

**AUTHORIZED FEDERAL ACQUISITION SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

<u>Special Item Numbers (SIN)</u>	<u>Products/Services</u>
132-8.....	Purchase of Equipment
132-12.....	Maintenance of Equipment, Repair Service and Repair Parts/Spare Parts

FSC Class 5805.....TELEPHONE AND TELEGRAPH EQUIPMENT

- ◆ Telephone Equipment
- ◆ Audio and Video Teleconferencing Equipment

NOTE: Installation must be incidental to, in conjunction with and in direct support of the products sold under SIN 132-8 of this contract and cannot be purchased separately. If the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act apply. In applying the Davis-Bacon Act, ordering activities are required to incorporate wage rate determinations into orders, as applicable.

Contractor:

C&S Products
1411 N. Batavia Street, Suite 114
Orange, CA 92867
T: 800-524-6575
F: 714-288-2677
www.csproducts.com



Contract Number: GS-35F-0443R
Period Covered by Contract: March 24, 2005 – March 23, 2010
General Services Administration
Federal Acquisition Service

Pricelist current through Modification #06, dated 12/11/2008.

Products and ordering information in this Authorized FAS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Acquisition Service's Home Page via the Internet at <http://www.FAS.gsa.gov/>.

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TERMS AND CONDITIONS APPLICABLE TO MAINTENANCE,
REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS FOR
GOVERNMENT-OWNED GENERAL PURPOSE COMMERCIAL
INFORMATION TECHNOLOGY EQUIPMENT (AFTER
EXPIRATION OF GUARANTEE/WARRANTY PROVISIONS
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INFORMATION FOR ORDERING OFFICES

SPECIAL NOTICE TO AGENCIES Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals. For orders exceeding the micro purchase threshold, FAR 8.404 requires agencies to consider the catalogs/price lists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!. on-line shopping service (www.fss.gsa.gov). The catalogs/price lists, GSA Advantage!. and the Federal Supply Service Home Page (www.fss.gsa.gov) contains information on a broad array of products and services offered by small business concerns. This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting price lists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

The geographic scope of the contract includes the 48 contiguous states, the District of Columbia, Alaska, and Hawaii and all overseas locations. Please see statement on Exportation Packaging for additional shipping charges outside of the 48 contiguous states, Hawaii, Alaska, Puerto Rico and the District of Columbia.

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:

a. ORDERING ADDRESS.

C&S Products
Attn: Government Sales
1411 N. Batavia Street, Suite 114
Orange, CA 92867

b. PAYMENT ADDRESS.

C&S Products
Attn: Accounts Receivable
1411 N. Batavia Street, Suite 114
Orange, CA 92867

c. GOVERNMENT CREDIT CARDS.

Contractors are required to accept the Government purchase card for payments equal to or less than the micropurchase threshold for oral or written delivery orders. Government Commercial Credit Cards will be acceptable for payment above the micro purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

d. TECHNICAL AND/OR ORDERING ASSISTANCE.

Below is the telephone number that can be used by ordering agencies to obtain technical and/or ordering assistance: (800) 524-6575

3. LIABILITY FOR INJURY OR DAMAGE:

The Contractor shall not be liable for any injury to Government personnel or damage to Government property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:

- a. Information for Field Buying Offices to Complete Standard Form 279, Federal Procurement Data System (FPDS) Individual Contract Action Report.
 Block 9: G (Order/Modification Under Federal Schedule).
 Block 16: Contractor Establishment Code (DUNS) number is 62-629-6974.
 Block 30: Type of Contractor is (B) Other Small Business.
 Block 31: Woman-Owned Small Business (No).
 Block 34: Reserved.
 Block 36: Contractor's Taxpayer Identification Number (TIN) is 33-0637568
- b. CAGE CODE: 3FLV9 (for DD Form 350).
- c. Contractor has registered with the Central Contractor Registration Database.

5. F.O.B. POINT:

Destination, 48 contiguous states and District of Columbia.

6. COMMERCIAL DELIVERY SCHEDULE (Multiple Award Schedules):

- a. TIME OF DELIVERY. The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below.

Special Item Number	Delivery Time (Days ARO)
132-8.....	15
132-12.....	NA (instant)

- b. EXPEDITED DELIVERY. For those items that can be delivered quicker than the delivery times in paragraph (a), above, the offeror is requested to insert below, a time (hours/days ARO) that delivery can be made when expedited delivery is requested.
Please contact C&S Products for possible expedited delivery.

- c. OVERNIGHT AND 2-DAY DELIVERY. Please contact C&S Products for possible overnight and 2-day delivery.

- d. URGENT REQUIREMENTS. When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (The Contractor in writing shall confirm telephonic replies.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS:

- a. PROMPT PAYMENT. Net 30 days from receipt of invoice or date of acceptance, whichever is later. Prompt Payment discount does not apply to credit card orders.
- b. QUANTITY. Price lists are "not to exceed prices" for possible quantity discounts.
- c. DOLLAR VOLUME. None.
- d. GOVERNMENT EDUCATIONAL INSTITUTIONS. None.
- e. DISCOUNT FOR USE OF GOVERNMENT CREDIT CARDS. None.
- f. OTHER. None.

8. TRADE AGREEMENTS ACT OF 1979 (as amended):

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:

Shipping charges from point of exportation will apply to all orders outside of the 48 contiguous states, Hawaii, Alaska, Puerto Rico and District of Columbia.

10. SMALL REQUIREMENTS:

The minimum dollar value of orders to be issued is \$50.00 per order.

11. MAXIMUM ORDER:

(All dollar amounts are exclusive of any discount for prompt payment)

SPECIAL ITEM 132-8 - PURCHASE OF EQUIPMENT. The maximum dollar value per order will be \$500,000 for all equipment.

12. USE OF FEDERAL SUPPLY SERVICE INFORMATION TECHNOLOGY SCHEDULE CONTRACTS.

In accordance with FAR 8.404:

Orders placed pursuant to a Multiple Award Schedule (MAS), using the procedures in FAR 8.404, are considered to be issued pursuant to full and open competition. Therefore, when placing orders under Federal Supply Schedules, ordering offices need not seek further competition, synopsis the requirement, make a separate determination of fair and reasonable pricing, or consider small business set-asides in accordance with subpart 19.5. GSA has already determined the prices of items under schedule contracts to be fair and reasonable. By placing an order against a schedule using the procedures outlined below, the ordering office has concluded that the order represents the best value and results in the lowest overall cost alternative (considering price, special features, administrative costs, etc.) to meet the Government's needs.

a. ORDERS PLACED AT OR BELOW THE MICROPURCHASE THRESHOLD. Ordering offices can place orders at or below the micro-purchase threshold with any Federal Supply Schedule Contractor.

b. ORDERS EXCEEDING THE MICRO-PURCHASE THRESHOLD BUT NOT EXCEEDING THE MAXIMUM ORDER THRESHOLD. Orders should be placed with the Schedule Contractor that can provide the supply or service that represents the best value. Before placing an order, ordering offices should consider reasonably available information about the supply or service offered under MAS contracts by using the "GSA Advantage!" on-line shopping service, or by reviewing the catalogs/price lists of at least three Schedule Contractors and selecting the delivery and other options available under the schedule that meets the agency's needs. In selecting the supply or service representing the best value, the ordering office may consider--(1) Special

features of the supply or service that are required in effective program performance and that are not provided by a comparable supply or service;

- (2) Trade-in considerations;
- (3) Probable life of the item selected as compared with that of a comparable item;
- (4) Warranty considerations;
- (5) Maintenance availability;
- (6) Past performance; and
- (7) Environmental and energy efficiency considerations.

c. **ORDERS EXCEEDING THE MAXIMUM ORDER THRESHOLD.** Each schedule contract has an established maximum order threshold. This threshold represents the point where it is advantageous for the ordering office to seek a price reduction. In addition to following the procedures in paragraph b, above, and before placing an order that exceeds the maximum order threshold, ordering offices shall--(1) Review additional Schedule Contractors' catalogs/price lists or use the "GSA Advantage!" on-line shopping service; (2) Based upon the initial evaluation, generally seek price reductions from the Schedule Contractor(s) appearing to provide the best value (considering price and other factors); and (3) After price reductions have been sought, place the order with the Schedule Contractor that provides the best value and results in the lowest overall cost alternative. If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate. NOTE: For orders exceeding the maximum order threshold, the Contractor may; (1) Offer a new lower price for this requirement (the Price Reductions clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitation); (2) Offer the lowest price available under the contract; or (3) Decline the order (orders must be returned in accordance with FAR 52.216-19).

d. **BLANKET PURCHASE AGREEMENTS (BPAs).** The establishment of Federal Supply Schedule BPAs is permitted when following the ordering procedures in FAR 8.404. All schedule contracts contain BPA provisions. Ordering offices may use BPAs to establish accounts with Contractors to fill recurring requirements. BPAs should address the frequency of ordering and invoicing, discounts, and delivery locations and times. e. **PRICE REDUCTIONS.** In addition to the circumstances outlined in paragraph c, above, there may be instances when ordering offices will find it advantageous to request a price reduction. For example, when the ordering office finds a schedule supply or service elsewhere at a lower price or when a BPA is being established to fill recurring requirements, requesting a price reduction could be advantageous. The potential volume of orders under these agreements, regardless of the size of the individual order, may offer the ordering office the opportunity to secure greater discounts. Schedule Contractors are not required to pass on to all schedule users a price reduction extended only to an individual agency for a specific order.

f. **SMALL BUSINESS.** For orders exceeding the micropurchase threshold, ordering offices should give preference to the items of small business concerns when two or more items at the same delivered price will satisfy the requirement.

g. **DOCUMENTATION.** Orders should be documented, at a minimum, by identifying the Contractor the item was purchased from, the item purchased, and the amount paid. If an agency requirement in excess of the micro-purchase threshold is defined so as to require a particular brand name, product, or feature of a product peculiar to one manufacturer, thereby precluding consideration of a product manufactured by another company, the ordering office shall include an explanation in the file as to why the particular brand name, product, or feature is essential to satisfy the agency's needs.

13. FEDERAL INFORMATION TECHNOLOGY/ TELECOMMUNICATION STANDARDS REQUIREMENTS:

Federal departments and agencies acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering offices, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to the National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FEDSTDS):

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FEDSTDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to the National Security Act. Ordering information and information concerning the availability of FED-STDs should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202) 619-8925. Please include a self-addressed mailing label when requesting information by mail.

Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301) 975-2833.

14. SECURITY REQUIREMENTS:

In the event security requirements are necessary, the ordering activities may incorporate, in their delivery order(s), a security clause in accordance with current laws, regulations, and individual agency policy; however, the burden of administering the security requirements shall be with the ordering agency. If any costs are incurred as a result of the inclusion of security requirements, such costs will not exceed ten percent (10%) or \$100,000, of the total dollar value of the order, whichever is less.

15. CONTRACT ADMINISTRATION FOR ORDERING OFFICES:

Any ordering office, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the Government's convenience, and (m) Termination for Cause (See C.1.)

16. GSA ADVANTAGE!:

The GSA *Advantage!* is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA *Advantage!* will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product category(ies).

Agencies can browse GSA *Advantage!* by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

17. PURCHASE OF INCIDENTAL, NON-SCHEDULE ITEMS:

For administrative convenience, open market (non-contract) items may be added to a Federal Supply Schedule Blanket Purchase Agreement (BPA) or an individual order, provided that the items are clearly labeled as such on the order, all applicable regulations have been followed, and price reasonableness has been determined by the ordering activity for the open market (non-contract) items.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS:

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES:

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below: N/A

Upon request of the Contractor, the Government may provide the Contractor with logistics support, as available, in accordance with all applicable Government regulations. Such Government support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs):

Federal Acquisition Regulation (FAR) 13.201(a) defines Blanket Purchase Agreements (BPAs) as "...a simplified method of filling anticipated repetitive needs for supplies or services by establishing 'charge accounts' with qualified sources of supply." The use of Blanket Purchase Agreements under the Federal Supply Schedule Program is authorized in accordance with FAR 13.202(c)(3), which reads, in part, as follows: "BPAs may be established with Federal Supply Schedule Contractors, if not inconsistent with the terms of the applicable schedule contract." Federal Supply Schedule contracts contain BPA provisions to enable schedule users to maximize their administrative and purchasing savings. This feature permits schedule users to set up "accounts" with Schedule Contractors to fill recurring requirements. These accounts establish a period for the BPA and generally address issues such as the frequency of ordering and invoicing, authorized callers, discounts, delivery locations and times. Agencies may qualify for the best quantity/volume discounts available under the contract, based on the potential volume of business that may be generated through such an agreement, regardless of the size of the individual orders. In addition, agencies may be able to secure a discount higher than that available in the contract based on the aggregate volume of business possible under a BPA. Finally, Contractors may be open to a progressive type of discounting where the discount would increase once the sales accumulated under the BPA reach certain prescribed levels. Use of a

BPA may be particularly useful with the new Maximum Order feature. See the Suggested Format, contained in this Schedule Price List, for customers to consider when using this purchasing tool.

21. CONTRACTOR TEAM ARRANGEMENTS:

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a customer agency requirement. The policy and procedures outlined in this part will provide more flexibility and allow innovative acquisition methods when using the Federal Supply Schedules. See the additional information regarding Contractor Team Arrangements in this Schedule Price List.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION:

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies. The requisitioning activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE:

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following: www.gocsc.com

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

(a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

(b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

(1) For such period as the laws of the State in which this contract is to be performed prescribe; or

(2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT (SPECIAL ITEM 132-8)**

1. MATERIAL AND WORKMANSHIP:

All equipment furnished hereunder must satisfactorily perform the function for which it is intended.

2. ORDER:

Written orders, EDI orders (GSA *Advantage!* and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order. For credit card orders and BPAs, telephone orders are permissible.

3. TRANSPORTATION OF EQUIPMENT:

FOB DESTINATION. Prices cover equipment delivery to destination, for any location within the contiguous 48 states, and the District of Columbia.

4. INSTALLATION AND TECHNICAL SERVICES:

a. INSTALLATION. When the equipment provided under this contract is not normally self-installable, the Contractor's technical personnel shall be available to the Government, at the Government's location, to install the equipment and to train Government personnel in the use and maintenance of the equipment. The charges for such services are listed below, or in the price schedule: N/A

b. INSTALLATION, DEINSTALLATION, REINSTALLATION.

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies. The requisitioning activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8. N/A

c. OPERATING AND MAINTENANCE MANUALS. The Contractor shall furnish the Government with one (1) copy of all operating and maintenance manuals relating to the equipment being installed/purchased.

5. ACCEPTANCE:

Equipment must operate in accordance with manufacturer's published specifications. The user agency should give the contractor a notice of acceptance or rejection within 30 days from receipt of the equipment. The Government is relieved of all risk of loss or damage prior to acceptance.

6. GUARANTEE:

- a. The Contractor will furnish all maintenance, machine adjustments, repairs, and parts at the Government's location for a period of (see pricelist).
- b. All parts replaced during the guarantee period shall become the property of the Contractor.
- c. Prior to the expiration of the guarantee period, whenever equipment is shipped for repair or mechanical replacement purposes, the Contractor shall bear all costs, including, but not limited to, costs of packing, transportation, rigging, drayage, and insurance. This guarantee shall apply to the replacement machine from the date of its acceptance.
- d. When equipment is returned to the Contractor's establishment for repairs, the Contractor shall be responsible for any damage or loss, from the time the equipment is removed from the Government's installation, until the equipment is returned to such installation.
- e. This guarantee does not apply if damage to the equipment is occasioned by fault or negligence of the Government.
- f. Inspection and repair of defective equipment under this guarantee will only be performed at the contractor's plant at the following address:
C&S Products
1411 N. Batavia St., Ste. 114
Orange, CA 92867
And defective equipment will be repaired or replaced within 48 hours after receipt.

7. PURCHASE PRICE FOR ORDERED EQUIPMENT:

The purchase price that the Government will be charged will be the Government purchase price in effect at the time of order placement, or the Government purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

8. TRADE-IN OF INFORMATION TECHNOLOGY EQUIPMENT:

When an agency determines that Information Technology equipment will be replaced, the agency shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding Disposition of Information Technology Excess Personal Property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the policies and procedures on exchange/sale contained in FPMR 41 CFR part 101-46.

***TERMS AND CONDITIONS APPLICABLE TO MAINTENANCE,
REPAIR
SERVICE AND REPAIR PARTS/SPARE PARTS FOR GOVERNMENT-
OWNED GENERAL PURPOSE COMMERCIAL INFORMATION
TECHNOLOGY EQUIPMENT (AFTER EXPIRATION OF
GUARANTEE/WARRANTY PROVISIONS AND/OR WHEN
REQUIRED SERVICE IS NOT COVERED BY
GUARANTEE/WARRANTY PROVISIONS) AND FOR LEASED
EQUIPMENT
(SPECIAL ITEM NUMBER 132-12)***

1. SERVICE AREAS

- a. The maintenance agreements set forth in the FSS prices list cover any location where the reference product is located/
- b. Repair services are facilitated through the respective manufacturers listed in this contract. The Spectra headsets are repaired at this location:

**C&S Products, Inc.
1411 N. Batavia St., Ste. 114
Orange, CA 92867**

2. MAINTENANCE ORDER

- a. Agencies may use written orders, EDI orders, credit card orders, or BPAs, for ordering maintenance under this contract. The Contractor shall confirm orders within fifteen (15) calendar days from the date of receipt, except that confirmation of orders shall be considered automatic for renewals for maintenance (Special Item Number 132-12). Automatic acceptance of order renewals for maintenance service shall apply for machines, which may have been discontinued from use for temporary periods of time not longer than 120 calendar days. If the order is not confirmed by the Contractor as prescribed by this paragraph, the order shall be considered to be confirmed by the Contractor.
- b. The Contractor shall honor orders for maintenance for the duration of the contract period or a lesser period of time, for the equipment shown in the pricelist. Maintenance service shall commence on a mutually agreed upon date, which will be written into the maintenance order. Maintenance orders shall not be made effective before the expiration of any applicable maintenance and parts guarantee/warranty period associated with the purchase of equipment. Orders for maintenance service shall not extend beyond the end of the contract period.
- c. Maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice, or shorter notice when agreed to by the Contractor; such notice to become effective thirty (30) calendar days from the date on the notification. However, the ordering activity may extend the original discontinuance date upon written notice to the Contractor, provided that such notice is furnished at least ten (10) calendar days prior to the original discontinuance date.
- d. Annual Funding. When annually appropriated funds are cited on a maintenance order, the period of maintenance shall automatically expire on September 30th of the contract period, or at the end of the contract period, whichever occurs first. Renewal of a maintenance order citing the new appropriation shall be required, if maintenance is to continue during any remainder of the contract period.

e. Cross-year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month, fiscal year period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

f. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of maintenance service, if maintenance is to be terminated at that time. Orders for continued maintenance will be required if maintenance is to be continued during the subsequent period.

3. REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS ORDERS

a. Agencies may use written orders, EDI orders, credit card orders, blanket purchase agreements (BPAs), or small order procedures for ordering repair service and under this contract. Orders for repair service shall not extend beyond the end of the contract period.

4. LOSS OR DAMAGE

When the Contractor removes equipment to his establishment for repairs, the Contractor shall be responsible for any damage or loss, from the time the equipment is removed from the ordering activity installation, until the equipment is returned to such installation.

5. SCOPE

a. The Contractor shall provide maintenance for all equipment listed herein, as requested by the ordering activity during the contract term. Repair service and repair parts/spare parts shall apply exclusively to the equipment types/models within the scope of this Information Technology Schedule.

b. Equipment placed under maintenance service shall be in good operating condition.

(1) In order to determine that the equipment is in good operating condition, the equipment shall be subject to inspection by the Contractor, without charge to the ordering activity.

(2) Costs of any repairs performed for the purpose of placing the equipment in good operating condition shall be borne by the Contractor, if the equipment was under the Contractor's guarantee/warranty or maintenance responsibility prior to the effective date of the maintenance order.

(3) If the equipment was not under the Contractor's responsibility, the costs necessary to place the equipment in proper operating condition are to be borne by the ordering activity, in accordance with the provisions of Special Item Number 132-12 (or outside the scope of this contract).

6. RESPONSIBILITIES OF THE ORDERING ACTIVITY

a. Ordering activity personnel shall not perform maintenance or attempt repairs to equipment while such equipment is under the purview of a maintenance order, unless agreed to by the Contractor.

b. Subject to security regulations, the ordering activity shall permit access to the equipment, which is to be maintained or repaired.

7. RESPONSIBILITIES OF THE CONTRACTOR

Not applicable. Outside the scope of this contract.

8. MAINTENANCE RATE PROVISIONS

Maintenance agreements are offered on Polycom video products only according to the attached FSS price list.

9. REPAIR SERVICE RATE PROVISIONS

Not applicable. Outside the scope of this contract.

10. REPAIR PARTS/SPARE PARTS RATE PROVISIONS

Not applicable. Outside the scope of this contract.

11. GUARANTEE/WARRANTY—REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS

a. REPAIR SERVICE

Not applicable. Outside the scope of this contract.

b. REPAIR PARTS/SPARE PARTS

Not applicable. Outside the scope of this contract.

12. INVOICES AND PAYMENTS

Not applicable. Outside the scope of this contract.

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

1. PREAMBLE:

C&S Products, Inc. provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women- owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

2. COMMITMENT:

- a. To actively seek and partner with small businesses.
- b. To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.
- c. To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.
- d. To undertake significant efforts to determine the potential of small, small disadvantaged and women owned small business to supply products and services to our company.
- e. To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.
- f. To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.
- g. To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities. We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities please contact the Contractor.

SUGGESTED FORMATS FOR BLANKET PURCHASE AGREEMENTS

BEST VALUE BLANKET PURCHASE AGREEMENT FEDERAL SUPPLY SCHEDULE

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (Agency) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s)

_____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the Government that works better and costs less.

Signatures

Agency Date

Contractor Date

BPA NUMBER _____

(CUSTOMER NAME)

BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract

Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency): (1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL/PART NUMBER *SPECIAL BPA DISCOUNT/PRICE

(2) Delivery:

DESTINATION DELIVERY SCHEDULE/DATES

(3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE POINT OF CONTACT

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

(a) Name of Contractor;

(b) Contract Number;

(c) BPA Number;

(d) Model Number or National Stock Number (NSN);

(e) Purchase Order Number;

(f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

BASIC GUIDELINES FOR USING "CONTRACTOR TEAM ARRANGEMENTS"

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a customer agency requirement.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts. Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors. Customers should refer to FAR 9.6 for specific details on Team Arrangements. Here is a general outline on how it works:

- ✓ The customer identifies their requirements.
- ✓ Federal Supply Schedule Contractors may individually meet the customers needs, or -
- ✓ Federal Supply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer's requirement.
- ✓ Customers make a best value selection.

C&S PRODUCTS

GSA Price List 2008 GSA# GS-35F-0443R (March 24, 2005 - March 23, 2010)

NOTE: Prices listed are "not to exceed" prices

ITEM	DESCRIPTION	GSA
PLANTRONICS HEADSETS		
Headsets		
H31	Starset over the ear headset	\$61.38
H31N	Starset over the ear headset w/noise canceling microphone	\$74.40
H41	Mirage over the ear headset	\$56.42
H41N	Mirage over the ear headset w/noise canceling microphone	\$69.44
H51	Supra over the head monaural headset	\$48.98
H51N	Supra over the head monaural headset w/noise canceling microphone	\$62.00
H61	Supra over the head binaural headset	\$63.86
H61N	Supra over the head binaural headset w/noise canceling microphone	\$74.40
H81	TriStar over the ear headset	\$68.82
H81N	TriStar over the ear headset w/noise canceling microphone	\$79.36
H91	Encore over the head monaural headset	\$66.34
H91N	Encore over the head monaural headset w/noise canceling microphone	\$79.36
H101	Encore over the head binaural headset	\$81.22
H101N	Encore over the head binaural headset w/noise canceling microphone	\$91.76
H141	DuoSet convertible headset	\$50.84
H141N	DuoSet noise canceling headset	\$62.00
H171	DuoPro convertible headset	\$79.98
H171N	DuoPro convertible headset w/noise canceling microphone	\$95.48
H251	SupraPlus monaural headset	\$48.98
H251N	SupraPlus monaural headset w/noise canceling microphone	\$62.00
H261	SupraPlus binaural headset	\$63.86
H261N	SupraPlus binaural headset w/noise canceling microphone	\$74.40
Wireless		
CS50	Cordless/Wireless headset system	\$185.97
CS55	Cordless/Wireless headset system using DECT frequency	\$185.97
HL10	Remote lifter for cordless headsets	\$49.57
Amplifiers		
M22	Universal modular VISTA amplifier	\$74.40
P10	Plus Prong amplifier	\$68.20
SHS 1890-15	6 wire unamplified dispatch/controller amplifier w/15' cord	\$102.30
GN NETCOM Headsets		
Headsets		
GN2010-ST	Soundtube monaural call center quality economical priced headset	\$40.71
GN2015-ST	Soundtube binaural call center quality economical priced headset	\$55.46
GN2020-NC	Noise canceling monaural call center quality economical priced headset	\$55.46
GN2025-NC	Noise canceling binaural call center quality economical priced headset	\$70.21
GN2110-ST	Soundtube monaural	\$48.38
GN2115-ST	Soundtube binaural	\$63.72
GN2117-ST	Soundtube over the ear	\$52.51
GN2120-NC	Noise canceling monaural	\$72.57
GN2125-NC	Noise canceling binaural	\$85.55
GN2127-NC	Over the ear noise canceling	\$76.11
405-Flex-SF	Profile convertible	\$66.08
Direct Connect		
GN2110-STD	SoundTube monaural direct connect	\$64.31
GN2115-STD	SoundTube binaural direct connect	\$81.42
GN2117-STD	SoundTube over the ear direct connect	\$72.57
GN2120-NCD	Noise canceling monaural direct connect	\$82.60
GN2125-NCD	Noise canceling binaural direct connect	\$104.43
GN2127-NCD	Noise canceling over the ear direct connect	\$95.58

C&S PRODUCTS

GSA Price List 2008 GSA# GS-35F-0443R (March 24, 2005 - March 23, 2010)

NOTE: Prices listed are "not to exceed" prices

ITEM	DESCRIPTION	GSA
405-3160-Flex	Profile convertible direct connect	\$88.50
Amplifiers		
GN8000-MPA	Universal modular amplifier	\$64.90
GN8210	Universal digital modular amplifier	\$82.60
AT-3M	Plug prong amplifier with mute	\$62.54
Wireless		
GN 9120-28	Wireless headset w/Flexboom microphone	\$203.98
GN 9120-30	Wireless headset with SoundTube microphone	\$185.38
GN 9120-48	Wireless headset with MidiBoom microphone	\$185.38
GN9330	Wireless headset with DECT technology	\$185.38
GN9330-USB	Wireless headset for use with computer applications via USB	\$185.38
GN9350	Wireless headset with dual telephone and computer functionality	\$216.38
RHL 1000	Remote lifter for cordless headsets	\$49.60
KONFTEL Conference phones		
KT-50	Conference phone, connects to any telephone. Also connects to PC	\$239.97
KT-60W	Conference phone with Bluetooth capabilities	\$299.97
KT-100	Conference phone with Omni-sound, redial, mute and volume control	\$239.97
KT-200	Conference phone with Omni-sound, display and expandable	\$299.97
KT-300	Conference phone with dual connectivity and superior sound	\$539.40
KT-RC	Remote control for KT-200	\$47.40
KT-EM	Extension microphones for KT-200	\$119.97
KT-CC	KT-50 connecting cables, 2.5mm jack	\$17.40
POLYCOM AUDIO Conference phones		
POL-2200-15100-001	SoundStation2 Basic (no display) Non-Expandable	\$374.25
POL-2200-16000-001	SoundStation2 Non-Expandable	\$449.25
POL-2200-16200-001	SoundStation2 (expandable system)	\$524.25
POL-2200-16155-001	SoundStation2 Mics (Only compatible with SoundStation2 EX)	\$149.25
Premier 40%		
POL-2200-07142-001	Polycom VTX-1000 SoundStation	\$1,079.40
POL-2200-07685-001	Polycom VTX-1000 SoundStation Dual pack	\$2,038.80
Polycom Specials 20% off list		
POL-2200-07880-001	Polycom 2W wireless conference phone basic	\$559.20
POL-2200-07800-001	Polycom 2W wireless conference phone expandable	\$719.20
Accessories Connecting cords and miscellaneous		
PGNCC 8800-01G	GN Netcom MPA amplifier cord QD to mod plug 8800-01 cord	\$12.00
PGNTT SUP	GN Netcom 8312-12 training Y-Cord	\$12.00
PGNCC QD-2.5	GN Netcom 1005143 QD to 2.5mm adapter	\$6.00
PPLCC 26716-1-G	Plantronics amplifier cord QD to mod plug 26716-01	\$6.38
PPLTT 27019-3-G	Plantronics training Y-Cord with Mute switch 27019-03	\$14.38
PPLQD 2.5	Plantronics 43038-01 QD to 2.5mm adapter	\$6.38
PPLTU 17593-1	Plantronics VoiceTube long 17593-01	\$3.18
PPLTU 29960-1	Plantronics VoiceTube short 29960-01	\$3.18
PPLECSUP-2	Plantronics Supra ear cushions (1 pair) 15729-05	\$1.98
PPLEC 40709-1	Plantronics Encore ear cushions (1 pair) 40709-01	\$1.58
PPLEC 29951-1	Plantronics TriStar prepack (4 sizes, 2 styles) 29951-01	\$5.58
XOP NETWORKS Conference Bridge Equipment		
xw DCB-8	8 port audio conference bridge	\$6,800.00
xw DCB-16	16 port audio conference bridge	\$13,600.00

C&S PRODUCTS

GSA Price List 2008 GSA# GS-35F-0443R (March 24, 2005 - March 23, 2010)

NOTE: Prices listed are "not to exceed" prices

ITEM	DESCRIPTION	GSA
xw DCB-24	24 port audio conference bridge	\$18,700.00
xw DCB-30	30 port audio conference bridge	\$18,700.00
xw DCB-48	48 port audio conference bridge	\$36,720.00
xw DCB-240	240 port audio conference bridge	\$142,800.00

SPECTRA	HEADSETS	
Headsets		
DH-011T	Convertible noise canceling headset	\$42.00
DH-017TFN	Monaural noise canceling headset	\$42.00
DH-017TFB	Binaural noise canceling headset	\$45.00
Amplifiers		
DAX275	Universal amplifier	\$54.00
DA475	Modular amplifier	\$54.00
DA202	Headset telephone, single line base	\$50.40
AASTRA	TELEPHONES	
8004-US	Single line phone with msg waiting indicator, flash, volume control	\$40.00
8009-US-A	Single line phone with msg waiting indicator, 6 memory keys, dataport	\$67.38
8009-US-B	Single line phone with msg waiting indicator, 6 memory keys, dataport	\$67.38
9116-US	Single line spkr phone with 15 memory keys and display	\$55.00
9210-US	2 line spkr phone with 14 memory keys and display	\$93.00
9216-US	CID, 10 memory keys, on-hook dial	\$143.50

POLYCOM VIDEO**Polycom Video Teleconference Equipment**

PTN	Item	GSA
HDX4000 SERIES		
2200-24500-001	HDX 4001 Executive Desktop System, 20" Widescreen Display, NA power cord, Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN; Country codes 2 and 54	\$6,805.18
2200-24560-001	HDX 4002 Executive Desktop System, HD codec, 20" Widescreen Display, NA power cord, Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN; Country codes 2 and 54	\$8,445.18
7200-24550-001	HDX 4001 XL package Executive Desktop System, includes: People+Content license, 20" Widescreen Display, NA power cord; Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN; Country codes 2 and 54	\$8,445.18
7200-24850-001	HDX 4002 XL Executive Desktop System, HD send/receive, People+Content license, 20" Widescreen Display, NA pwr cord, Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN; Country codse 2 and 54	\$10,167.18
5150-23912-001	HDX MPPlus Multipoint Software Option License. Allows for 4 site MP video calls. Available for HDX 4000 Series and HDX 9000 Series systems.	\$2,541.18
5150-23914-001	HDX 4Mbps line rate upgrade. Allows for up to a 4Mbps call. Available for HDX Series Systems. Included on HDX 9004, HDX 9002 XLP, HDX 8004, and HDX 700x XLP. Only for MP calls on the HDX 700x.	\$1,688.38
5150-23916-001	HDX People On Content (PoC) software option license. Allows for camera video to be chroma-keyed on top of content video. Requires 5150-26125-001 People + Content (P+C) license, which is standard on the HDX 9000, HDX 8000 XL & XLP and HDX 4000 XL.	\$1,270.18
5150-26125-001	HDX People+Content software option license. Allows for sharing content or PC graphics in the video conference. Also enables use of the People+Content IP application for PCs. Available for the HDX 4000, HDX 7000 and HDX 8000 Series systems.	\$1,688.38
2215-26690-001	Quad BRI Module for HDX 4000 Series. Includes four 20ft/6m ISDN cables (with green connectors) and HDX 4000 peripheral interface box.	\$1,270.18
2215-26694-001	T1/PRI Module for HDX 4000 and HDX 8000 Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX peripheral interface box.	\$2,541.18
2215-26695-001	E1/PRI Module for HDX 4000 Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX 4000 peripheral interface box.	\$2,541.18
2215-26696-001	Serial Network Module for HDX 4000 (V.35, RS449, RS350 with RS366 dialing) . Includes HD68-DB40 adapter and HDX 4000 peripheral interface box. Serial interface cable ordered separately)	\$1,270.18
5150-26125-001	HDX People+Content software option license. Allows for sharing content or PC graphics in the video conference. Also enables use of the People+Content IP application for PCs. Available for the HDX 4000 Series systems.	\$1,688.38
1203019L1	Standalone ISDN BRI network termination device. Switch selectable bus length and termination.	\$155.80

PTN	Item	GSA
4200236L1#T2	Standalone triple ISDN BRI termination device. 3 U-Interface input 3 S/T interface output for 384 kbps videoconferencing.	\$285.00
1676-27232-001	Transport Case for HDX 4000. Hard case with casters, retractable handle and custom foam interior. Accommodates HDX 4000 base unit, LCD display, H.320 module box, remote control and applicable cables.	\$881.10
4870-00345-136	Premier, Three Year, Video Control Application support	\$1,485.00
4870-00370-002	On-site installation service for HDX 4000 Series	\$1,195.00
4870-00370-106	Premier, One Year, HDX 4000 Series	\$750.00
4870-00370-108	Premier Plus, One Year, HDX 4000 Series	\$1,125.00
4870-00370-136	Premier, Three Year, HDX 4000 Series	\$1,800.00
4870-00370-138	Premier Plus, Three Year, HDX 4000 Series	\$2,700.00
4870-00370-306	Premier, 3 Year Upgrade, HDX 4000 Series, available only at time of product purchase	\$1,670.00
4870-00370-308	Premier Plus, 3 Year Upgrade, HDX 4000 Series, available only at time of product purchase	\$2,510.00
HDX7000 SERIES		
7200-27670-001	HDX 7001: Incl codec, Eagle Eye HD camera, HDX mic array, Eng rmt. Cables: component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. Cntry code 54. NTSC	\$6,805.18
7200-27680-001	HDX 7001XL: Incl codec, Eagle Eye HD camera, HDX mic array, P+C, PPCIP, 2nd monitor option, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. Cntry code 54. NTSC	\$8,445.18
7200-27690-001	HDX 7001XLP: Incl codec, Eagle Eye HD camera, HDX mic array, 4M LR, P+C, PPCIP, 2nd monitor option, CIF MP, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. Cntry code 54. NTSC	\$10,577.18
7200-27600-001	HDX 7002: Incl HD codec, Eagle Eye HD camera, HDX mic array, Eng rmt. Cables: component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. Cntry code 54. NTSC	\$8,035.18
7200-27630-001	HDX 7002XL: Incl HD codec, Eagle Eye HD camera, HDX mic array, P+C, PPCIP, 2nd monitor option, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. Cntry code 54. NTSC	\$9,757.18
7200-27660-001	HDX 7002XLP: Incl HD codec, Eagle Eye HD camera, HDX mic array, 4M LR, P+C, PPCIP, 2nd monitor option, SD MP, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. Cntry code 54. NTSC	\$11,889.18
2215-26690-001	Quad BRI Module for HDX 4000 Series. Includes four 20ft/6m ISDN cables (with green connectors) and HDX 4000 peripheral interface box.	\$1,270.18
2215-26694-001	T1/PRI Module for HDX 4000, HDX 7000 and HDX 8000 Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX peripheral interface box.	\$2,541.18
2215-26695-001	E1/PRI Module for HDX 4000, HDX 7000 and HDX 8000 Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX peripheral interface box.	\$2,541.18

PTN	Item	GSA
2215-26696-001	Serial Network Module for HDX 4000, HDX 7000 and HDX 8000 (V.35, RS449, RS350 with RS366 dialing) . Includes HD68-DB40 adapter and HDX peripheral interface box. Serial interface cable ordered separately)	\$1,270.18
1203019L1	Standalone ISDN BRI network termination device. Switch selectable bus length and termination.	\$155.80
4200236L1#T2	Standalone triple ISDN BRI termination device. 3 U-Interface input 3 S/T interface output for 384 kbps videoconferencing.	\$285.00
4200242L1#T2	Standalone Quad ISDN BRI termination device. 4 U-Interface input 4 S/T interface output for 512 kbps videoconferencing.	\$389.50
2230-27885-001	HDX 7000 2nd monitor kit for NTSC countries. Includes SW option and 12' DVI m to 3xRCA m cable	\$597.78
2230-27886-001	HDX 7000 2nd monitor kit for PAL countries. Includes SW option and 3m DVI m to VGA m cable	\$597.78
5150-23912-001	HDX MPPlus Multipoint Software Option License. Allows for 4 site MP video calls. Available for HDX 4000 Series and HDX 9000 Series systems.	\$2,541.18
5150-23914-001	HDX 4Mbps line rate upgrade. Allows for up to a 4Mbps call. Available for HDX Series Systems. Included on HDX 9004, HDX 9002 XLP, HDX 8004, and HDX 700x XLP. Only for MP calls on the HDX 700x.	\$1,688.38
5150-24860-001	HDX Software upgrade release 2.0	\$1,688.38
5150-26125-001	HDX People+Content software option license. Allows for sharing content or PC graphics in the video conference. Also enables use of the People+Content IP application for PCs. Available for the HDX 4000, HDX 7000 and HDX 8000 Series systems.	\$1,688.38
2215-23809-001	HDX Ceiling Microphone Array: Black Spherical Array W/ 2'/60cm drop cable, Electronics Interface, Wall Plate with 10'/3m cable, 50'/15m plenum cable. For systems compatible with HDX Microphone Array including SoundStructure C-series.	\$1,015.98
2215-23809-002	HDX Ceiling Microphone Array: White Spherical Array W/ 2'/60cm drop cable, Electronics Interface, Wall Plate with 10'/3m cable, 50'/15m plenum cable. For HDX systems including SoundStructure C-series.	\$1,015.98
2457-25646-001	HDX 8000 Adaptor Cable for ceiling microphone, Walta to RJ45	\$31.98
2215-23327-001	HDX Microphone Array. Compatible with all HDX products. Includes 25ft/7.6M cable.	\$425.58
2201-52556-001	HDX remote control for use with HDX Series codecs, English version	\$173.84
2201-52556-107	HDX remote control for use with HDX Series codecs, French version	\$173.84
1676-27233-001	Transport Case for HDX 7000/8000. Hard case with casters, retractable handle and custom foam interior. Accommodates HDX 7000/8000 base unit, Eagle Eye camera, up to 50'/15m camera cable, mic array, H.320 module, remote control and applicable cables.	\$1,008.42

PTN	Item	GSA
4870-00001-001	Remote Installation service for VSX 7000 Series (conducted through scheduled telephone call)	\$820.00
4870-00001-002	On-site Installation service for VSX 7000 Series	\$1,195.00
4870-00422-002	On-site Installation service, HDX Media Center 7000 series with one display (See Video Endpoint Installation Service Description for important wall mount information. Customer is responsible for securing any wall mount brackets to facility walls)	\$1,495.00
4870-00408-106	Premier, One Year, HDX 7000 Series	\$850.00
4870-00408-108	Premier Plus, One Year, HDX 7000 Series	\$1,275.00
4870-00408-136	Premier, Three Year, HDX 7000 Series	\$2,040.00
4870-00408-138	Premier Plus, Three Year, HDX 7000 Series	\$3,060.00
HDX 8000 SERIES		
7200-26480-001	HDX 8002: Incl HD codec, Eagle Eye HD camera, HDX mic array, English remote. Cables: component video (DVI-to-RCA), audio (RCA-to-RCA), LAN, RJ11, NA pwr. Cntry code 54. NTSC	\$9,347.18
7200-27300-001	HDX 8002 XL: Incl HD codec, Eagle Eye HD camera, HDX mic array, P+C, PoC, English remote. Cables: component video (DVI-to-RCA), audio (RCA-to-RCA), LAN, RJ11, NA pwr. Cntry code 54, NTSC	\$10,987.18
7200-26110-001	HDX 8004: Incl HD codec, EagleEye HD camera, HDX mic array, 4M LR, English remote. Cables: 2 sets of component video (DVI-to-RCA), audio (RCA-to-RCA), HDCI breakout (HDCI-to-BNC), LAN, RJ11, NA pwr. Cntry code 54. NTSC	\$11,889.18
7200-26030-001	HDX 8004 XL: Incl HD codec, EagleEye HD camera, HDX mic array, 4M LR, P+C, PoC, English remote. Cables: 2 sets of component video (DVI-to-RCA), audio (RCA-to-RCA), HDCI breakout (HDCI-to-BNC), LAN, RJ11, NA pwr. Cntry code 54. NTSC	\$13,529.18
7200-25770-001	HDX 8004 XLP: Incl HD codec, EagleEye HD camera, HDX mic array, 4M LR, P+C, PoC, MP, English remote. Cables: 2 sets of component video (DVI-to-RCA), audio (RCA-to-RCA), HDCI breakout (HDCI-to-BNC), LAN, RJ11, NA pwr. Cntry code 54. NTSC	\$15,661.18
2215-26690-001	Quad BRI Module for HDX 4000 and HDX 8000 Series. Includes four 20ft/6m ISDN cables (with green connectors) and HDX peripheral interface box.	\$1,270.18
2215-26694-001	T1/PRI Module for HDX 4000 Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX 4000 peripheral interface box.	\$2,541.18
2215-26695-001	E1/PRI Module for HDX 4000 and HDX 8000 Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX peripheral interface box.	\$2,541.18
2215-26696-001	Serial Network Module for HDX 4000 and HDX 8000 (V.35, RS449, RS350 with RS366 dialing) . Includes HD68-DB40 adapter and HDX peripheral interface box. Serial interface cable ordered separately)	\$1,270.18
1203019L1	Standalone ISDN BRI network termination device. Switch selectable bus length and termination.	\$155.80

PTN	Item	GSA
4200236L1#T2	Standalone triple ISDN BRI termination device. 3 U-Interface input 3 S/T interface output for 384 kbps videoconferencing.	\$285.00
4200242L1#T2	Standalone Quad ISDN BRI termination device. 4 U-Interface input 4 S/T interface output for 512 kbps videoconferencing.	\$380.00
5150-26125-001	HDX People+Content software option license. Allows for sharing content or PC graphics in the video conference. Also enables use of the People+Content IP application for PCs. Available for the HDX 4000 and HDX 8000 Series systems.	\$1,688.38
5150-23912-001	HDX MPPlus Multipoint Software Option License. Allows for 4 site MP video calls. Available for HDX 4000 Series and HDX 9000 Series systems.	\$2,541.18
5150-23916-001	HDX People On Content software option license. Allows for camera video to be chroma-keyed on top of content video. Available for HDX 4000 Series, HDX 8000 series and HDX 9000 Series systems.	\$1,270.18
5150-23914-001	HDX 4Mbps line rate upgrade. Allows for up to a 4Mbps call. Available for HDX Series Systems. Included on HDX 9004, HDX 9002 XLP, HDX 8004, and HDX 700x XLP. Only for MP calls on the HDX 700x.	\$1,688.38
5150-26126-001	HDX Expanded I/O software option. Enables the HD camera 2 video input and the HD monitor 2 video output ports. Available for the HDX 8002 only.	\$843.78
2215-23809-001	HDX Ceiling Microphone Array – Black	\$1,015.98
2215-23809-002	HDX Ceiling Microphone Array: White Spherical Array W/ 2'/60cm drop cable, Electronics Interface, Wall Plate with 10'/3m cable, 50'/15m plenum cable. For HDX8000/9000 systems including SoundStructure C-series.	\$1,015.98
2215-23327-001	HDX Mica Microphone Array. Contains one Microphone Array. Compatible with HDX Series. Includes 25ft/7.6M Walta to Walta cable.	\$425.58
2457-25646-001	HDX 8000 Adaptor Cable for ceiling microphone, Walta to RJ45	\$31.98
2215-28454-001	Privacy cover for the EagleEye HD camera. Has the VC2 logo on the front when in the privacy position. Warranty not available for this item.	\$15.58
8200-23600-001	Eagle Eye Main Camera, Compatible with HDX 9000 Series Includes 3m cable.	\$4,263.18
8200-23610-001	Eagle Eye Main Camera, Compatible with HDX Series Includes 10m cable.	\$4,263.18
2201-52556-001	Polycom HDX remote control - English	\$173.84
1676-27233-001	Transport Case for HDX 7000/8000. Hard case with casters, retractable handle and custom foam interior. Accommodates HDX 7000/8000 base unit, Eagle Eye camera, up to 50'/15m camera cable, mic array, H.320 module, remote control and applicable cables.	\$1,008.42
4870-00380-002	On-site installation service for HDX 8000 Series	\$1,195.00

PTN	Item	GSA
4870-00380-106	Premier, One Year, HDX 8000 Series	\$950.00
4870-00380-136	Premier, Three Year, HDX 8000 Series	\$2,280.00
HDX9000 SERIES		
2200-23800-001	HDX 9001 SD codec with English remote, NA pwr cord, P+C, 2M LR, , CTRY CODE 54, NTSC	\$11,889.18
7200-23340-001	HDX 9001 XL package includes English remote, 2-HDX Microphone arrays, content sharing, PPCIP, Eagle Eye camera, 2M LR, , CTRY code 54 NTSC	\$16,891.18
2200-23900-001	HDX 9002 HD codec with English remote, NA pwr cord, P+C, 2M LR, , CTRY CODE 54, NTSC	\$13,529.18
7200-23350-001	HDX 9002 XL HD package includes English remote, 2-HDX Microphone arrays, content sharing, PPCIP, Eagle Eye camera, 2M LR, People On Content, CTRY code 54 NTSC	\$18,613.18
7200-23470-001	HDX 9002 XLP HD package includes English remote, 2-HDX Microphone arrays, content sharing, PPCIP, Eagle Eye camera, 4M LR, 4W MP, People On Content, , CTRY code 54 NTSC	\$22,877.18
2200-23500-001	HDX 9004 HD codec with English remote, NA pwr cord, P+C, 4M LR, , CTRY CODE 54, NTSC	\$16,891.18
7200-24010-001	HDX 9001 to HDX 9002 upgrade, NTSC	\$5,083.18
7200-24010-002	HDX 9001 to HDX 9002 upgrade, PAL	\$5,083.18
8200-23600-001	Eagle Eye Main Camera, Compatible with HDX Series Includes 3m cable.	\$4,263.18
8200-23610-001	Eagle Eye Main Camera, Compatible with HDX Series Includes 10m cable..	\$4,263.18
7230-25659-015	MAIN camera cable for EagleEye HD camera, 50ft/15m. For use with the HDX Series. Includes power supply and North American-style power cord. Some countries may require appropriate power cord.	\$464.00
7230-25659-030	MAIN camera cable for EagleEye HD camera, 100ft/30m. For use with the HDX Series. Includes power supply and North American-style power cord. Some countries may require appropriate power cord.	\$603.00
2457-23180-010	Cable, Eagle Eye camera cable. HDCI(M) to HDCI(M). 10M. Connects Eagle Eye camera to HDX series codec as main or secondary camera.	\$74.62
2457-23180-003	Cable, Eagle Eye camera cable. HDCI(M) to HDCI(M). 3M. Connects Eagle Eye camera to HDX series codec as main or secondary camera.	\$50.84
2457-23549-001	Camera cable. HDCI(M) to Svideo(M) and Minidin(M). Connects Sony D30,D10,D70,D100,BRC300 and Elmo PTC100 cameras to HDX series codec as main or secondary camera.	\$47.56
2457-23486-001	Camera cable. HDCI(M) to Svideo(M) and DB9(M). Connects Vaddio70/100 and Sony VC-C50i (with EZ camera VISCA cable shoe) to HDX series codec as main or secondary camera.	\$31.98
2457-23481-001	Camera adapter. Converts HDCI(M) to Svideo(M) and DB15(M). Use to connect PowerCam Plus camera to HDX codec as primary or secondary camera.	\$33.62
1465-52621-036	Auxiliary power supply. Compatible with Powercam Plus and HDX 9000 Series Eagle Eye camera.	\$105.78
2215-23809-001	HDX Ceiling Microphone Array – Black	\$1,015.98

PTN	Item	GSA
2215-23810-001	HDX Ceiling Microphone Array Extension Kit: Includes Black Microphone Array with 2'/60cm drop cable, HDX Electronics Interface with Mounting Hardware, 25'/7.6m plenum cable. For use with HDX Ceiling Microphone Array 2215-23809-001. (3) Maximum	\$1,015.98
2215-23810-002	HDX Ceiling Microphone Array Extension Kit: Includes White Microphone Array with 2'/60cm drop cable, HDX Electronics Interface with Mounting Hardware, 25'/7.6m plenum cable. For use with HDX Ceiling Microphone Array 2215-23809-002. (3) Maximum	\$1,015.98
2215-23327-001	HDX Mica Microphone Array. Contains one Microphone Array. Compatible with HDX 9000 Series. Includes 25ft/7.6M cable.	\$425.58
2457-23716-001	Cable, HDX microphone array cable RJ45 to Walta(F) adapts HDX microphone cable to HDX 9004/HDX9002/HDX9001	\$25.42
2457-23216-001	Cable, HDX microphone array cable. Walta to Walta. 25 ft. Connects HDX microphone to HDX microphone or HDX microphone to HDX System.HDX 9000 C-Link input requires Walta to RJ-45 adapter.	\$14.76
2457-23215-001	Cable, HDX microphone array cable. Walta to Walta. 15 ft. Connects HDX microphone to HDX microphone or HDX microphone to HDX System.HDX 9000 C-Link input requires Walta to RJ-45 adapter.	\$12.30
2457-23492-001	Cable, HDX 9000 adapter for 2 x Phoenix ports to 2 x RCA(F)	\$22.14
2457-23181-003	Digital HDCI (male) to HDCI(male) cable 3M	\$118.08
5150-23912-001	HDX MPPlus Multipoint Software Option License. Allows for 4 site MP video calls. Available for HDX 4000 Series and HDX 9000 Series systems.	\$2,541.18
5150-23913-001	HDX MPPlus Multipoint Software License for HDX 9004. Allows for 8 site Mp video calls. Available on HDX 9004 ONLY.	\$5,083.18
5150-23914-001	HDX 4Mbps line rate upgrade. Allows for up to a 4Mbps call. Available for HDX Series Systems. Included on HDX 9004, HDX 9002 XLP, HDX 8004, and HDX 700x XLP. Only for MP calls on the HDX 700x.	\$1,688.38
5150-23915-001	HDX 8Mbps data rate upgrade Allows for up to 8Mbps multipoint video calls. Requires MP license for MP feature. Point to point calls not affected. Available on HDX 9004 only	\$1,688.38
5150-23916-001	HDX People On Content software option license. Allows for camera video to be chroma-keyed on top of content video. Available for HDX 4000 Series, HDX 8000 series and HDX 9000 Series systems.	\$1,270.18
2215-23365-001	Quad BRI Module for HDX 9000 Series. Includes four 20ft/6m ISDN cables (with green connectors).	\$1,270.18
2215-23367-001	T1/PRI Module for HDX 9000 Series. Includes one 20ft/6m PRI cable (with clear connector)	\$2,541.18
2215-23367-002	E1/PRI Module for HDX 9000 Series. Includes o 20ft/6m PRI cable (with clear connector)	\$2,541.18
2215-23366-001	Serial Network Module for HDX 9000 (V.35, RS449, RS350 with RS366 dialing) . Includes HD68-DB40 adapter. Serial interface cable ordered separately)	\$1,270.18

PTN	Item	GSA
1203019L1	Standalone ISDN BRI network termination device. Switch selectable bus length and termination.	\$155.80
4200236L1#T2	Standalone triple ISDN BRI termination device. 3 U-Interface input 3 S/T interface output for 384 kbps videoconferencing.	\$285.00
4200242L1#T2	Standalone Quad ISDN BRI termination device. 4 U-Interface input 4 S/T interface output for 512 kbps videoconferencing.	\$389.50
1457-50527-201	PowerCam control cable for Aux camera applications on VSX 7000, VSX 8000 iPower 9000. Can be used with PowerCam as main camera	\$32.80
2457-52688-025	Component video cable. 3 x BNC (M) to 3 x BNC (M), 25 ft.	\$33.62
1517-52689-001	Cable adapter, DVI-I to VGA(female)	\$42.64
2457-23792-001	Monitor cable Connects DVI-I(M) to VGA(M)	\$46.74
2457-23793-001	Monitor cable Connects DVI-I(M) to DVI(M)	\$49.20
2457-23905-001	Monitor cable Connects DVI-I(M) to HDMI(M)	\$49.20
2457-23521-001	Cable, HDX adapter for HDCI port breakout to 5-BNC(F) and DB9(F)	\$49.20
2457-23533-001	Monitor cable Connects DVI(M) to 5-BNC(F)	\$33.62
2457-08548-001	Cable, HDX 9000 cat5e Ethernet cable	\$9.02
2457-23537-001	Cable, cat5e ethernet cable	\$9.02
2457-23548-001	Camera cable. HDCI(M) to VGA(M) and Minidin(M). Connects Sony EVI-HD1 camera to HDX9000 series codec as main or secondary camera.	\$54.94
2215-23275-001	HDX 9000 Bracket hardware. Includes bracket ears and screws to convert HDX 9000 series codec for rack mount	\$22.14
2201-52556-001	HDX 9000 remote control for use with HDX 9000 Series codecs English version	\$168.92
2200-28151-001	Instructor FS Interactive Whiteboard: HDX9002 (IP), Eagle Eye camera, w/50" Plasma, Interactive SMART Board" Plasma overlay mounted on Media Center Cart. Requires Customer Supplied Computer. North America	\$33,783.18
4870-00262-002	On-site Installation service for HDX 9000 Series	\$1,545.00
4870-00262-106	Premier, One Year, HDX 9000 Series	\$1,395.00
4870-00262-108	Premier Plus, One Year, HDX 9000 Series	\$2,095.00
4870-00262-136	Premier, Three Year, HDX 9000 Series	\$3,350.00
4870-00262-138	Premier Plus, Three Year, HDX 9000 Series	\$5,030.00
VSX8000		
2200-21400-001	VSX 8000: Incl VSX 8000, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54	\$10,987.18
7200-21962-001	VSX 8400 Presenter: Incl VSX 8000, PowerCam camera, 2 microphone arrays, ImageShare II, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$11,889.18
7200-21963-001	VSX 8400 Presenter VTX: Incl VSX 8000, PowerCam camera, SoundStation VTX 1000, 2 ext mics, ImageShare II, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$12,135.18
7200-22740-001	VSX 8400 Presenter Voice Tracker: Incl VSX 8000, PowerCam Plus, 2 microphone arrays, ImageShare II, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$12,709.18

PTN	Item	GSA
7200-22750-001	VSX 8800 Presenter MP: Incl VSX 8000, PowerCam Plus, 2 microphone arrays, ImageShare II, People+Content IP, 6-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$15,251.18
7200-22760-001	VSX 8400 Presenter Voice Tracker VTX: Incl VSX 8000, PowerCam Plus, SoundStation VTX 1000, 2 ext mics, ImageShare II, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$13,119.18
7200-22770-001	VSX 8800 Presenter MP VTX: Incl VSX 8000, PowerCam Plus, SoundStation VTX 1000, 2 ext mics, ImageShare II, People+Content IP, 6-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$15,743.18
2200-23710-001	PowerCam Presenter Tracking Camera Solution: Includes Camera, Locator Assembly and English Remote. Can be used as Main camera on VSX7000e & VSX8000 and NTSC input to HDX systems. NA, EU, UK & AUS line cords included. CG 1, 2, 4, 12, 13	\$6,805.18
2520-23608-001	Replacement Battery for PowerCam Presenter Locator Pack.	\$62.00
2200-20960-001	PowerCam Main Camera, NTSC. Compatible with VSX 8000 Series and VSX 7000e. Includes 10ft/ 3m cable.	\$1,270.18
2215-50185-200	PowerCam Plus Main Camera, NTSC. Compatible with VSX 8000 Series and VSX 7000e. Includes 10ft/3m cable.	\$2,541.18
8200-51095-001	PowerCam (NTSC) as auxiliary camera. Compatible with VSX 8000 Series, VSX 7000e and VS 4000. Includes 50ft/15m cable.	\$1,270.18
4870-00268-002	On-site Installation service for PowerCam Presenter	\$1,025.00
4870-00268-003	On-site Installation service for PowerCam Presenter, special pricing available only when purchased with on-site installation of Polycom video endpoint (both units will be installed during a single on-site visit)	\$405.00
4870-00069-002	On-site Installation service for VSX8000 Series	\$1,495.00
4870-00070-002	On-site Installation service for VSX8000 Series with VTX 1000 product bundle	\$1,545.00
4870-00069-106	Premier, One Year, VSX8000 Series	\$1,095.00
4870-00069-136	Premier, Three Year, VSX8000 Series	\$2,630.00
4870-00070-106	Premier, One Year, VSX8000 Series with VTX 1000 product bundle	\$1,185.00
4870-00069-108	Premier Plus, One Year, VSX8000 Series	\$1,995.00
4870-00069-138	Premier Plus, Three Year, VSX8000 Series	\$4,790.00
4870-00070-108	Premier Plus, One Year, VSX8000 Series with VTX 1000 product bundle	\$2,140.00
4870-00070-138	Premier Plus, Three Year, VSX8000 Series with VTX 1000 product bundle	\$5,140.00
4870-00235-002	On-site Installation service for Instructor RP VSX8000	\$3,085.00
4870-00267-002	On-site Installation service for VSX 7000 Instructor FS	\$2,055.00
4870-00235-106	Premier, One Year, Instructor RP VSX8000	\$3,560.00
4870-00235-136	Premier, Three Year, Instructor RP VSX8000	\$8,300.00
4870-00268-106	Premier, One Year, PowerCam Presenter	\$615.00
4870-00268-136	Premier, Three Year, PowerCam Presenter	\$1,475.00

PTN	Item	GSA
4870-00268-108	Premier Plus, One Year, PowerCam Presenter	\$920.00
4870-00268-138	Premier Plus, Three Year, PowerCam Presenter	\$2,215.00
MRT VSX8000		
2200-23361-001	Mobile Responder: Transportable VSX8000 (IP) with integrated 17" LCD, Camera & MIC. English Remote,NA,UK & EURO line cords. Supports: PCam/Plus, (NTSC), VSX MIC Array, Analog MIC/Line-level audio I/O. Order Network Mods Separately. COUNTRY GROUP 1,2,4,14	\$16,891.18
4870-00234-106	Premier, One Year, Mobile Responder VSX8000	\$1,295.00
4870-00234-136	Premier, Three Year, Mobile Responder VSX8000	\$3,110.00
VSX 7000 Series		
7200-22540-001	VSX 7000e: Incl VSX 7000e, PowerCam camera, 1 microphone array, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$7,625.18
7200-22560-001	VSX 7800e Presenter MP: Incl VSX 7000e, PowerCam camera, 1 microphone array, ImageShare II, VGA encoder key, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$11,889.18
7200-22570-001	VSX 7000e VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$8,035.18
7200-22710-001	VSX 7800e Presenter MP VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, ImageShare II, VGA encoder key, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$12,299.18
7200-22720-001	VSX 7400e Presenter VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, ImageShare II, VGA encoder key, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$9,757.18
7200-22730-001	VSX 7400e Presenter: Incl VSX 7000e, PowerCam camera, 1 microphone array, ImageShare II, VGA encoder key, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$9,347.18
7200-22730-001	VSX 7400e Presenter: Incl VSX 7000e, PowerCam camera, 1 microphone array, ImageShare II, VGA encoder key, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$9,347.18
PowerCam Main Camera, NTSC. Compatible with VSX 8000 Series and VSX 7000e. Includes 10ft/ 3m cable.		
2200-20960-001	PowerCam Main Camera, NTSC. Compatible with VSX 8000 Series and VSX 7000e. Includes 10ft/ 3m cable.	\$1,270.18
2201-50185-001	PowerCam Plus Main Camera, NTSC. Compatible with VSX 8000 Series and VSX 7000e. Includes 10ft/3m cable.	\$2,459.18
8200-51095-001	PowerCam (NTSC) as auxiliary camera. Compatible with VSX 8000 Series, VSX 7000e and VS 4000. Includes 50ft/15m cable.	\$1,270.18

PTN	Item	GSA
5150-21297-001	VSX MPPlus Multipoint Software Option Licenses for VSX 7000e, VSX 7000s, VSX 7000 and VSX 3000. Not for use with VSX 8000 Series. Allows for 4-site MP video calls.	\$2,541.18
5150-22294-001	VSX People+Content IP Software Option License. Compatible with VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, VSX 5000, VSX 3000 . Not required for VSX 8000	\$761.78
5150-22660-001	VGA Encoder Key - adds content encoding support to a VSX 7000e system when used with a VGA cable or ImageShare II	\$761.78
5150-26144-001	VSX Software upgrade, release 8.7	\$1,688.38
5150-27502-001	VSX Software Upgrade 8.6 for Cisco Call Manager using SCCP-Skinny Client Control Protocol. For VSX 3000A, VSX 5000, VSX 6000A, VSX 7000s(A), VSX 7000e, VSX 8000 only. Check for minimum system requirements, see release notes on the web for more details.	\$1,688.38
2215-20949-200	Quad BRI Module for VSX 8000 and VSX7000e Series. Includes four 20ft/6m ISDN cables (with green connectors). ROHS compliant	\$1,270.18
2215-21023-201	T1/PRI Module for VSX 8000 and 7000e series. Includes one 20ft/6m PRI cable (with clear connector)	\$2,541.18
2215-21360-001	Serial Network Module for VSX 8000 and 7000e series (V.35, RS449, RS350 with RS366 dialing) . Includes HD68-DB40 adapter. Serial interface cable ordered separately	\$1,229.18
1203019L1	Standalone ISDN BRI network termination device. Switch selectable bus length and termination.	\$155.80
4200236L1#T2	Standalone triple ISDN BRI termination device. 3 U-Interface input 3 S/T interface output for 384 kbps videoconferencing.	\$285.00
4200242L1#T2	Standalone Quad ISDN BRI termination device. 4 U-Interface input 4 S/T interface output for 512 kbps videoconferencing.	\$389.50
2457-08343-001	CABLE - LAN wall jack cable: RJ-45 to RJ-45, orange connector, 12'	\$19.00
2457-08409-001	CABLE - S-Video cable, yellow connector, 25'	\$59.00
2457-08410-002	CABLE - S-Video cable, yellow connector, 8'	\$39.00
2457-08412-001	CABLE - Triple RCA-RCA, RD, WHT, YLW, 8'	\$39.00
2457-08674-002	CABLE - Triple RCA with S-Video cable, 6'	\$39.00
2457-10029-001	CABLE - 50' Control Cable for Sony D30/D31 PTZ on VS4000	\$29.00
2457-10608-001	Cable, V.35 ASCEND 5' Serial Cable, HD-44M to HD-44M (ViewStation EX, FX, VS4000 and VSX)	\$129.00
2457-10609-001	Cable, V.35 and RS-366 5' Serial Cable, HD-44M to 'Y' Winchester 34M / RS-366 DB-25M (ViewStation EX, FX, VS4000 and VSX)	\$189.00
2457-10610-001	Cable, RS-449 and RS-366 5' Serial Cable, HD-44M to 'Y' RS-499 DB-37M / RS-366 DB-25M (ViewStation EX, FX, VS4000 and VSX)	\$189.00
2457-20910-003	CABLE - VSX Conference Link cable, 30', to be used between table top devices, no ferrite	\$19.00

PTN	Item	GSA
2457-20910-050	CABLE - VSX Conference link cable, 50', used from the codec to the first device on the table, has ferrite	\$29.00
2457-21263-001	Cable, RS-530 with RS-366, 5' Serial Cable, HD-68M to 'Y' RS-530 DB-37M / RS-366 DB-25M (VSX only)	\$189.00
2457-21930-001	Cable, VSX 8000 and VSX 7000e, Adapter for PowerCam Connector (HD15) to DB9 Serial for camera control of non-PowerCam main camera.	\$19.00
2215-23775-001	VSX Ceiling Microphone Array: Black Spherical Array with 2'/60cm drop cable, Electronics Interface with Mounting Hardware, Wall Plate with 10'/3m cable, 30'/9m & 50'/15m plenum cables. Compatible with VSX only. Requires Software version 8.5.3 or later.	\$1,015.98
2200-22650-001	VSX 7000s: Incl VSX 7000s, 1 microphone array, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$5,985.18
5150-26144-001	VSX Software upgrade, release 8.7	\$1,688.38
5150-27502-001	VSX Software Upgrade 8.6 for Cisco Call Manager using SCCP-Skinny Client Control Protocol. For VSX 3000A, VSX 5000, VSX 6000A, VSX 7000s(A), VSX 7000e, VSX 8000 only. Check for minimum system requirements, see release notes on the web for more details.	\$1,688.38
7200-22640-001	VSX 7400s Presenter: Incl VSX 7000s, 1 microphone array, Visual Concert VSX, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$7,625.18
7200-22675-001	VSX 7000s VTX: Incl VSX 7000s, SoundStation VTX 1000, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$6,395.18
7200-22685-001	VSX 7800s Presenter MP: Incl VSX 7000s, 1 microphone array, Visual Concert VSX, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$10,167.18
7200-22690-001	VSX 7400s Presenter VTX: Incl VSX 7000s, SoundStation VTX 1000, Visual Concert VSX, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$8,035.18
7200-22700-001	VSX 7800s Presenter MP VTX: Incl VSX 7000s, SoundStation VTX 1000, Visual Concert VSX, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$10,577.18
8200-22353-001	PowerCam (NTSC) as auxiliary camera. Compatible with VSX 7000s and VSX 7000. Includes 50ft/15m cable.	\$1,270.18
5150-21297-001	VSX MPPlus Multipoint Software Option Licenses for VSX 7000e, VSX 7000s, VSX 7000 and VSX 3000. Not for use with VSX 8000 Series. Allows for 4-site MP video calls.	\$2,541.18

PTN	Item	GSA
5150-22294-001	VSX People+Content IP Software Option License. Compatible with VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, VSX 5000, VSX 3000 . Not required for VSX 8000	\$761.78
2215-20523-200	Quad BRI Module for VSX7000s and VSX 7000. Includes four 20ft/6m ISDN cables (with green connectors). ROHS compliant	\$1,270.18
2215-20780-201	T1/PRI Module for VSX 7000s and VSX 7000 series. Includes one 20ft/6m PRI cable (with clear connector)	\$2,541.18
2215-21359-001	Serial Network Module for VSX 7000s and VSX 7000 (V.35, RS449, RS350 with RS366 dialing) . Includes HD68-DB40 adapter. Serial interface cable ordered separately)	\$1,229.18
1203019L1	Standalone ISDN BRI network termination device. Switch selectable bus length and termination.	\$155.80
4200236L1#T2	Standalone triple ISDN BRI termination device. 3 U-Interface input 3 S/T interface output for 384 kbps videoconferencing.	\$266.00
4200242L1#T2	Standalone Quad ISDN BRI termination device. 4 U-Interface input 4 S/T interface output for 512 kbps videoconferencing.	\$389.50
2457-10608-001	Cable, V.35 ASCEND 5' Serial Cable, HD-44M to HD-44M (ViewStation EX, FX, VS4000 and VSX)	\$129.00
2457-10609-001	Cable, V.35 and RS-366 5' Serial Cable, HD-44M to 'Y' Winchester 34M / RS-366 DB-25M (ViewStation EX, FX, VS4000 and VSX)	\$189.00
2457-10610-001	Cable, RS-449 and RS-366 5' Serial Cable, HD-44M to 'Y' RS-499 DB-37M / RS-366 DB-25M (ViewStation EX, FX, VS4000 and VSX)	\$189.00
2457-20910-003	CABLE - VSX Conference Link cable, 30', to be used between table top devices, no ferrite	\$19.00
2457-20910-050	CABLE - VSX Conference link cable, 50', used from the codec to the first device on the table, has ferrite	\$29.00
2457-21263-001	Cable, RS-530 with RS-366, 5' Serial Cable, HD-68M to 'Y' RS-530 DB-37M / RS-366 DB-25M (VSX only)	\$189.00
2457-21713-201	Cable, VSX 7000 Peripheral PTZ Camera Control, 25 ft/7.5 m	\$30.00
2457-21714-200	Cable, VSX 7000 Adapter, 8-pin DIN to DB-9 Serial cable for serial control applications, 25 ft/7.5 m	\$30.00
5150-21297-001	VSX MPPlus Multipoint Software Option Licenses for VSX 7000e, VSX 7000s, VSX 7000 and VSX 3000. Not for use with VSX 8000 Series. Allows for 4-site MP video calls.	\$2,541.18
5150-22294-001	VSX People+Content IP Software Option License. Compatible with VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, VSX 5000, VSX 3000 . Not required for VSX 8000	\$761.78
5150-26144-001	VSX Software upgrade, release 8.7	\$1,688.38

PTN	Item	GSA
5150-27502-001	VSX Software Upgrade 8.6 for Cisco Call Manager using SCCP-Skinny Client Control Protocol. For VSX 3000A, VSX 5000, VSX 6000A, VSX 7000s(A), VSX 7000e, VSX 8000 only. Check for minimum system requirements, see release notes on the web for more details.	\$1,688.38
5150-28421-001	VSX systems 9.0 software upgrade for 128meg systems and 64meg systems with 8.5.3 or lower software. See Model name on the System Information screen for system memory	\$1,688.38
2215-20523-001	Quad BRI Module for VSX7000s and VSX 7000. Includes four 20ft/6m ISDN cables (with green connectors).	\$1,229.18
2215-20780-001	T1/PRI Module for VSX 7000s and VSX 7000. Includes one 20ft/6m PRI cable (with clear connectors)	\$2,459.18
1203019L1	Standalone ISDN BRI network termination device. Switch selectable bus length and termination.	\$155.80
4200236L1#T2	Standalone triple ISDN BRI termination device. 3 U-Interface input 3 S/T interface output for 384 kbps videoconferencing.	\$311.60
4200242L1#T2	Standalone Quad ISDN BRI termination device. 4 U-Interface input 4 S/T interface output for 512 kbps videoconferencing.	\$389.50
2457-10608-001	Cable, V.35 ASCEND 5' Serial Cable, HD-44M to HD-44M (ViewStation EX, FX, VS4000 and VSX)	\$129.00
2457-10609-001	Cable, V.35 and RS-366 5' Serial Cable, HD-44M to 'Y' Winchester 34M / RS-366 DB-25M (ViewStation EX, FX, VS4000 and VSX)	\$189.00
2457-10610-001	Cable, RS-449 and RS-366 5' Serial Cable, HD-44M to 'Y' RS-499 DB-37M / RS-366 DB-25M (ViewStation EX, FX, VS4000 and VSX)	\$189.00
2457-20910-003	CABLE - VSX Conference Link cable, 30', to be used between table top devices, no ferrite	\$19.00
2457-20910-050	CABLE - VSX Conference link cable, 50', used from the codec to the first device on the table, has ferrite	\$29.00
2457-21263-001	Cable, RS-530 with RS-366, 5' Serial Cable, HD-68M to 'Y' RS-530 DB-37M / RS-366 DB-25M (VSX only)	\$189.00
2457-21713-001	Cable, VSX 7000 Peripheral PTZ Camera Control, 25 ft/7.5 m	\$29.00
2457-21714-001	Cable, VSX 7000 Adapter, 8-pin DIN to DB-9 Serial cable for serial control applications, 25 ft/7.5 m	\$29.00
8200-22353-001	PowerCam (NTSC) as auxiliary camera. Compatible with VSX 7000s and VSX 7000. Includes 50ft/15m cable.	\$1,270.18
4870-00071-136	Premier, Three Year, VSX7000 Series with VTX 1000 product bundle	\$2,010.00
4870-00001-001	Remote Installation service for VSX 7000 Series (conducted through scheduled telephone call)	\$820.00
4870-00001-002	On-site Installation service for VSX 7000 Series	\$1,195.00
4870-00071-002	On-site Installation service for VSX7000 Series with VTX 1000 product bundle	\$1,195.00
4870-00001-106	Premier, One Year, VSX 7000 series	\$650.00
4870-00001-136	Premier, Three Year, VSX7000 Series	\$1,795.00

PTN	Item	GSA
4870-00071-106	Premier, One Year, VSX7000 Series with VTX 1000 product bundle	\$840.00
4870-00001-108	Premier Plus, One Year, VSX7000 Series	\$1,150.00
4870-00001-138	Premier Plus, Three Year, VSX7000 Series	\$2,760.00
4870-00071-108	Premier Plus, One Year, VSX7000 Series with VTX 1000 product bundle	\$1,295.00
4870-00071-138	Premier Plus, Three Year, VSX7000 Series with VTX 1000 product bundle	\$3,110.00
2200-21330-001	VSX Additional Display Adapter. Compatible with VSX 7000, and VSX 6000. Not required for VSX 7000e or VSX 7000s.	\$699.00
2200-21969-120	Stereo Speaker Set, 120V. Includes two Satellite speakers, subwoofer and speaker stands. Compatible with HDX 9000 Series, VSX 8000 Series, VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, VSX 5000 and V500.	\$761.78
2215-20730-200	VSX Additional Microphone Array Kit. Contains one Microphone Array. Compatible with VSX 8000 Series, VSX 7000e, VSX 7000s and VSX 7000. Includes 10ft/3m cable. ROHS compliant	\$425.58
2215-20260-200	VSX Microphone Array. Contains one Microphone Array. Compatible with VSX 8000 Series, VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, and VSX 5000. Includes 30ft/9m cable. ROHS compliant	\$425.58
2215-20933-001	VSX Infrared Remote Control - English (with single call/hang up button). Compatible with all VSX systems.	\$99.00
2215-61692-001	VSX Advanced Infrared Remote Control (w/ dual call/hang-up buttons), Rev 2 - English	\$102.00
2215-21903-001	VSX/VTX Integration Kit for VSX 8000, VSX 7000e, VSX 7000s, VSX 7000, VSX 6000 and VSX 5000. Includes two VSX/VTX interconnect cables (30ft/9m, 50ft/15m), two VTX/VCSX interconnect cables (3ft/1m, 10ft/3m) and VTX Software upgrade license.	\$205.00
2215-22001-001	VSX System Shelf for mounting on flat panel displays. Compatible with VSX 7000s, VSX 7000, VSX 6000, VSX 5000 and ViewStation systems.	\$125.46
2215-23775-001	VSX Ceiling Microphone Array: Black Spherical Array with 2'/60cm drop cable, Electronics Interface with Mounting Hardware, Wall Plate with 10'/3m cable, 30'/9m & 50'/15m plenum cables. Compatible with VSX only. Requires Software version 8.5.3 or later.	\$1,015.98
2457-10687-001	CABLE, SECURITY - Keyed Alike (master key)	\$109.00
2457-10688-001	CABLE, SECURITY - Keyed Differently	\$99.00
7200-22775-001	VSX People+Content includes Visual Concert VSX and VSX People+Content IP. Compatible with VSX 7000s, VSX 7000, VSX 6000 and VSX 5000.	\$1,688.38
7200-22785-001	VSX 7000e People+Content : includes ImageShare II, VGA encoder key, and VSX People+Content IP	\$1,688.38
8200-50649-001	ImageShare II device for People+Content. Compatible with VSX 8000 Series, VSX 7000e and iPower 9000 and 600 Series. VSX 7000e requires VGA encoder key (5150-22660-001). Includes 25ft/7.5m cable to system and 3ft/.91m cable to PC	\$679.78

PTN	Item	GSA
5150-22762-001	VSX MPPlus Multipoint Software Option License for VSX 8000 Series. Allows for 6-site MP video calls.	\$3,377.58
5150-26144-001	VSX Software upgrade, release 8.7	\$1,688.38
5150-27502-001	VSX Software Upgrade 8.6 for Cisco Call Manager using SCCP-Skinny Client Control Protocol. For VSX 3000A, VSX 5000, VSX 6000A, VSX 7000s(A), VSX 7000e, VSX 8000 only. Check for minimum system requirements, see release notes on the web for more details.	\$1,688.38
2215-20949-200	Quad BRI Module for VSX 8000 and VSX7000e Series. Includes four 20ft/6m ISDN cables (with green connectors).	\$1,270.18
2215-21023-001	T1/PRI Module for VSX 8000 and 7000e series. Includes one 20ft/6m PRI cable (with clear connector)	\$2,459.18
2215-21360-201	Serial Network Module for VSX 8000 and 7000e series (V.35, RS449, RS350 with RS366 dialing) . Includes HD68-DB40 adapter. Serial interface cable ordered separately. ROHS compliant	\$1,270.18
1203019L1	Standalone ISDN BRI network termination device. Switch selectable bus length and termination.	\$155.80
4200236L1#T2	Standalone triple ISDN BRI termination device. 3 U-Interface input 3 S/T interface output for 384 kbps videoconferencing.	\$266.00
4200242L1#T2	Standalone Quad ISDN BRI termination device. 4 U-Interface input 4 S/T interface output for 512 kbps videoconferencing.	\$389.50
2457-08343-001	CABLE - LAN wall jack cable: RJ-45 to RJ-45, orange connector, 12'	\$19.00
2457-08409-002	CABLE - S-Video cable, yellow connector, 25'	\$61.00
2457-08410-002	CABLE - S-Video cable, yellow connector, 8'	\$40.00
2457-08674-002	CABLE - Triple RCA with S-Video cable, 6'	\$40.00
2457-10029-200	CABLE - 50' S-Video and Control Cable for Sony D30/D31 PTZ on systems with DB9 control input connector	\$30.00
2457-10608-200	Cable, V.35 Ascend 5' Serial Cable, HD-44M to HD-44M, RoHS	\$133.00
2457-10609-200	Cable, V.35 and RS-366 5' Serial Cable, HD-44M to 'Y' Winchester 34M / RS-366 DB-25M,RoHS	\$195.00
2457-10610-200	Cable, RS-449 and RS-366 5' Serial Cable, HD-44M to 'Y' RS-499 DB-37M / RS-366 DB-25M,RoHS	\$195.00
2457-20910-231	CABLE - VSX Conference link cable, 30', used from the codec to the first device on the table, has ferrite, RoHS	\$71.00
2457-24701-001	Extended length "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft/1.8m long. Black.	\$147.60
2457-24701-003	Extended length "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft/1.8m long. White.	\$147.60
2457-21263-200	Cable, RS-530 with RS-366, 5' Serial Cable, HD-68M to 'Y' RS-530 DB-37M / RS-366 DB-25M	\$195.00
2457-21930-002	Cable, VSX 8000 and VSX 7000e, Adapter for PowerCam Connector (HD15) to DB9 Serial for camera control of non-PowerCam main camera.	\$19.00

PTN	Item	GSA
7230-21703-200	MAIN Camera Cable for PowerCam, 50ft/15m, For use with VSX8000 and VSX7000e.	\$309.00
7230-21704-200	MAIN Camera Cable for PowerCam,100ft/30m, For use with VSX8000 and VSX7000e. Includes power supply and PWR-CBL-A. Some countries may require appropriate power cable.	\$515.00
7230-21705-200	MAIN Camera Cable for PowerCam,150ft/45m, For use with VSX8000 and VSX7000e. Includes power supply and PWR-CBL-A. Some countries may require appropriate power cable.	\$803.00
7230-22231-200	AUX Camera Cable for PowerCam, 50ft/15m. For use with VSX8000 and VSX7000e.	\$309.00
7230-22232-200	AUX Camera Cable for PowerCam, 100ft/30m. For use with VSX8000 and VSX7000e. Includes power supply and PWR-CBL-A. Some countries may require appropriate power cable.	\$515.00
7230-22712-200	AUX Camera Cable for PowerCam, 50ft/15m. For use with VSX7000 and VSX7000s.	\$258.00
7230-50880-200	MAIN Camera Cable for PowerCam Plus, 30ft/10m. For use with VSX8000 and VSX7000e.	\$335.00
7230-50881-200	MAIN Camera Cable for PowerCam Plus, 50ft/15m. For use with VSX8000 and VSX7000e.	\$438.00
7230-50882-200	MAIN Camera Cable for PowerCam Plus, 100ft/30m. For use with VSX8000 and VSX7000e. Includes power supply and PWR-CBL-A. Some countries may require appropriate power cable.	\$567.00
4870-00267-106	Premier, One Year, VSX 7000 Instructor FS	\$3,095.00
4870-00267-136	Premier, Three Year, VSX 7000 Instructor FS	\$7,430.00
4870-00235-108	Premier Plus, One Year, Instructor RP VSX8000	\$5,700.00
4870-00235-138	Premier Plus, Three Year, Instructor RP VSX8000	\$13,250.00
4870-00267-108	Premier Plus, One Year, VSX 7000 Instructor FS	\$4,645.00
4870-00267-138	Premier Plus, Three Year, VSX 7000 Instructor FS	\$11,150.00
	VSX6000	
2200-23290-001	VSX 6000: Includes VSX 6000, 1 microphone array, English remote, COUNTRY CODE 54, NTSC	\$4,673.18
7200-23200-001	VSX 6000 VTX: Includes VSX 6000, SoundStation VTX 1000, English remote, 1 year service, COUNTRY CODE 2, NTSC	\$0.00
7200-23250-001	VSX 6400 Presenter: Includes VSX 6000, Visual Concert VSX, People+Content IP, 1 microphone array, English remote, COUNTRY CODE 54, NTSC	\$6,395.18
7200-23280-001	VSX 6400 Presenter VTX: Includes VSX 6000, Visual Concert VSX, People+Content IP, SoundStation VTX 1000, English remote, 1 year service, COUNTRY CODE 54, NTSC	\$6,805.18
5150-22294-001	VSX People+Content IP Software Option License. Compatible with VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, VSX 5000, VSX 3000 . Not required for VSX 8000	\$761.78
5150-22657-001	VSX SW option key to allow the VSX 5000 and VSX 6000 systems to support second monitor (VSX 6000 is sold only in EMEA and APAC)	\$597.78

PTN	Item	GSA
5150-26144-001	VSX Software upgrade, release 8.7	\$1,688.38
5150-27502-001	VSX Software Upgrade 8.6 for Cisco Call Manager using SCCP-Skinny Client Control Protocol. For VSX 3000A, VSX 5000, VSX 6000A, VSX 7000s(A), VSX 7000e, VSX 8000 only. Check for minimum system requirements, see release notes on the web for more details.	\$1,688.38
4870-00097-001	Remote Installation service for VSX 6000 Series (conducted through scheduled telephone call)	#REF!
4870-00097-002	On-site Installation service for VSX 6000 Series	\$1,195.00
4870-00254-002	On-site Installation service for VSX6000 Series with VTX 1000 product bundle	\$1,195.00
4870-00097-106	Premier, One Year, VSX6000 Series	\$650.00
4870-00097-136	Premier, Three Year, VSX6000 Series	\$1,560.00
4870-00254-106	Premier, One Year, VSX6000 Series with VTX 1000 product bundle	\$740.00
4870-00254-136	Premier, Three Year, VSX6000 Series with VTX 1000 product bundle	\$1,775.00
4870-00097-108	Premier Plus, One Year, VSX6000 Series	\$1,150.00
4870-00097-138	Premier Plus, Three Year, VSX6000 Series	\$2,760.00
4870-00254-108	Premier Plus, One Year, VSX6000 Series with VTX 1000 product bundle	\$1,295.00
4870-00254-138	Premier Plus, Three Year, VSX6000 Series with VTX 1000 product bundle	\$3,110.00
VSX5000		
2200-22550-001	VSX 5000: Incl VSX 5000, 1 microphone array, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$3,377.58
7200-22780-001	VSX 5400 Presenter: Incl VSX 5000, 1 microphone array, Visual Concert VSX, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$5,083.18
7200-22790-001	VSX 5000 VTX: Incl VSX 5000, SoundStation VTX 1000, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$3,803.98
7200-22795-001	VSX 5400 Presenter VTX: Incl VSX 5000, SoundStation VTX 1000, Visual Concert VSX, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	\$5,493.18
5150-22294-001	VSX People+Content IP Software Option License. Compatible with VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, VSX 5000, VSX 3000 . Not required for VSX 8000	\$761.78
5150-22657-001	VSX SW option key to allow the VSX 5000 and VSX 6000 systems to support second monitor (VSX 6000 is sold only in EMEA and APAC)	\$597.78
5150-26144-001	VSX Software upgrade, release 8.7	\$1,688.38
5150-27502-001	VSX Software Upgrade 8.6 for Cisco Call Manager using SCCP-Skinny Client Control Protocol. For VSX 3000A, VSX 5000, VSX 6000A, VSX 7000s(A), VSX 7000e, VSX 8000 only. Check for minimum system requirements, see release notes on the web for more details.	\$1,688.38

PTN	Item	GSA
2215-21940-200	Quad BRI Module for VSX5000 and VSX 6000 Series. Includes four 20ft/6m ISDN cables (with green connectors).	\$1,270.18
1203019L1	Standalone ISDN BRI network termination device. Switch selectable bus length and termination.	\$155.80
4200236L1#T2	Standalone triple ISDN BRI termination device. 3 U-Interface input 3 S/T interface output for 384 kbps videoconferencing.	\$311.60
4200242L1#T2	Standalone Quad ISDN BRI termination device. 4 U-Interface input 4 S/T interface output for 512 kbps videoconferencing.	\$389.50
4870-00125-001	Remote Installation service for VSX 5000 Series (conducted through scheduled telephone call)	\$820.00
4870-00125-002	On-site Installation service for VSX 5000 Series	\$1,195.00
4870-00212-002	On-site Installation service for VSX5000 Series with VTX 1000 product bundle	\$1,195.00
4870-00125-106	Premier, One Year, VSX5000 Series	\$600.00
4870-00125-136	Premier, Three Year, VSX5000 Series	\$1,440.00
4870-00212-106	Premier, One Year, VSX5000 Series with VTX 1000 product bundle	\$690.00
4870-00212-136	Premier, Three Year, VSX5000 Series with VTX 1000 product bundle	\$1,655.00
4870-00125-108	Premier Plus, One Year, VSX5000 Series	\$975.00
4870-00125-138	Premier Plus, Three Year, VSX5000 Series	\$2,340.00
4870-00212-108	Premier Plus, One Year, VSX5000 Series with VTX 1000 product bundle	\$1,120.00
4870-00212-138	Premier Plus, Three Year, VSX5000 Series with VTX 1000 product bundle	\$2,690.00
VSX3000		
2200-22800-001	VSX 3000 IP-only system, Includes: English Remote, North American power cords. COUNTRY CODE 54, NTSC	\$4,263.18
2200-22950-001	VSX 3000 QBRI system, Includes English Remote, North American power cord. COUNTRY CODE 54, NTSC	\$5,493.18
7200-25570-001	VSX 3400 IP-only system; Includes: People+Content IP software option, English Remote, North American power cords. COUNTRY CODE 54, NTSC	\$4,673.18
7200-25580-001	VSX 3400 QBRI system; Includes: People+Content IP software option, English Remote, North American power cords. COUNTRY CODE 54, NTSC	\$5,985.18
7200-25590-001	VSX 3800 IP-only system; Includes: People+Content IP and MPPlus Multipoint Software Options, English Remote, North American power cords. COUNTRY CODE 54, NTSC	\$6,395.18
7200-25610-001	VSX 3800 QBRI system; Includes: People+Content IP and MPPlus Multipoint Software Options, English Remote, North American power cords. COUNTRY CODE 54, NTSC	\$7,625.18

PTN	Item	GSA
5150-21297-001	VSX MPPlus Multipoint Software Option Licenses for VSX 7000e, VSX 7000s, VSX 7000 and VSX 3000. Not for use with VSX 8000 Series. Allows for 4-site MP video calls.	\$2,541.18
5150-22294-001	VSX People+Content IP Software Option License. Compatible with VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, VSX 5000, VSX 3000 . Not required for VSX 8000	\$761.78
5150-26144-001	VSX Software upgrade, release 8.7	\$1,688.38
5150-27502-001	VSX Software Upgrade 8.6 for Cisco Call Manager using SCCP-Skinny Client Control Protocol. For VSX 3000A, VSX 5000, VSX 6000A, VSX 7000s(A), VSX 7000e, VSX 8000 only. Check for minimum system requirements, see release notes on the web for more details.	\$1,688.38
4870-00066-001	Remote Installation service for VSX 3000 Series (conducted through scheduled telephone call)	#REF!
4870-00066-002	On-site Installation service for VSX 3000 Series	\$1,195.00
4870-00066-106	Premier, One Year, VSX3000 Series	\$650.00
4870-00066-136	Premier, Three Year, VSX3000 Series	\$1,560.00
4870-00066-108	Premier Plus, One Year, VSX3000 Series	\$1,150.00
4870-00066-138	Premier Plus, Three Year, VSX3000 Series	\$2,760.00
2200-23480-001	V700 IP-only system, Includes: English Remote, North American power cords. COUNTRY CODE 54, NTSC	\$2,789.10
7200-24400-001	V700 IP-only system with People + Content IP software option as described in 5150-22278-001. Includes: English Remote, North American power cords. COUNTRY CODE 54, NTSC	\$2,959.38
5150-26173-001	V-Series Software upgrade, release 8.7	\$425.58
5150-28422-001	V-Series systems 9.0 software upgrade for V-700 systems and V-500 systems with 8.5.3 or lower software. See Model name on the System Information screen for system memory.	\$425.58
4870-00305-001	Remote Installation service for V700 (conducted through scheduled telephone call)	#REF!
4870-00305-002	On-site Installation service for V700	#REF!
4870-00305-106	Premier, One Year, V700	#REF!
4870-00305-136	Premier, Three Year, V700	\$900.00
4870-00305-108	Premier Plus, One Year, V700	\$565.00
4870-00305-138	Premier Plus, Three Year, V700	\$1,255.00
V500		
2200-21500-001	V500 IP-only system (NTSC) includes: English Remote, North American power cords.	\$1,688.38
2200-21501-001	V500 SBRI system (NTSC) includes: English Remote, North American power cords.	\$2,541.18
2200-22030-001	V500 IP-only system (NTSC) with People+Content IP software option as described in 5150-22278-001, includes: English Remote, North American power cords.	\$2,131.18
2200-22090-001	V500 SBRI system (NTSC) with People+Content IP software option as described in 5150-22278-001, includes: English Remote, North American power cords.	\$2,959.38

PTN	Item	GSA
2215-61737-001	V Series Simple Infrared Remote Control - English	\$102.00
2215-21999-001	V500 System Shelf for mounting on flat panel displays.	\$109.88
5150-22278-001	V500 and V700 People+Content IP Software Option License	\$761.78
4870-00067-001	Remote Installation service for V500 (conducted through scheduled telephone call)	\$510.00
4870-00067-002	On-site Installation service for V500 Series	\$995.00
4870-00067-106	Premier, One Year, V500 Series	\$260.00
4870-00067-136	Premier, Three Year, V500 Series	\$625.00
4870-00067-108	Premier Plus, One Year, V500 Series	\$460.00
4870-00067-138	Premier Plus, Three Year, V500 Series	\$1,105.00
4870-00001-147	Extended 24x7 phone support, One Year, VSX Series. Priced per VSX unit as uplift to existing service contract	\$200.00
4870-00001-347	Extended 24x7 phone support, Three Year, VSX Series. Priced per VSX unit as uplift to existing service contract	\$485.00
4870-00262-147	Extended 24x7 phone support, One Year, HDX Series. Priced per HDX unit as uplift to existing service contract	\$305.00
4870-00262-347	Extended 24x7 phone support, Three Year, HDX Series. Priced per HDX unit as uplift to existing service contract	\$730.00
PVX		
5151-22710-001 w/camera	Polycom PVX v8.0 PC Conferencing Application for a single user w/camera	\$232.00
5151-22710-001	Polycom PVX v8.0 PC Conferencing Application for a single user	\$127.10
5151-22710-002	Polycom PVX v8.0 PC Conferencing Application 50 users Site License - \$119 per user	\$5,026.60
5151-22710-003	Polycom PVX v8.0 PC Conferencing Application 100 users Site License - \$109 per user	\$9,208.60
5151-22710-004	Polycom PVX v8.0 PC Conferencing Application 200 users Site License - \$99 per user	\$16,728.00
5151-22710-005	Polycom PVX v8.0 PC Conferencing Application 500 users Site License - \$89 per user	\$37,588.80
5151-22710-006	Polycom PVX v8.0 PC Conferencing Application 1000 users Site License - \$65 per user	\$54,899.00
5151-22710-007	Polycom PVX v8.0 PC Conferencing Application 5000 users Site License - \$49 per user	\$206,927.00
5151-24840-001	Polycom PVX v8.0.3 for IBM Solution only (Polycom Unified Collaboration for IBM Lotus Sametime® and Lotus Notes®); PC Conferencing Application for a single user. Support for Microsoft Windows XP and Windows 2000.	\$127.10
5151-24840-050	Polycom PVX v8.0.3 for IBM Solution only (Polycom Unified Collaboration for IBM Lotus Sametime® and Lotus Notes®); PC Conferencing Application 50 User site license - \$119 per user. Support for Microsoft Windows XP and Windows 2000.	\$5,026.60
5151-24840-100	Polycom PVX v8.0.3 for IBM Solution only (Polycom Unified Collaboration for IBM Lotus Sametime® and Lotus Notes®); PC Conferencing Application 100 User site license - \$109 per user. Support for Microsoft Windows XP and Windows 2000.	\$9,208.60

PTN	Item	GSA
2215-23037-001	Camera kit for use with Polycom PVX PC Conferencing Application. Includes USB camera and headset Not available for sale in Australia and New Zealand.	\$127.10
5230-23038-001	Polycom PVX v8.0 PC Conferencing Application for single user, including Camera kit as described in 2215-23037-001. Not available for sale in Australia and New Zealand	\$254.20
4870-00086-106	Premier 1 Year, PVX up to 5 Licenses, Telephone support during business hours, software updates & upgrades (prices for terms other than 1 year)	\$135.00
4870-00086-136	Premier 3 Year, PVX up to 5 Licenses, Telephone support during business hours, software updates & upgrades	\$325.00
4870-00201-106	Premier 1 Year, PVX 6 to 10 Licenses, Telephone support during business hours, software updates & upgrades (prices for terms other than 1 year to be prorated accordingly)	\$225.00
4870-00201-136	Premier 3 Year, PVX 6 to 10 Licenses, Telephone support during business hours, software updates & upgrades	\$540.00
4870-00202-106	Premier 1 Year, PVX 11 to 25 Licenses, Telephone support during business hours, software updates & upgrades (prices for terms other than 1 year to be prorated accordingly) MSRP	\$530.00
4870-00202-136	Premier 3 Year, PVX 11 to 25 Licenses, Telephone support during business hours, software updates & upgrades , MSRP	\$1,270.00
4870-00203-106	Premier 1 Year, PVX 26 to 50 Licenses, Telephone support during business hours, software updates & upgrades (prices for terms other than 1 year to be prorated accordingly) MSRP	\$995.00
4870-00203-136	Premier 3 Year, PVX 26 to 50 Licenses, Telephone support during business hours, software updates & upgrades, MSRP	\$2,390.00
4870-00204-106	Premier 1 Year, PVX 51 to 100 Licenses, Telephone support during business hours, software updates & upgrades (prices for terms other than 1 year to be prorated accordingly) MSRP	\$1,495.00
4870-00204-136	Premier 3 Year, PVX 51 to 100 Licenses, Telephone support during business hours, software updates & upgrades, MSRP	\$3,590.00
4870-00205-106	Premier 1 Year, PVX 200 Licenses, Telephone support during business day, software updates & upgrades (prices for terms other than 1 year to be prorated accordingly) MSRP	\$2,970.00
4870-00205-136	Premier 3 Year, PVX 200 Licenses, Telephone support during business day, software updates & upgrades, MSRP	\$7,130.00
4870-00206-106	Premier 1 Year, PVX 500 Licenses, Telephone support during business day, software updates & upgrades (prices for terms other than 1 year to be prorated accordingly) MSRP	\$6,675.00

PTN	Item	GSA
4870-00206-136	Premier 3 Year, PVX 500 Licenses, Telephone support during business day, software updates & upgrades, MSRP	\$16,020.00
4870-00207-106	Premier 1 Year, PVX 1000 Licenses, Telephone support during business day, software updates & upgrades (prices for terms other than 1 year to be prorated accordingly) MSRP	\$9,750.00
4870-00207-136	Premier 3 Year, PVX 1000 Licenses, Telephone support during business day, software updates & upgrades, MSRP	\$23,395.00
4870-00208-106	Premier 1 Year, PVX 5000 Licenses, Telephone support during business day, software updates & upgrades (prices for terms other than 1 year to be prorated accordingly) MSRP	\$36,750.00
4870-00208-136	Premier 3 Year, PVX 5000 Licenses, Telephone support during business day, software updates & upgrades, MSRP	\$88,195.00
4870-00224-106	Premier 1 Year, K2 Webcam kit (for PVX), Telephone support during business hours, Parts shipped premium day of call, software updates & upgrades (prices for terms other than 1 year to be prorated accordingly) MSRP	\$99.00
4870-00224-136	Premier 3 Year, K2 Webcam kit (for PVX), Telephone support during business hours, Parts shipped premium day of call, software updates & upgrades, MSRP	\$240.00
4870-00225-106	Premier 1 Year, PVX single license & K2 Webcam bundle, Telephone support during business hours, Parts shipped premium day of call, software updates & upgrades (prices for terms other than 1 year to be prorated accordingly) MSRP	\$99.00
4870-00225-136	Premier 3 Year, PVX single license & K2 Webcam bundle, Telephone support during business hours, Parts shipped premium day of call, software updates & upgrades, MSRP	\$240.00
4870-00450-106	Premier, One Year, PVX single user license	\$25.00
4870-00450-136	Premier, Three Year, PVX single user license	\$60.00
4870-00452-106	Premier, One Year, PVX 50 user site license	\$1,025.00
4870-00452-136	Premier, Three Year, PVX 50 user site license	\$2,460.00
4870-00454-106	Premier, One Year, PVX 100 user site license	\$1,540.00
4870-00454-136	Premier, Three Year, PVX 100 user site license	\$3,700.00
4870-00456-106	Premier, One Year, PVX 200 user site license	\$3,085.00
4870-00456-136	Premier, Three Year, PVX 200 user site license	\$7,405.00
4870-00458-106	Premier, One Year, PVX 500 user site license	\$6,690.00
4870-00458-136	Premier, Three Year, PVX 500 user site license	\$16,060.00
4870-00460-106	Premier, One Year, PVX 1000 user site license	\$10,295.00
4870-00460-136	Premier, Three Year, PVX 1000 user site license	\$24,710.00
4870-00462-106	Premier, One Year, PVX 5000 user site license	\$36,045.00
4870-00462-136	Premier, Three Year, PVX 5000 user site license	\$86,510.00
2465-10245-001	Power Supply - ViaVideo Integrated Power Cord & Supply (North America & Canada only)	\$29.00
2465-10246-001	Power Supply - ViaVideo Universal Power Supply	\$29.00
2200-20217-001	ViaVideo Flatscreen / Laptop Mounting Clip	\$20.00

PTN	Item	GSA
2215-08970-001	ViewStation EX, FX or VS4000 Serial Module, includes cable to codec - must order serial cable separately.	\$1,299.35
2457-21039-001	CABLE - RS530 and RS366 5' Serial Cable, HD-44M to 'Y' DB-25M / RS-366 DB-25M	\$189.00
2200-20900-001	ViewStation EX MultiPoint Plus software option key	\$2,459.18
5150-21621-001	EX, FX, VS4000 Embedded Encryption (AES) Software License Key	\$949.05
5150-21622-001	EX, FX, VS4000 H.264 Software License Key	\$324.35
8200-21387-001	PowerCam (NTSC) as aux camera for iPower 9000 Series, 50ft cable. Can also be used with VS4000 (for PN 2200-21350-xxx only) as Camera 1.	\$1,499.00
2200-10433-001	Wide Angle Conversion Lens. Fits only Sony EVI D-30 (NTSC) and EVI D-31 (PAL)	\$89.00
2201-08002-001	Basic Infrared Remote Control - English	\$64.35
2201-08002-116	Basic Infrared Remote Control - German	\$64.35
2201-08002-117	Basic Infrared Remote Control - French	\$64.35
2201-10076-001	Infrared Receiver for VS4000	\$60.00
2676-08404-001	Carrying Case, Hard Shell	\$499.00
2215-08585-001	CABLE PACK - Opt Cable Pack for ViewStation Systems: (2) RJ-45 to RJ-45 w/blue & orange connectors, POTS cable w/pink connector, 2nd monitor S-video cable, doc cam S-video cable, 2 VCR RCA comp cables, single RCA cable for 2nd ext audio source.	\$199.00
2457-08339-001	CABLE - POTS (telephone add-in) cable, pink connector, 12'	\$19.00
2457-08340-001	CABLE - Mic Pod cable with brown connector, 30'	\$19.00
2457-08342-001	CABLE - PC LAN cable: RJ-45 to RJ-45, blue connector, 25'	\$19.00
2457-09153-001	CABLE - RJ-45 keyed peripheral link cable for EX/FX/VS4000, light blue, 20'	\$25.00
2457-09154-001	CABLE - Keyed RJ-45 to standard RJ-45 cable peripheral link for connecting EX/FX/VS4000 to ViewStation H.323 network modules, light blue to green connectors, 20'	\$25.00
2457-09155-001	Cable - ViewStation FX 4th Monitor Breakout Cable 12"	\$15.00
2457-09167-001	CABLE - 50' S-Video and Control Cable for Sony D30/D31 PTZ on FX	\$29.00
2457-10368-001	CABLE - 100' S-Video and Control Cable for Sony D30/D31 PTZ on FX	\$59.00
2457-10607-001	CABLE - Early V.35 Cable Adapter, HD-44M to DB-25F, ViewStation EX, FX and VS4000, 12"	\$99.00
2457-10621-001	CABLE - Mic Pod cable to VisualConcert FX, 6'	\$9.00
2457-10757-200	CABLE - VisualConcert FX to Laptop (VGA, LAN, audio cable), 4'/1.22M	\$19.00
2457-20940-001	CABLE - VisualConcert FX to ViewStation FX, EX or VS4000, 30'	\$29.00
2457-21489-200	CABLE - Male S-Video to Y/C BNC,6'	\$39.00
2457-21490-200	CABLE Adaptor - Female S-Video to Y/C BNC Male,1'	\$29.52

PTN	Item	GSA
2457-80100-003	Vortex Integration Cable - RCA to mini-phoenix, white, 12'	\$19.00
2457-80100-004	Vortex Integration Cable - RCA to mini-phoenix, black, 12'	\$19.00
2215-09013-001	ViewStation H.323 Serial Module - includes cable to codec - must order serial cable separately (Unit must have a serial number with a zero in the 3rd digit xxx0xxxxxxxxx to upgrade)	\$1,799.40
2200-08668-001	ViewStation H.323 MultiPoint software option key, Requires Quad BRI or DCP network module - sold separately	\$2,999.40
2200-10440-001	Headset Kit for ViaVideo and ViewStation SP	\$99.00
2215-08586-001	CABLE PACK - Required Cable Pack Used on VS H.323, VS 128, VS MP and VS SP: Mic pod cable, triple RCA with S-video cable, ISDN RJ-45 cable with green connector.	\$89.00
2215-08631-001	Cable Pack - ISDN Cables - includes (4) RJ-45 to RJ-45 cables with clear connectors, 20'	\$69.00
2457-08341-001	CABLE - Standard RJ-45 cable for VS SP, VS 128, VS MP, DCP, green connector, 20'.	\$19.00
2457-08670-001	CABLE - Mic Pod cable with brown connector, 10'	\$9.00
8200-50647-001	PowerMic, with cable for connecting directly to iPower 9000, 900, 600 Series or Executive. Includes 25ft/7.5m cable. Also compatible with PictureTel Concorde, S4000EX/ZX, Venue.	\$799.00
8200-50648-001	Extension PowerMic, with cable for daisy-chaining to another PowerMic. Includes 25ft/7.5m and 10ft/3m cables. Also compatible with PictureTel Concorde, S4000EX/ZX, Venue.	\$799.00
2200-51000-001	50ft/15m control cable for Sony EVI -D30/31/100 (VISCA) cameras on iPower 9000 Series	\$99.00
8200-21387-001	PowerCam (NTSC) as aux camera for iPower 9000 Series, 50ft cable. Can also be used with VS4000 (for PN 2200-21350-xxx only) as Camera 1.	\$1,499.00
8200-50645-001	PowerCam Plus camera for iPower 9000 Series, NTSC video system. Includes 10ft/3m cable to system.	\$2,999.00
2200-51002-001	IR receiver for new wireless keyboard and remote (US English only)	\$49.00
2200-51004-001	New Wireless keyboard (English). For iPower 900, 600 and Executive, requires v5.0 and new IR receiver	\$399.00
2200-51013-001	New Wireless keyboard and handheld remote control including IR receiver (English). For iPower 900, 600 and Executive, requires v5.0	\$499.00
2200-51034-001	Digital Conference Recording software option for iPower systems. Enables system to record meeting people and content to a designated computer folder. For any iPower system running v5.0 or higher.	\$2,049.18

PTN	Item	GSA
3200-50651-001	Internal 4-site multipoint option for iPower systems. Enables system to call up to 3 video sites at 768 kbps each on H.323/IP. For iPower 600, 900, 9000 running v3.1 and above.	\$2,459.18
3200-50652-001	Internal 12-site multipoint option for iPower systems. Enables system to call up to 11 video sites at 768 kbps each on H.323/IP. For iPower 9000 Series, or iPower 600 and 900 running v5.0 and above.	\$5,739.18
5150-21821-001	AES Encryption software option for iPower systems. Enables system to encrypt media streams for enhanced security. For any iPower system running v6.0 or higher.	\$819.18
2624-10770-001	Camera - ELMO EV-2000 Visual Presenter Document Camera	\$2,547.02
NT1	Network termination (NT1). For U-interface ISDN BRI. One required per BRI. Includes Power Supply. Available in U.S. and Canada only.	\$340.00
NT1-QUAD	Network termination (NT1). For U-interface ISDN BRI. One required per four BRI. Includes Power Supply. Available in U.S. and Canada only.	\$569.00
PPD-D006797A	EVI-D70 -WHITE	\$1,159.00
PPD-D006798A	EVI-D70 -CHARCOAL	\$1,159.00
PPD-D005000A	EVI-D100 - PTZ CAMERA	\$1,140.00
2200-25600-001	Personal Video Solution for Cisco CallManager, Camera, Mic, English	\$2,869.18
4870-00066-106	Premier, One Year, VSX3000 series	\$650.00
4870-00066-136	Premier, Three Year, VSX3000 series	\$1,560.00
7200-25660-001	Group Video Solution for Cisco CallManager, Camera, Mic, English	\$7,379.18
4870-00001-106	Premier, One Year, VSX7000 Series	\$750.00
4870-00001-136	Premier, Three Year, VSX 7000 series	\$1,400.00
5150-26379-001	Video Control Application for Cisco IP Phone 7970. Requires Cisco CM 4.1.3 or later, CUAE 2.4.1 or later. Supports HDX 1.0.2 or later. VSX software 8.5.3 or 8.7 or later for H.323 endpoints. VSX 8.6.2 or later for SCCP endpoints. 100 Seat License	\$2,499.00
4870-00345-106	Premier, One Year, Video Control Application support	\$620.00
4870-21728-002	Installation, Practitioner, VSX, SM, 2230-21728-XXX, on-site installation of system and certain collaboration tools. MSRP*	\$1,239.00
4870-21729-002	Installation, Practitioner, VSX, DM, 2230-21729-XXX, on-site installation of system and certain collaboration tools. MSRP*	\$1,545.00
4870-22291-002	On-site Installation Medlink II Telehealth Cart with VSX8000 MSRP*	\$1,545.00
4870-22648-002	Installation, Judicial Wall System with VSX 3000, on-site installation of system and certain collaboration tools. The customer is responsible for the installation of wall mounting brackets, etc. for the flat panel. MSRP*	\$1,545.00

PTN	Item	GSA
4870-51060-002	Installation, ClassStation, Large, VSX8000, 2230-22119-XXX, on-site installation of system and certain collaboration tools. MSRP*	\$5,665.00
4870-51061-002	Installation, ClassStation, Small, VSX8000, 2230-22120-XXX, on-site installation of system and certain collaboration tools. MSRP*	\$3,400.00
4870-51063-002	Installation, ClassStation, Secndry, VSX7000, 2230-22286-XXX, on-site installation of system and certain collaboration tools. MSRP*	\$3,400.00
4870-21728-106	Premier, 1 Year, Practitioner, VSX, SM, 2230-21728-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$990.00
4870-21728-306	Premier 3 Yrs, Practitioner, VSX, SM, 2230-21728-XXX, Parts shipped premium day of call, Unlimited Telephone Technical Support During Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$2,000.00
4870-21729-106	Premier, 1 Year, Practitioner, VSX, DM, 2230-21729-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$1,080.00
4870-21729-306	Premier 3 Yrs, Practitioner, VSX, SM, 2230-21729-XXX, Parts shipped premium day of call, Unlimited Telephone Technical Support During Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$2,220.00
4870-22291-106	Premier, 1 Year, MedlinkII Telehealth Cart with VSX8000, parts shipped priority same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$1,700.00
4870-22291-306	Premier 3 Yrs, VSX8000 MedlinkII Telehealth Cart, 2230-22291-XXX, Parts shipped premium day of call, Unlimited Phone Technical Support During Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$3,500.00
4870-22648-106	Premier, 1 Year, Judicial Wall System with VSX 3000, parts shipped priority level same business day, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$670.00
4870-22648-306	Premier 3 Yrs, Judicial Wall System with VSX 3000, Parts shipped premium day of call, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$930.00

PTN	Item	GSA
4870-51060-106	Premier, 1 Year, ClassStation, Large, VSX8000, 2230-22119-XXX, parts shipped priority same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$4,080.00
4870-51060-306	Premier, 3 Yrs, 2230-22119-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$9,210.00
4870-51061-106	Premier, 1 Year, ClassStation, Small, VSX8000, 2230-22120-XXX, parts shipped priority same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$1,835.00
4870-51061-306	Premier, 3 Yrs, 2230-22120-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$4,645.00
4870-51062-106	Premier, 1 Year, ClassStation, Primary, VSX7000, 2230-22285-XXX, parts shipped priority same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1Yr to be prorated accordingly) MSRP*	\$1,155.00
4870-51062-306	Premier, 3 Yrs, 2230-22285-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$2,400.00
4870-51063-106	Premier, 1 Year, ClassStation, Secndry, VSX7000, 2230-22286-XXX, parts shipped priority same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1Yr to be prorated accordingly) MSRP*	\$1,495.00
4870-51063-306	Premier, 3 Yrs, 2230-22286-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$3,215.00
4870-21728-108	Premier Plus, 1 Year, Practitioner, VSX, SM, 2230-21728-XXX, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$1,795.00
4870-21728-308	Premier Plus, 3 Yrs, Practitioner, VSX, SM, 2230-21728-XXX, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$4,315.00

PTN	Item	GSA
4870-21729-108	Premier Plus, 1 Year, Practitioner,VSX,DM,2230-21729-XXX, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$1,965.00
4870-21729-308	Premier Plus, 3 Yrs, Practitioner,VSX,DM,2230-21729-XXX, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$4,340.00
4870-22291-108	Premier Plus, 1 Year, Medlink II Telehealth Cart with VSX8000, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$3,090.00
4870-22291-308	Premier Plus, 3 Yrs, VSX8000 MedlinkII Telehealth Cart,2230-22291-XXX, Next Business Day Parts & Labor, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$6,835.00
4870-22648-108	Premier Plus, 1 Year, Judicial Wall System with VSX 3000, next business day on-site labor & parts, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$1,185.00
4870-22648-308	Premier Plus, 3 Yrs, Judicial Wall System with VSX 3000, Next Business Day Parts & Labor, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$1,995.00
4870-51060-108	Premier Plus, 1 Year, ClassStation, Large, VSX8000, 2230-22119-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$7,415.00
4870-51060-308	Premier Plus, 3 Yrs, 2230-22119-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$17,220.00
4870-51061-108	Premier Plus, 1 Year, ClassStation, Small, VSX8000, 2230-22120-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$3,335.00
4870-51061-308	Premier Plus, 3 Yrs, 2230-22120-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$8,915.00
4870-51062-108	Premier Plus, 1 Year, ClassStation,Primary,VSX7000,2230-22285-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$2,100.00

PTN	Item	GSA
4870-51062-308	Premier Plus, 3 Yrs, 2230-22285-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$4,665.00
4870-51063-108	Premier Plus, 1 Year, ClassStation, Secndry, VSX7000, 2230-22286-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	\$2,720.00
4870-51063-308	Premier Plus, 3 Yrs, 2230-22286-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	\$6,150.00