



GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through **GSA Advantage!**[®], a menu-driven database system. The INTERNET address **GSA Advantage!**[®] is: **GSAAvantage.gov**

Schedule Title: Multiple Award Schedule
Federal Supply Group: Information Technology Professional Services

Contract Number: GS-35F-022CA
Contract Period: October 20, 2014 to October 19, 2024
Pricelist current through Modification **#PA-0028** dated **July 15, 2022**

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contractor: Integrity Management Consulting, Inc.
1521 Westbranch Dr, Suite 500
Tysons, VA 22102

Business Size: Small Business

Telephone: 703-349-3394
Fax: 1-844-574-2386
Web Site: www.consultwithintegrity.com
E-mail: Contracts@integritymc.com

Contract Administration: Linda Baker, Contract Manager

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SIN	Recovery	SIN Description
54151S	54151SRC	Information Technology Professional Services
OLM	OLMRC	Order-Level Materials

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Pricing Page 6.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. See Labor Category Descriptions Page 7.

2. Maximum Order: For SIN 54151S - \$500,000
For SIN OLM - \$250,000

3. Minimum Order: \$100.00

4. Geographic Coverage (delivery Area): Domestic

5. Point(s) of production (city, county, and state or foreign country): Same as Company Address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted)

7. Quantity discounts: None

8. Prompt payment terms: Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin): Not applicable

10a. Time of Delivery (Contractor insert number of days): As agreed on each Task/Delivery Order.

10b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Not applicable

10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Not applicable

10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: As negotiated between the ordering activity and Integrity Management Consulting, Inc.

11. F.O.B Point(s): Destination

12a. Ordering Address(es): Integrity Management Consulting, Inc.
ATTN: Contracts Manager
1521 Westbranch Dr, Suite 500
Tysons, VA 22102

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es): **Check/U.S. Mail**
Integrity Management Consulting, Inc.
ATTN: Accounts Receivable
1521 Westbranch Dr, Suite 500
Tysons, VA 22102

ACH:
Integrity Management Consulting, Inc.
c/o First Virginia Community Bank
Account Number: 204230
ABA Number: 056009505

14. Warranty provision: Not Applicable

15. Export Packing Charges (if applicable): Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable): None

17. Terms and conditions of installation (if applicable): None

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): Not Applicable

18b. Terms and conditions for any other services (if applicable): Not Applicable

19. List of service and distribution points (if applicable): Not Applicable

20. List of participating dealers (if applicable): Not Applicable

21. Preventive maintenance (if applicable): Not Applicable

22a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:
Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
Not Applicable

23. Unique Entity Identifier (UEI) number: E5J4Y4AU14S6

24. Notification regarding registration in System for Award Management (SAM) database: Integrity Management Consulting, Inc. is registered in the SAM database.

About Integrity Management Consulting, Inc.

Integrity Management Consulting, Inc. (Integrity) is an award-winning small business based in McLean, VA, excelling in the delivery of major information technology systems acquisition and contracting support services to Federal customers. We are in our fifteenth year of providing services support to Federal customers, and have performed work in 13 states.

Our successful business model is based on providing highly qualified staff with the breadth and depth of experience to respond to work surges and changing requirements.

Our current clients include:

- Department of Homeland Security, including the Transportation Security Administration (TSA), the U.S. Citizenship and Immigration Service (USCIS), and the Office of Cybersecurity & Communications (CS&C)
- General Services Administration (GSA), including the Federal Acquisition Service (FAS), Public Building Service (PBS), and Assisted Acquisition Service (AAS) nationwide
- Department of Defense (DoD) and Veterans Affairs (VA) Interagency Program Office (IPO).

Integrity's value-added professional services include the following capability areas supporting Federal IT programs:

- Capital Planning and Investment Control (CPIC)
- Budget Analysis, Formulation and Planning
- Organizational Transformation
- Performance Management
- Program Management
- Acquisition Management.

Our Mission: Maximize Impact to Your Program

Based on our collective expertise, best practices knowledge, and past performance, our proven methodologies maximize results and facilitate your mission success. From executive involvement to carefully composed teams of practitioners and credentialed subject matter experts, our team collaborates with your staff to optimize outcomes and minimize risk. We leverage strategic alliances, providing our clients with exceptional depth and breadth of resources while operating with the agility of a small business.

Living Up to Our Name

We believe the personal integrity of our leadership has a ripple effect throughout the company, directly affecting customers. Our corporate culture regarding ethics is unwavering and we retain a solid workforce who enthusiastically supports our standards. Those professionals are highly valued and Integrity continues to invest in them, knowing they are vital to our continued success. We think these are all significant factors in our outstanding Past Performance Evaluation score for customer satisfaction and our award-winning growth.

For more information, please visit our web site at www.consultwithintegrity.com.



**GSA HOURLY RATES W/IFF
SIN 54151S**

Labor Category	10/20/19	10/20/20	10/20/21	10/20/22	10/20/23
	-	-	-	-	-
	10/19/20	10/19/21	10/19/22	10/19/23	10/19/24
IT Analyst	\$103.09	\$105.15	\$107.26	\$109.40	\$111.59
IT Consultant	\$108.00	\$110.16	\$112.37	\$114.62	\$116.91
Program Manager	\$226.21	\$230.73	\$235.35	\$240.05	\$244.86
Senior IT Consultant - Level 1	\$116.91	\$119.25	\$121.64	\$124.07	\$126.55
Senior IT Consultant - Level 2	\$126.30	\$128.82	\$131.40	\$134.03	\$136.71
Technical Subject Matter Expert – Level 1	\$170.48	\$173.89	\$177.37	\$180.92	\$184.53
Technical Subject Matter Expert – Level 2	\$249.49	\$254.48	\$259.57	\$264.76	\$270.05
Technical Subject Matter Expert – Level 3	\$287.65	\$293.40	\$299.27	\$305.26	\$311.36
Technical Subject Matter Expert – Level 4	\$310.52	\$316.73	\$323.06	\$329.53	\$336.12

Labor Category Descriptions

IT Analyst

Functional Responsibility: Provides support to projects by developing and applying analytic methodologies. Supports project objectives through activities such as conducting interviews, gathering data, analyzing data, and developing recommendations in support of project objectives. Develops project documentation. Typically performs tasks under the direction and guidance of a Senior IT Consultant or IT Consultant.

Minimum/General Experience: This position requires a minimum of 2 years of relevant experience.

Minimum Education: An Associate's Degree in Computer Science, Engineering, Business Administration, or related field.

IT Consultant

Functional Responsibility: Serves as a lead IT consultant on task or project. Provides support to projects by developing and applying analytic methodologies. Supports project objectives through activities such as conducting interviews, gathering data, analyzing data, and developing recommendations in support of project objectives. Develops project documentation. Typically performs tasks under the direction and guidance of a Senior IT Consultant.

Minimum/General Experience: This position requires a minimum of 4 years of relevant experience.

Minimum Education: An Associate's Degree in Computer Science, Engineering, Business Administration, or related field.

Program Manager

Functional Responsibility: Possesses extensive program management experience across a wide variety of information technology programs. Oversees all program management activities across multiple programs and clients.

Minimum/General Experience: This position requires a minimum of 15 years of experience with increasing responsibilities managing IT projects.

Minimum Education: A Bachelor's Degree in Computer Science, Engineering, Business Administration or related field from an accredited college or university.

Senior IT Consultant – Level 1

Functional Responsibility: Possesses demonstrated knowledge and experience in the development of technology solutions and implementation of methodologies. Is responsible for specific tasks including but not limited to developing customized applications and technology plans.

Minimum/General Experience: This position requires a minimum of 4 years of relevant experience.

Minimum Education: A Bachelor's Degree in Computer Science, Engineering, Business Administration, or related field from an accredited college or university.

Senior IT Consultant – Level 2

Functional Responsibility: Possesses demonstrated knowledge and extensive experience in the development of technology solutions and implementation of methodologies across multiple tasks. Is

responsible for providing leadership for tasks as well as providing recommendations to improve systems performance. Is responsible for specific tasks including but not limited to developing customized training materials and developing technology plans.

Minimum/General Experience: This position requires a minimum of 6 years of relevant IT experience.

Minimum Education: A Bachelor's Degree in Computer Science, Engineering, Business Administration, or related field from an accredited college or university.

Technical Subject Matter Expert – Level 1

Functional Responsibility: Capable of providing subject matter expertise to support information technology requirements. Performs analysis and provides recommendations in areas of expertise. Additional duties include but are not limited to authoring guidance, strategic technology reviews, and developing or delivering training in the area of expertise.

Minimum/General Experience: This position requires a minimum of 12 years of relevant IT experience in the subject matter being addressed and a minimum of 5 years of experience applying current information technology to the subject matter.

Minimum Education: A Bachelor's Degree in Computer Science, Engineering, Business Administration, or related field from an accredited college or university.

Technical Subject Matter Expert – Level 2

Functional Responsibility: Provides subject matter expertise to support information technology requirements based on extensive relevant experience. Provides thought leadership and recommendations in areas of expertise. Additional duties include but are not limited to performing key reviews of systems, and providing recommendations for technology innovations that result in cost savings over the IT life cycle. Typically supports multiple engagements concurrently.

Minimum/General Experience: This position requires a minimum of 15 years of relevant IT in the subject matter being addressed and a minimum of 5 years of experience applying current information technology to the subject matter.

Minimum Education: A Bachelor's Degree in Computer Science, Engineering, Business Administration, or related field from an accredited college or university.

Technical Subject Matter Expert – Level 3

Functional Responsibility: Provides subject matter expertise to support information technology requirements based on extensive relevant experience. Provides a high degree of ingenuity and resourcefulness in problem-solving. Achieves objectives and solves problems in creative and innovative ways. Advises clients of technical developments and anticipates requirements to influence outcomes. Typically supports multiple engagements concurrently.

Minimum/General Experience: This position requires a minimum of 18 years of relevant IT experience in the subject matter being addressed and a minimum of 5 years of experience applying current information technology to the subject matter.

Minimum Education: A Bachelor's Degree in Computer Science, Engineering, Business Administration, or related field from an accredited college or university.

Technical Subject Matter Expert – Level 4

Functional Responsibility: Provides subject matter expertise in one or more highly specialized areas to support information technology requirements. Provides broad leadership to resolve complex technical problems. Provides critical and prominent subject matter input to systems design and architecture and other high-impact decision-making processes. Typically supports multiple engagements concurrently.

Minimum/General Experience: This position requires a minimum of 20 years of relevant IT experience in the subject matter being addressed and a minimum of 5 years of experience applying current information technology to the subject matter. This individual should be highly regarded by the professional community in which he/she practices, with possible university and/or research institute affiliation. Individual should have published professional/technical articles on Information Technology in leading journals, reports, and publications.

Minimum Education: A Bachelor’s Degree in Computer Science, Engineering, Business Administration, or related field from an accredited college or university.

Degree/Experience Equivalency: Our commercial practices allow for the substitution of education, relevant experience, and certifications. Degrees and certifications may be substituted for relevant experience, and relevant experience may be substituted for a degree as show in the table below.

Qualification	Equivalent Qualification
Associates Degree	2 years relevant experience
Associates Degree + 2 years of relevant experience	Bachelor’s Degree
Bachelor’s Degree	4 years relevant experience
Master’s Degree	2 years relevant experience
ITIL Certification	3 years relevant experience
MCSE Certification	3 years relevant experience
Agile CSM Certification	3 years relevant experience

Additionally, successful completion of higher education which has not yet resulted in a degree may be counted as one (1) for one (1) year of experience for each year of college completed.

Due to the availability or limitation of education, occasionally substitution of experience as referenced for a professional labor type with additional years of experience will be provided to the Federal Agency when responding to their requirements and it is solely the acquiring agency’s determination, if the substitution is considered acceptable prior to an award.