CoreBlox LLC
Contract Number GS-35F-018CA

GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is http://www.gsaadvantage.gov

SCHEDULE TITLE: MAS – Multiple Award Schedule

CONTRACT NUMBER: GS-35F-018CA

CONTRACT PERIOD: October 9, 2019 to October 8, 2024

For more information on ordering from Federal Supply go to this website: www.gsa.gov/schedules

CONTRACTOR:
CoreBlox, LLC
420 Lexington Ave, Suite 455
New York, NY 10170
Phone: 508-532-0873
Fax: 508-458-6025
www.CoreBlox.com
email: chad.northrup@coreblox.com

CONTRACTOR’S ADMINISTRATION SOURCES:
Jeff Chow, Regional District Manager
420 Lexington Ave, Suite 455
New York, NY 10170
Phone: 604-715-7001
Fax: 508-458-6025
www.CoreBlox.com
email: Jeff.chow@coreblox.com

Grisel Marquez, Chief Financial Officer
420 Lexington Ave, Suite 455
New York, NY 10170
Phone: (212) 850-0429
BUSINESS SIZE:  Small Business.

CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN 511210 Software Licenses.
SIN 54151 Software Maintenance Services
SIN 541519CDM Continuous Diagnostics & Mitigation (CDM) Tools
SIN 611420 Training Courses.
SIN 54151S IT Professional Services.

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:
   (Government net price based on a unit of one)

511210 PingCentral Software – ‘Workforce Identities’ $1.45/user
54151 Radiant Logic Annual Maintenance for CFS $119.64
611420 CoreBlox Training, $2,443.00
54151S Project Manager, $165.40/hour

1c. HOURLY RATES (SERVICES ONLY)
**Minimum/General Experience:** Plan, organize and direct the efforts of a project team, serve as focal point for technical and administrative matters ensuring that the project is tracking correctly and all issues (critical to minor) are properly communicated. The Project Manager possesses significant related management experience.

**Functional Responsibility:** Senior executive focal point for all in-flight engagements, responsible for all contractual, staffing, financial, performance and delivery issues.

**Requirements:** Bachelor’s Degree and 8 years of experience leading teams or projects.
<table>
<thead>
<tr>
<th>SIN(s) PROPOSED</th>
<th>SERVICE PROPOSED (e.g. Job Title/Task)</th>
<th>JOB DESCRIPTION</th>
<th>MINIMUM EDUCATION/ CERTIFICATION LEVEL</th>
<th>MINIMUM YEARS OF EXPERIENCE</th>
<th>UNIT OF ISSUE (e.g. Hour, Task, Sq ft)</th>
<th>PRICE OFFERED TO GSA (including IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Architect</td>
<td><strong>Functional Responsibility:</strong> Provide technical leadership in establishing system information requirements using analysis of the information engineer(s) in the development of enterprise-wide or large scale information systems. Apply this leadership in any phase of the system development life cycle support as task requirements dictate and may have a high level of expertise in one area. Plan, recommend, and perform changes. Utilize an accomplished knowledge of multiple technical disciplines, unique applications, and business management practices to develop technical and/or business solutions to client problems. Assist clients in planning and developing objectives and goals. Support client objectives while conforming to the client’s operating practices. May be required to act as a technical supervisor. Design architecture to include the software, hardware, and communications to support the total requirements as well as provide for present and future cross-functional requirements and interfaces. As appropriate, ensure these systems are compatible and in compliance with the standards for open systems architectures, the Open Systems Interconnection (OSI) and International Standards Organization (ISO) reference models, and</td>
<td>Bachelor's</td>
<td>10</td>
<td>hour</td>
<td>$198.54</td>
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profiles of standards - such as Institute of Electrical and Electronic Engineers (IEEE) Open Systems Environment (OSE) reference model - as they apply to the implementation and specification of Information Management (IM) solution of the application platform, across the application program interface (API), and the external environment/software application. Evaluate analytically and systematically problems of work flows, organization, and planning and develops appropriate corrective action. Provide daily supervision and direction to staff. **Requirements:** Bachelors (or equivalent) and 10+ years of experience in the security space.

**Minimum/General Experience:** Possess industry-leading software expertise and ability to install and configure these solutions and integrate with other products. Ability to use standards in order to facilitate secure transactions with 3rd party partners. **Functional Responsibility:** Provide consultative technical support and best practice knowledge at the very highest levels of the enterprise. At times, augment customer's technical teams to ensure that a representative set of knowledge is present and that daily operations are handled correctly.
MAXIMUM ORDER*: $500,000 (unless higher per customer request).

Ex. $478.56 per SIN and $500,000 per order.

NOTE TO ORDERING ACTIVITIES: *If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contactor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest
price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. **MINIMUM ORDER:** $100.

4. **GEOGRAPHIC COVERAGE:**
The geographic scope of this contract is domestic delivery.

5. **POINT(S) OF PRODUCTION:**
USA & Sweden.

6. **DISCOUNT FROM LIST PRICES:**
Prices shown are NET Prices; Basic Discounts have been deducted.

7. **QUANTITY DISCOUNT(S):**
-3% off orders of $350,000 to $500,000 for all SINs.

8. **PROMPT PAYMENT TERMS:**
1% discount 15/Net 30 days for all SINs
Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9.a **Government Purchase Cards must be accepted at or below the micro-purchase threshold.**

9.b **Government Purchase Cards are accepted above the micro-purchase threshold.**
Contact contractor for limit.

10. **FOREIGN ITEMS:**
Axiomatics Products.

11a. **TIME OF DELIVERY:**
Net 30 days.

11b. **EXPEDITED DELIVERY:**
Negotiated between Coreblox, LLC and Government Ordering Agency.

11c. **OVERNIGHT AND 2-DAY DELIVERY:** Overnight and 2-day delivery are available. Contact the Contractor for rates.

11d. **URGENT REQUIREMENTS:** Agencies can contact the Contractor’s representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
12. **FOB POINT:** Destination.

13a. **ORDERING ADDRESS:**
CoreBlox, LLC  
420 Lexington Ave, Suite 455  
New York, NY 10170  
Phone: 508-532-0873  
Fax: 508-458-6025  
www.CoreBlox.com  
email: chad.northrup@coreblox.com

13b. **ORDERING PROCEDURES:** Ordering activities shall use the ordering procedures described in Federal Acquisition Regulation 8.405-3 when placing an order or establishing a BPA for supplies or services. The ordering procedures, information on Blanket Purchase Agreements (BPA’s) and a sample BPA can be found at the GSA/FSS Schedule Homepage (fss.gsa.gov/schedules).

14. **PAYMENT ADDRESS:**
CoreBlox LLC  
Attn: Finance  
420 Lexington Avenue Suite 455  
New York, NY 10170

15. **WARRANTY PROVISION:**
3 months.

16. **EXPORT PACKING CHARGES:**
N/A.

17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** (any thresholds above the micropurchase level may be inserted by contractor)

18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):**
N/A.

19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):**
N/A.

20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):**
20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):
N/A.

21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):
N/A.

22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE):
N/A.

23. PREVENTIVE MAINTENANCE (IF APPLICABLE):
N/A.

24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):
N/A.

24b. Section 508 Compliance for Electronic and Information Technology (EIT):
N/A.

25. DUNS NUMBER: 05-230-0242.

26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: Contractor has an Active Registration in the SAM database.

NOTE: Insert specific terms and conditions for applicable SINs and price list.

27. TERMS AND CONDITIONS

A. TERMS AND CONDITIONS APPLICABLE TO TERM SOFTWARE LICENSES (SPECIAL ITEM NUMBER 511210), PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 511210) AND MAINTENANCE AS A SERVICE (SPECIAL ITEM NUMBER 54151) OF GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE

1. INSPECTION/ACCEPTANCE
The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for
acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. ENTERPRISE USER LICENSE AGREEMENTS REQUIREMENTS (EULA)

The Contractor shall provide all Enterprise User License Agreements in an editable Microsoft Office (Word) format.

3. GUARANTEE/WARRANTY

a. Unless specified otherwise in this contract, the Contractor’s standard commercial guarantee/warranty as stated in the contract’s commercial pricelist as 3 months will apply to this contract.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

4. TECHNICAL SERVICES

The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number: 877-879-2569, for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from 8:00 to 6:00 eastern time.

5. SOFTWARE MAINTENANCE

a. Software maintenance as it is defined: (select software maintenance type) : 1. Software Maintenance as a Product  (SIN 511210).

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user’s self diagnostics.

Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service.

Software Maintenance as a product is billed at the time of purchase.
2. Software Maintenance as a Service (SIN 54151)

Software maintenance as a service creates, designs, implements, and/or integrates customized changes to software that solve one or more problems and is not included with the price of the software. Software maintenance as a service includes person-to-person communications regardless of the medium used to communicate: telephone support, on-line technical support, customized support, and/or technical expertise which are charged commercially. Software maintenance as a service is billed in arrears in accordance with 31 U.S.C. 3324.

Software maintenance as a service is billed in arrears in accordance with 31 U.S.C. 3324.

Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

6. PERIODS MAINTENANCE (SIN 54151)
   a. The Contractor shall honor orders for periods for the duration of the contract period or a lessor period of time.
   b. Term licenses and/or maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.
   c. Annual Funding. When annually appropriated funds are cited on an order for term licenses and/or maintenance, the period of the term licenses and/or maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the term licenses and/or maintenance orders citing the new appropriation shall be required, if the term licenses and/or maintenance is to be continued during any remainder of the contract period.
   d. Cross-Year Funding Within Contract Period. Where an ordering activity’s specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.
   e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the term licenses and/or maintenance is to be terminated at that time. Orders for the continuation of term licenses and/or maintenance will be required if the term licenses and/or maintenance is to be continued during the subsequent period.

7. CONVERSION FROM TERM LICENSE TO PERPETUAL LICENSE
   a. The ordering activity may convert term licenses to perpetual licenses for any or all software at any time following acceptance of software. At the request of the ordering activity the Contractor shall furnish, within ten (10) calendar days, for each software product that is contemplated for conversion, the total amount of conversion credits which have accrued while the software was on a term license and the date of the last update or enhancement.
b. Conversion credits which are provided shall, within the limits specified, continue to accrue from one contract period to the next, provided the software remains on a term license within the ordering activity.

c. The term license for each software product shall be discontinued on the day immediately preceding the effective date of conversion from a term license to a perpetual license.

d. The price the ordering activity shall pay will be the perpetual license price that prevailed at the time such software was initially ordered under a term license, or the perpetual license price prevailing at the time of conversion from a term license to a perpetual license, whichever is the less, minus an amount equal to ______% of all term license payments during the period that the software was under a term license within the ordering activity.

8. TERM LICENSE CESSATION

a. After a software product has been on a continuous term license for a period of ______60____ months, a fully paid-up, non-exclusive, perpetual license for the software product shall automatically accrue to the ordering activity. The period of continuous term license for automatic accrual of a fully paid-up perpetual license does not have to be achieved during a particular fiscal year; it is a written Contractor commitment which continues to be available for software that is initially ordered under this contract, until a fully paid-up perpetual license accrues to the ordering activity. However, should the term license of the software be discontinued before the specified period of the continuous term license has been satisfied, the perpetual license accrual shall be forfeited.

b. The Contractor agrees to provide updates and maintenance service for the software after a perpetual license has accrued, at the prices and terms of Special Item Number l32-34, if the licensee elects to order such services. Title to the software shall remain with the Contractor.

9. UTILIZATION LIMITATIONS - (SIN 511210, SIN 511210, AND SIN 54151)

a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.

b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:

(1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.

(2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.
(3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.

(4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of Disaster Recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

(5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

10. SOFTWARE CONVERSIONS - (SIN 511210 AND SIN 511210)

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a perpetual license (511210), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version.

11. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

12. RIGHT-TO-COPY PRICING

N/A.

13. COREBLOX TERMS AND CONDITIONS

Approved EULAs will be provided upon request.
14. AXIOMATIC SOFTWARE AND APPLIANCE SUPPORT AND MAINTENANCE SERVICES
Approved EULAs will be provided upon request.

15. RADIANT LOGIC STANDARD TERMS AND CONDITIONS AND SOFTWARE LICENSE AGREEMENT
Approved EULA will be provided upon request.

16. PING STANDARD TERMS AND CONDITIONS AND SOFTWARE LICENSE AGREEMENT
Approved EULA will be provided upon request.

B. TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE (SPECIAL ITEM NUMBER 611420)

1. SCOPE
a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

2. ORDER
Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

3. TIME OF DELIVERY
The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

4. CANCELLATION AND RESCHEDULING
a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the
training class is rescheduled, the ordering activity will modify its original training order to specify the
time and date of the rescheduled training class.

b. In the event the ordering activity fails to cancel or reschedule a training course within the time
frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount
of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who
fails to attend a training class within ninety (90) days from the original course date, at no additional
charge.

c. The ordering activity reserves the right to substitute one student for another up to the first day of
class.

d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor
and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours
before the scheduled training date.

5. FOLLOW-UP SUPPORT
The Contractor agrees to provide each student with unlimited telephone support or online support for a
period of one (1) year from the completion of the training course. During this period, the student may
contact the Contractor's instructors for refresher assistance and answers to related course curriculum
questions.

6. PRICE FOR TRAINING
The price that the ordering activity will be charged will be the ordering activity training price in effect at
the time of order placement, or the ordering activity price in effect at the time the training course is
conducted, whichever is less.

7. INVOICES AND PAYMENT
Invoices for training shall be submitted by the Contractor after ordering activity completion of the
training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT
DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

8. FORMAT AND CONTENT OF TRAINING
a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally
provided with course offerings. Such documentation will become the property of the student upon
completion of the training class.

b. **If applicable** For hands-on training courses, there must be a one-to-one assignment of IT
equipment to students.

c. The Contractor shall provide each student with a Certificate of Training at the completion of each
training course.

d. The Contractor shall provide the following information for each training course offered:

(1) The course title and a brief description of the course content, to include the course format (e.g.,
lecture, discussion, hands-on training);

(2) The length of the course;
(3) Mandatory and desirable prerequisites for student enrollment;
(4) The minimum and maximum number of students per class;
(5) The locations where the course is offered;
(6) Class schedules; and
(7) Price (per student, per class (if applicable)).

e. For those courses conducted at the ordering activity’s location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.

f. For Online Training Courses, a copy of all training material must be available for electronic download by the students.

9. **“NO CHARGE” TRAINING**

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

_Negotiable._
C. TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 54151S)

****NOTE: All non-professional labor categories must be incidental to, and used solely to support professional services, and cannot be purchased separately.

1. SCOPE
   a. The prices, terms and conditions stated under Special Item Number 54151S Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
   b. The Contractor shall provide services at the Contractor’s facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES  I-FSS-60 Performance Incentives (April 2000)
   a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
   b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
   c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity’s mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER
   a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
   b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES
   a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
   b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.

d. Any Contractor travel required in the performance of IT/IAM Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

(1) Cancel the stop-work order; or

(2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

(1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and

(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

7. RESPONSIBILITIES OF THE CONTRACTOR
The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY
Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

9. INDEPENDENT CONTRACTOR
All IT/IAM Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST
a. Definitions.
“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES
2. The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional Services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.
12. PAYMENTS

3. For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition. As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
(b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
   (1) The offeror;
   (2) Subcontractors; and/or
   (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 54151S IT Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.
b. Pricing for all IT Professional Services shall be in accordance with the Contractor’s customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

The following is an example of the manner in which the description of a commercial job title should be presented:

**EXAMPLE:**

Commercial Job Title: System Engineer

Minimum/General Experience: Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices.

Functional Responsibility: Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies.

Minimum Education: Bachelor’s Degree in Computer Science

**28. COREBLOX PRICE LIST**

A. **PRODUCTS**

Please see product prices on [www.gsaadvantage.gov](http://www.gsaadvantage.gov)
## A. Labor

<table>
<thead>
<tr>
<th>SIN(s) PROPOSED</th>
<th>SERVICE PROPOSED (e.g. Job Title/Task)</th>
<th>JOB DESCRIPTION</th>
<th>MINIMUM EDUCATION/CERTIFICATION LEVEL</th>
<th>MINIMUM YEARS OF EXPERIENCE</th>
<th>UNIT OF ISSUE (e.g. Hour, Task, Sq ft)</th>
<th>PRICE OFFERED TO GSA (including IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Architect</td>
<td>Functional Responsibility: Provide technical leadership in establishing system information requirements using analysis of the information engineer(s) in the development of enterprisewide or large scale information systems. Apply this leadership in any phase of the system development life cycle support as task requirements dictate and may have a high level of expertise in one area. Plan, recommend, and perform changes. Utilize an accomplished knowledge of multiple technical disciplines, unique applications, and business management practices to develop technical and/or business solutions to client problems. Assist clients in planning and developing objectives and goals. Support client objectives while conforming to the client’s operating practices. May be required to act as a technical supervisor. Design architecture to Bachelor's 10 hour $198.54</td>
<td>Bachelor's</td>
<td>10</td>
<td>hour</td>
<td>$198.54</td>
</tr>
</tbody>
</table>
include the software, hardware, and communications to support the total requirements as well as provide for present and future cross-functional requirements and interfaces. As appropriate, ensure these systems are compatible and in compliance with the standards for open systems architectures, the Open Systems Interconnection (OSI) and International Standards Organization (ISO) reference models, and profiles of standards - such as Institute of Electrical and Electronic Engineers (IEEE) Open Systems Environment (OSE) reference model - as they apply to the implementation and specification of Information Management (IM) solution of the application platform, across the application program interface (API), and the external environment/software application. Evaluate analytically and systematically problems of work flows, organization, and planning and develops appropriate corrective action. Provide daily supervision and direction to staff.

**Requirements:**
Bachelors (or equivalent) and 10+ years of experience in the security space.
<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Minimum/General Experience</th>
<th>Functional Responsibility</th>
<th>Requirements</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Sr Consultant</td>
<td>Possess industry-leading software expertise and ability to install and configure these solutions and integrate with other products. Ability to use standards in order to facilitate secure transactions with 3rd party partners.</td>
<td>Provide consultative technical support and best practice knowledge at the very highest levels of the enterprise. At times, augment customer's technical teams to ensure that a representative set of knowledge is present and that daily operations are handled correctly.</td>
<td>Minimum of Bachelor’s Degree and five (5) years of technology specific expertise. Technology area certifications or progress towards certifications are required.</td>
</tr>
<tr>
<td>54151S</td>
<td>Consultant</td>
<td>Possess industry-leading software expertise. Ability to install and configure these solutions and integrate with other products. Ability to use standards in order to facilitate secure transactions with 3rd party partners.</td>
<td>Provide consultative technical support and best practice knowledge at the very highest levels of the enterprise. At times, augment customer's technical teams to ensure that a representative set of knowledge is present and that daily operations are handled correctly.</td>
<td>Minimum of Bachelor’s Degree and five (5) years of technology specific expertise. Technology area certifications or progress towards certifications are required.</td>
</tr>
</tbody>
</table>
highest levels of the enterprise. At times, augment customer’s technical teams to ensure that a representative set of knowledge is present and that daily operations are handled correctly.

**Requirements:**
Minimum of Bachelor’s Degree and two (2) years of technology specific expertise. Technology area certifications or progress towards certifications are required.

| Minimum/General Experience: Plan, organize and direct the efforts of a project team, serve as focal point for technical and administrative matters ensuring that the project is tracking correctly and all issues (critical to minor) are properly communicated. The Project Manager possesses significant related management experience. | Bachelor’s Degree and 8 years of experience leading teams or projects. |
| Functional Responsibility: Senior executive focal point for all in-flight engagements, responsible for all contractual, staffing, financial, performance and delivery issues. | Bachelor's 8 hour $165.40 |
### B. Training Courses

<table>
<thead>
<tr>
<th>SIN</th>
<th>Course title</th>
<th>Course Length</th>
<th>Minimum Participants</th>
<th>Maximum Participants</th>
<th>PRICE OFFERED TO GSA (including IFF)</th>
<th>Quantity/Volume Discount</th>
</tr>
</thead>
<tbody>
<tr>
<td>611420</td>
<td>AXIO-TRN-500-01-Axiomatics XACML Training Basic</td>
<td>2 days</td>
<td>1</td>
<td>8</td>
<td>$14,659.00</td>
<td>3% off 350k-500k</td>
</tr>
<tr>
<td>611420</td>
<td>AXIO-TRN-500-02-Axiomatics XACML Training advanced</td>
<td>2 days</td>
<td>1</td>
<td>8</td>
<td>$14,659.00</td>
<td>3% off 350k-500k</td>
</tr>
<tr>
<td>611420</td>
<td>PT-ADMIN-G - PingFederate Administration Training - Private Class</td>
<td>TBD</td>
<td>1</td>
<td>12</td>
<td>$8,614.13</td>
<td>3% off 350k-500k</td>
</tr>
<tr>
<td>611420</td>
<td>PT-ADMINP-G - PingFederate Administration Training - Public Class</td>
<td>TBD</td>
<td>1</td>
<td>12</td>
<td>$2,176.20</td>
<td>3% off 350k-500k</td>
</tr>
<tr>
<td>611420</td>
<td>PT-CUSTOM-G - Onsite or remote training</td>
<td>TBD</td>
<td>1</td>
<td>12</td>
<td>$3,173.63</td>
<td>3% off 350k-500k</td>
</tr>
<tr>
<td>Course Code</td>
<td>Course Name</td>
<td>Course Details</td>
<td>Duration</td>
<td>Number of Courses</td>
<td>Cost</td>
<td>Discount</td>
</tr>
<tr>
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</tr>
<tr>
<td>PT-OAUTH-G</td>
<td>OAuth Training - Private Class</td>
<td>TBD</td>
<td>1</td>
<td>12</td>
<td>$2,266.88</td>
<td>3% off 350k-500k</td>
</tr>
<tr>
<td>PT-PA-G</td>
<td>PingAccess Training - Private Class</td>
<td>TBD</td>
<td>1</td>
<td>12</td>
<td>$8,614.13</td>
<td>3% off 350k-500k</td>
</tr>
<tr>
<td>PT-PAP-G</td>
<td>PingAccess Training - Public Class</td>
<td>TBD</td>
<td>1</td>
<td>12</td>
<td>$2,176.20</td>
<td>3% off 350k-500k</td>
</tr>
<tr>
<td>PT-PFBUNDLE-G</td>
<td>PingFederate Training - Full Course Bundle - Private Class</td>
<td>TBD</td>
<td>1</td>
<td>12</td>
<td>$8,614.13</td>
<td>3% off 350k-500k</td>
</tr>
<tr>
<td>PT-SDK-G</td>
<td>Software Development Kit (SDK) Training - Private Class</td>
<td>TBD</td>
<td>1</td>
<td>12</td>
<td>$2,176.20</td>
<td>3% off 350k-500k</td>
</tr>
<tr>
<td>PT-SDKP-G</td>
<td>Software Development Kit (SDK) Training - Public Class</td>
<td>TBD</td>
<td>1</td>
<td>12</td>
<td>$8,614.13</td>
<td>3% off 350k-500k</td>
</tr>
<tr>
<td>CoreBlox Training</td>
<td>8 hours</td>
<td>2</td>
<td>10</td>
<td>$4,533.75</td>
<td>3% off 350k-500k</td>
<td></td>
</tr>
<tr>
<td>PT-OAUTHP-G</td>
<td>Oauth Training - Public Class</td>
<td>TBD</td>
<td>1</td>
<td>12</td>
<td>$544.05</td>
<td>3% off 350k-500k</td>
</tr>
</tbody>
</table>