

Bay Systems Consulting, Inc. certifies that no discount has been granted nor contract has been established with any class of customer for the labor category rates proposed under this offer for SINs 132-51. The GSA discount is better than any discount offered to any class of customer.

State and Local Government (STLOC) - Is acceptable for all offered SINs

Prompt Payment Discount: 0% Net 30 Days

Credit Card Discount: Credit Card accepted for all orders \$2,500 and under.

FOB: Point: Destination

Delivery Time: As negotiated between ordering agency and the contractor.

Maximum Order: \$500,000

Minimum Order: \$100.00

Scope of Contract: Clause C.4 - Contractor will provide domestic delivery only.

Delivery Prices: Clause C.1 does include Alaska, Hawaii and Puerto Rico.

Bay Systems Consulting, Inc. accepts Clause C.41 Contract Sales Criteria (I-FAS-639) (MAR 2002)

(a) A contract will not be awarded unless anticipated sales are expected to exceed at least \$25,000 within the first 24 months following contract award, and are expected to exceed \$25,000 in sale each 12 month period thereafter.

(b) The government may cancel the contract in accordance with clause 552.238-73, Cancellation, unless reported sales are at the levels specified in paragraph (a) above.

Orders exceeding the maximum order mentioned above can be accepted by in accordance with Section C.11 of the Contract.

Bay Systems Consulting, Inc. ensures that the services offered meet all the requirements as stated in the solicitation.

Bay Systems Consulting, Inc. agrees that the Service Contract Act does not apply because the proposed skilled categories fall under professional, executive and/or administrative exemptions. It is noted "All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services,, and cannot be purchased separately."

Bay Systems Consulting, Inc.
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 Contract Number: GS-35F-0211U
 Commercial Labor Category Price List
 Professional Services

Position	Hourly Rate	SIN
Executive Manager	\$219.75	132-51
Program Manager	\$145.40	132-51
Project Manger III	\$98.85	132-51
Project Manger I	\$67.75	132-51
Subject Matter Expert III	\$150.00	132-51
Subject Matter Expert II	\$115.00	132-51
Subject Matter Expert I	\$85.00	132-51
Administrative I	\$44.85	132-51
Consultant I	\$71.50	132-51
Senior Systems Architect	\$95.88	132-51
Database Engineer	\$95.45	132-51
Systems Administrator	\$84.88	132-51
Senior Software Developer	\$137.70	132-51
Software Developer	\$105.55	132-51
Jr. Software Developer	\$89.88	132-51
Database Administrator	\$129.90	132-51
Quality Assurance Engineer	\$88.95	132-51
Trainer	\$77.50	132-51
Help Desk Specialist	\$75.75	132-51
Technical Writer	\$68.60	132-51
Help Desk Manager	\$91.75	132-51
Help Desk Technician	\$85.88	132-51
Senior Technical Writer	\$94.90	132-51
Network Engineer	\$81.80	132-51
Network Systems Administrator	\$118.75	132-51
Test Engineer/Testing Specialist	\$119.89	132-51
Senior Web Designer	\$96.70	132-51
Data Warehousing Administrator	\$87.75	132-51
Systems Engineer	\$88.90	132-51
Senior Computer Network Systems Analyst	\$135.00	132-51
Computer Network Systems Analyst	\$88.90	132-51
Computer Programmer	\$85.80	132-51
Senior Information Engineer	\$99.85	132-51
Information Engineer	\$81.81	132-51
Senior Computer Systems Security Specialist	\$114.90	132-51
Computer Systems Security Specialist	\$101.80	132-51
Junior Computer Systems Security Specialist	\$88.50	132-51
Systems Design Architect	\$118.20	132-51
Systems Design Engineer	\$97.75	132-51
System Security Expert	\$229.85	132-51

Senior INFOSEC Engineer	\$145.50	132-51
Junior INFOSEC Engineer	\$97.60	132-51
Senior Network Security Analyst	\$147.90	132-51
Network Security Analyst	\$119.95	132-51
Systems Security Research Analyst	\$89.75	132-51
Documentation Specialist	\$55.60	132-51