



Schedule
Contract GS-35F-0242M



Advanced Technologies and
Laboratories International, Inc.

General Services Administration Federal Supply Service Authorized Federal Supply Service Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™ is:

<http://www.GSAAdvantage.gov>

General Purpose Commercial Information Technology Equipment, Software, and Services

FSC Group 70

Special Item No. 132-51 – Information Technology Professional Services

FDPS Code D301	IT Facility Operation and Maintenance
FDPS Code D302	IT Systems Development Services
FDPS Code D306	IT Systems Analysis Services
FDPS Code D307	Automated Information Systems Design and Integration Services
FDPS Code D308	Programming Services
FDPS Code D308	Millenium Conversion Services (Y2K)
FDPS Code D310	IT Backup and Security Services
FDPS Code D311	IT Data Conversion Services
FDPS Code D313	Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services
FDPS Code D316	IT Network Management Services

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services, which properly fall under the Brooks Act. These services include but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services.

FAR 36.6 distinguishes between mapping services an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performed by the publisher or manufacturer or one of their authorized agents.

Contract no.: GS-35F-0242M

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at <http://www.fss.gsa.gov>

Contract Period: February 1, 2002 to February 1, 2012

Pricelist Current through Modification P009; Dated April 1, 2008

Advanced Technologies and Laboratories International, Inc. (ATL)
20010 Century Boulevard, Suite 500
Germantown, MD 20874
1.800.416.4285
www.atlintl.com

General Purpose Commercial Information Technology Equipment, Software, and Services



TABLE OF CONTENTS

Introduction to Advanced Technologies and Laboratories International, Inc. (ATL).....	6
1 Information for Ordering Offices.....	7
1.1 Geographic Scope of Contract.....	7
1.2 ATL Ordering Address and Payment Information.....	7
1.3 Liability for Injury or Damage.....	8
1.4 Statistical Data for Government Ordering Office Completion of Standard Form 279.....	8
1.5 FOB Destination.....	9
1.6 Delivery Schedule	9
1.7 Discounts	9
1.8 Trade Agreement Act of 1979, as Amended.....	10
1.9 Statement Concerning Availability of Export Packing.....	10
1.10 Small Requirements.....	10
1.11 Maximum Order.....	10
1.12 Use of Federal Supply Service Information Technology Schedule Contracts in accordance with FAR 84.04	10
1.13 Federal Information Technology/Telecommunication Standards Requirements.....	12
1.14 Security Requirements	13
1.15 Contract Administration for Ordering Offices.....	13
1.16 GSA Advantage!	13
1.17 Purchase of Open Market Items.....	13
1.18 Contractor Commitments, Warranties and Representations	14
1.19 Overseas Activities.....	14
1.20 Blanket Purchase Agreements (BPAs).....	15
1.21 Contractor Team Arrangements.....	18
1.22 Installation, Deinstallation, Reinstallation	19
1.23 Section 508 Compliance.....	19
1.24 Prime Contractor Ordering from Federal Supply Schedules	19
2 Terms and Conditions Applicable to Information Technology Professional Services (SPECIAL ITEM 132-51)	20
2.1 Scope.....	20

2.2	Performance Incentives.....	20
2.3	Ordering Procedures (Requiring a Statement of Work).....	20
2.4	Order.....	23
2.5	Performance of Services.....	23
2.6	Inspection of Services.....	24
2.7	Responsibilities of the Contractor.....	24
2.8	Responsibilities of the Government.....	24
2.9	Independent Contractor.....	24
2.10	Organizational Conflicts of Interest.....	24
2.11	Invoices.....	25
2.12	Payments.....	25
2.13	Resumes.....	25
2.14	Incidental Support Costs.....	25
2.15	Approval of Subcontracts.....	25
2.16	Description of IT Services and Pricing.....	26
3	Labor Category Descriptions.....	28
3.1	Sr. Program Manager.....	28
3.2	Program Manager.....	28
3.3	Project Manager.....	28
3.4	Subject Matter Expert.....	28
3.5	Corp. Tech. Planning Mgr.....	29
3.6	Team Leader.....	29
3.7	Administrative Specialist.....	29
3.8	Advanced Engineer.....	30
3.9	Sr. Engineer.....	30
3.10	Engineer.....	30
3.11	Associate Engineer.....	30
3.12	Assistant Engineer.....	31
3.13	Junior Engineer.....	31
3.14	Advanced System Programmer.....	31
3.15	Sr. Systems Programmer.....	31
3.16	Systems Programmer.....	32
3.17	Associate Systems Programmer.....	32
3.18	Advanced Analyst.....	32
3.19	Senior Analyst.....	33
3.20	Analyst.....	33
3.21	Associate Analyst.....	33
3.22	Assistant Analyst.....	34
3.23	Mobil Computing/VTC Specialist.....	34
3.24	VSAT Mobile Computing Specialist.....	34

3.25	VTC Support Specialist.....	34
3.26	Configuration/Data Management Analyst.....	35
3.27	Principal Technical Specialist.....	35
3.28	Senior Integrated/Test Engineer.....	35
3.29	Telecomm Mgr/ Single Incumbent.....	36
3.30	Telecomm Mgr/ Multiple Incumbent.....	36
3.31	Senior Telecommunications Engineering Analyst.....	36
3.32	Intermediate Telecommunications Engineering Analyst.....	37
3.33	Software Systems Engineering Manager.....	37
3.34	Software Systems Engineer (Intermediate).....	37
3.35	Web Applications Specialist.....	38
3.36	Web Design Specialist.....	38
3.37	Equivalencies: (Allowable Substitution of Education and Experience).....	38

CONTRACTOR INFORMATION**Contractor**

Advanced Technologies and Laboratories
International, Inc. (ATL)
20010 Century Boulevard, Suite 500
Germantown, Maryland 20874
Phone: 301.353.9464
Fax: 301.972.6904
ahwang@atlintl.com
Corporate web page: www.atlintl.com

Information for Ordering Activities

Contract Number: GS-35E-0242M
Contract Period: 2/1/2002 to 2/1/2012

Business Size

Women-Owned Small Business

CUSTOMER INFORMATION

- 1a Awarded Special Item Numbers
Special Item Number 132-51 – Information Technology Professional Services
- 1b If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item: See pricing below.
- 2 Maximum Order: The maximum order provided in the contract clause 52.216-19, Order Limitations (Oct 1995) is \$1,000,000.00. Orders in excess of this amount may be accepted by ATL.
- 3 Minimum Order: The minimum order provided in the contract clause 52.216-19, Order Limitations (Oct 1995) is \$250.00.
- 4 Geographic Coverage (delivery area): Per contract clause I-FSS-103, Scope of Contract – Worldwide (Jul 2002) ATL will provide domestic and overseas delivery.
- 5 Point(s) of Production (city, county and State or foreign country): Same as company address
- 6 Discounts from List Price or Statement of net price: Prices Shown Herein are Net (discount deducted)
- 7 Quantity Discounts: It is ATL’s practice to review each task order for factors that may allow us to propose discounted labor rates.
- 8 Prompt Payment Terms: Net 30 days
- 9 Government purchase cards is not preferred.
- 10 No foreign items are anticipated. If any foreign items are provided they will be determined by the Delivery/Task Order
- 10a Specific delivery time will be provided on each individual order. Normal delivery time will be 30 days.
- 10b Expedited Delivery: Determined by the Delivery/Task Order
- 10c Overnight and 2-day delivery: Determined by the Delivery/Task Order
- 10d Urgent Requirement: The contract includes the clause I-FSS-140-B, Urgent Requirements (Jan 1994). Agencies can contact the ATL representative, Anne Welfare at (301) 515-6760 to affect a faster delivery.
- 11 F.O.B. Point(s): As specified by contract clause 52.247-34, FOB Destination (Nov 1991) deliveries will be made to the point of delivery as specified in each order.

12. Ordering Address(es):
Anne Welfare
Advanced Technologies and Laboratories International, Inc. (ATL)
20010 Century Boulevard, Suite 500, Germantown, MD 20874
- 13 Ordering procedures:
For supplies and services, the ordering procedures, information on Blanket Purchase Agreement (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage (www.fsa.gsa.gov/schedules).
- 14 Payment address(es):
Advanced Technologies and Laboratories International, Inc. (ATL)
20010 Century Boulevard, Suite 500, Germantown, MD 20874
ABA Number: 052000113
Account Number: 42534932
Tax ID Number: 51-0323647
- 15 Warranty Provision: As provided by contract clause 552.246-73, Warranty – Multiple Award Schedule (Mar 2000), Contractor’s standard commercial warranty applies.
- 16 Export Packing Charges: Not Applicable
- 17 Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Standard Master Card terms apply
- 18 Terms and conditions of rental, maintenance, and repair: Not Applicable
- 19 Terms and conditions of installation: Not Applicable
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Not Applicable
- 20a The terms and conditions of this contract apply to all orders.
- 21 List of service and distribution points: Not Applicable
- 22 List of participating dealers: Not Applicable
- 23 Preventive maintenance: Not Applicable
- 24a Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not Applicable
- 24b Section 508 compliance: Not Applicable
- 25 Data Universal Number System (DUNS) number: 827013467
- 26 ATL is registered in the Central Contractor Registration (CCR) database.

INTRODUCTION TO ADVANCED TECHNOLOGIES AND LABORATORIES INTERNATIONAL, INC. (ATL)

Advanced Technologies and Laboratories International, Inc. (ATL) founded in 1989. Currently ATL is a small woman owned business. ATL attributes much of its success to its dedication to resolving client challenges. Our firm strives to offer clients timely and value-added management and technical consulting services based on strict requirements and specifications and supporting the use of information in daily and long-term management processes. Since its inception, our firm has aspired to a tradition of superior quality and service. The foundation of this tradition is in our firm's desire to listen to client needs and to recommend and implement realistic solutions for their business problems. ATL will continue to pursue opportunities with clients who seek a solid team of experienced professionals that specialize in management consulting services and in implementing systems technology tools and processes.

ATL's mission is to support the use of information in daily and long-term management processes. We will do this through a process of combining the skills of our business and policy analysts with our technical experts to define the information needs of our clients and to implement systems to satisfy those needs.

ATL's focus and commitment to provide comprehensive products and services to support client needs will always be its highest priority. Recognizing the responsibility to its clients, employees, and other constituents, our firm strives for relationships that prove to be mutually rewarding. The firm will continue to provide its clients with products that will include value-added results, reduced costs, and timely deliveries.

1 INFORMATION FOR ORDERING OFFICES

SPECIAL NOTICE TO AGENCIES: SMALL BUSINESS PARTICIPATION

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micro purchase threshold, FAR 8.4 requires agencies to consider the catalog/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage! on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage! and the Federal Supply Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1.1 Geographic Scope of Contract

The geographic scope of this contract is the 48 contiguous states, Alaska, Hawaii, District of Columbia, and Puerto Rico. Services provided outside of the continental United States shall be provided on an as-needed basis and shall include any additional expenses required such as travel and living expenses.

1.2 ATL Ordering Address and Payment Information

ORDERING INFORMATION:

A. For mailed orders, the postal mailing address where written orders will be received is as follows:

Advanced Technologies and Laboratories (ATL) International, Inc.
20010 Century Blvd., Suite 500
Germantown, Maryland 20874
Attention: Anne Welfare, Contract Manager

B. For orders by facsimile transmission, the point of contact is:

Anne Welfare Contract Manager
Primary Facsimile Number: (301) 528-2028
Backup Facsimile Number: (301) 972-6904

C. The following representative should be contacted for computer-to-computer electronic data interchange (EDI) orders regarding establishment of an EDI interface:

R. Alice Hwang, Acting IT Operation Manager,
ATL International, Inc.
20010 Century Blvd., Suite 500
Germantown, Maryland 20874
(301) 515-6785

D. Below are the telephone numbers that can be used by ordering agencies to obtain technical and/or ordering assistance.

Telephone: (301) 515-6760
Facsimile: (301) 972-6904

PAYMENT INFORMATION:

A. All payments shall be submitted to the following remittance address:

Payments via wire transfer:

All First Bank
12914 Middlebrook Road
Germantown, Maryland 20874
ABA# 052000113
Account Title: ATL International, Inc.
Acct. No.: 425 3493 2

Payments via check/U.S. Mail:

ATL International, Inc.
20010 Century Blvd., Suite 500
Germantown, Maryland 20874
Attention: Linda Chang, Accounting Manager

Government Commercial Credit Cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

1.3 Liability for Injury or Damage

The contractor shall not be liable for any injury to Government personnel or damage to Government property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

1.4 Statistical Data for Government Ordering Office Completion of Standard Form 279

Block 9: G. Order/Modification Under Federal Schedule

Block 16: Contractor Establishment Code/Data Universal Numbering Systems (DUNS): 82-701-3467

Block 31: Women-Owned Small Business: Yes

Block 36: Contractor's Taxpayer Identification Number (TIN): 51-0323647

1.4a Cage Code

1BZU6

1.4b Registration

ATL has registered with the Central Contractor Registration Database.

1.5 FOB Destination

It is expected that all Information Technology Professional Services described herein will be performed either at an ATL facility or at a government designated facility. Place of performance shall be designated on the purchase order or in the Statement of Work.

1.6 Delivery Schedule

1.6a Time of Delivery

ATL shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below.

<u>SPECIAL ITEM NUMBER</u>	<u>DELIVERY TIME</u>
132-51	As agreed to between the ordering agency and contractor.

1.6b Urgent Requirements

When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The contractor shall reply to the inquiry within three (3) workdays after receipt. (Telephonic replies shall be confirmed by the contractor in writing.) If the Contractor offers an accelerated time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

1.7 Discounts

Prices shown are net prices: Basic discounts have been deducted.

- a. Prompt Payment: Net 30
- b. Quantity: None
- c. Dollar Volume: ATL reserves the right to offer discounts in those cases where the value of an order exceeds \$500,000 for all Information Technology Services, or when business conditions warrant.
- d. Government Educational Institutions: Government educational institutions are offered the same discounts as all other Government clients.

e. Other: None

1.8 Trade Agreement Act of 1979, as Amended

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

1.9 Statement Concerning Availability of Export Packing

Not applicable for services offered under Special Item Number 132-51, Information Technology Professional Services.

1.10 Small Requirements

The minimum dollar value of orders to be issued is \$100.

1.11 Maximum Order

The maximum order for the following SIN Numbers (SIN) is \$1,000,000:

Special Item Number 132-51-51 – Information Technology (IT) Professional Services

1.12 Use of Federal Supply Service Information Technology Schedule Contracts in accordance with FAR 84.04

Special Ordering procedures have been established for Special Item Number (SINs) 132-51 IT Professional Services. Please refer to these ordering procedures in the section titled, “Terms and Conditions Applicable to Information Technology (IT) Professional Services (Special Item Number 132-51).”

Orders placed pursuant to a Multiple Award Schedule (MAS), using the procedures in FAR 8.404, are considered to be issued pursuant to full and open competition. Therefore, when placing orders under Federal Supply Schedules, ordering offices need not seek further competition, synopsise the requirement, make a separate determination of fair and reasonable pricing, or consider small business set-asides in accordance with subpart 19.5. GSA has already determined the prices of items under schedule contracts to be fair and reasonable. By placing an order against a schedule using the procedures outlined below, the ordering office has concluded that the order represents the best value and results in the lowest overall cost alternative (considering price, special features, administrative costs, etc.) to meet the Government’s needs.

- a. Orders placed at or below the micro-purchase threshold. Ordering offices can place orders at or below the micro-purchase threshold with any Federal Supply Schedule Contractor.
- b. Orders exceeding the micro-purchase threshold but not exceeding the maximum order threshold. Orders should be placed with the Schedule Contractor that can provide the supply or service that represents the best value. Before placing an order, ordering offices should consider reasonably available information about the supply or service offered under MAS contracts by using the “GSA

Advantage!” on-line shopping service, or by reviewing the catalogs/pricelists of at least three Schedule Contractors and selecting the delivery and other options available under the schedule that meets the agency’s needs. In selecting the supply or service representing the best value, the ordering office may consider--

- (1) Special features of the supply or service that are required in effective program performance and that are not provided by a comparable supply or service;
- (2) Trade-in considerations;
- (3) Probable life of the item selected as compared with that of a comparable item;
- (4) Warranty considerations;
- (5) Maintenance availability;
- (6) Past performance; and
- (7) Environmental and energy efficiency considerations.

- c. Orders exceeding the maximum order threshold. Each schedule contract has an established maximum order threshold. This threshold represents the point where it is advantageous for the ordering office to seek a price reduction. In addition to following the procedures in paragraph b, above, and before placing an order that exceeds the maximum order threshold, ordering offices shall--

Review additional Schedule Contractors’

- (1) catalogs/pricelists or use the “GSA Advantage!” on-line shopping service;
- (2) Based upon the initial evaluation, generally seek price reductions from the Schedule Contractor(s) appearing to provide the best value (considering price and other factors); and
- (3) After price reductions have been sought, place the order with the Schedule Contractor that provides the best value and results in the lowest overall cost alternative. If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate.

NOTE: For orders exceeding the maximum order threshold, the Contractor may:

- (1) Offer a new lower price for this requirement (the Price Reductions clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations);
- (2) Offer the lowest price available under the contract; or
- (3) Decline the order (orders must be returned in accordance with FAR 52.216-19).

- d. Blanket purchase agreements (BPAs). The establishment of Federal Supply Schedule BPAs is permitted when following the ordering procedures in FAR 8.404. All schedule contracts contain BPA provisions. Ordering offices may use BPAs to establish accounts with Contractors to fill recurring

requirements. BPAs should address the frequency of ordering and invoicing, discounts, and delivery locations and times.

- e. Price reductions. In addition to the circumstances outlined in paragraph c, above, there may be instances when ordering offices will find it advantageous to request a price reduction. For example, when the ordering office finds a schedule supply or service elsewhere at a lower price or when a BPA is being established to fill recurring requirements, requesting a price reduction could be advantageous. The potential volume of orders under these agreements, regardless of the size of the individual order, may offer the ordering office the opportunity to secure greater discounts. Schedule Contractors are not required to pass on to all schedule users a price reduction extended only to an individual agency for a specific order.
- f. Small business. For orders exceeding the micro-purchase threshold, ordering offices should give preference to the items of small business concerns when two or more items at the same delivered price will satisfy the requirement.
- g. Documentation. Orders should be documented, at a minimum, by identifying the Contractor the item was purchased from, the item purchased, and the amount paid. If an agency requirement in excess of the micro-purchase threshold is defined so as to require a particular brand name, product, or feature of a product peculiar to one manufacturer, thereby precluding consideration of a product manufactured by another company, the ordering office shall include an explanation in the file as to why the particular brand name, product, or feature is essential to satisfy the agency's needs.

1.13 Federal Information Technology/Telecommunication Standards Requirements

Federal departments and agencies acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with the Federal Information Processing Standards (FIPS) or Federal Telecommunications Standards (FED-STDS), which are cited by ordering offices, shall be responded to promptly by the Contractor.

1.13.1 Federal Information Processing Standards Publications (FIPS PUBS)

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address or telephone at (703) 487-4650.

1.13.2 Federal Telecommunication Standards (Fed-STDS)

Telecommunications products under this Schedule that do not conform to Federal Telecommunications Standards (Fed-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunications Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW Washington, DC 20407, telephone number (202) 619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained in writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, Maryland 20899, telephone number (301) 975-2833.

1.14 Security Requirements

In the event security requirements are necessary, the ordering activities may incorporate, in their delivery order(s), a security clause in accordance with current laws, regulations, and individual agency policy; however, the burden of administering the security requirements shall be with the ordering agency. If any costs are incurred as a result of the inclusion of security requirements, such costs will be not exceed ten percent (10%) or \$100,000, of the total dollar value of the order, whichever is lessor.

1.15 Contract Administration for Ordering Offices

Any ordering office, with respect to any one or more delivery orders placed under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under the provisions of FAR 52.212-4, paragraphs (1) Termination for the Government's convenience, and (m) Termination for Cause (See C.1.).

1.16 GSA Advantage!

The GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse the GSA Advantage! By accessing the Internet World Wide Web utilizing a browser (ex. NetScape). The Internet Address is <http://www.gsa.gov/>.

1.17 Purchase of Open Market Items

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract.

For administrative convenience, an ordering office contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) – referred to as open market items – to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, only if –

- (1) All applicable acquisition regulations pertaining of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14 and 15), and small business programs (Part 19));
- (2) The ordering office contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

1.18 Contractor Commitments, Warranties and Representations

a. For the purpose of this contract, commitments, warranties, and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design, and/or functional characteristic and capabilities of a product/equipment/service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

1.19 Overseas Activities

The terms and conditions of this contract shall apply to all orders for installation, maintenance, and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Upon request of the Contractor, the Government may provide the Contractor with logistics support, as available, in accordance with all applicable Government regulations. Such Government support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

1.20 Blanket Purchase Agreements (BPAs)

Federal Acquisition Regulation (FAR) 13.201(a) defines Blanket Purchase Agreements (BPAs) as "...a simplified method of filling anticipated repetitive needs for supplies or services by establishing 'charge accounts' with qualified sources of supply." The use of Blanket Purchase Agreements under the Federal Supply Schedule Program is authorized in accordance with FAR 13.202 (c)(3), which reads, in part, as follows:

"BPAs may be established with Federal Supply Schedule Contractors, if not inconsistent with the terms of the applicable schedule contract."

Federal Supply Schedule contracts contain BPA provisions to enable schedule users to maximize their administrative and purchasing savings. This feature permits schedule users to set up "accounts" with Schedule Contractors to fill recurring requirements. These accounts establish a period for the BPA and generally address issues such as the frequency of ordering and invoicing, authorized callers, discounts, delivery locations and times. Agencies may qualify for the best quantity/volume discounts available under the contract, based on the potential volume of business that may be generated through such an agreement, regardless of the size of the individual orders. In addition, agencies may be able to secure a discount higher than that available in the contract based on the aggregate volume of the business possible under a BPA. Finally, Contractors may be open to a progressive type of discounting where the discount would increase once the sales accumulated under the BPA reach certain prescribed levels. Use of a BPA may be particularly useful with the new Maximum Order feature.

Following is a Suggested BPA Format for consider when using this purchasing tool.

BPA NUMBER _____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL	BPA
DISCOUNT/PRICE		
_____	_____	_____
_____	_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULE/DATES
_____	_____

(3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

1.21 Contractor Team Arrangements

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Contractor's Reports of Sales and 552.238-76, Industrial Funding Fee, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

The policy and procedures outlined in this part will provide more flexibility and allow innovative acquisition methods when using the Federal Supply Schedule s.

“BASIC GUIDELINES FOR USING CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a customer agency requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or –
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer's requirement.
- Customers make a best value selection.

1.22 Installation, Deinstallation, Reinstallation

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The requisitioning activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

1.23 Section 508 Compliance

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

The EIT standard can be found at: www.Section508.gov/.

1.24 Prime Contractor Ordering from Federal Supply Schedules

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of a Federal Agency, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the Agency with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

2 TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY PROFESSIONAL SERVICES (SPECIAL ITEM 132-51)

2.1 Scope

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the Scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the Government location, as agreed to by the Contractor and the ordering office.

2.2 Performance Incentives

- a. When using a performance-based statement of work, performance incentives may be agreed upon between the Contractor and the ordering office on individual fixed price orders or Blanket Purchase Agreements, for fixed price tasks, under this contract in accordance with this clause.
- b. The ordering office must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. To the maximum extent practicable, ordering offices shall consider establishing incentives where performance is critical to the agency's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.
- d. The above procedures do not apply to Time and Material or labor hour orders.

2.3 Ordering Procedures (Requiring a Statement of Work)

- a. Procedures for IT professional services priced on GSA schedule at hourly rates.
 - (1) FAR 8.402 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINs) within a Schedule. GSA has established special ordering procedures for services that require a Statement of Work. These special ordering procedures take precedence over the procedures in FAR 8.404 (b)(2) through (b)(3).
 - (2) GSA has determined that the prices for services contained in the contractor's price list applicable to this Schedule are fair and reasonable. However, the ordering offices using this contract is responsible for considering the level of effort and mix of labor proposed to perform a specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.
 - (3) When ordering IT professional services ordering offices shall –
 - (i) Prepare a Request (Request for Quote or other communication tool):

- (A) A statement of work (a performance-based statement of work is preferred) that outlines, at a minimum, the work to be performed, location of work, period of performance, deliverable schedule, applicable standards, acceptance criteria, and any special requirements (i.e., security clearances, travel, special knowledge, etc.) should be prepared.
 - (B) The request should include the statement of work and request the contractors to submit either a firm-fixed price or a ceiling price to provide the services outlined in the statement of work. A firm-fixed price order shall be requested, unless the ordering office makes a determination that it is not possible at the time of placing the order to estimate accurately the extent or duration of the work or to anticipate cost with any reasonable degree of confidence. When such a determination is made, a labor hour or time-and-materials proposal may be requested. The firm-fixed price shall be based on the rates in the schedule contract and shall consider the mix of labor categories and level of effort required to perform the services described in the statement of work. The firm-fixed price of the order should also include any travel costs or other incidental costs related to performance of the services ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal Travel or Joint Travel Regulations. A ceiling price must be established for labor-hour and time-and-materials orders.
 - (C) The request may ask the contractors, if necessary or appropriate, to submit a project plan for performing the task, and information on the contractor's experience and/or past performance performing similar tasks.
 - (D) The request shall notify the contractors what basis will be used for selecting the contractor to receive the order. The notice shall include the basis for determining whether the contractors are technically qualified and provide an explanation regarding the intended use of any experience and/or past performance information in determining technical qualification of responses. If consideration will be limited to schedule contractors who are small business concerns as permitted by paragraph (2)(i) below, the request shall notify the contractors that will be the case.
- (ii) Transmit the Request for quotation to Contractors:
- (A) Based upon an initial evaluation of catalogs and pricelists, the ordering office should identify the contractors that appear to offer the best value (considering the scope of services offered, hourly rates and other factors such as contractors' locations, as appropriate). When buying IT professional services under SIN 132-51 ONLY, the ordering office, at its discretion, may limit consideration to those schedule contractors that are small business concerns. This limitation is not applicable when buying supplies and/or services under other SINS as well as SIN 132-51. The limitation may only be used when at least three (3) small businesses that appear to offer services that will meet the agency's needs are available, if the order is estimated to exceed the micro-purchase threshold.

- (B) The request for quotation should be provided to three (3) contractors if the proposed order is estimated to exceed the micro-purchase threshold, but not to exceed the maximum order threshold. For proposed orders exceeding the maximum order threshold, the request for quotation should be provided to additional contractors that offer services that will meet the agency's needs. Ordering offices should strive to minimize the contractors' costs associated with responding to requests for proposals for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement.
- (iii) Evaluate Responses and Select the Contractor to Receive the Order:
- After responses have been evaluated against the factors identified in the request, the order should be placed with the schedule contractor that represents the best value. (See FAR 8.404)
- (4) The establishment of Federal Supply Schedule Blanket Purchase Agreements (BPAs) for recurring services is permitted when the procedures outlined herein are followed. All BPAs for services must define the services that may be ordered under the BPA, along with delivery or performance time frames, billing procedures, etc. The potential volume of orders under BPAs, regardless of the size of individual orders, may offer the ordering office the opportunity to secure volume discounts. When establishing BPAs ordering offices shall –
- (i) Inform contractors in the request for quotation (based on the agency's requirement) if a single BPA or multiple BPAs will be established, and indicate the basis that will be used for selecting the contractors to be awarded the BPAs.
- (A) SINGLE BPA: Generally, a single BPA should be established when the ordering office can define the tasks to be ordered under the BPA and establish a firm-fixed price or ceiling price for individual tasks or services to be ordered. When this occurs, authorized users may place the order directly under the established BPA when the need for service arises. The schedule contractor that represents the best value and results in the lowest overall cost alternative to meet the agency's needs should be awarded the BPA. (See FAR 8.404)
- (B) MULTIPLE BPAs: When the ordering office determines multiple BPAs are needed to meet its requirements, the ordering office should determine which contractors can meet any technical qualifications before establishing the BPAs. When multiple BPAs are established, the authorized users must follow the procedure in (3)(ii)(B) above, and then place the order with the schedule contractor that represents the best value and results in the lowest overall cost alternative to meet the agency's needs.
- (ii) Review BPAs periodically. Such reviews shall be conducted at least annually. The purpose of the review is to determine whether the BPA still represents the best value. (See FAR 8.404)
- (5) The ordering office should give preference to small business concerns when two or more contractors can provide the services at the same firm-fixed price or ceiling price.

- (6) When the ordering office's requirement involves both products as well as IT professional services, the ordering office should total the prices for the products and the firm-fixed price for the services and select the contractor that represents the greatest value in terms of meeting the agency's total needs.
- (7) The ordering office, at a minimum, should document orders by identifying the contractor the services were purchased from, the services purchased, and the amount paid. If other than a firm-fixed price order is placed, such documentation should include the basis for the determination to use a labor hour or time and materials order. For agency requirements in excess of the micro-purchase threshold, the order file should document the evaluation of schedule contractors' proposals that formed the basis for the selection of the contractor that received the order and the rationale for any trade offs made in making the selection.

Ordering procedures for other services available on schedule at fixed prices for specifically defined services or tasks should use the procedures in FAR 8.404. These procedures are listed in the pricelist, under "Information for Ordering Offices," paragraph #1.12.

2.4 Order

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks, which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

2.5 Performance of Services

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering office.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering office.
- c. The Agency should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

2.6 Inspection of Services

The Inspection of Services–Fixed Price (AUG 1996) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time and Materials and Labor-Hour (JAN 1986) clause at FAR 52.246-6 applies to time and materials and labor –hour orders placed under this contract.

2.7 Responsibilities of the Contractor

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 Rights in Data – General may apply.

2.8 Responsibilities of the Government

Subject to security regulations, the ordering office shall permit Contractor access to all facilities necessary to perform the requisite IT/EC Services.

2.9 Independent Contractor

All IT/EC Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the Government.

2.10 Organizational Conflicts of Interest

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed Government contract, without some restriction on activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

- b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the Government, ordering offices may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

2.11 Invoices

The Contractor, upon completion of the work ordered, shall submit invoices for IT/EC services. The ordering office on individual orders if appropriate may authorize progress payments. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

2.12 Payments

For firm-fixed price orders the Government shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time and materials orders, the Payments under Time and Materials and Labor Hour Contracts (Alternate I (APR 1984)) at FAR 52.232-7 apply to time and materials orders placed under this contract. For labor hour orders, the Payment under Time and Materials and Labor Hour Contracts (FEB 1997) (Alternate II (JAN 1986)) at FAR 52.232-7 applies to labor hour orders placed under this contract.

2.13 Resumes

Resumes shall be provided to the GSA Contracting Officer or the user agency upon request.

2.14 Incidental Support Costs

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering agency in accordance with the guidelines set forth in the FAR.

2.15 Approval of Subcontracts

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

ATL International provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrates our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To ensure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities please contact David E. Lupi, Director of Contracts and Finance, ATL International, 20010 Century Boulevard, Suite 500, Germantown, MD 20874, Phone: (301) 972--4430, Fax: (301) 528-2028, e-mail: dlupi@atlintl.com.

2.16 Description of IT Services and Pricing

2.16.1 Service Area Descriptions

Products and Services

ATL offers clients diversified management consulting and information management services. ATL's management consulting expertise provides a synergistic blend of program evaluation and policy activities with data and systems management. This blend of high technology and true management consulting has provided clients with a level of sophistication necessary to add value to specific projects. For example, ATL can provide the systems expertise to solve a client's hardware or software problem. At the same time, the firm uses an analytical approach to identifying and resolving management-related issues such as strategic planning of activities for longer-term policy and program evaluation issues, organizational analysis to ensure that effective and efficient inter-and-intra dependencies are achieved, and financial modeling to project resource needs. These are just a few of the many ways ATL has effectively combined its information and management consulting practices. In an effort to provide realistic options for decision-making, ATL continues to review, benchmark, and test the latest information management tools for their value and practicality. Whether or not clients seek multiple user applications, sophisticated records storage and retrieval management systems, or complete systems life cycle support (conceptualization, feasibility and cost benefit analysis, design, development, implementation, training, documentation, and systems management), ATL can offer the professional expertise and support required.

Professional Staff

ATL believes that business relationships can only be sustained by using its greatest asset – people. ATL employs over 65 skilled professionals, many with advanced technical degrees, in the fields of public policy, computer science, engineering, information management, public policy environmental science,

business management, finance, economics and statistics. The firm's professionals are highly skilled and motivated individuals who take a genuine interest in their industry and clients. ATL professionals are given the opportunity to contribute within a "results-oriented" management structure, without typical restrictions, in a team atmosphere. By supporting personal recognition and reward for exceptional performance, our professionals are highly motivated to achieve top quality results. ATL also provides extensive training to our staff for continued career development. Thus, our clients can be assured of receiving the quality and level of service they desire and deserve.

3 LABOR CATEGORY DESCRIPTIONS

3.1 Sr. Program Manager

Responsibilities: Manages contract operations involving multiple projects and personnel at diverse locations. Authorized to negotiate on behalf of the company and contractually commit company resources to the contract. Organizes, directs, and coordinates the planning and execution of all contract support activities, and provides a liaison with the client.

Qualifications: Minimum of fifteen (15) years of progressively more responsible technical and project management experience in one or more of the required specialty areas.

Education: Master's degree from an accredited university in a technical discipline or equivalent¹.

3.2 Program Manager

Responsibilities: Manages contract operations involving multiple projects and personnel at diverse locations. Organizes, directs, and coordinates the planning and execution of contract support activities, and assembles and recruits resources necessary for the performance of assigned projects.

Qualifications: Minimum of ten (10) years of progressively more responsible technical and project management experience in one or more of the required specialty areas. Must be a senior member of the contractor's organization.

Education: Master's degree from an accredited university in a technical discipline or equivalent¹.

3.3 Project Manager

Responsibilities: Manages the execution of projects. Organizes, directs, and coordinates planning and execution of project activities; manages resources toward the effective completion of projects within budget; ensures consistent delivery of products according to schedule.

Qualifications: Minimum of eight (8) years of progressively more responsible technical and project management experience in one or more of the required specialty areas.

Education: Bachelor's degree from an accredited university or college in engineering, computer science, a related technical discipline, or equivalent¹.

3.4 Subject Matter Expert

Responsibilities: Provide high level functional system analysis, design, integration, documentation, and implementation on exceptionally complex problems requiring extensive knowledge of the subject matter. Due to emerging technology and or specialized skill, amount of experience is not relevant.

¹ Allowable substitution of education and experience (see Section 3.37).

Qualification: Master's degree from an accredited university or college in subject-matter technical or business area, or equivalent¹.

Education: Masters degree or higher from an accredited university in engineering, computer science, a related technical discipline, or equivalent¹.

3.5 Corp. Tech. Planning Mgr

Responsibilities: Under general direction, provides technical assistance to facilitate planning and directing the design, installation, modification and operation of an information system capability. Evaluates vendor proposals for purchases of hardware, software, and technical services to assure adherence to technical specifications. Analyzes proposed and actual projects in terms of the feasibility of using information systems. Prepares long- and short-range plans for application selection, software systems development, system maintenance, production activities, and for necessary support resources. Plans and recommends changes to the capacity of the operating system and its configuration. Prepares cost estimates for current and proposed projects reflecting the equipment and staff requirements.

Qualifications: Minimum of ten (10) years of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Masters degree or higher from an accredited university in engineering, computer science, a related technical discipline, or equivalent¹.

3.6 Team Leader

Responsibilities: Under general direction, provides technical oversight to individual task order teams, is responsible for the completion of assigned tasks within budget, and ensures that high-quality products are delivered on schedule.

Qualifications: Minimum of five (5) years of progressively more responsible technical experience in one or more of the required specialty areas. Must demonstrate a talent for organization and management.

Education: Bachelor's degree from an accredited university or college in engineering, computer science, a related technical discipline, or equivalent¹.

3.7 Administrative Specialist

Responsibilities: Performs a wide range of office/program management support activities, including word processing, data management support, spreadsheets, and meeting and travel coordination. Must have good oral and written communication skills as well as office management skills.

Qualifications: Minimum of one (1) year experience in a technical environment.

Education: High school diploma or equivalent.

3.8 Advanced Engineer

Responsibilities: Plans and evaluates complex systems and makes recommendations for implementing new technologies and the resources required to maintain and/or expand service levels. Provides highly skilled technical assistance in systems planning, engineering and architecture. Develops technical standards and interface applications; identifies and evaluates new products; provides resolutions for engineering problems. May interface with vendors to identify and purchase hardware and software. May function as lead position for other engineers.

Qualifications: Minimum of fifteen (15) years of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree or higher from an accredited university in engineering, computer science, a related technical discipline, or equivalent¹.

3.9 Sr. Engineer

Responsibilities: Develops software engineering solutions to address user needs. Interfaces with users to define needs. Designs, develops, and tests complex software programs. Primary responsibilities include technical feasibility studies and design phases of projects as well as actual system implementation. Requires strong systems engineering and programming skills.

Qualifications: Minimum of ten (10) years of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree or higher from an accredited university in engineering, computer science, a related technical discipline, or equivalent¹.

3.10 Engineer

Responsibilities: Under general supervision, develops solutions to address user needs. Interfaces with users to define requirements. Assists in the design, development, and testing of software programs. Involved in the implementation and testing of projects. Requires knowledge of applications and systems programming.

Qualifications: Minimum of five (5) years of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree or higher from an accredited university or college in engineering, computer science, a related technical discipline, or equivalent¹.

3.11 Associate Engineer

Responsibilities: Under immediate supervision, assists in the design, implementation and maintenance of applications and operating system software. Assists in the development, testing, and monitoring of interface programs.

Qualifications: Minimum of three (3) years progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree or higher from an accredited university or college in engineering, computer science, a related technical discipline, or equivalent¹.

3.12 Assistant Engineer

Responsibilities: Under immediate supervision, assists in the implementation and maintenance of applications and operating system software. Assists in the development, testing, and monitoring of simple interface programs.

Qualifications: Minimum of two (2) years progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree or higher from an accredited university or college in engineering, computer science, a related technical discipline, or equivalent¹.

3.13 Junior Engineer

Responsibilities: Under immediate supervision, assists in the implementation and maintenance of applications and operating system software. Assists in the testing and monitoring of simple interface programs, and in the installation of computer and communication hardware and software.

Qualifications: Minimum of one (1) year of experience.

Education: Bachelor's degree or higher from an accredited university or college in engineering, computer science, a related technical discipline, or equivalent¹.

3.14 Advanced System Programmer

Responsibilities: Responsible for systems programming activities, Reviews systems development project requests and coordinates schedules and related departmental activity. Provides overall systems programming direction and guidance to assigned project managers. Reviews and evaluates work of staff and prepares performance reports. Prepares activity and progress reports regarding all programming activities.

Qualifications: Fifteen (15) years of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree or higher from an accredited university in engineering, computer science, a related technical discipline, or equivalent¹.

3.15 Sr. Systems Programmer

Responsibilities: Formulates/defines system scope and objectives. Devises or modifies procedures to solve complex problems considering computer equipment capacity and limitations, operating time and form of desired results. Prepares detailed specifications from which system programs will be written.

Designs, codes, tests, debugs and documents system programs. Competent to work at the highest technical level of all phases of programming activities. May be responsible for completion of a phase of a project. Regularly provides guidance and training to less experienced programmers.

Qualifications: Ten (10) years of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree or higher from an accredited university in engineering, computer science, a related technical discipline, or equivalent¹.

3.16 Systems Programmer

Responsibilities: Under general supervision, formulates and defines system scope and objectives through research and fact-finding to develop or modify moderately complex information systems. Prepares detailed specifications from which programs will be written. Designs, codes, tests, debugs, documents and maintains those programs. Competent to work on most phases of applications and programming activities.

Qualifications: Minimum of five (5) years of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree or higher from an accredited university or college in engineering, computer science, a related technical discipline, or equivalent¹.

3.17 Associate Systems Programmer

Responsibilities: Under immediate supervision, assists in collecting and defining user requirements to develop or modify information systems. Assists in preparing specifications from which programs will be written. Designs, codes, tests, debugs, documents, and maintains those programs.

Qualifications: Minimum of three (3) years progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree or higher from an accredited university or college in engineering, computer science, a related technical discipline, or equivalent¹.

3.18 Advanced Analyst

Responsibilities: Responsible for systems analysis activities, managing two or more of the following: applications systems analysis, operating systems analysis, information systems analysis, and database analysis. Reviews systems development project requests and coordinates schedules and related departmental activity. Provides overall direction and guidance to assigned project managers. Reviews and evaluates work of staff and prepares performance reports. Prepares activity and progress reports regarding all systems analysis activities.

Qualifications: Minimum of fifteen (15) years of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree or higher from an accredited university in engineering, computer science, a related technical discipline, or equivalent¹.

3.19 Senior Analyst

Responsibilities: Formulates/defines system scope and objectives for assigned projects. Devises or modifies procedures to solve complex problems considering business process improvements that could result from new system and form of desired results. Develops detailed system design and program specifications. Has full technical knowledge of multiple phases of applications systems analysis, programming, and documentation. Has good understanding of the business or function for which applications are designed. Also has duties instructing, directing and checking the work of other systems analysts and programming personnel. Responsible for quality assurance review. Responsible for directing and monitoring the work of team members. Responsible for completion of a phase of a project and user satisfaction.

Qualifications: Minimum of ten (10) years of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree or higher from an accredited university in engineering, computer science, a related technical discipline, or equivalent¹.

3.20 Analyst

Responsibilities: Under general supervision, performs requirements analyses to determine business functions for which applications are to be designed and the form of the desired results. Devises or modifies procedures to solve complex problems considering business process improvements that could result from new system. Develops system design and program specifications. Has full technical knowledge of and performs all phases of applications systems requirements analysis, programming, and documentation.

Qualifications: Minimum of five (5) years of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree or higher from an accredited university in engineering, computer science, a related technical discipline, or equivalent¹.

3.21 Associate Analyst

Responsibilities: Under immediate supervision, performs requirements analyses to collect and define user requirements and develop or modify moderately complex information systems to meet those requirements. Develops system design and program specifications. Competent to work on all phases of systems analysis activities.

Qualifications: Minimum of three (3) years of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree or higher from an accredited university in engineering, computer science, a related technical discipline, or equivalent¹.

3.22 Assistant Analyst

Responsibilities: Under immediate supervision, modifies moderately complex information systems to meet requirements. Assists in the development system design and program specifications. Competent to work on most phases of systems analysis activities.

Qualifications: Minimum of three (2) years of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree or higher from an accredited university in engineering, computer science, a related technical discipline, or equivalent¹.

3.23 Mobil Computing/VTC Specialist

Responsibilities: Provides total life cycle VTC solutions to clients, including requirements analysis, ordering, testing, installation, integration, training, and help desk services. Performs new technology and equipment research and development to ensure that the client always has the best possible solution. Recommends and performs upgrades or replacements.

Qualifications: Minimum of one (1) year of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree or higher from an accredited university in engineering, computer science, a related technical discipline, or equivalent¹.

3.24 VSAT Mobile Computing Specialist

Responsibilities: Provides total life cycle VSAT solutions to clients, including requirements analysis, ordering, testing, installation, integration, training, and help desk services. Performs new technology and equipment research and development to ensure that the client always has the best possible solution. Recommends and performs upgrades or replacements.

Qualifications: Minimum of one (1) year of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree or higher from an accredited university in engineering, computer science, a related technical discipline, or equivalent¹.

3.25 VTC Support Specialist

Responsibilities: Provides total life cycle VTC solutions to clients, including requirements analysis, ordering, testing, installation, integration, training, and help desk services. Performs new technology and equipment research and development to ensure that the client always has the best possible solution. Recommends and performs upgrades or replacements.

Qualifications: Minimum of five (5) years of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree or higher from an accredited university in engineering, computer science, a related technical discipline, or equivalent¹.

3.26 Configuration/Data Management Analyst

Responsibilities: Identifies requirements for and assists clients in developing and implementing configuration management systems. Assists in preparation of basic system specifications including procedures for establishing change reporting requirements, authorization, and documentation. Analyzes change orders and interprets policies for reporting product design changes. Organizes configuration management documents required for audits and client meetings. Prepares change packages for inspections by client personnel. Maintains appropriate configuration schedules, budgets and design records; prepares and distributes status accounting reports.

Qualifications: Minimum of two (2) years of related technical experience. Must have good oral and written communication skills.

Education: Bachelors degree from an accredited college or university in a related technical discipline or equivalent¹.

3.27 Principal Technical Specialist

Responsibilities: Plans and evaluates complex systems and makes recommendations for implementing new technologies and the resources required to maintain and/or expand service levels. Provides highly skilled technical assistance in systems planning, engineering and architecture. Develops technical standards and interface applications; identifies and evaluates new products; provides resolutions for engineering problems. May interface with vendors to identify and purchase hardware and software. May function as lead position for other technical staff members.

Qualifications: Minimum of fifteen (15) years of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree from an accredited university in a related technical discipline or equivalent¹.

3.28 Senior Integrated/Test Engineer

Responsibilities: Develops software engineering solutions to address user needs. Interfaces with users to define needs. Designs, develops, and tests complex software programs. Performs systems integration and testing to ensure that all areas of the system function together properly. Responsibilities include technical feasibility studies and design phases of projects as well as actual system implementation, integration, and testing. Requires strong systems engineering and programming skills.

Qualifications: Minimum of ten (10) years of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree or higher from an accredited university in engineering, computer science, a related technical discipline, or equivalent¹.

3.29 Telecomm Mgr/ Single Incumbent

Responsibilities: A single incumbent job with broad management responsibility for multiple areas of the telecommunications function. Manages and coordinates the day-to-day planning, design, operations, and maintenance of the telecommunications voice and/or data networks including client server support consistent with customer needs, company objectives, and technological resources. Responsible for telecommunications strategic and tactical planning. Coordinates with customers, vendors and corporate management. Responsible for department resource allocation. May have responsibility for billing systems. Interfaces with Senior/Executive Management to coordinate telecommunications plans with organization's business plan.

Qualifications: Minimum of ten (10) years of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree or higher from an accredited university in engineering, computer science, a related technical discipline, or equivalent¹.

3.30 Telecomm Mgr/ Multiple Incumbent

Responsibilities: A multiple incumbent job with broad management responsibility for multiple areas of the telecommunications function. Job may be structured to address the needs of individual "customer" groups (e.g., company divisions or business lines) OR may reflect total management responsibilities (including planning, engineering, implementation and operations) for either voice or data communications in a separated network environment. Manages/coordinates day-to-day planning, design, operations, maintenance and resource allocation including client server support; strategic and tactical planning; coordinates with customers, vendors and corporate management. May have responsibility for billing systems. Interfaces with Senior/Executive Management to coordinate telecommunication plans with overall business plan.

Qualifications: Minimum of ten (10) years of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree or higher from an accredited university in engineering, computer science, a related technical discipline, or equivalent¹.

3.31 Senior Telecommunications Engineering Analyst

Responsibilities: An individual contributor job, under general direction, which is responsible for complex engineering and/or analytical tasks and activities associated with one or more technical areas within the telecom function (such as, but not limited to, network design, engineering, implementation, or operations/user support).

Qualifications: Minimum of six (6) years technical/telecom experience.

Education: Minimum of a related bachelor's degree or equivalent technical training, supplemented with continuing education network telecom courses or technical seminars.

3.32 Intermediate Telecommunications Engineering Analyst

Responsibilities: Responsible, under general supervision, for moderately complex engineering and/or analytical activities associated with one or more technical areas within the telecom function (such as, but not limited to, network design, engineering, implementation, or operations/user support).

Qualifications: Minimum of two (2) years technical telecom experience.

Education: Minimum of a related bachelors degree or equivalent technical training, supplemented with continuing education courses/technical seminars within telecom.

3.33 Software Systems Engineering Manager

Responsibilities: Responsible for software systems programming activities. Applications generally affect the overall operating system, such as sophisticated file maintenance routines, advanced scientific software, large telecommunications networks and computer accounting. Responsible for meeting budget goals and objectives. Provides input to policy level direction regarding standards, budget constraints, etc. Makes personnel decisions. Assigns personnel to projects and directs their activities. Projects software and hardware requirements in conjunction with other information systems managers. Develops standards for all software system applications and provides technical guidance to the information systems staff. Directs the interface of software systems with the hardware configuration and the applications systems. Additional areas of responsibility include: Configuration/capacity planning, software products evaluation, systems performance analysis and optimization. Prepares activity and progress reports for software systems programming activities.

Qualifications: Minimum of ten (10) years of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree or higher from an accredited university in engineering, computer science, a related technical discipline, or equivalent¹.

3.34 Software Systems Engineer (Intermediate)

Responsibilities: Under general supervision, works from specifications to develop or modify moderately complex software programming applications. Assists with design, coding, benchmark, testing, debugging and documentation of programs. Applications generally deal with utility programs, job control language, macros, subroutines, and other control modules. Competent to work on most phases of software systems programming applications, but requires instruction and guidance in other phases.

Qualifications: Minimum of five (5) years of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelors degree or higher from an accredited university or college in engineering, computer science, a related technical discipline, or equivalent¹.

3.35 Web Applications Specialist

Responsibilities: Formulates/defines web application system scope and objectives. Devises or modifies procedures to solve complex problems using web-based applications, considering computer equipment capacity and limitations, operating time and form of desired results. Prepares detailed specifications from which system web-based programs will be written. Designs, codes, tests, debugs and documents web based programs. Requires knowledge of applications and systems web-based programming.

Qualifications: Minimum of five (5) years of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree or higher from an accredited university or college in engineering, computer science, a related technical discipline, or equivalent¹.

3.36 Web Design Specialist

Responsibilities: Responsible for web design, coding, implementation, testing, debugging, maintenance, and continued user support. Interfaces with users to determine scope of project and best web design medium. Executes web design projects and coordinates web production scheduling. Ensures that web design projects are completed on time, within budget and to user's satisfaction. Trains other web designers in proper use of web design software. Troubleshoots websites to ensure proper functionality. Performs regular update and website maintenance.

Qualifications: Minimum of three (3) years of progressively more responsible technical experience in one or more of the required specialty areas.

Education: Bachelor's degree from an accredited university or college in a related technical discipline, or equivalent¹.

3.37 Equivalencies: (Allowable Substitution of Education and Experience)

Bachelors Degree may be substituted by 3 years of additional and related experience, or an IT Professional Certification as certified by Microsoft, Oracle, Lotus Notes or like industry recognized commercial certification programs.

A Masters Degree may be substituted by 2 years of additional and related experience; or an IT Professional Certification as certified by Microsoft, Oracle, Lotus Notes, or like industry recognized commercial certification programs.

A non-specified degree field with 1 additional year of related experience may substitute a specified degree field.

ATL SIN 132-51 Contract Rates for Contract Option Years One through Five

CLIN	LABOR CATEGORY	Option Yr. 1		Option Yr. 2		Option Yr. 3		Option Yr. 4		Option Yr. 5	
		2/1/2007 - 1/31/2008		2/1/2008 - 1/31/2009		2/1/2009 - 1/31/2010		2/1/2010 - 1/31/2011		2/1/2011 - 1/31/2012	
		OFF ATL Site	ON ATL Site								
1	Senior Program Manager	\$ 152.82	\$ 175.51	\$ 158.93	\$ 182.53	\$ 165.29	\$ 189.84	\$ 171.90	\$ 197.43	\$ 178.78	\$ 205.33
2	Program Manager	\$ 123.21	\$ 141.51	\$ 128.14	\$ 147.17	\$ 133.26	\$ 153.06	\$ 138.59	\$ 159.18	\$ 144.14	\$ 165.55
3	Project Manager	\$ 113.20	\$ 130.01	\$ 117.73	\$ 135.21	\$ 122.43	\$ 140.62	\$ 127.33	\$ 146.24	\$ 132.43	\$ 152.09
4	Subject Matter Expert	\$ 184.00	\$ 214.00	\$ 191.36	\$ 222.56	\$ 199.01	\$ 231.46	\$ 206.97	\$ 240.72	\$ 215.25	\$ 250.35
5	Corp. Tech. Planning Mgr	\$ 144.42	\$ 165.87	\$ 150.20	\$ 172.50	\$ 156.20	\$ 179.40	\$ 162.45	\$ 186.58	\$ 168.95	\$ 194.04
6	Team Leader	\$ 99.84	\$ 114.67	\$ 103.84	\$ 119.26	\$ 107.99	\$ 124.03	\$ 112.31	\$ 128.99	\$ 116.80	\$ 134.15
7	Administrative Ass't	\$ 45.32	\$ 52.05	\$ 47.13	\$ 54.13	\$ 49.02	\$ 56.30	\$ 50.98	\$ 58.55	\$ 53.02	\$ 60.89
8	Advanced Engineer	\$ 99.84	\$ 114.67	\$ 103.84	\$ 119.26	\$ 107.99	\$ 124.03	\$ 112.31	\$ 128.99	\$ 116.80	\$ 134.15
9	Senior Engineer	\$ 84.90	\$ 97.51	\$ 88.30	\$ 101.41	\$ 91.83	\$ 105.47	\$ 95.50	\$ 109.69	\$ 99.32	\$ 114.07
10	Engineer	\$ 78.51	\$ 90.17	\$ 81.65	\$ 93.78	\$ 84.92	\$ 97.53	\$ 88.31	\$ 101.43	\$ 91.84	\$ 105.48
11	Associate Engineer	\$ 63.39	\$ 72.81	\$ 65.93	\$ 75.72	\$ 68.57	\$ 78.75	\$ 71.31	\$ 81.90	\$ 74.16	\$ 85.18
12	Assistant Engineer	\$ 51.75	\$ 59.43	\$ 53.82	\$ 61.81	\$ 55.97	\$ 64.28	\$ 58.21	\$ 66.86	\$ 60.54	\$ 69.53
13	Junior Engineer	\$ 43.01	\$ 49.40	\$ 44.74	\$ 51.38	\$ 46.52	\$ 53.43	\$ 48.39	\$ 55.57	\$ 50.32	\$ 57.79
14	Adv Sys Programmer	\$ 99.84	\$ 114.67	\$ 103.84	\$ 119.26	\$ 107.99	\$ 124.03	\$ 112.31	\$ 128.99	\$ 116.80	\$ 134.15
15	Sr Systems Programmer	\$ 84.90	\$ 97.51	\$ 88.30	\$ 101.41	\$ 91.83	\$ 105.47	\$ 95.50	\$ 109.69	\$ 99.32	\$ 114.07
16	Systems Programmer	\$ 73.58	\$ 84.51	\$ 76.52	\$ 87.89	\$ 79.58	\$ 91.40	\$ 82.77	\$ 95.06	\$ 86.08	\$ 98.86
17	Assoc Sys Programmer	\$ 61.13	\$ 70.21	\$ 63.57	\$ 73.01	\$ 66.12	\$ 75.93	\$ 68.76	\$ 78.97	\$ 71.51	\$ 82.13
18	Advanced Analyst	\$ 95.48	\$ 109.66	\$ 99.30	\$ 114.05	\$ 103.27	\$ 118.61	\$ 107.41	\$ 123.36	\$ 111.70	\$ 128.29
19	Senior Analyst	\$ 70.23	\$ 80.66	\$ 73.04	\$ 83.88	\$ 75.96	\$ 87.24	\$ 79.00	\$ 90.73	\$ 82.15	\$ 94.36
20	Analyst	\$ 60.38	\$ 69.34	\$ 62.79	\$ 72.12	\$ 65.30	\$ 75.00	\$ 67.91	\$ 78.00	\$ 70.63	\$ 81.12
21	Assoc Analyst	\$ 51.75	\$ 59.43	\$ 53.82	\$ 61.81	\$ 55.97	\$ 64.28	\$ 58.21	\$ 66.86	\$ 60.54	\$ 69.53
22	Ass't Analyst	\$ 40.66	\$ 46.70	\$ 42.29	\$ 48.57	\$ 43.98	\$ 50.51	\$ 45.74	\$ 52.53	\$ 47.57	\$ 54.63
23	Mobil Computing/VTC Specialist	\$ 100.57	\$ 115.50	\$ 104.59	\$ 120.12	\$ 108.77	\$ 124.93	\$ 113.12	\$ 129.93	\$ 117.65	\$ 135.12
24	VSAT/Mobil Computing Specialist	\$ 84.82	\$ 97.41	\$ 88.21	\$ 101.31	\$ 91.74	\$ 105.36	\$ 95.41	\$ 109.58	\$ 99.22	\$ 113.96
25	VTC Support Specialist	\$ 66.64	\$ 76.54	\$ 69.31	\$ 79.60	\$ 72.08	\$ 82.78	\$ 74.96	\$ 86.10	\$ 77.96	\$ 89.54
26	Configuration/Data Mgt Analyst	\$ 27.02	\$ 31.04	\$ 28.10	\$ 32.28	\$ 29.23	\$ 33.57	\$ 30.40	\$ 34.91	\$ 31.61	\$ 36.31
27	Principal Tech Specialist	\$ 97.26	\$ 111.70	\$ 101.15	\$ 116.17	\$ 105.20	\$ 120.82	\$ 109.40	\$ 125.65	\$ 113.78	\$ 130.68
28	Senior Integrated/Test Engineer	\$ 75.08	\$ 86.23	\$ 78.08	\$ 89.68	\$ 81.21	\$ 93.27	\$ 84.46	\$ 97.00	\$ 87.83	\$ 100.88
29	Telecom Mgr/Single Incumbent	\$ 101.24	\$ 116.28	\$ 105.29	\$ 120.93	\$ 109.50	\$ 125.77	\$ 113.88	\$ 130.80	\$ 118.44	\$ 136.03
30	Telecom Mgr/Multiple Incumbent	\$ 78.00	\$ 89.59	\$ 81.12	\$ 93.17	\$ 84.37	\$ 96.90	\$ 87.74	\$ 100.77	\$ 91.25	\$ 104.80
31	Senior Telecom Engineer/Analyst	\$ 65.71	\$ 75.47	\$ 68.34	\$ 78.49	\$ 71.08	\$ 81.63	\$ 73.92	\$ 84.90	\$ 76.88	\$ 88.29
32	Intermediate Telecom Engineer/Analyst	\$ 50.82	\$ 58.37	\$ 52.85	\$ 60.70	\$ 54.97	\$ 63.13	\$ 57.17	\$ 65.66	\$ 59.45	\$ 68.28
33	Software Sys Eng - Mgr	\$ 77.65	\$ 89.18	\$ 80.75	\$ 92.75	\$ 83.98	\$ 96.46	\$ 87.34	\$ 100.31	\$ 90.84	\$ 104.33
34	Intermediate Software Sys. Eng.	\$ 44.31	\$ 50.89	\$ 46.08	\$ 52.93	\$ 47.93	\$ 55.04	\$ 49.84	\$ 57.24	\$ 51.84	\$ 59.53
35	Web Applications Specialist	\$ 78.51	\$ 90.17	\$ 81.65	\$ 93.78	\$ 84.92	\$ 97.53	\$ 88.31	\$ 101.43	\$ 91.84	\$ 105.48
36	Web Design Specialist	\$ 63.39	\$ 72.81	\$ 65.93	\$ 75.72	\$ 68.57	\$ 78.75	\$ 71.31	\$ 81.90	\$ 74.16	\$ 85.18

Includes delivery to Alaska, Hawaii and Puerto Rico.