GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

MULTIPLE AWARD SCHEDULE

FSC Group: Information Technology
FSC Class: U012, D399

CONTRACT NUMBER: GS-35F-0379Y

CONTRACT PERIOD: May 2, 2012 to May 1, 2027

CONTRACTOR: RPI GROUP INC.
11903 Bowman Drive #101
Fredericksburg, VA 22408
Voice 540-898-8700
Fax 540-627-6601

CONTRACT ADMINISTRATION SOURCE: Lisa Pleban, CFO
11903 Bowman Drive #101
Fredericksburg, VA 22408
Voice 540-898-8700
Fax 540-627-6601
lpleban@rpigroupinc.com

BUSINESS SIZE: Service Disabled Veteran Owned Small Business (SDVOSB)

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Price list current as of Modification PO-0031 effective August 8, 2022

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINS) WITH APPROPRIATE CROSS-REFERENCE TO ITEM DESCRIPTIONS AND AWARDED PRICE(S).

<table>
<thead>
<tr>
<th>SINs</th>
<th>Cooperative Purchasing</th>
<th>Recovery</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>611420</td>
<td>611420STLOC</td>
<td>611420RC</td>
<td>INFORMATION TECHNOLOGY (IT) TRAINING</td>
</tr>
<tr>
<td>54151S</td>
<td>54151SSTLOC</td>
<td>54151SRC</td>
<td>INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMSTLOC</td>
<td>OLMRC</td>
<td>ORDER-LEVEL MATERIALS (OLM’S)</td>
</tr>
</tbody>
</table>

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:

- SIN 54151S  Network Analyst  $64.08

1c. LABOR CATEGORY DESCRIPTIONS: See Page 16.

2. MAXIMUM ORDER:  $250,000.00 per SIN 611420 per Order  
                     $500,000.00 per SIN 54151S per Order

3. MINIMUM ORDER:  $100.00

4. GEOGRAPHIC COVERAGE: Worldwide

5. POINT(S) OF PRODUCTION:  Same as company address

6. DISCOUNT FROM LIST PRICES:  Government Net Prices (discounts already deducted.)

7. QUANTITY DISCOUNT(S):  None

8. PROMPT PAYMENT TERMS:  Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. FOREIGN ITEMS:  Not Applicable

10a. TIME OF DELIVERY:  20-days ARO

10b. EXPEDITED DELIVERY:  Contact Contractor

10c. OVERNIGHT AND 2-DAY DELIVERY:  3-day delivery is available. Contact the Contractor for rates.

10d. URGENT REQUIREMENTS:  Contact Contractor

11. FOB POINT:  Destination

12a. ORDERING ADDRESS:  Same as contractor
12b. **ORDERING PROCEDURES**: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. **PAYMENT ADDRESS**: Same as contractor


15. **EXPORT PACKING CHARGES**: Not Applicable

16. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE)**: Not Applicable

17. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE)**: Not Applicable

18a. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE)**: Not Applicable

18b. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE)**: Not Applicable

19. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE)**: Not Applicable

20. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE)**: Not Applicable

21. **PREVENTIVE MAINTENANCE (IF APPLICABLE)**: Not Applicable

22a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants)**: N/A

22b. **Section 508 Compliance for Electronic and Information Technology (EIT)**: In accordance with 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d), FAR 39.2, and the Architectural and Transportation Barriers Compliance Board Electronic and Information Technology (EIT) Accessibility Standards (36 CFR 1194) General Services Administration (GSA), that all IT hardware/software/services are 508 compliant.

23. **UNIQUE ENTITY IDENTIFIER (UEI) NUMBER**: NM3TUJ43SDE3

24. **NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE**: Contractor registered and active in SAM
TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE (SPECIAL ITEM NUMBER 611420)

1. **SCOPE**
   a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
   b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

2. **ORDER**
   Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

3. **TIME OF DELIVERY**
   The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

4. **CANCELLATION AND RESCHEDULING**
   a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
   b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
   c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
   d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

5. **FOLLOW-UP SUPPORT**
   The Contractor agrees to provide each student with unlimited telephone support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

6. **PRICE FOR TRAINING**
   The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.
7. **INVOICES AND PAYMENT**

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

8. **FORMAT AND CONTENT OF TRAINING**

a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.

b. **If applicable** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.

c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.

d. The Contractor shall provide the following information for each training course offered:

   (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);

   (2) The length of the course;

   (3) Mandatory and desirable prerequisites for student enrollment;

   (4) The minimum and maximum number of students per class;

   (5) The locations where the course is offered;

   (6) Class schedules; and

   (7) Price (per student, per class (if applicable)).

e. For those courses conducted at the ordering activity’s location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.

9. **“NO CHARGE” TRAINING**

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

N/A
TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 54151S)

1. SCOPE
   a. The prices, terms and conditions stated under Special Item Number 54151S Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
   b. The Contractor shall provide services at the Contractor’s facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES
   a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
   b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
   c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity’s mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER
   a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which exceed the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
   b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES
   a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
   b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
   c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
   d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)
   a. The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days.
after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

(1) Cancel the stop-work order; or

(2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

b If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

(1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and

(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

c If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

d If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services–Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

9. INDEPENDENT CONTRACTOR

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.
10. ORGANIZATIONAL CONFLICTS OF INTEREST
   a. Definitions.

   “Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

   “Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

   An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates' objectivity in performing contract work.

   b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

   The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

   For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003)) applies to labor-hour orders placed under this contract.

13. RESUMES

   Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

   Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

   The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.
<table>
<thead>
<tr>
<th>Course*</th>
<th>Course Number</th>
<th>Product Description</th>
<th>Standard # of Days</th>
<th>Pricing</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advanced Networking Training</td>
<td>ITCT-ANT0001</td>
<td>Advanced Networking Training and/or Certification Class (Class of 20) Prerequisite: Foundational Networking Knowledge Location: Client Provided or RPI Provided, as required Schedule: As Negotiated</td>
<td>5</td>
<td>$27,796.00</td>
</tr>
<tr>
<td>Advanced Networking Training</td>
<td>ITCT-ANT0002</td>
<td>Advanced Networking Training and/or Certification Class (Individual Seat) Prerequisite: Foundational Networking Knowledge Location: RPI Provided, as required Schedule: As Negotiated</td>
<td>5</td>
<td>$1,389.80</td>
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<tr>
<td>Project Management</td>
<td>ITCT-PM0001</td>
<td>Project Management Training (Individual Seat) This course focuses on the fundamentals of Project Management in an organization. Prerequisite: None Required Location: Client Provided or RPI Provided, as required Schedule: As Negotiated</td>
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<td>$1,263.81</td>
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<tr>
<td>Project Management</td>
<td>ITCT-PM0002</td>
<td>Project Management Training (20 Students) This course focuses on the fundamentals of Project Management in an organization. Prerequisite: None Required Location: Client Provided or RPI Provided, as required Schedule: As Negotiated</td>
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<td>$25,276.17</td>
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<tr>
<td>IT Service Management Training</td>
<td>ITCT-ITSMT0001</td>
<td>ITIL Training and/or Certification (Individual Seat) This course focuses on IT Service Management within an organization. Prerequisite: None Required Location: RPI Provided, as required Schedule: As Negotiated</td>
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<tr>
<td>IT Service Management Training</td>
<td>ITCT-ITSMT0002</td>
<td>ITIL Training and/or Certification (Class of 20) This course focuses on IT Service Management within an organization. Prerequisite: None Required Location: Client Provided or RPI Provided, as required Schedule: As Negotiated</td>
<td>5</td>
<td>$25,291.13</td>
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<tr>
<td>Operating System</td>
<td>ITCT-OS0001</td>
<td>Operating System General Training and Certification (Individual Seat) Computer operating systems are the focus of this training. Courses include desktop to server systems. Prerequisite: Basic networking, but not required Location: RPI Provided, as required Schedule: As Negotiated</td>
<td>5</td>
<td>$1,656.54</td>
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<tr>
<td>Operating System</td>
<td>ITCT-OS0002</td>
<td>Operating System General Training and Certification (Class of 15) Computer operating systems are the focus of this training. Courses include desktop to server systems. Prerequisite: Basic networking recommended, but not required Location: Client Provided or RPI Provided, as required Schedule: As Negotiated</td>
<td>5</td>
<td>$24,848.21</td>
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<tr>
<td>Networking &amp; Telephony</td>
<td>ITCT-NT0001</td>
<td>TCP/IP Networks (Individual Seat) TCP/IP networks and networking. Prerequisite: None Required Location: RPI Provided, as required Schedule: As Negotiated</td>
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<td>$2,554.27</td>
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<tr>
<td>Networking &amp; Telephony Class</td>
<td>ITCT-NT0002</td>
<td>Understanding Networking Fundamentals (Class of 15) Networking fundamentals from the enclave to the enterprise. Prerequisite: None Required Location: Client Provided or RPI Provided, as required Schedule: As Negotiated</td>
<td>5</td>
<td>$22,988.48</td>
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<tr>
<td>Course*</td>
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<tr>
<td>Networking &amp; Telephony Class</td>
<td>ITCT-NT0003</td>
<td>Wireless Networks Foundations (Class of 15) Wireless networking foundations are covered. Prerequisite: None Required Location: Client Provided or RPI Provided, as required Schedule: As Negotiated</td>
<td>5</td>
<td>$25,291.16</td>
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<tr>
<td>Networking &amp; Telephony Class</td>
<td>ITCT-NT0004</td>
<td>Wireless Networks Security and Analysis (Class of 15) Wireless network security and assessment to include the use of the latest tools. Prerequisite: Wireless Network Foundations Schedule: As Negotiated</td>
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</tr>
<tr>
<td>Security Class</td>
<td>ITCT-SC0001</td>
<td>Certification and Accreditation Process (Class of 15) The certification and accreditation process. Prerequisite: Basic understanding of C&amp;A recommended, but not required Location: Client Provided or RPI Provided, as required Schedule: As Negotiated</td>
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<td>$20,331.86</td>
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<tr>
<td>Security Class</td>
<td>ITCT-SC0002</td>
<td>Cybersecurity Management Training Level I (Individual Seat) Fundamental Cybersecurity Management Training and/or Certification Class (This course focuses on the fundamental knowledge and skills needed as a cybersecurity workforce manager) Prerequisite: (1 year cybersecurity management experience recommended, but not required) Location: RPI Provided, as required Schedule: As Negotiated</td>
<td>1 to 5</td>
<td>$1,092.24</td>
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<tr>
<td>Security Class</td>
<td>ITCT-SC0003</td>
<td>Cybersecurity Management Training Level I (15 students) This course focuses on the architecture, design, management and/or controls that assure the security of enterprise environments. The Manager Level I course will focus on the topic areas relevant to the professional working in the following domains: Access Control, Telecommunications and Network Security; Information Security Governance and Risk Management; Software Development Security; Cryptography, Security Architecture and Design; Security Operations; Business Continuity and Disaster Recovery Planning; Legal, Regulations, Investigations and Compliance; &amp; Physical (Environmental) Security. Prerequisite: (1 year cybersecurity management experience recommended, but not required) Location: Client Provided or RPI Provided, as required Schedule: As Negotiated</td>
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<td>Security Class</td>
<td>ITCT-SC0004</td>
<td>Cybersecurity Management Training Level II (Individual Seat) Advanced Networking Training and/or Certification Class (This course focuses on the intermediate knowledge and skills needed as a cybersecurity workforce manager) Prerequisite: (2-3 year cybersecurity management experience recommended, but not required) Location: RPI Provided, as required Schedule: As Negotiated</td>
<td>1 to 5</td>
<td>$1,092.24</td>
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<tr>
<td>Security Class</td>
<td>ITCT-SC0005</td>
<td>Cybersecurity Management Training Level II (15 students) This Manager Level II course is for cybersecurity professionals already familiar with the Common Body of Knowledge who defines the architecture, design, management and/or controls that assure the security of enterprise environments. This intense course is designed to drill down into the CBK. Prerequisite: Prior CBK knowledge is recommended. Location: Client Provided or RPI provided Schedule: As Negotiated</td>
<td>1 to 5</td>
<td>$16,383.63</td>
</tr>
<tr>
<td>Security Class</td>
<td>ITCT-SC0006</td>
<td>Cybersecurity Management Training Level III (Individual Seat) This Mangers Level II Course focuses on Essential security topics including: network fundamentals and applications, power, cooling and safety, architectural approaches to defense in depth, cyber attacks, vulnerability assessment and management, security policies, contingency and continuity planning, awareness management, risk management analysis, incident handling, Web application security, offensive and defensive information warfare, culminating with our management practicum. Prerequisite: (2-3 year cybersecurity management experience recommended, but not required) Location: RPI Provided, as required Schedule: As Negotiated</td>
<td>1 to 5</td>
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<tr>
<td>Course*</td>
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</tbody>
</table>
| Security Class | ITCT-SC0007   | Cybersecurity Management Training Level III (20 Students)  
This Managers Level II Course focuses on Essential security topics including: network fundamentals and applications, power, cooling and safety, architectural approaches to defense in depth, cyber attacks, vulnerability assessment and management, security policies, contingency and continuity planning, awareness management, risk management analysis, incident handling, Web application security, offensive and defensive information warfare, culminating with our management practicum.  
Prerequisite: (2-3 year cybersecurity management experience recommended, but not required)  
Location: Client Provided or RPI Provided, as required  
Schedule: As Negotiated                                                                                                                                                                                                                                    | 1 to 5            | $45,884.13  |
| Security Class | ITCT-SC0008   | Cybersecurity Technical Training (Individual Seat)  
This RPI neutral training demonstrates competency in: Network security, Compliance and operational security, Threats and vulnerabilities, Application data and host security, Access control and identity management, and Cryptography. This in-depth training not only ensures that candidates will apply knowledge of security concepts, tools, and procedures to react to security incidents, it ensures that security personnel are anticipating security risks and guarding against them.  
Prerequisite: Basic networking recommended  
Location: Provided, as required  
Schedule: As Negotiated                                                                                                                                                                                                                                    | 1 to 5            | $1,175.21   |
<table>
<thead>
<tr>
<th>Course*</th>
<th>Course Number</th>
<th>Product Description</th>
<th>Standard # of Days</th>
<th>Pricing</th>
</tr>
</thead>
<tbody>
<tr>
<td>Security Class</td>
<td>ITCT-SC0009</td>
<td>Cybersecurity Technical Training (20 students) This RPI neutral training demonstrates competency in: Network security, Compliance and operational security, Threats and vulnerabilities, Application, data and host security, Access control and identity management, and Cryptography. This in-depth training not only ensures that candidates will apply knowledge of security concepts, tools, and procedures to react to security incidents, it ensures that security personnel are anticipating security risks and guarding against them. Prerequisite: Basic networking recommended Location: Client Provided or RPI Provided, as required Schedule: As Negotiated</td>
<td>1 to 5</td>
<td>$20,875.68</td>
</tr>
<tr>
<td>Voucher</td>
<td>ITCT-V0001</td>
<td>Standard Training Voucher (1 Seat) Training: according to the class attended Prerequisite: according to the Class attended Location: RPI Provided, as required Schedule: As Negotiated</td>
<td>1 to 5</td>
<td>$2,217.40</td>
</tr>
<tr>
<td>Voucher</td>
<td>ITCT-V0002</td>
<td>Advanced Training Voucher (1 Seat) Training: according to the class attended Prerequisite: according to the Class attended Location: RPI Provided, as required Schedule: As Negotiated</td>
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<td>$2,170.88</td>
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<tr>
<td>Voucher</td>
<td>ITCT-V0003</td>
<td>Exam Voucher (1 Test) Training: according to the class attended Prerequisite: according to the Class attended Location: RPI Provided, as required Schedule: As Negotiated</td>
<td>1</td>
<td>$477.59</td>
</tr>
</tbody>
</table>

*Note: “Hard Copy” or CD manuals, handbooks, texts will become the property of the student upon completion of the training class. A Certificate of Training will be provided at the completion of each course.*
LABOR CATEGORY DESCRIPTIONS
SIN 54151S - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

Experience Substitutions:

<table>
<thead>
<tr>
<th>H.S. Diploma + 4 years additional experience</th>
<th>Equals</th>
<th>Bachelor’s Degree</th>
</tr>
</thead>
<tbody>
<tr>
<td>Associates Degree + 2 years additional experience</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Education Substitutions:

<table>
<thead>
<tr>
<th>A Master’s Degree may be substituted for two (2) years of required experience with positions requiring a Bachelor’s Degree</th>
</tr>
</thead>
<tbody>
<tr>
<td>A Bachelor’s Degree may be substituted for four (4) years of required experience with positions requiring a High School Diploma</td>
</tr>
<tr>
<td>An Associate’s Degree may be substituted for two (2) years of required experience with positions requiring a High School Diploma</td>
</tr>
<tr>
<td>Specialized certifications may be substituted for two (2) years of experience</td>
</tr>
</tbody>
</table>

Program Manager

**Responsibilities:** Responsible for development and implementation of assigned projects; serves as single point of contact for those projects. Takes projects from original concept through final implementation. Interfaces with all areas affected by the project including customer end users, computer services, and client services. Defines project scope and objectives. Develops detailed work plans, schedules, project estimates, resource plans, and status reports. Conducts project meetings and is responsible for project tracking and analysis. Ensures adherence to quality standards and reviews project deliverables. Manages the integration of vendor tasks and tracks and reviews vendor deliverables. Provides technical and analytical guidance to project team. Recommends courses of action to resolve problems. Overall responsibility for quality, contract compliance and technical performance / products.

**Education / Training:** Minimum of 10-yrs. relevant experience. Bachelor’s Degree in Business, Computer Science, Engineering, or related field.

Project Lead

**Responsibilities:** Directs project / task staff; ensures schedule, performance and technical compliance; provides staff direction, assigns priorities and interfaces with government technical staff. Serves as the on-site principal ensuring technical performance, work assignments, staff efficiency and quality of task deliverables. Provides demonstrated technical expertise and proficiency in one, or more of the critical disciplines required for task performance.

**Education / Training:** Minimum of 5-yrs. relevant experience. Bachelor’s Degree in Business, Computer Science, Engineering, or related field.

Subject Matter Expert / Master

**Responsibilities:** Provides managerial and technical leadership for major programs and projects; establishes goals and plans aligned with customer objectives; directs staff; interfaces with customer’s senior management; and ensures performance quality and contract compliance. Serves as the technical principal in the required discipline, or area of expertise. Responsible for overall project integrity and adherence to work standards and schedule. Provides analytical support for critical decision making; develops business and technical positions to support project objectives, organizational goals and strategic plans.

**Education / Training:** Minimum of 10-yrs. relevant experience. Bachelor’s Degree in Business, Computer Science, Engineering, or related field.
### Subject Matter Expert / Senior

**Responsibilities:** Provides technical leadership for all levels of projects and tasks; establishes goals and plans aligned with customer objectives; directs staff; interfaces with customer’s senior management; and ensures work quality and contract compliance. Serves as the technical principal in the required discipline, or area of expertise. Responsible for overall project integrity and adherence to work standards; provides analytical support for critical decision making; and develops business and technical positions to support project objectives, organizational goals and strategic plans.

**Education / Training:** Minimum of 10-ys. relevant experience. Bachelor’s Degree in Business, Computer Science, Engineering, or related field.

### Subject Matter Expert / Journeyman

**Responsibilities:** Provides technical support for projects and tasks; ensuring deliverables are aligned with customer objectives; interfaces with staff; coordinates with other SME’s to ensure work quality and contract compliance. Serves as the technical contact in the required discipline, or area of expertise. Supports overall project execution and ensures adherence to work standards; provides analytical support for critical decision making; and supports development of business and technical positions to accomplish project objectives, organizational goals and plans.

**Education / Training:** Minimum of 5-ys. relevant experience. Bachelor’s Degree in Business, Computer Science, Engineering, or related field.

### Information Assurance Specialist / Senior

**Responsibilities:** Coordinates, develops, and evaluates security programs; identifies, reports, and resolves security issues. Establishes and satisfies information assurance and security requirements based upon the analysis of user, policy, regulatory, and resource demands. Analyzes customer governance and recommends revisions to doctrine and policies. Performs analysis, design, and development of security features for system architectures. Performs vulnerability/risk analyses of computer systems and applications during all phases of the system development life cycle.

**Education / Training:** Minimum of 10-ys. relevant experience. Bachelor’s Degree in Business, Computer Science, Engineering, or related field.

### Information Assurance Specialist / Journeyman

**Responsibilities:** Under guidance from senior staff principals, coordinates, develops, and evaluates security programs; identifies, reports, and resolves security issues. Establishes and satisfies information assurance and security requirements based upon the analysis of users, policy, regulatory, and resource demands. Analyzes customer governance and recommends revisions to doctrine and policies. Performs analysis, design, and development of security features for system architectures. Performs vulnerability/risk analyses of computer systems and applications during all phases of the system development life cycle.

**Education / Training:** Minimum of 5-ys. relevant experience. Bachelor’s Degree in Business, Computer Science, Engineering, or related field.
### Network Engineer

**Responsibilities:** Designs, builds, and implements network systems. Directs compilation of records and reports concerning network operations and maintenance. Analyzes network traffic and provides capacity planning solutions. Manages the purchase, testing, installation, and support of network communications, including LAN/MAN/WAN systems. Performs system-level design and configuration of products including determinations of hardware, OS, and other platform specifications. Plans large-scale systems projects through vendor comparison and cost studies. Supervises complex operations that involve two or more additional functions such as, but not limited to, network operations, systems security, systems software support, and production support activities. Monitors and responds to hardware, software, and network problems.

**Education / Training:** Minimum of 5 yrs. relevant experience. High school diploma with technical certifications (i.e., ITIL, IAT/IAM, etc.), or professional experience consistent with the project work requirements. Additional training in one or more technical disciplines related to network engineering/operations related to project work requirements.

### Network Analyst

**Responsibilities:** Designs, builds, and implements network systems. Directs compilation of records and reports concerning network operations and maintenance. Analyzes network traffic and provides capacity planning solutions. Manages the purchase, testing, installation, and support of network communications, including LAN/MAN/WAN systems. Performs system-level design and configuration of products including determination of hardware, OS, and other platform specifications. Monitors and responds to hardware, software, and network problems. Provides the routine testing and analysis of all elements of the network facilities (including power, software, communications machinery, lines, modems, and terminals).

**Education / Training:** Minimum of 5 yrs experience and High School Diploma

### Wireless Network Engineer

**Responsibilities:** Responsible for the design, installation, testing, implementation and maintenance of the wireless networks. Provides technical direction and engineering knowledge for communications activities including planning, designing, developing, testing, installing and maintaining large communications networks. Ensures that adequate and appropriate planning is provided to direct building architects and planners in building communications spaces and media pathways meet industry standards. Develops, operates, and maintains voice, wireless, video, and data communications systems. Deploys and operates wireless network architectures, including configuration and deployment of wireless controllers and access points; integration with authentication, authorization and accounting (AAA) systems; and consults with Network Engineering support personnel, and staff to assess future wireless needs and diagnose problems.

**Education / Training:** Minimum of 5 yrs. relevant experience. High school diploma with professional / technical certifications (i.e., ITIL, IAT/IAM, etc.), or professional experience consistent with the project work requirements. Additional training in one, or more technical disciplines related to network engineering/operations related to project work requirements.

### Systems Analyst / Senior

**Responsibilities:** Conceptualizes broad requirements of system and translates into plans for design, development and implementation. Consults with customers at the highest levels to recommend systems solutions. Researches new technologies and presents new concepts as a systems expert. Has full technical knowledge of all phases of systems design. Resolves highly complex systems problems. Provides high level expertise in writing technical proposals. Provides guidance and direction in all aspects of major projects. Performs highly complex responsibilities with considerable latitude.

**Education / Training:** Minimum of 5 yrs. relevant experience. High school diploma with professional and technical certifications (i.e., ITIL, IAT/IAM, etc.), or professional experience consistent with the project work requirements. Additional training in one, or more technical disciplines related to network engineering/operations related to project work requirements.
### Cybersecurity Engineer

**Responsibilities:** Acts as a recognized technical expert in performing assessments of present levels of cybersecurity, defines acceptable levels of risk, trains personnel in proper cyber posture and establishes formal maintenance procedures. Performs privacy impact assessments and provides PII data security and monitoring, and migration strategies. Identifies potential vulnerabilities to cyber and information security using penetration testing and red teams. Provides technologies for identification, modeling, and predictive analysis of cyber threats. Utilizes expertise in business / technical practices, industry standards and information technology disciplines to develop client solutions.

**Education / Training:** Minimum of 5-yrs. relevant experience. High school diploma with professional and technical certifications (i.e., ITIL, IAT/IAM, etc.), or professional experience consistent with the project work requirements. Additional training in one, or more technical disciplines related to network engineering/operations related to project work requirements.

### Technical Writer

**Responsibilities:** Responsible for documentation development and preparation including, technical writing/editing, editorial consultation, copy design/editing, proofreading, or overall documentation review. Checks documents for spelling, grammar, organization, consistency, and content. Ensures that documents follow the appropriate style guide. Writes a variety of technical articles, reports, brochures, and/or manuals for documentation for a wide range of uses. Coordinates the display of graphics and the production of the document. Ensures content is of high-quality and conforms to standards.

**Education / Training:** Minimum of 5-yrs. experience in technical writing and editing. Bachelor’s Degree in Communications, Journalism, English, or a related field. Expertise with MS Office products, MS Word style sheets, templates and graphics tools.

### Financial Analyst

**Responsibilities:** Responsible for project accounting, invoicing and budget management across multiple tasks and programs. Provides support in the areas of budget, billing, reporting, and financial management for IT initiatives. Supports program execution consistent with budget constraints, cost ceilings and obligation / expenditure forecasts.

**Education / Training:** Minimum of 5-yrs. experience in finance and budgeting with experience in government cost accounting, various contract types and invoicing. Bachelor’s Degree in Accounting, Finance, Business, or related field. Experience with MS Office products, MS Excel templates, formulas and add-ins.

### Training Specialist / Senior

**Responsibilities:** Responsible for formal Information Technology and technical training curriculum development and delivery. Assesses, designs, and conceptualizes training scenarios, approaches, objectives, plans, tools, aids, curriculums, and other technologies related to training. Identifies the best approach to training requirements to include, but not limited to hardware, software, simulations, course assessment and refreshment, assessment centers, oral examinations, interviews, computer assisted and adaptive testing, behavior-based assessment and performance, and team and unit assessment and measurement. Develops and revises training courses. Prepares training catalogs and course materials. Trains personnel by conducting formal classroom courses, workshops, and seminars.

**Education / Training:** Minimum of 5-yrs. training experience. Bachelor’s Degree in Business, Computer Science, Engineering, Liberal Arts, or related field.

### Project Controller

**Responsibilities:** Responsible for applying project management principles to support program, project and task level execution of contract requirements. Coordinates financial allocations at the task level, prepares Work Breakdown Structures (WBSs), assigns budgetary targets and coordinates staff usage with senior project staff. Provides support for project logistics, meetings, budgeting and forecasting, maintaining compliance with policies and project billing and receivables.

**Education / Training:** Minimum of 5-yrs. relevant experience. Bachelor’s Degree in Business, Computer Science, Engineering, Liberal Arts, or related field.
### Enterprise Engineering Manager

**Responsibilities:** Provides managerial and technical leadership, interfaces with customer’s senior management; and ensures performance quality and operational compliance with localized security, customer, and program leadership. Develops business and technical positions to support mission objectives, program goals and strategic technical plans.

**Education / Training:** Minimum of 8-yrs experience and Bachelor’s Degree

### System Specialist Jr

**Responsibilities:** Operate and maintain mission systems. Understand and apply fundamental end to end system concepts for unique hardware, software, networking configurations. Determine mission requirements, and set-up system(s) to support operations and/or testing. Perform basic troubleshooting to identify, correct, log, and report system issues. Interface with customers during operations and testing to provide near real time system status and post system utilization reports. Consult with engineering to assist in creating and documenting standard operating procedures.

**Education / Training:** Minimum of 1-yr experience and Associate’s Degree

### System Specialist Sr

**Responsibilities:** Operate, maintain, and supervise personnel overseeing mission systems. Understand and apply advanced fundamental end to end system concepts to include advanced communication suites, and script editing. Determine mission requirements, and set-up system(s) to support multiple operations and/or advanced testing. Perform advanced troubleshooting to identify, correct, log, and report system issues to engineering. Interface with government customers during operations and testing to provide near real time system status and post system utilization reports as well as system(s) status metrics. Consult with systems engineering to assist in creating and documenting standard operating procedures, and training, documentation, and technical review of new personnel. Operate as Shift lead/Supervisor.

**Education / Training:** Minimum of 2-yrs experience and Bachelor’s Degree

### Operations Engineer

**Responsibilities:** Design, installation, test, implementation, and maintenance of mission systems including hardware, software, networking, and security protocols. Identify, document, and report all system issues. Perform system back-ups, audits, security updates, and preventative maintenance tasks as required. Maintain all system accounts., Keep system software/firmware versions levels up to date. Working with local security for any IA or ISSE to ensure system security compliance. Run SCAP and STIGS on system. Identify and document training procedures for operations and testing.

**Education / Training:** Minimum of 2-yrs experience and Associate’s Degree

### Engineering Manager

**Responsibilities:** Manages onsite engineering and operations staff. Creates and maintains schedules to support operations, integrations, and testing. Consolidates reports on software/hardware installations, integration, and test efforts for delivery to stakeholders. Provide deficiency impact/risk assessments as well as process improvements for system(s) and operation(s).

**Education / Training:** Minimum of 8-yrs experience and Bachelor’s Degree

### Enterprise Engineer

**Responsibilities:** Establish and Implement an enterprise strategy for system usage to support operations and testing. Create maintenance plans, and report baseline metrics for system performance to include failures, performance times, and ops issues to Engineering Management. Implement enterprise security posture for engineering staff execution. Continual monitoring and verification for enterprise systems backups and audits. Primary interface with OEMs regarding current system status / future capabilities / testing requirements for enterprise. Primary oversight of all installations across enterprise. on-call support for operations and testing support as needed.

**Education / Training:** Minimum of 6-yrs experience and Bachelor’s Degree
### HOURLY RATES

**SIN 54151S - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES**

<table>
<thead>
<tr>
<th>LABOR CATEGORIES</th>
<th>5/2/2022-5/1/2023</th>
<th>5/2/2023-5/1/2024</th>
<th>5/2/2024-5/1/2025</th>
<th>5/2/2025-5/1/2026</th>
<th>5/2/2026-5/1/2027</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Manager</td>
<td>$205.48</td>
<td>$210.62</td>
<td>$215.88</td>
<td>$221.28</td>
<td>$226.81</td>
</tr>
<tr>
<td>Project Lead</td>
<td>$148.22</td>
<td>$151.93</td>
<td>$155.73</td>
<td>$159.62</td>
<td>$163.61</td>
</tr>
<tr>
<td>Subject Matter Expert / Master</td>
<td>$219.32</td>
<td>$224.80</td>
<td>$230.42</td>
<td>$236.18</td>
<td>$242.09</td>
</tr>
<tr>
<td>Subject Matter Expert / Senior</td>
<td>$164.39</td>
<td>$168.50</td>
<td>$172.71</td>
<td>$177.03</td>
<td>$181.45</td>
</tr>
<tr>
<td>Subject Matter Expert / Journeyman</td>
<td>$147.74</td>
<td>$151.44</td>
<td>$155.22</td>
<td>$159.10</td>
<td>$163.08</td>
</tr>
<tr>
<td>Information Assurance Specialist / Senior</td>
<td>$158.13</td>
<td>$162.08</td>
<td>$166.13</td>
<td>$170.28</td>
<td>$174.54</td>
</tr>
<tr>
<td>Information Assurance Specialist / Journeyman</td>
<td>$103.89</td>
<td>$106.49</td>
<td>$109.15</td>
<td>$111.88</td>
<td>$114.68</td>
</tr>
<tr>
<td>Network Engineer</td>
<td>$137.42</td>
<td>$140.86</td>
<td>$144.38</td>
<td>$147.99</td>
<td>$151.69</td>
</tr>
<tr>
<td>Network Analyst</td>
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<td>$74.32</td>
<td>$76.18</td>
<td>$78.08</td>
<td>$80.04</td>
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<td>Wireless Network Engineer</td>
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<td>$221.35</td>
<td>$226.89</td>
<td>$232.56</td>
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<tr>
<td>Systems Analyst / Senior</td>
<td>$105.97</td>
<td>$108.62</td>
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<tr>
<td>Cybersecurity Engineer</td>
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<td>$222.99</td>
</tr>
<tr>
<td>Technical Writer</td>
<td>$100.54</td>
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</tr>
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<td>Financial Analyst</td>
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<td>$82.25</td>
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</tr>
<tr>
<td>Training Specialist / Senior</td>
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<td>$138.30</td>
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</tr>
<tr>
<td>Project Controller</td>
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<td>Enterprise Engineering Manager</td>
<td>$160.93</td>
<td>$164.95</td>
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</tr>
<tr>
<td>System Specialist Jr</td>
<td>$92.28</td>
<td>$94.59</td>
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</tr>
<tr>
<td>System Specialist Sr</td>
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</tr>
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<td>Operations Engineer</td>
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<td>Engineering Manager</td>
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<td>$141.57</td>
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</tr>
<tr>
<td>Enterprise Engineer</td>
<td>$155.64</td>
<td>$159.53</td>
<td>$163.52</td>
<td>$167.61</td>
<td>$171.80</td>
</tr>
</tbody>
</table>

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.