General Services Administration  
Federal Supply Service  
Authorized Federal Supply Schedule Price List

Multiple Award Schedule (MAS)  
Solicitation Number 47QSMD20R0001  
Contract Number: GS-35F-0259Y  
Large Category: Information Technology

Special Item Number (SIN)  
54151S Information Technology (IT)  
Professional Services

OLM Order-Level Materials (OLM)

Period Covered by Contract  
March 13, 2022 – March 12, 2027

Pricelist current through Modification # PO-0015, dated March 2, 2020.

e-Source Technologies, Inc.  
1107 Andean Goose Way  
Upper Marlboro, MD 20774  
DUNS: 859701786  
Phone: (301) 249-3700 - Fax: (240) 235-4326  
www.esourcetech.com

Business Size  
Small Business and SBA Certified Small Disadvantage Business

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-drivendatabase system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.
GSA AWARDED TERMS AND CONDITIONS

e-Source Technologies, Inc.

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs):
    SIN 54151S: Information Technology Professional Services
    SIN OLM: Order Level Materials.

1b. IDENTIFICATION OF THE LOWEST PRICED MODEL NUMBER AND LOWEST UNIT PRICE FOR THAT MODEL FOR EACH SPECIAL ITEM NUMBER AWARDED IN THE CONTRACT:

    Please see the pricelist below for details.

1c. IF THE CONTRACTOR IS PROPOSING HOURLY RATES, A DESCRIPTION OF ALL CORRESPONDING COMMERCIAL JOB TITLES, EXPERIENCE, FUNCTIONAL RESPONSIBILITY AND EDUCATION FOR THOSE TYPES OF EMPLOYEES OR SUBCONTRACTORS WHO WILL PERFORM SERVICES SHALL BE PROVIDED. IF HOURLY RATES ARE NOT APPLICABLE, INDICATE NOT APPLICABLE FOR THIS ITEM:

    Please see the labor category descriptions below for details.

2. MAXIMUM ORDER*: $500,000
   *If the “best value” selection places your order over this Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement; (2) offer the lowest price available under this contract; or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the Schedule contract in accordance with FAR 8.404

3. MINIMUM ORDER: $100.00

4. GEOGRAPHIC COVERAGE: SIN 54151S – Worldwide; SIN OLM– Worldwide

5. POINT(S) OF PRODUCTION: 1107 Andean Goose Way, Upper Marlboro, MD 20774

6. DISCOUNT FROM LIST PRICES: Net GSA pricing is listed in the attached pricing table

7. VOLUME/QUANTITY DISCOUNT(S): An additional 5% on task orders procuring over 7 labor categories.

8. PROMPT PAYMENT TERMS: 0%, Net 30 Days

9a. Government purchase cards are accepted at or below the micro-purchase threshold

9b. Government purchase cards are not accepted above the micro-purchase threshold

10. FOREIGN ITEMS: None

11a. TIME OF DELIVERY: To be negotiated at the task order level

11b. EXPEDITED DELIVERY: To be negotiated at the task order level

11c. OVERNIGHT AND 2-DAY DELIVERY: To be negotiated at the task order level

11d. URGENT REQUIREMENTS: Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery

12. FOB POINT: Destination; 48 contiguous states and Washington, DC, as well as Alaska, Hawaii, and Puerto Rico
13a. ORDERING ADDRESS:  
e-Source Technologies, Inc.  
1107 Andean Goose Way  
Upper Marlboro, MD 20774

13b. ORDERING PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in FAR 8.405-3

14. PAYMENT ADDRESS:  
e-Source Technologies, Inc.  
1107 Andean Goose Way  
Upper Marlboro, MD 20774

15. WARRANTY PROVISION: N/A

16. EXPORT PACKING CHARGES: N/A

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: Accepted at and below the micro-purchase threshold

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (if applicable). N/A

19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): N/A

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): N/A

20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): N/A

21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): N/A

22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): N/A

23. PREVENTIVE MAINTENANCE (IF APPLICABLE): N/A

24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): N/A

24b. Section 508 Compliance for EIT: N/A

25. DUNS NUMBER: 859701786

26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: Active, CAGE Code 1TUC3
# SIN 54151S IT Professional Services Rates

## Price Sheet

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Year 11</th>
<th>Year 12</th>
<th>Year 13</th>
<th>Year 14</th>
<th>Year 15</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>March 13, 2022 to March 12, 2023</td>
<td>March 13, 2023 to March 12, 2024</td>
<td>March 13, 2024 to March 12, 2025</td>
<td>March 13, 2025 to March 12, 2026</td>
<td>March 13, 2026 to March 12, 2027</td>
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<tr>
<td>GSA PRICE + IFF Current</td>
<td>GSA PRICE + IFF</td>
<td>GSA PRICE + IFF</td>
<td>GSA PRICE + IFF</td>
<td>GSA PRICE + IFF</td>
<td>GSA PRICE + IFF</td>
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<tr>
<td>Sr. Program Manager</td>
<td>$159.82</td>
<td>$164.61</td>
<td>$169.55</td>
<td>$174.64</td>
<td>$179.87</td>
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<tr>
<td>Program Manager</td>
<td>$159.03</td>
<td>$163.80</td>
<td>$168.71</td>
<td>$173.77</td>
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<tr>
<td>Sr. Management Consultant</td>
<td>$116.22</td>
<td>$119.71</td>
<td>$123.30</td>
<td>$127.00</td>
<td>$130.81</td>
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<tr>
<td>IV&amp;V Solution Manager</td>
<td>$142.02</td>
<td>$146.28</td>
<td>$150.67</td>
<td>$155.19</td>
<td>$159.85</td>
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<td>Sr. IV&amp;V Technical Architect</td>
<td>$124.97</td>
<td>$128.72</td>
<td>$132.58</td>
<td>$136.56</td>
<td>$140.66</td>
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<tr>
<td>IV&amp;V Specialist</td>
<td>$75.62</td>
<td>$77.89</td>
<td>$80.22</td>
<td>$82.63</td>
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<tr>
<td>IT Program Analyst</td>
<td>$125.01</td>
<td>$128.76</td>
<td>$132.62</td>
<td>$136.60</td>
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<td>IT Standards Consultant</td>
<td>$120.60</td>
<td>$124.22</td>
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<td>Subject Matter Expert</td>
<td>$148.36</td>
<td>$152.81</td>
<td>$157.40</td>
<td>$162.12</td>
<td>$166.98</td>
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</tbody>
</table>
# SIN 54151S IT Professional Services

## Labor Category Description

<table>
<thead>
<tr>
<th>Commercial Job Title</th>
<th>Years of Experience</th>
<th>Functional Responsibility</th>
<th>Educational Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sr. Program Manager</td>
<td>10 to 15 years</td>
<td>Serves as the authorized technical interface with the Government in areas including Systems Engineering and Technical Assurance, Independent Verification and Validation, Verification and Validation, Database Systems, information systems development, assurance and security as well as the implementation of business and IT best practices. Responsible for formulating and enforcing work standards, creating and reviewing project schedules, supervising project personnel, enforcing quality standards, communicating events, policies and project goals. Oversees all aspects of projects. Sets deadlines, assigns responsibilities, and monitors and summarizes progress of project. Builds and maintains working relationships with team members, vendors, and other departments involved in the projects. Prepares reports for upper management regarding status of project. Familiar with a variety of the field concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to a senior level agency official.</td>
<td>Bachelor’s Degree in Business Administration, Information Technology, Management Information Systems or equivalent, Master’s Degree in Technology Management, Management Information Systems, Master of Business Administration, Project Management Professional (PMP)</td>
</tr>
<tr>
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<tr>
<td>Program Manager</td>
<td>10 to 15 years</td>
<td>Responsible for the coordination and completion of projects within the information technology department. Oversees all aspects of projects. Sets deadlines, assigns responsibilities, and monitors and summarizes progress of project. Builds and maintains working relationships with team members, vendors, and other departments involved in the projects. Prepares reports for upper management regarding status of project. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department. Also familiar with Acquisition and IT Investment Management, CPIC, Requirements development/documentation, SDLC experience managing large IT initiatives with Federal Civilian Agencies, extensive client relations experience at senior levels, excellent professional writing skills.</td>
<td>Bachelor’s Degree in Business Administration, Information Technology, Management Information Systems or equivalent, Master’s Degree in Technology Management, Management Information Systems, Master of Business Administration, Project Management Professional (PMP)</td>
</tr>
<tr>
<td>Sr. Management Consultant</td>
<td>8 to 12 years</td>
<td>Responsible for the coordination and completion of projects. Oversees all aspects of projects. Sets deadlines, assigns responsibilities, and monitors and summarizes progress of project. Maintains project documentation repository. Prepares reports for upper management regarding status of project. Familiar with a variety of the field concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to a program or project manager. Also familiar with Acquisition and IT Investment Management, CPIC, Requirements development/documentation, SDLC experience managing large IT initiatives with Federal Civilian Agencies, excellent professional writing skills.</td>
<td>Bachelor’s Degree in Business Administration, Information Technology, Management Information Systems and/or Project Management Professional (PMP)</td>
</tr>
<tr>
<td>IV&amp;V Solution Manager</td>
<td>10 to 15 years</td>
<td>Responsible for planning and directing quality assurance policies, programs and initiatives, Independence Verification and Validation projects. Must have keen understanding of the SDLC and application of the IEEE standards for Independent Verification and Validation to the SDLC or Agile type IT projects. Must be proficient with enterprise and project risk management techniques and practices. Experience with enterprise level administrative systems such as ERP, Grants Management, Contracting, Travel, Data and Knowledge Management, Technical Architecture, etc. Develops and tracks operational metrics for the quality assurance function. Directs the design and implementation of IT services. Familiar with a variety of the technical concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to top management.</td>
<td>Bachelor’s Degree in Business Administration, Information Technology, Management Information Systems and/or Project Management Professional (PMP)</td>
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<tr>
<td>Sr. IV&amp;V Technical Architect</td>
<td>8 to 12 years</td>
<td>Responsible for carrying out quality assurance tasks and procedures and Independent Verification and Validation techniques in analyzing computer system requirements, technical system design and architectural designs and system configuration, system throughput, interface face design, database structures, configuration management for enterprise level systems. Possess working knowledge of IEEE Standards for Independent Verification and Validation, CMMI, ISO, and ITIL. Must have proficiency in understanding the SDLC and Agile implementation methodologies, have knowledge of ERP, Database systems, Data Center/Cloud IT services provisioning. Must be able to direct, supervise and mentor junior staff</td>
<td>Bachelor’s Degree in Business Administration, Information Technology, Management Information Systems or equivalent, Master’s Degree in Technology Management, Management Information Systems, Master of Business Administration, Project Management Professional (PMP)</td>
</tr>
<tr>
<td>IV&amp;V Specialist</td>
<td>5 to 10 years</td>
<td>Responsible for carrying out quality assurance tasks and procedures and Independent Verification and Validation techniques in analyzing requirements management, functional system design and software configuration, project management, report design and configuration, training, organization change management, configuration management, for enterprise level application implementations such as ERP, Grants Management, Procurement, Travel, data warehouse. Possess working knowledge of IEEE Standards for Independent Verification and Validation, CMMI, ISO, and ITIL. Must have proficiency in understanding the SDLC and Agile implementation methodologies, possess working knowledge of Data Center/Cloud IT services provisioning.</td>
<td>Bachelor’s Degree in Business Administration, Information Technology, Management Information Systems and/or Project Management Professional (PMP)</td>
</tr>
<tr>
<td>IT Program Analyst</td>
<td>8 to 12 years</td>
<td>Responsible for analyzing system requirements, and develop procedures for implementation, programming or maintenance of major computer systems. Provides technical and administrative direction for personnel performing software development tasks, including the review of work products for accuracy, design completion and quality, in accordance with project schedule.</td>
<td>Bachelor’s Degree in Business Administration, Information Technology, Management Information Systems and/or Project Management Professional (PMP)</td>
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<tr>
<td>IT Standards Consultant</td>
<td>10 to 15 years</td>
<td>IT project management with expertise in ITIL implementations within large scale IT organizations. Should possess the ability to define ITIL methodologies, procedures, methods to establish and maintain IT and operational systems support and data flows. Must be able to work with clients to extract requirements, design process flows, update procedures and implement the processes within the client environment. Must be able to provide thorough and comprehensive documentation on developed processes along with the ability to translate technology requirements into the ITIL services model. Also possesses ability to formulate concrete recommendations to client management on the implementation of ITIL. Manage, assess, and analyze the current IT environment, Establish strategic and tactical plans for full implementation of ITIL framework across the IT services organization, Identify opportunity for standardization and improvement of current processes and practices on a proactive basis, demonstrated ability to articulate change via verbal and nonverbal communication, acumen to drive and influence change, must be cognizant of industry best practices for the implementation of ITIL, ITIL Practitioner SLM and ITIL V3 Foundation certifications, Full life-cycle systems development experience, Excellent professional writing skills evidenced by preparation of complex technical deliverables Experience working within a large enterprise IT environment at all levels of management, Experience applying ITIL to IT configuration management and operational processes. Also, possesses working knowledge of IEEE Standards for Independent Verification and Validation, CMMI, and ISO.</td>
<td>Bachelor’s Degree in Business Administration, Information Technology, Management Information Systems, ITIL Certification</td>
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<tr>
<td>Subject Matter Expert</td>
<td>10 to 15 years</td>
<td>Possesses extensive functional experience with ERP federal financials, grants management and administrative system implementations, including setup and configuration, interfaces, etc. Knowledge of software quality assurance techniques and methodologies is a plus. The candidate shall be able to provide expertise in a consultative and advisory capacity on specific functionality to facilitate the work of an integrated project team for a large-scale implementation of enterprise systems for a federal agency. This is a high-profile assignment and the ideal candidate will have had experience in this type of environment previously. General experience in the functional side of business and organization areas of Financial Management, HR Management, Logistics Management, Manufacturing and Process Management and applying this functional area experience to requirements definition for Enterprise IT systems and/or business case development, plus fit/gap analysis for GOTS and COTS software solutions. Specific experience should include analyzing and designing process improvements, Independent Verification and Validation, information assurance, and security as well as the implementation of business and IT best practices. Provides functional expertise and depth to the enterprise team and client’s functional specialist. Experienced and knowledgeable in latest industry tools such as SAP, Oracle, PeopleSoft, and latest industry trends including ERP, CRM, .NET, Enterprise Architecture, Knowledge Management, HSPD-12, system and enterprise security, Electronic Commerce, Application outsourcing, cloud computing and systems migration.</td>
<td>Bachelor’s Degree in Business Administration, Information Technology, Management Information Systems or equivalent, Master’s Degree in Technology Management, Management Information Systems, and Master of Business Administration preferred. Project Management Professional (PMP)</td>
</tr>
</tbody>
</table>