GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date, pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov

MULTIPLE AWARD SCHEDULE

MAS SCHEDULE PRICELIST
Large Category: INFORMATION TECHNOLOGY
Subcategory: IT Services

NOTE: Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item’s interface may be identified as interoperable on the basis of participation in a Government agency- sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at http://www.core.gov.

Blue Yonder, Inc.
15059 N Scottsdale RD STE 400
Scottsdale, AZ  85254-2666
480.308.3000

www.blueyonder.com

Contract Number: GS-35F-0398X
Period Covered by Contract: May 19, 2016 to May 18, 2021
Pricelist Current Through Modification PO-0025, effective 11/19/2020

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at http://fss.gsa.gov

BUSINESS SIZE: OTHER THAN SMALL
Table of Contents

INFORMATION FOR ORDERING OFFICES APPLICABLE TO ALL SPECIAL ITEM NUMBERS .......... 3-4

SPECIAL ITEM NUMBER 5415S INFORMATION TECHNOLOGY PROFESSIONAL SERVICES PRICING ........................................................................................................................................... 5-6

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS ............................................................................................................................... 7

SAMPLE FORMAT BPA AGREEMENT ........................................................................................................... 8-10

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS” .............................. 11
CUSTOMER INFORMATION:

1. A. Table of awarded special item numbers with appropriate cross-reference to item descriptions and awarded prices:
   - SIN 54151S - IT Professional Services
   - SIN 54151SRC - Disaster Recover
   - SIN OLM - Order Level Materials

1. B. Identification of the lowest price model number and lowest unit price for the model for each Special Item Number Awarded in the contract.

1. C. Hourly Rates: Listed on pages 5-6.

2. Maximum Order: $500,000

3. Minimum Order: $100.00

4. Geographic Coverage (delivery Area): Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

5. Point(s) of Production (City, County, and State or Foreign County): Scottsdale (Maricopa County), AZ

6. Discount from list prices or statement of net price: Prices are discounts deducted, Net Prices.

7. Quantity Discounts: None for IT Professional Services

8. Prompt Payment Discounts: Net 30 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. A. Notification that government purchase cards are accepted at or below the micro-purchase threshold: Government Purchase Cards are accepted below the micro-purchase threshold.

9. B. Notification whether Government purchase cards are accepted or not above the micro-purchase threshold.

10. Foreign Items (list items by Country of Origin): None

11. A. Time of Delivery: Delivery time will be negotiated between Blue Yonder, Inc. and the Ordering Agency.

11. B. Expedited Delivery: Not applicable.

11. C. Overnight and 2-day Delivery: Not applicable.

11. D. Urgent Requirements: Not applicable.

12. F.O.B Point(s): Destination
CUSTOMER INFORMATION:

13. Ordering Address:
   Blue Yonder, Inc.
   ATTN: Nancie Torrence
   15059 N Scottsdale RD STE 400
   Scottsdale, AZ  85260
   Telephone: 704.844.0459
   Fax: 480.308.4268

14. Payment Address:
   For EFT:   Blue Yonder, Inc.
              Address: Wells Fargo Bank, N.A.
              420 Montgomery, San Francisco, CA 94104
              Account No.:  4121854210
              ABA:  121000248
              Telephone No.: 480.308.3664

   For Checks: Blue Yonder, Inc.
              Address: PO Box 202621, Dallas, TX 75320-2621
              Telephone No.: 480.308.3664

15. Warranty Provision: Standard Commercial Warranty

16. Export packing charges, if applicable: Not applicable.

17. Terms and conditions of Government Purchase card acceptance (any thresholds above the micro-
purchase level): Not accepted.

18. Terms and conditions of rental, maintenance, and repair (if applicable): Not applicable.

19. Terms and conditions of installation (if applicable): Not applicable.

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list
   prices (if applicable): Not applicable.

20. A. Terms and conditions for any other services (if applicable): Not applicable.

21. List of service and distribution points (if applicable): Not applicable.

22. List of participating dealers (if applicable): Not applicable.

23. Preventive Maintenance (if applicable): Not applicable.

24. A. Special attributes such as environmental attributes (e.g., recycled contents, energy efficiency,
   and/or reduced pollutants): Not applicable.

25. Data Universal Number Systems (DUNS) Number: 183902048; TIN: 86-0673401; CAGE Code:
       5LEK6

26. Notification regarding registration in System for Award Management (SAM) database: Blue Yonder,
    Inc. is registered and current in SAM.
Special Item No. 5415S Information Technology Professional Services

**PROJECT MANAGER – NA01-PM01-REG**

*Government’s Rate: $188.92*

*Minimum/General Experience:* Minimum on three (3) years’ experience successfully implementing Blue Yonder, Inc. solutions with multiple client experiences. Extensive knowledge of global supply chain management issues and strategies. Demonstrated experience successfully managing a team of consultants working on consulting projects addressing the reengineering of supply chain decision support processes. Outstanding interpersonal and communication skills focused on multiple levels of client management. Comprehensive knowledge of multiple modules of Blue Yonder, Inc. application software and the JDA JEM Methodology.

*Functional Responsibility:* Use the project methodology to implement solutions to address client project business objectives and priorities as they relate to Supply Chain Management. Review design specification of upcoming software releases, especially those areas specifically targeted to client’s needs. Ensure that solution design and delivery is consistent with business objectives of the project, and employ best practices. Provide overall project leadership in terms of resource allocation and utilization, critical issues management, scope control and risk analysis specific to the implementation of Blue Yonder, Inc. software. Facilitate critical project meetings, as the project requires.

**STRATEGIC CONSULTANT – GL01-SC01-REG**

*Government’s Rate: $205.24*

*Minimum/General Experience:* 10+ years of experience. Possesses outstanding consulting ability in interpersonal skills and corporate skills for strategic supply chain implementations. Thorough understanding of configuration, prototype, and pilot components and the full implementation process. Ability to customize procedure packs for client end users. Excellent knowledge of PC applications. Excellent knowledge of JDA applications and the various strategies for full implementation.

*Functional Responsibility:* Guide the execution of the implementation for individual supply chain utilizing JDA applications and interfacing to legacy customer solutions. Participate in client process to deliver business objectives and priorities the key KPI/ROI initiatives as it relates to the management of the supply chain. Utilize all JDA available plug-ins for interfacing to customer ERP Solutions.

**ARCHITECT – NA01-AR01-REG**

*Government’s Rate: $187.13*

*Minimum/General Experience:* Bachelor Degree and 5 years of experience. Knowledge of global supply chain management issues and strategies. Demonstrated ability to effectively implement Blue Yonder, Inc. application training courses and demonstrate the end-to-end functional knowledge of the core JDA supply chain applications.

*Functional Responsibility:* Guide client execution of configuration, training, prototype, and pilot activities for individual supply chain management implementation areas (supply, demand, manufacturing, warehousing or transportation focus). Participate in client process to deliver business objectives and priorities as they relate to the management of the supply chain and JDA’s JEM Methodology.
CONSULTANT – NA01-CO01-REG

Minimum/General Experience: Bachelor Degree and One to three years experience in systems administration and Supply Chain Consulting. General knowledge of global supply chain management issues and strategies from a functional implementation perspective. Strong troubleshooting and problem solving skills. Understanding of the typical data inputs and outputs associated with a successful supply chain software implementation. Excellent communication skills to include the transfer of functional information to non-technical audiences.

Functional Responsibility: Experience implementing JDA Software and supply chain solutions. Assist the client in the functional implementation of the JDA Software, software by performing such activities as training support, GAP Analysis, Deployment, End-User-Training and general deployment of the JDA JEM Methodology of implementation.
USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS

PREAMBLE
Blue Yonder, Inc. provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT
To actively seek and partner with small businesses.
To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.
To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.
To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.
To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.
To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.
To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact:

Nancie Torrence, GVP GAD
Blue Yonder, Inc.
1440 No. 87th Street
Scottsdale, AZ  85260
Telephone: 704.884.0459
Fax: 480.308.4268
Email: nancie.torrence@blueyonder.com
BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) ________________.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

_________________________________  __________________________
Ordering Activity                  Date                     Contractor        Date
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s)____________, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

<table>
<thead>
<tr>
<th>MODEL NUMBER/PART NUMBER</th>
<th>*SPECIAL BPA DISCOUNT/PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>_________________________</td>
<td>____________________________</td>
</tr>
<tr>
<td>_________________________</td>
<td>____________________________</td>
</tr>
</tbody>
</table>

(2) Delivery:

<table>
<thead>
<tr>
<th>DESTINATION</th>
<th>DELIVERY SCHEDULES / DATES</th>
</tr>
</thead>
<tbody>
<tr>
<td>_______________</td>
<td>_________________________</td>
</tr>
</tbody>
</table>

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _________________________.

(4) This BPA does not obligate any funds.

(5) This BPA expires on ______________ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

<table>
<thead>
<tr>
<th>OFFICE</th>
<th>POINT OF CONTACT</th>
</tr>
</thead>
<tbody>
<tr>
<td>_______________</td>
<td>___________________</td>
</tr>
</tbody>
</table>

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

(a) Name of Contractor;
(b) Contract Number;
(c) BPA Number;
(d) Model Number or National Stock Number (NSN);
(e) Purchase Order Number;
(f) Date of Purchase;
(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor’s invoice, the provisions of this BPA will take precedence.

*******************************************************************************************
BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract. Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors. Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

• The customer identifies their requirements.
• Federal Supply Schedule Contractors may individually meet the customers needs, or -
• Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
• Customers make a best value selection.