On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

Multiple Award Schedule (MAS)
Special Item Numbers:
54151S - IT Professional Services
611420 – Information Technology Training
OLM – Order-Level Materials

Contract Number: GS-35F-018DA

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract period: 10/15/2015 - 10/14/2025

Enterprise Warehousing Solutions, Inc.
1 Tiffany Point Suite 100 Bloomingdale, IL,
60108-2960

www.ewsolutions.com

Phone: 630-920-0005

Contractor Business Size: Small

Price List effective through modification PS-0011 effective 04/06/2021
1a. Table of awarded special item number(s) with appropriate cross-reference to item
descriptions and awarded price(s).
SIN 54151S – IT Professional Services
SIN 611420 – IT Training Courses
Details on both SINs, including awarded pricing, can be found at the end of this document

1b. Identification of the lowest priced model number and lowest unit price for that model for
each special item number awarded in the contract:
SIN 54151S: both Back-End Developer and Front-End Developer are prices at $146.10.
SIN 611420: all courses are priced at $4,534.01 + $100 per student for materials

1c. Description of all corresponding commercial job titles, experience, functional responsibility
and education for those types of employees or subcontractors who will perform services:

**Industry Expert:**
**Functional Responsibility:** The Industry Expert is responsible for defining the strategic
direction for one or more areas of enterprise data management, including but not limited to
data strategy, data governance, metadata management, data quality management, big data
management data architecture and data modeling, and data warehousing / business
intelligence / analytics. Responsible for interacting with all levels of management and
leadership to advance the knowledge and understanding of enterprise data management, its
value to the organization, and its best practices and challenges. Responsible for guiding and
mentoring leaders and managers, advising on trends and supporting the resolution of issues,
and identifying the long-term strategies for managing data and information as organizational
assets.

**Minimum/General Experience:** 15 years of general IT experience and 10 years of specialized
data governance, data modeling, big data, enterprise information management, master data
management, data quality, data warehouse, data management or managed meta data
environment/repository experience. Strong communication skills, both written and verbal, and
the ability to select and develop an effective approach to all areas of enterprise data
management.

**Minimum Education:** Bachelor of Arts or Bachelor of Science degree from an accredited 4-
year college or university, preferably in an information technology-related field.

**Senior Data Architect**
**Functional Responsibility:** The Senior Data Architect is responsible for designing and
supporting the business and the technical architecture of a data management program,
including but not limited to a managed metadata environment or data warehouse / business
intelligence initiative. Responsible for identifying the business requirements for the program /
project, defining and enforcing the construction standards that the data acquisition and data
delivery developers will use during implementation (the development standards define how
the data will be extracted, transformed, loaded, and accessed). Evaluates the physical data
model used to store the business and technical metadata and provides feedback on all data
architecture-related aspects of the program / project.

**Minimum/General Experience:** 8 years of general IT experience and 5 years of specialized
data architecture experience, supported by experience in one or more areas of enterprise data management (data governance, data modeling, big data architecture, master data management, data quality, data warehouse, or managed meta data environment/repository development).

**Minimum Education:** Bachelor of Arts or Bachelor of Science degree from an accredited 4-year college or university, preferably in an information technology-related field.

**Project Manager:**
**Functional Responsibility:** The Project Manager is responsible for defining the strategic direction, project planning, implementation, and maintenance of a meta data repository or data warehouse, that will support both operational and data warehousing systems. Responsible for planning the project phases, configuring and assembling the staff, training the staff, and establishing the short- and long-term strategies for the application.

**Minimum/General Experience:** 8 years of general IT experience and 5 years of data governance, data modeling, big data, enterprise information management, master data management, data quality, data warehouse, data management or managed meta data environment/repository experience specialized data warehouse or meta data repository experience. Prior experience leading successful meta data repository implementations or data warehouse initiatives, strong communication skills, both written and verbal, and the ability to select and develop an effective staff.

**Minimum Education:** Bachelor of Arts or Bachelor of Science degree from an accredited 4-year college or university, preferably in an information technology-related field.

**Back-End Developer:**
**Functional Responsibility:** The Back-End Developer for the “back-end” of the IT application and is the computer programmer responsible for extracting the meta data or data from its sources, programmatically integrating it, and loading into the IT application. If applicable for the project, the individual uses a commercial off the shelf (COTS) tool to build the IT application.

**Minimum/General Experience:** 3 years of general IT experience and 1 years of specialized experience in data governance, data modeling, big data, enterprise information management, master data management, data quality, data warehouse, data management or managed meta data environment/repository development. Strong background in programming and SQL database structures.

**Minimum Education:** Preferably a Bachelor of Arts or Bachelor of Science degree from an accredited 4-year college or university.

**Front-End Developer:**
**Functional Responsibility:** The Front-End Developer for the “front-end” of the IT application and is a computer programmer responsible for extracting the meta data or data from the application and presenting it to the technical and business users.

**Minimum/General Experience:** 3 years of general IT experience and 2 years of specialized experience in data governance, data modeling, big data, enterprise information management,
master data management, data quality, data warehouse, data management or managed meta
data environment/repository development. Background in programming and SQL database structures.

Minimum Education: Preferably a Bachelor of Arts or Bachelor of Science degree from an accredited 4-year college or university.

2. Maximum order: SIN 611420 - $250,000; SIN 54151S - $500,000

3. Minimum order: $100

4. Geographic coverage (delivery area): Domestic delivery only

5. Point(s) of production (city, county, and State or foreign country): Bloomingdale, IL, Cook County, USA.

6. Discount from list prices or statement of net price: all prices listed herein are net GSA prices.

7. Quantity discounts: Under SIN 611420, orders over $100,000 receive additional 5% discount; Under SIN 54151S, orders over $250,000 receive an additional 3% discount.

8. Prompt payment terms: Net 30. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Government purchase cards are accepted at or below the micro-purchase threshold.

9b. Government purchase cards are accepted above the micro-purchase threshold.

10. Foreign items: None

11a. Time of delivery: 30 Days

11b. Expedited Delivery: Items available for expedited delivery are noted in this price list.

11c. Overnight and 2-day delivery: Not available.

11d. Urgent Requirements. The “Urgent Requirements” clause is contained in this contract, and agencies can also contact the Contractor’s representative to effect a faster delivery.

12. F.O.B. point(s): Destination

13a. Ordering address: 1 Tiffany Point Suite 100, Bloomingdale, IL, 60108-2960
13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address: 1 Tiffany Point Suite 100, Bloomingdale, IL, 60108-2960

15. Warranty provision: Standard Commercial Warranty

16. Export packing charges, if applicable: None

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): None

18. Terms and conditions of rental, maintenance, and repair (if applicable): None

19. Terms and conditions of installation (if applicable): None

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).

20a. Terms and conditions for any other services (if applicable): None

21. List of service and distribution points (if applicable): None

22. List of participating dealers (if applicable): None

23. Preventive maintenance (if applicable): None

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): None

24b. Section 508 standards are not applicable to the offered services. The EIT standards can be found at: www.Section508.gov/.

25. Data Universal Number System (DUNS) number: 019760748

26. Notification regarding registration in System for Award Management (SAM) database: Enterprise Warehousing Solutions, Inc. has registered in the SAM database.
**IT Professional Services Labor Categories**

**Industry Expert:**
**Functional Responsibility:** The Industry Expert is responsible for defining the strategic direction for one or more areas of enterprise data management, including but not limited to data strategy, data governance, metadata management, data quality management, big data management data architecture and data modeling, and data warehousing / business intelligence / analytics. Responsible for interacting with all levels of management and leadership to advance the knowledge and understanding of enterprise data management, its value to the organization, and its best practices and challenges. Responsible for guiding and mentoring leaders and managers, advising on trends and supporting the resolution of issues, and identifying the long-term strategies for managing data and information as organizational assets.

**Minimum/General Experience:** 15 years of general IT experience and 10 years of specialized data governance, data modeling, big data, enterprise information management, master data management, data quality, data warehouse, data management or managed meta data environment/repository experience. Strong communication skills, both written and verbal, and the ability to select and develop an effective approach to all areas of enterprise data management.

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**Functional Responsibility:** The Senior Data Architect is responsible for designing and supporting the business and the technical architecture of a data management program, including but not limited to a managed metadata environment or data warehouse / business intelligence initiative. Responsible for identifying the business requirements for the program / project, defining and enforcing the construction standards that the data acquisition and data delivery developers will use during implementation (the development standards define how the data will be extracted, transformed, loaded, and accessed). Evaluates the physical data model used to store the business and technical metadata and provides feedback on all data architecture-related aspects of the program / project.

**Minimum/General Experience:** 8 years of general IT experience and 5 years of specialized data architecture experience, supported by experience in one or more areas of enterprise data management (data governance, data modeling, big data architecture, master data management, data quality, data warehouse, or managed meta data environment/repository development).

**Minimum Education:** Bachelor of Arts or Bachelor of Science degree from an accredited 4-year college or university, preferably in an information technology-related field.

**Project Manager:**
**Minimum/General Experience:** 8 years of general IT experience and 5 years of data governance, datamodeling, big data, enterprise information management, master data management, data quality, data warehouse, data management or managed meta data environment/repository experience specialized data warehouse or meta data repository experience. Prior experience leading successful meta data repository implementations or data warehouse initiatives, strong communication skills, both written and verbal, and the ability to select and develop an effective staff.

**Functional Responsibility:** The Project Manager is responsible for defining the strategic direction, project planning, implementation, and maintenance of a meta data repository or data warehouse,
that will support both operational and data warehousing systems. Responsible for planning the project phases, configuring and assembling the staff, training the staff, and establishing the short- and long-term strategies for the application.

**Minimum Education:** Bachelor of Arts or Bachelor of Science degree from an accredited 4-year college or university, preferably in an information technology-related field.

**Back-End Developer:**

**Minimum/General Experience:** 3 years of general IT experience and 1 year of specialized experience in data governance, data modeling, big data, enterprise information management, master data management, data quality, data warehouse, data management or managed meta data environment/repository development. Strong background in programming and SQL database structures.

**Functional Responsibility:** The Back-End Developer for the “back-end” of the IT application and is the computer programmer responsible for extracting the meta data or data from its sources, programmatically integrating it, and loading into the IT application. If applicable for the project, the individual uses a commercial off the shelf (COTS) tool to build the IT application.

**Minimum Education:** Preferably a Bachelor of Arts or Bachelor of Science degree from an accredited 4-year college or university.

**Front-End Developer:**

**Minimum/General Experience:** 3 years of general IT experience and 2 years of specialized experience in data governance, data modeling, big data, enterprise information management, master data management, data quality, data warehouse, data management or managed meta data environment/repository development. Background in programming and SQL database structures.

**Functional Responsibility:** The Front-End Developer for the “front-end” of the IT application and is a computer programmer responsible for extracting the meta data or data from the application and presenting it to the technical and business users.

**Minimum Education:** Preferably a Bachelor of Arts or Bachelor of Science degree from an accredited 4-year college or university.
### GSA Pricing for SINs 611420 and 54151S

<table>
<thead>
<tr>
<th>SIN</th>
<th>Course Title</th>
<th>Course Length</th>
<th>Minimum Participants</th>
<th>Maximum Participants</th>
<th>Price Per Course or Per Person</th>
<th>Price Offered to GSA (including IFF)</th>
<th>Quantity / Volume Discount</th>
</tr>
</thead>
<tbody>
<tr>
<td>611420</td>
<td>Business Process Modeling – with Microsoft Visio</td>
<td>1, 2 or 3 days</td>
<td>1</td>
<td>20</td>
<td>Per Course</td>
<td>$4,534.01 per instructor day plus $100 per student for materials</td>
<td>additional 5% for orders over $100,000</td>
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<tr>
<td>611420</td>
<td>Business Process Modeling Concepts</td>
<td>1, 2 or 3 days</td>
<td>1</td>
<td>20</td>
<td>Per Course</td>
<td>$4,534.01 per instructor day plus $100 per student for materials</td>
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<tr>
<td>611420</td>
<td>Facilitation for Information Management Professionals</td>
<td>1, 2 or 3 days</td>
<td>1</td>
<td>20</td>
<td>Per Course</td>
<td>$4,534.01 per instructor day plus $100 per student for materials</td>
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<tr>
<td>611420</td>
<td>Writing Effective Use Cases</td>
<td>1, 2 or 3 days</td>
<td>1</td>
<td>20</td>
<td>Per Course</td>
<td>$4,534.01 per instructor day plus $100 per student for materials</td>
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<tr>
<td>611420</td>
<td>Requirements Management with UML and Use Cases</td>
<td>1, 2 or 3 days</td>
<td>1</td>
<td>20</td>
<td>Per Course</td>
<td>$4,534.01 per instructor day plus $100 per student for materials</td>
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<tr>
<td>611420</td>
<td>Software Test Management – Concepts and Implementation</td>
<td>1, 2 or 3 days</td>
<td>1</td>
<td>20</td>
<td>Per Course</td>
<td>$4,534.01 per instructor day plus $100 per student for materials</td>
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<tr>
<td>611420</td>
<td>Business Requirements Seminar – Gathering, Documenting and Analyzing</td>
<td>1, 2 or 3 days</td>
<td>1</td>
<td>20</td>
<td>Per Course</td>
<td>$4,534.01 per instructor day plus $100 per student for materials</td>
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<td>611420</td>
<td>Seminar for Business Analysis Professionals</td>
<td>1, 2 or 3 days</td>
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<td>Per Course $4,534.01 per instructor day plus $100 per student for materials</td>
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<tr>
<td>611420</td>
<td>Enterprise Big Data Management</td>
<td>1, 2 or 3 days</td>
<td>1</td>
<td>20</td>
<td>Per Course $4,534.01 per instructor day plus $100 per student for materials</td>
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<td>611420</td>
<td>Big Data Governance Strategy and Development</td>
<td>1, 2 or 3 days</td>
<td>1</td>
<td>20</td>
<td>Per Course $4,534.01 per instructor day plus $100 per student for materials</td>
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<tr>
<td>611420</td>
<td>Fundamentals of the CMM</td>
<td>1, 2 or 3 days</td>
<td>1</td>
<td>20</td>
<td>Per Course $4,534.01 per instructor day plus $100 per student for materials</td>
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<td>611420</td>
<td>Implementing a Maturity Model</td>
<td>1, 2 or 3 days</td>
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<td>20</td>
<td>Per Course $4,534.01 per instructor day plus $100 per student for materials</td>
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<tr>
<td>611420</td>
<td>Introduction to Enterprise Data Governance and Stewardship</td>
<td>1 Day</td>
<td>1</td>
<td>20</td>
<td>Per Course $4,534.01 per instructor day plus $100 per student for materials</td>
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<tr>
<td>611420</td>
<td>Developing a Strategy for Data Governance and Stewardship</td>
<td>1, 2 or 3 days</td>
<td>1</td>
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<td>Per Course $4,534.01 per instructor day plus $100 per student for materials</td>
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<tr>
<td>611420</td>
<td>Data Stewardship Training</td>
<td>1, 2 or 3 days</td>
<td>1</td>
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<td>$4,534.01 per instructor day plus $100 per student for materials</td>
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<tr>
<td>611420</td>
<td>Enterprise Data Stewardship &amp; Governance: Full Life Cycle Roadmap</td>
<td>1, 2 or 3 days</td>
<td>1</td>
<td>20</td>
<td>Per Course</td>
<td>$4,534.01 per instructor day plus $100 per student for materials</td>
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<tr>
<td>611420</td>
<td>Data Modeling for Managers and Executives</td>
<td>1 Day</td>
<td>1</td>
<td>20</td>
<td>Per Course</td>
<td>$4,534.01 per instructor day plus $100 per student for materials</td>
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<td>611420</td>
<td>Conceptual Data Modeling – Resisting the Urge to go Physical</td>
<td>1 or 2 days</td>
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<td>Per Course</td>
<td>$4,534.01 per instructor day plus $100 per student for materials</td>
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<tr>
<td>611420</td>
<td>ER Studio or ERwin Data Modeling / Repository Development</td>
<td>1, 2 or 3 days</td>
<td>1</td>
<td>20</td>
<td>Per Course</td>
<td>$4,534.01 per instructor day plus $100 per student for materials</td>
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<td>611420</td>
<td>Data Modeling Workshop</td>
<td>1, 2 or 3 days</td>
<td>1</td>
<td>20</td>
<td>Per Course</td>
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<td>611420</td>
<td>Enterprise Data Model Development</td>
<td>1, 2 or 3 days</td>
<td>1</td>
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<td>611420</td>
<td>Data Quality Management – Concepts and Implementation</td>
<td>1, 2 or 3 days</td>
<td>1</td>
<td>20</td>
<td>Per Course $4,534.01 per instructor day plus $100 per student for materials</td>
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<td>611420</td>
<td>Data Warehousing 101 - Business Professionals</td>
<td>1, 2 or 3 days</td>
<td>1</td>
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<td>Per Course $4,534.01 per instructor day plus $100 per student for materials</td>
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<td>611420</td>
<td>Data Warehousing 101 - IT Professionals</td>
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<td>611420</td>
<td>Business Requirements for Data Warehousing – Gathering, Documenting and Analyzing</td>
<td>1, 2 or 3 days</td>
<td>1</td>
<td>20</td>
<td>Per Course $4,534.01 per instructor day plus $100 per student for materials</td>
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<td>611420</td>
<td>Data Warehousing Project Management</td>
<td>1 or 2 days</td>
<td>1</td>
<td>20</td>
<td>Per Course $4,534.01 per instructor day plus $100 per student for materials</td>
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<tr>
<td>611420</td>
<td>Data Modeling For Data Warehousing / Business Intelligence</td>
<td>1, 2, 3, 4 or 5 days</td>
<td>1</td>
<td>20</td>
<td>Per Course $4,534.01 per instructor day plus $100 per student for materials</td>
<td>additional 5% for orders over $100,000</td>
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<tr>
<td>611420</td>
<td>Advanced Dimensional Modeling</td>
<td>2, 3, 4 or 5 days</td>
<td>1</td>
<td>20</td>
<td>Per Course $4,534.01 per instructor day plus $100 per student for materials</td>
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<tr>
<td>611420</td>
<td>Fundamentals of Data Warehouse Testing</td>
<td>1 or 2 days</td>
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<td>611420</td>
<td>Data Warehouse - Full Lifecycle Implementation</td>
<td>1, 2 or 3 days</td>
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<tr>
<td>611420</td>
<td>Data Warehouse Architecture for Analytics, Real-Time, Structured and Unstructured Applications</td>
<td>1, 2 or 3 days</td>
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<td>Per Course $4,534.01 per instructor day plus $100 per student for materials</td>
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<tr>
<td>611420</td>
<td>Enterprise Information Management: A Full Life-Cycle Guide</td>
<td>1, 2 or 3 days</td>
<td>1</td>
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<td>Per Course $4,534.01 per instructor day plus $100 per student for materials</td>
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<tr>
<td>611420</td>
<td>Understanding and Implementing Master Data Management</td>
<td>1 or 2 days</td>
<td>1</td>
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<td>Per Course $4,534.01 per instructor day plus $100 per student for materials</td>
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<tr>
<td>611420</td>
<td>Meta Data Fundamentals</td>
<td>1 or 2 days</td>
<td>1</td>
<td>20</td>
<td>Per Course $4,534.01 per instructor day plus $100 per student for materials</td>
<td>additional 5% for orders over $100,000</td>
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<tr>
<td>611420</td>
<td>Overview of Meta Data Management</td>
<td>1 or 2 days</td>
<td>1</td>
<td>20</td>
<td>Per Course $4,534.01 per instructor day plus $100 per student for materials</td>
<td>additional 5% for orders over $100,000</td>
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</table>
## SIN 54151S - Labor Categories

<table>
<thead>
<tr>
<th>SIN Proposed</th>
<th>Service Proposed</th>
<th>Minimum Education / Certification Level</th>
<th>Minimum Years of Experience</th>
<th>Unit of Issue</th>
<th>Price Offered to GSA (including IFF)</th>
<th>Quantity / Volume Discount</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Industry Expert</td>
<td>BA / BS</td>
<td>15</td>
<td>Hour</td>
<td>$453.40</td>
<td>additional 3% for orders over $250,000</td>
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<tr>
<td>Code</td>
<td>Position</td>
<td>Education</td>
<td>Hours</td>
<td>Hour Rate</td>
<td>Additional Charge</td>
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<tr>
<td>54151S</td>
<td>Senior Data Architect</td>
<td>BA / BS</td>
<td>8</td>
<td>$201.51</td>
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<tr>
<td>54151S</td>
<td>Back-End Developer</td>
<td>BA / BS</td>
<td>8</td>
<td>$201.51</td>
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<tr>
<td>54151S</td>
<td>Project Manager</td>
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<tr>
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<td>BA / BS</td>
<td>3</td>
<td>$146.10</td>
<td>additional 3% for orders over $250,000</td>
<td></td>
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</tbody>
</table>