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**GENERAL SERVICES ADMINISTRATION**  
Federal Supply Service



Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! a menu-driven database system. The INTERNET address for GSA Advantage! is: [www.GSAAdvantage.gov](http://www.GSAAdvantage.gov) .

# SCHEDULE 70, SIN 132-51 & SIN 132-32

## AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE AND SERVICES

### SIN 132-51 /132-51RC INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

- FPDS Code D301 IT Facility Operation and Maintenance
- FPDS Code D302 IT Systems Development Services
- FPDS Code D306 IT Systems Analysis Services
- FPDS Code D307 Automated Information Systems Design and Integration Services
- FPDS Code D308 Programming Services
- FPDS Code D310 IT Backup and Security Services
- FPDS Code D311 IT Data Conversion Services
- FPDS Code D313 Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services
- FPDS Code D316 IT Network Management Services
- FPDS Code D317 Creation/Retrieval of IT Related Automated News Services, Data Services, or Other Information Services (All other information services belong under Schedule 76)
- FPDS Code D399 Other Information Technology Services, Not Elsewhere Classified

### SIN 132-32 /132-32RC TERM SOFTWARE LICENSE (PROCUREMENT360)

- FSC/PSC Class 7030 ADP SOFTWARE
  - Ancillary Financial Systems Software • Application Software • Communications Software
  - Core Financial Mangement Software • Electronic Commerce (EC) Software • Large Scale Computers
  - Operating System Software • Special Physical, Visual, Speech, and Hearing Aid Software. Provide specific Information • Utility Software
- FSC/PSC Class J070 MAINT/REPAIR/REBUILD OF EQUIPMENT- ADP EQUIPMENT/SOFTWARE/ SUPPLIES EQUIPMENT/SOFTWARE/SUPPLIES/SUPPORT EQUIPMENT
  - Maintenance of Software

**Contract No.: GS-35F-0333X**

**B3 SOLUTIONS LLC**



## B3 SOLUTIONS LLC

901 N. Pitt Street, Suite 300  
Alexandria, VA 22314  
Phone: 571-384-1400  
Fax: 571-384-1438  
Website : <http://www.b3solutions.com>

**Business Size/Status: Small, Disadvantaged, Service-Disabled Veteran-Owned Business**

**Contract Number: GS-35F-0333X**

**Period Covered by Contract: 04/11/2016 – 04/10/2021**



**Note 1:** All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

**Note 2:** Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

**Note 3:** This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

**Note 4:** SIN 132-32 for Term Software License includes operating system software, application software, EDI translation and mapping software, enabled E-Mail message based products, Internet software, database management programs, and other software.

**Note 5:** Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that is included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user s self diagnostics.

**Note 6:** Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package.

**Note 7:** Software Maintenance as a product is billed at the time of purchase.

**Note 8:** Ordering activities may request from B3 the awarded End User License Agreements (EULAs) or Terms of Service (TOS) Agreements, which will assist the ordering activities with reviewing the terms and conditions and additional products and services and prices which, may be included.

**Note 9:** The word "Term" is defined in this Schedule as "a limited period of time".



U.S. General Services Administration



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**GENERAL SERVICES ADMINISTRATION  
FEDERAL ACQUISITION SERVICE**

**Pricelist current through Modification PS-0019 dated 4/11/16.**

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Acquisition Service's Home Page via the Internet at <http://www.fss.gsa.gov/>



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**3. LIABILITY FOR INJURY OR DAMAGE**

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

**4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279**

- Block 9: G. Order/Modification Under Federal Schedule **GS-35F-0333X**
- Block 16: Data Universal Numbering System (DUNS) Number – 13-502-7477
- Block 30: Type of Contractor - Small-Service Disabled Veteran Owned Business
- Block 31: Woman-Owned Small Business – \_\_\_\_\_
- Block 36: Contractor's Taxpayer Identification Number (TIN) - 311824878

- 4a. CAGE Code: 3HRC3
- 4b. Contractor has registered with the System for Award Management (SAM) system.

**5. FOB DESTINATION**

**6. DELIVERY SCHEDULE**

- a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-51/132-51RC	To be negotiated with ordering agency
132-32/132-32RC	To be negotiated with ordering agency

SPECIAL ITEM NUMBER	EXPEDITED DELIVERY TIME (Days ARO)
132-51/132-51RC	To be negotiated with ordering agency
132-32/132-32RC	To be negotiated with ordering agency

SPECIAL ITEM NUMBER	OVERNIGHT & 2-DAY DELIVERY TIME (Days ARO)
132-51/132-51RC	To be negotiated with ordering agency
132-32/132-32RC	To be negotiated with ordering agency

- b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

**7. DISCOUNTS**

Prices shown are NET Prices; Basic Discounts have been deducted.



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- a. Prompt Payment: 1% - 15 days, Net 30 days from receipt of invoice or date of acceptance, whichever is later.
- b. Quantity: None
- c. Dollar Volume: None
- d. Government Educational Institutions: Offered the same discounts as all other Government customers
- e. Other: None

**8. TRADE AGREEMENTS ACT AS OF MARCH 2009, as amended**

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act as of March 2009, as amended.

**9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING**

Not Applicable

**10. SMALL REQUIREMENTS**

The minimum dollar value of orders to be issued is \$ 500.00.

**11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)**

- a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:  
 Special Item No. 132-51 / 132-51RC - Information Technology Professional Services  
 Special Item No. 132-32 / 132-32RC - Term Software License (Procurement360)

**12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS**

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

**13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS:**

ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

**13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):** Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

**13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):** Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

#### **14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003)**

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub. L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes



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can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

- (k) **Overtime:** For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

**15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES:** Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4)

## **16. GSA ADVANTAGE!**

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

## **17. PURCHASE OF OPEN MARKET ITEMS**

**NOTE:** Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

## **18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS**

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

The above is not intended to encompass items not currently covered by the GSA Schedule contract.

## 19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

N/A

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

## 20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

## 21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

## 22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act apply.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-51/132-51RC.

## 23. SECTION 508 COMPLIANCE

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following: per the individual contract.

The EIT standard can be found at: [www.Section508.gov/](http://www.Section508.gov/).

## 24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and



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(b) The following statement:

This order is placed under written authorization from \_\_\_\_\_ dated \_\_\_\_\_. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

**25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)**

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

(1) For such period as the laws of the State in which this contract is to be performed prescribe; or

(2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

**26. SOFTWARE INTEROPERABILITY.**

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

**27. ADVANCE PAYMENTS**

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)  
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51) & TERM SOFTWARE LICENSE  
(SPECIAL ITEM NUMBER 132-32)**

**1. SCOPE**

- a. The prices, terms and conditions stated under Special Item Number 132-51/132-51RC Information Technology Professional Services and Special Item Number 132-32/132-32RC Term Software License apply to IT Services or Software Support within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services or software support at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

**2. PERFORMANCE INCENTIVES**

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

**3. ORDER**

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

**4. PERFORMANCE OF SERVICES**

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services or Term Software License support must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.



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## **5. STOP-WORK ORDER (FAR 52.242-15)(AUG 1989)**

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

## **6. INSPECTION OF SERVICES**

The Inspection of Services—Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection—Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

## **7. RESPONSIBILITIES OF THE CONTRACTOR**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

## **8. RESPONSIBILITIES OF THE ORDERING ACTIVITY**

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services or Term Software License support.

## **9. INDEPENDENT CONTRACTOR**

All IT Services or Term Software license support performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

## 10. ORGANIZATIONAL CONFLICTS OF INTEREST

### a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

## 11. INVOICES

The Contractor, upon completion of the work ordered or completion of the software installation, shall submit invoices for IT services or support. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

## 12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service or software support rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to labor-hour orders placed under this contract. 52.216-31 (Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

- (a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by —
  - (1) The offeror;
  - (2) Subcontractors; and/or
  - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

## 13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.



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#### **14. INCIDENTAL SUPPORT COSTS**

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

#### **15. APPROVAL OF SUBCONTRACTS**

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

#### **16. DESCRIPTION OF IT SERVICES AND PRICING**

- a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 132-51. IT Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.
- b. Pricing for all IT Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices.

Please refer to the information provided on page #15.

#### **17. DESCRIPTION OF IT TERM SOFTWARE LICENSE SUPPORT**

- a. The Contractor shall provide a description of each type of IT Software Support offered under Special Item Numbers 132-32. IT Software Support should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing fixed rates inclusive of labor support, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.
- b. Pricing for all IT Software Support shall be in accordance with the Contractor's customary commercial practices; e.g., fixed prices.





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BPA NUMBER TBD

(CUSTOMER NAME)  
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) GS-35F-0333X, Blanket Purchase Agreements, B3 Solutions LLC agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
<u>N/A</u>	<u>N/A</u>
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
<u>N/A</u>	<u>N/A</u>
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be to be determined.

(4) This BPA does not obligate any funds.

(5) This BPA expires on to be determined or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
<u>TBD</u>	<u>TBD</u>
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.



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- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

## BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers’ needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.

**GSA LABOR CATEGORY DESCRIPTIONS**

<b>Labor Category</b>	<b>Education and Experience</b>	<b>Description</b>
<b>Program Manager</b>	BA/Advanced Degree - Minimum 15 years relevant experience	Serves as the contractor's contract manager and shall be the contractor's authorized point of contact with the government Contracting Officer (CO), the Contracting Officer's Representative (COR), government management personnel, and customer agency representatives. Responsible for formulating and enforcing work standards, assigning contractor schedules, reviewing work discrepancies, supervising contractor personnel, and communicating policies, purposes, and goals of the organization to subordinates. Responsible for the overall contract performance and does not serve in any other capacity. Provides business, technical, and personnel management across multiple projects, such as Engineering studies, computer applications and systems development.
<b>Task Leader</b>	BA/ Advanced Degree - Minimum 10 years relevant experience	Serves as Project Manager for a large, complex task order or a group of task orders affecting the same common/standard/migration system. Responsible for supporting the Program manager in the overall management of the specific task order(s) and insuring that the technical solutions and schedules in the task order are implemented in a timely manner. Performs enterprise wide horizontal integration planning and interfaces to other functional systems. Directs completion of tasks within estimated time frames and budget constraints. Schedules and assigns duties to subordinates and subcontractors and ensures assignments are completed as directed. Enforces work standards and reviews/resolves work discrepancies to ensure compliance with contract requirements.
<b>Subject Matter Expert</b>	BA plus Advanced Degree required - Minimum 10 year's relevant experience.	Provides expert support, analysis and research into complex problems, and processes relating to the subject matter. Serves as technical expert providing technical direction, interpretation and alternatives. Thinks independently and demonstrates high-quality written and oral communications skills.
<b>Sr. Computer Program Analyst</b>	BA plus Technical training required -Minimum 8-15 years relevant experience in information systems design and programming..	Provides functional expertise in full life cycle information systems development. Provides functional knowledge of one or more programming languages, possesses broad knowledge of concepts practices and procedures. Designs and develops documentation of data requirements. Provides methodologies for evaluating moderately complex tasks. Provides general programming support to implement corrections or enhancements to application software, and as required, to implement changes or enhancements to the system.

<b>Computer Program Analyst</b>	BA plus Technical training required -Minimum 7 -10 year's relevant experience in information systems design and programming.	Ability to design detailed programs, flowcharts, and instructions for programs, develop general run diagrams, and process flowcharts. Provides support in database administration functions as well as implement changes, corrections, or enhancements to forms, menus and reports.
<b>Jr. Computer Program Analyst</b>	BA - Minimum 5-8 years relevant experience in computer programming.	Supports the process improvement effort of an organization by providing specific technical expertise in area of computer applications as required by the process owner, team leader or team members.
<b>Sr. Systems Analyst</b>	BA plus professional certification or years of experience equivalent (3 yrs.). Minimum 8-10 years of relevant experience supporting complex application problems involving all phases of systems analysis.	Provides technical and administrative direction for personnel performing software development tasks, including the review of work products for correctness, adherence to the design concept and to user standards and for progress in accordance with schedules. Coordinates with Program Manager to ensure problem solutions and user satisfaction.
<b>Systems Analyst</b>	BA or equivalent experience - Minimum 5-8 years of relevant experience in information systems design and management.	Analyzes and develops computer software processing a wide range of capabilities, including numerous engineering, business, and records management duties. Develops plans for ADP systems from project inception to conclusion. Analyzes the problem and the information to be processed. Defines the problem, and develops system requirements and program specifications from which programmers prepare detailed flowcharts, programs, and tests. Develops system alternative solutions in conjunction with functional users.
<b>Jr. Systems Analyst</b>	BA or equivalent - Minimum 3-5 years of relevant computer experience in technical assignments.	Develops requirements for information systems from a project's inception to conclusion. Develops required specifications for simple to moderately complex systems. Assists Senior Computer Systems Analyst in preparing input and test data for the processed system.
<b>Computer Specialist</b>	BA or equivalent - Minimum 5-8 years of relevant experience in systems analysis, systems and application programming or equipment analysis.	Ability to determine costs for converting computer systems from one language or machine to another by utilizing compilers, simulators, emulators, and/or language translators and recommend better utilization of operating systems capabilities to improve system efficiency. Ability to develop, manage, maintain, and evaluate state of the art computer hardware, software, and software development tools, evaluate their ability to support specific requirements and interface with other equipment and systems. Determines potential and actual bottlenecks, propose recommendations for their elimination, and make recommendations for system improvements that will result in optimal hardware and software usage.

<b>Client/Server Apps Developer</b>	Bachelor's Degree plus professional certifications -Minimum 10- 15 years of relevant experience in at least two of the following disciplines: systems analysis, systems and applications programming, or equipment analysis.	Design and develop client server applications. knowledge of SUN Solaris, HP/UX, AIX, UNIX, Windows NT/95, or OS/2.
<b>Senior Systems Engineer</b>	Bachelor's Degree plus professional certifications -Minimum 8-10 years of relevant experience in information systems design, maintenance, and management.	Performs high-level systems analysis, evaluation, design, integration, documentation, and implementation of very complex application that require a thorough knowledge of administrative, and technical skills. Directs and participates in all phases of system development with emphasis on planning, analysis, evaluation, integration, testing and acceptance phases (IV&V and DT&E). Applies higher-level business or technical principles and methods to very difficult technical problems to arrive at automated engineering solution. Designs and prepares technical reports and related documentation, and makes charts and graphs to record results. Prepare and deliver presentations and briefings as required by the Task Order. May be required to serve as Task Leader. Responsible for ensuring the quality and services delivered for particular task(s) for which this skill is performing the Task Leader position.
<b>Systems Engineer</b>	BA or equivalent - Minimum 5-8 years of relevant experience in information systems design, maintenance, and management.	Under general supervision, performs high-level systems analysis, evaluation, design, integration, documentation, and implementation of very complex application that require a thorough knowledge of administrative and technical skills. Directs and participates in all phases of system development with emphasis on planning, analysis, evaluation, integration, testing and acceptance phases (IV&V and DT&E). Applies higher-level business or technical principles and methods to very difficult technical problems to arrive at automated engineering solution.
<b>Jr. Systems Engineer</b>	BA or equivalent - Minimum 3-5 years of relevant experience in information systems, design, maintenance, and management.	Under direct supervision assists in performing systems analysis, evaluation, design, integration, documentation, and implementation of applications that require comprehensive knowledge and technical skills.

<b>Database Programmer</b>	BA plus Advanced Degree or professional certification required - Minimum 10 years of relevant experience in the development and maintenance of database systems, database management systems, system design and analysis, operating systems software, and data manipulation languages.	Supports the integration of enterprise applications and is responsible for all technical aspects of application implementation. Possesses and applies comprehensive application knowledge to provide technical and system design guidance to application development technical team. Uses this knowledge to direct the interface of application code, relational databases, and computer hardware systems. Develops interfaces for data capture and table population, application code development, screen views and other required technical design and development requirements.
<b>Database Manager</b>	BA or equivalent - Minimum 8-10 years of relevant experience in the development and maintenance of database systems, database management systems, system design and analysis, operating systems software, and data manipulation languages.	Manages the development of database projects to include planning and budgeting staff, and data resources. Supports application developers in planning preparation, load analysis, back-up, and recovery of data. Monitors performance and evaluates areas to improve efficiency. Directs systems analyses and feasibility studies. Assist customer in planning and coordinating acquisition and implementation of systems. Analyzes proposed and existing system used in processing applications in terms of data c communications and database management/structure, requirements, and costs.
<b>Database Management Specialist</b>	BA or equivalent - Minimum 6-10 years of relevant experience in the development and maintenance of database systems, system design and analysis, operating systems software, and data manipulation languages.	Provides highly technical expertise and support in the use of DBMS. Evaluates and recommends available DMBS products to support validated user requirements. Defines file organization, indexing methods, and security procedures for specific user applications. Develops, implements, and maintains database back-up and recovery procedures for the processing environments and ensures that data integrity, security, and recoverability are built into the DBMS applications. Performs logical and physical database design. Performs data analysis, database design, development activities, and implementation, as required, for databases and database conversions. Performs database restructuring activities.
<b>Database Administrator</b>	BA or equivalent - Minimum 3-8 years of relevant experience in the development and maintenance of database systems, system design and analysis, operating systems software, and data manipulation languages.	Supports the integration of certain enterprise applications and is responsible for technical aspects of application implementation. Possesses and applies comprehensive application knowledge to provide technical design support to the development technical team. Uses this knowledge to accomplish the interface of application code, relational databases, and computer hardware systems. Develops interfaces for data capture and table population, application code development, screen views, and other required technical design and development requirements.
<b>Jr. Database Administrator</b>	BA or equivalent years of experience -Minimum 3-5 years of relevant	Supports the integration of certain enterprise applications and is responsible for technical aspects of application implementation. Possesses and applies

	experience in the development and maintenance of database systems, system design and analysis, operating systems software, and data manipulation languages.	comprehensive application knowledge to provide technical design support to the development technical team. Uses this knowledge to accomplish the interface of application code, relational databases, and computer hardware systems. Develops interfaces for data capture and table population, application code development, screen views, and other required technical design and development requirements.
<b>Sr. Network Engineer</b>	Bachelor's Degree plus Advanced Degree or professional certification required. Minimum 10 years of relevant experience in telecommunications design and management experience, particularly on complex applications involving all phases of telecommunications network design, implementation, and analysis.	Provides technical and administrative direction for personnel responsible for telecommunications, network design, implementation, operations tasks, including the review of work products for correctness, adherence to the design concept, and to user standards for progress in accordance with schedules. Makes recommendations, if needed, for approval of major network installations. Prepares milestones status reports and deliverables/presentations on the network progress to colleagues, subordinates, and end user representatives.
<b>Network Engineer</b>	BA or equivalent years of experience. Minimum 5-8 years of relevant experience in telecommunications network design and management.	Analyzes and develops telecommunications networks supporting a wide range of capabilities, including voice, data, video, and/or wireless services. Develops, designs and plans for installation and maintenance of telecommunications systems from project inception to conclusion. Analyzes the problem and the characteristics of the information to be transported. Defines the problem, and develops systems requirements and network specifications. Develops, in conjunction with functional users, alternative solutions and back-up plans.
<b>Jr. Network Engineer</b>	BA or equivalent years of experience. Minimum 3-5 years of relevant experience in telecommunications network design and management.	Supports network installations on site surveys. Assesses and documents current site network configurations. Assists with the preparation of engineering plans and site installation technical design packages. Assists with the drawings documenting configuration changes at each site, and assists with site installations and test reports. Assists with post installation operations and maintenance support.
<b>Sr. Web Developer</b>	BA Degree plus Advanced Degree or professional certification required. Minimum 10 years relevant experience.	Leads web development teams, designs, and develops WEB sites and pages using HTML, JAVA, and other Internet/Intranet based applications.
<b>Webb Developer</b>	BA Degree or equivalent years of experience. Minimum 8-10 years relevant experience.	Develop and designs WEB sites and pages using HTML, JAVA, and other Internet/Intranet based applications.

<b>Jr. Webb Developer</b>	BA or equivalent years of experience. Minimum 3-5 years relevant experience.	Assist with the develop and designs WEB sites and pages using HTML, JAVA, and other Internet/Intranet based applications.
<b>Help Desk Manager</b>	Bachelor's Degree plus Advanced Degree or professional certification required. Minimum 10 years relevant experience in the management of help desks in a multi-server environment.	Comprehensive knowledge of PC operating systems, networking and mail standards, and supervision of help desk employees. Provides daily supervision and direction to staff who are responsible for phone and in-person support to users in the areas of e-mail, directories, standard Windows desktop applications, and other network services. Manages personnel who serve as the first point of contact for troubleshooting hardware and software PC and printer problems.
<b>Help Desk Specialist</b>	BA or equivalent years of experience. Minimum 5-8 years relevant experience in supporting help desks in a multi-server environment.	Provides phone and in-person support to users in the areas of e-mail, directories, standard Windows desktop applications. Serves as the initial point of contact for troubleshooting network applications, hardware/software PC and printer problems.
<b>Sr. Quality Assurance Manager</b>	BA or equivalent years of experience. Minimum 10-15 years of relevant experience.	Establishes and maintains a process for evaluating software and associated documentation. Determines the resources required for quality control. Maintains the level of quality throughout the software life cycle. Conducts formal and informal reviews at pre-determined points throughout the development life cycle. Provides daily supervision and direction to support staff.
<b>Quality Assurance Specialist</b>	BA or equivalent years of experience. Minimum 5-10 years of relevant experience.	Assists with technical and administrative direction for personnel performing software development tasks, including the review of work products for correctness, adherence to the design concept and to user standards, review of program documentation to assure government standards/requirements are adhered to, and progress in accordance with schedules. Coordinates with the Project Manager in support of problem solution and user satisfaction. Makes recommendations, if needed, for approval of major systems installations. Prepares milestone status reports and deliveries/ presentations on the system concept to colleagues, subordinates, and end user representatives.
<b>Cost Control Analyst</b>	BA or equivalent years of experience. Minimum 2-5 years of relevant experience.	Ability to prepare and track project schedules, initiate and develop project plans, prepare critical path and dependency analysis, provide resource allocation scenarios, provide baseline management, prepare status monitoring, and perform related project management activities.
<b>Senior Technical Writer</b>	BA or equivalent years of experience. Minimum 5-10 years of relevant experience.	Prepares, disseminates, and provides for the orderly safeguard of technical documents. Proficiency in writing technical documents. Provides support in area of technical editing by reviewing the grammar, writing styles, and syntax of quality materials and technical reports. Provides support by assisting in rewrites of quality materials and technical reports.

<b>Technical Writer</b>	BA or equivalent years of experience. Minimum 2-5 years of relevant experience.	Proficiency in writing technical documents. Provides support in area of technical editing by reviewing the grammar, writing styles, and syntax of quality materials and technical reports. Provides support by assisting in rewrites of quality materials and technical reports.
<b>Administrative Support II</b>	H.S. diploma. Minimum 8-10 years relevant experience.	Develops, writes, and edits material for reports, manuals, briefs, proposals, instruction books, catalogs, and related technical and/or administrative publications concerned with work methods and procedures, and installation, operations and enhancements of equipment. Organizes materials and completes writing assignments with regard to order, clarity, conciseness, style, and terminology.
<b>Administrative Support I</b>	H.S. diploma. Minimum 2-7 years relevant experience.	Develops, writes and edits material for reports, manuals, briefs, proposals, instruction books, catalogs, and related technical and/or administrative publications concerned with work methods and procedures, and installation, operations and enhancements of equipment. Organizes materials and completes writing assignments with regard to order, clarity, conciseness, style, and terminology.

**B3 SOLUTIONS' GSA LABOR RATES – SIN 132-51/132-51RC**

	<b>Labor Category Name</b>	<b>Contractor Site Rate</b>	<b>Government Site Rate</b>
1	Program Manager	\$200.28	\$200.28
2	Task Leader	\$145.84	\$145.84
3	Subject Matter Expert	\$128.05	\$116.67
4	Sr. Computer Program Analyst	\$124.93	\$113.96
5	Computer Program Analyst	\$116.43	\$106.20
6	Jr. Computer Program Analyst	\$99.63	\$90.89
7	Sr. Systems Analyst	\$110.31	\$100.63
8	Systems Analyst	\$99.63	\$90.89
9	Jr. Systems Analyst	\$89.51	\$81.65
10	Computer Specialist	\$96.68	\$88.19
11	Jr. Computer Specialist	\$86.60	\$79.00
12	Client/Server Apps Developer	\$114.59	\$104.53
13	Senior Systems Engineer	\$110.31	\$100.63
14	Systems Engineer	\$99.63	\$90.89
15	Jr. Systems Engineer	\$89.51	\$81.65
16	Database Programmer	\$125.99	\$114.93
17	Database Manager	\$117.11	\$106.82
18	Database Management Specialist	\$89.08	\$81.26
19	Database Administrator	\$77.35	\$70.56
20	Jr. Database Administrator	\$69.91	\$63.77
21	Sr. Network Engineer	\$112.03	\$102.19
22	Network Engineer	\$100.91	\$92.05
23	Jr. Network Engineer	\$89.89	\$81.99
24	Sr. Web Developer	\$102.61	\$93.60
25	Webb Developer	\$96.68	\$88.19
26	Jr. Webb Developer	\$86.60	\$79.00
27	Help Desk Manager	\$102.61	\$93.60
28	Help Desk Specialist	\$96.68	\$88.19
29	Sr. Quality Assurance Manager	\$117.11	\$106.82
30	Quality Assurance Specialist	\$89.08	\$81.26
31	Cost Control Analyst	\$48.78	\$44.50
32	Senior Technical Writer	\$75.49	\$68.86
33	Technical Writer	\$71.15	\$64.90
34	Administrative Support II	\$44.88	\$40.94
35	Administrative Support I	\$40.09	\$36.57

## GSA MFC Pricing Comparison - Users

SIN	Manufacturer	PRODUCT & GSA NAME	DESCRIPTION	2014 List Price	Unit of Issue	Most Favored Customer (MFC)	Proposed GSA Discount	GSA Price w/o IFF	GSA Price w/ IFF	GSA Volume Discounts (Price Per User at given volume)						Country of Origin	Warranty	
										1 - 5 Users	6 - 10 Users	11-25 Users	26-50 Users	51-100 Users	101-250 Users			501 + Users
132-32	Aligned Business Solutions, LLC	Procurement360	Procurement360 enhances visibility in to the federal acquisition process by automating the collection and delivery of procurement specific information such as Excel spreadsheets, RFIs (market assessments), previous RFPs, PowerPoint® presentations, Outlook® artifacts and other documents that relate to specific acquisition objectives. Everything associated with a particular procurement, including all relevant emails, calendar invites and stakeholder actions and approvals, can be tagged, searched and pulled together instantaneously into an electronic folder that presents users with all the specific information required.	\$50,000.00	Per User	All Commercial Customers	2%	\$49,000.00	\$49,370.28	\$1,225.00	\$1,078.00	\$931.00	\$833.00	\$735.00	\$612.50	\$514.50	US	Standard Commercial - 1 Year

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