



**AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST  
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY  
EQUIPMENT, SOFTWARE AND SERVICES  
GENERAL SERVICES ADMINISTRATION FEDERAL ACQUISITION SERVICE**

**SPECIAL ITEM NUMBER 132-33 & 132-33RC - PERPETUAL SOFTWARE LICENSES  
SPECIAL ITEM NUMBER 132-34 & 132-34RC - MAINTENANCE OF SOFTWARE AS A SERVICE  
SPECIAL ITEM NUMBER 132-50 & 132-50RC - TRAINING COURSES  
SPECIAL ITEM NUMBER 132-51 & 132-51RC - INFORMATION TECHNOLOGY PROFESSIONAL SERVICES**

SIN 132-33 & 132-33RC – PERPETUAL SOFTWARE LICENSES

FSC CLASS 7030 - INFORMATION TECHNOLOGY SOFTWARE

**Note:** Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

SIN 132-34 & 132-34RC – MAINTENANCE OF SOFTWARE AS A SERVICE

SIN 132-50 & 132-50RC - TRAINING COURSES (FPDS CODE U012)

SIN 132-51 & 132-51RC - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS CODE D301 - IT FACILITY OPERATION AND MAINTENANCE

FPDS CODE D302 - IT SYSTEMS DEVELOPMENT SERVICES

FPDS CODE D306 - IT SYSTEMS ANALYSIS SERVICES

FPDS CODE D307 - AUTOMATED INFORMATION SYSTEMS DESIGN/INTEGRATION SERVICES

FPDS CODE D308 - PROGRAMMING SERVICES

FPDS CODE D311 - IT DATA CONVERSION SERVICES

FPDS CODE D316 - IT NETWORK MANAGEMENT SERVICES

FPDS CODE D399 - OTHER INFORMATION TECHNOLOGY SERVICES, NEC

**Note 1:** All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

**Note 2:** Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

**Note 3:** This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.



**EXECUSYS, INC.**

6767 NORTH WICKHAM ROAD

IMPERIAL PLAZA, SUITE 508

MELBOURNE, FL 32940

PHONE: (321) 253-0077 FAX: (321) 253-0099

INTERNET ADDRESS: [WWW.EXECUSYS.COM](http://WWW.EXECUSYS.COM)



Business Size: Small Business; Contract Number: GS-35F-0213M

Period Covered by Contract: 22 January 2002 to 21 January 2017

Pricelist current through Refresh PO-0013 dated 6/12/2014

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov>

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Revision dated 24 October 2003 incorporates an update to Terms and Conditions through Refresh #12 and FX-03.

Pricelist dated December 6, 2006 incorporates administrative corrections and Refresh #19.

Pricelist dated 11 December 2006 proposes an Economic Price Adjustment.

Pricelist dated 22 March 2007 incorporates Modification # PO-0003 for the First 5 Year Option Extension and Modification # PO-0002 for an Economic Price Adjustment.

Pricelist dated 22 January 2007 incorporates Modification # PS-0004 for a change to the contract term date. New contract date is 22 January 2002 through 21 January 2012.

Pricelist dated 19 June 2009 incorporates Administrative changes and updates pricelist thru Refresh # 23.

Pricelist revision dated 26 September 2011 incorporates a pricelist update in accordance with GSA’s Refresh # 29.

Pricelist dated 28 December 2011 incorporates Mod #PS-0007 for Second 5 Year Option Extension Period. Pricelist incorporates all terms and conditions thru current Refresh #29.

Pricelist dated 19 May 2014 Incorporates Terms and Condition Mod thru Refresh #32

Pricelist dated 12 June 2014 Incorporates Modification # PO-0013 Product Deletion Mod

**CORPORATE BACKGROUND:**

The company was formed in 1993, specifically to meet the software development needs of the Federal Government. We have a highly experienced team of professionals who have successfully delivered large-scale, complex software systems to DoD (USAF) and DoD contractors for the past 8 years. ExecuSys enjoys an outstanding record of past performance in support of the US Federal Government at the Air Force's Eastern Range and Kennedy Space Center. We have proven experts (managers, financial analysts and software engineers) who have been developing and maintaining financial software applications for the Federal Government since 1993. Currently, ExecuSys is a subcontractor to Computer Sciences Corporation/Raytheon (CSR) on the Range Technical Services Contract (RTSC) and Space Gateway Support, LLC on the Joint Base operations Support Contract (JBOSC). Our experience has provided us with a thorough knowledge and understanding of DoD and NASA financial management standards and program management conventions.

**OUR PRODUCTS:**

**Graphical Enterprise Management System (GEMS)**

GEMS is our flagship product. It is an Internet-based Decision Support and Data Warehousing System that delivers key information to decision makers throughout an organization. GEMS is a core framework that can be configured and optimized according to your information assets and "business intelligence." GEMS is designed to effectively link multiple disparate systems into an organized Data Warehouse. GEMS is comprised of modules designed around an organization's structure, systems, mission, financial management requirements, key performance metrics and other information needed to support the decision support process (i.e. Organization, Contracts, Customers, Programs, etc.). It is a data driven, object-oriented system that is fully configurable and modifiable. GEMS uses an automated Open Data Base Connectivity (ODBC) "Scheduling Data Consolidation Engine" to extract, cleanse, summarize, and restructure the data into meaningful information. GEMS applies OLAP (On-Line Analytical Processing) technology to present this integrated information through the use of summarization structures, high quality business graphics, and a robust set of decision support tools.

**EXECUSYS, INC. INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES**

THE FOLLOWING SERVICES OFFERED BY EXECUSYS, INC:

<b>SERVICES OFFERED</b>	<b>DESCRIPTION</b>
PROFESSIONAL SERVICES OFFERED	Systems Analysis, Database Development and Administration, Data Modeling, Full Life Cycle Development, Documentation, Internet Integration, Intranet Integration, Maintenance, Process Modeling, Programming, Technical Writing and Testing Support.
PROJECT EXPERIENCE	Department of Defense, NASA, Accounting, Financial, Comptroller Support, Inventory, Purchasing, Program Management Support, Decision Support Systems and Data Warehousing.
CASE TOOLS	ORACLE Designer, Visio Enterprise, ERWin.
DATABASES/ACCESS METHODS	MS ACCESS, MS SQL Server, ORACLE, SYBASE, ODBC Compliant RDBMS.
HARDWARE	Pentium – Pentium IV Computers and Servers, Sun Servers, Compac Computers and Servers, Dell Computers and Servers.
LANGUAGES	SQL, Visual Basic, Microsoft Access, Microsoft Visual Interdev.
OPERATING SYSTEMS	DOS, Windows, Windows 95, Windows 98, Windows NT
OTHER SOFTWARE APPLICATIONS EXPERIENCE	Data Junction, Excel, Microsoft Word, Norton Utilities, Novell LAN, QuickBooks, Robo Help, Microsoft Project, PowerPoint; Netscape; Internet Explorer; Install Shield, Norton and McAfee Antivirus; Photo Shop Deluxe; Adobe Illustrator, Acrobat; Java Development Kits; MS IIS, MS Front Page; Exchange, Outlook.
NETWORK TRANSPORT AND PROTOCOL	ISDN, TCP/IP, OSI Protocols, HTTP, HTTPS, Secure Socket Layers (SSL), FTP, HTML,
LAN /NETWORKING /LINTERNET	Microsoft LAN Server, Novell Netware, Microsoft NT, Cisco Routers, Cabletron Hubs/Switches.
STRATEGIC PLANNING & PROGRAM ANALYSIS	Programmatic Planning Services, Strategic Mission Systems Engineering and Planning, POA&M Development and Project Management Control, Performance Measurement and Benchmarks, Critical Decision Evaluation and Recommendations, Economic Analysis and Program Analysis
PROJECT RISK MANAGEMENT & ANALYSIS	Review, Oversight of Facility Management; Environmental and Safety oversight to Quantify Potential Risks and Mitigate/Manage Problems and Insure Compliance
INFORMATION TECHNOLOGY SERVICES	Software Process Improvement, Systems Life-Cycle Consulting, Software Project Management, and Software Engineering Best Practices
SOFTWARE ENGINEERING SERVICES	Performed Systems Analysis and Development of Database and Data Warehousing solutions.
MANAGEMENT SERVICES	General Program and Financial Management Support, Accounting System Review and Analysis, Budget Development and Implementation, Design, Implementation and Monitoring of Training Programs, Return-on-Investment (ROI) Models for Capital Improvement Projects, Data Gathering / Compilation for Analysis of Management Issues

**INFORMATION FOR ORDERING OFFICES**

**FSS SIN(s):**132-33; 132-33RC, 132-34; 132-34RC, 132-50; 132-50RC, & 132-51; 132-51RC

**Contract Number:** GS-35F-0213M

**Contract Period:** January 22, 2012 to January 21, 2017

**Contractor's Name:** ExecuSys, Inc.

**Contractor's Address:** 6767 North Wickham road Imperial Plaza, Suite 508

Melbourne, FL 32940

Phone: (321) 253-0077

Fax: (321) 253-0099

**Business Size:** Small Business

**Data Universal Numbering System (DUNS):** 849071618

**1a. Special Item Number(s) for this contract:**

SIN	DESCRIPTION
132-33; 132-33RC; 132-33STLOC	Perpetual Software License
132-34; 132-34RC; 132-34STLOC	Maintenance of Software
132-50; 132-50RC; 132-50STLOC	Training Courses
132-51; 132-51RC; 132-51STLOC	Information Technology Professional Services

**1b. Services rates can be found on pages 19 of this pricelist**

**2. Maximum Order:**

a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:

Special Item Number 132-33; 132-33RC; 132-33STLOC - Perpetual Software License

Special Item Number 132-34; 132-34RC; 132-34STLOC – Maintenance of Software

Special Item Number 132-51; 132-51RC; 132-51STLOC - Information Technology (IT) Professional Services

b. The Maximum Order value for the following Special Item Numbers (SINs) is \$25,000:

Special Item Number 132-50; 132-50RC; 132-50STLOC - Training Courses

**3. Minimum Order:** \$100.00

**4. Geographic Scope of Contract:**

*Domestic delivery* is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

*Overseas delivery* is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

The Geographic Scope of Contract will be domestic and overseas delivery.

The Geographic Scope of Contract will be overseas delivery only.

The Geographic Scope of Contract will be domestic delivery only.

**5. Point of Production:** 6767 North Wickham Road

Imperial Plaza, Suite 508

Melbourne, FL 32940

**6. Basic Discounts:** Price shown are NET Prices; Basic Discounts have been deducted

**7. Quantity Discounts:** None offered

**8. Prompt Payment Terms:** 1.5%-10 days/Net 10 from receipt of invoice or date of acceptance

**9a. Government Purchase Cards:** Are accepted up to the micropurchase threshold.

**9b. Government Purchase Cards:** Are accepted above the micropurchase threshold, will accept over \$3,000.

**10. Foreign Items:** None

**11a. Time of Delivery:** ExecuSys, Inc. shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

ITEMS OR GROUPS OF ITEMS (SIN or Nomenclature)	DELIVERY TIME (DAYS ARO)
132-33	15 Days
132-34	N/A
132-50	As negotiated between the Ordering Agency and ExecuSys, Inc.
132-51	As negotiated between the Ordering Agency and ExecuSys, Inc.

**11b. Expedited Delivery:** Contact ExecuSys, Inc.

**11c. Overnight and 2-Day Delivery:** Contact ExecuSys, Inc.

**11d. Urgent Requirements:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

**12. F.O.B. Point(s):** Destination

**13a. Ordering Address:** ExecuSys, Inc.  
6767 North Wickham Road  
Imperial Plaza, Suite 508  
Melbourne, FL 32940  
Phone: (321) 253-0077

**13b. Ordering Procedures:** Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405.3 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.

b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

**14. Payment Address:** ExecuSys, Inc.  
6767 North Wickham Road  
Imperial Plaza, Suite 508  
Melbourne, FL 32940

**15. Warranty Provision:** Not Applicable

**16. Export Packaging Charges:** Not Applicable

**17. Terms and Conditions of Government Purchase Card Acceptance:** None

**18. Terms and Conditions of rental, maintenance and repair:** Not Applicable

**19. Terms and Conditions of installation:** Not Applicable

**20. Terms and Conditions of repair parts indicating date of parts price lists and any discounts from list prices:** Not Applicable

**20a. Terms and Conditions for any other Services:** Not Applicable

**21. List of service and distribution points:** Not Applicable

**22. List of participating dealers:** Not Applicable

**23. Preventative maintenance:** Not Applicable

**24a. Special attributes such as environmental attributes:** Not Applicable

**24b. SECTION 508 COMPLIANCE:**

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

[www.execusys.com](http://www.execusys.com)

**25. Data Universal Numbering System (DUNS) Number: 849071618**

**26. ExecuSys, Inc. is registered with the Central Contractor Registration (CCR) Database at [www.SAM.gov](http://www.SAM.gov):**

## ORDERING GUIDE FOR OUR CUSTOMERS

### A SUMMARY OF HOW TO USE GSA SCHEDULES

Information Technology (IT) Schedule can be easily utilized to gain access to contractors for required services. Task Orders may be put in place quickly and efficiently by the Ordering Agency Contracting Officer.

#### SUBPART 8.4 – FEDERAL SUPPLY SCHEDULES

Orders must comply with applicable subsections under the FAR Part 8.4 Acquisition Regulation.

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at: <http://www.gsa.gov/portal/category/100623>

#### FAR Part 51

Orders can now be processed under FAR Part 51 Deviations. Please review and follow FAR instructions.

**“FAR Part 51 - Contractor Use of Government Supply Sources” - Contractors can be given the authority to make purchases through Federal Supply Schedule (FSS) contracts on behalf of the Government.**

Federal Acquisition Regulation (FAR) 51.1, Contractor Use of Government Supply Sources, prescribes policies and procedures under which contractors may use government supply sources. Currently, contracting officers may authorize contractors to use General Services Administration (GSA) sources of supply in the performance of cost-reimbursement contracts and under other limited scenarios when determined to be in the best interest of the Government.

In order to better meet the needs of GSA’s customer agencies, a deviation to FAR Part 51.1 has been approved to expand the authority of contractors to use GSA sources of supply. Specifically, Federal Government contracting officers have been authorized to give GSA contractors access to the Federal Supply Schedule (FSS) and GSA Global Supply Programs when deemed appropriate for fulfillment of their agency requirements. Please note that the FSS Program is inclusive of those Schedules managed by the Department of Veterans Affairs. This authority is limited to orders:

- Placed on a time-and-materials (T&M)/labor-hour (LH) basis—an order placed by the Federal Government to the buying contractor can be partially fixed price, but the portion of the order for the items to be procured using the FAR 51 deviation must be T&M/LH;
- For ancillary supplies/services that are in support of the overall order such that the items are not the primary purpose of the work ordered, but are an integral part of the total solution offered;
  - Issued in accordance with the procedures in FAR 8.405-1, Ordering Procedures for supplies, and services not requiring a statement of work;
- Placed by the Federal Government. The authorization is **NOT** available to state and local governments.

#### Source:

[GSA’s Federal Acquisition Regulation \(FAR\) Part 51 Deviation Ordering Guide](#)

[http://www.gsa.gov/graphics/fas/FAR\\_51\\_Deviation\\_Ordering\\_Guide.pdf](http://www.gsa.gov/graphics/fas/FAR_51_Deviation_Ordering_Guide.pdf)

#### Eligibility

GSA Eligibility Order 4800.2H

<http://www.gsa.gov/portal/mediaId/176231/fileName/SignedGSADirective48002H.action>

**TERMS AND CONDITIONS APPLICABLE TO  
PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33) AND  
MAINTENANCE (SPECIAL ITEM NUMBER 132-34) OF GENERAL PURPOSE  
COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE**

**1. INSPECTION/ACCEPTANCE**

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

**2. GUARANTEE/WARRANTY**

a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.

**Call 1-800-454-3081 for questions concerning of the applicable ExecuSys, Inc. product warranty.**

**Limited Warranty:**

ExecuSys warrants that its Commercially Licensed Software Products will operate substantially in accordance with the applicable documentation for a period of 90 days after it is delivered to Customer. If the Customer believes there is a defect in the Licensed Products, the Customer must immediately notify ExecuSys of such defect. ExecuSys does not warrant that the Licensed Products will meet Customer's individual requirements or will operate in combinations which may be selected for use by Customer, or that the operation of the Licensed Products will be uninterrupted or error free, or that all program defects will be corrected.

**Third Party Warranties:**

Customer agrees to look solely to the owner of the software supplied by third parties for any and all warranty or other claims based upon such third party software, and any and all warranties made by such owners to ExecuSys are hereby expressly assigned to Customer.

**Warranty Disclaimer:**

THE LIMITED WARRANTY SET FORTH IN THIS SECTION IS IN LIEU OF ALL OTHER  
WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO THE IMPLIED  
WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE,  
ARISING OUT OF OR IN CONJUNCTION WITH ANY SERVICES PERFORMED OR LICENSED  
PRODUCTS FURNISHED HEREUNDER, OR THEIR DELIVERY, USE, OR PERFORMANCE.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. **Limitation of Liability.** Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

**3. TECHNICAL SERVICES**

The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number (321) 253-0077 for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from 8AM to 5PM Eastern Standard Time Monday-Friday.

#### 4. SOFTWARE MAINTENANCE

a. Software maintenance as it is defined: (select software maintenance type) :

  X   1. Software Maintenance as a Product (SIN 132-32 or SIN 132-33)

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self diagnostics.

Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service.

Software Maintenance as a product is billed at the time of purchase.

  X   2. Software Maintenance as a Service (SIN 132-34)

Software maintenance as a service creates, designs, implements, and/or integrates customized changes to software that solve one or more problems and is not included with the price of the software. Software maintenance as a service includes person-to-person communications regardless of the medium used to communicate: telephone support, on-line technical support, customized support, and/or technical expertise which are charged commercially. Software maintenance as a service is billed arrears in accordance with 31 U.S.C. 3324.

Software maintenance as a service is billed in arrears in accordance with 31 U.S.C. 3324.

b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

#### 5. PERIODS OF AND MAINTENANCE (132-34)

a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.

b. Term maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.

c. Annual Funding. When annually appropriated funds are cited on an order for term maintenance, the period of the term maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the term maintenance orders citing the new appropriation shall be required, if the term maintenance is to be continued during any remainder of the contract period.

d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the term maintenance is to be terminated at that time. Orders for the continuation of term maintenance will be required if the term maintenance is to be continued during the subsequent period.

## **6. UTILIZATION LIMITATIONS - (132-33 & 132-34)**

- a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.
- b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:
  - (1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.
  - (2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.
  - (3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.
  - (4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of Disaster Recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.
  - (5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

## **7. SOFTWARE CONVERSIONS - (132-33)**

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version.

## **8a. EXECUSYS, INC. SOFTWARE PRODUCT DESCRIPTIONS**

### **(1.) Graphical Enterprise Management System (GEMS) – Version 2.9.75**

GEMS is our flagship product. It is an Internet-based Decision Support and Data Warehousing System that delivers key information to decision makers throughout an organization. GEMS is a core framework that can be configured and optimized according to your information assets and “business intelligence.” GEMS is designed to effectively link multiple disparate systems into an organized Data Warehouse. GEMS is comprised of modules designed around an organization’s structure, systems, mission, financial management requirements, key performance metrics and other information needed to support the decision support process (i.e. Organization, Contracts, Customers, Programs, etc.). It is a data driven, object-oriented system that is fully configurable and modifiable. GEMS uses an automated Open Data Base Connectivity (ODBC) “Scheduling Data Consolidation Engine” to extract, cleanse, summarize, and restructure the data into meaningful information. GEMS applies OLAP (On-Line Analytical Processing) technology to present this integrated information through the use of summarization structures, high quality business graphics, and a robust set of decision support tools.

## **8b. HARDWARE REQUIREMENTS**

The following are the recommended minimum hardware requirements. We have found that machines below these specifications do not perform up to the standards for most users. It is highly recommended that all hardware meet or exceed these minimum standards.

### **(1.) Graphical Enterprise Management System (GEMS) – Version 2.9.75**

**Web Server:** Pentium III 866 MHz w/256K Cache, 1Gigabyte of SDRAM, 27 Gigabyte Ultra3 SCSI Raid5 Disk Drives, Dual 10/100 NIC Cards.

**Database Server:** Dual Pentium III 866 MHz w/256K Cache, 1Gigabyte of SDRAM, 216 Gigabyte Ultra3 SCSI Raid5 Disk Drives, Dual 10/100 NIC Cards.

**Client:** Pentium 166 w/64MB RAM, NIC Card, Internet Explorer 5.0 or Netscape 4.0.

## **9. RIGHT-TO-COPY PRICING: None Available**

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF  
TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL  
INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE  
(SPECIAL ITEM NUMBER 132-50)**

**1. SCOPE**

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

**2. ORDER**

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

**3. TIME OF DELIVERY**

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

**4. CANCELLATION AND RESCHEDULING**

- a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
- b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

**5. FOLLOW-UP SUPPORT**

The Contractor agrees to provide each student with unlimited telephone support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

**6. PRICE FOR TRAINING**

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

## 7. INVOICES AND PAYMENT

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

## 8. FORMAT AND CONTENT OF TRAINING

a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.

NOTE 1: All travel and ODC charges are outside of the scope of the contract and will be as negotiated with the ordering agency.

NOTE 2: Customer Site Training Courses from ExecuSys, Inc. as follows:

All courses are available at the customer's site for an additional \$3,500.00. For courses conducted at the customer's site: The customer must provide a training facility w/PC Projector, whiteboard, servers and computers pre-configured with appropriate software. Customer will be responsible for all security measures required. Physical and electronic.

### 1. ExecuSys Training Course Number – TDSS01-1

<b>Course Title:</b>	<b>GEMS Introduction</b>
<b>Description:</b>	Student(s) will learn GEMS end user interface and functions. Hands-on.
<b>Length:</b>	1 Day
<b>Prerequisites/ Requirements:</b>	Browser knowledge and navigation of web application(s).
<b>Class Size:</b>	Minimum 5 Students – Maximum 10 Students
<b>Training Locations:</b>	ExecuSys, Inc. Site or Customer Site
<b>Class Schedules:</b>	Call (321) 253-0077 for current schedules.
<b>Special Notes:</b>	See Note 1 and Note 2
<b>Price Per Student</b>	\$544.05

### 2. ExecuSys Training Course Number – TDSS01-2

<b>Course Title:</b>	<b>GEMS Intermediate</b>
<b>Description:</b>	Student(s) will learn GEMS design techniques and how to use the GEMS Toolset. Hands-on.
<b>Length:</b>	3 Days
<b>Prerequisites/ Requirements:</b>	TDSS01-1
<b>Class Size:</b>	Minimum 5 Students – Maximum 10 Students
<b>Training Locations:</b>	ExecuSys, Inc. Site or Customer Site
<b>Class Schedules:</b>	Call (321) 253-0077 for current schedules.
<b>Special Notes:</b>	See Note 1 and Note 2
<b>Price Per Student</b>	\$1632.15

**3. ExecuSys Training Course Number – TDSS01-3**

<b>Course Title:</b>	<b>GEMS Advanced</b>
<b>Description:</b>	Student(s) will learn GEMS layout techniques to build and modify data cube(s), charts, queries and data transformation services. Hands-on.
<b>Length:</b>	5 Days
<b>Prerequisites/ Requirements:</b>	TDSS01-2
<b>Class Size:</b>	Minimum 5 Students – Maximum 10 Students
<b>Training Locations:</b>	ExecuSys, Inc. Site or Customer Site
<b>Class Schedules:</b>	Call (321) 253-0077 for current schedules.
<b>Special Notes:</b>	See Note 1 and Note 2
<b>Price Per Student</b>	\$2720.25

**9. “NO CHARGE” TRAINING**

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

**No ExecuSys, Inc. Training is provided Free of Charge.**

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)  
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)**

**1. SCOPE**

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

**2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)**

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

**3. ORDER**

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

**4. PERFORMANCE OF SERVICES**

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

**5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)**

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage.

Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
  - (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- (b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
  - (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- (c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- (d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

## **6. INSPECTION OF SERVICES**

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS (DEVIATION I - FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract. COMMERCIAL

## **7. RESPONSIBILITIES OF THE CONTRACTOR**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

## **8. RESPONSIBILITIES OF THE ORDERING ACTIVITY**

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

## **9. INDEPENDENT CONTRACTOR**

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

## **10. ORGANIZATIONAL CONFLICTS OF INTEREST**

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and

its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

## **11. INVOICES**

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

## **12. PAYMENTS**

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract.

For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition. As prescribed in 16.601(e)(3), insert the following provision:

- (a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
  - (1) The offeror;
  - (2) Subcontractors; and/or
  - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

## **13. RESUMES**

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

## **14. INCIDENTAL SUPPORT COSTS**

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

## **15. APPROVAL OF SUBCONTRACTS**

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

## **16. DESCRIPTION OF IT SERVICES AND PRICING**

See Labor Category Descriptions and Pricing on Page 20 of this Pricelist:

**EXECUSYS, INC. LABOR CATEGORY RATES**

Overview of ExecuSys, Inc. Special Item Number 132-51 & 132-51RC. Information Technology Services (IT) Offering. See **Following Full Labor Category Descriptions**.  
**Proposed rates are Off-Site (at ExecuSys, Inc. Site) only.**

SINS	Order #	Labor Category Title	Effective Date 01/22/14	Effective Date 01/22/15	Effective Date 01/22/16
132-51	E001	Program Manager	\$179.30	\$185.22	\$191.33
132-51	E002	Project Manager	\$136.27	\$140.77	\$145.42
132-51	E003	Senior Database Administrator	\$136.27	\$140.77	\$145.42
132-51	E004	Senior Network Engineer	\$136.27	\$140.77	\$145.42
132-51	E005	Senior Software Engineer	\$136.27	\$140.77	\$145.42
132-51	E006	Software Engineer	\$93.23	\$96.30	\$99.48
132-51	E007	Database Administrator	\$86.05	\$88.89	\$91.82
132-51	E008	Financial Analyst	\$86.05	\$88.89	\$91.82
132-51	E009	Network Engineer	\$86.05	\$88.89	\$91.82
132-51	E010	Technical Writer II	\$78.72	\$81.32	\$84.00
132-51	E011	Technical Writer I	\$57.38	\$59.27	\$61.22
132-51	E012	Associate Software Engineer	\$57.38	\$59.27	\$61.22
132-51	E013	Administrative Assistant	\$38.25	\$39.51	\$40.82
132-51	E014	Information Specialist	\$114.93	\$118.72	\$122.64

**Note: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.**

**For additional information please contact Eddie Haralson at the ExecuSys, Inc. GSA Contracts Department, (321) 253-0077; email: [eharalson@execusys.com](mailto:eharalson@execusys.com) Fax (321) 253-0099.**

**EXECUSYS, INC. LABOR CATEGORY DESCRIPTIONS**

<b>Order #</b>	<b>Labor Category Title</b>	<b>Minimum Experience</b>	<b>Minimum Education</b>	<b>Functional Responsibilities</b>
<b>E001</b>	<b>Program Manager</b>	10 Years of Program Management.	Master degree in Computer Science, Information Systems, Business or related scientific discipline or equivalent combination of education and experience.	Provide Program level management to evaluate and solve multifaceted and multi-disciplined program related problems. Prioritize tasks, develop and maintain detailed project plans, prepare resource requirements, and track implementation time lines and budgets. Ensure delivery of software and products within schedule and cost; Develop, implement and maintain project scope and schedules.
<b>E002</b>	<b>Project Manager</b>	7 years of Project Management.	Bachelor degree in Computer Science, Information Systems, Information Technology or related scientific discipline or equivalent combination of education and experience.	Responsible for overall direction, control and reporting of multiple projects. Ensure on-time and cost effective delivery of quality software and documentation products. Perform risk management, drive ongoing process improvement and manage project resources.
<b>E003</b>	<b>Senior Database Administrator</b>	7 years database administration.	Bachelor degree in Computer Science, Information Systems, Information Technology or related scientific discipline or equivalent combination of education and experience.	Provide day-to-day management and coordination of DBA activities, resources and processes. Participate in DB design, optimize performance and write stored procedures to implement sophisticated business processes and improve the performance of existing queries, stored procedures and triggers.
<b>E004</b>	<b>Senior Network Engineer</b>	7 years LAN/WAN technology.	BSEE, BSCS or equivalent. CCNP and MCSE preferred	Provide LAN/WAN design, and implementation; perform network administration, troubleshooting and problem resolution.
<b>E005</b>	<b>Senior Software Engineer</b>	7 years software development. 4 years data modeling.	Bachelor degree in Computer Science, Information Systems, Information Technology or related scientific discipline or equivalent combination of education and experience.	Develop and implement data warehouse solutions. Define user requirements, design databases, prototype applications, test and deploy database solutions. Implement and evolve software process standards and methodologies.

<b>Order #</b>	<b>Labor Category Title</b>	<b>Minimum Experience</b>	<b>Minimum Education</b>	<b>Functional Responsibilities</b>
<b>E006</b>	<b>Software Engineer</b>	4 years of software development.	Bachelor degree in Computer Science, Information Systems, Information Technology or related scientific discipline or equivalent combination of education and experience.	Develop frameworks, applications and integration software from design to delivery. Define user requirements, design databases, prototype, test and deploy solutions.
<b>E007</b>	<b>Database Administrator</b>	3 years database administration experience.	Bachelor degree in Computer Science, Information Systems, Information Technology or related scientific discipline or equivalent combination of education and experience.	Database design, creation and configuration, space management and other database maintenance procedures Design and perform backup and recovery procedures. User and security administration Advance performance and application tuning Interact with Development staff to resolve issues identified with product Manage multiple production and development environments.
<b>E008</b>	<b>Financial Analyst</b>	3 years experience as senior financial analyst in Government setting.	Bachelor Degree in Accounting, Economics or related field.	Provide subject matter expertise in purchasing, cost accounting, budgeting, forecasting and variance analysis.
<b>E009</b>	<b>Network Engineer</b>	3 years experience LAN/WAN environment.	BSEE, BSCS or equivalent. CCNP and MCSE preferred	Configure and support servers, Routers, Ethernet hubs, switches and communications devices.
<b>E010</b>	<b>Technical Writer II</b>	6 years documentation specialist or technical writer.	Bachelor Degree in English, Business or related discipline or equivalent combination of education and experience.	Create documentation standards and utilize word processing and desktop publishing software to produce User Manuals, Programmer Manuals, System Manuals, Installation Guides, On-line Help and Training Guides.
<b>E011</b>	<b>Technical Writer I</b>	2 years documentation specialist or technical writer.	Associate Degree in English, Business or related discipline or equivalent combination of education and experience.	Edits User Manuals, Installation Guides, and customer Deliverables.

<b>Order #</b>	<b>Labor Category Title</b>	<b>Minimum Experience</b>	<b>Minimum Education</b>	<b>Functional Responsibilities</b>
<b>E012</b>	<b>Associate Software Engineer</b>	6 months of design and development experience.	Associate degree Computer Programming, Computer Science, Information Systems or related scientific discipline or equivalent combination of education and experience.	Perform requirements analysis and develop functional and programming specifications for information management solutions. Design, develop and test applications.
<b>E013</b>	<b>Administrative Specialist</b>	2 years office administration and support.	High School Diploma or G.E.D. or equivalent combination of education and experience.	Provides documentation planning and support, project administration, general office support, executive secretarial support, human resource planning, event planning and administration, office relocation planning, etc. required in changing office environments.
<b>E014</b>	<b>Information Specialist</b>	5 years experience	High School Diploma or G.E.D. or equivalent combination of education and expert experience in subject matter area(s) such as finance, software applications, or unique business processes.	Direct support of customer's business processes.

**EXECUSYS, INC. LABOR CATEGORY SUBSTITUTIONS INFORMATION**

ExecuSys, Inc. will provide only people who meet or exceed the minimum qualifications within the labor category descriptions stated herein. ExecuSys, Inc. labor categories provide for substituting experience for minimum education requirements and substituting educational degrees for years of experience. These substitutions are allowed for all ExecuSys labor categories unless specified in the description.

**ALLOWABLE SUBSTITUTIONS**

The table below presents the allowable substitutions based on the education and experience of the labor categories in the Pricelist. Experience should be professional and job related, however it does not have to be specific to the project to be accomplished. However, if a degree is used in place of experience, the degree should be related to the project or task.

<b>DEGREE</b>	<b>DEGREE AND EXPERIENCE SUBSTITUTION</b>	<b>RELATED EXPERIENCE SUBSTITUTION</b>
		In general, two years project related experience may be substituted for each year short of the required degree. Unless otherwise specified in the job description.
Associate's	4 Years	4 Years
Bachelor's	Associate's + 4 Years	8 Years
Master's	Bachelor's + 4 Years	12 Years
Doctorate	Master's + 4 Years	16 Years

**USA COMMITMENT TO PROMOTE SMALL  
BUSINESS PARTICIPATION PROCUREMENT PROGRAMS**

**PREAMBLE:**

ExecuSys, Inc. provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

**COMMITMENT:**

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities please contact Jeff Sanders at the Contract Information Center at ExecuSys, Inc. at; (321) 253-0077, Fax (321) 253-0099.

**BEST VALUE BLANKET PURCHASE AGREEMENT  
FEDERAL SUPPLY SCHEDULE**

**(Insert Customer Name)**

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) \_\_\_\_\_.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

\_\_\_\_\_  
ORDERING ACTIVITY                      DATE

\_\_\_\_\_  
CONTRACTOR                              DATE

**(CUSTOMER NAME)  
BLANKET PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number(s) \_\_\_\_\_, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

- (1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

- (2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

- (3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be \_\_\_\_\_.

- (4) This BPA does not obligate any funds.

- (5) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.

- (6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

- (7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

- (8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

## **BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”**

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customer's needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer's requirement.
- Customers make a best value selection.

**EXECUSYS, INC. PRODUCTS AND SERVICES DESCRIPTIONS AND PRICING**

Manf.	ExecuSys Part No.	Qty.	Unit Issue	Product Name	SIN	GSA Price	Production Point	Prod. Wrnty.
				<b>SOFTWARE PRODUCTS</b>				
ExecuSys	DSS01	1	Ea.	<b>Graphical Enterprise Management System (GEMS) - Version 2.9.75</b> - GEMS is an Internet-based Decision Support and Data Warehousing System that delivers key information to decision makers throughout an organization. GEMS is a core framework that can be configured and optimized according to your information assets and “business intelligence.” GEMS is designed to effectively link multiple disparate systems into an organized Data Warehouse. GEMS is comprised of modules designed around an organization’s structure, systems, mission, financial management requirements, key performance metrics and other information needed to support the decision support process (i.e. Organization, Contracts, Customers, Programs, etc.). It is a data driven, object-oriented system that is fully configurable and modifiable. GEMS uses an automated Open Data Base Connectivity (ODBC) “Scheduling Data Consolidation Engine” and utilizes OLAP (On-Line Analytical Processing) technology to present this integrated information. GEMS license serves a single geographical location with up to 500 users.	132-33	\$60,450.00	US	90 Days
				<b>SOFTWARE MAINTENANCE</b>				
ExecuSys	DSS01-a	1	Ea.	<b>Graphical Enterprise Management System (GEMS) - Version 2.9.75</b> - 2nd year maintenance.	132-34	\$7,405.13	US	N/A
ExecuSys	DSS01-b	1	Ea.	<b>Graphical Enterprise Management System (GEMS) - Version 2.9.75</b> - Yearly maintenance fee starting in year 3.	132-34	\$14,810.25	US	N/A
				<b>HARDWARE REQUIREMENTS</b>				
				<b>The following are the recommended minimum hardware requirements. We have found that machines below these specifications do not perform up to the standards for most users. It is highly recommended that all hardware meet or exceed these minimum standards.</b>				

Manf.	ExecuSys Part No.	Qty.	Unit Issue	Product Name	SIN	GSA Price	Production Point	Prod. Wrnty.
				<b>GEMS (Part # DSS01)</b>				
				<b>Web Server:</b> Pentium III 866 MHz w/256K Cache, 1Gigabyte of SDRAM, 27 Gigabyte Ultra3 SCSI Raid5 Disk Drives, Dual 10/100 NIC Cards.				
				<b>Database Server:</b> Dual Pentium III 866 MHz w/256K Cache, 1Gigabyte of SDRAM, 216 Gigabyte Ultra3 SCSI Raid5 Disk Drives, Dual 10/100 NIC Cards.				
				<b>Client:</b> Pentium 166 w/64MB RAM, NIC Card, Internet Explorer 5.0 or Netscape 4.0.				
				<b>EXECUSYS CORPORATE SITE TRAINING</b>				
				<b>Each course requires a minimum of 5 students and has a maximum of 10 students.</b>				
ExecuSys	TDSS01-1a	1	Ea.	<b>GEMS Introduction - 1 Day:</b> Student(s) will learn GEMS end user interface and functions. Hands-on. Must have Browser knowledge and navigation of web application(s).	132-50	\$544.05	US	
ExecuSys	TDSS01-2a	1	Ea.	<b>GEMS Intermediate - 3 Days:</b> Student(s) will learn GEMS design techniques and how to use the GEMS Toolset. Hands-on. Must have completed Training Course TOSS01-1.	132-50	\$1,632.15	US	
ExecuSys	TDSS01-3a	1	Ea.	<b>GEMS Advanced - 5 Days:</b> Student(s) will learn GEMS layout techniques to build and modify data cube(s), charts, queries and data transformation services. Hands-on. Must have completed Training Course TDSS01-2.	132-50	\$2,720.25	US	
				<b>EXECUSYS CUSTOMER SITE TRAINING</b>				
				<b>Each course requires a minimum of 5 students and a maximum of 10 students. For courses conducted at the customer's site: The customer must provide a training facility w/PC projector, whiteboard, network, servers and computers preconfigured with appropriate software. Appropriate physical and computer security is the responsibility of the customer.</b>				
ExecuSys	TDSS01-1b	1	Ea.	<b>GEMS Introduction - 1 Day:</b> Student(s) will learn GEMS end user interface and functions. Hands-on. Must have Browser knowledge and navigation of web application(s). Customer Site. (cost for 5 Students)	132-50	\$5,893.88	US	

Manf.	ExecuSys Part No.	Qty.	Unit Issue	Product Name	SIN	GSA Price	Production Point	Prod. Wrnty.
ExecuSys	TDSS01-1c	1	Ea.	<b>GEMS Introduction - 1 Day:</b> Student(s) will learn GEMS end user interface and functions. Hands-on. Must have Browser knowledge and navigation of web application(s). Customer Site. (cost for 6 Students)	132-50	\$6,437.93	US	
ExecuSys	TDSS01-1d	1	Ea.	<b>GEMS Introduction - 1 Day:</b> Student(s) will learn GEMS end user interface and functions. Hands-on. Must have Browser knowledge and navigation of web application(s). Customer Site. (cost for 7 Students)	132-50	\$6,981.98	US	
ExecuSys	TDSS01-1e	1	Ea.	<b>GEMS Introduction - 1 Day:</b> Student(s) will learn GEMS end user interface and functions. Hands-on. Must have Browser knowledge and navigation of web application(s). Customer Site. (cost for 8 Students)	132-50	\$7,526.03	US	
ExecuSys	TDSS01-1f	1	Ea.	<b>GEMS Introduction - 1 Day:</b> Student(s) will learn GEMS end user interface and functions. Hands-on. Must have Browser knowledge and navigation of web application(s). Customer Site. (cost for 9 Students)	132-50	\$8,070.08	US	
ExecuSys	TDSS01-1g	1	Ea.	<b>GEMS Introduction - 1 Day:</b> Student(s) will learn GEMS end user interface and functions. Hands-on. Must have Browser knowledge and navigation of web application(s). Customer Site. (cost for 10 Students)	132-50	\$8,614.13	US	
ExecuSys	TDSS01-2b	1	Ea.	<b>GEMS Intermediate - 3 Days:</b> Student(s) will learn GEMS design techniques and how to use the GEMS Toolset. Hands-on. Must have completed Training Course TOSS01-1. Customer Site. (cost for 5 Students)	132-50	\$11,334.38	US	
ExecuSys	TDSS01-2c	1	Ea.	<b>GEMS Intermediate - 3 Days:</b> Student(s) will learn GEMS design techniques and how to use the GEMS Toolset. Hands-on. Must have completed Training Course TOSS01-1. Customer Site. (cost for 6 Students)	132-50	\$12,966.53	US	
ExecuSys	TDSS01-2d	1	Ea.	<b>GEMS Intermediate - 3 Days:</b> Student(s) will learn GEMS design techniques and how to use the GEMS Toolset. Hands-on. Must have completed Training Course TOSS01-1. Customer Site. (cost for 7 Students)	132-50	\$14,598.68	US	
ExecuSys	TDSS01-2e	1	Ea.	<b>GEMS Intermediate - 3 Days:</b> Student(s) will learn GEMS design techniques and how to use the GEMS Toolset. Hands-on. Must have completed Training Course TOSS01-1. Customer Site. (cost for 8 Students)	132-50	\$16,230.83	US	

Manf.	ExecuSys Part No.	Qty.	Unit Issue	Product Name	SIN	GSA Price	Production Point	Prod. Wrnty.
ExecuSys	TDSS01-2f	1	Ea.	<b>GEMS Intermediate - 3 Days:</b> Student(s) will learn GEMS design techniques and how to use the GEMS Toolset. Hands-on. Must have completed Training Course TOSS01-1. Customer Site. (cost for 9 Students)	132-50	\$17,862.98	US	
ExecuSys	TDSS01-2g	1	Ea.	<b>GEMS Intermediate - 3 Days:</b> Student(s) will learn GEMS design techniques and how to use the GEMS Toolset. Hands-on. Must have completed Training Course TOSS01-1. Customer Site. (cost for 10 Students)	132-50	\$19,495.13	US	
ExecuSys	TDSS01-3b	1	Ea.	<b>GEMS Advanced - 5 Days:</b> Student(s) will learn GEMS layout techniques to build and modify data cube(s), charts, queries and data transformation services. Hands-on. Must have completed Training Course TDSS01-2. Customer Site. (cost for 5 Students)	132-50	\$16,774.88	US	
ExecuSys	TDSS01-3c	1	Ea.	<b>GEMS Advanced - 5 Days:</b> Student(s) will learn GEMS layout techniques to build and modify data cube(s), charts, queries and data transformation services. Hands-on. Must have completed Training Course TDSS01-2. Customer Site. (cost for 6 Students)	132-50	\$19,495.13	US	
ExecuSys	TDSS01-3d	1	Ea.	<b>GEMS Advanced - 5 Days:</b> Student(s) will learn GEMS layout techniques to build and modify data cube(s), charts, queries and data transformation services. Hands-on. Must have completed Training Course TDSS01-2. Customer Site. (cost for 7 Students)	132-50	\$22,215.38	US	
ExecuSys	TDSS01-3e	1	Ea.	<b>GEMS Advanced - 5 Days:</b> Student(s) will learn GEMS layout techniques to build and modify data cube(s), charts, queries and data transformation services. Hands-on. Must have completed Training Course TDSS01-2. Customer Site. (cost for 8 Students)	132-50	\$24,935.63	US	
ExecuSys	TDSS01-3f	1	Ea.	<b>GEMS Advanced - 5 Days:</b> Student(s) will learn GEMS layout techniques to build and modify data cube(s), charts, queries and data transformation services. Hands-on. Must have completed Training Course TDSS01-2. Customer Site. (cost for 9 Students)	132-50	\$27,655.88	US	
ExecuSys	TDSS01-3g	1	Ea.	<b>GEMS Advanced - 5 Days:</b> Student(s) will learn GEMS layout techniques to build and modify data cube(s), charts, queries and data transformation services. Hands-on. Must have completed Training Course TDSS01-2. Customer Site. (cost for 10 Students)	132-50	\$30,376.13	US	

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