

# **GENERAL SERVICES ADMINISTRATION**

## **Federal Supply Service** *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**<sup>™</sup>, a menu-driven database system. The INTERNET address for **GSA Advantage!**<sup>™</sup> is: <http://www.GSAAdvantage.gov>.

**Schedule for - Information Technology**

**Federal Supply Group: 132      Class:**

**Contract Number: GS-35F-0182J**

**For more information on ordering from Federal Supply Schedules  
click on the FSS Schedules button at <http://www.fss.gsa.gov>**

**Contract Period: 1-07-2004 through 1-06-2009**

**Pricelist Effective January 7, 2004**

**Contractor:** Eagle Group International, Inc.  
4751 Best Road, Suite 300  
Atlanta, GA 30337 5651

**Business Size:** Large Business

**Telephone:** (404) 766-6760

**Extension:**

**FAX Number:** (404) 766-1169

**Web Site:** [www.eaglegroupint.com](http://www.eaglegroupint.com)

**E-mail:** [arowland@eaglegroupint.com](mailto:arowland@eaglegroupint.com)

**Contract Administration:** Anita D. Rowland

## **CUSTOMER INFORMATION:**

- 1a. **Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers: 132-51**
- 1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**
- 1c. **If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.**

## **(CUSTOMER INFORMATION: Continued)**

2. **Maximum Order:** \$500,000
3. **Minimum Order:** \$100
4. **Geographic Coverage (delivery Area):** FOB Domestic
5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
6. **Discount from list prices or statement of net price:** Government Net Prices (discounts already deducted).  
See prices attached
7. **Quantity discounts:** None Offered
8. **Prompt payment terms:** Net 30 days
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:**  
Contact Contractor
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. **Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery:** Contact Contractor
- 11c. **Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery:** Contact Contractor
- 11d. **Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery:** Contact Contractor
12. **F.O.B Points(s):** Destination
- 13a. **Ordering Address(es):** Same as contractor
- 13b. **Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](https://fss.gsa.gov/schedules)).**
14. **Payment address(es):** Same as company address
15. **Warranty provision:** Contractor’s Standard Commercial Warranty
16. **Export Packing Charges (if applicable):** N/A

## **(CUSTOMER INFORMATION: Continued)**

17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):**  
Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventive maintenance (if applicable):** N/A
- 24a. **Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).**
25. **Data Universal Numbering System (DUNS) number:** 92-6881327
26. **Notification regarding registration in Central Contractor Registration (CCR) database:** Registered

## **ATTACH PRICES**

# (CUSTOMER INFORMATION: Continued)

## Labor Rate(s)

| <u>Labor Category</u>      | <u>Rates</u>   |                 |
|----------------------------|--|-----------------|--|-----------------|--|-----------------|--|-----------------|--|-----------------|
|                            | <u>Effective</u><br><u>01/08/04</u><br><u>through</u><br><u>01/07/05</u> | <u>Off-site</u> | <u>Effective</u><br><u>01/08/05</u><br><u>through</u><br><u>01/07/06</u> | <u>Off-site</u> | <u>Effective</u><br><u>01/08/06</u><br><u>through</u><br><u>01/07/07</u> | <u>Off-site</u> | <u>Effective</u><br><u>01/08/07</u><br><u>through</u><br><u>01/07/08</u> | <u>Off-site</u> | <u>Effective</u><br><u>01/08/08</u><br><u>through</u><br><u>01/07/09</u> | <u>Off-site</u> |
| Program Manager            | \$116.86   | \$105.03        | \$120.36   | \$108.18        | \$123.97   | \$111.42        | \$124.90   | \$112.26        | \$125.84   | \$113.10        |
| Project Manager            | \$96.85  | \$75.20         | \$99.76  | \$77.45         | \$102.75   | \$79.78         | \$103.52   | \$80.37         | \$104.30   | \$80.98         |
| Quality Assurance Mgr.     | \$55.07  | \$49.50         | \$56.73  | \$50.99         | \$58.43  | \$52.52         | \$58.87  | \$52.91         | \$59.31  | \$53.31         |
| Quality Assurance Analyst  | \$54.13  | \$48.65         | \$55.75  | \$50.11         | \$57.42  | \$51.61         | \$57.85  | \$52.00         | \$58.29  | \$52.39         |
| Project Control Spec.      | \$55.63  | \$50.00         | \$57.30  | \$51.50         | \$59.02  | \$53.05         | \$59.46  | \$53.44         | \$59.90  | \$53.84         |
| Program Admin. Spec.       | \$42.11  | \$37.85         | \$43.38  | \$38.99         | \$44.68  | \$40.16         | \$45.01  | \$40.46         | \$45.35  | \$40.76         |
| Senior Functional Analyst  | \$55.07  | \$49.50         | \$56.73  | \$50.99         | \$58.43  | \$52.52         | \$58.87  | \$52.91         | \$59.31  | \$53.31         |
| Functional Analyst         | \$42.11  | \$37.85         | \$43.38  | \$38.99         | \$44.68  | \$40.16         | \$45.01  | \$40.46         | \$45.35  | \$40.76         |
| Principal Systems Arch.    | \$77.35  | \$69.53         | \$79.68  | \$71.61         | \$82.07  | \$73.76         | \$82.68  | \$74.31         | \$83.30  | \$74.87         |
| Senior Systems Anal.       | \$68.31  | \$61.40         | \$70.36  | \$63.24         | \$72.47  | \$65.14         | \$73.01  | \$65.63         | \$73.56  | \$66.12         |
| Principle Info. Eng.       | \$74.37  | \$66.85         | \$76.60  | \$68.85         | \$78.90  | \$70.92         | \$79.49  | \$71.45         | \$80.09  | \$71.98         |
| Senior Info. Eng.          | \$70.54  | \$63.40         | \$72.66  | \$65.30         | \$74.84  | \$67.26         | \$75.40  | \$67.77         | \$75.96  | \$68.27         |
| Senior Computer Sys. Anal. | \$66.55  | \$59.81         | \$68.55  | \$61.61         | \$70.60  | \$63.45         | \$71.13  | \$63.93         | \$71.66  | \$64.41         |
| Computer System Analyst    | \$54.13  | \$48.65         | \$55.75  | \$50.11         | \$57.42  | \$51.61         | \$57.85  | \$52.00         | \$58.29  | \$52.39         |
| Jr. Computer Systems Anal. | \$44.21  | \$39.74         | \$45.54  | \$40.93         | \$46.90  | \$42.16         | \$47.25  | \$42.48         | \$47.61  | \$42.79         |
| Senior Application Eng.    | \$60.83  | \$54.67         | \$62.66  | \$56.31         | \$64.54  | \$58.00         | \$65.02  | \$58.44         | \$65.51  | \$58.87         |
| Application Engineer       | \$51.49  | \$46.28         | \$53.04  | \$47.67         | \$54.63  | \$49.10         | \$55.04  | \$49.46         | \$55.45  | \$49.83         |
| Application Programmer     | \$56.39  | \$50.69         | \$58.09  | \$52.21         | \$59.83  | \$53.78         | \$60.28  | \$54.18         | \$60.73  | \$54.59         |
| Jr. Application Programmer | \$46.66  | \$41.94         | \$48.06  | \$43.20         | \$49.50  | \$44.50         | \$49.87  | \$44.83         | \$50.25  | \$45.17         |
| Student Application Prog.  | \$33.72  | \$30.31         | \$34.73  | \$31.22         | \$35.77  | \$32.16         | \$36.04  | \$32.40         | \$36.31  | \$32.64         |
| Sr. Database Mgt. Spec.    | \$54.13  | \$48.65         | \$55.75  | \$50.11         | \$57.42  | \$51.61         | \$57.85  | \$52.00         | \$58.29  | \$52.39         |
| Database Mgt. Spec.        | \$44.21  | \$39.74         | \$45.54  | \$40.93         | \$46.90  | \$42.16         | \$47.25  | \$42.48         | \$47.61  | \$42.79         |
| Data Entry Clerk           | \$22.15  | \$19.91         | \$22.81  | \$20.51         | \$23.50  | \$21.12         | \$23.67  | \$21.28         | \$23.85  | \$21.44         |
| Operations Manager         | \$70.71  | \$63.55         | \$72.83  | \$65.46         | \$75.02  | \$67.42         | \$75.58  | \$67.93         | \$76.15  | \$68.44         |
| System Administrator       | \$72.64  | \$55.35         | \$74.82  | \$57.01         | \$77.07  | \$58.72         | \$77.65  | \$59.16         | \$78.23  | \$59.60         |
| System Operator            | \$37.12  | \$33.37         | \$38.23  | \$34.37         | \$39.38  | \$35.40         | \$39.67  | \$35.66         | \$39.97  | \$35.93         |
| Sr. Training Specialist    | \$55.07  | \$49.50         | \$56.73  | \$50.99         | \$58.43  | \$52.52         | \$58.87  | \$52.91         | \$59.31  | \$53.31         |
| Training Specialist        | \$42.11  | \$37.85         | \$43.38  | \$38.99         | \$44.68  | \$40.16         | \$45.01  | \$40.46         | \$45.35  | \$40.76         |
| Help Desk Mgr.             | \$56.96  | \$44.89         | \$58.67  | \$46.24         | \$60.43  | \$47.62         | \$60.88  | \$47.98         | \$61.34  | \$48.34         |

## (CUSTOMER INFORMATION: Continued)

|   |          |         |          |         |          |         |          |         |          |         |
|---|----------|---------|----------|---------|----------|---------|----------|---------|----------|---------|
| Help Desk Specialist                                    | \$48.52  | \$38.29 | \$49.97  | \$39.44 | \$51.47  | \$40.62 | \$51.86  | \$40.93 | \$52.25  | \$41.23 |
| Hardware Specialist                                     | \$41.26  | \$37.09 | \$42.50  | \$38.20 | \$43.77  | \$39.35 | \$44.10  | \$39.64 | \$44.43  | \$39.94 |
| Sr. Hardware Installation Tech.                         | \$41.26  | \$37.09 | \$42.50  | \$38.20 | \$43.77  | \$39.35 | \$44.10  | \$39.64 | \$44.43  | \$39.94 |
| Hardware Installation Tech.                             | \$29.58  | \$26.59 | \$30.46  | \$27.39 | \$31.38  | \$28.21 | \$31.61  | \$28.42 | \$31.85  | \$28.63 |
| Hardware Draftsman                                      | \$31.51  | \$28.32 | \$32.45  | \$29.17 | \$33.43  | \$30.05 | \$33.68  | \$30.27 | \$33.93  | \$30.50 |
| Sr. Network Installation Tech.                          | \$35.43  | \$31.84 | \$36.50  | \$32.80 | \$37.59  | \$33.78 | \$37.87  | \$34.04 | \$38.16  | \$34.29 |
| Network Installation Tech.                              | \$41.26  | \$37.09 | \$42.50  | \$38.20 | \$43.77  | \$39.35 | \$44.10  | \$39.64 | \$44.43  | \$39.94 |
| Network Draftsman                                       | \$29.58  | \$26.59 | \$30.46  | \$27.39 | \$31.38  | \$28.21 | \$31.61  | \$28.42 | \$31.85  | \$28.63 |
| Communication Network Mgr.                              | \$77.35  | \$69.53 | \$79.68  | \$71.61 | \$82.07  | \$73.76 | \$82.68  | \$74.31 | \$83.30  | \$74.87 |
| Communications Spec.                                    | \$68.31  | \$61.40 | \$70.36  | \$63.24 | \$72.47  | \$65.14 | \$73.01  | \$65.63 | \$73.56  | \$66.12 |
| Principal Business Process Reengineering Specialist     | \$80.85  | \$72.66 | \$83.27  | \$74.84 | \$85.77  | \$77.09 | \$86.42  | \$77.67 | \$87.06  | \$78.25 |
| Sr. Principal Business Process Reengineering Specialist | \$55.07  | \$49.50 | \$56.73  | \$50.99 | \$58.43  | \$52.52 | \$58.87  | \$52.91 | \$59.31  | \$53.31 |
| Cost Analyst  | \$50.27  | \$45.18 | \$51.78  | \$46.53 | \$53.33  | \$47.93 | \$53.73  | \$48.29 | \$54.13  | \$48.65 |
| Data Standardization Spec.                              | \$35.43  | \$31.84 | \$36.50  | \$32.80 | \$37.59  | \$33.78 | \$37.87  | \$34.04 | \$38.16  | \$34.29 |
| Documentation Spec.                                     | \$48.72  | \$36.75 | \$50.18  | \$37.85 | \$51.69  | \$38.99 | \$52.08  | \$39.28 | \$52.47  | \$39.57 |
| Technical Writer/Editor                                 | \$38.70  | \$34.78 | \$39.86  | \$35.83 | \$41.05  | \$36.90 | \$41.36  | \$37.18 | \$41.67  | \$37.46 |
| Sr. Computer Security Sys. Spec.                        | \$54.13  | \$48.65 | \$55.75  | \$50.11 | \$57.42  | \$51.61 | \$57.85  | \$52.00 | \$58.29  | \$52.39 |
| Computer Security Sys. Spec.                            | \$44.21  | \$39.74 | \$45.54  | \$40.93 | \$46.90  | \$42.16 | \$47.25  | \$42.48 | \$47.61  | \$42.79 |
| Admin. Support & Graphics Spec.                         | \$44.92  | \$33.97 | \$46.27  | \$34.99 | \$47.66  | \$36.04 | \$48.01  | \$36.31 | \$48.37  | \$36.58 |
| Electronic Meeting Technographer                        | \$27.89  | \$25.07 | \$28.73  | \$25.82 | \$29.59  | \$26.59 | \$29.81  | \$26.79 | \$30.03  | \$26.99 |
| System Programmer Principle                             | \$46.66  | \$41.94 | \$48.06  | \$43.20 | \$49.50  | \$44.50 | \$49.87  | \$44.83 | \$50.25  | \$45.17 |
| Industry/Functional Area Expert                         | \$132.21 | \$88.14 | \$136.18 | \$90.79 | \$140.26 | \$93.51 | \$141.32 | \$94.21 | \$142.38 | \$94.92 |
| Functional Subject Matter Expert                        | \$42.11  | \$37.85 | \$43.38  | \$38.99 | \$44.68  | \$40.16 | \$45.01  | \$40.46 | \$45.35  | \$40.76 |
| IT Hardware Spec.                                       | \$42.11  | \$37.85 | \$43.38  | \$38.99 | \$44.68  | \$40.16 | \$45.01  | \$40.46 | \$45.35  | \$40.76 |
| Quality Assurance Spec.                                 | \$54.89  | \$49.33 | \$56.54  | \$50.81 | \$58.23  | \$52.33 | \$58.67  | \$52.73 | \$59.11  | \$53.12 |
| Commo. Hardware Spec.                                   | \$46.44  | \$41.74 | \$47.83  | \$42.99 | \$49.27  | \$44.28 | \$49.64  | \$44.61 | \$50.01  | \$44.95 |
| Commo. Software Spec.                                   | \$46.44  | \$41.74 | \$47.83  | \$42.99 | \$49.27  | \$44.28 | \$49.64  | \$44.61 | \$50.01  | \$44.95 |
| Info. Resource Mgt. Analyst                             | \$42.11  | \$37.85 | \$43.38  | \$38.99 | \$44.68  | \$40.16 | \$45.01  | \$40.46 | \$45.35  | \$40.76 |
| Procurement Prod. Spec.                                 | \$56.39  | \$50.69 | \$58.09  | \$52.21 | \$59.83  | \$53.78 | \$60.28  | \$54.18 | \$60.73  | \$54.59 |
| Imaging Specialist                                      | \$55.07  | \$49.50 | \$56.73  | \$50.99 | \$58.43  | \$52.52 | \$58.87  | \$52.91 | \$59.31  | \$53.31 |
| Software Systems Eng.                                   | \$60.83  | \$54.67 | \$62.66  | \$56.31 | \$64.54  | \$58.00 | \$65.02  | \$58.44 | \$65.51  | \$58.87 |
| Disaster Recovery Spec.                                 | \$75.95  | \$58.36 | \$78.23  | \$60.11 | \$80.58  | \$61.91 | \$81.18  | \$62.37 | \$81.79  | \$62.84 |
| Telecommunication Eng.                                  | \$68.31  | \$61.40 | \$70.36  | \$63.24 | \$72.47  | \$65.14 | \$73.01  | \$65.63 | \$73.56  | \$66.12 |
| Info. Systems Training Spec.                            | \$55.07  | \$49.50 | \$56.73  | \$50.99 | \$58.43  | \$52.52 | \$58.87  | \$52.91 | \$59.31  | \$53.31 |
| Local Area Network Admin                                | \$68.31  | \$61.40 | \$70.36  | \$63.24 | \$72.47  | \$65.14 | \$73.01  | \$65.63 | \$73.56  | \$66.12 |

## (CUSTOMER INFORMATION: Continued)

|   |          |         |          |         |          |         |          |         |          |         |
|---|----------|---------|----------|---------|----------|---------|----------|---------|----------|---------|
| Wide Area Network Admin                   | \$68.31  | \$61.40 | \$70.36  | \$63.24 | \$72.47  | \$65.14 | \$73.01  | \$65.63 | \$73.56  | \$66.12 |
| Web Project Mgr.                          | \$85.80  | \$66.18 | \$88.37  | \$68.16 | \$91.02  | \$70.21 | \$91.70  | \$70.73 | \$92.39  | \$71.26 |
| Web Designer                              | \$59.28  | \$44.91 | \$61.06  | \$46.26 | \$62.89  | \$47.64 | \$63.36  | \$48.00 | \$63.83  | \$48.36 |
| Web Software Developer                    | \$67.60  | \$51.98 | \$69.62  | \$53.54 | \$71.71  | \$55.15 | \$72.25  | \$55.56 | \$72.29  | \$55    |
| Web Content Admin.                        | \$59.59  | \$53.56 | \$61.38  | \$55.17 | \$63.22  | \$56.82 | \$63.69  | \$57.25 | \$64.17  | \$57.68 |
| Local Area Network Support Tech.          | \$42.11  | \$37.85 | \$43.38  | \$38.99 | \$44.68  | \$40.16 | \$45.01  | \$40.46 | \$45.35  | \$40.76 |
| Data Security Specialist                  | \$61.01  | \$47.07 | \$62.84  | \$48.48 | \$64.73  | \$49.93 | \$65.21  | \$50.31 | \$65.70  | \$50.68 |
| Info Sys Admin/Plan Mgr                   | \$123.27 | \$82.18 | \$126.97 | \$84.64 | \$130.78 | \$87.18 | \$131.76 | \$87.84 | \$132.74 | \$88.50 |
| Applications Systems Analyst - Lead       | \$86.54  | \$57.70 | \$89.14  | \$59.43 | \$91.81  | \$61.21 | \$92.50  | \$61.67 | \$93.20  | \$62.13 |
| Applications Sys Anal - Sr                | \$75.86  | \$50.57 | \$78.14  | \$52.09 | \$80.48  | \$53.65 | \$81.09  | \$54.06 | \$81.69  | \$54.46 |
| Applications Sys Anal - Intm              | \$59.59  | \$46.01 | \$61.38  | \$47.39 | \$63.22  | \$48.81 | \$63.69  | \$49.18 | \$64.17  | \$49.55 |
| Applications Sys Anal - Assoc             | \$53.32  | \$35.55 | \$54.92  | \$36.61 | \$56.57  | \$37.71 | \$56.99  | \$38.00 | \$57.42  | \$38.28 |
| Applications Prmgr - Lead                 | \$86.17  | \$57.45 | \$88.76  | \$59.17 | \$91.42  | \$60.95 | \$92.10  | \$61.40 | \$92.79  | \$61.86 |
| Applications Prmgr - Sr.                  | \$70.99  | \$47.33 | \$73.12  | \$48.75 | \$75.32  | \$50.21 | \$75.88  | \$50.59 | \$76.45  | \$50.97 |
| Applications Prmgr - Int.                 | \$56.90  | \$37.93 | \$58.60  | \$39.07 | \$60.36  | \$40.24 | \$60.81  | \$40.54 | \$61.27  | \$40.85 |
| Applications Prmgr - Assoc.               | \$50.97  | \$33.98 | \$52.50  | \$35.00 | \$54.07  | \$36.05 | \$54.48  | \$36.32 | \$54.88  | \$36.59 |
| Software Sys. Engr. - Lead                | \$91.27  | \$60.84 | \$94.00  | \$62.67 | \$96.82  | \$64.55 | \$97.55  | \$65.03 | \$98.28  | \$65.52 |
| Database Anal/Prog - Sr                   | \$88.52  | \$59.02 | \$91.18  | \$60.79 | \$93.92  | \$62.61 | \$94.62  | \$63.08 | \$95.33  | \$63.55 |
| Data Security Admin Mgr                   | \$97.10  | \$64.73 | \$100.01 | \$66.67 | \$103.01 | \$68.67 | \$103.78 | \$69.19 | \$104.56 | \$69.71 |
| PC Products Analyst                       | \$69.56  | \$46.37 | \$71.65  | \$47.76 | \$73.80  | \$49.20 | \$74.35  | \$49.57 | \$74.91  | \$49.94 |
| Plans & Engineer Manager                  | \$101.82 | \$67.88 | \$104.87 | \$69.92 | \$108.02 | \$72.01 | \$108.83 | \$72.55 | \$109.65 | \$73.10 |
| Network Planning Manager                  | \$117.35 | \$78.24 | \$120.87 | \$80.58 | \$124.50 | \$83.00 | \$125.43 | \$83.62 | \$126.37 | \$84.25 |
| Datacom Mgr - Plan/Impl                   | \$95.89  | \$63.93 | \$98.77  | \$65.84 | \$101.73 | \$67.82 | \$102.49 | \$68.33 | \$103.26 | \$68.84 |
| Voice Comm. Mgr - Plan/Impl               | \$96.13  | \$64.09 | \$99.02  | \$66.01 | \$101.99 | \$67.99 | \$102.75 | \$68.50 | \$103.52 | \$69.02 |
| Network Plan Analyst - Sr                 | \$83.92  | \$55.94 | \$86.43  | \$57.62 | \$89.03  | \$59.35 | \$89.69  | \$59.80 | \$90.37  | \$60.24 |
| Commo Analyst - Sr                        | \$80.00  | \$53.33 | \$82.40  | \$54.93 | \$84.87  | \$56.58 | \$85.50  | \$57.00 | \$86.15  | \$57.43 |
| Telecom Engr/Analyst - Sr                 | \$80.60  | \$53.73 | \$83.02  | \$55.34 | \$85.51  | \$57.01 | \$86.15  | \$57.43 | \$86.80  | \$57.86 |
| Info Service Consultant                   | \$121.01 | \$80.68 | \$124.64 | \$83.10 | \$128.38 | \$85.59 | \$129.35 | \$86.23 | \$130.32 | \$86.88 |
| Internal Communication Systems Consultant | \$97.78  | \$65.19 | \$100.72 | \$67.15 | \$103.74 | \$69.16 | \$104.52 | \$69.68 | \$105.30 | \$70.20 |
| Business Process Consult                  | \$86.41  | \$57.61 | \$89.01  | \$59.34 | \$91.68  | \$61.12 | \$92.36  | \$61.58 | \$93.06  | \$62.04 |
| Client/Server Ntwk Architect              | \$97.67  | \$65.11 | \$100.60 | \$67.07 | \$103.62 | \$69.08 | \$104.40 | \$69.60 | \$105.18 | \$70.12 |
| Software Architect                        | \$92.10  | \$61.40 | \$94.86  | \$63.24 | \$97.71  | \$65.14 | \$98.44  | \$65.63 | \$99.18  | \$66.12 |
| Groupware Specialist                      | \$78.47  | \$52.32 | \$80.83  | \$53.89 | \$83.25  | \$55.50 | \$83.88  | \$55.92 | \$84.51  | \$56.34 |
| Business Systems Spec.                    | \$110.00 | \$73.33 | \$113.30 | \$75.53 | \$116.70 | \$77.80 | \$117.58 | \$78.38 | \$118.46 | \$78.97 |
| Business Sys. Anal. - Lead                | \$83.07  | \$55.38 | \$85.56  | \$57.04 | \$88.13  | \$58.75 | \$88.79  | \$59.19 | \$89.45  | \$59.64 |

## (CUSTOMER INFORMATION: Continued)

|                                 |         |         |         |         |         |         |         |         |          |         |
|---------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|----------|---------|
| Business Sys Anal. - Sr         | \$71.12 | \$47.42 | \$73.26 | \$48.84 | \$75.46 | \$50.30 | \$76.02 | \$50.68 | \$76.59  | \$51.06 |
| Business Sys Anal. - Int        | \$59.27 | \$39.51 | \$61.04 | \$40.70 | \$62.87 | \$41.92 | \$63.35 | \$42.23 | \$63.82  | \$42.55 |
| Business Sys Anal - Assoc       | \$48.60 | \$32.40 | \$50.06 | \$33.37 | \$51.56 | \$34.37 | \$51.94 | \$34.63 | \$52.33  | \$34.89 |
| Software Dev. - Lead            | \$93.52 | \$62.35 | \$96.33 | \$64.22 | \$99.22 | \$66.14 | \$99.96 | \$66.64 | \$100.71 | \$67.14 |
| LAN/WAN Integrator              | \$83.92 | \$55.94 | \$86.43 | \$57.62 | \$89.03 | \$59.35 | \$89.69 | \$59.80 | \$90.37  | \$60.24 |
| Documentation Clerk             | \$38.46 | \$25.64 | \$39.62 | \$26.41 | \$40.80 | \$27.20 | \$41.11 | \$27.41 | \$41.42  | \$27.61 |
| IS Training Specialist - Sr.    | \$78.37 | \$52.25 | \$80.73 | \$53.82 | \$83.15 | \$55.43 | \$83.77 | \$55.85 | \$84.40  | \$56.27 |
| IS Training Specialist          | \$66.11 | \$44.08 | \$68.10 | \$45.40 | \$70.14 | \$46.76 | \$70.67 | \$47.11 | \$71.20  | \$47.46 |
| LAN Support Eng/Tech - Sr.      | \$76.19 | \$50.79 | \$78.48 | \$52.32 | \$80.83 | \$53.89 | \$81.44 | \$54.29 | \$82.05  | \$54.70 |
| LAN Support Technician IM       | \$63.10 | \$42.07 | \$64.99 | \$43.33 | \$66.94 | \$44.63 | \$67.44 | \$44.96 | \$67.95  | \$45.30 |
| LAN Support Technician - Assoc. | \$52.78 | \$35.18 | \$54.36 | \$36.24 | \$55.99 | \$37.33 | \$56.41 | \$37.61 | \$56.83  | \$37.89 |