



AUTHORIZED
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES

SPECIAL ITEM NUMBER 132-50 - TRAINING COURSES

FPDS Code U012

SPECIAL ITEM NUMBER 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

- FPDS Code D301 IT Facility Operation and Maintenance
- FPDS Code D302 IT Systems Development Services
- FPDS Code D306 IT Systems Analysis Services
- FPDS Code D307 Automated Information Systems Design and Integration Services
- FPDS Code D308 Programming Services
- FPDS Code D310 IT Backup and Security Services
- FPDS Code D311 IT Data Conversion Services
- FPDS Code D313 Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services
- FPDS Code D316 IT Network Management Services
- FPDS Code D317 Creation/Retrieval of IT Related Automated News Services, Data Services, or Other Information Services (All other information services belong under Schedule 76)
- FPDS Code D399 Other Information Technology Services, Not Elsewhere Classified

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Contract Number: **GS-35F-0382X**
Period Covered by Contract: **16 May 2011 – 15 May 2016**

Products and ordering information in this Authorized Information Technology Schedule Pricelist are also available on the GSA Advantage! System (<http://www.gsadvantage.gov>).

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SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.gsaadvantage.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page (www.gsa.gov/fas) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

For Special Item Number 132-53 Wireless Services ONLY, if awarded, list the limited geographic coverage area:

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:

SILOTECH GROUP INC.
10100 REUNION PLACE, STE 250
SAN ANTONIO, TX 78216

Contractor must accept the credit card for payments equal to or less than the micro-purchase for oral or written orders under this contract. The Contractor and the ordering agency may agree to use the credit card for dollar amounts over the micro-purchase threshold (See GSAR 552.232-79 Payment by Credit Card). In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

210-569-0953

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:

Block 9: G. Order/Modification Under Federal Schedule Contract
Block 16: Data Universal Numbering System (DUNS) Number: 828582531
Block 30: Type of Contractor: Small Business

- A. SBA 8(a)
- B. SBA Hubzone
- C. Small Disadvantaged Business

Block 31: Woman-Owned Small Business - Yes
Block 37: Contractor's Taxpayer Identification Number (TIN): 26-3512026
Block 40: Veteran Owned Small Business (VOSB): Yes

A: Service Disabled Veteran Owned Small Business

- 4a. CAGE Code: 58A03
- 4b. Notification regarding registration in System For Award Management (SAM) database: Registered.

5. FOB DESTINATION

6. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-51	As negotiated at time of ordering activity

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS: Prices shown are NET Prices; Basic Discounts have been deducted.

Silotech is offering GSA its most favored customer pricing and does not employ a discount policy. See Price Proposal for details.

- a. Prompt Payment: ___% - ___ days from receipt of invoice or date of acceptance, whichever is later.

- b. Quantity: None
- c. Dollar Volume: None
- d. Government Educational Institutions
- e. Other

8. TRADE AGREEMENTS ACT OF 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:

10. Small Requirements: The minimum dollar value of orders to be issued is \$500.

11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)

- a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:
Special Item Number 132-51 - Information Technology Professional Services

12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS

REQUIREMENTS: ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003)

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated

funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

- (k) Overtime: For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES: Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4)

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.gsaadvantage.gov>

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a

product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.

(3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

- b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.
- c. The maintenance/repair service provided is the standard commercial terms and conditions for the type of products and/or services awarded.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or 132-9.

23. SECTION 508 COMPLIANCE.

I certify that in accordance with 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d), FAR 39.2, and the Architectural and Transportation Barriers Compliance Board Electronic and Information Technology (EIT) Accessibility Standards (36 CFR 1194) General Services Administration (GSA), that all IT hardware/software/services are 508 compliant:

Yes

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

- (a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- (b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—
 - (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
 - (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- (c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION Purchase of
Training Courses for General Purpose Commercial Information Technology
Equipment & Software
(SPECIAL ITEM NUMBER 132-50)**

1. SCOPE

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity

2. ORDER

- a. Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

3. TIME OF DELIVERY

- a. The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

4. CANCELLATION AND RESCHEDULING

- a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
- b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

5. FOLLOW-UP SUPPORT

The Contractor agrees to provide each student with unlimited telephone support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions

6. PRICE FOR TRAINING

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less

7. INVOICES AND PAYMENT

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

8. FORMAT AND CONTENT OF TRAINING

- a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b. ****If applicable**** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.
- c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.
- d. The Contractor shall provide the following information for each training course offered:
 - (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
 - (2) The length of the course;
 - (3) Mandatory and desirable prerequisites for student enrollment;
 - (4) The minimum and maximum number of students per class;
 - (5) The locations where the course is offered;
 - (6) Class schedules; and
 - (7) Price (per student, per class (if applicable)).
- e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.

9. "NO CHARGE" TRAINING

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

None

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION
TECHNOLOGY (IT) PROFESSIONAL SERVICES
(SPECIAL ITEM NUMBER 132-51)**

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT/IAM Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS -COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I - OCT 2008) (DEVIATION I - FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data - General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT/IAM Professional Services.

9. INDEPENDENT CONTRACTOR

All IT/IAM Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT/IAM Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.

(b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—

- (1) The offeror;
- (2) Subcontractors; and/or

(3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

SILOTECH GROUP, INC LABOR CATEGORIES DESCRIPTIONS

Labor Category Title: ADMINISTRATIVE SUPPORT

Function: Support to technical and management-level personnel. This includes, but is not limited to, documentation planning and support, project administration, general office support, executive secretarial support, human resource planning, event planning and administration, etc. May perform other duties as assigned.

Qualifications: Two (2) years of general experience

Minimum Education: High School Diploma or G.E.D. or other equivalent degree program.

Labor Category Title: E-RECRUITER / ON-LINE ADVISOR LEVEL I

Function: Conducts all online personal interviews and fact gathering inquiries. Conducts thorough fact gathering inquiries and interviews and provides accurate information to on line Internet customers. Effectively prequalifies clients based on current AF recruiting service guidelines. Thoroughly prepares clear and concise information for dissemination to clients. Accurately provides guidance and information to clients. Effectively develops and maintains up to date information databases. Completes researches and evaluates information for currency and relevancy.

Qualifications: Two (2) years of general experience

Minimum Education: High School Diploma or G.E.D. or other equivalent degree program.

Labor Category Title: E-RECRUITER / ON-LINE ADVISOR LEVEL II SOCIAL MEDIA

Function: Conducts all online personal interviews and fact gathering inquiries. Conducts thorough fact gathering inquiries and interviews and provides accurate information to on line Internet customers. Effectively prequalifies clients based on current AF recruiting service guidelines. Thoroughly prepares clear and concise information for dissemination to clients. Accurately provides guidance and information to clients. Effectively develops and maintains up to date information databases. Completes researches and evaluates information for currency and relevancy.

Qualifications: Two (2) years of general experience

Minimum Education: High School Diploma or G.E.D. or other equivalent degree program.

Labor Category Title: E-RECRUITER / ON-LINE ADVISOR LEVEL III SUPERVISOR

Function: Conducts all online personal interviews and fact gathering inquiries. Conducts thorough fact gathering inquiries and interviews and provides accurate information to on line Internet customers. Effectively prequalifies clients based on current AF recruiting service guidelines. Thoroughly prepares clear and concise information for dissemination to clients. Answer all questions of online chat users pertaining to enlistment / commissioning, prior service eligibility and other applicable programs and options on a daily basis. Responses should project the Air Force in a positive light and inform participants of Air Force opportunities in an educational manner.

Qualifications: Four (4) years of experience as a military recruiter. Military Entrance Processing (MEPS), Officer Accessions and / or Flight Chief experience, Training Instructor, Microsoft Office products efficiently, Communication and presentation skills, knowledge of internet protocols and on- line communication

Minimum Education: High School Diploma or G.E.D. or other equivalent degree program.

Labor Category Title: SYSTEMS ENGINEER

Function: Responsibility in leading and participating in IT engineering projects. Demonstrated ability to manage a project and to provide direction for specific smaller projects or subtasks. Proven expertise in several of the primary IT engineering disciplines. Increasing responsibility in the design, implementation, and management of IT engineering services. Interacts with the customer on a daily basis at the project level. Directs to completion of project specific

tasks within the time tables and budget established by the Sr. Systems Engineer. Participates in the preparation and delivery of presentations to the customer.

Qualifications: Five (5) years experience

Minimum Education: Possesses a BA/BS degree or higher in Information Systems, Computer Science, Engineering, Business, or related field.

Labor Category Title: SOFTWARE ENGINEER

Funtion: Execution and management of large-scale Information Technology (IT) programs. Provides expertise at the enterprise level of IT solution. Facilitates solution development and implementation with both contractor and customer specialists. Provides senior level knowledge for business process reengineering and implementation of industry leading IT and business practices. Acts as lead for requirements definition to the IT system development project, and leads COTS/GOTS analysis. Participates in case development by identifying impact of alternative solutions. Could have CPA for Financial expert, MBA for Business expert, MA for HR expert or other professional degree or certification in the area of specialty.

Qualifications: Five (5) years of experience

Minimum Education: Possesses a BA/BS degree or higher in Information Systems, Computer Science, Engineering, Business, or related field.

Labor Category Title: SENIOR SYSTEMS ENGINEER

Funtion: Senior Level engineer with increasing responsibility and experience leading IT engineering activities or projects. Demonstrated ability providing guidance and direction for specific projects or subtasks. Possesses the capability to manage multiple engineering tasks or projects, each with a high degree of complexity. Demonstrated increasing responsibility in design, implementation, and management of engineering management services. Interfaces with client on project specific issues/matters. Directs the completion of projects with estimated time frames and budget guidelines. Coordinates project specific work groups and reviews work products for completeness and adherence to customer requirements. Delivers and leads customer presentations.

Qualifications: Eight (8) years of experience

Minimum Education: Possesses a BA/BS degree or higher in Information Systems, Computer Science, Engineering, Business, or related field.

Labor Category Title: SENIOR SOFTWARE ENGINEER

Funtion: Execution and management of large-scale Information Technology (IT) programs. Under direction from Program Manager, formulates/defines solution scope and objectives based on user requirements. On a daily basis devises or modifies procedures to solve complex problems considering computer equipment capacity and limitations, operating time and form of desired results. Prepares detailed specifications from which programs will be written. Analyzes and revises existing system logic difficulties and documentation as necessary. Recognized expert and able to work at the highest technical level of all phases of applications systems analysis activities with little to no guidance. May use CASE tools or other appropriate IT tools in the execution of duties.

Qualifications: Eight (8) years of experience

Minimum Education: Possesses a BA/BS degree or higher in Information Systems, Computer Science, Engineering, Business, or related field.

Labor Category Title: SOLUTIONS ARCHITECT

Funtion: Expert authority in discipline that applies advanced concepts, theories, and principles and contributes toward the development of new principles and concepts; works unusually complex problems with consultative

direction; erroneous decisions would normally result in failure to achieve goals critical to major organizational objectives and damage the image of the organization's technological capability; advises top management and customers on advanced technical research studies and applications; managerial/leadership experience or necessary skills.

Qualifications: Ten (10) years of experience.

Minimum Education: Possesses a BA/BS degree or higher in Information Systems, Computer Science,

Labor Category Title: PROJECT MANAGER

Funtion: Senior team member, responsible for all aspects of the development and implementation of assigned projects and provides a single point of contact for those projects. Takes projects from original concept through final implementation. Interfaces with all areas affected by the project including end users, computer services, and client services. Defines project scope and objectives. Develops detailed work plans, schedules, project estimates, resource plans, and status reports. Conducts project meetings and is responsible for project tracking and analysis. Ensures adherence to quality standards and reviews project deliverables. Manages the integration of vendor tasks and tracks and reviews vendor deliverables. Provides technical and analytical guidance to project team. Recommends and takes action to direct the analysis and solutions of C1 problems.

Qualifications: Twelve (12) years of experience

Minimum Education: Possesses a BA/BS degree or higher in Information Systems, Computer Science, Engineering, Business, or related field.

Labor Category Title: SENIOR SOLUTIONS ARCHITECT

Funtion: Senior architect to top management ; recognized expert exhibiting an exceptional degree of ingenuity, creativity, and resourcefulness; applies and/or develops highly advanced technologies, scientific principles, theories, and concepts; often acts independently to resolve issues associated with the development and implementation of operational programs; plans R&D programs and recommends technological application programs to accomplish long-range objectives; self-supervised; erroneous decisions would have a prolonged negative effect on organization's reputation, business, and financial posture; typically prime spokesperson to customer on company capabilities and future efforts; managerial/leadership experience or necessary skills.

Qualifications: Fourteen (14) + years experience

Minimum Education: Possesses a BA/BS degree or higher in Information Systems, Computer Science, Engineering, Business, or related field.

SILOTECH GROUP, INC LABOR CATEGORY PRICELIST

Labor Category	Hourly Rate
Administrative Support	\$44.43
E-Recruiter / On-Line Advisor Level I	\$46.35
E-Recruiter / On-Line Advisor Level II Social Media	\$50.98
E-Recruiter / On-Line Advisor Level III Supervisor	\$55.62
Systems Engineer	\$85.41
Software Engineer	\$108.61
Sr. Systems Engineer	\$123.42
Sr. Software Engineer	\$167.85
Solutions Architect	\$172.79
Project Manager	\$177.72
Sr. Solutions Architect	\$192.53

GSA discount rates include the IFF. All rates are fully burdened.

Allowable Substitutions

The Table below presents the allowable substitutions based on the education and experience of the labor categories in the Pricelist. Experience should be professional and job related, however it does not have to be specific to the project to be accomplished. However, if a degree is used in place of experience, the degree must be related to the project or task.

Min Education	Allowable Substitutions	
DEGREE	Education and/or Experience	Related Certification
Associates	4 years relevant experience	Trade/Vocational School or Technical Training or Military Training in relevant field
Bachelors	Associates + 4 years relevant experience or 6 years relevant experience	Professional or Industry Standard Technical Certification in a relevant field. (e.g. MCSE, CCNP, CNA, CNE)
Masters	Bachelors + 4 years relevant experience, or Associates + 8 years relevant experience, or 10 years relevant experience	Professional License [e.g. Professional Engineer, Registered Communications Distribution Designer (RCDD), Certified Professional Logistician (CPL)]

SILOTECH GROUP, INC. TRAINING COURSE PRICELIST

Volumn Discount

10-20 students = 15%

21-30 students = 20%

31+ students = 25%

All Classes have a minimum purchase of 6 students and a class cap of 16 students.

All class prices are per student and GSA discount rates include the IFF.

Course #	Course Name	GSA Price Per Student w/IFF	Course Days
Cisco			
ICND1	Interconnecting Cisco Networking Devices Part 1	\$2,946.94	5
ICND2	Interconnecting Cisco Networking Devices Part 2	\$2,946.94	5
IINS	CCNA Security - Implementing Cisco IOS Network Security	\$2,946.94	5
FIREWALL	Deploying Cisco ASA Firewall Features	\$2,946.94	5
ROUTE	Implementing Cisco Routing	\$2,946.94	5
SWITCH	Implementing Cisco IP Switched Networks	\$2,946.94	5
TSHOOT	Troubleshooting and Maintaining Cisco IP Networks	\$2,946.94	5
CCNAX	CCNA Boot Camp	\$3,173.63	5

CompTIA

COMP-A	A+ Certification Training	\$1,926.84	5
COMP-N	Network+ Certification Training	\$1,926.84	5
COMP-SER	Server+ Certification Training	\$1,926.84	5
COMP-SEC	Security+ Certification Training	\$1,926.84	5
COMP-ASP	Advanced Security Practitioner	\$1,926.84	5
COMP-LX	Linux+ Certification Training	\$1,926.84	5
COMP-HIT	Healthcare IT Technician Certification	\$1,156.11	3
COMP-PRJ	Project+ Certification Training	\$1,926.84	5

Microsoft Desktop

MS 6292	Installing and Configuring Windows 7 Client	\$1,926.84	5
MS 20687	Configuring Windows 8	\$1,926.84	5
MS 6293	Troubleshooting and Supporting Windows 7 in the Enterprise	\$1,926.84	5
MS 6294	Planning and Managing Windows 7 Desktop Deployments and Env	\$1,926.84	5

MS 20688	Managing and Maintaining Windows 8	\$1,926.84	5
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Microsoft Server

MS IIS	Internet Information Services (IIS) 7.0	\$1,156.11	3
MS SYS	Sysinternals	\$770.74	2
MS 6439	Config and Troubleshooting Windows Server 2008 Application Infrastructure	\$1,926.84	5
MS 6421	Config and Troubleshooting a Windows Server 2008 Network Infrastructure	\$1,926.84	5
MS 6425	Config and Troubleshooting Windows Server 2008 Active Directory Domain Svc	\$1,926.84	5
MS 6426	Config and Troubleshooting Identity and Access Solutions with Win Server 2008 Active Directory	\$1,156.11	3
MS 6416	Updating Your Win Server 2003 Technology Skills to Windows Server 2008	\$1,926.84	5
MS 6418	Deploying Windows Server 2008	\$1,926.84	5
MS 6419	Configuring, Managing and Maintaining Windows Server 2008-based Servers	\$1,926.84	5
MS 6433	Planning and Implementing Windows Server 2008	\$1,926.84	5
MS 20415A	Implementing a Desktop Infrastructure	\$1,926.84	5
MS 20410A	Installing and Configuring Windows Server 2012	\$1,926.84	5
MS 20411A	Administering Windows Server 2012	\$1,926.84	5
MS 20412A	Configuring Advanced Windows Server 2012 Services	\$1,926.84	5
MS 20413A	Designing and Implementing a Server Infrastructure	\$1,926.84	5
MS 20414A	Implementing an Advanced Server Infrastructure	\$1,926.84	5
MS 20416A	Implementing Desktop Application Environments	\$1,926.84	5

Microsoft Sharepoint

MS 10174B	Configuring and Administering Microsoft SharePoint 2010	\$1,926.84	5
MS 10175A	Microsoft SharePoint 2010, Application Development	\$1,926.84	5
MS 10231B	Designing a Microsoft SharePoint 2010 Infrastructure	\$1,926.84	5
MS 10232A	Designing and Developing Microsoft SharePoint Server 2010 Applications	\$1,926.84	5

Microsoft Exchange

MS 10135B	Configuring, Managing and Troubleshooting Microsoft Exchange Server 2010 Service Pack 2	\$1,926.84	5
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Microsoft SQL Server

MS 10774	Querying Microsoft SQL Server 2012	\$1,926.84	5
MS 10775	Administering Microsoft SQL Server 2012 Databases	\$1,926.84	5
MS 10777	Implementing a Data Warehouse with Microsoft SQL Server 2012	\$1,926.84	5
MS 6231B	Maintain a Microsoft SQL Server 2008 R2 Database	\$1,926.84	5
MS 2778A	Writing Queries Using Microsoft SQL Server Transact-SQL	\$1,156.11	3
MS 10776	Developing Microsoft SQL Server 2012 Databases	\$1,926.84	5

Microsoft Development

MS 10550A	Programming in Visual Basic with Microsoft Visual Studio 2010	\$1,926.84	5
MS 10266A	Programming in C# with Microsoft Visual Studio 2010	\$1,926.84	5

Microsoft Applications

ST-ACC2010A	Access I	\$226.69	1
ST-ACC2010B	Access II	\$226.69	1
ST-ACC2010C	Access III	\$226.69	1
ST-EXC2010A	Excel I – Introduction	\$226.69	1
ST-EXC2010B	Excel II – Intermediate	\$226.69	1
ST-EXC2010C	Excel III - Advanced	\$226.69	1
ST-OUT2010A	Outlook	\$226.69	1
ST-POW2010A	PowerPoint	\$226.69	1
ST-POW2010B	PowerPoint	\$226.69	1
ST-WOR2010A	Word I	\$226.69	1
ST-WOR2010B	Word II	\$226.69	1
ST-WOR2010C	Word III	\$226.69	1
ST-PRO2010A	Project I	\$226.69	1
ST-PRO2010B	Project II	\$226.69	1
ST-SHA2010A	SharePoint I	\$226.69	1
ST-SHA2010B	SharePoint II	\$226.69	1
ST-VIS2010A	Visio I	\$226.69	1
ST-VIS2010B	Visio II	\$226.69	1

Project Management

PMI-I	Introduction to Project Management	\$770.74	2
PMI-II	Intermediate Project Management	\$770.74	2
PMI-PMP	PMI Certification Test Prep /w Voucher	\$2,493.56	5
ITILFD	ITIL v3 Foundations /w Voucher	\$1,496.14	3
AS-INT	Introduction to Agile and Scrum	\$2,493.56	5

Security

CISSP	CISSP Exam Prep Bootcamp w/ Voucher	\$3,173.63	5
EC-CEH	Certified Ethical Hacker w/ Voucher	\$2,946.94	5
EC-CHFI	Certified Hacking Forensic Investigator	\$2,946.94	5
ST-WIRE	Security Traffic Analysis with Wireshark	\$2,946.94	5

Oracle Core Database

OCL-ISQL	Oracle Database: Introduction to SQL	\$3,173.63	5
OCL-PL	Oracle Database: Program with PL/SQL	\$3,173.63	5
OCL-APL	Oracle Database 11g: Advanced PL/SQL	\$1,904.18	3
OCL-SQLT	Oracle Database 11g: SQL Tuning Workshop Release 2	\$1,904.18	3
OCL-DBAI	Database 11g Administration Workshop I DBA	\$3,173.63	5
OCL-DBAII	Database 11g Administration Workshop II DBA	\$3,173.63	5
OCL-PERF	Oracle Database 11g: Performance Tuning DBA	\$3,173.63	5
OCL-RAC	Oracle Database 11g: RAC Administration	\$2,538.90	4

Hyperion Applications

HYP-ESS	Oracle Essbase 11.1.2 Bootcamp	\$3,808.35	5
HYP-PLAN	Hyperion Planning 11.1.2 Oracle Create and Manage Applications	\$3,808.35	5
HYP-FMGT	Oracle Hyperion Financial Mgmt 11.1.2: Create & Manage Applications	\$3,808.35	5
HYP-FREP	Oracle Hyperion Financial Reporting 11.1.2 for Essbase & Planning	\$1,523.34	2

Oracle Applications

OCL-AP	R12.x Oracle Payables Management Fundamentals	\$3,808.35	5
OCL-AR	R12.x Oracle Receivables Management Fundamentals	\$3,046.68	4
OCL-INV	R12.x Oracle Inventory Management Fundamentals	\$3,808.35	5
OCL-FA	R12.x Oracle Asset Management Fundamentals	\$3,808.35	5
OCL-FOV	R12.x Oracle Financial Applications Overview	\$3,808.35	5
OCL-SA	R12.x Oracle Applications System Administrator Fundamentals	\$3,808.35	5
OCL-NEW	R12x Oracle Financials New Features Fundamentals	\$3,808.35	5
OCL-GL	R12.x Oracle General Ledger Management Fundamentals	\$3,808.35	5
OCL-BOA	R12.X Extend Oracle Applications: Building OA Framework Applications	\$3,808.35	5
OCL-COA	R12.X Extend Oracle Applications: Customizing OA Framework Applications	\$3,808.35	5
OCL-IPM	R12.X Install/Patch/Maintain Oracle E-Business Suite	\$3,808.35	5
OCL-WF	R12.X Implement Oracle Workflow	\$3,808.35	5
OCL-BIP	E-Business Suite: BI Publisher 5.6.3 For Developers	\$3,808.35	5

Oracle Business Intelligence

OCL-BIC	BI 11g R1 Oracle Create Analyses and Dashboards	\$4,533.75	5
OCL-BIB	Oracle BI 11g R1: Build Repositories	\$4,533.75	5

Oracle Middleware Tools

OCL-ADF	Fusion Middleware 11g Oracle Build Applications with ADF Accelerated	\$4,533.75	5
OCL-SOA	Oracle SOA Suite 11g: Build Composite Applications	\$3,808.35	5

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

SILOTECH GROUP, INC. provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact Kelly Tremont, 210-569-0956, ktremont@silotechgroup.com.

**BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE**

Silotech Group, INC.

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) ____70_____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

Ordering Activity

Date

Contractor

Date

BPA NUMBER _____

**SILOTECH GROUP, INC
BLANKET PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);

- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor’s invoice, the provisions of this BPA will take precedence.

**BASIC GUIDELINES FOR USING
“CONTRACTOR TEAM ARRANGEMENTS”**

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.