

**AUTHORIZED FEDERAL SUPPLY SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**



EPMS BACKGROUND

EPM Solutions (EPMS) is headquartered in San Ramon California. EPM Solutions mission is to improve corporate performance and stakeholder satisfaction by implementing industry leading Project Portfolio Management Best Practices with tools that support them. The company was founded in 1994.

EPM Solutions is a Microsoft Gold Certified Partner specializing in Enterprise Project Management with Project Server & SharePoint. The company is also a Project Management Institute Registered Education Partner and can provide PMI PDU credits for their training courses. EPMS also belongs to a select group of Microsoft partners for their outstanding achievements – Microsoft Premier Project Solution Partner.¹

EPMS PRACTICE SPECIALTIES

EPMS offers the most comprehensive selection of Microsoft Project training courses and have a wealth of experience in helping companies achieve successful Project implementations.

EPM Solutions has expertise in a number of areas that include the following:

- Microsoft Office Project Server & Six Sigma Accelerator
 - Installation, Design, Training, Deployment, Customization, Support & Hosting
- Microsoft SharePoint Portal
 - Installation, Design, Training, Deployment, Customization, Support & Hosting
- Training
 - Role-based Project and Project Server Training
 - Portfolio Management, Project Management & PMP Training
- PMO Governance
 - Portfolio, Project and Program Management
 - Performance Management - Balanced Scorecard, Process and Outcome Measures
 - Strategic Planning, Alignment, and Deployment
 - Process Mapping and Procedure Development
 - Core Competency Evaluation
 - Risk Management
 - Reliability Program Development

¹ Premier Solution Providers are a select group with extensive experience deploying, configuring, and developing Microsoft Project-based solutions for a wide variety of customers, ranging from enterprise-class to medium businesses. With a national or regional geographic focus, Premier Solution Providers have attained this status by invitation due to an exemplary, customer-centric approach to implementing and customizing Project Management solutions with Microsoft Project. Premier Solution Providers are members of the [Microsoft Certified Partner program](#).

Document Management
Management Offsite Facilitation
Business Continuity Management & Cycle Time Improvement

EPMS CREDENTIALS & STRENGTHS

1. **Uncommon Expertise** - EPM Solutions and staff have implemented over 70 MS EPM Solutions over the past four years.
2. **Superior Domain Experience & Support** – Our staff architected a 10,000 user capacity Project Server hosting facility with full redundancy thus giving our staff the knowledge and experience to deal with the simple to complex configurations. Whatever the complexity of your EPM deployment needs, our staff can assist you to grow your system.
3. **Customer Funding** – We offer several ways for customers to get more value from their consulting dollar. If you have Microsoft Software Assurance Vouchers, we can accept them providing you with lower cost training. If you purchase your Project Server licenses from us we can offer a rebate up to 80% of profits in professional services consulting.
4. **Public Project Server Boot Camp** – We offer a five day training on using and administering Project Server held monthly in San Francisco.
5. **Instant EPM** – Proprietary technology that allows Project Server to be installed in an hour instead of days fully featured and tested.
6. **EPM Report Manager** – Project Server extension to Portfolio Analyzer that allows sophisticated reports to be created in an hour that use to take days to create in MS SQL Reporting Services.
7. **Customization Expertise** - We have reverse engineered Project Server to develop an automatic project server provisioning system, providing our staff with outstanding knowledge in the design, operation and fault correction of the product. Our technical staff has created custom line-of-business application integrations to Share Point and Project Server.
8. **Customer Satisfaction Guarantee** – Complete satisfaction with outstanding quality and fast time-to-market.
9. **Total Solution Provider** – Integrated Training, Consulting & Hosting and consequently “No finger pointing issues. Your risk is lowered in using a single vendor. We are the only vendor that has their own Project Server Hosting service together with deployment consulting and training.
10. **PMI PDU Credits** – EPM Solutions is a PMI Global Registered Education Partner and offers 7 PDU credits per full day of training.
11. **Certified Staff** - EPM Solutions staff members hold numerous certifications including: PMI PMP (Project Management Professional), MCT (Microsoft Certified Trainer), MCSD (Microsoft Certified Software Developer), and MCSE (Microsoft Certified System Engineer).
12. **Extensive Training Catalog** - Comprehensive training courses for Project tools and Project & Portfolio Management. EPM Solutions provides Project Management Institute PDU credits for its classes.
13. **Microsoft MOC2732 – Planning and Designing an Enterprise Project Management Solution Course** – One of the few MS Gold Project Partners who are authorized to teach this..
14. **Lower Risk** – With our single focus on Enterprise Project Management Solutions, we provide total solutions from one company, deep expertise, and satisfied Customer referrals. Accordingly, your risk is significantly lowered by working with EPM Solutions.

APPLICABLE SIN FOR THIS PRICE LIST

Special Item No. 132-33 Perpetual Software Licenses
Special Item No. 132-34 Maintenance of Software
Special Item No. 132-50 Training Courses

Prices are Current, Accurate, and Complete (6/1/2014)

Special Item No. 132-51 Information Technology Professional Services

Note: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

SIN 132-33 - PERPETUAL SOFTWARE LICENSES

FSC CLASS 7030 - INFORMATION TECHNOLOGY SOFTWARE

Microcomputers

Operating System Software

Application Software

Utility Software

NOTE: Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

SIN 132-34 - MAINTENANCE OF SOFTWARE

SIN 132-50 - TRAINING COURSES FOR INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE (FPDS Code U012)

SIN 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS Code D301 IT Facility Operation and Maintenance

FPDS Code D302 IT Systems Development Services

FPDS Code D306 IT Systems Analysis Services

FPDS Code D307 Automated Information Systems Design and Integration Services

FPDS Code D308 Programming Services

FPDS Code D311 IT Data Conversion Services

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.



EPM Solutions, LLC

2440 Camino Ramon, Ste 275, San Ramon, CA 94583

Prices are Current, Accurate, and Complete (6/1/2014)

EPM Solutions, LLC GS35F0209S

888-822-8246

<http://www.epmsolutions.net>

Contract Number: ___**GS35F0209S**___

Period Covered by Contract: ___**Feb 1, 2011 to Jan 31 2016**___

**General Services Administration
Federal Supply Service**

Pricelist current through Modification #_____, dated _____.

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

Prices are Current, Accurate, and Complete (6/1/2014)

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INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Supply Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. Geographic Scope of Contract:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

For Special Item Number 132-53 Wireless Services ONLY, if awarded, list the limited geographic coverage area:

2. Contractor's Contract Administration, Ordering Address and Payment Information:

CONTRACT ADMINISTRATION

Yumei (Sophia) Zhou
2440 Camino Ramon, ste 275
San Ramon, CA 94583
Phone: 888-822-8246

ORDERING INFORMATION

Orders
EPM Solutions, LLC
2440 Camino Ramon, ste 275
San Ramon, CA 94583
888-822-8246 (Phone & Fax)
www.epmsolutions.net

PAYMENT INFORMATION

Accounts Payable
EPM Solutions, LLC
2440 Camino Ramon, ste 275
San Ramon, CA 94583
888-822-8246 (Phone & Fax)
www.epmsolutions.net

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

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The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

Support: 888-822-8246 x2

Ordering: 888-822-8246 x1

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. Statistical Data for Government Ordering Office Completion of Standard Form 279:

Block 9: G. Order/Modification Under Federal Schedule

Block 16: Data Universal Numbering System (DUNS) Number: **14-595-4637**

Block 30: Type of Contractor - **A. Small Disadvantaged Business**

Block 31: Woman-Owned Small Business - **YES**

Block 36: Contractor's Taxpayer Identification Number (TIN): **36-4543072**

4a. CAGE Code: 438V6

4b. Contractor has registered with the Central Contractor Registration Database.

5. FOB Destination – **FOB Destination will be to 48 contiguous states and the District of Columbia including Alaska, Hawaii and Puerto Rico.** Electronic distribution available for some products.

6. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-33	Negotiated with Agency
132-34	Negotiated with Agency
132-50	Negotiated with Agency
132-51	Negotiated with Agency

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

c. Expedite Delivery: Negotiated per Agency Request

7. Discounts: Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: Net 30 days
- b. Quantity Discounts – None
- c. Dollar Volume: \$150k thru \$250k (2%) \$300k thru \$400k(3%) Training Only
- d. Government Educational Institutions: n/a
- e. **Other – n/a**

8. Trade Agreements Act of 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. Statement Concerning Availability of Export Packing:

Not Applicable

10. Small Requirements: The minimum dollar value of orders to be issued is \$100.

11. Maximum Order (All dollar amounts are exclusive of any discount for prompt payment.)

a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:

Special Item Number 132-3 - Leasing of Product
Special Item Number 132-4 – Daily / Short Term Rental
Special Item Number 132-8 - Purchase of Equipment
Special Item Number 132-12 – Maintenance of Equipment, Repair Service, and Repair Parts/Spare Parts
Special Item Number 132-32 - Term Software Licenses
Special Item Number 132-33 - Perpetual Software Licenses
Special Item Number 132-34 – Maintenance of Software
Special Item Number 132-51 - Information Technology (IT) Professional Services
Special Item Number 132-52 - Electronic Commerce (EC) Services
Special Item Number 132-53 – Wireless Services
Special Item Number 132-60 – Authentication Products and Services

b. The Maximum Order value for the following Special Item Numbers (SINs) is \$25,000:

Special Item Number 132-50 - Training Courses

12. ORDERING PROCEEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. **FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.**
- b. **FAR 8.405-2 Ordering procedures for services requiring a statement of work.**

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS

REQUIREMENTS: ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or

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Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS): Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)

(a) *Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.*

(b) *Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.*

NOTE: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.

(c) *Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.*

(d) *Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.*

(e) *Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.*

(f) *Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.*

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(g) *Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.*

(h) *Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.*

(i) *Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.*

(j) **Availability of Funds:** Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

15. **CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES:** Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

16. GSA Advantage!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, only if-

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

NONE

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if

the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

Not Applicable

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

(a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

(b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

(1) For such period as the laws of the State in which this contract is to be performed prescribe; or

(2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324).

28. INDUSTRIAL FUNDING FEE

IFF Point of Contact: In accordance with the IFF Clause GSAR 552.238-74(July 2003), EPM Solutions Inc., has agreed to the Industrial Funding Fee of .75%

72A Contact.for Sales Reporting:

Yumei (Sophia) Zhou
2440 Camino Ramon, ste 275
San Ramon, CA 94583
Phone: 888-822-8246, 408-863-1316

29. PRICE REDUCTION CLAUSE

In accordance with the Price Reduction Clause GSAR 552.238-75, the price reduction will be predicated against Corporate customers. (Strotzman, School Link, Vernier Networks, Lockheed Martin, CUNA Mutual Insurance).

30. ECONOMIC PRICE ADJUSTMENT

In accordance with clause 552.216-70, (SEP 199), the contractor may request price increases to be effective on or after the first 12 months of the contract period shall not exceed 4%, of the contract unit price in effect at the end of the preceding 12 month period.

**TERMS AND CONDITIONS APPLICABLE TO
PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33) AND
MAINTENANCE (SPECIAL ITEM NUMBER 132-34) OF GENERAL PURPOSE
COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE**

1. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. GUARANTEE/WARRANTY

- a) **Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.**

Ninety (90) Days on Media Only

- b) **The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.**
- c) **Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.**

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

3. TECHNICAL SERVICES

The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number 888-822-8246 for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from 8:00 am to 6:00 pm PST.

4. SOFTWARE MAINTENANCE

- a. Software maintenance service shall include the following:

For most publishers, the right to make a copy of the latest version of software for number of licenses covered by maintenance, updates, bug fixes.

b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). **PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.**

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5. PERIODS OF MAINTENANCE (132-34)

- a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.
- b. Maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.
- c. Annual Funding. When annually appropriated funds are cited on an order maintenance, the period of the maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the term licenses and/or maintenance orders citing the new appropriation shall be required, if the maintenance is to be continued during any remainder of the contract period.
- d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.
- e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the maintenance is to be terminated at that time. Orders for the continuation of the maintenance will be required if the maintenance is to be continued during the subsequent period.

8. UTILIZATION LIMITATIONS - (132-32, 132-33, AND 132-34)

- a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.
- b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:
 - (1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.
 - (2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.
 - (3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.
 - (4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of

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benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

(5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

9. SOFTWARE CONVERSIONS - (132-32 AND 132-33)

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system , or from one computer system to another. Under a perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version. Under a term license (132-32), conversion credits which accrued while the earlier version was under a term license shall carry forward and remain available as conversion credits which may be applied towards the perpetual license price of the new version.

10. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

11. RIGHT-TO-COPY PRICING

The Pricelist reflects a discounted price for a right-to-copy license.

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL
INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE
(SPECIAL ITEM NUMBER 132-50)**

1. SCOPE

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

3. TIME OF DELIVERY

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

4. CANCELLATION AND RESCHEDULING

- a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
- b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

5. FOLLOW-UP SUPPORT

The Contractor agrees to provide each student with unlimited telephone support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

6. PRICE FOR TRAINING

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

7. INVOICES AND PAYMENT

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

8. FORMAT AND CONTENT OF TRAINING

- a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b. ****If applicable**** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.
- c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.
- d. The Contractor shall provide the following information for each training course offered:

Course Number	Course Name	Description	Course Length (Days)	Location
EPMS-PMP	PMP EXAM PREPARATION	This five-day accelerated course is geared toward participants who seek to kick-start their preparations for the PMP (R) exam. Focus on the five PMBOK (R) Guide processes and the nine knowledge areas, as well as the critical topic of professional responsibility. CUSTOMIZABLE. 12 Students. Location: Customer site.	5	Customer
EPMS-DA	PROJECT DESKTOP, ADVANCED	Project Desktop, Advanced, 2 days, on-site, up to 12 students. Location: Customer site.	2	Customer
EPMS_DI	PROJECT DESKTOP, INTERMEDIATE	Project Desktop, Intermediate, 2 days, on-site, up to 12 students. Location: Customer site.	2	Customer
EPMS-PF	PROJECT FUNDAMENTALS,	Project Fundamentals, 1 day, on-site, up to 12 students. Location: Customer site.	1	Customer
EPMS-BC	PROJECT SERVER BOOT CAMP, 5 DAYS, ON-SIT	Project Server Boot Camp, 5 days, on-site, up to 12 students. Location: Customer site.	5	Customer
EPMS-BCP	PROJECT SERVER BOOT CAMP, 5 DAYS, PUBLIC	Project Server Boot Camp, 5 days, Public, per student. Location: Customer site.	5	Vendor
EPMS-EX	PROJECT SERVER FOR EXECUTIVES, 1 DAY, ON	Project Server for Executives, 1 day, on-site, up to 12 students. Location: Customer site.	1	Customer
EPMS-PA	PROJECT SERVER FOR PROJECT ADMINISTRATOR	Project Server for Project Administrators, 3 days, on-site, up to 12 students. Location: Customer site.	3	Customer
EPMS-PAP	PROJECT SERVER FOR PROJECT ADMINISTRATOR	Project Server for Project Administrators, 3 days, Public, per student. Location: Customer site.	3	Vendor
EPMS-PMP	PROJECT SERVER FOR PROJECT MANAGERS	Project Server for Project Managers, 2 day, Public, per student. Location: Customer site.	2	Vendor
EPMS-PM2	PROJECT SERVER FOR PROJECT MANAGERS	Project Server for Project Managers, 2 day, on-site, up to 12 students. Location: Customer site.	2	Customer
EPMS-PM3	PROJECT SERVER FOR PROJECT MANAGERS	Project Server for Project Managers, 3 day, on-site, up to 12 students. Location: Customer site.	3	Customer
EPMS-RM	PROJECT SERVER FOR RESOURCE MANAGERS	Project Server for Resource Managers, 1 day, on-site, up to 12 students. Location: Customer site.	1	Customer

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EPMS-TM	PROJECT SERVER FOR TEAM MEMBERS	Project Server for Team Members, 1 day, on-site, up to 12 students. Location: Customer site.	1	Customer
EPMS-PLN	PROJECT SERVER PLANNING WORKSHOP,	Project Server Planning Workshop, 3 days, on-site, up to 12 students. Location: Customer site.	3	Customer
EPMS-PPLN	PROJECT SERVER PLANNING WORKSHOP,	Project Server Planning Workshop, 3 days, Public, per student. Location: Customer site.	3	Customer
EPMS-V1	PROJECT SERVER VISIONING WORKSHOP,	Project Server Visioning Workshop, 1 day, on-site, up to 12 students (2 trainers) . Location: Customer site.	1	Customer
EPMS-V2	PROJECT SERVER VISIONING WORKSHOP,	Project Server Visioning Workshop, 2 day, on-site, up to 12 students (2 trainers) . Location: Customer site.	2	Customer
EPMS-A+	COMPTIA A	Preparing for the CompTIA A+ Certification Exam . 5 Day Courses (Monday-Friday). Up to 10 student pricing. CUSTOMIZABLE. 12 Students. Location: Customer site.	5	Customer
EPMS-NETWORK+	COMPTIA NETWORK+, 12 STUDENTS, ONSITE	CompTIA Network+Preparation Course, Exam Voucher and Exam. CUSTOMIZABLE. 12 Students. Location: Customer site.	5	Customer
EPMS-SECURITY+	COMPTIA SECURITY	CompTIA Security+Preparation Course, Exam Voucher and Exam. CUSTOMIZABLE. 12 Students. Location: Customer site.	5	Customer
EPMS-ICND1	Cisco - ICND PART 1	5L (DA), Upon completion of this course, you should be able to: Describe how networks function, identifying major components, function of network components and the Open System Interconnection (OSI) reference model. Using the host-to-host packet delivery process, describe issues related to increasing traffic on an Ethernet LAN and identify switched LAN technology solutions to Ethernet networking issues. Describes the reasons for extending the reach of a LAN and the methods that can be used with a focus on RF wireless access. Describes the reasons for connecting networks with routers and how routed networks transmit data through networks using TCP / IP. Describe the function of Wide Area Networks (WANs), the major devices of WANs, and configure PPP encapsulation, static and dynamic routing, PAT and RIP routing. CUSTOMIZABLE. 12 Students. Location: Customer site.	5	Customer
EPMS-ICND2	Cisco - ICND PART 2	ICND2 course builds on the foundation provided by ICND1 (CCENT), providing a technical foundation for other Cisco curriculums. This course not only delivers essential information needed to pass the CCNA certification exams, but it also includes hands-on reinforcement to ensure	5	Customer

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		that you add skills and not just knowledge. New CCNA Requirements: The CCNA certification requirements are covered in two courses: ICND1 (CCENT) and ICND2. Certification is obtained by passing the ICND1 (CCENT) and the ICND2 tests or by passing a combined CCNA test 640-802. CUSTOMIZABLE. 12 Students. Location: Customer site.		
EPMS-IIUC	Cisco - IMPLEMETING CISCO IOS BASED UNIFIED COMM	This course provides the skills and knowledge necessary to implement a Cisco IOS Unified Communications solution. You will learn the basics of traditional telephony as well as Voice over IP (VoIP) fundamentals, including various VoIP protocols. You will learn to configure Cisco Unified Communications Manager Express (CUCME) and implement and troubleshoot Cisco Unity Express (CUE). You will also explore the configuration of the Cisco Smart Business Communications System (UC500 Series). CUSTOMIZABLE. 12 Students. Location: Customer site.	5	Customer
EPMS-GWGK	Cisco - IMPLEMENTING CISCO VOICE GATEWAYS AND GATEKEEPERS	This advanced Authorized Cisco course covers the in-depth and important topics needed to implement Cisco Voice Gateways and Gatekeepers in Enterprise or Service Provider environments with CallManager and Cisco Unity. CUSTOMIZABLE. 12 Students. Location: Customer site.	5	Customer
EPMS-CIPT1	Cisco - Cisco IP Telephony Part 1 (CIPT1) v6.0	Implementing Cisco Unified Communications IP Telephony Part 1 (CIPT1) v6.0 prepares you for installing and configuring, a Cisco Unified Communications Manager solution in a single site. This course focuses primarily on Cisco Unified Communications Manager Release 6.0, the call routing and signaling component for the Cisco Unified Communications solution. This course includes lab activities in which you will perform post installation tasks, configure Cisco Unified Communications Manager and switches, implement Media Gateway Control Protocol (MGCP) gateways; and build dial plans to place on-net and off-net phone calls. You will also implement media resources, Lightweight Directory Access Protocol (LDAP) and voice mail integration as well as numerous user telephone features. CUSTOMIZABLE. 12 Students. Location: Customer site.	5	Customer
EPMS-CIPT2	Cisco - IP Telephony Part 2 (CIPT2) v6.0	The Cisco IP Telephony Part II course focuses on Cisco CallManager advanced features and options. These features include point-to-point video calls for appropriate video enabled endpoints as well as video conferencing, Cisco CallManager Attendant Console, IP Softphone and extension Mobility, security features for hardening of applications and hardware for VoIP, and command-line tools and monitoring devices that Cisco provides for	5	Customer

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		troubleshooting voice and data networks. CUSTOMIZABLE. 12 Students. Location: Customer site.		
EPMS-CS-TUC	Cisco - Troubleshooting Cisco Unified Communications Systems (TUC)	Troubleshooting Cisco Unified Communications Systems (TUC) v1.0 equips network professionals with the knowledge and skills required to troubleshoot Unified Communications Systems / solutions in Enterprise, Mid-Market, and Commercial deployments. TUC teaches troubleshooting methodology, triage, resources, tools and fixes at the integrated System / Solution level, and for components (such as Cisco Unified Call Manager, Cisco Unity, videoconferencing, and infrastructure). CUSTOMIZABLE. 12 Students. Location: Customer site.	5	Customer
EPMS-CVOICE	Cisco - Voice Over IP (CVOICE)	CVOICE lays the foundation for gaining hand-on skills and significant understanding of packet telephony by presenting the technologies that are common for both Enterprise and Service Provider students. The course also teaches students how to use the available Cisco tools to find the information needed to accomplish their everyday tasks. Since no two networks are alike, this approach enables a student to apply the knowledge gained in this course to their specific needs. CUSTOMIZABLE. 12 Students. Location: Customer site.	5	Customer
EPMS-CCNA BC	Cisco - CCNA BOOTCAMP	The CCNA Boot camp is an instructor led, compressed five day course focusing on learning job tasks, skills and knowledge expected of a CCNA. CCNA Bootcamp combines the course curriculum of the Interconnecting CISCO Network Devices (ICND 1) and ICND . CUSTOMIZABLE. 12 Students. Location: Customer site.	5	Customer
EPMS-BCCM	PROJECT SERVER BOOT CAMP COURSE MATERIAL	Project Server Boot Camp Course Material per student. Location: Customer site.	1	TBD
EPMS-CC	COURSE CUSTOMIZATION, DAILY RATE	Course Customization, daily rate	1	

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e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.

9. "NO CHARGE" TRAINING

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

None

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)**

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional apply exclusively to IT Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with

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its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services–Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

9. INDEPENDENT CONTRACTOR

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

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“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003)) applies to labor-hour orders placed under this contract.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT SERVICES AND PRICING

Title Senior EPM Program Manager

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Minimum/General Experience	The Senior Project Management System Specialist shall have at least at least fifteen years experience implementing project management systems. This experience shall include expert knowledge of the discipline and techniques of project management, development of processes and procedures, risk assessment and mitigation, change control, and tool implementation.
Functional Responsibility	This individual will be the primary client contact and will assist in the strategic planning for the implementation of the project management system.
Minimum Education	Bachelors with PMI PMP Certification, MBA or equivalent
Title	Senior EPM Architect
Minimum/General Experience	The Technical Specialist will have experience working with installation of software and hardware. This individual will have experience addressing security issues, database issues, and network configuration issues, as well as having experience in balancing software/hardware/network performance and configuration. The specialist will have experience in enterprise software implementation with an emphasis on web configuration. This person will have a minimum of 15 years experience with software development, network and system administration
Functional Responsibility	This individual will be primary technical contact and will install, configure, test and support product.
Minimum Education	Bachelors, Microsoft certification or equivalent
Title	Senior EPM Developer
Minimum/General Experience	The Technical Specialist will have experience working with extending Microsoft Project, Server, Microsoft Project and interfaces aforementioned to enterprise applications. Will have five+ year experience in sharepoint or project server development.
Functional Responsibility	This individual will be secondary technical contact and will in architect, design, code, debug and test Project Server extensions and application interfaces.
Minimum Education	Bachelors, Microsoft certification or equivalent

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Title Junior EPM Developer

Minimum/General Experience The Technical Specialist will have experience working with extending Microsoft Project, Server, Microsoft Project or interfaces aforementioned to enterprise applications. Will have 3+ years experience with sharepoint or project server development.

Functional Responsibility This individual will be tertiary technical contact and will architect, design, code, debug and test Project Server extensions or application interfaces.

Minimum Education Bachelors, Microsoft certification or equivalent

Title Senior EPM Course Developer

Minimum/General Experience The Technical Specialist will have experience developing courseware for project related courses. Will have minimum 5 years course development experience.

Functional Responsibility This individual will be secondary course contact and analyze user training needs, develop courseware & exercises.

Minimum Education Bachelors, Microsoft certification or equivalent

Title Web Project Manager II

Minimum/General Experience Must have 3-4 years of technology related project management experience managing teams of 10 or more staff.

Functional Responsibility Performs day-to-day management of assigned delivery order projects that involve teams of data processing and other information system and management professionals who have previously been involved in analyzing, designing, integrating, testing, documenting, converting, extending, and implementing automated information and telecommunications systems. Demonstrates proven skills in those technical areas addressed by the delivery order to be managed. Organizes, directs, and coordinates the planning and production of all activities associated with assigned delivery order projects. Demonstrates writing and oral communication skills

Minimum Education B.A. or B.S. degree. Certified PMI PMP

Title Web Developer III

Minimum/General Experience Five (5-6) years experience in performing analytical and programming activities, at least 3 years of which must be in the development of web-based enterprise application systems of significant complexity.

Functional Responsibility Provides services and/or leads technical teams in requirements definition, analysis, design, development, implementation, and documentation of complex web-based Information Systems hosted within an Internet, Intranet, or Extranet environment. Emphasis of services shall be analytical but may include program coding and testing. Experience should include:

- Languages such as Java, XML, Perl, php, ASP+/ASP.NET
- Page & Scripting such as DHTML, JAVASCRIPT, VBSCRIPT
- Accessing Databases such as MySQL, MS SQL, Oracle, Sybase, DB2 for NT

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- Graphics generation and management tools : Adobe PhotoShop, Jasc Paint Shop Pro, or similar
- Web Application Servers Microsoft IIS, Netscape iplanet, IBM Websphere, BEA Weblogic, Jboss, and Apache
- Environments php, ColdFusion, ASP+/ASP .NET, JSP, Java serlet, CGI
- Content Management Systems: SharePoint, Joomla, Drupal, Alfresco

Minimum
Education

BA/BS degree in Computer Science or equivalent experience

**USA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS**

PREAMBLE

EPM Solutions, LLC provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact:

Sophia Zhou
Telephone & Fax: 888-822-8246
szhou@epmsolutions.net

**BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

Ordering Activity

Date

Contractor

Date

BPA NUMBER _____

(CUSTOMER NAME)

BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

**BASIC GUIDELINES FOR USING
"CONTRACTOR TEAM ARRANGEMENTS"**

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer's requirement.
- Customers make a best value selection.



EPMS Products & Services Offered

1. Project Server Virtual PC Image
2. EPMS Report Manager
3. EPMS Instant EPM
4. Project Server Installation
5. EPK Suite
6. EPK Time
7. Microsoft SQL 2000 Standard 1 Processor
8. Microsoft SQL 2000 Enterprise 1 Processor
9. Microsoft Office Project Server
10. Microsoft Office Project Professional
11. Microsoft Project Server CAL
12. Microsoft Share Point Portal
13. Microsoft Share Point Portal CAL

For more detailed information, visit www.epmsolutions.net

Product Name: **Microsoft Project Server Virtual Image**

Manufacturer: **EPM Solutions**

Description: Using Project Server Virtual Image with Microsoft Virtual PC or Virtual Server you can demo, evaluate or test new configurations of Microsoft Project Server on your laptop, desktop or server. This is a fully licensed virtual Image of Windows Standard, Project Server, Windows SharePoint Server, Project Professional installed configured and tested.

Requirements: Microsoft Virtual PC or MS Virtual Server

Product includes: 1) Perpetual License and 2) Free updates for one year.

Versions: Basic version includes all features without asterisks. The enhanced version includes all features listed below:

- | | |
|---|--|
| <ol style="list-style-type: none"> 1. One Project Server with five PWA licenses installed 2. One 1 Processor SQL 2000 Standard license installed 3. One Project Professional installed 4. One Windows Share Point Server license installed 5. One PS Production instance of Project Server 6. One PS Sample Data instance installed 7. One PS QA instance installed 8. One PS Training instance installed 9. MS SQL Reporting Services installation & verification* 10. MS SQL Sample Reports* 11. MS Project Server Health Monitor installed & verified* 12. MS PS Cleaner installed & verified* 13. MS PS Delete Duplicate Projects Tool installed & verified* | <ol style="list-style-type: none"> 14. MS PS Edit Site Utility installed & verified* 15. MS PS Rename Project Tool installed & verified* 16. MS PS Smoke Test Utility installed & verified* 17. MS PS View Backup & Restore Utility installed & verified* 18. MS PS View Effective Rights Tool installed & verified* 19. MS PS View Populator Tool installed & verified* 20. Fully tested with 150 Test Cases and Certification Report* 21. Basic testing with 50 Test Cases and Certification Report 22. EPK Group Suite (30 day trial) 23. EPMS Report Manager (30 day trial) 24. EPMS Project Estimator (30 day trial) 25. SharePoint Navigation WebParts (30 day trial) 26. SharePoint Backup Software (30 day trial) |
|---|--|

Product Name: **EPMS Report Manager**

Prices are Current, Accurate, and Complete (6/1/2014)

Manufacturer: **EPM Solutions**

Description: The promise of Microsoft Project Server is that it is now easy to record data and that the data is available to access via Project Server Views, Portfolio Analyzer or other data reporting tools like Crystal Reports or MS SQL Reporting Services. In reality the reporting methods are either limited in capability, require significant education and experience to use cost effectively compared to the EPM Report Manager. To minimize the costs & efforts for creating project reports without customization (Portfolio Analyzer Extensions) or effort, EPM Solutions has developed the EPMS Report Manager an extension to the Portfolio Analyzer that allow users to rapidly create time series reports and current-time reports. Over 270 fields have been added for Cost, Numbers and Text at the Project, Tasks and Resource levels into the Total category. This provides an organization almost unlimited flexibility to further measure project metrics. Project Server time dimension has units of Years, Quarters, Months and Days only. Our extension adds weeks subdivision allowing you to view time series data by weeks. Most importantly project task & summary tasks are now available to show Total details from outline summaries down to the task level. This provides users to ability to group project related information down to the task level in one report without drill down. When managed time periods time tracking is used the Pay Period Dimension allows reports to be created using time groupings defined by pay periods which makes it possible to compare budgets to project server data. Some example uses:

- Track earned value over a time series
- Track Project starts & completions over time
- Track project milestone or summary tasks
- Track custom metrics over time.

Product includes: 1) Perpetual License, 2) Free updates for one year, 3) Eight hours telephone/email support and 4) one day of training at EPMS Headquarters.

Product Name: **EPMS Instant EPM**

Manufacturer: **EPM Solutions**

Description: This product provides a automated installation of Windows 2003 Server, Microsoft Project Server, Windows Share Point Server and Project Professional which installs in less than 2 hours providing the equivalent of 3-6 day installation and test.

Restrictions: This product must be purchased with Microsoft Project Server, Microsoft Project Professional, and Microsoft SQL from EPMS.

Versions: Basic version includes all features without asterisks. The enhanced version includes all features listed below:

- | | |
|--|--|
| 1. One seat at our five day Public Project Server Boot Camp | 16. MS PS Edit Site Utility installed & verified* |
| 2. Eight hours telephone support | 17. MS PS Rename Project Tool installed & verified* |
| 3. One Project Server license installed | 18. MS PS Smoke Test Utility installed & verified* |
| 4. One SQL 2000 license installed | 19. MS PS View Backup & Restore Utility installed & verified* |
| 5. One Project Professional installed | 20. MS PS View Effective Rights Tool installed & verified* |
| 6. One Windows Share Point Server license installed | 21. MS PS View Populator Tool installed & verified* |
| 7. One PS Production instance of Project Server | 22. Fully tested with 150 Test Cases and Certification Report* |
| 8. One PS Sample Data instance installed | 23. Basic testing with 50 Test Cases and Certification Report |
| 9. One PS QA instance installed | 24. EPK Group Suite (30 day trial) |
| 10. One PS Training instance installed | 25. EPMS Report Manager (30 day trial) |
| 11. MS SQL Reporting Services installation & verification* | 26. EPMS Project Estimator (30 day trial) |
| 12. MS SQL Sample Reports* | 27. SharePoint Navigation WebParts (30 day trial) |
| 13. MS Project Server Health Monitor installed & verified* | 28. SharePoint Backup Software (30 day trial) |
| 14. MS PS Cleaner installed & verified* | |
| 15. MS PS Delete Duplicate Projects Tool installed & verified* | |

Prices are Current, Accurate, and Complete (6/1/2014)

Product Name: **Project Server Installation**

Manufacturer: **EPM Solutions**

Description: **EPMS staff will remotely or locally install Project Server related components in one or two server configurations Customer will prepare computers with operating system and SQL Server. Software licenses are not included.**

Versions: Basic version includes all features without asterisks. The enhanced version includes all features listed below:

1. **One Project Server license**
2. **One SQL 2000 license installed**
3. **One Project Professional installed**
4. **One Windows Share Point Server license installed**
5. **One PS Production instance of Project Server**
6. **One PS Sample Data instance installed**
7. **One PS QA instance installed**
8. **One PS Training instance installed**
9. **MS SQL Reporting Services installation & verification***
10. **MS SQL Sample Reports***
11. **MS Project Server Health Monitor installed & verified***
12. **MS PS Cleaner installed & verified***
13. **MS PS Delete Duplicate Projects Tool installed & verified***
14. **MS PS Edit Site Utility installed & verified***
15. **MS PS Rename Project Tool installed & verified***
16. **MS PS Smoke Test Utility installed & verified***
17. **MS PS View Backup & Restore Utility installed & verified***
18. **MS PS View Effective Rights Tool installed & verified***
19. **MS PS View Populator Tool installed & verified***
20. **Fully tested with 150 Test Cases and Certification Report***
21. **Basic testing of major system components**
22. **EPMS Report Manager (30 day trial)**

Product Name: **EPK Suite**

Manufacturer: **EPK Group**

Description: The EPK-Suite is built on the Microsoft Office Project Server and Windows SharePoint Services platforms. The EPK modules seamlessly integrate with these platforms through the Project Web Access (PWA) user interface, and enhance the business value of your investment in the EPM solution. Click the specific module name to learn more about that module.

Portfolio Management

Align portfolio items with your corporate objectives and manage them through stage gates that reflect your company business process. Carry out top-down planning and true portfolio management including initiatives. Drill-down into multiple projects, for example to view the tasks in your department across many projects in one browser window. Rollup milestones and graphical indicators with enhanced reporting and analysis.

Resource Management and Capacity Planning

Manage resources through commitments made to portfolio items. Department and project managers manage resource commitments at a high level, with or without resource assignments.

Timesheets

A full function timesheet system that can collect actual hours at any level in your projects or portfolio items to suit your accounting or chargeback needs. Not dependent upon resource assignments users can also progress tasks such as milestones although not assigned to them. Department and project managers can delegate their approval responsibilities.

Collaboration

Manage Windows SharePoint Services® sites for portfolio items and Project schedules and view WSS items such as documents, issues, and risks across sites

Prices are Current, Accurate, and Complete (6/1/2014)

Product Name: **EPK Timesheets**

Manufacturer: **EPK Group**

Description: **A full function timesheet system that can collect actual hours at any level in your projects or portfolio items to suit your accounting or chargeback needs. Not dependent upon resource assignments users can also progress tasks such as milestones although not assigned to them. Department and project managers can delegate their approval responsibilities.**

Product Name: **Microsoft SQL 2000 Standard 1 Processor**

Manufacturer: **Microsoft**

Description: **Microsoft SQL Server 2000 Standard Edition is the complete database and analysis offering for rapidly delivering the next generation of scalable e-commerce, line-of-business and data warehousing solutions. Query, analyze and manipulate data over the Web. Use Extensible Markup Language (XML) in SQL Server 2000 to exchange data between loosely coupled systems. Access data easily and securely from a browser, through firewalls, and perform fast full-text searches of formatted documents. Analyze and link online analytical processing (OLAP) cubes, even over the Web. Perform click stream analysis to learn about your Web customers. Grow without limits with enhanced scalability and reliability features. Partition your database workload to achieve scale-out of applications. Rapidly build, deploy, and manage e-commerce, line-of-business, and data warehousing solutions.**

Perform sophisticated data mining on customer and financial data. Reduce development time with the integrated T-SQL debugger, and develop your own functions that can be reused in different applications. SQL Server 2000 provides the fastest route to Web application development. SQL Server 2000 posted world-record benchmarks that eclipsed the competition on multiple platforms.

Restrictions – **Must be purchased as a bundle either at same time or with previous order**

- **Microsoft Project Server with Instant EPM or a Project Server Installation Package.**
- **Microsoft Sharepoint Portal**

This version of SQL server can be used only with the above bundles or products purchased from EPMS.

Product Name: **Microsoft SQL 2000 Standard 1 Processor with 1 Year Software Maintenance**

Manufacturer: **Microsoft**

Description: **Same as above but includes free upgrades to newest version of product within this term.**

Restrictions – **Must be purchased as a bundle either at same time or with previous order**

- **Microsoft Project Server with Instant EPM or a Project Server Installation Package.**
- **Microsoft Sharepoint Portal**

This version of SQL server can be used only with the above bundles or products purchased from EPMS.

Product Name: **Microsoft SQL 2000 Enterprise 1 Processor**

Manufacturer: **Microsoft**

Description: **Business today demands a different kind of data management solution. Performance, scalability, and reliability are essential, but businesses now expect more from their key IT investments. SQL Server 2000 exceeds dependability requirements and provides innovative capabilities that increase employee effectiveness, integrate heterogeneous IT ecosystems, and maximize capital and operating budgets. SQL Server 2000 provides the enterprise data management platform your organization needs to adapt quickly in a fast-changing environment. With the lowest implementation and maintenance costs in the industry, SQL Server 2000 delivers rapid return on your data management investment. SQL Server 2000 supports the rapid development of enterprise-class business applications that can give your company a critical competitive advantage. Benchmarked for scalability, speed, and performance, SQL Server 2000 is a fully enterprise-class database product, providing core support for Extensible Markup Language (XML) and Internet queries. Enterprise Edition includes the complete set of SQL Server data management and analysis features and is uniquely characterized by several features that make it the most scalable and available edition of SQL Server 2000. It scales to the performance levels required to support the largest Web sites, Enterprise Online Transaction Processing (OLTP) systems and Data Warehousing systems. Its support for failover clustering also makes it ideal for any mission critical line-of-business application. Additionally, this edition includes several advanced analysis features that are not included in SQL Server 2000 Standard Edition. There are four main areas in which the additional features of SQL Server 2000 Enterprise Edition are most evident: scalability, availability/uptime, performance, advanced analysis.**

Restrictions – **Must be purchased as a bundle either at same time or with previous order**

- **Microsoft Project Server with Instant EPM or a Project Server Installation Package.**

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- **Microsoft Sharepoint Portal**

This version of SQL server can be used only with the above bundles or products purchased from EPMS.

Product Name: Microsoft SQL 2000 Enterprise 1 Processor with 1 Year of Software Maintenance
Manufacturer: Microsoft

Description: Same as above but includes free upgrades to newest version of product within this term.
Restrictions – Must be purchased as a bundle either at same time or with previous order

- Microsoft Project Server with Instant EPM or a Project Server Installation Package.
- Microsoft Sharepoint Portal

This version of SQL server can be used only with the above bundles or products purchased from EPMS.

Product Name: Microsoft Office Project Server
Manufacturer: Microsoft

Description: Project Server is the platform that supports the project and resource management and collaboration capabilities in the Microsoft Enterprise Project Management EPM solution. Users connect to Project Server through Project Professional and Project Web Access to save, retrieve, and interact with Project Server data.

Project now is integrated with Microsoft Office Outlook to allow project tasks to appear in the Outlook Calendar view alongside appointments. Users can update progress on Calendar entries and report their status back to Microsoft Project Server directly from Microsoft Outlook. Integration with Windows SharePoint Services provides business executives with an easier means to assess project risks and issues. In addition, the document management features in Windows SharePoint Services provide a more robust structure for organizing documents in folders and subfolders, as well as check-in, check-out and versioning support to protect documents from inadvertent or unauthorized changes. Resource managers and project managers now have additional tools to help them find resources based on availability and their specific skills. Project also allows users to add resources to a project from within Project Web Access and enables them to highlight whether or not resources are tentatively assigned for potential work. Project Server has an expanded set of APIs that enable partners and customers to develop custom solutions more easily and better integrate Project with line-of-business applications. Project Server also provides out-of-the-box synchronization with Active Directory to reduce the administrative burden of managing Project Server. Windows SharePoint Services is required for project collaboration; Windows SharePoint Services requires Windows Server or later and the NTFS file system; Microsoft SQL Server Analysis Services with SP3 or later (included with Microsoft SQL Server) is required for Portfolio Analyzer (OLAP Reporting); e-mail requires Microsoft Exchange 5. 5, 2000, or later; Internet Simple Mail Transfer Protocol/Post Office Protocol 3 (SMTP/POP3), Internet Message Access Protocol 4 (IMAP4), or MAPI-compliant messaging software is required for e-mail notifications.

Restrictions – Must be purchased as a bundle with EPMS Report Manager, Instant EPM or Project Server Installation Package.

Product Name: Microsoft Office Project Server with One Year of Software Maintenance
Manufacturer: Microsoft

Description: Same as above but includes free upgrades to newest version of product within this term.
Restrictions – Must be purchased as a bundle with EPMS Report Manager, Instant EPM or Project Server Installation Package.

Product Name: Microsoft Office Project Professional
Manufacturer: Microsoft

Description: If you think that your needs will grow and you will want to collaborate with others, then you should consider obtaining Project Professional, which can integrate with the Microsoft Office Project Server. Project Professional provides all the capabilities in Project Standard. In addition, when used with Project Server and Microsoft Office Project Web Access, it provides Enterprise Project Management (EPM) capabilities such as up-to-date information on resource availability as well as skills and project status. Efficiently manage projects. Leverage best practices by using a central repository of project templates. Efficiently create, staff and manage projects using step-by-step guides. Establish rules and processes. Maintain accurate records of work completed by locking down time periods and establishing multiple approvers. Manage resources more effectively. Gain greater visibility into your staff's skills and availability through a central resource pool. Staff projects using skill-based resource assignment tools. Plan resource needs. Ensure that the right people are available for future projects by planning and tracking resource

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requirements. Present project data in other programs. Transfer project data smoothly to Microsoft Office PowerPoint, Microsoft Office Word, or Microsoft Office Visio through a presentation wizard.

Restrictions – **Must be purchased as a bundle with EPMS Report Manager, Instant EPM or Project Server Installation Package.**

Product Name: **Microsoft Office Project Professional with One Year of Software Maintenance**

Manufacturer: **Microsoft**

Description: **Same as above but includes free upgrades to newest version of product within this term.**

Restrictions – **Must be purchased as a bundle with MS Project Server, EPMS Report Manager, Instant EPM or Project Server Installation Package.**

Product Name: **Microsoft Office Project Server CAL**

Manufacturer: **Microsoft**

Description: **Project Server is an extensible platform for project portfolio and resource management. Along with Project Professional and Project Web Access, it forms the Microsoft Office Enterprise Project Management Solution. Project Server provides centralization and standardization of project and resource information to enable: enterprise resource management; Web-based time and status reporting; Web-based views of portfolio and project performance and health; portfolio analysis and modeling; customization and integration with line-of-business systems. The key features of the Project Server allow to: - Monitor progress and make informed decisions. A central repository of project portfolio and resource information can evaluate and model schedule, resource, and cost data over time and across projects. - Customize and exchange data with other programs. Use open architecture (featuring XML messaging and SOAP) and extensive API connectors to exchange information with other business programs and databases. - Increase participation and maintain up-to-date data. Microsoft Office Outlook integration lets your team members submit project task progress in Outlook Calendar for greater participation in projects. - Enable information sharing and collaboration. Improve coordination across teams through Project Web Access. Centrally store, link, and share related project details such as documents, issues, and risks. Scalable design allows you to distribute database load across separate database servers. SYSTEM REQUIREMENTS Project Server processor, RAM, and hard-disk requirements are highly dependent on the number of services installed on the computer and the load on the server. Minimum requirements assume one server on which all Project Server components and supporting technologies (that is, Microsoft SQL Server, Microsoft Windows SharePoint Services) are installed. Windows SharePoint Services is required for project collaboration; Windows SharePoint Services requires Windows Server or later and the NTFS file system; Microsoft SQL Server Analysis Services with SP3 or later (included with Microsoft SQL Server) is required for Portfolio Analyzer (OLAP Reporting); e-mail requires Microsoft Exchange 5.5, 2000, or later.**

Restrictions – **Must be purchased as a bundle with MS Project Server, EPMS Report Manager, Instant EPM or Project Server Installation Package.**

Product Name: **Microsoft Office Project Server CAL with One Year of Software Maintenance**

Manufacturer: **Microsoft**

Description: **Same as above but includes free upgrades to newest version of product within this term.**

Restrictions – **Must be purchased as a bundle with MS Project Server, EPMS Report Manager, Instant EPM or Project Server Installation Package.**

Product Name: **Microsoft SharePoint Portal**

Manufacturer: **Microsoft**

Description: **Microsoft SharePoint Portal Server enables enterprises to develop an intelligent portal that seamlessly connects users, teams, and knowledge so that people can take advantage of relevant information across business processes to help them work more efficiently. SharePoint Portal Server provides an enterprise business solution that integrates information from various systems into one solution through single sign-on and enterprise application integration capabilities, with flexible deployment options and management tools.**

The portal facilitates end-to-end collaboration by enabling aggregation, organization, and search capabilities for people, teams, and information. Users can find relevant information quickly through customization and personalization of portal content and layout, as well as by audience targeting. Organizations can target information, programs, and updates to audiences based on their organizational role, team membership, interest, security group, or any other membership criteria that can be defined. SharePoint Portal Server uses Microsoft Windows SharePoint Services sites to create portal pages for people, information, and

Prices are Current, Accurate, and Complete (6/1/2014)

organizations. The portal also extends the capabilities of Microsoft Windows SharePoint Services sites with organization and management tools, and enables teams to publish information in their sites to the entire organization. SharePoint Portal Server enables a single point of access to multiple systems such as Microsoft Office System programs, business intelligence and project management systems, and existing line-of-business applications, including third-party and industry-specific programs. The portal, built on a scalable, highly distributed architecture, provides flexible tools for deployment, development, and management, all of which enable the portal to grow with your organization's needs. These integration features enable you to harness information to make use of your company's resources. Users can extract and reuse timely and relevant information from systems and reports, and quickly locate and access documents, projects, and best practices across the company. The portal features search technology developed by Microsoft Research that enables you to search file shares, Web servers, Microsoft Exchange Server public folders, Lotus Notes, and Windows SharePoint Services sites out of the box. In addition, you can organize documents and information by topic and browse for relevant content. Alerts notify you when new information is added or existing information changes to help you better use the data. SharePoint Portal Server provides a powerful team collaboration environment that enables organizations to aggregate, organize, find, and provision SharePoint sites across the enterprise. SharePoint sites for teams, documents, and meetings can also be extended to customers and partners, augmenting the reach and efficiency of existing collaboration methods. The portal further facilitates end-to-end collaboration by delivering document and content collaboration to individuals, teams, business units, and the enterprise. Document versioning, approval workflow, check in and check out, document profiling, and publishing facilitate easy collaboration on documents, projects, and tasks. In addition, the portal enables information workers to easily find and make use of people, teams, and existing best practices - rather than reinvent the wheel with each project. SharePoint Portal Server enables IT departments and users to customize and personalize the portal experience. Relevant content, such as line-of-business and Office programs, Web services, news, sales, and other company data, is delivered to the portal through Web Parts. Web Parts can be downloaded from Microsoft and industry partners by IT departments, or they can be developed using Microsoft Visual Studio .NET. Authorized users can add Web Parts to organizational or divisional portals from Web Part galleries, without the need for any Web development experience. In addition, IT departments can "lock down" specific Web Parts or page zones so that organizations can distribute important information to all employees through the portal. Users are also provided personal portal pages, called My Site, where they can organize the information, programs, and SharePoint sites they access throughout the day.

Restrictions – **Must be purchased as a bundle with MS Project Server, EPMS Report Manager, Instant EPM or Project Server Installation Package or Microsoft Sharepoint Portal.**

Product Name: **Microsoft SharePoint Portal with One Year of Software Maintenance**

Manufacturer: **Microsoft**

Description: **Same as above but includes free upgrades to newest version of product within this term.**

Restrictions – **Must be purchased as a bundle with MS Project Server, EPMS Report Manager, Instant EPM or Project Server Installation Package or Microsoft Sharepoint Portal.**

Product Name: **Microsoft SharePoint Portal CAL**

Manufacturer: **Microsoft**

Description: **SharePoint Portal Server enables enterprises to develop an intelligent portal that seamlessly connects users, teams, and knowledge so that people can take advantage of relevant information across business processes to help them work more efficiently. SharePoint Portal Server provides an enterprise business solution that integrates information from various systems into one solution through single sign-on and enterprise application integration capabilities, with flexible deployment options and management tools. The portal facilitates end-to-end collaboration by enabling aggregation, organization, and search capabilities for people, teams, and information. Users can find relevant information quickly through customization and personalization of portal content and layout, as well as by audience targeting. Organizations can target information, programs, and updates to audiences based on their organizational role, team membership, interest, security group, or any other membership criteria that can be defined.**

Restrictions – **Must be purchased as a bundle with MS Project Server, EPMS Report Manager, Instant EPM or Project Server Installation Package or Microsoft Sharepoint Portal.**

Product Name: **Microsoft SharePoint Portal CAL with One Year of Software Maintenance**

Manufacturer: **Microsoft**

Description: **Same as above but includes free upgrades to newest version of product within this term.**

Prices are Current, Accurate, and Complete (6/1/2014)

EPM Solutions, LLC GS35F0209S

Restrictions – Must be purchased as a bundle with MS Project Server, EPMS Report Manager, Instant EPM or Project Server Installation Package or Microsoft Sharepoint Portal.

EPMS GSA Price List

Maintenance									
EPMS SKU	SIN	Mfg	Mfg SKU	Description	Retail Price	2012	2013	2014	2015
34-1-001	SIN 132-34	EPMS	SCPH	Service Call (8*5) , next day response, telephone (no contract) per hour	\$ 250.00	\$ 230.77	\$ 234.92	\$ 239.15	\$ 243.45
34-1-002	SIN 132-34	EPMS	SCC1*12	Service Call (8*5) , next day response, telephone (contract 1 hr/month; 12 months)	\$ 3,000.00	\$ 2,769.21	\$ 2,819.06	\$ 2,869.80	\$ 2,921.46
34-1-003	SIN 132-34	EPMS	SCC8*1	Service Call (8*5) , next day response, telephone (contract 8 hr/month; 1 months)	\$ 2,000.00	\$ 1,846.14	\$ 1,879.37	\$ 1,913.20	\$ 1,947.64
Training									
EPMS SKU	SIN	Mfg	Mfg SKU	Description	Retail Price	2012	2013	2014	2015
50-1-101	SIN 132-50	EPMS	EPMS-V1	Project Server Visioning Workshop, 1 day, on-site, up to 15 students (2 trainers)	\$ 8,000.00	\$ 7,384.57	\$ 7,517.49	\$ 7,652.81	\$ 7,790.56
50-1-102	SIN 132-50	EPMS	EPMS-V2	Project Server Visioning Workshop, 2 day, on-site, up to 15 students (2 trainers)	\$ 16,000.00	\$14,769.14	\$15,034.99	\$15,305.62	\$15,581.12
50-1-104	SIN 132-50	EPMS	EPMS-PLN	Project Server Planning Workshop, 3 days, on-site, up to 15 students	\$ 12,000.00	\$11,076.86	\$11,276.24	\$11,479.21	\$11,685.84
50-1-106	SIN 132-50	EPMS	EPMS-BC	Project Server Boot Camp, 5 days, on-site, up to 15 students	\$ 20,000.00	\$18,461.43	\$18,793.74	\$19,132.02	\$19,476.40
50-1-108	SIN 132-50	EPMS	EPMS-PA	Project Server for Project Administrators, 3 days, on-site, up to 15 students	\$ 12,000.00	\$11,076.86	\$11,276.24	\$11,479.21	\$11,685.84
50-1-110	SIN 132-50	EPMS	EPMS-PM2	Project Server for Project Managers, 2 day, on-site, up to 15 students	\$ 8,000.00	\$ 7,384.57	\$ 7,517.49	\$ 7,652.81	\$ 7,790.56
50-1-111	SIN 132-50	EPMS	EPMS-PM3	Project Server for Project Managers, 3 day, on-site, up to 15 students	\$ 12,000.00	\$11,076.86	\$11,276.24	\$11,479.21	\$11,685.84
50-1-112	SIN 132-50	EPMS	EPMS-RM	Project Server for Resource Managers, 1 day, on-site, up to 15 students	\$ 4,000.00	\$ 3,692.29	\$ 3,758.75	\$ 3,826.40	\$ 3,895.28
50-1-113	SIN 132-50	EPMS	EPMS-EX	Project Server for Executives, 1 day, on-site, up to 15 students	\$ 4,000.00	\$ 3,692.29	\$ 3,758.75	\$ 3,826.40	\$ 3,895.28
50-1-114	SIN 132-50	EPMS	EPMS-TM	Project Server for Team Members, 1 day, on-site, up to 15 students	\$ 4,000.00	\$ 3,692.29	\$ 3,758.75	\$ 3,826.40	\$ 3,895.28
50-1-115	SIN 132-50	EPMS	EPMS_DI	Project Desktop, Intermediate, 2 days, on-site, up to 15 students	\$ 8,000.00	\$ 7,384.57	\$ 7,517.49	\$ 7,652.81	\$ 7,790.56
50-1-116	SIN 132-50	EPMS	EPMS-DA	Project Desktop, Advanced, 2 days, on-site, up to 15 students	\$ 8,000.00	\$ 7,384.57	\$ 7,517.49	\$ 7,652.81	\$ 7,790.56
50-1-117	SIN 132-50	EPMS	EPMS-PF	Project Fundamentals, 1 day, on-site, up to 15 students	\$ 4,000.00	\$ 3,692.29	\$ 3,758.75	\$ 3,826.40	\$ 3,895.28
50-1-118	SIN 132-50	EPMS	EPMS-CC	Course Customization, daily rate	\$ 4,000.00	\$ 3,692.29	\$ 3,758.75	\$ 3,826.40	\$ 3,895.28
50-1-120	SIN 132-50	EPMS	EPMS-BCCM	Project Server Boot Camp Course Material per student	\$ 125.00	\$ 115.38	\$ 117.46	\$ 119.58	\$ 121.73
50-1-121	SIN 132-50	EPMS	EPMS-CM	All Other Project Server Course Material per student	\$ 125.00	\$ 115.38	\$ 117.46	\$ 119.58	\$ 121.73
50-1-122	SIN 132-50	EPMS	EPMS-CR	Crystal Reports XI Level 1, 12 students, Onsite, 2 days	\$ 8,000.00	\$ 7,384.57	\$ 7,517.49	\$ 7,652.81	\$ 7,790.56
50-1-123	SIN 132-50	EPMS	EPMS-CISM	Certified Information Security Manager, 10 students, Onsite, 5 days, exams additional	\$ 25,000.00	\$23,076.79	\$23,492.17	\$23,915.03	\$24,345.50
50-1-124	SIN 132-50	EPMS	EPMS-CISSP	Certified Information Systems Security Professional exam, 10 students, Onsite, 5 days, exams additional	\$ 35,000.00	\$32,307.50	\$32,889.04	\$33,481.04	\$34,083.70

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50-1-125	SIN 132-50	EPMS	ITIL V3 Certification: Foundation, 10 students, Onsite, 3 days, exams additional	\$10,881.00	\$11,076.86	\$11,276.24	\$11,479.21	\$11,685.84
50-1-126	SIN 132-50	EPMS	ITIL V3 Certification: Service Operation, 10 students, Onsite, 3 days, exams additional	\$10,881.00	\$11,076.86	\$11,276.24	\$11,479.21	\$11,685.84
50-1-127	SIN 132-50	EPMS	ITIL V3 Certification: Service Operational Support and Analysis, 10 students, Onsite, 5 days, exams additional	\$18,135.00	\$18,461.43	\$18,793.74	\$19,132.02	\$19,476.40
50-1-129	SIN 132-50	EPMS	CCNA Voice Course, 12 students, Onsite, 5 days	\$18,135.00	\$18,461.43	\$18,793.74	\$19,132.02	\$19,476.40
50-2-001	SIN 132-50	PMP	PMP Exam Preparation, 12 students, Onsite, 5 days	\$18,135.00	\$18,461.43	\$18,793.74	\$19,132.02	\$19,476.40
50-3-001	SIN 132-50	Comptia	Comptia Security+, 12 students, Onsite, 5 days	\$22,668.75	\$23,076.79	\$23,492.17	\$23,915.03	\$24,345.50
50-3-002	SIN 132-50	Comptia	Comptia Network+, 12 students, Onsite, 5 days	\$25,389.00	\$25,846.00	\$26,311.23	\$26,784.83	\$27,266.96
50-3-003	SIN 132-50	Comptia	Comptia A+, 10 students, Onsite, 10 days	\$18,135.00	\$18,461.43	\$18,793.74	\$19,132.02	\$19,476.40
50-4-001	SIN 132-50	Cisco	CCNA Bootcamp, 12 students, Onsite, 5 days	\$22,668.75	\$23,076.79	\$23,492.17	\$23,915.03	\$24,345.50
50-4-002	SIN 132-50	Cisco	CCNA Voice Course, 12 students, Onsite, 5 days	\$22,668.75	\$23,076.79	\$23,492.17	\$23,915.03	\$24,345.50
50-4-003	SIN 132-50	Cisco	Cisco - ICND PART 1	\$18,135.00	\$18,461.43	\$18,793.74	\$19,132.02	\$19,476.40
50-4-004	SIN 132-50	Cisco	Cisco - ICND PART 2	\$18,135.00	\$18,461.43	\$18,793.74	\$19,132.02	\$19,476.40
50-4-005	SIN 132-50	Cisco	Cisco - IMPLEMENTING CISCO IOS BASED UNIFIED COMM	\$18,135.00	\$18,461.43	\$18,793.74	\$19,132.02	\$19,476.40
50-4-006	SIN 132-50	Cisco	Cisco - IMPLEMENTING CISCO VOICE GATEWAYS AND GATEKEEPERS	\$18,135.00	\$18,461.43	\$18,793.74	\$19,132.02	\$19,476.40
50-4-007	SIN 132-50	Cisco	Cisco - Cisco IP Telephony Part 1 (CIPT1) v6.0	\$18,135.00	\$18,461.43	\$18,793.74	\$19,132.02	\$19,476.40
50-4-008	SIN 132-50	Cisco	Cisco - IP Telephony Part 2 (CIPT2) v6.0	\$18,135.00	\$18,461.43	\$18,793.74	\$19,132.02	\$19,476.40
50-4-009	SIN 132-50	Cisco	Cisco - Troubleshooting Cisco Unified Communications Systems (TUC)	\$18,135.00	\$18,461.43	\$18,793.74	\$19,132.02	\$19,476.40
50-12-001	SIN 132-50	Microsoft	Planning, Implementing, and Maintaining a Microsoft Windows Server 2003 Active Directory service infrastructure, Onsite, 5 days	\$20,855.25	\$21,230.64	\$21,612.80	\$22,001.83	\$22,397.86
50-12-002	SIN 132-50	Microsoft	Maintaining a Microsoft SQL Server 2005, Onsite, 5 days	\$19,948.50	\$20,307.57	\$20,673.11	\$21,045.23	\$21,424.04
50-12-003	SIN 132-50	Microsoft	ITIL Foundations Training, Onsite, 5 days	\$18,135.00	\$18,461.43	\$18,793.74	\$19,132.02	\$19,476.40
50-12-004	SIN 132-50	Microsoft	Implementing and Managing Exchange Svr 2003, 10 students, Onsite, 5 days	\$18,135.00	\$18,461.43	\$18,793.74	\$19,132.02	\$19,476.40
50-12-005	SIN 132-50	Microsoft	Planning, Implementing, and Maintaining a Microsoft Windows Server 2003 Active Directory, 10 students, Onsite, 5 days	\$18,135.00	\$18,461.43	\$18,793.74	\$19,132.02	\$19,476.40
50-12-006	SIN 132-50	Microsoft	Install, Configure, and Administer Windows 2000 Pro or Windows XP Pro, 10 students, Onsite, 2 days, exams additional	\$ 7,254.00	\$ 7,384.57	\$ 7,517.49	\$ 7,652.81	\$ 7,790.56
50-13-001	SIN 132-50	VMWare	VMWare VSphere Training, 12 students, Onsite, 4 days	\$22,668.75	\$23,076.79	\$23,492.17	\$23,915.03	\$24,345.50
IT Services								
EPMS SKU	SIN	Mfg	Description	2011	2012	2013	2014	2015
51-1-001	SIN 132-51	EPMS	Senior EPM Program Manager, hourly rate	\$ 226.69	\$ 230.77	\$ 234.92	\$ 239.15	\$ 243.45
51-1-002	SIN 132-51	EPMS	Senior EPM Architect, hourly rate	\$ 226.69	\$ 230.77	\$ 234.92	\$ 239.15	\$ 243.45
51-1-003	SIN 132-51	EPMS	Senior EPM Developer	\$ 226.69	\$ 230.77	\$ 234.92	\$ 239.15	\$ 243.45
51-1-004	SIN 132-51	EPMS	Senior EPM Course Developer	\$ 408.04	\$ 415.38	\$ 422.86	\$ 430.47	\$ 438.22
51-1-005	SIN 132-51	EPMS	Web Developer III	\$ 108.81	\$ 110.77	\$ 112.76	\$ 114.79	\$ 116.86
51-1-006	SIN 132-51	EPMS	Web Project Manager II	\$ 136.01	\$ 138.46	\$ 140.95	\$ 143.49	\$ 146.07

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Mfg Lookup

1	EPMSolutions
2	PMP
3	Comptia
4	Cisco
12	Microsoft
13	VMWare

NOTES:

1. No discounts offered or given from price list.
2. Service Points: San Jose, CA; Los Angeles, CA; Alexandria, VA/

Discounts & Concessions provided to all customers including Federal Government

Professional Services –

1. For each \$25,000 of Professional Services purchased (132-51), customer receives one of the following (if purchased within 4 months):
 - a. One free seat at EPMS Public Project Server Boot Camp (EPMS-BCP) valued at \$3,500, or
 - b. A discount of \$1,500 off the EPMS Report Manager (EPMS-RM)

Training

1. Pre-paid registration 3 weeks prior to class receive \$300 off on public five day classes.
2. Third and subsequent students (from the same government agency or corporate business unit) will receive 50% off for Public Boot Camp training. Requires two students to have been fully paid.

Travel Expenses

For on-site training and professional services, EPM Solutions, LLC will offer services from the closest supply point to customer based on Customer's schedule requirements. When staff have travel of less than one hour (one way) by automobile to customer location, no travel expenses apply. When staff have travel greater than 1 hour (one way) by automobile, reasonable travel, lodging and living expenses apply.

Training Terms

EPM Solutions, LLC will be responsible for:

1. Furnishing student tent cards, name badges, evaluation forms, class roster and class sign-in sheet.
2. Furnishing the training materials.
3. Upon completion of the program, each participant will receive a certificate of completion and Professional Development Units (PDUs-when units apply).
4. Meet with Government agency quarterly at no charge to evaluate overall program progress, courseware enhancements, introduce new EPMS products, etc.
5. Create a Government agency Project Management Center for Excellence catalog that reflects the curriculum included in this proposal for a set fee.
6. Develop a project management Web Site help desk to assist Government agency with promoting project management excellence globally for a set fee.

Government agency(s) will be responsible for:

1. Furnishing the meeting facilities and AV equipment for all training sessions.
2. Notifying EPMS within 20 business days to reschedule or cancel training session(s).

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3. **Letting EPMS know what hotel to contact to reserve rooms for our trainer(s).**
4. **Training session administration**
5. **Providing Point of Contact at Government agency to assist with administration**
6. **Providing a Purchase Order Number**
7. **Providing class roster (include titles)**
8. **Instructors/consultants travel and living expenses**
9. **Total Fees: Upon signing an agreement, the total fees this Agreement will remain in effect for one year commencing with the date of signature. Prior to the signing of this Agreement, the fees provided in the proposal shall remain in effect for two months from the date of the submission of the proposal.**