Pricelist current through Modification #PO-0020, dated January 31, 2021.

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAAdvantage.gov

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.
CUSTOMER INFORMATION:

1. Awarded Special Item Number(s):

<table>
<thead>
<tr>
<th>SIN</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Information Technology Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: Not Applicable.

1c. Descriptions of all corresponding commercial job titles with experience, functional responsibility and education are provided beginning on page 5.

2. Maximum Order: For SIN 54151S - $500,000
   For SIN OLM - $250,000

3. Minimum Order: $100

4. Geographic Coverage (delivery Area): Domestic

5. Point(s) of production (city, county, and state or foreign country): N/A

6. Discount from list prices or statement of net price: Government Net Prices (discounts already deducted.)

7. Quantity Discount: None

8. Prompt Payment Terms: Net 30
   Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions

9. Foreign items (list items by country of origin): None

10a. Time of Delivery (Contractor insert number of days): BroadPoint Federal, Inc. shall deliver or perform services in accordance with the terms negotiated in an agency’s order.

10b. Expedited Delivery: Consult with Contractor

10c. Overnight/2-Day Delivery: Consult with Contractor

10d. Urgent Requirements: Consult with Contractor

11. FOB Point: Destination
12a. Ordering Address: BroadPoint Federal, Inc.
    Attn: GSA Orders
    3 Bethesda Metro Center, Suite 700
    Bethesda, Maryland 20814

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket
     Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment Address: BroadPoint Federal, Inc.
    Attn: Accounts Receivable
    3 Bethesda Metro Center, Suite 700
    Bethesda, Maryland 20814

14. Warranty Provisions: Contractor’s Standard Warranty

15. Export Packing charges: Not applicable

16. Terms and conditions of rental, maintenance, and repair: Not applicable

17. Terms and conditions of installation: Not applicable

28a. Terms and conditions of repair parts: Not applicable

28b. Terms and conditions for any other services: Not applicable

19. List of service and distribution points: Not applicable

20. List of participating dealers: Not applicable

21. Preventive maintenance: Not applicable

22a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: Not
     applicable

22b. Section 508: Contact BroadPoint Federal, Inc. for compliance information. The EIT standards can
     be found at: http://www.section508.gov

23. Unique Entity Identifier (UEI) Number: 103154832

24. BroadPoint Federal, Inc. is registered in the System for Award Management (SAM) database.
<table>
<thead>
<tr>
<th>Labor Category</th>
<th>01/31/2020 – 01/30/2021</th>
<th>01/31/2021 – 01/30/2022</th>
<th>01/31/2022 – 01/30/2023</th>
<th>01/31/2023 – 01/30/2024</th>
<th>01/31/2024 – 01/30/2025</th>
<th>01/31/2025 – 01/30/2026</th>
</tr>
</thead>
<tbody>
<tr>
<td>Practice Director</td>
<td>$193.94</td>
<td>$198.79</td>
<td>$203.76</td>
<td>$208.85</td>
<td>$214.07</td>
<td>$219.43</td>
</tr>
<tr>
<td>Project Manager</td>
<td>$174.05</td>
<td>$186.33</td>
<td>$190.99</td>
<td>$195.76</td>
<td>$200.66</td>
<td>$205.67</td>
</tr>
<tr>
<td>Senior Principal Applications Consultant</td>
<td>$159.19</td>
<td>$186.48</td>
<td>$191.14</td>
<td>$195.92</td>
<td>$200.82</td>
<td>$205.84</td>
</tr>
<tr>
<td>Senior Principal Applications Technologist</td>
<td>$159.19</td>
<td>$171.99</td>
<td>$176.29</td>
<td>$180.70</td>
<td>$185.21</td>
<td>$189.84</td>
</tr>
<tr>
<td>Principal Applications Consultant</td>
<td>$139.44</td>
<td>$151.59</td>
<td>$155.38</td>
<td>$159.26</td>
<td>$163.24</td>
<td>$167.32</td>
</tr>
<tr>
<td>Principal Applications Technologist</td>
<td>$139.44</td>
<td>$151.59</td>
<td>$155.38</td>
<td>$159.26</td>
<td>$163.24</td>
<td>$167.32</td>
</tr>
<tr>
<td>Associate Consultant</td>
<td>$119.49</td>
<td>$129.90</td>
<td>$133.15</td>
<td>$136.48</td>
<td>$139.89</td>
<td>$143.39</td>
</tr>
</tbody>
</table>
**Labor Category Descriptions**

**Practice Director**

**Principal Duties:** Responsible for positioning ERP-related software application consulting services including but not limited to new business, client relationships, corporate infrastructure, and personnel. Provides direction to line managers and is responsible for strategic initiatives regarding software application implementation, programming and support. This role serves as key liaison between customer and partner C-level management.

**Minimum Education:** BA/BS or higher in Computer Science, Information Systems, Business Administration, Accounting, or related fields.

**Experience:** Minimum of ten (10) years management experience in the following areas: delegation, team development, personnel development, and performance management. Experience with implementation of product vendor methodologies, including: process re-engineering, and quality assurance approaches. Experience with management of bid and contract processes. Experience managing projects with diverse teams including employees and subcontractors. Possesses a working knowledge of Microsoft applications, Oracle applications and/or IBM-based applications, 3rd party technology, interfaces, and a strong understanding of line of business or industry.

**Project Manager**

**Principal Duties:** Directs the performance of a variety of related projects, which may be organized by technology, program, or client focusing on Oracle and/or Microsoft enterprise resource planning applications. Oversees the technology development and/or application, marketing, and resource allocation within program client base. Responsible for developing new business and the management of client relationships. Responsible for the technical, contractual, financial, and administrative aspects of the engagement. Represents the company and works with the customer to meet all project obligations. Organizes project tasks and assigns tasks to available resources. Monitors task activity to ensure successful completion of tasks. Assesses resource requirements and leveling. Identifies project risks and works with customer management to resolve issues. Responsible for overseeing the system design and implementation, system testing, execution, and performance during the adoption of the application.

**Minimum Education:** BA/BS or higher in Computer Science, Information Systems, Business, Business Administration, Accounting or, or related field fields and/or equivalent experience

**Experience:** Minimum of six (6) years.
Senior Principal Applications Consultant

**Principal Duties:** Provides senior functional guidance in the application configuration and functional use of enterprise applications. Responsible for identifying and documenting all specific functional requirements associated with implementing the application. Develops a comprehensive functional description of current and future system and process requirements through structured interviews, fit/gap sessions, focus groups, documentation review and other data gathering techniques. Interfaces with technical personnel to identify specific system requirements and risks. Works directly with client functional staff members to identify specific application views and data requirements to ensure that the final system incorporates required functionality. Applies Business Process Re-engineering to design, develop, and test the Oracle or Microsoft packaged applications. Possesses a strong knowledge of Oracle and/or Microsoft products and implementation methodologies. Provides support for integrating third party products and internally developed systems to the Oracle or Microsoft applications.

**Experience:** Minimum of six (6) years.

**Minimum Education:** BA/BS in Computer Science, Information Systems, or related field.

Senior Principal Applications Technologist

**Principal Duties:** Provides senior technical guidance in the use of technology as related to the use of enterprise applications. Demonstrate expertise in the use of Oracle and/or Microsoft and 3rd party technology for core consulting and maintain knowledge of latest and upcoming releases of application and database core technology. Develop expert technical solutions to support customer business objectives. Develop detailed plans and technical approaches for projects. Delegate to and manage technical project teams. Contributes expert, strategic technical knowledge to highly technical portions of bids. Demonstrates expert understanding of trends in technology and possible applications of new technology in clients’ business strategies and goals.

**Experience:** Minimum of six (6) years.

**Minimum Education:** BA/BS in Computer Science, Information Systems, or related field.

Principal Applications Consultant

**Principal Duties:** Provides functional guidance in the use of technology as related to the use of enterprise applications. Demonstrate expertise in the use of Oracle and/or Microsoft and 3rd party technology for core consulting and maintain knowledge of latest and upcoming releases of application technology. Develops expert technical solutions to support customer business objectives.

**Minimum Education:** BA/BS in Computer Science, Information Systems or related field.

**Experience:** Minimum of four (4) years.
**Principal Applications Technologist**

**Principal Duties:** Provides senior technical guidance in the use of technology as related to the use of enterprise applications. Demonstrates expertise in the use of Oracle and/or Microsoft and 3rd party technology for core consulting and maintain knowledge of latest and upcoming releases of application and database core technology. Develops expert technical solutions to support customer business objectives. Demonstrates expert understanding of trends in technology and possible applications of new technology in clients’ business strategies and goals.

**Minimum Education:** BA/BS in Computer Science, Information Systems, or related field.

**Experience:** Minimum of four (4) years.

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**Associate Consultant**

**Principal Duties:** Applying BPR to design, develop, configure, and test Oracle and/or Microsoft applications and tools. Gather and document functional and technical requirements using standard Oracle and/or Microsoft methodologies. Test, debug, and refine application software to produce production-ready product. Work as a member of a large, integrated, cross functional team.

**Experience:** Minimum of two (2) years.

**Minimum Education:** BA/BS in Computer Science, Information Systems, or related field of study.

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**Experience & Degree Substitution Equivalencies**

Experience exceeding the minimum shown may be substituted for education. Likewise, education exceeding the minimum shown may be substituted for experience.

<table>
<thead>
<tr>
<th>Equivalent Degree</th>
<th>Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Associate’s</td>
<td>2 years relevant experience</td>
</tr>
<tr>
<td>Bachelor’s</td>
<td>Associate’s degree + 2 years relevant experience or 4 years relevant experience</td>
</tr>
<tr>
<td>Master’s</td>
<td>Bachelor’s plus 2 years relevant experience or Associate’s degree + 4 years relevant experience or 6 years relevant experience</td>
</tr>
<tr>
<td>PhD</td>
<td>Master’s + 2 years relevant experience, or Bachelor’s + 4 years relevant experience or 8 years relevant experience</td>
</tr>
</tbody>
</table>