Option to Extend Contracts

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create the electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: www.GSAAdvantage.gov.

MAS – Multiple Award Schedule
SIN 54151S – Information Technology Professional Services
SIN OLM – Order Level Materials

Contract number: GS-35F-0299N

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at www.fss.gsa.gov

Contract period: February 6, 2003 – February 5, 2023

CPN-NETWORK, LLC
805 15TH Street NW #100
Washington, DC 20005
Phone: 202-498-7108

Contact for Contract Administration: Costello Wilson
cwilson@teamcpn.com

Business Size:
Small Business
SBA Certified Small Disadvantaged Business
SBA Certified 8(a) Firm
(ii) CUSTOMER INFORMATION:

1a. Table of awarded special item number(s) with appropriate cross reference to item descriptions and awarded prices(s): SINs 54151S and OLM

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: See Price List.

1c. A description of all labor categories is shown in our pricelist below.

2. Maximum order: SIN 54151S - $500,000

3. Minimum order: $100

4. Geographic Coverage (delivery area): 50 States, DC and Territories

5. Point(s) of production: Washington, DC

6. Discount from list prices or statement of net price: Prices shown are net.

7. Quantity discounts: None.

8. Prompt payment terms: Net 30

9. Foreign items: N/A

10a. Time of delivery: Within 30 days; Contractor will respond to the Federal Government ordering office as to whether it accepts the order within 30 days ARO.

10b. Expedited Delivery: Contact Contractor

10c. Overnight and 2-day delivery: Contact Contractor

10d. Urgent Requirements: Contact Contractor.

11. F.O.B. point: Destination

12a. Ordering Address: 804 15th St NW, Ste 100, Washington, DC 20005

12b. Ordering procedures: For supplies and service, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address: 804 15th St NW, Ste 100, Washington, DC 20005

14. Warranty provision: N/A.

15. Export packing charges, if applicable: N/A

16. Terms and conditions of rental, maintenance and repair (if applicable): N/A

17. Terms and conditions of installation (if applicable): In accordance with the SOW requirements.

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from lists prices (if applicable): N/A

18b. Terms and conditions for any other services (if applicable): N/A

19. List of service and distributions points (if applicable): Washington, DC.

20. List of participating dealers (if applicable): N/A

21. Preventive maintenance (if applicable): N/A

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): None

22b. Indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/: N/A

23. Data Universal Number System (DUNS) number: 102197378

24. Notification regarding registration in System for Award Management database: CAGE Code 3A7G5
Government Rates:

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Rates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Manager</td>
<td>$125.32</td>
</tr>
<tr>
<td>Chief Network Engineer</td>
<td>$116.55</td>
</tr>
<tr>
<td>Sr. Network Engineer</td>
<td>$113.63</td>
</tr>
<tr>
<td>Network Technician</td>
<td>$93.95</td>
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<tr>
<td>Technician</td>
<td>$85.64</td>
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<tr>
<td>Sr. Systems Analyst</td>
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</tr>
<tr>
<td>Programmer Analyst</td>
<td>$101.32</td>
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<tr>
<td>Network Engineer</td>
<td>$105.93</td>
</tr>
<tr>
<td>Wiring &amp; Cabling Specialist</td>
<td>$93.02</td>
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<tr>
<td>AV Project Manager</td>
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<tr>
<td>AV Senior Designer</td>
<td>$128.50</td>
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<tr>
<td>AV Technician I</td>
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<tr>
<td>AV Technician II</td>
<td>$97.50</td>
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<tr>
<td>AV Systems Analysis</td>
<td>$94.50</td>
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<tr>
<td>Operator I</td>
<td>$62.50</td>
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<tr>
<td>Operator II</td>
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<td>Operator III</td>
<td>$98.50</td>
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<tr>
<td>Equipment Repair</td>
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<tr>
<td>Preventive Maintenance</td>
<td>$98.50</td>
</tr>
<tr>
<td>Control Programming</td>
<td>$114.25</td>
</tr>
</tbody>
</table>
- **Commercial Job Title:** Program Manager

**Minimum/General Experience:** Directs the performance of a variety of related projects, which may be organized by technology, program, or client. Oversees the technology development and/or application, marketing, and resource allocation within program client base. Program areas typically represent more than three functional areas that may include engineering, systems analysis, quality control, administration, etc.

**Functional Responsibilities:**

1. Responsible for the effective management of funds and personnel, and is accountable for the quality and timely delivery of all contractual items.
2. Operates within client guidance, contractual limitations, and Company business and policy directives.
3. Serves as focal point-of-contact with client regarding program activities.
4. Ensures that all required resources including manpower, production standards, computer time, and facilities are available for program implementation.
5. Manages program consisting of multiple projects including project identification, design, development, and delivery.
6. Maintains the development and execution of business opportunities based on broad, general guidance.
7. Confers with project manager to provide technical advice and to assist with problem resolution.
8. Responsible for marketing new technology and follow-on business acquisitions.
9. May perform other duties as assigned.

**Minimum Education:** Bachelor's Degree or equivalent and 10 years of general experience. Six (6) years of general experience is equivalent to a Bachelor's Degree. With a Master's Degree, eight (8) years of general experience is acceptable. With a PhD, 6 year of general experience is required.

- **Commercial Job Title:** Chief Network Engineer

**Minimum/General Experience:** Performs a variety of network engineering tasks, either independently or under supervision, which are broad in nature and are concerned with the design and implementation of integrated networks, including personnel, hardware, software, and support facilities and/or equipment. Supervises team of Network Engineers through project completion.

**Functional Responsibilities:**

1. Plans and performs network engineering research, design development, and other assignments in conformance with network design, engineering and customer specifications.
2. Supervises team of Network Engineers through project completion.
3. Responsible for major technical/engineering projects of higher complexity and importance than those normally assigned to lower level engineers.
4. Coordinates the activities of Network Engineers and Network Technicians assigned to specific network engineering projects.
5. May perform other duties as assigned.

**Minimum Education:** Bachelor's Degree or equivalent and 6 years of general experience. Six (6) years of general experience is considered equivalent to a Bachelor's Degree. With a Master's Degree, four (4) years of general experience is required. With a PhD, 2 year of general experience is required.
• **Commercial Job Title: Systems Analyst**

**Minimum/General Experience:** Under general supervision, performs systems analysis of computer and communications/network systems. Performs systems installation of computer operating systems, network, and applications software, and computer/network hardware. Provides hotline support to customers. Has ability to adapt to new situations and environments. Possesses keen troubleshooting skills to assist Sr. Systems Analysts.

**Functional Responsibilities:**

1. Performs systems analysis of computer and networking systems.
2. Supports a Sr. Systems Analyst, as required.
3. Provides overall integration of all systems peripherals so that they operate correctly within a predefined environment.
4. Provides hotline support to customers.
5. Develops technical documentation detailing the installation procedures.
6. May perform other duties, as assigned.

**Minimum Education:** Bachelor's Degree or equivalent and 5 years of general experience. Six (6) years of general experience is considered equivalent to a Bachelor's Degree. With a Master's Degree, three (3) years of general experience is acceptable. With a PhD, 1 year of general experience is required.

• **Commercial Job Title: Network Technician**

**Minimum/General Experience:** Works under supervision to performs a variety of network engineering tasks which are broad in nature and are concerned with the design and implementation of integrated networks, including personnel, hardware, software and support facilities and/or equipment. Works under the supervision of a Sr. Network Engineer or Network Engineer.

**Functional Responsibilities:**

1. Supports the planning and performance of network engineering research, design development, and other assignments in conformance with network design, engineering, and customer specifications.
2. Supports the technical/engineering part of a networking project assigned to higher level engineers.
3. Works under the supervision of a Sr. Network Engineer or Network Engineer.
4. May perform other duties as assigned.

**Minimum Education:** Bachelor's Degree or equivalent, or High School Diploma and 5 years of general experience. Six (6) years of general experience is considered equivalent to a Bachelor's Degree. There is no experience substitution for a High School Diploma, however a G.E.D. or other degree equivalency program is acceptable.

• **Commercial Job Title: Technician**

**Minimum/General Experience:** Conducts sites surveys; assesses and documents current site configuration and user requirements and installs new configurations.

**Functional Responsibilities:**

Designs and optimize network topologies. Analyzes existing requirements and prepares specifications for hardware/software acquisitions. Prepares engineering plans and site installation Technical Design Packages. Develops hardware/software installation schedules. Prepares drawings documenting configuration changes at each site. Prepares site installation and test reports. Configures systems,
communications devices, and peripheral equipment. Installs network hardware/software. Trains site personnel in proper use of hardware/software. Builds specialized interconnecting cables.

**Minimum Education:** High School Diploma or equivalent and 2 years of general experience. There is no experience substitution for a High School Diploma, however a G.E.D., other degree equivalency program, or a technical trade school certificate is acceptable. With a Bachelor's degree no experience is required.

- **Commercial Job Title:** Sr. Systems Analyst

**Minimum/General Experience:** Acts as a lead in performing systems analysis of computer and communications/networks systems. Oversees the overall installation of computer operating systems, network, and application software. Has ability to adapt to new situations and environments. Possesses keen troubleshooting skills to assist other Sr. Systems Analysts and Program Managers.

**Functional Responsibilities:**

1. Performs systems analysis of computer and networking systems.
2. Supports other Sr. Systems Analysts and Program Managers, as required.
3. Oversees the overall integration of all systems peripherals so that they can operate correctly within a predefined environment.
4. Oversees hotline support to customers.
5. Analyzes and develops technical documentation detailing the installation procedures.
6. May perform other duties, as assigned.

**Minimum Education:** Bachelor's Degree or equivalent and 8 years of general experience. Six (6) years of general experience is considered equivalent to a Bachelor's Degree. With a Master's Degree, six (6) years of general experience is acceptable. With a PhD, 4 years of general experience is required.

- **Commercial Job Title:** Programmer Analyst

**Minimum/General Experience:** Works under supervision to support the activities of a Sr. Programmer Analyst. Supports the maintenance and operating efficiency of a major subsystem, such as the teleprocessing network, database management systems, etc.

**Functional Responsibilities:**

1. Support the continual assessment of the performance of appropriate software systems to identify and correct problems which impact operation efficiency and work quality.
2. Analyzes performance indicators such as system's response time and number of programs being processed to ensure operational efficiency.
3. Designs, codes, installs, and maintains appropriate systems software program.
4. Supports the identification, evaluation, customizing and implementation of vendor-supplied software packages.
5. Supports special system regenerations where applicable to reflect changes in peripheral configuration.
6. Ensures the maintenance of adequate software systems documentation.
7. Trains users in applications programming and other user personnel in the use of systems software and related hardware.

**Minimum Education:** Bachelor's Degree or equivalent and 2 years of general experience. Six (6) years of general experience is considered equivalent to a Bachelor's Degree. With a Master's Degree, no experience is required.
**Commercial Job Title:** Network Engineer

**Minimum/General Experience:** Under supervision performs a variety of network engineering tasks which are broad in nature and are concerned with the design and implementation of integrated networks, including personnel, hardware, software and support facilities and/or equipment. Performs with some latitude for actions and decisions that have not been reviewed.

**Functional Responsibilities:**

1. Plans and performs network engineering research, design development, and other assignments in conformance with network design, engineering and customer specifications.
2. Responsible for the technical/engineering part of a major project or a project of lesser complexity and importance than those normally assigned to a higher level engineer.
3. Coordinates the activities of Network Technicians assigned to specific network engineering projects.
4. May perform other duties as assigned.

**Minimum Education:** Bachelor's Degree or equivalent and 3 years of general experience. Six (6) years of general experience is considered equivalent to a Bachelor's Degree. With a Master's Degree, one (1) year of general experience is required. With a PhD, no experience is required.

**Commercial Job Title:** Wiring & Cabling Specialist

**Minimum/General Experience:** Under supervision performs a variety of network engineering tasks which are broad in nature and are concerned with the design and implementation of integrated networks, including personnel, hardware, software and support facilities and/or equipment. Performs with some latitude for actions and decisions that have not been reviewed.

**Functional Responsibilities:**

1. Demonstrating extensive knowledge of Cat 5 and Fiber Optics standards.
2. Operating test equipment and heavy machinery for cable installation.
3. Working with Fiber Optic Hot Melts, T/1 lines and 56K.
4. Designing, installing and maintaining commercial communications
5. Analyzing all wiring closets on a regular basis to keep the networks as enhanced as possible
6. Maintaining databases for network configurations
7. Designing networks and overseeing installations
8. Installing wiring for networks
9. Managing all scheduling of consultants

**Minimum Education:** Bachelor's Degree or equivalent and 3 years of general experience. Six (6) years of general experience is considered equivalent to a Bachelor's Degree. With a Master's Degree, one (1) year of general experience is required. With a PhD, no experience is required.

**Commercial Job Title:** Senior Network Engineer

**Minimum/General Experience:** The Senior Network Engineer is experienced in managing and supporting LANs and WANs. He has extensive experience in network configuration, Internet connectivity and systems migration. This individual is responsible for the design and implementation of disaster and recovery procedures; ensuring proper data integrity is maintained. Individual must also have a minimum of
5 years experience in the engineering, architecture, implementation, and administration of Windows NT 4.0 networks and Microsoft BackOffice Suite. He must be an expert with engineering and maintaining Microsoft Exchange Server 5.5 and SMS 2.0

Functional Responsibilities:

1. Overseeing the configuration of each network servers, server components, network protocols, applications and managing network resources.
2. Supervises the design, planning, and management of the network infrastructure
3. Working with vendors, application developers, and other technology groups to resolve problems.
4. Preparing and simulating the disaster recovery action plan.
5. Ensuring the implementation of plans and projects in a timely and efficient way

Minimum Education: Bachelor's Degree or equivalent and 5 years of general experience. Six (6) years of general experience is considered equivalent to a Bachelor's Degree. With a Master's Degree, one (1) year of general experience.

b. Pricing for all IT/EC Services shall be in accordance with the Contractor’s customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices. Government rates are as follows:

- **Commercial Job Title: AV Project Manager**

Minimum/General Experience: Manage and turnover a system of uncompromising quality that exceeds all written specification and customer expectation. Coordinate between designer, client, and associated trades. Maintain project schedule in accordance with the project's plan. Work very closely with the in shop supervising technician in laying out the cable forms and equipment location to insure optimum performance as if they were in the field. Minimum four years of experience.

Minimum Education: Bachelor's Degree or equivalent industry experience, in electrical/mechanical engineering, or architecture/construction.

- **Commercial Job Title: AV Senior Designer**

Minimum/General Experience: Coordinates with architect, designer, client, and associated consultants to arrive at detailed decisions regarding the project. Properly initiates projects (establishes scope of work, drawing schedules, files, and establishes a design team). Fluent in AutoCad or other industry designing tools. Minimum four years of experience.

Minimum Education: Bachelor's Degree or equivalent industry experience, in electrical/mechanical engineering, or architecture/construction.

- **Commercial Job Title: AV Technician I**

Minimum/General Experience: The purpose of an Audiovisual / IT is to provide job skill set necessary to handle all facets of project/contract installation under the direction of the Project Manager. Also an AV Technician must be able to maintain the shop, product and tool inventory. 0-2 Years experience as a technician in the Audio Visual industry.

Minimum Education: REQUIRED KNOWLEDGE: Excellent understanding of Company operations. Strong understanding of audio, video, and IT principles, procedures, and standards. Thorough knowledge of current requirements and regulations. SKILLS/ABILITIES: Well organized with strong planning and project management skills. Attention to detail. Quality orientation. Able to build, install, and test, multiple
projects. Excellent communication skills. Strong problem solving abilities. Strong PC computing skills, including MS Office and Excel software.

- **Commercial Job Title: AV Technician II**

**Minimum/General Experience:** The purpose of an Audiovisual / IT is to provide job skill set necessary to handle all facets of project/contract installation under the direction of the Project Manager. Also an AV / IT Technician must be able to maintain the shop, product and tool inventory. 2-4 Years experience as a technician in the Audio Visual industry.

**Minimum Education:** REQUIRED KNOWLEDGE: Excellent understanding of Company operations. Strong understanding of audio, video, and IT principles, procedures, and standards. Thorough knowledge of current requirements and regulations. SKILLS/ABILITIES: Well organized with strong planning and project management skills. Attention to detail. Quality orientation. Able to build, install, and test, multiple projects. Excellent communication skills. Strong problem solving abilities. Strong PC computing skills, including MS Office and Excel software.

- **Commercial Job Title: AV Systems Analysis**

**Minimum/General Experience:** Systems analysis for computer-based Audio Visual systems. Includes research, design, engineering, and integration to accomplish upgrades of existing systems. Determine upgrade path for existing Audio Visual systems that are currently non-computerized. Minimum four years of experience.

**Minimum Education:** Bachelor's Degree or equivalent industry experience.

- **Commercial Job Title: Operator I**

**Minimum/General Experience:** Setup and operate AV presentation to support classroom with PPT or other MS Office applications. Setup and operate AV equipment in seminar, lecture hall, or small auditorium. Setup and operate video camera, audio mixer, wired and wireless microphone in unequipped classroom to accomplish documentation of lecture or presentations. Operate basic AMX and Extron AV control systems in classrooms and lecture halls. 0-2 Years experience as an audio visual systems operator.

**Minimum Education:** Associates’ degree or equivalent industry experience.

- **Commercial Job Title: Operator II**

**Minimum/General Experience:** Edit multimedia elements on Apple and PC computers to prepare PPT presentations using Adobe Photoshop, Final Cut Pro, and Roxio Toast software. Prepare multimedia elements (motion and still) for websites and streaming video using Final Cut Studio and Adobe CS2. Download and edit digital photographs on Apple and PC computers to prepare CDR discs for client review and printing using Adobe Photoshop software. 2-4 Years experience as an audio visual systems operator.

**Minimum Education:** Bachelor’s degree or equivalent industry experience.

- **Commercial Job Title: Operator III**

**Minimum/General Experience:** Setup and operate bridged VTC systems and have general knowledge of DOD VTC infrastructure. Setup and operate multi-camera video systems and direct event documentation. Knowledge of CATV and Fiber systems to troubleshoot the NDU CATV system. Experience with Apple
G5 computers and Final Cut Studio software, DVD Studio Pro, Motion, and Color software to create DVD presentations with title page, buttons, and linked chapters. 5 or more years experience as an audio visual systems operator.

**Minimum Education:** Bachelor's Degree or equivalent industry experience, in electrical /mechanical engineering, or architecture/construction.

- **Commercial Job Title:** Equipment Repair

**Minimum/General Experience:** Labor- Equipment Repair - AV and related computer equipment repair services for all AV equipment. This includes onsite repairs and also equipment that needs to be sent back to manufacturer for repairs.

**Minimum Education:** Bachelor’s degree or equivalent industry experience, in electrical /mechanical engineering, or architecture/construction. Minimum 4 years experience repairing audiovisual equipment and testing.

- **Commercial Job Title:** Preventive Maintenance

**Minimum/General Experience:** Audio Visual Preventive Maintenance Labor - Preventive maintenance and testing of installed Audio Visual equipment on quarterly basis.

**Minimum Education:** Bachelor’s degree or equivalent industry experience, in electrical /mechanical engineering, or architecture/construction. Minimum 4 years experience setting up audiovisual equipment and testing.

- **Commercial Job Title:** Control Programming

**Minimum/General Experience:** The ability to design and modify existing AMX/Creston control code and touch panel layouts. Minimum four years of experience.

**Minimum Education:** Bachelor’s degree or equivalent industry experience, in electrical /mechanical engineering, or architecture/construction.