General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: GSAAdvantage.gov

Multiple Award Schedule
Federal Supply Group: Information Technology
FSC/PSC Code: DA01

Contract # GS-35F-0277X
For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov

Contract Period: March 8, 2016 – March 9, 2026
(Pricelist current through Mod #PS-0025, dated 3/6/19)
(Contract Current through Mass Modification A826, dated 2/2/21)

WebFirst, Inc.
9200 Corporate Blvd, Suite 375
Rockville, MD 20850-3886
Telephone: 301-670-1690 x208
Fax: 301-768-4109
www.webfirst.com
E-mail: bsill@webfirst.com
Ordering Contact: Brittany Bateman
Business Size: Small Disadvantaged
CUSTOMER INFORMATION:

1a. **Table of Awarded Special Item Numbers (SINs):**
    - SIN: 54151S, 54151SSTLOC, 5415SRC - Information Technology Professional Services
    - SIN: OLM - Order-Level Materials

1b. **Lowest Price Item and Model:** Not Applicable

2. **Maximum Order:** $500,000/Order

3. **Minimum Order:** $100

4. **Geographic Coverage (delivery area):** 48 States and DC

5. **Point(s) of Production (city, county, state):** Not Applicable

6. **Basic Discount:** Prices shown herein are net, discounts deducted.

7. **Quantity/Volume Discount:** None

8. **Prompt Payment Terms:** 1% Net 20 days

9. **Foreign Items (list by country of origin):** None

10a. **Time of Delivery:** As negotiated at the task order level.
10b. **Expedited Delivery:** As negotiated at the task order level.
10c. **Overnight and 2-day Delivery:** As negotiated at the task order level.
10d. **Urgent Requirements:** As negotiated at the task order level.

11. **F.O.B. points(s):** Destination

12a. **Ordering Address(es):** WebFirst, Inc.
     9200 Corporate Blvd, Suite 375
     Rockville, MD 20850

12b. **Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. **Payment Address(es):** WebFirst, Inc.
    9200 Corporate Blvd, Suite 375
    Rockville, MD 20850

14. **Warranty Provision:** N/A - Services

15. **Export Packaging Charges (if applicable):** Not Applicable

16. **Terms and conditions of rental, maintenance, and repair (if applicable):** Not Applicable

17. **Terms and conditions of installation, (if applicable):** Not Applicable

18a. **Terms and conditions of repair parts (if applicable):** Not Applicable
18b. **Terms and conditions of for any other services (if applicable):** Not Applicable
19. List of service and distribution points (if applicable): Not Applicable
20. List of participating dealers (if applicable): Not Applicable
21. Preventive maintenance (if applicable): Not Applicable
22a. Special Environmental Attributes: None
22b. Section 508 Compliance: Not Applicable
23. DUNS Number: 949275804
24. System for Award Management (SAM) Completed: Yes
WebFirst, Inc., a small disadvantaged business, is a leading provider of technology solutions for federal and non-profit clients. WebFirst provides services in the following areas: Web / Mobile applications, Usability/Information Architecture, Intranets, Data Visualization, Content Management Systems (including Drupal), Geographic Information Systems, and Analytics / Big Data. Our staff is comprised of a cohesive, multi-disciplinary team of highly skilled subject matter experts, usability specialists, developers, DBAs, security experts, and designers. We have the ability and experience to leverage a wide variety of technologies in diverse sites worldwide. From Health to Education to International Development, we work closely with our clients to develop technology solutions that reflect industry best practices and exceed expectations. Learn more about the WebFirst difference via our case studies: http://www.webfirst.com/gov.

## Labor Category Descriptions

### Applications System Analyst
**Minimum/General Experience:** 2 years progressively responsible experience in information applications including 1 year of programming or applications analysis experience.

**Functional Responsibility:** Gathers business requirements, produces system requirements, conducts functional and integration testing, and triages problems reported from the User Acceptance Test environment or production. Analyzes complex results, proposes solutions and/or recommendations. Also, may build and configure or modify applications using existing application tools.

**Minimum Education:** Bachelor’s degree in Computer Science, Engineering, Mathematics, related field, or High School diploma with 5 years’ experience.

### Data Architect, Senior
**Minimum/General Experience:** 12 years of experience in massively parallel processing (MPP) databases, big data analytics and scalable analytical database (e.g., Greenplum, SQL Server analysis server, SAS) design including 8 years of specialized experience in advanced database design; data warehousing; and Extract, Transform, and Load (ETL) processes.

**Functional Responsibility:** Performs the design and implementation of data warehouses. Demonstrates in depth knowledge of loading, querying, and configuration techniques. Responsible for teaching the internal project team how to optimize the logical and physical database design. Works with the project team to determine the best distribution and partitioning techniques. May be responsible for resource allocation and workload management, external tables, and how to optimize them within analytical databases.

**Minimum Education:** Bachelor’s degree in Computer Science, Engineering, Mathematics, Business or Management; or related field is required. Master’s degree is preferred. Master’s degree is equivalent to, and accounts for, 2 years of relevant experience. A technical certification in analytical databases (e.g., SQL server analysis server, Greenplum, SAS) is required.

### Database Administrator
**Minimum/General Experience:** 4 years’ experience database administration. Knowledge and experience with Microsoft SQL Server is preferred.

**Functional Responsibility:** Applies technical expertise to support the development of the technology architecture and the system solution. Provides highly technical expertise in the use of DBMS. Analyzes, evaluates, and recommends available DBMS products to support validated user requirements. Defines file organization, indexing methods, and security procedures for specific user applications.

**Minimum Education:** H.S. diploma + experience is required. Bachelor’s degree in Computer Science, Engineering, Mathematics, related field is preferred.
**Database Administrator, Senior**

**Minimum/General Experience:** 6 years’ experience of database administration. Knowledge and experience with Microsoft SQL Server is preferred.

**Functional Responsibility:** Applies technical expertise to support the development of the technology architecture and the system solution. Works under minimal supervision of managers, leads junior consultants in resolving routine problems, and can solve non-routine problems. Manages the development of data base projects. Plans and budgets staff and data base resources. When necessary, reallocates resources to maximize benefits. Prepares and delivers presentations on data base management systems concepts. Provides daily supervision and direction to support staff.

**Minimum Education:** Bachelor’s degree in Computer Science, Engineering, Mathematics, or related field is required.

**Database Administrator, Lead**

Minimum/General Experience: 10 years of experience in database administration including 8 years of specialized experience administering complex databases is required. Experience with massively parallel processing (MPP) databases, big data analytics, and scalable analytical databases is preferred.

**Functional Responsibility:** Applies technical expertise to support the development of the technology architecture and the system solution with respect to massively parallel processing (MPP) databases, big data analytics, and scalable analytical databases. Works under minimal supervision of managers and leads junior and mid-level consultants in resolving complex problems with MPP databases and big data. Manages the development of data base projects. Plans and budgets staff and data base resources. When necessary, reallocates resources to maximize benefits. Prepares and delivers presentations on data base management systems concepts. Provides daily supervision and direction to support staff.

**Minimum Education:** Bachelor’s degree in Computer Science, Engineering, Mathematics, Business or Management or related field is required. Master’s degree is preferred. Master’s degree is equivalent to, and accounts for, 2 years relevant experience. Certification in analytical databases (e.g. ITL, MCSE: Business Intelligence, Greenplum, SAS) is required.

**HTML Coding Specialist (Developer)**

**Minimum/General Experience:** 3 years of experience with cross browser compatibility issues; working with developers; designing and maintaining complex web architectures; and highly proficient skills in programs such as HTML 4 & 5, CSS, Photoshop, Illustrator and Javascript.

**Functional Responsibility:** Works with feature team to develop rapid prototypes, mocking up UI components either as proof of concept or to assist in requirements identification. Converts prototypes into HTML and CSS which is compliant with both W3C and Section 508 requirements. Works with engineers to define, maintain, implement, and enforce style guides, standards, reusable mark-up, and best practices for client-side coding. Optimizes performance of client-side code considering issues of page weight, complexity, Search Engine Optimization (SEO), network and user perception. Produces and optimizes image assets for high performance, including production and implementation of image sprites.

**Minimum Education:** High School diploma or specialized certification in a related field + experience is required.

**HTML Coding Specialist (Developer), Senior**

Minimum/General Experience: 5 plus years’ experience with cross browser compatibility issues; working with Javascript developers; designing and maintaining complex web architectures; and highly proficient skills in HTML4 & 5, CSS, Photoshop, Illustrator and Javascript.

**Functional Responsibilities:** Works with feature team to develop rapid prototypes, mocking up UI components either as proof of concept or to assist in requirements identification. Converts prototypes into HTML and CSS which is compliant with both W3C and Section 508 requirements. Works with engineers to define, maintain, implement, and enforce style guides, standards, reusable mark-up, and best practices for client-side coding. Optimizes performance of client-side code considering issues of page weight, complexity, SEO, network and user perception. Produces and optimizes image assets for high performance, including production and implementation of image sprites. Provides guidance to junior specialists. Monitors best practices, trends and new technologies and evaluates for possible adoption.

**Minimum Education:** Associate’s Degree in Computer Science, Mathematics or specialized certification in a related field + experience is required.
Minimum/General Experience: 2 years of experience including demonstrable knowledge of Visio, iPlotz, illustrator, Photoshop, and/or other design/prototyping tools; solid comprehension of information design, UI best practices, HTML, CSS, and JavaScript, and the capabilities of browsers and design constraints on the web; proven experience in creating sitemaps and wireframes.

Functional Responsibility: Coordinates with business and tech to resolve issues and make decisions. Conceptualizes and translates complex interactions into simple UI interfaces with the ability to understand the implications of decisions on overall site systems. Drives optimal experiences as measured in terms of usability, intuitiveness, consistency, business metrics and time to market. Describes the UI and IT requirements in terms of business requirements and recent solutions to stakeholders and executives. Collaborates with business partners, writers, visual designers, and technical team to identify solutions that meet project objectives. Provides business with estimates for level of effort for tasks. Understands and applies user-centered design principals and can collaborate with user research partners.

Minimum Education: High School diploma required. Bachelor's degree in Computer Science, Engineering, Mathematics, Business or a related field is preferred.

Minimum/General Experience: 6 years’ experience including demonstrable knowledge of Visio, iPlotz, illustrator, Photoshop, and/or other design/prototyping tools; solid comprehension of information design, UI best practices, HTML, CSS, and JavaScript, and the capabilities of browsers and design constraints on the web; proven experience in creating sitemaps and wireframes; and advanced design skills.

Functional Responsibility: Leads and defines best practices for the navigation, organization, interaction design, and user processes for world-class interactive experiences. Leads large & complex projects, provides oversight to other creative. Leads complex Information Architecture: Coordinates with business and tech to resolve issues and make decisions. Conceptualizes and translates complex interactions into simple UI interfaces with the ability to understand the implications of decisions on overall site systems. Drives optimal experiences as measured in terms of usability, intuitiveness, consistency, business metrics and time to market. Describes the UI and IT requirements in terms of business requirements and presents solutions to stakeholders and executives. Collaborates with business partners, writers, visual designers, and technical team to identify solutions that meet project objectives. Provides business with estimates for level of effort for tasks. Understands and applies user-centered design principals and can collaborate with user research partners. Provides oversight to and collaborates with other creative partners providing critique and offering direction for improving quality, consistency or strategy.

Minimum Education: Bachelor’s degree in Computer Science, Engineering, Mathematics, Business or Management; or a related field is required.

Program Manager
Minimum/General Experience: 10 years of general IT program experience including 8 years of specialized experience in the management of programs/tasks of similar size.

Functional Responsibility: Provides administrative oversight, handles contractual matters, and serves as a liaison between the Contracting Officer’s Technical Representative (COTR), the Contracting Officer (CO), and corporate management. Consults with COTR and users to reduce costs and maximize efficiency in achieving the stated requirements. Plans, organizes, and controls the overall activities of the project, i.e., project management, technical work, quality of work, schedule, and costs associated with various task orders issued under the contract. Ensures that all activities conform to the terms and conditions of the contract and task-ordering procedures. Coordinates activities and seeks resolution of contractual and technical problems while working with the CO, the COTR, and the Governmental Representative (COR), the task order-level COR(s), ordering activity management personnel, and customer agency representatives. Under the guidance of the Program Manager, responsible for the overall management of the specific task order(s) and insuring that the technical solutions and schedules in the task order are implemented in a timely manner. Performs enterprise wide horizontal integration planning and interfaces to other functional systems.

Minimum Education: Bachelor’s degree in Computer Science, Engineering, Mathematics, Business or Management; or a related field OR PMP certification + experience.
**Project Manager, Senior**
Minimum/General Experience: 12 years of general IT program experience including 6 years of specialized experience in the management of programs/tasks of similar size.
Functional Responsibility: Oversees large and high-visible, complex task orders (or a group of task orders) and collaborates with client representative and internal project staff to ensure the achievement of contract objectives, quality deliverables, project milestones, and overall performance measures. Responsible for the overall management of the specific task order(s)/project(s) to include budget compliance, resource allocation, and scheduling. Responsible for compliance with client’s Earned Value Management System (EVMS) as required. Manages the enterprise wide horizontal integration planning and interfaces to other functional systems. Ensures that the technical solutions, products and services meet or exceed client expectations through the effective management of the project staff and implementation of industry accepted quality control, risk mitigation, and project management methodologies throughout all stages of the project. Works with the project team and specifically the technical staff to prevent and resolve technical and non-technical issues that may potentially impact project performance.
Minimum Education: Bachelor’s degree in Management Information Systems, Business, Computer Science, or related field is required. Master’s degree is preferred. A management, quality, and/or technical certification (e.g. PMP, ITIL, Lean Sixth Sigma) is required.

**Quality Assurance / Testing Specialist**
Minimum/General Experience: 4 years progressively responsible quality assurance/testing experience.
Functional Responsibilities: Develops and implements quality control methodologies to ensure compliance with quality assurance standards, guidelines, and procedures in a large computer-based organization. Develops and defines major and minor characteristics of quality, including quality, metrics and scoring parameters, and determines requisite quality control resources. Establishes and maintains a process for evaluating hardware, software, and associated documentation and/or assists in the evaluation. Conducts and/or participates in formal and informal reviews at pre-determined points throughout the development life cycle.
Minimum Education: Associate’s degree in related field + experience is required.

**Researcher, Senior Statistician**
Minimum/General Experience: 7 years progressively responsible experience in state-space modeling. Must possess deep theoretical knowledge and extensive experience with various filter methodologies.
Functional Responsibilities: Understand and refine existing models while maintaining consistency and ability to incorporate external data into improved models. Assign programming responsibilities to assistant, supervise and oversee results. Report directly to R&D team lead (Government Project Officer).
Minimum Education: Ph.D. + 7 years.

**Research Assistant, Statistician**
Minimum/General Experience: Advanced doctoral work in Statistics including at least 3 years’ experience in statistical research.
Functional Responsibilities: Assists in writing independent programs. Ability to work independently. Reports directly to Senior Statistician/Researcher.
Minimum Education: Doctoral student, Statistics

**Security Architect, Senior**
Minimum/General Experience: 9 years of experience including 6 years of specialized defining security requirements for high level applications, evaluating approved security product capabilities, and developing solutions to computer security problems.
Functional Responsibility: Provides customer support in solving all phases of complex INFOSEC-related technical problems. Reviews and recommends INFOSEC solutions to customer based on an understanding of products/systems test results. Conducts systems security analysis and implementation, software engineering, program design, configuration management, integration, and testing of INFOSEC products and techniques. Solutions are based on a firm understanding of government/industry policy, practices, procedures, and customer requirements. Particular attention placed on Guard, Firewall, Secure Network Server, and emerging security technologies and future trends in support of information system and network security. Ensures that INFOSEC solutions are fully compatible with, or engineered into, the customer’s network design. Provides work direction and guidance to other personnel; ensures accuracy of the work of other personnel, operates under deadlines, able to work on multiple tasks.
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, Mathematics, Business or Management, or a related field, is required. A technical certification (e.g. ITIL, SQL server analysis, Greenplum, SAS, Convergence Technologies Professional (CTP), COMSEC (C2SP) is required.
**Security Architect, Lead**

**Minimum/General Experience:** 11 years of experience including 8 years of specialized defining security requirements for high level applications, evaluating approved security product capabilities, and developing solutions to computer security problems.

**Functional Responsibility:** Prevents and resolves INFOSEC related issues. Reviews and recommends INFOSEC methods practices, and resolutions based on Government requirements and an understanding of products/systems test results. Conducts systems security analysis and implementation, system engineering, electrical design, design assurance, testing, software engineering, program design, configuration management, integration, and testing of INFOSEC products and techniques. Solutions are based on a firm understanding of government/industry policies and regulations, practices, procedures, and customer requirements. Particular attention placed on Guard, Firewall, Secure Network Server, and emerging security technologies and future trends in support of information system and network security. Ensures that INFOSEC solutions are fully compatible with, or engineered into, the customer’s network design. Anticipates future INFO issues and challenges to support customers in maintaining an effective assurance plan. Stays abreast of customer, industry, and Government INFOSEC trends and introduces these trends and related products, practices, and services to the customer and/or the project team. Works with customer and project team to lead the implementation of INFOSEC practices and actions. Provides daily supervision/direction to staff; ensures accuracy of the work of other personnel, operates under deadlines, able to work on multiple tasks.

**Minimum Education:** Bachelor’s Degree in Computer Science, Engineering, Mathematics, Business or Management, or a related field, is required. Master’s Degree preferred. A technical certification (e.g. ITL, SQL server analysis, Greenplum, SAS, Convergence Technologies Professional (CTP), COMSEC (C2SP) is required.

**Subject Matter Expert**

**Minimum/General Experience:** 5 years’ experience including 3 years specialized and progressive experience related to the subject matter of interest.

**Functional Responsibility:** Provides high level subject matter expertise for work described in the task. Provides advanced technical knowledge and analysis of highly specialized applications and operational environment, high-level functional systems analysis, design, integration, documentation, training, and implementation advice on complex problems, which require high level knowledge of the subject matter for effective implementation. Participates as needed in all phases of software development with emphasis on the planning, analysis, testing, integration, documentation, training, and presentation phases. Applies principles, methods, and knowledge of specific functional areas of expertise to specific task order requirements.

**Minimum Education:** Bachelor’s Degree in Computer Science, Engineering, Mathematics or a related field, is required. Master’s Degree in Information Systems is preferred.

**Subject Matter Expert, Senior**

**Minimum/General Experience:** 10 years’ experience including 8 years specialized, intensive and progressive experience related to the subject matter of interest.

**Functional Responsibility:** Applies subject matter knowledge to high level projects and programs requiring advanced research, analyses, data collection, and assessments to support the design, development, modeling, simulation, integration, installation, documentation, and implementation of databases and systems. Resolves problems which require expert knowledge of non-technical subject matter. Applies proven and industry accepted principals and methodologies to the subject matter at hand to develop, guide, and sometimes direct the implementation of specialized solutions. Demonstrates extensive and in-depth knowledge regarding specific subjects and their relation to, and/or impact on, areas such as cyber security, information assurance, network engineering, application assessment and development, solution deployment and integration, and system engineering. Prepares and provides reports, briefings, and documentation for the Government and internal staff regarding subject matter.

**Minimum Education:** Master’s Degree in a field related to the subject matter of interest is required. In lieu of a Master’s degree, a Bachelor’s degree and three years of additional experience is acceptable. Certifications and/or publications in a field related to the subject matter are required.

**Subject Matter Expert, Lead**

**Minimum/General Experience:** 12 years’ experience including 8 years specialized, intensive and progressive experience related to the subject matter of interest.

**Functional Responsibility:** Applies subject matter knowledge at a senior/executive level in support of medium-large, high visibility projects and programs requiring advanced research, analyses, data collection, and assessments to support the design, development, modeling, simulation, integration, installation, documentation, and implementation of databases and systems. Resolves problems which require expert knowledge of non-technical subject matter. Applies proven and industry accepted principals and methodologies to the subject matter at hand to develop and direct the implementation of specialized solutions. Demonstrates extensive and in-depth knowledge regarding specific subjects.
and their relation to, and/or impact on, areas such as cyber security, information assurance, network engineering, application assessment and development, solution deployment and integration, and system engineering. Prepares and provides reports, briefings, and documentation for the Government and internal staff regarding subject matter.

**Minimum Education:** Master's Degree in a field related to the subject matter of interest is required. A Doctorate in a field related to the subject matter of interest is preferred. Certifications and/or publications in a field related to the subject matter are required.

**Systems Administrator**

Minimum/General Experience: 5 years of experience in a client-server environment including experience with company and client documentation and storage procedures, complex systems administration, database administration and landscape maintenance.

Functional Responsibility: Performs troubleshooting and patching/updating of operating systems (OS), installs and upgrades OSs; architects, implements and maintains security; and performs tuning and capacity planning with Windows or Linux. Coordinates with client management to formulate routine technical solutions. Informs client management of appropriate developments in technical support products. Evaluates products and upgrades for appropriateness. Oversees and implements system upgrade strategies.Coordinates activities with other technical personnel as appropriate. Conducts capacity planning reviews with management. Develops strategies to manage the frequency of appropriate support package/patch application. Monitors database maintenance and provides appropriate recommendations. Researches current systems technology and serves as subject matter expert on complex systems processes and procedures. Provides technical support to internal and external personnel on system installation processes. Provides technical solutions and support for routine technical issues.

Minimum Education: Bachelor's degree in Computer Science, Engineering, Mathematics, Business or Management; or a related field.

**Systems Administrator, Senior**

Minimum/General Experience: 8 years of experience in a client-server environment including experience with company and client documentation and storage procedures, complex systems administration, database administration and landscape maintenance.

Functional Responsibility: Performs troubleshooting and patching with Operating Systems (OS), installs and upgrades OS’s; architects, implements and maintains security; and performs tuning and capacity planning with Windows or Linux. Coordinates with client management to formulate complex technical solutions. Informs client management of appropriate developments in technical support products. Evaluates products and upgrades for appropriateness. Oversees and implements system upgrade strategies. Leads the design, implementation, and maintenance of complex solutions. Coordinates activities with other technical personnel as appropriate. Develops and analyzes highly complex system standards, thresholds, and recommendations to maximize system performance. Conducts capacity planning reviews with management and approves capacity plans formulated by less experienced personnel. Develops strategies to manage the frequency of appropriate support package/patch application. Monitors database maintenance and provides appropriate recommendations, when required. Coordinates with business development personnel on proposals and work estimates involving complex system administration projects and solutions. Researches current systems technology and serves as subject matter expert on complex systems processes and procedures. Provides technical leadership to internal and external personnel on complex system installation processes. Mentors and provides guidance to less experienced personnel. Provides technical leadership to appropriate personnel on complex system administration activities. Provides technical solutions and escalated support for non-routine, complex technical issues.

Minimum Education: Bachelor’s degree in Computer Science, Engineering, Mathematics, Business or Management; or related field.

**Systems Administrator, Lead**

Minimum/General Experience: 12 years of experience related to information technology/systems administration including 8 years of specialized experience in a client-server environment, company and client documentation and storage procedures, complex systems administration, database administration, and landscape maintenance.

Functional Responsibility: Works to maintain operating systems that host massively parallel processing databases (MPP), big data analytics and scalable, analytical databases (e.g., Greenplum, SQL Server analysis server, SAS). Works closely with database administrators to implement scripts for ETL and analysis of data. Performs advanced troubleshooting and patching with Operating Systems (OS) that host these databases; installs and upgrades OS; architects, implements and maintains security; and performs tuning and capacity planning with Windows or Linux. Coordinates with corporate executives and program/project managers regarding resource allocation, work estimates, and budgets involving complex system administrations projects and solutions. Researches current systems technology and serves as subject matter expert on complex systems processes and procedures. Provides technical leadership to internal and external personnel on complex system installation processes. Mentors and provides guidance to less...
experienced personnel. Provides technical leadership to appropriate personnel on complex system administration activities. Provides technical solutions and escalated support for non-routine, complex technical issues.
Minimum Education: Bachelor's degree in Computer Science, Engineering, Mathematics, Business or Management; or related field.

**Web Designer**

Minimum/General Experience: 3 years of experience designing enterprise-level web sites and applications including familiarity with Web 2.0.

Functional Responsibility: Designs overall look, theme, and color scheme of web site, design elements. Translates wire frames to visual, fully designed web pages and web application interfaces. Creates and designs based on understanding diverse range of targeted audiences for various clients and end-users. Collaborates with other team members: creative, business and technical, to optimize user experience.
Minimum Education: High School diploma with experience in related field.

**Web Designer, Senior**

Minimum/General Experience: 7 years of experience designing enterprise-level web sites and applications including familiarity with Web 2.0. Solid experience with Adobe Creative Suite, ActionScript, UI design and understanding of designing for transactional interfaces and application programming (CMS, portal, calculators or shopping carts) required.

Functional Responsibility: Designs overall look, theme, and color scheme of website, design elements. Translates wireframes to visual, fully designed web pages and web application interfaces. Creates and designs based on understanding diverse range of targeted audiences for various clients and end-users. Documents UI design specifications for reference in development of presentation architecture. Collaborates with other creative, business and technical to preserve the integrity of visual design through the development and deployment process. Provides oversight and critique to less experienced personnel.
Minimum Education: High School diploma plus experience in related field.

**Web Developer**

Minimum/General Experience: 3 years of specialized experience working with Open source or .NET web technologies; building complex applications; knowledge of relevant technologies that may include SQL, HTML, CSS, AJAX, JQuery, Flash, Actionscript, Google Page Speed, EMC Storage Array; and familiarity with the entire software development lifecycle and agile methodologies including requirements, design, coding, implementation and maintenance.

Functional Responsibility: Builds complex C# applications, load-balanced across multiple web servers, communicating with an EMC storage array and a SQL Server cluster. Works with streaming media and innovative web technologies and interfaces with SQL 2K8 Database. Collaborates with backend data and creative team members to ensure integrity of optimal user experience within requirement specifications.
Minimum Education: HS diploma required. Bachelor's degree in Computer Science, Engineering, Mathematics, Business or Management; or related field is preferred.

**Web Developer, Senior**

Minimum/General Experience: 7 years of specialized experience working with Open source or .NET web technologies; building complex applications; in-depth knowledge of related technologies that may include SQL, HTML, CSS, AJAX, JQuery, Flash, Actionscript, Google Page Speed, EMC Storage Array; and familiarity with the entire software development lifecycle and agile methodologies including requirements, design, coding, implementation and maintenance.

Functional Responsibility: Builds complex C# applications, load-balanced across multiple web servers, communicating with an EMC storage array and a SQL Server cluster. Works with streaming media and innovative web technologies and interfaces with SQL 2K8 Database. Collaborates with backend data and creative team members to ensure integrity of optimal user experience within requirement specifications. Oversees the work and tasks of junior and mid-level developers.
Minimum Education: Bachelor's degree in Computer Science, Engineering, Mathematics, Business or Management; or related field.
# Labor Rates

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>GSA Rate w/IFF</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applications System Analyst</td>
<td>$137.37</td>
</tr>
<tr>
<td>Data Architect, Senior</td>
<td>$268.76</td>
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<tr>
<td>Database Administrator</td>
<td>$117.37</td>
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<tr>
<td>Database Administrator, Senior</td>
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<td>Database Administrator, Lead</td>
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<tr>
<td>HTML Coding Specialist (Developer)</td>
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<tr>
<td>HTML Coding Specialist, (Developer), Senior</td>
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<td>Researcher, Senior Statistician</td>
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<td>Research Assistant, Statistician</td>
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<td>Security Architect, Senior</td>
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