



**AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

SIN 132-33 / 132-33STLOC - PERPETUAL SOFTWARE LICENSES

SIN 132-34 / 132-34STLOC - MAINTENANCE OF SOFTWARE

SIN 132-50 / 132-50STLOC - TRAINING COURSES FOR INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE

SIN 132-51 / 132-51-STLOC - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

**Picis, Inc
100 Quannapowitt Parkway, Suite 405
Wakefield, MA 01880
Phone: (781) 557-3000
Fax: (781) 557-3140
www.picis.com**

Business Size/Status: Small

Contract Number: GS-35F-0503R



Period Covered by Contract: 4/20/2005 - 4/19/2010

**GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE**

Pricelist current through Modification #PA-0033 dated December 09, 2009.

Products and ordering information in this Authorized FAS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Acquisition Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

Products and Services Offered/Schedule of Items

SIN 132-33 / 132-33STLOC - PERPETUAL SOFTWARE LICENSES

FSC CLASS 7030 - INFORMATION TECHNOLOGY SOFTWARE

Large Scale Computers

Operating System Software, Application Software, Electronic Commerce (EC) Software, Utility Software, Communications Software, Core Financial Management Software, Ancillary Financial Systems Software, Special Physical, Visual, Speech, and Hearing Aid Software

Microcomputers

Operating System Software, Application Software, Electronic Commerce (EC) Software, Utility Software, Communications Software, Core Financial Management Software, Ancillary Financial Systems Software, Special Physical, Visual, Speech, and Hearing Aid Software

NOTE: Contractors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

SIN 132-34 / 132-34STLOC - MAINTENANCE OF SOFTWARE

1. Software Maintenance as a Product

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self diagnostics.

Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service.

2. Software Maintenance as a Service

Software maintenance as a service creates, designs, implements, and/or integrates customized changes to software that solve one or more problems and is not included with the price of the software. Software maintenance as a service includes person-to-person communications regardless of the medium used to communicate: telephone support, on-line technical support, customized support, and/or technical expertise which are charged commercially. Software maintenance as a service is billed arrears in accordance with 31 U.S.C. 3324.

SIN 132-50 / 132-50STLOC - TRAINING COURSES FOR INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE (FPDS Code U012)

SIN 132-51 / 132-51-STLOC - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

- FPDS Code D301 IT Facility Operation and Maintenance
- FPDS Code D302 IT Systems Development Services
- FPDS Code D306 IT Systems Analysis Services
- FPDS Code D307 Automated Information Systems Design and Integration Services
- FPDS Code D308 Programming Services
- FPDS Code D310 IT Backup and Security Services
- FPDS Code D311 IT Data Conversion Services
- FPDS Code D313 Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services
- FPDS Code D316 IT Network Management Services
- FPDS Code D317 Creation/Retrieval of IT Related Automated News Services, Data Services, or, Other Information Services
(All other information services belong under Schedule 76)
- FPDS Code D399 Other Information Technology Services, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Contractors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

TABLE OF CONTENTS

INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS	2
TERMS AND CONDITIONS APPLICABLE TO TERM SOFTWARE LICENSES (SPECIAL ITEM NUMBER PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33 / 132-33STLOC) AND MAINTENANCE (SPECIAL ITEM NUMBER 132-34 / 132-34STLOC) OF GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE.....	9
TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE (SPECIAL ITEM NUMBER 132-50 / 132-50STLOC).....	17
TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51 / 132-51STLOC).....	19
USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS	22
BEST VALUE BLANKET PURCHASE AGREEMENT FEDERAL SUPPLY SCHEDULE.....	23
BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”	25
GSA LABOR CATEGORY DESCRIPTIONS.....	26
GSA LABOR RATES – SIN 132-51/132-51STLOC	27
GSA PRODUCT PRICE LIST – SIN 132-33/132-33STLOC – PERPETUAL SOFTWARE LICENSES	28
GSA PRICE LIST FOR SIN 132-34/132-34STLOC – MAINTENANCE OF SOFTWARE	39
GSA PRICE LIST FOR SIN 132-50/132-50STLOC – TRAINING COURSES FOR INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE	40
CORPORATE OVERVIEW.....	41

**INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

The Geographic Scope of Contract will be domestic delivery only.

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION

CONTRACTOR'S ORDERING ADDRESS: Picis, Inc
Attn: GSA Orders / Cori Myers
100 Quannapowitt Parkway, Suite 405
Wakefield, MA 01880

CONTRACTOR'S PAYMENT ADDRESS: Picis, Inc
Attn: Andy Pilla / Accounts Payable
100 Quannapowitt Parkway, Suite 405
Wakefield, MA 01880

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards **will not** be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

Cori Myers, (425) 778-3913

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279

Block 9: G. Order/Modification Under Federal Schedule
 Block 16: Data Universal Numbering System (DUNS) Number - **105505866**
 Block 30: Type of Contractor - **B. Other Small Business**
 Block 31: Woman-Owned Small Business - **No**
 Block 36: Contractor's Taxpayer Identification Number (TIN) - **36-4375169**

- 4a. CAGE Code: **3V2V3**
- 4b. Contractor **has** registered with the Central Contractor Registration Database.

5. FOB DESTINATION

6. DELIVERY SCHEDULE

- a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-33 / 132-33STLOC	30 Days ARO
132-34 / 132-34STLOC	30 Days ARO
132-50 / 132-50STLOC	30 Days ARO
132-51 / 132-51STLOC	30 Days ARO

SPECIAL ITEM NUMBER	EXPEDITED DELIVERY TIME (Days ARO)
132-33 / 132-33STLOC	To be negotiated with ordering agency
132-34 / 132-34STLOC	To be negotiated with ordering agency
132-50 / 132-50STLOC	To be negotiated with ordering agency
132-51 / 132-51STLOC	To be negotiated with ordering agency

SPECIAL ITEM NUMBER	OVERNIGHT & 2- DAY DELIVERY TIME (Days ARO)
132-33 / 132-33STLOC	To be negotiated with ordering agency
132-34 / 132-34STLOC	To be negotiated with ordering agency
132-50 / 132-50STLOC	To be negotiated with ordering agency
132-51 / 132-51STLOC	To be negotiated with ordering agency

- b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS

Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: **0%** - **30 days** from receipt of invoice or date of acceptance, whichever is later.
- b. Quantity: **None**
- c. Dollar Volume: **None**
- d. Government Educational Institutions: **Offered the same discounts as all other Government customers**
- e. Other: **None**

8. TRADE AGREEMENTS ACT OF MARCH 2009, as amended

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of March 2009, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING

Not Applicable

10. SMALL REQUIREMENTS

The minimum dollar value of orders to be issued is **\$100.00**.

11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)

- a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:
Special Item No. 132-33 / 132-33STLOC - Perpetual Software Licenses
Special Item No. 132-34 / 132-34STLOC - Maintenance of Software
Special Item No. 132-51 / 132-51STLOC - Information Technology Professional Services
- b. The Maximum Order value for the following Special Item Numbers (SINs) is \$25,000:
Special Item No. 132-50 / 132-50STLOC - Training Courses

12. ORDERING PROCEEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS:

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS): Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003)

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.
- (k) Overtime: For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES: Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4)

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if**-

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Not Applicable

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 / 132-8STLOC.

23. SECTION 508 COMPLIANCE

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following: www.picis.com

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

(a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

(b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

- (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
- (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY.

Contractors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this

**TERMS AND CONDITIONS APPLICABLE TO
PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33 / 132-33STLOC) AND
MAINTENANCE (SPECIAL ITEM NUMBER 132-34 / 132-34STLOC) OF GENERAL PURPOSE
COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE**

DEFINITIONS

“Documentation” shall mean, with respect to any Software Program, user manuals and written system specifications supplied by Contractor to its customers for such Software Programs from time to time and Contractor’s interface specification located at <http://users.picis.com> . As of any date, the documentation for any Software Program shall mean Contractor’s then most recent version of such manuals and specifications.

“Error” shall mean, with respect to any Software Program, a failure of such Software Program to conform to the documentation in effect for such Software Program

“License Fees” shall mean, with respect to any Software Program, the fees payable by the ordering activity to use such Software Program as indicated in the applicable Statement of Work.

“Modification” shall mean all Contractor modifications, enhancements, updates, derivative works, and translations of or to the Software Programs and/or the documentation issued by Contractor from time to time.

“Software Programs” shall mean Contractor’s proprietary computer software products for use on the supported hardware in machine readable object code form only, including the documentation, and any modifications, error corrections, and new releases Contractor provides to the ordering activity as part of maintenance services, as specified in any Statement of Work.

1. ORDERS FOR SOFTWARE AND SERVICES

The ordering activity will be responsible for the purchase, installation and support of any hardware and third party software, if any, necessary to operate the Software Programs. The Proposal prepared by Contractor and agreed to by the ordering agency shall be included and made part of any Task/Purchase Order issued by the ordering activity so long as it does not conflict with the terms and conditions of the Contractor’s Schedule Contract. Such Proposal may contain, but is not limited to, specific pricing for items being purchased, payment schedules, hardware and third party software specifications, assumptions and a Statement of Work.

2. GRANT OF LICENSE

Contractor hereby grants to the ordering activity and the ordering activity hereby accepts, a perpetual, limited, non-exclusive, non-transferable right and license for the ordering activity, including its employees and authorized agents at the Designated Facility(s), to use the Software Programs listed in the Statement of Work, and any modifications and documentation related thereto, subject to the terms and conditions of this agreement. The registered or unregistered trademarks used to describe the Software Programs are and shall at all times remain the sole and exclusive property of Contractor.

If ordering activity is an agency of the United States Government, or the license granted hereunder is pursuant to a contract with either a defense or civilian agency of the United States Government, the ordering activity agrees that the Software Programs are provided with restricted rights, pursuant to applicable regulations.

3. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

4. GUARANTEE/WARRANTY

a. Unless specified otherwise in this contract, the Contractor’s standard commercial guarantee/warranty as stated in the contract’s commercial pricelist will apply to this contract.

Contractor warrants that:

- (1) It is authorized to grant the License(s) and;
- (2) After completion of Implementation the Software Programs will function in conformance with the documentation and be free from errors.
- (3) Contractor's entire liability and the ordering activity's exclusive remedy for any breach by Contractor of the warranty in Section 4.a.2 shall be for Contractor to provide the necessary functionality within 30 days of written notification of the error by repairing the Software Programs, provided that ordering activity supplies such additional information regarding the error as Contractor may reasonably request, and further provided that the Error is not caused by (i) any modification by the ordering activity of the Software Programs; (ii) use of the Software Programs in combination with hardware or software not supplied, recommended or authorized by Contractor; (iii) improper or unauthorized use of the Software Programs; (iv) any failure of the Software Programs due to external causes such as, but not limited to, power failures or electrical surges; or, (iv) use of the Software Programs in a manner inconsistent with the documentation or this agreement. If Contractor determines that Contractor is unable to repair the Software Programs as required by this Section 4.a.3, Contractor may refund to the ordering activity a pro rata portion of the License Fees paid therefore, based on a straight-line five year amortization schedule from the effective date of the Statement of Work.

Warranty Disclaimer:

Any implementation, training, maintenance or other services provided by Picis, Inc. hereunder are provided on an "as is" basis, and Picis, Inc. has not made and does not make any representation, warranty or covenant, express or implied in fact or in law, with respect to any implementation, training, maintenance or other services provided by Picis, Inc. hereunder. This warranty disclaimer applies to the following items:

CS-OR-IS	CS-CCM-IS-25	CS-CDR-OUT-IS
CS-AM-IS	CS-CCM-IS-100	CS-IS-ADD
CS-AMI-IS	CS-CCM-IS-200	BSSM-TIU-OL-IS
CS-PACUM-IS	CS-CCM-IS-300	BSSM-ISI-IS
CS-BM-IS	CS-ADT-HL7-IB-IS	BSSM-A/VL-IS
CS-TRANBM-IS	CS-ADT-HL7-OB-IS	
CS-QM-ADDFIS	CS-CLL-IB-IS	
CS-ST-IS	CS-RTFM-IN-IS	
CS-EXT-IS	CS-RTFM-ADD-IS	
CS-APT-IS	CS-HL7-MNI-IS	

- b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.
- c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

Except as set forth in Section 5, Contractor's maximum liability arising out of, or relating to, the creation, license, supply or use of the Software Programs or the provision of services, or otherwise related to this agreement, whether based upon warranty, contract, tort, or otherwise, shall not exceed the total License Fees received by Contractor from the ordering activity in connection with the matter giving rise to the claim. In no event shall Contractor be liable for costs of procurement of substitute products or services, loss of profits, loss or inaccuracy of data, or loss of use, or any special, incidental, exemplary or consequential damages, of whatever nature arising out of or relating to this agreement, or arising out of or relating to the use, negligent use or non-use of the Software Programs by the ordering activity, its employees and agents, even if Contractor has been advised of the possibility of such damages and notwithstanding any failure of essential purpose.

The ordering activity agrees that Contractor shall not be liable for any financial loss or for any claim or demand against the ordering activity by any other party. The parties agree that Contractor does not provide medical services to patients and that the ordering activity's use of the Software Programs does not affect the order activity's obligations to exercise independent medical judgment in rendering health care services to patients. Contractor shall have no responsibility as a result of this agreement for decisions made or actions taken or not taken in rendering medical care or for information provided to insurance companies, governmental agencies or other payors. Ordering activity acknowledges and agrees that ordering activity and its end users are (i) responsible for verifying the critical outputs of the Software Programs (including, but not limited to, output in the form of data) that ordering activity and its end-users know or should know has a potential negative impact on patient care; (ii) shall not rely solely on the Software Programs for data that ordering activity or its end users know or should know may negatively impact patient care; (iii) shall not rely upon the Software

Programs as the sole means of communicating life threatening or critically important results, such as lab, pathology or radiology results; and (iv) ordering activity acknowledges and accepts responsibility for maintaining and updating charging and billing Software Programs and accepts responsibility for accuracy of charges. Ordering activity shall defend, indemnify and hold Contractor harmless from and against all claims, liabilities and expenses (including attorney's fees) related to any claims with respect to the matters set forth in this Section, including, but not limited to, negligence or malpractice claims arising out of or resulting from the use or non-use of the Software Programs by ordering activity or any of its agents or employees.

No action, regardless of form, arising out of the services under this agreement may be brought by either party more than one year after the cause of action has occurred, except that any action for non-payment may be brought within three years after date of last payment.

5. INDEMNIFICATION FOR INFRINGEMENT

Contractor will defend at its expense and hold the ordering activity harmless from and against any third-party action brought against the ordering activity to the extent it is based on a claim that the Software Programs, when used in accordance with this agreement, infringes a United States copyright or trademark, and, at its option, will settle any such action or will pay any final judgment awarded therein, provided that (i) Contractor shall be notified promptly in writing by the ordering activity of any notice of any such claim; (ii) Contractor shall have the sole control of the defense of any such action and all negotiations for settlement or compromise; and (iii) the ordering activity shall cooperate fully with Contractor in the defense, settlement or compromise of such claim.

If the Software Program is, or in Contractor's opinion might be, subject to a claim of infringement as set forth above, Contractor may, at its option and expense, (i) procure for the ordering activity the right to continue using the Software Programs, (ii) modify the Software Programs so that it becomes non-infringing or (iii) terminate the licenses granted hereunder, accept return of the Software Programs, and grant the ordering activity a refund of the License Fees paid therefore with respect to the infringing software, based on a straight-line five year amortization schedule from the effective date of the Statement of Work.

Contractor has no liability to the ordering activity under this section to the extent that any infringement, or any claim thereof, is based upon (i) use of the Software Programs in combination with equipment or software not supplied or approved by Contractor hereunder where the Software Programs themselves would be non-infringing, (ii) use of the Software Programs in an application or environment for which it was not designed or contemplated under this agreement, (iii) use of any Software Programs other than the most recent release of the Software Programs provided to the ordering activity by Contractor, or (iv) modifications of the Software Programs by anyone other than Contractor.

6. TECHNICAL SERVICES

The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number **1-866-405-5402** for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from **8:30 A.M. EST to 5:30 P.M. EST**. **Paging support is available 24 hours a day, seven days a week, 365 days a year.** Where applicable, the ordering activity shall be given access to the Picis user website at www.picis.com for help desk access, technical information, downloads of database queries, Picis knowledge base, frequently asked questions, and application requests.

7. SOFTWARE MAINTENANCE

a. Software maintenance as it is defined: (select software maintenance type) :

Software upgrades and service packs, Picis software application help desk support.

1. Software Maintenance as a Product

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self diagnostics.

Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service.



2. Software Maintenance as a Service

Software maintenance as a service creates, designs, implements, and/or integrates customized changes to software that solve one or more problems and is not included with the price of the software. Software maintenance as a service includes person-to-person communications regardless of the medium used to communicate: telephone support, on-line technical support, customized support, and/or technical expertise which are charged commercially. Software maintenance as a service is billed arrears in accordance with 31 U.S.C. 3324.

b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

(c) Contractor will use commercially reasonable efforts to correct any reproducible defects that the ordering activity reports to Contractor in the most current version and the version immediately preceding the most current version of the Software Programs. In this agreement, “version” shall mean the most current commercially available form of the Software Programs. Contractor shall not be obligated to perform maintenance services for any defects resulting from (i) the ordering activity’s modification of the Software Programs or use thereof in combination with software not provided by Contractor; (ii) improper or unauthorized use of the Software Programs; (iii) use of the Software Programs with a hardware configuration that does not comply with Contractor’s hardware configuration standards; or, (iv) external causes including, but not limited to, power failures or electric surges; provided however that, if Contractor chooses to perform maintenance services for defects resulting from the items listed above, such maintenance services shall be billed to the ordering activity on a time and materials basis at the Contractor’s current rates.

(d) Contractor may from time to time issue new versions and documentation if any, of the Software Programs as part of this maintenance agreement. The ordering activity will install at the designated facility such versions as they become available to the ordering activity. Contractor shall support the current version and the immediately prior version of the Software Programs. Contractor shall support the Software Programs in production and test environments.

(e) **System Monitoring.** Contractor may periodically perform remote diagnostic and audit services to monitor the performance of the Software Programs, to maintain diagnostic files, to monitor use of the Software Programs and to control levels of automatic diagnostic reporting.

(f) **Response and Resolution Time Frames.** The ordering activity shall report all incidences of defects (in this agreement referred to as “Incident Reports”) to Contractor using the web based or telephone support procedures described in Section 1.5 above. After consulting with ordering activity, Contractor shall classify all defects with the Software Programs that are reported by the ordering activity to Contractor by severity level based upon a defect’s severity classification, Contractor shall address such defect in accordance with the process set forth below:

Software Programs Issue Severity	Response
Level 1 - Significant adverse impact on all end users; material data loss or data corruption; severe impact on documentation; end users unable to perform essential functions. (e.g. unable to document record)	Initial response to Software Programs within 30 minutes, immediate attention by responding staff member; updates to ordering activity every 2 hours until resolved; issue to be resolved or acceptable workaround implemented within 8 hours.
Level 2 - Significant adverse impact to a large number of end users; moderate impact on documentation end users intermittently unable to perform essential functions. (e.g. corruption of standing database tables)	Initial response to Software Programs issues within 2 hours, immediate attention by responding staff member; updates to ordering activity every 8 hours until resolved; issue to be resolved or acceptable workaround implemented within 36 hours.
Level 3 - Minor adverse impact to a small number of end users; small number of end users intermittently unable to perform isolated functions Application can continue to be used. (e.g. intermittently receive error message when booking a patient from one workstation)	Initial response to Software Programs issues within 24 hours; updates to ordering activity as required until resolved; issue to be resolved or acceptable workaround implemented in 72 hours.

Level 4 - Does not impact the delivery of documentation, does not impact the validity of data in the application (e.g. spelling error, misalignment of data on screen). Application clarifications and enhancement requests.

Acknowledge receipt of issue within one week, Contractor resource assigned. Contractor work collaboratively with ordering activity to resolve the issue. Software Program corrections are queued and evaluated by Contractor for inclusion in a future service pack or version release.

(g.) **EXCLUDED SERVICES.** Maintenance services shall not include the following:

Hardware Maintenance. Contractor shall not be responsible for maintaining any hardware used in conjunction with the Software Programs.

Third-Party Software Support. Contractor shall not be required to provide support for any software, including without limitation any ordering activity written applications, pre-release programs, non-current versions of the Software Programs, third party software or software provided by hardware manufacturers, other than the Software Programs.

Training. Contractor shall not be required to provide any training as a part of maintenance services.

Routine Procedures. Contractor shall not be required to perform any routine operational procedures such as database backups of the ordering system's network server, the generation of reports, the servicing of printers or the resetting of hardware.

Network Management Services. Contractor shall not be required to perform network operating system installation, maintenance, management, upgrades or any related troubleshooting.

ON-SITE SERVICES. Contractor, in its sole discretion, shall determine if on-site services are necessary to provide any maintenance services. In the event that the ordering activity requests on-site services when Contractor reasonably determines that such services could be provided by remote communication, Contractor shall provide such on-site maintenance services and ordering activity shall pay for such services at Contractor's then-current rates plus out of pocket expenses. In such cases, Contractor will provide the ordering activity with a written explanation of the basis for its determination that an on-site visit from Contractor personnel is unnecessary.

ACCESS. Maintenance services are contingent upon Contractor's ability to obtain remote access to the Software Programs at the designated facility. The ordering activity's failure to provide such access shall immediately relieve Contractor of any responsibility to provide maintenance services, other than telephone support, until access is available. The ordering activity shall continuously provide the following equipment and access:

Network Connection. The ordering activity shall provide Contractor with remote access to the ordering activity network and servers associated with the Software Programs in a manner reasonably acceptable to Contractor and the ordering activity.

Security. The ordering activity shall provide Contractor with all login names, passwords, network rights and security information required to provide maintenance services. If the ordering activity must change any access provisions, the ordering activity shall immediately notify Contractor of such changes.

Hardware. The ordering activity shall provide and maintain hardware adequate for the operation of the Software Programs in safe, environmentally-controlled premises supplied with adequate and constant electrical power. The ordering activity's Internet server must be operational at all times and physically accessible to Contractor's designated staff as necessary.

Physical Access. The ordering activity shall provide access rights to Contractor including full rights to all Software Programs, resources and adequate rights to access the server running the Software Programs. Subject to ordering activity's standard and reasonable security procedures, the ordering activity shall provide Contractor and its agent's physical access to all equipment and software associated with the Software Programs throughout each Maintenance Term.

Test Environment. The ordering activity acknowledges and agrees that if the ordering activity requests to migrate the version of the Software Programs running in its test environment to ordering activity's production environment, such migration may result in the temporary unavailability of the Software Programs in ordering activity's production environment.

8. PERIODS OF MAINTENANCE (132-34 / 132-34STLOC)

- a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.
- b. Maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.
- c. Annual Funding. When annually appropriated funds are cited on an order for maintenance, the period of the maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal

of the maintenance orders citing the new appropriation shall be required, if the maintenance is to be continued during any remainder of the contract period.

d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the maintenance is to be terminated at that time. Orders for the continuation of maintenance will be required if the maintenance is to be continued during the subsequent period.

9. CONVERSION FROM TERM LICENSE TO PERPETUAL LICENSE (Not Applicable)

a. The ordering activity may convert term licenses to perpetual licenses for any or all software at any time following acceptance of software. At the request of the ordering activity the Contractor shall furnish, within ten (10) calendar days, for each software product that is contemplated for conversion, the total amount of conversion credits which have accrued while the software was on a term license and the date of the last update or enhancement.

b. Conversion credits which are provided shall, within the limits specified, continue to accrue from one contract period to the next, provided the software remains on a term license within the ordering activity.

c. The term license for each software product shall be discontinued on the day immediately preceding the effective date of conversion from a term license to a perpetual license.

d. The price the ordering activity shall pay will be the perpetual license price that prevailed at the time such software was initially ordered under a term license, or the perpetual license price prevailing at the time of conversion from a term license to a perpetual license, whichever is the less, minus an amount equal to _____% of all term license payments during the period that the software was under a term license within the ordering activity.

10. TERM LICENSE CESSATION (Not Applicable)

a. After a software product has been on a continuous term license for a period of _____ * months, a fully paid-up, non-exclusive, perpetual license for the software product shall automatically accrue to the ordering activity. The period of continuous term license for automatic accrual of a fully paid-up perpetual license does not have to be achieved during a particular fiscal year; it is a written Contractor commitment which continues to be available for software that is initially ordered under this contract, until a fully paid-up perpetual license accrues to the ordering activity. However, should the term license of the software be discontinued before the specified period of the continuous term license has been satisfied, the perpetual license accrual shall be forfeited.

b. The Contractor agrees to provide updates and maintenance service for the software after a perpetual license has accrued, at the prices and terms of Special Item Number 132-34 / 132-34STLOC, if the licensee elects to order such services. Title to the software shall remain with the Contractor.

11. UTILIZATION LIMITATIONS - (132-33 / 132/33STLOC AND 132-34 / 132-34STLOC)

a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.

b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:

(1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.

(2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the

computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.

(3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.

(4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

(5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

(6) As between Contractor and the ordering activity, the ordering activity agrees that Contractor is the sole owner of all right, title and interest in and to the Software Programs, including any modifications and documentation related thereto. Nothing in this agreement shall change Contractor's or any of its licensor's ownership rights to its respective intellectual property, including but not limited to the Software Programs, the modifications and the documentation. Any intellectual property rights arising from the provision of the services related to the Software Programs shall vest automatically in Contractor.

(7) The ordering activity acknowledges that the ideas and expressions thereof contained in the Software Programs are the confidential and proprietary information and trade secrets of Contractor and its licensors, and that Contractor will disclose such information and trade secrets to the ordering activity in confidence. The ordering activity shall not cause or permit the decompilation, disassembly or reverse engineering of the Software Programs or its components or disclosure, copying, loan, transfer of possession (whether by sale, exchange, gift, operation of law or otherwise) or other dissemination of the Software Programs and Contractor's confidential and proprietary information, in whole or in part, including but not limited to the documentation, source code, and object code, in any manner to any third party without the prior written consent of the Contractor.

(8) The ordering activity, its employees and agents shall keep the Software Programs confidential and take all reasonable precautions to prevent the Software Programs from being copied or reproduced, in whole or in part, by any person, firm or corporation at any time without the prior written consent of the Contractor. The ordering activity shall limit use of and access to the Software Programs to those employees and agents of the ordering activity directly involved in the use of the Software Programs and the ordering activity shall take all reasonable steps to safeguard the system and to ensure that no persons authorized to have access to the Software Programs shall take any action in violation of this agreement. The ordering activity shall promptly report to Contractor any actual or suspected violation of this section and shall take further steps as may reasonably be requested by Contractor to prevent or remedy any such violation.

(9) The ordering activity shall not alter or remove any copyright, trade secret, patent, trademark, proprietary and/or other legal notices contained on or in copies of the Software Programs and shall reproduce all such notices on or in all copies permitted to be made under this agreement.

12. SOFTWARE CONVERSIONS - (132-33 / 132/33STLOC)

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a perpetual license (132-33 / 132-33STLOC), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version. Under a term license (132-32 / 132-32STLOC), conversion credits which accrued while the earlier version was under a term license shall carry forward and remain available as conversion credits which may be applied towards the perpetual license price of the new version.

13. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

14. RIGHT-TO-COPY PRICING

Right-to-Copy licenses not available.

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL
INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE
(SPECIAL ITEM NUMBER 132-50 / 132-50STLOC)**

1. SCOPE

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

3. TIME OF DELIVERY

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

4. CANCELLATION AND RESCHEDULING

- a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
- b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

5. FOLLOW-UP SUPPORT

The Contractor agrees to provide each student with unlimited telephone support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

6. PRICE FOR TRAINING

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

7. INVOICES AND PAYMENT

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

8. FORMAT AND CONTENT OF TRAINING

- a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b. ****If applicable**** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.
- c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.
- d. The Contractor shall provide the following information for each training course offered:
 - (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
 - (2) The length of the course;
 - (3) Mandatory and desirable prerequisites for student enrollment;
 - (4) The minimum and maximum number of students per class;
 - (5) The locations where the course is offered;
 - (6) Class schedules; and
 - (7) Price (per student, per class (if applicable)).
- e. For those courses conducted at the ordering activity’s location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.

9. “NO CHARGE” TRAINING

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

Not Applicable

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51 / 132-51STLOC)**

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 / 132-51STLOC Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or

(2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

(1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and

(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services–Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

9. INDEPENDENT CONTRACTOR

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003)) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
(b) The contractor must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The contractor must specify whether the fixed hourly rate for each labor category applies to labor performed by—

- (1) The contractor;
- (2) Subcontractors; and/or
- (3) Divisions, subsidiaries, or affiliates of the contractor under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT SERVICES AND PRICING

a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 132-51 / 132-51STLOC. IT Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices.

Please refer to the information provided on page #26.

**USA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS**

PREAMBLE

Picis, Inc provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact

Cori Myers, Contract Manager

Phone: (425) 778-3913

E-mail: cori_myers@picis.com

Fax: (425) 778-7723

**BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and Picis, Inc enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) GS-35F-0503R.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

Ordering Activity

Date

Contractor

Date

(CUSTOMER NAME)
 BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) GS-35F-0503R, Blanket Purchase Agreements, Picis, Inc agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.

GSA LABOR CATEGORY DESCRIPTIONS

Experience Substitutions:

H.S. Diploma + 4 years additional experience	Equals	Bachelors Degrees
Bachelors Degree + 2 years additional experience	Equals	Masters Degree
Masters Degree + 3 years additional experience	Equals	Ph.D

Education Substitutions:

A Ph.D. may be substituted for 3 years of required experience with a Masters Degree or 5 years with a Bachelors Degree.
A Masters Degree may be substituted for 2 years of required experience with a Bachelors Degree.
A Bachelors Degree may be substituted for 4 years of required experience with a High School Diploma.

Process Consultant

Process Consultants provide clients with workflow and process best practice suggestions and assist with the development of their customized database. Process Consultants are responsible for providing clients with the appropriate tools and resources to successfully implement their Picis products. They are required to become experts in all aspects of the product line they are responsible for.

Hence, this role requires:

- Excellent written and verbal communications skills
- Excellent communication skills both written and oral
- Self-motivation and willingness to take the initiative
- Proven ability to analyze and solve problems in order to deliver results

Responsibilities:

- Provide consulting services to designated clients.
- Ability to understand and demonstrate Picis major software products.
- Assist project management team with solution driven results for high acuity implementations.
- Demonstrate an understanding of business requirements for the department automating with specific Picis products.
- Provide guidance to clinical and non clinical users for planning, building, configuration and training purposes.
- Provide assessment overview of current state and future state for product specific contracts.
- Provide leadership to clients in the implementation or improvement of existing systems and provide global view of integration of various elements
- Provide best practice opportunities and ability to professional deliver options based on product to be installed.
- Provide assistance to Picis employees in the area of development of product enhancements.
- Act as resource to employees in the areas of expertise.
- Exercise effective time management and organizational skills on all projects.
- Communicate effectively with clients and Picis management through quality oral and written means.
- Work independently in client and non-client assignments, with minimal direction from management.

Qualifications:

- Bachelors Degree
- 1-3 years experience

GSA LABOR RATES – SIN 132-51/132-51STLOC

Labor Category	GSA Rate w/IFF
Process Consultant	\$187.01

GSA PRODUCT PRICE LIST – SIN 132-33/132-33STLOC – PERPETUAL SOFTWARE LICENSES

Part Number	Product Name	Product Description	Qty	GSA Price w/ 3/4% IFF
CS-OR	OR Manager Bundle 2008	OR Manager (SKU #4235) Includes: OR Scheduling, Perioperative Nursing Record, Preference Card Management, Standard, Ad-hoc reports, Web Access (SKU #4236) and Case Record Upload Text / HL7 Outbound Interface (SKU #4261)	1	\$10,150.56
CS-OR-IS	OR Manager Implementation*	CareSuite OR Manager Software Implementation Service	1	\$115,025.27
CS-AM	Anesthesia Manager	Includes: Preop Manager (SKU #4250), Perioperative Anesthesia Record, Medical Device Connectivity (requires Active RS232 ports, does not include fluid devices), Case Compliance Checking, Remote Viewing, Standard Printed Anesthesia Record.	1	\$7,858.50
CS-AM-IS	Anesthesia Manager Implementation*	CareSuite Anesthesia Manager Software Implementation Service	1	\$168,775.40
CS-PACUM	PACU Manager	Includes: standard integrated PACU Nursing Record, Medical Device Connectivity for 2 devices from existing Picis library, Fluid Balance Management, standard Scores and Assessments, Remote Viewing, standard printed PACU Record, pre-packaged PACU database, templates and dictionaries	1	\$5,239.00
CS-PACUM-IS	PACU Manager Implementation*	Implementation Services for PACU Manager when combined with OR, Anesthesia or Critical Care Manager	1	\$59,125.14
CSPACUM-IS-SA	PACU Manager Implementation SA	Implementation Services for PACU Manager stand-alone.	1	\$127,045.75
CS-BM-1	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	1-99	\$36,018.13
CS-BM-2	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	100-199	\$42,566.88
CS-BM-3	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	200-299	\$49,115.63
CS-BM-4	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	300-399	\$52,390.00
CS-BM-5	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	400-499	\$55,664.38
CS-BM-6	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	500-599	\$62,213.13
CS-BM-7	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	600-699	\$65,487.50
CS-BM-8	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	700-799	\$68,761.88
CS-BM-9	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	800-899	\$72,036.25
CS-BM-10	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	900-999	\$75,310.63
CS-BM-11	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	1000-1099	\$78,585.00
CS-BM-12	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	1100-1199	\$81,859.38
CS-BM-13	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	1200-1299	\$85,133.75

Part Number	Product Name	Product Description	Qty	GSA Price w/ 3/4% IFF
CS-BM-14	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	1300-1399	\$88,408.13
CS-BM-15	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	1400-1499	\$91,682.50
CS-BM-16	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	1500-1599	\$94,956.88
CS-BM-17	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	1600-1699	\$98,231.25
CS-BM-18	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	1700-1799	\$101,505.63
CS-BM-19	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	1800-1899	\$104,780.00
CS-BM-20	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	1900-1999	\$108,054.38
CS-BM-21	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	2000-2099	\$111,328.75
CS-BM-22	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	2100-2199	\$114,603.13
CS-BM-23	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	2200-2299	\$117,877.50
CS-BM-24	Bed Manager	For allocation and turn-around of in-patient beds for Admission Control, Nursing, Housekeepers and Housekeeping Supervisors. Integration included: Inbound Admissions.	2300	\$121,151.88
CS-BM-IS	Bed Manager Implementation*	CareSuite Bed Manager Software Implementation Service	1	\$8,795.48
CS-TRANBM-1	Transportation for Bed Manager	Automated transportation dispatching, receipt of transportation job requests over the telephone, determination of transporter paths and schedules, communication of transport assignments to staff over the telephone, paging of idle transporter for breaks and pending jobs, real-time display of transporter status and job assignments. Sold only with Bed Manager	1-199	\$13,097.50
CS-TRANBM-2	Transportation for Bed Manager	Automated transportation dispatching, receipt of transportation job requests over the telephone, determination of transporter paths and schedules, communication of transport assignments to staff over the telephone, paging of idle transporter for breaks and pending jobs, real-time display of transporter status and job assignments. Sold only with Bed Manager	200-399	\$19,646.25
CS-TRANBM-3	Transportation for Bed Manager	Automated transportation dispatching, receipt of transportation job requests over the telephone, determination of transporter paths and schedules, communication of transport assignments to staff over the telephone, paging of idle transporter for breaks and pending jobs, real-time display of transporter status and job assignments. Sold only with Bed Manager	400-499	\$26,195.00
CS-TRANBM-4	Transportation for Bed Manager	Automated transportation dispatching, receipt of transportation job requests over the telephone, determination of transporter paths and schedules, communication of transport assignments to staff over the telephone, paging of idle transporter for breaks and pending jobs, real-time display of transporter status and job assignments. Sold only with Bed Manager	500-599	\$29,469.38
CS-TRANBM-5	Transportation for Bed Manager	Automated transportation dispatching, receipt of transportation job requests over the telephone, determination of transporter paths and schedules, communication of transport assignments to staff over the telephone, paging of idle transporter for breaks and pending jobs, real-time display of transporter status and job assignments. Sold only with Bed Manager	600-699	\$32,743.75

Part Number	Product Name	Product Description	Qty	GSA Price w/ 3/4% IFF
CS-TRANBM-19	Transportation for Bed Manager	Automated transportation dispatching, receipt of transportation job requests over the telephone, determination of transporter paths and schedules, communication of transport assignments to staff over the telephone, paging of idle transporter for breaks and pending jobs, real-time display of transporter status and job assignments. Sold only with Bed Manager	2000-2099	\$78,585.00
CS-TRANBM-20	Transportation for Bed Manager	Automated transportation dispatching, receipt of transportation job requests over the telephone, determination of transporter paths and schedules, communication of transport assignments to staff over the telephone, paging of idle transporter for breaks and pending jobs, real-time display of transporter status and job assignments. Sold only with Bed Manager	2100-2199	\$81,859.38
CS-TRANBM-21	Transportation for Bed Manager	Automated transportation dispatching, receipt of transportation job requests over the telephone, determination of transporter paths and schedules, communication of transport assignments to staff over the telephone, paging of idle transporter for breaks and pending jobs, real-time display of transporter status and job assignments. Sold only with Bed Manager	2200-2299	\$85,133.75
CS-TRANBM-22	Transportation for Bed Manager	Automated transportation dispatching, receipt of transportation job requests over the telephone, determination of transporter paths and schedules, communication of transport assignments to staff over the telephone, paging of idle transporter for breaks and pending jobs, real-time display of transporter status and job assignments. Sold only with Bed Manager	2300-2399	\$88,408.13
CS-TRANBM-23	Transportation for Bed Manager	Automated transportation dispatching, receipt of transportation job requests over the telephone, determination of transporter paths and schedules, communication of transport assignments to staff over the telephone, paging of idle transporter for breaks and pending jobs, real-time display of transporter status and job assignments. Sold only with Bed Manager	2400-2499	\$91,682.50
CS-TRANBM-24	Transportation for Bed Manager	Automated transportation dispatching, receipt of transportation job requests over the telephone, determination of transporter paths and schedules, communication of transport assignments to staff over the telephone, paging of idle transporter for breaks and pending jobs, real-time display of transporter status and job assignments. Sold only with Bed Manager	2500	\$94,956.88
CS-TRANBM-IS	Transportation for Bed Manager Implementation*	CareSuite Transportation for Bed Manager Software Implementation Service	1	\$6,840.93
CS-QM-1F	Quality Manager - 1 Facility	Includes: Surgical Case Reviews, Worklists Automation, Surgical Infection Control Monitoring, Adverse Event Tracking and Intervention, Comprehensive Standard Reporting.	1	\$13,074.58
CS-QM-1F-IS	Quality Manager Implementation*	Implementation services for Quality Manager for first facility	1	\$9,772.75
CS-QM-ADDF	Quality Manager - each Additional Facility	Includes: Surgical Case Reviews, Worklists Automation, Surgical Infection Control Monitoring, Adverse Event Tracking and Intervention, Comprehensive Standard Reporting. This charge applies when two (2) or more facilities are required.	1	\$6,548.75
CS-QM-ADDFIS	Quality Manager Implementation*	CareSuite Quality Manager (each additional facility) Software Implementation Service	1	\$4,886.38
CS-ST-1	SmarTrack – Initial Facility	Includes: Advanced Patient Tracking, Integrated Resource Tracking, Automatic Outlier Alerts, Comprehensive Standard Reporting. Sold with OR Manager only.	1	\$32,743.75
CS-ST-IS	SmarTrack Implementation*	CareSuite SmarTrack (implemented separately) Software Implementation Service	1	\$11,825.03
CS-ST-2	SmarTrack - each additional facility	Includes: Advanced Patient Tracking, Integrated Resource Tracking, Automatic Outlier Alerts, Comprehensive Standard Reporting. Sold with OR Manager only.	1	\$9,823.12
CS-ST-2-IS	SmarTrack add facility implementation	CareSuite SmarTrack Implementation Services	1	\$5,375.01

Part Number	Product Name	Product Description	Qty	GSA Price w/ 3/4% IFF
CS-EXT-OR	Extelligence OR 3.0	Includes: Extraction, transformation, and load process for OR Manager standard fields for bookings and cases. Reporting and analysis data mart for bookings and cases. Report library analyzing bookings, cases, and costs. Reporting and analysis tool for custom reporting of bookings and cases. Access to all user defined fields for cases and bookings, enabling analysis on your desktop and reducing manual number-crunching. Enhanced block utilization algorithms, allowing configurable calculations while bringing a formal structure to the statistics so you can dispel myth and rumor. Web access to best practice report library and analysis, enabling more stakeholders to monitor the key performance indicators, and reducing the cost of ownership and burden of support. Web access to create new reports, empowering the nursing team to become self-sufficient for their reporting needs. Based on BusinessObjects Enterprise and Web Intelligence XI R2, the industry-leading business intelligence platform and tool according to the 2006 Gartner Magic Quadrant.	1	\$52,390.00
CS-EXT-AIS	Extelligence Anesthesia	- Extraction, transformation, and load process for Anesthesia Manager standard fields for administrative and clinical data. - Reporting and analysis data mart for anesthesia. - Report library analyzing productivity, supervision, quality indicators, and physiologic data. - Tool for custom reporting of anesthesia information. - Fluid intake, blood product intake, and blood loss reporting and analysis. - Web access to best practice report library and analysis, enabling more stakeholders to monitor the key performance indicators, and reducing the cost of ownership and burden of support. - Web access to create new reports, empowering the anesthesia team to become self-sufficient for its reporting needs. - Based on BusinessObjects Enterprise and Web Intelligence XI R2, the industry-leading business intelligence platform and tool according to the 2006 Gartner Magic Quadrant.	1	\$65,487.50
CS-EXT-AIS-IS	Extelligence Anesthesia Implementations	Installation of BusinessObjects Enterprise XI R2, BusinessObjects Web Intelligence, and Extelligence Anesthesia - Extraction of historic data from Anesthesia Manager - Configuration of Extelligence Anesthesia - Mapping of Anesthesia Manager - 2 day onsite training course focused on standard reports and data structures to enable better reporting by end users - 1 day onsite consulting to build custom reports	1	\$19,545.50
CS-EXTOR-IS	Extelligence OR Implementation*	Includes: Installation of BusinessObjects Enterprise XI R2, BusinessObjects Web Intelligence, and Extelligence OR. Configuration of Extelligence OR. Extraction of historic data from OR Manager. Guide to block utilization, with enhanced questionnaire for configuration of the statistics. Revised 2 day onsite training course focused on data structures to enable better reporting by end users. 1 day onsite consulting	1	\$14,659.12
CS-APT	Additional Printout Template	Additional Standard Anesthesia, Critical Care or PACU Printout Template from Picis library.	1	\$1,211.52
CS-APT-IS	Additional Printout Template Implementation*	CareSuite Additional Printout Software Implementation Service	1	\$7,329.56
4720_5	Picis Perioperative Dashboard	Pricing for 1 - 5 ORS. Picis Perioperative Dashboard offers business activity monitoring in a visual, dashboard display	1	\$4,911.56
4720_10	Picis Perioperative Dashboard	Pricing for 6 - 10 ORS. Picis Perioperative Dashboard offers business activity monitoring in a visual, dashboard display	1	\$4,256.68
4720_25	Picis Perioperative Dashboard	Pricing for 11-25 ORS. Picis Perioperative Dashboard offers business activity monitoring in a visual, dashboard display	1	\$3,274.37
4720_50	Picis Perioperative Dashboard	Pricing for 26 - 50 ORS. Picis Perioperative Dashboard offers business activity monitoring in a visual, dashboard display	1	\$2,292.06
4720_51	Picis Perioperative Dashboard	Pricing for 50+ ORS. Picis Perioperative Dashboard offers business activity monitoring in a visual, dashboard display	1	\$1,309.75
ICU PRODUCTS				
CS-CCM	Critical Care Manager	Includes: Device Connectivity, Flow sheet Automation, Information Correlation, Fluid Management, Fluid Balance Calculation, Advanced Scores, Patient Data Summary, Automated Workflow, Care Protocols, Care Reminders, Assessments, Scores, Remote Viewing, Standard Reports, Standard Printout for Critical Care.	1	\$9,168.25

Part Number	Product Name	Product Description	Qty	GSA Price w/ 3/4% IFF
CS-CCM-IS-25	Critical Care Manager Implementation*Service 25	For up to 25 ICU beds: 1 standard printout, go-live support for 1 ICU unit, 1 super user training session, drivers for 5 medical devices and 8 month software implementation time line.	1	\$180,795.88
CS-CCM-IS-100	Critical Care Manager Implementation* Service 100	For up to 100 ICU beds: 2 standard printouts, go-live support for 2 ICU units, 2 super user training session, drivers for 10 medical devices and 10 month software implementation time line.	1	\$244,318.75
CS-CCM-IS-200	Critical Care Manager Implementation* Service 200	For up to 200 ICU beds: up to 4 standard printouts, go-live support for 4 ICU units, 3 super user training session, drivers for 10 medical devices and 12 month software implementation time line.	1	\$332,273.50
CS-CCM-IS-300	Critical Care Manager Implementation * Service 300	For up to 300 ICU beds: up to 5 standard printouts, go-live support for 6 ICU units, 5 super user training session, drivers for 10 medical devices and 16 month software implementation time line.	1	\$390,910.00
1113_1	eView for Critical Care Manager	Provides web-based remote access to critical care results. Pricing for 0 - 25 ICU beds. Sold with Critical Care Manager only. Minimum license fee of \$50,000.	1	\$3,274.37
1113_26	eView for Critical Care Manager	Provides web-based remote access to critical care results. Pricing for 26 - 50 ICU beds. Sold with Critical Care Manager only.	1	\$2,946.93
1113_51	eView for Critical Care Manager	Provides web-based remote access to critical care results. Pricing for 51 - 100 ICU beds. Sold with Critical Care Manager only.	1	\$2,619.50
1113_101	eView for Critical Care Manager	Provides web-based remote access to critical care results. Pricing for 101 - 200 ICU beds. Sold with Critical Care Manager only.	1	\$2,292.06
1113_201	eView for Critical Care Manager	Provides web-based remote access to critical care results. Pricing for 200+ ICU beds. Sold with Critical Care Manager only.	1	\$1,964.62
1113_IS	eView CC Implementation Services	Implementation Services for eView for Critical Care Manager	1	\$9,772.75
1117	Insight Critical Care	Business Rules for Critical Care	1	\$26,195.00
1117_IS	Insight Critical Care Impl Service	Implementation Services for Insight Critical Care	1	\$6,840.92
2160	InSight ED Charge Rules - Facility	Rules content that reminds clinicians of important documentation in order to improve facility reimbursement and reduce payment denials. Annual maintenance includes periodic content updates.	Annual ED Census 0 - 20,000	\$12,090.00
			Annual ED Census 20,001 - 50,000	\$18,135.00
			Annual ED Census 50,001 - 100,000	\$24,180.00
			Annual ED Census 100,001 - 200,000	\$33,247.50
			Annual ED Census 200,001	\$42,315.00
2160_IS	InSight Charge Rules - Fac Impl Svcs	Implementation Services for InSight ED Charge Rules - Facility	1	\$2,493.56

Part Number	Product Name	Product Description	Qty	GSA Price w/ 3/4% IFF
2161	InSight ED Charge Rules - Professional	Rules content that reminds physicians of important documentation in order to improve professional reimbursement and reduce payment denials. Annual maintenance includes periodic content updates	Annual ED Census 0 - 20,000	\$12,090.00
			Annual ED Census 20,001 - 50,000	\$18,135.00
			Annual ED Census 50,001 - 100,000	\$24,180.00
			Annual ED Census 100,001 - 200,000	\$33,247.50
			Annual ED Census 200,001	\$42,315.00
2161_IS	InSight Charge Rules - Pro Impl Svcs	Implementation Services for InSight ED Charge Rules - Professional	1	\$997.42
2160_2161	InSight ED Charge Rules - Fac & Pro	InSight ED Charge Rules - Facility and Professional. Rules content that reminds physicians of important documentation in order to improve professional reimbursement and reduce payment denials. Annual maintenance includes periodic content updates	Annual ED Census 0 - 20,000	\$18,135.00
			Annual ED Census 20,001 - 50,000	\$27,202.50
			Annual ED Census 50,001 - 100,000	\$36,270.00
			Annual ED Census 100,001 - 200,000	\$49,871.25
			Annual ED Census 200,001	\$63,472.50
INTERFACE PRODUCTS				
CS-ORM-SI	OR Manager Standard Interfaces	Sold with OR Manager only. Standard interfaces for inbound ADT, Outbound Billing AVR, bidirectional Materials Management or OR Manager Inventory Routines.	1	\$15,847.98
CS-ADT-HL7-IB	ADT HL7 Inbound Interface	Sold with Anesthesia, PACU or Critical Care only. Interface to ADT system for transfer of patient ADT data to patient chart. Must conform to Picis standard HL7 link specifications. Not required if OR Manager purchased or previously installed. Implementation fees apply if sold separately.	1	\$5,762.90
CS-ADT-HL7-IB-IS	ADT HL7 Inbound Interface Implementation	CS-ADT-HL7-IB Software Implementation Service	1	\$2,931.83
CS-ADT-HL7-OB	ADT Pre-registration HL7 Outbound Interface	Sold with OR Manager only. Interface to ADT system for transfer of patient demographic data to patient chart. Must conform to Picis standard outbound ADT HL7 link specifications.	1	\$7,203.63
CS-ADT-HL7-OB-IS	ADT Pre-registration HL7 Outbound Interface	CS-ADT-HL7-OB Software Implementation Service	1	\$2,931.83
CS-STAFF-IB	Staff HL7 Inbound Interface	Inbound HL7 Interface for Hospital Staff information. Sold with OR, Anesthesia, PACU and Critical Care Manager.	1	\$4,911.56
CS-STAFF-IB-IS	Staff HL7 Inbound Interface Imp.*	Implementation Services for Staff HL7 Inbound Interface	1	\$977.28
CS-CLL-IB	Lab Results HL7 Inbound Interface	Network interface to general laboratory system. Display of complete results on patient chart. Must conform to Picis standard HL7 link specifications. Sold with Anesthesia, PACU and Critical Care only.	1	\$6,548.75
CS-CLL-IB-IS	Lab Results HL7 Inbound Interface - Imp*	CareSuite Central Lab Link - Inbound Software Implementation Service	1	\$4,886.38

Part Number	Product Name	Product Description	Qty	GSA Price w/ 314% IFF
CS-RTFM-IN	Fluid Device Serial Module Inb Itfc - IM	Fluid Device Serial Module Inbound Interface - Initial Manufacturer. Interactive inbound communication with intravenous infusion devices. Serial communication of data must include infusion name, volume and bolus information. Sold with Anesthesia, PACU and Critical Care only.	1	\$9,823.13
CS-RTFM-IN-ADD	Fluid Device Serial Module Inb Itfc - AM	Fluid Device Serial Module Inbound Interface - Additional Manufacturer. Interactive inbound communication with intravenous infusion devices. Serial communication of data must include infusion name, volume and bolus information. Sold with Anesthesia, PACU and Critical Care only.	1	\$6,548.75
CS-HL7-MNI	Monitoring HL7 Inbound Interface	Sold with Anesthesia, PACU & Critical Care Manager. Priced per monitoring network server.	1	\$6,548.75
CS-HL7-MNI-IS	Monitoring HL7 Inb Interface Impl Serv	Implementation Services for Monitoring HL7 Inbound Interface	1	\$9,772.75
4440	Current Meds HL7 Bi-Direct Interface	Current Medications HL7 Bi-Directional Interface. Sold with Preop, Anesthesia, PACU and Critical Care Manager.	1	\$9,823.12
4440-IS	Current Meds HL7 Bi Interface Impl	Implementation Services for Current Medications HL7 Bi-Directional Interface.	1	\$4,886.37
1440	Current Meds HL7 Bi-Direct Interface	Current Medications HL7 Bi-Directional Interface. Sold with Preop, Anesthesia, PACU and Critical Care Manager.	1	\$9,823.12
1440-IS	Current Meds HL7 Bi Interface Impl	Implementation Services for Current Medications HL7 Bi-Directional Interface.	1	\$4,886.37
4452	Preop Data HL7 Bi-Directional Interface	Sold with Preop Manager only.	1	\$26,195.00
4452-IS	Preop Data HL7 Bi-Dir Interface Impl	Implementation Services for Preop Data HL7 Bi-Directional Interface	1	\$9,772.75
4454	Events HL7 Inbound Interface	Sold with Anesthesia, PACU and Critical Care Manager	1	\$6,548.75
4454-IS	Events HL7 Inb Interface Impl Svc	Implementation Services for Events HL7 Inbound Interface	1	\$1,954.55
1454	Events HL7 Inbound Interface	Sold with Anesthesia, PACU and Critical Care Manager	1	\$6,548.75
1454-IS	Events HL7 Inbound Interface	Implementation Services for Events HL7 Inbound Interface	1	\$1,954.55
4455	Supply Cabinet HL7 Bi-Dir Intfc w/Pyxis	Supply Cabinet HL7 Bi-Directional Interface with Pyxis. Sold with OR Manager only.	1	\$13,097.50
4455-IS	Supply Cabinet Interface Impl Services	Implementation Services for Supply Cabinet HL7 Bi-Directional Interface with Pyxis.	1	\$4,886.37
CS-CDR-OUT	Central Data Repository (CDR) Outbound	Outbound HL7 interface that sends patient data from Anesthesia, PACU and Critical Care Manager to the computerized data repository for the following data types: real time physiologic data received automatically or entered manually, timed events and memo notes, and fluid intake and output.	1	\$32,743.75
CS-CDR-OUT-IS	Central Data Repository (CDR) Outbound Implementation*	CareSuite Central Data Repository (CDR) - Outbound Software Implementation	1	\$24,431.88
CS-IS-ADD	Additional Facility Implementation* Support	Additional assistance with training and software activation support for an additional facility. Additional facilities will utilize the same database, templates, reports and interfaces as initial facility. Additional facilities will be activated within 2 months of the previous facility activation.	1	\$20,913.69
BSSM-TIU-OL	TIU Outbound Link	Provides compilation of CareSuite family, treatment, and observation information at user-determined intervals will be transmitted. Specific to VA hospitals.	1	\$7,705.26
BSSM-TIU-OL-IS	TIU Outbound Link Implementation*	CareSuite TIU Outbound Link Software Implementation Services	1	\$4,886.38
BSSM-ISI	Imaging System Integration	Provides capability to generate a print image file output from CareSuite. Estimate based upon Picis standard specifications. Specific to VA hospitals.	1	\$6,164.34
BSSM-ISI-IS	Imaging System Integration Implementation*	Imaging System Integration Software Implementation Services	1	\$3,909.10
BSSM-AVL	Access/Verify Link	Per work station. Provides integration to support single point user authorization for CareSuite and Remote View via Access/Verify. Estimate based upon Picis standard specifications. Specific to VA hospitals.	1	\$654.88
BSSM-AVL-IS	Access/Verify Link Implementation*	Access/Verify Link Software Implementation Services	1	\$29,318.25
4119	Microbiology Results Interface	Microbiology Results Interface Sold with Anesthesia, PACU and Critical Care Manager	1	\$9,823.12
4119-IS	Microbiology Results Intfc Impl Serv	Implementation Services for Microbiology Results Interface.	1	\$4,886.37
2114-IS	Aerial View Implementation Services	Implementation Services for Aerial View product - per facility	1	\$5,984.55
2114	Aerial View	Aerial View software if purchased separately from PulseCheck	1	\$604.50
4118	Insight Anesthesia	Business Rules for Anesthesia	1	\$22,920.62
4118-IS	Insight Anesthesia Implementation Svc	Implementation services for Insight Anesthesia	1	\$4,886.37
2163	Order Entry Bundle	Includes Order Entry HL7 Bi-directional Interface (SKU #2477) ServiceMaster, Master File Update (SKU #2441_1) if implemented with interface. Sold with ED PulseCheck only.	1	\$17,983.87
2163-IS	Order Entry Bundle Impl Services	Implementation Services for Order Entry Bundle	1	\$13,465.23
CareSuite OR Management				
4111_2	Medication Reconciliation Summary	Excel based printed record of documented medication dosage and fluid drip infusion dose. For Anesthesia, Preop, PACU and Critical Care only.	1	\$3,274.38
4111_2-IS	Medication Recon Summary Impl Services	Medication Reconciliation Summary Implementation Services	1	\$977.28

Part Number	Product Name	Product Description	Qty	GSA Price w/ 3/4% IFF
CareSuite Perioperative Interfaces				
4421_1	Ht, Wt, Allergies HL7 Outb Interface	Height, Weight, Allergies Outbound Interface. Sold with OR, Anesthesia and PACU Manager	1	\$5,239.00
4421_1-IS	Ht Wt Allergies HL7 Outb Intfc Impl Svcs	Height, Weight, Allergies Outbound Interface Implementation Services.	1	\$1,954.55
OR Manager Interfaces				
4570	Case Record Discrete Data HL7 Outb	Case Record Discrete Data HL7 Outbound Interface. Sold with OR Manager only.	1	\$9,823.13
4570-IS	Case Record Discrete Data HL7 Outb Impl	Implementation Services for Case Record Discrete Data HL7 Outbound Interface	1	\$4,886.38
4261	Case Record Upload Txt/HL7 Outb Intfc	Case Record Upload Text/HL7 Outbound Interface, if purchased separately from OR Manager.	1	\$654.87
4261-IS	CRU Txt/HL7 Outb Intfc Impl Svcs	Implementation Services for Case Record Upload Text/HL7 Outbound Interface if installed separately from OR Manager.	1	\$1,954.55
4481	Hospital Billing HL7 Outbound Interface	HL7 Interface from OR Manager to Hospital Billing System. Sold with OR Manager only.	1	\$5,239.00
4481-IS	Hosp Billing HL7 Outb Intfc Impl Svcs	Implementation Services for Hospital Billing HL7 Outbound Interface.	1	\$2,931.83
4424	MM Microsystems HL7 Bi-Direct Intfc	MM Microsystems HL7 Bi-Directional Interface. Sold with OR Manager only.	1	\$9,823.13
4424-IS	MM Microsystems HL7 Bi-Direct Intfc Impl	Implementation Services for MM Microsystems HL7 Bi-Directional Interface	1	\$4,886.38
4236	OR Manager - Web Access	OR Manager - Web Access if purchased separately from OR Manager	1	\$654.87
4236-IS	OR Manager - Web Access Impl Svcs	Implementation Services for OR Manager Web Access if installed separately from OR Manager.	1	\$4,886.37
4490	Standard Perioperative Interface	Sold with OR Manager only. Includes functionality for Inbound ADT data, Outbound Hospital Billing data, Bi-directional Materials Management data, Outbound Anesthesia Supply Materials Management data, Outbound Anesthesia Supply Billing and Text Case Record Data.	1	\$26,195.00
Anesthesia/PACU Manager Interfaces				
4510	Printout Export PDF/HL7 Outb Interface	Printout Export PDF/HL7 Outbound Interface. Sold with Anesthesia, PACU and Critical Care Manager.	1	\$6,548.75
4510-IS	Printout Exp PDF/HL7 Outb Intfc Impl	Implementation Services for Printout Export PDF/HL7 Outbound Interface	1	\$1,954.55
4418_3	Meds and Fluids Orders HL7 Bi-Dir Intfc	Medications and Fluids Order HL7 Bi-Directional Interface. Sold with Anesthesia, PACU and Critical Care Manager.	1	\$49,115.63
4418_3-IS	Meds and Fluids Orders HL7 Bi-Dir Impl	Implementation Services Medications and Fluids Order HL7 Bi-Directional Interface.	1	\$24,431.88
4419_3	Assess, Score & Nurs Orders Interface	Assessment, Scores and Nursing Orders HL7 Bi-Directional Interface. Sold with Anesthesia, PACU and Critical Care Manager.	1	\$19,646.25
4419_3-IS	Assess, Score & Nurs Orders Intfc Impl	Implementation Services for Assessment, Scores and Nursing Orders HL7 Bi-Directional Interface.	1	\$9,772.75
4421_3	Med Dispensing Mach Orders HL7 Inb Intfc	Medication Dispensing Machine Orders HL7 Inbound Interface. For Pyxis dispensing machine only. Sold with Anesthesia, PACU & Critical Care Manager	1	\$9,823.13
4421_3-IS	Med Dispensing Mach Interface Impl Svcs	Implementation Services for Medication Dispensing Machine Orders HL7 Inbound Interface.	1	\$4,886.38
CS-RTFM-IS	Fluid Device Serial Module Inb Intfc IS	Implementation Services for Fluid Device Serial Module Inbound Interface	1	\$9,772.75
4456	Anes Supply Billing Outb Interface	Anesthesia Supply Billing Outbound Interface. Sold with Anesthesia Manager. Customer must also have OR Manager installed.	1	\$6,548.75
4456-IS	Anes Supply Bill Outb Intfc Impl Serv	Implementation Services for Anesthesia Supply Billing Outbound Interface.	1	\$1,954.55
4577	A/S/N Orders Outbound HL7 Interface	Assessments, Scores and Nursing Orders Outbound HL7 Interface. Sold with Anesthesia, PACU and Critical Care Manager only.	1	\$6,548.75
4577-IS	A/S/N Orders Outb Interface Impl Serv	Implementation Services for Assessments, Scores and Nursing Orders Outbound HL7 Interface	1	\$4,886.37
4575	Medications & Fluids Orders Outbound HL7 Interface	Sold with Anesthesia, PACU and Critical Care Manager only.	1	\$16,371.87
4575-IS	Meds & Fluids Orders Outb Impl Serv	Medications & Fluids Order Outbound HL7 Interfaces Implementation Services	1	\$9,772.75
Critical Care Products				
1115	Extelligence Critical Care	Business Objects Enterprise license is not included. Customer is responsible for purchasing Business Objects Enterprise licenses	1	\$65,487.50
1115-IS	Extelligence Critical Care Impl	Implementation Services for Extelligence for Critical Care	1	\$19,545.50
ED Products				
2125-10	ED PulseCheck - Base Module 10,000	Up to 10,000 annual census. Includes: ED Patient Tracking, Medication Orders/Allergy Tracking, Standard Reports, Prescription Writer, Biometric Authentication, Patient Signature Capture, Scanning Feature, Aerial View	1	\$41,106.00
2125-40	ED PulseCheck - Base Module 40,000	from 10,001 to 40,000 annual census. Includes: ED Patient Tracking, Medication Orders/Allergy Tracking, Standard Reports, Prescription Writer, Biometric Authentication, Patient Signature Capture, Scanning Feature, Aerial View	1	\$1.03
2125-75	ED PulseCheck - Base Module 75,000	from 40,001 to 75,000 annual census. Includes: ED Patient Tracking, Medication Orders/Allergy Tracking, Standard Reports, Prescription Writer, Biometric Authentication, Patient Signature Capture, Scanning Feature, Aerial View	1	\$0.80
2125-125	ED PulseCheck - Base Module 125,000	from 75,001 to 125,000 annual census. Includes: ED Patient Tracking, Medication Orders/Allergy Tracking, Standard Reports, Prescription Writer, Biometric Authentication, Patient Signature Capture, Scanning Feature, Aerial View	1	\$0.51

Part Number	Product Name	Product Description	Qty	GSA Price w/ 3/4% IFF
2125-125+	ED PulseCheck - Base Module 125,001+	from 125,001 or more annual census. Includes: ED Patient Tracking, Medication Orders/Allergy Tracking, Standard Reports, Prescription Writer, Biometric Authentication, Patient Signature Capture, Scanning Feature, Aerial View	1	\$0.31
2125-IS	ED PulseCheck Implementation Services	Implementation Services for ED PulseCheck. Implementation Fees: 1) are based on the best practices Statement of Work and project plan for the products purchased; 2) assumes standard templates, configurations, database, printouts, interfaces, reports, training and device drivers as required; 3) provide implementation support for one facility; 4) assumes the customer will roll out workstations for additional facilities unless otherwise indicated.	1	\$129,665.25
2122	Broselow-Luten Color Coding Kids Option.	Priced per facility. Customer must purchase Broselow Tape, Broselow-Hinkle Organizer or Broselow-Luten System for Color Coding Kids separately.	1	\$2,418.00
2136	Physician Documentation System	Priced per each ED annual census visit. Requires EMR HL7/post-script/PDF/XML Outbound Interface (SKU #2476).	1	\$1.03
2136-IS1	Physician Documentation Impl Services	Implementation Services for Physician Documentation if implemented with ED PulseCheck	1	\$1,994.85
2136-IS2	Physician Documentation Impl Services	Implementation Services for Physician Documentation if implemented separately from ED PulseCheck	1	\$16,956.23
2133	Nursing Documentation System	Priced per each ED annual census visit. Requires EMR HL7/post-script/PDF/XML Outbound Interface (SKU #2476).	1	\$1.03
2133-IS1	Nursing Documentation Impl Services	Implementation Services for Nursing Documentation if implemented with ED PulseCheck	1	\$1,994.85
2133-IS2	Nursing Documentation Impl Services	Implementation Services for Nursing Documentation if implemented separately from ED PulseCheck	1	\$16,956.23
2134	Physician Charge by Documentation	Priced per each ED annual census visit. Requires Professional Fee Billing HL7/Flat File Outbound Interface. Sold with ED PulseCheck only.	1	\$0.39
2134-IS3	Physician Charge by Doc Impl. Serv	Implementation Services for Physician Charge by Documentation.	1	\$14,462.66
4453	Documentation Link Inbound Interface	Sold with Preop, Anesthesia, PACU and Critical Care Manager only	1	\$6,548.75
4453-IS	Doc Link Inb Implementation	Implementation Services for Documentation Link Inbound Interface	1	\$1,954.55
2131	Handheld Base Package	Handheld Base Package (results and scripts) Must be sold with ED PulseCheck	1	\$6,045.00
2131-IS	Handheld Base Pack Impl.	Implementation Services of Handheld Base Package.	1	\$498.71
2120	Biosurveillance Analyzer	Must be licensed in connection with Biosurveillance Collector(s).	1	\$30,225.00
2120-IS	Biosurveillance Analyzer Impl. Serv.	Implementation Services of Biosurveillance Analyzer with ED PulseCheck	1	\$498.71
2146	Biosurveillance Collector	Priced per facility. Must be licensed in connection with Biosurveillance Analyzer	1	\$6,045.00
2146-IS	Biosurveillance Col. Impl.	Implementation Services of Biosurveillance Collector with ED PulseCheck.	1	\$498.71

Additional ED Interfaces

2410	ADT HL7 Inbound Interface	Sold with ED PulseCheck only.	1	\$4,836.00
2410-IS	ADT HL7 Inbound Interf. Impl.	Implementation Services for ADT HL7 Inbound Interface. Sold with ED PulseCheck only.	1	\$1,595.88
2415	ADT HL7 Outbound Interface	Sold with ED PulseCheck only.	1	\$6,045.00
2415-IS	ADT HL7 Outbound Interf. Impl.	Implementation Services for ADT HL7 Outbound Interface. Sold with ED PulseCheck only.	1	\$1,595.88
2476	EMR HL7/p.s./PDF/XML Outbound Interf.	In one of the following formats: HL7 OBX segments, post-script, PDF or XML. Sold with ED PulseCheck only.	1	\$6,045.00
2476-IS	EMR HL7 Outbound Interf. Implemen.	Implementation Services for EMR HL7/Postscript/PDF/XML Outbound Interface. Sold with ED PulseCheck only.	1	\$1,595.88
2477	Order Entry HL7 Bi-directional Interface	Includes the ServiceMaster, Master File Update (SKU 2441_1) if implemented with interface. Sold with ED PulseCheck only.	1	\$17,983.88
2477-IS	Order Entry HL7 Outbound Interf. Implem.	Implementation Services for Order Entry HL7 Outbound Interface with ED PulseCheck.	1	\$13,465.24
2479	Results HL7 Inbound Interface	Includes Order Status HL7 Inbound Interface (SKU #2500) Sold with ED PulseCheck only.	1	\$9,067.50
2479-IS	Results HL7 Inbound Interface Implem.	Implementation Services for Results HL7 Inbound Interface with ED PulseCheck.	1	\$1,396.40
2500	Order Status HL7 Inbound Interface	Sold with ED PulseCheck only.	1	\$3,022.50
2500-IS	Order Status HL7 Inbound Interf. Implem.	Implementation Services for Order Status HL7 Inbound Interface with ED PulseCheck.	1	\$1,396.40
2444	Phys. Master File Update HL7 Inbound	Sold with ED PulseCheck only.	1	\$3,022.50
2444-IS	Phys. Mast. File HL7 Inbound Impl.	Implementation Services for Physician Master File Update HL7 Inbound Interface with ED PulseCheck.	1	\$1,595.88
2441	Charge Mast. File Update HL7 Inbound	Sold with ED PulseCheck only.	1	\$3,022.50
2441-IS	Charge Mast. File Upd. HL7 Inb. Implem.	Implementation Services for Charge Master File Update HL7 Inbound Interface with ED PulseCheck.	1	\$1,595.88
2442_1	Srv. Master File Update HL7 Inb. Inter.	Sold with ED PulseCheck only.	1	\$3,022.50
2442_1-IS	Srv. Mast. File Updt HL7 Inb Inter Impl	Implementation Services for Service Master File Update HL7 Inbound Interface with ED PulseCheck.	1	\$1,595.88
2443	Form. Mast. File Updt HL7 Inb. Interf.	Sold with ED PulseCheck only.	1	\$3,022.50
2443-IS	Form. Mast. File Upd. HL7 Inb Inter Impl	Implementation Services for Formulary Master File Update HL7 Inbound Interface with ED PulseCheck.	1	\$1,595.88
2481	Facility Billing HL7 Outb. Interface	Sold with ED PulseCheck only.	1	\$6,045.00
2481-IS	Fac. Billing HL7 Outb. Interface Implem.	Implementation Services for Facility Billing HL7 Outbound Interface with ED PulseCheck.	1	\$1,595.88

Part Number	Product Name	Product Description	Qty	GSA Price w/ 3/4% IFF
2482	Pro Fee Billing HL7/ Flat File Outb	Professional Fee Billing HL7/Flat File Outbound Interface. Sold with ED PulseCheck only.	1	\$6,045.00
2482-IS	Pro Fee Billing HL7/ Flat File Impl Serv	Implementation Services for Professional Fee Billing HL7/Flat File Outbound Interface with ED PulseCheck.	1	\$3,490.99
2483	Pharm. HL7 Outbound Interface	Sold with ED PulseCheck only.	1	\$6,045.00
2483-IS	Pharm. HL7 Outbound Interface Implem.	Implementation Services for Pharmacy HL7 Outbound Interface with ED PulseCheck	1	\$4,388.67
2439	Pharmacy Image Outbound Interface	Pharmacy Image Outbound Interface. Sold with ED PulseCheck only. As per Picis standard specifications.	1	\$6,045.00
2439-IS	Pharmacy Image Outb Intfc Impl Services	Implementation Services for Pharmacy Image Outbound Interface	1	\$1,994.85
2465	Monitoring HL7 Inbound Interface	Monitors must be HL7 compliant. Sold with ED PulseCheck only.	1	\$6,045.00
2465-IS	Monitoring HL7 Inbound Interface Implem.	Implementation Services for Monitoring HL7 Inbound Interface with ED PulseCheck.	1	\$1,695.62
2491	Bed Mgmt HL7 Bi-directional Interface	Sold with ED PulseCheck only.	1	\$6,045.00
2491-IS	Bed Mgmt HL7 Bi-directional Interf Impl	Implementation Services for Bed Management HL7 Bi-directional interface.	1	\$1,695.62
2487	Outbound HL7 Discrete Data Interf.	Sold with ED PulseCheck only.	1	\$6,045.00
2487-IS	Outbound HL7 Discrete Data Interf. Impl.	Implementation Services for Outbound HL7 Discrete Data Interface with ED PulseCheck.	1	\$6,283.78
4422	Pro Fee Billing HL7 Outbound Interface	HL7 Interface to customer professional fee billing system. Sold with Anesthesia Manager only.	1	\$16,371.87
4422-IS	Pro Fee Billing HL7 Outb Intfc Impl	Implementation Services for Professional Fee Billing HL7 Outbound Interface	1	\$7,818.20
4423	Pharmacy Billing HL7 Outb Intfc	Pharmacy Billing HL7 Outbound Interface - Sold with Anesthesia Manager only.	1	\$9,823.12
4423-IS	Pharmacy Billing HL7 Outb Intfc Impl	Implementation Services for Pharmacy Billing HL7 Outbound Interface	1	\$4,886.37
2438	Transcription HL7 Inbound Interface	Transcription HL7 Interface. Sold with ED PulseCheck only. As per Picis standard specifications.	1	\$6,045.00
2438-IS	Transcription HL7 Inb Intfc Impl Service	Implementation Services for Transcription HL7 Inbound Interface	1	\$1,994.85
2162	InsightED - Patient Chart Rules	Rules processor for client to write clinical rules based on elements documented (or not documented) in the patient record	1	\$30,225.00
2162-IS	Insight ED - Patient Chart Rules Impl	Implementation Services for Insight-ED Patient Chart Rules	1	\$8,478.11
2145	Dragon Naturally Speaking Module	ED PulseCheck Module to work with Dragon Naturally Speaking licenses	1	\$3,022.50
2145-IS	Dragon Module Implementation	Implementation Services for Dragon Naturally Speaking Module	1	\$1,795.36
2200-IS	Additional Environment	Implementation Services for adding an additional environment (TRAIN, TEST, DEVELOPMENT)	1	\$1,994.85

*Implementation Fees: 1) are based on a standard implementation task outline for the products purchased; 2) assumes standard template, configurations, database, printouts, interfaces, reports, training and device drivers as required; 3) provide software implementation support for one facility; 4) assumes the customer will roll out workstations for additional facilities unless otherwise indicated; 5) does not include travel expenses to customer sites.

GSA PRICE LIST FOR SIN 132-34/132-34STLOC – MAINTENANCE OF SOFTWARE

Part Number	Product Name	Qty	Product Description	Current GSA Price w/ 3/4% IFF
CS-AM-18	Maintenance & Support	1	Picis will provide product and device driver upgrades and enhancements, plus 24 x 7 support for problem solving via the Picis help desk services @ 1-866-405-5402.	18% of License fees
CS-AM-144	Maintenance & Support	1	Customer agrees to provide first call support and have two employees on staff who have passed the Picis Certification test (Tech Level 1). Picis will provide product and device driver upgrades and enhancements, plus 24 x 7 support for problem solving via the Picis help desk services @ 1-866-405-5402.	14.4% of License fees
CS-ED-18	PulseCheck Maintenance and Support	1	Picis will provide product upgrades and services packs plus 24 x 7 support for problems solving via the Picis help desk	18% of GSA price of software
CS-ED-16	PulseCheck Maintenance and Support	1	Licensee shall receive two (2) points of the annual maintenance percentage of 18% to 16% in exchange for, at all times, two employees on staff that have each attended and passed the Client Certification Training class, which is held at Licensor's training facility in Wakefield, MA. Client Certification Training tuition is current \$5,000 per employee plus out-of-pocket expenses. If Licensee does not provide "first-call" support the Maintenance Fee shall return to eighteen (18%) percent of the list price of the Software Programs.	16% of GSA price of software
MTN-CR	Maintenance for Insight ED Charge Rules	1	Maintenance and Support Fee for Insight ED Charge Rules	25% of GSA price of software
MTN-ENV	Maintenance for Additional Environment	1	Maintenance and Support Fee for Additional Environments	\$4,987.12
CS-PD-25	Maintenance for Picis Periop Dashboard	1	Picis will provide annual maintenance and support services as set forth in GSA-35F-0503R	26% of GSA List price of License Fees

GSA PRICE LIST FOR SIN 132-50/132-50STLOC – TRAINING COURSES FOR INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE

Part Number	Product Name	Qty	Product Description	Current GSA Price w/ 3/4% IFF
2605_1	End User Training 0 - 15,000 census	1	1 trainer x 4 days - 8 hour shift per day	\$3,181.76
2605_2	End User Training 15,001 - 30,000 census	1	1 trainer x 8 days - 8 hour shift per day	\$6,383.52
2605_3	End User Training 30,001 - 50,000 census	1	1 trainer x 12 days - 8 hour shift per day	\$9,575.28
2605_4	End User Training 50,001 - 80,000 census	1	2 trainers x 7 days - 8 hour shift per day	\$11,171.16
2605_5	End User Training 80,000+ census	1	2 trainers x 10 days - 8 hour shift per day	\$15,958.80
2905_51	Additional Go-Live Support 0 - 15,000 census	1	1 trainer x 3 days @ 7am - 7pm / 1 trainer x 3 days @ 7pm - 7am	\$7,181.46
2905_52	Additional Go-Live Support 15,001 - 30,000 census	1	1 trainer x 3 days @ 7am - 7pm / 1 trainer x 3 days @ 11am - 7pm / 1 trainer x 3 days @ 7pm - 11pm / 1 trainer x 3 days @ 7pm - 7am	\$10,772.19
2905_53	Additional Go-Live Support 30,0001 - 50,000 census	1	1 trainer x 3 days @ 7am - 7pm / 1 trainer x 3 days @ 11am - 7pm / 1 trainer x 3 days @ 7pm - 11pm / 1 trainer x 3 days @ 7pm - 7am	\$10,772.19
2905_54	Additional Go-Live Support 50,001 - 80,000 census	1	1 trainer x 3 days @ 7am - 7pm / 1 trainer x 3 days @ 11am - 7pm / 1 trainer x 3 days @ 7pm - 11pm / 1 trainer x 3 days @ 7pm - 7am	\$10,772.19
2905_55	Additional Go-Live Support 80,000+ census	1	1 trainer x 3 days @ 7am - 7pm / 1 trainer x 3 days @ 11am - 7pm / 1 trainer x 3 days @ 7pm - 11pm / 1 trainer x 3 days @ 7pm - 7am	\$10,772.19
2290	Additional Facility Implementation Services	1	Process flow assessment, super user training and activation support for one additional facility. Additional facilities will utilize the same database, templates, reports and interfaces as initial facility. Each additional facility will be activated within 2 months of the prior facility	\$31,418.89
4606	Technical Training at Customer Site	1	For Anesthesia, PACU or Critical Care Manager. 4 day Technical Training Course - Plois trainer to perform course at customer site. Customer is responsible for providing the training environment. Customer is responsible for installation and configuration of servers and workstations for each attendee.	\$7,818.20
TPACert-TR	TPA Client Certification Class	1	Client Certification Training for OR, Anesthesia and PACU Manager. See Course Outline.	\$4,886.37



Corporate Overview

A leader since 1973, Picis is a worldwide provider of the most mature, robust information solutions for automating perioperative care and critical care units – the most cost- and resource-intensive environments in a hospital. This one-of-a-kind automation extends to other high-acuity care areas and is supported by Picis’ proven integration and unparalleled multifacility capability.

Picis is the only company delivering total perioperative automation today – transforming surgery and anesthesia departments into highly efficient quality-care operations. Our perioperative information system provides unprecedented access to real-time and retrospective clinical and administrative data, which streamlines workflow, drives process improvements and optimizes outcomes in the entire perioperative environment. That’s why Picis has replaced every other major vendor, but has never been replaced.

Headquartered in Wakefield, Massachusetts, Picis has sales and technical support staff throughout North America, Europe and Asia. Picis employs more than 250 perioperative and critical care experts, including engineers, customer service staff and product managers.

Our Product Offerings

The Picis CareSuite™ product line is an integrated product portfolio that automates documentation and streamlines workflow throughout the entire surgical episode, from preop scheduling to the PACU, as well as critical care, bed management and other high-acuity care areas.

CareSuite Modules

- **OR Manager** – a proven multifacility operating room management system that automates every aspect of the surgery department, from patient scheduling to perioperative documentation, preference cards, supplies and billing
- **Anesthesia Manager** – an anesthesia information system that records and assists care management and workflow from the preoperative holding area and the operating room until case closure in the PACU
- **Critical Care Manager** – an automated, correlated flowsheet of charted patient information, including nursing assessments, nursing interventions, medications, fluids, and scores
- **Bed Manager** – a powerful system that streamlines communication among admissions, nursing, bed control, housekeeping and other departments to optimize the flow of patients into clean, available beds
- **SmarTrack™** – an intelligent patient tracking tool that monitors patients care against critical checkpoints, alerting staff when delays occur during the perioperative process
- **Quality Manager** – a quality management system that tracks quality and risk indicators throughout the perioperative environment, virtually eliminating the need for manual chart review
- **PACU Manager** – an advanced PACU documentation system that helps clinicians manage the complex and diverse data generated in this demanding environment

Reporting Tools and Advanced Data Analysis

Picis provides several ways to manage outcomes and put vital information at clients’ fingertips to support informed decision making. Powerful management reports and industry-standard data access tools help hospitals plan their capital budget, evaluate staff performance, improve patient care, pinpoint operational inefficiencies and track costs. These tools include:

- **Standard Reports** – allows clinicians and managers to access and analyze clinical and administrative data in real time
- **Manage Routines** – provides ad-hoc report writing and database querying capabilities, including management of bookings, case records and preference cards

- **Off-The-Shelf Reporting Tools** – with Crystal Reports® and Microsoft® Access, Picis provides the tools needed to create ad-hoc reports on demand
- **Extelligence** – an advanced data analysis tool that helps managers take proactive steps to control costs and improve care by quickly and easily accessing and drilling down to key indicators, including average cost per procedure, block utilization, case volumes, and the efficiency of surgical teams

Solutions Specifically for MEDITECH® Hospitals

Picis provides integrated software and expert services specifically designed to improve efficiency in hospitals using the MEDITECH HIS. Since 1973, our solutions, contract programming and consulting services have provided a return on investment in MEDITECH healthcare facilities worldwide. These proven solutions will help you:

- Discover the power of total perioperative automation
- Improve clinical and business operations with Picis' tightly integrated systems
- Maximize IT investments with Picis' expert consulting
- Overcome interfacing and reporting obstacles with Picis' expert contract programming

Our Customers

More than a software and information management company, Picis is the patient information partner to many of the world's most prestigious healthcare institutions. Picis products are successfully installed in more than 600 medical facilities and integrated delivery networks, including Calgary Health Region, The Children's Hospital of Philadelphia, Evanston Northwestern Healthcare, Gleneagles Hospital in Singapore, HMA Inc., Houston Methodist Healthcare, The Mayo Clinic, NewYork-Presbyterian Hospital, Putrajaya National Medical Center in Malaysia, Stanford University Medical Center, Sutter Health, University Hospital Rotterdam, University of Texas M. D. Anderson Cancer Center and University of Vienna Hospital.

Strong Global Partnerships

Picis has established distribution and implementation agreements with several leading global providers of medical equipment and software systems. These relationships significantly strengthen our market position, enhance our products and are an important endorsement to our industry leading product line. These partnerships include IDX Systems Corporation, AtStaff, SAIC and Lawson Software.

For more information, call 781 557 3000 or visit picis.com.