



**Target Media Mid Atlantic Inc.
dba Target Systems**

**AUTHORIZED
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

Target Systems provides a full range of Information Technology (IT) Professional Services

Special Item No. 132-51 Information Technology Professional Services

SPECIAL ITEM NUMBER 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

- FPDS Code D302 IT Systems Development Services
- FPDS Code D306 IT Systems Analysis Services
- FPDS Code D307 Automated Information Systems Design and Integration Services
- FPDS Code D308 Programming Services
- FPDS Code D310 IT Backup and Security Services
- FPDS Code D311 IT Data Conversion Services
- FPDS Code D316 IT Network Management Services
- FPDS Code D399 Other Information Technology Services, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

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Mechanicsburg, PA 17050
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Fax: 717-795-8961
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Contract Number: **GS-35F-0201L**
Period Covered by Contract: **01/29/01 – 01/28/21**

General Services Administration
Federal Acquisition Service

Pricelist current through Modification # PO-0015, dated January 29, 2016.
Products and ordering information in this Authorized Information Technology Schedule Pricelist are also available on the GSA Advantage! System (<http://www.gsadvantage.gov>).

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Information For Ordering Activities

Applicable To All Special Item Numbers

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!TM on-line shopping service (www.gsaadvantage.gov). The catalogs/pricelists, GSA Advantage!TM and the Federal Acquisition Service Home Page (www.gsa.gov/fas) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:

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Contractor must accept the credit card for payments equal to or less than the micro-purchase for oral or written orders under this contract. The Contractor and the ordering agency may agree to use the credit card for dollar amounts over the micro-purchase threshold (See GSAR 552.232-79 Payment by Credit Card). In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

717-795-8646

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

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4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:

Block 9: G. Order/Modification Under Federal Schedule Contract
Block 16: Data Universal Numbering System (DUNS) Number: 827351024
Block 30: Type of Contractor: B. Other Small Business

Block 31: Woman-Owned Small Business – Yes
Block 37: Contractor's Taxpayer Identification Number (TIN): 25-1638377
Block 40: Veteran Owned Small Business (VOSB): Yes

B: Other Veteran Owned Small Business

- 4a. CAGE Code: 0Y0G9
4b. Contractor has registered with the Central Contractor Registration Database.

5. FOB DESTINATION

6. DELIVERY SCHEDULE

- a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
<u>132-51</u>	<u>In accordance with the task order</u> Days

- b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS: Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: 0% - 30 days from receipt of invoice or date of acceptance, whichever is later.
b. Quantity None
c. Dollar Volume None
d. Government Educational Institutions – Government Educational Institutions are offered the same discounts as the Government
e. Other

8. TRADE AGREEMENTS ACT OF 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING: None

10. Small Requirements: The minimum dollar value of orders to be issued is \$100.

11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)

- a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:

Special Item Number 132-51 - Information Technology Professional Services

12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS

REQUIREMENTS: ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003)

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

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- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.
- (k) Overtime: For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES: Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4)

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.gsaadvantage.gov>

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));

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- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

None

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

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The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or 132-9.

23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

Not Applicable

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

- (a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- (b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—
 - (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
 - (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- (c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

Terms And Conditions Applicable To Information Technology (IT)
Professional Services (Special Item Number 132-51)

******NOTE: All non-professional labor categories must be incidental to, and used solely to support professional services, and cannot be purchased separately.**

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

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- (1) Cancel the stop-work order; or
 - (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- (b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
 - (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- (c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- (d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS -COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I - OCT 2008) (DEVIATION I - FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data - General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

9. INDEPENDENT CONTRACTOR

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational

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conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.

(b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—

- (1) The offeror;
- (2) Subcontractors; and/or
- (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 132-51 IT Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

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LABOR CATEGORY DESCRIPTIONS

<i>Category</i>	<i>Description</i>	<i>Education</i>
Administrative Support	Provides administrative support for program and personnel, including general secretarial, administrative and receptionist duties. Familiar with word processing, presentation and spreadsheet application programs and capable of collecting information and performing data entry into documents	High School diploma with 2 or more years experience Or Associate's degree in appropriate discipline
Analyst 1	Under close supervision, the candidate must be capable of performing assigned portions of system analysis, engineering research, system design, programming, trade studies, data gathering, and documentation modification or development. The candidate must possess basic system engineering and/or business analytical skills.	Bachelor's degree in a related field Or 5 years of experience in a related field or area
Analyst 2	With a background in hardware, software, business processes and/or systems development, the candidate must perform assigned portions of system design, research and evaluations, trade studies, technical and fiscal optimizations, reliability and maintainability evaluations, simulation analysis, and performance predictions. Must assist in developing complex technical documentation and technical presentations. Participates in all phases of business analysis and/or system development including planning, documentation, analysis, development, integration, testing and acceptance.	Bachelor's degree in a related field and 3 years of experience Or 8 years of experience in a related field or area
Analyst 3	Coordinates the development of overall system concepts, documentation, design and technical approach to meet objectives. Expertise in business processes, hardware and software engineering techniques and solutions. Performs top-level system analysis, engineering research and evaluations, trade studies, technical optimizations, high-level designs, and performs allocation of requirements to both hardware and software domains. Prepares technical documentation, conducts technical reviews and delivers technical presentations. Coordinates system and business process development with emphasis on planning, analysis, system integration, unit and system testing, debugging, and acceptance phases.	Bachelor's degree in a project related discipline with 6 years experience Or 15 years of experience in a related field or area
Consultant 1	Participates in the planning, organizing and performance of work associated with projects. Contributes to the performance of project activities and preparation of work related to the project and uses the most current methods, tools and techniques in performance. Provides technical expertise in subject area. Assists in the analysis and identification of business processes in requirements determination. Makes sure that products meet quality standards. Assists in planning work efforts and that schedules and budgets are in line with project objectives.	Bachelor's degree in a related field and 4 years of experience in the field or related area Or 6 years of experience in a related field or area

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<i>Category</i>	<i>Description</i>	<i>Education</i>
Consultant 2	Participates in the planning, organizing, management and performance of work associated with the tasks that are important to the project. Contributes in the performance of project activities and preparation of work products. Provides technical expertise in subject area. Assists in the analysis and identification of business processes in requirements determination. Makes sure that the methods, tools and techniques applied in performance are the most up to date. Monitors the quality of work products to make sure products meet quality standards. Assist in planning work efforts to ensure that schedules and budgets are in line with project objectives. Works as part of the project team and/or works independently.	Bachelor's degree in a related field and 6 years of experience in a related field or area Or 8 years of experience in related field or area
Consultant 3	Plans, organizes, staffs, directs and manages performance of work associated with tasks that are relevant to the project. Provides guidance and expertise to project staff, making sure that methods, tools and techniques are the most up to date. Provides technical expertise in subject area. Assists in the analysis and identification of business processes in requirements determination. Contributes to project work and activities. Oversees developed products meet quality standards. Plans so that schedules and budgets are within the scope of project objectives.	Bachelor's degree in a related field and 8 years of experience in a related field or area Or 12 years of experience in a related field or area
DB Management Specialist 1	Performs tasks associated with database management. Supports the development, implementation and maintenance of single tier system databases. Develops data queries and system documentation. Administers tables, indexes, queries and files for database system. Executes scripts according to specifications. Performs and monitors backup and restore operations. Provides first level troubleshooting.	Bachelor's degree in a related field and 2 years of experience in a related field or area Or 4 years of experience in a related field or area
DB Management Specialist 2	Performs tasks associated with database management in support of project requirements, including designing, writing code and maintaining databases and spreadsheets, systems analysis, programming and data collection and analysis. Provides for expansion of database system as required while maintaining database and business rule integrity. Can perform tasks as in DB Management Specialist 1 above. Performs data modeling and can implement physical and logical database designs.	Bachelor's degree in a related field and 4 years of experience in a related field or area Or 6 years of experience in a related field or area
DB Management Specialist 3	Manages the development of multi-tier database projects. Plans and budgets staff and database resources. Prepares and delivers presentations on database concepts. Provides daily supervision and direction to support staff. Can perform all tasks as described in Database Management 1 & 2 above. Uses best available performance and monitoring tools to tune databases.	Bachelor's degree in related field and 6 years of relevant experience in field or related area Or 8 years of experience in a related field or area. Certified as DBA by at least one major database company.

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<i>Category</i>	<i>Description</i>	<i>Education</i>
Documentation Specialist	Gathers, analyzes and composes technical information, conducts research and ensures the use of proper technical terminology. Translates technical information into clear, readable documents to be used by technical and non-technical personnel.	Associate's Degree in a related field Or 2 years of relevant experience in related field or area.
ERP Project Manager 1	Supports Deployment tasks providing oversight of assigned aspects of development and implementation for these areas. Supports planning, organizing, directing and coordinating the work of the personnel executing the task and the involvement of other members of the integrated project team. Prepares detailed deployment strategies, schedules and presentations and obtains client and stakeholder buy-in on deployment approach. Participates on and supports deployment teams and trains assigned staff in proper deployment processes and procedures. Measures the effectiveness of deployment activities and performs process improvement activities to improve performance of deployment staff as project matures. Communicates directly with the client and applicable stakeholders concerning Deployment and deployment issues.	Bachelor's degree in Computer Science or related field and 4 years of relevant experience in field or related area Or 8+ years of experience in related area or field
ERP Project Manager 2	Manages and leads Deployment and Deployment Support tasks providing oversight of specifically defined sub-elements of enterprise automated system development and implementation specific automated system projects. Responsible for planning, organizing, directing and coordinating the work of the personnel executing the task and the involvement of other members of the integrated project team. Prepares detailed deployment strategies, schedules and presentations and obtains client and stakeholder buy-in on deployment approach. Develops deployment teams and trains assigned staff in proper deployment processes and procedures. Measures the effectiveness of deployment activities and performs process improvement activities to improve performance of deployment staff as project matures. Communicates directly with the client and applicable stakeholders concerning Deployment and deployment issues.	Bachelor's degree in Computer Science or related field and 8 years of relevant experience in field or related area Or 10+ years of experience in related area or field
ERP Project Manager 3	Manages and leads Deployment and Deployment Support tasks providing oversight of all aspects of major project or enterprise level automated system development and implementation. Responsible for planning, organizing, directing and coordinating the work of the personnel executing the task and the involvement of other members of the integrated project team. Prepares detailed deployment strategies, schedules and presentations and obtains client and stakeholder buy-in on deployment approach. Develops deployment teams and trains assigned staff in proper deployment processes and procedures. Measures the effectiveness of deployment activities and performs process improvement activities to improve performance of deployment staff as project matures. Communicates directly with the client and applicable stakeholders concerning Deployment and deployment issues.	Master's degree in Computer Science or related field and 12 years of Project Management experience Or 15+ years of experience in a related field or area

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<i>Category</i>	<i>Description</i>	<i>Education</i>
Functional Integration Manager	Responsible for ensuring the proper integration of deployed system capabilities. In this role, the individual will be responsible to support the business process team staff to ensure that potential process conflicts are identified, and potential solutions proposed and recommended, prior to the deployment of the enterprise automated system solutions. Knowledge and experience in the integration points of the enterprise automated system solution and experience in completing a large and regionally diverse enterprise automated system implementation are required. Significant knowledge of the enterprise automated system modules being implemented is required. Experience in supporting integration sessions to facilitate end-to-end process implementation of the enterprise automated system software and integrating legacy systems to the enterprise implementation is required.	Bachelor's degree in a related field and 6 years of experience in field or related area Or 8 years of experience in a related field or area
Hardware/Network Specialist (Junior)	Provides services for electronic assembly, mechanical assembly, installations and repair of electronic and digital circuits and equipment. Operates test equipment and reads schematic/wire diagrams. Performs electronic and mechanical tests in accordance with written test procedures.	High School diploma with 2 or more years experience Or Associate's degree in appropriate discipline
Hardware/Network Specialist (Senior)	Provides services for electronic assembly, mechanical assembly, installation, test and troubleshooting of electronic equipment, subsystems, electro-mechanical systems, and automated computing/display equipment. Operates and uses electronic test equipment; reading and interpreting schematic diagrams, wire lists and drawings; and, use and operation of PC-based computer systems, networks, and terminals.	Associate's degree and 2 years of experience in a related field Or High School Diploma with 8 years of related technical experience
Information Assurance Support 1	Provides support for the Certification and Validation (C&A) process. This includes analysis and documentation to be used in the overall C&A process. Responsible for meeting the training/certification requirements as determined by customer requirements	Bachelor's degree in a related field and 4 years of relevant experience in field or related area Or 6 years of experience in related area or field
Information Assurance Support 2	Responsible for providing the Certification Authority and the Designated Approval Authority with an accurate technical evaluation of the application, system, or network, documenting the security posture, capabilities and vulnerabilities against relevant Information Assurance Certifications (IACs), and drafting a certification determination (CD). Responsible for meeting the validator training/certification requirements as determined by customer requirements Responsible for development of appropriate test procedures, execution of procedures, accurate documentation of security test results, updating of the Certification and Validation (C&A) validation reports, participation in collaboration meetings and production of Certification Determination (CD) Letters.	Bachelor's degree in a related field and 6 years of experience in field or related area Or 8 years of experience in a related field or area

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<i>Category</i>	<i>Description</i>	<i>Education</i>
Information Assurance Support 3	Responsible for leading and directing the process to provide the Certification Authority and the Designated Approval Authority with an accurate technical evaluation of the application, system, or network, documenting the security posture, capabilities and vulnerabilities against relevant Information Assurance Certifications (IACs), and drafting a certification determination (CD). Responsible for meeting the validator training/certification requirements as determined by customer requirements Responsible for leading and managing the development of appropriate test procedures, execution of procedures, accurate documentation of security test results, updating of the C&A validation reports, participation in collaboration meetings and production of Certification Determination (CD) Letters.	Bachelor's degree in a related area and 8 years of experience in field or related area Or 10 years of experience in a related field or area
Internet Specialist 1	Provides systems analysis, design and development support for customer web sites. Consults with users to determine systems and content requirements, performs graphics design and implements web site user interface, development and implement web based applications and maintains overall web site functionality and content.	Bachelor's degree in a related field and 2 years of relevant experience in field or related area Or 3 years of experience in related area or field
Internet Specialist 2	Provides systems analysis, design and development support for customer web sites. Consults with users to determine systems and content requirements, performs graphics design and implements web site user interface, development and implement web based applications and maintains overall web site functionality and content.	Bachelor's degree in a related field and 4 years of experience in field or related area Or 5 years of experience in a related field or area
Internet Specialist 3	Provides a wide set of disciplines for planning, analysis, design and construction of information systems. Designs architecture to include software, hardware and communications to support requirements and interfaces. Ensures systems are compatible and in compliance with standards.	Bachelor's degree in a related area and 6 years of experience in field or related area Or 7 years of experience in a related field or area
Management Consultant	Responsible for technical, contractual, administration and financial project performance of organizationally significant, complex programs. Coordinates the analysis and identification of business processes in requirements determination. Manages and supervises personnel involved in all aspects of project activity, organizes and assigns responsibility to staff and oversees the successful completion of all assigned tasks. Provides reports to all levels of management as needed.	Bachelor's degree and 10 years in a related field or area Or 14 years of experience in a related field or area

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<i>Category</i>	<i>Description</i>	<i>Education</i>
Principal Management Executive	Performs senior level leadership and oversight of large, complex, and sensitive efforts. Works with the most senior members of the client organization to ensure that overall project direction and expectations are being met. May perform data collection and interviews with senior Government personnel (e.g. SES and Appointees). Directs activities for those logistics engagements for which they are responsible. Establishes and alters (as necessary) corporate management structure to direct effective contract support activities. May facilitate meetings with Senior Government personnel. Where appropriate, the Executive Manager would oversee the activities of all contract personnel.	M.S., M.A., or MBA degree. Typically has more than 12 years experience in managing large, complex multi-disciplinary projects in a task order environment.
Programmer 1	Installs, debugs and tunes simple modules and subsystem software, including general-purpose packages. Performs maintenance and prepares small subroutine documentation from detailed specifications. Applies maintenance and systems upgrades supplied by software vendors. Serves as point of contact for resolution of simple software problems.	Associate's degree and 2 years of experience in a related field Or 3 years of experience in a related field or area
Programmer2	Installs, debugs and tunes moderately complex modules, systems and subsystems software, including general-purpose packages. Applies maintenance upgrades supplied by software vendors. Serves as a point of contract for resolution of moderately complex software problems. Provides support in resolving outages and ensures minimal downtime. Monitors and tunes the system hardware and software configurations to ensure maximum performance. Works with System Administrator to optimize hardware configurations.	Bachelor's degree in a related field or area and 4 years of experience Or 5 years of experience in a related field or area
Programmer 3	Installs, debugs and tunes high-level components and system software, including specialized software packages. Provides the highest level of technical expertise and guidance for resolution of software problems, including the most complex problems, pertaining to application programming. Monitors and implements change to system hardware and software configurations to ensure maximum performance. Monitors and tunes the system software configurations to ensure maximum performance. Works with System Administrator to optimize hardware configurations.	Bachelor's degree in a related field or area and 6 years of experience Or 7 years of experience in a related field or area
Programmer Analyst 1	Performs systems analysis, design, integration, programming, documentation and implementation of applications. Participates in all phases of software development with emphasis on integration, programming, testing, documentation and acceptance phases. Applies standard business and data principles and methods to technical problems to arrive at solutions. Designs and prepares technical reports and related documentation.	Bachelor's degree in a related field with 2 years of experience in a related field or area Or 3 years of experience in a related field or area
Programmer Analyst 2	Performs systems analysis, design, integration, programming, documentation and implementation of applications. Participates in all phases of software development with emphasis on integration, programming, testing, documentation and acceptance phases. Applies standard business and data principles and methods to technical problems to arrive at solutions. Designs and prepares technical reports and related documentation. Responsible for ensuring the quality and services delivered for particular tasks.	Bachelor's degree a related field and 5 years of work experience in a related field or area Or 5 years of experience in a related field or area

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<i>Category</i>	<i>Description</i>	<i>Education</i>
Programmer Analyst 3	Performs and can lead systems engineering, analysis, design, documentation and implementation of very complex applications. Participates in all phases of software development with emphasis on planning, engineering, analysis, testing and acceptance phases. Designs and prepares technical reports and related documentation. Prepares and delivers presentations and briefs as required.	Bachelor's degree in a related field and 6 years of experience in a related field or area Or 7 years of experience in a related field or area
Project Manager	Responsible for managing and overseeing work performance of one or more tasks. Primary responsibility for planning, managing and overseeing work efforts of project team personnel; determining and monitoring task order schedule and budgets. Provides project briefs to customers. Ensures compliance with all contract and task order requirements and quality standards. Provides technical guidance to the project team in performance of the work and reviews quality of all work products.	Bachelor's degree in a related field and 7 years experience in a related field or area Or 10 years of experience in a related field or area.
Senior Consultant	Responsible for all technical, contractual, administration and financial project performance. Assists in the analysis and identification of business processes in requirements determination. Manages and supervises personnel involved in all aspects of project activity, organizes and assigns responsibility to staff and oversees the successful completion of all assigned tasks.	Bachelor's degree and 10 years in a related field or area Or 14 years of experience in a related field or area
Senior Management Consultant	Responsible for high level technical, contractual, administration and financial project performance for a single complex program or a group of smaller, organizationally significant projects. Oversees the analysis and identification of business processes in requirements determination. Manages and supervises personnel involved in all aspects of project activity, organizes and assigns responsibility to staff and oversees the successful completion of all assigned tasks. Provides reports to all levels of management with specific emphasis on high levels of the organization.	Bachelor's degree and 10 years in a related field or area Or 14 years of experience in a related field or area
Senior Project Manager	Plans, organizes, staffs, directs and manages performance of work associated with the project. Responsible for providing technical guidance and expertise to project staff and ensure that methods, tools and techniques are appropriate for the project. Monitors quality of work and ensures products meet budget and schedule requirements. Develops and delivers all project status briefings to customer. Recognizes and mitigates project risks. Accommodates change requests providing information on impact to cost and schedule to customer. Administers and negotiates contracts and subcontracts as needed.	Bachelor's degree in a related field and 8 years of experience in a related field or area Or 12 years in a related field or area.
Senior Subject Matter Expert	Provides expertise in multiple technical disciplines. Provides expert guidance, insight, management and leadership into specific technologies and their application and independently performs a variety of system design and integration tasks where specific advanced subject matter expertise is necessary. Manages and leads planning and performance of research, design assessment, development, integration in a specific technical area. Responsible for the successful completion of work in highly complex technical/engineering areas.	Bachelor's Degree or equivalent and 25 years of general experience. 6 years of general experience is considered equivalent to a Bachelor's Degree. With a Master's Degree, 20 years of general experience is required.

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<i>Category</i>	<i>Description</i>	<i>Education</i>
Senior Systems Analyst	Provides technical and administrative direction for personnel performing software development tasks including review of work products for accuracy, adherence to design specifications and standards. Ensures problem solution and user satisfaction. Makes recommendations for approval of major system installations. Prepares status reports and presentations on system concepts. Supervises and give direction to support staff. Participates and provides guidance in development of technical documentation development QA, testing and deployment.	Bachelor's degree in a related field and 5 years of experience in a related field Or 8 years of experience in a related field or area
Senior Technical Writer	Designs, plans, writes and produces documentation including reports, manuals and other project deliverables to meet contract requirements. Reviews and edits documents developed by others for accuracy and quality of content, organization, language, format consistency and conformance with established standards. Ensures that final documents meet contract requirements and regulations.	Bachelor's degree in a related field and 4 years experience in a related field or area Or 8 years of experience in a related field or area.
Subject Matter Expert	Provides expertise in single or multiple technical disciplines. Provides Expert guidance and insight into specific technologies and their application and independently performs a variety of system design and integration tasks where a specific subject matter expertise is necessary. Plans and performs research, design assessment, development, integration and other assignments in a specific technical area. Responsible for highly complex technical/engineering areas.	Bachelor's Degree or equivalent and 15 years of general experience. 6 years of general experience is considered equivalent to a Bachelor's Degree. With a Master's Degree, 15 years of general experience is required.
Systems Analyst	Performs software development tasks including review of work products for accuracy, adherence to design specifications and standards. Defines the problem, and develops system requirements and program specifications from which programmers prepare detailed flowcharts, programs and tests. Closely coordinates with programmers to ensure proper implementation of program and system specifications. Ensures problem solution and user satisfaction.	Bachelor's degree in a related field and 3 years of experience in a related field Or 6 years of experience in a related field or area
Technical Writer	Performs technical writing research and editing functions to prepare briefings, manuals and other contract deliverables to meet contract requirements and responds to requests for information. Organizes material and completes writing assignments with regard to order, clarity, conciseness, style and terminology. Prepares, distributes and provides for the protection of technical documents.	Bachelor's degree in a related field and 3 years of experience in a related field or area Or 6 years of experience in a related field or area
Technician 1	Installs, debugs and tunes simple modules and subsystem software, including general-purpose packages. Performs simple maintenance and prepares small subroutine documentation from detailed specifications. Assists in applying maintenance and systems upgrades supplied by software vendors. Serves as point of contact for resolution of simple software problems.	High School diploma with 2 or more years experience Or Associate degree in appropriate discipline

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<i>Category</i>	<i>Description</i>	<i>Education</i>
Technician 2	Installs, debugs and tunes simple modules and subsystem software, including general-purpose packages. Performs simple maintenance and prepares small subroutine documentation from detailed specifications. Assists in applying maintenance and systems upgrades supplied by software vendors. Serves as point of contact for resolution of simple software problems.	Associate degree Or 2 years of experience in a related field or area
Training Lead	Manages and leads Training related tasks providing oversight of all aspects of development and implementation for these areas. Responsible for planning, organizing, directing and coordinating the work of the personnel executing the tasks and the involvement of other members of the integrated project team. Evaluates training feedback and executes process improvement initiatives to improve training delivery and content. Communicates directly with the client and Senior Stakeholders concerning Training and training related tasks. Provides training to client personnel.	Bachelor's Degree or equivalent and 12 years of general experience. 6 years of general experience is considered equivalent to a Bachelor's Degree. With a Master's Degree, 8 years of general experience is required.

**Target Systems
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**Pricing
January 29, 2016 – January 28, 2017**

Labor Category	With IFF	
	Contractor Site	Government Site
Administrative Support	\$ 39.67	
Analyst 1 (Junior)	\$ 69.22	
Analyst 2 (Journeyman)	\$ 79.18	
Analyst 3 (Senior)	\$ 91.20	
Consultant 1	\$ 103.13	
Consultant 2	\$ 117.67	
Consultant 3	\$ 131.58	\$ 112.22
DB Management Specialist 1	\$ 103.88	
DB Management Specialist 2	\$ 116.98	
DB Management Specialist 3	\$ 138.48	
Documentation Specialist	\$ 62.32	
ERP Project Manager 1	\$ 98.88	
ERP Project Manager 2	\$ 109.84	
ERP Project Manager 3	\$ 150.51	
Functional Integration Manager (2)	\$ 106.63	
Hardware/Network Specialist Junior	\$ 37.24	
Hardware/Network Specialist Senior	\$ 58.25	
Information Assurance Support 1	\$ 87.90	
Information Assurance Support 2	\$ 105.64	
Information Assurance Support 3	\$ 130.27	
Internet Specialist 1	\$ 110.80	
Internet Specialist 2	\$ 124.63	
Internet Specialist 3	\$ 138.48	
Management Consultant	\$ 137.79	
Principal Management Executive	\$ 238.88	
Programmer 1	\$ 76.12	
Programmer 2	\$ 90.03	
Programmer 3	\$ 103.88	
Programmer Analyst 1	\$ 90.03	
Programmer Analyst 2	\$ 103.88	\$ 103.28
Programmer Analyst 3	\$ 117.67	\$ 117.01
Project Manager	\$ 124.63	
Senior Consultant	\$ 173.10	
Senior Management Consultant	\$ 170.98	
Senior Project Manager	\$ 152.32	\$ 151.45
Senior Subject Matter Expert	\$ 208.75	
Senior Systems Analyst	\$ 131.58	
Senior Technical Writer	\$ 96.94	\$ 96.40
Subject Matter Expert	\$ 197.25	
Systems Analyst	\$ 110.80	
Technical Writer	\$ 83.08	\$ 82.61
Technician 1	\$ 47.54	
Technician 2	\$ 55.99	
Training Support 3 (Lead)	\$ 152.34	

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January 29, 2017 – January 28, 2018

Labor Category	With IFF	
	Contractor Site	Government Site
Administrative Support	\$ 40.42	
Analyst 1	\$ 70.54	
Analyst 2	\$ 80.68	
Analyst 3	\$ 92.93	
Consultant 1	\$ 105.09	
Consultant 2	\$ 119.91	
Consultant 3	\$ 134.08	\$ 114.35
DB Management Specialist 1	\$ 105.85	
DB Management Specialist 2	\$ 119.20	
DB Management Specialist 3	\$ 141.11	
Documentation Specialist	\$ 63.50	
ERP Project Manager 1	\$ 100.76	
ERP Project Manager 2	\$ 111.93	
ERP Project Manager 3	\$ 153.37	
Functional Integration Manager (2)	\$ 108.66	
Hardware/Network Specialist Junior	\$ 37.95	
Hardware/Network Specialist Senior	\$ 59.36	
Information Assurance Support 1	\$ 89.57	
Information Assurance Support 2	\$ 107.65	
Information Assurance Support 3	\$ 132.75	
Internet Specialist 1	\$ 112.91	
Internet Specialist 2	\$ 127.00	
Internet Specialist 3	\$ 141.11	
Management Consultant	\$ 140.41	
Principal Management Executive	\$ 243.42	
Programmer 1	\$ 77.57	
Programmer 2	\$ 91.74	
Programmer 3	\$ 105.85	
Programmer Analyst 1	\$ 91.74	
Programmer Analyst 2	\$ 105.85	\$ 105.24
Programmer Analyst 3	\$ 119.91	\$ 119.23
Project Manager	\$ 127.00	
Senior Consultant	\$ 176.39	
Senior Management Consultant	\$ 174.23	
Senior Project Manager	\$ 155.21	\$ 154.33
Senior Subject Matter Expert	\$ 212.72	
Senior Systems Analyst	\$ 134.08	
Senior Technical Writer	\$ 98.78	\$ 98.23
Subject Matter Expert	\$ 201.00	
Systems Analyst	\$ 112.91	
Technical Writer	\$ 84.66	\$ 84.18
Technician 1	\$ 48.44	
Technician 2	\$ 57.05	
Training Support 3 (Lead)	\$ 155.23	

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January 29, 2018 – January 28, 2019

Labor Category	With IFF	
	Contractor Site	Government Site
Administrative Support	\$ 41.19	
Analyst 1	\$ 71.88	
Analyst 2	\$ 82.21	
Analyst 3	\$ 94.70	
Consultant 1	\$ 107.09	
Consultant 2	\$ 122.19	
Consultant 3	\$ 136.63	\$ 116.52
DB Management Specialist 1	\$ 107.86	
DB Management Specialist 2	\$ 121.46	
DB Management Specialist 3	\$ 143.79	
Documentation Specialist	\$ 64.71	
ERP Project Manager 1	\$ 102.67	
ERP Project Manager 2	\$ 114.06	
ERP Project Manager 3	\$ 156.28	
Functional Integration Manager (2)	\$ 110.72	
Hardware/Network Specialist Junior	\$ 38.67	
Hardware/Network Specialist Senior	\$ 60.49	
Information Assurance Support 1	\$ 91.27	
Information Assurance Support 2	\$ 109.70	
Information Assurance Support 3	\$ 135.27	
Internet Specialist 1	\$ 115.06	
Internet Specialist 2	\$ 129.41	
Internet Specialist 3	\$ 143.79	
Management Consultant	\$ 143.08	
Principal Management Executive	\$ 248.04	
Programmer 1	\$ 79.04	
Programmer 2	\$ 93.48	
Programmer 3	\$ 107.86	
Programmer Analyst 1	\$ 93.48	
Programmer Analyst 2	\$ 107.86	\$ 107.24
Programmer Analyst 3	\$ 122.19	\$ 121.50
Project Manager	\$ 129.41	
Senior Consultant	\$ 179.74	
Senior Management Consultant	\$ 177.54	
Senior Project Manager	\$ 158.16	\$ 157.26
Senior Subject Matter Expert	\$ 216.76	
Senior Systems Analyst	\$ 136.63	
Senior Technical Writer	\$ 100.66	\$ 100.10
Subject Matter Expert	\$ 204.82	
Systems Analyst	\$ 115.06	
Technical Writer	\$ 86.27	\$ 85.78
Technician 1	\$ 49.36	
Technician 2	\$ 58.13	

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Training Support 3 (Lead)	\$ 158.18	
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January 29, 2019 – January 28, 2020

Labor Category	With IFF	
	Contractor Site	Government Site
Administrative Support	\$ 41.97	
Analyst 1	\$ 73.25	
Analyst 2	\$ 83.77	
Analyst 3	\$ 96.50	
Consultant 1	\$ 109.12	
Consultant 2	\$ 124.51	
Consultant 3	\$ 139.23	\$ 118.73
DB Management Specialist 1	\$ 109.91	
DB Management Specialist 2	\$ 123.77	
DB Management Specialist 3	\$ 146.52	
Documentation Specialist	\$ 65.94	
ERP Project Manager 1	\$ 104.62	
ERP Project Manager 2	\$ 116.23	
ERP Project Manager 3	\$ 159.25	
Functional Integration Manager (2)	\$ 112.82	
Hardware/Network Specialist Junior	\$ 39.40	
Hardware/Network Specialist Senior	\$ 61.64	
Information Assurance Support 1	\$ 93.00	
Information Assurance Support 2	\$ 111.78	
Information Assurance Support 3	\$ 137.84	
Internet Specialist 1	\$ 117.25	
Internet Specialist 2	\$ 131.87	
Internet Specialist 3	\$ 146.52	
Management Consultant	\$ 145.80	
Principal Management Executive	\$ 252.75	
Programmer 1	\$ 80.54	
Programmer 2	\$ 95.26	
Programmer 3	\$ 109.91	
Programmer Analyst 1	\$ 95.26	
Programmer Analyst 2	\$ 109.91	\$ 109.28
Programmer Analyst 3	\$ 124.51	\$ 123.81
Project Manager	\$ 131.87	
Senior Consultant	\$ 183.16	
Senior Management Consultant	\$ 180.91	
Senior Project Manager	\$ 161.17	\$ 160.25
Senior Subject Matter Expert	\$ 220.88	
Senior Systems Analyst	\$ 139.23	
Senior Technical Writer	\$ 102.57	\$ 102.00
Subject Matter Expert	\$ 208.71	
Systems Analyst	\$ 117.25	
Technical Writer	\$ 87.91	\$ 87.41
Technician 1	\$ 50.30	

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Technician 2	\$ 59.23	
Training Support 3 (Lead)	\$ 161.19	

January 29, 2020 – January 28, 2021

Labor Category	With IFF	
	Contractor Site	Government Site
Administrative Support	\$ 42.77	
Analyst 1	\$ 74.64	
Analyst 2	\$ 85.36	
Analyst 3	\$ 98.33	
Consultant 1	\$ 111.19	
Consultant 2	\$ 126.88	
Consultant 3	\$ 141.88	\$ 120.99
DB Management Specialist 1	\$ 112.00	
DB Management Specialist 2	\$ 126.12	
DB Management Specialist 3	\$ 149.30	
Documentation Specialist	\$ 67.19	
ERP Project Manager 1	\$ 106.61	
ERP Project Manager 2	\$ 118.44	
ERP Project Manager 3	\$ 162.28	
Functional Integration Manager (2)	\$ 114.96	
Hardware/Network Specialist Junior	\$ 40.15	
Hardware/Network Specialist Senior	\$ 62.81	
Information Assurance Support 1	\$ 94.77	
Information Assurance Support 2	\$ 113.90	
Information Assurance Support 3	\$ 140.46	
Internet Specialist 1	\$ 119.48	
Internet Specialist 2	\$ 134.38	
Internet Specialist 3	\$ 149.30	
Management Consultant	\$ 148.57	
Principal Management Executive	\$ 257.55	
Programmer 1	\$ 82.07	
Programmer 2	\$ 97.07	
Programmer 3	\$ 112.00	
Programmer Analyst 1	\$ 97.07	
Programmer Analyst 2	\$ 112.00	\$ 111.36
Programmer Analyst 3	\$ 126.88	\$ 126.16
Project Manager	\$ 134.38	
Senior Consultant	\$ 186.64	
Senior Management Consultant	\$ 184.35	
Senior Project Manager	\$ 164.23	\$ 163.29
Senior Subject Matter Expert	\$ 225.08	
Senior Systems Analyst	\$ 141.88	
Senior Technical Writer	\$ 104.52	\$ 103.94
Subject Matter Expert	\$ 212.68	
Systems Analyst	\$ 119.48	
Technical Writer	\$ 89.58	\$ 89.07

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Technician 1	\$	51.26	
Technician 2	\$	60.36	
Training Support 3 (Lead)	\$	164.25	

**Target Systems
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Products

MANUFACTURER NAME	MFR PART NO	PRODUCT NAME	PRODUCT DESCRIPTION	UOI	GSA PRICE	WARRANTY	COO
ATS Group	GPE-AIX	Galileo Performance Explorer	AIX Agent	Per host/ annual	\$287.14	None	USA
ATS Group	GPE-SOL	Galileo Performance Explorer	Solaris Agent	Per host/ annual	\$382.85	None	USA
ATS Group	GPE-LIN	Galileo Performance Explorer	Linux Agent	Per host/ annual	\$239.79	None	USA
ATS Group	GPE-WIN	Galileo Performance Explorer	Windows Agent	Per host/ annual	\$239.79	None	USA
ATS Group	GPE-STOR10T	Storage Agents	< 10TB	Per host/ annual	\$2,010.97	None	USA
ATS Group	GPE-STOR20T	Storage Agents	< 20TB	Per host/ annual	\$2,821.00	None	USA
ATS Group	GPE-STOR50T	Storage Agents	20-50TB	Per host/ annual	\$5,637.97	None	USA
ATS Group	GPE-STOR100T	Storage Agents	50-100TB	Per host/ annual	\$9,062.97	None	USA
ATS Group	GPE-STOR200T	Storage Agents	100-200TB	Per host/ annual	\$16,624.00	None	USA
ATS Group	GPE-STOR300T	Storage Agents	200-300TB	Per host/ annual	\$22,166.26	None	USA
ATS Group	GPE-STOR1P	Storage Agents	301TB-1PB	Per host/ annual	\$48,355.97	None	USA
ATS Group	GPE-STOR2P	Storage Agents	1-2PB	Per host/ annual	\$78,581.98	None	USA
ATS Group	GPE-STOR2+P	Storage Agents	>2PB Special Bid	Per host/ annual	\$116,599.18	None	USA

USA Commitment To Promote
Small Business Participation
Procurement Programs

PREAMBLE

(Name of Company) provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact Mr. Matthew M. Nielsen , (717) 795-8646, mmnielsen@target-sys.com, fax (717) 795-8961.

Best Value
Blanket Purchase Agreement
Federal Supply Schedule

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

Ordering Activity Date

Contractor Date

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BPA NUMBER _____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

Basic Guidelines For Using “Contractor Team Arrangements”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.