



FEDERAL TECHNOLOGY SOLUTIONS INC.



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AUTHORIZED INFORMATION TECHNOLOGY

SCHEDULE PRICE LIST

GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY

WEB SITE: www.federalsales.com

CONTRACT NUMBER: GS-35F-0381V

SCHEDULE NUMBER: 70

PERIOD COVERED BY CONTRACT: August 01, 2008 TO April 22, 2014



FEDERAL TECHNOLOGY SOLUTIONS INC.

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Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Acquisition Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

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FEDERAL TECHNOLOGY SOLUTIONS, INC., CORPORATE PROFILE

Federal Technology Solutions, Inc. (FTSI), a premier network integration company, technology professionals and expert field technicians. Federal Technology Solutions, Inc. continues to build upon its winning reputation and experience by understanding the complex demands of today's ever-changing technology environment. The company employee's engineers who are experts in all areas of Networking and Data Communications, including: voice, data, video, premise security, information security, and network and professional consulting. Federal Technology Solutions, Inc. has established a strong network of partnerships with leading technology companies to meet the unique requirements, regardless of size or complexities. FTSI has knowledge and expertise in assessment, design, implementation, and optimization of enterprise technologies. Government Agencies and clients of all sizes and across all industries continue to engage us because we keep our commitments and deliver on our promises. We have delivered turnkey networks and Unified Communication solutions for Government Agencies, Fortune 500 Companies, major research hospitals, and a wide variety of small and medium-sized businesses. Regardless of size, we involve each client in the solution-design process. We want to ensure a scalable information network that will enhance your operations, increase productivity and significantly reduce costs. Our Professional Services team will allow you to focus on your organization's core competencies while we act as your world-class support team.



FEDERAL TECHNOLOGY SOLUTIONS, INC. INFORMATION TECHNOLOGY (IT) SERVICES

Federal Technology Solutions, Inc. PROVIDES:

SERVICES OFFERED	DESCRIPTION
INFRASTRUCTURE DESIGN & STRUCTURED CABLING INSTALLATION	
NETWORK MANAGEMENT & ENGINEERING SERVICES LOCAL AREA NETWORKS (LAN) SUPPORT SERVICES WIDE AREA NETWORKS (WAN) SUPPORT SERVICES	Federal Technology Solutions, Inc. designs and delivers reliable and scalable voice, data, video, and security solutions. We take into consideration our clients' existing investment in its disparate operating systems, cabling and equipment and integrate these assets into a seamless solution. Our Structured Cabling Partners include: ADC, AMP-TYCO, APC, B-LINE, COMMSCOPE, BERK-TEK, ORTRONICS, CORNING, LEVITON, LIEBERT, PANDUIT, SUMITOMO ELECTRIC LIGHTWAVE, KRONE, SIEMON, CPI, HUBBELL
	Federal Technology Solutions, Inc. design and engineering team delivers high-performance systems that are reliable and cost effective. Federal Technology Solutions, Inc. provides all services associated with the design, installation and maintenance of network and telecommunications equipment, including providing user training.

70 GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE, AND SERVICES

Pursuant to Section 211 of the e-Gov Act of 2002, Cooperative Purchasing provides authorized State and local government entities access to information technology items offered through GSA's Schedule 70 and the corporate contracts for associated special item numbers. Contracts with the COOP PURC icon indicate that authorized state and local government entities may procure from that contract.



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Note 1: Installation must be incidental to SIN 132-51, in conjunction with and in direct support of the products sold under SIN 132-8 of this contract and cannot be purchased separately unless stated otherwise in this Contract. If the construction, alteration or repair is segregable and exceeds \$3,000, then the requirements of the Davis-Bacon Act apply. In applying the Davis-Bacon Act, ordering activities are required to incorporate Wage Rate Determinations into orders, as applicable.

Note 2: Vendors offering purchase of equipment are required to provide maintenance service and/or repair service and repair parts, in accordance with normal industry practices, for the type of equipment offered, for the scope of the contract (i.e., at a minimum, the 48 contiguous states and the District of Columbia). Special Item Number (SIN) 132-12 – Maintenance of Equipment, Repair Service, and Repair Parts/Spare Parts - Third Party Maintenance Special Item Number (SIN) 132-32 – Term Software License Large Scale Computers and/or Microcomputers.

Special Item Number (SIN) 132-51 Information Technology Professional Services

- ✓ FPDS Code D301: IT Facility Operation and Maintenance
- ✓ FPDS Code D302: IT Systems Development Services
- ✓ FPDS Code D306: IT Systems Analysis Services
- ✓ FPDS Code D307: Automated Information Systems Design and Integration Services
- ✓ FPDS Code D308: Programming Services
- ✓ FPDS Code D310: IT Backup and Security Services
- ✓ FPDS Code D311: IT Data Conversion Services
- ✓ FPDS Code D313: Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services
- ✓ FPDS Code D316: IT Network Management Services
- ✓ FPDS Code D317: Creation/Retrieval of IT Related Automated News Services, Data Services, or Other Information Services (All other information services belong under Schedule 76)
- ✓ FPDS Code D399: Other Information Technology Services, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performed by the publisher or manufacturer or one of their authorized agents.



SPECIAL ITEM NUMBER 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

NAICS 237130	Power and Communication Line and Related Structures
NAICS 517110	Wired Telecommunications
NAICS 517210	Wireless Telecommunications (except Satellite)
NAICS 517919	All Other Telecommunications
NAICS 541512	Computer Systems Design Services
NAICS 541513	Computer Facilities Management Services
NAICS 541519	Other Computer Related Services
NAICS 541618	Administrative Management and General Management Consulting Services
NAICS 541690	Other Scientific and Technical Consulting Services
NAICS 561210	Facilities Support Services
NAICS 561621	Security Systems Services (except Locksmiths)
NAICS 611430	Professional and Management Development Training

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Clinger-Cohen and Davis Bacon Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performed by the publisher or manufacturer or one of their authorized agents.



INFORMATION FOR ORDERING ACTIVITIES

APPLICABLE TO ALL SPECIAL ITEM NUMBERS SPECIAL NOTICE TO AGENCIES

1. CONTRACTOR'S ORDERING ADDRESS, CONTACT AND PAYMENT INFORMATION:

Federal Technology Solutions, Inc.
16 Hughes, Ste C106,
Irvine, CA 92618-1638
(949)830-8858
(949)830-0858
www.federalsales.com
sales@federalsales.com

Contractors are required to accept the Government purchase card for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Government purchase cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice. The following telephone number(s) can be used by ordering agencies to obtain technical and/or ordering assistance: (949) 830-8858

2. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to Government personnel or damage to Government property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

3. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279

Block 9: G. Order/Modification under Federal Schedule Block 16: Data Universal Numbering System
Contractor is registered with the Central Contractor Registration Database.

5. FOB: DESTINATION

6. DELIVERY SCHEDULE

a. **TIME OF DELIVERY:** The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:



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b. SPECIAL ITEM NUMBER DELIVERY TIME (Days ARO)

132-8 As negotiated between Federal Technology Solutions, Inc. and Ordering Agency

132-12 As negotiated between Federal Technology Solutions, Inc. and Ordering Agency

132-32 As negotiated between Federal Technology Solutions, Inc. and Ordering Agency

132-33 As negotiated between Federal Technology Solutions, Inc. and Ordering Agency

132-34 As negotiated between Federal Technology Solutions, Inc. and Ordering Agency

132-50 As negotiated between Federal Technology Solutions, Inc. and Ordering Agency

132-51 As negotiated between Federal Technology Solutions, Inc. and Ordering Agency

132-62 As negotiated between Federal Technology Solutions, Inc. and Ordering Agency

c. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS:

Prices shown are NET Prices; Basic Discounts have been deducted.

a. Prompt Payment: None, Net 30 days

b. Quantity: None.

c. Other: None

8. TRADE AGREEMENTS ACT OF 1979, AS AMENDED:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:

Export packing is available at extra cost outside the scope of this contract.



10. SMALL REQUIREMENTS:

There is no minimum dollar value of orders.

11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)

a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:

Special Item Number 132-51- Information Technology (IT) Professional Services

12. USE OF FEDERAL SUPPLY SERVICE INFORMATION TECHNOLOGY SCHEDULE CONTRACTS.

In accordance with FAR 8.404: Orders placed pursuant to a Multiple Award Schedule (MAS), using the procedures in FAR 8.404, are considered to be issued pursuant to full and open competition. Therefore, when placing orders under Federal Supply Schedules, ordering offices need not seek further competition, synopsise the requirement, make a separate determination of fair and reasonable pricing, or consider small business set-asides in accordance with subpart 19.5. GSA has already determined the prices of items under schedule contracts to be fair and reasonable. By placing an order against a schedule using the procedures outlined below, the ordering office has concluded that the order represents the best value and results in the lowest overall cost alternative (considering price, special features, administrative costs, etc.) to meet the Government's needs.

a. Orders placed at or below the micro-purchase threshold. Ordering offices can place orders at or below the micro-purchase threshold with any Federal Supply Schedule Contractor.

B. exceeding the micro-purchase threshold but not exceeding the maximum order threshold. Orders should be placed with the Schedule Contractor that can provide the supply or service that represents the best value. Before placing an order, ordering offices should consider reasonably available information about the supply or service offered under MAS contracts by using the GSA Advantage! on-line shopping service, or by reviewing the catalogs/pricelists of at least three Schedule Contractors and selecting the delivery and other options available under the schedule that meets the agency's needs. In selecting the supply or service representing the best value, the ordering office may consider-- (1) Special features of the supply or service that are required in effective program performance and that are not provided by a comparable supply or service; (2) Trade-in considerations; (3) Probable life of the item selected as compared with that of a comparable item; (4) Warranty considerations; (5) Maintenance availability; (6) Past performance; and (7) Environmental and energy efficiency considerations.

c. Orders exceeding the maximum order threshold. Each schedule contract has an established maximum order threshold. This threshold represents the point where it is advantageous for the ordering office to seek a price reduction. In addition to following the procedures in paragraph b, above, and before placing an order that exceeds the maximum order threshold, ordering offices shall-- Review additional Schedule Contractors' (1) catalogs/pricelists or use the GSA Advantage! on-line shopping service; (2) Based upon the initial evaluation, generally seek price reductions from the Schedule Contractor(s) appearing to provide the best value (considering



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price and other factors); and (3) After price reductions have been sought, place the order with the Schedule Contractor that provides the best value and results in the lowest overall cost alternative. If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate.

NOTE: For orders exceeding the maximum order threshold, the Contractor may: (1) Offer a new lower price for this requirement (the Price Reductions clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations); (2) Offer the lowest price available under the contract; or (3) Decline the order (orders must be returned in accordance with FAR 52.216-19).

d. Blanket purchase agreements (BPAs). The establishment of Federal Supply Schedule BPAs is permitted when following the ordering procedures in FAR 8.404. All schedule contracts contain BPA provisions. Ordering offices may use BPAs to establish accounts with Contractors to fill recurring requirements. BPAs should address the frequency of ordering and invoicing, discounts, and delivery locations and times. e. Price reductions. In addition to the circumstances outlined in paragraph c, above, there may be instances when ordering offices will find it advantageous to request a price reduction. For example, when the ordering office finds a schedule supply or service elsewhere at a lower price or when a BPA is being established to fill recurring requirements, requesting a price reduction could be advantageous. The potential volume of orders under these agreements, regardless of the size of the individual order, may offer the ordering office the opportunity to secure greater discounts. Schedule Contractors are not required to pass on to all schedule users a price reduction extended only to an individual agency for a specific order. f. Small business. For orders exceeding the micro-purchase threshold, ordering offices should give preference to the items of small business concerns when two or more items at the same delivered price will satisfy the requirement. g. Documentation. Orders should be documented, at a minimum, by identifying the Contractor the item was purchased from, the item purchased, and the amount paid. If an agency requirement in excess of the micro-purchase threshold is defined so as to require a particular brand name, product, or feature of a product peculiar to one manufacturer, thereby precluding consideration of a product manufactured by another company, the ordering office shall include an explanation in the file as to why the particular brand name, product, or feature is essential to satisfy the agency's needs.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS:

Federal departments and agencies acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering offices, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS): Information Technology products under this Schedule that do not conform to Federal Information Processing



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Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202) 619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301) 975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)

(a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule. **In most cases FTSI already has cleared personal and a cleared facility.**

(b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub. L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges. NOTE: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.

(c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.



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(d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

(e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.

(f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.

(g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.

(h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.

(i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.

(j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

15. CONTRACT ADMINISTRATION FOR ORDERING OFFICES:

Any ordering office, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the Government's convenience, and (m) Termination for Cause (See C.1.)

16. GSA ADVANTAGE!

GSA Advantage! Is on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! Will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number;



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(3) Product categories.

Agencies can browse GSA Advantage! By accessing the Internet World Wide Web utilizing a browser (ex: Internet Explorer). The Internet address is <http://www.fss.gsa.gov/>.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

(1) Time of delivery/installation quotations for individual orders;

(2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.

(3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor. b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES – Not Offered

20. BLANKET PURCHASE AGREEMENTS (BPAs)

Federal Acquisition Regulation (FAR) 13.303-1(a) defines Blanket Purchase Agreements (BPAs) as “a simplified method of filling anticipated repetitive needs for supplies or services by establishing charge accounts’ with qualified sources of supply.” The use of Blanket Purchase Agreements under the Federal Supply Schedule Program is authorized in accordance with FAR 13.303-2(c) (3), which reads, in part, as follows:”BPAs may be established with Federal Supply Schedule Contractors, if not inconsistent with the terms of the applicable schedule contract.” Federal Supply Schedule contracts contain BPA provisions to enable schedule users to maximize their administrative and purchasing savings. This feature permits schedule users to set up accounts with Schedule Contractors to fill recurring requirements. These accounts establish a period for the BPA and generally address issues such as the frequency of ordering and invoicing, authorized callers, discounts, delivery locations and times. Agencies may qualify for the best quantity/volume discounts available under the contract, based on the potential volume of business that may be generated through such an agreement, regardless of the size of the individual orders. In addition, agencies may be able to secure a discount higher than that available in the contract based on the aggregate volume of business possible under a BPA. Finally, Contractors may be open to a progressive type of discounting where the discount would increase once the sales accumulated under the BPA reach certain prescribed levels. Use of a BPA may be particularly useful with the new Maximum Order feature. Please see the Suggested Format, contained in this Schedule Pricelist, for customers to consider when using this purchasing tool.



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21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Contractor's Reports of Sales and 552.238-76, Industrial Funding Fee, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DE-INSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregated and exceeds \$2,000, then the requirements of the Davis-Bacon Act apply. The requisitioning activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, de-installation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following: www.section508.gov.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES

Prime contractors (on cost reimbursement contracts) placing orders under Federal Supply schedules, on behalf of a Federal Agency, shall follow the terms of the applicable schedule and authorization and include the following with each order

- (a) A copy of the authorization from the Agency with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); (b) The following statement: This order is placed under written authorization from _____ Dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE— WORK ON A GOVERNMENT INSTALLATION (JAN 1997) (FAR 52.228-5)



(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective:

(1) For such period as the laws of the State in which this contract is to be performed prescribe; or

(2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph, in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract (31 U.S.C. 3324).

28. FEDERAL TECHNOLOGY SOLUTIONS, INC. SALES AND SERVICE POINTS

Jack Manciet, President:	jackm@federalsales.com
Mike Clark, Sales Manager	mikec@federalsales.com
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TERMS AND CONDITIONS – COMMERCIAL INFORMATION IT SOLUTIONS

SPECIAL ITEM NUMBER (SIN) 132-8:

PURCHASE OF EQUIPMENT

TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF GENERAL PURPOSE COMMERCIAL INFORMATION IT SOLUTIONS & ELECTRONICS FOR ALL MANUFACTURERS ON THE FEDERAL TECHNOLOGY SOLUTIONS, INC. INC. GSA CONTRACT UNDER THE SINS LISTED ABOVE

1. MATERIAL AND WORKMANSHIP

All equipment (including any software contained therein) furnished hereunder must satisfactorily perform the function for which it is intended in accordance with the Manufacturer's then current published specifications provided with the shipped product.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, Federal Technology Solutions, Inc. will be obligated to meet the delivery and installation date specified in the original order. For credit card orders and BPAs, telephone orders are permissible.

3. TRANSPORTATION OF EQUIPMENT FOB DESTINATION.

Prices cover equipment delivery to destination, for any location within the Continental United States.

4. INSTALLATION AND TECHNICAL SERVICES

Federal Technology Solutions, Inc. shall provide structured cabling services designed and engineered for the most demanding government enterprise environment. The capabilities will consist of inside plant applications : SIPR/NIPR, Category 6, Enhanced Category 5, Category 5/3, Fiber Optic Cabling, Air Blown Fiber Coaxial/CATV/MATV/CCTV, wireless, riser infrastructure; outside cable plant applications, and additional cable services for raised floor environments, campus trenching, conduit installations, data centers, maintenance, and circuit extensions. Installation of Telecommunications equipment or cabling by the Contractor will include connecting equipment to Government-provided Network outlets and electrical sources, as well as initiating specified start-up diagnostic routines to test network and network component operation.

a. INSTALLATION. When the equipment provided under this contract is not normally self-installable, Federal Technology Solutions, Inc. Inc's technical personnel shall be available to the



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ordering activity, at the ordering activity's location, to install the equipment and to train ordering activity personnel in the use and maintenance of the equipment provided, the ordering activity has purchased the appropriate Training and/or Services at the prices designated in the GSA Price List. The charges for such services are listed in the price schedule.

b. INSTALLATION, DE-INSTALLATION, REINSTALLATION. The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregated and exceeds \$2,000, then the requirements of the Davis-Bacon Act apply. The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, de-installation, and reinstallation services under SIN 132-8.

c. OPERATING AND MAINTENANCE MANUALS. Federal Technology Solutions, Inc. Inc. shall furnish the ordering activity with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.



TERMS AND CONDITIONS – IT PROFESSIONAL SERVICES

TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.



4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the



period of work stoppage; provided that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services–Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 Rights in Data – General may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

9. INDEPENDENT CONTRACTOR

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions: “Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract. Contractor and its affiliates and Contractor or its affiliates refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor. An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either:



- (i) result in an unfair competitive advantage to the Contractor or its affiliates or;
- (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003)) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-materials/Labor-Hour Proposal requirements--Commercial item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

- (a) The Government contemplates award of a Time-and-materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offer or must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offer or must specify whether the fixed hour rate for each labor category applies to labor performed by
 - (1) The offer or;
 - (2) Subcontractors; and/or
 - (3) Divisions, subsidiaries, or affiliates of the offer or under a common control.



13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT SERVICES AND PRICING

a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 132-51. IT Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices.

17. SPECIAL ITEM NUMBER 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

NAICS 237130	Power and Communication Line and Related Structures
NAICS 517110	Wired Telecommunications
NAICS 517210	Wireless Telecommunications (except Satellite)
NAICS 517919	All Other Telecommunications
NAICS 541512	Computer Systems Design Services
NAICS 541513	Computer Facilities Management Services
NAICS 541519	Other Computer Related Services
NAICS 541618	Administrative Management and General Management Consulting Services



NAICS 541690	Other Scientific and Technical Consulting Services
NAICS 561210	Facilities Support Services
NAICS 561621	Security Systems Services (except Locksmiths)
NAICS 611430	Professional and Management Development Training Service Descriptions
NAICS 237130	Power and Communication Line and Related Structures (Infrastructure Design & Structured Cabling Installation)

Federal Technology Solutions, Inc. shall design and deliver reliable and scalable voice, data video, and security solutions. The Federal Technology Solutions, Inc. shall take into consideration existing government's investment in its disparate operating systems, cabling and equipment and integrate these assets into a seamless solution.

NAICS 517110	Wired Telecommunications
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Federal Technology Solutions, Inc. shall provide structured cabling services designed and engineered for the most demanding government enterprise environment. The capabilities will consist of inside plant applications : Category 6, Enhanced Category 5, Category 5/3, Fiber Optic Cabling, Coaxial/CATV/MATV/CCTV, wireless, riser infrastructure; outside cable plant applications, and additional cable services for raised floor environments, campus trenching, conduit installations, data centers, maintenance, and circuit extensions. Installation of Telecommunications equipment or cabling by Federal Technology Solutions, Inc. will include connecting equipment to Government-provided Network outlets and electrical sources, as well as initiating specified start-up diagnostic routines to test network and network component operation. (Keywords: Structured Cabling)

NAICS 517210	Wireless Telecommunications (except Satellite)
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Federal Technology Solutions, Inc. shall provide Commercial Off-the-Shelf (COTS) wireless equipment designed to meet the Governments specifications as outlined in subsequent Task Orders. All equipment shall be installed by OEM certified technicians and shall be installed in accordance with industry standards. Federal Technology Solutions, Inc. shall design the wireless network for optimum performance and consult with the Government on any potential interferences or degradation of services. Federal Technology Solutions, Inc. shall select and test equipment and hardware to ensure compatibility of components. The Federal Technology Solutions, Inc. shall notify the Government in writing of any additional charges associated with equipment substitutions and obtain approval prior to start of installation to incur those charges.

NAICS 517919	All Other Telecommunications
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Federal Technology Solutions, Inc. shall provide Commercial Off-the-Shelf (COTS) VOIP equipment designed to meet the Governments specifications as outlined in subsequent Task Orders. All equipment shall be installed by OEM certified technicians and shall be installed in accordance with industry standards. Any equipment proposed herein shall be by mutual agreement. The Contractor shall select and test equipment and hardware to ensure compatibility of components. (Keywords: Voice, Voice over Internet Protocol, VOIP)

541512 Computer Systems Design Services

Federal Technology Solutions, Inc. and its partners are engaged in planning and designing computer systems that integrate computer hardware, software, and communication technologies. The hardware and software components of the system may be provided by Federal Technology Solutions, Inc. and/or its partners as part of integrated services or may be provided by third parties or vendors. These establishments often install the system and train and support users of the system.

NAICS 541513 Computer Facilities Management Services

Network Administration Services include, but are not limited to, 1) installs, configures, and designs, monitors, supports, and maintenance of Local Area Networks (LAN) and data facilities.; 2) performing other tasks as assigned by the Government to include business re-engineering, systems analysis, technical, and engineering expertise for performance and configuration of the LANs networks and data facilities equipment. (Keywords: network administration)

NAICS 541519 Other Computer Related Services

These services provide computer related services (except custom programming, systems integration design, and facilities management services) for the establishment of providing computer-disaster-recovery services or software installation services

NAICS 541618 Other Management Consulting Services

Federal Technology Solutions, Inc. and its partners can assist agencies in providing management consulting services (except administrative and general management consulting; human resources consulting; marketing consulting; or process, physical distribution, and Logistics consulting). It provides both telecommunications and Information Technology integrated solutions to enable agencies to work with industry experts.

NAICS 541690 Other Scientific and Technical Consulting Services

Federal Technology Solutions, Inc. can assist Federal agencies in their IPv6 Transition Support Solution consisting of a comprehensive range of consulting services -- from an initial survey of the network environment to the creation of an IPv6 implementation plan, and support for the design, building, and operation of the network -- to assist customers in the transition to the IPv6 protocol as the IPv4 address space is depleted. We also can include a training program for the network administrators and other



employees to ensure the smooth operation of the network after the transition to IPv6. (Keywords: IPv6 implementation and development)

NAICS 561210 Facilities Support Services.

Federal Technology Solutions, Inc. shall provide for on-site service calls when equipment or cable problems cannot be resolved by the Government or remotely by the Contractor as priced in Attachment 1, Price Schedule. If the equipment or cable is under OEM warranty at the time of failure, the Contractor's Equipment Help Desk will arrange to have the replacement component shipped to the installed site by next business day overnight air shipment. If the equipment or cable is no longer under OEM warranty, the Government may purchase replacement equipment or cable from the Contractor using pricing in effect at the time. The 12 month fixed price maintenance contract covers labor to replace defective components on site on a next business day basis excluding weekends.

The government may order Maintenance services from the Contractor for services covered by this Contract as outlined in Attachment 1, Price schedule. (Keywords: network maintenance)

NAICS 561621 Security Systems Services (except Locksmiths)

Highly specialized in commercial security systems, Federal Technology Solutions, Inc. can offer agencies a wide assortment of security alarm systems that include or combine access control and video surveillance along with installation, repair, or monitoring services and/or remote monitoring capability of the electronic security alarm systems.

NAICS 611430 Professional and Management Development Training

Federal Technology Solutions, Inc. shall provide at the Governments request a package of consecutive and/or, one-hour on-site training sessions to include up to five Government staff members. Additional staff members beyond five (5) may be added at an additional charge. The Contractor shall submit a training syllabus prior to following Site Training. (Keywords: Site training, user training).

18. SUMMARY

At Federal Technology Solutions, Inc., we are committed to helping expand the knowledge of our federal customers while helping advance projects, programs, and overall agency missions and initiatives. Knowing that government agencies are constantly faced with achieving more (with fewer resources), Federal Technology Solutions, Inc. strives to assist managers and agencies with process and production improvements through leading Information Technology products, professional services and best-practices.



SIN 132-51 DESCRIPTION OF SERVICES AND QUALIFICATIONS

TABLE 132-51 FEDERAL TECHNOLOGY SOLUTIONS, INC. CATEGORY LABOR RATES*

SIN	Order Number	Labor Category Title	Effective Date 9/1/2010
132-51	FT001	Project Manager	\$130.98
132-51	FT002	Lead Technician	\$85.64
132-51	FT003	Systems Engineer	\$74.56
132-51	FT004	Network Administrator	\$95.71
132-51	FT005	Telecommunications Technician Level I	\$70.53

TABLE 132-51 FEDERAL TECHNOLOGY SOLUTIONS, INC. CATEGORY LABOR DESCRIPTIONS

Order Number	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
FT001	Project Manager	10 Yrs IT experience- three years of additional experience may be substituted for each year of degree level education.	Bachelor's Degree in a technical or management discipline. Three years of additional IT experience of 10 years may be substituted for each year of degree level education.	Simultaneously plans and directs a technical project or a group of related tasks. Responsible for overall direction and management of specific tasks orders and ensures that the technical solutions and schedules in the task order are implemented in a timely manner. PM is also responsible for the development of planning documents, instructions, and standards that are need for each project. Supervises, leads, and directs technical teams and project activities. Manages project schedules, resources, and budget.



				<p>Performs site surveys. Prepares project plan including schedules with major and minor milestones and bills of materials. Anticipates requirements for and requisitions manpower resources, materials, tools, and test equipment need to complete project.</p>
FT002	Technical Specialist IV	6 years of IT experience	<p>Associates degree and 6 years of IT experience. Two years of additional IT experience may be substituted for each year of degree level education.</p>	<p>Provides highest level support to users. Applies expertise and knowledge of state-of-the-art hardware, network infrastructure, and/or information technology to install, configure, maintain, and troubleshoot highly complex user/system problems. Ability to provide guidance to lower level technical specialists. In addition, interfaces with customs to resolve installation problems relative to space and power requirements. Performs fiber optic splicing, utilizes OTDR test procedures to troubleshoot and maintain fiber transmission facilities.</p>
FT003	Systems Engineer	8 Years IT experience	<p>Bachelor's Degree and 8 years of IT experience.</p>	<p>Assist more experienced systems engineer in applying information technology in skills, analyses specification, integration, and acquiring of systems. Ensures systems and applications are compliant with applicable standards specified in task orders. Provides on-site support for minor requirements</p>



			<p>that do not meet functional specifications; modifies programs to be compliant with specifications. Manages the operation of business systems that may be mainframe, mini, or client/server computers based. Troubleshoots computer related problems, and as necessary, contacts appropriate service representatives to resolve system problems. Installs hardware and software as need. Performs database administration, and file recovery. Optimizes system operation, resource utilization, and performs system-capacity analysis and planning. Provides assistance to user in accessing and using business system. Provide guidance to lower-level system administrator. In addition, applies extremely complex networking concepts in the analysis, study, and design of data networks. Analyzes network characteristics (e.g., traffic, connect time, transmission speeds, packet sizes, and throughput) and recommends procurement, removals, and modifications to network components. Designs and optimizes network topologies and site configurations. Plans and supervises installations, transitions, and cutovers of</p>
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				<p>network components and capabilities. Reviews existing network designs and capabilities with the goal of making refinements reducing operating overhead, enhancing network throughput and improving current network topologies. Determines environmental and building power requirements for system design, types and gauges of cable cross-connection on distribution equipment, intermediate distribution frames, wire closets, pin and jack arrangements, and cable inventory management systems. Provide team leadership or consulting support on complex tasks.</p>
FT004	Network Administrator	Two years of IT experience	Bachelor's degree in Business Administration or better and 2 years of IT experience or more.	<p>Assists more experienced network specialists/technicians and monitors and adjusts network parameters for optimum performance. Installs, configures and supports LAN operation by adding and deleting users and software, and hardware and peripheral components. Assists in troubleshooting and repairing LANs and interfaces between differing networks via remote and local bridges, repeaters, routers, and switches including mainframe connectivity via gateway, telecommunication circuits, and direct network access). Creates documentation for</p>



				systems support and users. Supports the evaluation of communication hardware and software. Participates in the compatibility testing of system and application software.
FT005	Telecommunications Tech Level 1	Up to 3 years of relevant experience in the telecommunications industry.	High School Diploma or GED and up to 3 years of relevant experience	Performs all tasks associated with the installation of communication networks in a safe and efficient manner, including but not limited to installing telephone stations, low voltage cables, tie runs and other structured cabling requirements according to code and industry standards. Ensures that all telephone equipment and cable installed is tested, labeled, and tagged. Performs cable pulling in floor ducts, drop ceiling, walls telephone closets, cut caddies; terminates multi-pair feeders at station, cable management cabinets and in identified locations; and installs surface molding and other IT raceways.



USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

Federal Technology Solutions, Inc. provides commercial products and services to the Ordering Activity. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

Federal Technology Solutions, Inc. is committed:

- ✓ To actively seek and partner with small businesses.
- ✓ To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.
- ✓ To develop and promote company policy initiatives that demonstrates our support for awarding contracts and subcontracts to small business concerns.
- ✓ To undertake significant efforts to determine the potential of small, small disadvantaged and women owned small business to supply products and services to our company.
- ✓ To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged and women-owned small businesses.
- ✓ To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.
- ✓ To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with OTHER small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact Jack Manciet at Federal Technology Solutions, Inc. at: (949)830-8858; Fax (949) 830-0858 or Email at sales@federalsales.com.



BASIC GUIDELINES FOR USING CONTRACTOR TEAM ARRANGEMENTS

Federal Supply Schedule Contractors may use Contractor Team Arrangements. (See FAR 9.6 to provide solutions when responding to an ordering activity requirements). These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts. Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract. Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors. Customers should refer to FAR 9.6 for specific details on Team Arrangements. Here is a general outline on how it works:

The customer identifies their requirements.

- ✓ Federal Supply Schedule Contractors may individually meet the customers' needs, or –
- ✓ Federal Supply Schedule Contractors may individually submit a Schedules Team Solution. to meet the customer's requirement.
- ✓ Customers make a best value selection.



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