

**AUTHORIZED FEDERAL SUPPLY SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

Special Item No. 132-51 Information Technology Professional Services

Note: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

SIN 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS Code D302 IT Systems Development Services

FPDS Code D306 IT Systems Analysis Services

FPDS Code D308 Programming Services

FPDS Code D310 IT Backup and Security Services

FPDS Code D311 IT Data Conversion Services



Beverly Baker Consulting, Inc
1611 S Melrose Drive
Suite A-166
Vista, CA 92081
Phone: (619) 249-7171
www.beverlybakerconsulting.com

Contract Number: **GS-35F-0340U**

Period Covered by Contract: **04/04/2013 - 04/03/2018**

General Services Administration
Federal Supply Service
Pricelist current

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SIN 132-51 Information Technology Professional Services

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

Not Applicable

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

1. SOFTWARE PROGRAMMER (132-51)

Functional Responsibility: Proficient in one or more programming languages along with the application of good programming techniques and practices. Responsible for working with software programs to create, develop and maintain systems and applications to support operational needs.

Educational Requirements: Bachelor's of Science Degree or equivalent experience

Experience Requirements: 3+ years in Software Application Development.

Any certifications required: None

2. SR. SOFTWARE CONSULTANT (132-51)

Functional Responsibility: Mastery of one or more programming languages. Responsible for working with software programs to create, develop and maintain systems and applications to support operational needs. May be responsible for leading a team of programmers so leadership experience is a plus. Ability to transfer knowledge to the client and team.

Educational Requirements: OCP or equivalent, BA/BS

Experience Requirements: 5+ years in Software Application Development.

Any certifications required: None

2. Maximum order.

\$500,000

3. Minimum order.

\$100

4. Geographic coverage (delivery area).

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

5. Point(s) of production (city, county, and State or foreign country).

Vista, CA

6. Discount from list prices or statement of net price.

Prices awarded under this contract are net and all discounts deducted, and valid for all areas including worldwide.

7. Quantity discounts.

5% Discount on orders \$250,000 or more

8. Prompt payment terms.

0% net 30 days

9a. Government purchase cards are accepted at or below the micro-purchase threshold.

9b. Government purchase cards are accepted above the micro-purchase threshold. Contact contractor for limit.

10. Foreign items (list items by country of origin).

N/A

11a. Time of delivery. (Contractor insert number of days.)

To be determined by Beverly Baker Consulting & the ordering agency

11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists

that have expedited delivery.

To be determined by Beverly Baker Consulting & the ordering agency

11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and

2-day delivery.

Please contact Beverly Baker Consulting, Inc.

11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery.

Please contact Beverly Baker Consulting, Inc.

12. F.O.B. point(s).

Destination

13a. Ordering address(es).

Beverly Baker Consulting, Inc

1611 S Melrose Drive

Suite A-166

Vista, CA 92081

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-

14. Payment address(es).
Beverly Baker Consulting, Inc
1611 S Melrose Drive
Suite A-166
Vista, CA 92081

15. Warranty provision.
N/A

16. Export packing charges, if applicable.
N/A

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).
N/A

18. Terms and conditions of rental, maintenance, and repair (if applicable).
N/A

19. Terms and conditions of installation (if applicable).
N/A

20. Terms and conditions of repair parts indicating date of parts price lists and\ any discounts from list prices (if applicable).
N/A

20a. Terms and conditions for any other services (if applicable).
N/A

21. List of service and distribution points (if applicable).
N/A

22. List of participating dealers (if applicable).
N/A

23. Preventive maintenance (if applicable).
N/A

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).
N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at:
www.Section508.gov/.
N/A

25. Data Universal Number System (DUNS) number.

808462860

26. Notification regarding registration in the System for Award Management (SAM) database.

Beverly Baker Consulting, Inc has an active registration on the System for Award Management (SAM) database.

LABOR CATEGORY DESCRIPTIONS

1. SOFTWARE PROGRAMMER (132-51)

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Educational Requirements: Bachelor's of Science Degree or equivalent experience

Experience Requirements: 3+ years in Software Application Development.

Any certifications required: None

2. SR. SOFTWARE CONSULTANT (132-51)

Functional Responsibility: Mastery of one or more programming languages. Responsible for working with software programs to create, develop and maintain systems and applications to support operational needs. May be responsible for leading a team of programmers so leadership experience is a plus. Ability to transfer knowledge to the client and team.

Educational Requirements: OCP or equivalent, BA/BS

Experience Requirements: 5+ years in Software Application Development.

Any certifications required: None

GSA RATES

March 26, 2013

GSA SERVICES PRICELIST

| SIN | Skill Category | Final GSA Price w/ IFF |
|------------|-------------------------|-------------------------------|
| 132-51 | Software Programmer | \$137.36 |
| 132-51 | Sr. Software Consultant | \$125.91 |

5% discount off orders of \$250,000 or more.

Next Fiscal Year escalation rate = 3 %

April 1, 2013

| SIN | Skill Category | Final GSA Price w/ IFF |
|------------|-------------------------|-------------------------------|
| 132-51 | Software Programmer | \$141.28 |
| 132-51 | Sr. Software Consultant | \$129.69 |

5% discount off orders of \$250,000 or more.

Next Fiscal Year escalation rate = 3 %

April 1, 2014

| SIN | Skill Category | Final GSA Price w/ IFF |
|------------|-------------------------|-------------------------------|
| 132-51 | Software Programmer | \$145.73 |
| 132-51 | Sr. Software Consultant | \$133.58 |

5% discount off orders of \$250,000 or more.

Next Fiscal Year escalation rate = 3 %

April 1, 2015

| SIN | Skill Category | Final GSA |
|------------|-----------------------|------------------|
|------------|-----------------------|------------------|

| | | Price w/ IFF |
|--------|-------------------------|---------------------|
| 132-51 | Software Programmer | \$150.10 |
| 132-51 | Sr. Software Consultant | \$137.59 |

5% discount off orders of \$250,000 or more.

Next Fiscal Year escalation rate = 3 %

April 1, 2016

| SIN | Skill Category | Final GSA Price w/ IFF |
|------------|-------------------------|-------------------------------|
| 132-51 | Software Programmer | \$154.60 |
| 132-51 | Sr. Software Consultant | \$141.71 |

5% discount off orders of \$250,000 or more.

Next Fiscal Year escalation rate = 3 %

April 1, 2017

| SIN | Skill Category | Final GSA Price w/ IFF |
|------------|-------------------------|-------------------------------|
| 132-51 | Software Programmer | \$159.24 |
| 132-51 | Sr. Software Consultant | \$145.96 |

5% discount off orders of \$250,000 or more.

Next Fiscal Year escalation rate = 3 %