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GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

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*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSAAvantage!®, a menu-driven database system.*

*The INTERNET address for GSAAvantage!® is:GSAAvantage.gov.*

GENERAL PURPOSE COMMERCIAL INFORMATION  
TECHNOLOGY EQUIPMENT, SOFTWARE AND SERVICES

FSC Group Class: 70

FSC Class/Product Code: 7010

Service Code: D301, D306, D310, D316, and D399

Standard Industry Group: 70

**Contract Number: GS-35F-0286N**

Period Covered by Contract: **February 27, 2003 – February 3, 2018**

Pricelist current through Modification PS-0017 dated July 14, 2015

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

**Chesapeake NetCraftsmen, LLC**

**1290 Bay Dale Drive, Suite 312**

**Arnold, MD 21012**

**888-804-1717**

**[www.netcraftsmen.net](http://www.netcraftsmen.net)**

**Small Business**



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**INFORMATION FOR ORDERING OFFICES**

**1a. Table of awarded Special Item Number (SIN):**

Contract #	SIN	Description
GS-35F-0286N	132-51 132-51 STLOC 132-51 RC	Information Technology Professional Services

- 1b. Lowest priced model:** See Pricing Attached
- 1c. Professional Services Descriptions:** Refer to below awarded GSA Schedule Contract Labor Categories and Pricelist.
- 2. Maximum Order:** \$500,000
- 3. Minimum Order:** \$100.00
- 4. Geographic coverage:** Domestic Delivery
- 5. Point of production:** United States
- 6. Discount from list prices:** Prices shown are NET prices; Basic Discounts have been deducted
- 7. Quantity Discounts:** None
- 8. Prompt payment terms:** .5% - 15 days from receipt of invoice or date of acceptance, whichever is later.
- 9a. Government purchase cards are accepted at or below the micro-purchase threshold.**
- 9b. Government purchase cards are accepted at or above the micro-purchase threshold. Contract contractor for limit.**
- 10. Foreign items:** Not applicable
- 11a. Time of delivery:** TBD at task order level
- 11b. Expedited delivery:** TBD at task order level
- 11c. Overnight and 2 day delivery:** TBD at task order level
- 11d. Urgent requirements:** TBD at task order level
- 12. F.O.B. points:** Destination
- 13a. Ordering Address:** Chesapeake NetCraftsmen, LLC  
1290 Bay Dale Drive, #312  
Arnold, MD 21012
- 13b. Ordering procedures:** Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services.



14. **Payment address:** Chesapeake NetCraftsmen  
ATTN: Accounts Receivable  
P.O. Box 12839  
Philadelphia, PA 19176-0839
15. **Warranty provision:** Standard Commercial Warranty
16. **Export packing charges:** Not Applicable
17. **Terms and conditions of Government purchase card acceptance:** Government purchase cards accepted
18. **Terms and conditions of rental, maintenance and repair:** Not Applicable
19. **Terms and conditions of installation:** Not Applicable
20. **Terms and conditions or repair parts:** Not Applicable
- 20a. **Terms and conditions for any other services:** Not Applicable
21. **List of service and distribution points:** Not Applicable
22. **List of participating dealers:** Not Applicable
23. **Preventative maintenance:** Not Applicable
- 24a. **Special attributes such as environmental attributes:** Not Applicable
- 24b. **Section 508 compliance:** Information regarding Section 508 Compliance can be found at:  
<http://www.netcraftsmen.net/about-us/contact-us.html>
25. **Data universal Number System (DUNS) number:** 076336457
26. **Notification regarding registration in System for Award Management (SAM) database.**  
Chesapeake NetCraftsmen, LLC has an active registration in the SAM database,  
Cage Code: 1WN87.



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## TERMS AND CONDITIONS (SIN 132-51)

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**1. SCOPE:**

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

**2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000):**

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

**3. ORDER:**

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

**4. PERFORMANCE OF SERVICES:**

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.



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- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

**5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989):**

- a. The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either:
  - 1. Cancel the stop-work order; or
  - 2. Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- b. If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if:
  - 1. The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
  - 2. The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- c. If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- d. If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

**6. INSPECTION OF SERVICES:**

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS □ COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I □ □ OCT 2008) (DEVIATION I – FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

**7. RESPONSIBILITIES OF THE CONTRACTOR:**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 Rights in Data – General may apply.

**8. RESPONSIBILITIES OF THE ORDERING ACTIVITY:**

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.



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**9. INDEPENDENT CONTRACTOR:**

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

**10. ORGANIZATIONAL CONFLICTS OF INTEREST:**

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

- b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

**11. INVOICES:**

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

**12. PAYMENTS:**

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition. As prescribed in 16.601(e) (3), insert the following provision:

- a. The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- b. The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
1. The offeror;



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2. Subcontractors; and/or
3. Divisions, subsidiaries, or affiliates of the offeror under a common control.

**13. RESUMES:**

Resumes shall be provided to the GSA Contracting Officer or the user agency upon request.

**14. INCIDENTAL SUPPORT COSTS:**

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

**15. APPROVAL OF SUBCONTRACTS:**

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

**16. DESCRIPTION OF IT SERVICES AND PRICING:**

Chesapeake NetCraftsmen offers a wide range of IT services to private industry as well as to the Federal Government and to State and Local Governments. The information on the following pages identifies the IT labor category commodities offered. Table 1 is a listing of Labor Category titles with the prices for each. It is assumed that all work will be performed on site at Government facilities. Prices for work performed at the Government's facility are shown in the column titled "Gov't. Site". Following Table 1 is a complete listing of all Labor Categories and the duties and qualifications for each.



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## PRICING TABLE

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No.	Labor Category	Govt. Site
1.	<u>Project Manager</u>	\$181.36/hr
2.	<u>Architect</u>	\$272.04/hr
3.	<u>Senior Engineer I</u>	\$221.45/hr
4.	<u>Senior Engineer II</u>	\$249.37/hr
5.	<u>Telephony Engineer</u>	\$199.50/hr
6.	<u>Senior Network Engineer</u>	\$197.50/hr
7.	<u>Engineer II</u>	\$183.54/hr
8.	<u>Engineer I</u>	\$163.59/hr
9.	<u>Member Technical Staff III</u>	\$118.20/hr
10.	<u>Member Technical Staff II</u>	\$114.71/hr
11.	<u>Member Technical Staff I</u>	\$87.03/hr
12.	<u>Network Technician</u>	\$56.30/hr

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## LABOR CATEGORY DESCRIPTIONS

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**Commercial Job Title:** Project Manager

- i. General
  1. 5+ years of relevant experience
  2. Function as the Point of Contact (POC) to customers, project team, and stakeholders.
  3. Lead teams on large projects or significant segment of large complex projects.
  4. In depth Understanding of the Systems Development Life Cycle (SDLC).
  5. Experience with Microsoft Office and project management related tools.
  6. Knowledge of Project Management Methodologies (i.e., PMI PMBOK), including but not limited to:
    7. Integration management
    8. Scope management
    9. Time management
    10. Cost management
    11. Quality management
    12. Project Human Resource management
    13. Communications management
    14. Risk management
  15. Oversees all aspects of projects.
- ii. Functional responsibilities
  1. Develop requirements and advise project approaches.
  2. Coordinate and integrate technical projects and work directly with the customer representatives and project participants.
  3. Provide overall technical, cost, schedule, customer relations, and project team support for multiple contracts.



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4. Responsible for overall project control including initial planning, reporting, cost, and schedule management and technical management.
  5. Responsible for all aspects of the development and implementation of assigned projects and provides a single point of contact for those projects.
  6. Manage projects from original concept through final implementation.
  7. Define project scope and objectives. Develop detailed work plans, schedules, project estimates, resource plans, and status reports.
  8. Conduct project meetings and is responsible for project tracking and analysis.
  9. Ensure adherence to quality standards and review project deliverables.
  10. Manage the integration of vendor tasks and tracks and reviews vendor deliverables.
  11. Provide technical and analytical guidance to project team.
  12. Recommend and take actions to direct the analysis and solutions of problems.
  13. Provides direction to Project Coordinator, engineers, and project team.
  14. Administer and execute policies and procedures that typically affect individual project team member.
  15. Prepare long and short-range plans for application selection, systems development, systems maintenance, and production activities and for necessary support resources.
  16. Analyze project related problems and create solutions involving finance, scheduling, technology, methodology, and tools,.
- iii. Minimum Education
1. Bachelor Degree – or equivalent experience
  2. PMP certified

**Commercial Job Title:** Architect

- iv. General Experience
1. 17 Years relevant experience
  2. Functions as a Practice Lead or Senior Subject Matter Expert
  3. Ability to act independently
  4. Leads initiatives at all levels
  5. In depth technical and business understanding of the working environment
  6. Expert knowledge of all aspects in one or more of the following:
    - a. Network engineering
    - b. Enterprise Network Management
    - c. Security
    - d. Data Center
    - e. Network Design/Configuration
    - f. Unified Communications and Collaboration
    - g. Virtualization
- v. Functional Responsibilities
1. Applies broad technical expertise to address business challenges
  2. Directs multi-disciplinary teams focused on complex projects
  3. Develops and delivers briefings and presentations for clients
  4. Produces relevant documentation
  5. Plans and Manages project budgets and schedules
  6. Develops and presents relevant reports
- vi. Minimum Education
1. Masters degree – or equivalent experience



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2. CCIE or equivalent

**Commercial Job Title:** Senior Engineer I

General Experience: This position requires a minimum of 12 years' professional experience. This position functions as a team lead, Senior Project Manager, or Subject Matter Expert. The Senior Engineer I has the ability to act independently, leads small initiatives and has in-depth technical understanding of the working environment. The Senior Engineer I has detailed knowledge of all aspects in one or more of the following:

- Network Engineering
- Enterprise Network Engineer
- Security
- Data Center
- Network Design/Configuration
- Unified Communications and Collaboration
- Virtualization

Functional Responsibilities: Applies broad technical expertise to address business challenges. This position leads a multi-disciplinary team focused on a complex project and will develop briefings and presentations for clients. The Senior Engineer I will also produce relevant documentation, manage single project budgets and schedules as well as develop and present relevant reports.

Minimum Education: BS in computer science, engineering, or other related discipline or equivalent experience. Should also possess the following certifications: Cisco Certified Internetworking Expert (CCIE)

**Commercial Job Title:** Telephony Engineer

General Experience: This position requires a minimum of 5 years of relevant experience and functions as a member of a team.

Functional Responsibilities:

- Performs network engineering tasks technical in nature
- Design and Implementation of Integrated voice and data networks
- Installation of Hardware
- Plans and Performs Telephony Network engineering research
- Provides operational support
- Member of a team focused on a project

Minimum Education: Bachelor's Degree

**Commercial Job Title:** Senior Engineer II

General Experience

1. 15 Years relevant experience
2. Functions as a Team Lead, Principal Project Manager, or Subject Matter Expert
3. Ability to act independently
4. Leads small to mid-size initiatives
5. In depth technical and business understanding of the working environment
6. Detailed knowledge of all aspects in one or more of the following:
  - a. Network engineering
  - b. Enterprise Network Management
  - c. Security
  - d. Data Center
  - e. Network Design/Configuration
  - f. Unified Communications and Collaboration
  - g. Virtualization

Functional Responsibilities

1. Applies broad technical expertise to address business challenges



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2. Leads a multi-disciplinary team focused on a complex project
3. Develops and delivers briefings and presentations for clients
4. Produces relevant documentation
5. Manages project budgets and schedules
6. Develops and presents relevant reports

**Minimum Education**

1. Bachelors degree – or equivalent experience
2. CCIE or equivalent

**Commercial Job Title:** Senior Network Engineer

**General Experience:** This position requires a minimum of 6 years' professional experience, in depth technical and business understanding of the working environment, expert knowledge of enterprise network management and network design/configuration, and the proven ability to create solutions in complex environments. This individual must possess the ability to lead technical teams and to represent the client at senior level meetings. This position also requires good verbal and written technical communication skills.

**Functional Responsibilities:** Applies network design and network management expertise. Leads project teams on large-scale design and deployments. Delivers briefings and presentations for clients. Produces relevant documentation. Plans and manages project budgets and schedules. Provides project status to the internal management.

**Minimum Education:** BS in computer science, engineering, or other related discipline or equivalent experience.

**Commercial Job Title:** Engineer II

**General Experience:** This position requires a minimum of 10 years' relevant experience. This position functions as a team lead, Senior Project Manager, or Subject Matter Expert. The Engineer II has the ability to act independently, leads small initiatives and has in-depth technical understanding of the working environment. The Engineer II has detailed knowledge of all aspects in one or more of the following:

- Network Engineering
- Enterprise Network Engineer
- Security
- Data Center
- Network Design/Configuration
- Unified Communications and Collaboration
- Virtualization

**Functional Responsibilities:** Applies technical expertise to address business challenges. This position leads a team focused on a complex project and will develop briefings and presentations for clients. The Engineer II will also produce relevant documentation, manage single project budgets and schedules as well as develop and present relevant reports.

**Minimum Education:** BS in computer science, engineering, or other related discipline or equivalent experience. Should also possess the following certifications: CCNP, VCP, or equivalent.

**Commercial Job Title:** Engineer I

**General Experience:** This position requires a minimum of 10 years' relevant experience. This position functions as a member of a team and has the ability to act independently. The Engineer I has a technical understanding of the working environment. The Engineer I has detailed knowledge of all aspects in one of the following:

- Network Engineering
- Enterprise Network Engineer
- Security
- Data Center
- Network Design/Configuration
- Unified Communications and Collaboration



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- Virtualization

Functional Responsibilities: Applies technical expertise to address business challenges. The individual performing this job is a senior member of a team focused on a project and supports the development of briefings and presentations for clients. The Engineer I will produce relevant documentation and support the development and presentation of relevant reports.

Minimum Education: BS in computer science, engineering, or other related discipline or equivalent experience. Should also possess the following certifications: CCNA or equivalent.

**Commercial Job Title:** Member Technical Staff III

General Experience: This position requires a minimum of 6 years' relevant experience. This position functions as a member of a team and has the ability to act independently with supervision. The Member Technical Staff III has technical understanding of the working environment. The Member Technical Staff III has practical knowledge of all aspects in one or more of the following:

- Network Engineering
- Enterprise Network Engineer
- Security
- Data Center
- Network Design/Configuration
- Unified Communications and Collaboration
- Virtualization

Functional Responsibilities: Applies technical expertise to address business challenges. The individual performing this job is a member of a team focused on a project and provides input on the development of briefings and presentations for clients. The Member Technical Staff III produces relevant documentation and provides input to the development and presentation of relevant reports.

Minimum Education: BS in computer science, engineering, or other related discipline or equivalent experience. Should also possess the following certifications: CCNA or equivalent.

**Commercial Job Title:** Member Technical Staff II

General Experience: This position requires a minimum of 4 years' relevant experience. This position functions as a member of a team and has the ability to act independently with supervision. The Member Technical Staff II has technical understanding of the working environment and has hands on knowledge of all aspects in one of the following:

- Network Engineering
- Enterprise Network Engineer
- Security
- Data Center
- Network Design/Configuration
- Unified Communications and Collaboration
- Virtualization

Functional Responsibilities: Applies technical expertise to address business challenges. The individual performing this job is a member of a team focused on a project and provides input on the development of briefings and presentations for clients. The Member Technical Staff II produces relevant documentation and provides input to the development and presentation of relevant reports.

Minimum Education: BS in computer science, engineering, or other related discipline or equivalent experience. Should also possess the following certifications: CCENT or equivalent.

**Commercial Job Title:** Member Technical Staff I

General Experience: This position requires a minimum of 3 years' relevant experience. This position functions as a member of a team and works with supervision. The Member Technical Staff I has technical understanding of the working environment and has hands on knowledge in one of the following:

- Network Engineering
- Enterprise Network Engineer



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- Security
- Data Center
- Network Design/Configuration
- Unified Communications and Collaboration
- Virtualization

Functional Responsibilities: Applies technical expertise to address business challenges. The individual performing this job is a member of a team focused on a project.

Minimum Education: BS in computer science, engineering, or other related discipline or equivalent experience. Should also possess the following certifications: CCENT or equivalent.

**Commercial Job Title:** Network Technician

General Experience: This position requires a minimum of 1 year of relevant experience and functions as a junior member of a team.

Functional Responsibilities: This position applies technical expertise and acts as a member of a team focused on a particular project.

Minimum Education: High School Diploma



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