# AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE AND SERVICES

Jakeel Consulting, Inc. is requesting an addition to our current SIN 132-33(Information Technology Professional Services) to Contract GS 35F-0176V. Jakeel manages multi-disciplinary teams through the full system development life cycle including requirements analysis, design, integration, and operations of enterprise-class financial and resource management solutions.

The new SIN, 132-33 (Wireless Services) will include four new wireless product/services. Jakeel is now a reseller for KoolSpan's Trust Chip (product), Trust Center (Service), and Relay Server (service); TerreStar's GENUS (product); and Lextech Lab's C3.

- \* The TrustChip is a secure mobile communication chip placed into mobile devices.
- \* The TrustCenter is hosting solution for multiple secure TrustGroup using the TrustChip.
- \* The Relay Server enables callers to connect across diverse IP networks.
- \* The GENUS hybrid satellite/ cellular smart phone with a 2.0 mega pixel camera and many more standard smartphone features that operate in satellite mode. TerreStar's GENUS is a combination cellular device that allows redundant communications in remote areas and when wireless networks are unavailable.
- \* Software license for command and control of unlimited camera feeds through the web, iPhone, iPad, iTouch and Blackberry devices.

The purpose of the change is to allow Jakeel Consulting, Inc. to provide the TrustChip, the TrustCenter, Relay Server, and the GENUS to the Federal Government on the GSA Schedule.

Special Item No. 132-33 Wireless Services

# JAKEEL CONSULTING, INC.

11550 Livingston Road #441707 Fort Washington, MD 20749 301-281-8200 office 301-281-8282 fax

www.jakeelconsulting.com

Contract Number:	<u>GS-35F-0176V</u>
Period Covered by Contract:	January 15, 2009 through January 14, 2014
	General Services Administration Federal Acquisition Service
Pricelist current through Modific	cation #, dated
Products and ordering information the GSA Advantage! System (ht	on in this Authorized Information Technology Schedule Pricelist are also available of

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# INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS

# SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage! TM online shopping service (www.gsaadvantage.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page (www.gsa.gov/fas) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

### GEOGRAPHIC SCOPE OF CONTRACT: 1.

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery. The Geographic Scope of Contract will be overseas delivery only. [ ]
  - **[√**] The Geographic Scope of Contract will be domestic delivery only.

For Special Item Number 132-33 Wireless Services ONLY, if awarded, list the limited geographic coverage area:

### 2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:

JAKEEL CONSULTING, INC. P.O. Box 441707 Ft. Washington, Maryland 20749

Attn: GSA Sales

www.jakeelconsulting.com

Contractor must accept the credit card for payments equal to or less than the micro-purchase for oral or written orders under this contract. The Contractor and the ordering agency may agree to use the credit card for dollar amounts over the micro-purchase threshold (See GSAR 552.232-79 Payment by Credit Card). In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

301-281-8200 office 301-281-8282 fax

When Authorized Dealers are allowed by the Contractor to bill ordering activities and accept payment, the order and/or payment must be in the name of the Contractor, in care of the Authorized Dealer.

# 3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

# 4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:

- Block 9: G. Order/Modification Under Federal Schedule Contract
- Block 16: Data Universal Numbering System (DUNS) Number: 011982431
- Block 30: Type of Contractor: A. Small Disadvantaged Business
  - A. Small Disadvantaged Business
  - B. Other Small Business
  - C. Large Business
  - G. Other Nonprofit Organization
  - L. Foreign Contractor
- Block 31: Woman-Owned Small Business No
- Block 37: Contractor's Taxpayer Identification Number (TIN): 52-1945797
- Block 40: Veteran Owned Small Business (VOSB): N/A
  - A: Service Disabled Veteran Owned Small Business
  - B: Other Veteran Owned Small Business
- 4a. CAGE Code: 3SLA4
- 4b. Contractor has registered with the Central Contractor Registration Database.

# 5. FOB DESTINATION

# 6. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)	
	Days	
	Days	

- b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.
- c. i. SIN 132-54 and SIN 132-55, ACCELERATED SERVICE DELIVERY (7 calendar days or less): the time required for COMSATCOM services to be available after order award. Under Accelerated Service Task Orders, service acceptance testing, unless otherwise required by the satellite provider or host nation, shall be deferred until Ordering Activity operations permit.
- ii. SIN 132-54 and SIN 132-55, TIME-CRITICAL DELIVERY (4 hours or less): the time required for COMSATCOM services to be available after order award. Under Time-Critical Task Orders, service acceptance testing unless otherwise required by the satellite provider or host nation shall be deferred until Ordering Activity operations permit. Time-Critical Delivery shall be predicated on the availability of COMSATCOM transponded capacity (contracted bandwidth and power, pre-arranged Host Nation Agreements, frequency clearance) or COMSATCOM subscription services (bandwidth, terminals, network resources, etc.).
- iii. For SIN 132-54 and SIN 132-55, EXTENDED SERVICE DELIVERY TIMES: the time required under extenuating circumstances for COMSATCOM services to be available after order award. Such extenuating circumstances may include extended time required for host nation agreements or landing rights, or other time intensive service delivery requirements as defined in the individual requirement. Any such extended delivery times will be negotiated between the Ordering Activity and Contractor.
- 7. **DISCOUNTS:** Prices shown are NET Prices; Basic Discounts have been deducted.

## KoolSpan's Discounts

- a. Prompt Payment: 10% Net 30 days from receipt of invoice or date of acceptance, whichever is later.
- b. Quantity: None
- c. Dollar Volume: None
- d. Government Educational Institutions: None
- e. Other

## TerreStar's Discounts

- a. Prompt Payment: 6% Net 30days from receipt of invoice or date of acceptance, whichever is later.
- b. Quantity: None
- c. Dollar Volume: None
- d. Government Educational Institutions: None
- e. Other

# LexRay's Discounts

- a. Prompt Payment: 5% Net 30 days from receipt of invoice or date of acceptance, whichever is later.
- b. Quantity: None
- c. Dollar Volume: None
- d. Government Educational Institutions: None

e. Other

## **Tactical Video's Discounts**

- a. Prompt Payment: 3% Net 30 days from receipt of invoice or date of acceptance, whichever is later.
- b. Quantity: None
- c. Dollar Volume: None
- d. Government Educational Institutions: None
- e. Other

# 8. TRADE AGREEMENTS ACT OF 1979, as amended:

Jakeel Consulting, Inc. does comply with the Trade Agreement Act of 1979

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

# 9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:

10. Small Requirements: The minimum dollar value of orders to be issued is \$500.

# 11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)

a. The Maximum Order value for the following Special Item Numbers (SINs) is \$650,000:

Special Item Number 132-3 - Leasing of Product

Special Item Number 132-4 – Daily / Short Term Rental

Special Item Number 132-8 - Purchase of Equipment

Special Item Number 132-9 - Purchase of Used or Refurbished Equipment

Special Item Number 132-12 - Equipment Maintenance

Special Item Number 132-32 - Term Software Licenses

Special Item Number 132-33 - Perpetual Software Licenses

Special Item Number 132-34 - Maintenance of Software as a Service

# Special Item Number 132-51 - Information Technology Professional Services

Special Item Number 132-52 - Electronic Commerce (EC) Services

# Special Item Number 132-33 – Wireless Services

Special Item Number 132-54 – Commercial Satellite Communications (COMSATCOM) Transponded Capacity

Special Item Number 132-55 – Commercial Satellite Communications (COMSATCOM) Subscription Services

b. The Maximum Order value for the following Special Item Numbers (SINs) is \$25,000:

Special Item Number 132-50 - Training Courses

c. The Maximum Order value for the following Special Item Numbers (SINs) is \$1,000,000:

Special Item Number 132-60A-F - Access Certificates for Electronic Services (ACES) Program

Special Item Number 132-61 – Public Key Infrastructure (PKI) Shared Service Provider (SSP) Program

Special Item Number 132-62 – HSPD-12 Product and Service Components

## 12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

# 13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS

**REQUIREMENTS:** ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

# 13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

# 14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003)

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.

- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.
- (k) Overtime: For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).
- **15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES:** Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (1) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4)

# 16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is http://www.gsaadvantage.gov

## 17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if**-

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

# 18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

- a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:
  - (1) Time of delivery/installation quotations for individual orders;
  - (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
  - (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.
- b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.
- c. The maintenance/repair service provided is the standard commercial terms and conditions for the type of products and/or services awarded.

# 19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

# 20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

# 21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

# 22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or 132-9.

## 23. SECTION 508 COMPLIANCE.

I certify that in accordance with 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d), FAR 39.2, and the Architectural and Transportation Barriers Compliance Board Electronic and Information Technology (EIT) Accessibility Standards (36 CFR 1194) General Services Administration (GSA), that all IT hardware/software/services are 508 compliant:

Yes_	✓
No	

The offeror is required to submit with its offer a designated area on its website that outlines the Voluntary Product Accessibility Template (VPAT) or equivalent qualification, which ultimately becomes the Government Product Accessibility Template (GPAT). Section 508 compliance information on the supplies and services in this contract are available at the following website address (URL): <a href="www.jakeelconsulting.com">www.jakeelconsulting.com</a>

The EIT standard can be found at: <a href="www.Section508.gov/">www.Section508.gov/</a>.

# 24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order —

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (b) The following statement:

This order is placed under written authorization from	dated	In the event of any
inconsistency between the terms and conditions of this o	rder and those of yo	ur Federal Supply
Schedule contract, the latter will govern.		

# 25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

- (a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- (b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—
  - (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
  - (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- (c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

## 26. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <a href="http://www.core.gov">http://www.core.gov</a>.

# 27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

# LABOR RATES

# **Authorized Information Technology Professional Services Pricelist**

GSA Approved Rates for Jakeel Consulting, Inc.					
Labor Category	Year 1	Year 2	Year 3	Year 4	Year 5
	1/15/09 -	1/15/10 -	1/15/11 –	1/15/12 -	1/15/13 –
	1/14/10	1/14/11	1/14/12	1/14/13	1/14/14
Executive	215.35	223.96	239.92	242.24	251.93
System/Technical					
Manager					
Senior	186.64	194.10	201.87	209.94	218.34
System/Technical					
Consultant					
System/Technical	167.50	174.20	181.17	188.41	195.95
Consultant					
General	148.35	154.28	160.45	166.87	173.55
System/Technical					
Consultant					
<b>General Database</b>	143.57	149.31	155.28	161.50	167.95
Consultant					

Escalation in governed by the EPA Clause at I-FSS-969

If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided.

# LABOR CATEGORIES

Jakeel Consulting, Inc. prides itself on "doing things right the first time". In order to achieve this goal, we strive to match our talents and capabilities with requested requirements from the beginning. Our capabilities, acquired through extensive experience, knowledge and professional education, gives the customers practical solutions in solving today's problems and future challenges. This unique blend of qualification, as depicted in the ITPS Schedule, delivers on-time accurate results for any task order requirement. The job descriptions defined in this section provide the overall guidelines for each labor category.

# Commercial Job Executive System/Technical Consultant Title:

# **Minimum/General Experience:**

Bachelors Degree in related field and 10 plus years of experience.

# **Functional Responsibility:**

The SPM provides supervision and support to information technology projects. Organizes, directs, manages and controls activities of projects that are large and complex in scope; Manages a large number of team members; Project work typically has a sizeable, major impact on the corporation/LOB; Budget responsibilities are based on project requirements; directs project activities to ensure high quality results within defined time and budget schedules; Performs a variety of complicated tasks relying on experience and the knowledge of contractual requirements to achieve goals; Leads and directs the work of others; Can facilitate client process teams in building software process Improvement Program Plans, guiding and mentoring their implementation. Working with client senior management teams to develop strategic process improvement programs for business units. Typically reports to senior corporate management; A wide degree of creativity and latitude is expected.

# Commercial Job Senior System/Technical Consultant Title:

# **Minimum/General Experience:**

B.S. Degree in related field, plus 5 years of experience. 8 years or more of IT Project Management Experience.

# **Functional Responsibility:**

Required to lead the design and implementation of Enterprise Systems. As Sr. Technical consultant should have experience implementing systems for large and small projects. Work closely with senior level client representatives, the established account team and other internal and 3<sup>rd</sup> party projects and project members. Able to participate in full lifecycle of a client implementation, interact directly with the client to interpret and analyze business requirements to identify risks and design appropriate solutions. Ability to write design specification, provide guidance, assistance and training opportunities to team members and customer staff. Develop solutions that extend the core company application to implement client-specific interfaces, workflows, pay rules, payroll exports and reports.

# Commercial Job System/Technical Consultant Title:

# **Minimum/General Experience:**

B.S. in related field with 3 or more years of experience.

# **Functional Responsibility:**

Interpreting system processes, and data, analyzing how the system is being used, recommending changes and implementation plans. Streamline procedures, identify features that aren't being fully utilized. Technical services include assisting with analyzing, supporting and uploading patches and service packs, etc. Develops, modifies and/or enhances complex information systems to support their business requirements; Leads the development, evaluation and installation of new or revised hardware/software systems; Applies strong working

knowledge of one or more programming languages, operating systems, networking and hardware configurations; Modifies programs/database structure to support end-user requirements.

# Commercial Job General System/Technical Consultant Title:

# **Minimum/General Experience:**

Successful track record in technical consulting experience. Ability to understand and explain complex technical domain specific issues. Strong problem solving, analytical skills and solution oriented personality. Customer management and communication skills needed to understand customer needs.

# **Functional Responsibility:**

Participate in the identification and development of tools and scripts to more efficiently resolve client issues and to facilitate analysis of customer data. Participate in customer status calls and meeting to address technical questions. Perform tests on customer queries and analyze the results. Review bug reports and technical questions from customers, isolate into a reproducible format, and assign to appropriate resources. Resolve and tests confirmed defects. Tier 2 assistance with identifying and fixing problems with software products. Performance analysis on software implementations. Evaluation and recommendations on system architecture. Assists in IT support as required in the areas of computer support and data management; May be involved with integrating work of writers and designers to produce a final layout compatible with corporate standards; May be expected to have knowledge of HTML, DHTML and JavaScript programming language; Relies on instructions and preestablished guidelines to perform the functions of the job; Works under immediate supervision; Primary job functions require exercising some independent judgment; Typically reports to a supervisor or manager.

# Commercial Job General Database Consultant Title:

# **Minimum/General Experience:**

At least a year experience in DBA support, maintenance and troubleshooting. Plus experience developing data warehouse solutions in an SQL or Oracle environment.

# **Functional Responsibility:**

Experience working with databases such as Oracle or SQL Server with an understanding of the architecture and processes of the server. Experience with installing, tuning and general performance of a database product. Experience with stored procedures and triggers. Experience in knowledge transfer of systems. Evaluate and deliver scripts required for any data issues identified as a result of issues. Monitors system loads and checks network connectivity among the network, switches, routers and systems; Participates in software and hardware migrations; Monitors security vulnerabilities, and installs security patches when necessary. Installs and configures web server and web application service software; Assists in the development of data backup, restoration planning and disaster recovery planning.

# **EQUIPMENT DESCRIPTION**

Category	Description
132 53A	KoolSpan's TrustChip® TrustChip is a fully hardened, self-contained security engine. Because it is deployed in its own optimized hardware environment, TrustChip remains insulated from threats that can reside in mobile devices and other platforms. This self-contained structure ensures that "TrustChip Secured" data is protected from attacks made on the host device, as well as across network connections end-to-end. TrustChip is designed around an industry standard microSD form factor. The TrustChip takes advantage of existing interface support for microSD built into a wide variety of every day devices including smartphones. TrustChip provides on-chip key management, authentication and encryption key generation to provide a hardware-anchor to TrustChip-aware applications. It only requires power from the host device. TrustChip features include: Hardened self-contained security; 32-bit processor at its core; Application independent; Multi-application support; Operating System independent; Device independent; Network independent; Remotely manageable
132 53B	NOTE: Equipment is available for purchase under SIN 132-33.  KoolSpan's TrustCenter® Subscription Services Hosted TrustCenter is the management component of the KoolSpan platform. It provides the ability to generate TrustGroups, and to provision them to TrustChips. With a secure over-the-air administration capability, administrators can remotely manage TrustChips deployments worldwide. So while TrustChips allow for distributed security processing, the TrustCenter provides central control for any deployment. With the TrustCenter, administrators can assign and remove TrustGroups, as well as, remotely destroy or stun a TrustChip if a smartphone is lost or stolen. For efficiency the system automates adds, moves, changes and provides visibility into the security status of field deployed TrustChips. The system provides an internal retry function to reach devices that may be off-line at the time that a command is issued. Reporting is available to track TrustChip authorizations, TrustGroup management transactions and the like.
132 53C	NOTE: Hosting service is available for purchase under SIN 132-33.  TerreStar <sup>TM</sup> GENUS <sup>TM</sup> smartphone Combining the power of cellular wireless connectivity with a next-generation all-IP satellite network, TerreStar <sup>TM</sup> offers users the ability to access voice and data coverage - anywhere in the United States, Puerto Rico, the U.S. Virgin Islands and offshore coastal waters. Using one phone number and one device, the TerreStar <sup>TM</sup> GENUS <sup>TM</sup> smartphone provides power, flexibility and style - boasting the ultimate in mobility and communications for government agencies, enterprise businesses, energy and utility companies, transportation providers, rural communities and outdoor enthusiasts. User Interface:

	Windows Mobile 6.5.3 Professional; QWERTY keyboard with 38 buttons, 5-way navigation key, 2 customizable application keys, 2 soft keys, Windows Mobile Start Button, OK key, send, end/ power key on front; and Notification light for messaging and missed calls. Service Applications: CS and VoIP calling; SMS; Microsoft® Outlook Mobile for Email & IM; Microsoft® Internet Explorer Mobile; Microsoft® Office Mobile (Word®, Excel®, PowerPoint®), PDF reader; and PIM applications: Contacts, Calendar, Tasks, Notepad Technical data: Satellite GMR-1 3G: 2000-2010 MHz and 2190-2200 MHz (S-band) Cellular WCDMA/HSDPA: 850/1900 and GSM/EDGE: 850/900/1800/1900. Device Data: Windows Mobile Media Player; Camera; 2.0-megapixel, autofocus, Digital Zoom; Camera snapshot format: JPEG; Camcorder format: H.263 simple profile 0; Image viewing formats: BMP, JPEG, GIF, TIFF.
	NOTE: Equipment is available for purchase under SIN 132-33.
132 53D	TerreStar <sup>TM</sup> GENUS <sup>TM</sup> smartphone GENUS <sup>TM</sup> Government Kit: GENUS hybrid satellite and cellular service, a touch screen plus a full QWERTY keypad, a 2.0 mega pixel camera and many more standard smart phone features that operate in satellite mode. The Government Kit contains. The GENUS Smart phone, External Antenna, Wall Charger, Headset, Data Cable, Stylus, Battery, Carrying Case, and Vehicular Charger.
	NOTE: Equipment is available for purchase under SIN 132-33.
132 53E	TerreStar <sup>TM</sup> GENUS <sup>TM</sup> smartphone GENUS <sup>TM</sup> Replacement Kit: Smart phone, Wall Charger, Headset, Data Cable, Stylus, and Battery.
	NOTE: Equipment is available for purchase under SIN 132-33.
132 53F	Lextech Lab iRa C3 C3 is a one of a kind video command center that allows the user to command, control and communicate with an unlimited number of live camera feeds through the web, iPhone, iPad, iPod touch and Blackberry devices. LeX-Ray Vision allows the end user to view both live video and recorded view on a split screen. Investigations using recorded video can now be done through a mobile device, allowing personnel to move closer to the scene, away from a desk and a monitor for more effective decision-making. LeX-Ray Vision: View recorded video while continuing to watch live video through a split screen format, never missing a critical moment; Time Sync Between Views: Easily capture the same event from multiple cameras; Easy to Use: Mobile interface and web-based administration is flexible and intuitive; Multiple Platforms: Consistent interface across the web, iPhone, iPad, iPod touch and Blackberry devices to view up to 20 live feeds (device dependent) simultaneously; Optimized Video Delivery: Ensure immediate delivery of video no matter where you are; Secure: Multiple levels of encryption and security. Point to point video, your video stays on your secure network; Seamless Integration: Rapid deployment of solution and minimal impact on your existing infrastructure; Mobile Investigations: Quick identification of events, immediate playback, rewind,

forward and slow motion your recorded video; Share Critical Video: Share critical video events in real time with the proper authorities; Flexible Scalability: Unlimited cameras, unlimited video servers and unlimited users; Ultimate Control: Pan, tilt and zoom features standard on all C3 viewing clients.
NOTE: Equipment is available for purchase under SIN 132-33.

# PRODUCT AND SERVICES PRICELIST

KoolSpan

	Mobile Secure Communication				
SKU	Equipment Category	Minimum Order	Pricing		
KS-TC-BB-001	TrustChip*	6	\$1,073.00		
KS-TC-BB-001	TrustChip*	100	\$644.00		
KS-TC-BB-001	TrustChip*	250	\$629.00		
KS-TC-BB-001	TrustChip*	500	\$614.00		
KS-TC-BB-001	TrustChip*	1000	\$594.00		
KS-TCTR-BB-					
001	TrustCenter**	1	\$15.00		
7212TC03	Relay Server***	1	\$7.00		
7212TC04	Annual Support	100	\$129.00		
7212TC04	Annual Support	250	\$126.00		
7212TC04	Annual Support	500	\$123.00		
7212TC04	Annual Support	1000	\$119.00		
7212TC05	Annual Subscription		\$300.00		
NRC-TDK2GB-	TrustDeveloper Kit (TDK) 2GB Qty				
STD-000	2 -Standard- Volume N/A	2	\$204.82		
NRC-		2			
TDK128mb-	TrustDeveloper Kit (TDK) 128mb				
STD-000	Qty 2 -Standard- Volume N/A		\$181.85		
	KoolSpan TrustChip with Activation	2	\$121.55		
NRC-TCA2GB-	v2 2GB- Direct/MSRP- 1 to 299				
DIR-001	chips				
	KoolSpan TrustChip with Activation	2	\$108.16		
NRC-TCA128-	v2 128mb- Direct/MSRP- 1 to 299				
DIR-001	chips				
	KoolSpan TrustCall - Monthly-	2	\$23.93		
MRC-TCALL-	Recurring Charge (Subscription) -				
DIR-001	Direct/MSRP - Volume 001-299				
	KoolSpan TrustText - Monthly-	2	\$18.19		
MRC-TTEXT-	Recurring Charge (Subscription) -				
DIR-001	Direct/MSRP- Volume 001-299				
	KoolSpan TrustSuite - Monthly-	2	\$40.20		
MRC-TS-DIR-	Recurring Charge (Subscription)				
001	Direct/MSRP- Volume 001-299				
	iPhone Case without TrustChip-	1	\$127.30		
NRC-IPCNC-	Standard, Non-Recurring Charge -				
STD-000	Volume N/A				

	iPhone Case with TrustChip-	1	\$191.43
NRC-IPCWC-	Standard, Non-Recurring Charge -		
STD-000	Volume N/A		
	Trustcall Desk IP Android Desk	1	\$332.12
NRC-TCDesk-	Phone w/128mb TrustChip - Non-		
PTR-001	Recurring Charge - Volume 001-299		
	Trustcall Desk IP Android Desk	1	\$10.53
	Phone w/128mb TrustChip -		
MRC-TCDesk-	Monthly-Recurring Charge - Volume		
PTR-001	001-299		
NRC-		1	\$181.85
TBridgeTC-	TrustBridge Server TrustChip - Non-		
PTR-001	Recurring Charge - Volume N/A		
MRC-		1	\$10.53
TBridgeUL-	TrustBridge User Licence - Monthly-		
PTR-001	Recurring Charge - Volume N/A		

<sup>\*</sup>Annual Support and Annual Subscription are required

# TerreStar

Satellite/Cellular Mobile Device				
SKU Equipment Category Minimum Order Pricing				
TSNGVKIT1	GENUS Government Kit*	10	\$1,583.19	
TSNHSREP1	GENUS Replacement Kit**	10	\$1,177.24	

<sup>\*</sup>GENUS Government Kit contains: Genus Smartphone, External Antenna, Wall Charger, Headset, Data Cable, Stylus (5), Batteries (4) Carrying Case, Vehicular Charger

## Lextech Labs

LCAUCH Labs				
Mobile Video Surveillance				
SKU	<b>Equipment Category</b>	Site	Enterprise	Pay-as-you-Go
	(Mobile Video Surveillance)			(per user)
C3-001	C3 User Software (unlimited)	Unlimited	\$900	\$0
C3-002	C3 Camera License	\$250	Unlimited	\$60
C3-003	Annual Renewal Fee	20%	20%	\$60
C3-004	Initial Set-up Fee	\$0	\$0	\$250

# Tactical Video

SKU	Equipment Category	Minimum Order	Pricing	ı		

<sup>\*\*</sup> TrustCenter is a monthly service per TrustChip as a hosting solution for customers.

<sup>\*\*\*</sup> Relay Server is a monthly service per TrustChip as a hosting solution for customers.

<sup>\*\*</sup>GENUS Replacement Kit contains: GENUS Replacement Kit contains: Genus Smartphone, Wall Charger, Headset, Data Cable, Stylus (2), Batteries

	(Mobile Surveillance)		
TVI-Matrix-	Basic model: Cellular LTE	1	\$8,520.86
01	4G/3G Router, High Power		
	POE Switch, External		
	Camera/Equipment Port,		
	External 12vdc Power Port,		
	External Cellular Antenna		
	Port, Cellular External		
	Antenna, 12vdc		
	Power/Charger Unit,		
	MasterKEY Remote Power		
	Management, Rugged		
	Equipment Enclosure, Single		
	Camera Viewing Software,		
	and Apple iPad3.		
TVI-Matrix-	Basic model plus: local	1	\$10,939.62
02	recording system (Milestone		
	VMS preloaded)		
TVI-Matrix-	Basic Model plus: 12vdc	1	\$10,604.41
03	battery		
TVI-Matrix-	Basic Model plus: local	1	\$13,023.17
04	recording sysem (Milestone		, -,-
	VMS preloaded) and 12vdc		
	battery		
TVI-Matrix-	RDC Kit w/High power PTZ	1	\$13,926.17
RDC-01	Camera, Cellular LTE		
	4G/3G Router, High Power		
	POE Switch, External		
	Camera/Equipment Port,		
	External 12vdc Power Port,		
	External Cellular Antenna		
	Port, Cellular External		
	Antenna, Internal Battery		
	System (12vdc), 12vdc		
	Power/Charger Unit,		
	MasterKEY Remote Power		
	Management, Rugged		
	Equipment Enclosure, Single		
	Camera Viewing Software,		
	and Apple iPad3.		
TVI-Matrix-	RDC Kit w/High power PTZ	1	\$18,427.50
RDC-02	Camera, Cellular LTE		
	4G/3G Router, High Power		
	POE Switch, Local		

			1
	Recording System:		
	(Milestone VMS preloaded),		
	External Camera/Equipment		
	Port, External 12vdc Power		
	Port, External Cellular		
	Antenna Port, Cellular		
	External Antenna, Internal		
	Battery System (12vdc),		
	12vdc Power/Charger Unit,		
	MasterKEY Remote Power		
	Management, Rugged		
	Equipment Enclosure, Single		
	Camera Viewing Software,		
	and Apple iPad3.		
TVI-	Remote management of	1	\$850.23
MasterKEY	surveillance devices.		
	Control power for up to four		
	(4) devices within your		
	surveillance system.		

# TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)

\*\*\*\*NOTE: All non-professional labor categories must be incidental to, and used solely to support professional services, and cannot be purchased separately.

# 1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

# 2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to

the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

## 3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

### 4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

# 5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
  - (1) Cancel the stop-work order; or
  - (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- (b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
  - (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and

- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- (c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- (d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

# 6. INSPECTION OF SERVICES

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS –COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

# 7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

# 8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

# 9. INDEPENDENT CONTRACTOR

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

# 10. ORGANIZATIONAL CONFLICTS OF INTEREST

Definitions.

"Contractor" means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

"Contractor and its affiliates" and "Contractor or its affiliates" refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An "Organizational conflict of interest" exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions

shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

# 11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

## 12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

- (a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
  - (1) The offeror;
  - (2) Subcontractors; and/or
  - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

# 13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

# 14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

# 15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

# 16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 132-51 IT Professional Services should be presented in the same manner as the Contractor sells to its commercial and

other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

The following is an example of the manner in which the description of a commercial job title should be presented:

# **EXAMPLE:** Commercial Job Title: System Engineer

Minimum/General Experience: Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices.

Functional Responsibility: Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies.

Minimum Education: Bachelor's Degree in Computer Science

# TERMS AND CONDITIONS APPLICABLE TO WIRELESS SERVICES (SPECIAL ITEM NUMBER 132-33)

# 1. ACCEPTANCE TESTING

The Contractor shall provide acceptance test plans and procedures for ordering activity approval. The Contractor shall perform acceptance testing of the systems for ordering activity approval in accordance with the approved test procedures.

# 2. EQUIPMENT

The Contractor shall make available cellular voice and data devices. The cellular devices offered shall be compatible with the cellular access standards employed within the geographical scope of contract.

The Contractor shall provide programming of any cellular telephone device, including Contractor-provided and ordering activity-furnished devices, that conforms to the cellular service furnished by the Contractor.

## 3. WARRANTY

The Contractor shall provide a warranty covering each Contractor-provided device. The minimum duration of the warranty shall be the duration of the manufacturer's commercial warranty for the item listed below:

The warranty shall commence upon the later of the following:

- a. Activation of the user's service
- b. Installation/delivery of the equipment

The Contractor, by repair or replacement of the defective item, shall complete all warranty services within five working days of notification of the defect. Warranty service shall be deemed complete when the user has possession of the repaired or replaced item. If the Contractor renders warranty service by replacement, the user shall return the defective item(s) to the Contractor as soon as possible but not later than ten (10) working days after notification.

# 4. MANAGEMENT AND OPERATIONS PRICING

The Contractor shall provide management and operations pricing on a uniform basis. All management and operations requirements for which pricing elements are not specified shall be provided as part of the basic service.

## 5. TRAINING

The Contractor shall provide normal commercial installation, operation, maintenance, and engineering interface training on the system. If there is a separate charge, indicate below:

# 6. MONTHLY REPORTS

In accordance with commercial practices, the Contractor may furnish the ordering activity/user with a monthly summary ordering activity report.

7.	WIRELESS SERVICE PLAN		
(a) monthly	Describe the wireless service plan and eligibility requirements. Including, but not limited to, service area service charge, minutes included, etc.		
(b) weeken	Describe charges, if any, for additional minutes, domestic wireless long distance, roaming, nights and ds, etc.		
(c)	Describe corporate volume discounts and eligibility requirements, if any.		

# USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

## **PREAMBLE**

(Name of Company) provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

## **COMMITMENT**

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact (Insert Company Point of contact, phone number, e-mail address, fax number).

\*\*Include the following SUGGESTED Blanket Purchase Agreement (BPA) format in the proposed FSS IT Schedule Pricelist. THIS IS ONLY A SUGGESTED TEMPLATE\*\*

# BEST VALUE BLANKET PURCHASE AGREEMENT FEDERAL SUPPLY SCHEDULE

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) \_\_\_\_\_\_\_.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

Ordering Activity Date Contractor Date

BPA NUMBER	
------------	--

# (CUSTOMER NAME) BLANKET PURCHASE AGREEMENT

	tor agree		r(s), Blanket Purchase Agreements, the ase Agreement (BPA) EXCLUSIVELY WITH (ordering	
(1) to the te		lowing contract items can be ordered under conditions of the contract, except as noted by	this BPA. All orders placed against this BPA are subject below:	
	MODE	L NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE	
(2)	Deliver	y:		
	DESTI	NATION	DELIVERY SCHEDULES / DATES	
(3) will be		lering activity estimates, but does not guarar	ntee, that the volume of purchases through this agreement	
(4)	This BI	PA does not obligate any funds.		
(5)	This BI	PA expires on or at the	e end of the contract period, whichever is earlier.	
(6)	The fol	lowing office(s) is hereby authorized to place	te orders under this BPA:	
	OFFIC	Е	POINT OF CONTACT	
(7)	Orders	will be placed against this BPA via Electror	iic Data Interchange (EDI), FAX, or paper.	
(8) slips tha		otherwise agreed to, all deliveries under this ontain the following information as a minim	s BPA must be accompanied by delivery tickets or sales um:	
	(a)	Name of Contractor;		
	(b)	Contract Number;		
	(c)	BPA Number;		
	(d)	Model Number or National Stock Number	· (NSN);	

- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.
- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

\*\*Include the following language regarding Contractor Team Arrangements in the proposed FSS IT Schedule Pricelist.\*\*

# BASIC GUIDELINES FOR USING "CONTRACTOR TEAM ARRANGEMENTS"

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer's requirement.
- Customers make a best value selection.