Federal Acquisition Service
Authorized Federal Supply Schedule Price List

Pioneer Technologies, Inc (PioneerTech)
3959 Pender Drive, Suite 306
Fairfax, VA  22030
www.pioneertech.com

Schedule Title: Multiple Award Schedule (MAS)
Contract Number:  GS-35F-0394W
Contract Period:  April 15, 2020 to April 14, 2025

Contract Administration:  Teresa Cochran
E-mail:  teresa.cochran@pioneertech.com
Telephone:  703-980-8099
Business Size:  Small Disadvantaged Business
DUNS:  023540532
CAGE:  1F6R1

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is:  http://www.GSAAdvantage.gov.
**CUSTOMER INFORMATION**

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers

<table>
<thead>
<tr>
<th>SIN Title</th>
<th>SIN</th>
<th>NAICS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Information Technology Professional Services</td>
<td>54151S</td>
<td>541511; 541512; 541519; 541513</td>
</tr>
</tbody>
</table>

1b. Lowest Priced Model Number and Price for Each SIN

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
<th>Hourly Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Senior Technical Writer/Documentation Specialist</td>
<td>$82.52</td>
</tr>
</tbody>
</table>

1c. Hourly Rates: Labor Rates and Labor Category Descriptions are found on pages 3-6.

2. Maximum Order: $500,000

3. Minimum Order: $100.00

4. Geographic Coverage (delivery Area): Domestic and Overseas

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: None

8. Prompt payment terms: 0.5% Net 10 days.

9a. Government purchase cards are accepted up to the micro-purchase threshold: Yes

9b. Government purchase cards are accepted or not accepted above the micro-purchase threshold: Yes

10. Foreign items: None

11a. Time of Delivery: Specified on the Task Order

11b. Expedited Delivery: Contact Contractor

11c. Overnight and 2-day delivery: Contact Contractor

11d. Urgent Requirements: Contact Contractor

12. F.O.B Points(s): Destination

13a. Ordering Address(es): 3959 Pender Drive, Suite 306; Fairfax, VA 22030

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address(es): 3959 Pender Drive, Suite 306; Fairfax, VA

15. Warranty provision: N/A

16. Export Packing Charges (if applicable): N/A

17. Terms and conditions of Government purchase card acceptance: Contact Contractor

18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

19. Terms and conditions of installation (if applicable): N/A

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
20a. Terms and conditions for any other services (if applicable): N/A
21. List of service and distribution points (if applicable): N/A
22. List of participating dealers (if applicable): N/A
23. Preventive maintenance (if applicable): N/A
24a. Environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A
24b. Section 508 compliance for Electronic and Information Technology (EIT): As applicable
25. Data Universal Numbering System (DUNS) number: 023540532
26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered
27. Final Pricing: The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

<table>
<thead>
<tr>
<th></th>
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<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>Senior Business Analyst</td>
<td>$109.91</td>
<td>$112.32</td>
<td>$114.79</td>
<td>$117.32</td>
<td>$119.90</td>
</tr>
<tr>
<td>Business Analyst</td>
<td>$98.86</td>
<td>$101.03</td>
<td>$103.26</td>
<td>$105.53</td>
<td>$107.85</td>
</tr>
<tr>
<td>Senior Technical Writer / Documentation Specialist</td>
<td>$84.34</td>
<td>$86.19</td>
<td>$88.09</td>
<td>$90.02</td>
<td>$92.01</td>
</tr>
<tr>
<td>Senior Application Developer</td>
<td>$107.55</td>
<td>$109.91</td>
<td>$112.33</td>
<td>$114.80</td>
<td>$117.33</td>
</tr>
<tr>
<td>Application Developer</td>
<td>$98.86</td>
<td>$101.03</td>
<td>$103.26</td>
<td>$105.53</td>
<td>$107.85</td>
</tr>
<tr>
<td>Senior Quality Assurance</td>
<td>$99.59</td>
<td>$101.78</td>
<td>$104.02</td>
<td>$106.31</td>
<td>$108.65</td>
</tr>
<tr>
<td>Database Designer/ Administrator</td>
<td>$101.29</td>
<td>$103.52</td>
<td>$105.80</td>
<td>$108.12</td>
<td>$110.50</td>
</tr>
<tr>
<td>Senior Project Manager</td>
<td>$113.38</td>
<td>$115.88</td>
<td>$118.42</td>
<td>$121.03</td>
<td>$123.69</td>
</tr>
<tr>
<td>Project Manager</td>
<td>$98.86</td>
<td>$101.03</td>
<td>$103.26</td>
<td>$105.53</td>
<td>$107.85</td>
</tr>
</tbody>
</table>

**Service Contract Act**: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), are applicable to this contract as it applies to the entire Professional Services Schedule (PSS) Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the contractor adds SCLS labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles, and the applicable WD number. Failure to do so may result in cancellation of the contract.

**28. Labor Category Descriptions**

**SENIOR BUSINESS ANALYST**

**Minimum/General Experience**: Minimum 4 years of experience in business systems analysis. Requires a thorough understanding of all phases of software development and IT project management.

**Functional Responsibility**: Under general supervision, formulates and defines systems scope and objectives through research and fact-finding combined with an understanding of applicable business systems and industry requirements. With this knowledge, assists application engineers with the development or modification of moderately complex information systems. Includes analysis of business and user needs, documentation of requirements, and translation into proper system requirement specifications. Guides and advises less-experienced Business Systems Analysts. Competent to work in some phases of systems analysis and considers the business implications of the application of technology to the current business environment.

**Minimum Education**: Bachelor of Science Degree.
BUSINESS ANALYST

Minimum/General Experience: Minimum 2 years of experience in business systems analysis. Requires a thorough understanding of all phases of software development and IT project management.

Functional Responsibility: Under general supervision, formulates and defines systems scope and objectives through research and fact-finding combined with an understanding of applicable business systems and industry requirements. With this knowledge, assists application engineers with the development or modification of moderately complex information systems. Includes analysis of business and user needs, documentation of requirements, and translation into proper system requirement specifications. Guides and advises less-experienced Business Systems Analysts. Competent to work in some phases of systems analysis and considers the business implications of the application of technology to the current business environment.

Minimum Education: Bachelor of Science Degree or equivalent.

SENIOR TECHNICAL WRITER/DOCUMENTATION SPECIALIST

Minimum/General Experience: Minimum 4 years of experience.

Functional Responsibility: Prepares technical reports, system documentation, training manuals and other written materials associated with the research, planning, design, implementation, and operational phases of the task. Derives information from interviews with project staff, research notes and background files, industry literature, and direct participation in project work. Prepares systems documentation which may include, but is not limited to, users manuals, software operations and maintenance manuals, and system design documents. Writes and edits material used to present technical information to technical and non-technical personnel. Adheres to applicable government and industry standards for technical documentation

Minimum Education: Bachelor of Science Degree or equivalent.

SENIOR APPLICATION DEVELOPER

Minimum/General Experience: Minimum 4 years of experience.

Functional Responsibility: Responsible for designing and developing applications to either create or enhance software solutions. Work includes engaging in programming and database design, coding, testing, sampling, data entry, approval, software documentation, implementation and installation. Develop pseudo code based off requirements document. Provide programming and technical support to Business Analyst in order to implement systems that meet customer requirements. Collaborate with project lead to clarify definition of client requirements. Define the problem domain in terms of business processes, business rules, and requirement for functionality, technology, and delivery to Requirements Specifications. Develop Windows/ Web-based applications using various languages including but limited to: ASP 3.0, VB6, HTML, DHTML, XML, Java Script, VB Script, ASP.NET, VB.NET, and ADO.NET. Provide expert opinions on technical matters to project managers; work with business users and project stakeholders to understand requirements.

Minimum Education: Bachelor of Science Degree.

APPLICATION DEVELOPER

Minimum/General Experience: Minimum 2 years of experience.

Functional Responsibility: Responsible for designing and developing applications to either create or enhance software solutions. Work includes engaging in programming and database design, coding, testing, sampling, data entry, approval, software documentation, implementation and installation. Develop pseudo code based off requirements document. Provide programming and technical support to Business Analyst in order to implement systems that meet customer requirements. Collaborate with project lead to clarify definition of client requirements. Define the problem domain in terms of business processes, business rules, and requirement for functionality,
technology, and delivery to Requirements Specifications. Develop Windows/ Web-based applications using various languages including but limited to: ASP 3.0, VB6, HTML, DHTML, XML, Java Script, VB Script, ASP.NET, VB.NET, and ADO.NET. Provide expert opinions on technical matters to project managers; work with business users and project stakeholders to understand requirements.

Minimum Education: Bachelor of Science Degree or equivalent.

SENIOR QUALITY ASSURANCE

Minimum/General Experience: Minimum 6 years of experience, of which at least 3 years must be specialized. Specialized experience includes: analysis and design of business applications on complex systems, and data base management; use of modern programming languages; use of quality assurance methods for software testing for quality improvement.

Functional Responsibility: Monitors quality assurance metrics and processes throughout the SDLC. Assesses and monitors software quality throughout the SDLC using industry recognized tools and techniques; and, has worked independently or under general direction on complex tasks through all phases of SDLC. Reviews work products for correctness and adherence to client standards. Reviews documentation to assure compliance with standards/requirements. Monitors progress in accordance with schedules. Coordinates problem resolutions. Recommends systems acceptance based on quality metrics.

Minimum Education: BS or equivalent.

DATABASE DESIGNER/ADMINISTRATOR

Minimum/General Experience: Minimum 3 years of progressive experience in systems analysis or programming.

Functional Responsibility: Specifies proper types of files organization, indexing methods and security procedures. Advises project teams on the design of complex data bases. Defines specialized aspects of user’s data base administrator documentation. Performs detailed comparisons of various data base systems. Performs duties in a complex, distributed, computing environment that may involve different types of hardware platforms, operating systems applications and network environments. Provides expertise in data storage systems. Develops backup and archival policies and procedures. Performs administrative tasks such as installing, maintaining, monitoring, recovering, rebuilding, upgrading, patching and performance tuning.

Minimum Education: Bachelor’s Degree in Computer Science.

SENIOR PROJECT MANAGER

Minimum/General Experience: Minimum 8 years of progressive experience in managing multiple projects.

Functional Responsibility: Responsible for all technical, programmatic, personnel, and contractual executions actions in direct support of IT projects. Must have managed a team of at least 10 IT professionals. Understands and manages P&L Has demonstrated experience in managing IT services contracts, especially for the US Federal Government. Responsible for budgeting and managing to revenue and indirect budgets targets. Coordinates proposal preparation and establishes and monitors master plans and schedules. Tracks activities, identifies risks and dependencies, and works with the internal development engineering group when necessary. Facilitates technical and contractual implementation issues with customers to ensure conformance to customer requirements.

Minimum Education: Bachelor’s Degree in Computer Science

PROJECT MANAGER

Minimum/General Experience: Minimum 4 years of progressive experience in managing multiple projects.

Functional Responsibility: Responsible for all technical, programmatic, personnel, and contractual executions actions in direct support of IT projects. Must have managed a team of at least 10 IT professionals. Understands and
manages P&L Has demonstrated experience in managing IT services contracts, especially for the US Federal Government. Responsible for budgeting and managing to revenue and indirect budgets targets. Coordinates proposal preparation and establishes and monitors master plans and schedules. Tracks activities, identifies risks and dependencies, and works with the internal development engineering group when necessary. Facilitates technical and contractual implementation issues with customers to ensure conformance to customer requirements.

**Minimum Education:** Bachelor of Computer Science or equivalent.