General Services Administration
Federal Supply Service
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

Multiple Award Schedule
Code F – Information Technology
Special Item Number 54151 – Software Maintenance Services
Special Item Number 54151S – IT Professional Service

Contract Information
Contract Number: GS-35F-0231S
Business Size: Woman Owned Small Disadvantaged Business (WOSDB), HUBZone Certified
Period Covered by Contract: February 10, 2021 - February 09, 2026
Price list current through Modification #A824

M&S Consulting, LLC (M&S)
1 Suburban Court, Morgantown, WV 26505
(888) 812-6318
www.mandsconsulting.com

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INTRODUCTION TO M&S CONSULTING

M&S Consulting, LLC (referred to as “M&S”) is a Small Disadvantaged Woman Owned HUBZone Company headquartered in Morgantown, West Virginia. M&S has over 19 years of experience in the commercial and federal markets providing full lifecycle Information Technology (IT) and Business Process Management (BPM) solutions that meet customer requirements, are implemented using best practices, and validated thoroughly prior to delivery.

M&S Consulting’s expertise runs deep in many enterprise technologies, however for this effort we feel our expertise in Cloud and Infrastructure, Customer Relationship Management, Business Intelligence/Analytics, Artificial Intelligence, Enterprise Systems/Software Integration, Federal Financials, Identity and Access Management, Enterprise Architecture of multiple systems, and our knowledge of full lifecycle implementations across various technologies enable us to excel at implementing solutions that will meet our customers’ needs. Our enterprise systems knowledge and successful implementations, along with our approach to evaluation of systems and the business analytics required to support those systems is superior for a business of any size. M&S’s applications and Oracle Database knowledge, deep development skills in multiple languages and our integration skills across various disparate systems allows us to think outside the box and provide solutions to commercial and federal contractors to meet their needs. Furthermore, our expertise at utilizing the full capabilities of large scale platforms and systems like Oracle, Salesforce, Amazon Web Services, Hadoop, etc., is unequaled in that we have been the provider of choice brought in to solve many critical problems and provide management with analysis and details required to successfully evaluate how each system is utilized.
GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

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CUSTOMER INFORMATION

Contract number: GS-35F-0231S

Contract period: February 10, 2006 to February 9, 2026

Address: 1 Suburban Court, Morgantown, West Virginia 26505
DUNS: 111766775
CAGE: 1YV31
Phone: (888) 812-6318
Fax: (888) 812-6318
Email: sanu.chadha@mandsconsulting.com

Contractor’s internet address/web site where schedule information can be found: www.mandsconsulting.com

Business size: Woman Owned Small Disadvantaged Business (WOSDB), HUBZone Certified

1. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).
   - Special Item Number 54151S – IT Professional Services
2. Lowest Price Item.
3. Terms and Conditions. Please refer to pages 5-8.

4. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)
   The Maximum Order value for the following Special Item Numbers (SINs) is $500,000: Special Item Number 54151S – IT Professional Services

3. The minimum dollar value of orders to be issued is $100.00.

4. Geographic coverage (delivery area)
   a. Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.
Offerors are requested to check one of the following boxes:

[ ] The Geographic Scope of Contract will be domestic and overseas delivery.
[ ] The Geographic Scope of Contract will be overseas delivery only.
[x] The Geographic Scope of Contract will be domestic delivery only.

5. Point(s) of production (city, county, and State or foreign country): United States

6. Discount from list prices or statement of net price: Prices shown are NET Prices; Basic Discounts have been deducted

7. Quantity discounts: Not Applicable

8. Prompt payment terms: 0.5% within 10 days from receipt of invoice or date of acceptance, whichever is later. All discounts have been provided in the Schedule.

9.
   a. Government purchase cards are accepted at or below the micro-purchase threshold: Yes
   b. Government purchase cards are accepted above the micro-purchase threshold: Yes

10. Foreign items (list items by country of origin): Not Applicable

11.
   a. Time of delivery: As agreed upon between M&S Consulting, LLC and the ordering agency
   b. Expedited Delivery: As agreed upon between M&S Consulting, LLC and the ordering agency
   c. Overnight and 2-day delivery: As agreed upon between M&S Consulting, LLC and the ordering agency
   d. Urgent Requirements: As agreed upon between M&S Consulting, LLC and the ordering agency

12. F.O.B. point(s): Destination.

13.
   a. Ordering address: 492 Aspen Street, Morgantown, WV 26505
   b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address: 492 Aspen Street, Morgantown, WV 26505

15. Warranty provision: NOT APPLICABLE

16. Export packing charges, if applicable: NOT APPLICABLE

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level) (if applicable): NOT APPLICABLE
18. Terms and conditions of rental, maintenance, and repair (if applicable): NOT APPLICABLE

19. Terms and conditions of installation (if applicable): NOT APPLICABLE

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): NOT APPLICABLE
   a. Terms and conditions for any other services (if applicable): TERMS AND CONDITIONS can be found on pages 6-9.

21. List of service and distribution points (if applicable): NOT APPLICABLE

22. List of participating dealers (if applicable): NOT APPLICABLE

23. Preventive maintenance (if applicable): NOT APPLICABLE

24.
   a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants) (if applicable): NOT APPLICABLE
   b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/.

25. Data Universal Number System (DUNS) number: 111766775

26. Contractor is registered in the SAM database: 05/28/2021 (formerly Central Contractor Registry CCR)
1. SCOPE
   a. The prices, terms and conditions stated under Special Item Number 54151S Information Technology Professional Services IT Services within the scope of this Information Technology Schedule.
   b. The Contractor shall provide services at the Contractor’s facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES
   a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
   b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
   c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity’s mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER
   a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
   b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES
   a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
   b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
   c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
   d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)
a. The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
   i. Cancel the stop-work order; or
   ii. Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

b. If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
   i. The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
   ii. The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

c. If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

d. If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES
   a. The Inspection of Services—Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection—Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR
   a. The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY
   a. Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

9. INDEPENDENT CONTRACTOR
   a. All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.
10. ORGANIZATIONAL CONFLICTS OF INTEREST
   a. Definitions.
      i. “Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.
      ii. “Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.
      iii. An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.
   b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES
   a. The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS
   a. For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003)) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition. As prescribed in 16.601(e)(3), insert the following provision:
      i. The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
      ii. The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by
         1. The offeror;
         2. Subcontractors; and/or
3. Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES
   a. Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS
   a. Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS
   a. The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT SERVICES AND PRICING

<table>
<thead>
<tr>
<th>LAB CATEGORY</th>
<th>HOURLY RATE</th>
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<tbody>
<tr>
<td>Junior Analyst</td>
<td>$52.28</td>
</tr>
<tr>
<td>Data/ Content Administrator</td>
<td>$78.41</td>
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<tr>
<td>Analyst I</td>
<td>$88.87</td>
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<tr>
<td>Business Analyst</td>
<td>$94.10</td>
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<tr>
<td>Analyst II</td>
<td>$99.33</td>
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<tr>
<td>Consultant I</td>
<td>$120.24</td>
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<tr>
<td>Consultant II</td>
<td>$130.69</td>
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<tr>
<td>Manager I</td>
<td>$151.61</td>
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<tr>
<td>Architect I</td>
<td>$151.61</td>
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<tr>
<td>Architect II</td>
<td>$162.06</td>
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<tr>
<td>Manager II</td>
<td>$162.06</td>
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<tr>
<td>Senior Manager I</td>
<td>$182.97</td>
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<tr>
<td>Senior Architect I</td>
<td>$182.97</td>
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<tr>
<td>Senior Manager II</td>
<td>$193.43</td>
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<tr>
<td>Senior Architect II</td>
<td>$193.43</td>
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<tr>
<td>Partner I</td>
<td>$214.34</td>
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<tr>
<td>Partner II</td>
<td>$224.79</td>
</tr>
</tbody>
</table>
JOB TITLE: Junior Analyst ($52.28)
General/Specialized Experience: Junior Analysts possess at least 2 years of experience performing business analysis and implementing business systems. They possess strong analytical and technical skills and have demonstrated the ability to analyze business and systems processes, to document these processes using a variety of tools, and to design improved business processes or develop business system specifications. Minimum Education: Bachelor's Degree or Equivalent Experience. The Contracting Officer may approve a waiver for substitution of experience for the education requirement, on a case by case basis.

JOB TITLE: Data/Content Administrator ($78.41)
General/Specialized Experience: Data/Content Administrators possess at least 2 years of experience performing data and content management tasks. They possess strong analytical and technical skills and have demonstrated the ability to manage, as a group member, their responsibilities for business and systems processes, to document these processes using a variety of tools, and to design improved business processes or develop business system specifications. Minimum Education: Bachelor's Degree or Equivalent Experience. The Contracting Officer may approve a waiver for substitution of experience for the education requirement, on a case by case basis.

JOB TITLE: Analyst I ($88.87)
General/Specialized Experience: Analysts possess at least 4 years of experience analyzing business processes and designing and implementing new processes or systems to improve them. Analysts also have experience contributing to information systems teams and possess broad functional and general technical skills. They have demonstrated the ability to perform detailed business analysis and research, to translate analysis results into process or systems design using a variety of tools, and to supervise other analysts in the completion of business analysis tasks. Minimum Education: Bachelor's Degree or Equivalent Experience. The Contracting Officer may approve a waiver for substitution of experience for the education requirement, on a case by case basis.

JOB TITLE: Business Analyst ($94.10)
General/Specialized Experience: Business Analysts possess at least 3 years of experience performing business analysis and implementing business systems. They possess strong analytical and technical skills and have demonstrated the ability to analyze business and systems processes, to document these processes using a variety of tools, and to design improved business processes or develop business system specifications. This individual is also experienced and knowledgeable in the latest industry trends and developments in the enterprise IT solutions. Minimum Education: Bachelor's Degree or Equivalent Experience. The Contracting Officer may approve a waiver for substitution of experience for the education requirement, on a case by case basis.

JOB TITLE: Analyst II ($99.33)
General/Specialized Experience: Analysts possess at least 5 years of experience analyzing systems requirements, translating system requirements into systems designs, performing systems development (including development of application and technical architectures), conducting testing activities, and performing conversion and production support tasks for large-scale client-server and mainframe systems. Analysts have strong analytical and technical skills and have demonstrated the ability to provide guidance to development teams, supervise the development and testing of information systems, and resolve technical
issues. This individual is also experienced and knowledgeable in the latest industry trends and development in enterprise IT solutions.

Minimum Education: Bachelor's Degree or Equivalent Experience. The Contracting Officer may approve a waiver for substitution of experience for the education requirement, on a case by case basis.

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JOB TITLE: Consultant I ($120.24)
General/Specialized Experience: Consultant Is possess at least 4 years of experience with IT and/or BPM projects. Consultant Is possess experience working with customers to document needs and project requirements as well as contribute to Project plans and execute on defined tasks. Consultant Is have demonstrated the ability to develop and execute delivery work plans, to monitor progress against the work plan, and to supervise and provide guidance to junior level resources.
Minimum Education: Bachelor's Degree or Equivalent Experience. The Contracting Officer may approve a waiver for substitution of experience for the education requirement, on a case by case basis.

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JOB TITLE: Consultant II ($130.69)
General/Specialized Experience: Consultant Is possess at least 6 years of experience with IT and/or BPM projects. Consultant Is possess experience working with customers to document needs and project requirements as well as contribute to Project plans and execute on defined tasks. Consultant Is have demonstrated the ability to develop and execute delivery work plans, to monitor progress against the work plan, and to supervise and provide guidance to junior level resources.
Minimum Education: Bachelor's Degree or Equivalent Experience. The Contracting Officer may approve a waiver for substitution of experience for the education requirement, on a case by case basis.

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JOB TITLE: Manager I ($151.61)
General/Specialized Experience: Manager Is possess at least 4 years of experience with IT and/or BPM projects. Providing competent leadership and responsible program direction through successful performance of a variety of detailed, diverse elements of project transitioning
- Demonstrating competence using data from project management tools
- Simultaneously planning and managing the transition of highly technical projects and directs completion of tasks within estimated time frames and budget constraints
- Organizing, directing, and coordinating planning and production of all support activities and resource needs and assigning duties to subordinates
- Communications, both written and oral, with all levels of management representatives. Meeting with management officials regarding the status of specific task order activities and problems, issues or conflicts requiring resolution.
- Performs as a senior manager responsible for coordinating the management of all work under this contract and has the authority to negotiate and make binding decisions for the company.

Minimum Education: Bachelor's Degree or Equivalent Experience. The Contracting Officer may approve a waiver for substitution of experience for the education requirement, on a case by case basis.

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JOB TITLE: Architect I ($151.61)
General/Specialized Experience: Architect Is possess at least 4 years of experience planning, designing, building, and implementing information systems. Our Architect Is possess experience developing application, development, network, and technical architectures to support client-server and mainframe applications. Architect IIs have demonstrated the ability to develop and execute architecture delivery work plans, to monitor progress against the work plan, and to supervise and provide guidance to technical analysts in implementation of the various architectures. Experience includes:

- Detailed design of complex enterprise IT solutions involving multiple COTS/GOTS applications, processing platforms, and legacy systems;
- Designing and implementing enterprise IT solutions across a diverse set of processing platforms, operating systems, and network configurations;
- Detailed functional analysis and gap/fit analysis of Government-Off-The-Shelf (GOTS) and/or Commercial-Off-The-Shelf (COTS) software packages;
- GOTS/COTS package selection and business case development;
- Detailed migration planning and trade-off analysis;
- GOTS/COTS software installation and configuration for multiple functional modules of enterprise software;
- Software and system developmental and acceptance testing; and
- Legacy system interface design, development, and implementation.
- This individual is also experienced and knowledgeable in the latest industry trends and developments in enterprise IT solutions, including such topics/products as:
  - Enterprise Resource Planning (ERP) software such as SAP, Oracle, and PeopleSoft;
  - Supply Chain Management (SCM) software;
  - Customer Relationship Management (CRM), including products such as SAP, Siebel, and others;
  - Knowledge Management software;
  - Electronic Commercial applications.

Minimum Education: Bachelor's Degree or Equivalent Experience. The Contracting Officer may approve a waiver for substitution of experience for the education requirement, on a case by case basis.

JOB TITLE: Architect II ($162.06)
General/Specialized Experience: Architect IIs possess at least 6 years of experience planning, designing, building, and implementing information systems. Our Architect IIs possess extensive experience developing application, development, network, and technical architectures to support client-server and mainframe applications. Our Architect IIs have demonstrated the ability to develop and execute architecture delivery work plans, to monitor progress against the work plan, and to supervise and provide guidance to technical analysts in implementation of the various architectures. Experience includes:

- Detailed design of complex enterprise IT solutions involving multiple COTS/GOTS applications, processing platforms, and legacy systems;
- Designing and implementing enterprise IT solutions across a diverse set of processing platforms, operating systems, and network configurations;
- Detailed functional analysis and gap/fit analysis of Government-Off-The-Shelf (GOTS) and/or Commercial-Off-The-Shelf (COTS) software packages;
- GOTS/COTS package selection and business case development;
Detailed migration planning and trade-off analysis:
- GOTS/COTS software installation and configuration for multiple functional modules of Enterprise Software;
- Software and system developmental and acceptance testing; and
- Legacy system interface design, development, and implementation.

This individual is also experienced and knowledgeable in the latest industry trends and developments in enterprise IT solutions, including such topics/products as:
- Enterprise Resource Planning (ERP) software such as SAP, Oracle and PeopleSoft;
- Supply Chain Management (SCM) software;
- Knowledge Management software.

Minimum Education: Bachelor’s Degree or Equivalent Experience. The Contracting Officer may approve a waiver for substitution of experience for the education requirement, on a case by case basis.

JOB TITLE: Manager II ($162.06)
General/Specialized Experience: Manager IIs possess at least 6 years of experience with IT and/or BPM projects Providing competent leadership and responsible program direction through successful performance of a variety of detailed, diverse elements of project transitioning
- Demonstrating competence using data from project management tools
- Simultaneously planning and managing the transition of highly technical projects and directs completion of tasks within estimated time frames and budget constraints
- Organizing, directing, and coordinating planning and production of all support activities and resource needs and assigning duties to subordinates
- Communications, both written and oral, with all levels of management representatives.
- Meeting with management officials regarding the status of specific task order activities and problems, issues or conflicts requiring resolution.
- Performs as a senior manager responsible for coordinating the management of all work under this contract and has the authority to negotiate and make binding decisions for the company.

Minimum Education: Bachelor’s Degree or Equivalent Experience. The Contracting Officer may approve a waiver for substitution of experience for the education requirement, on a case by case basis.

JOB TITLE: Senior Manager I ($182.97)
General/Specialized Experience: Manager IIs possess at least 7 years of experience with IT and/or BPM projects Providing competent leadership and responsible program direction through successful performance of a variety of detailed, diverse elements of project transitioning
- Demonstrating competence using data from project management tools
- Simultaneously planning and managing the transition of highly technical projects and directs completion of tasks within estimated time frames and budget constraints
- Organizing, directing, and coordinating planning and production of all support activities and resource needs and assigning duties to subordinates
- Communications, both written and oral, with all levels of management representatives.
- Meeting with management officials regarding the status of specific task order activities and problems, issues or conflicts requiring resolution.


- Performs as a senior manager responsible for coordinating the management of all work under this contract and has the authority to negotiate and make binding decisions for the company. Minimum Education: Bachelor's Degree or Equivalent Experience. The Contracting Officer may approve a waiver for substitution of experience for the education requirement, on a case by case basis.

**JOB TITLE: Senior Architect I ($182.97)**

Minimum/General Experience: Senior Architect I possess at least 8 years of experience planning, designing, building, and implementing information systems. Senior Architect I possess extensive experience developing application, development, network, and technical architectures to support client-server and mainframe applications. Our Architect IIs have demonstrated the ability to develop and execute architecture delivery work plans, to monitor progress against the work plan, and to supervise and provide guidance to technical analysts in implementation of the various architectures. Experience includes:

- Detailed design of complex enterprise IT solutions involving multiple COTS/GOTS applications, processing platforms, and legacy systems;
- Designing and implementing enterprise IT solutions across a diverse set of processing platforms, operating systems, and network configurations;
- Detailed functional analysis and gap/fit analysis of Government-Off-The-Shelf (GOTS) and/or Commercial-Off-The-Shelf (COTS) software packages;
- GOTS/COTS package selection and business case development;
- Detailed migration planning and trade-off analysis;
- GOTS/COTS software installation and configuration for multiple functional modules of enterprise software;
- Software and system developmental and acceptance testing; and
- Legacy system interface design, development, and implementation.

This individual is also experienced and knowledgeable in the latest industry trends and developments in enterprise IT solutions, including such topics/products as:

- Enterprise Resource Planning (ERP) software such as SAP, Oracle, and PeopleSoft;
- Supply Chain Management (SCM) software;
- Customer Relationship Management (CRM), including products such as SAP, Siebel, and others;
- Knowledge Management software;
- Electronic Commercial applications.

Minimum Education: Bachelor's Degree or Equivalent Experience. The Contracting Officer may approve a waiver for substitution of experience for the education requirement, on a case by case basis.

**JOB TITLE: Senior Manager II ($193.43)**

General/Specialized Experience: Manager IIs possess at least 9 years of experience with IT and/or BPM projects Providing competent leadership and responsible program direction through successful performance of a variety of detailed, diverse elements of project transitioning

- Demonstrating competence using data from project management tools
- Simultaneously planning and managing the transition of highly technical projects and directs completion of tasks within estimated time frames and budget constraints
- Organizing, directing, and coordinating planning and production of all support activities and resource needs and assigning duties to subordinates
- Communications, both written and oral, with all levels of management representatives.
Meeting with management officials regarding the status of specific task order activities and problems, issues or conflicts requiring resolution.

Performs as a senior manager responsible for coordinating the management of all work under this contract and has the authority to negotiate and make binding decisions for the company.

Minimum Education: Bachelor's Degree or Equivalent Experience. The Contracting Officer may approve a waiver for substitution of experience for the education requirement, on a case by case basis.

JOB TITLE: Senior Architect II ($193.43)
Minimum/General Experience: Senior Architect IIs possess at least 10 years of experience planning, designing, building, and implementing information systems. Senior Architect IIs possess extensive experience developing application, development, network, and technical architectures to support client- server and mainframe applications. Our Architect IIs have demonstrated the ability to develop and execute architecture delivery work plans, to monitor progress against the work plan, and to supervise and provide guidance to technical analysts in implementation of the various architectures. Experience includes:

- Detailed design of complex enterprise IT solutions involving multiple COTS/GOTS applications, processing platforms, and legacy systems;
- Designing and implementing enterprise IT solutions across a diverse set of processing platforms, operating systems, and network configurations;
- Detailed functional analysis and gap/fit analysis of Government-Off-The-Shelf (GOTS) and/or Commercial-Off-The-Shelf (COTS) software packages;
- GOTS/COTS package selection and business case development;
- Detailed migration planning and trade-off analysis;
- GOTS/COTS software installation and configuration for multiple functional modules of enterprise software;
- Software and system developmental and acceptance testing; and
- Legacy system interface design, development, and implementation.

This individual is also experienced and knowledgeable in the latest industry trends and developments in enterprise IT solutions, including such topics/products as:

- Enterprise Resource Planning (ERP) software such as SAP, Oracle, and PeopleSoft;
- Supply Chain Management (SCM) software;
- Customer Relationship Management (CRM), including products such as SAP, Siebel, and others;
- Knowledge Management software;
- Electronic Commercial applications.

Minimum Education: Bachelor’s Degree or Equivalent Experience. The Contracting Officer may approve a waiver for substitution of experience for the education requirement, on a case by case basis.

JOB TITLE: Partner I ($214.34)
Minimum/General Experience: Partner Is possess at least 7 years of experience.

Leadership

- Challenges others to develop as leaders while clarifying roles and responsibilities.
- Pursues excellence in all aspects of business.
Teamwork

- Possesses the expert knowledge to identify opportunities for change and the ability to convey the need for change.
- Builds expert knowledge in our industry and conveys knowledge to others.
- Evokes creative and innovative thinking from team members while helping them to bring their ideas and career plans to fruition.
- Helps to determine new, creative ways to employ teams on projects and distribute responsibilities.
- Works across practice to share lessons learned and best practices.

Client Management

- Anticipates internal clients needs and proposes alternative business solutions.
- Continually seeks and capitalizes upon opportunities to increase internal client satisfaction and deepen client relationships.

Communication

- Serves as a key participant in team meetings.
- Raises the company’s visibility through involvement in local industry organizations.
- Confronts issues openly and quickly.
- Effectively communicates relevant IT-related information to superiors and peers in other practices.
- Tactfully communicates sensitive information.
- Handles difficult personnel situations directly, using appropriate discretion, HR advice, and respect for the individual.

Management

- Serves as focal point for all inter-office IT-related matters company-wide.
- Ensures that appropriate network managers are monitoring, analyzing and evaluating performance and working on resolution of identified degradation trends and problem areas (Performance Management).
- Ensures that support for around-the-clock information transfer, storage, and processing is timely, efficient and meets the service levels required.
- Assist with IT staffing and budgeting projections on a company-wide basis.

Expertise

- Expert within their field of expertise with Senior Manager, Manager, Senior Architects, Architects, etc. reporting up to them.

Minimum Education: Bachelor's Degree or Equivalent Experience.

JOB TITLE: Partner II ($224.79)

Minimum/General Experience: Partner IIs possess at least 9 years of experience.

Leadership

- Challenges others to develop as leaders while clarifying roles and responsibilities.
- Pursues excellence in all aspects of business.
- Possesses the expert knowledge to identify opportunities for change and the
ability to convey the need for change.

- Builds expert knowledge in our industry and conveys knowledge to others.

Teamwork

- Evokes creative and innovative thinking from team members while helping them to bring their ideas and career plans to fruition.
- Helps to determine new, creative ways to employ teams on projects and distribute responsibilities.
- Works across practice to share lessons learned and best practices.

Client Management

- Anticipates internal clients needs and proposes alternative business solutions.
- Continually seeks and capitalizes upon opportunities to increase internal client satisfaction and deepen client relationships.

Communication

- Serves as a key participant in team meetings.
- Raises the company's visibility through involvement in local industry organizations.
- Confronts issues openly and quickly.
- Effectively communicates relevant IT-related information to superiors and peers in other practices.
- Tactfully communicates sensitive information.
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Management

- Serves as focal point for all inter-office IT-related matters company-wide.
- Ensures that appropriate network managers are monitoring, analyzing and evaluating performance and working on resolution of identified degradation trends and problem areas (Performance Management).
- Ensures that support for around-the-clock information transfer, storage, and processing is timely, efficient and meets the service levels required.
- Assist with IT staffing and budgeting projections on a company-wide basis.

Expertise

- Expert within their field of expertise with Senior Manager, Manager, Senior Architects, Architects, etc. reporting up to them.

Minimum Education: Bachelor's Degree or Equivalent Experience