

**AUTHORIZED FEDERAL ACQUISITION SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

SIN 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS Code D301	IT Facility Operation and Maintenance
FPDS Code D302	IT Systems Development Services
FPDS Code D306	IT Systems Analysis Services
FPDS Code D307	Automated Information Systems Design and Integration Services
FPDS Code D308	Programming Services
FPDS Code D310	IT Backup and Security Services
FPDS Code D311	IT Data Conversion Services
FPDS Code D313	Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services
FPDS Code D316	IT Network Management Services
FPDS Code D317	Automated News Services, Data Services, or Other Information Services
FPDS Code D399	Other Information Technology Services, Not Elsewhere Classified

SPECIAL ITEM NO. 132-53 WIRELESS SERVICES (FPDS CODE D304) Excluding local and long distance voice, data, video, and dedicated transmission services which are NOT mobile.)

Paging Services
Cellular/PCS Voice Services

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

WidePoint Integrated Solutions Corporation (WISC)
7926 Jones Branch Dr., Suite 520 McLean, VA 22102
Tel: 703-349-5644 FAX: 703-848-3560

www.widepoint.com

Contract Number: GS35F0232N

Period Covered by Contract: January 7, 2013 through January 6, 2018

**General Services Administration
Federal Acquisition Service**

Pricelist current through Modification # PO-0019, dated June 15, 2016.

Products and ordering information in this Authorized FAS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Acquisition Service’s Home Page via the Internet at <http://www.fas.gsa.gov/>

TABLE OF CONTENTS

INFORMATION FOR ORDERING ACTIVITIES3
APPLICABLE TO ALL SPECIAL ITEM NUMBERS3
TERMS AND CONDITIONS APPLICABLE TO TERM SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-32), PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33) AND MAINTENANCE (SPECIAL ITEM NUMBER 132-34) OF GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE 11
TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE (SPECIAL ITEM NUMBER 132-50) 14
TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51) AND ELECTRONIC COMMERCE (EC) SERVICES (SPECIAL ITEM NUMBER 132-52) 16
LABOR CATEGORY PRICING20
LABOR CATEGORY DESCRIPTIONS23
TERMS AND CONDITIONS APPLICABLE TO WIRELESS SERVICES (SPECIAL ITEM NUMBER 132-53) 38
PRODUCTS AND SERVICES PRICELIST40
USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS 56
BEST VALUE BLANKET PURCHASE AGREEMENT FEDERAL ACQUISITION SERVICE SCHEDULE57
(CUSTOMER NAME)58
BLANKET PURCHASE AGREEMENT 58
BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS” 60

**INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Acquisition Service Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!TM on-line shopping service (www.fas.gsa.gov). The catalogs/pricelists, GSA Advantage!TM and the Federal Acquisition Service Home Page (www.fas.gsa.gov) contains information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

For Special Item Number 132-53 Wireless Services, if awarded, list the limited geographic coverage area:

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:

- a. EDI Orders: hyang@widepoint.com
- b. Fax Orders: Ho-Jin Yang 703-848-3560
- c. Mail Orders:

Ho-Jin Yang
7926 Jones Branch Dr., Suite 520
McLean, VA 22102

- d. Contractor Remittance Office

WidePoint Integrated Solutions Corporation
7926 Jones Branch Dr., Suite 520
McLean, VA 22102

Contractors are required to accept the Government purchase card for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Government purchase cards will be acceptable for

payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering agencies to obtain technical and/or ordering assistance:

703-349-5644

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. Statistical Data for Government Ordering Office Completion of Standard Form 279:

Block 9: G. Order/Modification Under Federal Schedule

Block 16: Data Universal Numbering System (DUNS) Number: 004-693-904

Block 30: Type of Contractor – Unrestricted

Block 31: Woman-Owned Small Business - No

Block 36: Contractor's Taxpayer Identification Number (TIN): 33-0994781

4a. CAGE Code: 1V1K7

4b. Contractor has registered with the Central Contractor Registration Database.

5. FOB Destination

6. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-51	As Negotiated, but NLT 30 Days ARO
132-53	As Negotiated, but NLT 30 Days ARO

b. URGENT REQUIREMENTS: When the Federal Acquisition Service Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. Discounts: No discounts are being offered. All customers including State & Local Governments, Educational & Non-profit Institutions, National & Corporate Customers and Federal Government Prime Contractors receives the same rates as the General Services Administration.

8. TRADE AGREEMENTS ACT OF 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING: NA

10. Small Requirements: The minimum dollar value of orders to be issued is \$100.

11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)

a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:

Special Item Number 132-51 - Information Technology (IT) Professional Services

Special Item Number 132-53 – Wireless Services

b. The Maximum Order value for the following Special Item Numbers (SINs) is \$25,000:

Special Item Number 132-50 - Training Courses

12. ORDERING PROCEDURES FOR FEDERAL ACQUISITION SERVICE SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS

REQUIREMENTS: ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FAS-370) (NOV 2001)

(a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.

(b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.

NOTE: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.

(c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated

with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.

(d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

(e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.

(f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.

(g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.

(h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.

(i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.

(j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES: Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: Internet Explorer). The Internet address is <http://www.fas.gsa.gov/>.

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Acquisition Service Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Acquisition Service Schedule Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Acquisition Service Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Acquisition Service Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Acquisition Service Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Acquisition Service Schedule; and
- (4) All clauses applicable to items not on the Federal Acquisition Service Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Price list applies to all 50 States in the U.S., District of Columbia and the Commonwealth of Puerto Rico

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor.

The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following: www.widepoint.com

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL ACQUISITION SERVICE SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Acquisition Service Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Acquisition Service Schedule contractor); and
- (b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Acquisition Service Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

- (1) For such period as the laws of the State in which this contract is to be performed prescribe; or**
- (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.**

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS

WidePoint Integrated Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)



TERMS AND CONDITIONS APPLICABLE TO TERM SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-32), PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33) AND MAINTENANCE (SPECIAL ITEM NUMBER 132-34) OF GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE

1. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. GUARANTEE/WARRANTY

a. Unless specified otherwise in this contract, the Contractor’s standard commercial guarantee/warranty as stated in the contract’s commercial pricelist will apply to this contract.

Warranty information is included in the End User License Agreement attachment.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

3. TECHNICAL SERVICES

Detailed technical services information is include in the End User License Agreement attachment.

4. SOFTWARE MAINTENANCE

a. Software maintenance service shall include the following:

Please see the attached End User License Agreement.

b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

5. PERIODS OF TERM LICENSES (132-32) AND MAINTENANCE (132-34)

a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.

b. Term licenses and/or maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.

c. Annual Funding. When annually appropriated funds are cited on an order for term licenses and/or maintenance, the period of the term licenses and/or maintenance shall automatically expire on September 30 of the

contract period, or at the end of the contract period, whichever occurs first. Renewal of the term licenses and/or maintenance orders citing the new appropriation shall be required, if the term licenses and/or maintenance is to be continued during any remainder of the contract period.

d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the term licenses and/or maintenance is to be terminated at that time. Orders for the continuation of term licenses and/or maintenance will be required if the term licenses and/or maintenance is to be continued during the subsequent period.

6. CONVERSION FROM TERM LICENSE TO PERPETUAL LICENSE

a. The ordering activity may convert term licenses to perpetual licenses for any or all software at any time following acceptance of software. At the request of the ordering activity the Contractor shall furnish, within ten (10) calendar days, for each software product that is contemplated for conversion, the total amount of conversion credits which have accrued while the software was on a term license and the date of the last update or enhancement.

b. Conversion credits which are provided shall, within the limits specified, continue to accrue from one contract period to the next, provided the software remains on a term license within the ordering activity.

c. The term license for each software product shall be discontinued on the day immediately preceding the effective date of conversion from a term license to a perpetual license.

d. The price the ordering activity shall pay will be the perpetual license price that prevailed at the time such software was initially ordered under a term license, or the perpetual license price prevailing at the time of conversion from a term license to a perpetual license, whichever is the less, minus an amount equal to 100 % of all term license payments during the period that the software was under a term license within the ordering activity.

7. TERM LICENSE CESSATION

a. After a software product has been on a continuous term license for a period of 0 * months, a fully paid-up, non-exclusive, perpetual license for the software product shall automatically accrue to the ordering activity. The period of continuous term license for automatic accrual of a fully paid-up perpetual license does not have to be achieved during a particular fiscal year; it is a written Contractor commitment which continues to be available for software that is initially ordered under this contract, until a fully paid-up perpetual license accrues to the ordering activity. However, should the term license of the software be discontinued before the specified period of the continuous term license has been satisfied, the perpetual license accrual shall be forfeited.

b. The Contractor agrees to provide updates and maintenance service for the software after a perpetual license has accrued, at the prices and terms of Special Item Number 132-34, if the licensee elects to order such services. Title to the software shall remain with the Contractor.

8. UTILIZATION LIMITATIONS - (132-32, 132-33, AND 132-34)

a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.

b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:

(1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.

(2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a

sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.

(3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.

(4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

(5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

9. SOFTWARE CONVERSIONS - (132-32 AND 132-33)

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version. Under a term license (132-32), conversion credits which accrued while the earlier version was under a term license shall carry forward and remain available as conversion credits which may be applied towards the perpetual license price of the new version.

10. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

11. RIGHT-TO-COPY PRICING

The Contractor shall insert the discounted pricing for right-to-copy licenses.

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL
INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE
(SPECIAL ITEM NUMBER 132-50)**

1. SCOPE

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

3. TIME OF DELIVERY

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

4. CANCELLATION AND RESCHEDULING

- a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
- b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

5. FOLLOW-UP SUPPORT

The Contractor agrees to provide each student with unlimited telephone support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

6. PRICE FOR TRAINING

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

7. INVOICES AND PAYMENT

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

8. FORMAT AND CONTENT OF TRAINING

a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.

b. ****If applicable**** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.

c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.

d. The Contractor shall provide the following information for each training course offered:

- (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
- (2) The length of the course;
- (3) Mandatory and desirable prerequisites for student enrollment;
- (4) The minimum and maximum number of students per class;
- (5) The locations where the course is offered;
- (6) Class schedules; and
- (7) Price (per student, per class (if applicable)).

e. For those courses conducted at the ordering activity’s location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.

9. “NO CHARGE” TRAINING

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

NA

TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51) AND ELECTRONIC COMMERCE (EC) SERVICES (SPECIAL ITEM NUMBER 132-52)

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services and Special Item Number 132-52 Electronic Commerce Services apply exclusively to IT/EC Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT/EC Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services–Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT/EC Services.

9. INDEPENDENT CONTRACTOR

All IT/EC Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT/EC services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003)) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

- (a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—

- (1) The offeror;
- (2) Subcontractors; and/or
- (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT/EC SERVICES AND PRICING

LABOR CATEGORY PRICING

ID	Labor Category or Title	Proposed GSA Rate/Price Offeror Site w/IFF	Proposed GSA Rate/Price Other than Offeror Site w/IFF
GS-1	Admin. Assistant	\$40.25	\$35.00
GS-2	Configuration Management Analyst I	\$61.93	\$53.85
GS-3	Configuration Management Analyst II	\$79.35	\$69.00
GS-4	Hardware/SW Specialist	\$47.37	\$41.19
GS-5	Help Desk Technician	\$56.35	\$49.00
GS-6	Information Engineer I	\$47.37	\$41.19
GS-7	Information Engineer II	\$56.35	\$49.00
GS-8	Principal Programmer	\$108.68	\$94.50
GS-9	Program Manager	\$121.64	\$105.77
GS-10	Programmer Analyst I	\$59.80	\$52.00
GS-11	Programmer Analyst II	\$86.25	\$75.00
GS-12	Project Manager	\$94.59	\$82.25
GS-13	Quality Assurance Analyst I	\$57.33	\$49.85
GS-14	Senior Manager / Technical Director	\$152.09	\$132.25
GS-15	Senior Systems Analyst	\$89.41	\$77.75
GS-16	Senior Systems Architect	\$98.61	\$85.75
GS-17	Senior Systems Engineer	\$130.84	\$113.77
GS-18	Sr. Scientist	\$127.02	\$110.45
GS-19	Subject Matter Expert I	\$138.00	\$120.00
GS-20	Subject Matter Expert II	\$285.20	\$248.00
GS-21	Subject Matter Expert III	\$380.25	\$330.65
GS-22	Technical Writer/Editor	\$46.38	\$40.33
GS-23	Applications Programmer	\$88.39	\$76.86
GS-24	Applications Systems Analyst/ Programmer – Senior	\$120.49	\$104.77
GS-25	Business Subject Matter Specialist	\$109.84	\$95.51
GS-26	Client/Server Network Architect	\$133.88	\$116.42
GS-27	Communications Facility Engineer	\$113.15	\$98.39
GS-28	Consultant	\$147.83	\$128.55
GS-29	Data Architect	\$130.61	\$113.57
GS-30	Database Analyst/ Programmer - Intermediate	\$92.82	\$80.71
GS-31	Engineering Subject Matter Specialist	\$125.35	\$109.00

WidePoint Integrated Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

ID	Labor Category or Title	Proposed GSA Rate/Price Offeror Site w/IFF	Proposed GSA Rate/Price Other than Offeror Site w/IFF
GS-32	ERP Business Analyst - Senior	\$153.01	\$133.05
GS-33	ERP Business/Architectural Specialist	\$111.95	\$97.35
GS-34	ERP Programmer	\$108.38	\$94.24
GS-35	Information Assurance Engineer	\$120.85	\$105.09
GS-36	Information Assurance Systems/Network Specialist	\$99.92	\$86.89
GS-37	Information Security Business Analyst	\$97.09	\$84.43
GS-38	Information Services Consultant	\$153.01	\$133.05
GS-39	Information Systems Training Specialist - Intermediate	\$82.88	\$72.07
GS-40	Information Systems Training Specialist - Senior	\$108.38	\$94.24
GS-41	IT Subject Matter Specialist	\$160.33	\$139.42
GS-42	LAN Administrator - Senior	\$118.42	\$102.97
GS-43	LAN/WAN Integrator	\$124.95	\$108.65
GS-44	LAN/WAN/MAN Administrator	\$100.15	\$87.09
GS-45	Network Engineer - Senior	\$103.28	\$89.81
GS-46	Network Systems Administrator	\$100.14	\$87.08
GS-47	Network Systems Manager	\$105.52	\$91.76
GS-48	Network/Hardware Support Technician	\$74.92	\$65.15
GS-49	Operations Manager - Data Communications	\$111.93	\$97.33
GS-50	Operations Systems Manager	\$110.03	\$95.68
GS-51	Operations/Network LAN Administrator	\$86.31	\$75.05
GS-52	Operations/Technical Support Analyst	\$89.03	\$77.42
GS-53	PC/LAN Mgmt Analyst - Intermediate	\$70.13	\$60.98
GS-54	Project Engineer	\$125.27	\$108.93
GS-55	Quality Assurance Specialist	\$72.92	\$63.41
GS-56	Software Architect	\$178.50	\$155.22
GS-57	Software Developer – Intermediate	\$109.33	\$95.07
GS-58	Software Developer – Senior	\$150.31	\$130.70
GS-59	Software Systems Engineer - Intermediate	\$122.11	\$106.18
GS-60	Software Systems Engineer - Senior	\$154.71	\$134.53
GS-61	Strategic Planner	\$157.32	\$136.80
GS-62	Systems Administrator - Senior	\$114.75	\$99.78
GS-63	Systems Analysis and Programming Director	\$159.31	\$138.53
GS-64	Telecommunications/Communications Integration Engineer	\$118.19	\$102.77
GS-65	UNIX Systems Administrator	\$121.13	\$105.33

ID	Labor Category or Title	Proposed GSA Rate/Price Offeror Site w/IFF	Proposed GSA Rate/Price Other than Offeror Site w/IFF
GS-66	Web Software Developer	\$124.95	\$108.65
GS-67	BES Administrator	\$88.55	\$77.00
GS-68	Business Analyst 1	\$56.35	\$49.00
GS-69	Business Analyst 2	\$56.35	\$49.00
GS-70	Business Analyst 3	\$109.84	\$95.51
GS-71	Cable Splicer	\$74.92	\$65.15
GS-72	Data Analyst	\$86.25	\$75.00
GS-73	Database Administrator 1	\$99.72	\$86.71
GS-74	Database Administrator 2	\$131.96	\$114.75
GS-75	Financial Analyst	\$109.84	\$95.51
GS-76	Help Desk Customer Service Representative Tier 1	\$28.75	\$25.00
GS-77	Help Desk Customer Service Representative Tier 2	\$40.25	\$35.00
GS-78	Help Desk Customer Service Representative Tier 3	\$51.75	\$45.00
GS-79	Help Desk Manager	\$94.59	\$82.25
GS-80	MACD Coordinating Specialist	\$55.20	\$48.00
GS-81	Onsite Technician	\$56.35	\$49.00
GS-82	Project Controls Analyst	\$94.59	\$82.25
GS-83	Shipping Coordinator	\$48.30	\$42.00
GS-84	Sr. Telecom Specialist	\$97.75	\$85.00
GS-86	Telecom Specialist	\$80.50	\$70.00
GS-87	Telecommunication Technician	\$74.92	\$65.15
GS-89	Web Administrator	\$114.75	\$99.78
GS-90	Web Content Administrator	\$56.35	\$49.00
GS-91	Web Designer	\$86.25	\$75.00
GS-92	Wireless Frequency Analyst	\$89.03	\$77.42

LABOR CATEGORY DESCRIPTIONS

Please note that for all positions the following rules for equivalence apply:

1. Advanced Degree (Masters Degree or above) is equal to 4 years of relevant experience and vice versa
2. Bachelors Degree is equal to 4 years of relevant experience and vice versa
3. Associate Degree is equal to 2 years of relevant experience and vice versa

ID	Labor Category or Title	Education/ Expr.	Labor Category Description
GS-1	Admin. Assistant	HS Diploma or 2 yr. exp.	Provides clerical and administrative services and applies appropriate technology to support office operations. Provides graphics and editorial support plus desktop publishing services.
GS-2	Configuration Management Analyst I	Bachelors and 3 yr. exp.	The Configuration Management (CM) Analyst establishes and maintains configuration control of ADP system hardware and software components. Conducts configuration status account and prepares CM reports. Coordinate configuration control board meetings.
GS-3	Configuration Management Analyst II	Bachelors and 5 yr. exp.	The Configuration Management (CM) Analyst establishes and maintains configuration control of ADP system hardware and software components. Conducts configuration status account and prepares CM reports. Coordinates configuration control board meetings. Responsible for the management and mentoring junior members of the CM team.
GS-4	Hardware/SW Specialist	Bachelors or 4 yr. exp.	Applies knowledge of computer science principles, information management principles, data processing functions, ADP hardware and software systems structures and operations, and computer programming languages and techniques to solve automation problems. Addresses scientific engineering or business objectives by writing, modifying, or adapting computer programs in machine level, assembly, and third or fourth generation programming languages. Interfaces with and uses minicomputer and mainframe computer systems in addressing project objectives. Identifies and uses standard, unconventional and original mathematical, algorithmic, and programmatic approaches to define, plan, organize, design, develop, modify, test, and integrated database or data processing systems, computer hardware systems, and simulation models. Formulates architectural design, functional specification, interfaces, and documentation or hardware or software systems considering system interrelationships, operating modes, and software or equipment configurations. Researches unconventional application of software and operating systems in designing and

WidePoint Integrated Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

ID	Labor Category or Title	Education/ Expr.	Labor Category Description
			developing new methodologies, signification modifications, or adaptations of standardized techniques. Responsible for developing project plans, guidelines and controls.
GS-5	Help Desk Technician	Bachelors or 4 yr. exp.	Serve as a primary contact for clients experiencing technical and/or non-technical issues. Requires ability to diagnose, troubleshoot and client issues by employing strong listening and communication skills. Must have creative problem-solving skills to assist clients. Must be a team player that contributes to the resolution of the client's business problems. Provides ongoing technical support for specialized applications: logs trouble calls, analyzes and corrects problem at source. Advises users of changes in procedures. Identifies problems requiring vendor assistance and coordinates vendor technical support.
GS-6	Information Engineer I	Bachelors and 2 yr. exp.	Applies knowledge of computer concepts and techniques to develop and apply automated solutions to engineering, scientific, or business data acquisition and management problems. Uses scientific and engineering logic to support conceptual or theoretical solutions to problems of computer hardware or software design and operation. Develops alternative approaches to design, test, and evaluation techniques for solving IT problems, evaluates and recommends that which will provide the optimum solution based on the economic constraints. Formulates systems design, functional specification, interfaces and documentation of computer systems considering system interrelationships, operating modes, and equipment configurations
GS-7	Information Engineer II	Bachelors and 4 yr. exp.	Applies knowledge of computer concepts and techniques to develop and apply automated solutions to engineering, scientific, or business data acquisition and management problems. Uses scientific and engineering logic to independently identify conceptual or theoretical solutions to problems of computer hardware or software design and operation. Develops alternative approaches to design, test, and evaluation techniques for solving automation problems, evaluates and recommends that which will provide the optimum solution glancing specific project needs with economic constraints. Formulates systems design, functional specification, interfaces and documentation of computer systems considering system interrelationships, operating modes, and equipment configurations. Responsible for developing project plans, justifications, guidelines, and controls.
GS-8	Principal Programmer	Bachelors and 10 yr. exp.	Applies basic knowledge of programming techniques. Develops program specifications for writing and testing programs. Develops, modifies and maintains assigned software according to specifications. Develops test data, performs thorough testing and corrects faulty code to ensure compliance with specifications. Documents programs according to Government standards and procedures.
GS-9	Program Manager	Masters and 2 yr. exp.	Serves as the central point of contact for delivery orders and interfaces with the Contracting Officers Technical Representatives. Establishes and enforces procedures to assure that all tasks are performed in accordance with applicable standards, quality requirements, estimated costs, and schedules. Coordinates development, quality assurance, configuration management, documentation support, software maintenance, and daily supervision of subordinates. Prepares reports and delivers briefings on the status of task assignments to contract management personnel and technical points of contact. Reviews work of subordinates, resolves discrepancies, prioritizes work, and accommodates changes.

WidePoint Integrated Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

ID	Labor Category or Title	Education/ Expr.	Labor Category Description
GS-10	Programmer Analyst I	Bachelors and 2 yr. exp.	Applies basic knowledge of programming techniques. Develops program specifications for writing and testing programs. Develops, modifies and maintains assigned software according to specifications. Develops test data, performs thorough testing and corrects faulty code to ensure compliance with specifications. Documents programs according to Government standards and procedures.
GS-11	Programmer Analyst II	Bachelors and 3 yr. exp.	Applies basic knowledge of programming techniques. Supports the development of program specifications for writing and testing programs. Develops, modifies and maintains software according to specifications. Develops test data, performs thorough testing and corrects faulty code to ensure compliance with specifications. Documents programs according to Government standards and procedures.
GS-12	Project Manager	Bachelors and 6 yr. exp.	Serves as the contract manager and administrator over the entire contract effort. Acts as the primary interface and point of contact with Government project authorities and representatives on technical and contract administration issues. Supervises project operations by developing management procedures, planning and directing project execution, monitoring and reporting progress. Manages and controls financial and administrative aspects of the project with respect to contract requirements, enforces work standards, and assigns schedules.
GS-13	Quality Assurance Analyst I	Bachelors and 4 yr. exp.	Serves as the focal point for maintaining the quality of contract deliverables. Develops plans and guidelines for quality assurance, instructs project staff in the principles of quality management and the specifics of quality programs for projects and tasks, and works with project leadership to implement quality assurance procedures. Leads independent quality review teams for project and task deliverables and prepares reports and delivers briefings on the quality status of deliverables.
GS-14	Senior Manager / Technical Director	Masters and 5 yr. exp.	Plans, directs, coordinates, and controls technical and administrative activities for several programs or one large program. Supervises program manager in the execution of their assigned duties. Reviews and maintains quality of technical work done on the program. Makes technical judgments and provides advice on the resolution of technical problems.
GS-15	Senior Systems Analyst	Bachelors and 4 yr. exp.	Applies knowledge of computer science principles, automated data processing functions, and software languages to develop solutions to user requirements. Provides direction on complex application problems involving all phases of system analysis to provide resolution. Assists users, functional and technical activity personnel in the application, definition, and design. Oversees and performs the gathering, analysis, and synthesis of information for system definition. Supports the development of test plans, test descriptions, and test procedures and reviews results to ensure compliance with specifications. Develops and maintains user support documentation. Analyzes software maintenance requirements including trouble report and change proposal analysis. Proposes economical and efficient solutions as part of developing ADP solutions to user requirements. Acts as team leader, providing guidance to junior level staff.
GS-16	Senior Systems Architect	Bachelors and 6 yr. exp.	Applies knowledge of computer concepts and techniques to develop and implement automated solutions to engineering, scientific, or business data acquisition and management problems. Uses scientific and engineering logic to independently identify conceptual or theoretical solutions to problems of computer hardware or software design and operation. Develops alternative approaches to design, test, and evaluation techniques for solving automation problems. Evaluates and recommends optimum solutions balancing

ID	Labor Category or Title	Education/ Expr.	Labor Category Description
			specific project needs with economic constraints. Interfaces with and uses micro, mini, and mainframe computer systems in addressing project objectives. Formulates architectural design, functional specification, interfaces and documentation of computer systems considering system interrelationships, operating modes, and equipment configurations. Responsible for developing project plans, justifications, guidelines, and controls.
GS-17	Senior Systems Engineer	Bachelors and 5 yr. exp.	Performs professional engineering assignments in support of systems engineering efforts in one or more of the following disciplines: communications engineering, electronic engineering, communications security, network analysis, interoperability analysis, system standards, military operations (ground, sea, and air), program analysis, program planning, and cost analysis.
GS-18	Sr. Scientist	PhD and 10 yr. exp.	Assesses strategic technology issues with key customer personnel. Leads in enterprise-wide technical planning activities. Performs the most complex, leading-edge technical tasks. Solves the most difficult and unique types of technical problems where little or no prior examples exist.
GS-19	Subject Matter Expert I	Bachelors and 5 yr. exp.	Performs analytic work in support of systems engineering or planning activities, including the development of preliminary and detailed functional analysis required for ADP systems. Subject matter functional expertise provided includes areas such as inventory management, supply, provisioning, maintenance, transportation, personnel, financial management, and administration.
GS-20	Subject Matter Expert II	Bachelors and 7 yr. exp.	Performs analytical work in support of systems engineering or planning activities, including the development of preliminary and detailed functional analysis required for ADP systems. Subject matter functional expertise provided includes areas such as inventory management, supply, provisioning, maintenance, transportation, personnel, financial management, and administration. Introduces innovative approaches and methodologies for processes and support systems. May provide leadership to small teams of functional or technical personnel.
GS-21	Subject Matter Expert III	Bachelors and 10 yr. exp.	Performs analytic work in support of systems engineering or planning activities, including the development of preliminary and detailed functional analysis required for ADP systems. Subject matter functional expertise provided includes areas such as inventory management, supply, provisioning, maintenance, transportation, personnel, financial management, and administration. Introduces innovative approaches and methodologies for processes and support systems. May provide leadership to large teams of functional or technical personnel.
GS-22	Technical Writer/Editor	HS Diploma or 2 yr. exp.	Writes and prepares technical documentation using outlines and resource material provided by functional analysts and computer personnel. Consolidates, formats, requires and edits documentation written by technical personnel. Interprets documentation standards and instructions listed in the Statement of Work and produces documents that conform to instructions. Applies knowledge of required standards and verifies that documentation conforms to standards.
GS-23	Applications Programmer	Bachelors and 3 yr. exp.	Devises or modifies procedures to solve complex problems considering computer equipment capacity and limitations, operating time, and form of desired results. Designs, codes, tests, debugs, and documents.

ID	Labor Category or Title	Education/ Expr.	Labor Category Description
GS-24	Applications Systems Analyst/ Programmer – Senior	Bachelors and 6 yr. exp.	Under general direction, formulates and defines system scope and objectives. Devises or modifies procedures to solve complex problems considering computer equipment capacity and limitations, operating time, and form of desired results. Prepares detailed specifications from which programs will be written. Designs, codes, tests, debugs, and documents those programs. Competent to work at the highest technical level of all phases of applications systems analysis and programming activities. May be responsible for completion of a phase of a project. Regularly provides guidance and training to less-experienced analyst/programmers.
GS-25	Business Subject Matter Specialist	Bachelors and 6 yr. exp.	Provides technical knowledge and analysis of highly specialized applications and operational environments, high-level functional systems analysis, design, integration, documentation and implementation advice on exceptionally complex problems that need extensive knowledge of the subject matter for effective implementation. Participates as needed in all phases of software development with emphasis on the planning, analysis, testing, integration, documentation, and presentation phases.
GS-26	Client/Server Network Architect	Bachelors and 6 yr. exp.	Top-level technical expert responsible for design and development of a client/server environment. Develops strategy of client/server system and the design infrastructure necessary to support that strategy. Advises on selection of technological purchases with regards to processing, data storage, data access, and applications development. Sets standards for the client/server relational database structure for the organization (SQL, ORACLE, SYBASE, etc.). Advises of feasibility of potential future projects to management.
GS-27	Communications Facility Engineer	Bachelors and 5 yr. exp.	Provides technical direction and engineering knowledge for communications systems infrastructure activities, including planning, designing, and implementing communications infrastructure requirements for buildings and systems. Ensures that adequate and appropriate planning is provided to direct building architects and planners in building communications spaces and media pathways meet industry standards.
GS-28	Consultant	Bachelors and 10 yr. exp.	Works with end user groups to evaluate and solve technical problems. Evaluates existing systems and/or user needs to analyze, design, recommend, and implement system changes
GS-29	Data Architect	Bachelors and 6 yr. exp.	Designs and builds relational databases. Develops strategies for data acquisitions, archive recovery, and implementation of a database. Works in a data warehouse environment, which includes data design, database architecture, metadata and repository creation. Translates business needs into long-term architecture solutions. Defines, designs, and builds dimensional databases. Develops data warehousing blueprints, evaluating hardware and software platforms, and integrating systems. Evaluates reusability of current data for additional analyses. Reviews object and data models and the metadata repository to structure the data for better management and quicker access.
GS-30	Database Analyst/ Programmer - Intermediate	Bachelors and 4 yr. exp.	Under general supervision, designs, implements and maintains moderately complex databases. Maintains database dictionaries and integration of systems through database design. Competent to work on most phases of database administration but may require some instruction and guidance in other phases. Requires two years experience in the field.

ID	Labor Category or Title	Education/ Expr.	Labor Category Description
GS-31	Engineering Subject Matter Specialist	Bachelors and 5 yr. exp.	Provides technical knowledge and analysis of highly specialized applications and operational environment, high-level functional systems analysis, design, integration, documentation, and implementation advice on exceptionally complex problems that necessitate high-level knowledge of the subject matter for effective implementation. Participates as needed in all phases of software development with emphasis on the planning, analysis, modeling, simulation, testing, integration, documentation and presentation phases.
GS-32	ERP Business Analyst - Senior	Bachelors and 2 yr. exp.	Under general direction, serves as senior subject matter expert associated with content, processes, and procedures associated with ERP. Defines detailed requirements, analyzes business needs, and validates solutions with the client. Details requirements through product development and other functions to support the project team. Monitors other business analysts in software development methods and processes and implementation of those methods. Evaluates development projects and assists in tailoring the development process to meet the project needs.
GS-33	ERP Business/Architectural Specialist	Bachelors and 4 yr. exp.	Adapts functional business requirements and processes to technical solutions based upon comprehensive enterprise application solution sets. Enterprise resource planning and management processes, including but not limited to: knowledge management, investment analysis, data warehousing, e-commerce, return on investment analysis, human resource analysis, material management and logistics, supply chain management, procurement, ordering, manufacturing, decision support, and information dissemination.
GS-34	ERP Programmer	Bachelors and 4 yr. exp.	Under general supervision, works primarily in ERP client/server enterprise application. Designs and develops all aspects of data conversion. Builds application tables, panels, and reports. Codes individual modules and complex functions. Develops application tables, panels, and reports for projects. Responsible for software integration and external interface development. Troubleshoots and resolves testing issues. Responsible for technical documentation.
GS-35	Information Assurance Engineer	Bachelors and 5 yr. exp.	Establishes and satisfies complex system-wide information security requirements based upon the analysis of user, policy, regulatory, and resource demands. Supports customers at the highest levels in the development and implementation of doctrine and policies. Applies know-how to government and commercial common user systems, as well as to dedicated special purpose systems requiring specialized security features and procedures.
GS-36	Information Assurance Systems/Network Specialist	Bachelors and 4 yr. exp.	Installs, configures and maintains organization's operating systems. Analyzes and resolves problems associated with server hardware, NT, applications software. Detects, diagnoses, and reports NT related problems on both NT server and NT desktop systems. Performs a wide variety of tasks in software/hardware maintenance and operational support of NT Server systems.
GS-37	Information Security Business Analyst	Bachelors and 4 yr. exp.	Determines enterprise information security standards. Develops and implements information security standards and procedures. Ensures that all information systems are functional and secure.
GS-38	Information Services Consultant	Bachelors and 7 yr. exp.	Top-level technical expert supporting unlimited end user groups. Works with user groups to solve business problems with available technology including hardware, software, databases, and peripherals. Requires high level of diverse technical experience related to studying and analyzing systems needs, systems development, systems process analysis, design, and re-engineering. Has skills and experience related to

WidePoint Integrated Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

ID	Labor Category or Title	Education/ Expr.	Labor Category Description
			business management, systems engineering, operations research, and management engineering. Typically requires specialization in particular software or business application utilized in an end user environment. Keeps abreast of technological developments and applications.
GS-39	Information Systems Training Specialist - Intermediate	Bachelors and 2 yr. exp.	Under general supervision, organizes and conducts moderately complex training and educational programs for information systems or user personnel. Maintains records of training activities, employee progress, and program effectiveness. Competent to work on most phases of information systems training.
GS-40	Information Systems Training Specialist - Senior	Bachelors and 4 yr. exp.	Under general direction, organizes, prepares, and conducts complex training and educational programs for information systems or user personnel. May design and develop in-house programs. Maintains records of training activities, employee progress, and program effectiveness. Competent to work at the highest level of all phases of information systems training.
GS-41	IT Subject Matter Specialist	Bachelors and 7 yr. exp.	Provides extremely high-level subject matter proficiency for work described in the task. Provides advanced technical knowledge and analysis of highly specialized applications and operational environment, high-level functional systems analysis, design, integration, documentation, training, and implementation advice on complex problems that require doctorate level knowledge of the subject matter for effective implementation.
GS-42	LAN Administrator - Senior	Bachelors and 5 yr. exp.	Under general direction, responsible for administration and day-to-day operation of organization's local area network (LAN). Provides integrated team support and maintenance of LAN hardware and software. Maintains integrity of the LAN hardware and software. Installs LAN software upgrades, including planning and scheduling, testing and coordination. Studies vendor products to determine those which best meet organization needs; assists in presentation of information to management resulting in purchase, and installation of hardware, software, and telecommunications equipment. Performs LAN security procedures, including implementing login requests. Evaluates new products and technologies to determine impact on existing system configurations. Prepares proposals, cost/benefit analyses, and feasibility studies. Provides liaison support between the PC/LAN team, vendors and internal support group as needed. Typically requires five to seven years of experience. Frequently reports to an information systems executive.
GS-43	LAN/WAN Integrator	Bachelors and 5 yr. exp.	Responsible for the overall integration of the enterprise-wide network including the planning, design, installation, maintenance, management, and coordination of the corporate LAN/WAN (may include local, metropolitan, and wide area networks). Has responsibility for technical architecture and recommendations related to LAN/WAN. Is typically a top-level technical contributor with advanced knowledge and experience in the area of local and wide area networking, communications, and related hardware/software. Maintains high level of technical expertise and studies vendor products to determine those which best meet organization needs. Presents information to management, which may result in the purchase and installation of hardware, software, and telecommunications equipment. Recommends network security procedures and policies. Knowledgeable in a multi-platform operating environment. May work with Voce and/or Data Communications Analysts.
GS-44	LAN/WAN/MAN Administrator	Bachelors and 4 yr. exp.	Under general direction, responsible for administration and day-to-day operation of organization's local area network (LAN). Provides integrated team support and maintenance of LAN hardware and software. Maintains integrity of the LAN hardware and software. Installs LAN software upgrades, including planning

WidePoint Integrated Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

ID	Labor Category or Title	Education/ Expr.	Labor Category Description
			and scheduling, testing and coordination. Studies vendor products to determine those which best meet organization needs; assists in presentation of information to management resulting in purchase, and installation of hardware, software, and telecommunications equipment. Performs LAN security procedures, including implementing login requests. Evaluates new products and technologies to determine impact on existing system configurations. Prepares proposals, cost/benefit analyses, and feasibility studies. Provides liaison support between the PC/LAN team, vendors and internal support group as needed. Typically requires five to seven years of experience. Frequently reports to an information systems executive.
GS-45	Network Engineer - Senior	Bachelors and 3 yr. exp.	Under general direction, manages the purchase, installation, and support of network communications, including LAN/WAN systems. Responsible for evaluating current systems. Works on complex problems where analysis of situation requires in-depth evaluation of various factors. Plans large-scale systems projects through vendor comparison and cost studies. Provides work leadership and training to lower level network engineers. Requires expert knowledge of LAN/WAN systems, networks, and applications. Typically requires at least five years of experience.
GS-46	Network Systems Administrator	Bachelors and 3 yr. exp.	Provides system administration of Network, Web, and/or communication systems, including Local Area Network (LAN) and Wide Area Network (WAN) systems, involving network security. Prepares technical implementation plans that provide integrated solutions including actions, milestones, timelines and critical paths required for complete solutions.
GS-47	Network Systems Manager	Bachelors and 3 yr. exp.	Supervises all personnel engaged in the operation and support of network facilities, including all communications equipment in large scale or multi-shift operations. Supervises complex operations that involve two or more additional functions such as, but not limited to, network operations, systems security, systems software support, and production support activities.
GS-48	Network/Hardware Support Technician	Bachelors or 3 yr. exp.	Monitors and responds to hardware, software, and network problems. Provides the routine testing and analysis of all elements of the network facilities (including power, software, communications machinery, lines, modems, and terminals). Monitors and controls the performance and status of the network resources.
GS-49	Operations Manager - Data Communications	Bachelors and 4 yr. exp.	Manages all aspects of the daily operation for data network(s) in either a stand-alone data network environment in a voice and data separated network environment. Develops project plans for the implementation of new telecommunications technology and systems. Directs technical analysis of complex software, hardware, and transmission systems. Coordinates with vendors involved in providing communication activities.
GS-50	Operations Systems Manager	Bachelors and 4 yr. exp.	Provides assistance and oversight for all information systems operations activities, including computer and telecommunications/communications operations, data entry, data control, operations support, operating systems programming, system security policy procedures, and/or web strategy and operations. Provides input to policy level discussions regarding standards and budget constraints.
GS-51	Operations/Network LAN Administrator	Bachelors and 2 yr. exp.	Supports, monitors, tests, and troubleshoots hardware and software problems pertaining to LAN. Recommends and schedules repairs. Provides end users support for all LAN- based applications. Installs and configures workstations.

WidePoint Integrated Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

ID	Labor Category or Title	Education/ Expr.	Labor Category Description
GS-52	Operations/Technical Support Analyst	Bachelors and 2 yr. exp.	Provides technical guidance for directing and monitoring information systems operations. Implements machine modifications to increase the capacity of the system. Directs compilation of records and reports concerning production, machine malfunctioning and maintenance.
GS-53	PC/LAN Mgmt Analyst - Intermediate	Bachelors and 2 yr. exp.	Under general supervision, works closely with business and management and staff on LAN support, network design, and configuration in a multi-server environment. Responsible for the installation/configuration and support of client servers, application support software, and implementation of new business software applications. Participates with client in the installation/configuration of equipment and software. Analyzes and coordinates resolution of network problems. Provides technical support and guidelines to client and systems areas through documentation. Requires experience with Token Ring.
GS-54	Project Engineer	Bachelors and 7 yr. exp.	Manages long-term IT engineering projects. Performs engineering design evaluations and works to complete projects within budget and scheduling restraints. Develops, implements, and monitors information systems policies and controls to ensure data accuracy, security, and regulatory compliance. Reviews reports of computer and peripheral equipment production, malfunction, and maintenance to determine and address problems.
GS-55	Quality Assurance Specialist	Bachelors and 5 yr. exp.	Provides development of project Software Quality Assurance Plan and the implementation of procedures that conforms to the requirements of the contract. Provides an independent assessment of how the project's software development process is being implemented relative to the defined process and recommends methods to optimize the organization's process.
GS-56	Software Architect	Bachelors and 10 yr. exp.	Works independently designing and developing new software products or major enhancements to existing software. May lead a large development team in the design of highly complex software systems. Acts as highest-level technical expert, addressing problems of systems integration, compatibility, and multiple platforms. Responsible for project completion. Performs feasibility analysis on potential future projects to management.
GS-57	Software Developer – Intermediate	Bachelors and 4 yr. exp.	Under general supervision, develops codes, tests, and debugs new software or enhancements to existing software. Has good understanding of business applications. Works with technical staff to understand problems with software and resolve them. Resolves customer complaints with software and responds to suggestions for improvements and enhancements. May assist in development of software user manuals. Requires two years experience in the field.
GS-58	Software Developer – Senior	Bachelors and 7 yr. exp.	Under general direction, participates as high-level technical expert in design development, coding, testing, and debugging new software or significant enhancements to existing software. Works with technical staff to understand problems with software and develops specifications to resolve them. Resolves customer complaints and responds to suggestions for improvements and enhancements. Participates in the development of software user manuals. May act as team leader on less complex projects. Assists in training less experienced software development staff. Requires five years experience in the field.
GS-59	Software Systems Engineer - Intermediate	Bachelors and 5 yr. exp.	Under general supervision, works from specifications to develop or modify moderately complex software programming applications. Assists with design, coding, benchmark testing, debugging, and documentation of programs. Applications generally deal with utility programs, position control language, macros, subroutines,

ID	Labor Category or Title	Education/ Expr.	Labor Category Description
			and other control modules. Competent to work on most phases of software systems programming applications, but requires instruction and guidance in other phases.
GS-60	Software Systems Engineer - Senior	Bachelors and 7 yr. exp.	Under general direction, formulates and defines specifications for complex operating software programming applications or modifies/maintains complex existing applications using engineering releases and utilities from the manufacturer. Designs, codes, tests, debugs, and documents those programs. Responsible for applications dealing with the overall operating system, such as sophisticated file maintenance routines, large telecommunications networks, computer accounting, and advanced mathematical/scientific software packages. Competent to work at this highest technical level on all phases of software systems programming applications. May have responsibility for the evaluation of new and existing software products. May assist other systems programmers to effectively utilize the system's technical software.
GS-61	Strategic Planner	Bachelors and 10 yr. exp.	Provides strategic planning of large projects or a significant segment of a strategic planning portion of a large complex project. Provides the overall approach to clarify mission statements so they can be used as springboards in envisioning their desired future. Assists in developing mission and vision statements, subsequent goal delineation, provides guidance for building operational plans and specifying measurable outcomes to include capital outlay planning efforts in a consolidated strategic planning process and prioritizes those initiatives.
GS-62	Systems Administrator - Senior	Bachelors and 5 yr. exp.	Under general direction, responsible for activities related to system administration. Assigns personnel to various projects, directs their activities, and evaluates their work. Ensures long-term requirements of systems operations and administration are included in the overall information systems planning of the organization. Responsible for the installation, maintenance, configuration, and integrity of computer software. Implements operating system enhancements that will improve the reliability and performance of the system.
GS-63	Systems Analysis and Programming Director	Bachelors and 10 yr. exp.	Develops software within an organization. Directs the software engineering function in developing, releasing, and maintaining software applications/operating systems according to business needs.
GS-64	Telecommunications/ Communications Integration Engineer	Bachelors and 7 yr. exp.	Provides technical direction and analysis for telecommunication activities, including planning, designing, integrating, installing and maintaining large-scale telecommunications/ communications networks and services with computer systems. Applies telecommunications/communications engineering principles and theory to propose design and configuration alternatives. Analyzes network performance, usage and traffic flows, accesses and interfaces, transmission techniques, and protocols to interface with computer systems.
GS-65	UNIX Systems Administrator	Bachelors and 6 yr. exp.	Responsible for the installation, configuration, and maintenance of UNIX operating systems. Recognizes and troubleshoots problems with server hardware and applications software. Establishes and documents standards and procedures for management review. Requires extensive knowledge of computer operations and familiarity with shell and kernel programming. Typically requires two to four years of experience.
GS-66	Web Software Developer	Bachelors and 6 yr. exp.	Designs, develops, troubleshoots, debugs, and implements software code (such as HTML, CGI, and JavaScript) for a component of the website. Works with graphic designers and other members of a project team to develop the site concept, interface design, and architecture of the website. Responsible for interface implementation. Integrates web applications with backend databases. Deploys large web-based transaction

WidePoint Integrated Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

ID	Labor Category or Title	Education/ Expr.	Labor Category Description
			systems using application servers. Researches, tests, builds, and coordinates the integration of new products per production and client requirements. Requires strong navigation and site-design instincts.
GS-67	BES Administrator	BES training	Capable of performing administrative functions on Blackberry Enterprise Server including but not limited to adding, deleting, or modifying end user profiles.
GS-68	Business Analyst 1	Bachelors/ 1 yr exp.	Perform research and develop specifications for the completion of Information Technology projects and or activities. Perform analysis, provide cost estimates, ascertain requirements, design and document processes and test applications or services from modifications or enhancements. Work with functional and or product teams in the development of requirements for projects and design specifications and test plans for enhancements. Perform analysis, provide cost estimates and track progress toward the completion of Information Technology projects and or activities.
GS-69	Business Analyst 2	Bachelors/ 2 - 3 yr exp.	Perform research and develop specifications for the completion of Information Technology projects and or activities. Perform analysis, provide cost estimates, ascertain requirements, design and document processes and test applications or services from modifications or enhancements. Work with functional and or product teams in the development of requirements for projects and design specifications and test plans for enhancements. Perform analysis, provide cost estimates and track progress toward the completion of Information Technology projects and or activities.
GS-70	Business Analyst 3	Bachelors/ 3 - 5 years exp.	Perform research and develop specifications for the completion of Information Technology projects and or activities. Perform analysis, provide cost estimates, ascertain requirements, design and document processes and test applications or services from modifications or enhancements. Work with functional and or product teams in the development of requirements for projects and design specifications and test plans for enhancements. Perform analysis, provide cost estimates and track progress toward the completion of Information Technology projects and or activities.
GS-71	Cable Splicer	Training and Certified in terminating copper and fiber cables, testing / labeling of copper and fiber cables/2 yr exp	Cabling experience to include setting up cable reels, pulling copper and fiber cables. Proficiency with typical tooling for the cable installation trade such as punch down, toner and applicable hand tools. Ability to lift 40 pounds, stand and climb ladders for long periods of time, comfortably operate in confined spaces typical to the work of cable installation in occupied buildings.

WidePoint Integrated Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

ID	Labor Category or Title	Education/ Expr.	Labor Category Description
GS-72	Data Analyst	Bachelors/ 4 yr. exp.	Under general supervision, designs, implements and maintains moderately complex databases. Maintains database dictionaries and integration of systems through database design. Competent to work on most phases of database administration but may require some instruction and guidance in other phases.
GS-73	Database Administrator 1	Bachelors/ 1 yr exp.	Provides highly technical expertise in the use of DBMS. Evaluates and recommends available DBMS products to support validated user requirements. Defines file organization, indexing methods, and security procedures for specific user applications.
GS-74	Database Administrator 2	Bachelors or Masters/3 - 5 yr exp.	Provides highly technical expertise in the use of DBMS. Evaluates and recommends available DBMS products to support validated user requirements. Defines file organization, indexing methods, and security procedures for specific user applications.
GS-75	Financial Analyst	Bachelor in Finance, Accounting , Business Administration/2 yr exp	Creates and performs analysis on financial and operational data. Demonstrates an ability to evaluate and maintain the proper level of data integrity within the data warehouses of all available financial information systems. Demonstrates computer proficiency with financial information systems including core transaction systems, decision support system, and PC Financial Application tools to complete internal and external work products. Establishing Program Outlooks as well as a Long Range Plan; indentifying and managing key financial drivers; managing cash flow; budgeting and managing indirect rate pools; developing external & internal financial reports including QFR, CSR, MDR, Weekly Sales & EBIT, Month-end close, and Customer Reporting; any other duties as required.
GS-76	Help Desk Customer Service Representative Tier 1	2 yr experience	Under general direction, handles client calls, emails, or ticket requests for general troubleshooting of service or equipment. Assists client end users with WISC application use.
GS-77	Help Desk Customer Service Representative Tier 2	3 yr experience	Under general direction, handles client calls, emails, or ticket requests for general troubleshooting of service or equipment. Assists client end users with WISC application use. Capable of submitting change requests to the telecommunication vendors that have Non-financial impact.
GS-78	Help Desk Customer Service Representative Tier 3	4 yr experience	Under general direction, handles client calls, emails, or ticket requests for general troubleshooting of service or equipment. Assists client end users with WISC application use. Capable of submitting change requests to the telecommunication vendors that have Non-financial impact. Capable of handling issue escalations.
GS-79	Help Desk Manager	Bachelors/ 7 yr experience	Under limited supervision, provides help desk support to applications and systems being developed. May direct and supervise lower-level help desk personnel. Specialized experience includes: management of help desks in a multi-server environment, comprehensive knowledge of PC operating systems, knowledge of networking and electronic mail. Manages and supervises the overall functioning of the help desk operations. Works closely with the end-users to help resolve the most difficult trouble calls. If need be, travels to a particular client site to help solve problems. Works closely with application developers/programmers to solve trouble calls or forward them to senior technical personnel. Develop built-in escalation procedures to ensure

WidePoint Integrated Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

ID	Labor Category or Title	Education/ Expr.	Labor Category Description
			that problems are resolved effectively to increase productivity and user satisfaction. Maintain trouble call resolution document. Maintains a log for all trouble calls. Log includes the nature of the call and related pertinent information. It also includes the solution of each call and the timeframe needed to resolve the problem. Performs other related duties as assigned.
GS-80	MACD Coordinating Specialist	2 yr experience	Under general direction, acts as the primary liaison with the telecommunication vendors to request client approved orders for new service and/or equipment, changes in service, suspension or cancellation of service, or moves of service from one account to another.
GS-81	Onsite Technician	Cellular Device Certification, A+ Certification, or AA degree in information technology/ 2 yr exp.	Under close supervision, performs routine duties involving the installation, provisioning, distribution, and management of cellular wireless devices and or electronic equipment such as microcomputers, and communication systems. Maintains related records (e.g., work orders, logs, etc.). Maintains parts inventory and related records. Possess great customer relationship skills. Works well with others
GS-82	Project Controls Analyst	Bachelors in Business Administration or similar field/5 yr experience	Responsible for all project control functions, including planning, tracking, analysis and reporting across the project life cycle. Responsible for coordinating with the program teams to produce financial deliverables for both internal and external use, develop and maintain Work Breakdown Structures (WBSs), cost and schedule baselines, and Estimates at Completion (EACs). Work closely with program team and managers to review current project status and project future performance. Responsible for monitoring cost and schedule performance and performs related analyses. Also prepares portions of program review presentations and participates in the proposal process. Interface with members of Finance, Program Management, Contracts, Pricing, Procurement, and Accounts Receivable Department.
GS-83	Shipping Coordinator	2 yr experience	Under general direction, ensures the proper handling of client equipment. Ensures the correct receipt and documentation of received equipment, collects the appropriate identification information from equipment and upload into the client service & asset database, prepares the shipment to the client, verifies order request to equipment/service received to equipment/service being shipped.
GS-84	Sr. Telecom Specialist	Bachelors/ 4 yr. exp.	Under general direction, serves as senior subject matter expert associated with content, processes, and procedures associated with TEM. Defines detailed requirements, analyzes business needs, and validates solutions with the client. Details requirements through product development and other functions to support the project team. Monitors other business analysts in software development methods and processes and implementation of those methods. Evaluates development projects and assists in tailoring the development process to meet the project needs.
GS-86	Telecom Specialist	Bachelors/ 4 yr. exp.	Serves as a subject matter expert associated with content, processes and procedures associated with TEM. Applies client requirements to monthly analyses and validates monthly data.

ID	Labor Category or Title	Education/ Expr.	Labor Category Description
GS-87	Telecommunication Technician	AA in Computer Science or networks or Certification in Network, Wireless, or Telecommunication/2 yr exp.	Experience with Installation/service wireless network end points. Good experience with network technologies to include TCP/IP configuration, end user device configuration for connectivity to wireless networks, and computer skills . Strong attention to detail, excellent organization skills & strong work ethics.
GS-89	Web Administrator	Bachelor's degree (in Computer Science or related field) or equivalent, and seven to nine years of related experience/ 7-9 yrs exp.	Manage web environment design, deployment, development and maintenance activities. Perform testing and quality assurance of web sites and web applications. Administer internet/intranet infrastructure, including components such as web, file transfer protocol (FTP), news and mail servers. Collaborate with web developers to create and operate internal and external web sites, or to manage projects, such as e-marketing campaigns. Collaborate with development teams to discuss, analyze, or resolve usability issues. Install or configure web server software or hardware to ensure that directory structure is well defined, logical, secure, and that files are named properly. Develop web site performance metrics. Set up or maintain monitoring tools on web servers or web sites. Check and analyze operating system or application log files regularly to verify proper system performance. Perform user testing or usage analyses to determine web sites' effectiveness or usability. Develop testing routines and procedures. Evaluate testing routines or procedures for adequacy, sufficiency, and effectiveness. Test issues such as system integration, performance, and system security on a regular schedule or after any major program modifications. Correct testing-identified problems, or recommend actions for their resolution. Determine sources of web page or server problems, and take action to correct such problems.
GS-90	Web Content Administrator	Bachelors/ 3 yr. exp.	Provide support for developing & providing Agency Web-site content that will motivate & satisfy civilian user's needs so that they will regularly access the site & utilize it as a major source for information, decision making and benefits delivery. Provide support for maintaining civil service handbook & policies/procedures on the agency Web; assisting in developing agency newsletter & civilian benefits communications; recommending new & innovative web uses as well as training & educating employees on the use & benefits of using the Web. Provide support in the location & pursuit of content & surveying internal customers to gather feedback for site improvement & enhancements. A working knowledge of several of the following are required: English (or Spanish), Journalism, graphic design or a related field, Web-site management, web servers, intranet site structures, and Web-related software (ex. - MS FrontPage, Dream Weaver, Access, HTML).

ID	Labor Category or Title	Education/ Expr.	Labor Category Description
GS-91	Web Designer	Bachelors/ 4 yr exp	Provide support in upgrading, maintaining and creating content for agency's web-site under the guidance of Web Project Manager. Provide day-to-day site design and creation. Experience in web design and development using HTML and JAVA is required. Provide on-the-job training for the development, maintenance, and updating of Web pages. Must have good communication skills and the ability to work with all levels of management and technical personnel. Working knowledge of browsers, WYSIWYG editors, graphic design software (ex. - PhotoShop, Illustrator), animation software and image optimization is desirable.
GS-92	Wireless Frequency Analyst	Masters or Bachelor's (Information Technology, Computer Science) or Advance Certifications in Network, Wireless, and Frequencies/4-6 yr exp.	Performs research and technical analysis of frequency authorization requests, available spectrum assets and applicable regulations to determine availability and acquire spectrum resources. Conducts regulatory compliance assessments of radio frequency operations and issues frequency authorization memos.

**TERMS AND CONDITIONS APPLICABLE TO
WIRELESS SERVICES
(SPECIAL ITEM NUMBER 132-53)**

1. ACCEPTANCE TESTING

The Contractor shall provide acceptance test plans and procedures for ordering activity approval. The Contractor shall perform acceptance testing of the systems for ordering activity approval in accordance with the approved test procedures.

2. EQUIPMENT

The Contractor shall make available cellular voice and data devices. The cellular devices offered shall be compatible with the cellular access standards employed within the geographical scope of contract.

The Contractor shall provide programming of any cellular telephone device, including Contractor-provided and ordering activity-furnished devices, that conforms to the cellular service furnished by the Contractor.

3. WARRANTY

The Contractor shall provide a warranty covering each Contractor-provided device. The minimum duration of the warranty shall be the duration of the manufacturer’s commercial warranty for the item listed below:

All wireless equipment delivered under this contract Handsets will carry a one (1) year warranty from date of receipt against any manufacturer defect. Wireless equipment insurance is available for out-of-warranty protection of a user’s equipment. The insurance will cover lost, stolen, and damaged handsets. If the handset is lost or stolen, then a report will need to be filled out per the agency guidelines or a police report will need to be filed and a copy sent to WISC. If the unit is damaged, then the damaged handset will need to be returned to WISC.

The warranty shall commence upon the later of the following:

- a. Activation of the user’s service
- b. Installation/delivery of the equipment

The Contractor, by repair or replacement of the defective item, shall complete all warranty services within five working days of notification of the defect. Warranty service shall be deemed complete when the user has possession of the repaired or replaced item. If the Contractor renders warranty service by replacement, the user shall return the defective item(s) to the Contractor as soon as possible but not later than ten (10) working days after notification.

4. MANAGEMENT AND OPERATIONS PRICING

The Offeror shall provide management and operations pricing on a uniform basis. All management and operations requirements for which pricing elements are not specified shall be provided as part of the basic service.

5. TRAINING

The Contractor shall provide normal commercial installation, operation, maintenance, and engineering interface training on the system. If there is a separate charge, indicate below:

Managed service fee includes all support services to include: training, help desk support, asset management, technical support, operations and maintenance.

6. MONTHLY REPORTS

In accordance with commercial practices, the Contractor may furnish the ordering activity/User with a monthly summary ordering activity report.

7. WIRELESS SERVICE PLAN

(a) Describe the wireless service plan and eligibility requirements. Include, but not limited to, service area, monthly service charge, minutes included, etc.

WISC is capable of supplying the buyer with all available carrier services plans. Additionally, WISC can provide for a Bands of Minutes plan which eliminates all overage charges and per minute charge is reduced with increase in number of units and/or minutes used. The minimum number of units for the Bands of Minutes plan is 1000 voice or data capable units.

(b) Describe charges, if any, for additional minutes, domestic wireless long distance, roaming, nights and weekends, etc.

Please see SIN Pricing chart for specific pricing for each plan and associate charges listed above.

(c) Describe corporate volume discounts and eligibility requirements.

Volume discounts will be offered at the time of order based upon the number of units and based upon the prevailing rates at the time of order.

PRODUCTS AND SERVICES PRICELIST

<u>Item #</u>	<u>GSA Item #</u>	<u>Item Description</u>	<u>Unit</u>	<u>Frequency</u>	<u>GSA IFF Price</u>
SIN: 132-53 - Telecommunications Services and Products					
<p>The following products and services are available commercially. The Commercial catalogue for our wireless products and services are located at www.widepoint.com. This document is a verbatim extract from our commercial catalogue for wireless products and services. WISC' current list of commercial customers utilizing our commercial price schedule for wireless products and services is as follows:</p> <p>McDonald's Sonoco Sybase Mechanics Bank Southwest Airlines</p>					

<u>Item #</u>	<u>GSA Item #</u>	<u>Item Description</u>	<u>Unit</u>	<u>Frequency</u>	<u>GSA IFF Price</u>
---------------	-------------------	-------------------------	-------------	------------------	----------------------

WidePoint Integration Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

<u>Item #</u>	<u>GSA Item #</u>	<u>Item Description</u>	<u>Unit</u>	<u>Frequency</u>	<u>GSA IFF Price</u>
A0001	132-53-0001	<p>Wireless Telecommunication Managed Services Lifecycle Service & Device Management services including: - Program & Project Management - Contract/Agreement Administration Management Services - Build and Maintain Service and Equipment Inventory - Wireless Order Management - Invoice Management & Review - Dispute Management - Contract, Rate Plan, & Feature Plan Optimizations - Cost Coding Management - Usage & Cost Reporting - Help Desk - Access to WISC proprietary web based portal for ordering, inventory management and reporting</p>	Per Line	Per month	\$ 7.00
A0007	132-53-A0007	<p>Inventory Management Services Lifecycle Management services including: - Program & Project Management - Contract/Agreement Administration Management - Build & Maintain Equipment Inventory - Order Management - Invoice Management & Review - Dispute Management - Cost Coding Management - Help Desk - Access to WISC proprietary web based portal for ordering, inventory management and reporting</p>	Per Unit	Per Month	\$ 7.00

WidePoint Integration Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

<u>Item #</u>	<u>GSA Item #</u>	<u>Item Description</u>	<u>Unit</u>	<u>Frequency</u>	<u>GSA IFF Price</u>
A0008	132-53-A0008	Invoice Payment & Consolidation Services Collection and consolidation of all monthly invoices into one (1) invoice to the Agency. Upon receipt of payment by WISC from the Agency, WISC will ensure that payment is appropriately distributed to the vendors.	Per Invoice	Per month	6%
A0009	132-53-A0009	Mobile Device Management (MDM) Application Support Management of an Agency's MDM solution for "smart" devices. This includes but is not limited to Blackberry Enterprise Server (BES) Management and Good Technology Servers.	Per Device	Per month	\$ 5.00
A0010	132-53-A0010	Mobile Application Management (MAM) Application Support Management of an Agency's MDM solution for "smart" devices. This includes but is not limited to Blackberry Enterprise Server (BES) Management and Good Technology Servers.	Per Device	Per month	\$ 5.00
A0011	132-53-A0011	Asset Tagging - Application of Agency approved Asset tag to a device - Collection of Asset Tag Number - Report in Microsoft Excel of Monthly Asset Tags deployed	Per Device	Per instance	\$ 5.00
A0012	132-53-A0012	Device Disposition/Disposal - Collection of end of life devices - Recording of Asset Tag/Unique Identifier - Monthly Report of Device Status/Disposal	Per Device	Per instance	\$10.00
A0013	132-53-A0013	Help Desk "ring down" - The WISC Help Desk can initiate a call, text, or e-mail to a designated phone number in an attempt to verify that the service number is in use and/or to validate who is the end user.	Per Contact attempt	Per instance	\$ 5.00

WidePoint Integration Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

<u>Item #</u>	<u>GSA Item #</u>	<u>Item Description</u>	<u>Unit</u>	<u>Frequency</u>	<u>GSA IFF Price</u>
A0014	132-53-A0014	<p>Performance Based Contract Compliance Review - this compliance review will include a historical and ongoing review of your billing to ensure that you were billed appropriately against your contract pricing and terms & conditions. Monies recovered from this contract compliance review will be subject up to a 65%/35% Share in Savings. Historical wireless compliance reviews will be limited to the three (3) most recent months of billing from the date of the contract and issuance of the Letter of Authorization to the identified carriers. Historical wireline compliance review will be limited to the twelve (12) most recent months of billing.</p>	percentage of costs recovered	Per Instance	\$ 0.35
A0014	132-53-A0014	<p>Web Based Portal License - WISC will issue a license to utilize its web based portal for an agency to put behind their firewall. All equipment and software will be the agency's responsibility to provide. VPN access or reasonable accommodations must be granted for system updates, patches, and releases. A managed services fee per active device managed within the portal will be charged on a monthly basis. This managed services fee encompasses all maintenance and support for the portal application. Labor rates to set up and install the application will be billed separately</p>	per instance of Portal	One time	\$ 149,999.9 7

WidePoint Integration Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

<u>Item #</u>	<u>GSA Item #</u>	<u>Item Description</u>	<u>Unit</u>	<u>Frequency</u>	<u>GSA IFF Price</u>

Item #	GSA Item #	Item Description	Unit	Frequency	GSA IFF Price
SIN: 132-53					
<u>Voice Plans</u>					
Cellular Service Provider utilized will include but are not limited to Verizon Wireless, T-Mobile, AT&T, and Sprint PCS. All Rates are on a monthly basis unless otherwise noted.					
All plans will include Caller ID, Call Waiting, Voice Mail, 3- Way Calling and Long Distance					
Item #	GSA Item #	Item Description	Unit	Frequency	GSA With IFF Price
B0001	132-53-0005	Activation Fee (per subscriber, per plan) waived with GSA pricing	Each	One Time	\$ -
B0002	132-53-0006	Pay per Use Rate Plan	Per Unit	Per Month	\$ 13.97
B0003	132-53-0007	Per Minute charge for Pay per Use Rate Plan	Per Minute		\$ 0.30
B0004	132-53-0008	Nationwide 500 Minute Pooled Plan	Per Unit	Per Month	\$ 44.98
B0005	132-53-0009	Nationwide 1000 Minute Pooled Plan	Per Unit	Per Month	\$ 73.97
B0006	132-53-0010	Overage Charge when overall minute pool is exceeded	Per Minute		\$ 0.35

WidePoint Integration Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

Item #	GSA Item #	Item Description	Unit	Frequency	GSA IFF Price
B0007	132-53-B0007	Nationwide 100 Minute Pooled Plan	Per Unit	Per Month	\$ 24.00
B0008	132-53-B0008	Nationwide 300 Minute Pooled Plan	Per Unit	Per Month	\$ 31.20
B0009	132-53-B0009	Nationwide 400 Minute Pooled Plan	Per Unit	Per Month	\$ 35.20
B0010	132-53-B0010	Minute Banding Voice Access Fee (1,000 unit minimum)	Per Unit	Per Month	\$ 1.00
B0011	132-53-B0011	Minute Bands	Per Minute		\$ 0.35

Data Plans					
B0012	132-53-B0012	Air Card/Modem Domestic Data	Per Unit	Per Month	\$ 45.99
B0013	132-53-B0013	Air Card/Modem International Data Plan (100 MB limit)	Per Unit	Per Month	\$ 107.98
B0014	132-53-B0014	Air Card/Modem International Data casual or overage usage	per kb		\$ 0.02
B0015	132-53-B0015	One Way Numeric Pager Plan	Per Unit	Per Month	\$ 19.99
B0016	132-53-B0016	One Way Alpha-Numeric Pager Plan	Per Unit	Per Month	\$ 23.99
B0017	132-53-B0017	Two Way Pager Plan	Per Unit	Per Month	\$ 24.47
B0018	132-53-B0018	Pager Toll-Free Number	Per Unit	Per Month	\$ 3.50

Push-to-Talk					
C0009	132-53-C0009	Push to Talk Feature Plan	Per Unit	Per Month	\$ 10.00

Features					
Text Message Plans					
D0001	132-53-0019	300 Text Message Plan	Per Unit	Per Month	\$ 5.97
D0002	132-53-0020	500 Text Message Plan	Per Unit	Per Month	\$ 7.48
D0003	132-53-0021	1000 Text Message Plan	Per Unit	Per Month	\$ 11.97
D0004	132-53-0022	Domestic Text Messages (casual use or plan overages)	Per Text		\$ 0.20
D0009	132-53-0026	International Roaming Plan	Per Unit	Per Month	\$ 5.93
D0010	132-53-0027	International Roaming Voice Minutes (Calling while outside the U.S.) *variable depending on network & origin of call			

WidePoint Integration Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

Item #	GSA Item #	Item Description	Unit	Frequency	GSA IFF Price
D0011	132-53-0028	International Dialing Voice Minutes (Calling from the U.S. to another country) *variable depending upon the destination of the call			
D0012	132-53-0029	Directory Assistance	Per Call		\$ 1.50
D0016	132-53-0033	Secure Phone Feature	Per Unit	Per Month	\$ 9.99
D0017	132-53-0034	Cell Phone Web Access (5 MB limit)	Per Unit	Per Month	\$ 10.00
D0018	132-53-0035	Unlimited Text Plan	Per Unit	Per Month	\$ 12.00
D0019	132-53-0036	International Text Messages pay per use	Per Text		\$ 0.75
D0022	132-53-0039	Tethered Modem Service (Smartphone)	Per Unit	Per Month	\$ 9.99
D0023	132-53-0040	Wireless Priority Service Access	Per Unit	Per Month	\$ -
D0024	132-53-0041	Wireless Priority Service Voice Usage	Per Minute		\$ 0.75
D0025	132-53-0042	GPS-Navigation	Per Unit	Per Month	\$ 9.99
D0026	132-53-0043	Other Charges & Credits	Each	one time	variable
D0027	132-53-D0027	Domestic Picture Messaging (MMS)	Per MMS		\$ 1.00
D0028	132-53-D0028	International Picture Messaging (MMS)	Per MMS		\$ 3.00
D0029	132-53-D0029	Smartphone Domestic Data Plan - Add-on to Voice plan	Per Unit	Per Month	\$ 44.97
D0030	132-53-D0030	Smartphone International Data Plan (100 MB limit) Add-on to Voice plan	Per Unit	Per Month	\$ 74.97
D0031	132-53-D0031	Smartphone International Data overages	Per kb		\$ 0.25

Satellite Communications

H0005a	132-53-0056	GlobalStar Rate Plan with 50 Minutes	Per Unit	Per Month	\$ 57.75
H0005b	132-53-0057	GlobalStar additional voice minutes	Per Minute		\$ 1.14
H0005c	132-53-0058	GlobalStar VoiceMail	Per Unit	Per Month	\$ 9.19
H0005d	132-53-0059	GlobalStar Service Activation Fee	Per Unit	One Time	\$ 57.75
H0006a	132-53-0060	Iridium Pay as you go Rate Plan (no minutes included)	Per Unit	Per Month	\$ 37.50
H0006b	132-53-0061	Iridium voice minutes (Iridium to PSTN)	Per Minute		\$ 1.14
H0006c	132-53-0062	Iridium voice minutes (Iridium to Iridium)	Per Minute		\$ 0.65

WidePoint Integration Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

Item #	GSA Item #	Item Description	Unit	Frequency	GSA IFF Price
BES Licenses					
I0001	132-53-I0001	BES Server Software (Domino, MS Exchange or Novell Groupwise) 20 User	Each	One Time	\$ 3,759.06
I0002	132-53-I0002	BES Server Software (Domino, MS Exchange or Novell Groupwise) 1 User	Each	One Time	\$ 2,819.06
I0003	132-53-I0003	BES CAL 1 User	Each	One Time	\$ 93.06
I0004	132-53-I0004	BES CAL 5 User	Each	One Time	\$ 403.26
I0005	132-53-I0005	BES CAL 10 User	Each	One Time	\$ 657.06
I0006	132-53-I0006	BES CAL 50 User	Each	One Time	\$ 3,101.06
I0007	132-53-I0007	BES CAL 100 User	Each	One Time	\$ 5,639.06
I0008	132-53-I0008	BES CAL 500 User	Each	One Time	\$ 25,849.06
I0009	132-53-I0009	BES Service Pack	Each	One Time	\$ 999.00

MDM/MAM Licenses					
K0001	132-53-K0001	Perpetual Client Access License (CAL) * M&S must be purchased with this CAL	Each	One time	\$ 250.00
K0002	132-53-K0002	Annual Subscription Client Access License (CAL) * M&S must be purchased with this CAL	Per CAL	Per Month	\$ 7.50
K0003	132-53-K0003	Client Access License (CAL) Maintenance & Support (M&S)	Per CAL	Per Month	\$ 4.00

Item #	GSA Item #	Item Description	Unit	Frequency	GSA IFF Price
SIN: 132-53		TAA Compliant			
Equipment					
Handsets					
E0001	132-53-0033	Tier 1 Cell Phone Handset	Each		\$ 4.95
E0002	132-53-0034	Tier 2 Cell Phone Handset	Each		\$ 80.95
E0003	132-53-0035	Tier 3 Cell Phone Handset	Each		\$ 170.95
E0004	132-53-0036	Tier 4 Cell Phone Handset	Each		\$ 195.95

WidePoint Integration Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

Item #	GSA Item #	Item Description	Unit	Frequency	GSA IFF Price
E0005	132-53-0037	Tier 5 Cell Phone Handset	Each		\$ 390.95
E0012	132-53-E0012	Smartphone Tier 1 Handset	Each		\$ 269.99
E0013	132-53-E0013	Smartphone Tier 2 Handset	Each		\$ 439.99
E0014	132-53-E0014	Smartphone Tier 3 Handset	Each		\$ 999.99
E0015	132-53-E0015	Smartphone Tier 4 Handset	Each		\$ 1,499.99
E0016	132-53-E0016	Air Card/Modem Tier 1	Each		\$ 59.99
E0017	132-53-E0017	Air Card/Modem Tier 2	Each		\$ 119.99
E0018	132-53-E0018	Air Card/Modem Tier 3	Each		\$ 299.99
E0019	132-53-E0019	Tablet tier 1	Each		\$ 299.99
E0020	132-53-E0020	Tablet tier 2	Each		\$ 699.99
E0021	132-53-E0021	Tablet tier 3	Each		\$ 1,299.99
H0001	132-53-0052	GlobalStar Satellite Handheld Phone Tier 1	Each		\$ 721.88
H0002	132-53-0053	GlobalStar Satellite Handheld Phone Tier 2	Each		\$ 865.10
H0003	132-53-0054	GlobalStar Satellite Handheld Phone Tier 3	Each		\$ 2,881.73
H0004	132-53-0055	Iridium Satellite Phone Tier 1	Each		\$ 1,695.00
H0005	132-53-H0005	Iridium Satellite Phone Tier 2	Each		\$ 2,495.00

Handset Extended Warranty					
L0001	132-53-L0001	Tier 1 Cell Phone Handset Extended Warranty	per unit	per month	\$ 1.00
L0002	132-53-L0002	Tier 2 Cell Phone Handset Extended Warranty	per unit	per month	\$ 1.50
L0003	132-53-L0003	Tier 3 Cell Phone Handset Extended Warranty	per unit	per month	\$ 2.00
L0004	132-53-L0004	Tier 4 Cell Phone Handset Extended Warranty	per unit	per month	\$ 2.50

WidePoint Integration Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

Item #	GSA Item #	Item Description	Unit	Frequency	GSA IFF Price
L0005	132-53-L0005	Tier 5 Cell Phone Handset Extended Warranty	per unit	per month	\$ 3.00
L0006	132-53-L0006	Smartphone Tier 1 Handset Extended Warranty	per unit	per month	\$ 3.00
L0007	132-53-L0007	Smartphone Tier 2 Handset Extended Warranty	per unit	per month	\$ 4.00
L0008	132-53-L0008	Smartphone Tier 3 Handset Extended Warranty	per unit	per month	\$ 5.00
L0009	132-53-L0009	Smartphone Tier 4 Handset Extended Warranty	per unit	per month	\$ 6.00
L0010	132-53-L0010	Tablet Tier 1 extended warranty	per unit	per month	\$ 4.00
L0011	132-53-L0011	Tablet Tier 2 extended warranty	per unit	per month	\$ 5.00
L0012	132-53-L0012	Tablet Tier 3 extended warranty	per unit	per month	\$ 6.00

Accessories					
G0001	132-53-0043	Cell Phone Battery	Each		\$ 39.99
G0002	132-53-0044	Cell Phone Wall Charger	Each		\$ 11.99
G0004	132-53-0046	Cell Phone Car Charger	Each		\$ 11.99
G0005	132-53-0047	Cell Phone Plastic Holster	Each		\$ 11.99
G0006	132-53-0048	Cell Phone Leather Holster	Each		\$ 11.99
G0007	132-53-0049	Ear Bud	Each		\$ 11.99
G0008	132-53-0050	Headset Ear Piece	Each		\$ 17.99
G0009	132-53-0051	Accessory Kit (Spare battery, Car charge, Wall Charger, Ear bud, Case)	Each		\$ 84.99
G0010	132-53-0052	Tier 1 Bluetooth Headset	Each		\$ 28.97
G0011	132-53-0053	Tier 2 Bluetooth Headset	Each		\$ 63.97
G0012	132-53-0054	Tier 3 Bluetooth Headset	Each		\$ 93.97
<u>Tier 4 Bluetooth Headset</u>			Each		\$ 149.97

WidePoint Integration Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

Item #	GSA Item #	Item Description	Unit	Frequency	GSA IFF Price
G0013	132-53-0055	Promotional Accessory	Each		\$ 125.00
G0037	132-53-G0037	Tablet Cover/Case	Each		\$ 99.97
G0038	132-53-G0038	Bluetooth Keyboard	Each		\$ 99.97

Satellite Phone Accessories

G0019	132-53-G0019	Sat phone - Lithium Ion Battery	Each		\$ 113.95
G0020	132-53-G0020	Sat phone - Car Charger	Each		\$ 75.95
G0021	132-53-G0021	Sat phone - Data Kit	Each		\$ 141.55
G0022	132-53-G0022	Sat phone - Hands-Free Car Kit	Each		\$ 284.05
G0023	132-53-G0023	Sat phone - North American Wall Charger	Each		\$ 47.49
G0024	132-53-G0024	Sat phone - Protective Leather Case	Each		\$ 28.49
G0025	132-53-G0025	Sat phone - Heavy Duty Leather Case	Each		\$ 37.99
G0026	132-53-G0026	Sat phone - Yellow Pelican Case	Each		\$ 75.99
G0027	132-53-G0027	Sat phone - Installation Kit	Each		\$ 759.05
G0028	132-53-G0028	Sat phone - Headset	Each		\$ 94.95
G0029	132-53-G0029	Sat phone - Bluetooth Adapter	Each		\$ 66.45
G0030	132-53-G0030	Sat phone - Auxiliary Battery Charger	Each		\$ 113.95
G0031	132-53-G0031	Sat phone - Nylon Case	Each		\$ 37.95
G0032	132-53-G0032	Sat phone - Auxiliary Antenna	Each		\$ 185.25
G0033	132-53-G0033	Sat phone - Auxiliary Antenna Adapter	Each		\$ 47.50
G0034	132-53-G0034	Sat phone - Solar Panel	Each		\$ 380.00
G0035	132-53-G0035	Sat phone - Antenna w/1.5m Cable	Each		\$ 114.00
G0036	132-53-G0036	Sat phone - Antenna w/5m Cable	Each		\$ 180.50

Smartphone Accessories

M0001	132-53-M0001	Smartphone Battery	Each		\$ 39.89
M0002	132-53-M0002	Smartphone Wall Charger	Each		\$ 37.67
M0003	132-53-M0003	Smartphone Car Charger	Each		\$ 30.33

WidePoint Integration Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

Item #	GSA Item #	Item Description	Unit	Frequency	GSA IFF Price
M0004	132-53-M0004	Smartphone Plastic Holster	Each		\$ 19.86
M0005	132-53-M0005	Smartphone Leather Holster	Each		\$ 26.14
M0006	132-53-M0006	Smartphone USB Cable	Each		\$ 23.78
M0007	132-53-M0007	Smartphone Headset Ear Piece	Each		\$ 18.81
M0008	132-53-M0008	Smartphone Rugged Case	Each		\$ 59.97

Terms and Conditions Telecom Management Services

1	Pricing is for the Continental United States. Pricing is available upon request for areas located outside of the continental U.S.
2	Availability of cellular service is not guaranteed outside of the continental U.S.
3	All voice plans will include voice mail, call waiting, 3-way calling, caller ID, and long distance service.
4	Service and Rate plans will be invoiced on a monthly basis.
5	The Managed Services Fee will be charged per line (Active or suspended) per month.
6	Taxes, surcharges, and regulatory fees will vary by location of the user. Applicable taxes & fees will be billed on a monthly basis.
7	The cellular service carrier will be recommended by WISC based upon the specified application requirements of the user. The end user/authorized ordering entity will make the final determination of which carrier is selected for service.
8	Pooled minute rate plans will pool minutes for phones under one account for each individual carrier utilized. Pooling cannot occur between cellular carriers.
9	Shipping & Handling Fees are not included in the price of equipment and accessories. All equipment will be shipped 2-day Ground within the continental U.S.
10	Handsets will carry a 1 year warranty from the date of receipt against any manufacturer defect.
11	Handset -Extended Warranty-is available for out-of-warranty protection of a user's handset. This will cover lost, stolen, and damaged handsets. If the handset is lost or stolen, then a report will need to be filled out per the agency guidelines or a police report will need to be filed and a copy sent to WISC. If the unit is damaged, then the damaged handset will need to be returned to WISC.
12	All equipment delivered under this contract is Energy Star Compliant
13	Handsets must be purchased or connected to a qualifying line of service..

WidePoint Integration Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

14	Accessories purchased through this contract carry a 90 day warranty against manufacturer defect with the exception of batteries. Batteries carry a 30 day warranty against manufacturer defect.
15	Web based portal system for managed services is hosted by WISC.

ITEM #	GSA Item #	Item Description	Unit	GSA IFF price
132-53 Land Line Telecommunications Management Services Description				

The following services are available commercially. Commercial Catalogue for our landline telecommunications managed services are located at www.widepoint.com. This price list is substantially similar to our commercial catalogue for landline telecommunications management services. WISC' Current list of commercial and government customers utilizing our price schedule for our landline telecommunications services are as follows:

Washington Headquarters Services, Pentagon (Department of Defense)
 State of Ohio Term Contract
 The State of Nevada

WISC Telecom Management Services include license access to the WISC proprietary Intelligent Telecommunications Management System (ITMS) and the following services:

SIN: 132-53 – Landline Telecommunications Management Services and Description						
ITEM #	GSA Item #	Item Description	Unit	GSA IFF price		
LMSF-01	132-51-0001	MSF for telecom spend between	\$ 10,000.00	\$ 83,333.33	Month	\$ 1,511.25
LMSF-02	132-51-0002	MSF for telecom spend between	\$ 83,333.34	\$ 166,666.67	Month	\$ 3,022.50
LMSF-03	132-51-0003	MSF for telecom spend between	\$ 166,666.68	\$ 250,000.00	Month	\$ 4,533.75
LMSF-04	132-51-0004	MSF for telecom spend between	\$ 250,000.01	\$ 333,333.33	Month	\$ 6,045.00
LMSF-05	132-51-0005	MSF for telecom spend between	\$ 333,333.34	\$ 416,666.67	Month	\$ 7,556.25
LMSF-06	132-51-0006	MSF for telecom spend between	\$ 416,666.68	\$ 500,000.00	Month	\$ 9,067.50
LMSF-07	132-51-0007	MSF for telecom spend between	\$ 500,000.01	\$ 583,333.33	Month	\$ 10,578.75
LMSF-08	132-51-0008	MSF for telecom spend between	\$ 583,333.34	\$ 666,666.67	Month	\$ 12,090.00
LMSF-09	132-51-0009	MSF for telecom spend between	\$ 666,666.68	\$ 750,000.00	Month	\$ 13,147.88

WidePoint Integration Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

ITEM #	GSA Item #	Item Description			Unit	GSA IFF price
LMSF-10	132-51-0010	MSF for telecom spend between	\$ 750,000.01	\$ 833,333.33	Month	\$ 13,601.25
LMSF-11	132-51-0011	MSF for telecom spend between	\$ 833,333.34	\$ 916,666.67	Month	\$ 14,407.25
LMSF-12	132-51-0012	MSF for telecom spend between	\$ 916,666.68	\$ 1,000,000.00	Month	\$ 14,810.25
LMSF-13	132-51-0013	MSF for telecom spend between	\$ 1,000,000.01	\$ 1,083,333.33	Month	\$ 15,389.56
LMSF-14	132-51-0014	MSF for telecom spend between	\$ 1,083,333.34	\$ 1,166,666.67	Month	\$ 16,044.00
LMSF-15	132-51-0015	MSF for telecom spend between	\$ 1,166,666.68	\$ 1,250,000.00	Month	\$ 17,190.47
LMSF-16	132-51-0016	MSF for telecom spend between	\$ 1,250,000.01	\$ 1,333,333.33	Month	\$ 18,336.50
LMSF-17	132-51-0017	MSF for telecom spend between	\$ 1,333,333.34	\$ 1,416,666.67	Month	\$ 19,482.53
LMSF-18	132-51-0018	MSF for telecom spend between	\$ 1,416,666.68	\$ 1,500,000.00	Month	\$ 20,628.56
LMSF-19	132-51-0019	MSF for telecom spend between	\$ 1,500,000.01	\$ 1,583,333.33	Month	\$ 21,774.59
LMSF-20	132-51-0020	MSF for telecom spend between	\$ 1,583,333.34	\$ 1,666,666.67	Month	\$ 22,920.63
LMSF-21	132-51-0021	MSF for telecom spend between	\$ 1,666,666.68	\$ 1,750,000.00	Month	\$ 24,066.66
LMSF-22	132-51-0022	MSF for telecom spend between	\$ 1,750,000.01	\$ 1,833,333.33	Month	\$ 25,212.69
LMSF-23	132-51-0023	MSF for telecom spend between	\$ 1,833,333.34	\$ 1,916,666.67	Month	\$ 26,358.72
LMSF-24	132-51-0024	MSF for telecom spend between	\$ 1,916,666.68	\$ 2,000,000.00	Month	\$ 27,504.75
LMSF-25	132-51-0025	MSF for telecom spend between	\$ 2,000,000.01	\$ 2,083,333.33	Month	\$ 28,650.78
LMSF-26	132-51-0026	MSF for telecom spend between	\$ 2,083,333.34	\$ 2,166,666.67	Month	\$ 29,796.81
LMSF-27	132-51-0027	MSF for telecom spend between	\$ 2,166,666.68	\$ 2,250,000.00	Month	\$ 30,942.84
LMSF-28	132-51-0028	MSF for telecom spend between	\$ 2,250,000.01	\$ 2,333,333.33	Month	\$ 32,088.88
LMSF-29	132-51-0029	MSF for telecom spend between	\$ 2,333,333.34	\$ 2,416,666.67	Month	\$ 33,234.91
LMSF-30	132-51-0030	MSF for telecom spend between	\$ 2,416,666.68	\$ 2,500,000.00	Month	\$ 34,380.94
LMSF-31	132-51-0031	MSF for telecom spend between	\$ 2,500,000.01	\$ 2,583,333.33	Month	\$ 35,526.97
LMSF-32	132-51-0032	MSF for telecom spend between	\$ 2,583,333.34	\$ 2,666,666.67	Month	\$ 36,673.00
LMSF-33	132-51-0033	MSF for telecom spend between	\$ 2,666,666.68	\$ 2,750,000.00	Month	\$ 37,819.03
LMSF-34	132-51-0034	MSF for telecom spend between	\$ 2,750,000.01	\$ 2,833,333.33	Month	\$ 38,965.06
LMSF-35	132-51-0035	MSF for telecom spend between	\$ 2,833,333.34	\$ 2,916,666.67	Month	\$ 40,111.09
LMSF-36	132-51-0036	MSF for telecom spend between	\$ 2,916,666.68	\$ 3,000,000.00	Month	\$ 41,257.13
LMSF-37	132-51-0037	MSF for telecom spend between	\$ 3,000,000.01	\$ 3,083,333.33	Month	\$ 42,403.16

WidePoint Integration Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

ITEM #	GSA Item #	Item Description			Unit	GSA IFF price
LMSF-38	132-51-0038	MSF for telecom spend between	\$ 3,083,333.34	\$ 3,166,666.67	Month	\$ 43,549.19
LMSF-39	132-51-0039	MSF for telecom spend between	\$ 3,166,666.68	\$ 3,250,000.00	Month	\$ 44,695.22
LMSF-40	132-51-0040	MSF for telecom spend between	\$ 3,250,000.01	\$ 3,333,333.33	Month	\$ 45,841.25
LMSF-41	132-51-0041	MSF for telecom spend between	\$ 3,333,333.34	\$ 3,416,666.67	Month	\$ 46,987.28
LMSF-42	132-51-0042	MSF for telecom spend between	\$ 3,416,666.68	\$ 3,500,000.00	Month	\$ 48,133.31
LMSF-43	132-51-0043	MSF for telecom spend between	\$ 3,500,000.01	\$ 3,583,333.33	Month	\$ 49,279.34
LMSF-44	132-51-0044	MSF for telecom spend between	\$ 3,583,333.34	\$ 3,666,666.67	Month	\$ 50,425.38
LMSF-45	132-51-0045	MSF for telecom spend between	\$ 3,666,666.68	\$ 3,750,000.00	Month	\$ 51,571.41
LMSF-46	132-51-0046	MSF for telecom spend between	\$ 3,750,000.01	\$ 3,833,333.33	Month	\$ 52,717.44
LMSF-47	132-51-0047	MSF for telecom spend between	\$ 3,833,333.34	\$ 3,916,666.67	Month	\$ 53,863.47
LMSF-48	132-51-0048	MSF for telecom spend between	\$ 3,916,666.68	\$ 4,000,000.00	Month	\$ 55,009.50
LMSF-49	132-51-0049	MSF for telecom spend between	\$ 4,000,000.01	\$ 4,083,333.33	Month	\$ 56,155.53
LMSF-50	132-51-0050	MSF for telecom spend between	\$ 4,083,333.34	\$ 4,166,666.67	Month	\$ 57,301.56
LMSF-51	132-51-0051	MSF for telecom spend between	\$ 4,166,666.68	\$ 4,250,000.00	Month	\$ 58,190.68
LMSF-52	132-51-0052	MSF for telecom spend between	\$ 4,250,000.01	\$ 4,333,333.33	Month	\$ 59,331.68
LMSF-53	132-51-0053	MSF for telecom spend between	\$ 4,333,333.34	\$ 4,416,666.67	Month	\$ 60,472.67
LMSF-54	132-51-0054	MSF for telecom spend between	\$ 4,416,666.68	\$ 4,500,000.00	Month	\$ 61,613.66
LMSF-55	132-51-0055	MSF for telecom spend between	\$ 4,500,000.01	\$ 4,583,333.33	Month	\$ 62,754.66
LMSF-56	132-51-0056	MSF for telecom spend between	\$ 4,583,333.34	\$ 4,666,666.67	Month	\$ 63,895.65
LMSF-57	132-51-0057	MSF for telecom spend between	\$ 4,666,666.68	\$ 4,750,000.00	Month	\$ 65,036.64
LMSF-58	132-51-0058	MSF for telecom spend between	\$ 4,750,000.01	\$ 4,833,333.33	Month	\$ 66,177.64
LMSF-59	132-51-0059	MSF for telecom spend between	\$ 4,833,333.34	\$ 4,916,666.67	Month	\$ 67,318.63
LMSF-60	132-51-0060	MSF for telecom spend between	\$ 4,916,666.68	\$ 5,000,000.00	Month	\$ 68,459.63
LMSF-61	132-51-0061	MSF for telecom spend between	\$ 5,000,000.01	\$ 5,083,333.33	Month	\$ 69,600.62
LMSF-62	132-51-0062	MSF for telecom spend between	\$ 5,083,333.34	\$ 5,166,666.67	Month	\$ 70,741.61
LMSF-63	132-51-0063	MSF for telecom spend between	\$ 5,166,666.68	\$ 5,250,000.00	Month	\$ 71,882.61
LMSF-64	132-51-0064	MSF for telecom spend between	\$ 5,250,000.01	\$ 5,333,333.33	Month	\$ 73,023.60
LMSF-65	132-51-0065	MSF for telecom spend between	\$ 5,333,333.34	\$ 5,416,666.67	Month	\$ 74,164.59

WidePoint Integration Solutions Corporation

SOLICITATION FCI-JB-980001B – REFRESH #38

ITEM #	GSA Item #	Item Description			Unit	GSA IFF price
LMSF-66	132-51-0066	MSF for telecom spend between	\$ 5,416,666.68	\$ 5,500,000.00	Month	\$ 75,305.59
LMSF-67	132-51-0067	MSF for telecom spend between	\$ 5,500,000.01	\$ 5,583,333.33	Month	\$ 76,446.58
LMSF-68	132-51-0068	MSF for telecom spend between	\$ 5,583,333.34	\$ 5,666,666.67	Month	\$ 77,587.58
LMSF-69	132-51-0069	MSF for telecom spend between	\$ 5,666,666.68	\$ 5,750,000.00	Month	\$ 78,728.57
LMSF-70	132-51-0070	MSF for telecom spend between	\$ 5,750,000.01	\$ 5,833,333.33	Month	\$ 79,869.56
LMSF-71	132-51-0071	MSF for telecom spend between	\$ 5,833,333.34	\$ 5,916,666.67	Month	\$ 81,010.56
LMSF-72	132-51-0072	MSF for telecom spend between	\$ 5,916,666.68	\$ 6,000,000.00	Month	\$ 82,151.55
LMSF-73	132-51-0073	MSF for telecom spend between	\$ 6,000,000.01	\$ 6,083,333.33	Month	\$ 83,292.54
LMSF-74	132-51-0074	MSF for telecom spend between	\$ 6,083,333.34	\$ 6,166,666.67	Month	\$ 84,433.54
LMSF-75	132-51-0075	MSF for telecom spend between	\$ 6,166,666.68	\$ 6,250,000.00	Month	\$ 85,574.53

**USA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS**

PREAMBLE

WISC provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact

Name: Jin H. Kang
Tel: 703-349-5644
Fax: 703-848-3560 Fax
Email: jkang@widepoint.com

BPA NUMBER _____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Acquisition Service Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;

- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
 - (h) Date of Shipment.
- (9) The requirements of a proper invoice are specified in the Federal Acquisition Service Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

**BASIC GUIDELINES FOR USING
“CONTRACTOR TEAM ARRANGEMENTS”**

Federal Acquisition Service Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Acquisition Service Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Acquisition Service Schedule Contract.

Participation in a Team Arrangement is limited to Federal Acquisition Service Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Acquisition Service Schedule Contractors may individually meet the customers needs, or -
- Federal Acquisition Service Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.