On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! Is GSAAdvantage.gov.

SIN 54151S - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES
SIN OLM – ORDER LEVEL MATERIALS

Main Sail, LLC
8279 Mayfield Road, Unit 12
Chesterland, OH 44026-2540
PH:216-472-5100 ~ FAX:216-472-5110
www.mainsailgroup.com

Contract Number: GS-35F-0222N
Period Covered by Contract: 1/2/2018 through 1/1/2023

Pricelist current through Modification A821 DATED JUNE 15, 2020

General Services Administration
Federal Supply Service
For more information on ordering from Federal Supply Schedules click on the FSS Schedule button at fss.gsa.gov.
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CUSTOMER INFORMATION: The following information should be placed under this heading in consecutively numbered paragraphs in the sequence set forth below. If this information is placed in another part of the Federal Supply Schedule Price List, a table of contents must be shown on the cover page that refers to the exact location of the information.

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).
   SIN 54151S, Information Technology Professional Services
   SIN OLM, Order Level Materials

1b. NA

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.

ERP Project Manager III:

Minimum Education: The ERP Project Manager III, have, at a minimum ERP vendor approved certification in 1 or more areas of expertise, and BA/BS degree

Functional Responsibility: The ERP Project Manager leads a segment of an ERP implementation. The manager is in charge of the overall structure of the ERP team, the timetable, daily integration of the consulting team with regular client employees. The project manager utilizes a planning tool such as Microsoft Project to monitor each task or subtask to assure compliance with the project milestones.

Experience: The ERP Project Manager III’s have at least three (3) years experience in supervising and managing personnel in planning and executing specific tasks. The ERP Project Manager II’s are familiar with serving as the focal point between the Contractor and the Government. ERP Project Manager III’s are able to communicate effectively with government personnel who are at the GS-14 level or industry equivalent.

Senior ERP Technical Consultant II:

Minimum Education: The Senior ERP Technical Consultant II, must have, at a minimum ERP vendor approved certification in 1 or more areas of expertise, and BA/BS degree.

Functional Responsibilities: An ERP Technical Consultant II provides evaluation, analysis, and guidance on the technical aspects of working with ERP software. Technical consultants are generally from information systems (IS) backgrounds and have acquired a detailed knowledge of ERP systems. Each of the four major ERP systems interact and operate on a variety of hardware and operating systems. The technical ERP consultants understand the details of the ERP systems infrastructure and work with the hardware team to assure the system is optimally configured.

Technical consultants work in the following areas:

Analyzing the business processes established by the functional team and testing the performance of the systems configuration.

Outlining the various options available within the ERP COTS system.

Configuring the systems outside the ERP system to legacy systems, databases or the internet.

Experience: The Senior ERP Technical Consultant II’s have at least five (5) years experience in ERP related projects, and five (5) years of experience in computer science and in the development of large information technology programs, demonstrated experience in working independently in performing risk assessment and Technical analyses to optimize the Technicality with ERP systems, detailed knowledge of the cross Technical relationships between modules and lead cross Technical teams. Senior ERP Technical Consultant II’s are able to communicate effectively with government personnel who are at the GS-14 level or industry equivalent.
Senior ERP Functional Consultant III:

**Minimum Education:** The Senior ERP Functional Consultant III, must have, at a minimum ERP vendor approved certification in 1 or more areas of expertise, and BA/BS degree.

**Functional Responsibilities:** An ERP Functional Consultant provides evaluation, analysis, and guidance on the procedural areas of process design and configuration of ERP software. Functional consultants work in the following areas:

- Defining the current business process
- Outlining the various options available within the ERP COTS system.
- Configuring the system to achieve the business objective
- High level training.

**Experience:** The Senior ERP Functional Consultant III’s have at least five (5) years experience in ERP related projects, and three (3) years of experience in functional disciplines associated with their area of expertise. The Senior ERP Functional Architect must have demonstrated experience in working independently in performing risk assessment and functional analyses to optimize the functionality with Enterprise Resource Planning. Senior ERP Functional Consultant III’s are able to communicate effectively with government personnel who are at the GS-14 level or industry equivalent.

ERP Functional Consultant I:

**Minimum Education:** The ERP Functional Consultant I, must have, at a minimum ERP vendor approved certification in 1 or more areas of expertise, and BA/BS degree.

**Functional Responsibilities:** An ERP Functional Consultant provides evaluation, analysis, and guidance on the procedural areas of process design and configuration of ERP software. Functional consultants work in the following areas:

- Defining the current business process
- Outlining the various options available within the ERP COTS system.
- Configuring the system to achieve the business objective
- High level training.

**Experience:** The ERP Functional Consultant I’s have at least four (4) years experience in ERP related projects, and three (3) years of experience in functional disciplines associated with their area of expertise. The ERP Functional Architect must have demonstrated experience in working independently in performing risk assessment and functional analyses to optimize the functionality with Enterprise Resource Planning. ERP Functional Consultant I’s are able to communicate effectively with government personnel who are at the GS-14 level or industry equivalent.

ERP Functional Consultant II:

**Minimum Education:** The ERP Functional Consultant I, must have, at a minimum ERP vendor approved certification in 1 or more areas of expertise, and BA/BS degree.

**Functional Responsibilities:** An ERP Functional Consultant provides evaluation, analysis, and guidance on the procedural areas of process design and configuration of ERP software. Functional consultants work in the following areas:

- Defining the current business process
Outlining the various options available within the ERP COTS system.

Configuring the system to achieve the business objective.

High level training.

**Experience:** The ERP Functional Consultant II’s have at least three (3) years experience in ERP related projects, and three (3) years of experience in functional disciplines associated with their area of expertise. The ERP Functional Architect must have demonstrated experience in working independently in performing risk assessment and functional analyses to optimize the functionality with Enterprise Resource Planning. ERP Functional Consultant I’s are able to communicate effectively with government personnel who are at the GS-14 level or industry equivalent.

**ERP Functional Consultant III:**

**Minimum Education:** The ERP Functional Consultant I, must have, at a minimum ERP vendor approved certification in 1 or more areas of expertise, and BA/BS degree.

**Functional Responsibilities:** An ERP Functional Consultant provides evaluation, analysis, and guidance on the procedural areas of process design and configuration of ERP software. Functional consultants work in the following areas:

- Defining the current business process.
- Outlining the various options available within the ERP COTS system.
- Configuring the system to achieve the business objective.
- High level training.

**Experience:** The ERP Functional Consultant III’s have at least two (2) years experience in ERP related projects, and two (2) years of experience in functional disciplines associated with their area of expertise. The ERP Functional Architect must have demonstrated experience in working independently in performing risk assessment and functional analyses to optimize the functionality with Enterprise Resource Planning. ERP Functional Consultant III’s are able to communicate effectively with government personnel who are at the GS-14 level or industry equivalent.

**Senior ERP Technical Consultant I:**

**Minimum Education:** The Senior ERP Technical Consultant I, must have, at a minimum ERP vendor approved certification in 2 or more areas of expertise, and a Masters Degree or BA/BS and professional accreditation (CPA, LPA, etc).

**Functional Responsibilities:** An ERP Technical Consultant II provides evaluation, analysis, and guidance on the technical aspects of working with ERP software. Technical consultants are generally from information systems (IS) backgrounds and have acquired a detailed knowledge of ERP systems. Each of the four major ERP systems interact and operate on a variety of hardware and operating systems. The technical ERP consultants understand the details of the ERP systems infrastructure and work with the hardware team to assure the system is optimally configured. Technical consultants work in the following areas:

- Analyzing the business processes established by the functional team and testing the performance of the systems configuration.
- Outlining the various options available within the ERP COTS system.
- Configuring the systems outside the ERP system to legacy systems, databases or the internet.

**Experience:** The Senior ERP Technical Consultant I’s have at least eight (8) years experience in ERP related projects, and ten (10) years of experience in computer science and in the development of large information technology programs, demonstrated experience in working independently in performing risk assessment and Technical analyses to optimize the Technicality with ERP systems, detailed knowledge of the cross Technical relationships between modules and lead cross Technical teams. Senior ERP Technical Consultant I’s are able to
communicate effectively with government personnel who are at the GS-14 level or industry equivalent.

Senior ERP Functional Consultant II:

**Minimum Education:** The Senior ERP Functional Consultant II, must have, at a minimum ERP vendor approved certification in 1 or more areas of expertise, and BA/BS degree.

**Functional Responsibilities:** An ERP Functional Consultant provides evaluation, analysis, and guidance on the procedural areas of process design and configuration of ERP software. Functional consultants work in the following areas:

- Defining the current business process
- Outlining the various options available within the ERP COTS system.
- Configuring the system to achieve the business objective
- High level training.

**Experience:** The Senior ERP Functional Consultant II’s have at least five (5) years experience in ERP related projects, and five (5) years of experience in functional disciplines associated with their area of expertise. The Senior ERP Functional Architect must have demonstrated experience in working independently in performing risk assessment and functional analyses to optimize the functionality with Enterprise Resource Planning. Senior ERP Functional Consultant II’s are able to communicate effectively with government personnel who are at the GS-14 level or industry equivalent.

Software Consultant:

**Minimum Education:** The Software Consultant must have, at a minimum, a Bachelor’s Degree in operations research, engineering, computer science or business administration from an accredited university.

**Functional Responsibilities:** The software consultant of the ERP implementation team performs a variety of tasks as assigned by the functional or technical consultants. A software consultant does not have vendor approved certification, they work under the supervision of ERP functional and technical consultants in the following areas:

- Preparation of documentation
- Development of training materials
- Analysis of reports and data to assure compliance with the goals of configuration.
- Conduct user surveys.

**Experience:** The Software Consultant must have a minimum of seven (7) years experience preparing briefs, reports, and presentations for upper management. The Software Consultant is familiar with doing analysis work and utilizing computer tools to present graphic representations of solutions, strategies and concepts. The Software Consultant has at least five (5) years experience in defining and redefining business processes and procedures and integrating results of such studies into computer models and at least three (3) years experience developing spreadsheets and databases to document the results of surveys and data collected to depict business procedures.

Administrative Specialist IV

**Minimum Education:** Associates Degree, Bachelor’s preferred, may require relevant college courses, Executive assistant certification is preferred.

**Functional Responsibilities:** Sr. Administrative Specialist. Performs secretarial and administrative duties for department or single top position other than chief executive. Reports to senior offer in a small organization or to the person responsible for a major activity in a large organization. Performs duties of a highly confidential nature that may require comprehensive knowledge of organizational policies, practices and procedures. Sets up meetings and may act as proxy for superior.

**Experience:** Twelve plus years of experience, executive assistant certification is preferred.
**Business Analyst I**

Minimum Education: Bachelors Degree or equivalent experience

Functional Responsibilities: Under direct supervision, serves as subject matter expert associated with content, processes and procedures associated with enterprise applications or other information systems. Applies functional knowledge to design and customization of workflow systems that provide seamless integration for client/server applications. Writes functional requirements, develops test plans and works with production issues.

Experience: 1 to 5 years of relevant experience.

**Business Analyst II**

Minimum Education: Bachelors Degree or equivalent experience

Functional Responsibilities: Under general supervision serves as subject matter expert associated with content, processes and procedures associated with enterprise applications or other information systems. Applies functional knowledge to design and customization of workflow systems that provide seamless integration for client/server applications. Writes functional requirements, develops test plans and works with production issues.

Experience: 5 to 10 years of relevant experience.

**Business Analyst III**

Minimum Education: Bachelors Degree or equivalent experience

Functional Responsibilities: Under general direction serves as subject matter expert associated with content, processes and procedures associated with enterprise applications or other information systems. Defines the detailed requirements, analyzes the business needs, and validates solutions with the client. Details requirements through the product development and other functions to support the project team. Monitors other business analysts in software development methods and processes and implementation of those methods. Evaluates development projects and assists in tailoring the development process to meet the project needs.

Experience: 10+ years of relevant experience.

**Database Administrator I**

Minimum Education: Bachelors Degree


Experience: Three (3) years experience

**Database Administrator II**

Minimum Education: Bachelors Degree or Masters

Functional Responsibilities: Under minimal direction, in addition to Database Administrator I related functions, manages the development of database projects. Provides daily supervision and direction to support staff. Performs database backup, restore, granting of user rights and performance improvement tasks. Reviews system and programming designs to ensure efficient user of database resources.

Experience: Five (5) years experience in the field

**Database Administrator III**

Minimum Education: Bachelors Degree or Masters

Functional Responsibilities: Through self-directed activities, applies knowledge of computer science concepts and techniques in the design, development, installation and maintenance of relational databases to satisfy data acquisition and management challenges. Leads, plans, schedules and controls complex database administration initiatives with customers, support groups, and vendors on concurrent projects. Plans and budgets staff and database resources. When necessary, reallocates resources to maximize benefits. Prepares and delivers presentations on database
management systems (DBMS) concepts.
Experience: Five (7) years experience in the field

**Database Analyst/Programmer I**
Minimum Education: Associates degree in related field, Bachelor’s preferred
Functional Responsibilities: Under direct supervision, assists in the implementation and maintenance of databases.
Experience: A minimum of one (1) year of experience as a developer

**Database Analyst/Programmer II**
Minimum Education: Bachelor’s Degree in an information technology related field
Functional Responsibilities: Under general supervision, designs, implements and maintains moderately complex databases. Includes maintenance of database dictionaries and integration of systems through database design.
Competent to work on most phases of database administration, but may require some instruction and guidance in other phases.
Experience: A minimum of five (5) years of experience as a developer

**Database Analyst/Programmer III**
Minimum Education: Bachelor’s Degree in an information technology related field
Functional Responsibilities: Under general direction, designs, implements and maintains complex databases with respect to JCL, access methods, access time, device allocation, validation checks, organization, protection and security, documentation, and statistical methods. Includes maintenance of database dictionaries overall monitoring of standards and procedures, and integration of systems through database design. Competent to work at the highest level of all phases of database management.
Experience: A minimum of ten (10) years of experience as a developer

**Developer I**
Minimum Education: Bachelor’s Degree
Functional Responsibilities: Under immediate direction, performs assigned portions of design, programming and documentation for all IT or ADP systems. Participates in assigned phases of software development with emphasis on the programming, testing, acceptance phases. Supports the preparation of technical reports and related documentation. Responsible for specific aspects of the assigned projects.
Experience: A minimum of three (3) years of experience in related field

**Developer II**
Minimum Education: Bachelor’s Degree
Functional Responsibilities: Under general direction, performs assigned portions of design, programming and documentation for all IT or ADP systems. Participates in assigned phases of software development with emphasis on the programming, testing, acceptance phases. Supports the preparation of technical reports and related documentation. Responsible for specific aspects of the assigned projects.
Experience: A minimum of four (4) years of experience in related field

**Developer III**
Minimum Education: Bachelor’s Degree or Masters Degree
Functional Responsibilities: Under limited direction, performs assigned portions of design, programming and documentation for all IT or ADP systems. Participates in assigned phases of software development with emphasis on the programming, testing, acceptance phases. Supports the preparation of technical reports and related documentation. Responsible for specific aspects of the assigned projects. Handles more complex coding and
development tasks

Experience: A minimum of six (6) years of experience in related field

**Enterprise Architect**

Minimum Education: Master’s degree and 10 years of general experience, 8 years specific experience. Bachelor’s degree and 12 years of general experience, 10 specific

Functional Responsibilities: Expert in leading activities surrounding design, development, execution and deployment of an Enterprise Architecture Program. Defines and develops baseline architecture models and identifies and recommends appropriate application of enterprise architecture to meet specific business needs.

Experience: Master’s degree and 10 years of general experience, 8 years specific experience. Bachelor’s degree and 12 years of general experience, 10 specific

**ERP Systems Analyst I**

Minimum Education: Associates Degree or equivalent experience

Functional Responsibilities: Under direct supervision, assists in formulating and defining systems scope and objectives through research and fact finding combined with a basic understanding of business systems and industry requirements. Includes analysis of business and user needs, documenting requirements, and revising existing system logic difficulties as necessary under direction of experienced Business System Analysts. Competent to consider most business implications of the application of technology to the current business environment.

Experience: A minimum of two (2) years of relevant experience

**ERP Systems Analyst II**

Minimum Education: Associates Degree, bachelor’s preferred

Functional Responsibilities: Under general supervision, assists in formulating and defining systems scope and objectives through research and fact finding combined with a basic understanding of business systems and industry requirements. With this knowledge, develops or modifies moderately complex information systems. Includes analysis of business and user needs, documenting requirements, and revising existing system logic difficulties as necessary. Guides and advises less experienced Business Systems Analysts. Competent to work in some phases of systems analysis and considers the business implications of the application of technology to the current business environment.

Experience: A minimum of five (5) years of relevant experience

**ERP Systems Analyst III**

Minimum Education: Bachelor’s Degree, Master’s preferred

Functional Responsibilities: Under general direction, formulates and defines systems scope and objectives through both user needs and a good understanding of applicable business systems and industry requirements. Devises or modifies procedures to solve complex problems considering computer equipment capacity and limitations, operating time, and form of desired results. Includes analysis of business and user needs, documentation of requirements, and translation into proper system requirement specifications. Guides and advises less experienced Business Systems Analysts. Competent to work at the highest technical level of most phases of systems analysis while considering the business implications of the application of technology to the current and future business environment.

Experience: A minimum of eight (8) years of relevant experience

**Information Assurance Engineer II**

Minimum Education: Bachelor’s degree in a related field

Functional Responsibilities: Under general supervision, develops information systems assurance programs and control guidelines, assists in resolving technical problems, priorities and methods.

Experience: A minimum of five (5) years of relevant experience

**Information Assurance Engineer II**

Minimum Education: Bachelor’s degree in a related field
Functional Responsibilities: Under general supervision, develops information systems assurance programs and control guidelines, assists in resolving technical problems, priorities and methods.

Experience: A minimum of five (5) years of relevant experience

**Information Assurance Engineer III**

Minimum Education: Bachelor’s degree in a related field, Masters preferred

Functional Responsibilities: Under general directions, responsible for all activities relating to information assurance procedures and systems. Develops information systems assurance programs and control guidelines. Confers with and advises subordinates on administrative policies and procedures and resolving technical problems, priorities, and methods. Consults with and advises other sections regarding internal controls and security procedures. Prepares activity and progress reports relating to the information systems audit functions develops information systems assurance programs and control guidelines, assists in resolving technical problems, priorities and methods.

Experience: A minimum of eight (8) years of relevant experience

**IT Admin Specialist I**

Minimum Education: Associates degree or equivalent experience

Functional Responsibilities: Under immediate supervision, interpret and compose complex correspondences and presentations to include charts and diagrams directly supporting the DoD Enterprise infrastructure and info structure IT goals and projects. Apply effective networking skills to carry out job responsibilities. Gather pertinent information from a variety of sources to perform duties. Resolve administrative issues/problems that arise and recommend process improvements. Ensure timely completion of multiple, simultaneous, independent events and projects of moderate complexity. Coordinate multiple work projects and other responsibilities (i.e. Training/status reporting, etc.). Some duties may be considered special assignments particular to either the department or manager. Prepare reports and correspondence from information gathered to support the entire effort. Interprets and applies standard policies and procedures to respond to complex inquiries, to resolve issues.

Experience: Four (4) years

**IT Admin Specialist II**

Minimum Education: Bachelor’s degree or equivalent experience

Functional Responsibilities: Under general direction, interpret and compose complex correspondences and presentations to include charts and diagrams directly supporting the DoD Enterprise infrastructure and info structure IT goals and projects. Apply effective networking skills to carry out job responsibilities. Gather pertinent information from a variety of sources to perform duties. Resolve administrative issues/problems that arise and recommend process improvements. Ensure timely completion of multiple, simultaneous, independent events and projects of moderate complexity. Coordinate multiple work projects and other responsibilities (i.e. Training/status reporting, etc.). Some duties may be considered special assignments particular to either the department or manager. Prepare reports and correspondence from information gathered to support the entire effort. Interprets and applies standard policies and procedures to respond to complex inquiries, to resolve issues.

Experience: Six (6) years

**Program Manager I**

Minimum Education: Bachelor’s degree, Master preferred

Functional Responsibilities: Under direct supervision, has duties of instructing, directing, and checking the work of other project engineers. Responsible for the completion of assigned engineering projects within budgetary and scheduling guidelines. Leads a group of engineers, analysts, and/or technicians assigned for the duration of a project or may function as ongoing lead within a group of engineers associated with one or more technical areas within the telecom function (such as, but not limited to, network design, engineering, implementation or operations/user support). Does not have formal supervisory responsibilities, although may provide input for (project) team member performance appraisals.

Experience: Bachelor’s degree and 5 years of specific experience, Masters degree and 3 years of specific experience
Program Manager II

Minimum Education: Bachelor’s degree, Master preferred

Functional Responsibilities: Under direct supervision, has duties of instructing, directing, and checking the work of other project engineers. Responsible for the completion of assigned engineering projects within budgetary and scheduling guidelines. Leads a group of engineers, analysts, and/or technicians assigned for the duration of a project or may function as ongoing lead within a group of engineers associated with one or more technical areas within the telecom function (such as, but not limited to, network design, engineering, implementation or operations/user support). Does not have formal supervisory responsibilities, although may provide input for (project) team member performance appraisals.

Experience: Bachelor’s degree and ten (10) years of specific experience, Masters degree and eight (8) years of specific experience

Programmer I

Minimum Education: Bachelor’s degree, or relevant experience

Functional Responsibilities: Under direct supervision, maintains one of the specific systems and associated sub-systems. Maintains, debugs and configures related software systems. Provides operating systems planning and evaluation for performance analysis, capacity planning and hardware upgrades. Interfaces with other client groups to resolve user problems, setting standards and improving overall efficiency of the operating system. Codes, tests and implements tools for operations automation. Assists in the planning and conversion for new hardware/software products.

Experience: Three (3) years experience in the field

Programmer II

Minimum Education: Bachelor’s degree, or relevant experience

Functional Responsibilities: Under minimal direction, provides specialized expertise within multiple systems, software disciplines, as well as general knowledge of related disciplines, applications implications and customer areas. Responsible for performing in-depth analysis and technical support of systems software products, including complex problem resolution, design, development, testing, operational integration and user support. Assists other Senior Software SE with customization, installation maintenance, setting of standards and optimizing product performance.

Experience: Five (5) years experience in the field

Programmer III

Minimum Education: Bachelor’s degree, or Masters

Functional Responsibilities: Acts independently or under the most general direction, provides top-level technical expertise, including performing in-depth and complex software systems programming and analysis. Main responsibilities include problem resolution and providing technical leadership for the group. Possess broad knowledge of internal operating systems, applications implications and customer areas. Leads planning and conversions of new software applications.

Experience: Ten (10) years experience in the field

Project Engineer II

Minimum Education: Associates degree and 8 years of general experience, 6 years of specific; Bachelor’s degree and 6 years of general experience, 4 years of specific

Functional Responsibilities: Under general supervision, has duties of instructing, directing and checking the work of other project engineers. Responsible for the completion of assigned engineering projects within budgetary and scheduling guidelines. Leads a group of engineers, analysts, and/or technicians assigned for the duration of a project or may function as ongoing lead within a group of engineers associated with one or more technical areas within the telecom function (such as, but not limited to, network design, engineering, implementation, or operations/user support). Does not have formal supervisory responsibilities, although may provide input for (project) team member performance appraisals.
Experience: Associates degree and 8 years of general experience, 6 years of specific; Bachelor’s degree and 6 years of general experience, 4 years of specific

**Project Engineer III**

Minimum Education: Bachelors degree and 12 years of general experience, 8 years of specific; Master’s degree and 10 years of general experience, 6 years of specific

Functional Responsibilities: Responsible for the completion of assigned engineering projects within budgetary and scheduling guidelines. Leads a group of engineers, analysts, and/or technicians assigned for the duration of a project or may function as ongoing lead within a group of engineers associated with one or more technical areas within the telecom function (such as, but not limited to, network design, engineering, implementation, or operations/user support).

Experience: Bachelors degree and 12 years of general experience, 8 years of specific; Master’s degree and 10 years of general experience, 6 years of specific.

**QA Architect I**

Minimum Education: Bachelor’s Degree or equivalent experience

Functional Responsibilities: Perform various tasks associated with IT professional services contract or project. Responsibilities may include, but not limited to, defining requirements, re-engineering business processes and/or defining and implementing operational procedures in the domain of the project. Activities are conducted under the oversight of a Senior Consultant, Senior Architect, Architect or Project Manager. Per manager direction is involved within the Software Development Lifecycle to test software applications and ensure that they meet specifications. Involved in design, development and execution of test cases, test reports, test plans, test schedules and procedures. Gathers and analyzes quality statistics and documents findings for management.

Experience: Four (4) years professional experience

**QA Architect II**

Minimum Education: Bachelor’s Degree

Functional Responsibilities: Senior consultant for a contract/order/project. Performs engineering (and/or system engineering) functions as required for the defined project. These may include producing requirements, possibly including use cases; re-engineering business processes and/or defining and implementing operational procedures in the domain of the project. Ability to test software applications and ensure that they meet specifications. Involved in design, development and execution of test cases, test reports, test plans, test schedules and procedures. Gathers and analyzes quality statistics and documents findings for management. Experience in multiple aspects of the business process and the system development life cycle. Must have demonstrated verbal/written communication skills.

Experience: Five (5) years of QA Systems Analysis, Design and Testing experience

**QA Architect III**

Minimum Education: Bachelor’s Degree

Functional Responsibilities: Lead consultant for a contract/order/project. May interface to customer and perform some project management functions as well. Performs engineering (and/or system engineering) functions as required for the defined project. These may include producing requirements, possibly including use cases; re-engineering business processes and/or defining and implementing operational procedures in the domain of the project. Ability to test software applications and ensure that they meet specifications. Involved in design, analyzes quality statistics and documents findings for management. Experience in multiple aspects of the business process and the system development life cycle. Must have demonstrated verbal/written communication skills.

Experience: Eight (8) years of QA Systems Analysis, Design and Testing experience

**Quality Assurance Analyst I**

Minimum Education: Associates degree or equivalent experience, Bachelor’ preferred

Functional Responsibilities: Under direct supervision, carries out procedures to ensure that all information systems product and services meet organization standards and end-user requirements. Assists in the testing of software to
ensure proper operation and freedom from defects. Documents and works to resolve basic problems. Reports progress on problem resolution to management. This position is staffed by beginners who have had sufficient educational background and/or experience to qualify them to start in quality assurance analysis.

Experience: 0 to 4 years of experience

**Quality Assurance Analyst II**

**Minimum Education:** Bachelor’s degree or equivalent experience

Functional Responsibilities: Under general supervision, carries out procedures to ensure that all information systems product and services meet organization standards and end-user requirements. Thoroughly tests software to ensure proper operation and freedom from defects. Documents and works to resolve basic problems. Reports progress on problem resolution to management. Devises improvements to current procedures and develops models of possible future configurations. Performs workflow analysis and recommends quality improvements.

Experience: 5 to 8 years of experience

**Quality Assurance Analyst Ii**

Minimum Education: Bachelor’s degree or equivalent experience, Master preferred

Functional Responsibilities: Under general direction, carries out procedures to ensure that all information systems product and services meet organization standards and end-user requirements. Performs and leads tests of software to ensure proper operation and freedom from defects. May create test data for applications. Documents and works to resolve complex problems. Reports progress on problem resolution to management. Devises improvements to current procedures and develops models of possible future configurations. Acts as information resource about assigned areas to technical writers and other Quality Assurance Analysts. Performs complex workflow analysis and recommends quality improvements.

Experience: 9+ years of experience

**Software Engineer III**

Minimum Education: Bachelor degree, Master preferred

Functional Responsibilities: Under general direction, conducts or participates in multidisciplinary research and collaborates with equipment designers and/or hardware engineers in the planning, design, development, and utilization of electronic data processing systems software. Determines computer user needs; advises hardware designers on machine requirements; designs and develops compilers and assemblers, utility programs, and operating systems.

Experience: Bachelor’s degree and 10 years of general experience, 8 years of specific; Masters degree and 8 years of general experience, 6 years of specific’

**Solutions Architect II**

Minimum Education: Bachelor degree or 10 years of general experience, 2 years of specific

Functional Responsibilities: Under general supervision, can manage activities surrounding the technical design of initiatives that solve specific needs, specializes in component-based architecture and reuse, defines and recommends initiate blueprints and validates system architectures to ensure they leverage deployment of technologies that are proven, stable, interoperable, portable, secure and scalable.

Experience: 6 years of general experience, 2 years of specific

**Solutions Architect III**

Minimum Education: Bachelor degree or 12 years of general experience, 2 years of specific

Functional Responsibilities: Expert in leading activities surrounding the technical design of initiatives that solve specific business needs, specializes in component-based architecture and reuse, defines and blueprints and validates system architectures to ensure they leverage deployment of technologies that are proven, stable, interoperable, portable, secure and scalable.
Experience: 10 years of general experience, 2 years of specific

Sr. Enterprise Architect
Minimum Education: Bachelor’s degree, Masters preferred

Functional Responsibilities: Top-level expert in leading activities surrounding design, development, execution and deployment of an Enterprise Architecture Program. Directs requirements analysis, develops project plans, schedules and budgets in consultation with the customer, provides guidance to the business team, and works closely with the customer to finalize the project and ensure that customer needs have been accomplished.

Experience: Bachelor’s degree and 12 years of general experience, 10 years of specific; Master’s degree and 10 years of general experience, 8 years of specific

Sr. Solutions Architect

Minimum Education: Bachelor’s degree, Masters preferred

Functional Responsibilities: Top-level expert in leading activities surrounding technical design of initiatives that solve specific business solution, specializes in component based architecture, defines conceptualization, recommends and validates solutions to leverage current technologies. Performs highly complex assignments with considerable latitude and interfaces with customer to provide high level recommendation and guidance.

Experience: Bachelor’s degree and 12 years of general experience, 10 years of specific; Master’s degree and 10 years of general experience, 8 years of specific

Subject Matter Expert II

Minimum Education: Bachelor’s degree in appropriate science, Masters preferred

Functional Responsibilities: Under general supervision, provides strategic vision and leadership for the implementation of technology across the division, and at times the corporation. Has oversight of the infrastructure and knowledge of the processes required to produce products. Performs high level and complex advisory consulting work as the authority in the Information Systems area. Coordinates with corporate and divisional management on a regular basis to define business objectives, generate, and implement plans to meet those objectives. Coordinates with other division’s staff as required and provide regular status to top management. Experience: Bachelor’s degree and 12 years of general experience, 10 years of specific; Master’s degree and 10 years of general experience, 8 years of specific

Experience: Ten (1) years of experience in functional disciplines associated with their area of expertise and 5 years experience in related projects

Subject Matter Expert III

Minimum Education: Master’s degree in appropriate science

Functional Responsibilities: Under general direction, provides strategic vision and leadership for the implementation of technology across the division, and at times the corporation. Has oversight of the infrastructure and knowledge of the processes required to produce products. Performs high level and complex advisory consulting work as the authority in the Information Systems area. Coordinates with corporate and divisional management on a regular basis to define business objectives, generate, and implement plans to meet those objectives. Coordinates with other division’s staff as required and provide regular status to top management. Experience: Bachelor’s degree and 12 years of general experience, 10 years of specific; Master’s degree and 10 years of general experience, 8 years of specific

Experience: Fifteen (15) years of experience in functional disciplines associated with their area of expertise and 10 years experience in related projects

System Test Analyst I

Minimum Education: Bachelor’s degree or equivalent experience

Functional Responsibilities: Perform various testing tasks associated with IT professional services contract or project. Responsibilities may include, but are not limited to defining requirements, re-engineering business processes and/or defining the implementing operational procedures in the domain of the project. Activities are conducted under the oversight of a Senior Consultant, Senior Architect, Architect or Project Manger.
Experience: Four (4) years professional experience. Must possess domain knowledge relevant to the assigned project.

**System Test Analyst II**

Minimum Education: Bachelor’s degree

Functional Responsibilities: Senior consultant for testing all aspects of a project. Performs engineering (and/or system engineering) function testing as required for the defined project. These may include producing requirements, possibly including use cases; re-engineering business processes and/or defining and implementing operational procedures in the domain of the project. Experience in multiple aspects of the business process and the system development life cycle. Must have demonstrated verbal/written communication skills.

Experience: Five (5) years of Systems Analysis and Design experience

**System Test Analyst III**

Minimum Education: Bachelor’s degree

Functional Responsibilities: Lead testing consultant for contract/order/project. May interface to customer and perform some project management functions as well as leading the testing efforts of the project. Performs engineering (and/or system engineering) functions as required for the defined project and testing efforts for the project life cycle. These may include producing requirements, possibly including use cases; re-engineering business processes and/or defining and implementing operational procedures in the domain of the project. Experience in multiple aspects of the business process and the system development life cycle. Must have demonstrated verbal/written communication skills.

Experience: Eight (8) years of Systems Analysis and Design experience

**Systems Administrator I**

Minimum Education: Associates degree, Bachelor’s preferred

Functional Responsibilities: Under direct supervision, maintains integrity of the operating system environment. Performs system software upgrades including planning and scheduling, testing and coordination. Performs workstation and server administration setup. Coordinates disk space planning and management. Maintains growth statistics, space forecasts, tape libraries, and software and hardware inventories. Performs data backups and recoveries. Monitors and maintains continuity with system software licensing and maintenance agreements. Provides recommendations regarding hardware and system software planning and budgeting. Maintains production change control schedule and participates in change control.

Experience: A minimum of one (1) year of relevant experience

**Systems Administrator II**

Minimum Education: Bachelor’s degree

Functional Responsibilities: Under general supervision, responsible for installing, configuring, and maintaining operating system workstations and servers, including web servers, in support of business processing requirements. Performs software installations and upgrades to operating systems and layered software packages. Schedules installations and upgrades and maintains them in accordance with established IT policies and procedures. Monitors and tunes the system to achieve optimum performance levels. Ensures workstation/server data integrity by evaluating, implementing and managing appropriate software and hardware solutions. Ensures data/media recoverability by implementing a schedule of system backups and database archive operations. Supports media management through internal methods and procedures or through off-site storage and retrieval services. Develops and promotes standard operating procedures. Conducts routine hardware and software audits of workstations and servers to ensure compliance with established standards, policies, and configuration guidelines. Develops and maintains a comprehensive operating system hardware and software configuration database/library of all supporting documentation.

Experience: A minimum of four (4) year of relevant experience

**Systems Administrator III**
Minimum Education: Bachelor’s degree

Functional Responsibilities: Under general direction, responsible for activities related to system administration. Assigns personnel to various projects, directs their activities, and evaluates their work. Ensures long-term requirements of systems operations and administration are included in the overall information systems planning of the organization. Responsible for the installation, maintenance, configuration and integrity of computer software. Implements operating system enhancements that will improve the reliability and performance of the system.

Experience: A minimum of eight (8) year of relevant experience

**Systems Analyst I**

Minimum Education: Associates degree or equivalent experience, Bachelor’s preferred

Functional Responsibilities: Under immediate supervision, assists in research and fact-finding to develop or modify information systems. Assists in preparing detailed specifications from which programs will be written. Analyzes and revises existing system logic difficulties and documentation as necessary. May use CASE tools.

Experience: A minimum of one (1) year of relevant experience

**Systems Analyst II**

Minimum Education: Bachelor’s degree in related field

Functional Responsibilities: Under general supervision, formulates and defines system scope and objectives through research and fact-finding to develop or modify moderately complex information systems. Prepares detailed specifications from which programs will be written. Analyzes and revises existing system logic difficulties and documentation as necessary. Competent to work on most phases of applications systems analysis activities, but requires instruction and guidance in other phases. May use CASE tools.

Experience: A minimum of six (6) years of relevant experience

**Systems Engineer I**

Minimum Education: Associates degree in related field, Bachelor’s preferred

Functional Responsibilities: Under direct supervision assists in performing systems analysis, evaluation, design, integration, documentation and implementation of applications that require comprehensive knowledge and technical skills.

Experience: A minimum of one (1) year of relevant experience

**Systems Engineer II**

Minimum Education: Bachelor’s degree in related field

Functional Responsibilities: Under general direction, performs high-level systems analysis, evaluation, design, integration, documentation, and implementation of very complex applications that require a thorough knowledge of administrative and technical skills. Directs and participates in all phases of system development with emphasis on planning, analysis, evaluation, integration, testing and acceptance phases (IV&V and DT&E). Applies higher-level business or technical principles and methods to very difficult technical problems to arrive at automated engineering solution.
Experience: A minimum of five (5) years of relevant experience

**Systems Engineer III**

Minimum Education: Bachelor’s degree in related field, Masters preferred

Functional Responsibilities: Under general direction, performs high-level systems analysis, evaluation, design, integration, documentation, and implementation of very complex applications that require a thorough knowledge of administrative and technical skills. Directs and participates in all phases of system development with emphasis on planning, analysis, evaluation, integration, testing and acceptance phases (IV&V and DT&E). Applies higher-level business or technical principles and methods to very difficult technical problems to arrive at automated engineering solution. Designs and prepares technical reports and related documentation, and makes charts and graphs to record results. Prepare and deliver presentations and briefings as required by the Task Order. May be required to serve as Task Leader. Responsible for ensuring the quality and services delivered for particular task(s) for which this skill is performing the Task Leader position.

Experience: A minimum of eight (8) years of relevant experience

**Training Manager**

Minimum Education: Bachelor’s Degree in related field, Masters preferred

Functional Responsibilities: Responsible for all activities associated with education programs. Advises on administrative policies and procedures, technical problems, priorities and methods. Assigns personnel to the various training tasks and directs their activities, reviews and evaluates their work, conducts performance appraisals and makes decisions on personnel.

Experience: A minimum of eight (8) years of relevant experience

**Training Specialist I**

Minimum Education: Associates Degree in related field, Bachelor’s preferred

Functional Responsibilities: Under direct supervision, organizes and conducts basic training and educational programs. Maintains record of training activities, employee progress and program effectiveness.

Experience: A minimum of four (4) years of relevant experience

**Training Specialist II**

Minimum Education: Bachelor’s degree in related field

Functional Responsibilities: Under general supervision, organizes and conducts moderately complex training and educational programs. Maintains record of training activities, employee progress and program effectiveness. Competent to work on most phases of information systems training.

Experience: A minimum of six (6) years of relevant experience

**Training Specialist III**

Minimum Education: Bachelor’s degree in related field, Masters preferred

Functional Responsibilities: Under general direction, organizes, prepares and conducts complex training and educational programs. Maintains record of training activities, employee progress and program effectiveness. Competent to work at the highest level of all phases of information systems training.

Experience: A minimum of eight (8) years of relevant experience

2. Maximum order: $500,000.00 for all SINs

3. Minimum order: $100.00

4. Geographic coverage: Domestic Delivery
5. Point(s) of production: USA

6. Discount from list prices: All prices are net. Discounts have been deducted.

7. Quantity/Volume discounts: None

8. Prompt payment terms: 1% 10 Days, Net 30. “Information for Ordering Offices Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.”

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes

9b. Government purchase cards are accepted above the micro-purchase threshold.

10. Foreign items: None.


11b. Expedited Delivery. Contact Main Sail for availability at time of order.

11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery.

11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery.

12. F.O.B. point: Destination

13a. Ordering address: Main Sail, LLC, 20820 Chagrin Blvd., Suite 201, Beachwood, OH 22122

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address: Same as Ordering Address

15. Export packing charges: NA.

16. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level: NA

16. Terms and conditions of rental, maintenance, and repair: NA.

17. Terms and conditions of installation: NA

18. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: NA.

19. Terms and conditions for any other services: See Pricelist

20. List of service and distribution points; NA

21. List of participating dealers: NA
22. Preventive maintenance: NA

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): None.

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/.

23. Data Universal Number System (DUNS) number: 066480802

24. Notification regarding registration in System for Award Management (SAM) database. SAM’s information is current and available.
**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 54151S)**

****NOTE: All non-professional labor categories must be incidental to, and used solely to support professional services, and cannot be purchased separately.****

1. **SCOPE**
   a. The prices, terms and conditions stated under Special Item Number 54151S Information Technology Professional Services apply exclusively to IT/IAM Professional Services within the scope of this Information Technology Schedule.
   b. The Contractor shall provide services at the Contractor’s facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. **PERFORMANCE INCENTIVES** 1-FSS-60 Performance Incentives (April 2000)
   a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
   b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
   c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity’s mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. **ORDER**
   a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES
a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.

b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.

c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.

d. Any Contractor travel required in the performance of IT/IAM Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)
(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

   (1) Cancel the stop-work order; or

   (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

   (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and

   (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. **INSPECTION OF SERVICES**


7. **RESPONSIBILITIES OF THE CONTRACTOR**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

8. **RESPONSIBILITIES OF THE ORDERING ACTIVITY**

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT/IAM Professional Services.

9. **INDEPENDENT CONTRACTOR**

All IT/IAM Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. **ORGANIZATIONAL CONFLICTS OF INTEREST**

a. **Definitions.**

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. **To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize,
or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT/IAM Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
(b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
   (1) The offeror;
   (2) Subcontractors; and/or
   (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS
The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT/IAM PROFESSIONAL SERVICES AND PRICING
   a. The Contractor shall provide a description of each type of IT/IAM Service offered under Special Item Numbers 54151S IT/IAM Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.
   b. Pricing for all IT/IAM Professional Services shall be in accordance with the Contractor’s customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.
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<tr>
<th>Labor Category</th>
<th>GSA RATE</th>
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