

SKYLAND INNOVATIVE TECHNOLOGIES
DESCRIPTION OF IT SERVICES AND PRICING

Software Development/Support/Operation Services

All system development life cycle that software Support/services

- Analysis
- Maintenance
- Design
- Programming
- Customization
- Planning
- Project Management
- Database Management

Allowable Substitutions of Education and Experience

The minimum education and experience will be met when the equivalencies in the tables below are considered.

Additional educational achievements in excess of requirements can be substituted for experience requirements:

Required Education	Actual Education	Additional Years of Experience Credited the Skyland Technologies Employee
MA/MS	Ph.D.	4
BA/BS	Ph.D.	6
BA/BS	MA/MS	2
HS/GED	BA/BS	4

Additional experience in excess of requirements can be substituted for educational requirements:

Actual Education	Required Education	Additional Years of Experience Needed for Educational Requirements Equivalency
HS/GED	BA/BS	4
HS/GED	MA/MS	6
HS/GED	Ph.D.	No equivalency
BA/BS	MA/MS	2
BA/BS	Ph.D.	No equivalency
MA/MS	Ph.D.	4

INFORMATION TECHNOLOGY SERVICES (SIN 132-51)

Line Item	Description
	Application Developer
1	Senior Application Developer
2	Application Developer
3	Junior Application Developer
	Database Administrator
15	Senior Database Administrator
16	Database Administrator
17	Junior Database Administrator

Commercial Job Title:	Senior Application Developer
Minimum/General Experience:	Five years of technical experience designing, implementing and maintaining software applications. Must have background in one or more of the following: database analysis, administration, design and development, client-server architectures, Web-enabled applications and graphics design.
Functional Responsibility:	Participates in all phases of the software development life cycle including the design, development, integration, testing and implementation phases. Performs quality assurance and technical review activities. Assists in the resolution of end-user software problems. Works with management and end-user groups to identify requirements for future product enhancements. Develops technical documentation, end-user documentation and training materials. Senior level developers may be used to direct the activities of other developers.
Minimum Education:	Bachelor s degree in Computer Science or a related field.

Commercial Job Title:	Application Developer
Minimum/General Experience:	Three years of technical experience designing, implementing and maintaining software applications. Must have background in one or more of the following: database analysis, administration, design and development, client-server architectures, Web-enabled applications and graphics design.
Functional Responsibility:	Participates in all phases of the software development life cycle including the design, development, integration, testing and implementation phases. Performs quality assurance and technical review activities. Assists in the resolution of end-user software problems. Works with management and end-user groups to identify requirements for future product enhancements. Develops technical documentation, end-user documentation and training materials.
Minimum Education:	Bachelor s degree in Computer Science or a related field.
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Commercial Job Title:	Junior Application Developer
Minimum/General Experience:	One year of technical experience designing, implementing and maintaining software applications. Must have background in one or more of the following: database analysis, administration, design and development, client-server architectures, Web-enabled applications and graphics design.
Functional Responsibility:	Participates in all phases of the software development life cycle including the design, development, integration, testing and implementation phases. Performs quality assurance and technical review activities. Assists in the resolution of end-user software problems. Works with management and end-user groups to identify requirements for future product enhancements. Develops technical documentation, end-user documentation and training materials.
Minimum Education:	Bachelor s degree in Computer Science or a related field.

Commercial Job Title:	Senior Database Administrator
Minimum/General Experience:	Five years of technical experience in developing and administering database management systems and/or enterprise data warehouses.
Functional Responsibility:	Must have significant technical experience designing logical data models, implementing physical schema, and implementing and maintaining databases. Experience should include participation in all phases of the database development life cycle, including the data model design, physical schema implementation, application development, integration, testing, production operation, performance tuning, quality assurance, technical review, and assisting in the resolution of end-user

	problems. Must have demonstrated expertise and experience in designing and implementing security features for SQL and Oracle databases and for protecting data confidentiality in database management systems.
Minimum Education:	Bachelor s degree in Computer Science or a related field.

Commercial Job Title:	Database Administrator
Minimum/General Experience:	Three years of technical experience in developing and administering database management systems and/or enterprise data warehouses.
Functional Responsibility:	Must have significant technical experience designing logical data models, implementing physical schema, and implementing and maintaining databases. Experience should include: creating databases and table spaces; creating and maintaining instances and schemas; evaluating logical data models and creating physical models; developing and conducting procedures for database backups and restores; developing and documenting standard operating procedures for all DBA activities; writing, testing, implementing, and documenting stored procedures and triggers; designing, implementing and maintaining database security procedures.
Minimum Education:	Bachelor s degree in Computer Science or a related field.

Commercial Job Title:	Junior Database Administrator
Minimum/General Experience:	One year of technical experience in developing and administering database management systems and/or enterprise data warehouses.
Functional Responsibility:	Experience should include: creating databases and table spaces; creating and maintaining instances and schemas; evaluating logical data models and creating physical models; developing and conducting procedures for database backups and restores; developing and documenting standard operating procedures for all DBA activities; writing, testing, implementing, and documenting stored procedures and triggers; designing, implementing and maintaining database security procedures.
Minimum Education:	Bachelor s degree in Computer Science or a related field.

GSA IT SCHEDULE PRICE LIST

IT PROFESSIONAL SERVICES SCHEDULE PRICE LIST (SIN 132-51)			
CLIN #	Description	Client Site	Skyland Site
	Application Developer		
1	Senior Application Developer	\$ 71.75	\$ 82.51
2	Application Developer	\$ 61.85	\$ 71.13
3	Junior Application Developer	\$ 51.95	\$ 59.74
	Database Administrator		
15	Senior Database Administrator	\$ 86.59	\$ 99.58
16	Database Administrator	\$ 74.65	\$ 85.85
17	Junior Database Administrator	\$ 64.35	\$ 74.00

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performed by the publisher or manufacturer or one of their authorized agents.