Price List

General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List
Multiple Award Schedule - MAS

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

Submitted to:
General Services Administration
Contract No. GS-35F-0385P
Federal Supply Group: MAS
Information Technology Professional Services
FSC/PSC: D399


For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Submitted by:
Blue Raster LLC
2200 Wilson Blvd, Ste 400
Arlington, VA 22201
Telephone 703-875-0911
http://www.blueraster.com

Contract Administrator: Michael Lippmann
Email: mlippmann@blueraster.com
Business Size: Small Business
DUNS No.: 114593275
CUSTOMER INFORMATION

1a. Table of Awarded Special Item Numbers with appropriate cross-reference to page numbers:
   - Special Item Number: 54151S
   - Special Item Description: Information Technology Professional Services
   - Service Description Page: Pages 4 - 9
   - Awarded Price Page: Page 10

   OLM Order-Level Materials (OLM): Defined at Order Level

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. N/A

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. See pages 4 - 9

2. Maximum Order: 54151S $500,000.00 OLM $250,000.00

3. Minimum Order: $100.00

4. Geographic Coverage: United States

5. Point of production: US

6. Discount from list prices or statement of net price: Prices shown are NET Prices; Basic Discounts have been deducted

7. Quantity discounts: None

8. Prompt payment terms: 1% - 14 days from receipt of invoice or date of acceptance, whichever is later. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Government purchase cards are accepted up to the micro-purchase threshold.

9b. Government purchase cards are accepted above the micro-purchase threshold.

10. Foreign items: None

11a. Time of Delivery: As Negotiated

11b. Expedited Delivery: Items available for expedited delivery are noted in this price list, or contact contractor.
11c. **Overnight and 2-day delivery**: Contact Contractor

11d. **Urgent Requirements**: Contact Contractor

12. **F.O.B Points**: N/A

13a. **Ordering Address**: 2200 Wilson Blvd, STE 400 Arlington, VA 22201

13b. **Ordering procedures**: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. **Payment address**: 2200 Wilson Blvd, STE 400 Arlington, VA 22201

15. **Warranty provision**: N/A

16. **Export Packing Charges**: N/A

17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level)**: Government purchase cards are accepted above the micro-purchase threshold.

18. **Terms and conditions of rental, maintenance, and repair**: N/A

19. **Terms and conditions of installation**: N/A

20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices**: N/A

20a. **Terms and conditions for any other services**: N/A

21. **List of service and distribution points**: N/A

22. **List of participating dealers**: N/A

23. **Preventive maintenance**: N/A

24a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants)**: N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found: www.blueraster.com The EIT standards can be found at: www.Section508.gov/

25. **Data Universal Numbering System (DUNS) number**: 114593275

26. **Notification regarding registration in System for Award Management (SAM) database**: Blue Raster LLC is registered in the SAM Database.
DESCRIPTION OF IT/EC SERVICES AND PRICING
Description of IT Services/Labor Categories

1. GIS Research Assistant

**Experience:** None.

**Education:** High School Diploma.

Familiar with GIS and collateral technologies. Comfortable performing basic GIS tasks and developing COTS web-based products.

2. GIS Analyst I

**Experience:** 1 year.

**Education:** Bachelor's Degree or Equivalent.

Demonstrated capabilities with GIS tools and related platforms to create cartographic and digital data products. Proficiency with the latest versions of GIS software. Regularly uses geoprocessing tools, and performs data coding/attribution, data conversion and migration, editing, QA/QC, and database creation tasks.

3. GIS Analyst II

**Experience:** 3 years.

**Education:** Bachelor's Degree or Equivalent.

Demonstrated capabilities with GIS tools and related platforms to create cartographic and digital data products. Proficiency with the latest versions of GIS software. Regularly uses geoprocessing tools, and performs data coding/attribution, data conversion and migration, editing, QA/QC, and database creation tasks. Additional independence with tasks and comfortable working with more complex data workflows and automating tasks through scripting.

4. GIS Analyst III

**Experience:** 5 years.

**Education:** Bachelor's Degree or Equivalent.

Demonstrated capabilities with GIS tools and related platforms to create cartographic and digital data products. Proficiency with the latest versions of GIS software. Regularly uses geoprocessing tools, and performs data coding/attribution, data conversion and migration, editing, QA/QC, and database creation tasks. Additional independence with tasks and comfortable working with more complex data workflows and automating tasks through scripting. Fully independent with analysis and data workflows, advanced processing techniques in GIS, and increased delegation of routine tasks to others.
5. **Senior GIS Analyst I**

**Experience:** 5 years.

**Education:** Bachelor's Degree or Equivalent.

Demonstrated capabilities with GIS tools and related platforms to create cartographic and digital data products. Proficiency with the latest versions of GIS software. Regularly uses geoprocessing tools, and performs data coding/attribution, data conversion and migration, editing, QA/QC, and database creation tasks. Additional independence with tasks and comfortable working with more complex data workflows and automating tasks through scripting. Fully independent with analysis and data workflows, advanced processing techniques in GIS, and increased delegation of routine tasks to others. Self-directed innovation with GIS technologies and demonstrated thought leadership in the office and in the community. Design, develop, and implement efficient production tools and work flows.

6. **Senior GIS Analyst II**

**Experience:** 8 years.

**Education:** Bachelor's Degree, GISP or Equivalent.

Demonstrated capabilities with GIS tools and related platforms to create cartographic and digital data products. Proficiency with the latest versions of GIS software. Regularly uses geoprocessing tools, and performs data coding/attribution, data conversion and migration, editing, QA/QC, and database creation tasks. Additional independence with tasks and comfortable working with more complex data workflows and automating tasks through scripting. Fully independent with analysis and data workflows, advanced processing techniques in GIS, and increased delegation of routine tasks to others. Self-directed innovation with GIS technologies and demonstrated thought leadership in the office and in the community. Design, develop, and implement efficient production tools and work flows. Additional influence in technology choices, solutions, cartography and database design.

7. **Data Scientist**

**Experience:** 5 years.

**Education:** Master's Degree or Equivalent.

Familiarity with applying data mining techniques, doing statistical analysis and visualizing the resultant outputs. Enhances data collection procedures, and intricately involved in running analytical experiments in a methodical manner, and will regularly evaluate alternate models via theoretical approaches.

8. **Associate Developer**

**Experience:** 1 year.

**Education:** Bachelor's Degree or Equivalent.
Familiarity with relevant Integrated Development Environments (IDEs) and programming languages. Experienced in the coding of software, source control frameworks, the creation of databases, and in software development.

9. Application Developer I

Experience: 3 years.

Education: Bachelor's Degree or Equivalent.

Familiarity with relevant Integrated Development Environments (IDEs) and programming languages. Experienced in the coding of software, source control frameworks, the creation of databases, and in software development. Exposure to several contemporary design patterns and quality control methods.

10. Application Developer II

Experience: 5 years.

Education: Bachelor's Degree or Equivalent.

Familiarity with relevant Integrated Development Environments (IDEs) and programming languages. Experienced in the coding of software, source control frameworks, the creation of databases, and in software development. Exposure to several contemporary design patterns and quality control methods. Independently confident with routine tasks and interest in sharing fundamentals with others.

11. Senior Application Developer I

Experience: 5 years.

Education: Bachelor's Degree or Equivalent.

Familiarity with relevant Integrated Development Environments (IDEs) and programming languages. Experienced in the coding of software, source control frameworks, the creation of databases, and in software development. Exposure to several contemporary design patterns and quality control methods. Independently confident with routine tasks and interest in sharing fundamentals with others. Taking leadership role in mentoring others, contributing technical thought leadership to the community. Independently confident with complex tasks and contributing to selection of technologies used.

12. Senior Application Developer II

Experience: 8 years.

Education: Bachelor's Degree or Equivalent.

Familiarity with relevant Integrated Development Environments (IDEs) and programming languages. Experienced in the coding of software, source control frameworks, the creation of databases, and in software development. Exposure to several contemporary design patterns and quality control methods. Independently confident with routine tasks and interest in sharing fundamentals with others. Taking leadership role in mentoring
others, contributing technical thought leadership to the community. Independently confident with complex tasks and contributing to selection of technologies used. Design and develop QA/QC and testing programs, support design and code reviews, database reviews, and other QA/QC activities throughout the project life cycle. Demonstrates domain expertise and visible leadership within team and community.

13. Solutions Architect I

Experience: 10 years.

Education: Master’s Degree or Equivalent.

Familiarity with relevant Integrated Development Environments (IDEs) and programming languages. Experienced in the coding of software, source control frameworks, the creation of databases, and in software development. Exposure to several contemporary design patterns and quality control methods. Independently confident with routine tasks and interest in sharing fundamentals with others. Taking leadership role in mentoring others, contributing technical thought leadership to the community. Independently confident with complex tasks and contributing to selection of technologies used. Design and develop QA/QC and testing programs, support design and code reviews, database reviews, and other QA/QC activities throughout the project life cycle. Demonstrates domain expertise and visible leadership within team and community. Routinely provides architecture diagrams and confidently introduces new patterns and approaches, guiding the technical direction of development.

14. Associate Project Manager I

Experience: 2 years.

Education: Bachelor’s Degree or Equivalent.

Familiarity with general productivity tools including spreadsheets, word documents and Internet Technologies. Introductory handling of task management around project work, scheduling, presentations, proposals, blog writing, ticket management, testing and marketing. Introduction to time/budget management and some management of developer tasks.

15. Associate Project Manager II

Experience: 3 years.

Education: Bachelor’s Degree or Equivalent.

Familiarity with general productivity tools including spreadsheets, word documents and Internet Technologies. Increased handling and additional task leadership around project work, scheduling, presentations, proposals, blog writing, ticket management, testing and marketing. Increased time/budget management and management of developer tasks. Primary customer point of contact for smaller projects and additional independence with day-to-day management of tasks.

16. Project Manager I

Experience: 5 years.
Education: Bachelor’s Degree or Equivalent.

Familiarity with general productivity tools including spreadsheets, word documents and Internet Technologies. Independent leadership around project work, scheduling, presentations, proposals, blog writing, ticket management, testing and marketing. Time/budget management and frequent interactions with analysts and developers including team allocation assignments. Demonstrates increased success with delegation of technical work. Primary customer point of contact for moderately complex projects and independence with day-to-day management of tasks.

17. Project Manager II

Experience: 8 years.

Education: Bachelor’s Degree or Equivalent.

Familiarity with general productivity tools including spreadsheets, word documents and Internet Technologies. Independent leadership around project work, scheduling, presentations, proposals, blog writing, ticket management, testing and marketing. Time/budget management and frequent interactions with analysts and developers including team allocation assignments. Demonstrates increased success with delegation of technical work. Primary customer point of contact for moderately complex projects and independence with day-to-day management of tasks. Ownership of project budgets, independent tracking of progress and labor.

18. Senior Project Manager

Experience: 10 years.

Education: Master’s Degree, PMP or Equivalent.

Familiarity with general productivity tools including spreadsheets, word documents and Internet Technologies. Independent leadership around project work, scheduling, presentations, proposals, blog writing, ticket management, testing and marketing. Time/budget management and frequent interactions with analysts and developers including team allocation assignments. Demonstrates increased success with delegation of technical work. Primary customer point of contact for complex projects and independence with day-to-day management of tasks. Ownership of project budgets, independent tracking of progress and labor. Demonstrates a rich understanding of consulting and client management.

19. Program Manager

Experience: 12 years.

Education: Master’s Degree, PMP or Equivalent.

Familiarity with general productivity tools including spreadsheets, word documents and Internet Technologies. Independent leadership around project work, scheduling, presentations, proposals, blog writing, ticket management, testing and marketing. Time/budget management and frequent interactions with analysts and developers including team allocation assignments. Demonstrates increased success with delegation of technical work. Primary customer point of contact for complex projects and
independence with day-to-day management of tasks. Ownership of project budgets, independent tracking of progress and labor. Demonstrates a rich understanding of consulting and client management, and operates with full independence and autonomy with some customers.

20. Graphic Designer

Experience: 1 year.

Education: Bachelor of Fine Arts or Equivalent.

Familiarity with common design tools and techniques. Demonstrated portfolio of compelling web designs.

21. Senior Graphic Designer

Experience: 5 years.

Education: Master of Fine Arts or Equivalent.

Familiarity with common design tools and techniques. Demonstrated portfolio of compelling web designs. Having additional experience necessary for more variety of deliverables. Ability to manage and delegate to other creative staff. Routine client interactions and facilitation of design discussions and unveilings.

22. Associate UI/UX Designer

Experience: 1 year.

Education: Bachelor of Fine Arts or Equivalent.

Familiarity with common wireframing tools and techniques. Routine facilitation of project discovery process with customers, exploring user personas and user pathways.

23. UI/UX Designer

Experience: 3 years.

Education: Bachelor of Fine Arts or Equivalent.

Familiarity with common wireframing tools and techniques. Routine facilitation of project discovery process with customers, exploring user personas and user pathways. Demonstrated portfolio of compelling wireframes.
## Labor Rates Summary

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
<th>Net GSA Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>GIS Research Assistant</td>
<td>$83.93</td>
</tr>
<tr>
<td>54151S</td>
<td>GIS Analyst I</td>
<td>$108.61</td>
</tr>
<tr>
<td>54151S</td>
<td>GIS Analyst II</td>
<td>$118.49</td>
</tr>
<tr>
<td>54151S</td>
<td>GIS Analyst III</td>
<td>$133.30</td>
</tr>
<tr>
<td>54151S</td>
<td>Senior GIS Analyst I</td>
<td>$148.11</td>
</tr>
<tr>
<td>54151S</td>
<td>Senior GIS Analyst II</td>
<td>$157.98</td>
</tr>
<tr>
<td>54151S</td>
<td>Data Scientist</td>
<td>$157.98</td>
</tr>
<tr>
<td>54151S</td>
<td>Associate Developer</td>
<td>$118.49</td>
</tr>
<tr>
<td>54151S</td>
<td>Application Developer I</td>
<td>$128.36</td>
</tr>
<tr>
<td>54151S</td>
<td>Application Developer II</td>
<td>$138.24</td>
</tr>
<tr>
<td>54151S</td>
<td>Senior Application Developer I</td>
<td>$148.11</td>
</tr>
<tr>
<td>54151S</td>
<td>Senior Application Developer II</td>
<td>$157.98</td>
</tr>
<tr>
<td>54151S</td>
<td>Solutions Architect I</td>
<td>$167.86</td>
</tr>
<tr>
<td>54151S</td>
<td>Associate Project Manager I</td>
<td>$118.49</td>
</tr>
<tr>
<td>54151S</td>
<td>Associate Project Manager II</td>
<td>$133.30</td>
</tr>
<tr>
<td>54151S</td>
<td>Project Manager I</td>
<td>$148.11</td>
</tr>
<tr>
<td>54151S</td>
<td>Project Manager II</td>
<td>$157.98</td>
</tr>
<tr>
<td>54151S</td>
<td>Senior Project Manager</td>
<td>$167.86</td>
</tr>
<tr>
<td>54151S</td>
<td>Program Manager</td>
<td>$182.67</td>
</tr>
<tr>
<td>54151S</td>
<td>Graphic Designer</td>
<td>$128.36</td>
</tr>
<tr>
<td>54151S</td>
<td>Senior Graphic Designer</td>
<td>$148.11</td>
</tr>
<tr>
<td>54151S</td>
<td>Associate UI/UX Designer</td>
<td>$118.49</td>
</tr>
<tr>
<td>54151S</td>
<td>UI/UX Designer</td>
<td>$133.30</td>
</tr>
</tbody>
</table>