



**AUTHORIZED FEDERAL SUPPLY SERVICE  
INFORMATION TECHNOLOGY SCHEDULE PRICELIST  
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY  
EQUIPMENT, SOFTWARE AND SERVICES**

**SIN 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES**

FPDS Code D301 IT Facility Operation and Maintenance  
FPDS Code D302 IT Systems Development Services  
FPDS Code D306 IT Systems Analysis Services  
FPDS Code D307 Automated Information Systems Design and Integration Services  
FPDS Code D308 Programming Services  
FPDS Code D310 IT Backup and Security Services  
FPDS Code D311 IT Data Conversion Services  
FPDS Code D313 Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services  
FPDS Code D316 IT Network Management Services  
FPDS Code D317 Creation/Retrieval of IT Related Automated News Services, Data Services, or Other Information Services  
FPDS Code D399 Other Information Technology Services, Not Elsewhere Classified

**Radiance Technologies, Inc.**  
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GSA Schedule Contract No: **GS-35F-0335L**  
Period Covered: March 1, 2001 through February 28, 2011  
General Services Administration  
Federal Supply Service

Pricelist current through Modification No. 8 dated 6 February 2009

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at [http://www.fss.gs\(a\)gov/](http://www.fss.gs(a)gov/)

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performed by the publisher or manufacturer of their authorized agents.



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**INFORMATION FOR ORDERING ACTIVITIES  
APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

**SPECIAL NOTICE TO AGENCIES: Small Business Participation**

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation, SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micro purchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage On-line shopping service ([www.fss.gs\(a\)gov](http://www.fss.gs(a)gov)). The catalogs/pricelists, GSA Advantage and the Federal Supply Service Home Page ([www.fss.gs\(a\)gov](http://www.fss.gs(a)gov)) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination. For orders exceeding the micro purchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

**1. Geographic Scope of Contract:**

The geographic scope of this contract is the 48 contiguous states and the District of Columbia

**2. Contractor's Ordering Address and Payment Information:**

All orders under this contract should be placed with the Radiance Technologies, Inc. Contracts Department at the address below:

**Radiance Technologies, Inc.  
ATTN: Contracts Department  
350 Wynn Drive  
Huntsville, Alabama 35805**

Radiance will accept all credit card purchases for oral and written delivery orders. Credit cards will be acceptable for payments below and above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on invoices.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

**Phone:** (256) 489-8966 (direct dial to the Contracts Department), or  
(256) 704-3400 (main switchboard)

**Fax:** (256) 489-8201

**Email:** [vbalch@radiancetechnology.com](mailto:vbalch@radiancetechnology.com)

The payment address for all orders under this schedule as well as payment remittance should be delivered to:

**Radiance Technologies, Inc.  
ATTN: Accounts Receivable  
350 Wynn Drive  
Huntsville, Alabama 35805**

**3. Liability for Injury or Damage**

Radiance shall not be liable for any injury to Government personnel or damage to Government property arising from the use of equipment maintained by Radiance, unless such injury or damage is due to the fault or negligence of Radiance.

**4. Statistical Data for Government Ordering Office Completion of Standard Form 279:**

Block 9: G. Order/Modification under Federal Schedule GS-35F-0335L  
Block 16: Data Universal Numbering Systems (DUNS) Number: 031994218  
Block 30: Type of Contractor – C. Large Business  
Block 31: Woman-Owned Small Business – No  
Block 36: Contractor’s Taxpayer Identification Number: 63-12044084

**4(a)** CAGE Code: 1H1J5

**4(b)** Radiance Technologies, Inc. has registered with the Central Contractor Registration Database.

**5. FOB:** Destination

**6. Delivery Schedule**

(a) **TIME OF DELIVERY:** Radiance shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

<u>SPECIAL ITEM NUMBER</u>	<u>DELIVERY TIME (Days ARO)</u>
132-51	As Agreed upon between contractor and the ordering activity

(b) **URGENT REQUIREMENTS:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact Radiance for the purpose of obtaining accelerated delivery. Radiance shall reply to the inquiry within three (3) workdays after receipt. (Telephonic replies shall be confirmed by Radiance in writing.) If Radiance offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

**7. Discounts: Prices shown are NET Prices. Basic Discounts have been deducted.**

- (a) Prompt Payment: No discount offered.
- (b) Quantity – No discount offered.
- (c) Dollar Volume – Discounts may apply on labor for orders over the “maximum order” value. Please contact Radiance to determine if discounts may apply.
- (d) Government Educational Institutions – GEIs are offered the same discount as all other Government customers.
- (e) Other – Discounts may be applicable for work performed at the customer site. Please contact Radiance to determine if this discount may apply.

**8. Trade Agreements Act of 1979, as amended:**

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

**9. Statement containing Availability of Export Packing - Not Applicable**

**10. Small Requirements: The minimum dollar value of orders to be issued is \$100.00.**

**11. Maximum Order (All dollar amounts are exclusive of any discount for prompt payment)**

The Maximum Order threshold value for Special Item Number (SIN) 132-51 – Information Technology (IT) Professional Services is \$500,000. Radiance may offer additional discounts for orders issued above the Maximum Order threshold.

**12. Use of Federal Supply Service Information Technology Schedule Contracts**

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

**13. Federal Information Technology/Telecommunication Standards**

REQUIREMENTS: Federal departments and agencies acquiring products from the Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries (FIPS) or Federal Telecommunication Standards (FED -STDS), which are cited by ordering activities, shall be responded to promptly by Radiance.

13.1 Federal Information Processing Standards Publications (FIPS PUBS): Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable “FIPS Publication.” Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal Use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Activities, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 4874650.

13.2 Federal Telecommunication Standards (FED-STDS): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED -STDS) should not be acquired unless a waiver has been granted in accordance with the applicable “FED-STD”. Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST) pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L’Enfant Plaza, Suite 8100, SW, Washington DC 20407. Telephone number (202) 619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone (301) 975-2833.

#### **14. Contractor Tasks/Special Requirements (C-FSS-370) (NOV 2001)**

(a) Security Clearances: Radiance may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.

(b) Travel: Radiance may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are government by Pu(b) L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.

(c) Certification, Licenses, and Accreditations: As a commercial practice, Radiance may be required to obtain/possess any variety of certifications, license and accreditations for specific FSC/Service code classifications offered. All costs associated with obtaining/possessing such certifications, licenses, and accreditations should be factored into the price offered under the Multiple Award Schedule program.

(d) Insurance: As a commercial practice, Radiance may be required to obtain/possess insurance coverage for specific FSC/Service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

(e) Personnel: Radiance may be required to provide key personnel, resumes or skill category descriptions in performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.

(f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, Radiance's participation in such order may be restricted in accordance with FAR Part 9.5.

(g) Documentation/Standards: Radiance may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.

(h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be specified or negotiated in the agency's order.

(i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials, or resources as necessary.

(j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on order placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

#### **15. Contract Administration for Ordering Activities**

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (1) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

#### **16. GSA Advantage!**

GSA Advantage is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser. The Internet address is [http://www.fss.gs\(a\)gov/](http://www.fss.gs(a)gov/).

#### **17. Purchase of Open Market Items**

NOTE: Open Market Items are also known as incidental items, non-contract items, non-Schedule items, and items not on a Federal Supply Schedule Contract.

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) – referred to as open market items – to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, only if –

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13,14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

#### **18. Contractor Commitments, Warranties, and Representations**

(a) For the purpose of this contract, commitments, warranties, and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by Radiance.

(b) The above is not intended to encompass items not currently covered by the GSA Schedule contract.

#### **19. Overseas Activities**

The terms and conditions of this contract shall apply to all orders for installation, maintenance, and repair of equipment in areas listed in the price list outside the 48 contiguous states and the District of Columbia, except as indicated below:

NONE

Upon request of Radiance, the ordering activity may provide Radiance with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to Radiance's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

#### **20. Blanket Purchase Agreements (BPAs)**

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

#### **21. Contractor Team Arrangements**

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and

Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

**22. Installation, De-installation, Reinstallation**

The Davis-Bacon Act (40 U.S.C. 276a-276a -7) provides that the contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public building or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration, or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act apply.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotation s is made for applicable construction classified installation, de-installation, and reinstallation services under SIN 132-8.

**23. Section 508 Compliance**

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following: Not Applicable

**24. Prime Contractor Ordering from Federal Supply Schedules**

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order:

- (a) A copy of the authorization from the ordering activity with whom Radiance has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule Contractor); and
- (b) The following Statement: This order is placed under written authorization from \_\_\_\_ dated \_\_\_\_\_. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule Contract, the latter will govern.

**25. Insurance – Work on a Government Installation (FAR 52.228-5)**

(a) Radiance shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, Radiance shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective –

- (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
- (2) Until 30 days after the insurer or Radiance gives written notice to the Contracting Officer, whichever period is longer.

(c) Radiance shall insert the substance of this clause, including this paragraph, in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. Radiance shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

**26. Software Interoperability**

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

**27. Advance Payments**

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324).

**B. TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)**

**1. SCOPE**

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services and Special Item Number 132-52 Electronic Commerce Services apply exclusively to IT/EC Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

**2. PERFORMANCE INCENTIVES**

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

**3. ORDER**

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

**4. PERFORMANCE OF SERVICES**

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT/EC Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

**5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)**

- a. The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
  - (1) Cancel the stop-work order; or

- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- b. If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
  - (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
  - (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- c. If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- d. If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

## **6. INSPECTION OF SERVICES**

The Inspection of Services–Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

## **7. RESPONSIBILITIES OF THE CONTRACTOR**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

## **8. RESPONSIBILITIES OF THE ORDERING ACTIVITY**

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT/EC Services.

## **9. INDEPENDENT CONTRACTOR**

All IT/EC Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

## **10. ORGANIZATIONAL CONFLICTS OF INTEREST**

### **a. Definitions.**

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

- b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to

individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

#### **11. INVOICES**

The Contractor, upon completion of the work ordered, shall submit invoices for IT/EC services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

#### **12. PAYMENTS**

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003)) applies to labor-hour orders placed under this contract.

#### **13. RESUMES**

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

#### **14. INCIDENTAL SUPPORT COSTS**

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

#### **15. APPROVAL OF SUBCONTRACTS**

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

#### **16. DESCRIPTION OF IT SERVICES & PRICING, SIN 132-51**

See Section D, Attachments 4 and 5 below for Labor Category Descriptions and Rates.

## C. OTHER INFORMATION

### USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

#### PREAMBLE

Radiance provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

#### COMMITMENT

Radiance is committed to the following:

- To actively seek and partner with small businesses.
- To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.
- To develop and promote company policy initiatives that demonstrates our support for awarding contracts and subcontracts to small business concerns.
- To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.
- To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.
- To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, et(c), to identify and increase small businesses with whom to partner.
- To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We are also committed to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact Victor D. Balch/Director of Contracts, (256) 489-8966 or via email at [vbalch@radiancetech.com](mailto:vbalch@radiancetech.com).

## D. ATTACHMENTS

See following pages for Attachments

**BEST VALUE  
BLANKET PURCHASE AGREEMENT  
FEDERAL SUPPLY SCHEDULE  
(Example)**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act, \_\_\_\_\_ (Ordering Activity) and Radiance Technologies, Inc.) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) GS-35F-0335L.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures:

\_\_\_\_\_  
Ordering Activity

\_\_\_\_\_  
Date

\_\_\_\_\_  
Radiance Technologies, Inc.

\_\_\_\_\_  
Date

BPA NUMBER \_\_\_\_\_

**Radiance Technologies, Inc.  
Blanket Purchase Agreement**

Pursuant to GSA Federal Supply Schedule Contract Number(s) GS-35F-0335L, Blanket Purchase Agreements, Radiance agrees to the following terms of a Blanket Purchase Agreement (BPA) with \_\_\_\_\_ (Ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

LABOR CATEGORY	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES/DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be \$\_\_\_\_\_.

(4) This BPA does not obligate any funds.

(5) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

DESTINATION	DELIVERY SCHEDULES/DATES
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), email, fax, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and Radiance's invoice, the provisions of this BPA will take precedence.

**GUIDELINES FOR USING  
“CONTRACTOR TEAM ARRANGEMENTS”**

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to an ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customer's needs, or
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer's requirement.
- Customers make a best value selection.

**Radiance Technologies Pricelist**  
**GSA Schedule 70, Professional Information Technology Services**  
**GSA Contract No. GS-35F-0335L**

Labor Category	Level	Minimum Education	Minimum Experience	CY09	CY10	CY11
<b>Subject Matter Expert</b>	0	Bachelor Degree	25/10	\$163.54	\$169.75	\$175.52
Sr. Principal Investigator	3	Bachelor Degree	35	\$224.47	\$233.45	\$242.79
Sr. Principal Investigator	2	Bachelor Degree	30	\$198.41	\$206.35	\$214.60
Sr. Principal Investigator	1	Bachelor Degree	25	\$147.40	\$153.00	\$158.20
Sr. Management/ Technical Staff	4	Bachelor Degree	28	\$266.35	\$277.00	\$288.08
		Advanced Degree	25			
Sr. Management/ Technical Staff	3	Bachelor Degree	22	\$182.76	\$190.07	\$197.67
		Advanced Degree	19			
Sr. Management/ Technical Staff	2	Bachelor Degree	18	\$167.64	\$174.35	\$181.32
		Advanced Degree	15			
Sr. Management/ Technical Staff	1	Bachelor Degree	17	\$116.70	\$121.13	\$125.25
		Advanced Degree	12			
Project Leader	0	Bachelor Degree	12	\$92.13	\$95.63	\$98.88
		Advanced Degree	10			
Sr. Engineer/ Scientist	0	Bachelor Degree	12	\$73.71	\$76.51	\$79.11
		Advanced Degree	10			
Engineer/Scientist	0	Bachelor Degree	0	\$55.28	\$57.38	\$59.33
Analyst	8	Bachelor Degree	20	\$155.81	\$162.04	\$168.52
Analyst	7	Bachelor Degree	16	\$139.60	\$145.18	\$150.99
Analyst	6	Bachelor Degree	12	\$125.05	\$130.05	\$135.25
Analyst	5	Bachelor Degree	9	\$110.46	\$114.88	\$119.48
Analyst	4	Bachelor Degree	6	\$96.34	\$100.19	\$104.20
Analyst	3	Bachelor Degree	4	\$79.01	\$82.17	\$85.46
Analyst	2	Bachelor Degree	2	\$68.96	\$71.72	\$74.59
Analyst	1	Bachelor Degree	0	\$61.87	\$64.34	\$66.91
Programmer	4	Bachelor Degree	12	\$104.40	\$108.58	\$112.92
Programmer	3	Bachelor Degree	8	\$93.14	\$96.87	\$100.74
Programmer	2	Bachelor Degree	4	\$76.97	\$80.05	\$83.25
Programmer	1	Bachelor Degree	0	\$60.83	\$63.26	\$65.79
Graphics Illustrator/ Tech Writer	4	High School/GED	15	\$91.18	\$94.83	\$98.62

Labor Category	Level	Minimum Education	Minimum Experience	CY09	CY10	CY11
Graphics Illustrator/ Tech Writer	3	High School/GED	10	\$74.40	\$77.38	\$80.48
Graphics Illustrator/ Tech Writer	2	High School/GED	6	\$62.46	\$64.96	\$67.56
Graphics Illustrator/ Tech Writer/Admin	1	High School/GED	0	\$48.85	\$50.80	\$52.83
Sr. Technician	0	High School Diploma/GED	10	\$60.74	\$63.05	\$65.19
Technical Support	0	High School Diploma/GED	5	\$36.86	\$38.26	\$39.56
Technician	0	High School Diploma/GED	5	\$46.91	\$48.69	\$50.35
Administrative	0	High School Diploma/GED	0	\$30.02	\$31.16	\$32.22

**Notes:**

1. **Each additional year of experience above the minimum may substitute for one year of education.**
2. **Each additional year of education above the minimum may substitute for one year of experience.**
3. **Bachelor Degree must be from an accredited college.**
4. **Outyear rates based on the prior negotiated four percent (4.0%) annual escalation rate for the Option 1 period.**
5. **Rates are effective on a calendar year (CY) basis (1 January to 31 December)**
6. **All new categories and rates are based on Radiance's SETAC07 prime contract (W9113M-08-D-0001) rates negotiated with the Army Space & Missile Defense Command (SMDC) in October 2007. SETAC07 is a multiple award, IDIQ with T&M type or fixed price delivery orders.**
  - a. **Industrial Funding Fee is included in the rates, so the proposed IT rates are effectively discounted 0.75%**
  - b. **SETAC rates are effective on 1 October of each year, rather than as proposed for the IT Schedule (1 January), so rates are effectively discounted 1.0%.**
7. **Analyst categories include the following type analysts: Programmer, MIS, Database, Computer, Computer Systems, Management/Financial, Software, Hardware, Systems Engineer, Network, and other related type positions.**