GENERAL SERVICES ADMINISTRATION
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST
IT 70

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Special Item Number (SIN): 132-33 PERPETUAL SOFTWARE LICENSES
Special Item Number (SIN): 132-50 TRAINING COURSES FOR IT EQUIPMENT AND SOFTWARE
Special Item Number (SIN): 132-51 INFORMATION TECHNOLOGY PROFESSIONAL SERVICES
Special Item Number (SIN): 132-56 HEALTH IT

Aurotech, Inc.
8701 Georgia Ave, Suite 801
Silver Spring, MD 20910
DUNS: 129987264
Small Business

CONTRACT NUMBER: GS-35F-0244R

MODIFICATION NUMBER: MCIE18ZE

CONTRACT PERIOD: Jan 05, 2020 – Jan, 04 2025

For more information on ordering from Federal Supply go to this website: www.gsa.gov/schedules

CONTRACTOR: **Aurotech, Inc..**
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                         Suite 801
                         Silver Spring MD 20910
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CONTRACTOR'S ADMINISTRATION SOURCE: Hetal Patel
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BUSINESS SIZE: Small-Business

CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN	DESCRIPTION
132-33	**PERPETUAL SOFTWARE LICENSES**
132-50	**TRAINING COURSES FOR INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE (FPDS CODE U012)**
132-51	**INFORMATION TECHNOLOGY PROFESSIONAL SERVICES**
132-56	**HEALTH IT**

1b.   LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:
(Government net price based on a unit of one)

SIN	MODEL	PRICE
132-33	EXT-50004	$24.64
132-50	SVC-EUSER\-TRAINING-MTV	$976.00
132-51	Services	$100.00
132-56	Services	$99.44

1c.   HOURLY RATES (Services only):

The IT Labor Rates lists for Year 1 starting January 5, 2020 – January 4, 2025 (Year 5) and the option years are presented on the following page. following the price list, there are detailed descriptions of the service labor categories offered. All the price list includes IFF of 0.75%

IT Labor Rates

The IT services price lists for FY 2014 to-FY 2020 and the option years are presented on the following pages. following the price list, there are detailed descriptions of the service labor categories offered. The price list includes IFF of 0.75%

Hourly Rates

GSA Schedule IT70 Aurotech, Inc.		
SIN	Labor Category	Hourly Rate
		Client Site
132-51	Senior Systems Architect	$146.91
132-51	Technical Director	$123.63
132-51	Project Manager	$119.60
132-51	Senior Applications Engineer	$131.01
132-51	Program Manager	$122.64
132-51	Senior Applications Developer	$129.88
132-51	Applications Developer	$86.40
132-51	Senior Functional Analyst	$85.79
132-51	Systems Analyst	$80.74
132-51	Business Analyst	$75.60
132-51	Help Desk Specialist	$62.40
132-51	Graphics Specialist	$61.01
132-51	Assistant Systems Analyst	$35.85
132-51	Junior Analyst	$33.48
132-56	HIT Principal Consultant	$277.06
132-56	HIT Chief Solution Architect	$206.54
132-56	HIT Software Architect	$190.42
132-56	HIT Scientist - Expert	$171.28
132-56	HIT Functional Lead	$146.09
132-56	HIT Program Manager	$143.07
132-56	HIT Software Developer	$140.04
132-56	HIT Project Manager	$136.01
132-56	HIT System Developer	$136.01
132-56	HIT Systems Engineer	$134.00
132-56	HIT Database Administrator	$130.98
132-56	HIT Database System Engineer	$130.98
132-56	HIT Enterprise Architect	$124.93
132-56	HIT Database Developer	$120.90
132-56	HIT Analyst	$110.94
132-56	HIT Technical Writer	$110.83
132-56	HIT Test Engineer	$110.83
132-56	HIT Deployment Manager	$105.79
132-56	HIT User Interface/Graphic Artist	$102.77
132-56	HIT Trainer	$99.44

Training and Daily Rates

SIN	Part Number	Product Description	GSA Price (Including IFF)	Unit	Warranty	COO
132-50	SVC-EUSER\-TRAINING-MTV	Kazeon Headquarters End User Training - Kazeon Headquarters eDiscovery End-User Training (per seat). Does not include the cost of travel to Kazeon Site.	$976.00		N/A	USA
132-51	SVC-PS-INSTALL	Professional Services Basic Installation (per node) - Professional Services Basic Installation (per node)	$3,905.00		N/A	USA
132-51	SVC-PS-DAILY	Professional Services Daily Rate - Professional Services Daily Rate	$1,953.00		N/A	USA

Exterro Pricing

SIN	Part Number	Product Description	GSA Price (Including IFF)	Unit	Warranty	COO
132-33	EXT-100	User License – Per User fee	$1,193.89	EA	See Warranty Addendum	USA
132-33	EXT-10002B	Fusion Legal Hold -76-200 holds-10 users included + HR (single source) & SSO	$89,541.56	EA	See Warranty Addendum	USA
132-33	EXT-10003	Intelligent HR Adapter	$9,949.06	EA	See Warranty Addendum	USA
132-33	EXT-10004	Single Sign-On or LDAP Authentication Adapter	$9,949.06	EA	See Warranty Addendum	USA
132-33	EXT-10006	Asset Management Integration Adapter	$9,949.06	EA	See Warranty Addendum	USA
132-33	EXT-50001A	EDDM License - 1TB vault - 10TB searchable data - 500 agents/5 users-email, network share, desktops/laptops included	$99,490.63	EA	See Warranty Addendum	USA

132-33	EXT-40041-40051	Other Source adapters (priced per each)	$14,923.59	EA	See Warranty Addendum	USA
132-33	EXT-1	Fusion Platform for User Base License	$0.00	EA	See Warranty Addendum	USA
132-33	EXT-10002A	Fusion Legal Hold -0-75 holds - 5 users included + HR (single source) & SSO	$51,735.13	EA	See Warranty Addendum	USA
132-33	EXT-10002C	Fusion Legal Hold -200+ holds-25users included + HR (single source) & SSO	$169,134.06	EA	See Warranty Addendum	USA
132-33	EXT-10005	Matter Management Adapter	$9,949.06	EA	See Warranty Addendum	USA
132-33	EXT-10007	SharePoint Integration Adapter	$14,923.59	EA	See Warranty Addendum	USA
132-33	EXT-10009	Compliance Portal	$19,898.13	EA	See Warranty Addendum	USA
132-33	EXT-10021-10040	Advanced EDRM Adapter (price per each)	$19,898.13	EA	See Warranty Addendum	USA
132-33	EXT-30002A	Exterro Project Management up to 50 Active Projects	$44,770.78	EA	See Warranty Addendum	USA
132-33	EXT-30002B	Exterro Project Management - 51-150 Active Projects	$79,592.50	EA	See Warranty Addendum	USA
132-33	EXT-30002C	Exterro Project Management - 151 to 500 Active Projects	$119,388.75	EA	See Warranty Addendum	USA
132-33	EXT-30003	Additonal Projects - 25 project package	$7,959.25	EA	See Warranty Addendum	USA
132-33	EXT-30004	Customized Workflows (price per each)	$4,970.50	EA	See Warranty Addendum	USA
132-33	EXT-40026	Comprehensive Interview Module	$14,923.59	EA	See Warranty Addendum	USA
132-33	EXT-50001B	EDDM License - 1TB vault - 11TB-25TB searchable data - 2000 agents/10 users-email, network share, desktops/laptops included	$194,014.28	EA	See Warranty Addendum	USA
132-33	EXT-50001C	EDDM License - 1TB vault - 25TB-75TB searchable data - 5000 agents/25 users/email,	$333,442.20	EA	See Warranty Addendum	USA

132-33		network share, desktops/laptops included				
132-33	EXT-50002	Exterro Managed Review Portal	$21,887.94	EA	See Warranty Addendum	USA
132-33	EXT-50003	Additional Reviewer Price	$696.38	EA	See Warranty Addendum	USA
132-33	EXT-50004	Additonal Collection Agents	$24.82	EA	See Warranty Addendum	USA
132-33	EXT-50005	Predictive Intelligence - 10TB searchable scop	$94,543.80	EA	See Warranty Addendum	USA
132-33	EXT-60001A	Employee Change Moniter - 10 monitors	$19,898.13	EA	See Warranty Addendum	USA
132-33	EXT-60001B	Employee Change Moniter - 20 monitors	$34,819.20	EA	See Warranty Addendum	USA
132-33	EXT-60001C	Employee Change Monitor - 50	$64,687.55	EA	See Warranty Addendum	USA

Note 1: If long distance travel is required during the performance of any services provided under this contract, iCallidus, Inc., Inc. will agree to invoice all long distance travel costs in accordance with the Federal Travel Regulations (FTR) or Joint Travel Regulations (JTR).

1. Senior Systems Architect

A. <u>Minimum/General Experience</u>: Has broad, high-level knowledge of specific solution architecture for Government applications. Possesses the capability to direct, design, or develop architecture plans, implementation or cutover plans, integration plans, or interoperability plans based on different business environments. Has the ability to use experience and technical judgment to reach conclusions in the face of limited and/or uncertain data. Supervises or manages the technical architecture planning and is considered a leading expert in the field. Capable of supervising multiple teams of specialty Engineers working on highly complex architecture projects.

B. <u>Functional Responsibility</u>: Provides lead analysis for translating customer needs into the design of solution. Provides leadership or direction on innovative research associated with the development of solution architectures. Performs management responsibilities for the program and staff in the development and execution of solution architecture projects. Provides in-depth analysis on interoperability, topologies, technologies, interfaces, and protocols. May perform other duties as required.

C. <u>Minimum Education:</u> A Doctorate in Computer Science, Electrical or Electronics Engineering, Information Systems, or equivalent and 8 years general work experience in telecommunications. A Master's Degree in Computer Science, Electrical or Electronics Engineering, Information Systems, or equivalent and 10 years experience or a Bachelor's Degree in Computer Science, Electrical Engineering, Information Systems, or equivalent and 12 years experience are considered equivalent to a Doctorate and 8 years experience.

2. Technical Director

A. <u>Minimum/General Experience</u>: A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline. This position requires a minimum of seven years experience, of which at least four years must be specialized. Specialized experience includes: project development from inception to deployment, expertise in the management and control of funds and resources using complex reporting mechanisms, demonstrated capability in managing multi-task contracts and/or subcontracts of various types and complexity. General experience includes increasing responsibilities in information systems design and/or management.

B. <u>Functional Responsibility</u>: Serves as the technical manager for a large, complex task order (or a group of task orders affecting the same common/standard/migration system) and shall assist the Program Manager in working with the Government Contracting Officer (CO), the contract-level Contracting Officer's Representative (COR), the task order-level COR(s), government management personnel and customer agency representatives. Under the guidance of the Program Manager, responsible for the overall management of the specific task order(s) and insuring that the technical solutions and schedules in the task order are implemented in a timely manner. Performs enterprise wide horizontal integration planning and interfaces to other functional systems.

C. <u>Minimum Education</u>:   With a Master's Degree (in the fields described in B above): five years of general experience of which at least three years specialized experience is required. With a Ph.D. (in the fields described in B above) five years of specialized experience is required. With eight years general experience of which at least five years specialized experience, a degree is not required.

3. Project Manager

A. <u>Minimum/General Experience</u>: Ten years information technology experience, including five years of experience in a management or supervisory capacity, plus three years of experience in the functional area of the project to be managed. Demonstrates ability to manage a large-scale system design, development, testing, implementation, operations, and maintenance effort encompassing a large staff including specialty and line managers, senior technical personnel, clerical staff, ands system operators. The individual assigned to this position shall possess knowledge of the use of contemporary project management tools and shall have command of the core principles of effective management, including effective delegation, ownership, responsibility development, and tracking. Organizes, directs, and coordinates planning and execution of all program/technical support activities. Has

demonstrated information technology expertise and communications skills to be able to interface with all levels of management. Simultaneously plans and manages the transition of several highly technical projects. Establishes and alters (as necessary) management structure to effectively direct program/technical support activities. Meets and confers with Government/Corporate management officials regarding the status of program/technical activities and problems, issues or conflicts regarding resolution.

B. Functional Responsibility: Directs completion of tasks within estimated time frames and budget constraints. Schedules and assigns duties to subordinates and subcontractors and ensures assignments are completed as directed. Enforces work standards and reviews/resolves work discrepancies to ensure compliance with contract requirements. Formulates policies and goals of the organization to subordinates. Interfaces with internal and Government/Corporate management. Is responsible for overall program performance.

C. Minimum Education: Bachelor's Degree in Computer Science, Information Systems, Engineering, Business, or other related scientific or technical discipline..

4. Senior Applications Engineer

A. Minimum/General Experience: A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline. This position requires a minimum of six (6) years experience managing or performing software engineering activities, of which at least four years must be specialized. Specialized experience includes: demonstrated experience working with Ada, SQL, and third/fourth generation languages in the design and implementation of systems and using database management systems. General experience includes increasing responsibilities in software engineering activities. Knowledgeable of applicable standards.

B. Functional Responsibility: Analyzes and studies complex system requirements. Designs software tools and subsystems to support software reuse and domain analyses and manages their implementation. Manages software development and support using formal specifications, data flow diagrams, other accepted design techniques and Computer Aided Software Engineering (CASE) tools. Estimates software development costs and schedule. Reviews existing program and assist in making refinements, reducing operating time, and improving current techniques. Supervises software configuration management.

C. Minimum Education: With a Master's Degree (in the fields described in B above): four years general experience of which at least three years must be specialized experience is required. With eight years of general experience of which at least six years must be specialized experience, a degree is not required.

5. Program Manager

A. Minimum/General Experience: Minimum of twelve years experience. Each post-graduate degree equivalent to up to three years experience (post-graduate study may be substituted for experience at the rate of three credit hours of study for three months of experience, up to 36 credit hours)

B. Functional Responsibility: Senior member of management with ability to commit the firm and with extensive experience in systems development. Responsible for highest-level client liaison. Ability to secure necessary professional resources within the firm to meet requirements of project.

C. Minimum Education: A BA/BS degree in a related field such as Business Administration, Information Systems Management, Engineering Management, or technical degree such as Computer Science or Engineering.

6. Senior Applications Developer

A. Minimum/General Experience: Six (6) years of technical experience in applications software development, one of which is in systems analysis. Competent to work at a high technical level for all phases of applications systems analysis and programming activities

B. Functional Responsibility: Works under general direction. Formulates/defines system scope and objectives. Devises or modifies procedures to solve complex problems considering computer equipment capacity and limitations. Prepares detailed specifications from which programs will be written. Designs, codes, tests, debugs, and documents programs. May be involved in related areas such as database design/management, evaluation of

commercial off-the-shelf (COTS) products, and analysis of network hardware/software issues. May provide guidance to other systems analysts and programmers.

C. <u>Minimum Education:</u> Bachelor's degree in Computer Science, a related field or relevant experience

7. Applications Developer

A. <u>Minimum/General Experience</u>: Four (4) years of technical experience in applications software development, one of which is in systems analysis. Competent to work at a high technical level for all phases of applications systems analysis and programming activities

B. <u>Functional Responsibility</u>: Works under general direction of the Senior Application Developer. Formulates/defines system scope and objectives. Devises or modifies procedures to solve complex problems considering computer equipment capacity and limitations. Prepares detailed specifications from which programs will be written. Designs, codes, tests, debugs, and documents programs. May be involved in related areas such as database design/management, evaluation of commercial off-the-shelf (COTS) products, and analysis of network hardware/software issues. May provide guidance to other systems analysts and programmers.

C. <u>Minimum Education:</u> Bachelor's degree in Computer Science, a related field or relevant experience.

8. Senior Functional Analyst

A. <u>Minimum/General Experience</u>: Six (6) years experience, of which at least four (4) must be specialized. Specialized experience includes superior functional knowledge of task order requirements.

B. <u>Functional Responsibility</u>: Analyzes user needs to determine functional and cross-functional requirements. Performs functional allocation to identify required tasks and their interrelationships. Identifies resources required for each task.

C. <u>Minimum Education:</u> Bachelor's Degree in Computer Science, Information Systems, or other related discipline.

9. Systems Analyst

A. <u>Minimum/General Experience</u>: A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline. This position requires a minimum of three (3) years experience, of which at least two years must be specialized. Specialized experience includes: analysis and design of business applications on complex systems for large-scale computers, including three years experience in data base management concepts, use of the programming languages such as Ada, COBOL, 4GL, and/or DBMS. Knowledge of current storage and retrieval methods, one year of systems analysis experience designing technical applications on computer systems and demonstrated ability to formulate specifications for computer programmers to use in coding, testing, and debugging of computer programs. General experience includes increasing responsibilities in information systems design and management. Must demonstrate the ability to work independently or under only general direction on requirements that are moderately complex to analyze, plan, program, and implement.

B. <u>Functional Responsibility</u>: Analyzes and develops computer software possessing a wide range of capabilities, including numerous engineering, business, and records management functions. Develops plans for automated information systems from project inception to conclusion. Analyzes user interfaces, maintain hardware and software performance tuning, analyze workload and computer usage, maintain interfaces with outside systems, analyze downtimes, analyze proposed system modifications, upgrades and new COTS. Analyzes the problem and the information to be processed. Defines the problem, and develops system requirements and program specifications, from which programmers prepare detailed flow charts, programs, and tests. Coordinates closely with programmers to ensure proper implementation of program and system specifications. Develops, in conjunction with functional users, system alternative solutions.

C. Minimum Education: With a Master's Degree (in the fields described in B above): two years general experience of which at least one year must be specialized experience is required. With four years of general experience of which at least two years must be specialized experience, a degree is not required.

10. Business Analyst

A. Minimum/General Experience: A minimum of 6 years of experience in the field of Business Analysis or in a related area.

B. Functional Responsibility: Reviews, analyses and evaluates business systems and user needs. Formulates systems to parallel overall business strategies. Writes detailed description of user needs, program functions and steps required to develop or modify computer programs. Familiar with a variety of the field's concepts, practices and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected.

C. Minimum Education: Bachelor's degree in area of specialty and/or in a related field.

11. Help Desk Specialist

A. Minimum/General Experience: Four (4) years experience in the analysis, specification, and integration of hardware components and software.

B. Functional Responsibility: Integrates hardware components and software including computers, peripherals, and telecommunications devices. Interfaces and integrates hardware and software, and analyzes hardware interface/integration requirements. Performs assessments of new hardware and software, and provides recommendations. Identifies site requirements.

C. Minimum Education: Bachelor's degree in Computer Science or a related field.

12. Graphics Specialist

A. Minimum/General Experience: Experience in art and design is required

B. Functional Responsibility: Designs and copies layouts for visual presentations. Uses a variety of print, electronic and film media to meet client's needs. Use computer software to generate images. Designs promotional displays and marketing brochures for products and services, developing distinctive logos for products and businesses, and creating visual designs for annual reports and other corporate literature.

Must devise strategies for layouts and artistic concepts, and create visual images that engage, attract and sell. Should be responsive to customer needs, able to create new and original ideas, open to change and able to adjust to shifting priorities, meticulous, thorough and detailed, and able to meet deadlines and juggle multiple priorities. Versed in desktop publishing tools such as FrameMaker Acrobat Exchange, QuarkExpress, Photoshop or PageMaker.

C. Minimum Education: Bachelor's degree or four years of general experience of which at least 1 year must be specialized experience, a degree is not required.

13. Assistant Systems Analyst

A. Minimum/General Experience: A Bachelor's degree in Computer Science, Information Systems, Engineering, Business, or other related discipline. This position requires a minimum of 1 year of experience, of which at least 6 months must be specialized. Specialized experience includes: analysis and design of business applications on complex systems for large-scale computers, including 1 year of experience in data base management concepts, use of the programming languages such as Ada, COBOL, 4GL, and/or DBMS. Knowledge of current storage

and retrieval methods, 6 months of systems analysis experience designing technical applications on computer systems and demonstrated ability to formulate specifications for computer programmers to use in coding, testing, and debugging of computer programs. General experience includes increasing responsibilities in information systems design and management. Works under direction of team lead on requirements that are moderately complex to analyze, plan, program, and implement.

B. <u>Functional Responsibility</u>: Analyzes and develops computer software possessing a wide range of capabilities, including numerous engineering, business, and records management functions. Develops plans for automated information systems from project inception to conclusion. Analyzes user interfaces, maintain hardware and software performance tuning, analyze workload and computer usage, maintain interfaces with outside systems, analyze downtimes, analyze proposed system modifications, upgrades and new COTS. Analyzes the problem and the information to be processed. Develops, in conjunction with functional users, system alternative solutions.

C. <u>Minimum Education:</u>　　With four years of general experience of which at least 1 year must be specialized experience, a degree is not required.

14. **Junior Analyst**

A. <u>Minimum/General Experience</u>: Two years of technical experience in applications software development, one of which is in programming. Competent to work at a detail technical level for all phases of applications systems analysis and programming activities.

B. <u>Functional Responsibility</u>: Works under general direction. Analyzes system requirements and implement solutions to solve application problems. Review detailed specifications from which computer programs or scripts will be written. Designs, codes, tests, debugs, and documents programs or data conversion maps. May be involved in related areas such as solution deployment, implementing commercial off-the-shelf (COTS) products and writing scripts for data conversion/mapping.

C. <u>Minimum Education:</u>　　Bachelor's Degree in a related field such as Computer Science and Mathematics.

15. **SVC-PS-DAILY**

A. <u>Minimum/General Experience</u>: Requires a bachelor's degree and twelve years of experience as a subject matter specialist in the field of requirements

B. <u>Functional Responsibility</u>: Defines the problems and analyzes and develops plans and requirements in the subject matter area for moderately complex to complex systems. Coordinates and manages the preparation of analysis, evaluations, and recommendations for proper implementation of programs and systems specifications in the following specialties: information systems architecture, networking; telecommunications, automation, communications protocols, risk management/electronic analysis, software, lifecycle management, software development methodologies, and modeling and simulation.

C. <u>Minimum Education:</u>　　B.S. Degree or higher.

16. **HIT Principal Consultant**

C. <u>Minimum/General Experience</u>: BS/BA Degree with over 15 years of experience.

D. <u>Functional Responsibility</u>: Analyzes process and re-engineering, with an understanding of technical problems and solutions as they relate to the current and future business environment. Recommends and facilitates quality improvement efforts. Creates process change by integrating new processes with existing ones and communicating these changes to impacted Business Systems teams.

C. <u>Minimum Education:</u> BS/BA Degree with over 15 years of experience.

17. HIT Chief Solution Architect

A. <u>Minimum/General Experience</u>: Minimum of 12 years of application development experience. Minimum of 5years of experience managing software development projects. Possesses Bachelor's degree in computer sciences, information systems, engineering, business management or other related technical area.

B. <u>Functional Responsibility:</u> Designs and builds relational databases. Performs data access analysis design, and archive/recovery design and implementation. Develops strategies for data acquisitions, archive recovery, and implementation of a database. Translates business needs into long-term architecture solutions.

C. <u>Minimum Education:</u> Bachelor's degree in computer sciences, information systems, engineering, business management or other related technical area.

18. HIT Software Architect

A. <u>Minimum/General Experience</u>: Computer Science or Bachelor of Science Degree or equivalent experience with at least 5 years' practical experience. Minimum of 9 years' relevant experience

B. <u>Functional Responsibility:</u> Designs and develops new software products or major enhancements to existing software. Addresses problems of systems integration, compatibility, and multiple platforms. Responsible for project completion. Performs feasibility analysis on potential future projects to management.

C. <u>Minimum Education:</u> Computer Science or Bachelor of Science Degree or equivalent experience with at least 5 years' practical experience.

19. HIT Scientist - Expert

A. <u>Minimum/General Experience</u>: This position typically requires 18 years of experience and a PhD or equivalent related experience.

B. <u>Functional Responsibility:</u> Acts as a senior consultant in complex or mission critical client requirements. Develops, modifies, and applies computer modeling and programming applications to analyze and solve mathematical and scientific problems affecting system and program performance. Participates in all phases of scientific and engineering projects such as research, design, development, testing, modeling, simulating, training, and documentation

C. <u>Minimum Education:</u> PhD or equivalent related experience.

20. HIT Functional Lead

A. <u>Minimum/General Experience</u>: Bachelors' degree or equivalent and 6 years' experience.

B. <u>Functional Responsibility:</u> Perform general LAN/MAN/WAN administration; provide technical leadership in the integration and test of complex large-scale computer integrated networks. Schedule conversions and cutovers. Evaluate business requirements and prepare the detailed functional and technical specifications that follow project guidelines.

C. <u>Minimum Education:</u> Bachelors' degree or equivalent and 6 years' experience.

21. HIT Program Manager

A. <u>Minimum/General Experience</u>: The Program Manager will have a Bachelor's Degree in Computer Science or other related field and at least 10 years of progressive relevant technical experience in computer applications, information technology support, or computer center operations. Technical experience shall have been gained in some combination of data communications, network design, and/or operation, repair, systems acquisition, management information systems deployment and operation, help desk operations, software development and support activities.

B. Functional Responsibility: Typically oversee all aspects of the Health IT project, leading a team on large projects or a significant segment of large and complex projects. Analyze new and complex project-related problems and create innovative solutions that normally involve the schedule, technology, methodology, tools, solution components, and financial management of the project. Provide applications systems analysis and long and short-range plans for application selection, systems development, systems maintenance, and production activities for necessary support resources. Commensurate experience and education for the specific level.

C. Minimum Education: Bachelor's Degree/ 10 years/ OR 8 years of additional relevant experience may be substituted for education

22. HIT Software Developer

A. Minimum/General Experience: Bachelor's degree or equivalent and 10 years of experience.

B. Functional Responsibility: Resolves problems with software and responds to suggestions for improvements and enhancements. Acts as team leader on projects. Instructs, assigns, directs, and checks the work of other software developers on development team. Participates in development of software user manuals.

C. Minimum Education: Bachelor's degree or equivalent and 10 years of experience.

23. HIT System Developer

A. Minimum/General Experience: Requires 4 years' experience in the field and a Bachelor's Degree or equivalent experience in Information Systems Engineering, Computer Science, Engineering or Business, or other related field and 5 years of experience with 3 years of related technical specialized experience. Advanced Degree may substitute for years of experience.

B. Functional Responsibility: Designs, develops, enhances, debugs, and implements software. Troubleshoots production problems related to software applications. Researches, tests, builds, and coordinates the conversion and/or integration of new products based on client requirements. Designs and develops new software products or major enhancements to existing software. Addresses problems of systems integration, compatibility, and multiple platforms. Consults with project teams and end users to identify application requirements.

C. Minimum Education: Bachelor's Degree or equivalent experience in Information Systems Engineering, Computer Science, Engineering or Business

24. HIT Project Manager

A. Minimum/General Experience: Project Manager must have experience managing Information Technology related projects. Must be well versed in life cycle and project management methodologies. Must have experience in tracking costs, schedule and performance progress. Must be able to identify and mitigate risks.

B. Functional Responsibility: The project manager has the overall responsibility for the successful initiation, planning, design, execution, monitoring, controlling and closure of a project. Overseeing day to day activities. Key among a project manager's duties is the recognition that risk directly impacts the likelihood of success and that this risk must be both formally and informally measured throughout the lifetime of a project.

C. Minimum Education: Bachelor's Degree/ 10 years/ OR 8 years of additional relevant experience may be substituted for education.

25. HIT Systems Engineer

A. Minimum/General Experience: Bachelor's degree or equivalent and 8 years of general experience.

B. Functional Responsibility: Performs a variety of systems engineering tasks and activities that are broad in nature and are concerned with major systems design, integration, and implementation, including personnel, hardware, software, budgetary, and support facilities and/or equipment. Provides quality assurance review and the evaluation of new and existing software products.

C. Minimum Education: Bachelor's degree or equivalent and 8 years of general experience.

26. HIT Database System Engineer

A. Minimum/General Experience: Bachelor's degree or equivalent and 8 years of general experience.

B. Functional Responsibility: Formulates/defines specifications for complex operating software programming applications or modifies/maintains complex existing applications using engineering releases and utilities from the manufacturer. Designs, codes, tests, debugs, and documents those programs. Provides overall operating system, such as sophisticated file maintenance routines, large telecommunications networks, computer accounting, and advanced mathematical/scientific software packages.

C. Minimum Education: Bachelor's degree or equivalent and 8 years of general experience.

27. HIT Database Administrator

A. Minimum/General Experience: Has 7 years of progressive experience in the area of database management and a Bachelor's degree in Computer Science, Information Systems, Engineering, Business Management or other related technical areal. Seven (7) years of experience may substitute for the degree requirements.

B. Functional Responsibility: Projects long-range requirements for client/server database administration in conjunction with other managers in the information systems function as well as business function managers. Prepares activity and progress reports regarding the client/server database management section

C. Minimum Education: Bachelor's degree in Computer Science, Information Systems, Engineering, Business Management or other related technical areal.

28. HIT Enterprise Architect

A. Minimum/General Experience: 2+ years' experience defining and implementing strategies under a CIO or equivalent MBA preferred but not required Extensive experience with enterprise architecture best practices and goals Excellent leadership and motivational skills

B. Functional Responsibility: Find ways in which to improve IT functions so they support our future goals. Create business architecture models that reflect our strategies and goals Evaluate our systems engineering, talent recruiting and accounting models for discrepancies or vulnerabilities. Locate ways to reduce costs in IT and business leadership. Identify ways to increase employee knowledge and skills to support future growth. Conduct research in the talent management industry to find ways in which to improve our operations. Provide business architecture and systems processing guidance. Create and implement a business vision and multi-year plan.

C. Minimum Education: Bachelor's degree in information technology or a related field and MBA or equivalent experience

29. HIT Database Developer

A. Minimum/General Experience: Minimum 7 years 'relational database environment, with 3 years 'administering large database installations and a Bachelor of Science degree in Computer Science, Mathematics, Statistics or Engineering.

B. Functional Responsibility: Designs, implements, and maintains complex databases with respect to JCL, access methods, access time, device allocation, validation checks, organization, protection and security, documentation, and statistical methods.

C. Minimum Education: Bachelor of Science degree in Computer Science, Mathematics, Statistics or Engineering.

30. HIT Analyst

A. Minimum/General Experience: 7 years of related experience in applicable field or a Bachelor's Degree and 3 years' specific experience.

B. Functional Responsibility: Devises or modifies procedures to solve complex problems considering computer equipment capacity and limitations, operating time, and form of desired results. Formulates/defines system scope and objectives. Prepares detailed specifications for programs. Assists in the design, development, testing, implementation, and documentation of new software and enhancements of existing applications. Works with project managers, developers, and end users to ensure application designs meet business requirements. Formulates/defines specifications for complex operating software programming applications or modifies/maintains complex existing applications using engineering releases and utilities from the manufacturer. Designs, codes, tests, debugs, and documents those programs. Provides overall operating system, such as sophisticated file maintenance routines, large telecommunications networks, computer accounting, and advanced mathematical/scientific software packages. Assists all phases of software systems programming applications.

C. Minimum Education: 7 years of related experience in applicable field or a Bachelor's Degree and 3 years' specific experience.

31. HIT Technical Writer

A. Minimum/General Experience: Has 9 years as a documentation specialist performing research, writing, and editing functions to prepare briefings, manuals, etc. and an Associate's degree in English or other related technical discipline.

B. Functional Responsibility: Writes a variety of technical articles, reports, brochures, and/or manuals for documentation for a wide range of uses. Coordinates the display of graphics and the production of the document. Ensures content is of high quality and conforms with standards.

C. Minimum Education: Associate's degree in English or other related technical discipline.

32. HIT Test Engineer

A. Minimum/General Experience: Bachelor's Degree in computer science or engineering and at least 5 years' experience in planning, managing and executing tasks related to the creation of test cases, test scripts, and test data. The test engineer will use experience in the quality management process to extract meaningful test metrics for requirements, test execution and defect analysis.

B. Functional Responsibility: Subject matter specialist providing testing know-how in for the support of user requirements of complex to highly complex software/hardware applications. Directs and/or participates in all phases of risk management assessments and software/hardware development with emphasis on analysis of user requirements, test design and test tools selection.

C. Minimum Education: Bachelor's Degree in computer science or engineering

33. HIT Deployment Manager

A. Minimum/General Experience: Deployment Manager should have at least 10 years of experience in the field and a Bachelor's degree in a related area. A Master's degree may be substituted for two years of experience.

B. Functional Responsibility: Provides applications systems analysis and programming activities for a Government site, facility or multiple locations.

C. Minimum Education: Bachelor's degree in a related area. A Master's degree may be substituted for two years of experience.

34. HIT User Interface/Graphic Artist

A. Minimum/General Experience: HS Diploma or equivalent and 7 years of related experience in applicable field.

B. Functional Responsibility: Produces graphic art and visual materials for promotions, advertisements, films, packaging, and informative and instructional material through a variety of media outlets such as websites and CD-ROMs. Generates and manipulates graphic images, animations, sound, text and video into consolidated and seamless multimedia programs.

C. Minimum Education: HS Diploma or equivalent and 7 years of related experience in applicable field.

35. HIT Trainer

A. Minimum/General Experience: Requires Bachelor's degree with 8 years of experience

B. Functional Responsibility: Assesses, designs, and conceptualizes training scenarios, approaches, objectives, plans, tools, aids, curriculums, and other state of the art technologies related to training and behavioral studies. Identifies the best approach training requirements to include, but not limited to hardware, software, simulations, course assessment and refreshment, assessment centers, oral examinations, interviews, computer assisted and adaptive testing, behavior-based assessment and performance, and team and unit assessment and measurement. Develops and revises training courses. Prepares training catalogs and course materials. Trains personnel by conducting formal classroom courses, workshops, and seminars.

C. Minimum Education: Bachelor's degree with 8 years of experience

2. **MAXIMUM ORDER*:**

$2,000,000 per SIN; $5,000,000 per order

NOTE TO ORDERING ACTIVITIES: *If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contactor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. **MINIMUM ORDER:** $100

4. **GEOGRAPHIC COVERAGE**: Domestic, 50 states, Washington, DC, Puerto Rico, US Territories and to a CONUS port or consolidation point for orders received from overseas activities.

5. **POINT(S) OF PRODUCTION**: USA

6. **DISCOUNT FROM LIST PRICES:** Prices shown are NET Prices; Basic Discounts have been deducted.
a. Prompt Payment: 1% - 15 days from receipt of invoice or date of acceptance, whichever is later for Net30 terms
b. Quantity: None offered.
c. Dollar Volume: None offered.
d. Government Educational Institutions: Offered the same discount as all other Government Customers.
e. Discount for use of Government Commercial Credit Card: None
Current IFF rate is 0.75%

7. **QUANTITY DISCOUNT(S):** None

8. **PROMPT PAYMENT TERMS:** Net 30

9.a **Government Purchase Cards must be accepted at or below the micro-purchase threshold.**

9.b **Government Purchase Cards are accepted above the micro-purchase threshold. Contact contractor for limit.**

10. **FOREIGN ITEMS**: None

11a. **TIME OF DELIVERY**:
The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (DAYS ARO)
132-33	As negotiated between the Government and Aurotech, Inc.
132-50	30 days
132-51	As negotiated between the Government and Aurotech, Inc.
132-56	As negotiated between the Government and Aurotech, Inc.

11b. **EXPEDITED DELIVERY:** Contact Contractor's Representative

11c. **OVERNIGHT AND 2-DAY DELIVERY:** Overnight and 2-day delivery are available. Contact the Contractor for rates.

11d. **URGENT REQUIRMENTS:** Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

12. **FOB POINT:** Origin-Prepay and Add

13a. **ORDERING ADDRESS:**
8701 Georgia Ave, Suite 801
Silver Spring MD 20910

13b. **ORDERING PROCEDURES**: Ordering activities shall use the ordering procedures described in Federal Acquisition Regulation 8.405-3 when placing an order or establishing a BPA for supplies or services. The ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule Homepage (fss.gsa.gov/schedules).

14. **PAYMENT ADDRESS**: 6909 Timber Creek Ct.
Clarksville MD 21029

15. **WARRANTY PROVISION:** Standard Commercial Warranty. Customer should contact contractor for a copy of the warranty

16. **EXPORT PACKING CHARGES**: N/A

17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE**: N/A

17. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** N/A

19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A

20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A

20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE**): N/A

21. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A

22. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A

23. **PREVENTIVE MAINTENANCE (IF APPLICABLE**): N/A

24a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A

24b. **Section 508 Compliance for Electronic and Information Technology (EIT):** N/A

25. **DUNS NUMBER:** 122987264 **CAGE CODE: 3ESD9**

26. **NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** Registered in SAM database