



Multiple Award Schedule (MAS)

Federal Supply Schedule Authorized Federal Supply Schedule Price List

Contract Number: **GS35F0362Y**

Period Covered by Contract – Option Period 1: April 23, 2017 – April 22, 2022

Business Size

SMALL BUSINESS

Federal Supply Groups:
Information Technology

Federal Supply Class:
D399

Enterprise Resource Performance, Inc.
2751 Prosperity Ave., Suite 410
Fairfax, VA 22031

www.erpi.net

Authorized Negotiator:

William E. Hummel
703.830.4102
whummel@erpi.net



On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address For GSA Advantage! is: GSAAvantage.gov.

*Pricelist current through Option Period 1
4/23/17 – 4/22/22*

Current thru Mod PS-A812

Authorized MAS
Federal Supply Schedule Price List

Contract #GS35F0362Y

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Customer Information

1a.	OLM – Order Level Materials Special Item Numbers: <ul style="list-style-type: none"> • 54151S • 54151HEAL See Price List (page 8)
1b.	See Price List (page 8)
1c.	See Commercial Job Title Descriptions (page 9)
2. Maximum Order Limitation	\$500,000.00 (Orders may exceed this amount; however, this is the threshold where ordering activities may seek a price reduction.)
3. Minimum Order	\$1000.00
4. Geographic Coverage (delivery area)	50 States plus U.S. Territories
5. Point(s) of Production	Enterprise Resource Performance, Inc. 2751 Prosperity Ave., Suite 410 Fairfax, VA 22031
6. Discount from List Prices or Statement of Net Price	Government net prices (discounts already deducted)
7. Quantity Discounts	None offered
8. Prompt Payment Terms	0.5% Net 10, Net 30 Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
9a. Government Commercial Credit Card	Government Commercial Credit Card is accepted up to the micro-purchase threshold.
9b. Discount for Government Commercial Credit Card	Government Commercial Credit Card is accepted above the micropurchase level.
10. Foreign Items (list items by country of origin)	None
11a. Time of Delivery	As negotiated in order
11b. Expedited Delivery	As negotiated in order
11c. Overnight and 2-day Delivery	As negotiated in order
11d. Urgent Requirements	As negotiated in order
12. F.O.B. Point(s)	Destination
13a. Ordering Address(es)	Enterprise Resource Performance, Inc. 2751 Prosperity Ave., Suite 410 Fairfax, VA 22031 Attn: Katherine J. Hennessy
13b. Ordering procedures	For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment Address(es)	PAYMENT ADDRESS: Enterprise Resource Performance, Inc. PO Box 455 8409 Lee Hwy Merrifield, VA 22031-4397 Attn: Accounts Receivable GSA
	ELECTRONIC PAYMENT: SunTrust Bank 8339 Boone Blvd., Suite 700 Vienna, VA 22182 Acct #: 79879932 ABA #: 021052053
15. Warranty Provision	Customer Acceptance of Complete Performance. Customer written acceptance of complete performance required 30 days after completion of performance or is deemed to have occurred upon payment of final invoice
16. Export Packing Charges	N/A
17. Terms and Conditions of Government Purchase Card Acceptance	Contact Contractor
18. Terms and conditions of rental, maintenance, and repair	N/A
19. Terms and conditions of installation	N/A
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices	N/A
20a. Terms and conditions for any other services	N/A
21. List of service and distribution points	N/A
22. List of participating dealers	N/A
23. Preventive maintenance	N/A
24a. Special attributes such as environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants	N/A
24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/	N/A
25. Data Universal Number System (DUNS) Number	040249091
26.	Notification regarding registration in System for Awarded Management (SAM) database.

27. Uncompensated Overtime	Enterprise Resource Performance, Inc. follows total time accounting procedures. Professional staff are exempt from overtime pay provisions under the FLSA and applicable state laws. Non-exempt employees who work in excess of eight (8) hours per day or forty (40) hours per week receive overtime pay.
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Description of Services

Introduction

Enterprise Resource Performance, Inc. (ERPi) is an employee-owned Small Business. Since starting the company in 2001 we have provided professional and technical services that maximize outcomes for our Federal customer's implementation of enterprise solutions. ERPi's mission is to deliver professional services as a trusted agent for Federal clients. Our value proposition is to always provide our clients with the right people that have the right experience and success with delivering the right approach.

Independence

ERPi is founded on values of trust and integrity. Committed to our mission, we closely manage our independence to avoid economic interests and conflicts that might interfere with our objectivity to support our customers.

Invaluable Resources

Our broad base of executive-level federal experience allows us to help our customers orchestrate total enterprise solutions effectively and avoid the pitfalls or obstacles experienced by other agencies in the past. Our management team has over 27 years of average experience. This experience and resulting leading practices puts our company in a unique position to provide the services proposed under this Multiple Award Schedule.

SIN 54151S Information Technology Professional Services

54151S IT Professional Services and/or labor categories for database planning and design; systems analysis, integration, and design; programming, conversion and implementation support; network services, data/records management, and testing.

NOTE: Subject to Cooperative Purchasing

Cooperative Purchasing: Yes

Set Aside: No

FSC/PSC Code : D399

Maximum Order : \$500,000

NAICS

Number	Description	Business Size
541511	Custom Computer Programming Services	\$30 million
541512	Computer Systems Design Services	\$30 million
541513	Computer Facilities Management Services	\$30 million
541519	Other Computer Related Services	\$30 million

SIN 54151HEAL Health Information Technology Services

54151HEAL Includes a wide range of Health IT services to include connected health, electronic health records, health information exchanges, health analytics, personal health information management, innovative Health IT solutions, health informatics, emerging Health IT research, and other Health IT services.

NOTE: Subject to Cooperative Purchasing

Cooperative Purchasing: Yes

Set Aside: No

FSC/PSC Code : D399

Maximum Order : \$500,000

NAICS

Number	Description	Business Size
541511	Custom Computer Programming Services	\$30 million
541512	Computer Systems Design Services	\$30 million
541513	Computer Facilities Management Services	\$30 million
541519	Other Computer Related Services	\$30 million

Instructions:

1. Specific Instructions for SIN 54151HEAL - Health Information Technology Services
 - a. Services offered SIN 54151HEAL shall be in accordance with the following laws and standards when applicable to the specific task orders, including but not limited to:
 - o Health Information Technology for Economic and Clinical Health Act of 2009 (HITECH)
 - o The Health Insurance Portability and Accountability Act of 1996 (HIPAA)
 - o The National Institute of Standards and Technology (NIST) Federal Information Processing Standards (FIPS) and Special Publications
 - o Federal Information Security Management Act (FISMA) of 2002

500 Order-Level Materials (OLM)

Order-Level Materials (OLMs) are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Federal Supply Schedule (FSS) contract or FSS blanket purchase agreement (BPA). Refer to the SIN 500 Terms & Conditions above for additional details.

Pricelist (Schedule Rates)

SIN 54151S – IT Professional Services

LABOR CATEGORY	HOURLY RATE
Principal Program Manager	\$224.32
Sr. Program Manager	\$201.32
Program Manager	\$191.22
Principal Systems Engineer	\$205.21
Sr. Systems Engineer	\$198.83
Jr. Systems Engineer	\$155.82
Principal Analyst	\$182.17
Sr. Analyst	\$148.22
Analyst	\$125.57
Junior Analyst	\$104.54
Principal Technical Administrator	\$148.34
Sr. Technical Administrator	\$129.37
Technical Administrator	\$103.63
Junior Technical Administrator	\$76.92

SIN 54151HEAL – Health IT Services

LABOR CATEGORY	HOURLY RATE
Health IT Managing Consultant	\$239.58
Health IT Program Manager	\$149.93
Health IT Project Manager	\$90.54
Health IT Junior Program Analyst	\$83.47
Health IT System Engineer	\$134.97
Health IT Senior Programmer	\$91.66
Health IT Junior Programmer	\$67.03
Health IT Data Architect	\$82.88
Health IT Data Modeler	\$81.98
Health IT Junior Data Analyst	\$65.35
Health IT Business Analyst	\$79.84
Health IT Junior Documentation Specialist	\$96.28
Health IT Business Process Engineer	\$125.03
Health Care Functional Consultant	\$113.78
Health IT Subject Matter Expert Change Management	\$240.47
Health IT Subject Matter Expert III	\$227.66
Health IT Subject Matter Expert II	\$172.98
Health IT Subject Matter Expert I	\$141.14
Health Care Technical Writer	\$148.08
Health Care Training and Deployment Lead	\$148.48
Health Care Senior Trainer	\$107.91
Health Care Junior Trainer	\$100.41
Health IT Training Analyst	\$61.72

Commercial Labor Categories and Guarantees

ERP i offers only the personnel who meet or exceed the minimum qualification requirements stated in the Commercial Labor Category Descriptions provided herein. ERP i does allow experience to substitute for education requirements. ERP i's criteria for minimum experience substitution by educational degree are as follows:

Undergraduate A college degree of BA/BS will equal 4 years of related experience. A master's degree will equal 6 years of experience. A doctorate will equal 8 years of experience.

Graduate or Above For every year of specific field experience, the person shall be credited with one year of degree qualifications toward the values stated in the labor category descriptions.

GSA and/or the ordering activities may have access to any ERP i employee resume (by request) before, during or after assignment of any GSA order. If for some extenuating reason a person assigned to an order must be replaced or substituted, the ordering activity will be notified in advance, in writing, and the substituting personnel will have equal or greater qualifications than specified in the labor category description of the departing employee.

Job Title	Minimum Education / General Experience	Functional Responsibility
Principal Program Manager	Bachelors and 12 years experience; Masters and 10 years experience	Senior Leader for day-to-day management duties for all existing contracts. Is able to reallocate resources and set priorities for contracts. Has prior Senior Program Manager experience for large, complex programs.
Sr. Program Manager	Bachelors and 10 years experience; Masters and 8 years experience	Responsible for day-to-day management duties for large contracts. Works closely with and informs Principal Program Manager on contract progress. Has prior experience in managing large, complex contracts.
Program Manager	Technical Certification and 10 years experience; Bachelors and 7 years experience; Masters and 5 years experience	Responsible for day-to-day management duties for contracts. Reports to Principal Program Manager on progress and status of contracts. Has prior experience with program management.
Principal Systems Engineer	Bachelors and 12 years experience; Masters and 10 years experience	Responsible for technical and management leadership in overseeing consulting and project objectives. Is deeply involved in working with client/customer requirements and communicating with senior management. Has prior technical and management experience in large complex systems engineering contracts.

Job Title	Minimum Education / General Experience	Functional Responsibility
Sr. Systems Engineer	Bachelors and 10 years experience; Masters and 8 years experience	Responsible for technical and management leadership on projects while working closely with the Principal Systems Engineer. Is involved with facilitating the needs of the project from a technical standpoint. Has prior technical and management experience in large complex systems engineering contracts.
Jr. Systems Engineer	Technical Certification and 8 years experience; Bachelors and 5 years experience	Responsible for technical experience in aiding in project completion. Receives guidance from management on how to complete priority objectives. Has prior technical experience in a related field.
Principal Analyst	Technical Certification and 10 years experience; Bachelors and 7 years experience	Responsible for managing tasks and priorities important to completing program objectives. Works closely with Program and Project Managers on how to best advance through project developments phases. Has prior management experience as well as needed time in the Analyst labor category.
Sr. Analyst	Technical Certification and 8 years experience; Bachelors and 5 years experience	Responsible for managing tasks for completing project goals. Works closely with Principal Analyst as well as senior management to list and delegate priority tasks. Has prior management and consulting experience in a related field.
Analyst	Technical Certification and 6 years experience; Bachelors and 3 years experience	Responsible for completing tasks and project goals. Works with senior management to complete priority objectives. Has prior experience in a related field.
Junior Analyst	Technical Certification and 4 years experience; Bachelors and 1 year experience	Responsible for assisting on completion of project goals. Works with management on how to best allocate productivity. Has prior work experience in a related field.
Principal Technical Administrator	Technical Certification and 10 years experience; Bachelors and 7 years experience	Responsible for supervising the implementation of projects that involve advanced technology. Works with senior management on how to deliver services. Has prior IT and management experience in a related field.
Sr. Technical Administrator	Technical Certification and 8 years experience; Bachelors and 5 years experience	Responsible for allocating resources for projects that require IT involvement. Works with Principal Technical Administrator on listing priority objectives. Has prior IT and management experience in a related field.
Technical Administrator	Technical Certification and 6 years experience; Bachelors and 3 years experience	Responsible for completing project tasks involving IT expertise. Works with senior management on technical integration in the project. Has prior IT experience in a related field.

Job Title	Minimum Education / General Experience	Functional Responsibility
Junior Technical Administrator	Technical Certification and 4 years experience; Bachelors and 1 year experience	Responsible for assisting in applying IT solutions in current projects. Works with superiors to successfully implement these solutions into projects. Has prior IT experience in a related field.