

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAvantage.gov.

Schedule for – Multiple Award Schedule (MAS)

Federal Supply Group: Professional Services

Contract Number: GS-35F-049BA

For more information on ordering from Federal Supply Schedules
go to the [GSA Schedules page at GSA.gov](http://GSA.gov)

Contract Period: 30 September 20018 through 29 September 2023

Contractor: Ideal Innovations Incorporated
4011 Wilson Blvd., Suite 210
Arlington, VA 22203 2637
Phone: 703-528-9101
Fax: 703-528-1913
www.idealinnovations.com

Contract Administration: Marcia M Enyart
Phone: 571-480-5009
Fax 703-528-1913
marcia.enyart@idealinnovations.com; contracts@idealinnovations.com

Business Size: Service-Disabled, Veteran-Owned, Small Business

Price list current as of Modification No. PS-A824 effective August 19, 2020

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to item descriptions and awarded price(s):

SIN	SIN Title	SIN Description
OLM	Order-Level Materials (OLM)	OLMs are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Schedule contract or BPA. OLM pricing is not established at the Schedule contract or BPA level, but at the order level. Since OLMs are identified and acquired at the order level, the ordering contracting officer (OCO) is responsible for making a fair and reasonable price determination for all OLMs.

SIN	SIN Title	SIN Description
54151S	Information Technology Professional Services	IT Professional Services and/or labor categories for database planning and design; systems analysis, integration, and design; programming, conversion and implementation support; network services, data/records management, and testing. NOTE: Subject to Cooperative Purchasing.
5411510ICAM	Engineering Services	Managed service offerings for electronic credentials (assurance levels IAL, AAL, and FAL), identity and access management, authentication, and identity and access management professional services. NOTE: Subject to Cooperative Purchasing

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 4

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. See Page 4

2. Maximum Order:

54151S	\$ 500,000.00
541519ICAM	\$1,000,000.00
OLM	\$ 100,000.00

3. Minimum Order: \$100,000.00

4. Geographic Coverage (delivery Area): Worldwide

5. Point(s) of production (city, county, and state or foreign country):

a. Domestic

Marcia M Enyart
VP, Contracts & Procurement
4401 Wilson Blvd., Suite 210
Arlington, VA
22203
P: 571-480-5009
F: 703-528-1913
Contracts@idealinnovations.com

b. Overseas

Marcia M Enyart
VP, Contracts & Procurement
4401 Wilson Blvd., Suite 210
Arlington, VA
22203

P: 571-480-5009
F: 703-528-1913
Contracts@idealinnovations.com

6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Page 4.
7. **Quantity discounts:** None
8. **Prompt payment terms:** Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days.
9. **Foreign items (list items by country of origin).** Not Applicable
- 10a. **Time of Delivery (Contractor insert number of days):** To be Determined at the Task Order level.
- 10b. **Expedited Delivery.** To be Determined at the Task Order level
- 10c. **Overnight and 2-day delivery.** To be Determined at the Task Order level
- 10d. **Urgent Requirements.** To be Determined at the Task Order level
11. **F.O.B Points(s):** Destination
- 12a. **Ordering Address(es):**
4401 Wilson Blvd., Suite 210
ATTN: Accounting
Arlington, VA 22203
- 12b. **Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3.**
13. **Payment address:**
Ideal Innovations Incorporated
4401 Wilson Blvd., Suite 210
ATTN: Accounting
Arlington, VA 22203
14. **Warranty provision.:** Standard Commercial Warranty Terms & Conditions
15. **Export Packing Charges (if applicable):** Not Applicable
16. **Terms and conditions of rental, maintenance, and repair (if applicable):** Not Applicable
17. **Terms and conditions of installation (if applicable):** Not Applicable
- 18a. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** Not Applicable
- 18b. **Terms and conditions for any other services (if applicable):** Not Applicable

19. List of service and distribution points (if applicable): Not Applicable
20. List of participating dealers (if applicable): Not Applicable
21. Preventive maintenance (if applicable): Not Applicable
- 22a. Special attributed such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable
- 22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor’s website or other location.) The EIT standards can be found at:
www.Section508.gov/: N/A
23. Data Universal Numbering System (DUNS) number: 047665075
26. Notification regarding registration in the System for Award Management (SAM) database:
Contractor registered and active in SAM.

Labor Category Pricing OY1

Item	SINs	Awarded Labor Category	Site	Year 6	Year 7	Year 8	Year 9	Year 10
				30-Oct-18	30-Oct-19	30-Oct-20	30-Oct-21	30-Oct-22
				29-Oct-19	29-Oct-20	29-Oct-21	29-Oct-22	29-Oct-23
1	54151S 541519ICAM	Executive Director / Program Manager	Both	\$261.94	\$268.49	\$275.20	\$282.08	\$289.13
2	54151S 541519ICAM	Program / Technical Manager III	Both	\$219.51	\$225.00	\$230.63	\$236.40	\$242.31
3	54151S 541519ICAM	Program / Technical Manager II	Both	\$180.08	\$184.58	\$189.19	\$193.92	\$198.77
4	54151S 541519ICAM	Program Analyst IV	Both	\$136.19	\$139.59	\$143.08	\$146.66	\$150.33
5	54151S 541519ICAM	Engineer / Scientist IV	Both	\$261.94	\$268.49	\$275.20	\$282.08	\$289.13
6	54151S 541519ICAM	Engineer / Scientist III	Both	\$180.08	\$184.58	\$189.19	\$193.92	\$198.77
7	54151S 541519ICAM	Engineer / Scientist II	Both	\$159.92	\$163.92	\$168.02	\$172.22	\$176.53
8	54151S 541519ICAM	Engineer / Scientist I	Both	\$94.85	\$97.22	\$99.65	\$102.14	\$104.69
9	54151S 541519ICAM	IT Administrator III	Both	\$120.57	\$123.58	\$126.67	\$129.84	\$133.09
10	54151S 541519ICAM	IT Administrator II	Both	\$107.47	\$110.16	\$112.91	\$115.73	\$118.62

Labor Category Pricing OY1

Item	SINs	Awarded Labor Category	Site	Year 6	Year 7	Year 8	Year 9	Year 10
				30-Oct-18	30-Oct-19	30-Oct-20	30-Oct-21	30-Oct-22
				29-Oct-19	29-Oct-20	29-Oct-21	29-Oct-22	29-Oct-23
11	54151S 541519ICAM	IT Administrator I	Both	\$81.96	\$84.01	\$86.11	\$88.26	\$90.47
12	54151S 541519ICAM	Operator	Both	\$55.46	\$56.85	\$58.27	\$59.73	\$61.22
13	54151S 541519ICAM	Program Assistant	Both	\$74.89	\$76.76	\$78.68	\$80.65	\$82.67
14	54151S 541519ICAM	Logistician II	Both	\$111.14	\$113.92	\$116.77	\$119.69	\$122.68

LABOR CATEGORY DESCRIPTIONS (54151S AND 541519ICAM)

1. EXECUTIVE DIRECTOR / PROGRAM MANAGER IV:

a. Functional Responsibilities:

- Overall management authority for a program or project. The Program Manager is the contractor's authorized interface with the Government Contracting Officer (CO) or the Contracting Officer's representative. Meets periodically with the Government to review the quality of services being provided, ensure services meet expectations, and address any contract issues.
- Responsible for resources, work standards, schedules, reviewing progress reports, supervising personnel, communicating policies, purposes, goals, accomplishments and responsible for overall contract performance.
- Develops plans. Executes scheduled activities. Compares work against, quality, cost targets, schedule and risk occurrence. Adjusts priorities, resources and implements contingency plans to meet goals and objectives.
- Using prescribed methods and information; develops draft inputs to program documentation for reviews and final draft documents for conformity to requirement and completeness. Organizes and maintains management files; tracks preparation and delivery status of date deliverables.
- Attends meetings, designs reviews, working groups and briefings; reports issues and problems; recommends solutions.

b. Education: Masters or equivalent in accordance with Education/Experience Substitutions paragraph above.

c. Experience: Minimum 12 years.

2. PROGRAM / TECHNICAL MANAGER III

Functional Responsibilities:

- Overall management authority for a program or project. The Program Manager is the contractor's authorized interface with the Government Contracting Officer (CO) or the Contracting Officer's representative. Meets periodically with the Government to review the

quality of services being provided, ensure services meet expectations, and address any contract issues.

- Responsible for resources, work standards, schedules, reviewing progress reports, supervising personnel, communicating policies, purposes, goals, accomplishments and responsible for overall contract performance.
- Develops plans. Executes scheduled activities. Compares work against, quality, cost targets, schedule and risk occurrence. Adjusts priorities, resources and implements contingency plans to meet goals and objectives.
- Using prescribed methods and information; develops draft inputs to program documentation for reviews and final draft documents for conformity to requirement and completeness. Organizes and maintains management files; tracks preparation and delivery status of date deliverables.
- Attends meetings, designs reviews, working groups and briefings; reports issues and problems; recommends solutions.

Education: Bachelor's Degree in Engineering, Computer Science, Information Systems, or other related scientific or technical management disciplines.

Experience:

- Ten (10) years' total experience or equivalent in accordance with Education/Experience Substitutions paragraph above.
- Five (5) years demonstrated supervisory or management experience.

3. PROGRAM / TECHNICAL MANAGER II

Functional Responsibilities:

- Overall management authority for a program or project. The Program Manager is the contractor's authorized interface with the Government Contracting Officer (CO) or the Contracting Officer's representative. Meets periodically with the Government to review the quality of services being provided, ensure services meet expectations, and address any contract issues.
- Responsible for resources, work standards, schedules, reviewing progress reports, supervising personnel, communicating policies, purposes, goals, accomplishments and responsible for overall contract performance.
- Develops plans. Executes scheduled activities. Compares work against, quality, cost targets, schedule and risk occurrence. Adjusts priorities, resources and implements contingency plans to meet goals and objectives.
- Using prescribed methods and information; develops draft inputs to program documentation for reviews and final draft documents for conformity to requirement and completeness. Organizes and maintains management files; tracks preparation and delivery status of date deliverables.
- Attends meetings, designs reviews, working groups and briefings; reports issues and problems; recommends solutions.

Education: Bachelor's Degree in Engineering, Computer Science, Information Systems, or other related scientific or technical management disciplines.

Experience:

- Six (6) years total experience or equivalent in accordance with Education/Experience Substitutions paragraph above.

- Three (3) years managing, supervising, or leading task assignments.

4. PROGRAM ANALYST IV

Functional Responsibilities:

- Provides support services to management, stakeholders, and staff in all facets of the work. Supports eliciting and deriving requirements from stated requirements, statements of work and objectives to facilitate planning, design, process development, development and testing.
- 2. Assist in developing plans, procedures, progress documents, reports, and analysis across a range of information technology program services and products.
- Conducts planning, progress monitoring/reporting, gap analysis and solution development in all needed areas including but is not limited to: requirements, budgets, costs, planning, operations, scheduling, communications, risk, staffing, configuration management, procurement, business case, analysis of alternatives, root cause analysis, and quality assurance.
- Produce Document deliverables.
- Coordinates across programs and projects in assigned areas.

Education: Bachelor's Degree or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience: Six (6) years' experience directly related to the task area or as a program or project manager.

5. ENGINEER / SCIENTIST IV

Functional Responsibilities:

- Leads and/or executes engineering development process.
- Leads or participates in eliciting and/or deriving requirements from stated objectives and requirements. Designs input, outputs, and processes for system components or modules. Integrates the system or system of systems into a whole. Documents a system or system of systems design.
- Participates in all phases of development and engineering with emphasis on planning, analysis, development, integration, testing, documentation and presentation of the engineering.
- Provides plans, performance management, capacity planning, testing and validation, benchmarking and staffing of an engineering management plan. Supports root cause analyses.
- Interfaces with other team members to promote communications, status, progress and problem solving to aide in meeting goals.

Education: Master's Degree in Engineering, Computer Science, Information System, Business, or other related scientific or technical discipline or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience: Twelve (12) years specialized experience directly related to the specified task area.

6. ENGINEER / SCIENTIST III

Functional Responsibilities:

- Leads and/or executes engineering development process.
- Leads or participates in eliciting and/or deriving requirements from stated objectives and requirements. Designs input, outputs, and processes for system components or modules. Integrates the system or system of systems into a whole. Documents a system or system of systems design.
- Participates in all phases of development and engineering with emphasis on planning, analysis, development, integration, testing, documentation and presentation of the engineering.
- Provides plans, performance management, capacity planning, testing and validation, benchmarking and staffing of an engineering management plan. Supports root cause analyses.
- Interfaces with other team members to promote communications, status, progress and problem solving to aide in meeting goals.

Education: Bachelor's Degree in Engineering, Computer Science, Information System, Business, or other related scientific or technical discipline or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience: Six (6) years specialized experience directly related to the specified task area.

7. ENGINEER / SCIENTIST II

Functional Responsibilities:

- Leads and/or executes engineering development process.
- Leads or participates in eliciting and/or deriving requirements from stated objectives and requirements. Designs input, outputs, and processes for system components or modules. Integrates the system or system of systems into a whole. Documents a system or system of systems design.
- Participates in all phases of development and engineering with emphasis on planning, analysis, development, integration, testing, documentation and presentation of the engineering.
- Provides plans, performance management, capacity planning, testing and validation, benchmarking and staffing of an engineering management plan. Supports root cause analyses.
- Interfaces with other team members to promote communications, status, progress and problem solving to aide in meeting goals.

Education: Bachelor's Degree in Engineering, Computer Science, Information Systems, or other related scientific or technical discipline or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience: Three (3) years' specialized experience directly related to the specified task area.

8. ENGINEER / SCIENTIST I

Functional Responsibilities:

- Leads and/or executes engineering development process.
- Leads or participates in eliciting and/or deriving requirements from stated objectives and requirements. Designs input, outputs, and processes for system components or modules. Integrates the system or system of systems into a whole. Documents a system or system of systems design.

- Participates in all phases of development and engineering with emphasis on planning, analysis, development, integration, testing, documentation and presentation of the engineering.
- Provides plans, performance management, capacity planning, testing and validation, benchmarking and staffing of an engineering management plan. Supports root cause analyses.
- Interfaces with other team members to promote communications, status, progress and problem solving to aide in meeting goals.

Education: Bachelor's Degree in Engineering, Computer Science, Information Systems, or other related scientific or technical discipline or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience: New bachelor's graduate acceptable.

9. INFORMATION TECHNOLOGY (IT) ADMINISTRATOR III

Functional Responsibilities:

- Install, configure, and support systems, subsystems, components. Performs work in or on operations, networks, databases, or hardware.
- Understand all technical aspects of the system in detail including but not limited to software/database operation, hardware, system configurations, network architecture, system architecture, system interfaces, and protocols.
- Operational monitoring, maintenance, and troubleshooting. Maintain the system, network, hardware and software. Monitor systems and network to ensure network availability to all system users and perform necessary maintenance to support network availability.
- Interfaces with engineering and program management. Interfaces with hardware and software vendors to obtain technical information and assistance.
- Plan, coordinate, and implement network security measures. Implements information assurance and information security activities and protocols.
- Defines and executes installation or tear down, start-up, testing, shutdown, and recovery processes for systems and components.
- Selected packaging / unpacking activities of equipment to facilitate installation or tear down.
- May supervise other network support and client server specialists.

Education: Bachelor's Degree in computer science, information systems, engineering, business, or related scientific or technical discipline or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience: Five (5) years

10. INFORMATION TECHNOLOGY (IT) ADMINISTRATOR II

Functional Responsibilities:

- Install, configure, and support systems, subsystems, components. Performs work in or on operations, networks, databases, or hardware.
- Understand all technical aspects of the system in detail including but not limited to software/database operation, hardware, system configurations, network architecture, system architecture, system interfaces, and protocols.

- Operational monitoring, maintenance, and troubleshooting. Maintain the system, network, hardware and software. Monitor systems and network to ensure network availability to all system users and perform necessary maintenance to support network availability.
- Interfaces with engineering and program management. Interfaces with hardware and software vendors to obtain technical information and assistance.
- Plan, coordinate, and implement network security measures. Implements information assurance and information security activities and protocols.
- Defines and executes installation or tear down, start-up, testing, shutdown, and recovery processes for systems and components.
- Selected packaging / unpacking activities of equipment to facilitate installation or tear down.
- May supervise other network support and client server specialists.

Education: AA or year technical school in computer science, information systems, engineering, business, or related scientific or technical discipline or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience: Five (5) years'

11. INFORMATION TECHNOLOGY (IT) ADMINISTRATOR I

Functional Responsibilities:

- Install, configure, and support systems, subsystems, components. Performs work in or on operations, networks, databases, or hardware.
- Understand all technical aspects of the system in detail including but not limited to software/database operation, hardware, system configurations, network architecture, system architecture, system interfaces, and protocols.
- Operational monitoring, maintenance, and troubleshooting. Maintain the system, network, hardware and software. Monitor systems and network to ensure network availability to all system users and perform necessary maintenance to support network availability.
- Interfaces with engineering and program management. Interfaces with hardware and software vendors to obtain technical information and assistance.
- Plan, coordinate, and implement network security measures. Implements information assurance and information security activities and protocols.
- Defines and executes installation or tear down, start-up, testing, shutdown, and recovery processes for systems and components.
- Selected packaging / unpacking activities of equipment to facilitate installation or tear down.
- May supervise other network support and client server specialists.

Education: AA or year technical school in computer science, information systems, engineering, business, or related scientific or technical discipline or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience: Three (3) years'

12. OPERATOR

Functional Responsibilities:

- Performs operations related to networks, databases, or hardware.
- Understand operations and user maintenance of the system in detail including but not limited to software/databases, hardware, system, and network.

- Operational monitoring, maintenance, and troubleshooting. Maintain the system, network, hardware and software. Monitor systems and network to ensure network availability to all system users and perform necessary maintenance to support network availability.
- Interfaces with engineering and program management. Interfaces with hardware and software vendors to obtain technical information and assistance.
- Maintains network security measures. Performs or operates within information assurance requirements and information security activities and protocols.
- Brings online, secures or recovers software, hardware or systems in accordance with procedures.
- Selected packaging / unpacking activities of equipment to facilitate installation or tear down.

Education: High school diploma or general educational development credential or other equivalent degree program or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience: Three (3) years' specialized experience directly related to the specified task area.

13. PROGRAM ASSISTANT

Functional Responsibilities:

- 1. Provide high-level administrative support by conducting research, preparing program or engineering reports, handling information requests, and performing clerical functions such as preparing correspondence, receiving visitors, arranging conference calls, and scheduling meetings, coordinate travel arrangements, set-up work procedures, maintain databases, manage office space and equipment.
- 2. May also train and supervise lower-level clerical staff.
- 3. Depending upon program needs tailoring of administrator duties could be focused to, for example, configuration management, records management or other work category.
- **Education:** High school diploma or general educational development credential or other equivalent degree program or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience: Three (3) years' specialized experience directly related to the specified task area.

14. LOGISTICIAN II

Functional Responsibilities:

- Performs logistic program activities from conceptual stage through life cycle of product. Develops and implements logistics program activities including ILS, technical documentation, reliability and maintainability, and provisioning.
- Coordinates efforts of subcontractors and field service personnel; resolves logistics problems; and compiles data on standardization and interchangeability of parts to expedite logistic activities.
- Purchasing of systems and equipment, receiving, tracking, shipping, warehousing, data capture/maintenance and GFE compliance.

Education: Bachelor's Degree or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience:

- Six (6) years' specialized experience directly related to the specified task area.
- Proven experience in logistics, procurement/purchasing, or supply chain management.

Labor category minimum requirements				Substitutions			
Labor Category	Min Edu	Min Exp	PhD	Masters	Bachelors	Associate	High School
Executive Director / Program Manager IV	Masters	12	10		14	N/A	N/A
Program / Technical Manager III	Bachelors	10	2	3		14	N/A
Program / Technical Manager II	Bachelors	6	2	3		10	N/A
Program Analyst IV	Bachelors	6	2	3		10	N/A
Engineer / Scientist IV	Masters	12	10		14	N/A	10
Engineer / Scientist III	Bachelors	6	1	2		N/A	N/A
Engineer / Scientist II	Bachelors	3	2	3		N/A	N/A
IT Administrator III	Bachelors	5	2	3		9	N/A
IT Administrator II	Associates	5	N/A	N/A	N/A		7
IT Administrator I	Associates	3	N/A	N/A	N/A		5
Operator	High School	3	N/A	N/A	N/A	N/A	
Program Assistant	High School	3	N/A	N/A	N/A	N/A	
Logistician	Bachelors	6	2	3		10	N/A

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.