090	S8183N0090	Named User	\$4.48	\$3.67
Mobility – Learning Maestro: 9500 to 9999 Named User	S8183N0095	S8183N0095	Named User	\$4.37	\$3.58
Mobility – Learning Maestro: 10000 to 12499 Named User	S8183N0100	S8183N0100	Named User	\$4.04	\$3.30
Mobility – Learning Maestro: 12500 to 14999 Named User	S8183N0125	S8183N0125	Named User	\$3.94	\$3.22
Mobility – Learning Maestro: 15000 to 17499 Named User	S8183N0150	S8183N0150	Named User	\$3.85	\$3.15
Mobility – Learning Maestro: 17500 to 19999 Named User	S8183N0175	S8183N0175	Named User	\$3.76	\$3.08
Mobility – Learning Maestro: 20000 to 22499 Named User	S8183N0200	S8183N0200	Named User	\$3.67	\$3.00
Mobility – Learning Maestro: 22500 to 24999 Named User	S8183N0225	S8183N0225	Named User	\$3.59	\$2.94
Mobility – Learning Maestro: 25000 to 29999 Named User	S8183N0250	S8183N0250	Named User	\$3.52	\$2.88
Mobility – Learning Maestro: 30000 to 34999 Named User	S8183N0300	S8183N0300	Named User	\$3.25	\$2.66
Mobility – Learning Maestro: 35000 to 39999 Named User	S8183N0350	S8183N0350	Named User	\$3.18	\$2.60
Mobility – Learning Maestro: 40000 to 44999 Named User	S8183N0400	S8183N0400	Named User	\$3.12	\$2.56
Mobility – Learning Maestro: 45000 to 49999 Named User	S8183N0450	S8183N0450	Named User	\$3.06	\$2.51
Mobility – Learning Maestro: 50000 to 59999 Named User	S8183N0500	S8183N0500	Named User	\$3.00	\$2.46
Mobility – Learning Maestro: 60000 to 69999 Named User	S8183N0600	S8183N0600	Named User	\$2.94	\$2.41
Mobility – Learning Maestro: 70000 to 79999 Named User	S8183N0700	S8183N0700	Named User	\$2.72	\$2.23
Mobility – Learning Maestro: 80000 to 89999 Named User	S8183N0800	S8183N0800	Named User	\$2.67	\$2.19

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Mobility – Learning Maestro: 90000 to 99999 Named User	S8183N0900	S8183N0900	Named User	\$2.62	\$2.15
Mobility – Learning Maestro: 100000 to 124999 Named User	S8183N1000	S8183N1000	Named User	\$2.41	\$1.97
Mobility – Learning Maestro: 125000 to 149999 Named User	S8183N1250	S8183N1250	Named User	\$2.37	\$1.94
Mobility – Learning Maestro: 150000 to 199999 Named User	S8183N1500	S8183N1500	Named User	\$2.33	\$1.90
Mobility – Learning Maestro: 200000 to 249999 Named User	S8183N2000	S8183N2000	Named User	\$2.29	\$1.87
Mobility – Learning Maestro: 250000 to + Named User	S8183N2500	S8183N2500	Named User	\$2.25	\$1.84
<b>Results on Demand (ROD) Enterprise Edition Hosted LMS</b>					
ROD – EE LMS: 1 to 299 Named User	S6166N0000	S6166N0000	Named User	\$30.83	\$25.24
ROD – EE LMS: 1 to 299 Per Registration	S6166P0000	S6166P0000	Per Registration	\$3.85	\$3.15
ROD – EE LMS: 1 to 299 Training Record	S6166T0000	S6166T0000	Training Record	\$12.33	\$10.09
ROD – EE LMS: 300 to 599 Named User	S6166N0003	S6166N0003	Named User	\$30.53	\$24.99
ROD – EE LMS: 300 to 599 Per Registration	S6166P0003	S6166P0003	Per Registration	\$3.81	\$3.12
ROD – EE LMS: 300 to 599 Training Record	S6166T0003	S6166T0003	Training Record	\$12.21	\$10.01
ROD – EE LMS: 600 to 899 Named User	S6166N0006	S6166N0006	Named User	\$29.36	\$24.03
ROD – EE LMS: 600 to 899 Per Registration	S6166P0006	S6166P0006	Per Registration	\$3.67	\$3.01
ROD – EE LMS: 600 to 899 Training Record	S6166T0006	S6166T0006	Training Record	\$11.74	\$9.61
ROD – EE LMS: 900 to 1199 Named User	S6166N0009	S6166N0009	Named User	\$28.28	\$23.15
ROD – EE LMS: 900 to 1199 Per Registration	S6166P0009	S6166P0009	Per Registration	\$3.54	\$2.90
ROD – EE LMS: 900 to 1199 Training Record	S6166T0009	S6166T0009	Training Record	\$11.31	\$9.26
ROD – EE LMS: 1200 to 1499 Named User	S6166N0012	S6166N0012	Named User	\$27.28	\$22.33

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
ROD – EE LMS: 1200 to 1499 Per Registration	S6166P0012	S6166P0012	Per Registration	\$3.41	\$2.80
ROD – EE LMS: 1200 to 1499 Training Record	S6166T0012	S6166T0012	Training Record	\$10.91	\$8.93
ROD – EE LMS: 1500 to 1999 Named User	S6166N0015	S6166N0015	Named User	\$26.35	\$21.57
ROD – EE LMS: 1500 to 1999 Per Registration	S6166P0015	S6166P0015	Per Registration	\$3.29	\$2.70
ROD – EE LMS: 1500 to 1999 Training Record	S6166T0015	S6166T0015	Training Record	\$10.54	\$8.62
ROD – EE LMS: 2000 to 2499 Named User	S6166N0020	S6166N0020	Named User	\$23.53	\$19.25
ROD – EE LMS: 2000 to 2499 Per Registration	S6166P0020	S6166P0020	Per Registration	\$2.94	\$2.41
ROD – EE LMS: 2000 to 2499 Training Record	S6166T0020	S6166T0020	Training Record	\$9.41	\$7.71
ROD – EE LMS: 2500 to 2999 Named User	S6166N0025	S6166N0025	Named User	\$21.26	\$17.41
ROD – EE LMS: 2500 to 2999 Per Registration	S6166P0025	S6166P0025	Per Registration	\$2.66	\$2.18
ROD – EE LMS: 2500 to 2999 Training Record	S6166T0025	S6166T0025	Training Record	\$8.50	\$6.96
ROD – EE LMS: 3000 to 3499 Named User	S6166N0030	S6166N0030	Named User	\$20.15	\$16.50
ROD – EE LMS: 3000 to 3499 Per Registration	S6166P0030	S6166P0030	Per Registration	\$2.52	\$2.07
ROD – EE LMS: 3000 to 3499 Training Record	S6166T0030	S6166T0030	Training Record	\$8.06	\$6.60
ROD – EE LMS: 3500 to 3999 Named User	S6166N0035	S6166N0035	Named User	\$19.15	\$15.68
ROD – EE LMS: 3500 to 3999 Per Registration	S6166P0035	S6166P0035	Per Registration	\$2.40	\$1.96
ROD – EE LMS: 3500 to 3999 Training Record	S6166T0035	S6166T0035	Training Record	\$7.66	\$6.28
ROD – EE LMS: 4000 to 4499 Named User	S6166N0040	S6166N0040	Named User	\$18.24	\$14.94
ROD – EE LMS: 4000 to 4499 Per Registration	S6166P0040	S6166P0040	Per Registration	\$2.28	\$1.86
ROD – EE LMS: 4000 to 4499 Training Record	S6166T0040	S6166T0040	Training Record	\$7.30	\$5.98
ROD – EE LMS: 4500 to 4999 Named	S6166N0045	S6166N0045	Named	\$17.42	\$14.26

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
User			User		
ROD – EE LMS: 4500 to 4999 Per Registration	S6166P0045	S6166P0045	Per Registration	\$2.18	\$1.79
ROD – EE LMS: 4500 to 4999 Training Record	S6166T0045	S6166T0045	Training Record	\$6.97	\$5.70
ROD – EE LMS: 5000 to 5499 Named User	S6166N0050	S6166N0050	Named User	\$17.13	\$14.02
ROD – EE LMS: 5000 to 5499 Per Registration	S6166P0050	S6166P0050	Per Registration	\$2.14	\$1.75
ROD – EE LMS: 5000 to 5499 Training Record	S6166T0050	S6166T0050	Training Record	\$6.85	\$5.60
ROD – EE LMS: 5500 to 5999 Named User	S6166N0055	S6166N0055	Named User	\$16.84	\$13.79
ROD – EE LMS: 5500 to 5999 Per Registration	S6166P0055	S6166P0055	Per Registration	\$2.11	\$1.72
ROD – EE LMS: 5500 to 5999 Training Record	S6166T0055	S6166T0055	Training Record	\$6.74	\$5.52
ROD – EE LMS: 6000 to 6499 Named User	S6166N0060	S6166N0060	Named User	\$16.57	\$13.56
ROD – EE LMS: 6000 to 6499 Per Registration	S6166P0060	S6166P0060	Per Registration	\$2.07	\$1.70
ROD – EE LMS: 6000 to 6499 Training Record	S6166T0060	S6166T0060	Training Record	\$6.63	\$5.43
ROD – EE LMS: 6500 to 6999 Named User	S6166N0065	S6166N0065	Named User	\$16.31	\$13.35
ROD – EE LMS: 6500 to 6999 Per Registration	S6166P0065	S6166P0065	Per Registration	\$2.04	\$1.67
ROD – EE LMS: 6500 to 6999 Training Record	S6166T0065	S6166T0065	Training Record	\$6.53	\$5.34
ROD – EE LMS: 7000 to 7499 Named User	S6166N0070	S6166N0070	Named User	\$16.14	\$13.21
ROD – EE LMS: 7000 to 7499 Per Registration	S6166P0070	S6166P0070	Per Registration	\$2.02	\$1.65
ROD – EE LMS: 7000 to 7499 Training Record	S6166T0070	S6166T0070	Training Record	\$6.45	\$5.28
ROD – EE LMS: 7500 to 7999 Named User	S6166N0075	S6166N0075	Named User	\$15.97	\$13.08
ROD – EE LMS: 7500 to 7999 Per Registration	S6166P0075	S6166P0075	Per Registration	\$2.00	\$1.64
ROD – EE LMS: 7500 to 7999 Training Record	S6166T0075	S6166T0075	Training Record	\$6.39	\$5.23

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
ROD – EE LMS: 8000 to 8499 Named User	S6166N0080	S6166N0080	Named User	\$15.81	\$12.95
ROD – EE LMS: 8000 to 8499 Per Registration	S6166P0080	S6166P0080	Per Registration	\$1.97	\$1.61
ROD – EE LMS: 8000 to 8499 Training Record	S6166T0080	S6166T0080	Training Record	\$6.32	\$5.18
ROD – EE LMS: 8500 to 8999 Named User	S6166N0085	S6166N0085	Named User	\$15.65	\$12.81
ROD – EE LMS: 8500 to 8999 Per Registration	S6166P0085	S6166P0085	Per Registration	\$1.95	\$1.60
ROD – EE LMS: 8500 to 8999 Training Record	S6166T0085	S6166T0085	Training Record	\$6.26	\$5.13
ROD – EE LMS: 9000 to 9499 Named User	S6166N0090	S6166N0090	Named User	\$15.49	\$12.69
ROD – EE LMS: 9000 to 9499 Per Registration	S6166P0090	S6166P0090	Per Registration	\$1.93	\$1.57
ROD – EE LMS: 9000 to 9499 Training Record	S6166T0090	S6166T0090	Training Record	\$6.20	\$5.08
ROD – EE LMS: 9500 to 9999 Named User	S6166N0095	S6166N0095	Named User	\$15.34	\$12.55
ROD – EE LMS: 9500 to 9999 Per Registration	S6166P0095	S6166P0095	Per Registration	\$1.92	\$1.57
ROD – EE LMS: 9500 to 9999 Training Record	S6166T0095	S6166T0095	Training Record	\$6.14	\$5.03
ROD – EE LMS: 10000 to 12499 Named User	S6166N0100	S6166N0100	Named User	\$14.61	\$11.97
ROD – EE LMS: 10000 to 12499 Per Registration	S6166P0100	S6166P0100	Per Registration	\$1.83	\$1.50
ROD – EE LMS: 10000 to 12499 Training Record	S6166T0100	S6166T0100	Training Record	\$5.84	\$4.79
ROD – EE LMS: 12500 to 14999 Named User	S6166N0125	S6166N0125	Named User	\$13.95	\$11.43
ROD – EE LMS: 12500 to 14999 Per Registration	S6166P0125	S6166P0125	Per Registration	\$1.74	\$1.42
ROD – EE LMS: 12500 to 14999 Training Record	S6166T0125	S6166T0125	Training Record	\$5.58	\$4.57
ROD – EE LMS: 15000 to 17499 Named User	S6166N0150	S6166N0150	Named User	\$13.23	\$10.83
ROD – EE LMS: 15000 to 17499 Per Registration	S6166P0150	S6166P0150	Per Registration	\$1.66	\$1.36

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
ROD – EE LMS: 15000 to 17499 Training Record	S6166T0150	S6166T0150	Training Record	\$5.29	\$4.33
ROD – EE LMS: 17500 to 19999 Named User	S6166N0175	S6166N0175	Named User	\$12.58	\$10.31
ROD – EE LMS: 17500 to 19999 Per Registration	S6166P0175	S6166P0175	Per Registration	\$1.57	\$1.29
ROD – EE LMS: 17500 to 19999 Training Record	S6166T0175	S6166T0175	Training Record	\$5.04	\$4.13
ROD – EE LMS: 20000 to 22499 Named User	S6166N0200	S6166N0200	Named User	\$11.85	\$9.70
ROD – EE LMS: 20000 to 22499 Per Registration	S6166P0200	S6166P0200	Per Registration	\$1.49	\$1.22
ROD – EE LMS: 20000 to 22499 Training Record	S6166T0200	S6166T0200	Training Record	\$4.75	\$3.89
ROD – EE LMS: 22500 to 24999 Named User	S6166N0225	S6166N0225	Named User	\$11.21	\$9.18
ROD – EE LMS: 22500 to 24999 Per Registration	S6166P0225	S6166P0225	Per Registration	\$1.40	\$1.15
ROD – EE LMS: 22500 to 24999 Training Record	S6166T0225	S6166T0225	Training Record	\$4.48	\$3.67
ROD – EE LMS: 25000 to 29999 Named User	S6166N0250	S6166N0250	Named User	\$10.63	\$8.71
ROD – EE LMS: 25000 to 29999 Per Registration	S6166P0250	S6166P0250	Per Registration	\$1.33	\$1.09
ROD – EE LMS: 25000 to 29999 Training Record	S6166T0250	S6166T0250	Training Record	\$4.25	\$3.48
ROD – EE LMS: 30000 to 34999 Named User	S6166N0300	S6166N0300	Named User	\$10.10	\$8.27
ROD – EE LMS: 30000 to 34999 Per Registration	S6166P0300	S6166P0300	Per Registration	\$1.26	\$1.04
ROD – EE LMS: 30000 to 34999 Training Record	S6166T0300	S6166T0300	Training Record	\$4.05	\$3.31
ROD – EE LMS: 35000 to 39999 Named User	S6166N0350	S6166N0350	Named User	\$9.64	\$7.90
ROD – EE LMS: 35000 to 39999 Per Registration	S6166P0350	S6166P0350	Per Registration	\$1.21	\$1.00
ROD – EE LMS: 35000 to 39999 Training Record	S6166T0350	S6166T0350	Training Record	\$3.85	\$3.15
ROD – EE LMS: 40000 to 44999 Named User	S6166N0400	S6166N0400	Named User	\$9.20	\$7.54

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
ROD – EE LMS: 40000 to 44999 Per Registration	S6166P0400	S6166P0400	Per Registration	\$1.15	\$0.95
ROD – EE LMS: 40000 to 44999 Training Record	S6166T0400	S6166T0400	Training Record	\$3.68	\$3.01
ROD – EE LMS: 45000 to 49999 Named User	S6166N0450	S6166N0450	Named User	\$8.81	\$7.21
ROD – EE LMS: 45000 to 49999 Per Registration	S6166P0450	S6166P0450	Per Registration	\$1.10	\$0.91
ROD – EE LMS: 45000 to 49999 Training Record	S6166T0450	S6166T0450	Training Record	\$3.52	\$2.88
ROD – EE LMS: 50000 to 59999 Named User	S6166N0500	S6166N0500	Named User	\$8.42	\$6.89
ROD – EE LMS: 50000 to 59999 Per Registration	S6166P0500	S6166P0500	Per Registration	\$1.06	\$0.87
ROD – EE LMS: 50000 to 59999 Training Record	S6166T0500	S6166T0500	Training Record	\$3.37	\$2.76
ROD – EE LMS: 60000 to 69999 Named User	S6166N0600	S6166N0600	Named User	\$8.07	\$6.61
ROD – EE LMS: 60000 to 69999 Per Registration	S6166P0600	S6166P0600	Per Registration	\$1.01	\$0.84
ROD – EE LMS: 60000 to 69999 Training Record	S6166T0600	S6166T0600	Training Record	\$3.23	\$2.65
ROD – EE LMS: 70000 to 79999 Named User	S6166N0700	S6166N0700	Named User	\$7.75	\$6.35
ROD – EE LMS: 70000 to 79999 Per Registration	S6166P0700	S6166P0700	Per Registration	\$0.97	\$0.80
ROD – EE LMS: 70000 to 79999 Training Record	S6166T0700	S6166T0700	Training Record	\$3.10	\$2.55
ROD – EE LMS: 80000 to 89999 Named User	S6166N0800	S6166N0800	Named User	\$7.44	\$6.10
ROD – EE LMS: 80000 to 89999 Per Registration	S6166P0800	S6166P0800	Per Registration	\$0.93	\$0.76
ROD – EE LMS: 80000 to 89999 Training Record	S6166T0800	S6166T0800	Training Record	\$2.98	\$2.45
ROD – EE LMS: 90000 to 99999 Named User	S6166N0900	S6166N0900	Named User	\$7.17	\$5.87
ROD – EE LMS: 90000 to 99999 Per Registration	S6166P0900	S6166P0900	Per Registration	\$0.90	\$0.75
ROD – EE LMS: 90000 to 99999 Training Record	S6166T0900	S6166T0900	Training Record	\$2.86	\$2.35
ROD – EE LMS: 100000 to 124999	S6166N1000	S6166N1000	Named	\$6.91	\$5.65

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Named User			User		
ROD – EE LMS: 100000 to 124999 Per Registration	S6166P1000	S6166P1000	Per Registration	\$0.86	\$0.71
ROD – EE LMS: 100000 to 124999 Training Record	S6166T1000	S6166T1000	Training Record	\$2.77	\$2.27
ROD – EE LMS: 125000 to 149999 Named User	S6166N1250	S6166N1250	Named User	\$6.67	\$5.47
ROD – EE LMS: 125000 to 149999 Per Registration	S6166P1250	S6166P1250	Per Registration	\$0.83	\$0.69
ROD – EE LMS: 125000 to 149999 Training Record	S6166T1250	S6166T1250	Training Record	\$2.67	\$2.20
ROD – EE LMS: 150000 to 199999 Named User	S6166N1500	S6166N1500	Named User	\$6.45	\$5.28
ROD – EE LMS: 150000 to 199999 Per Registration	S6166P1500	S6166P1500	Per Registration	\$0.81	\$0.66
ROD – EE LMS: 150000 to 199999 Training Record	S6166T1500	S6166T1500	Training Record	\$2.58	\$2.12
ROD – EE LMS: 200000 to 249999 Named User	S6166N2000	S6166N2000	Named User	\$6.24	\$5.12
ROD – EE LMS: 200000 to 249999 Per Registration	S6166P2000	S6166P2000	Per Registration	\$0.78	\$0.64
ROD – EE LMS: 200000 to 249999 Training Record	S6166T2000	S6166T2000	Training Record	\$2.49	\$2.05
ROD – EE LMS: 250000 to + Named User	S6166N2500	S6166N2500	Named User	\$6.05	\$4.95
ROD – EE LMS: 250000 to + Per Registration	S6166P2500	S6166P2500	Per Registration	\$0.76	\$0.61
ROD – EE LMS: 250000 to + Training Record	S6166T2500	S6166T2500	Training Record	\$2.42	\$1.97
<b>ROD Enterprise Edition – Offline Access</b>					
ROD EE – Access: 500 to 1999 Named User	S6267N0005	S6267N0005	Named User	\$7.90	\$6.48
ROD EE – Access: 2000 to 2499 Named User	S6267N0020	S6267N0020	Named User	\$5.60	\$4.58
ROD EE – Access: 2500 to 2999 Named User	S6267N0025	S6267N0025	Named User	\$5.27	\$4.32
ROD EE – Access: 3000 to 4999 Named User	S6267N0030	S6267N0030	Named User	\$4.81	\$3.94
ROD EE – Access: 5000 to 7499 Named User	S6267N0050	S6267N0050	Named User	\$4.35	\$3.57

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
ROD EE – Access: 7500 to 9999 Named User	S6267N0075	S6267N0075	Named User	\$3.96	\$3.23
ROD EE – Access: 10000 to 24999 Named User	S6267N0100	S6267N0100	Named User	\$3.21	\$2.63
ROD EE – Access: 25000 to + Named User	S6267N0250	S6267N0250	Named User	\$2.14	\$1.75
<b>ROD Enterprise Edition – LCMS</b>					
ROD EE – LCMS Author: 1 to 10 Named User	S6161N0010	S6161N0010	Named User	\$2,741.54	\$2,244.33
ROD EE – LCMS Author: 11 to 25 Named User	S6161N0025	S6161N0025	Named User	\$1,827.69	\$1,496.22
ROD EE – LCMS Author: 26	S6161N	S6161N	Named User	\$1,370.77	\$1,122.17
ROD EE – LCMS Reviewer: 1 to 10 Named User	S6162N0010	S6162N0010	Named User	\$1,782.00	\$1,458.82
ROD EE – LCMS Reviewer: 11 to 25 Named User	S6162N0025	S6162N0025	Named User	\$1,188.00	\$972.54
ROD EE – LCMS Reviewer: 26	S6162N	S6162N	Named User	\$891.00	\$729.41
<b>ROD Enterprise Edition LMS with Skillsoft Bundle</b>					
ROD EE – LMS with Skillsoft Bundle: 1 to 299 Named User	S9351N0000	S9351N0000	Named User	\$42.83	\$35.06
ROD EE – LMS with Skillsoft Bundle: 300 to 599 Named User	S9351N0003	S9351N0003	Named User	\$42.53	\$34.81
ROD EE – LMS with Skillsoft Bundle: 600 to 899 Named User	S9351N0006	S9351N0006	Named User	\$41.36	\$33.85
ROD EE – LMS with Skillsoft Bundle: 900 to 1199 Named User	S9351N0009	S9351N0009	Named User	\$40.28	\$32.98
ROD EE – LMS with Skillsoft Bundle: 1200 to 1499 Named User	S9351N0012	S9351N0012	Named User	\$39.28	\$32.15
ROD EE – LMS with Skillsoft Bundle: 1500 to 1999 Named User	S9351N0015	S9351N0015	Named User	\$38.35	\$31.40
ROD EE – LMS with Skillsoft Bundle: 2000 to 2499 Named User	S9351N0020	S9351N0020	Named User	\$35.53	\$29.08
ROD EE – LMS with Skillsoft Bundle: 2500 to 2999 Named User	S9351N0025	S9351N0025	Named User	\$33.26	\$27.23
ROD EE – LMS with Skillsoft Bundle: 3000 to 3499 Named User	S9351N0030	S9351N0030	Named User	\$32.15	\$26.33
ROD EE – LMS with Skillsoft Bundle: 3500 to 3999 Named User	S9351N0035	S9351N0035	Named User	\$31.15	\$25.50

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
ROD EE – LMS with Skillsoft Bundle: 4000 to 4499 Named User	S9351N0040	S9351N0040	Named User	\$30.24	\$24.77
ROD EE – LMS with Skillsoft Bundle: 4500 to 4999 Named User	S9351N0045	S9351N0045	Named User	\$29.42	\$24.08
ROD EE – LMS with Skillsoft Bundle: 5000 to 5499 Named User	S9351N0050	S9351N0050	Named User	\$29.13	\$23.84
ROD EE – LMS with Skillsoft Bundle: 5500 to 5999 Named User	S9351N0055	S9351N0055	Named User	\$28.84	\$23.62
ROD EE – LMS with Skillsoft Bundle: 6000 to 6499 Named User	S9351N0060	S9351N0060	Named User	\$28.57	\$23.39
ROD EE – LMS with Skillsoft Bundle: 6500 to 6999 Named User	S9351N0065	S9351N0065	Named User	\$28.31	\$23.17
ROD EE – LMS with Skillsoft Bundle: 7000 to 7499 Named User	S9351N0070	S9351N0070	Named User	\$28.14	\$23.03
ROD EE – LMS with Skillsoft Bundle: 7500 to 7999 Named User	S9351N0075	S9351N0075	Named User	\$27.97	\$22.90
ROD EE – LMS with Skillsoft Bundle: 8000 to 8499 Named User	S9351N0080	S9351N0080	Named User	\$27.81	\$22.77
ROD EE – LMS with Skillsoft Bundle: 8500 to 8999 Named User	S9351N0085	S9351N0085	Named User	\$27.65	\$22.63
ROD EE – LMS with Skillsoft Bundle: 9000 to 9499 Named User	S9351N0090	S9351N0090	Named User	\$27.49	\$22.51
ROD EE – LMS with Skillsoft Bundle: 9500 to 9999 Named User	S9351N0095	S9351N0095	Named User	\$27.34	\$22.38
ROD EE – LMS with Skillsoft Bundle: 10000 to 12499 Named User	S9351N0100	S9351N0100	Named User	\$26.61	\$21.79
ROD EE – LMS with Skillsoft Bundle: 12500 to 14999 Named User	S9351N0125	S9351N0125	Named User	\$25.95	\$21.25
ROD EE – LMS with Skillsoft Bundle: 15000 to 17499 Named User	S9351N0150	S9351N0150	Named User	\$25.23	\$20.65
ROD EE – LMS with Skillsoft Bundle: 17500 to 19999 Named User	S9351N0175	S9351N0175	Named User	\$24.58	\$20.13
ROD EE – LMS with Skillsoft Bundle: 20000 to 22499 Named User	S9351N0200	S9351N0200	Named User	\$23.85	\$19.53
ROD EE – LMS with Skillsoft Bundle: 22500 to 24999 Named User	S9351N0225	S9351N0225	Named User	\$23.21	\$19.00
ROD EE – LMS with Skillsoft Bundle: 25000 to 29999 Named User	S9351N0250	S9351N0250	Named User	\$22.63	\$18.53
ROD EE – LMS with Skillsoft Bundle: 30000 to 34999 Named User	S9351N0300	S9351N0300	Named User	\$22.10	\$18.10
ROD EE – LMS with Skillsoft Bundle: 35000 to 39999 Named User	S9351N0350	S9351N0350	Named User	\$21.64	\$17.72
ROD EE – LMS with Skillsoft Bundle: 40000 to 44999 Named User	S9351N0400	S9351N0400	Named User	\$21.20	\$17.36

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
ROD EE – LMS with Skillsoft Bundle: 45000 to 49999 Named User	S9351N0450	S9351N0450	Named User	\$20.81	\$17.04
ROD EE – LMS with Skillsoft Bundle: 50000 to 59999 Named User	S9351N0500	S9351N0500	Named User	\$20.42	\$16.72
ROD EE – LMS with Skillsoft Bundle: 60000 to 69999 Named User	S9351N0600	S9351N0600	Named User	\$20.07	\$16.43
ROD EE – LMS with Skillsoft Bundle: 70000 to 79999 Named User	S9351N0700	S9351N0700	Named User	\$19.75	\$16.17
ROD EE – LMS with Skillsoft Bundle: 80000 to 89999 Named User	S9351N0800	S9351N0800	Named User	\$19.44	\$15.92
ROD EE – LMS with Skillsoft Bundle: 90000 to 99999 Named User	S9351N0900	S9351N0900	Named User	\$19.17	\$15.70
ROD EE – LMS with Skillsoft Bundle: 100000 to 124999 Named User	S9351N1000	S9351N1000	Named User	\$18.91	\$15.48
ROD EE – LMS with Skillsoft Bundle: 125000 to 149999 Named User	S9351N1250	S9351N1250	Named User	\$18.67	\$15.29
ROD EE – LMS with Skillsoft Bundle: 150000 to 199999 Named User	S9351N1500	S9351N1500	Named User	\$18.45	\$15.10
ROD EE – LMS with Skillsoft Bundle: 200000 to 249999 Named User	S9351N2000	S9351N2000	Named User	\$18.24	\$14.94
ROD EE – LMS with Skillsoft Bundle: 250000 to + Named User	S9351N2500	S9351N2500	Named User	\$18.05	\$14.77
<b>Social Learning</b>					
Social Learning – SaaS: 4000 to 4499 Named User	S8822N0040	S8822N0040	Named User	\$4.84	\$3.97
Social Learning – SaaS: 4500 to 4999 Named User	S8822N0045	S8822N0045	Named User	\$4.62	\$3.78
Social Learning – SaaS: 5000 to 5499 Named User	S8822N0050	S8822N0050	Named User	\$4.54	\$3.72
Social Learning – SaaS: 5500 to 5999 Named User	S8822N0055	S8822N0055	Named User	\$4.47	\$3.67
Social Learning – SaaS: 6000 to 6499 Named User	S8822N0060	S8822N0060	Named User	\$4.40	\$3.61
Social Learning – SaaS: 6500 to 6999 Named User	S8822N0065	S8822N0065	Named User	\$4.33	\$3.54
Social Learning – SaaS: 7000 to 7499 Named User	S8822N0070	S8822N0070	Named User	\$4.28	\$3.51
Social Learning – SaaS: 7500 to 7999 Named User	S8822N0075	S8822N0075	Named User	\$4.24	\$3.48
Social Learning – SaaS: 8000 to 8499 Named User	S8822N0080	S8822N0080	Named User	\$4.19	\$3.43
Social Learning – SaaS: 8500 to 8999	S8822N0085	S8822N0085	Named	\$4.15	\$3.41

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Named User			User		
Social Learning – SaaS: 9000 to 9499 Named User	S8822N0090	S8822N0090	Named User	\$4.11	\$3.37
Social Learning – SaaS: 9500 to 9999 Named User	S8822N0095	S8822N0095	Named User	\$4.07	\$3.34
Social Learning – SaaS: 10000 to 12499 Named User	S8822N0100	S8822N0100	Named User	\$3.88	\$3.17
Social Learning – SaaS: 12500 to 14999 Named User	S8822N0125	S8822N0125	Named User	\$3.70	\$3.03
Social Learning – SaaS: 15000 to 17499 Named User	S8822N0150	S8822N0150	Named User	\$3.51	\$2.87
Social Learning – SaaS: 17500 to 19999 Named User	S8822N0175	S8822N0175	Named User	\$3.34	\$2.73
Social Learning – SaaS: 20000 to 22499 Named User	S8822N0200	S8822N0200	Named User	\$3.15	\$2.58
Social Learning – SaaS: 22500 to 24999 Named User	S8822N0225	S8822N0225	Named User	\$2.98	\$2.45
Social Learning – SaaS: 25000 to 29999 Named User	S8822N0250	S8822N0250	Named User	\$2.82	\$2.31
Social Learning – SaaS: 30000 to 34999 Named User	S8822N0300	S8822N0300	Named User	\$2.68	\$2.20
Social Learning – SaaS: 35000 to 39999 Named User	S8822N0350	S8822N0350	Named User	\$2.56	\$2.10
Social Learning – SaaS: 40000 to 44999 Named User	S8822N0400	S8822N0400	Named User	\$2.44	\$2.01
Social Learning – SaaS: 45000 to 49999 Named User	S8822N0450	S8822N0450	Named User	\$2.34	\$1.91
Social Learning – SaaS: 50000 to 59999 Named User	S8822N0500	S8822N0500	Named User	\$2.24	\$1.84
Social Learning – SaaS: 60000 to 69999 Named User	S8822N0600	S8822N0600	Named User	\$2.14	\$1.75
Social Learning – SaaS: 70000 to 79999 Named User	S8822N0700	S8822N0700	Named User	\$2.06	\$1.69
Social Learning – SaaS: 80000 to 89999 Named User	S8822N0800	S8822N0800	Named User	\$1.98	\$1.62
Social Learning – SaaS: 90000 to 99999 Named User	S8822N0900	S8822N0900	Named User	\$1.90	\$1.56
Social Learning – SaaS: 100000 to 124999 Named User	S8822N1000	S8822N1000	Named User	\$1.84	\$1.51
Social Learning – SaaS: 125000 to 149999 Named User	S8822N1250	S8822N1250	Named User	\$1.77	\$1.45
Social Learning – SaaS: 150000 to 199999 Named User	S8822N1500	S8822N1500	Named User	\$1.71	\$1.40
Social Learning – SaaS: 200000 to	S8822N2000	S8822N2000	Named	\$1.66	\$1.36

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
249999 Named User			User		
Social Learning – SaaS: 250000 to + Named User	S8822N2500	S8822N2500	Named User	\$1.60	\$1.31

*Talent Management - SaaS*

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
<b>360 Multi-Rater Feedback</b>					
360 Multi-Rater Feedback: 247 to 299 Named User	S9326N0002	9326N0002	Named User	\$24.37	\$19.95
360 Multi-Rater Feedback: 300 to 599 Named User	S9326N0003	S9326N0003	Named User	\$24.13	\$19.75
360 Multi-Rater Feedback: 600 to 899 Named User	S9326N0006	S9326N0006	Named User	\$22.99	\$18.82
360 Multi-Rater Feedback: 900 to 1199 Named User	S9326N0009	S9326N0009	Named User	\$21.95	\$17.97
360 Multi-Rater Feedback: 1200 to 1499 Named User	S9326N0012	S9326N0012	Named User	\$21.01	\$17.21
360 Multi-Rater Feedback: 1500 to 1999 Named User	S9326N0015	S9326N0015	Named User	\$19.34	\$15.83
360 Multi-Rater Feedback: 2000 to 2499 Named User	S9326N0020	S9326N0020	Named User	\$17.92	\$14.67
360 Multi-Rater Feedback: 2500 to 2999 Named User	S9326N0025	S9326N0025	Named User	\$15.02	\$12.29
360 Multi-Rater Feedback: 3000 to 3499 Named User	S9326N0030	S9326N0030	Named User	\$14.06	\$11.52
360 Multi-Rater Feedback: 3500 to 3999 Named User	S9326N0035	S9326N0035	Named User	\$12.46	\$10.21
360 Multi-Rater Feedback: 4000 to 4499 Named User	S9326N0040	S9326N0040	Named User	\$11.19	\$9.16
360 Multi-Rater Feedback: 4500 to 4999 Named User	S9326N0045	S9326N0045	Named User	\$10.15	\$8.31
360 Multi-Rater Feedback: 5000 to 5499 Named User	S9326N0050	S9326N0050	Named User	\$9.29	\$7.61
360 Multi-Rater Feedback: 5500 to 5999 Named User	S9326N0055	S9326N0055	Named User	\$8.57	\$7.01
360 Multi-Rater Feedback: 6000 to 6499 Named User	S9326N0060	S9326N0060	Named User	\$7.95	\$6.51
360 Multi-Rater Feedback: 6500 to 6999 Named User	S9326N0065	S9326N0065	Named User	\$7.41	\$6.08

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
360 Multi-Rater Feedback: 7000 to 7499 Named User	S9326N0070	S9326N0070	Named User	\$6.94	\$5.68
360 Multi-Rater Feedback: 7500 to 7999 Named User	S9326N0075	S9326N0075	Named User	\$6.53	\$5.34
360 Multi-Rater Feedback: 8000 to 8499 Named User	S9326N0080	S9326N0080	Named User	\$6.16	\$5.04
360 Multi-Rater Feedback: 8500 to 8999 Named User	S9326N0085	S9326N0085	Named User	\$5.83	\$4.78
360 Multi-Rater Feedback: 9000 to 9499 Named User	S9326N0090	S9326N0090	Named User	\$5.54	\$4.53
360 Multi-Rater Feedback: 9500 to 9999 Named User	S9326N0095	S9326N0095	Named User	\$5.27	\$4.32
360 Multi-Rater Feedback: 10000 to 12499 Named User	S9326N0100	S9326N0100	Named User	\$5.03	\$4.12
360 Multi-Rater Feedback: 12500 to 14999 Named User	S9326N0125	S9326N0125	Named User	\$4.51	\$3.69
360 Multi-Rater Feedback: 15000 to 17499 Named User	S9326N0150	S9326N0150	Named User	\$4.09	\$3.36
360 Multi-Rater Feedback: 17500 to 19999 Named User	S9326N0175	S9326N0175	Named User	\$3.74	\$3.06
360 Multi-Rater Feedback: 20000 to 22499 Named User	S9326N0200	S9326N0200	Named User	\$3.45	\$2.82
360 Multi-Rater Feedback: 22500 to 24999 Named User	S9326N0225	S9326N0225	Named User	\$3.20	\$2.62
360 Multi-Rater Feedback: 25000 to 29999 Named User	S9326N0250	S9326N0250	Named User	\$2.98	\$2.45
360 Multi-Rater Feedback: 30000 to 34999 Named User	S9326N0300	S9326N0300	Named User	\$2.79	\$2.28
360 Multi-Rater Feedback: 35000 to 39999 Named User	S9326N0350	S9326N0350	Named User	\$2.62	\$2.15
360 Multi-Rater Feedback: 40000 to 44999 Named User	S9326N0400	S9326N0400	Named User	\$2.47	\$2.03
360 Multi-Rater Feedback: 45000 to 49999 Named User	S9326N0450	S9326N0450	Named User	\$2.34	\$1.91
360 Multi-Rater Feedback: 50000 to 59999 Named User	S9326N0500	S9326N0500	Named User	\$2.22	\$1.81
360 Multi-Rater Feedback: 60000 to 69999 Named User	S9326N0600	S9326N0600	Named User	\$2.18	\$1.79
360 Multi-Rater Feedback: 70000 to 79999 Named User	S9326N0700	S9326N0700	Named User	\$2.14	\$1.75
360 Multi-Rater Feedback: 80000 to 89999 Named User	S9326N0800	S9326N0800	Named User	\$2.10	\$1.72
360 Multi-Rater Feedback: 90000 to 99999 Named User	S9326N0900	S9326N0900	Named User	\$2.06	\$1.69

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
360 Multi-Rater Feedback: 100000 to 124999 Named User	S9326N1000	S9326N1000	Named User	\$2.02	\$1.65
360 Multi-Rater Feedback: 125000 to 149999 Named User	S9326N1250	S9326N1250	Named User	\$1.98	\$1.62
360 Multi-Rater Feedback: 150000 to 199999 Named User	S9326N1500	S9326N1500	Named User	\$1.95	\$1.60
360 Multi-Rater Feedback: 200000 to 249999 Named User	S9326N2000	S9326N2000	Named User	\$1.91	\$1.56
360 Multi-Rater Feedback: 250000 to 500000 Named User	S9326N2500	S9326N2500	Named User	\$1.88	\$1.54
<b>Compensation Management</b>					
Compensation Management: 900 to 1199 Named User	S9327N0009	S9327N0009	Named User	\$27.44	\$22.47
Compensation Management: 1200 to 1499 Named User	S9327N0012	S9327N0012	Named User	\$26.26	\$21.50
Compensation Management: 1500 to 1999 Named User	S9327N0015	S9327N0015	Named User	\$24.17	\$19.79
Compensation Management: 2000 to 2499 Named User	S9327N0020	S9327N0020	Named User	\$22.40	\$18.34
Compensation Management: 2500 to 2999 Named User	S9327N0025	S9327N0025	Named User	\$18.78	\$15.38
Compensation Management: 3000 to 3499 Named User	S9327N0030	S9327N0030	Named User	\$17.57	\$14.39
Compensation Management: 3500 to 3999 Named User	S9327N0035	S9327N0035	Named User	\$15.58	\$12.76
Compensation Management: 4000 to 4499 Named User	S9327N0040	S9327N0040	Named User	\$13.99	\$11.45
Compensation Management: 4500 to 4999 Named User	S9327N0045	S9327N0045	Named User	\$12.69	\$10.39
Compensation Management: 5000 to 5499 Named User	S9327N0050	S9327N0050	Named User	\$11.62	\$9.51
Compensation Management: 5500 to 5999 Named User	S9327N0055	S9327N0055	Named User	\$10.71	\$8.77
Compensation Management: 6000 to 6499 Named User	S9327N0060	S9327N0060	Named User	\$9.93	\$8.12
Compensation Management: 6500 to 6999 Named User	S9327N0065	S9327N0065	Named User	\$9.26	\$7.59
Compensation Management: 7000 to 7499 Named User	S9327N0070	S9327N0070	Named User	\$8.68	\$7.10
Compensation Management: 7500 to 7999 Named User	S9327N0075	S9327N0075	Named User	\$8.16	\$6.68
Compensation Management: 8000	S9327N0080	S9327N0080	Named	\$7.70	\$6.31

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
to 8499 Named User			User		
Compensation Management: 8500 to 8999 Named User	S9327N0085	S9327N0085	Named User	\$7.29	\$5.97
Compensation Management: 9000 to 9499 Named User	S9327N0090	S9327N0090	Named User	\$6.92	\$5.67
Compensation Management: 9500 to 9999 Named User	S9327N0095	S9327N0095	Named User	\$6.59	\$5.39
Compensation Management: 10000 to 12499 Named User	S9327N0100	S9327N0100	Named User	\$6.29	\$5.15
Compensation Management: 12500 to 14999 Named User	S9327N0125	S9327N0125	Named User	\$5.64	\$4.62
Compensation Management: 15000 to 17499 Named User	S9327N0150	S9327N0150	Named User	\$5.11	\$4.18
Compensation Management: 17500 to 19999 Named User	S9327N0175	S9327N0175	Named User	\$4.68	\$3.83
Compensation Management: 20000 to 22499 Named User	S9327N0200	S9327N0200	Named User	\$4.31	\$3.53
Compensation Management: 22500 to 24999 Named User	S9327N0225	S9327N0225	Named User	\$4.00	\$3.27
Compensation Management: 25000 to 29999 Named User	S9327N0250	S9327N0250	Named User	\$3.73	\$3.05
Compensation Management: 30000 to 34999 Named User	S9327N0300	S9327N0300	Named User	\$3.49	\$2.86
Compensation Management: 35000 to 39999 Named User	S9327N0350	S9327N0350	Named User	\$3.28	\$2.68
Compensation Management: 40000 to 44999 Named User	S9327N0400	S9327N0400	Named User	\$3.09	\$2.53
Compensation Management: 45000 to 49999 Named User	S9327N0450	S9327N0450	Named User	\$2.93	\$2.40
Compensation Management: 50000 to 59999 Named User	S9327N0500	S9327N0500	Named User	\$2.78	\$2.28
Compensation Management: 60000 to 69999 Named User	S9327N0600	S9327N0600	Named User	\$2.73	\$2.23
Compensation Management: 70000 to 79999 Named User	S9327N0700	S9327N0700	Named User	\$2.67	\$2.20
Compensation Management: 80000 to 89999 Named User	S9327N0800	S9327N0800	Named User	\$2.62	\$2.15
Compensation Management: 90000 to 99999 Named User	S9327N0900	S9327N0900	Named User	\$2.57	\$2.11
Compensation Management: 100000 to 124999 Named User	S9327N1000	S9327N1000	Named User	\$2.52	\$2.07
Compensation Management: 125000 to 149999 Named User	S9327N1250	S9327N1250	Named User	\$2.48	\$2.03
Compensation Management:	S9327N1500	S9327N1500	Named	\$2.44	\$2.01

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
150000 to 199999 Named User			User		
Compensation Management: 200000 to 249999 Named User	S9327N2000	S9327N2000	Named User	\$2.39	\$1.95
Compensation Management: 250000 to 500000 Named User	S9327N2500	S9327N2500	Named User	\$2.35	\$1.92
<b>HR Management</b>					
HR Management: 197 to 299 Named User	S9328N0002	S9328N0002	Named User	\$30.46	\$24.94
HR Management: 300 to 599 Named User	S9328N0003	S9328N0003	Named User	\$30.16	\$24.69
HR Management: 600 to 899 Named User	S9328N0006	S9328N0006	Named User	\$28.74	\$23.53
HR Management: 900 to 1199 Named User	S9328N0009	S9328N0009	Named User	\$27.44	\$22.47
HR Management: 1200 to 1499 Named User	S9328N0012	S9328N0012	Named User	\$26.26	\$21.50
HR Management: 1500 to 1999 Named User	S9328N0015	S9328N0015	Named User	\$24.17	\$19.79
HR Management: 2000 to 2499 Named User	S9328N0020	S9328N0020	Named User	\$22.40	\$18.34
HR Management: 2500 to 2999 Named User	S9328N0025	S9328N0025	Named User	\$18.78	\$15.38
HR Management: 3000 to 3499 Named User	S9328N0030	S9328N0030	Named User	\$17.57	\$14.39
HR Management: 3500 to 3999 Named User	S9328N0035	S9328N0035	Named User	\$15.58	\$12.76
HR Management: 4000 to 4499 Named User	S9328N0040	S9328N0040	Named User	\$13.99	\$11.45
HR Management: 4500 to 4999 Named User	S9328N0045	S9328N0045	Named User	\$12.69	\$10.39
HR Management: 5000 to 5499 Named User	S9328N0050	S9328N0050	Named User	\$11.62	\$9.51
HR Management: 5500 to 5999 Named User	S9328N0055	S9328N0055	Named User	\$10.71	\$8.77
HR Management: 6000 to 6499 Named User	S9328N0060	S9328N0060	Named User	\$9.93	\$8.12
HR Management: 6500 to 6999 Named User	S9328N0065	S9328N0065	Named User	\$9.26	\$7.59
HR Management: 7000 to 7499 Named User	S9328N0070	S9328N0070	Named User	\$8.68	\$7.10
HR Management: 7500 to 7999 Named User	S9328N0075	S9328N0075	Named User	\$8.16	\$6.68

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
HR Management: 8000 to 8499 Named User	S9328N0080	S9328N0080	Named User	\$7.70	\$6.31
HR Management: 8500 to 8999 Named User	S9328N0085	S9328N0085	Named User	\$7.29	\$5.97
HR Management: 9000 to 9499 Named User	S9328N0090	S9328N0090	Named User	\$6.92	\$5.67
HR Management: 9500 to 9999 Named User	S9328N0095	S9328N0095	Named User	\$6.59	\$5.39
HR Management: 10000 to 12499 Named User	S9328N0100	S9328N0100	Named User	\$6.29	\$5.15
HR Management: 12500 to 14999 Named User	S9328N0125	S9328N0125	Named User	\$5.64	\$4.62
HR Management: 15000 to 17499 Named User	S9328N0150	S9328N0150	Named User	\$5.11	\$4.18
HR Management: 17500 to 19999 Named User	S9328N0175	S9328N0175	Named User	\$4.68	\$3.83
HR Management: 20000 to 22499 Named User	S9328N0200	S9328N0200	Named User	\$4.31	\$3.53
HR Management: 22500 to 24999 Named User	S9328N0225	S9328N0225	Named User	\$4.00	\$3.27
HR Management: 25000 to 29999 Named User	S9328N0250	S9328N0250	Named User	\$3.73	\$3.05
HR Management: 30000 to 34999 Named User	S9328N0300	S9328N0300	Named User	\$3.49	\$2.86
HR Management: 35000 to 39999 Named User	S9328N0350	S9328N0350	Named User	\$3.28	\$2.68
HR Management: 40000 to 44999 Named User	S9328N0400	S9328N0400	Named User	\$3.09	\$2.53
HR Management: 45000 to 49999 Named User	S9328N0450	S9328N0450	Named User	\$2.93	\$2.40
HR Management: 50000 to 59999 Named User	S9328N0500	S9328N0500	Named User	\$2.78	\$2.28
HR Management: 60000 to 69999 Named User	S9328N0600	S9328N0600	Named User	\$2.73	\$2.23
HR Management: 70000 to 79999 Named User	S9328N0700	S9328N0700	Named User	\$2.67	\$2.20
HR Management: 80000 to 89999 Named User	S9328N0800	S9328N0800	Named User	\$2.62	\$2.15
HR Management: 90000 to 99999 Named User	S9328N0900	S9328N0900	Named User	\$2.57	\$2.11
HR Management: 100000 to 124999 Named User	S9328N1000	S9328N1000	Named User	\$2.52	\$2.07
HR Management: 125000 to 149999 Named User	S9328N1250	S9328N1250	Named User	\$2.48	\$2.03

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
HR Management: 150000 to 199999 Named User	S9328N1500	S9328N1500	Named User	\$2.44	\$2.01
HR Management: 200000 to 249999 Named User	S9328N2000	S9328N2000	Named User	\$2.39	\$1.95
HR Management: 250000 to 500000 Named User	S9328N2500	S9328N2500	Named User	\$2.35	\$1.92
<b>Performance Management</b>					
Performance Management: 900 to 1199 Named User	S9323N0009	S9323N0009	Named User	\$27.44	\$22.47
Performance Management: 1200 to 1499 Named User	S9323N0012	S9323N0012	Named User	\$26.26	\$21.50
Performance Management: 1500 to 1999 Named User	S9323N0015	S9323N0015	Named User	\$24.17	\$19.79
Performance Management: 2000 to 2499 Named User	S9323N0020	S9323N0020	Named User	\$22.40	\$18.34
Performance Management: 2500 to 2999 Named User	S9323N0025	S9323N0025	Named User	\$18.78	\$15.38
Performance Management: 3000 to 3499 Named User	S9323N0030	S9323N0030	Named User	\$17.57	\$14.39
Performance Management: 3500 to 3999 Named User	S9323N0035	S9323N0035	Named User	\$15.58	\$12.76
Performance Management: 4000 to 4499 Named User	S9323N0040	S9323N0040	Named User	\$13.99	\$11.46
Performance Management: 4500 to 4999 Named User	S9323N0045	S9323N0045	Named User	\$12.69	\$10.39
Performance Management: 5000 to 5499 Named User	S9323N0050	S9323N0050	Named User	\$11.62	\$9.51
Performance Management: 5500 to 5999 Named User	S9323N0055	S9323N0055	Named User	\$10.71	\$8.77
Performance Management: 6000 to 6499 Named User	S9323N0060	S9323N0060	Named User	\$9.93	\$8.13
Performance Management: 6500 to 6999 Named User	S9323N0065	S9323N0065	Named User	\$9.26	\$7.58
Performance Management: 7000 to 7499 Named User	S9323N0070	S9323N0070	Named User	\$8.68	\$7.10
Performance Management: 7500 to 7999 Named User	S9323N0075	S9323N0075	Named User	\$8.16	\$6.68
Performance Management: 8000 to 8499 Named User	S9323N0080	S9323N0080	Named User	\$7.70	\$6.31
Performance Management: 8500 to 8999 Named User	S9323N0085	S9323N0085	Named User	\$7.29	\$5.96
Performance Management: 9000 to	S9323N0090	S9323N0090	Named	\$6.92	\$5.66

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
9499 Named User			User		
Performance Management: 9500 to 9999 Named User	S9323N0095	S9323N0095	Named User	\$6.59	\$5.39
Performance Management: 10000 to 12499 Named User	S9323N0100	S9323N0100	Named User	\$6.29	\$5.15
Performance Management: 12500 to 14999 Named User	S9323N0125	S9323N0125	Named User	\$5.64	\$4.61
Performance Management: 15000 to 17499 Named User	S9323N0150	S9323N0150	Named User	\$5.11	\$4.18
Performance Management: 17500 to 19999 Named User	S9323N0175	S9323N0175	Named User	\$4.68	\$3.83
Performance Management: 20000 to 22499 Named User	S9323N0200	S9323N0200	Named User	\$4.31	\$3.53
Performance Management: 22500 to 24999 Named User	S9323N0225	S9323N0225	Named User	\$4.00	\$3.27
Performance Management: 25000 to 29999 Named User	S9323N0250	S9323N0250	Named User	\$3.73	\$3.05
Performance Management: 30000 to 34999 Named User	S9323N0300	S9323N0300	Named User	\$3.49	\$2.86
Performance Management: 35000 to 39999 Named User	S9323N0350	S9323N0350	Named User	\$3.28	\$2.69
Performance Management: 40000 to 44999 Named User	S9323N0400	S9323N0400	Named User	\$3.09	\$2.53
Performance Management: 45000 to 49999 Named User	S9323N0450	S9323N0450	Named User	\$2.93	\$2.40
Performance Management: 50000 to 59999 Named User	S9323N0500	S9323N0500	Named User	\$2.78	\$2.28
Performance Management: 60000 to 69999 Named User	S9323N0600	S9323N0600	Named User	\$2.73	\$2.24
Performance Management: 70000 to 79999 Named User	S9323N0700	S9323N0700	Named User	\$2.67	\$2.19
Performance Management: 80000 to 89999 Named User	S9323N0800	S9323N0800	Named User	\$2.62	\$2.15
Performance Management: 90000 to 99999 Named User	S9323N0900	S9323N0900	Named User	\$2.57	\$2.11
Performance Management: 100000 to 124999 Named User	S9323N1000	S9323N1000	Named User	\$2.52	\$2.07
Performance Management: 125000 to 149999 Named User	S9323N1250	S9323N1250	Named User	\$2.48	\$2.04
Performance Management: 150000 to 199999 Named User	S9323N1500	S9323N1500	Named User	\$2.44	\$1.99
Performance Management: 200000 to 249999 Named User	S9323N2000	S9323N2000	Named User	\$2.39	\$1.95
Performance Management: 250000	S9323N2500	S9323N2500	Named	\$2.35	\$1.92

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
to 500000 Named User			User		
<b>Recruiting and Hiring</b>					
Recruiting and Hiring: 900 to 1199 Named User	S9325N0009	S9325N0009	Named User	\$27.44	\$22.47
Recruiting and Hiring: 1200 to 1499 Named User	S9325N0012	S9325N0012	Named User	\$26.26	\$21.50
Recruiting and Hiring: 1500 to 1999 Named User	S9325N0015	S9325N0015	Named User	\$24.17	\$19.79
Recruiting and Hiring: 2000 to 2499 Named User	S9325N0020	S9325N0020	Named User	\$22.40	\$18.34
Recruiting and Hiring: 2500 to 2999 Named User	S9325N0025	S9325N0025	Named User	\$18.78	\$15.38
Recruiting and Hiring: 3000 to 3499 Named User	S9325N0030	S9325N0030	Named User	\$17.57	\$14.39
Recruiting and Hiring: 3500 to 3999 Named User	S9325N0035	S9325N0035	Named User	\$15.58	\$12.76
Recruiting and Hiring: 4000 to 4499 Named User	S9325N0040	S9325N0040	Named User	\$13.99	\$11.46
Recruiting and Hiring: 4500 to 4999 Named User	S9325N0045	S9325N0045	Named User	\$12.69	\$10.39
Recruiting and Hiring: 5000 to 5499 Named User	S9325N0050	S9325N0050	Named User	\$11.62	\$9.51
Recruiting and Hiring: 5500 to 5999 Named User	S9325N0055	S9325N0055	Named User	\$10.71	\$8.77
Recruiting and Hiring: 6000 to 6499 Named User	S9325N0060	S9325N0060	Named User	\$9.93	\$8.13
Recruiting and Hiring: 6500 to 6999 Named User	S9325N0065	S9325N0065	Named User	\$9.26	\$7.58
Recruiting and Hiring: 7000 to 7499 Named User	S9325N0070	S9325N0070	Named User	\$8.68	\$7.10
Recruiting and Hiring: 7500 to 7999 Named User	S9325N0075	S9325N0075	Named User	\$8.16	\$6.68
Recruiting and Hiring: 8000 to 8499 Named User	S9325N0080	S9325N0080	Named User	\$7.70	\$6.31
Recruiting and Hiring: 8500 to 8999 Named User	S9325N0085	S9325N0085	Named User	\$7.29	\$5.96
Recruiting and Hiring: 9000 to 9499 Named User	S9325N0090	S9325N0090	Named User	\$6.92	\$5.66
Recruiting and Hiring: 9500 to 9999 Named User	S9325N0095	S9325N0095	Named User	\$6.59	\$5.39
Recruiting and Hiring: 10000 to 12499 Named User	S9325N0100	S9325N0100	Named User	\$6.29	\$5.15

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Recruiting and Hiring: 12500 to 14999 Named User	S9325N0125	S9325N0125	Named User	\$5.64	\$4.61
Recruiting and Hiring: 15000 to 17499 Named User	S9325N0150	S9325N0150	Named User	\$5.11	\$4.18
Recruiting and Hiring: 17500 to 19999 Named User	S9325N0175	S9325N0175	Named User	\$4.68	\$3.83
Recruiting and Hiring: 20000 to 22499 Named User	S9325N0200	S9325N0200	Named User	\$4.31	\$3.53
Recruiting and Hiring: 22500 to 24999 Named User	S9325N0225	S9325N0225	Named User	\$4.00	\$3.27
Recruiting and Hiring: 25000 to 29999 Named User	S9325N0250	S9325N0250	Named User	\$3.73	\$3.05
Recruiting and Hiring: 30000 to 34999 Named User	S9325N0300	S9325N0300	Named User	\$3.49	\$2.86
Recruiting and Hiring: 35000 to 39999 Named User	S9325N0350	S9325N0350	Named User	\$3.28	\$2.69
Recruiting and Hiring: 40000 to 44999 Named User	S9325N0400	S9325N0400	Named User	\$3.09	\$2.53
Recruiting and Hiring: 45000 to 49999 Named User	S9325N0450	S9325N0450	Named User	\$2.93	\$2.40
Recruiting and Hiring: 50000 to 59999 Named User	S9325N0500	S9325N0500	Named User	\$2.78	\$2.28
Recruiting and Hiring: 60000 to 69999 Named User	S9325N0600	S9325N0600	Named User	\$2.73	\$2.24
Recruiting and Hiring: 70000 to 79999 Named User	S9325N0700	S9325N0700	Named User	\$2.67	\$2.19
Recruiting and Hiring: 80000 to 89999 Named User	S9325N0800	S9325N0800	Named User	\$2.62	\$2.15
Recruiting and Hiring: 90000 to 99999 Named User	S9325N0900	S9325N0900	Named User	\$2.57	\$2.11
Recruiting and Hiring: 100000 to 124999 Named User	S9325N1000	S9325N1000	Named User	\$2.52	\$2.07
Recruiting and Hiring: 125000 to 149999 Named User	S9325N1250	S9325N1250	Named User	\$2.48	\$2.04
Recruiting and Hiring: 150000 to 199999 Named User	S9325N1500	S9325N1500	Named User	\$2.44	\$1.99
Recruiting and Hiring: 200000 to 249999 Named User	S9325N2000	S9325N2000	Named User	\$2.39	\$1.95
Recruiting and Hiring: 250000 to 500000 Named User	S9325N2500	S9325N2500	Named User	\$2.35	\$1.92
<b>Succession Planning</b>					
Succession Planning: 900 to 1199	S9324N0009	S9324N0009	Named	\$27.44	\$22.47

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Named User			User		
Succession Planning: 1200 to 1499 Named User	S9324N0012	S9324N0012	Named User	\$26.26	\$21.50
Succession Planning: 1500 to 1999 Named User	S9324N0015	S9324N0015	Named User	\$24.17	\$19.79
Succession Planning: 2000 to 2499 Named User	S9324N0020	S9324N0020	Named User	\$22.40	\$18.34
Succession Planning: 2500 to 2999 Named User	S9324N0025	S9324N0025	Named User	\$18.78	\$15.38
Succession Planning: 3000 to 3499 Named User	S9324N0030	S9324N0030	Named User	\$17.57	\$14.39
Succession Planning: 3500 to 3999 Named User	S9324N0035	S9324N0035	Named User	\$15.58	\$12.76
Succession Planning: 4000 to 4499 Named User	S9324N0040	S9324N0040	Named User	\$13.99	\$11.46
Succession Planning: 4500 to 4999 Named User	S9324N0045	S9324N0045	Named User	\$12.69	\$10.39
Succession Planning: 5000 to 5499 Named User	S9324N0050	S9324N0050	Named User	\$11.62	\$9.51
Succession Planning: 5500 to 5999 Named User	S9324N0055	S9324N0055	Named User	\$10.71	\$8.77
Succession Planning: 6000 to 6499 Named User	S9324N0060	S9324N0060	Named User	\$9.93	\$8.13
Succession Planning: 6500 to 6999 Named User	S9324N0065	S9324N0065	Named User	\$9.26	\$7.58
Succession Planning: 7000 to 7499 Named User	S9324N0070	S9324N0070	Named User	\$8.68	\$7.10
Succession Planning: 7500 to 7999 Named User	S9324N0075	S9324N0075	Named User	\$8.16	\$6.68
Succession Planning: 8000 to 8499 Named User	S9324N0080	S9324N0080	Named User	\$7.70	\$6.31
Succession Planning: 8500 to 8999 Named User	S9324N0085	S9324N0085	Named User	\$7.29	\$5.96
Succession Planning: 9000 to 9499 Named User	S9324N0090	S9324N0090	Named User	\$6.92	\$5.66
Succession Planning: 9500 to 9999 Named User	S9324N0095	S9324N0095	Named User	\$6.59	\$5.39
Succession Planning: 10000 to 12499 Named User	S9324N0100	S9324N0100	Named User	\$6.29	\$5.15
Succession Planning: 12500 to 14999 Named User	S9324N0125	S9324N0125	Named User	\$5.64	\$4.61
Succession Planning: 15000 to 17499 Named User	S9324N0150	S9324N0150	Named User	\$5.11	\$4.18
Succession Planning: 17500 to	S9324N0175	S9324N0175	Named	\$4.68	\$3.83

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
19999 Named User			User		
Succession Planning: 20000 to 22499 Named User	S9324N0200	S9324N0200	Named User	\$4.31	\$3.53
Succession Planning: 22500 to 24999 Named User	S9324N0225	S9324N0225	Named User	\$4.00	\$3.27
Succession Planning: 25000 to 29999 Named User	S9324N0250	S9324N0250	Named User	\$3.73	\$3.05
Succession Planning: 30000 to 34999 Named User	S9324N0300	S9324N0300	Named User	\$3.49	\$2.86
Succession Planning: 35000 to 39999 Named User	S9324N0350	S9324N0350	Named User	\$3.28	\$2.69
Succession Planning: 40000 to 44999 Named User	S9324N0400	S9324N0400	Named User	\$3.09	\$2.53
Succession Planning: 45000 to 49999 Named User	S9324N0450	S9324N0450	Named User	\$2.93	\$2.40
Succession Planning: 50000 to 59999 Named User	S9324N0500	S9324N0500	Named User	\$2.78	\$2.28
Succession Planning: 60000 to 69999 Named User	S9324N0600	S9324N0600	Named User	\$2.73	\$2.24
Succession Planning: 70000 to 79999 Named User	S9324N0700	S9324N0700	Named User	\$2.67	\$2.19
Succession Planning: 80000 to 89999 Named User	S9324N0800	S9324N0800	Named User	\$2.62	\$2.15
Succession Planning: 90000 to 99999 Named User	S9324N0900	S9324N0900	Named User	\$2.57	\$2.11
Succession Planning: 100000 to 124999 Named User	S9324N1000	S9324N1000	Named User	\$2.52	\$2.07
Succession Planning: 125000 to 149999 Named User	S9324N1250	S9324N1250	Named User	\$2.48	\$2.04
Succession Planning: 150000 to 199999 Named User	S9324N1500	S9324N1500	Named User	\$2.44	\$1.99
Succession Planning: 200000 to 249999 Named User	S9324N2000	S9324N2000	Named User	\$2.39	\$1.95
Succession Planning: 250000 to 500000 Named User	S9324N2500	S9324N2500	Named User	\$2.35	\$1.92
<b>Talent Desktop</b>					
Talent Desktop – SaaS: 1 to 299 Named User	S8810N0000	S8810N0000	Named User	\$5.66	\$4.63
Talent Desktop – SaaS: 300 to 599 Named User	S8810N0003	S8810N0003	Named User	\$5.60	\$4.58

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Talent Desktop – SaaS: 600 to 899 Named User	S8810N0006	S8810N0006	Named User	\$5.39	\$4.41
Talent Desktop – SaaS: 900 to 1199 Named User	S8810N0009	S8810N0009	Named User	\$5.19	\$4.25
Talent Desktop – SaaS: 1200 to 1499 Named User	S8810N0012	S8810N0012	Named User	\$5.01	\$4.10
Talent Desktop – SaaS: 1500 to 1999 Named User	S8810N0015	S8810N0015	Named User	\$4.84	\$3.96
Talent Desktop – SaaS: 2000 to 2499 Named User	S8810N0020	S8810N0020	Named User	\$4.32	\$3.54
Talent Desktop – SaaS: 2500 to 2999 Named User	S8810N0025	S8810N0025	Named User	\$3.51	\$2.87
Talent Desktop – SaaS: 3000 to 3499 Named User	S8810N0030	S8810N0030	Named User	\$3.33	\$2.73
Talent Desktop – SaaS: 3500 to 3999 Named User	S8810N0035	S8810N0035	Named User	\$3.16	\$2.59
Talent Desktop – SaaS: 4000 to 4499 Named User	S8810N0040	S8810N0040	Named User	\$3.01	\$2.47
Talent Desktop – SaaS: 4500 to 4999 Named User	S8810N0045	S8810N0045	Named User	\$2.88	\$2.36
Talent Desktop – SaaS: 5000 to 5499 Named User	S8810N0050	S8810N0050	Named User	\$2.83	\$2.32
Talent Desktop – SaaS: 5500 to 5999 Named User	S8810N0055	S8810N0055	Named User	\$2.78	\$2.28
Talent Desktop – SaaS: 6000 to 6499 Named User	S8810N0060	S8810N0060	Named User	\$2.74	\$2.25
Talent Desktop – SaaS: 6500 to 6999 Named User	S8810N0065	S8810N0065	Named User	\$2.69	\$2.21
Talent Desktop – SaaS: 7000 to 7499 Named User	S8810N0070	S8810N0070	Named User	\$2.67	\$2.19
Talent Desktop – SaaS: 7500 to 7999 Named User	S8810N0075	S8810N0075	Named User	\$2.64	\$2.17
Talent Desktop – SaaS: 8000 to 8499 Named User	S8810N0080	S8810N0080	Named User	\$2.61	\$2.14
Talent Desktop – SaaS: 8500 to 8999 Named User	S8810N0085	S8810N0085	Named User	\$2.59	\$2.12
Talent Desktop – SaaS: 9000 to 9499 Named User	S8810N0090	S8810N0090	Named User	\$2.56	\$2.10
Talent Desktop – SaaS: 9500 to	S8810N0095	S8810N0095	Named	\$2.53	\$2.08

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
9999 Named User			User		
Talent Desktop – SaaS: 10000 to 12499 Named User	S8810N0100	S8810N0100	Named User	\$2.41	\$1.97
Talent Desktop – SaaS: 12500 to 14999 Named User	S8810N0125	S8810N0125	Named User	\$2.31	\$1.89
Talent Desktop – SaaS: 15000 to 17499 Named User	S8810N0150	S8810N0150	Named User	\$2.19	\$1.79
Talent Desktop – SaaS: 17500 to 19999 Named User	S8810N0175	S8810N0175	Named User	\$2.08	\$1.70
Talent Desktop – SaaS: 20000 to 22499 Named User	S8810N0200	S8810N0200	Named User	\$1.96	\$1.60
Talent Desktop – SaaS: 22500 to 24999 Named User	S8810N0225	S8810N0225	Named User	\$1.85	\$1.51
Talent Desktop – SaaS: 25000 to 29999 Named User	S8810N0250	S8810N0250	Named User	\$1.76	\$1.44
Talent Desktop – SaaS: 30000 to 34999 Named User	S8810N0300	S8810N0300	Named User	\$1.67	\$1.37
Talent Desktop – SaaS: 35000 to 39999 Named User	S8810N0350	S8810N0350	Named User	\$1.59	\$1.30
Talent Desktop – SaaS: 40000 to 44999 Named User	S8810N0400	S8810N0400	Named User	\$1.52	\$1.25
Talent Desktop – SaaS: 45000 to 49999 Named User	S8810N0450	S8810N0450	Named User	\$1.45	\$1.19
Talent Desktop – SaaS: 50000 to 59999 Named User	S8810N0500	S8810N0500	Named User	\$1.39	\$1.14
Talent Desktop – SaaS: 60000 to 69999 Named User	S8810N0600	S8810N0600	Named User	\$1.33	\$1.09
Talent Desktop – SaaS: 70000 to 79999 Named User	S8810N0700	S8810N0700	Named User	\$1.28	\$1.05
Talent Desktop – SaaS: 80000 to 89999 Named User	S8810N0800	S8810N0800	Named User	\$1.23	\$1.01
Talent Desktop – SaaS: 90000 to 99999 Named User	S8810N0900	S8810N0900	Named User	\$1.18	\$0.97
Talent Desktop – SaaS: 100000 to 124999 Named User	S8810N1000	S8810N1000	Named User	\$1.14	\$0.94
Talent Desktop – SaaS: 125000 to 149999 Named User	S8810N1250	S8810N1250	Named User	\$1.10	\$0.90
Talent Desktop – SaaS: 150000 to 199999 Named User	S8810N1500	S8810N1500	Named User	\$1.06	\$0.87
Talent Desktop – SaaS: 200000 to 249999 Named User	S8810N2000	S8810N2000	Named User	\$1.03	\$0.85
Talent Desktop – SaaS: 250000 to + Named User	S8810N2500	S8810N2500	Named User	\$1.00	\$0.82

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
<b>Talent Management Base Language Translations</b>					
TM Base Language Help – SaaS: 1	S9333N	S9333N	Named User	\$20,000.00	\$16,372.80
TM Tier 1 Language Help – SaaS: 1	S9329N	S9329N	Named User	\$5,000.00	\$4,093.20
TM Tier 1 Language UI – SaaS: 1	S9331N	S9331N	Named User	\$5,000.00	\$4,093.20
TM Tier 2 Language Help – SaaS: 1	S9330N	S9330N	Named User	\$7,500.00	\$6,139.80
TM Tier 2 Language UI – SaaS: 1	S9332N	S9332N	Named User	\$7,500.00	\$6,139.80

**Workforce Management SaaS**

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSIGSACLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
<b>Absence Management</b>					
WFM Absence Management – SaaS: 250 to 500 Named User	S8825N0003	S8825N0003	Named User	\$19.14	\$15.67
WFM Absence Management – SaaS: 501 to 750 Named User	S8825N0005	S8825N0005	Named User	\$18.48	\$15.12
WFM Absence Management – SaaS: 751 to 1000 Named User	S8825N0008	S8825N0008	Named User	\$17.82	\$14.59
WFM Absence Management – SaaS: 1001 to 2500 Named User	S8825N0010	S8825N0010	Named User	\$17.16	\$14.05
WFM Absence Management – SaaS: 2501 to 5000 Named User	S8825N0025	S8825N0025	Named User	\$16.50	\$13.51
WFM Absence Management – SaaS: 5001 to 7500 Named User	S8825N0050	S8825N0050	Named User	\$15.84	\$12.98
WFM Absence Management – SaaS: 7501 to 10000 Named User	S8825N0075	S8825N0075	Named User	\$14.52	\$11.89
WFM Absence Management – SaaS: 10001 to 12500 Named User	S8825N0100	S8825N0100	Named User	\$13.86	\$11.35
WFM Absence Management – SaaS: 12501 to 15000 Named User	S8825N0125	S8825N0125	Named User	\$13.20	\$10.81
WFM Absence Management – SaaS: 15001 to 17500 Named User	S8825N0150	S8825N0150	Named User	\$12.54	\$10.27
WFM Absence Management – SaaS:	S8825N0175	S8825N0175	Named	\$11.88	\$9.72

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSIGSACLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
17501 to 20000 Named User			User		
WFM Absence Management – SaaS: 20001 to 25000 Named User	S8825N0200	S8825N0200	Named User	\$11.22	\$9.18
WFM Absence Management – SaaS: 25001 to 30000 Named User	S8825N0250	S8825N0250	Named User	\$10.56	\$8.64
WFM Absence Management – SaaS: 30001 to 35000 Named User	S8825N0300	S8825N0300	Named User	\$9.90	\$8.11
WFM Absence Management – SaaS: 35001 to 40000 Named User	S8825N0350	S8825N0350	Named User	\$9.24	\$7.57
WFM Absence Management – SaaS: 40001 to + Named User	S8825N0400	S8825N0400	Named User	\$8.58	\$7.03
<b>Advanced Scheduling</b>					
WFM Advanced Scheduling – SaaS: 250 to 500 Named User	S8824N0003	S8824N0003	Named User	\$38.28	\$31.34
WFM Advanced Scheduling – SaaS: 501 to 750 Named User	S8824N0005	S8824N0005	Named User	\$36.96	\$30.26
WFM Advanced Scheduling – SaaS: 751 to 1000 Named User	S8824N0008	S8824N0008	Named User	\$35.64	\$29.18
WFM Advanced Scheduling – SaaS: 1001 to 2500 Named User	S8824N0010	S8824N0010	Named User	\$34.32	\$28.10
WFM Advanced Scheduling – SaaS: 2501 to 5000 Named User	S8824N0025	S8824N0025	Named User	\$33.00	\$27.01
WFM Advanced Scheduling – SaaS: 5001 to 7500 Named User	S8824N0050	S8824N0050	Named User	\$31.68	\$25.93
WFM Advanced Scheduling – SaaS: 7501 to 10000 Named User	S8824N0075	S8824N0075	Named User	\$29.04	\$23.78
WFM Advanced Scheduling – SaaS: 10001 to 12500 Named User	S8824N0100	S8824N0100	Named User	\$27.72	\$22.70
WFM Advanced Scheduling – SaaS: 12501 to 15000 Named User	S8824N0125	S8824N0125	Named User	\$26.40	\$21.61
WFM Advanced Scheduling – SaaS: 15001 to 17500 Named User	S8824N0150	S8824N0150	Named User	\$25.08	\$20.53
WFM Advanced Scheduling – SaaS: 17501 to 20000 Named User	S8824N0175	S8824N0175	Named User	\$23.76	\$19.45
WFM Advanced Scheduling – SaaS: 20001 to 25000 Named User	S8824N0200	S8824N0200	Named User	\$22.44	\$18.38
WFM Advanced Scheduling – SaaS: 25001 to 30000 Named User	S8824N0250	S8824N0250	Named User	\$21.12	\$17.29
WFM Advanced Scheduling – SaaS: 30001 to 35000 Named User	S8824N0300	S8824N0300	Named User	\$19.80	\$16.21
WFM Advanced Scheduling – SaaS:	S8824N0350	S8824N0350	Named	\$18.48	\$15.12

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSIGSACLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
35001 to 40000 Named User			User		
WFM Advanced Scheduling – SaaS: 40001 to + Named User	S8824N0400	S8824N0400	Named User	\$17.16	\$14.05
<b>Time &amp; Attendance</b>					
WFM Time & Attendance – SaaS: 210 to 500 Named User	S8823N0002	S8823N0002	Named User	\$38.28	\$31.34
WFM Time & Attendance – SaaS: 501 to 750 Named User	S8823N0005	S8823N0005	Named User	\$36.96	\$30.26
WFM Time & Attendance – SaaS: 751 to 1000 Named User	S8823N0008	S8823N0008	Named User	\$35.64	\$29.18
WFM Time & Attendance – SaaS: 1001 to 2500 Named User	S8823N0010	S8823N0010	Named User	\$34.32	\$28.10
WFM Time & Attendance – SaaS: 2501 to 5000 Named User	S8823N0025	S8823N0025	Named User	\$33.00	\$27.01
WFM Time & Attendance – SaaS: 5001 to 7500 Named User	S8823N0050	S8823N0050	Named User	\$31.68	\$25.93
WFM Time & Attendance – SaaS: 7501 to 10000 Named User	S8823N0075	S8823N0075	Named User	\$29.04	\$23.78
WFM Time & Attendance – SaaS: 10001 to 12500 Named User	S8823N0100	S8823N0100	Named User	\$27.72	\$22.70
WFM Time & Attendance – SaaS: 12501 to 15000 Named User	S8823N0125	S8823N0125	Named User	\$26.40	\$21.61
WFM Time & Attendance – SaaS: 15001 to 17500 Named User	S8823N0150	S8823N0150	Named User	\$25.08	\$20.53
WFM Time & Attendance – SaaS: 17501 to 20000 Named User	S8823N0175	S8823N0175	Named User	\$23.76	\$19.45
WFM Time & Attendance – SaaS: 20001 to 25000 Named User	S8823N0200	S8823N0200	Named User	\$22.44	\$18.38
WFM Time & Attendance – SaaS: 25001 to 30000 Named User	S8823N0250	S8823N0250	Named User	\$21.12	\$17.29
WFM Time & Attendance – SaaS: 30001 to 35000 Named User	S8823N0300	S8823N0300	Named User	\$19.80	\$16.21
WFM Time & Attendance – SaaS: 35001 to 40000 Named User	S8823N0350	S8823N0350	Named User	\$18.48	\$15.12
WFM Time & Attendance – SaaS: 40001 to + Named User	S8823N0400	S8823N0400	Named User	\$17.16	\$14.05

***SumTotal Systems Pathlore Software, Maintenance and Hosting***

Pathlore products and services are provided to existing SumTotal customers. New customers are not being accepted.

**SPECIAL ITEM NUMBER 132-33 Permanent Software License**

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
<b><i>Pathlore LMS Enterprise Perpetual Licenses</i></b>		<b>ILMSP0001</b>			
500 Seat LMS Enterprise 6.5	LMS65500	ILMSP0001AA	\$63,500.00	Each	\$51,983.63
1000 Seat LMS Enterprise 6.5	LMS651000	ILMSP0001AB	\$70,350.00	Each	\$57,591.32
1500 Seat LMS Enterprise 6.5	LMS651500	ILMSP0001AC	\$77,200.00	Each	\$63,199.00
2000 Seat LMS Enterprise 6.5	LMS652000	ILMSP0001AD	\$84,050.00	Each	\$68,806.69
2500 Seat LMS Enterprise 6.5	LMS652500	ILMSP0001AE	\$90,900.00	Each	\$74,414.36
3000 Seat LMS Enterprise 6.5	LMS653000	ILMSP0001AF	\$97,750.00	Each	\$80,022.05
3500 Seat LMS Enterprise 6.5	LMS653500	ILMSP0001AG	\$104,600.00	Each	\$85,629.73
4000 Seat LMS Enterprise 6.5	LMS654000	ILMSP0001AH	\$111,450.00	Each	\$91,237.42
4500 Seat LMS Enterprise 6.5	LMS654500	ILMSP0001AI	\$118,300.00	Each	\$96,845.09
5000 Seat LMS Enterprise 6.5	LMS655000	ILMSP0001AJ	\$125,150.00	Each	\$102,452.78
5500 Seat LMS Enterprise 6.5	LMS655500	ILMSP0001AK	\$129,750.00	Each	\$106,218.52
6000 Seat LMS Enterprise 6.5	LMS656000	ILMSP0001AL	\$134,350.00	Each	\$109,984.27
6500 Seat LMS Enterprise 6.5	LMS656500	ILMSP0001AM	\$138,950.00	Each	\$113,750.01
7000 Seat LMS Enterprise 6.5	LMS657000	ILMSP0001AN	\$143,550.00	Each	\$117,515.75
7500 Seat LMS Enterprise 6.5	LMS657500	ILMSP0001AO	\$148,150.00	Each	\$121,281.50
8000 Seat LMS Enterprise 6.5	LMS658000	ILMSP0001AP	\$152,750.00	Each	\$125,047.24
8500 Seat LMS Enterprise 6.5	LMS658500	ILMSP0001AQ	\$157,350.00	Each	\$128,812.98
9000 Seat LMS Enterprise 6.5	LMS659000	ILMSP0001AR	\$161,950.00	Each	\$132,578.73
9500 Seat LMS Enterprise 6.5	LMS659500	ILMSP0001AS	\$166,550.00	Each	\$136,344.47
10000 Seat LMS Enterprise 6.5	LMS6510000	ILMSP0001AT	\$171,150.00	Each	\$140,110.21
<b><i>Pathlore LMS Classroom Perpetual Licenses</i></b>		<b>ILMSP0002</b>			
500 Seat LMS Classroom 6.5	LMSCE65500	ILMSP0002AA	\$53,500.00	Each	\$43,797.23
1000 Seat LMS Classroom 6.5	LMSCE651000	ILMSP0002AB	\$55,800.00	Each	\$45,680.11
1500 Seat LMS Classroom 6.5	LMSCE651500	ILMSP0002AC	\$58,100.00	Each	\$47,562.98
2000 Seat LMS Classroom 6.5	LMSCE652000	ILMSP0002AD	\$60,400.00	Each	\$49,445.85
2500 Seat LMS Classroom 6.5	LMSCE652500	ILMSP0002AE	\$62,700.00	Each	\$51,328.72
3000 Seat LMS Classroom 6.5	LMSCE653000	ILMSP0002AF	\$65,000.00	Each	\$53,211.59
3500 Seat LMS Classroom 6.5	LMSCE653500	ILMSP0002AG	\$67,300.00	Each	\$55,094.46
4000 Seat LMS Classroom 6.5	LMSCE654000	ILMSP0002AH	\$69,600.00	Each	\$56,977.33
4500 Seat LMS Classroom 6.5	LMSCE654500	ILMSP0002AI	\$71,900.00	Each	\$58,860.21
5000 Seat LMS Classroom 6.5	LMSCE655000	ILMSP0002AJ	\$74,200.00	Each	\$60,743.08
5500 Seat LMS Classroom 6.5	LMSCE655500	ILMSP0002AK	\$75,350.00	Each	\$61,684.52
6000 Seat LMS Classroom 6.5	LMSCE656000	ILMSP0002AL	\$76,500.00	Each	\$62,625.95
6500 Seat LMS Classroom 6.5	LMSCE656500	ILMSP0002AM	\$77,650.00	Each	\$63,567.39
7000 Seat LMS Classroom 6.5	LMSCE657000	ILMSP0002AN	\$78,800.00	Each	\$64,508.82

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
7500 Seat LMS Classroom 6.5	LMSCE657500	ILMSP0002AO	\$79,950.00	Each	\$65,450.26
8000 Seat LMS Classroom 6.5	LMSCE658000	ILMSP0002AP	\$81,100.00	Each	\$66,391.69
8500 Seat LMS Classroom 6.5	LMSCE658500	ILMSP0002AQ	\$82,250.00	Each	\$67,333.13
9000 Seat LMS Classroom 6.5	LMSCE659000	ILMSP0002AR	\$83,400.00	Each	\$68,274.56
9500 Seat LMS Classroom 6.5	LMSCE659500	ILMSP0002AS	\$84,550.00	Each	\$69,216.00
10000 Seat LMS Classroom 6.5	LMSCE6510000	ILMSP0002AT	\$85,700.00	Each	\$70,157.44
<b><i>Pathlore LMS Skills Management Perpetual Licenses</i></b>		<b>ILMSP0003</b>			
500 Seat LMS Skills Mgmt 6.5	LMSSK65500	ILMSP0003AA	\$31,750.00	Each	\$25,991.82
1000 Seat LMS Skills Mgmt 6.5	LMSSK651000	ILMSP0003AB	\$35,175.00	Each	\$28,795.66
1500 Seat LMS Skills Mgmt 6.5	LMSSK651500	ILMSP0003AC	\$38,600.00	Each	\$31,599.50
2000 Seat LMS Skills Mgmt 6.5	LMSSK652000	ILMSP0003AD	\$42,025.00	Each	\$34,403.34
2500 Seat LMS Skills Mgmt 6.5	LMSSK652500	ILMSP0003AE	\$45,450.00	Each	\$37,207.19
3000 Seat LMS Skills Mgmt 6.5	LMSSK653000	ILMSP0003AF	\$48,875.00	Each	\$40,011.03
3500 Seat LMS Skills Mgmt 6.5	LMSSK653500	ILMSP0003AG	\$52,300.00	Each	\$42,814.87
4000 Seat LMS Skills Mgmt 6.5	LMSSK654000	ILMSP0003AH	\$55,725.00	Each	\$45,618.71
4500 Seat LMS Skills Mgmt 6.5	LMSSK654500	ILMSP0003AI	\$59,150.00	Each	\$48,422.55
5000 Seat LMS Skills Mgmt 6.5	LMSSK655000	ILMSP0003AJ	\$62,575.00	Each	\$51,226.39
5500 Seat LMS Skills Mgmt 6.5	LMSSK655500	ILMSP0003AK	\$64,875.00	Each	\$53,109.26
6000 Seat LMS Skills Mgmt 6.5	LMSSK656000	ILMSP0003AL	\$67,175.00	Each	\$54,992.14
6500 Seat LMS Skills Mgmt 6.5	LMSSK656500	ILMSP0003AM	\$69,475.00	Each	\$56,875.01
7000 Seat LMS Skills Mgmt 6.5	LMSSK657000	ILMSP0003AN	\$71,775.00	Each	\$58,757.88
7500 Seat LMS Skills Mgmt 6.5	LMSSK657500	ILMSP0003AO	\$74,075.00	Each	\$60,640.75
8000 Seat LMS Skills Mgmt 6.5	LMSSK658000	ILMSP0003AP	\$76,375.00	Each	\$62,523.62
8500 Seat LMS Skills Mgmt 6.5	LMSSK658500	ILMSP0003AQ	\$78,675.00	Each	\$64,406.49
9000 Seat LMS Skills Mgmt 6.5	LMSSK659000	ILMSP0008AA	\$80,975.00	Each	\$66,289.37
9500 Seat LMS Skills Mgmt 6.5	LMSSK659500	ILMSP0003AS	\$83,275.00	Each	\$68,172.24
10000 Seat LMS Skills Mgmt 6.5	LMSSK6510000	ILMSP0003AT	\$85,575.00	Each	\$70,055.11
<b><i>Pathlore Registrar LMS Products</i></b>					
<b>Pathlore Registrar LMS Core Product</b>		<b>ILMSP0004</b>			
100 Seat LMS Registrar 6.5	LMSREG65100	ILMSP0004AA	\$4,280.00	Each	\$3,503.78
200 Seat LMS Registrar 6.5	LMSREG65200	ILMSP0004AB	\$8,560.00	Each	\$7,007.56
300 Seat LMS Registrar 6.5	LMSREG65300	ILMSP0004AC	\$12,840.00	Each	\$10,511.34
400 Seat LMS Registrar 6.5	LMSREG65400	ILMSP0004AD	\$17,120.00	Each	\$14,015.12
500 Seat LMS Registrar 6.5	LMSREG65500	ILMSP0004AE	\$21,400.00	Each	\$17,518.90
1000 Seat LMS Registrar 6.5	LMSREG651000	ILMSP0004AF	\$22,320.00	Each	\$18,272.05
1500 Seat LMS Registrar 6.5	LMSREG651500	ILMSP0004AG	\$23,240.00	Each	\$19,025.19
2000 Seat LMS Registrar 6.5	LMSREG652000	ILMSP0004AH	\$24,160.00	Each	\$19,778.34
2500 Seat LMS Registrar 6.5	LMSREG652500	ILMSP0004AI	\$25,080.00	Each	\$20,531.49
3000 Seat LMS Registrar 6.5	LMSREG653000	ILMSP0004AJ	\$26,000.00	Each	\$21,284.64
3500 Seat LMS Registrar 6.5	LMSREG653500	ILMSP0004AK	\$26,920.00	Each	\$22,037.79
4000 Seat LMS Registrar 6.5	LMSREG654000	ILMSP0004AL	\$27,840.00	Each	\$22,790.94

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
4500 Seat LMS Registrar 6.5	LMSREG654500	ILMSP0004AM	\$28,760.00	Each	\$23,544.09
5000 Seat LMS Registrar 6.5	LMSREG655000	ILMSP0004AN	\$29,680.00	Each	\$24,297.23
5500 Seat LMS Registrar 6.5	LMSREG655500	ILMSP0004AO	\$30,140.00	Each	\$24,673.81
6000 Seat LMS Registrar 6.5	LMSREG656000	ILMSP0004AP	\$30,600.00	Each	\$25,050.38
6500 Seat LMS Registrar 6.5	LMSREG656500	ILMSP0004AQ	\$31,060.00	Each	\$25,426.96
7000 Seat LMS Registrar 6.5	LMSREG657000	ILMSP0004AR	\$31,520.00	Each	\$25,803.53
7500 Seat LMS Registrar 6.5	LMSREG657500	ILMSP0004AS	\$31,980.00	Each	\$26,180.11
8000 Seat LMS Registrar 6.5	LMSREG658000	ILMSP0004AT	\$32,440.00	Each	\$26,556.68
8500 Seat LMS Registrar 6.5	LMSREG658500	ILMSP0004AT	\$32,900.00	Each	\$26,933.25
9000 Seat LMS Registrar 6.5	LMSREG659000	ILMSP0004AT	\$33,360.00	Each	\$27,309.83
9500 Seat LMS Registrar 6.5	LMSREG659500	ILMSP0004AT	\$33,820.00	Each	\$27,686.40
10000 Seat LMS Registrar 6.5	LMSREG6510000	ILMSP0004AT	\$34,280.00	Each	\$28,062.98
<b>Pathlore Registrar LMS Skills Management</b>		<b>ILMSP0005</b>			
500 Seat LMS Registrar Skills Mgmt 6.5	LMSSKREG65500	ILMSP0005AA	\$31,750.00	Each	\$25,991.82
1000 Seat LMS Registrar Skills Mgmt 6.5	LMSSKREG651000	ILMSP0005AB	\$35,175.00	Each	\$28,795.66
1500 Seat LMS Registrar Skills Mgmt 6.5	LMSSKREG651500	ILMSP0005AC	\$38,600.00	Each	\$31,599.50
2000 Seat LMS Registrar Skills Mgmt 6.5	LMSSKREG652000	ILMSP0005AD	\$42,025.00	Each	\$34,403.34
2500 Seat LMS Registrar Skills Mgmt 6.5	LMSSKREG652500	ILMSP0005AE	\$45,450.00	Each	\$37,207.19
3000 Seat LMS Registrar Skills Mgmt 6.5	LMSSKREG653000	ILMSP0005AF	\$48,875.00	Each	\$40,011.03
3500 Seat LMS Registrar Skills Mgmt 6.5	LMSSKREG653500	ILMSP0005AG	\$52,300.00	Each	\$42,814.87
4000 Seat LMS Registrar Skills Mgmt 6.5	LMSSKREG654000	ILMSP0005AH	\$55,725.00	Each	\$45,618.71
4500 Seat LMS Registrar Skills Mgmt 6.5	LMSSKREG654500	ILMSP0005AI	\$59,150.00	Each	\$48,422.55
5000 Seat LMS Registrar Skills Mgmt 6.5	LMSSKREG655000	ILMSP0005AJ	\$62,575.00	Each	\$51,226.39
5500 Seat LMS Registrar Skills Mgmt 6.5	LMSSKREG655500	ILMSP0005AK	\$64,875.00	Each	\$53,109.26
6000 Seat LMS Registrar Skills Mgmt 6.5	LMSSKREG656000	ILMSP0005AL	\$67,175.00	Each	\$54,992.14
6500 Seat LMS Registrar Skills Mgmt 6.5	LMSSKREG656500	ILMSP0005AM	\$69,475.00	Each	\$56,875.01
7000 Seat LMS Registrar Skills Mgmt 6.5	LMSSKREG657000	ILMSP0005AN	\$71,775.00	Each	\$58,757.88
7500 Seat LMS Registrar Skills Mgmt 6.5	LMSSKREG657500	ILMSP0005AO	\$74,075.00	Each	\$60,640.75
8000 Seat LMS Registrar Skills Mgmt 6.5	LMSSKREG658000	ILMSP0005AP	\$76,375.00	Each	\$62,523.62
8500 Seat LMS Registrar Skills Mgmt 6.5	LMSSKREG658500	ILMSP0005AQ	\$78,675.00	Each	\$64,406.49
9000 Seat LMS Registrar Skills Mgmt 6.5	LMSSKREG659000	ILMSP0005AR	\$80,975.00	Each	\$66,289.37
9500 Seat LMS Registrar Skills Mgmt 6.5	LMSSKREG659500	ILMSP0005AS	\$83,275.00	Each	\$68,172.24
10000 Seat LMS Registrar Skills Mgmt 6.5	LMSSKREG6510000	ILMSP0005AT	\$85,575.00	Each	\$70,055.11
<b>Pathlore Phoenix or Preference Products Perpetual Licenses</b>					
LMS Enterprise Compliance Kit 6.5	LMSCK65	ILMSP0006AA	\$5,250.00	Each	\$4,297.87
LMS Classroom Compliance Kit 6.5	LMSCECK65	ILMSP0006AC	\$10,500.00	Each	\$8,595.72
LMS Registrar Compliance Kit 6.5	LMSREGCK65	ILMSP0006AB	\$15,750.00	Each	\$12,893.59
0-5000 Seat SDK (XLMS) Kit 6.5	LMSSDK65 0-5000	ILMSP0007AA	\$5,000.00	Each	\$4,093.20
5001-10000 Seat SDK (XLMS) Kit 6.5	LMSSDK65 5001-10000	ILMSP0007AB	\$10,000.00	Each	\$8,186.40
Phoenix Connector 1.0	PC10	ILMSP0008AA	\$5,000.00	Each	\$4,093.20
500 Seat Virtual Classroom Connector 1.0	VCC10500	ILMSP0009AA	\$3,000.00	Each	\$2,455.92

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
1000 Seat Virtual Classroom Connector 1.0	VCC101000	ILMSP0009AB	\$3,350.00	Each	\$2,742.45
1500 Seat Virtual Classroom Connector 1.0	VCC101500	ILMSP0009AC	\$3,700.00	Each	\$3,028.97
2000 Seat Virtual Classroom Connector 1.0	VCC102000	ILMSP0009AD	\$4,050.00	Each	\$3,315.50
2500 Seat Virtual Classroom Connector 1.0	VCC102500	ILMSP0009AE	\$4,400.00	Each	\$3,602.02
3000 Seat Virtual Classroom Connector 1.0	VCC103000	ILMSP0009AF	\$4,750.00	Each	\$3,888.55
3500 Seat Virtual Classroom Connector 1.0	VCC103500	ILMSP0009AG	\$5,100.00	Each	\$4,175.07
4000 Seat Virtual Classroom Connector 1.0	VCC104000	ILMSP0009AH	\$5,450.00	Each	\$4,461.60
4500 Seat Virtual Classroom Connector 1.0	VCC104500	ILMSP0009AI	\$5,800.00	Each	\$4,748.12
5000 Seat Virtual Classroom Connector 1.0	VCC105000	ILMSP0009AJ	\$6,000.00	Each	\$4,911.84
5500 Seat Virtual Classroom Connector 1.0	VCC105500	ILMSP0009AK	\$6,225.00	Each	\$5,096.04
6000 Seat Virtual Classroom Connector 1.0	VCC106000	ILMSP0009AL	\$6,450.00	Each	\$5,280.24
6500 Seat Virtual Classroom Connector 1.0	VCC106500	ILMSP0009AM	\$6,675.00	Each	\$5,464.43
7000 Seat Virtual Classroom Connector 1.0	VCC107000	ILMSP0009AN	\$6,900.00	Each	\$5,648.62
7500 Seat Virtual Classroom Connector 1.0	VCC107500	ILMSP0009AO	\$7,125.00	Each	\$5,832.81
8000 Seat Virtual Classroom Connector 1.0	VCC108000	ILMSP0009AP	\$7,350.00	Each	\$6,017.01
8500 Seat Virtual Classroom Connector 1.0	VCC108500	ILMSP0009AQ	\$7,575.00	Each	\$6,201.20
9000 Seat Virtual Classroom Connector 1.0	VCC109000	ILMSP0009AR	\$7,800.00	Each	\$6,385.40
9500 Seat Virtual Classroom Connector 1.0	VCC109500	ILMSP0009AS	\$8,025.00	Each	\$6,569.59
10000 Seat Virtual Classroom Connector 1.0	VCC1010000	ILMSP0009AT	\$8,250.00	Each	\$6,753.79
LMS Phone Self Service 6.5	LMPSS65	ILMSP0010AA	\$33,000.00	Each	\$27,015.12
<b>Pathlore Metric Analyzer 1.0 Perpetual License</b>		<b>IMAP0001</b>			
500 SEAT METRIC ANALYZER 1.0	MA10500	IMAP0001AA	\$12,700.00	Each	\$10,396.73
1000 SEAT METRIC ANALYZER 1.0	MA101000	IMAP0001AB	\$14,070.00	Each	\$11,518.27
1500 SEAT LMETRIC ANALYZER 1.0	MA101500	IMAP0001AC	\$15,440.00	Each	\$12,639.80
2000 SEAT METRIC ANALYZER 1.0	MA102000	IMAP0001AD	\$16,810.00	Each	\$13,761.35
2500 SEAT METRIC ANALYZER 1.0	MA102500	IMAP0001AE	\$18,180.00	Each	\$14,882.88
3000 SEAT METRIC ANALYZER 1.0	MA103000	IMAP0001AF	\$19,550.00	Each	\$16,004.42
3500 SEAT METRIC ANALYZER 1.0	MA103500	IMAP0001AG	\$20,920.00	Each	\$17,125.95
4000 SEAT METRIC ANALYZER 1.0	MA104000	IMAP0001AH	\$22,290.00	Each	\$18,247.49
4500 SEAT METRIC ANALYZER 1.0	MA104500	IMAP0001AI	\$23,660.00	Each	\$19,369.02
5000 SEAT METRIC ANALYZER 1.0	MA105000	IMAP0001AJ	\$25,030.00	Each	\$20,490.56
5500 SEAT METRIC ANALYZER 1.0	MA105500	IMAP0001AK	\$25,950.00	Each	\$21,243.71
6000 SEAT METRIC ANALYZER 1.0	MA106000	IMAP0001AL	\$26,870.00	Each	\$21,996.86
6500 SEAT METRIC ANALYZER 1.0	MA106500	IMAP0001AM	\$27,790.00	Each	\$22,750.01
7000 SEAT METRIC ANALYZER 1.0	MA107000	IMAP0001AN	\$28,710.00	Each	\$23,503.16
7500 SEAT METRIC ANALYZER 1.0	MA107500	IMAP0001AO	\$29,630.00	Each	\$24,256.31
8000 SEAT METRIC ANALYZER 1.0	MA108000	IMAP0001AP	\$30,550.00	Each	\$25,009.46
8500 SEAT METRIC ANALYZER 1.0	MA108500	IMAP0001AQ	\$31,470.00	Each	\$25,762.60
9000 SEAT METRIC ANALYZER 1.0	MA109000	IMAP0001AR	\$32,390.00	Each	\$26,515.75
9500 SEAT METRIC ANALYZER 1.0	MA109500	IMAP0001AS	\$33,310.00	Each	\$27,268.90
10000 SEAT METRIC ANALYZER 1.0	MA1010000	IMAP0001AT	\$34,230.00	Each	\$28,022.05
<b>Pathlore Phoenix or Preference Perpetual Licenses</b>		<b>IPP0001</b>			

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Phoenix or Preference license fee for 50 MIPS including first year maintenance	PHO-PREF 7.8 50 MIPS	ISSI-TP0005AE-50	\$46,626.00	Each	\$38,169.91
Phoenix or Preference license fee for 51 MIPS including first year maintenance	PHO-PREF 7.8 51 MIPS	ISSI-TP0005AE-51	\$47,161.00	Each	\$38,607.87
Phoenix or Preference license fee for 52 MIPS including first year maintenance	PHO-PREF 7.8 52 MIPS	ISSI-TP0005AE-52	\$47,681.00	Each	\$39,033.57
Phoenix or Preference license fee for 53 MIPS including first year maintenance	PHO-PREF 7.8 53 MIPS	ISSI-TP0005AE-53	\$48,288.00	Each	\$39,530.48
Phoenix or Preference license fee for 54 MIPS including first year maintenance	PHO-PREF 7.8 54 MIPS	ISSI-TP0005AE-54	\$48,778.00	Each	\$39,931.62
Phoenix or Preference license fee for 55 MIPS including first year maintenance	PHO-PREF 7.8 55 MIPS	ISSI-TP0005AE-55	\$49,359.00	Each	\$40,407.25
Phoenix or Preference license fee for 56 MIPS including first year maintenance	PHO-PREF 7.8 56 MIPS	ISSI-TP0005AE-56	\$49,820.00	Each	\$40,784.64
Phoenix or Preference license fee for 57 MIPS including first year maintenance	PHO-PREF 7.8 57 MIPS	ISSI-TP0005AE-57	\$50,321.00	Each	\$41,194.78
Phoenix or Preference license fee for 58 MIPS including first year maintenance	PHO-PREF 7.8 58 MIPS	ISSI-TP0005AE-58	\$50,865.00	Each	\$41,640.12
Phoenix or Preference license fee for 59 MIPS including first year maintenance	PHO-PREF 7.8 59 MIPS	ISSI-TP0005AE-59	\$51,282.00	Each	\$41,981.50
Phoenix or Preference license fee for 60 MIPS including first year maintenance	PHO-PREF 7.8 60 MIPS	ISSI-TP0005AE-60	\$51,742.00	Each	\$42,358.07
Phoenix or Preference license fee for 61 MIPS including first year maintenance	PHO-PREF 7.8 61 MIPS	ISSI-TP0005AE-61	\$52,248.00	Each	\$42,772.30
Phoenix or Preference license fee for 62 MIPS including first year maintenance	PHO-PREF 7.8 62 MIPS	ISSI-TP0005AE-62	\$52,681.00	Each	\$43,126.77
Phoenix or Preference license fee for 63 MIPS including first year maintenance	PHO-PREF 7.8 63 MIPS	ISSI-TP0005AE-63	\$53,101.00	Each	\$43,470.59
Phoenix or Preference license fee for 64 MIPS including first year maintenance	PHO-PREF 7.8 64 MIPS	ISSI-TP0005AE-64	\$53,570.00	Each	\$43,854.54
Phoenix or Preference license fee for 65 MIPS including first year maintenance	PHO-PREF 7.8 65 MIPS	ISSI-TP0005AE-65	\$53,964.00	Each	\$44,177.08
Phoenix or Preference license fee for 66 MIPS including first year maintenance	PHO-PREF 7.8 66 MIPS	ISSI-TP0005AE-66	\$54,408.00	Each	\$44,540.56
Phoenix or Preference license fee for 67 MIPS including first year maintenance	PHO-PREF 7.8 67 MIPS	ISSI-TP0005AE-67	\$54,775.00	Each	\$44,841.00
Phoenix or Preference license fee for 68 MIPS including first year maintenance	PHO-PREF 7.8 68 MIPS	ISSI-TP0005AE-68	\$55,328.00	Each	\$45,293.71
Phoenix or Preference license fee for 69 MIPS including first year maintenance	PHO-PREF 7.8 69 MIPS	ISSI-TP0005AE-69	\$55,805.00	Each	\$45,684.20
Phoenix or Preference license fee for 70 MIPS including first year maintenance	PHO-PREF 7.8 70 MIPS	ISSI-TP0005AE-70	\$56,341.00	Each	\$46,122.99
Phoenix or Preference license fee for 71 MIPS including first year maintenance	PHO-PREF 7.8 71 MIPS	ISSI-TP0005AE-71	\$56,800.00	Each	\$46,498.75
Phoenix or Preference license fee for 72 MIPS including first year maintenance	PHO-PREF 7.8 72 MIPS	ISSI-TP0005AE-72	\$57,319.00	Each	\$46,923.62
Phoenix or Preference license fee for 73 MIPS including first year maintenance	PHO-PREF 7.8 73 MIPS	ISSI-TP0005AE-73	\$57,902.00	Each	\$47,400.89
Phoenix or Preference license fee for 74 MIPS including first year maintenance	PHO-PREF 7.8 74 MIPS	ISSI-TP0005AE-74	\$58,335.00	Each	\$47,755.36

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Phoenix or Preference license fee for 75 MIPS including first year maintenance	PHO-PREF 7.8 75 MIPS	ISSI-TP0005AE-75	\$58,831.00	Each	\$48,161.41
Phoenix or Preference license fee for 76 MIPS including first year maintenance	PHO-PREF 7.8 76 MIPS	ISSI-TP0005AE-76	\$59,245.00	Each	\$48,500.32
Phoenix or Preference license fee for 77 MIPS including first year maintenance	PHO-PREF 7.8 77 MIPS	ISSI-TP0005AE-77	\$59,724.00	Each	\$48,892.45
Phoenix or Preference license fee for 78 MIPS including first year maintenance	PHO-PREF 7.8 78 MIPS	ISSI-TP0005AE-78	\$60,272.00	Each	\$49,341.06
Phoenix or Preference license fee for 79 MIPS including first year maintenance	PHO-PREF 7.8 79 MIPS	ISSI-TP0005AE-79	\$60,660.00	Each	\$49,658.70
Phoenix or Preference license fee for 80 MIPS including first year maintenance	PHO-PREF 7.8 80 MIPS	ISSI-TP0005AE-80	\$61,116.00	Each	\$50,031.99
Phoenix or Preference license fee for 81 MIPS including first year maintenance	PHO-PREF 7.8 81 MIPS	ISSI-TP0005AE-81	\$61,564.00	Each	\$50,398.75
Phoenix or Preference license fee for 82 MIPS including first year maintenance	PHO-PREF 7.8 82 MIPS	ISSI-TP0005AE-82	\$62,004.00	Each	\$50,758.95
Phoenix or Preference license fee for 83 MIPS including first year maintenance	PHO-PREF 7.8 83 MIPS	ISSI-TP0005AE-83	\$62,437.00	Each	\$51,113.42
Phoenix or Preference license fee for 84 MIPS including first year maintenance	PHO-PREF 7.8 84 MIPS	ISSI-TP0005AE-84	\$62,862.00	Each	\$51,461.35
Phoenix or Preference license fee for 85 MIPS including first year maintenance	PHO-PREF 7.8 85 MIPS	ISSI-TP0005AE-85	\$63,279.00	Each	\$51,802.72
Phoenix or Preference license fee for 86 MIPS including first year maintenance	PHO-PREF 7.8 86 MIPS	ISSI-TP0005AE-86	\$63,772.00	Each	\$52,206.30
Phoenix or Preference license fee for 87 MIPS including first year maintenance	PHO-PREF 7.8 87 MIPS	ISSI-TP0005AE-87	\$64,090.00	Each	\$52,466.63
Phoenix or Preference license fee for 88 MIPS including first year maintenance	PHO-PREF 7.8 88 MIPS	ISSI-TP0005AE-88	\$64,569.00	Each	\$52,858.76
Phoenix or Preference license fee for 89 MIPS including first year maintenance	PHO-PREF 7.8 89 MIPS	ISSI-TP0005AE-89	\$64,956.00	Each	\$53,175.57
Phoenix or Preference license fee for 90 MIPS including first year maintenance	PHO-PREF 7.8 90 MIPS	ISSI-TP0005AE-90	\$65,335.00	Each	\$53,485.84
Phoenix or Preference license fee for 91 MIPS including first year maintenance	PHO-PREF 7.8 91 MIPS	ISSI-TP0005AE-91	\$65,706.00	Each	\$53,789.56
Phoenix or Preference license fee for 92 MIPS including first year maintenance	PHO-PREF 7.8 92 MIPS	ISSI-TP0005AE-92	\$66,159.00	Each	\$54,160.40
Phoenix or Preference license fee for 93 MIPS including first year maintenance	PHO-PREF 7.8 93 MIPS	ISSI-TP0005AE-93	\$66,425.00	Each	\$54,378.15
Phoenix or Preference license fee for 94 MIPS including first year maintenance	PHO-PREF 7.8 94 MIPS	ISSI-TP0005AE-94	\$66,865.00	Each	\$54,738.35
Phoenix or Preference license fee for 95 MIPS including first year maintenance	PHO-PREF 7.8 95 MIPS	ISSI-TP0005AE-95	\$67,206.00	Each	\$55,017.52
Phoenix or Preference license fee for 96 MIPS including first year maintenance	PHO-PREF 7.8 96 MIPS	ISSI-TP0005AE-96	\$67,726.00	Each	\$55,443.21
Phoenix or Preference license fee for 97 MIPS including first year maintenance	PHO-PREF 7.8 97 MIPS	ISSI-TP0005AE-97	\$68,148.00	Each	\$55,788.67
Phoenix or Preference license fee for 98 MIPS including first year maintenance	PHO-PREF 7.8 98 MIPS	ISSI-TP0005AE-98	\$68,564.00	Each	\$56,129.22
Phoenix or Preference license fee for 99 MIPS including first year maintenance	PHO-PREF 7.8 99 MIPS	ISSI-TP0005AE-99	\$68,974.00	Each	\$56,464.87

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Phoenix or Preference license fee for 100 MIPS including first year maintenance	PHO-PREF 7.8 100 MIPS	ISSI-TP0005AE-100	\$69,379.00	Each	\$56,796.42
Phoenix or Preference license fee for 101 MIPS including first year maintenance	PHO-PREF 7.8 101 MIPS	ISSI-TP0005AE-101	\$69,876.00	Each	\$57,203.28
Phoenix or Preference license fee for 102 MIPS including first year maintenance	PHO-PREF 7.8 102 MIPS	ISSI-TP0005AE-102	\$70,269.00	Each	\$57,525.00
Phoenix or Preference license fee for 103 MIPS including first year maintenance	PHO-PREF 7.8 103 MIPS	ISSI-TP0005AE-103	\$70,657.00	Each	\$57,842.63
Phoenix or Preference license fee for 104 MIPS including first year maintenance	PHO-PREF 7.8 104 MIPS	ISSI-TP0005AE-104	\$71,039.00	Each	\$58,155.36
Phoenix or Preference license fee for 105 MIPS including first year maintenance	PHO-PREF 7.8 105 MIPS	ISSI-TP0005AE-105	\$71,415.00	Each	\$58,463.17
Phoenix or Preference license fee for 106 MIPS including first year maintenance	PHO-PREF 7.8 106 MIPS	ISSI-TP0005AE-106	\$71,889.00	Each	\$58,851.20
Phoenix or Preference license fee for 107 MIPS including first year maintenance	PHO-PREF 7.8 107 MIPS	ISSI-TP0005AE-107	\$72,150.00	Each	\$59,064.87
Phoenix or Preference license fee for 108 MIPS including first year maintenance	PHO-PREF 7.8 108 MIPS	ISSI-TP0005AE-108	\$72,614.00	Each	\$59,444.72
Phoenix or Preference license fee for 109 MIPS including first year maintenance	PHO-PREF 7.8 109 MIPS	ISSI-TP0005AE-109	\$72,968.00	Each	\$59,734.51
Phoenix or Preference license fee for 110 MIPS including first year maintenance	PHO-PREF 7.8 110 MIPS	ISSI-TP0005AE-110	\$73,423.00	Each	\$60,107.00
Phoenix or Preference license fee for 111 MIPS including first year maintenance	PHO-PREF 7.8 111 MIPS	ISSI-TP0005AE-111	\$73,657.00	Each	\$60,298.55
Phoenix or Preference license fee for 112 MIPS including first year maintenance	PHO-PREF 7.8 112 MIPS	ISSI-TP0005AE-112	\$74,103.00	Each	\$60,663.67
Phoenix or Preference license fee for 113 MIPS including first year maintenance	PHO-PREF 7.8 113 MIPS	ISSI-TP0005AE-113	\$74,544.00	Each	\$61,024.69
Phoenix or Preference license fee for 114 MIPS including first year maintenance	PHO-PREF 7.8 114 MIPS	ISSI-TP0005AE-114	\$74,871.00	Each	\$61,292.39
Phoenix or Preference license fee for 115 MIPS including first year maintenance	PHO-PREF 7.8 115 MIPS	ISSI-TP0005AE-115	\$75,191.00	Each	\$61,554.35
Phoenix or Preference license fee for 116 MIPS including first year maintenance	PHO-PREF 7.8 116 MIPS	ISSI-TP0005AE-116	\$75,506.00	Each	\$61,812.23
Phoenix or Preference license fee for 117 MIPS including first year maintenance	PHO-PREF 7.8 117 MIPS	ISSI-TP0005AE-117	\$75,929.00	Each	\$62,158.50
Phoenix or Preference license fee for 118 MIPS including first year maintenance	PHO-PREF 7.8 118 MIPS	ISSI-TP0005AE-118	\$76,233.00	Each	\$62,407.37
Phoenix or Preference license fee for 119 MIPS including first year maintenance	PHO-PREF 7.8 119 MIPS	ISSI-TP0005AE-119	\$76,531.00	Each	\$62,651.33
Phoenix or Preference license fee for 120 MIPS including first year maintenance	PHO-PREF 7.8 120 MIPS	ISSI-TP0005AE-120	\$76,940.00	Each	\$62,986.15
Phoenix or Preference license fee for 121 MIPS including first year maintenance	PHO-PREF 7.8 121 MIPS	ISSI-TP0005AE-121	\$77,228.00	Each	\$63,221.92
Phoenix or Preference license fee for 122 MIPS including first year maintenance	PHO-PREF 7.8 122 MIPS	ISSI-TP0005AE-122	\$77,628.00	Each	\$63,549.38
Phoenix or Preference license fee for 123 MIPS including first year maintenance	PHO-PREF 7.8 123 MIPS	ISSI-TP0005AE-123	\$77,905.00	Each	\$63,776.14
Phoenix or Preference license fee for 124 MIPS including first year maintenance	PHO-PREF 7.8 124 MIPS	ISSI-TP0005AE-124	\$78,176.00	Each	\$63,997.99

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Phoenix or Preference license fee for 125 MIPS including first year maintenance	PHO-PREF 7.8 125 MIPS	ISSI-TP0005AE-125	\$78,563.00	Each	\$64,314.81
Phoenix or Preference license fee for 126 MIPS including first year maintenance	PHO-PREF 7.8 126 MIPS	ISSI-TP0005AE-126	\$78,946.00	Each	\$64,628.35
Phoenix or Preference license fee for 127 MIPS including first year maintenance	PHO-PREF 7.8 127 MIPS	ISSI-TP0005AE-127	\$79,077.00	Each	\$64,735.58
Phoenix or Preference license fee for 128 MIPS including first year maintenance	PHO-PREF 7.8 128 MIPS	ISSI-TP0005AE-128	\$79,450.00	Each	\$65,040.94
Phoenix or Preference license fee for 129 MIPS including first year maintenance	PHO-PREF 7.8 129 MIPS	ISSI-TP0005AE-129	\$79,820.00	Each	\$65,343.83
Phoenix or Preference license fee for 130 MIPS including first year maintenance	PHO-PREF 7.8 130 MIPS	ISSI-TP0005AE-130	\$80,185.00	Each	\$65,642.63
Phoenix or Preference license fee for 131 MIPS including first year maintenance	PHO-PREF 7.8 131 MIPS	ISSI-TP0005AE-131	\$80,547.00	Each	\$65,938.99
Phoenix or Preference license fee for 132 MIPS including first year maintenance	PHO-PREF 7.8 132 MIPS	ISSI-TP0005AE-132	\$80,904.00	Each	\$66,231.24
Phoenix or Preference license fee for 133 MIPS including first year maintenance	PHO-PREF 7.8 133 MIPS	ISSI-TP0005AE-133	\$81,258.00	Each	\$66,521.04
Phoenix or Preference license fee for 134 MIPS including first year maintenance	PHO-PREF 7.8 134 MIPS	ISSI-TP0005AE-134	\$81,608.00	Each	\$66,807.56
Phoenix or Preference license fee for 135 MIPS including first year maintenance	PHO-PREF 7.8 135 MIPS	ISSI-TP0005AE-135	\$82,085.00	Each	\$67,198.05
Phoenix or Preference license fee for 136 MIPS including first year maintenance	PHO-PREF 7.8 136 MIPS	ISSI-TP0005AE-136	\$82,428.00	Each	\$67,478.85
Phoenix or Preference license fee for 137 MIPS including first year maintenance	PHO-PREF 7.8 137 MIPS	ISSI-TP0005AE-137	\$82,767.00	Each	\$67,756.37
Phoenix or Preference license fee for 138 MIPS including first year maintenance	PHO-PREF 7.8 138 MIPS	ISSI-TP0005AE-138	\$83,102.00	Each	\$68,030.61
Phoenix or Preference license fee for 139 MIPS including first year maintenance	PHO-PREF 7.8 139 MIPS	ISSI-TP0005AE-139	\$83,434.00	Each	\$68,302.40
Phoenix or Preference license fee for 140 MIPS including first year maintenance	PHO-PREF 7.8 140 MIPS	ISSI-TP0005AE-140	\$83,761.00	Each	\$68,570.09
Phoenix or Preference license fee for 141 MIPS including first year maintenance	PHO-PREF 7.8 141 MIPS	ISSI-TP0005AE-141	\$84,222.00	Each	\$68,947.49
Phoenix or Preference license fee for 142 MIPS including first year maintenance	PHO-PREF 7.8 142 MIPS	ISSI-TP0005AE-142	\$84,543.00	Each	\$69,210.27
Phoenix or Preference license fee for 143 MIPS including first year maintenance	PHO-PREF 7.8 143 MIPS	ISSI-TP0005AE-143	\$84,859.00	Each	\$69,468.96
Phoenix or Preference license fee for 144 MIPS including first year maintenance	PHO-PREF 7.8 144 MIPS	ISSI-TP0005AE-144	\$85,172.00	Each	\$69,725.19
Phoenix or Preference license fee for 145 MIPS including first year maintenance	PHO-PREF 7.8 145 MIPS	ISSI-TP0005AE-145	\$85,481.00	Each	\$69,978.15
Phoenix or Preference license fee for 146 MIPS including first year maintenance	PHO-PREF 7.8 146 MIPS	ISSI-TP0005AE-146	\$85,786.00	Each	\$70,227.84
Phoenix or Preference license fee for 147 MIPS including first year maintenance	PHO-PREF 7.8 147 MIPS	ISSI-TP0005AE-147	\$86,230.00	Each	\$70,591.32
Phoenix or Preference license fee for 148 MIPS including first year maintenance	PHO-PREF 7.8 148 MIPS	ISSI-TP0005AE-148	\$86,528.00	Each	\$70,835.27
Phoenix or Preference license fee for 149 MIPS including first year maintenance	PHO-PREF 7.8 149 MIPS	ISSI-TP0005AE-149	\$86,968.00	Each	\$71,195.47

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Phoenix or Preference license fee for 150 MIPS including first year maintenance	PHO-PREF 7.8 150 MIPS	ISSI-TP0005AE-150	\$87,113.00	Each	\$71,314.17
Phoenix or Preference license fee for 151 MIPS including first year maintenance	PHO-PREF 7.8 151 MIPS	ISSI-TP0005AE-151	\$87,400.00	Each	\$71,549.12
Phoenix or Preference license fee for 152 MIPS including first year maintenance	PHO-PREF 7.8 152 MIPS	ISSI-TP0005AE-152	\$87,830.00	Each	\$71,901.14
Phoenix or Preference license fee for 153 MIPS including first year maintenance	PHO-PREF 7.8 153 MIPS	ISSI-TP0005AE-153	\$88,110.00	Each	\$72,130.36
Phoenix or Preference license fee for 154 MIPS including first year maintenance	PHO-PREF 7.8 154 MIPS	ISSI-TP0005AE-154	\$88,536.00	Each	\$72,479.10
Phoenix or Preference license fee for 155 MIPS including first year maintenance	PHO-PREF 7.8 155 MIPS	ISSI-TP0005AE-155	\$88,809.00	Each	\$72,702.58
Phoenix or Preference license fee for 156 MIPS including first year maintenance	PHO-PREF 7.8 156 MIPS	ISSI-TP0005AE-156	\$88,926.00	Each	\$72,798.37
Phoenix or Preference license fee for 157 MIPS including first year maintenance	PHO-PREF 7.8 157 MIPS	ISSI-TP0005AE-157	\$89,343.00	Each	\$73,139.74
Phoenix or Preference license fee for 158 MIPS including first year maintenance	PHO-PREF 7.8 158 MIPS	ISSI-TP0005AE-158	\$89,604.00	Each	\$73,353.41
Phoenix or Preference license fee for 159 MIPS including first year maintenance	PHO-PREF 7.8 159 MIPS	ISSI-TP0005AE-159	\$90,016.00	Each	\$73,690.69
Phoenix or Preference license fee for 160 MIPS including first year maintenance	PHO-PREF 7.8 160 MIPS	ISSI-TP0005AE-160	\$90,270.00	Each	\$73,898.62
Phoenix or Preference license fee for 161 MIPS including first year maintenance	PHO-PREF 7.8 161 MIPS	ISSI-TP0005AE-161	\$90,677.00	Each	\$74,231.80
Phoenix or Preference license fee for 162 MIPS including first year maintenance	PHO-PREF 7.8 162 MIPS	ISSI-TP0005AE-162	\$90,767.00	Each	\$74,305.49
Phoenix or Preference license fee for 163 MIPS including first year maintenance	PHO-PREF 7.8 163 MIPS	ISSI-TP0005AE-163	\$91,169.00	Each	\$74,634.57
Phoenix or Preference license fee for 164 MIPS including first year maintenance	PHO-PREF 7.8 164 MIPS	ISSI-TP0005AE-164	\$91,408.00	Each	\$74,830.23
Phoenix or Preference license fee for 165 MIPS including first year maintenance	PHO-PREF 7.8 165 MIPS	ISSI-TP0005AE-165	\$91,644.00	Each	\$75,023.43
Phoenix or Preference license fee for 166 MIPS including first year maintenance	PHO-PREF 7.8 166 MIPS	ISSI-TP0005AE-166	\$92,038.00	Each	\$75,345.98
Phoenix or Preference license fee for 167 MIPS including first year maintenance	PHO-PREF 7.8 167 MIPS	ISSI-TP0005AE-167	\$92,267.00	Each	\$75,533.45
Phoenix or Preference license fee for 168 MIPS including first year maintenance	PHO-PREF 7.8 168 MIPS	ISSI-TP0005AE-168	\$92,656.00	Each	\$75,851.89
Phoenix or Preference license fee for 169 MIPS including first year maintenance	PHO-PREF 7.8 169 MIPS	ISSI-TP0005AE-169	\$92,713.00	Each	\$75,898.55
Phoenix or Preference license fee for 170 MIPS including first year maintenance	PHO-PREF 7.8 170 MIPS	ISSI-TP0005AE-170	\$93,096.00	Each	\$76,212.10
Phoenix or Preference license fee for 171 MIPS including first year maintenance	PHO-PREF 7.8 171 MIPS	ISSI-TP0005AE-171	\$93,310.00	Each	\$76,387.29
Phoenix or Preference license fee for 172 MIPS including first year maintenance	PHO-PREF 7.8 172 MIPS	ISSI-TP0005AE-172	\$93,688.00	Each	\$76,696.73
Phoenix or Preference license fee for 173 MIPS including first year maintenance	PHO-PREF 7.8 173 MIPS	ISSI-TP0005AE-173	\$93,896.00	Each	\$76,867.01
Phoenix or Preference license fee for 174 MIPS including first year maintenance	PHO-PREF 7.8 174 MIPS	ISSI-TP0005AE-174	\$94,269.00	Each	\$77,172.36

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Phoenix or Preference license fee for 175 MIPS including first year maintenance	PHO-PREF 7.8 175 MIPS	ISSI-TP0005AE-175	\$94,299.00	Each	\$77,196.92
Phoenix or Preference license fee for 176 MIPS including first year maintenance	PHO-PREF 7.8 176 MIPS	ISSI-TP0005AE-176	\$94,667.00	Each	\$77,498.18
Phoenix or Preference license fee for 177 MIPS including first year maintenance	PHO-PREF 7.8 177 MIPS	ISSI-TP0005AE-177	\$95,032.00	Each	\$77,796.98
Phoenix or Preference license fee for 178 MIPS including first year maintenance	PHO-PREF 7.8 178 MIPS	ISSI-TP0005AE-178	\$95,396.00	Each	\$78,094.97
Phoenix or Preference license fee for 179 MIPS including first year maintenance	PHO-PREF 7.8 179 MIPS	ISSI-TP0005AE-179	\$95,583.00	Each	\$78,248.06
Phoenix or Preference license fee for 180 MIPS including first year maintenance	PHO-PREF 7.8 180 MIPS	ISSI-TP0005AE-180	\$95,941.00	Each	\$78,541.12
Phoenix or Preference license fee for 181 MIPS including first year maintenance	PHO-PREF 7.8 181 MIPS	ISSI-TP0005AE-181	\$96,298.00	Each	\$78,833.39
Phoenix or Preference license fee for 182 MIPS including first year maintenance	PHO-PREF 7.8 182 MIPS	ISSI-TP0005AE-182	\$96,653.00	Each	\$79,123.99
Phoenix or Preference license fee for 183 MIPS including first year maintenance	PHO-PREF 7.8 183 MIPS	ISSI-TP0005AE-183	\$96,827.00	Each	\$79,266.44
Phoenix or Preference license fee for 184 MIPS including first year maintenance	PHO-PREF 7.8 184 MIPS	ISSI-TP0005AE-184	\$97,177.00	Each	\$79,552.96
Phoenix or Preference license fee for 185 MIPS including first year maintenance	PHO-PREF 7.8 185 MIPS	ISSI-TP0005AE-185	\$97,525.00	Each	\$79,837.85
Phoenix or Preference license fee for 186 MIPS including first year maintenance	PHO-PREF 7.8 186 MIPS	ISSI-TP0005AE-186	\$97,871.00	Each	\$80,121.10
Phoenix or Preference license fee for 187 MIPS including first year maintenance	PHO-PREF 7.8 187 MIPS	ISSI-TP0005AE-187	\$98,032.00	Each	\$80,252.90
Phoenix or Preference license fee for 188 MIPS including first year maintenance	PHO-PREF 7.8 188 MIPS	ISSI-TP0005AE-188	\$98,373.00	Each	\$80,532.06
Phoenix or Preference license fee for 189 MIPS including first year maintenance	PHO-PREF 7.8 189 MIPS	ISSI-TP0005AE-189	\$98,713.00	Each	\$80,810.39
Phoenix or Preference license fee for 190 MIPS including first year maintenance	PHO-PREF 7.8 190 MIPS	ISSI-TP0005AE-190	\$99,050.00	Each	\$81,086.28
Phoenix or Preference license fee for 191 MIPS including first year maintenance	PHO-PREF 7.8 191 MIPS	ISSI-TP0005AE-191	\$99,385.00	Each	\$81,360.52
Phoenix or Preference license fee for 192 MIPS including first year maintenance	PHO-PREF 7.8 192 MIPS	ISSI-TP0005AE-192	\$99,531.00	Each	\$81,480.05
Phoenix or Preference license fee for 193 MIPS including first year maintenance	PHO-PREF 7.8 193 MIPS	ISSI-TP0005AE-193	\$99,861.00	Each	\$81,750.19
Phoenix or Preference license fee for 194 MIPS including first year maintenance	PHO-PREF 7.8 194 MIPS	ISSI-TP0005AE-194	\$100,190.00	Each	\$82,019.53
Phoenix or Preference license fee for 195 MIPS including first year maintenance	PHO-PREF 7.8 195 MIPS	ISSI-TP0005AE-195	\$100,516.00	Each	\$82,286.40
Phoenix or Preference license fee for 196 MIPS including first year maintenance	PHO-PREF 7.8 196 MIPS	ISSI-TP0005AE-196	\$100,841.00	Each	\$82,552.46
Phoenix or Preference license fee for 197 MIPS including first year maintenance	PHO-PREF 7.8 197 MIPS	ISSI-TP0005AE-197	\$100,971.00	Each	\$82,658.89
Phoenix or Preference license fee for 198 MIPS including first year maintenance	PHO-PREF 7.8 198 MIPS	ISSI-TP0005AE-198	\$101,291.00	Each	\$82,920.85
Phoenix or Preference license fee for 199 MIPS including first year maintenance	PHO-PREF 7.8 199 MIPS	ISSI-TP0005AE-199	\$101,608.00	Each	\$83,180.36

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Phoenix or Preference license fee for 200 MIPS including first year maintenance	PHO-PREF 7.8 200 MIPS	ISSI-TP0005AE-200	\$101,924.00	Each	\$83,439.05
Phoenix or Preference license fee for 201 MIPS including first year maintenance	PHO-PREF 7.8 201 MIPS	ISSI-TP0005AE-201	\$102,042.00	Each	\$83,535.65
Phoenix or Preference license fee for 202 MIPS including first year maintenance	PHO-PREF 7.8 202 MIPS	ISSI-TP0005AE-202	\$102,353.00	Each	\$83,790.24
Phoenix or Preference license fee for 203 MIPS including first year maintenance	PHO-PREF 7.8 203 MIPS	ISSI-TP0005AE-203	\$102,662.00	Each	\$84,043.21
Phoenix or Preference license fee for 204 MIPS including first year maintenance	PHO-PREF 7.8 204 MIPS	ISSI-TP0005AE-204	\$102,969.00	Each	\$84,294.52
Phoenix or Preference license fee for 205 MIPS including first year maintenance	PHO-PREF 7.8 205 MIPS	ISSI-TP0005AE-205	\$103,274.00	Each	\$84,544.22
Phoenix or Preference license fee for 206 MIPS including first year maintenance	PHO-PREF 7.8 206 MIPS	ISSI-TP0005AE-206	\$103,577.00	Each	\$84,792.26
Phoenix or Preference license fee for 207 MIPS including first year maintenance	PHO-PREF 7.8 207 MIPS	ISSI-TP0005AE-207	\$103,878.00	Each	\$85,038.68
Phoenix or Preference license fee for 208 MIPS including first year maintenance	PHO-PREF 7.8 208 MIPS	ISSI-TP0005AE-208	\$104,177.00	Each	\$85,283.44
Phoenix or Preference license fee for 209 MIPS including first year maintenance	PHO-PREF 7.8 209 MIPS	ISSI-TP0005AE-209	\$104,474.00	Each	\$85,526.58
Phoenix or Preference license fee for 210 MIPS including first year maintenance	PHO-PREF 7.8 210 MIPS	ISSI-TP0005AE-210	\$104,360.00	Each	\$85,433.25
Phoenix or Preference license fee for 211 MIPS including first year maintenance	PHO-PREF 7.8 211 MIPS	ISSI-TP0005AE-211	\$104,652.00	Each	\$85,672.30
Phoenix or Preference license fee for 212 MIPS including first year maintenance	PHO-PREF 7.8 212 MIPS	ISSI-TP0005AE-212	\$104,941.00	Each	\$85,908.88
Phoenix or Preference license fee for 213 MIPS including first year maintenance	PHO-PREF 7.8 213 MIPS	ISSI-TP0005AE-213	\$105,228.00	Each	\$86,143.83
Phoenix or Preference license fee for 214 MIPS including first year maintenance	PHO-PREF 7.8 214 MIPS	ISSI-TP0005AE-214	\$105,514.00	Each	\$86,377.97
Phoenix or Preference license fee for 215 MIPS including first year maintenance	PHO-PREF 7.8 215 MIPS	ISSI-TP0005AE-215	\$105,797.00	Each	\$86,609.64
Phoenix or Preference license fee for 216 MIPS including first year maintenance	PHO-PREF 7.8 216 MIPS	ISSI-TP0005AE-216	\$106,079.00	Each	\$86,840.50
Phoenix or Preference license fee for 217 MIPS including first year maintenance	PHO-PREF 7.8 217 MIPS	ISSI-TP0005AE-217	\$106,359.00	Each	\$87,069.72
Phoenix or Preference license fee for 218 MIPS including first year maintenance	PHO-PREF 7.8 218 MIPS	ISSI-TP0005AE-218	\$106,636.00	Each	\$87,296.48
Phoenix or Preference license fee for 219 MIPS including first year maintenance	PHO-PREF 7.8 219 MIPS	ISSI-TP0005AE-219	\$106,699.00	Each	\$87,348.06
Phoenix or Preference license fee for 220 MIPS including first year maintenance	PHO-PREF 7.8 220 MIPS	ISSI-TP0005AE-220	\$106,972.00	Each	\$87,571.54
Phoenix or Preference license fee for 221 MIPS including first year maintenance	PHO-PREF 7.8 221 MIPS	ISSI-TP0005AE-221	\$107,243.00	Each	\$87,793.40
Phoenix or Preference license fee for 222 MIPS including first year maintenance	PHO-PREF 7.8 222 MIPS	ISSI-TP0005AE-222	\$107,511.00	Each	\$88,012.79
Phoenix or Preference license fee for 223 MIPS including first year maintenance	PHO-PREF 7.8 223 MIPS	ISSI-TP0005AE-223	\$107,778.00	Each	\$88,231.37
Phoenix or Preference license fee for 224 MIPS including first year maintenance	PHO-PREF 7.8 224 MIPS	ISSI-TP0005AE-224	\$108,044.00	Each	\$88,449.12

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Phoenix or Preference license fee for 225 MIPS including first year maintenance	PHO-PREF 7.8 225 MIPS	ISSI-TP0005AE-225	\$108,307.00	Each	\$88,664.43
Phoenix or Preference license fee for 226 MIPS including first year maintenance	PHO-PREF 7.8 226 MIPS	ISSI-TP0005AE-226	\$108,568.00	Each	\$88,878.09
Phoenix or Preference license fee for 227 MIPS including first year maintenance	PHO-PREF 7.8 227 MIPS	ISSI-TP0005AE-227	\$108,827.00	Each	\$89,090.12
Phoenix or Preference license fee for 228 MIPS including first year maintenance	PHO-PREF 7.8 228 MIPS	ISSI-TP0005AE-228	\$109,084.00	Each	\$89,300.51
Phoenix or Preference license fee for 229 MIPS including first year maintenance	PHO-PREF 7.8 229 MIPS	ISSI-TP0005AE-229	\$109,116.00	Each	\$89,326.71
Phoenix or Preference license fee for 230 MIPS including first year maintenance	PHO-PREF 7.8 230 MIPS	ISSI-TP0005AE-230	\$109,369.00	Each	\$89,533.82
Phoenix or Preference license fee for 231 MIPS including first year maintenance	PHO-PREF 7.8 231 MIPS	ISSI-TP0005AE-231	\$109,619.00	Each	\$89,738.48
Phoenix or Preference license fee for 232 MIPS including first year maintenance	PHO-PREF 7.8 232 MIPS	ISSI-TP0005AE-232	\$109,868.00	Each	\$89,942.32
Phoenix or Preference license fee for 233 MIPS including first year maintenance	PHO-PREF 7.8 233 MIPS	ISSI-TP0005AE-233	\$110,114.00	Each	\$90,143.71
Phoenix or Preference license fee for 234 MIPS including first year maintenance	PHO-PREF 7.8 234 MIPS	ISSI-TP0005AE-234	\$110,359.00	Each	\$90,344.28
Phoenix or Preference license fee for 235 MIPS including first year maintenance	PHO-PREF 7.8 235 MIPS	ISSI-TP0005AE-235	\$110,601.00	Each	\$90,542.38
Phoenix or Preference license fee for 236 MIPS including first year maintenance	PHO-PREF 7.8 236 MIPS	ISSI-TP0005AE-236	\$110,842.00	Each	\$90,739.68
Phoenix or Preference license fee for 237 MIPS including first year maintenance	PHO-PREF 7.8 237 MIPS	ISSI-TP0005AE-237	\$111,081.00	Each	\$90,935.33
Phoenix or Preference license fee for 238 MIPS including first year maintenance	PHO-PREF 7.8 238 MIPS	ISSI-TP0005AE-238	\$111,318.00	Each	\$91,129.36
Phoenix or Preference license fee for 239 MIPS including first year maintenance	PHO-PREF 7.8 239 MIPS	ISSI-TP0005AE-239	\$111,319.00	Each	\$91,130.17
Phoenix or Preference license fee for 240 MIPS including first year maintenance	PHO-PREF 7.8 240 MIPS	ISSI-TP0005AE-240	\$111,551.00	Each	\$91,320.10
Phoenix or Preference license fee for 241 MIPS including first year maintenance	PHO-PREF 7.8 241 MIPS	ISSI-TP0005AE-241	\$112,016.00	Each	\$91,700.76
Phoenix or Preference license fee for 242 MIPS including first year maintenance	PHO-PREF 7.8 242 MIPS	ISSI-TP0005AE-242	\$112,245.00	Each	\$91,888.23
Phoenix or Preference license fee for 243 MIPS including first year maintenance	PHO-PREF 7.8 243 MIPS	ISSI-TP0005AE-243	\$112,472.00	Each	\$92,074.06
Phoenix or Preference license fee for 244 MIPS including first year maintenance	PHO-PREF 7.8 244 MIPS	ISSI-TP0005AE-244	\$112,697.00	Each	\$92,258.25
Phoenix or Preference license fee for 245 MIPS including first year maintenance	PHO-PREF 7.8 245 MIPS	ISSI-TP0005AE-245	\$112,920.00	Each	\$92,440.81
Phoenix or Preference license fee for 246 MIPS including first year maintenance	PHO-PREF 7.8 246 MIPS	ISSI-TP0005AE-246	\$113,381.00	Each	\$92,818.20
Phoenix or Preference license fee for 247 MIPS including first year maintenance	PHO-PREF 7.8 247 MIPS	ISSI-TP0005AE-247	\$113,602.00	Each	\$92,999.13
Phoenix or Preference license fee for 248 MIPS including first year maintenance	PHO-PREF 7.8 248 MIPS	ISSI-TP0005AE-248	\$113,820.00	Each	\$93,177.59
Phoenix or Preference license fee for 249 MIPS including first year maintenance	PHO-PREF 7.8 249 MIPS	ISSI-TP0005AE-249	\$114,036.00	Each	\$93,354.41

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Phoenix or Preference license fee for 250 MIPS including first year maintenance	PHO-PREF 7.8 250 MIPS	ISSI-TP0005AE-250	\$114,251.00	Each	\$93,530.42
Phoenix or Preference license fee for 251 MIPS including first year maintenance	PHO-PREF 7.8 251 MIPS	ISSI-TP0005AE-251	\$114,708.00	Each	\$93,904.54
Phoenix or Preference license fee for 252 MIPS including first year maintenance	PHO-PREF 7.8 252 MIPS	ISSI-TP0005AE-252	\$114,673.00	Each	\$93,875.88
Phoenix or Preference license fee for 253 MIPS including first year maintenance	PHO-PREF 7.8 253 MIPS	ISSI-TP0005AE-253	\$114,882.00	Each	\$94,046.99
Phoenix or Preference license fee for 254 MIPS including first year maintenance	PHO-PREF 7.8 254 MIPS	ISSI-TP0005AE-254	\$115,089.00	Each	\$94,216.44
Phoenix or Preference license fee for 255 MIPS including first year maintenance	PHO-PREF 7.8 255 MIPS	ISSI-TP0005AE-255	\$115,293.00	Each	\$94,383.44
Phoenix or Preference license fee for 256 MIPS including first year maintenance	PHO-PREF 7.8 256 MIPS	ISSI-TP0005AE-256	\$115,745.00	Each	\$94,753.47
Phoenix or Preference license fee for 257 MIPS including first year maintenance	PHO-PREF 7.8 257 MIPS	ISSI-TP0005AE-257	\$115,947.00	Each	\$94,918.84
Phoenix or Preference license fee for 258 MIPS including first year maintenance	PHO-PREF 7.8 258 MIPS	ISSI-TP0005AE-258	\$116,147.00	Each	\$95,082.56
Phoenix or Preference license fee for 259 MIPS including first year maintenance	PHO-PREF 7.8 259 MIPS	ISSI-TP0005AE-259	\$116,345.00	Each	\$95,244.65
Phoenix or Preference license fee for 260 MIPS including first year maintenance	PHO-PREF 7.8 260 MIPS	ISSI-TP0005AE-260	\$116,794.00	Each	\$95,612.23
Phoenix or Preference license fee for 261 MIPS including first year maintenance	PHO-PREF 7.8 261 MIPS	ISSI-TP0005AE-261	\$116,989.00	Each	\$95,771.85
Phoenix or Preference license fee for 262 MIPS including first year maintenance	PHO-PREF 7.8 262 MIPS	ISSI-TP0005AE-262	\$117,182.00	Each	\$95,929.86
Phoenix or Preference license fee for 263 MIPS including first year maintenance	PHO-PREF 7.8 263 MIPS	ISSI-TP0005AE-263	\$117,116.00	Each	\$95,875.82
Phoenix or Preference license fee for 264 MIPS including first year maintenance	PHO-PREF 7.8 264 MIPS	ISSI-TP0005AE-264	\$117,304.00	Each	\$96,029.73
Phoenix or Preference license fee for 265 MIPS including first year maintenance	PHO-PREF 7.8 265 MIPS	ISSI-TP0005AE-265	\$117,749.00	Each	\$96,394.02
Phoenix or Preference license fee for 266 MIPS including first year maintenance	PHO-PREF 7.8 266 MIPS	ISSI-TP0005AE-266	\$117,934.00	Each	\$96,545.48
Phoenix or Preference license fee for 267 MIPS including first year maintenance	PHO-PREF 7.8 267 MIPS	ISSI-TP0005AE-267	\$118,117.00	Each	\$96,695.28
Phoenix or Preference license fee for 268 MIPS including first year maintenance	PHO-PREF 7.8 268 MIPS	ISSI-TP0005AE-268	\$118,298.00	Each	\$96,843.46
Phoenix or Preference license fee for 269 MIPS including first year maintenance	PHO-PREF 7.8 269 MIPS	ISSI-TP0005AE-269	\$118,740.00	Each	\$97,205.29
Phoenix or Preference license fee for 270 MIPS including first year maintenance	PHO-PREF 7.8 270 MIPS	ISSI-TP0005AE-270	\$118,918.00	Each	\$97,351.02
Phoenix or Preference license fee for 271 MIPS including first year maintenance	PHO-PREF 7.8 271 MIPS	ISSI-TP0005AE-271	\$119,094.00	Each	\$97,495.10
Phoenix or Preference license fee for 272 MIPS including first year maintenance	PHO-PREF 7.8 272 MIPS	ISSI-TP0005AE-272	\$119,269.00	Each	\$97,638.35
Phoenix or Preference license fee for 273 MIPS including first year maintenance	PHO-PREF 7.8 273 MIPS	ISSI-TP0005AE-273	\$119,707.00	Each	\$97,996.92
Phoenix or Preference license fee for 274 MIPS including first year maintenance	PHO-PREF 7.8 274 MIPS	ISSI-TP0005AE-274	\$119,879.00	Each	\$98,137.73

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Phoenix or Preference license fee for 275 MIPS including first year maintenance	PHO-PREF 7.8 275 MIPS	ISSI-TP0005AE-275	\$120,048.00	Each	\$98,276.08
Phoenix or Preference license fee for 276 MIPS including first year maintenance	PHO-PREF 7.8 276 MIPS	ISSI-TP0005AE-276	\$119,947.00	Each	\$98,193.40
Phoenix or Preference license fee for 277 MIPS including first year maintenance	PHO-PREF 7.8 277 MIPS	ISSI-TP0005AE-277	\$120,382.00	Each	\$98,549.51
Phoenix or Preference license fee for 278 MIPS including first year maintenance	PHO-PREF 7.8 278 MIPS	ISSI-TP0005AE-278	\$120,545.00	Each	\$98,682.94
Phoenix or Preference license fee for 279 MIPS including first year maintenance	PHO-PREF 7.8 279 MIPS	ISSI-TP0005AE-279	\$120,707.00	Each	\$98,815.56
Phoenix or Preference license fee for 280 MIPS including first year maintenance	PHO-PREF 7.8 280 MIPS	ISSI-TP0005AE-280	\$120,867.00	Each	\$98,946.54
Phoenix or Preference license fee for 281 MIPS including first year maintenance	PHO-PREF 7.8 281 MIPS	ISSI-TP0005AE-281	\$121,298.00	Each	\$99,299.38
Phoenix or Preference license fee for 282 MIPS including first year maintenance	PHO-PREF 7.8 282 MIPS	ISSI-TP0005AE-282	\$121,455.00	Each	\$99,427.90
Phoenix or Preference license fee for 283 MIPS including first year maintenance	PHO-PREF 7.8 283 MIPS	ISSI-TP0005AE-283	\$121,610.00	Each	\$99,554.80
Phoenix or Preference license fee for 284 MIPS including first year maintenance	PHO-PREF 7.8 284 MIPS	ISSI-TP0005AE-284	\$121,763.00	Each	\$99,680.05
Phoenix or Preference license fee for 285 MIPS including first year maintenance	PHO-PREF 7.8 285 MIPS	ISSI-TP0005AE-285	\$122,192.00	Each	\$100,031.24
Phoenix or Preference license fee for 286 MIPS including first year maintenance	PHO-PREF 7.8 286 MIPS	ISSI-TP0005AE-286	\$122,342.00	Each	\$100,154.04
Phoenix or Preference license fee for 287 MIPS including first year maintenance	PHO-PREF 7.8 287 MIPS	ISSI-TP0005AE-287	\$122,490.00	Each	\$100,275.20
Phoenix or Preference license fee for 288 MIPS including first year maintenance	PHO-PREF 7.8 288 MIPS	ISSI-TP0005AE-288	\$122,636.00	Each	\$100,394.72
Phoenix or Preference license fee for 289 MIPS including first year maintenance	PHO-PREF 7.8 289 MIPS	ISSI-TP0005AE-289	\$123,062.00	Each	\$100,743.46
Phoenix or Preference license fee for 290 MIPS including first year maintenance	PHO-PREF 7.8 290 MIPS	ISSI-TP0005AE-290	\$122,923.00	Each	\$100,629.67
Phoenix or Preference license fee for 291 MIPS including first year maintenance	PHO-PREF 7.8 291 MIPS	ISSI-TP0005AE-291	\$123,063.00	Each	\$100,744.28
Phoenix or Preference license fee for 292 MIPS including first year maintenance	PHO-PREF 7.8 292 MIPS	ISSI-TP0005AE-292	\$123,201.00	Each	\$100,857.24
Phoenix or Preference license fee for 293 MIPS including first year maintenance	PHO-PREF 7.8 293 MIPS	ISSI-TP0005AE-293	\$123,623.00	Each	\$101,202.72
Phoenix or Preference license fee for 294 MIPS including first year maintenance	PHO-PREF 7.8 294 MIPS	ISSI-TP0005AE-294	\$123,759.00	Each	\$101,314.05
Phoenix or Preference license fee for 295 MIPS including first year maintenance	PHO-PREF 7.8 295 MIPS	ISSI-TP0005AE-295	\$123,892.00	Each	\$101,422.93
Phoenix or Preference license fee for 296 MIPS including first year maintenance	PHO-PREF 7.8 296 MIPS	ISSI-TP0005AE-296	\$124,312.00	Each	\$101,766.76
Phoenix or Preference license fee for 297 MIPS including first year maintenance	PHO-PREF 7.8 297 MIPS	ISSI-TP0005AE-297	\$124,443.00	Each	\$101,874.00
Phoenix or Preference license fee for 298 MIPS including first year maintenance	PHO-PREF 7.8 298 MIPS	ISSI-TP0005AE-298	\$124,572.00	Each	\$101,979.60
Phoenix or Preference license fee for 299 MIPS including first year maintenance	PHO-PREF 7.8 299 MIPS	ISSI-TP0005AE-299	\$124,698.00	Each	\$102,082.76

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Phoenix or Preference license fee for 300 MIPS including first year maintenance	PHO-PREF 7.8 300 MIPS	ISSI-TP0005AE-300	\$125,115.00	Each	\$102,424.13
Phoenix or Preference license fee for 301 MIPS including first year maintenance	PHO-PREF 7.8 301 MIPS	ISSI-TP0005AE-301	\$125,239.00	Each	\$102,525.64
Phoenix or Preference license fee for 302 MIPS including first year maintenance	PHO-PREF 7.8 302 MIPS	ISSI-TP0005AE-302	\$125,361.00	Each	\$102,625.51
Phoenix or Preference license fee for 303 MIPS including first year maintenance	PHO-PREF 7.8 303 MIPS	ISSI-TP0005AE-303	\$125,185.00	Each	\$102,481.43
Phoenix or Preference license fee for 304 MIPS including first year maintenance	PHO-PREF 7.8 304 MIPS	ISSI-TP0005AE-304	\$125,599.00	Each	\$102,820.35
Phoenix or Preference license fee for 305 MIPS including first year maintenance	PHO-PREF 7.8 305 MIPS	ISSI-TP0005AE-305	\$125,714.00	Each	\$102,914.49
Phoenix or Preference license fee for 306 MIPS including first year maintenance	PHO-PREF 7.8 306 MIPS	ISSI-TP0005AE-306	\$125,829.00	Each	\$103,008.63
Phoenix or Preference license fee for 307 MIPS including first year maintenance	PHO-PREF 7.8 307 MIPS	ISSI-TP0005AE-307	\$126,240.00	Each	\$103,345.09
Phoenix or Preference license fee for 308 MIPS including first year maintenance	PHO-PREF 7.8 308 MIPS	ISSI-TP0005AE-308	\$126,351.00	Each	\$103,435.96
Phoenix or Preference license fee for 309 MIPS including first year maintenance	PHO-PREF 7.8 309 MIPS	ISSI-TP0005AE-309	\$126,460.00	Each	\$103,525.19
Phoenix or Preference license fee for 310 MIPS including first year maintenance	PHO-PREF 7.8 310 MIPS	ISSI-TP0005AE-310	\$126,567.00	Each	\$103,612.79
Phoenix or Preference license fee for 311 MIPS including first year maintenance	PHO-PREF 7.8 311 MIPS	ISSI-TP0005AE-311	\$126,975.00	Each	\$103,946.80
Phoenix or Preference license fee for 312 MIPS including first year maintenance	PHO-PREF 7.8 312 MIPS	ISSI-TP0005AE-312	\$127,080.00	Each	\$104,032.75
Phoenix or Preference license fee for 313 MIPS including first year maintenance	PHO-PREF 7.8 313 MIPS	ISSI-TP0005AE-313	\$127,182.00	Each	\$104,116.26
Phoenix or Preference license fee for 314 MIPS including first year maintenance	PHO-PREF 7.8 314 MIPS	ISSI-TP0005AE-314	\$127,588.00	Each	\$104,448.62
Phoenix or Preference license fee for 315 MIPS including first year maintenance	PHO-PREF 7.8 315 MIPS	ISSI-TP0005AE-315	\$127,688.00	Each	\$104,530.48
Phoenix or Preference license fee for 316 MIPS including first year maintenance	PHO-PREF 7.8 316 MIPS	ISSI-TP0005AE-316	\$128,093.00	Each	\$104,862.03
Phoenix or Preference license fee for 317 MIPS including first year maintenance	PHO-PREF 7.8 317 MIPS	ISSI-TP0005AE-317	\$128,190.00	Each	\$104,941.45
Phoenix or Preference license fee for 318 MIPS including first year maintenance	PHO-PREF 7.8 318 MIPS	ISSI-TP0005AE-318	\$127,974.00	Each	\$104,764.62
Phoenix or Preference license fee for 319 MIPS including first year maintenance	PHO-PREF 7.8 319 MIPS	ISSI-TP0005AE-319	\$128,377.00	Each	\$105,094.52
Phoenix or Preference license fee for 320 MIPS including first year maintenance	PHO-PREF 7.8 320 MIPS	ISSI-TP0005AE-320	\$128,467.00	Each	\$105,168.21
Phoenix or Preference license fee for 321 MIPS including first year maintenance	PHO-PREF 7.8 321 MIPS	ISSI-TP0005AE-321	\$128,869.00	Each	\$105,497.29
Phoenix or Preference license fee for 322 MIPS including first year maintenance	PHO-PREF 7.8 322 MIPS	ISSI-TP0005AE-322	\$128,956.00	Each	\$105,568.52
Phoenix or Preference license fee for 323 MIPS including first year maintenance	PHO-PREF 7.8 323 MIPS	ISSI-TP0005AE-323	\$129,357.00	Each	\$105,896.79
Phoenix or Preference license fee for 324 MIPS including first year maintenance	PHO-PREF 7.8 324 MIPS	ISSI-TP0005AE-324	\$129,442.00	Each	\$105,966.38

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Phoenix or Preference license fee for 325 MIPS including first year maintenance	PHO-PREF 7.8 325 MIPS	ISSI-TP0005AE-325	\$129,524.00	Each	\$106,033.51
Phoenix or Preference license fee for 326 MIPS including first year maintenance	PHO-PREF 7.8 326 MIPS	ISSI-TP0005AE-326	\$129,923.00	Each	\$106,360.15
Phoenix or Preference license fee for 327 MIPS including first year maintenance	PHO-PREF 7.8 327 MIPS	ISSI-TP0005AE-327	\$130,003.00	Each	\$106,425.64
Phoenix or Preference license fee for 328 MIPS including first year maintenance	PHO-PREF 7.8 328 MIPS	ISSI-TP0005AE-328	\$130,400.00	Each	\$106,750.63
Phoenix or Preference license fee for 329 MIPS including first year maintenance	PHO-PREF 7.8 329 MIPS	ISSI-TP0005AE-329	\$130,477.00	Each	\$106,813.67
Phoenix or Preference license fee for 330 MIPS including first year maintenance	PHO-PREF 7.8 330 MIPS	ISSI-TP0005AE-330	\$130,552.00	Each	\$106,875.07
Phoenix or Preference license fee for 331 MIPS including first year maintenance	PHO-PREF 7.8 331 MIPS	ISSI-TP0005AE-331	\$130,948.00	Each	\$107,199.25
Phoenix or Preference license fee for 332 MIPS including first year maintenance	PHO-PREF 7.8 332 MIPS	ISSI-TP0005AE-332	\$131,020.00	Each	\$107,258.19
Phoenix or Preference license fee for 333 MIPS including first year maintenance	PHO-PREF 7.8 333 MIPS	ISSI-TP0005AE-333	\$131,415.00	Each	\$107,581.56
Phoenix or Preference license fee for 334 MIPS including first year maintenance	PHO-PREF 7.8 334 MIPS	ISSI-TP0005AE-334	\$131,159.00	Each	\$107,371.98
Phoenix or Preference license fee for 335 MIPS including first year maintenance	PHO-PREF 7.8 335 MIPS	ISSI-TP0005AE-335	\$131,551.00	Each	\$107,692.89
Phoenix or Preference license fee for 336 MIPS including first year maintenance	PHO-PREF 7.8 336 MIPS	ISSI-TP0005AE-336	\$131,617.00	Each	\$107,746.92
Phoenix or Preference license fee for 337 MIPS including first year maintenance	PHO-PREF 7.8 337 MIPS	ISSI-TP0005AE-337	\$131,680.00	Each	\$107,798.49
Phoenix or Preference license fee for 338 MIPS including first year maintenance	PHO-PREF 7.8 338 MIPS	ISSI-TP0005AE-338	\$132,071.00	Each	\$108,118.58
Phoenix or Preference license fee for 339 MIPS including first year maintenance	PHO-PREF 7.8 339 MIPS	ISSI-TP0005AE-339	\$132,131.00	Each	\$108,167.70
Phoenix or Preference license fee for 340 MIPS including first year maintenance	PHO-PREF 7.8 340 MIPS	ISSI-TP0005AE-340	\$132,521.00	Each	\$108,486.97
Phoenix or Preference license fee for 341 MIPS including first year maintenance	PHO-PREF 7.8 341 MIPS	ISSI-TP0005AE-341	\$132,578.00	Each	\$108,533.64
Phoenix or Preference license fee for 342 MIPS including first year maintenance	PHO-PREF 7.8 342 MIPS	ISSI-TP0005AE-342	\$132,634.00	Each	\$108,579.48
Phoenix or Preference license fee for 343 MIPS including first year maintenance	PHO-PREF 7.8 343 MIPS	ISSI-TP0005AE-343	\$133,022.00	Each	\$108,897.11
Phoenix or Preference license fee for 344 MIPS including first year maintenance	PHO-PREF 7.8 344 MIPS	ISSI-TP0005AE-344	\$133,074.00	Each	\$108,939.68
Phoenix or Preference license fee for 345 MIPS including first year maintenance	PHO-PREF 7.8 345 MIPS	ISSI-TP0005AE-345	\$133,461.00	Each	\$109,256.49
Phoenix or Preference license fee for 346 MIPS including first year maintenance	PHO-PREF 7.8 346 MIPS	ISSI-TP0005AE-346	\$133,511.00	Each	\$109,297.43
Phoenix or Preference license fee for 347 MIPS including first year maintenance	PHO-PREF 7.8 347 MIPS	ISSI-TP0005AE-347	\$133,897.00	Each	\$109,613.42
Phoenix or Preference license fee for 348 MIPS including first year maintenance	PHO-PREF 7.8 348 MIPS	ISSI-TP0005AE-348	\$133,943.00	Each	\$109,651.08
Phoenix or Preference license fee for 349 MIPS including first year maintenance	PHO-PREF 7.8 349 MIPS	ISSI-TP0005AE-349	\$134,328.00	Each	\$109,966.25

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Phoenix or Preference license fee for 350 MIPS including first year maintenance	PHO-PREF 7.8 350 MIPS	ISSI-TP0005AE-350	\$134,372.00	Each	\$110,002.27
Phoenix or Preference license fee for 351 MIPS including first year maintenance	PHO-PREF 7.8 351 MIPS	ISSI-TP0005AE-351	\$134,072.00	Each	\$109,756.68
Phoenix or Preference license fee for 352 MIPS including first year maintenance	PHO-PREF 7.8 352 MIPS	ISSI-TP0005AE-352	\$134,454.00	Each	\$110,069.41
Phoenix or Preference license fee for 353 MIPS including first year maintenance	PHO-PREF 7.8 353 MIPS	ISSI-TP0005AE-353	\$134,492.00	Each	\$110,100.51
Phoenix or Preference license fee for 354 MIPS including first year maintenance	PHO-PREF 7.8 354 MIPS	ISSI-TP0005AE-354	\$134,873.00	Each	\$110,412.41
Phoenix or Preference license fee for 355 MIPS including first year maintenance	PHO-PREF 7.8 355 MIPS	ISSI-TP0005AE-355	\$134,908.00	Each	\$110,441.06
Phoenix or Preference license fee for 356 MIPS including first year maintenance	PHO-PREF 7.8 356 MIPS	ISSI-TP0005AE-356	\$135,288.00	Each	\$110,752.15
Phoenix or Preference license fee for 357 MIPS including first year maintenance	PHO-PREF 7.8 357 MIPS	ISSI-TP0005AE-357	\$135,320.00	Each	\$110,778.34
Phoenix or Preference license fee for 358 MIPS including first year maintenance	PHO-PREF 7.8 358 MIPS	ISSI-TP0005AE-358	\$135,350.00	Each	\$110,802.91
Phoenix or Preference license fee for 359 MIPS including first year maintenance	PHO-PREF 7.8 359 MIPS	ISSI-TP0005AE-359	\$135,729.00	Each	\$111,113.16
Phoenix or Preference license fee for 360 MIPS including first year maintenance	PHO-PREF 7.8 360 MIPS	ISSI-TP0005AE-360	\$135,756.00	Each	\$111,135.27
Phoenix or Preference license fee for 361 MIPS including first year maintenance	PHO-PREF 7.8 361 MIPS	ISSI-TP0005AE-361	\$136,133.00	Each	\$111,443.89
Phoenix or Preference license fee for 362 MIPS including first year maintenance	PHO-PREF 7.8 362 MIPS	ISSI-TP0005AE-362	\$136,157.00	Each	\$111,463.54
Phoenix or Preference license fee for 363 MIPS including first year maintenance	PHO-PREF 7.8 363 MIPS	ISSI-TP0005AE-363	\$136,533.00	Each	\$111,771.35
Phoenix or Preference license fee for 364 MIPS including first year maintenance	PHO-PREF 7.8 364 MIPS	ISSI-TP0005AE-364	\$136,555.00	Each	\$111,789.37
Phoenix or Preference license fee for 365 MIPS including first year maintenance	PHO-PREF 7.8 365 MIPS	ISSI-TP0005AE-365	\$136,930.00	Each	\$112,096.36
Phoenix or Preference license fee for 366 MIPS including first year maintenance	PHO-PREF 7.8 366 MIPS	ISSI-TP0005AE-366	\$136,949.00	Each	\$112,111.90
Phoenix or Preference license fee for 367 MIPS including first year maintenance	PHO-PREF 7.8 367 MIPS	ISSI-TP0005AE-367	\$136,965.00	Each	\$112,125.00
Phoenix or Preference license fee for 368 MIPS including first year maintenance	PHO-PREF 7.8 368 MIPS	ISSI-TP0005AE-368	\$137,338.00	Each	\$112,430.36
Phoenix or Preference license fee for 369 MIPS including first year maintenance	PHO-PREF 7.8 369 MIPS	ISSI-TP0005AE-369	\$136,992.00	Each	\$112,147.11
Phoenix or Preference license fee for 370 MIPS including first year maintenance	PHO-PREF 7.8 370 MIPS	ISSI-TP0005AE-370	\$137,364.00	Each	\$112,451.64
Phoenix or Preference license fee for 371 MIPS including first year maintenance	PHO-PREF 7.8 371 MIPS	ISSI-TP0005AE-371	\$137,373.00	Each	\$112,459.01
Phoenix or Preference license fee for 372 MIPS including first year maintenance	PHO-PREF 7.8 372 MIPS	ISSI-TP0005AE-372	\$137,744.00	Each	\$112,762.73
Phoenix or Preference license fee for 373 MIPS including first year maintenance	PHO-PREF 7.8 373 MIPS	ISSI-TP0005AE-373	\$137,750.00	Each	\$112,767.64
Phoenix or Preference license fee for 374 MIPS including first year maintenance	PHO-PREF 7.8 374 MIPS	ISSI-TP0005AE-374	\$138,120.00	Each	\$113,070.53

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Phoenix or Preference license fee for 375 MIPS including first year maintenance	PHO-PREF 7.8 375 MIPS	ISSI-TP0005AE-375	\$138,124.00	Each	\$113,073.81
Phoenix or Preference license fee for 376 MIPS including first year maintenance	PHO-PREF 7.8 376 MIPS	ISSI-TP0005AE-376	\$138,492.00	Each	\$113,375.07
Phoenix or Preference license fee for 377 MIPS including first year maintenance	PHO-PREF 7.8 377 MIPS	ISSI-TP0005AE-377	\$138,493.00	Each	\$113,375.88
Phoenix or Preference license fee for 378 MIPS including first year maintenance	PHO-PREF 7.8 378 MIPS	ISSI-TP0005AE-378	\$138,492.00	Each	\$113,375.07
Phoenix or Preference license fee for 379 MIPS including first year maintenance	PHO-PREF 7.8 379 MIPS	ISSI-TP0005AE-379	\$138,858.00	Each	\$113,674.70
Phoenix or Preference license fee for 380 MIPS including first year maintenance	PHO-PREF 7.8 380 MIPS	ISSI-TP0005AE-380	\$138,854.00	Each	\$113,671.42
Phoenix or Preference license fee for 381 MIPS including first year maintenance	PHO-PREF 7.8 381 MIPS	ISSI-TP0005AE-381	\$139,220.00	Each	\$113,971.04
Phoenix or Preference license fee for 382 MIPS including first year maintenance	PHO-PREF 7.8 382 MIPS	ISSI-TP0005AE-382	\$139,213.00	Each	\$113,965.30
Phoenix or Preference license fee for 383 MIPS including first year maintenance	PHO-PREF 7.8 383 MIPS	ISSI-TP0005AE-383	\$139,577.00	Each	\$114,263.29
Phoenix or Preference license fee for 384 MIPS including first year maintenance	PHO-PREF 7.8 384 MIPS	ISSI-TP0005AE-384	\$139,568.00	Each	\$114,255.92
Phoenix or Preference license fee for 385 MIPS including first year maintenance	PHO-PREF 7.8 385 MIPS	ISSI-TP0005AE-385	\$139,931.00	Each	\$114,553.09
Phoenix or Preference license fee for 386 MIPS including first year maintenance	PHO-PREF 7.8 386 MIPS	ISSI-TP0005AE-386	\$139,919.00	Each	\$114,543.27
Phoenix or Preference license fee for 387 MIPS including first year maintenance	PHO-PREF 7.8 387 MIPS	ISSI-TP0005AE-387	\$140,281.00	Each	\$114,839.61
Phoenix or Preference license fee for 388 MIPS including first year maintenance	PHO-PREF 7.8 388 MIPS	ISSI-TP0005AE-388	\$139,887.00	Each	\$114,517.07
Phoenix or Preference license fee for 389 MIPS including first year maintenance	PHO-PREF 7.8 389 MIPS	ISSI-TP0005AE-389	\$140,248.00	Each	\$114,812.60
Phoenix or Preference license fee for 390 MIPS including first year maintenance	PHO-PREF 7.8 390 MIPS	ISSI-TP0005AE-390	\$140,228.00	Each	\$114,796.23
Phoenix or Preference license fee for 391 MIPS including first year maintenance	PHO-PREF 7.8 391 MIPS	ISSI-TP0005AE-391	\$140,588.00	Each	\$115,090.94
Phoenix or Preference license fee for 392 MIPS including first year maintenance	PHO-PREF 7.8 392 MIPS	ISSI-TP0005AE-392	\$140,566.00	Each	\$115,072.93
Phoenix or Preference license fee for 393 MIPS including first year maintenance	PHO-PREF 7.8 393 MIPS	ISSI-TP0005AE-393	\$140,541.00	Each	\$115,052.46
Phoenix or Preference license fee for 394 MIPS including first year maintenance	PHO-PREF 7.8 394 MIPS	ISSI-TP0005AE-394	\$140,899.00	Each	\$115,345.54
Phoenix or Preference license fee for 395 MIPS including first year maintenance	PHO-PREF 7.8 395 MIPS	ISSI-TP0005AE-395	\$140,872.00	Each	\$115,323.43
Phoenix or Preference license fee for 396 MIPS including first year maintenance	PHO-PREF 7.8 396 MIPS	ISSI-TP0005AE-396	\$141,228.00	Each	\$115,614.87
Phoenix or Preference license fee for 397 MIPS including first year maintenance	PHO-PREF 7.8 397 MIPS	ISSI-TP0005AE-397	\$141,198.00	Each	\$115,590.31
Phoenix or Preference license fee for 398 MIPS including first year maintenance	PHO-PREF 7.8 398 MIPS	ISSI-TP0005AE-398	\$141,554.00	Each	\$115,881.75
Phoenix or Preference license fee for 399 MIPS including first year maintenance	PHO-PREF 7.8 399 MIPS	ISSI-TP0005AE-399	\$141,520.00	Each	\$115,853.91

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Phoenix or Preference license fee for 400 MIPS including first year maintenance	PHO-PREF 7.8 400 MIPS	ISSI-TP0005AE-400	\$141,875.00	Each	\$116,144.53
Phoenix or Preference license fee for 401 MIPS including first year maintenance	PHO-PREF 7.8 401 MIPS	ISSI-TP0005AE-401	\$141,839.00	Each	\$116,115.06
Phoenix or Preference license fee for 402 MIPS including first year maintenance	PHO-PREF 7.8 402 MIPS	ISSI-TP0005AE-402	\$142,193.00	Each	\$116,404.85
Phoenix or Preference license fee for 403 MIPS including first year maintenance	PHO-PREF 7.8 403 MIPS	ISSI-TP0005AE-403	\$142,154.00	Each	\$116,372.93
Phoenix or Preference license fee for 404 MIPS including first year maintenance	PHO-PREF 7.8 404 MIPS	ISSI-TP0005AE-404	\$142,507.00	Each	\$116,661.91
Phoenix or Preference license fee for 405 MIPS including first year maintenance	PHO-PREF 7.8 405 MIPS	ISSI-TP0005AE-405	\$142,070.00	Each	\$116,304.17
Phoenix or Preference license fee for 406 MIPS including first year maintenance	PHO-PREF 7.8 406 MIPS	ISSI-TP0005AE-406	\$142,421.00	Each	\$116,591.50
Phoenix or Preference license fee for 407 MIPS including first year maintenance	PHO-PREF 7.8 407 MIPS	ISSI-TP0005AE-407	\$142,772.00	Each	\$116,878.85
Phoenix or Preference license fee for 408 MIPS including first year maintenance	PHO-PREF 7.8 408 MIPS	ISSI-TP0005AE-408	\$142,725.00	Each	\$116,840.37
Phoenix or Preference license fee for 409 MIPS including first year maintenance	PHO-PREF 7.8 409 MIPS	ISSI-TP0005AE-409	\$143,075.00	Each	\$117,126.90
Phoenix or Preference license fee for 410 MIPS including first year maintenance	PHO-PREF 7.8 410 MIPS	ISSI-TP0005AE-410	\$143,025.00	Each	\$117,085.96
Phoenix or Preference license fee for 411 MIPS including first year maintenance	PHO-PREF 7.8 411 MIPS	ISSI-TP0005AE-411	\$143,374.00	Each	\$117,371.67
Phoenix or Preference license fee for 412 MIPS including first year maintenance	PHO-PREF 7.8 412 MIPS	ISSI-TP0005AE-412	\$143,321.00	Each	\$117,328.28
Phoenix or Preference license fee for 413 MIPS including first year maintenance	PHO-PREF 7.8 413 MIPS	ISSI-TP0005AE-413	\$143,669.00	Each	\$117,613.16
Phoenix or Preference license fee for 414 MIPS including first year maintenance	PHO-PREF 7.8 414 MIPS	ISSI-TP0005AE-414	\$143,614.00	Each	\$117,568.15
Phoenix or Preference license fee for 415 MIPS including first year maintenance	PHO-PREF 7.8 415 MIPS	ISSI-TP0005AE-415	\$143,960.00	Each	\$117,851.39
Phoenix or Preference license fee for 416 MIPS including first year maintenance	PHO-PREF 7.8 416 MIPS	ISSI-TP0005AE-416	\$143,902.00	Each	\$117,803.91
Phoenix or Preference license fee for 417 MIPS including first year maintenance	PHO-PREF 7.8 417 MIPS	ISSI-TP0005AE-417	\$144,248.00	Each	\$118,087.16
Phoenix or Preference license fee for 418 MIPS including first year maintenance	PHO-PREF 7.8 418 MIPS	ISSI-TP0005AE-418	\$144,594.00	Each	\$118,370.41
Phoenix or Preference license fee for 419 MIPS including first year maintenance	PHO-PREF 7.8 419 MIPS	ISSI-TP0005AE-419	\$144,531.00	Each	\$118,318.84
Phoenix or Preference license fee for 420 MIPS including first year maintenance	PHO-PREF 7.8 420 MIPS	ISSI-TP0005AE-420	\$144,876.00	Each	\$118,601.26
Phoenix or Preference license fee for 421 MIPS including first year maintenance	PHO-PREF 7.8 421 MIPS	ISSI-TP0005AE-421	\$144,811.00	Each	\$118,548.06
Phoenix or Preference license fee for 422 MIPS including first year maintenance	PHO-PREF 7.8 422 MIPS	ISSI-TP0005AE-422	\$145,155.00	Each	\$118,829.67
Phoenix or Preference license fee for 423 MIPS including first year maintenance	PHO-PREF 7.8 423 MIPS	ISSI-TP0005AE-423	\$145,087.00	Each	\$118,774.00
Phoenix or Preference license fee for 424 MIPS including first year maintenance	PHO-PREF 7.8 424 MIPS	ISSI-TP0005AE-424	\$145,430.00	Each	\$119,054.80

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Phoenix or Preference license fee for 425 MIPS including first year maintenance	PHO-PREF 7.8 425 MIPS	ISSI-TP0005AE-425	\$145,359.00	Each	\$118,996.67
Phoenix or Preference license fee for 426 MIPS including first year maintenance	PHO-PREF 7.8 426 MIPS	ISSI-TP0005AE-426	\$145,701.00	Each	\$119,276.64
Phoenix or Preference license fee for 427 MIPS including first year maintenance	PHO-PREF 7.8 427 MIPS	ISSI-TP0005AE-427	\$145,211.00	Each	\$118,875.51
Phoenix or Preference license fee for 428 MIPS including first year maintenance	PHO-PREF 7.8 428 MIPS	ISSI-TP0005AE-428	\$145,551.00	Each	\$119,153.85
Phoenix or Preference license fee for 429 MIPS including first year maintenance	PHO-PREF 7.8 429 MIPS	ISSI-TP0005AE-429	\$145,891.00	Each	\$119,432.19
Phoenix or Preference license fee for 430 MIPS including first year maintenance	PHO-PREF 7.8 430 MIPS	ISSI-TP0005AE-430	\$145,812.00	Each	\$119,367.51
Phoenix or Preference license fee for 431 MIPS including first year maintenance	PHO-PREF 7.8 431 MIPS	ISSI-TP0005AE-431	\$146,151.00	Each	\$119,645.03
Phoenix or Preference license fee for 432 MIPS including first year maintenance	PHO-PREF 7.8 432 MIPS	ISSI-TP0005AE-432	\$146,069.00	Each	\$119,577.90
Phoenix or Preference license fee for 433 MIPS including first year maintenance	PHO-PREF 7.8 433 MIPS	ISSI-TP0005AE-433	\$146,407.00	Each	\$119,854.60
Phoenix or Preference license fee for 434 MIPS including first year maintenance	PHO-PREF 7.8 434 MIPS	ISSI-TP0005AE-434	\$146,322.00	Each	\$119,785.02
Phoenix or Preference license fee for 435 MIPS including first year maintenance	PHO-PREF 7.8 435 MIPS	ISSI-TP0005AE-435	\$146,660.00	Each	\$120,061.72
Phoenix or Preference license fee for 436 MIPS including first year maintenance	PHO-PREF 7.8 436 MIPS	ISSI-TP0005AE-436	\$146,572.00	Each	\$119,989.68
Phoenix or Preference license fee for 437 MIPS including first year maintenance	PHO-PREF 7.8 437 MIPS	ISSI-TP0005AE-437	\$146,908.00	Each	\$120,264.74
Phoenix or Preference license fee for 438 MIPS including first year maintenance	PHO-PREF 7.8 438 MIPS	ISSI-TP0005AE-438	\$147,244.00	Each	\$120,539.80
Phoenix or Preference license fee for 439 MIPS including first year maintenance	PHO-PREF 7.8 439 MIPS	ISSI-TP0005AE-439	\$147,153.00	Each	\$120,465.30
Phoenix or Preference license fee for 440 MIPS including first year maintenance	PHO-PREF 7.8 440 MIPS	ISSI-TP0005AE-440	\$147,488.00	Each	\$120,739.55
Phoenix or Preference license fee for 441 MIPS including first year maintenance	PHO-PREF 7.8 441 MIPS	ISSI-TP0005AE-441	\$147,393.00	Each	\$120,661.78
Phoenix or Preference license fee for 442 MIPS including first year maintenance	PHO-PREF 7.8 442 MIPS	ISSI-TP0005AE-442	\$147,727.00	Each	\$120,935.21
Phoenix or Preference license fee for 443 MIPS including first year maintenance	PHO-PREF 7.8 443 MIPS	ISSI-TP0005AE-443	\$147,630.00	Each	\$120,855.80
Phoenix or Preference license fee for 444 MIPS including first year maintenance	PHO-PREF 7.8 444 MIPS	ISSI-TP0005AE-444	\$147,963.00	Each	\$121,128.41
Phoenix or Preference license fee for 445 MIPS including first year maintenance	PHO-PREF 7.8 445 MIPS	ISSI-TP0005AE-445	\$148,297.00	Each	\$121,401.83
Phoenix or Preference license fee for 446 MIPS including first year maintenance	PHO-PREF 7.8 446 MIPS	ISSI-TP0005AE-446	\$148,195.00	Each	\$121,318.33
Phoenix or Preference license fee for 447 MIPS including first year maintenance	PHO-PREF 7.8 447 MIPS	ISSI-TP0005AE-447	\$148,527.00	Each	\$121,590.12
Phoenix or Preference license fee for 448 MIPS including first year maintenance	PHO-PREF 7.8 448 MIPS	ISSI-TP0005AE-448	\$148,423.00	Each	\$121,504.98
Phoenix or Preference license fee for 449 MIPS including first year maintenance	PHO-PREF 7.8 449 MIPS	ISSI-TP0005AE-449	\$148,755.00	Each	\$121,776.77

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Phoenix or Preference license fee for 450 MIPS including first year maintenance	PHO-PREF 7.8 450 MIPS	ISSI-TP0005AE-450	\$148,209.00	Each	\$121,329.79
Phoenix or Preference license fee for 451 MIPS including first year maintenance	PHO-PREF 7.8 451 MIPS	ISSI-TP0005AE-451	\$148,538.00	Each	\$121,599.13
Phoenix or Preference license fee for 452 MIPS including first year maintenance	PHO-PREF 7.8 452 MIPS	ISSI-TP0005AE-452	\$148,868.00	Each	\$121,869.27
Phoenix or Preference license fee for 453 MIPS including first year maintenance	PHO-PREF 7.8 453 MIPS	ISSI-TP0005AE-453	\$148,755.00	Each	\$121,776.77
Phoenix or Preference license fee for 454 MIPS including first year maintenance	PHO-PREF 7.8 454 MIPS	ISSI-TP0005AE-454	\$149,084.00	Each	\$122,046.10
Phoenix or Preference license fee for 455 MIPS including first year maintenance	PHO-PREF 7.8 455 MIPS	ISSI-TP0005AE-455	\$148,969.00	Each	\$121,951.95
Phoenix or Preference license fee for 456 MIPS including first year maintenance	PHO-PREF 7.8 456 MIPS	ISSI-TP0005AE-456	\$149,296.00	Each	\$122,219.65
Phoenix or Preference license fee for 457 MIPS including first year maintenance	PHO-PREF 7.8 457 MIPS	ISSI-TP0005AE-457	\$149,178.00	Each	\$122,123.06
Phoenix or Preference license fee for 458 MIPS including first year maintenance	PHO-PREF 7.8 458 MIPS	ISSI-TP0005AE-458	\$149,505.00	Each	\$122,390.75
Phoenix or Preference license fee for 459 MIPS including first year maintenance	PHO-PREF 7.8 459 MIPS	ISSI-TP0005AE-459	\$149,831.00	Each	\$122,657.63
Phoenix or Preference license fee for 460 MIPS including first year maintenance	PHO-PREF 7.8 460 MIPS	ISSI-TP0005AE-460	\$149,709.00	Each	\$122,557.75
Phoenix or Preference license fee for 461 MIPS including first year maintenance	PHO-PREF 7.8 461 MIPS	ISSI-TP0005AE-461	\$150,035.00	Each	\$122,824.63
Phoenix or Preference license fee for 462 MIPS including first year maintenance	PHO-PREF 7.8 462 MIPS	ISSI-TP0005AE-462	\$149,910.00	Each	\$122,722.30
Phoenix or Preference license fee for 463 MIPS including first year maintenance	PHO-PREF 7.8 463 MIPS	ISSI-TP0005AE-463	\$150,235.00	Each	\$122,988.36
Phoenix or Preference license fee for 464 MIPS including first year maintenance	PHO-PREF 7.8 464 MIPS	ISSI-TP0005AE-464	\$150,107.00	Each	\$122,883.57
Phoenix or Preference license fee for 465 MIPS including first year maintenance	PHO-PREF 7.8 465 MIPS	ISSI-TP0005AE-465	\$150,431.00	Each	\$123,148.81
Phoenix or Preference license fee for 466 MIPS including first year maintenance	PHO-PREF 7.8 466 MIPS	ISSI-TP0005AE-466	\$150,754.00	Each	\$123,413.23
Phoenix or Preference license fee for 467 MIPS including first year maintenance	PHO-PREF 7.8 467 MIPS	ISSI-TP0005AE-467	\$150,622.00	Each	\$123,305.17
Phoenix or Preference license fee for 468 MIPS including first year maintenance	PHO-PREF 7.8 468 MIPS	ISSI-TP0005AE-468	\$150,945.00	Each	\$123,569.59
Phoenix or Preference license fee for 469 MIPS including first year maintenance	PHO-PREF 7.8 469 MIPS	ISSI-TP0005AE-469	\$150,811.00	Each	\$123,459.89
Phoenix or Preference license fee for 470 MIPS including first year maintenance	PHO-PREF 7.8 470 MIPS	ISSI-TP0005AE-470	\$151,132.00	Each	\$123,722.68
Phoenix or Preference license fee for 471 MIPS including first year maintenance	PHO-PREF 7.8 471 MIPS	ISSI-TP0005AE-471	\$150,995.00	Each	\$123,610.52
Phoenix or Preference license fee for 472 MIPS including first year maintenance	PHO-PREF 7.8 472 MIPS	ISSI-TP0005AE-472	\$151,315.00	Each	\$123,872.49
Phoenix or Preference license fee for 473 MIPS including first year maintenance	PHO-PREF 7.8 473 MIPS	ISSI-TP0005AE-473	\$151,636.00	Each	\$124,135.27
Phoenix or Preference license fee for 474 MIPS including first year maintenance	PHO-PREF 7.8 474 MIPS	ISSI-TP0005AE-474	\$151,033.00	Each	\$123,641.63

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Mfr. List Price</b>	<b>Unit</b>	<b>GSA (MAS) Price with IFF</b>
Phoenix or Preference license fee for 475 MIPS including first year maintenance	PHO-PREF 7.8 475 MIPS	ISSI-TP0005AE-475	\$151,351.00	Each	\$123,901.96
Phoenix or Preference license fee for 476 MIPS including first year maintenance	PHO-PREF 7.8 476 MIPS	ISSI-TP0005AE-476	\$151,206.00	Each	\$123,783.26
Phoenix or Preference license fee for 477 MIPS including first year maintenance	PHO-PREF 7.8 477 MIPS	ISSI-TP0005AE-477	\$151,524.00	Each	\$124,043.58
Phoenix or Preference license fee for 478 MIPS including first year maintenance	PHO-PREF 7.8 478 MIPS	ISSI-TP0005AE-478	\$151,841.00	Each	\$124,303.09
Phoenix or Preference license fee for 479 MIPS including first year maintenance	PHO-PREF 7.8 479 MIPS	ISSI-TP0005AE-479	\$151,692.00	Each	\$124,181.11
Phoenix or Preference license fee for 480 MIPS including first year maintenance	PHO-PREF 7.8 480 MIPS	ISSI-TP0005AE-480	\$152,009.00	Each	\$124,440.62
Phoenix or Preference license fee for 481 MIPS including first year maintenance	PHO-PREF 7.8 481 MIPS	ISSI-TP0005AE-481	\$151,857.00	Each	\$124,316.19
Phoenix or Preference license fee for 482 MIPS including first year maintenance	PHO-PREF 7.8 482 MIPS	ISSI-TP0005AE-482	\$152,173.00	Each	\$124,574.88
Phoenix or Preference license fee for 483 MIPS including first year maintenance	PHO-PREF 7.8 483 MIPS	ISSI-TP0005AE-483	\$152,018.00	Each	\$124,447.99
Phoenix or Preference license fee for 484 MIPS including first year maintenance	PHO-PREF 7.8 484 MIPS	ISSI-TP0005AE-484	\$152,333.00	Each	\$124,705.86
Phoenix or Preference license fee for 485 MIPS including first year maintenance	PHO-PREF 7.8 485 MIPS	ISSI-TP0005AE-485	\$152,647.00	Each	\$124,962.92
Phoenix or Preference license fee for 486 MIPS including first year maintenance	PHO-PREF 7.8 486 MIPS	ISSI-TP0005AE-486	\$152,488.00	Each	\$124,832.75
Phoenix or Preference license fee for 487 MIPS including first year maintenance	PHO-PREF 7.8 487 MIPS	ISSI-TP0005AE-487	\$152,802.00	Each	\$125,089.81
Phoenix or Preference license fee for 488 MIPS including first year maintenance	PHO-PREF 7.8 488 MIPS	ISSI-TP0005AE-488	\$152,640.00	Each	\$124,957.18
Phoenix or Preference license fee for 489 MIPS including first year maintenance	PHO-PREF 7.8 489 MIPS	ISSI-TP0005AE-489	\$152,953.00	Each	\$125,213.42
Phoenix or Preference license fee for 490 MIPS including first year maintenance	PHO-PREF 7.8 490 MIPS	ISSI-TP0005AE-490	\$153,266.00	Each	\$125,469.66
Phoenix or Preference license fee for 491 MIPS including first year maintenance	PHO-PREF 7.8 491 MIPS	ISSI-TP0005AE-491	\$153,100.00	Each	\$125,333.76
Phoenix or Preference license fee for 492 MIPS including first year maintenance	PHO-PREF 7.8 492 MIPS	ISSI-TP0005AE-492	\$153,412.00	Each	\$125,589.17
Phoenix or Preference license fee for 493 MIPS including first year maintenance	PHO-PREF 7.8 493 MIPS	ISSI-TP0005AE-493	\$153,244.00	Each	\$125,451.64
Phoenix or Preference license fee for 494 MIPS including first year maintenance	PHO-PREF 7.8 494 MIPS	ISSI-TP0005AE-494	\$153,554.00	Each	\$125,705.43
Phoenix or Preference license fee for 495 MIPS including first year maintenance	PHO-PREF 7.8 495 MIPS	ISSI-TP0005AE-495	\$153,865.00	Each	\$125,960.02
Phoenix or Preference license fee for 496 MIPS including first year maintenance	PHO-PREF 7.8 496 MIPS	ISSI-TP0005AE-496	\$153,210.00	Each	\$125,423.81
Phoenix or Preference license fee for 497 MIPS including first year maintenance	PHO-PREF 7.8 497 MIPS	ISSI-TP0005AE-497	\$153,518.00	Each	\$125,675.95
Phoenix or Preference license fee for 498 MIPS including first year maintenance	PHO-PREF 7.8 498 MIPS	ISSI-TP0005AE-498	\$153,342.00	Each	\$125,531.87
Phoenix or Preference license fee for 499 MIPS including first year maintenance	PHO-PREF 7.8 499 MIPS	ISSI-TP0005AE-499	\$153,650.00	Each	\$125,784.02

Software Product and Services Description	SumTotal CLIN	ISSI GSA CLIN	Mfr. List Price	Unit	GSA (MAS) Price with IFF
Phoenix or Preference license fee for 500 MIPS including first year maintenance	PHO-PREF 7.8 500 MIPS	ISSI-TP0005AE-500	\$153,958.00	Each	\$126,036.16

### SPECIAL ITEM NUMBER 132-34 Maintenance Services

Software Product and Services Description	SumTotal CLIN	ISSI GSA CLIN	Unit	Mfr. List Price	GSA (MAS) Price with IFF
<i>Pathlore Maintenance &amp; Support</i>					
<b>Pathlore LMS Classroom Maintenance &amp; Support</b>					
1000 Seat Pathlore LMS Classroom	LMSCECCP01000	LMSCECCP01000	Each	\$11,160.00	\$9,136.02
10000 Seat Pathlore LMS Classroom	LMSCECCP10000	LMSCECCP10000	Each	\$17,140.00	\$14,031.49
1500 Seat Pathlore LMS Classroom	LMSCECCP01500	LMSCECCP01500	Each	\$11,620.00	\$9,512.59
2000 Seat Pathlore LMS Classroom	LMSCECCP02000	LMSCECCP02000	Each	\$12,080.00	\$9,889.17
2500 Seat Pathlore LMS Classroom	LMSCECCP02500	LMSCECCP02500	Each	\$12,540.00	\$10,265.74
3000 Seat Pathlore LMS Classroom	LMSCECCP03000	LMSCECCP03000	Each	\$13,000.00	\$10,642.32
3500 Seat Pathlore LMS Classroom	LMSCECCP03500	LMSCECCP03500	Each	\$13,460.00	\$11,018.89
4000 Seat Pathlore LMS Classroom	LMSCECCP04000	LMSCECCP04000	Each	\$13,920.00	\$11,395.47
4500 Seat Pathlore LMS Classroom	LMSCECCP04500	LMSCECCP04500	Each	\$14,380.00	\$11,772.04
500 Seat Pathlore LMS Classroom	LMSCECCP00500	LMSCECCP00500	Each	\$10,700.00	\$8,759.45
5000 Seat Pathlore LMS Classroom	LMSCECCP05000	LMSCECCP05000	Each	\$14,840.00	\$12,148.61
5500 Seat Pathlore LMS Classroom	LMSCECCP05500	LMSCECCP05500	Each	\$15,070.00	\$12,336.91
6000 Seat Pathlore LMS Classroom	LMSCECCP06000	LMSCECCP06000	Each	\$15,300.00	\$12,525.19

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
6500 Seat Pathlore LMS Classroom	LMSCECCP06500	LMSCECCP06500	Each	\$15,530.00	\$12,713.48
7000 Seat Pathlore LMS Classroom	LMSCECCP07000	LMSCECCP07000	Each	\$15,760.00	\$12,901.76
7500 Seat Pathlore LMS Classroom	LMSCECCP07500	LMSCECCP07500	Each	\$15,990.00	\$13,090.06
8000 Seat Pathlore LMS Classroom	LMSCECCP08000	LMSCECCP08000	Each	\$16,220.00	\$13,278.34
8500 Seat Pathlore LMS Classroom	LMSCECCP08500	LMSCECCP08500	Each	\$16,450.00	\$13,466.63
9000 Seat Pathlore LMS Classroom	LMSCECCP09000	LMSCECCP09000	Each	\$16,680.00	\$13,654.91
9500 Seat Pathlore LMS Classroom	LMSCECCP09500	LMSCECCP09500	Each	\$16,910.00	\$13,843.20
<b>Pathlore LMS Enterprise Maintenance &amp; Support</b>					
1000 Seat Pathlore LMS Enterprise	LMSCCP01000	LMSCCP01000	Each	\$14,070.00	\$11,518.27
10000 Seat Pathlore LMS Enterprise	LMSCCP10000	LMSCCP10000	Each	\$34,230.00	\$28,022.05
1500 Seat Pathlore LMS Enterprise	LMSCCP01500	LMSCCP01500	Each	\$15,440.00	\$12,639.80
2000 Seat Pathlore LMS Enterprise	LMSCCP02000	LMSCCP02000	Each	\$16,810.00	\$13,761.34
2500 Seat Pathlore LMS Enterprise	LMSCCP02500	LMSCCP02500	Each	\$18,180.00	\$14,882.87
3000 Seat Pathlore LMS Enterprise	LMSCCP03000	LMSCCP03000	Each	\$19,550.00	\$16,004.41
3500 Seat Pathlore LMS Enterprise	LMSCCP03500	LMSCCP03500	Each	\$20,920.00	\$17,125.94
4000 Seat Pathlore LMS Enterprise	LMSCCP04000	LMSCCP04000	Each	\$22,290.00	\$18,247.49
4500 Seat Pathlore LMS Enterprise	LMSCCP04500	LMSCCP04500	Each	\$23,660.00	\$19,369.02
500 Seat Pathlore LMS Enterprise	LMSCCP00500	LMSCCP00500	Each	\$12,700.00	\$10,396.73
5000 Seat Pathlore LMS Enterprise	LMSCCP05000	LMSCCP05000	Each	\$25,030.00	\$20,490.56
5500 Seat Pathlore LMS Enterprise	LMSCCP05500	LMSCCP05500	Each	\$25,950.00	\$21,243.71
6000 Seat Pathlore LMS	LMSCCP06000	LMSCCP06000	Each	\$26,870.00	\$21,996.86

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Enterprise					
6500 Seat Pathlore LMS Enterprise	LMSCCP06500	LMSCCP06500	Each	\$27,790.00	\$22,750.01
7000 Seat Pathlore LMS Enterprise	LMSCCP07000	LMSCCP07000	Each	\$28,710.00	\$23,503.15
7500 Seat Pathlore LMS Enterprise	LMSCCP07500	LMSCCP07500	Each	\$29,630.00	\$24,256.30
8000 Seat Pathlore LMS Enterprise	LMSCCP08000	LMSCCP08000	Each	\$30,550.00	\$25,009.45
8500 Seat Pathlore LMS Enterprise	LMSCCP08500	LMSCCP08500	Each	\$31,470.00	\$25,762.60
9000 Seat Pathlore LMS Enterprise	LMSCCP09000	LMSCCP09000	Each	\$32,390.00	\$26,515.75
9500 Seat Pathlore LMS Enterprise	LMSCCP09500	LMSCCP09500	Each	\$33,310.00	\$27,268.90
<b>Pathlore LMS Skills Management Maintenance &amp; Support</b>					
1000 Seat LMS Skills Mgmt	LMSSKCCP01000	LMSSKCCP01000	Each	\$7,035.00	\$5,759.13
10000 Seat LMS Skills Mgmt	LMSSKCCP10000	LMSSKCCP10000	Each	\$17,115.00	\$14,011.02
1500 Seat LMS Skills Mgmt	LMSSKCCP01500	LMSSKCCP01500	Each	\$7,720.00	\$6,319.90
2000 Seat LMS Skills Mgmt	LMSSKCCP02000	LMSSKCCP02000	Each	\$8,405.00	\$6,880.66
2500 Seat LMS Skills Mgmt	LMSSKCCP02500	LMSSKCCP02500	Each	\$9,090.00	\$7,441.44
3000 Seat LMS Skills Mgmt	LMSSKCCP03000	LMSSKCCP03000	Each	\$9,775.00	\$8,002.21
3500 Seat LMS Skills Mgmt	LMSSKCCP03500	LMSSKCCP03500	Each	\$10,460.00	\$8,562.97
4000 Seat LMS Skills Mgmt	LMSSKCCP04000	LMSSKCCP04000	Each	\$11,145.00	\$9,123.74
4500 Seat LMS Skills Mgmt	LMSSKCCP04500	LMSSKCCP04500	Each	\$11,830.00	\$9,684.51
500 Seat LMS Skills Mgmt	LMSSKCCP00500	LMSSKCCP00500	Each	\$6,350.00	\$5,198.37
5000 Seat LMS Skills Mgmt	LMSSKCCP05000	LMSSKCCP05000	Each	\$12,515.00	\$10,245.28

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
5500 Seat LMS Skills Mgmt	LMSSKCCP05500	LMSSKCCP05500	Each	\$12,975.00	\$10,621.85
6000 Seat LMS Skills Mgmt	LMSSKCCP06000	LMSSKCCP06000	Each	\$13,435.00	\$10,998.43
6500 Seat LMS Skills Mgmt	LMSSKCCP06500	LMSSKCCP06500	Each	\$13,895.00	\$11,375.00
7000 Seat LMS Skills Mgmt	LMSSKCCP07000	LMSSKCCP07000	Each	\$14,355.00	\$11,751.58
7500 Seat LMS Skills Mgmt	LMSSKCCP07500	LMSSKCCP07500	Each	\$14,815.00	\$12,128.15
8000 Seat LMS Skills Mgmt	LMSSKCCP08000	LMSSKCCP08000	Each	\$15,275.00	\$12,504.73
8500 Seat LMS Skills Mgmt	LMSSKCCP08500	LMSSKCCP08500	Each	\$15,735.00	\$12,881.30
9000 Seat LMS Skills Mgmt	LMSSKCCP09000	LMSSKCCP09000	Each	\$16,195.00	\$13,257.87
9500 Seat LMS Skills Mgmt	LMSSKCCP09500	LMSSKCCP09500	Each	\$16,655.00	\$13,634.45
<b><i>Pathlore Registrar Maintenance &amp; Support</i></b>					
<b>Pathlore Registrar LMS Maintenance &amp; Support</b>					
100 Seat LMS Registrar	LMSREGCCP00100	LMSREGCCP00100	Each	\$856.00	\$700.76
1000 Seat LMS Registrar	LMSREGCCP01000	LMSREGCCP01000	Each	\$4,464.00	\$3,654.41
10000 Seat LMS Registrar	LMSREGCCP10000	LMSREGCCP10000	Each	\$6,856.00	\$5,612.59
1500 Seat LMS Registrar	LMSREGCCP01500	LMSREGCCP01500	Each	\$4,648.00	\$3,805.04
200 Seat LMS Registrar	LMSREGCCP00200	LMSREGCCP00200	Each	\$1,712.00	\$1,401.51
2000 Seat LMS Registrar	LMSREGCCP02000	LMSREGCCP02000	Each	\$4,832.00	\$3,955.67
2500 Seat LMS Registrar	LMSREGCCP02500	LMSREGCCP02500	Each	\$5,016.00	\$4,106.30
300 Seat LMS Registrar	LMSREGCCP00300	LMSREGCCP00300	Each	\$2,568.00	\$2,102.27

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
3000 Seat LMS Registrar	LMSREGCCP03000	LMSREGCCP03000	Each	\$5,200.00	\$4,256.93
3500 Seat LMS Registrar	LMSREGCCP03500	LMSREGCCP03500	Each	\$5,384.00	\$4,407.56
400 Seat LMS Registrar	LMSREGCCP00400	LMSREGCCP00400	Each	\$3,424.00	\$2,803.02
4000 Seat LMS Registrar	LMSREGCCP04000	LMSREGCCP04000	Each	\$5,568.00	\$4,558.19
4500 Seat LMS Registrar	LMSREGCCP04500	LMSREGCCP04500	Each	\$5,752.00	\$4,708.82
500 Seat LMS Registrar	LMSREGCCP00500	LMSREGCCP00500	Each	\$4,280.00	\$3,503.78
5000 Seat LMS Registrar	LMSREGCCP05000	LMSREGCCP05000	Each	\$5,936.00	\$4,859.45
5500 Seat LMS Registrar	LMSREGCCP05500	LMSREGCCP05500	Each	\$6,028.00	\$4,934.76
6000 Seat LMS Registrar	LMSREGCCP06000	LMSREGCCP06000	Each	\$6,120.00	\$5,010.08
6500 Seat LMS Registrar	LMSREGCCP06500	LMSREGCCP06500	Each	\$6,212.00	\$5,085.39
7000 Seat LMS Registrar	LMSREGCCP07000	LMSREGCCP07000	Each	\$6,304.00	\$5,160.71
7500 Seat LMS Registrar	LMSREGCCP07500	LMSREGCCP07500	Each	\$6,396.00	\$5,236.02
8000 Seat LMS Registrar	LMSREGCCP08000	LMSREGCCP08000	Each	\$6,488.00	\$5,311.34
8500 Seat LMS Registrar	LMSREGCCP08500	LMSREGCCP08500	Each	\$6,580.00	\$5,386.65
9000 Seat LMS Registrar	LMSREGCCP09000	LMSREGCCP09000	Each	\$6,672.00	\$5,461.96
9500 Seat LMS Registrar	LMSREGCCP09500	LMSREGCCP09500	Each	\$6,764.00	\$5,537.28
<b>Pathlore Registrar Skills Management Maintenance &amp; Support</b>					
1000 Seat LMS Registrar Skills Mgmt	LMSKREGCCP01000	LMSKREGCCP01000	Each	\$7,035.00	\$5,759.13

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
10000 Seat LMS Registrar Skills Mgmt	LMSSKREGCCP10000	LMSSKREGCCP10000	Each	\$17,513.79	\$17,646.14
1500 Seat LMS Registrar Skills Mgmt	LMSSKREGCCP01500	LMSSKREGCCP01500	Each	\$13,748.04	\$6,319.90
2000 Seat LMS Registrar Skills Mgmt	LMSSKREGCCP02000	LMSSKREGCCP02000	Each	\$14,689.48	\$6,880.66
2500 Seat LMS Registrar Skills Mgmt	LMSSKREGCCP02500	LMSSKREGCCP02500	Each	\$15,630.91	\$7,441.44
3000 Seat LMS Registrar Skills Mgmt	LMSSKREGCCP03000	LMSSKREGCCP03000	Each	\$16,572.35	\$8,002.21
3500 Seat LMS Registrar Skills Mgmt	LMSSKREGCCP03500	LMSSKREGCCP03500	Each	\$10,460.00	\$8,562.97
4000 Seat LMS Registrar Skills Mgmt	LMSSKREGCCP04000	LMSSKREGCCP04000	Each	\$11,145.00	\$9,123.74
4500 Seat LMS Registrar Skills Mgmt	LMSSKREGCCP04500	LMSSKREGCCP04500	Each	\$11,830.00	\$9,684.51
500 Seat LMS Registrar Skills Mgmt	LMSSKREGCCP00500	LMSSKREGCCP00500	Each	\$6,350.00	\$5,198.37
5000 Seat LMS Registrar Skills Mgmt	LMSSKREGCCP05000	LMSSKREGCCP05000	Each	\$12,515.00	\$10,245.28
5500 Seat LMS Registrar Skills Mgmt	LMSSKREGCCP05500	LMSSKREGCCP05500	Each	\$13,377.66	\$13,277.33
6000 Seat LMS Registrar Skills Mgmt	LMSSKREGCCP06000	LMSSKREGCCP06000	Each	\$13,851.93	\$13,748.04
6500 Seat LMS Registrar Skills Mgmt	LMSSKREGCCP06500	LMSSKREGCCP06500	Each	\$14,326.21	\$14,218.76

Software Product and Services Description	SumTotal CLIN	ISSI GSA CLIN	Unit	Mfr. List Price	GSA (MAS) Price with IFF
7000 Seat LMS Registrar Skills Mgmt	LMSSKREGCCP07000	LMSSKREGCCP07000	Each	\$14,800.48	\$14,689.48
7500 Seat LMS Registrar Skills Mgmt	LMSSKREGCCP07500	LMSSKREGCCP07500	Each	\$15,274.76	\$15,160.20
8000 Seat LMS Registrar Skills Mgmt	LMSSKREGCCP08000	LMSSKREGCCP08000	Each	\$15,749.03	\$15,630.91
8500 Seat LMS Registrar Skills Mgmt	LMSSKREGCCP08500	LMSSKREGCCP08500	Each	\$16,223.30	\$16,101.63
9000 Seat LMS Registrar Skills Mgmt	LMSSKREGCCP09000	LMSSKREGCCP09000	Each	\$16,697.58	\$16,572.35
9500 Seat LMS Registrar Skills Mgmt	LMSSKREGCCP09500	LMSSKREGCCP09500	Each	\$17,171.85	\$17,043.06

*Pathlore LMS Hosting*

Software Product and Services Description	SumTotal CLIN	ISSI GSA CLIN	Unit	Mfr. List Price	GSA (MAS) Price with IFF
<b>Pathlore LMS Enterprise Hosting with Microsoft Reports</b>					
Pathlore LMS Enterprise Hosting w/MS Reports (1 to 500 Licensed Users)	H0003AA	H0003AA	Each	\$19,700.00	\$17,513.71
Pathlore LMS Enterprise Hosting w/MS Reports (501 to 1000 Licensed Users)	H0003AB	H0003AB	Each	\$23,100.00	\$20,536.38
Pathlore LMS Enterprise Hosting w/MS Reports (1001 to 1500 Licensed Users)	H0003AC	H0003AC	Each	\$26,500.00	\$23,559.05
Pathlore LMS Enterprise Hosting w/MS Reports (1501 to 2000 Licensed Users)	H0003AD	H0003AD	Each	\$29,900.00	\$26,581.72
Pathlore LMS Enterprise Hosting w/MS Reports (2001 to 3000 Licensed Users)	H0003AE	H0003AE	Each	\$36,800.00	\$32,715.96
Pathlore LMS Enterprise Hosting w/MS Reports (3001 to 4000 Licensed Users)	H0003AF	H0003AF	Each	\$43,700.00	\$38,850.20
Pathlore LMS Enterprise Hosting w/MS Reports (4001 to 5000 Licensed Users)	H0003AG	H0003AG	Each	\$45,540.00	\$40,486.00

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Pathlore LMS Enterprise Hosting w/MS Reports (5001 to 10,000 Licensed Users)	H0003AH	H0003AH	Each	\$59,570.00	\$52,958.96
Pathlore LMS Enterprise Hosting w/MS Reports (10,001 to 15,000 Licensed Users)	H0003AJ	H0003AJ	Each	\$71,760.00	\$63,796.13
Pathlore LMS Enterprise Hosting w/MS Reports (15,001 to 20,000 Licensed Users)	H0003AK	H0003AK	Each	\$77,050.00	\$68,499.04
Pathlore LMS Enterprise Hosting w/MS Reports (20,001 to 30,000 Licensed Users)	H0003AL	H0003AL	Each	\$82,547.00	\$73,385.99
Pathlore LMS Enterprise Hosting w/MS Reports (30,001 to 40,000 Licensed Users)	H0003AM	H0003AM	Each	\$87,630.00	\$77,904.88
Pathlore LMS Enterprise Hosting w/MS Reports (40,001 to 50,000 Licensed Users)	H0003AN	H0003AN	Each	\$93,886.00	\$83,466.59
Pathlore LMS Enterprise Hosting w/MS Reports (50,001 to 60,000 Licensed Users)	H0003AP	H0003AP	Each	\$98,923.00	\$87,944.59
Pathlore LMS Enterprise Hosting w/MS Reports (60,001 to 70,000 Licensed Users)	H0003AQ	H0003AQ	Each	\$104,811.00	\$93,179.14
Pathlore LMS Enterprise Hosting w/MS Reports (70,001 to 80,000 Licensed Users)	H0003AR	H0003AR	Each	\$113,620.00	\$101,010.52
Pathlore LMS Enterprise Hosting w/MS Reports (80,001 to 90,000 Licensed Users)	H0003AS	H0003AS	Each	\$117,864.00	\$104,783.53
Pathlore LMS Enterprise Hosting w/MS Reports (90,001 to 100,000 Licensed Users)	H0003AT	H0003AT	Each	\$127,098.00	\$112,992.74
Pathlore LMS Enterprise Hosting w/MS Reports (100,001 to 125,000 Licensed Users)	H0003AU	H0003AU	Each	\$153,755.00	\$136,691.37
Pathlore LMS Enterprise Hosting w/MS Reports (125,001 to 150,000 Licensed Users)	H0003AV	H0003AV	Each	\$178,687.00	\$158,856.43
Pathlore LMS Enterprise Hosting w/MS Reports (150,001 to 175,000 Licensed Users)	H0003AW	H0003AW	Each	\$201,894.00	\$179,487.92
Pathlore LMS Enterprise Hosting w/MS Reports (175,001 to 200,000 Licensed Users)	H0003AX	H0003AX	Each	\$223,376.00	\$198,585.87

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Pathlore LMS Classroom Hosting w/MS Reports (1 to 500 Licensed Users)	H0004AA	H0004AA	Each	\$11,093.00	\$9,861.91
Pathlore LMS Classroom Hosting w/MS Reports (501 to 1000 Licensed Users)	H0004AB	H0004AB	Each	\$11,677.00	\$10,381.10
Pathlore LMS Classroom Hosting w/MS Reports (1001 to 1500 Licensed Users)	H0004AC	H0004AC	Each	\$12,291.00	\$10,926.96
Pathlore LMS Classroom Hosting w/MS Reports (1501 to 2000 Licensed Users)	H0004AD	H0004AD	Each	\$12,938.00	\$11,502.15
Pathlore LMS Classroom Hosting w/MS Reports (2001 to 3000 Licensed Users)	H0004AE	H0004AE	Each	\$15,525.00	\$13,802.05
Pathlore LMS Classroom Hosting w/MS Reports (3001 to 4000 Licensed Users)	H0004AF	H0004AF	Each	\$20,700.00	\$18,402.74
Pathlore LMS Classroom Hosting w/MS Reports (4001 to 5000 Licensed Users)	H0004AG	H0004AG	Each	\$25,875.00	\$23,003.41
Pathlore LMS Classroom Hosting w/MS Reports (5001 to 10,000 Licensed Users)	H0004AH	H0004AH	Each	\$31,050.00	\$27,604.10
Pathlore LMS Classroom Hosting w/MS Reports (10,001 to 15,000 Licensed Users)	H0004AJ	H0004AJ	Each	\$32,603.00	\$28,984.74
Pathlore LMS Classroom Hosting w/MS Reports (15,001 to 20,000 Licensed Users)	H0004AK	H0004AK	Each	\$43,470.00	\$38,645.73
Pathlore LMS Classroom Hosting w/MS Reports (20,001 to 30,000 Licensed Users)	H0004AL	H0004AL	Each	\$52,785.00	\$46,926.96
Pathlore LMS Classroom Hosting w/MS Reports (30,001 to 40,000 Licensed Users)	H0004AM	H0004AM	Each	\$56,925.00	\$50,607.50
Pathlore LMS Classroom Hosting w/MS Reports (40,001 to 50,000 Licensed Users)	H0004AN	H0004AN	Each	\$61,272.00	\$54,472.08
Pathlore LMS Classroom Hosting w/MS Reports (50,001 to 60,000 Licensed Users)	H0004AP	H0004AP	Each	\$65,205.00	\$57,968.59
Pathlore LMS Classroom Hosting w/MS Reports (60,001 to 70,000 Licensed Users)	H0004AQ	H0004AQ	Each	\$69,966.00	\$62,201.22
Pathlore LMS Classroom Hosting w/MS Reports (70,001 to 80,000 Licensed Users)	H0004AR	H0004AR	Each	\$73,796.00	\$65,606.17
Pathlore LMS Classroom Hosting w/MS Reports (80,001 to 90,000 Licensed	H0004AS	H0004AS	Each	\$78,246.00	\$69,562.31

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Users)					
Pathlore LMS Classroom Hosting w/MS Reports (90,001 to 100,000 Licensed Users)	H0004AT	H0004AT	Each	\$84,870.00	\$75,451.18
Pathlore LMS Classroom Hosting w/MS Reports (100,001 to 125,000 Licensed Users)	H0004AU	H0004AU	Each	\$88,079.00	\$78,304.05
Pathlore LMS Classroom Hosting w/MS Reports (125,001 to 150,000 Licensed Users)	H0004AV	H0004AV	Each	\$95,013.00	\$84,468.52
Pathlore LMS Classroom Hosting w/MS Reports (150,001 to 175,000 Licensed Users)	H0004AW	H0004AW	Each	\$101,947.00	\$90,632.99
Pathlore LMS Classroom Hosting w/MS Reports (175,001 to 200,000 Licensed Users)	H0004AX	H0004AX	Each	\$108,881.00	\$96,797.46
<b>Pathlore LMS Enterprise Hosting with Crystal Reports</b>					
Pathlore LMS Enterprise Hosting /w Crystal Reports(1 to 500 Licensed Users)	H0005AA	H0005AA	Each	\$26,676.00	\$23,715.52
Pathlore LMS Enterprise Hosting /w Crystal Reports(501 to 1000 Licensed Users)	H0005AB	H0005AB	Each	\$28,080.00	\$24,963.70
Pathlore LMS Enterprise Hosting /w Crystal Reports(1001 to 1500 Licensed Users)	H0005AC	H0005AC	Each	\$31,200.00	\$27,737.45
Pathlore LMS Enterprise Hosting /w Crystal Reports(1501 to 2000 Licensed Users)	H0005AD	H0005AD	Each	\$39,000.00	\$34,671.80
Pathlore LMS Enterprise Hosting /w Crystal Reports(2001 to 3000 Licensed Users)	H0005AE	H0005AE	Each	\$48,000.00	\$42,672.99
Pathlore LMS Enterprise Hosting /w Crystal Reports(3001 to 4000 Licensed Users)	H0005AF	H0005AF	Each	\$57,000.00	\$50,674.18
Pathlore LMS Enterprise Hosting /w Crystal Reports(4001 to 5000 Licensed Users)	H0005AG	H0005AG	Each	\$59,400.00	\$52,807.82
Pathlore LMS Enterprise Hosting /w Crystal Reports(5001 to 10,000 Licensed Users)	H0005AH	H0005AH	Each	\$77,700.00	\$69,076.90

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Pathlore LMS Enterprise Hosting /w Crystal Reports(10,001 to 15,000 Licensed Users)	H0005AJ	H0005AJ	Each	\$93,600.00	\$83,212.34
Pathlore LMS Enterprise Hosting /w Crystal Reports(15,001 to 20,000 Licensed Users)	H0005AK	H0005AK	Each	\$100,500.00	\$89,346.57
Pathlore LMS Enterprise Hosting /w Crystal Reports(20,001 to 30,000 Licensed Users)	H0005AL	H0005AL	Each	\$107,670.00	\$95,720.85
Pathlore LMS Enterprise Hosting /w Crystal Reports(30,001 to 40,000 Licensed Users)	H0005AM	H0005AM	Each	\$114,300.00	\$101,615.06
Pathlore LMS Enterprise Hosting /w Crystal Reports(40,001 to 50,000 Licensed Users)	H0005AN	H0005AN	Each	\$122,460.00	\$108,869.47
Pathlore LMS Enterprise Hosting /w Crystal Reports(50,001 to 60,000 Licensed Users)	H0005AP	H0005AP	Each	\$129,030.00	\$114,710.33
Pathlore LMS Enterprise Hosting /w Crystal Reports(60,001 to 70,000 Licensed Users)	H0005AQ	H0005AQ	Each	\$136,710.00	\$121,538.01
Pathlore LMS Enterprise Hosting /w Crystal Reports(70,001 to 80,000 Licensed Users)	H0005AR	H0005AR	Each	\$148,200.00	\$131,752.86
Pathlore LMS Enterprise Hosting /w Crystal Reports(80,001 to 90,000 Licensed Users)	H0005AS	H0005AS	Each	\$153,735.00	\$136,673.59
Pathlore LMS Enterprise Hosting /w Crystal Reports(90,001 to 100,000 Licensed Users)	H0005AT	H0005AT	Each	\$165,780.00	\$147,381.84
Pathlore LMS Enterprise Hosting /w Crystal Reports(100,001 to 125,000 Licensed Users)	H0005AU	H0005AU	Each	\$200,550.00	\$178,293.08
Pathlore LMS Enterprise Hosting /w Crystal Reports(125,001 to 150,000 Licensed Users)	H0005AV	H0005AV	Each	\$233,070.00	\$207,204.04
Pathlore LMS Enterprise Hosting /w Crystal Reports(150,001 to 175,000 Licensed Users)	H0005AW	H0005AW	Each	\$263,340.00	\$234,114.69
Pathlore LMS Enterprise Hosting /w Crystal Reports(175,001 to 200,000 Licensed Users)	H0005AX	H0005AX	Each	\$291,360.00	\$259,025.04
Pathlore LMS Classroom Hosting /w Crystal Reports(501 to 1000 Licensed	H0006AB	H0006AB	Each	\$15,230.00	\$13,539.79

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Users)					
Pathlore LMS Classroom Hosting /w Crystal Reports(1001 to 1500 Licensed Users)	H0006AC	H0006AC	Each	\$16,031.00	\$14,251.89
Pathlore LMS Classroom Hosting /w Crystal Reports(1501 to 2000 Licensed Users)	H0006AD	H0006AD	Each	\$16,875.00	\$15,002.23
Pathlore LMS Classroom Hosting /w Crystal Reports(2001 to 3000 Licensed Users)	H0006AE	H0006AE	Each	\$20,250.00	\$18,002.68
Pathlore LMS Classroom Hosting /w Crystal Reports(3001 to 4000 Licensed Users)	H0006AF	H0006AF	Each	\$27,000.00	\$24,003.56
Pathlore LMS Classroom Hosting /w Crystal Reports(4001 to 5000 Licensed Users)	H0006AG	H0006AG	Each	\$33,750.00	\$30,004.45
Pathlore LMS Classroom Hosting /w Crystal Reports(5001 to 10,000 Licensed Users)	H0006AH	H0006AH	Each	\$40,500.00	\$36,005.33
Pathlore LMS Classroom Hosting /w Crystal Reports(10,001 to 15,000 Licensed Users)	H0006AJ	H0006AJ	Each	\$42,525.00	\$37,805.61
Pathlore LMS Classroom Hosting /w Crystal Reports(15,001 to 20,000 Licensed Users)	H0006AK	H0006AK	Each	\$56,700.00	\$50,407.47
Pathlore LMS Classroom Hosting /w Crystal Reports(20,001 to 30,000 Licensed Users)	H0006AL	H0006AL	Each	\$68,850.00	\$61,209.07
Pathlore LMS Classroom Hosting /w Crystal Reports(30,001 to 40,000 Licensed Users)	H0006AM	H0006AM	Each	\$74,250.00	\$66,009.79
Pathlore LMS Classroom Hosting /w Crystal Reports(40,001 to 50,000 Licensed Users)	H0006AN	H0006AN	Each	\$79,920.00	\$71,050.53
Pathlore LMS Classroom Hosting /w Crystal Reports(50,001 to 60,000 Licensed Users)	H0006AP	H0006AP	Each	\$85,050.00	\$75,611.21
Pathlore LMS Classroom Hosting /w Crystal Reports(60,001 to 70,000 Licensed Users)	H0006AQ	H0006AQ	Each	\$91,260.00	\$81,132.03
Pathlore LMS Classroom Hosting /w Crystal Reports(70,001 to 80,000 Licensed Users)	H0006AR	H0006AR	Each	\$96,255.00	\$85,572.68

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Pathlore LMS Classroom Hosting /w Crystal Reports(80,001 to 90,000 Licensed Users)	H0006AS	H0006AS	Each	\$102,060.00	\$90,733.45
Pathlore LMS Classroom Hosting /w Crystal Reports(90,001 to 100,000 Licensed Users)	H0006AT	H0006AT	Each	\$110,700.00	\$98,414.58
Pathlore LMS Classroom Hosting /w Crystal Reports(100,001 to 125,000 Licensed Users)	H0006AU	H0006AU	Each	\$114,885.00	\$102,135.14
Pathlore LMS Classroom Hosting /w Crystal Reports(125,001 to 150,000 Licensed Users)	H0006AV	H0006AV	Each	\$123,930.00	\$110,176.33
Pathlore LMS Classroom Hosting /w Crystal Reports(150,001 to 175,000 Licensed Users)	H0006AW	H0006AW	Each	\$132,975.00	\$118,217.52
Pathlore LMS Classroom Hosting /w Crystal Reports(175,001 to 200,000 Licensed Users)	H0006AX	H0006AX	Each	\$142,020.00	\$126,258.71

***Pathlore Registrar, Phoenix and Preference Hosting Services***

The following hosting services are provided only to existing clients.

<b>Software Product and Services Description</b>	<b>SumTotal CLIN</b>	<b>ISSI GSA CLIN</b>	<b>Unit</b>	<b>Mfr. List Price</b>	<b>GSA (MAS) Price with IFF</b>
Registrar LMS Hosting	H0007AA	H0007AA	Year	\$12,000.00	\$10,668.26
Registrar LMS Hosting - Each Administrative Concurrency over five (5)	H0007AB	H0007AB	Each	\$1,200.00	\$1,066.83
Registrar LMS Hosting Setup Fee	H0007AC	H0007AC	Each	\$5,000.00	\$4,445.10
Phoneix/Preference LMS Hosting Release 2.0 for 500 STUDENTS	LMSHOST2-00500	LMSHOST2-00500	Each	\$55,800.00	\$49,607.35
Phoneix/Preference LMS Hosting Release 2.0 for 5000 STUDENTS	LMSHOST2-05000	LMSHOST2-05000	Each	\$63,000.00	\$56,008.31
Phoenix/Preference LMS Hosting Release 2.0 for 20000 STUDENTS	LMSHOST2-20000	LMSHOST2-20000	Each	\$69,000.00	\$61,342.42
Phoneix/Preference LMS Hosting Release 2.0 for 50000 STUDENTS	LMSHOST2-50000	LMSHOST2-50000	Each	\$79,800.00	\$70,943.84