



**AUTHORIZED FEDERAL ACQUISITION SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

Special Item No. 132-33 Perpetual Software Licenses
Special Item No. 132-34 Maintenance of Software
Special Item No. 132-51 Information Technology Professional Services

SIN 132-33 - PERPETUAL SOFTWARE LICENSES

FSC CLASS 7030 - INFORMATION TECHNOLOGY SOFTWARE
Large Scale Computers

Application Software
Core Financial Management Software
Ancillary Financial Systems Software

Microcomputers

Application Software
Core Financial Management Software
Ancillary Financial Systems Software

NOTE: Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

SIN 132-34 - MAINTENANCE OF SOFTWARE

SIN 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

- FPDS Code D302 IT Systems Development Services
- FPDS Code D306 IT Systems Analysis Services
- FPDS Code D307 Automated Information Systems Design and Integration Services
- FPDS Code D308 Programming Services
- FPDS Code D310 IT Backup and Security Services
- FPDS Code D316 IT Network Management Services
- FPDS Code D399 Other Information Technology Services, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.



IFS North America, Inc.
300 Park Boulevard, Suite 555, Itasca, Illinois 60143
847-592-0200
www.IFSWORLD.com

Contract Number: GS-35F-0387V

Period Covered by Contract: April 23, 2009 – April 22, 2014

General Services Administration
Federal Acquisition Service

Pricelist current through Modification #0003, dated 13 July 2010.

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Acquisition Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

This pricelist is formatted to conform to Rf. 32 to GSA Solicitation FCIS JB 980001 B (12-12-2013)



Table of Contents

Customer Ordering Information	1
GSA Pricing and Description for 132-33, 132-34 and 132-51	3



CUSTOMER ORDERING INFORMATION:

- 1a. **Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).**

Special Item No. 132-33 Perpetual Software Licenses
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Special Item No. 132-51 Information Technology Professional Services

- 1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract:** Monthly Maintenance, One Month, PM/E Solution, 100 to 499 users, per user \$20.31 (132-34 line item 12)

- 1c. **Description of all hourly positions and rates:** See attached.

- 2. **Maximum order:** \$500,000

- 3. **Minimum order:** \$100

- 4. **Geographic coverage (delivery area):** Domestic delivery only

- 5. **Point(s) of production:** Itasca, Illinois, USA

- 6. **Discount from list prices or statement of net price:** All prices are net.

- 7. **Quantity discounts:** See attached price sheets

- 8. **Prompt payment terms:** 2% Net 20

- 9a. **Government purchase cards:** Accepted at or below the micro-purchase threshold with 1% discount.

- 9b. **Government purchase cards:** Accepted at or below the micro-purchase threshold with 1% discount.

- 10. **Foreign items:** None

- 11a. **Time of delivery.** 30 Days ARO

- 11b. **Expedited Delivery.** As agreed with buying activity

- 11c. **Overnight and 2-day delivery:** As agreed with buying activity, rates to be agreed to.

- 11d. **Urgent Requirements:** To be agreed with buying activity

- 12. **F.O.B. point(s).** Destination

- 13a. **Ordering address:** IFS North America, Inc., 300 Prk Blvd, Suite 555, Itasca IL 60143, 847-592-0200



- 13b. **Ordering procedures:** As specified in Contract GS-35F-0387V
- 14. **Payment address(es):** IFS North America, Inc., Dept. CH 17074, Palatine, IL 60055-7074
- 15. **Warranty provision:** 132-33, 6 months.
- 16. **Export packing charges:** Not applicable.
- 17. **Terms and conditions of Government purchase card acceptance:** Consistent with 9a and 9b.
- 18. **Terms and conditions of rental, maintenance, and repair:** Not applicable
- 19. **Terms and conditions of installation.** Not applicable
- 20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:** Not applicable
- 20a. **Terms and conditions for any other services:** Not applicable
- 21. **List of service and distribution points** Not applicable
- 22. **List of participating dealers** None
- 23. **Preventive maintenance:** Not applicable
- 24a. **Special attributes such as environmental attributes:** Not applicable
- 24b. **Section 508 compliance information:** Consistent with customer requirements.
- 25. **Data Universal Number System (DUNS) number.** 957467848
- 26. **Registration in Central Contractor Registration (CCR) database:** IFS North America is currently registered in the SAM system a successor to CCR



GSA PRICING SECTION 132-33, 132-34, and 132-51



IFS GSA Product Suite Descriptions

Maintenance, Repair and Overhaul (MRO)

IFS Applications has been designed with the everyday operational requirements of MRO organizations in mind, whether for heavy maintenance, component repair, OEM aftermarket services, or engine overhaul. IFS' MRO application is one of the most advanced and comprehensive solutions for MRO operations available today, covering everything from quotation handling, maintenance planning, and tracking of open service bulletins and airworthiness directives to maintenance execution, warranty management, supply chain logistics, cost tracking, and invoicing. Managing all of these processes through one integrated solution, IFS Applications can improve operational efficiency and reduce costs in MRO operations of any size and complexity.

IFS' MRO solution contains the following functionality: Inventory, Purchasing, Customer Orders, Invoicing, eLearning, Process Model viewing, Document Management, Employee Administration, Human Resources Planning, Employee Development, Training Administration, Time & Attendance Management, Shop Order, Costing, MRP / CRP, Support Center, Financial Connector, Shop Floor Reporting, Resource Planning and Allocation, Work Orders, Equipment, and Service Contract Management.

Complex Maintenance, Repair and Overhaul (CMRO)

Complex MRO, also referred to as Engine Overhaul, involves complex product structures and tracking of each component's history and hence requires configuration management capabilities. This solution handles long turnaround times, with customers entering into a variety of service agreements. IFS' CMRO also addresses situations where workscope-changes occur frequently, as well as purchased inventory and customer inventory that needs to be tracked by condition codes and owner codes.

IFS' CMRO solution will help you face challenges including:

- Complete modification and configuration management in compliance with legal and other requirements
- Management of complex MRO structures, both regarding master data and during execution
- Service Agreements for cost type and structure based costing, pricing and invoicing
- Real-time material and labor cost, job status, inventory level monitoring
- Customer unique work scope definitions
- Management of customer owned material/assets and rotatable pools
- Integrated management of material/asset by condition - controlling costing, pricing, action plans and availability
- Integrated flow for in-house as well as outsourced repairs.

IFS' MRO solution contains the following functionality: Inventory, Purchasing, Customer Orders, Invoicing, Project Management, PDM Configuration, Engineering Change Management, eLearning, Process Model viewing, Document Management, Quality Management, Employee Administration, Human Resources Planning, Employee Development, Training Administration, Time & Attendance Management, Shop Order, Costing, Constraint Based Scheduling, MRP / CRP, Support Center, Financial Connector, Shop Floor Reporting, Resource Planning and Allocation, Vehicle Information Management, MRO Workscoping, Work Orders, MRO Service Contract Management, Equipment, Service Contract Management, Measure Library, and Fleet Assignment.



Enterprise Resource Planning (ERP)

IFS' cross-functional components are a set of extremely powerful components designed for streamlining, simplifying and handling critical processes found within most industries and businesses. These processes include business performance, customer relationship management, supply chain management, as well as document, quality and project management.

IFS' ERP solution contains the following functionality: Business Performance, Scorecard (Balanced and/or Functional scorecard), Inventory, Purchasing, Customer Orders, Invoicing, Demand Planning, Project Delivery, Document Management, Quality Management, Shop Order, Make/Assemble to Order, Costing, Constraint Based Scheduling, Shop Floor Reporting, MRP / CRP, Master Scheduling, On-line Documentation, eLearning, Process Model viewing, Repetitive Production, Project Management, PDM Configuration, Engineering Change Management, Employee Administration, Human Resources Planning, Employee Development, Training Administration, Time & Attendance Management, Financial Connector, and Measure Library.

Enterprise Asset Management (EAM)

IFS provides a market leading, end-to-end EAM solution that helps you manage all phases of the asset lifecycle—from design through construction, operations, maintenance, and decommissioning. Unlike most enterprise software packages, IFS takes a holistic approach to lifecycle management, enabling you to maximize profitability over the lifecycles of all three critical components of your business: assets, products, and customers.

IFS' EAM solution contains the following functionality: Scorecard (Balanced and/or Functional scorecard), Inventory, Purchasing, Customer Orders, Invoicing, Project Management, Online Documentation Extended, eLearning, Process Model viewing, Document Management, Employee Administration, Human Resources Planning, Employee Development, Training Administration, Time & Attendance Management, Equipment, Preventive Maintenance, Work Order Management, Personal & Equipment Safety, Resource Planning & Allocation, Overall Equipment Effectiveness, Call Center, Knowledge Search, Service Management, Service Contract Management, Financial Connector, and Measure Library.

Project Management/Engineering

IFS Project Management is a repository for information about projects, subprojects and other types of activities. Project-oriented information, maintained centrally, can effectively be reused, connected and accessed throughout IFS Applications. You can monitor the progress of a project, tracking costs, hours and performance. The link to IFS General Ledger enables actual costs and revenue to be analyzed throughout the project. A full project analysis enables you to identify trouble areas that may be affecting performance, making future projects more profitable.

IFS' Engineering components make it easier to specify and configure design elements and products. The components ensure quality by streamlining the administration of all related documentation, including revisions. Everyone in the organization gets the information they need, providing continuously updated data for technical, administrative, and financial decisions. Integration between purchasing, engineering and manufacturing process enables a true cross-company picture.

IFS' Project Management/Engineering solution contains the following functionality: Business Performance Scorecard (Balanced and/or Functional scorecard), Project Management, PDM Configuration, Engineering Change



Management, Document Management, Inventory, Purchasing, Online Documentation, eLearning, Process Model viewing, Employee Administration, Project Reporting, Measure Library, and Project Delivery.

Supply Chain Management/Performance-Based Logistics (SCM/PBL)

In the face of demand and supply uncertainties, intense cost pressure and the growing complexities of the supply network it's imperative to find a solution that can deal with each issues in the most effective way. There are two main types of SCM software: planning applications and execution applications. Planning applications use advanced algorithms to determine the best way to fill an order. Execution applications track the physical status of goods, the management of materials, and financial information involving all parties. The hallmark of such a supply chain is the ability to strike a balance between efficiency and responsiveness.

IFS Applications for Supply Chain Management supports this balancing act by including the inherent functionality for mixed-mode operation. A mix of supply modes can be used simultaneously so you can adapt swiftly to new supply models as products mature or retire. With IFS Applications you can move between order based and order-less production thereby meeting any change in your customers' requirement.

PBL, is the DoD preferred approach for implementing product support. PBL is a strategy for weapon system product support that employs the purchase of support as an integrated performance package designed to bring higher levels of system readiness. IFS' PBL solution ensures that responsibilities are assigned; and provides incentives for attaining those goals for the overall life-cycle management of system reliability, supportability, and total ownership cost.

We understand that the challenge for the program manager is to structure optimal relationships with contractors through the use of appropriate contractual mechanisms, agreements, and incentives. IFS' ultimate goal is a PBL strategy that builds both partnerships and relationships that align the goals of all organizations for the duration of the program.

IFS' SCM/PBL solution contains the following functionality: Scorecard (Balanced and/or Functional scorecard), Inventory, Purchasing, Customer Orders, Invoicing, Demand Planning, Online Documentation Extended, eLearning, Process Model viewing, Document Management, Employee Administration, Human Resources Planning, Employee Development, Training Administration, Time & Attendance Management, Shop Orders, Costing, MRP / CRP, Master Scheduling, Support Center, Financial Connector, and Measure Library.



IFS GSA PRICE LIST for SIN 132-33

#	Item	GSA Price w IFF
Maintenance, Repair & Overhaul Solution (MIRO)		
1	10 to 49 users, per user	4,669
2	50 to 99 users, per user	3,247
3	100 to 499 users, per user	2,342
Complex Maintenance, Repair, and Overhaul Solution (CMRO)		
4	10 to 49 users, per user	6,642
5	50 to 99 users, per user	4,812
6	100 to 499 users, per user	3,482
Supply Chain/ Performance -Based Logistics Solution (SCM/PBL)		
7	10 to 49 users, per user	4,619
8	50 to 99 users, per user	2,900
9	100 to 499 users, per user	1,915
Project Management/Engineering Solution (PM/E)		
10	10 to 49 users, per user	3,288
11	50 to 99 users, per user	2,044
12	100 to 499 users, per user	1,354
Enterprise Resource Planning Solution (ERP)		
13	10 to 49 users, per user	5,193
14	50 to 99 users, per user	3,617
15	100 to 499 users, per user	2,396
Enterprise Asset Management Solution (EAM)		
16	10 to 49 users, per user	3,843
17	50 to 99 users, per user	2,881
18	100 to 499 users, per user	2,210

Footnote:

1. Minimum perpetual license quantities per order is ten (10) named users.
2. Tiered pricing discounts are only applicable within the same order.
3. Named user counts that exceed 500 named users will need to be negotiated separately for additional discounts due to total license order price greater than
4. Concurrent licensing maybe negotiated separately.
5. Named users must be tied to the same Government project and can only be transferred within the same Government project.
6. No Named User transferability except in the event of:
 - * Individual Named User is transferred or permanent change of station.
 - * Active Deployment.
 - * Termination of Employment.



IFS GSA PRICE LIST for SIN 132-34

#	Item	GSA Price w IFF	GSA Price w IFF
		(Annual)	(Monthly)
Maintenance, Repair & Overhaul Solution (MRO)			
1	10 to 49 users, per user	840	70.04
2	50 to 99 users, per user	585	48.71
3	100 to 499 users, per user	421	35.12
Complex Maintenance, Repair, and Overhaul Solution (CMRO)			
4	10 to 49 users, per user	1,195	99.62
5	50 to 99 users, per user	866	72.18
6	100 to 499 users, per user	627	52.22
Supply Chain/ Performance -Based Logistics Solution (SCM/PBL)			
7	10 to 49 users, per user	831	69.28
8	50 to 99 users, per user	522	43.50
9	100 to 499 users, per user	345	28.73
Project Management/Engineering Solution (PME)			
10	10 to 49 users, per user	592	49.31
11	50 to 99 users, per user	368	30.66
12	100 to 499 users, per user	244	20.31
Enterprise Resource Planning Solution (ERP)			
13	10 to 49 users, per user	935	77.89
14	50 to 99 users, per user	651	54.25
15	100 to 499 users, per user	431	35.94
Enterprise Asset Management Solution (EAM)			
16	10 to 49 users, per user	692	57.64
17	50 to 99 users, per user	519	43.21
18	100 to 499 users, per user	398	33.14
Footnote:			
1. Minimum perpetual license quantities per order is ten (10) named users.			
2. Named user counts that exceed 500 named users will need to be negotiated separately for additional discounts due to total license order price greater than \$500,000.			
3. The first maintenance payment will be prorated based on the Government's fiscal year-end.			
4. Subsequent maintenance payments would be of no less than one (1) year.			



IFS LABOR CATEGORIES AND GSA PRICES
(ON-SITE/GOVERNMENT SITE)

APPLICATION PROGRAM MANAGER.....241.81

Functional Responsibilities: Serves as the contract project manager for task orders. Assists the Program Manager in interfacing with the Government Contracting Officer (KO), the contract level Contracting Officer’s Representative (COR), the task order level Contracting Officer’s Representatives (CORs) for assigned task orders, Government management personnel, and customer agency representatives with respect to assigned task orders. Responsible for the day-to-day management (personnel, technical, and cost and schedule performance) of all work performed under assigned task order. Allocates assigned resources for performance of task orders. Evaluates performance within assigned area of responsibility. Responsible for the complete satisfaction of all work defined by the Statements of Work (SOWs) for assigned task order. May perform the functions of the Program Manager during brief absences.

Minimum Education: Masters degree or equivalent substitution.

Minimum Experience: Minimum of six (6) years experience in one or more of the following areas: manufacturing/planning, distribution, supply chain management, engineering/document management, maintenance management, service management, and /or finance (AP, AR, GL).

SENIOR PRODUCT SPECIALIST.....181.36

Functional Responsibilities: Recognized for application implementation expertise, such as with specific products, across functional business areas within an organization. Utilizes technical area expertise to assess, select, manage, and implement application components, and to ensure that the technical solution solves the business problem as an organic part of the organization’s operational and functional baseline. Examples of the functional areas would include Distribution, Maintenance, Complex Repair, Human Resources, Finance, Supply, Service, etc. Focus is in a specific product or technology family of technologies on multiple platforms, which is supplemented with a clear understanding of the business requirements and related applications issues. Works with product specialists to brief senior managers and end users on applications integration/functionality within the enterprise. Determines those technology inadequacies and/or deficiencies that affect the functional area’s ability to support/meet organizational goals. Supports technical strategies that will improve productivity across functional areas within the organization. Educates others with regard to product-specific best practices. Leads applications integration efforts and oversees the validation of associated work products. Provides work direction and guidance to other personnel, ensures accuracy of the work of other personnel, operates under deadlines, and is able to work on multiple tasks.

Minimum Education: Bachelors degree or equivalent substitution.

Minimum Experience: Minimum of six (6) years general IT experience, including advanced training and experience in specific related applications.

SENIOR BUSINESS/ARCHITECTURAL SPECIALIST.....181.36

Functional Responsibilities: Recognized for business and/or architectural expertise with regard to ensuring functional business requirements and process issues are resolved using comprehensive applications solution sets. Works with senior managers to identify and solve functional area issues, designs business area solutions, develops conceptual business models, translates functional area business requirements into technical requirements, and supports the design and implementation of application solution sets (such as those provided by ERP, MRO or CMRO, etc products). Plans or generates data bases and/or data models that are the results of business systems planning and data requirements planning. Provides the future business strategies as seen from a data point of view for the systems development and data base administration groups.



Analyzes the information systems baseline and performs a “gap analysis” between the baseline, the user operational requirements, and the operating capability of application product sets. Establishes requirements associated with the “gap analysis” to develop enterprise wide systems that support organizational goals and missions. The Design Architecture includes the entire application, database, interface, and communications infrastructure necessary to provide for present and future operational needs. Generates business architecture alternatives that address the technology and industry trends affecting enterprise solution sets. Reviews all implementation and support activities and provides technical direction to the programming functions. Supports technical design reviews, enterprise approach validations, and work product assessments. Provides work direction and guidance to other personnel, ensures accuracy of the work of other personnel, operates under deadlines, and is able to work on multiple tasks.

Minimum Education: Bachelors degree or equivalent substitution.

Minimum Experience: Minimum of six (6) years general IT experience plus formal training and experience in BPR methods and in data bases such as ORACLE, M204, SYBASE, INFORMIX, DB2, etc.

SENIOR ANALYST/DESIGNER.....181.36

Functional Responsibilities: Performs enterprise application team lead responsibilities, including planning tasks, assigning resources to the task, monitoring and tracking progress, and informing project management on all project activities. Performs business and technical analyst functions, including workshop facilitation, business process data validation, enterprise application (ERP, MRO, CMRO, etc products) testing from a functional business area perspective, program development, unit testing of the application code (ERP, MRO, CMRO, etc products) from a technical perspective, work group/work session participation, and delivery of technical and business solutions. Implements data bases that are the results of business systems planning and data requirements planning. Provides for systems development and data base administration groups the future business strategies as seen from a data point of view. Assists with the analysis of the information systems baseline and performs a “gap analysis” between the baseline, the user operational requirements, and the operating capability of application product sets. Also performs business and technical designer functions, including making contributions to both the business and technical architecture components of the solution, supporting industry/functional area/business process specialists and experts, supporting architecture/product/technology specialists and experts, and review/assess solution products for accuracy and consistency. Provides work direction and guidance to other personnel, ensures accuracy of the work of other personnel, operates under deadlines, and is able to work on multiple tasks.

Minimum Education: Bachelors degree or equivalent substitution.

Minimum Experience: Minimum of six (6) years experience in enterprise applications and/or including formal training and experience in data bases such as ORACLE, M204, SYBASE, INFORMIX, DB2, etc.



Education/Experience Substitution Policy

We recognize that successful performance depends on having personnel with the right skills and experience. These skills and experience are acquired through a proper mix of education and professional experience. We have found that skills required to support advanced technology efforts, today's problems and tomorrow's challenges, are not always supported by the traditional combination of formal education and work experience. Therefore, we have incorporated substitution allowances between equivalent education and experience in order to provide the quality of services required by the customer at the most reasonable price.

The following tables present substitution equivalencies for education and experience requirements.

- Substitutions for Educational Requirements

Additional years of related experience may be substituted for degree requirements.

Degree Requirement	Equivalent Experience Substitution
High School	GED
Associate	High School plus two years related experience
Bachelor's	High school plus four years related experience or Associate's degree plus two years related experience
Master's	Bachelor's degree plus two years related experience or Six years related experience
Doctorate/Ph.D	Bachelor's degree plus four years or Master's degree plus two years or Eight years related experience

- Substitutions for Work Experience Requirements.

A related degree may be substituted for years of related work experience.

Degree	Equivalent Years of Experience
Bachelor's	Two
Master's	Four
Doctorate/Ph.D	Six

* Successful completion of higher education which has not yet resulted in a degree may be counted as 1 for 1 year's of experience for each year of college completed.