

Philip Sims, Senior Contracting Officer
 Center for IT Schedule Operations
 819 Taylor Street, RM 14A02
 Fort Worth, TX 76102

March 18, 2013

Re: IT70 Final Proposal Revision

1. Managed Business Solutions LLC takes the following exceptions to the terms and conditions of the contract:

“None”

2. The following Special Item Numbers (SINs) were proposed:

SIN(s) 132-51

3. State the negotiated method for price escalation for the base period and option periods of the resulting contract.

Incremental increase of 3%

4. The following chart reflects all agreed upon pricing, whether accepted as proposed or negotiated. The data also includes other proposed or negotiated discounts, e.g. volume discounts, prompt payment terms, etc. Managed Business Solutions LLC understands that the Industrial Funding Fee must be set aside for remittance to GSA on a quarterly basis.

Element	Offered Government (Exclusive of IFF)	Granted BOA
1a. Basic Discount Terms – SIN 132-51	5%	
1b. Basic Discount Terms – SIN XXX-XX		
1c. Basic Discount Terms – SIN XXX-XX		
2. Quantity Volume Discount Terms – Be Specific		
3. FOB Shipping Terms	FOB Dest	
4. Prompt Payment Terms	Net 30	
5. Standard Delivery Terms	NA	
6. Emergency Delivery Terms	NA	
7. Warranty Terms	NA	
8. Aggregate Sales/Rebate Discounts	NA	
9. Minimum Order – Be Specific	\$100	

**PRICELIST CONTRACT
GS-35F-0357U**

Position #	Job Title/Labor Category	Year 6 Hourly Rate (eff. 4/16/13- 4/15/14)	Year 7 Hourly Rate (eff. 4/16/14- 4/15/15)	Year 8 Hourly Rate (eff. 4/16/16- 4/15/17)	Year 9 Hourly Rate (eff. 4/16/17- 4/15/18)	Year 10 Hourly Rate (eff. 4/16/18- 4/15/19)
1	Principal	\$197.98	\$203.92	\$210.03	\$216.33	\$222.82
2	Information Services Consultant	\$169.69	\$174.78	\$180.03	\$185.43	\$190.99
3	Program Director	\$169.69	\$174.78	\$180.03	\$185.43	\$190.99
4	Senior IT Analyst	\$147.07	\$151.49	\$156.03	\$160.71	\$165.53
5	Systems Architect	\$147.07	\$151.49	\$156.03	\$160.71	\$165.53
6	Business Process Consultant	\$147.07	\$151.49	\$156.03	\$160.71	\$165.53
7	Senior Project Manager	\$147.07	\$151.49	\$156.03	\$160.71	\$165.53
8	Software Systems Engineer	\$135.75	\$139.83	\$144.02	\$148.34	\$152.79
9	Senior Software Developer	\$135.75	\$139.83	\$144.02	\$148.34	\$152.79
10	Project Manager	\$135.75	\$139.83	\$144.02	\$148.34	\$152.79
11	IT Analyst	\$124.43	\$128.17	\$132.01	\$135.97	\$140.05
12	Database Administrator	\$124.43	\$128.17	\$132.01	\$135.97	\$140.05
13	Software Programmer	\$113.12	\$116.52	\$120.01	\$123.61	\$127.32
14	Software Developer	\$113.12	\$116.52	\$120.01	\$123.61	\$127.32
15	Client/Server Network Architect	\$107.47	\$110.69	\$114.02	\$117.44	\$120.96
16	Junior IT Analyst	\$101.82	\$104.87	\$108.02	\$111.26	\$114.59
17	Database Specialist	\$101.82	\$104.87	\$108.02	\$111.26	\$114.59
18	Database Analyst/Programmer	\$101.82	\$104.87	\$108.02	\$111.26	\$114.59
19	Senior Systems Administrator	\$96.16	\$99.05	\$102.02	\$105.08	\$108.23
20	Level 3 Support Engineer	\$93.89	\$96.71	\$99.61	\$102.60	\$105.68
21	Senior Help Desk Support Services Specialist	\$81.45	\$83.90	\$86.41	\$89.01	\$91.68
22	Systems Administrator	\$73.53	\$75.74	\$78.01	\$80.35	\$82.76
23	Help Desk Support Services Specialist	\$67.88	\$69.91	\$72.01	\$74.17	\$76.40
24	Senior Help Desk Coordinator	\$56.57	\$58.26	\$60.01	\$61.81	\$63.67
25	Media Site Manager	\$25.39	\$26.15	\$26.94	\$27.74	\$28.58
26	Help Desk Coordinator	\$45.26	\$46.62	\$48.01	\$49.45	\$50.94
27	Level 3 Media Application Support Engineer	\$43.20	\$44.49	\$45.83	\$47.20	\$48.62
28	Level 1 & 2 Media Application Support Engineer	\$34.03	\$35.05	\$36.10	\$37.19	\$38.30
29	Media Handler	\$33.03	\$34.02	\$35.04	\$36.10	\$37.18
30	Data Entry Technician	\$32.07	\$33.04	\$34.03	\$35.05	\$36.10
31	Administrative Assistant	\$62.21	\$64.08	\$66.00	\$67.98	\$70.02
32	Junior Software Developer	\$64.19	\$66.12	\$68.10	\$70.14	\$72.25
33	Lead Software Tester/Developer	\$74.98	\$77.23	\$79.55	\$81.94	\$84.40
34	Software Tester	\$52.94	\$54.53	\$56.17	\$57.85	\$59.59

5. Please state the Basis of Award (BOA). Managed Business Solutions LLC understands that should it deviate from the established pricing policies disclosed in this offer and disturb the discount relationship with the established Basis of Award, the terms of GSAM clause 552.238-75 PRICE REDUCTIONS apply.

RELATIONSHIP STATEMENT, which SHALL TRIGGER THE PRICE REDUCTION CLAUSE (GSAR clause number 552.238-75) is as follows:

Managed Business Solutions LLC Most Favored Customer (MFC) is the “All Government Customers” The negotiated basic discount for GSA is 5% and 5% for the MFC. If discounts change, the Price Reductions clause does not apply; however, should the MFC change, the contract will be modified to identify the MFC, a relationship will be established and the Price Reductions Clause will be added, if applicable.

The contractor shall notify the contracting officer immediately, if the Most Favored Customer/Class of Customers has changed, and if the price relationship as described above is ever disturbed.

6. Any contractor travel required in the performance of this contract and orders placed hereunder must comply with the Federal Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all contractor travel. Contractors cannot use GSA city pair contracts. The contractor shall not add the Industrial Funding Fee onto travel costs. NOTE: The FTR is the regulation contained in 41 Code of Federal Regulations (CFR), Chapters 300 through 304, and Public Law 99-234 that implements statutory requirements and Executive branch policies for travel by federal civilian employees and others authorized to travel at government expense.

7. All commercial business practices have been fully disclosed and are current, accurate and complete as of the conclusion of negotiations.

8. Please note that the contract administrator is responsible for overall compliance with contract clauses. The contractor's designation of representatives to handle certain functions under this contract does not relieve the contract administrator of responsibility for compliance in these areas. Therefore, any contract compliance issues, including those concerning compliance with contract clauses, may be addressed directly to the contract administrator.

Name:	Telephone #	Email Address:
Jon Duncan	719-314-3425	mbscontracts@mbshome.com
Charles Moschel	719-314-3414	mbscontracts@mbshome.com

9. Managed Business Solutions LLC has an adequate and auditable recording system capable of sales tracking and submission of the IFF.

10. SUBCONTRACTING PLAN (as applicable): Shall be incorporated into the resultant contract. The approved subcontracting plan is dated N/A .

11. SERVICE CONTRACT ACT (Service Contract Act (SCA) of 1965, as amended and In Accordance with 29 Code of Federal Regulations (CFR) Chapter V, Section 541.303):

Managed Business Solutions LLC agrees that the SCA does not apply to the basic Multiple Award Schedule (MAS) contract, because the primary purpose of the contract is to provide services that are Executive, Professional and/or Administrative in nature. HOWEVER, the vendor does understand that the SCA may be incorporated at the Task Order (TO) level, which is dependent upon the actual Scope of Work (SOW) and required labor categories utilized to perform the SOW, as awarded. The Ordering Activity Contracting Officer (CO) shall make the individual determinations regarding applicability of the Act at the time of TO award.

12. **Terms Regarding Manufacturers' End-User License Agreements:** *This contract, or the warranties guaranteed hereunder, is in no way affected, altered, or modified by any Manufacturer End-User License Agreement, unless the Contracting Officer has expressly incorporated a "Government" User End Licensing Agreement into the Contract. The terms of any "Commercial, Special or Other" user licensing agreement that has not been officially incorporated herein are applicable only to the Contractor-Manufacturer relationship, and do not alter the Government's rights or the Contractor's obligations under this contract.*

ACCEPTED: Managed Business Solutions:



Charles J. Moschel
Chief Financial Officer
charles.moschel@mbshome.com
(719) 314-3414