



AUTHORIZED FEDERAL ACQUISITION SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
SOFTWARE AND SERVICES

FIORANO SOFTWARE INC.
230 S. California Avenue, Suite 103
Palo Alto, CA 94306, USA
www.fiorano.com



General Services Administration
Federal Acquisition Service
Schedule 70 – Information Technology

GSA Contract No.: GS35F0390L

SIN 132-32 TERM SOFTWARE LICENSES
SIN 132-33: PERPETUAL SOFTWARE LICENSES
SIN 132-34: MAINTENANCE OF SOFTWARE

Period Covered by Contract: May 10, 2001 – May 09, 2021

CAGE Code: 3CSS9

DUNS # 049211738

SAM Registration valid until: February 16, 2017

Pricelist current through Modification #PS-0030 dated Feb 06, 2015

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Acquisition Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

Fiorano, the Fiorano logo, Fiorano Middleware Platform, Fiorano SOA Platform, FioranoMQ JMS Server and FioranoMQ are trademarks or registered trademarks of Fiorano Software Inc. and its affiliates. All other names referenced in this document may be trademarks of their respective owners.

**INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

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1. Company Information

FIORANO SOFTWARE INC.
230 S. California Avenue, Suite 103
Palo Alto, CA 94306, USA
www.fiorano.com

Tele: 650-326-1136
Fax: 646-607-5875
Email: gsa@fiorano.com

2. Ordering Address and Payment Terms

Ordering and Payment Address:

FIORANO SOFTWARE INC.
230 S. California Avenue, Suite 103
Palo Alto, CA 94306, USA
Tele: 650-326-1136 or 1-800-663-3621
Email: gsa@fiorano.com

Maximum Order: US\$ 500,000

Minimum Order: US\$100

Payment Terms: Net 30

Prompt Payment Discount: 1% 15 Net 30

Government purchase cards are accepted at the micro-purchase threshold

For Wiring information or registration as e-vendor/e-payments please contact
accounting@fiorano.com.

3. Geographic Scope of Contract

The Geographic Scope of Contract is USA and Rest of the world; ie. Worldwide (Domestic and Overseas delivery).

4. Point(s) of production (city, county, and State or foreign country).

Palo Alto, Santa Clara, California USA

5. Delivery Schedule

Deliveries will be made with 3 days of receipt of accepted Purchase Order. Permanent license keys are issued only on receipt of target machine information as logged by the Ordering Activity in the Fiorano Licensing Portal and payment of invoice.

All products are delivered electronically to ordering party destination via the internet unless specifically otherwise requested.

Documentation and software products are downloadable via the internet. No hard copies / media will be delivered unless specifically requested. Ordering Party will be responsible for sales and use taxes which may be applicable in case of physical media/documentation delivered.

6. Summary of NAICS and SINs Offered Under This Pricelist

NAICS Codes:

North American Industry Classification System (NAICS)	CCR Record Small Business
511210 - SOFTWARE PUBLISHERS	YES
541511 - CUSTOM COMPUTER PROGRAMMING SERVICES	YES
541512 - COMPUTER SYSTEMS DESIGN SERVICES	YES

SIN 132-32 Term Software Licenses:

FSC Class 7030 – Information Technology Software
Large Scale Computers and Microcomputers
Communications Software

SIN 132-33 Perpetual Software Licenses:

FSC Class 7030 – Information Technology
Software
Large Scale Computers and Microcomputers
Communications Software

SIN 132-34 Maintenance of Software as a Service:

FSC Class 7030 – Information Technology
Software
Large Scale Computers and Microcomputers
Communications Software

7. Orders under Cooperative Purchasing, Disaster Recovery and American Recovery and Reinvestment Act

Fiorano has accepted GSA Mass Modifications relating to Cooperative Purchasing, Disaster Recovery and ARRA.



Cooperative Purchasing.- Fiorano products and services are available for purchase by State and local government entities in accordance with Section 211 of the E-Government Act of 2002.



Disaster Recovery Purchasing.- Fiorano products and services are available for purchase by State and local government entities in accordance with Section 833 Disaster Recovery Purchasing.



American Recovery and Reinvestment Act (ARRA) of 2009- Indicates the contractor has accepted the terms, conditions, and reporting requirements of the American Recovery and Reinvestment Act (ARRA), and is eligible to fulfill ARRA orders. For more information, visit recovery.gov

If an Ordering activity is using ARRA funds it must inform Fiorano Software to enable it to comply with its reporting requirements under the ARRA.

8. Terms and Conditions

WARRANTY:

As per GSA End User License Agreement applies.

OTHER TERMS AND CONDITIONS:

The GSA End User License Agreement applies. To read the End User License agreement click on the link below. In no event shall any additional terms, including any terms that are preprinted, attached to, or referenced in an order have any force or effect without the express written agreement of Fiorano Software and the ordering activity.

http://www.fiorano.com/downloads/Fiorano_GSA_End_User_License_Agreement.pdf

9. Summary of Mass Modifications Accepted

Details of mass modifications accepted by Fiorano are given below and can be confirmed at the Vendor Support center website at - <https://mcm.fas.gsa.gov/cmservlet/control?cnum=0>.

Mod #:	Title:	Status	Date of Action
A013	Schedule 70 Refresh 24	Mod Completed/Approved	10/20/2009
A095	Schedule 70 Refresh 26	Mod Completed/Approved, eVerify Yes, No Exceptions	08/21/2012
A112	Authorized Negotiators	Mod Completed/Approved	02/23/2011
A160	Schedule 70 Refresh 27	Mod Completed/Approved, eVerify Yes, No Exceptions	08/31/2012
A188	Schedule 70 Refresh 28	Mod Completed/Approved, eVerify Yes, No Exceptions	08/25/2011
A197	Schedule 70 Refresh 29	Mod Completed/Approved, eVerify Yes, No Exceptions	01/25/2013
A215	Schedule 70 Refresh 30	Mod Completed/Approved, eVerify Yes, No Exceptions	01/25/2013
A308	Schedule 70	Mod Completed/Approved,	01/29/2013

	Refresh 31	eVerify Yes, No Exceptions	
A344	Removal of Clause I-FSS-125	Mod Completed/Approved, eVerify Yes, No Exceptions	01/06/2014
A345	Schedule 70 Refresh 32	Mod Completed/Approved, eVerify Yes, No Exceptions	11/25/2013
A377	Schedule 70 Refresh 33	Mod Completed/Approved, eVerify Yes, No Exceptions	06/17/2014
A403	Schedule 70 Refresh 34	Mod Completed/Approved, eVerify Yes, No Exceptions	02/04/2015
A454	Schedule 70 Refresh 35	Mod Completed/Approved, eVerify Yes, No Exceptions	07/20/2015
A491	Schedule 70 Refresh 36	Mod Completed/Approved, eVerify Yes, No Exceptions	03/18/2016
A518	Schedule 70 Refresh 37	Mod Completed/Approved, eVerify Yes, No Exceptions	05/09/2016

APPENDIX: GSA PRICE LIST AND VOLUME DISCOUNT SCHEDULE

PRICES SHOWN HEREIN ARE NET (DISCOUNT DEDUCTED)

**FIORANO SOFTWARE INC.
GSA CONTRACT # GS35F0390L**

TABLE - I

For Government Educational Institutions Price List refer Table II below:

Fiorano SOA Platform, Fiorano Middleware Platform, Fiorano Business Components and Adapters are normally bought as a stack and therefore they are aggregated for the purpose of volume discount as given in Table 1 below

Warranty : As per GSA End User License Agreement approved on May 10, 2011 at http://www.fiorano.com/downloads/Fiorano_GSA_End_User_License_Agreement.pdf

All figures are in US\$

COO - Country of Origin : United States of America

SIN NUMBER	MFR PART NO/ PRODUCT NAME	PRODUCT DESCRIPTION	UOI	COMMERCIAL LIST PRICE EFFECTIVE NOVEMBER 15, 2015	GSA (%) DISCOUNT (exclusive of the .75% IFF)	GSA OFFER PRICE (exclusive of the .75% IFF)	QUANTITY/VOLUME DISCOUNT		Special Item Numbers 132-34 – Maintenance of Software, 132-34STLOC, and 132-34RC
Special Item Numbers 132-32 – Term Software Licenses, 132-32STLOC, 132-32RC									
132-32	FMQ:DEV	Fiorano MQ™ Developer subscription - FioranoMQ Server	Per Named User per year	\$ 2,500	30%	\$ 1,750	> 5 Users per User per year	\$1,500	Free - included in annual subscription fee
132-32	FMP:DEV	Fiorano Middleware Platform™ - SOA Annual Developer Subscription	Per Named User per year	\$ 5,000	30%	\$ 3,500	Refer to TABLE III - Volume Discount Schedule below		Free - included in annual subscription fee
Special Item Numbers 132-33 – Perpetual Software Licenses, 132-33STLOC, 132-33RC									
132-33	FMQ:PR:EE	FioranoMQ™ JMS Server (Enterprise Edition)	Per Instance Per Core	\$10,000	36%	\$ 6,375	10 - 24 CPUs	\$5,100	20% of Total GSA Price (before VOLUME discount)
							25 - 49 CPUs	\$4,781	
							50 - 99 CPUs	\$3,825	
							> 100 CPUs	Enterprise Site License will be	
132-33	FMQ:NP	FioranoMQ™ JMS Server Back Up environment (Enterprise Edition)	Per Instance Per Core	\$5,000	36%	\$ 3,188			20% of Total GSA Price (before VOLUME discount)
132-33	FMQ:PR:PE	FioranoMQ™ JMS Server (Premier Edition) - This edition includes advance features like High Availablity (HA) , SCM, CBR, etc. This provides 2 licenses one for Primary and one for Secondary(Back up) server.	Per Instance Per Core	\$15,000	30%	\$ 10,500	10-24 CPUs	\$10,200	20% of Total GSA Price (before VOLUME discount)
							25 - 49 CPUs	\$9,563	
							50 - 99 CPUs	\$7,650	
							> 100 CPUs	Negotiable	

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132-33	FMQ:PR:LVC	LV - Cache	Per Instance Per Core	\$ 8,000	30%	\$ 5,600	N/A		20% of Total GSA Price (before VOLUME discount)
132-33	FMQ:NP:LV	LV - Cache Back up Environment	Per Instance Per Core	\$ 4,000	30%	\$ 2,800	N/A		20% of Total GSA Price (before VOLUME discount)
		Fiorano Integrator/Bridges							
132-33	ADPTR:MOM	Fiorano MOM-Bridges - JMS, MSMQ, WebsphereMQ, Tibco EMS	Per Instance Per Core	\$3,000	30%	\$ 2,100	10 - 24 CPUs	\$2,040	20% of Total GSA Price (before VOLUME discount)
							25 - 49 CPUs	\$1,913	
							50 - 99 CPUs	\$1,530	
							> 100 CPUs	Enterprise Site License will be Negotiated	
132-33	FMP:NP	Fiorano Middleware Platform™ SOA Server V 9.x (includes ESB Management and Repository Server)- Back Up Environment	Per CPU (includes dual core)	\$ 20,000	30%	\$ 14,000	Refer to TABLE III - Volume Discount Schedule below		20% of Total GSA Price (before VOLUME discount)
132-33	FMP:PR:PEER	Fiorano Peer Server	Per CPU (includes dual core)	\$ 10,000	40%	\$ 6,000	Refer to TABLE III - Volume Discount Schedule below		20% of Total GSA Price (before VOLUME discount)
132-33	FMP:PR	Fiorano Middleware Platform™ SOA Server (includes ESB Management and Repository Server)	Per CPU (includes dual core)	\$ 40,000	30%	\$ 28,000	Refer to TABLE III - Volume Discount Schedule below		20% of Total GSA Price (before VOLUME discount)

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FIORANO BUSINESS COMPONENTS AND ADAPTERS								
132-33	FMP:MAP	Fiorano Mapper Tool	Per User	\$ 250	30%	\$ 175	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)
132-33	FMP:FTL	FMP Toolset (production only; includes FMP Studio, FMP Visual Tools)	Per User	\$ 1,000	30%	\$ 700	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)
132-33	ADPTR:DB	Fiorano Database Adapter (Business Component)	Per CPU (includes dual core)	\$ 15,000	40%	\$ 9,000	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)
132-33	ADPTR:SAPST	Fiorano SAP Adapter (Business Component) includes SAP Stub	Per CPU (upto quad core)	\$ 30,000	40%	\$ 18,000	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)
132-33	ADPTR:FIL	Fiorano File - Receiver/Transmitter; Reader/Writer; Adapters (Business Components) - Each	Per CPU (includes dual core)	\$ 8,000	40%	\$ 4,800	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)
132-33	ADPTR:WEB	Fiorano Web - HTTP Receive/Get/Post; Simple HTTP; HTTP Stub Adapter, Web Service Stub, RESTStub and RESTConsumer (Business Component)- Each	Per CPU (includes dual core)	\$ 8,000	40%	\$ 4,800	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)
132-33	ADPTR:FTP/POP	Fiorano Bridges - FTP Get/Put, SMTP, POP3IMAP, SMS - Each	Per CPU (includes dual core)	\$ 8,000	40%	\$ 4,800	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)
132-33	ADPTR:MOM	Fiorano MOM Bridges - JMS, MSMQ, MQSeries (WebsphereMQ), Tibco rv - Each	Per CPU (includes dual core)	\$ 8,000	40%	\$ 4,800	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)

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132-33	ADPTR:FIL/CON	Fiorano File Conversion - EDI2XML, XML2EDI, Text2XML/XML2Text, HL7 Adapter (Business Component) - Each	Per CPU (includes dual core)	\$ 8,000	40%	\$ 4,800	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)
132-33	ADPTR:EMBS	Fiorano Bridge EMBS	Per CPU (includes dual core)	\$ 20,000	30%	\$ 14,000	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)
132-33	ADPTR:AS2CON	Fiorano Web AS2Connector	Per CPU (includes dual core)	\$ 15,000	30%	\$ 10,500	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)
132-33	ADPTR:FIX	Fiorano FIX Adapter (Acceptor/Initiator)	Per CPU (includes dual core)	\$ 20,000	30%	\$ 14,000	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)
132-33	ADPTR:REST	Fiorano REST (Stub)	Per CPU (includes dual core)	\$ 8,000	30%	\$ 5,600	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)
132-33	ADPTR:ENC	Fiorano Encryption Adapter	Per CPU (includes dual core)	\$ 8,000	30%	\$ 5,600	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)
132-33	ADPTR:DEC	Fiorano Decryption Adapter	Per CPU (includes dual core)	\$ 8,000	30%	\$ 5,600	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)
132-33	ADPTR:SFDC	Fiorano SFDC Adapter	Per CPU (includes dual core)	\$ 8,000	30%	\$ 5,600	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)
132-33	ADPTR:ISO	Fiorano ISO Adapter	Per CPU (includes dual core)	\$ 8,000	30%	\$ 5,600	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)
132-33	ADPTR:NEFT	Fiorano NEFT Adapter	Per CPU (includes dual core)	\$ 8,000	30%	\$ 5,600	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)

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SIN NUMBER	MFR PART NO/ PRODUCT NAME	PRODUCT DESCRIPTION	UOI	COMMERCIAL LIST PRICE EFFECTIVE NOVEMBER 15, 2015	GSA (%) DISCOUNT (exclusive of the .75% IFF)	GSA OFFER PRICE (exclusive of the .75% IFF)	QUANTITY/VOLUME DISCOUNT	Special Item Numbers 132-34 – Maintenance of Software, 132-34STLOC, and 132-34RC
132-33	ADPTR:SOKT	Fiorano Socket Adapter	Per CPU (includes dual core)	\$ 8,000	30%	\$ 5,600	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)
132-33	ADPTR:HL7	Fiorano HL7 Reader/Writer	Per CPU (includes dual core)	\$ 8,000	30%	\$ 5,600	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)
132-33	ADPTR:HL7X	Fiorano HL7 (HL72XML/XML2HL7)	Per CPU (upto quad core)	\$ 16,000	30%	\$ 11,200	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)
132-33	ADPTR:SWIFT	Fiorano SWIFT Adapter	Per CPU (upto quad core)	\$ 30,000	30%	\$ 21,000	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)
132-33	ADPTR:CIBIL	Fiorano CIBIL Adapter	Per CPU (upto quad core)	\$ 16,000	30%	\$ 11,200	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)
132-33	ADPTR:AS1CON	Fiorano AS1 Adapter	Per CPU (upto quad core)	\$ 30,000	30%	\$ 21,000	Refer to TABLE III - Volume Discount Schedule below	20% of Total GSA Price (before VOLUME discount)
Special Item Numbers 132-34 – Maintenance of Software, 132-34STLOC, and 132-34RC								
132-34	REINSTATEMENT FEE	Reinstatement of Annual Maintenance of Software	Annual	30% of the List Price	33%	20% of the GSA List Price	NA	NA
132-34	PRM	PREMIUM Support and Maintenance	Per Day	\$ 2,000	30%	\$ 1,400	NA	NA

Note: Quad-core or higher CPUs charged extra for SOA Adapters . For other SOA products pricing includes upto quad core. No extra charge for hyperthreaded servers, however proof is required; Please check your hardware before placing order.

Major version upgrades are priced separately.

List Price of SOA Adapters is proportionately adjusted for dual core for GSA. Dual core pricing is no longer offered commercially for SOA Products. All commercial prices are quoted for upto quad cores as a minimum"

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GSA CONTRACT # GS35F0390L

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Special Item Numbers 132-32 – Term Software Licenses, 132-32STLOC, 132-32RC							
132-32	FMQ:DEV	Fiorano MQ™ Developer subscription - FioranoMQ Server	Per Named User per year	\$ 2,500	50%	\$ 1,250	Free - included in annual subscription fee
132-32	FMP:DEV	Fiorano Middleware Platform™ - SOA Annual Developer Subscription	Per Named User per year	\$ 5,000	50%	\$ 2,500	Free - included in annual subscription fee
Special Item Numbers 132-33 – Perpetual Software Licenses, 132-33STLOC, 132-33RC							
132-33	FMQ:PR:EE	FioranoMQ™ JMS Server (Enterprise Edition)	Per Instance Per Core	\$10,000	50%	\$ 5,000	20% of Total GSA Price
132-33	FMQ:NP	FioranoMQ™ JMS Server Back Up environment (Enterprise Edition)	Per Instance Per Core	\$5,000	50%	\$ 2,500	20% of Total GSA Price
132-33	FMQ:PR:PE	FioranoMQ™ JMS Server (Premier Edition) - This edition includes advance features like High Availability (HA) , SCM, CBR, etc. This provides 2 licenses one for Primary and one for Secondary(Back up) server.	Per Instance Per Core	\$15,000	50%	\$ 7,500	20% of Total GSA Price
132-33	FMQ:PR:LVC	LV - Cache	Per Instance Per Core	\$ 8,000	50%	\$ 4,000	20% of Total GSA Price
132-33	FMQ:NP:LV	LV - Cache Back up Environment	Per Instance Per Core	\$ 4,000	50%	\$ 2,000	20% of Total GSA Price
		Fiorano Integrator/Bridges					
132-33	ADPTR:MOM	Fiorano MOM-Bridges - JMS, MSMQ, WebsphereMQ, Tibco EMS	Per Instance Per Core	\$3,000	50%	\$ 1,500	20% of Total GSA Price
132-33	FMP:NP	Fiorano Middleware Platform™ SOA Server V 9.x (includes ESB Management and Repository Server)- Back Up Environment	Per CPU	\$ 20,000	50%	\$ 10,000	20% of Total GSA Price
132-33	FMP:PR:PEER	Fiorano Peer Server	Per CPU	\$ 10,000	50%	\$ 5,000	20% of Total GSA Price
132-33	FMP:PR	Fiorano Middleware Platform™ SOA Server V 9.x (includes ESB Management and Repository Server)	Per CPU	\$ 40,000	50%	\$ 20,000	20% of Total GSA Price
		FIORANO BUSINESS COMPONENTS AND ADAPTERS					
132-33	FMP:MAP	Fiorano Mapper Tool	Per User	\$ 250	50%	\$ 125	20% of Total GSA Price

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132-33	FMP:FTL	FMP Toolset (production only; includes FMP Studio, FMP Visual Tools)	Per User	\$ 1,000	50%	\$ 500	20% of Total GSA Price
132-33	ADPTR:DB	Fiorano Database Adapter (Business Component)	Per CPU (includes dual core)	\$ 15,000	50%	\$ 7,500	20% of Total GSA Price
132-33	ADPTR:SAPST	Fiorano SAP Adapter (Business Component) includes SAP Stub	Per CPU (upto quad core)	\$ 30,000	50%	\$ 15,000	20% of Total GSA Price
132-33	ADPTR:FIL	Fiorano File - Receiver/Transmitter; Reader/Writer; Adapters (Business Components) - Each	Per CPU (includes dual core)	\$ 8,000	50%	\$ 4,000	20% of Total GSA Price
132-33	ADPTR:WEB	Fiorano Web - HTTP Receive/Get/Post; Simple HTTP; HTTP Stub Adapter, Web Service Stub, RESTStub and RESTConsumer (Business Component)- Each	Per CPU (includes dual core)	\$ 8,000	50%	\$ 4,000	20% of Total GSA Price
132-33	ADPTR:FTP/POP	Fiorano Bridges - FTP Get/Put, SMTP, POP3IMAP, SMS - Each	Per CPU (includes dual core)	\$ 8,000	50%	\$ 4,000	20% of Total GSA Price
132-33	ADPTR:MOM	Fiorano MOM Bridges - JMS, MSMQ, MQSeries (WebsphereMQ), Tibco rv - Each	Per CPU (includes dual core)	\$ 8,000	50%	\$ 4,000	20% of Total GSA Price
132-33	ADPTR:FIL/CON	Fiorano File Conversion - EDI2XML, XML2EDI, Text2XML/XML2Text, HL7 Adapter (Business Component) - Each	Per CPU (includes dual core)	\$ 8,000	50%	\$ 4,000	20% of Total GSA Price
132-33	ADPTR:EMBS	Fiorano Bridge EMBS	Per CPU (includes dual core)	\$ 20,000	50%	\$ 10,000	20% of Total GSA Price
132-33	ADPTR:AS2CON	Fiorano Web AS2Connector	Per CPU (includes dual core)	\$ 15,000	50%	\$ 7,500	20% of Total GSA Price
132-33	ADPTR:FIX	Fiorano FIX Adapter (Acceptor/Initiator)	Per CPU (includes dual core)	\$ 20,000	50%	\$ 10,000	20% of Total GSA Price
132-33	ADPTR:REST	Fiorano REST (Stub)	Per CPU (includes dual core)	\$ 8,000	50%	\$ 4,000	20% of Total GSA Price
132-33	ADPTR:ENC	Fiorano Encryption Adapter	Per CPU (includes dual core)	\$ 8,000	50%	\$ 4,000	20% of Total GSA Price

FIORANO SOFTWARE INC.**GSA CONTRACT # GS35F0390L****Government Educational Institutions Price List****TABLE - II**Warranty: As per GSA End User License Agreement approved on May 10, 2011 at http://www.fiorano.com/downloads/Fiorano_GSA_End_User_License_Agreement.pdf

COO - Country of Origin : United States of America

All figures are in US\$

SIN NUMBER	MFR PART NO/ PRODUCT NAME	PRODUCT DESCRIPTION	UOI	COMMERCIAL LIST PRICE EFFECTIVE NOVEMBER 15, 2014	GSA (%) DISCOUNT (exclusive of the .75% IFF)	GSA OFFER PRICE (exclusive of the .75% IFF)	Special Item Numbers 132-34 – Maintenance of Software, 132- 34STLOC, and 132-34RC
132-33	ADPTR:DEC	Fiorano Decryption Adapter	Per CPU (includes dual core)	\$ 8,000	50%	\$ 4,000	20% of Total GSA Price
132-33	ADPTR:SFDC	Fiorano SFDC Adapter	Per CPU (includes dual core)	\$ 8,000	50%	\$ 4,000	20% of Total GSA Price
132-33	ADPTR:ISO	Fiorano ISO Adapter	Per CPU (includes dual core)	\$ 8,000	50%	\$ 4,000	20% of Total GSA Price
132-33	ADPTR:NEFT	Fiorano NEFT Adapter	Per CPU (includes dual core)	\$ 8,000	50%	\$ 4,000	20% of Total GSA Price
132-33	ADPTR:SOKT	Fiorano Socket Adapter	Per CPU (includes dual core)	\$ 8,000	50%	\$ 4,000	20% of Total GSA Price
132-33	ADPTR:HL7	Fiorano HL7 Reader/Writer	Per CPU (includes dual core)	\$ 8,000	50%	\$ 4,000	20% of Total GSA Price
132-33	ADPTR:HL7X	Fiorano HL7 (HL72XML/XML2HL7)	Per CPU (upto quad core)	\$ 16,000	50%	\$ 8,000	20% of Total GSA Price
132-33	ADPTR:SWIFT	Fiorano SWIFT Adapter	Per CPU (upto quad core)	\$ 30,000	50%	\$ 15,000	20% of Total GSA Price
132-33	ADPTR:CIBIL	Fiorano CIBIL Adapter	Per CPU (upto quad core)	\$ 16,000	50%	\$ 8,000	20% of Total GSA Price
132-33	ADPTR:AS1CON	Fiorano AS1 Adapter	Per CPU (upto quad core)	\$ 30,000	50%	\$ 15,000	20% of Total GSA Price
Special Item Numbers 132-34 – Maintenance of Software, 132-34STLOC, and 132-34RC							
132-34	REINSTATEMENT FEE	Reinstatement of Annual Maintenance of Software	Annual	30% of the List Price	33%	20% of the GSA List Price	NA
132-34	PRM	PREMIUM Support and Maintenance	Per Day	\$ 2,000	50%	\$ 1,000	NA

Note: Quad-core or higher CPUs charged extra for SOA Adapters . For other SOA products pricing includes upto quad core. No extra charge for hyperthreaded servers, however proof is required; Please check your hardware Major version upgrades are priced separately.

List Price of SOA Adapters is proportionately adjusted for dual core for GSA. Dual core pricing is no longer offered commercially for SOA Products. All commercial prices are quoted for upto quad cores as a minimum"

**ATTACHMENT 1 to GSA- CSP-1
TABLE III
Fiorano Software Inc.
GSA Contract No. GS35F0390L
DISCOUNT SCHEDULE 2014**

COLUMN 1 CUSTOMER	Description	SIN No.	COLUMN 2 DISCOUNT	COLUMN 3 QUANTITY/VOLUME	COLUMN 4 FOB TERM	COLUMN 5 CONCESSIONS
Federal Government	Term Software Licenses and Perpetual Software Licenses\	132-32; 132-33	20%	Order Value (cumulative in 12 month period) = or > \$400,000	See note below	General credit period 30 days; 1% discount for prompt payment within 15 days of date of invoice.
			30% on the next slab of order or cumulative of orders	Order Value more than \$400,000 but equal to or less than \$1mm(cumulative in 12 month period)		}
			35% on the next slab of order or cumulative of orders	Order Value more than \$1mm but equal to or less than \$1.5mm(cumulative in 12 month period)		
			45% on the next slab of orders or cumulative of orders	Order Value more than \$1.5mm but equal to or less than \$2mm (cumulative in 12 month period)		
			50% on the next slab of order or cumulative of orders	Order Value more than \$2mm but equal to or less than \$3mm(cumulative in 12 month period)		
			To be negotiated on case by case: May become eligible for Enterprise Site License for unlimited licenses for a specified period.	Order Value exceeding \$3mm (cumulative in 12 month period)		

**ATTACHMENT 1 to GSA- CSP-1
TABLE III
Fiorano Software Inc.
GSA Contract No. GS35F0390L
DISCOUNT SCHEDULE 2014**

COLUMN 1 CUSTOMER	Description	SIN No.	COLUMN 2 DISCOUNT	COLUMN 3 QUANTITY/VOLUME	COLUMN 4 FOB TERM	COLUMN 5 CONCESSIONS
State Government or State Educational Institution Local Government, County or Municipality or Local Educational Institution	Term Software Licenses and Perpetual Software Licenses\	132-32; 132-33	25%	Total Order Value (Value in 12 month period) = or > 250,000	See note below	General credit period 30 days; 1% discount for prompt payment within 15 days of date of invoice.
			30% on the next slab of order or cumulative of orders	Order Value (Value in 24 month period) more than \$250,000 but equal to or less than \$500,000		
			35% on the next slab of order or cumulative of orders	Order Value (Value in 24 month period) more than \$500,000 but equal to or less than \$1mm		
			40% on the next slab of orders or cumulative of orders	Order Value (Value in 24 month period) more than \$1mm but equal to or less than \$1.5mm		
			50% on the next slab of order or cumulative of orders	Order Value (Value in 24 month period) more than \$1.5mm but equal to or less than \$2mm		
			To be negotiated on case by case: May become eligible for Enterprise Site License for unlimited licenses for a specified period.	Order Value (Value in 24 month period) exceeding \$2mm		

ATTACHMENT 1 to GSA- CSP-1
TABLE III
Fiorano Software Inc.
GSA Contract No. GS35F0390L
DISCOUNT SCHEDULE 2014

OTHER DELIVERY TERMS APPLICABLE:

- All products are delivered electronically to ordering party destination via the internet unless specifically otherwise requested.
- Documentation and software licenses are all downloadable via the internet. No hard copies / media will be delivered unless specifically requested.
- Sales and Use taxes extra as applicable;
- Deliveries will be made with 3 days of receipt of accepted Purchase Order.
- Product and key delivered on receipt of purchase order. Permanent license keys are issued only on receipt of target machine information as logged in the Fiorano Licensing Portal and payment of invoice.

OTHER TERMS AND CONDITIONS:

- Fiorano - GSA End User License Agreement applies. To read the End User License agreement click on the link below.

http://www.fiorano.com/downloads/Fiorano_GSA_End_User_License_Agreement.pdf



Key Features

Distributed Services Architecture

- Coarse-Grained Service Model
- Distributed, Dynamic Deployment and Management
- Event-Driven Process Orchestration
- Lifecycle Management and Versioning
- XML Transformations
- B2B gateway

Peer-to-Peer Communications Backbone

- Unbounded Performance and Scalability
- Service-Level Failover and 24x7xForever Availability
- Comprehensive Security

Generic Services and Adapters

- Monitoring, Logging and Auditing
- Adapters and Pre-built Services

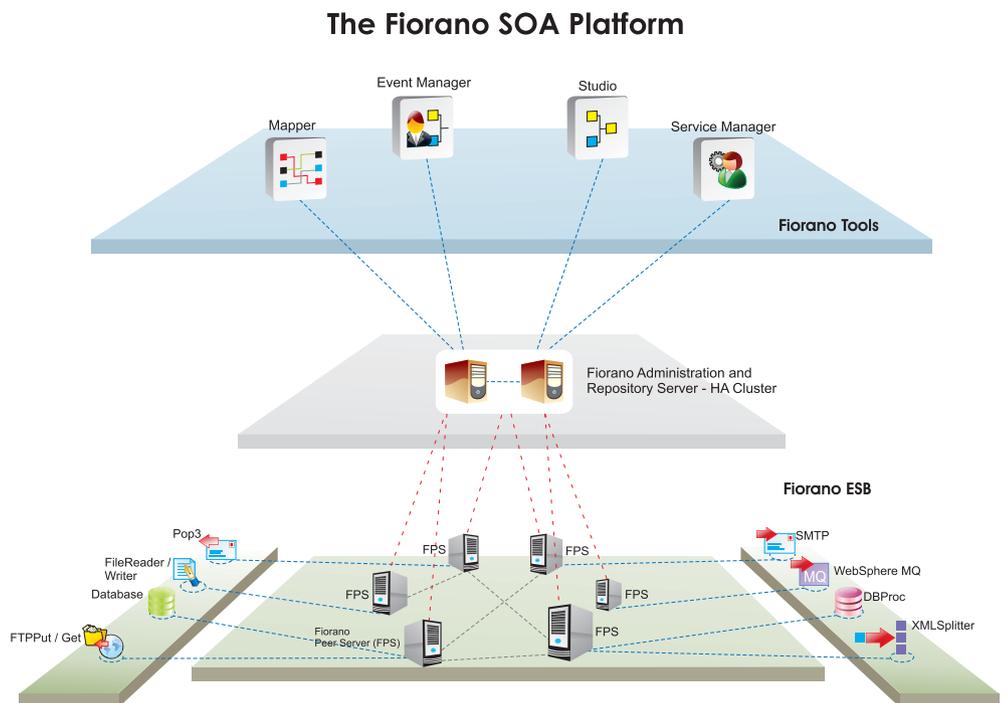
Supported Standards

- JMS, JCA, JMX
- XML, XSLT, Xpath, XQuery
- Web Services - WSDL, UDDI, SOAP, REST
- Security - SSL, JAAS, JSSE
- J2EE, .NET, HTTP, JDBC, EDI

Fiorano SOA Platform®

Real-Time Business Platform on a Standards-Based ESB

Fiorano SOA is a platform for deploying service-oriented applications that allows companies to integrate applications and deploy business processes across the extended enterprise using a standards-based, componentized approach. With a highly distributed, yet centrally managed architecture, Fiorano SOA enables companies to draw on existing business logic residing anywhere within the enterprise to rapidly assemble efficient solutions for business problems. The platform's event-driven architecture allows improved responsiveness to changing business conditions, leading to unmatched flexibility and increased productivity. The proven market leader, Fiorano SOA has been deployed in large-scale, secure, mission-critical environments, enabling effective reuse and allowing projects to be incrementally scaled and extended across the enterprise.



The Fiorano ESB serves as the foundation of the Fiorano SOA Platform which adds the Fiorano Process Orchestration Tools and Fiorano Components & Adapters to form a comprehensive platform for enterprises to achieve a quick path to a Service Oriented Architecture (SOA).



The proven leader in large-scale, mission-critical deployments, the Fiorano platform was architected with reliability and flexibility in mind, allowing a logical application design to be mapped directly to the physical implementation, making the development process more intuitive and easier than that of conventional integration suites. Key features and benefits include:

Distributed Services Architecture

Coarse-Grained Service Model

Fiorano SOA uniquely defines a coarse-grained service model that simplifies the componentization of business-logic, automatically enhancing reuse and optimizing performance.

Dynamic Service Deployment and Management

Enables service deployment across the distributed infrastructure from any centralized location, allowing each individual service to be independently configured, managed, updated and redeployed without disrupting other services.

Message/Event-Driven Process Orchestration

By automatically configuring the underlying middleware, allows the logical process design to be mapped directly to physical services distributed across the ESB, empowering non-technical business-users to compose, deploy and modify event-driven business processes.

Lifecycle Management and Versioning

Enables controlled deployment of business services across network end-points, together with automatic transitions across the software lifecycle (development, QA, staging, and production).

XML Transformations

Supports sophisticated XSLT transformations with pluggable external transformation engines, using visual tools. Enables assertion-based verification of processes via XSD port matching.

Peer-to-Peer, REST-based Communications Backbone

Unbounded Performance and Scalability

Peer-to-peer messaging obviates the need for events to traverse a central hub, enabling concurrent event flows between distributed services, obviating any single points of failure within the infrastructure.

Service-Level Failover and 24x7xForever Availability

Enables failover instances of services to be dynamically deployed on remote ESB nodes based on multiple triggers, creating self-healing application networks with continuous availability under all operating environments.

Comprehensive Security

Provides a flexible framework for authentication, authorization and encryption with support for J2EE, LDAP and other security standards; adapting to a wide range of federated enterprise security policies.

Generic Services and Adapters

Monitoring, Logging and Auditing

Supports asynchronous event-based notification of critical errors in event driven business processes, with dynamic tracing, logging, auditing and monitoring of messages, documents and services.

Adapters and Pre-built Services

Ships with a rich set of pre-built services including adapters to all popular relational databases, files, Messaging Middleware (IBM WebSphere MQ, JMS, MSMQ, others), Web Services, EJB, FTP, SMTP and more.

Advantages of a Standards-based Solution

The Fiorano SOA platform implements standards for communication, connectivity, transformation and security, enabling application interoperability and allowing skills and software-assets to be easily transferred between projects. Fiorano supports and drives industry standards for integration, including Java, Web Services, and XML.

Mitigating Proprietary Dependencies

Proprietary integration solutions 'lock-in' customers by forcing them to code to non-standard APIs, inhibiting flexibility, preventing reuse and ultimately proving to be extremely expensive. Fiorano's standards-based, service-oriented approach smoothens the operational path of the processes running a business, reducing the time, effort and cost of integrating applications.

Reuse of Software Assets

The adoption of a standards-based, Service Oriented Architecture (SOA) allows existing legacy and packaged applications within an organization to be used as building blocks, enabling their reuse within enterprise business processes, driving down development and management costs. With a quicker learning curve, standards further enable development skills and resources to be effectively reused across projects.

Seamless Connectivity

The emergence of connectivity standards including Web-Services, JMS, JCA and .NET allow Fiorano SOA to seamlessly integrate multiple enterprise assets including application servers, messaging middleware, legacy systems and mainframe applications, without requiring custom coding or application rewrites; standards shield users from version and API changes, ensuring that existing processes are not disrupted by new releases.

Easy Interoperability

Support for Web Services and other standards within Fiorano SOA enables seamless interoperability of disparate applications distributed across heterogeneous platforms; applications can now exchange data with ease, without the need for expensive custom transformations, extra coding or language translation capabilities.



Fiorano SOA Business Benefits

Fiorano SOA offers a number of benefits over existing solutions for integration and real-time enablement, including faster implementation and deployment cycles, a flexible platform for future expansion offering a high degree of reuse, easy extensibility, seamless interoperability and an improved ROI. Key advantages include:

Dynamic Responsiveness

Deployed as service-oriented processes, solutions on the Fiorano SOA platform improve responsiveness to changing business requirements, minimizing impact on existing business applications and often eliminating the need for new packaged applications. Fiorano SOA is based on an event-driven, asynchronous, message-based service-oriented architecture, providing the ability to rapidly specify controlled changes to operations based on business objectives, and to implement these changes directly, quickly and more efficiently for business agility and integrity.

Reduced Training Costs

Fiorano SOA improves the productivity of organizations by including a variety of pre-built services necessary for the creation of service-oriented processes, together with tools to componentize existing enterprise software assets. Comprehensive support for industry standards, including J2EE, .NET, XML and Web-Services, ensure a fast learning curve, allowing developers and even enterprise managers to quickly become proficient at synthesizing custom solutions to problems in the form of interactive service-oriented processes.

Increased Revenue

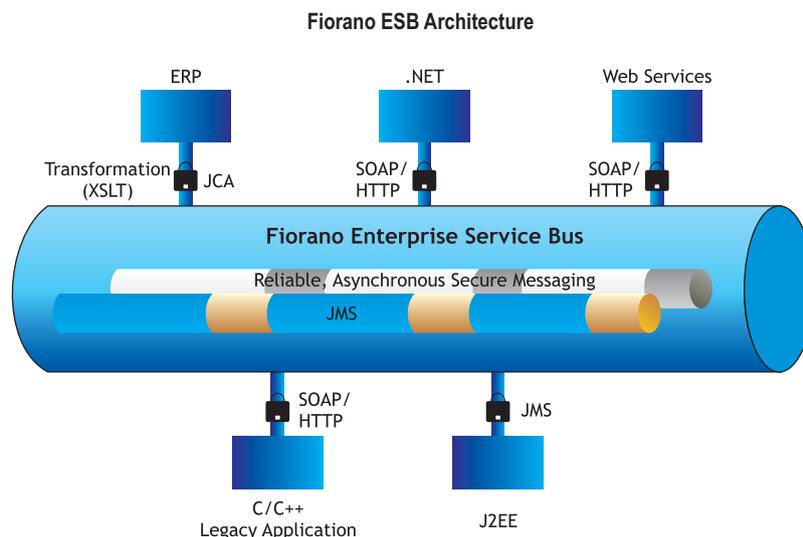
With in-built support for business-to-business interactions, Fiorano SOA enables seamless connectivity across the extended enterprise for transacting business in real-time with customers, trading partners and distributors worldwide. Streamlined processes translate into increased revenue, lower costs and open up possibilities of innovation to find newer sources of revenue. Fiorano SOA's architectural-level innovations enable linear, build-as-you-grow scalability.

Accelerated Time to Market

Fiorano SOA enables the creation of interactive, end-user service-oriented processes without programming, by orchestrating existing services with visual tools. The ability to synthesize applications from multiple, distributed enterprise assets without any programming is extremely vital for achieving flexibility in a dynamic environment, leading to the automation of common development tasks and accelerated time-to-market.

Lower Total Cost of Ownership

Fiorano SOA is built on top of standards, enabling efficient reuse of existing enterprise applications and infrastructure and lowering capital requirements for new projects. B2B features lower cost of working capital compressing order to cash times. Fiorano SOA's dynamic versioning, deployment, and change-management capabilities, reduce development and maintenance costs by an order of magnitude in comparison to incumbent solutions.



The Enterprise Service Bus - Enabling Standards-Based Integration

An ESB is a foundation for an enterprise-wide SOA, allowing enterprises to integrate applications and processes as standards-based, event-driven services over a highly distributed, centrally managed infrastructure. With no single point of failure, ESBs are inherently reliable and linearly scalable and have no performance bottlenecks. ESB Services (including application/business logic as well as fundamental transformation, routing, connectivity and distribution services) may be deployed and managed from any physical location across the enterprise network. Built entirely on industry standards including XML and Web Services, ESBs enable the next wave of comprehensive and affordable integration solutions, unifying applications and infrastructure within and across the extended enterprise and delivering the value IT departments are looking for via reuse, flexibility and faster time to market.



Global Leaders Choose Fiorano

Fiorano helps organizations worldwide improve operational efficiencies and business performance by sharing information dynamically across global operations. Our commitment to developing standards based solutions that deliver immediate ROI with proven interoperability and industry-leading reliability helps ensure our customers' sustained success in worldwide markets. Fiorano understands the development, infrastructure and performance challenges facing IT departments in today's hyper-competitive markets. Over 500 enterprises worldwide have deployed Fiorano solutions, allowing them to:

- Extract business value from existing business and legacy applications spanning multiple, cross organizational boundaries;
- Deploy in a cost effective, incremental fashion, without disrupting existing operations or major up-front investments;
- Meet dynamic surges in demand, deliver services without disruption and increase customer satisfaction without having to provision new hardware systems;
- Lower the cost of ownership and maintenance of IT systems via enhanced reuse of software assets and standards based implementations;
- Reduce training costs and reliance on outside consultants, allowing in-house developers to deploy and manage complex integrations;
- Enhance productivity by allowing business-analysts to compose business processes with minimal programmer intervention.

Product Bundle

- Fiorano Enterprise Server
- Fiorano Peer Server
- Fiorano SOA Studio
- Fiorano SOA Visual Tools
- Fiorano Business Services/ Adapters

Supported Platforms

- Sun Solaris
- Microsoft Win 32
- IBM AS 400
- HP-UX
- Linux
- Apple Macintosh

Manufacturing

Leading manufacturers have selected Fiorano over competing solutions for real-time process control across multiple platforms and applications over heterogeneous protocols.

Energy

Some of the largest oil and energy companies use Fiorano to rapidly integrate disparate systems and harness silos of information in legacy systems to improve delivery of services. Oil companies use Fiorano to get real time information from field to office enabling critical decision making by Managers that directly impacts the bottom line.

Banking and Financial Services

Leading financial institutions have selected Fiorano solutions to deploy the next wave of flexible and adaptable core banking, risk management and trading solutions.

Telecommunications

Leading telecommunications companies use Fiorano Software to deliver millions of messages daily across complex, distributed workflows in mission-critical 24x7 environments

Retail, Real Estate and Hospitality

Some of the leading consumer service organizations use Fiorano to significantly improve their net profits through streamlining of processes and connecting with trading partners.

Government /Defense

State and Federal Governments have deployed Fiorano to significantly improve citizen services and increase revenue collections; Defense Agencies have used the solutions to significantly enhance their response and intelligence gathering activities.

ABOUT FIORANO SOFTWARE

Founded in 1995, Silicon Valley based Fiorano is a USA (California) Corporation, a trusted provider of Digital Business Backplane and enterprise integration middleware, high performance messaging and peer-to-peer distributed systems. Fiorano powers real time, digital enterprises with bimodal integration and API Management strategy that leverages the best of systematic (centralized, high-control) and adaptive (federated, high-speed) approaches to deliver solutions across cloud, on-premise and hybrid environments.

Global leaders including AT&T Wireless, Boeing, British Telecom, Capgemini Telecom, Federal Bank, L'Oréal, McKesson, NASA, POSCO, Rabobank, Royal Bank of Scotland, Schlumberger, US Coast Guard and Vodafone have deployed Fiorano to drive innovation through open, standards-based, event-driven real-time solutions yielding unprecedented productivity.

AMERICAS

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www.fiorano.com



Key Features

Standards Based Messaging

High Availability

- HA Clustering
- Load Balancing

Scalable Performance

- File-Based Message Store
- Scalable Connection Management
- Content Based Routing

Robust Security

- Authentication & Authorization
- Transport Security
- Data Security

Global Manageability

- Monitoring
- Management
- Auditing

Advanced Features

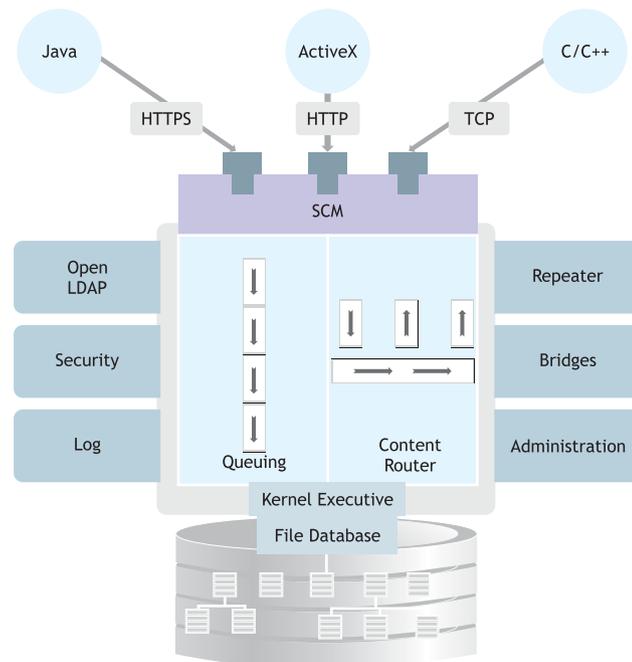
- Distributed Transactions
- Web Service Integration
- XML Interoperability
- Large Message Size Support
- Multi-Part Messages

FioranoMQ[®]

High Performance Enterprise Communication Backbone

FioranoMQ is the industry's most scalable, secure, and fastest Java Messaging Server delivering a new breed of high-performance, reliable, low latency solution for demanding enterprise applications. Fiorano's enterprise backbone seamlessly integrates heterogeneous IT systems improving operational efficiency, business agility and performance. With comprehensive support for standards-based communication, connectivity and transformation, FioranoMQ minimizes proprietary dependencies while providing a powerful communication backbone that can be extended easily, allowing real-time delivery of data spanning multiple applications and platforms. Fiorano is the messaging middleware of choice supporting mission-critical operations at Global Leaders worldwide.

FioranoMQ Architecture

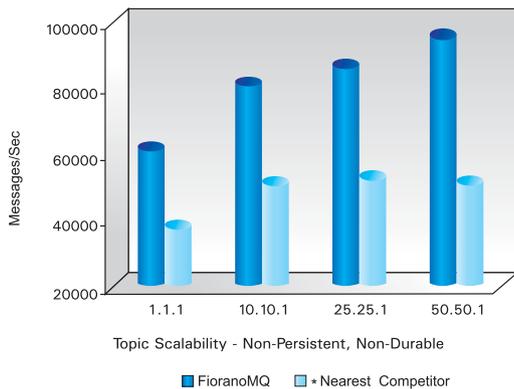


COMPREHENSIVE SUPPORT FOR STANDARDS

FioranoMQ supports multiple standards including JMS 1.1, J2EE 1.4, JTA XA Resource API, XML Message Exchange, SOAP, HTTP, HTTPS, SSL, and TCP/IP. Security standards include SSL, TLS, JCE, LDAP and PKCS.



FioranoMQ Performance Comparison



Fiorano delivers industry-leading performance with minimal end-to-end latency, outperforming competing products by an order of magnitude in real world application benchmarks.

HIGH AVAILABILITY

FioranoMQ's guaranteed message delivery ensures complete fault tolerance ensuring that business applications continue to operate in the event of software, network or hardware failure.

HA Clustering

With its leading HA support, FioranoMQ allows routing of messages in a guaranteed order of delivery independent of the current state of the server to which a message is originally published. Operational connections are automatically routed to available MQ Serves and in-process transactions resumed without significant rollback time.

Load Balancing

The FioranoMQ clustering architecture combines robust load balancing and fail-over protection with inbuilt server-to-server communication. This flexible clustering solution can be easily configured to handle different deployment topologies required by various application domains.

SCALABLE PERFORMANCE

FioranoMQ's native connection management over an optimized file based message store provides unmatched scalability with high speed and reliable message throughput in the most demanding environments.

File Based Message Store

FioranoMQ's file-based message store is specially designed for mission critical communications, maximizing message throughput and minimizing delivery latency. A typical messaging application running over FioranoMQ performs up to 10 times faster than competitive products.

Scalable Connection Management (SCM)

FioranoMQ provides the industry's only native connection management module (optional), allowing thread pools to handle several thousand concurrent client connections per server without compromising message latency or server stability.

ROBUST SECURITY

Fiorano's highly configurable, comprehensive authentication and authorization, coupled with superior encryption provides a resilient security shield for enterprise grade messaging applications.

Authentication & Authorization

FioranoMQ provides Java 2 Security API's for authentication and authorization of users in the MQ domain, with plug-in support for various external systems including LDAP, NT/UNIX realms and databases. Administrators can easily control privileges of authenticated users using configurable ACLs.

Transport Security

FioranoMQ supports up to 256-bit message encryption and plug-in SSL connections for both TCP as well as HTTP[s] connections. JMS applications can securely use any available transports (including SOCKS/ HTTP proxy tunneling across corporate firewalls) without any additional programming effort.

Data Security

FioranoMQ allows messages to be encrypted while in transit with flexibility in specifying the key for message encryption. This feature provides the next level of security for business messaging applications across the extended enterprise.

GLOBAL MANAGEABILITY

FioranoMQ's standards-based JMX-compliant management support provides a comprehensive framework for managing and monitoring FioranoMQ deployments, lowering overall costs associated with supporting the entire enterprise infrastructure.

Monitoring

FioranoMQ provides API's and visual tools for real time activity monitoring and reporting without a trade-off in the functionality or speed. FioranoMQ also provides support for registering message listeners for internal system events, ensuring applications have advanced warning for problems before they cause major system downtime.

Management

FioranoMQ JMX-compliant management API's provide extensive support for dynamic configuration, deployment and management of networks and destinations. A comprehensive administration tool facilitates creation and querying of administered objects from any remote administration node.

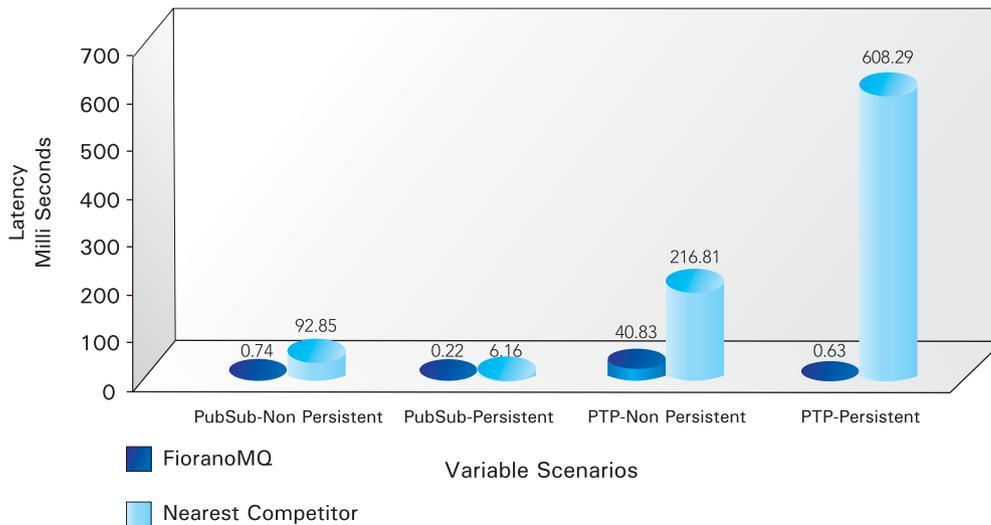
Auditing

FioranoMQ's advanced logging capabilities provide API's for auditing past logs and events. Support for dynamically changing the trace levels for various internal modules reduces the time required to detect, diagnose and respond to problems easing system management and increasing availability.

*nearest commercial competitor



FioranoMQ Latency Comparison



JMS Server Latency: Lower numbers indicate superior performance and better responsiveness

FioranoMQ BUSINESS BENEFITS

FioranoMQ is an enterprise-class messaging platform for mission critical communication across the extended enterprise. Being standards based, it dramatically reduces the implementation time and lowers deployment costs of projects while enabling effective integration of existing IT assets, and maximizing returns on investments.

Bringing it All Together

Over the years, most businesses have accumulated a host of proprietary applications to address different business needs. In addition, as market consolidation continues, more and more businesses need to merge their existing systems with acquired ones. With support for multiple languages (including Java, C, C++ and C#), FioranoMQ seamlessly interoperates with these heterogeneous systems, empowering businesses with speedy access to integrated information. Architects can implement FioranoMQ as an "easy-fit" solution into complex architectural designs and developers can work with standards-based APIs for communication and connectivity.

Lowest Cost for High-Performance Environments

Businesses with high-performance messaging requirements will minimize both hardware and software costs with FioranoMQ. Being the fastest, lowest latency JMS server in the industry, FioranoMQ lowers hardware investments required for achieving a given volume of messages per second in comparison with competing products.

Mission-Critical Data Availability

In today's environment, continuous availability of data is a critical business requirement. FioranoMQ's advanced features go beyond just ensuring that you never lose data;

they ensure 24x7 real-time access to your data despite software and hardware failures. This makes FioranoMQ the solution of choice particularly for applications where continuous access to data is a mission-critical requirement.

Faster Time-to-Market

Businesses need to respond dynamically to market changes. With FioranoMQ, data and applications can be easily separated or moved to different locations based on changing business requirements. Remote management, dynamic reconfiguration and minimal coding requirements dramatically compress time to market solutions with FioranoMQ.

Flexible Enterprise-Wide Scaling

As scalability requirements grow, flexibility in core architecture is a key differentiator. As part of the Fiorano SOA platform suite, FioranoMQ provides the foundation for Fiorano's Enterprise Service Bus (ESB) architecture, allowing enterprises to move away from ad-hoc, project-driven integration (involving expensive point-to-point solutions) towards enterprise-driven integration. This enables reuse and allows companies to extract more value from existing hardware and software investments and to build new applications that can immediately communicate with existing systems.



WHAT CUSTOMERS ARE SAYING...

“Customers are committing money in real-time, so we needed high levels of reliability. Rapid movement in stock prices means that even miniscule delays are significant. We did not want to compromise on speed and scalability. FioranoMQ® has performed exceptionally well for us and has helped us compete confidently in this market.”

Jeff Polsgrove,
CTO, Scottrade

FioranoMQ® has been a critical component of our global, multi-site architecture for over two years. JMS standards compliance allows us to retain flexibility in JMS product selection, while the performance and value-added features of FioranoMQ®, plus the personalized service offered by the Fiorano team, have kept us loyal to them.”

Brad Worsham,
CTO, BIT Systems, Inc

“We are very pleased with FioranoMQ and are committed to it. We look forward to working with such a progressive and innovative company as Fiorano”

Arturo Altamirano,
Schlumberger America

As information technologies become more pervasive across campus and their complexity and rate of change increases, the need for campus wide technology standards and reference architectures that are aligned with campus strategic goals also becomes a growing priority. FioranoMQ was the best fit here as it is easy to maintain over a long period of time with guaranteed ROI and a lower Total Cost of Ownership

Jeff McCullough,
IST, University of California, Berkeley

For further information on how FioranoMQ can help your enterprise messaging challenges and to download your FREE Evaluation edition, Please visit www.fiorano.com/downloads

• FioranoMQ Editions

FioranoMQ Enterprise Edition
FioranoMQ Premier Edition

• FioranoMQ Bridges

IBM WebSphere MQ
MSMQ
TIBCO EMS

• Supported Platforms

Sun Solaris
Microsoft Win32
IBM AS 400
HP-UX
Linux
Apple Macintosh
Unix (Tru-64)
Alpha VMS
AIX

ABOUT FIORANO SOFTWARE

Fiorano's peer-to-peer distributed dataflow platform integrates applications and complex systems, increases business process performance, yields higher message throughput, and enhances availability through agent-based visual composition that bridges the capability gap between business models and their implementation - the model is the application, ready to run. Global leaders including ABN AMRO, Boeing, British Telecom, Capgemini Telecom, Chicago Mercantile Exchange Group, McKesson, NASA, POSCO Steel, Qwest Communications, Rabobank, Schlumberger, Lockheed Martin, United States Coast Guard and Vodafone have deployed Fiorano to drive innovation through open, standards-based, dataflow SOA applications built in just days, yielding unprecedented productivity.

www.fiorano.com

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Fiorano®

Enabling change at the speed of thought



FIORANO PREMIUM RESPONSE TEAM

Fiorano Premium Support Program

CONNECTING YOUR BUSINESS TO THE TECHNOLOGY RESOURCES YOU NEED



PRIORITY RESPONSE & DIRECT ACCESS TO FIORANO EXPERTS

All cases submitted by your organization to the Fiorano support center receive priority handling and routing. We understand that your implementation, update or business issues are complex. That's why a senior analyst in the technical support center responds to all your cases. Your business relies on the smooth operation of your systems; we guarantee a quick response for all your production-critical issues. You even have direct access to our product development and strategists when issues go beyond the expertise of the technical support center.

TECHNICAL TRAINING

All Premium Support customers receive exclusive discounts on Fiorano Technical Training offerings to maximize the value of their software investments. Fiorano technical support will also provide assistance in designing a customized training program depending on the audience.

escalation contacts

meet your urgent needs

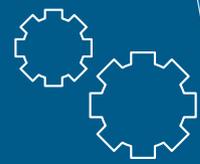
TECHNICAL ACCOUNT MANAGERS

Premium customers have access to a Technical Account Manager (TAM), an assigned customer contact individual within the Fiorano technical support team. The TAM will be familiar with the customers' system architecture and Fiorano's software solution. The TAM's responsibilities include managing problem escalation, notifying the customer of new product releases (patches, service packs, etc.), and hosting a bi-annual meeting with customer representatives. This meeting is intended to be the forum for discussing product issues with the customer, whether current problems or questions about future direction and roadmaps, as well as an opportunity for the customer to engage in a dialogue with Fiorano about features and functionality they would like to see included in future releases.

ESCALATION MANAGERS

Two levels of Escalation Managers are provided as additional contacts.





REMOTE DIAGNOSTICS

To help speed the resolution of critical issues, Fiorano support engineers can set up an online session. This allows Fiorano support to view and with the customer's permission, control the customer's desktop to gather information and observe the problem first-hand. This insight into the nature of the problem helps achieve a quicker resolution than is possible via more traditional technical support methods.



KEY FEATURES

- PRIORITY RESPONSE
- DIRECT ACCESS TO EXPERTS
- 24X7 GLOBAL SUPPORT
- TECHNICAL ACCOUNT MANAGER
- REMOTE DIAGNOSTICS
- ASSIGNED ESCALATION TEAM
- TECHNICAL TRAINING

SEVERITY LEVELS DEFINED

BLOCKER: Operations on production devices have stopped because of a problem known to be in the Software or Documentation, requiring immediate real-time attention. Within 4 hours of receiving the complete problem report, Fiorano will initiate an effort to replicate and verify the reported problem. Fiorano will then provide continuous effort to arrive at a fix or work-around, and provide the Customer with the final form of the fix, as reasonably possible, either in the form of a patch or in the next succeeding Update.

CRITICAL: Problems believed to be in the Software or Documentation are causing a high-impact problem where operations on production servers are proceeding, but in a significantly impaired fashion. Within 8 hours of receiving the complete problem report, Fiorano will initiate an effort to replicate and verify the reported problem. Fiorano will use commercially reasonable efforts to provide the Customer with a workaround or fix within 2 business days of receipt of the problem, and to provide the final form of fix, as reasonably possible, either in the form of a patch or in the next succeeding Update.

SERIOUS: Problems believed/known to be in the Software or Documentation are causing operations on non-production devices to be impaired; or an important component of the product is impacting production devices or impacting service levels. Within 24 hours of receiving the problem report, Fiorano will initiate an effort to replicate and verify the reported problem. Fiorano will use commercially reasonable efforts to provide the Customer with a work-around or fix within 15 business days of receipt of the problem, and to provide the final form of fix, as reasonably possible, either in the form of a patch or in the next succeeding Update.



SUPPORT PORTAL

Access an extensive Knowledge base and log your issues quickly at the Fiorano Support Portal. Thereafter conveniently track the progress of your issue and get regular updates from the Premium Response Team.



24X7 GLOBAL SERVICE

You receive fast, efficient solutions that are based on proven best practices and global standards. If you have a multinational business model, our global presence enables us to support any time zone for your global organization.

Fiorano Support Services At-a-Glance

Fiorano Software Technical Support is designed to provide an integrated, proactive approach to support high-availability, complex IT environments. A designated team of technical support specialists can work as a remote extension of your IT staff.

KEY FEATURES	STANDARD	PREMIUM	PREMIUM PLUS
Support Hours	8x5	24x7	24x7
Support Days	Business working Days	Excluding National Holidays	365 days in a year
Support Cases	Limited	Unlimited	Unlimited
Expected Response Time	8 hrs	4 hrs	3 hrs
Online Technical Support	Yes	Yes	Yes
Telephone Technical Support	Yes	Yes	Yes
Global Support	Yes	Yes	Yes
On Demand Software Updates	Yes	Yes	Yes
Fiorano Alerts and Notifications	Yes	Yes	Yes
Access to Fiorano Documentation	Yes	Yes	Yes
Service Level Commitment	Yes	Yes	Yes
Access to Support Portal	Yes	Yes	Yes
Access to Fiorano Knowledge Base	-	Yes	Yes
Problem Escalation Management	-	Yes	Yes
Priority Product & Technical Case Resolution	-	Yes	Yes
Problem Status Tracking	Yes	Yes	Yes
Remote Diagnostics	-	Yes	Yes
Exclusive Discount on Training	-	Yes	Yes
Assigned Technical Account Manger	-	Yes	Yes
Assigned Premium Response Contacts	-	Yes	Yes
Bi-Annual Technical Support Reviews	-	-	Yes
Pre-Deployment Review	-	-	Yes
Custom Patches for product bugs	Yes	Yes	Yes
Perennial skilled resource availability	-	-	Yes
Automated Monitoring Services	-	-	Yes
Fiorano Environment Management	-	-	Yes

About Fiorano Software

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Global leaders including ABN AMRO, Credit Agricole, Rabobank, SSP Insurance, Markit, Thomas Weisel Partners, YLE, Schlumberger, Fraikin, Toyota, DHL, United States Coast Guard, NASA, Kent County Council, United Spirits, Takata, POSCO Steel, Vodafone and Korea Telecom, have deployed Fiorano to drive innovation through open, standards-based SOA applications built in just days, yielding unprecedented productivity.

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